

THE UNIVERSITY OF
NEW SOUTH WALES



*Faculty of
Commerce
and Economics*

HANDBOOK

1998

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NEW SOUTH WALES



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and Economics*

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Subjects, courses and any arrangements for courses including staff allocated as stated in this Handbook are an expression of intent only. The University reserves the right to discontinue or vary arrangements at any time without notice. Information has been brought up to date as at 1 November 1997, but may be amended without notice by the University Council.

CREDIT POINTS – IMPORTANT NOTE

From 1996, UNSW introduced a university wide credit point system for all subjects offered to both undergraduate and postgraduate students. The system means that a subject will have the same credit point value irrespective of which faculty's course it is counting towards. Students are able to determine the value of subjects taken from other faculties when planning their programs of study. The student load for a subject is calculated by dividing the credit point value of a subject by the total credit points required for the program for that year of the course. Student load is used to determine both HECS and overseas student fees. Students who take more than the standard load for that year of a course will pay more HECS.

Old subject measures have been replaced by new university credit points. Every effort has been made to ensure the accuracy of the credit point values shown for all subjects. However, if any inconsistencies between old and new credit point measures cause concern, students are advised to check with their faculty office for clarification before making 1998 subject selections based on the credit points shown in this handbook.

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Introduction

Welcome to the Faculty of Commerce and Economics. One of the primary aims of the Faculty is to offer both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests in the commercial and industrial world, in the public service, and in teaching at both the secondary and tertiary level. Graduates of the Faculty are held in high regard and are eagerly sought by the business community. The Faculty has produced outstanding leaders in industry, government, politics, the trade union movement and academia. The Faculty is concerned to combine the strong development of fundamental conceptual issues with an emphasis upon the application of knowledge in the disciplines of commerce and economics.

A feature of both undergraduate and postgraduate courses in the Faculty are core subjects that provide a foundation for subsequent specialisation.

At the undergraduate level the Faculty offers the Bachelor of Commerce, the Bachelor of Economics and the Bachelor of Commerce (Marketing and Hospitality Management) degrees. It is possible to combine the Bachelor of Commerce or Bachelor of Economics with a Bachelor of Laws degree, a Bachelor of Arts degree or a Bachelor of Social Science degree and the Bachelor of Commerce majoring in finance with a specialised Bachelor of Science degree in mathematics. The Bachelor of Commerce allows students to major or double major, and take options from a range of disciplines. Disciplinary studies are offered in: accounting, business economics, business law and taxation, business statistics, economic history, finance, information systems, industrial relations, international business, human resource management, Japanese and Korean studies, and marketing. The Bachelor of Economics provides a thorough education in economics, econometrics and/or economic history with the possibility of taking major or optional studies in other disciplines of the Faculty. The Bachelor of Commerce (Marketing and Hospitality Management) is an innovative four year program which combines practical operational training with a double major degree. The four year Accounting Co-op Program or Information Systems and Management Co-op Program provides students with valuable scholarships and industry experience while they study.

Students are encouraged to aim for excellence, to upgrade from the undergraduate pass level to Honours, and to continue on to postgraduate study.

At the graduate level, the Faculty offers the Master of Commerce, the Master of Information Management and a Graduate Diploma in Commerce, all of which are directed towards the development of professional and management skills through study of the major disciplines of the Faculty. In addition, the Faculty has strong research training programs leading to either the Master of Commerce (Honours), Master of Archive Administration, Master of Information Studies or the Doctor of Philosophy. Recent initiatives by the Faculty are providing new opportunities for studying management accounting, at the graduate level, by open learning mode; for corporate sponsored groups to study professional accounting through a customised program; and the Faculty is proud of its initiatives to offer a Master of Commerce in International Accounting in Guangzhou, China.

The Faculty continues to review and redesign courses and subjects in the light of research, teaching experience, the practical needs of employers, and student feedback. This ensures that the education provided remains closely focused on meeting the needs of both students and employers. This aim is assisted by the substantial interaction between the community

and the Faculty through its research centres – the Centre for Advanced Empirical Software Research, the Centre for Applied Economic Research, the Australian Centre for Management Accounting Development, the Centre for Franchise Studies, the National Centre for Banking and Capital Markets, the Industrial Relations Research Centre, and its consulting and continuing education activities in both the public and private sectors.

I encourage you to contact course advisers in the Faculty if you have any questions about our courses, or need support as a student of the Faculty. I sincerely hope your experience with the Faculty is memorable, challenging, and ultimately rewarding.

Again, I warmly welcome you to the Faculty of Commerce and Economics.

RA Layton
Dean

Calendar of Dates

The academic year is divided into two sessions, each containing 14 weeks for teaching. Between the two sessions there is a break of approximately six weeks, which includes a one-week study period, two weeks for examinations, and three weeks recess. There is also a short recess of one week within each session.

Session 1 commences on the Monday nearest 1 March.

Faculties other than Medicine, AGSM and University College, ADFA

	1998	1999
Session 1		
(14 weeks)	2 March to 9 April 20 April to 12 June	1 March to 1 April 12 April to 11 June
Mid-session recess	10 April to 19 April	2 April to 11 April
Study period	13 June to 18 June	12 June to 17 June
Examinations	19 June to 7 July	18 June to 6 July
Mid-year recess	8 July to 26 July	7 July to 25 July
Session 2		
(14 weeks)	27 July to 25 September 6 October to 6 November	26 July to 24 September 5 October to 5 November
Mid-session recess	26 September to 5 October	25 September to 4 October
Study period	7 November to 12 November	6 November to 11 November
Examinations	13 November to 1 December	12 November to 30 November

Important dates for 1998

January 1998

Th 1	New Year's Day – Public Holiday
M 12	Medicine IV – Term 1 begins
Th 15	Medicine V – Term 1 begins
M 26	Australia Day – Public Holiday

February 1998

M 9	AGSM EMBA GMQ and GDM programs – Session 1 begins
M 23	Medicine VI – Term 2 begins AGSM MBA Program – Year 1 classes – Term 1 begins

March 1998

M 2	Session 1 begins – for Faculties other than Medicine and AGSM ADFA – Session 1 begins AGSM MBA program – Year 2 classes – Term 1 begins
F 13	Last day applications are accepted from students to enrol in Session 1 or whole year subjects
Su 15	Medicine IV – Term 1 ends
M 16	Medicine IV – Term 2 begins
Su 22	Medicine V – Term 1 ends
M 30	Medicine V – Term 2 begins
T 31	Last day for students to discontinue without failure subjects which extend over Session 1 only HECS Census Date for Session 1

April 1998

Th 9	Medicine VI – Term 2 ends
F 10	Medicine VI – Recess begins Mid session recess begins – for Faculties other than Medicine, AGSM and ADFA Good Friday – Public Holiday
S 11	Easter Saturday
Su 12	Easter Sunday
M 13	Easter Monday
Su 19	Medicine VI – Recess ends Mid-session recess ends – for Faculties other than Medicine, AGSM and ADFA
M 20	Medicine VI – Term 3 begins
S 25	Anzac Day – Public Holiday
Su 26	Medicine IV – Term 2 ends
M 27	Medicine IV – Recess begins

May 1998

S 2	ADFA – Mid-session recess begins
Su 3	Medicine IV – Recess ends
M 4	Medicine IV – Term 3 begins
F 8	AGSM MBA program – all classes – Term 1 ends
M 11	AGSM MBA program – all classes – Examinations begin
T 12	Publication of provisional timetable for June examinations
F 15	AGSM MBA program – all classes – Examinations end
Su 17	ADFA – Mid-session recess ends
M 18	AGSM EMBA GDM programs – Session 1 ends
S 23	AGSM EMBA GDM program – Examination
M 25	AGSM EMBA GMQ program – Session 1 ends
S 30	AGSM EMBA GMQ – Examination
Su 31	Medicine V – Term 2 ends Medicine VI – Term 3 ends

June 1998

M 1	Medicine VI – Term 4 begins AGSM MBA program – all classes – Term 2 begins
T 2	Publication of timetable for June examinations
M 8	Queen's Birthday – Public Holiday
T 9	Medicine V – Term 3 begins
F 12	Session 1 ends – for Faculties other than Medicine, AGSM and ADFA
S 13	Study period begins – for Faculties other than Medicine, AGSM and ADFA
Su 14	Medicine IV – Term 3 ends
M 15	Medicine IV – Term 4 begins
Th 18	Study period ends – for Faculties other than Medicine, AGSM and ADFA
F 19	Examinations begin – for Faculties other than Medicine, AGSM and ADFA ADFA – Session 1 ends
M 22	ADFA – Examinations begin

July 1998

S 4	ADFA – Examinations end
Su 5	ADFA – Mid year recess begins
T 7	Examinations end – for Faculties other than Medicine, AGSM and ADFA
W 8	Mid-year recess begins – for Faculties other than Medicine, AGSM and ADFA
M 13	AGSM EMBA GMQ and GDM programs – Session 2 begins
Su 19	ADFA – Mid-year recess ends
M 20	ADFA – Session 2 begins
F 24	Medicine VI – Term 4 ends
S 25	Medicine VI – Recess begins
Su 26	Mid-year recess ends – for Faculties other than Medicine, AGSM and ADFA
M 27	Session 2 begins – for Faculties other than Medicine, AGSM and ADFA

August 1998

Su 2	Medicine VI – Recess ends
M 3	Medicine VI – Term 5 begins
F 7	Last day applications are accepted from students to enrol in Session 2 subjects. Last day for students to discontinue without failure subjects which extend over the whole academic year. AGSM MBA program – all classes – Term 2 ends
Su 9	Medicine IV – Term 4 ends Medicine V – Term 3 ends
M 10	Medicine IV – Recess begins AGSM MBA program – all classes – Examinations begin
F 14	AGSM MBA program – all classes – Examinations end
Su 16	Medicine IV – Recess ends
M 17	Medicine IV – Term 5 begins Medicine V – Term 4 begins
M 31	Last day for students to discontinue without failure subjects which extend over Session 2 only HECS Census Date for Session 2 AGSM MBA program – all classes – Term 3 begins

September 1998

S 5	Courses and Careers Day
Su 13	Medicine VI – Term 5 ends
M 14	Medicine VI – Term 6 begins
F 25	Closing date for applications to the Universities Admission Centre
S 26	Mid-session recess begins – for Faculties other than Medicine, AGSM and ADFA ADFA – Mid-session recess begins
Su 27	Medicine IV – Term 5 ends
M 28	Medicine IV – Term 6 begins

October 1998

M 5	Labour Day – Public Holiday Mid-session recess ends – for Faculties other than Medicine, AGSM and ADFA ADFA – Mid-session recess ends
T 6	Publication of provisional timetable for the November examinations
W 14	Last day for students to advise of examination clashes
Su 18	Medicine V – Term 4 ends
M 19	AGSM EMBA GDM program – Session 2 ends
F 23	ADFA – Session 2 ends
S 24	AGSM EMBA GDM program – Examination
Su 25	Medicine VI – Term 6 ends
M 26	AGSM EMBA GMQ program – Session 2 ends ADFA – Examinations begin
T 27	Publication of timetable for November examinations
S 31	AGSM EMBA GMQ program – Examination

November 1998

F 6	Session 2 ends – for Faculties other than Medicine, AGSM and ADFA AGSM MBA program – all classes – Term 3 ends
S 7	Study period begins – for Faculties other than Medicine, AGSM and ADFA
Su 8	Medicine IV – Term 6 ends
M 9	AGSM MBA program – all classes – Examinations begin
Th 12	Study period ends – for Faculties other than Medicine, AGSM and ADFA
F 13	Examinations begin – for Faculties other than Medicine, AGSM and ADFA ADFA – Examinations end AGSM MBA program – all classes – Examinations end

December 1998

T 1	Examinations end – for Faculties other than Medicine, AGSM and ADFA
F 25	Christmas Day – Public Holiday
S 26	Boxing Day – Public Holiday

Comprises Schools of Accounting, Asian Business and Language Studies, Banking and Finance, Business Law and Taxation, Economics, Industrial Relations and Organisational Behaviour, Information Library and Archive Studies, Information Systems, and Marketing; the Australian Centre for Management Accounting Development, the National Centre for Banking and Capital Markets, the Centre for Franchise Studies, the Centre for Applied Economic Research, the Industrial Relations Research Centre, Centre for Advanced Empirical Software Research and the Information Technology Research Centre.

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Li Yang, MS *Tsinghua*, PhD *Ill.*

Henry Ying Kuen Yip, BEc *Macq.*

Ralf-Yves Zurbrugg, BSc *Lond.*, MSc (BusEcon) *Manc.*

Associate Lecturers

Lucie Marie Leonie Ghosh, BSc *N.E.H.Rotterdam*,
MCom DipEd *UNSW*
Bill Northcott, MA *Cantab*

Computer Systems Officer

Vacant

Administrative Assistant

Inge Mayne

National Centre for Banking and Capital Markets**Director**

Vic Edwards

Management Committee

Andrew Jeffrey

Fariborz Moshirian

Tom Smith, BCom FM *Qld.*, PhD *Stan.*

Li-Anne Woo

Associates

Chris Adam, BEc *W.A.*, MA PhD *Harv.*

James Bartle

Rosalie Degabriele

Ah Boon Sim

Jian-Xin Wang

Research Assistant

Madhur Daga, BBA *USC*

School of Business Law and Taxation**Associate Professor and Head of School**

Andrew Llewellyn Terry, LL.M. *Cant.*

Professor of Accounting

John Lawrence Ryan, BA *St. Thomas*, BCL *New Br.*,
PhD *Lond.*

Senior Lecturers

Peter Desmond Giugni, LL.M. *Syd.*, MScSoc *UNSW*

Christopher John Taylor, BA LL.M. *Syd.*

Frank Zumbo, BCom *UNSW*, LL.B. *Syd.*, LL.M. *UNSW*

Lecturers

Cyril William Butcher, LLB *Well.*, LL.M. *Syd.*
 Bruce Davidson Gordon, BA *Oregon State*, LL.B. *UNSW*
 Anil Chabbildas Hargovan, BA LL.B. *Natal*, LL.M. *Monash*
 Anne Margaret McNaughton, BA *N'cle.(N.S.W.)*, LL.B.
UNSW, LL.M. *Tueb. Germ.*

Associate Lecturers

Camille Blackburn, BEc, LL.B. *Syd.*
 Garry Bourke, BEc, LL.B. *Macq.*, LL.M. *Syd.*
 Robyn Coyle, MEd *Syd.*, LL.B. *UNSW*
 Alex Steel, BA LL.B. *Macq.*

Visting Fellow

Albert William Lacey, AM, LL.B. *Syd.*, PhD *Lond.*, MBSC

Centre for Franchise Studies**Director**

Associate Professor Andrew Terry

Deputy Director

Des Guigini

School of Economics**Professor of Economics and Head of School**

John Piggott, BA *Syd.*, MSc PhD *Lond.*, FASSA

Professor of Econometrics

Ronald Anthony Bewley, BA *Sheff.*, PhD *UNSW*, FASSA

Professor of Statistics

Nanak Chand Kakwani, MA PhD *Delhi*, FASSA

Visiting Professors of Economics

Murray Chilvers Kemp, BCom MA *Melb.*, PhD *Johns H.*
 John Warwick Nevile, BA *W.A.*, MA PhD *Calif.*, Hon. DSC
UNSW, FASSA

Associate Head of School

Graham Voss, BA *U.Vic.*, MA *McM.*, PhD *Qu.*

Associate Professors

Robert Maxwell Conlon, MCom PhD *UNSW*
 Geoffrey Harold Kingston, BA PhD *A.N.U.*
 John Kees Lodewijks, BEc *Syd.*, MEc *N.E.*, MA PhD
Duke
 David Meredith, BA PhD *Exe.*, GradCertHED *UNSW*,
 FRHistS
 Anthony David Owen, BA *Leic.*, MA PhD *Kent*, FSS
 John Albert Perkins, BScEcon *Hull*, PhD *UNSW*
 Behara Bhaskara Rao, BA *And.*, MA *Ban.*, BSc *Lond.*,
 PhD *UNSW*

Eric Richard Sowe, BEc *Syd.*, BSc *UNSW*, MSc *Lond.*,
 PhD *UNSW*

Geoffrey Herbert Waugh, BSc *Syd.*, MCom PhD *UNSW*

Senior Lecturers

Christian Marie Alaouze, BAgSci MAgSci *Melb.*, MA
 PhD *Wisc.*
 David Leonard Clark, BEc PhD *Syd.*
 Barrie Drummond Dyster, MA *Syd.*, PhD *Tor.*
 Geoffrey Francis Fishburn, BA PhD *UNSW*
 Lance Alexander Fisher, BA *Macq.*, MCom *UNSW*, PhD
Minn.
 Peter Robert Thomas Kriesler, BEc MEc *Syd.*, PhD
Cant.
 Paul Luey, BA *H.K.*, PhD *Edin.*
 Mehdi Siamak Monadjemi, BS *Utah*, MS PhD *Ill.*
 Glenn Otto, BA *Qld.*, MA *A.N.U.*, PhD *Qu.*
 Nripesh Podder, MA *Calc.*, PhD *UNSW*
 Trevor Robert Stegman, BCom PhD *UNSW*
 Truong Phouc Truong, BE *W.A.*, MA MEngSc *Syd.*, PhD
Macq.
 Neil Alastair Warren, BCom PhD *UNSW*
 Graham Voss, BA *U.Vic.*, MA *McM.*, PhD *Qu.*
 John Alton Zerby, MA *Penn. State and Vanderbilt*, MCIT

Lecturers

Garry Barrett, BEc *Syd.*, MA PhD *Br.Col.*
 Hazel Bateman, BEc *Q'ld.*, PhD *UNSW*
 Mark Andrew Crosby, BEc *Adel.*, MA PhD *Qu.*
 Catherine de Fontenay, BA *McGill*, PhD *Stanford*
 Diane Susan Enahoro, BCom MCom *UNSW*, DipEd *Syd.*
 Kevin Fox, BCom MCom *Cant.*, MA PhD *Br.Col.*
 Tue Gørgens, cand. oec. *Aarhus*, PhD *Iowa*
 Robert Hill, BA *York*, MA PhD *Br.Col.*
 Robert MacCulloch, BSc MCom *Auck.*, MPhil PhD
Oxford
 Elisabeth Magnani, BA PhD *Bologna*, MA MPhil PhD
Yale
 Kieron Meagher, BA MA *Waikato*, PhD *A.N.U.*
 Jane Murray, BEc *A.N.U.*, PhD *Syd.*
 Paul Pezanis-Christou, Maitrise DEA *Aix-Marseilles*,
 PhD *EUI*
 Peter Robertson, BA *Otago*, MEc *UNE*, PhD *S.Fraser*
 Judith Frances Watson, BCom MEd *UNSW*
 Allan Würtz, cand. oec. *Aarhus*, PhD *Iowa*
 Minxian Yang, MEng *Wuhan*, PhD *UNSW*

Research Fellow

Deborah Jayne Oxley, BA PhD *UNSW*

Associate Lecturer

Louis Yeung, BSc *Makerere*, MA *Manc.*, GradCertHED,
UNSW

Computer Systems Officer

Nadia Blum, BEc *Bratislava*

Administrative Assistant

Sue Nelson

Centre for Applied Economic Research

Director

Professor JW Neville

Associate Director

Dr Neil Warren

Administrative Assistant

Sandra Escobar

School of Industrial Relations and Organisational Behaviour

Professor and Head of School

Michael Quinlan, BEc PhD *Syd.*

Associate Professor

Braham Dabscheck, MEc *Monash*

John Mathews, BSc *LSE*, MSc PhD *Lond.*

Senior Lecturers

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Anthony Francis Donovan, MA PhD *N.U.I.*

Lucy Taksa, BA *UNSW*, PhD *UNSW*

Christopher Wright, BEc PhD *Syd.*

Lecturers

Dianne Fieldes, BA *A.N.U.*, DipEd *Syd.*

Peter Gahan, BCom *UNSW*, PhD *Melb*

Suzanne Hammond, BA *LaT.*

Ian Hampson, BA *Victoria*, MA *Macq.*, PhD *W'gong.*

John Holt, BA *CUC*, BSc *N'cle.(N.S.W.)*, PhD *UNSW*

David Morgan, BA *Flin.*

Michael O'Donnell, BA *Dublin*, MA *PCL*

John Shields, BA *A.N.U.*, PhD *Syd.*

Industrial Relations Research Centre

Director

Professor Michael Quinlan

Deputy Directors

Dr John Mathews

Dr Lucy Taksa

School of Information, Library and Archive Studies

Head of School

Helen Myfanwy Jarvis, BA *A.N.U.*, PhD *Syd.*, AALIA

Professor of Librarianship

W Boyd Rayward, BA *Syd.*, MS *Ill.*, PhD *Chic.*, DipLib *UNSW*, AALA

Senior Lecturers

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Ann Pederson, BA *Ohio Wesleyan*, MA *Georgia State*,

FSAA

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Patricia Willard, BA *N.E.*, MLib PhD *UNSW*, ALAA

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Paul Wilson, BA PhD *LaT.*, DiplM(ArchivAdmin) *UNSW*, CertAdvStudy-Presv *Texas*

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Honorary Visiting Fellow

Paul Terrence McNally, AO BA BEd *Qld.*, DipLib *UNSW*, AALIA, FACE

Honorary Visiting Associate

Russell Leslie Cope, MA *Syd.*, PhD *UNSW*, FLAA

Administrative Officer

Raymond John Locke

Administrative Assistants

Jennifer Mary Lynch

Christine Anne McBrearty

School of Information Systems

Professor and Head of School

Michael John Lawrence, BSc BE *Syd.*, MS PhD *Calif.*

Associate Head of School

John D'Ambra, BBus *U.T.S.*, MCom PhD *UNSW*, MACS

Professor of Information Systems

David Ross Jeffery, BCom *Qld.*, MCom PhD *UNSW*

Associate Professor

Marcus John O'Connor, MCom PhD *UNSW*, MACS
Robert Hugh Edmundson, MCom PhD *UNSW*

Senior Lecturers

Donald Day, BA BJ *Missouri*, MA *American*, PhD
Syracuse, MACS, MACM, MAIS
Steve Elliot, BA *Syd.*, MAPSci *U.T.S.*, PhD *Warw.*,
MACS, MBCS
Colin Freeman, BSc *Adel.*, MSc *Sheff.*, AALA, MinFISc
Rodger Jamieson, MCom *UNSW*, ACA, MACS, CISA,
MAIRM
Graham Cedric Low, BE PhD *Qld.*, MICHEM

Lecturers

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Ben Cheng, BSc MCom *UNSW*, AACSB
Geoffrey Dick, BBus *U.S.Q.*, MCom *UNSW*, FCPA,
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Sue Fowell BSc *Sheff.*, PGCE *Sheffield*, MSc *Sheffield*
Hallam, PhD *LMU*
Adrian Gardiner BBus *QUT*, MFM *Qld.*, ACA
Melih Handzic, MSc *Sarajevo*
Hugo Rehse, BA *Syd.*, MCom *UNSW*, MACS, AIMM
Toni Robertson, GradDip Data Processing *U.T.S.*,
MCogSc *UNSW*
Rajeev Sharma, BE *Delhi*, PGDM *LLMB*
Janet Smith, BSc *Bristol*, MSc *U.T.S.*
Gregory Marshall Stephens, MCom *UNSW*, ASA, CISA,
AIMM
Denise Tolhurst, DipT B.Math *W'gong*, MED *Syd.*
Richard Webby, BCom PhD *UNSW*, MAIS

Associate Lecturers

Roxane McDonald, BSc *UNSW*
Lesley Lau, BSc *Lond.*, MSc *Brunel*
Peter Parkin, MSc MA *Massey*
Christine Van Toorn, BCom *UNSW*, ASA, CISA, ISACA

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Fiona Walkerdien

School of Marketing

Professor and Head of School

Mark Uncles, BSc PhD *Bristol*

Professors of Marketing

Roger Alexander Layton, MEc *Syd.*, FAIM

Associate Professors

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W'gong.
Ray Spurr, BCom *Melb.*

Senior Lecturers

Margaret Craig-Lees, BA *U.T.S.*, MA PhD *UNSW*
Michael Simons, LLB *Melb.*, MA *Macq.*, LLM GradDipEd
U.T.S., ATRIF
David Turner, MDesSc (Fac Man) Hons *Syd.*, FRAIA

Lecturers

Jack Cadeaux, BA *Pomona*, MA *Stan.*, PhD *Calif.*
Berkeley
Richard Carter, BCom *Guelph*, MBA *Melb.*
Chris Dubelaar, BAsc *Wat.*, MBA *Laurier*, PhD *Alberta*
Michael Edwardson, DipHotelMgt *Tas.*, BA GradDip
AppPsych *Chisholm I.T.*, MA *Melb.*, MAPsS
Jennifer Harris, BA *Macq.*
Paul Henry, BBus *U.T.S.*, MCogSc *UNSW*
Roger St George March, BA DipEd *Syd.*, MCom *UNSW*
Julie Morgan, MCom *UNSW*
Chris Styles, BCom *W.A.*, PhD *Lond.*

Associate Lecturers

Marion Burford, BSc *Syd.*, MCom *UNSW*
Mary Caldwell, BCom *UNSW*
Andrew Catsaras, MCom *UNSW*
Alistair Marshall, MA *Victoria*, *Well.*, GDip *U.T.S.*
Cathi McMullen, BCom Grad CertHed *UNSW*
Shalika Subasinghe, BCom *Colombo*, MBA *New*
Hampshire

Administrative Officer

Nadia Withers, BA *UNSW*

Handbook Guide

This Handbook is divided into two main sections comprising undergraduate study and graduate study. Course outlines are presented in each section providing a guide to the degrees within organisational units. This is followed by a full listing of subject descriptions in each section which provide details of subject content, contacts, session and prerequisite details.

As changes may be made to information provided in this Handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

Information Key

The following key provides a guide to abbreviations used in this book:

CP	credit points
F	full year (Session 1 plus Session 2)
HPW	hours per week
L	lecture
P/T	part-time
S	seminar
S1	Session 1
S2	Session 2
S3	full year (Session 1 plus Session 2)
SS	single Session, but which Session taught is not known at time of publication
T	tutorial/laboratory
WKS	weeks of duration
X	external
X1	Summer Session

Prefixes

The identifying alphabetical prefixes for each organisational unit offering subjects to students in the Faculty of Commerce and Economics follow.

Prefix	Organisational Unit	Faculty/Board
ACCT	School of Accounting	Commerce & Economics
ECOH	School of Economics	Commerce & Economics
ECON	School of Economics	Commerce & Economics
FINS	School of Banking & Finance	Commerce & Economics

Prefix	Organisational Unit	Faculty/Board
HOSP	School of Marketing	Commerce & Economics
IBUS	School of Asian Business and Language Studies	Commerce & Economics
ILAS/ LIBS	School of Information Library and Archive Studies	Commerce & Economics
INFS	School of Information Systems	Commerce & Economics
IROB	School of Industrial Relations & Organisational Behaviour	Commerce & Economics
JAPN	School of Asian Business and Language Studies	Commerce & Economics
KORE	School of Asian Business and Language Studies	Commerce & Economics
LAWS	School of Law	Law
LEGT	School of Business Law & Taxation	Commerce & Economics
MARK	School of Marketing	Commerce & Economics
MATH	School of Mathematics	Science
REGS	Division of the Registrar & Deputy Principal	

Faculty Information

Some People Who Can Help You

If you require advice about enrolment, degree requirements, progression within courses or any other general matters, contact The Faculty of Commerce and Economics Students Centre, Ground Floor, John Goodsell Building: telephone (02) 9385 3189, fax (02) 9313 7767. The Students Centre is staffed during teaching weeks between 9am and 7pm Monday to Thursday and Friday, between 9am and 5pm. During non-teaching weeks the Students Centre is staffed Monday to Friday between 9am and 5pm.

For information and advice about subject content and requirements, contact the appropriate schools/teaching units.

Important: As changes may be made to information provided in this Handbook, students should frequently consult the noticeboards of the schools/teaching units and the official noticeboards of the University.

Learning Centre

The Learning Centre provides a wide range of academic support services to students enrolled at the University. Assistance is available through workshops in academic skills, individual consultations and discipline or subject specific learning and language programs. All services and programs are free, and individual consultations (approximately one hour per consultation) are completely confidential. The types of assistance available are:

Learning Assistance: The Learning Centre assists students in adjusting to their new academic culture and to new approaches to learning and teaching. The centre provides a range of workshops in study skills in areas such as learning styles, time management, managing study stress, examination preparation, seminar presentation, reading and note taking, essay writing etc. The Centre also offers individual consultations for students where study-related and other academic concerns can be discussed confidentially with a Learning Adviser.

Language Assistance: The Learning Centre offers a wide range of language assistance program, particularly for students for whom English is a second language. There are lunchtime classes and intensive workshops covering

general and academic English. Teachers are also available for individual consultations by appointment.

Lunchtime classes cover general skills such as grammar, vocabulary, listening skills and colloquial Australian English. Students can attend these classes without enrolling.

The intensive workshops assist students with academic writing and speaking skills. These include: orientation to academic writing, essay writing, writing a report, a thesis proposal, a literature review and developing seminar and discussion skills. The courses run for 2-3 hours a week over several weeks; it is recommended to attend as many as possible and to enrol early as space is strictly limited. There are also faculty based courses such as English for Commerce, English for Food Technology etc.

For further information and a complete list of programs, contact the Learning Centre or the English Support Unit, Building F9A (next to the International Student Centre), tel 9385 4980.

Higher School Certificate Prerequisites

The Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality), Bachelor of Economics and all combined courses offered by the faculty require students to have achieved a prescribed standard in Mathematics at the Higher School Certificate, or equivalent, before an offer of a place will be made. In addition, a number of subjects offered in these courses require students to have achieved a prescribed standard in English at the Higher School Certificate, or equivalent, before enrolment in such subjects is permitted.

Current HSC prerequisites, where applicable, are listed in the section *Undergraduate Study: Subject Descriptions* later in this Handbook.

Faculty of Commerce and Economics Enrolment Procedures

Interested applicants to the Faculty of Commerce and Economics should contact the Faculty of Commerce and Economics Students Centre or Undergraduate or Postgraduate Admissions.

New students are informed of enrolment procedures at the time of offer.

All re-enrolling undergraduate students of the Faculty must collect a provisional enrolment package from the Faculty of Commerce and Economics Students Centre in November. For 1998 enrolments the 1998 Provisional Enrolment form must be returned to the Faculty of Commerce and Economics Students Centre by 23 December 1997.

All re-enrolling postgraduate students of the Faculty are sent re-enrolment forms and instructions in late October.

Subject Timetables

Separate undergraduate and postgraduate subject timetables are distributed to re-enrolling students before the end of the current year of study. Additional copies are available from the Faculty of Commerce and Economics Students Centre. New undergraduate students are allocated individual subject timetables for their first Session enrolment at the time of enrolling.

Examinations

Additional information on examinations and assessment, rules and restrictions, are included in the University Calendar.

In subjects under the control of the various schools in the Faculty of Commerce and Economics the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final examination, other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students are advised of the weighting at the commencement of each session.

Supplementary Examinations

Students may be required to sit for an oral and/or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 or in early January. In general, this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination and whose

circumstances have improved considerably in the period since the examination was held.

Students are advised not to undertake programs with which they cannot cope adequately and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

Use of Calculators

The Faculty of Commerce and Economics has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses, in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

Academic Misconduct

Students are reminded that the University regards academic misconduct as a very serious matter. Students found guilty of academic misconduct are usually excluded from the University for 2 years. Because of the circumstances in individual cases the period of exclusion can range from one session to permanent exclusion from the University.

The following are some of the actions which have resulted in students being found guilty of academic misconduct in recent years:

1. taking unauthorised materials into an examination;
2. submitting work for assessment knowing it to be the work of another person;
3. improperly obtaining prior knowledge of an examination paper and using that knowledge in the examination;
4. failing to acknowledge the source of material in an assignment.

Acknowledgment of Sources

Students are expected to acknowledge the source of ideas and expression used in submitted work. To provide adequate documentation is not only an indication of academic honesty but also a courtesy enabling the marker to consult sources with ease. Failure to do so may constitute plagiarism, which is subject to a charge of academic misconduct.

Student Equity

The University of New South Wales is committed to providing an educational environment that is free from discrimination and harassment. Both commonwealth and state anti-discrimination law requires the University not to discriminate against students or prospective students on the following grounds: sex, race/ethnicity, age, disability, sexual harassment, racial harassment, disability harassment, marital status, pregnancy, sexual preference, HIV/AIDS. Also included are acts of vilification on the grounds of: race and HIV/AIDS.

Complaint/Disputes

The University has internal dispute handling procedures to deal with complaints against staff or other students. The Discrimination and Harassment Grievance Procedures are handled by the Student Equity Unit of the Equal Employment Opportunity Unit. Complaints that largely concern academic matters are usually handled through the Head of School.

Advocacy and Support

Students can seek assistance getting disputes resolved, either in relation to discrimination or academic matters. Assistance can be sought from various areas in the University including:

Student Equity Unit; Student Guild Advocacy Service; Student Counselling; Equal Employment Opportunity Unit; Course Coordinators; Senior Academic Staff; Heads of School.

Students may be confident that their interests will be protected by the University if a complaint is lodged. This means that students should not be disadvantaged or victimised because they have, in good faith, sought to assert their rights to equal opportunity in education.

Equal Opportunity in Education Policy Statement

Under the Federal Racial Discrimination Act (1975), Sex Discrimination Act (1984), Disability Discrimination Act (1992) and the New South Wales Anti-Discrimination Act (1977), the University is required not to discriminate against students, or prospective students, on the grounds of sex, marital status, pregnancy, race, nationality, national or ethnic origin, colour, homosexuality or disability. Under the University of New South Wales Act (1989), the University declares that it will not discriminate on the grounds of religious or political affiliations, views or beliefs.

University Commitment to Equal Opportunity in Education

As well as recognising its statutory obligations as listed, the University will eliminate discrimination on any other

grounds which it deems to constitute disadvantage. The University is committed to providing a place to study free from harassment and discrimination, and one in which every student is encouraged to work towards her/his maximum potential. The University further commits itself to course design, curriculum content, classroom environment, assessment procedures and other aspects of campus life which will provide equality of educational opportunity to all students.

Special Admissions Schemes

The University will encourage the enrolment of students who belong to disadvantaged groups through programs such as the University Preparation Program and the ACCESS Scheme. Where members of disadvantaged groups are particularly under-represented in certain disciplines, the responsible faculties will actively encourage their enrolment.

Support of Disadvantaged Students

The University will provide support to assist the successful completion of studies by disadvantaged group members through such means as the Aboriginal Education Program, the Supportive English Program and the Learning Centre. It will work towards the provision of other resources, such as access for students with impaired mobility, assistance to students with other disabilities, the provision of a parents' room on the upper campus, and increased assistance with English language and communication.

Course Content, Curriculum Design, Teaching and Assessment, and Printed Material

Schools and faculties will monitor course content (including titles), teaching methods, assessment procedures, written material (including study guides and Handbook and Calendar entries) and audiovisual material to ensure that they are not discriminatory or offensive and that they encourage and facilitate full participation in education by disadvantaged people.

Equal Opportunity Adviser Scheme

The University will continue its Equal Opportunity Adviser Scheme for students who feel that they have been harassed or who consider they have been disadvantaged in their education by practices and procedures within the University.

Harassment Policy

The University is committed to ensuring freedom from harassment for all people working or studying within the institution. It will continue to take action, including disciplinary action, to ensure that freedom from harassment is achieved.

Students With Disabilities

The University of New South Wales has a policy of equal opportunity in education and seeks wherever possible to ensure maximum participation of students with disabilities.

The University offers a range of assistance: examination support; specialised equipment; educational support; parking provisions; library assistance.

A Resource Guide for students and staff with disabilities and a map showing wheelchair access is available from the Coordinator for Disability Support Services, the EEO Unit, the Library, the Student Guild, and the Student Equity Unit.

It is advisable to contact the the Coordinator for Disability Support Services during the enrolment period, to discuss any support needs.

The the Coordinator for Disability Support Services can be contacted on (02) 9385 4770 or at the Student Equity Unit, in the East Wing of the Quadrangle Building.

Computing at UNSW

The Division of Information Services (DIS) encompasses information technology and the University Library at UNSW.

Specific University information which is frequently updated is available on the World Wide Web (WWW) in the UNSW home page at <http://www.unsw.edu.au> which has an index to its contents which includes URLs <http://www.acsu.unsw.edu.au> and <http://www.misu.unsw.edu.au>. You can access this information from your workstation and in any computing laboratory with access to WWW through Mosaic or Netscape.

The information provided on the WWW includes more details about DIS information technology units such as points of contact for particular areas of responsibility and services provided.

Faculty of Commerce and Economics Library Facilities

Students and staff of the Faculty of Commerce and Economics are mainly served by the Social Sciences and Humanities Library. Students in the Department of Legal Studies and Taxation also need to use the Law Library.

The Social Sciences and Humanities Library

This library is designed to serve the specialised reference and research needs of staff, postgraduate students and undergraduate students.

All students are welcome to use the library and to borrow books from it. The Social Sciences and Humanities Library is on level 3 and 4 of the library building.

The Library has a computerised on-line catalogue which provides up-to-date information on books on loan or in Open Reserve. Reference Staff of the Social Sciences and Humanities Library are there to help you use the on-line catalogue. The on-line catalogue will tell you where in the Library the material you want is located.

Social Sciences and Humanities Librarian: Pam O'Brien

Undergraduate Services

Open Reserve houses items set as required course reading. Closed Reserve houses copies of journal articles and some University lecture tapes. Items in Reserve may only be used for restricted periods of time. Open and Closed Reserve are on Level 2 of the main Library. Study Kits, which are collections of required readings, are available for purchase from Unicopy.

Photocopying facilities are available: at Unicopy, the main photocopying area on Level 2; in each of the special subject libraries; and in Open Reserve. Change and assistance are available from Unicopy staff on Level 2.

Library tours are available at the beginning of Session 1 and self-guided tours are available throughout the year.

The Law Library

This library caters principally for the library needs of staff and students in the Faculty of Law, but it is also responsible for the extensive collection on taxation. All students are welcome to use the library and borrow books from it. However, most of the materials required by students in the Department of Legal Studies and Taxation are held in the Open Reserve Section on level 2 of the University Library.

Law Librarian: Joe Ury

Faculty of Commerce and Economics Library/Reading Room

Officer-in-charge: Vacant

The library/reading room for undergraduate honours and graduate students in the Faculty of Commerce and Economics is located on the first floor of the John Goodsell Building. The reading room contains books and periodicals covering a wide range of subjects, and provides photocopying facilities and CD Rom access.

During session the reading room is open from 9 am to 9 pm Mondays to Thursdays and 9 am to 5 pm on Fridays.

Out of session the hours are 9 am to 5 pm. The reading room is closed each day between 12.00 - 1.00 pm.

Students wishing to use these library facilities, should register at the Enquiry Desk located in Room 127 on the first floor of the building.

Student Clubs and Societies

Students have the opportunity of joining a wide range of clubs and societies. Many of these are affiliated with the Student Guild. There are numerous religious, social and cultural clubs and also many sporting clubs which are affiliated with the Sports Association.

Clubs and societies seeking to use the name of the University in their title, or seeking University recognition, must submit their constitutions either to the Student Guild or the Sports Association, if they wish to be affiliated with either of these bodies, or to the Registrar and Deputy Principal for approval by the University Council.

Accounting Students' Register

The Australian Society of CPAs enables all accounting students to be affiliated to Australia's largest professional accounting body through the ASR. Membership of the ASR offers many services including: access to one of the best accounting libraries in Australia; discount on purchase price of the Members Handbook, which contains the Australian Accounting Standards (a required text); subscription to the Society journal, *The Australian Accountant*; and access to seminars and courses organised by the Society.

For further information and application forms for the Accounting Students' Register, contact:

The Education Officer
Australian Society of CPAs
P.O. Box Q290
Queen Victoria Building
Sydney NSW 2000

tel (02) 9262 6200;

or contact

Monte Wynder

The Society's Liaison Officer on Campus
School of Accounting, Quadrangle 3127

tel (02) 9385 5824

AIESEC

AIESEC is a world-wide organisation of university students that aims to create tomorrow's global leaders today. Its main focus is on promoting international and cultural understanding. It achieves this by exchanging people around the world via our graduate exchange program and by running projects focussing on this area.

Involvement is AIESEC gives member valuable business skills in areas such as time and project management, marketing, team leadership and finance, whether this be through active involvement in AIESEC's International Trainee Exchange Programme (ITEP) or in helping run such annual projects as the AIESEC/AMP Investments Economics Competition or 'Forecasting the Australian Economy'.

If you have any queries please do not hesitate to drop by our office:

Room LG15
LG Floor, John Goodsell Building
tel (02) 9385 5893 or fax (02) 9385 5798

Our postal address is:

AIESEC
Union Box 48a
The University of New South Wales
Sydney 2052 Australia

Banking Students' Register

The Australian Institute of Banking and Finance has a special category of subsidised membership for full-time students enrolled in the Faculty of Commerce and Economics who are interested in financial markets issues and are contemplating a future career in the banking and finance industry.

The benefits of student membership include receiving the AIBF journal, *The Australian Banker*, the opportunity to attend professional development functions organised by the NSW State Committee (66 King Street, Sydney, telephone (02) 9262 1249, access to the Institute's library and information on the educational requirements for professional awards offered by the AIBF.

Application forms for student membership can be obtained from the Office of the School of Banking and Finance, or by contacting the Institute's Head Office, telephone (03) 9602 5811.

Business Students Association

The BSA is one of the largest clubs available for Commerce and Economics students at the University of NSW, with between 1000 and 2000 members each year.

It provides social activities for students, giving them the chance to make new friends, as well an opportunity to receive advice and support on university life from other students.

The BSA provides career-related events and talks on topical issues in all areas of business, including various subjects such as finance, accounting and marketing.

The BSA is also involved with creating new activities and obtaining sponsorship from a wide range of Australia's leading companies, bringing students in contact with many prospective employers.

For further information please write to:

Business Students Association
Union Box 20A
The University of New South Wales
Sydney 2052 Australia

The Economic Society of Australia

Students are eligible for membership of the Economic Society of Australia at a concessional rate through the New South Wales Branch. The Branch's financial year commences on 1st April and the student subscription rate is \$25 per annum compared with a full subscription rate of \$68 per annum. This concession applies to full-time students. Application for membership forms are available from the School of Economics office and require the attestation of a University staff member. Membership forms and information about the Society are also available from: The Hon Secretary, The Economic Society of Australia (NSW Branch), PO Box 211, Mosman, NSW 2088. Members receive the Society's journals, *The Economic Record* and *Economic Papers*. They may also subscribe at concessional rates to *The Australian Quarterly*. Meetings are held each month. The Branch holds functions at which current economic topics are discussed.

The Industrial Relations Society of New South Wales

The Industrial Relations Society of New South Wales, formed in 1958, was the first organisation of its type to be formed in Australia.

Its objects are to organise and foster discussion, research, education and publication within the field of industrial relations. From its inception it has been highly successful in furthering its objectives and in bringing together representatives of trade unions, employers and government, the legal profession and academics, all of whom have contributed to the promotion of better industrial relations.

The proven success of the New South Wales Society is reflected by the fact that similar societies have been formed in each of the states of the Commonwealth and also in Papua New Guinea. This has also enabled the formation of a federal body, the Industrial Relations Society of Australia (composed of representatives of state societies) which is affiliated to the International Industrial Relations Association.

There are two branches of the NSW Society. One is located in Newcastle and the other in Illawarra.

Participation in the activities of the Society enables a free exchange of opinions, an understanding of the other person's point of view, new friendships and personal relations, all being factors designed to create goodwill and understanding in the fields of industrial relations. All members receive a copy of the two monthly Society's Newsletter and the quarterly publication *The Journal of Industrial Relations*. Regular activities include luncheons, occasional discussion groups and an annual convention.

Membership fees are payable each financial year and for the 1997/1998 financial year are \$35 for bona fide full-time students and \$70 for ordinary membership. The precise fee is available on the application form for membership.

Enquiries should be addressed to:

The Honorary Secretary Industrial Relations Society of NSW
GPO Box 4479
Sydney 2001
tel (02) 9873 1308, fax (02) 9873 1306

The University of New South Wales Japan Society

The UNSW Japan Society is a well established and successful club at UNSW designed to allow students learning Japanese to get to know each other, and to form friendships with Japanese people. Each year the society holds many functions like Sushi parties, a Harbour Cruise and end of year bash. There is a newsletter so you can stay informed about Japan-related events around Sydney, the events of the society and other points of interest.

Look out for our stall in O-Week and in Week 1 to join, and you will find functions advertised around the Quadrangle building (Level 1 noticeboards).

The UNSW Japan Society is a student-run club affiliated with CASOC. If you would like to be more involved, or would like more information you can contact us through;

the Student Guild on (02) 9385 5454
or
the Japanese Department on (02) 9385 5802

Korea-Australia Organisation of Students (KAOS)

The Korea-Australia Organisation of Students is a student society affiliated to the UNSW School of Asian Business and Language Studies for contact, communication and social activities among students concerned with the study of Korea, its language and culture. Membership is open to all students of Korean, on and off campus and any other interested parties.

The organisation aims to serve as a student body representing all students of Korean who are interested in Korea; to promote better understanding about Korea in Australian/non-Korean students; to facilitate communications between the various programs and individuals (e.g. language students and staff) in Australia and Korea involved in Korea-related activities and events, through newsletters, circulars, emails etc; and to provide students of Korean with the opportunity to practise/increase their language skills and to meet new friends in a casual context.

Regular activities include luncheons/dinners, day trips, conversation times, Korean movie sessions, occasional discussion groups and an annual convention. Casual meetings and social activities are held regularly (usually each month) and are advertised on the School's noticeboard located in Level 1, Quadrangle Building.

For membership forms and information about the organisation, please contact:

The Korea-Australia Organisation of Students
The University of New South Wales
Sydney 2052 Australia
tel (+612) 9385 5802

Market Research Society of Australia NSW Division

Market research is the systematic collection and objective recording, classification, analysis and presentation of data concerning the behaviour, needs, attitudes, opinions, motivations, etc. of individuals and organisations (commercial enterprises, public bodies, etc.) within the context of their economic, social, political and everyday activities. It includes social research, insofar as this uses similar approaches and techniques in its study of issues and problems not directly connected with the marketing of goods and services. It also includes industrial marketing research and desk research, especially where these are concerned with the acquisition of original data from the field and not simply the secondary analysis of already available data.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia in 1955, the Society has over 1400 members in its five State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and workshops on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly newsletter, and a biannual journal, *The Australasian Journal of Market Research*. It also makes available an annual award to marketing students.

A fully affiliated branch of the Society operates on campus as the UNSW Marketing Society (see entry following.) It also makes available an annual award to marketing students.

Membership fees are: \$25 joining fee, Full \$205, Associate \$205, Student \$25 (not in full time employment)

Address:
The Market Research Society of Australia Ltd, NSW
Division
PO Box 697
North Sydney NSW 2059
tel (02) 9955 4830, fax (02) 9955 5746.

Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students. It offers a unique opportunity for marketing students to develop their management and social skills. Each year, the success of the Society depends on the interest of the students themselves.

There is no membership fee for the Society. Fund raising helps finance various functions held by the Society, and to facilitate communication of necessary information.

The main objectives of the Society are: 1. to supplement the marketing course by developing close links with industry; 2. to represent marketing students in activities on campus; 3. to sponsor seminars, case studies and visiting guest speakers; 4. to provide an opportunity for marketing students to develop their management and communication skills; and 5. to organise social activities for marketing students and friends.

For further information contact: The School of Marketing Office, 3rd floor, John Goodsell Building.

Statistical Society of Australia: New South Wales Branch

The Statistical Society offers opportunities to exchange ideas with a range of statistical workers who are active in research, teaching, government, commerce, industry and consulting. Student membership is offered to bona fide students. The subscription for a student member is \$40 per annum.

The branch holds Ordinary Meetings each month from April to November, as well as an Annual General Meeting in March. The branch conducts symposia for the study and discussion of particular statistical techniques or of statistical methods in a specialised field. Every second year the Society holds its Australian Statistical Conference; the next one scheduled for 1998. Branch members pay reduced rates for attendance at both the symposia and the conferences.

Annual scholarships of up to \$1,000 each are awarded to students enrolled in a fourth year honours course in statistics or a related field (eg. econometrics).

Members of the branch receive *The Australian Journal of Statistics* (3 issues per year) and the Society's Newsletter (4 issues per year).

Further information and membership application forms can be found on the branch website (www.maths.uts.edu.au/statsoc), otherwise contact:

The Honorary Secretary, Jennifer Kelly,
ACNielsen/McNair
PO Box 507
North Sydney NSW 2059
Tel: (02) 9911 7312, fax (02) 9959 4947
Email: jkelly@acnielsen.com.au

General Education Program

UNSW requires that all undergraduate students undertake a structured program in general education as an integral part of studies for their degree. The University believes that a General Education complements the more specialised learning undertaken in a student's chosen field of study and contributes to the flexibility which graduates are increasingly required to demonstrate. Employers repeatedly point to the complex nature of the modern work environment and advise that they highly value graduates with the skills provided by a broad general education, as well as the specialised knowledge provided in more narrowly defined degree programs. As well, over many years graduates of this University have reported that they greatly valued their General Education studies, which are found to be relevant to both career and personal development.

The General Education Program at UNSW intends to broaden students' understanding of the environment in which they live and work and to enhance their skills of critical analysis.

Objectives of the General Education Program

The following objectives were approved by the Council of the University in December 1994.

1. To provide a learning environment in which students acquire, develop, and deploy skills of rational thought and critical analysis.
2. To enable students to evaluate arguments and information.
3. To empower students to systematically challenge received traditions of knowledge, beliefs and values.
4. To enable students to acquire skills and competencies, including written and spoken communication skills.
5. To ensure that students examine the purposes and consequences of their education and experience at University, and to foster acceptance of professional and ethical action and the social responsibility of graduates.
6. To foster among students the competence and the confidence to contribute creatively and responsibly to the development of their society.
7. To provide structured opportunities for students from disparate disciplines to cooperatively interact within a learning situation.
8. To provide opportunities for students to explore discipline and paradigm bases other than those of their professional or major disciplinary specialisation through non-specialist subjects offered in those other areas.
9. To provide an environment in which students are able to experience the benefits of moving beyond the knowledge boundaries of a single discipline and explore cross- and interdisciplinary connections.
10. To provide a learning environment and teaching methodology in which students can bring the approaches of a number of disciplines to bear on a complex problem or issue.

General Education Requirements

The basic General Education requirements are the same for students in all single degree courses. Over the course of a degree program students:

- satisfactorily complete a minimum of 30 credit points of study in General Education subjects or their equivalent;
- undertake an additional fifty-six (56) hours of study which ensures that students examine the purposes and consequences of their education and experience at university, and fosters acceptance of professional and ethical action and social responsibility. This fifty-six hours of study may be distributed throughout the course, or exist as a separate subject, depending on the course.

Because the objectives of General Education require students to explore discipline and paradigm bases other than those of their professional or major disciplinary specialisation, **all students are excluded from counting subjects toward the fulfilment of the General Education requirement, which are similar in content or approach to subjects required in their course.**

Faculty Requirements

Each Faculty has responsibility for deciding what subjects are *not* able to be counted towards the General Education requirement for their students. In most cases, this means that subjects offered by the Faculty in which a student is enrolled, or subjects which are a required part of a course even though offered by another Faculty, are *not* able to be counted toward the General Education requirement.

Students should consult the General Education Handbook for detailed information about what subjects may and may not be taken to fulfil the General Education requirements for each course offered by the Faculty. The General Education Handbook is freely available from all Faculty Offices.

Additional information for undergraduate students who first enrolled before 1996

Transitional arrangements

It is intended that no student will be disadvantaged by the change to the new General Education Program. The old Program had specific requirements to complete four session length subjects (or their equivalent) in designated categories A and B. The new General Education Program does not categorise subjects in the same way.

As a result, students who enrolled prior to 1996 will be given full credit for any General Education subjects completed up to the end of Session two 1995.

From the summer session of 1995-96, students will be required to satisfy the unfilled portion of their General Education requirement under the terms of the new Program.

The exemption of General Education requirements for some double or combined degree programs will continue to apply for students who enrolled in these exempt courses prior to 1996.

Information on Schools and Disciplines

The Faculty of Commerce and Economics includes the Schools of Accounting, Asian Business and Languages, Banking and Finance, Business Law and Taxation, Economics, Industrial Relations and Organisational Behaviour, Information Library and Archive Studies, Information Systems, International Business, and Marketing.

School of Accounting

Head of School

Professor KT Trotman

Administrative Officer

Colin Withers

One of the objectives of the School of Accounting is the provision of undergraduate and postgraduate programs at varying levels, which address the educational needs of the accounting profession, industry, commerce and the public sector. The programs provide a context for study of present professional methods and standards and perspectives for exploring possible innovations. Students are encouraged to think clearly, critically and imaginatively about accounting and financial management and the contexts in which they are practised. Students are imbued with a sense of professionalism, and the capacities for leadership in their chosen field of practice. Accounting work is conducted in the following specialist fields of practice.

Auditing: Within diverse and evolving contexts of accountability, auditing refers to the examination, verification and evaluation of, and the reporting on financial or managerial processes, systems or outcomes in organisational settings, and management of the auditing function.

External Reporting: Refers to that area of accounting work concerned, in complex and changing contexts, with the design and operation of information and reporting systems directed to parties external to an organisation, and with the management of the function.

Insolvency and Reconstruction: Refers to that area of work which is concerned, in dynamic, stressed and pressing contexts, with: advising on, or reconstructing organisations which are under performing, potentially insolvent or insolvent; the winding-up of organisations which are insolvent; and reporting on the conduct and outcome to interested parties.

Management Accounting: Refers to processes and technologies designed to secure the effective use of organisational resources, in diverse, dynamic and competitive contexts.

Taxation: Taxation work performed by accountants involves designing, operating and evaluating systems of taxation management, in rapidly changing and globally competitive contexts.

Treasury: Refers to that area of work concerned, in changing, global contexts, with the management of financial risk for organisations, and with the management of the function.

For students who wish to prepare for professional practice in Accounting a **sample** course program follows. (See also the later section on 'Professional Recognition of Courses Offered by the Faculty of Commerce and Economics'.) This program plan incorporates a single major in Accounting with a minor in Business Law and Taxation. Some of the subjects might be reorganised to suit a student's individual timetable.

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
LEGT7711	Legal Environment of Commerce

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
INFS1602	Computer Information Systems 1

Year 2*Session 1*

ACCT2522	Accounting and Financial Management 2A
LEGT7721	Legal Transactions in Commerce
FINS2613	Business Finance Option

Session 2

ACCT2542	Accounting and Financial Management 2B
LEGT7741	Business Entities Option
	Option

Year 3*Session 1*

ACCT3563	Accounting and Financial Management 3A
LEGT7751	Taxation Law Option
	Option

Session 2

ACCT3583	Accounting and Financial Management 3B
ACCT3708	Auditing Option
	Option

Students with a good academic record are encouraged to enter the Honours program in Accounting in the second year of the full-time program or in the corresponding stages of the part-time program. Invitations to join the Honours program are sent by the School of Accounting to eligible students after the publication of the end of year results.

School of Asian Business and Language Studies

Head of School

Professor SJ Gray

Administrative Assistant

Sue Richardson

International Business (including Asian Business) is a rapidly growing field of study dealing with the development, strategy, and management of multinational enterprises in the global context and dynamic business environments. Besides the study of multinational enterprises, the field necessarily includes business context studies and culture and communications, including language studies. It also extends to the study of international institutions and to the international aspects of the various functions of business including accounting, finance, marketing, law and taxation, human resource management, information systems and so on.

Business is becoming increasingly international and the most effective business leaders and professionals of the

future will be those who know how to deal with the problems of doing business and managing organisations in a complex and uncertain global business environment.

The study of international business offers students an exciting and challenging opportunity to enhance their knowledge and skills in subjects highly relevant to the business challenges of the 21st century. International Business can be studied as a single major and co-major in the BCom program and as a co-major in the BEc program.

Japanese and Korean language and area studies are also offered by the School as a co-major in the BCom and BEc programs. An honours course in Japanese Studies is also available within the BCom program. The combination of language studies with International Business provides a very attractive option to students with an interest in developing their language skills in the international business context.

School of Banking and Finance

Head of School

Associate Professor F Moshirian

Administrative Assistant

Inge Mayne

Finance is the study of financial and capital markets. It is concerned with decision making within those markets, and how values or prices of financial assets are determined. It is concerned with investment decisions (for example portfolio selection), financing decisions of a firm (dividend policy, debt and equity structures, and lease purchase decisions), and the development of risk-hedging strategies so as to minimise the damaging effects of adverse movements in share prices, interest rates, exchange rates, and other uncertainties.

Global financial market integration has led to the emergence of multinational corporations. Financial Management of multinational corporations and the study of these corporations' financial and investment strategies in the international market, particularly in the Asia-Pacific region are the focus of the program in finance. Furthermore, the increasing expansion of insurance services and funds management in Australia and this region are other important issues in finance.

A student may specialise in Finance or combine Finance with other disciplines of the Faculty, Mathematics or Law. Depending on the program selected, Finance provides training for a wide range of vocations including: multinational financial managers, multinational bank and insurance managers, multinational funds managers, investment analysts in stock exchange markets; corporate financial managers or treasurers; portfolio managers for trust funds, superannuation funds and insurance companies; investment analysts and financial researchers in stockbroking firms, merchant banks, trading banks and

government departments; and management consultants and takeover specialists in corporate advisory divisions of merchant banks, public accounting firms, and management consulting firms.

Deregulation of Australia's financial system has increased the demand for finance graduates, while students with double majors in Finance and Accounting, Economics, Information Systems, Marketing or Japanese Studies have good long-term career prospects.

School of Business Law and Taxation

Head of School

Associate Professor Andrew Terry

Law and commerce are inextricably intertwined. The whole fabric of commerce is woven from a complex legal regime, judicial and statutory, which regulates all commercial activity. The study of commerce has always included an examination of the laws which govern its operation and it is the role of the School of Business Law and Taxation to provide a range of subjects addressing areas of law relevant to students in the Faculty of Commerce and Economics.

The subjects offered by the School fall into three broad categories: 'foundation' subjects which expose students from all disciplines in the Faculty to a broad general education in the legal environment and regulation of commerce; 'professional' subjects which are recognised by the Australian Society of CPAs and the Institute of Chartered Accountants in Australia for admission to those bodies; and 'specialist' business law subjects relevant to disciplinary streams within the Faculty.

At the undergraduate level the School offers a co-major in Business Law and Taxation. At the graduate level the School offers MCom specialisations in Taxation and in Business Law.

The School's mission is different to that of a Law School - it is driven by an audience which is trained for commercial rather than legal practice. The School's focus is on teaching and research which is contemporary, relevant and innovative, and which adds value to the disparate disciplines which comprise 'commerce'.

School of Economics

Head of School

Professor J Piggett

Associate Head of School

Dr G Voss

The School of Economics offers full-time and part-time courses leading to the degrees of Bachelor of Commerce and Bachelor of Economics with specialisations in economics, econometrics, economic history, business statistics and business economics.

The School undertakes the majority of teaching in the Bachelor of Economics Degree, and an important part of the Bachelor of Commerce core. The study of economics, as part of the BCom degree, has built up a reputation of combining an excellent academic standard with practicality and flexibility. Our offerings in the BCom give students the utmost amount of choice so they can select options that complement their career paths. Students can proceed with a minor or single major in business economics, business statistics or economic history, or they may combine two of these as a double major or any one with other disciplines of the faculty as a double major.

The Bachelor of Economics degree gives a solid grounding in economic analysis and quantitative techniques. The Bachelor of Economics allows students to do a single major in economics, econometrics or economic history, or any of these may be combined with each other or other disciplines of the faculty as a double major.

The core requirements of the Bachelor of Economics courses comprise three years of training in modern economic analysis, instruction in quantitative methods and techniques, an in-depth analysis of economics or econometrics and, in most cases, some exposure to economic history. The specialisation in economics provides a basic training in economics which is suitable for a wide range of careers in the private and public sectors of the economy.

In all specialisations, students who have a good academic record are encouraged to apply for enrolment in the Honours program. This requires an additional year of study. Students who wish to become professional economists, econometricians or economic historians are strongly advised to take the Honours course. Potential Honours students should discuss this option with the Head of School.

School of Industrial Relations and Organisational Behaviour

Head of School

Professor M Quinlan

Administrative Assistant

Terry O'Callaghan

Industrial Relations is concerned with the wide range of issues and problems associated with the organisation of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise

for the individual, trade unions, employers and governmental bodies in respect of work.

The specialisation in industrial relations provides a training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organisations, as well as careers as industrial relations or labour policy specialists with government bodies and international labour organisations.

The specialisation in human resource management provides a strong grounding in the policies and processes involved in managing people at work. These policies are increasingly being influenced by corporate strategy and business plans and are often seen as the key to enhancing organisational productivity. However, for these policies to be effective, it is essential to understand the way the dynamics within organisations influence the way policies are implemented. It is also imperative to understand how the legislative, social and political constraints affect the way these policies are developed and operate in practice.

A major or minor in human resource management provides a strong basis for anyone who is involved in managing people in work or non-work organisations. Specialists in human resource management are increasingly sought after in private and public sector organisations.

A sequence of subjects in human resource management makes an excellent combination with industrial relations.

The courses in Organisational Behaviour bring together the findings and techniques of individual, social and industrial psychology, sociology and other major social sciences in understanding human behaviour in organisations and the role of private, public and voluntary organisations in modern society.

The structure, functions and design of complex organisations, their management, the ways in which they change in response to external and internal forces, the significance of technology and culture and methods of managing change are some of the major issues dealt with. The courses constitute a significant adjunct and complement to more 'technical' studies e.g. accounting, finance, information systems, economics, marketing, industrial relations, and contribute to a broader appreciation of problems and methods of general and functional management.

School of Information, Library and Archives Studies

Head of School

Dr Helen Jarvis

Administrative Officer

Ray Locke

The School of Information, Library and Archive Studies is concerned with the intriguing and socially challenging issues involved in documenting organisational and social activity through evidence in the form of records, as well as

sources of records in all their variety and complexity. Academically, this process is studied in the context of individual and institutional needs for information, changing information technologies, and an overarching framework of evolving social roles and responsibilities. Professionally, this process is institutionalised as the responsibility of technical and management personnel in libraries, archives and related "information" agencies. The advent of digitised data and telecommunication networks has led the School to place increasing emphasis on anticipating and responding to rapid change in the information environment, understanding and using a range of information storage and retrieval technologies.

Information Management may be pursued through the Information Systems and Management Disciplinary Stream in the Graduate Diploma and Master of Commerce programs or through Special Programs of Study in the GradDip, MCom or Master of Information Management. The areas of specialisation are: Audio Visual Management; Archives and Records Management; and Information and Library Management. The School has a vigorous research program with opportunities for study at the Masters and Doctoral level in the three areas specified as well as interdisciplinary areas.

Professional accreditation has been given to graduates of our programs by the Australian Library and Information Association and by the Australian Society of Archivists. Our graduates are employed both in Australia and in the region in the rapidly developing information environment that includes libraries, archives and the wider information industry.

School of Information Systems

Head of School

Professor Michael Lawrence

Administrative Assistant

Toni Benton

Information Systems is concerned with planning, analysis, design and operation of computerised systems used to process information in commerce, industry, government and research organisations. The data processing needs of the organisation are studied by systems analysts. Solutions to these needs, generally involving computerised equipment, are determined, and systems of processing information are designed and implemented.

Graduates often follow careers as programmers, systems analysts, business analysts, information technology specialists, data administrators, EDP auditors and database administrators. Major employers of Information Systems graduates include government departments, banks, oil companies, insurance companies, large manufacturing enterprises, retail companies, service industries, universities and other research organisations, and computer marketing organisations.

A new initiative of the School is the introduction of the Information Systems and Management Co-op Program.

This is an industry linked education course leading to the award of the Bachelor of Commerce degree. The course gives students the skills, qualifications and opportunities in the area of business management, the use of information systems, commercial practice and the application of information systems to business opportunities. The course combines the normal requirements for the degree with coordinated experience in the sponsoring organisations. In this program students can combine the compulsory major study in information systems with another approved major or minor area of study. Admission to the program is through the scholarship selection procedures administered by the University Co-op Office.

School of Marketing

Head of School

Professor Mark Uncles

Administrative Officer

Nadia Withers

Marketing is a management discipline concerned with exchange processes involving organisations and individuals.

The School of Marketing offers undergraduate courses leading to the award of the degrees of Bachelor of Commerce and Bachelor of Economics for undergraduates with a special interest in and aptitude for marketing positions.

The content of the marketing course includes not only the general field of marketing but also the related disciplines of economics, accounting, psychology, sociology and mathematics. The course is broadly based in a number of disciplines in order to give the prospective marketing executive a comprehensive training that will reflect the practice of marketing in both the private and public sectors. The Honours year deals with more advanced developments in marketing, and students are required to prepare a thesis.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical analysis in market research will probably have availed themselves of the option to do extra work in mathematics.

A specialist four year undergraduate degree course in marketing and hospitality management was introduced in 1989. This course adds hospitality management subjects to the full range of marketing subjects. These additional subjects include human resource management, tourism and hospitality law, together with hospitality management for hotels, resorts and restaurants. Students are provided with practical training in the TAFE sector or an approved training college as part of the course, and are required to undertake studies in another language, adding to the richness of the degree. Graduates will find careers in major hotels and resorts, both in general management as well as in marketing.

Professional Recognition of Courses Offered by the Faculty of Commerce and Economics

The degree courses offered by this Faculty are recognised by professional organisations in accordance with the details set out below:

The Australian Society of CPAs

The Australian Society of CPAs has accepted this University as an approved tertiary institution for the purpose of the Society's membership qualifications.

Associate membership of the Society requires an accredited undergraduate degree with a major in accounting. Students who commence recognised courses after 1 January 1991 must also:

Pass acceptable examinations in auditing, Australian business law and Australian income taxation, *or*

Pass a coherent group or sequence of subjects in one of the following disciplines:

- finance
- management accounting
- information technology or
- other approved combination.

Graduates who complete the MCom program in Professional Accounting are eligible for associate membership of the Australian Society of CPAs on completion of professional requirements.

Students seeking professional recognition are advised to confirm membership requirements with the Society.

The Institute of Chartered Accountants in Australia

Graduates who have completed the Bachelor of Commerce degree course are eligible under the Institute's new admission requirements to enter the 'Professional Year' leading to membership, provided they have included in their course the following subjects:

ACCT2522	Accounting and Financial Management 2A or Accounting and Financial Management 2A (Honours)
ACCT2532	Accounting and Financial Management 2B or Accounting and Financial Management 2B (Honours)
ACCT2542	Accounting and Financial Management 2B (Honours)
ACCT2552	Accounting and Financial Management 3A or Accounting and Financial Management 3A (Honours)
ACCT3563	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours)
ACCT3573	Accounting and Financial Management 3B (Honours)
ACCT3583	Accounting and Financial Management 3B or

ACCT3593	Accounting and Financial Management 3B (Honours)
ACCT3708	Auditing or
ACCT3718	Auditing (Honours)
FINS2613	Business Finance
INFS1602	Computer Information Systems 1
LEGT7711	Legal Environment of Commerce
LEGT7721	Legal Transactions in Commerce
LEGT7741	Business Entities
LEGT7751	Taxation Law

Students undertaking the combined Bachelor of Commerce/Bachelor of Laws Course should substitute the following six subjects for the last four subjects listed above.

LAWS1420	Contracts
LAWS2140	Public Law
LAWS4010	Business Associations 1
LAWS4020	Business Associations 2
LAWS4440	Elements of Income Tax Law
LAWS4450	Advanced Revenue Law

In addition, the MCom program in Professional Accounting is accredited by the Institute.

Students are also advised to contact the Institute in writing for current requirements.

The Institute of Chartered Secretaries and Administrators

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations. Graduates of the Bachelor of Commerce (Accounting) are granted exemption from twelve of the fifteen subjects prescribed in the Institute's examination syllabus, provided they include in their course the required subjects as set down in the Institute's information sheet covering exemptions granted to Universities and teaching bodies in New South Wales.

To satisfy the educational criteria, an applicant must:

(a) hold a relevant undergraduate degree, i.e. one with a major in at least one of the following four areas: Accounting, Information Systems/Computing, Economics/Finance, Marketing and;

(b) have included or additionally passed at least one unit in each of the following three areas: Strategic Management, Financial Management, Corporate Law.

These units must be accredited by the Institute, whether offered within an undergraduate degree or diploma.

Students are also advised to contact the Institute in writing for any changes in current requirements. Applicants for membership forms are available from the Registrar, GPO Box 1594, Sydney 2001. Applicants are to provide details of their work experience, academic qualifications and an application fee.

Chartered Institute of Company Secretaries in Australia Ltd.

This ICMSA is the professional association for 10,000 company secretaries and corporate managers in Australia. It also operates as the Australian Division of the International, 70,000 member strong, Institute of Chartered Secretaries and Administrators to which most ICMSA members also belong.

The ICMSA accredits subjects which, if completed, count towards the academic requirements of both professional associations. During the course of their studies, students are encouraged to become ICMSA Student Members.

For details of accredited subjects and student membership contact Dr John Nelson, National Education Manager, ICMSA, 70 Castlereagh Street, Sydney (telephone: 9223 5744).

The Australian Computer Society

The Australian Computer Society recognises that students who have completed the requirements for the award of the Bachelor of Commerce degree have achieved the standard of knowledge required for Level 1 entry to membership if they have included in their course any six (6) subjects from INFS1602 Computer Information Systems 1, INFS2603 Systems Analysis and Design, INFS2607 Business Data Networks, INFS3605 Software Engineering, INFS3608 Advanced Database Systems, INFS3611 Advanced Analysis and Design, INFS4805 Information Systems Auditing. In addition the Society recognises that students who have successfully completed any four or five of the above subjects have achieved the standard required for Level 2 entry to membership and successful completion of any three subjects from the above list for Level 3 entry.

Students who have completed the Master of Commerce degree course are recognised as having achieved the standard of knowledge required for Level 1 entry if they have successfully completed any five subjects from:

INFS3605	Software Engineering
INFS3608	Advanced Database Systems
INFS3611	Advanced Analysis and Design
INFS5905	Information Systems Auditing
INFS5953	Information Systems Management
INFS5983	Business Data Communications
INFS5986	Research Topics in Information Systems 1
INFS5987	Research Topics in Information Systems 2
INFS5988	Business Information Systems
INFS5989	Information Systems Design
INFS5991	Decision Support Systems

and for Level 2 if they have included in their course any three or four of the subjects listed.

The Securities Institute of Australia

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to graduates who have completed finance subjects offered in the BCom, BEc or MCom degree courses.

Applications for registration, exemption or admission should be made direct to Institute.

The Australian Institute of Banking and Finance

The educational requirements for Senior Associateship will be satisfied if:

1. graduates awarded either a Bachelor of Commerce or Bachelor of Economics degree have included in their studies LEGT7761 Law of Finance and Securities, MARK2012 Marketing Fundamentals and IROB1712 Management of Organisations; or

2. graduates awarded a Master of Commerce degree have included in their studies LEGT5561 Legal Aspects of Finance, MARK5902 Elements of Marketing and IROB5901 Organisational Behaviour;

and a further sequence of at least three coherent subjects in banking or finance.

Students should note that Senior Associate also requires a minimum of two years' employment in the banking and finance industry.

Graduates who have met the academic, but not the work experience, requirements for Senior Associate, qualify for Associate membership.

Students are advised to contact the AIBF for current requirements.

The Australian Library and Information Association

The Graduate Diploma in Information Management-Librarianship and the Master of Information Management-Librarianship programs are presently accredited by the Australian Library and Information Association (ALIA). It is proposed that students who complete either the Master of Commerce or the Master of Information Management-Information and Library Management or the Graduate Diploma, be eligible for associate membership of ALIA, provided they have included the following subjects in their studies:

ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5410	Society, Information and the Record
ILAS5420	Information Sources: Access, Assessment and Acquisition

The Australian Society of Archivists Incorporated

The Graduate Diploma in Information Management-Archives/Records and the Master of Information Management-Archives/Records programs are presently accredited by the Australian Society of Archivists Incorporated (ASA). It is proposed that students who complete either the Master of Commerce or the Master of Information Management-Information Archives/Records Management or the Graduate Diploma, be eligible for associate membership of ALIA, provided they have included the following subjects in their studies:

ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5210	Archive and Recordkeeping System Fundamentals
ILAS5220	Electronic Recordkeeping Regimes

Course Outlines

Undergraduate Study

Undergraduate Courses Offered in 1998

The program numbers and corresponding course titles are listed as a guide for enrolment purposes. Students must nominate a course of study and program code at enrolment time. Subject to the Rules appearing below, students may change specialisations throughout their degree.

The program codes and combinations of majors listed are a guide only and may be subject to alteration.

BCom

Course Code 3502

Program

Code	Major
1000	Accounting
1010	Accounting (Honours)
1090	Accounting Co-op Program
1200	Accounting and Business Economics
1290	Accounting and Business Economics Co-op Program
1211	Accounting and Business Economics (Honours in Accounting)
1201	Accounting and Business Statistics
1213	Accounting and Business Statistics (Honours in Accounting)
1700	Accounting and Business Law and Taxation
1711	Accounting and Business Law and Taxation (Honours in Accounting)
1202	Accounting and Economic History
1216	Accounting and Economic History (Honours in Accounting)
1300	Accounting and Finance
1311	Accounting and Finance (Honours in Accounting)

Program

Code	Major
1312	Accounting and Finance (Honours in Finance)
1390	Accounting and Finance Co-op Program
1400	Accounting and Human Resource Management
1411	Accounting and Human Resource Management (Honours in Accounting)
1412	Accounting and Human Resource Management (Honours in Human Resource Management)
1401	Accounting and Industrial Relations
1413	Accounting and Industrial Relations (Honours in Accounting)
1414	Accounting and Industrial Relations (Honours in Industrial Relations)
1500	Accounting and Information Systems
1511	Accounting and Information Systems (Honours in Accounting)
1512	Accounting and Information Systems (Honours in Information Systems)
1801	Accounting and International Business
1813	Accounting and International Business (Honours in Accounting)
1800	Accounting and Japanese Studies
1811	Accounting and Japanese Studies (Honours in Accounting)
1812	Accounting and Japanese Studies (Honours in Japanese Studies)
1840	Accounting and Advanced Japanese Studies
1861	Accounting and Advanced Japanese Studies (Honours in Accounting)

**Program
Code Major**

1862	Accounting and Advanced Japanese Studies (Honours in Advanced Japanese)
1802	Accounting and Korean Studies
1816	Accounting and Korean Studies (Honours in Accounting)
1600	Accounting and Marketing
1611	Accounting and Marketing (Honours in Accounting)
1612	Accounting and Marketing (Honours in Marketing)
2000	Business Economics
2100	Business Economics and Accounting
2112	Business Economics and Accounting (Honours in Accounting)
2200	Business Economics and Business Statistics
2700	Business Economics and Business Law and Taxation
2201	Business Economics and Economic History
2300	Business Economics and Finance
2312	Business Economics and Finance (Honours in Finance)
2400	Business Economics and Human Resource Management
2411	Business Economics and Human Resource Management (Honours in Human Resource Management)
2401	Business Economics and Industrial Relations
2414	Business Economics and Industrial Relations (Honours in Industrial Relations)
2500	Business Economics and Information Systems
2512	Business Economics and Information Systems (Honours in Information Systems)
2801	Business Economics and International Business
2800	Business Economics and Japanese Studies
2812	Business Economics and Japanese Studies (Honours in Japanese Studies)
2840	Business Economics and Advanced Japanese Studies
2862	Business Economics and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
2802	Business Economics and Korean Studies
2600	Business Economics and Marketing
2612	Business Economics and Marketing (Honours in Marketing)
2001	Business Statistics
2101	Business Statistics and Accounting
2114	Business Statistics and Accounting (Honours in Accounting)

**Program
Code Major**

2701	Business Statistics and Business Law and Taxation
2202	Business Statistics and Economic History
2301	Business Statistics and Finance
2314	Business Statistics and Finance (Honours in Finance)
2402	Business Statistics and Human Resource Management
2412	Business Statistics and Human Resource Management (Honours in Human Resource Management)
2403	Business Statistics and Industrial Relations
2415	Business Statistics and Industrial Relations (Honours in Industrial Relations)
2501	Business Statistics and Information Systems
2514	Business Statistics and Information Systems (Honours in Information Systems)
2805	Business Statistics and International Business
2801	Business Statistics and Japanese Studies
2814	Business Statistics and Japanese Studies (Honours in Japanese Studies)
2841	Business Statistics and Advanced Japanese Studies
2806	Business Statistics and Korean Studies
2864	Business Statistics and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
2601	Business Statistics and Marketing
2614	Business Statistics and Marketing (Honours in Marketing)
2002	Economic History
2102	Economic History and Accounting
2119	Economic History and Accounting (Honours in Accounting)
2702	Economic History and Business Law and Taxation
2302	Economic History and Finance
2319	Economic History and Finance (Honours in Finance)
2404	Economic History and Human Resource Management
2413	Economic History and Human Resource Management (Honours in Human Resource Management)
2405	Economic History and Industrial Relations
2416	Economic History and Industrial Relations (Honours in Industrial Relations)
2502	Economic History and Information Systems
2519	Economic History and Information Systems (Honours in Information Systems)

Program**Code Major**

2803	Economic History and International Business
2802	Economic History and Japanese Studies
2819	Economic History and Japanese Studies (Honours in Japanese Studies)
2842	Economic History and Advanced Japanese Studies
2869	Economic History and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
2804	Economic History and Korean Studies
2602	Economic History and Marketing
2619	Economic History and Marketing (Honours in Marketing)
3000	Finance
3010	Finance (Honours)
3100	Finance and Accounting
3111	Finance and Accounting (Honours in Finance)
3112	Finance and Accounting (Honours in Accounting)
3200	Finance and Business Economics
3211	Finance and Business Economics (Honours in Finance)
3201	Finance and Business Statistics
3213	Finance and Business Statistics (Honours in Finance)
3700	Finance and Business Law and Taxation
3711	Finance and Business Law and Taxation (Honours in Finance)
3202	Finance and Economic History
3216	Finance and Economic History (Honours in Finance)
3400	Finance and Human Resource Management
3411	Finance and Human Resource Management (Honours in Finance)
3412	Finance and Human Resource Management (Honours in Human Resource Management)
3401	Finance and Industrial Relations
3413	Finance and Industrial Relations (Honours in Finance)
3414	Finance and Industrial Relations (Honours in Industrial Relations)
3500	Finance and Information Systems
3511	Finance and Information Systems (Honours in Finance)
3512	Finance and Information Systems (Honours in Information Systems)
3802	Finance and International Business
3813	Finance and International Business (Honours in Finance)

Program**Code Major**

3800	Finance and Japanese Studies
3811	Finance and Japanese Studies (Honours in Finance)
3812	Finance and Japanese Studies (Honours in Japanese Studies)
3840	Finance and Advanced Japanese Studies
3861	Finance and Advanced Japanese Studies (Honours in Finance)
3862	Finance and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
3803	Finance and Korean Studies
3816	Finance and Korean Studies (Honours in Finance)
3600	Finance and Marketing
3611	Finance and Marketing (Honours in Finance)
3612	Finance and Marketing (Honours in Marketing)
4000	Human Resource Management
4010	Human Resource Management (Honours)
4100	Human Resource Management and Accounting
4111	Human Resource Management and Accounting (Honours in Human Resource Management)
4112	Human Resource Management and Accounting (Honours in Accounting)
4200	Human Resource Management and Business Economics
4211	Human Resource Management and Business Economics (Honours in Human Resource Management)
4201	Human Resource Management and Business Statistics
4213	Human Resource Management and Business Statistics (Honours in Human Resource Management)
4700	Human Resource Management and Business Law and Taxation
4711	Human Resource Management and Business Law and Taxation (Honours in Human Resource Management)
4202	Human Resource Management and Economic History
4216	Human Resource Management and Economic History (Honours in Human Resource Management)
4300	Human Resource Management and Finance
4311	Human Resource Management and Finance (Honours in Human Resource Management)
4312	Human Resource Management and Finance (Honours in Finance)
4400	Human Resource Management and Industrial Relations

Program**Code Major**

4411	Human Resource Management and Industrial Relations (Honours in Human Resource Management)
4412	Human Resource Management and Industrial Relations (Honours in Industrial Relations)
4500	Human Resource Management and Information Systems
4511	Human Resource Management and Information Systems (Honours in Human Resource Management)
4512	Human Resource Management and Information Systems (Honours in Information Systems)
4801	Human Resource Management and International Business
4815	Human Resource Management and International Business (Honours in Human Resource Management)
4800	Human Resource Management and Japanese Studies
4811	Human Resource Management and Japanese Studies (Honours in Human Resource Management)
4812	Human Resource Management and Japanese Studies (Honours in Japanese Studies)
4840	Human Resource Management and Advanced Japanese Studies
4861	Human Resource Management and Advanced Japanese Studies (Honours in Human Resource Management)
4862	Human Resource Management and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
4802	Human Resource Management and Korean Studies
4816	Human Resource Management and Korean Studies (Honours in Human Resource Management)
4600	Human Resource Management and Marketing
4611	Human Resource Management and Marketing (Honours in Human Resource Management)
4612	Human Resource Management and Marketing (Honours in Marketing)
4001	Industrial Relations
4015	Industrial Relations (Honours)
4101	Industrial Relations and Accounting
4113	Industrial Relations and Accounting (Honours in Industrial Relations)
4114	Industrial Relations and Accounting (Honours in Accounting)
4203	Industrial Relations and Business Economics
4212	Industrial Relations and Business Economics (Honours in Industrial Relations)

Program**Code Major**

4204	Industrial Relations and Business Statistics
4214	Industrial Relations and Business Statistics (Honours in Industrial Relations)
4701	Industrial Relations and Business Law and Taxation
4713	Industrial Relations and Business Law and Taxation (Honours in Industrial Relations)
4205	Industrial Relations and Economic History
4219	Industrial Relations and Economic History (Honours in Industrial Relations)
4301	Industrial Relations and Finance
4313	Industrial Relations and Finance (Honours in Industrial Relations)
4314	Industrial Relations and Finance (Honours in Finance)
4401	Industrial Relations and Human Resource Management
4413	Industrial Relations and Human Resource Management (Honours in Industrial Relations)
4414	Industrial Relations and Human Resource Management (Honours in Human Resource Management)
4501	Industrial Relations and Information Systems
4513	Industrial Relations and Information Systems (Honours in Industrial Relations)
4514	Industrial Relations and Information Systems (Honours in Information Systems)
4803	Industrial Relations and International Business
4817	Industrial Relations and International Business (Honours in Industrial Relations)
4801	Industrial Relations and Japanese Studies
4813	Industrial Relations and Japanese Studies (Honours in Industrial Relations)
4814	Industrial Relations and Japanese Studies (Honours in Japanese Studies)
4841	Industrial Relations and Advanced Japanese Studies
4863	Industrial Relations and Advanced Japanese Studies (Honours in Industrial Relations)
4864	Industrial Relations and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
4804	Industrial Relations and Korean Studies
4818	Industrial Relations and Korean Studies (Honours in Industrial Relations)
4601	Industrial Relations and Marketing
4613	Industrial Relations and Marketing (Honours in Industrial Relations)
4614	Industrial Relations and Marketing (Honours in Marketing)

Program Code	Major	Program Code	Major
5000	Information Systems	5090	Information Systems and Management Co-op Program
5010	Information Systems (Honours)	5600	Information Systems and Marketing
5100	Information Systems and Accounting	5611	Information Systems and Marketing (Honours in Information Systems)
5111	Information Systems and Accounting (Honours in Information Systems)	5612	Information Systems and Marketing (Honours in Marketing)
5112	Information Systems and Accounting (Honours in Accounting)	8000	International Business
5200	Information Systems and Business Economics	8100	International Business and Accounting
5211	Information Systems and Business Economics (Honours in Information Systems)	8200	International Business and Business Economics
5201	Information Systems and Business Statistics	8201	International Business and Business Statistics
5213	Information Systems and Business Statistics (Honours in Information Systems)	8202	International Business and Economic History
5700	Information Systems and Business Law and Taxation	8300	International Business and Finance
5711	Information Systems and Business Law and Taxation (Honours in Information Systems)	8400	International Business and Human Resource Management
5202	Information Systems and Economic History	8401	International Business and Industrial Relations
5216	Information Systems and Economic History (Honours in Information Systems)	8500	International Business and Information Systems
5400	Information Systems and Human Resource Management	8600	International Business and Marketing
5411	Information Systems and Human Resource Management (Honours in Information Systems)	8700	International Business and Business Law and Taxation
5412	Information Systems and Human Resource Management (Honours in Human Resource Management)	8800	International Business and Japanese
5401	Information Systems and Industrial Relations	8848	International Business and Advanced Japanese
5413	Information Systems and Industrial Relations (Honours in Information Systems)	8801	International Business and Korean
5414	Information Systems and Industrial Relations (Honours in Industrial Relations)	6000	Marketing
5801	Information Systems and International Business	6010	Marketing (Honours)
5813	Information Systems and International Business (Honours in Information Systems)	6100	Marketing and Accounting
5800	Information Systems and Japanese Studies	6111	Marketing and Accounting (Honours in Marketing)
5811	Information Systems and Japanese Studies (Honours in Information Systems)	6112	Marketing and Accounting (Honours in Accounting)
5812	Information Systems and Japanese Studies (Honours in Japanese Studies)	6200	Marketing and Business Economics
5840	Information Systems and Advanced Japanese Studies	6211	Marketing and Business Economics (Honours in Marketing)
5861	Information Systems and Advanced Japanese Studies (Honours in Information Systems)	6201	Marketing and Business Statistics
5862	Information Systems and Advanced Japanese Studies (Honours in Advanced Japanese Studies)	6213	Marketing and Business Statistics (Honours in Marketing)
5802	Information Systems and Korean Studies	6700	Marketing and Business Law and Taxation
5816	Information Systems and Korean Studies (Honours in Information Systems)	6711	Marketing and Business Law and Taxation (Honours in Marketing)
		6202	Marketing and Economic History
		6216	Marketing and Economic History (Honours in Marketing)
		6300	Marketing and Finance
		6311	Marketing and Finance (Honours in Marketing)
		6312	Marketing and Finance (Honours in Finance)
		6400	Marketing and Human Resource Management
		6411	Marketing and Human Resource Management (Honours in Marketing)

Program**Code Major**

6412	Marketing and Human Resource Management (Honours in Human Resource Management)
6401	Marketing and Industrial Relations
6413	Marketing and Industrial Relations (Honours in Marketing)
6414	Marketing and Industrial Relations (Honours in Industrial Relations)
6500	Marketing and Information Systems
6511	Marketing and Information Systems (Honours in Marketing)
6512	Marketing and Information Systems (Honours in Information Systems)
6801	Marketing and International Business
6813	Marketing and International Business (Honours in Marketing)
6800	Marketing and Japanese Studies
6811	Marketing and Japanese Studies (Honours in Marketing)
6812	Marketing and Japanese Studies (Honours in Japanese Studies)
6840	Marketing and Advanced Japanese Studies
6861	Marketing and Advanced Japanese Studies (Honours in Marketing)
6862	Marketing and Advanced Japanese Studies (Honours in Advanced Japanese Studies)
6802	Marketing and Korean Studies
6816	Marketing and Korean Studies (Honours in Marketing)

BCom**Course Code 3571****Marketing and Hospitality Management (Pass)****BEc****Course Code 3543**

2000	Economics
2010	Economics (Honours)
2100	Economics and Accounting
2111	Economics and Accounting (Honours in Economics)
2900	Economics and Asian Studies
2911	Economics and Asian Studies (Honours in Economics)
2700	Economics and Business Law and Taxation
2711	Economics and Business Law and Taxation (Honours in Economics)
2200	Economics and Econometrics
2211	Economics and Econometrics (Honours in Economics)

Program**Code Major**

2212	Economics and Econometrics (Honours in Econometrics)
2210	Economics and Econometrics (Honours in Both)
2201	Economics and Economic History
2213	Economics and Economic History (Honours in Economics)
2214	Economics and Economic History (Honours in Economic History)
2300	Economics and Finance
2311	Economics and Finance (Honours in Economics)
2400	Economics and Human Resource Management
2411	Economics and Human Resource Management (Honours in Economics)
2401	Economics and Industrial Relations
2414	Economics and Industrial Relations (Honours in Economics)
2500	Economics and Information Systems
2511	Economics and Information Systems (Honours in Economics)
2803	Economics and International Business
2851	Economics and International Business (Honours in Economics)
2800	Economics and Japanese Studies
2811	Economics and Japanese Studies (Honours in Economics)
2840	Economics and Advanced Japanese Studies
2861	Economics and Advanced Japanese Studies (Honours in Economics)
2804	Economics and Korean Studies
2853	Economics and Korean Studies (Honours in Economics)
2600	Economics and Marketing
2611	Economics and Marketing (Honours in Economics)
2001	Econometrics
2011	Econometrics (Honours)
2101	Econometrics and Accounting
2113	Econometrics and Accounting (Honours in Econometrics)
2701	Econometrics and Business Law and Taxation
2713	Econometrics and Business Law and Taxation (Honours in Econometrics)
2202	Econometrics and Economic History
2216	Econometrics and Economic History (Honours in Econometrics)
2219	Econometrics and Economic History (Honours in Economic History)

Program		Program	
Code	Major	Code	Major
2301	Econometrics and Finance	2516	Economic History and Information Systems (Honours in Economic History)
2313	Econometrics and Finance (Honours in Econometrics)	2807	Economic History and International Business
2402	Econometrics and Human Resource Management	2876	Economic History and International Business (Honours in Economic History)
2412	Econometrics and Human Resource Management (Honours in Econometrics)	2802	Economic History and Japanese Studies
2403	Econometrics and Industrial Relations	2816	Economic History and Japanese Studies (Honours in Economic History)
2415	Econometrics and Industrial Relations (Honours in Econometrics)	2842	Economic History and Advanced Japanese Studies
2501	Econometrics and Information Systems	2866	Economic History and Advanced Japanese Studies (Honours in Economic History)
2513	Econometrics and Information Systems (Honours in Econometrics)	2808	Economic History and Korean Studies
2805	Econometrics and International Business	2879	Economic History and Korean Studies (Honours in Economic History)
2871	Econometrics and International Business (Honours in Econometrics)	2602	Economic History and Marketing
2801	Econometrics and Japanese Studies	2616	Economic History and Marketing (Honours in Economic History)
2813	Econometrics and Japanese Studies (Honours in Econometrics)	Combined Commerce/Law, Economics/Law, Commerce/Arts, Economics/Arts, Commerce/Social Science, Economics/Social Science and Commerce/Science Courses	
2841	Econometrics and Advanced Japanese Studies		
2863	Econometrics and Advanced Japanese Studies (Honours in Econometrics)		
2806	Econometrics and Korean Studies		
2873	Econometrics and Korean Studies (Honours in Econometrics)	Course	
2601	Econometrics and Marketing	Code	Course Name
2613	Econometrics and Marketing (Honours in Econometrics)	3525	Bachelor of Commerce/Bachelor of Arts
2002	Economic History	3526	Bachelor of Economics/Bachelor of Arts
2012	Economic History (Honours)	3527	Bachelor of Commerce/Bachelor of Social Science
2102	Economic History and Accounting	3528	Bachelor of Economics/Bachelor of Social Science
2116	Economic History and Accounting (Honours in Economic History)	4732	Bachelor of Commerce (Accounting)/Bachelor of Laws
2702	Economic History and Business Law and Taxation	4735	Bachelor of Commerce (Finance)/Bachelor of Laws
2716	Economic History and Business Law and Taxation (Honours in Economic History)	4750	Bachelor of Commerce (Industrial Relations)/Bachelor of Laws
2302	Economic History and Finance	4736	Bachelor of Commerce (Information Systems)/Bachelor of Laws
2316	Economic History and Finance (Honours in Economic History)	4710	Bachelor of Commerce (Marketing)/Bachelor of Laws
2404	Economic History and Human Resource Management	4745	Bachelor of Economics/Bachelor of Laws
2413	Economic History and Human Resource Management (Honours in Economic History)	3996	Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)
2405	Economic History and Industrial Relations		
2416	Economic History and Industrial Relations (Honours in Economic History)		
2502	Economic History and Information Systems		

Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics

For rules relating to courses which are no longer offered to new students, please refer to earlier Faculty Handbooks. Copies of these rules are also available from the Faculty of Commerce and Economics Students Centre.

Rule 1 – Pass and Honours Degrees

The degrees of Bachelor of Commerce or Bachelor of Economics may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2 – Disciplinary Minors

Students not completing the requirements of two majors in the Bachelor of Commerce degree must choose options so that they complete a 'disciplinary minor' in a discipline other than their major. All students satisfying the requirements of the Bachelor of Economics degree automatically satisfy 'disciplinary minor' requirements. A 'disciplinary minor' is defined as four approved session units, or equivalent value for subjects taught outside of the faculty, of which no more than two may be first year units.

Rule 3 – Transfer Between Degrees

Candidates are admitted to the Bachelor of Commerce, the Bachelor of Commerce (Marketing and Hospitality Management), the Bachelor of Commerce (Finance)/Bachelor of Science (Maths), or the Bachelor of Economics course. There is no automatic transfer between these courses. Candidates may seek to transfer between courses and decisions will be made by the Faculty Admissions Committee.

Rule 4 – Assessable Hours

Normal workload expectations for each degree are a minimum of 10 hours per week per unit, including class contact hours, preparation and time spent on all assessable work.

Rule 5 – Passing in a Subject

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

(1) attend such lectures, seminars and tutorials as may be prescribed in that subject;

(2) complete assignments, laboratory work, other set work and an examination or examinations by the prescribed dates to the satisfaction of the Head of the Teaching Unit concerned.

Rule 6 – Minimum Time for Completion

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of the Teaching Unit, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Rule 7 – Normal Program

Except in exceptional circumstances, a candidate must enrol in a minimum of two subjects per session, and will not be permitted to enrol for more than four subjects.

Rule 8 – Nomination of Program

A candidate must nominate on the enrolment form the specialisation intended when enrolling for the first year. A candidate may change from one program to another but not more than once per year. The change requires the approval of the course authority and unless it is a transfer between a pass and an honours program, the change must be completed before enrolment is finalised for the particular year.

Rule 9 – Course Requirements

Bachelor of Commerce 3502, 3571

To complete the requirements for the award of the degree of Bachelor of Commerce:

1. A student must complete and pass 24 units for the Pass degree.

2. Each student must pass the following six core units:

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B

3. Each student must pass subjects comprising a minimum of 30 credit points in total of subjects as specified as Approved General Education subjects offered by faculties

other than the Faculty of Commerce and Economics, with the proviso that General Education subjects may not be taken as part of the first year program in the Bachelor of Commerce or Bachelor of Economics.

Substitution Students may seek approval to substitute any subject offered by faculties, other than the Faculty of Commerce and Economics, for which they have the prerequisite, in partial fulfillment of their General Education requirement, providing the substituted subjects meet the General Education Program objectives. However, students should note that only half the credit point value of a mainstream subject can be substituted for General Education even though they are liable for the full HECS or fee charges. For example, one 15 credit point mainstream subject may be substituted for 7.5 credit points General Education. Substituted subjects may not count as both options in the Bachelor of Commerce or Bachelor of Economics programs and as substitutes for General Education subjects.

Students who enrolled in 1995 or earlier Students who undertook subjects to fulfill the Faculty's General Education requirements in 1995 or previous years will be credited with these subjects for the purpose of meeting the Faculty's current General Education rules.

4. Each student must include the following in their degree program:

4.1 either a major of at least eight units in an approved disciplinary stream and a minor of at least four approved session units of which no more than two may be first year units; or

4.2 a double major of fourteen units, consisting of at least seven units in each of two approved disciplinary streams

5. In addition to the pass degree requirements the award of a degree with Honours requires:

5.1 the completion of at least eight units (single major) or seven units (double major) in a disciplinary stream specified as necessary preparation for fourth year studies, and

5.2 the completion of four specified units in fourth year in one of these disciplines, and a thesis that is the equivalent of two units.

Honours studies may proceed in more than one disciplinary stream prior to fourth year. In the fourth year, Honours may be taken in one discipline only.

6. Approved disciplinary streams are listed hereafter:

Approved Disciplinary Streams (Pass)

Accounting
Accounting Co-op Programs
Business Economics
Business Statistics
Business Law and Taxation*
Economic History
Finance
Human Resource Management
Hospitality Management††
Industrial Relations
Information Systems
Information Systems and Management Co-op Program

International Business

Japanese Studies*

Japanese Studies (Advanced Program)*

Korean Studies*

Marketing

† Available as a single major or combined with Finance or Business Economics only

* Not available as a single major, but as a co-major only

†† Available only as a co-major integrated Program with Marketing

Approved Disciplinary Streams (Honours)

To the end of fourth year:

Accounting
Finance
Human Resource Management
Industrial Relations
Information Systems
Japanese Studies
Japanese Studies (Advanced Program)
Marketing

Bachelor of Economics 3543

To complete the requirements for the degree of Bachelor of Economics:

1. A student must complete and pass 24 units for the Pass degree.

2. Each student must pass the following six core units:

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B

3. Each student must pass subjects comprising a minimum of 30 credit points in total of subjects as specified as Approved General Education subjects offered by faculties other than the Faculty of Commerce and Economics, with the proviso that General Education subjects may not be taken as part of the first year program in the Bachelor of Commerce or Bachelor of Economics.

Substitution Students may seek approval to substitute any subject offered by faculties, other than the Faculty of Commerce and Economics, for which they have the prerequisite, in partial fulfillment of their General Education requirement, providing the substituted subjects meet the General Education Program objectives. However, students should note that only half the credit point value of a mainstream subject can be substituted for General Education even though they are liable for the full HECS or fee charges. For example, one 15 credit point mainstream subject may be substituted for 7.5 credit points General Education. Substituted subjects may not count as both options in the Bachelor of Commerce or Bachelor of Economics programs and as substitutes for General Education subjects. **Students who enrolled in 1996 or earlier** Students who undertook subjects to fulfill the Faculty's General Education requirements in 1996 or previous years will be credited with these subjects for the purpose of meeting the Faculty's current General Education rules.

4. Each student must include the following in their degree program:

4.1 either a major of at least ten units in the Economics, Econometrics or Economic History disciplinary streams (including units taken as core studies);

4.2 or a double major of fifteen units, with at least eight units in one of the Economics, Econometrics or Economic History disciplinary streams, and at least seven units in another approved disciplinary stream.

5. In addition to the pass degree requirements the award of a degree with Honours requires:

5.1 the completion of at least ten units (single major) or eight units (double major) in the Economics, Econometrics or Economic History disciplinary streams specified as necessary preparation for fourth year studies, and

5.2 the completion of four specified units in fourth year, and a thesis that is the equivalent of two units.

Honours studies may proceed in more than one disciplinary stream prior to fourth year. In the fourth year, Honours may be taken in the Economics, Econometrics or Economic History disciplinary streams only, or a combined Honours program in Economics and Econometrics may be taken.

6. Approved disciplinary streams are listed hereafter:

Approved Disciplinary Streams (Pass)

Accounting
Asian Studies†
Business Law and Taxation*
Economics
Econometrics
Economics/Econometrics
Economic History
Finance
Human Resource Management
Industrial Relations
Information Systems
International Business
Japanese Studies*
Japanese Studies (Advanced Program)*
Korean Studies*
Marketing

†Available only as a co-major integrated Program with Economics

*Not available as a single major, but as a co-major only

Approved Disciplinary Streams (Honours)

To the end of fourth year:

Economics
Econometrics
Economics/Econometrics
Economic History

Rule 10 – Honours Degree

Upon completion of first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of the Teaching Unit concerned for permission to enrol for an

Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

A person on whom the Pass degree of Bachelor of Commerce or Bachelor of Economics has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce or Bachelor of Economics, except with special permission on the recommendation of the Head of the School.

Rule 11 – Credit for Subjects Passed at Another University

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or equivalent which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce or Bachelor of Economics. Advanced standing will not normally be granted for subjects completed more than 7 years before the date of admission of the applicant, except with the approval of the Head of the School.

Rule 12 – Options

Subject to the requirements of the individual programs, students may choose options from any approved subject taught in the University. The approval for subjects (other than General Education electives) to count as options is given by the course authority. Heads of the Schools may, in exceptional circumstances, vary subjects in prescribed programs. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

Rule 13 – Order of Progression of Subjects

It is expected students shall undertake core subjects in the equivalent of their first year. It is expected failed subjects will be repeated in the first session in which it is next offered.

Rule 14 – Prerequisite and Corequisite Requirements

Except in exceptional circumstances, a candidate shall not enrol in any subject without having satisfied the prescribed prerequisite or corequisite requirements.

Disciplinary Streams

Subject ID	Subject Name	Prerequisite	Session	HPW
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Accounting

Select sufficient subjects to make up minor, co-major or single major requirements, or select single subjects as options, as appropriate.

ACCT1501	Accounting & Financial Management 1A	Nil	1 or 2	L2 T2
ACCT1511	Accounting & Financial Management 1B	ACCT1501	1 or 2	L2 T2
ACCT2522	Accounting & Financial Management 2A	ACCT1511 Excluded: ACCT2532	1	L2 T2
ACCT2532	Accounting & Financial Management 2A (Honours)	ACCT1511 Excluded: ACCT2522	1	L2 T2
ACCT2542	Accounting & Financial Management 2B	ACCT1511 Excluded: ACCT2552	2	L2 T2
ACCT2552	Accounting & Financial Management 2B (Honours)	ACCT1511 Excluded: ACCT2542	2	L2 T2
ACCT3563	Accounting & Financial Management 3A	ACCT2542 Excluded: ACCT3573	1 or 2	L2 T2
ACCT3573	Accounting & Financial Management 3A (Honours)	ACCT2552 Excluded: ACCT3563	1	L2 T2.5
ACCT3583	Accounting & Financial Management 3B	ACCT2522 Excluded: ACCT3593	1 or 2	T3
ACCT3593	Accounting & Financial Management 3B (Honours)	ACCT2532 Excluded: ACCT3583	2	T3.5
ACCT3601	Global Financial Reporting and Analysis	ACCT2542 or ACCT2552	2	L3
ACCT3708	Auditing	ACCT2542 or ACCT2552 or with the approval of the Head of School Excluded: ACCT3718	1 or 2	L2 T1.5
ACCT3718	Auditing (Honours)	ACCT2542 or ACCT2552 or with the approval of the Head of School Excluded: ACCT3708	1 or 2	L2 T2
ACCT4818	Advanced Auditing Technologies	ACCT3708 or ACCT3718	2	L3
ACCT4820	Management Accounting Issues and International Best Practice	ACCT2522 or ACCT2532	2	L3
ACCT4832	Public Sector Accounting and Financial Reporting	ACCT2542 or ACCT2552	1	L3

Subject ID	Subject Name	Prerequisite	Session	HPW
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Accounting Honours

This Program is available to the end of Year 3 only for BEc students and to the end of fourth year for BCom students only.

Required Prior to Year 4

ACCT2532	Accounting & Financial Management 2A (Honours)	ACCT1511 Excluded: ACCT2522	1	L2 T2
ACCT2552	Accounting & Financial Management 2B (Honours)	ACCT1511 Excluded: ACCT2542	2	L2 T2
ACCT3573	Accounting & Financial Management 3A (Honours)	ACCT2552 Excluded: ACCT3563	1	L2 T2.5
ACCT3593	Accounting & Financial Management 3B (Honours)	ACCT2532 Excluded: ACCT3583	2	T3.5
ACCT3718	Auditing (Honours)	ACCT2542 or ACCT2552 or with the approval of the Head of School Excluded: ACCT3708	1 or 2	L2 T2

Year 4

ACCT4794	Thesis (Accounting)	Admission to BCom degree course at Honours level majoring in Accounting	1 or 2	n.a.
ACCT4851	Current Developments in Accounting Research – Financial	Admission to BCom degree course at Honours level majoring in Accounting	1	L3
ACCT4852	Current Developments in Accounting Research – Managerial	Admission to BCom degree course at Honours level majoring in Accounting	1	L3
ACCT4897	Seminar in Research Methodology	Admission to BCom degree course at Honours level majoring in Accounting	1	L3
ACCT4809	Current Developments in Auditing Research	Admission to BCom degree course at Honours level majoring in Accounting	2	L3

Accounting Co-op Program

This Program is available as a single major or combined with Finance or Business Economics in the BCom degree only.

Entry to the Program is at first year only, and through the scholarship selection procedures administered by the Co-op Program Office.

This is a four year degree program.

Required

ACCT8691	Industrial Training 1	Admission to the Program by selection	Year 2, S1	26wks
ACCT8692	Industrial Training 2	ACCT8691	Year 3, S2	26 wks
ACCT8693	Industrial Training 3	ACCT8692	Year 4, S1	26 wks

Subject ID	Subject Name	Prerequisite	Session	HPW
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Students may not enrol in any subjects concurrently with any of these required subjects without the permission of the School of Accounting Co-op Program Coordinator.

Subject List

Select sufficient subjects to make up co-major or single major requirements, as appropriate.

ACCT1501	Accounting & Financial Management 1A	Nil	1 or 2	L2 T2
ACCT1511	Accounting & Financial Management 1B	ACCT1501	1 or 2	L2 T2
ACCT2522	Accounting & Financial Management 2A	ACCT1511 Excluded: ACCT2532	1	L2 T2
ACCT2532	Accounting & Financial Management 2A (Honours)	ACCT1511 Excluded: ACCT2522	1	L2 T2
ACCT2542	Accounting & Financial Management 2B	ACCT1511 Excluded: ACCT2552	2	L2 T2
ACCT2552	Accounting & Financial Management 2B (Honours)	ACCT1511 Excluded: ACCT2542	2	L2 T2
ACCT3563	Accounting & Financial Management 3A	ACCT2542 Excluded: ACCT3573	1 or 2	L2 T2
ACCT3573	Accounting & Financial Management 3A (Honours)	ACCT2552 Excluded: ACCT3563	1	L2 T2.5
ACCT3583	Accounting & Financial Management 3B	ACCT2522 Excluded: ACCT3593	1 or 2	T3
ACCT3593	Accounting & Financial Management 3B (Honours)	ACCT2532 Excluded: ACCT3583	2	T3.5
ACCT3601	Global Financial Reporting and Analysis	ACCT2542 or ACCT2552	2	L3
ACCT3708	Auditing	ACCT2542 or ACCT2552 or with the approval of the Head of School Excluded: ACCT3718	1 or 2	L2 T1.5
ACCT3718	Auditing (Honours)	ACCT2542 or ACCT2552 or with the approval of the Head of School Excluded: ACCT3708	1 or 2	L2 T2
ACCT4818	Advanced Auditing Technologies	ACCT3708 or ACCT3718	2	L3
ACCT4820	Management Accounting Issues and International Best Practice	ACCT2522 or ACCT2532	2	L3
ACCT4832	Public Sector Accounting and Financial Reporting	ACCT2542 or ACCT2552	1	L3

Asian Studies (BEc students only)

This Program is available only as a co-major integrated Program with Economics.

Required

(i) Students must enrol in and pass enough language units to reach a standard equivalent to intermediate level. If a student has satisfactory HSC competence in the language this will require two units, if not four. In the case of the Japanese language, students entering without HSC competence should enrol

Subject ID	Subject Name	Prerequisite	Session	HPW
in four consecutive core units of Japanese beginning with JAPN1000 Japanese Communication 1A. Students entering the Japanese language program with HSC, or above, competence will be admitted to a suitable level, subject to a placement test.				
(ii) Students must enrol in and pass at least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.				

Business Economics (BCom students only)

Required

ECON1101	Microeconomics 1	HSC Requirements	1 or 2	3
ECON1102	Macroeconomics 1	ECON1101	1 or 2	3

Options (may be selected from List A or List B)

To satisfy either single or double major requirements, at least two Options must be chosen from List B.

List A

ECON2101	Microeconomics 2	ECON1101	1	3
ECON2102	Macroeconomics 2	ECON1102	2	3
ECON2103	Business and Government	ECON1101 or ECON1103	2	3
ECON2104	Macroeconomic Policy	ECON1102 or ECON1104	1	3
ECON2105	Economics of the Corporation	ECON1101 or ECON1103	2	3
ECON2107	The Economics of Information and Technology	ECON1101 or ECON1103	1	3
ECON2109	Economics of Natural Resources	ECON1101 or ECON1103	1	3
ECON2111	The Economics of Global Interdependence	ECON1102 or ECON1104	2	3
ECON2112	Game Theory and Business Strategy	ECON1101 or ECON1103	1	3
ECON2115	Japanese International Economic Relations	ECON1102 or ECON1104	2	3
ECON2116	Japanese Economic Policy	ECON1102 or ECON1104	1	3
ECON2117	Economics of Tourism	ECON1102 or ECON1104	1	3
ECON2127	Environmental Economics	ECON1101 or ECON1103	2	3

Subject ID	Subject Name	Prerequisite	Session	HPW
List B				
ECON3101	Markets and Public Choice	ECON2101	1	3
ECON3104	International Monetary Economics	ECON2102	1	3
ECON3106	Public Finance	ECON1101 or ECON1103	2	3
ECON3109	Economic Growth, Technology and Structural Change	ECON2101 or ECON2103	1	3
ECON3110	Developing Economies and World Trade	ECON2101 or ECON2103	2	3
ECON3112	The Newly Industrialising Economies of East Asia	ECON1102 or ECON1104	2	3
ECON3113	Economic Development in ASEAN Countries	ECON1102 or ECON1104	1	3
ECON3116	International Economics	ECON2101 & ECON2102 or ECON2103 & ECON 2104	2	3
ECON3119	Political Economy	ECON1102 or ECON1104	2	3
ECON3120	Economic Reasoning	ECON2102 or ECON2104	2	3
ECON3202	Mathematical Methods in Economics	ECON1202	2	3
ECON3203	Econometric Theory	ECON2215	1	3
ECON3204	Econometric Model Building	ECON3203	2	3

Business Statistics (BCom students only)

Required

ECON1202	Quantitative Methods A	HSC Requirements	1 or 2	3
ECON1203	Quantitative Methods B	ECON1202	1 or 2	3

Options (may be selected from List A or List B)

To satisfy either single or double major requirements, at least two Options must be chosen from List B.

List A

ECON2202	Analysis of Survey Data	ECON2206	Not offered 1998	
ECON2204	Dynamic Models	ECON1202	1	3
ECON2206	Introductory Econometrics	ECON1203	1 or 2	3
ECON2208	Operations Research	ECON1202	2	3
ECON2209	Business Forecasting	ECON1203	1	3
ECON2210	Applied Business Statistics	ECON1203	1	3

Subject ID	Subject Name	Prerequisite	Session	HPW
List B				
ECON3202	Mathematical Methods in Economics	ECON1202	2	2
ECON3205	Case Studies in Business Statistics	ECON2206 and ECON2209	Not offered	1998
ECON3206	Modeling High-Frequency Time Series Data	ECON2206	1	3
ECON3213	Comparative Forecasting Techniques	ECON2206 or ECON2209	2	3

Business Law and Taxation

This Program is not available as a single major, but as a co-major only.

Required

LEGT7711	Legal Environment of Commerce	HSC Requirements	1 or 2	L2 T1
LEGT7721	Business Transactions	LEGT7711	1 or 2	L2 T1
LEGT7751	Business Taxation	LEGT7711 & LEGT7721	1	L3 T1

Options (may be selected from List A or List B)

To satisfy major requirements at least one option must be chosen from List A and at least two from List B.

List A

LEGT7715	International Business Law	Nil	1 or 2	L2 T1
LEGT7730	Business, Ethics and the Law	Nil	1 or 2	L2 T1
LEGT7731	Marketing and Distribution Law	Nil	1	L2 T1
LEGT7761	Law of Finance and Securities	Nil	2	L2 T1
LEGT7771	Information Technology Law	LEGT7711 or INFS1602	2	L2 T1
LEGT7781	Regulation of Government Agencies	LEGT7711	1	L2 T1

List B

LEGT7741	Business Entities	LEGT7711 and LEGT7721	2	L3 T1
LEGT7791	International Investments: Law, Tax and Strategy	LEGT7711 or approval from Head of School	2	L2 T1
LEGT7811	Corporate Law, Tax and Strategy	LEGT7741 and LEGT7751	1	L2 T1
LEGT7812	Corporate Fraud, Negligence and Crime	LEGT7711, LEGT7721, LEGT7741 (or corequisite)	2	L2T1
LEGT7821	Special Topic in Business Law	LEGT7711 and approval from Head of School	1 or 2	
LEGT7822	Special Topic in Taxation	LEGT7751 and approval from Head of School	1 or 2	

Subject ID	Subject Name	Prerequisite	Session	HPW
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Economics (BEc students only)

Required

ECON1101	Microeconomics 1	HSC Requirements	1 or 2	3
ECON1102	Macroeconomics 1	ECON1101	1 or 2	3
ECON2101	Microeconomics 2	ECON1101	1	3
ECON2102	Macroeconomics 2	ECON1102	2	3
ECON2206	Introductory Econometrics	ECON1203	1 or 2	3
ECON2207	Econometric Methods	ECON2206	2	3

Options (may be selected from List A or List B)

To satisfy single major requirements, students must do three Options from List B.

To satisfy double major requirements, at least two Options must be chosen from List B.

List A

ECON2103	Business and Government	ECON1101 or ECON1103	2	3
ECON2104	Macroeconomic Policy	ECON1102 or ECON1104	1	3
ECON2105	Economics of the Corporation	ECON1101 or ECON1103	2	3
ECON2107	The Economics of Information and Technology	ECON1101 or ECON1103	1	3
ECON2109	Economics of Natural Resources	ECON1101 or ECON1103	1	3
ECON2111	The Economics of Global Interdependence	ECON1102 or ECON1104	2	3
ECON2112	Game Theory and Business Strategy	ECON1101 or ECON1103	1	3
ECON2115	Japanese International Economic Relations	ECON1102 or ECON1104	2	3
ECON2116	Japanese Economic Policy	ECON1102 or ECON1104	1	3
ECON2117	Economics of Tourism	ECON1102 or ECON1104	1	3
ECON2127	Environmental Economics	ECON1101 or ECON1103	2	3
ECON3106	Public Finance	ECON1101 or ECON1103	2	3
ECON3112	The Newly Industrialising Economies of East Asia	ECON1102 or ECON1104	2	3
ECON3113	Economic Development in ASEAN Countries	ECON1102 or ECON1104	1	3
ECON3119	Political Economy	ECON1102 or ECON1104	2	3

List B

ECON3101	Markets and Public Choice	ECON2101	1	3
ECON3104	International Monetary Economics	ECON2102	1	3
ECON3109	Economic Growth, Technology & Structural Change	ECON2101 or ECON2103	1	3

Subject ID	Subject Name	Prerequisite	Session	HPW
ECON3110	Developing Economies and World Trade	ECON2101 or ECON2103	2	3
ECON3116	International Economics	ECON2101 & ECON2102 or ECON2103 & ECON2104	2	3
ECON3120	Economic Reasoning	ECON2102 or ECON2104	2	3
ECON3202	Mathematical Methods in Economics	ECON1202	2	3
ECON3203	Econometric Theory	ECON2215	1	3
ECON3204	Econometric Model Building	ECON3203	2	3

Economics Honours (BEc students only)

Year 4 Required

ECON4100	Advanced Economic Analysis	ECON2101 and ECON2102	1	3
ECON4127	Economics Thesis	Admission to Honours	3	n.a.
Plus three further subjects from:				
ECON4101	International Trade	ECON4100 (corequisite)	Not offered	1998
ECON4102	Industrial Organisation	ECON4100 (corequisite)	2	3
ECON4103	Business Cycles and Growth	ECON4100 (corequisite)	2	3
ECON4104	Economics of Labour Markets	ECON4100 (corequisite)	1	3
ECON4201	Applied Econometrics	ECON2207 & ECON2101 or ECON 2103	1	3

In certain circumstances and with the permission of the Head of School, one subject from List B may be substituted for one of the Fourth Year Honours options.

Econometrics (BEc students only)

Required (for single major)

ECON1202	Quantitative Methods A	HSC Requirements	1 or 2	3
ECON1203	Quantitative Methods B	ECON1202	1 or 2	3
ECON2101	Microeconomics 2	ECON1101	1	3
ECON2102	Macroeconomics 2	ECON1102	2	3
ECON2204	Dynamic Models	ECON1202	1	3
ECON2206	Introductory Econometrics	ECON1203	1 or 2	3
ECON2207	Econometric Methods	ECON2206	2	3
ECON2215	Statistics for Econometrics	ECON2206	2	3
ECON3203	Econometric Theory	ECON2215	1	3
ECON3204	Econometric Model Building	ECON3203	2	3

Subject ID	Subject Name	Prerequisite	Session	HPW
Options				
ECON2208	Operations Research	ECON1202	2	3
ECON2209	Business Forecasting	ECON1203	1	3
ECON3202	Mathematical Methods in Economics	ECON1202	2	3
ECON3206	Modelling High-Frequency Time Series Data	ECON2206	1	3
ECON3213	Comparative Economic Forecasting	ECON2206 or ECON2209	2	3

Required (for double major)

ECON1202	Quantitative Methods A	HSC Requirements	1 or 2	3
ECON1203	Quantitative Methods B	ECON1202	1 or 2	3
ECON2101	Microeconomics 2	ECON1101	1	3
ECON2102	Macroeconomics 2	ECON1102	2	3
ECON2206	Introductory Econometrics	ECON1203	1 or 2	3
ECON2207	Econometric Methods	ECON2206	2	3
ECON3203	Econometric Theory	ECON2215	1	3

Plus one of the following options:

Options

ECON2204	Dynamic Models	ECON1202	1	3
ECON2208	Operations Research	ECON1202	2	3
ECON2209	Business Forecasting	ECON1203	1	3
ECON2210	Applied Business Statistics	ECON1203	1	3
ECON2215	Statistics for Econometrics	ECON2206	2	3
ECON3202	Mathematical Methods in Economics	ECON1202	2	3
ECON3213	Comparative Forecasting Techniques	ECON2206 or ECON2209	2	3

Econometrics Honours (BEc students only)**Year 4****Required**

ECON4201	Applied Econometrics	ECON2207 & ECON2101 or ECON2102	1	3
ECON4202	Time Series Analysis	ECON3203	2	3
ECON4203	Special Topics in Econometrics I	Permission of the Head of School	1	3
ECON4204	Special Topics in Econometrics II	Permission of the Head of School	2	3
ECON4227	Thesis	Permission of the Head of School	3	n.a.

Subject ID	Subject Name	Prerequisite	Session	HPW
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Economics/Econometrics (BEc students only)

Required

ECON1101	Microeconomics 1	HSC Requirements	1 or 2	3
ECON1102	Macroeconomics 1	ECON1101	1 or 2	3
ECON1202	Quantitative Methods A	HSC Requirements	1 or 2	3
ECON1203	Quantitative Methods B	ECON1202	1 or 2	3
ECON2101	Microeconomics 2	ECON1101	1	3
ECON2102	Macroeconomics 2	ECON1102	2	3
ECON2206	Introductory Econometrics	ECON1203	1 or 2	3
ECON2207	Econometric Methods	ECON2206	2	3
ECON3203	Econometric Theory	ECON2215	1	3
ECON3204	Econometric Model Building	ECON3203	2	3

Plus at least one Option in Econometrics (from the list below), and at least three options in Economics (List B).

Options

At least one of:

ECON2204	Dynamic Models	ECON1202	1	3
ECON2208	Operations Research	ECON1202	2	3
ECON2209	Business Forecasting	ECON1203	1	3
ECON2215	Statistics for Econometrics	ECON2206	2	3
ECON3202	Mathematical Methods in Economics	ECON1202	2	3
ECON3206	Modelling High-Frequency Time Series Data	ECON2206	1	3
ECON3213	Comparative Economic Forecasting	ECON2206 or ECON2209	2	3

Economics/Econometrics Honours (BEc students only)**Year 4****Required**

ECON4100	Advanced Economic Analysis	ECON2101 and ECON2102	1	3
ECON4201	Applied Econometrics	ECON2207 and ECON2101 or ECON2102	1	3
ECON4202	Time Series Analysis	ECON3203	2	3
ECON4227	Thesis	Permission of the Head of School	3	n.a.

Plus one options from the Economics Fourth Year Honours options list.

Subject ID	Subject Name	Prerequisite	Session	HPW
Economic History (BCom students only)				
Required				
ECON1101	Microeconomics 1	HSC Requirements	1 or 2	3
ECON1102	Macroeconomics 1	ECON1101	1 or 2	3
Options				
ECOH1301	Australia in the International Economy in the 20th Century	HSC Requirements	1	3
ECOH1302	Australia and the Asia-Pacific Economies	HSC Requirements	2	3
ECOH2303	Economic Change in Modern China 1700–1949	ECON1102	Not offered 1998	
ECOH2304	Economic Transformation in the People's Republic of China	ECON1102	Not offered 1998	
ECOH2305	Modern Asian Economic History	ECON1102	1	3
ECOH2311	German Economy and Society	ECON1102	Not offered 1998	
ECOH2313	Australian Economic Development in the 20th Century	ECON1102	1	3
ECOH2314	The Experience of the Soviet Union	ECON1102	Not offered 1998	
ECOH2317	Banking and Financial History	ECON1102	Not offered 1998	
ECOH2318	Making the Market	ECON1102	2	3
ECOH2319	Economic Policy in Australia	ECON1102	2	3
ECOH2320	Life and Death: Demographic Economic History	ECON1102	Not offered 1998	
ECOH2321	The Growth and Development of International Business	ECON1102	2	3
ECOH2322	Business and the New Europe	ECON1102	2	3
ECOH3303	Transformation of the Japanese Economy	ECON1102	Not offered 1998	
ECOH3304	Shaping Australia, 1788–1914	ECON1102	Not offered 1998	
ECOH3305	Modern Australian Capitalism	ECON1102	1	3
ECOH3306	Comparative Economic Systems in Historical Perspective	ECON1102	Not offered 1998	

Subject ID	Subject Name	Prerequisite	Session	HPW
Economic History (BEC students only)				
Required				
ECON1101	Microeconomics 1	HSC Requirements	1 or 2	3
ECON1102	Macroeconomics 1	ECON1101	1 or 2	3
ECON2101	Microeconomics 2	ECON1101	1	3
ECON2102	Macroeconomics 2	ECON1102	2	3
ECON2206	Introductory Econometrics	ECON1203	1 or 2	3
Options				
ECOH1301	Australia in the International Economy in the 20th Century	HSC Requirements	1	3
ECOH1302	Australia and the Asia-Pacific Economies	HSC Requirements	2	3
ECON2202	Analysis of Survey Data	ECON2206	Not offered 1998	
ECOH2303	Economic Change in Modern China 1700–1949	ECON1102	Not offered 1998	
ECOH2304	Economic Transformation in the People's Republic of China	ECON1102	Not offered 1998	
ECOH2305	Modern Asian Economic History	ECON1102	1	3
ECOH2311	German Economy and Society	ECON1102	Not offered 1998	
ECOH2314	The Experience of the Soviet Union	ECON1102	Not offered 1998	
ECOH2317	Banking and Financial History	ECON1102	Not offered 1998	
ECOH2318	Making the Market	ECON1102	2	3
ECOH2319	Economic Policy in Australia	ECON1102	2	3
ECOH2320	Life and Death: Demographic Economic History	ECON1102	Not offered 1998	
ECOH2321	The Growth and Development of International Business	ECON1102	2	3
ECOH2322	Business and the New Europe	ECON1102	2	3
ECOH3303	Transformation of the Japanese Economy	ECON1102	Not offered 1998	
ECOH3304	Shaping Australia, 1788–1914	ECON1102	Not offered 1998	
ECOH3305	Modern Australian Capitalism	ECON1102	1	3
ECOH3306	Comparative Economic Systems in Historical Perspective	ECON1102	Not offered 1998	

Subject ID	Subject Name	Prerequisite	Session	HPW
Economic History Honours (BEC students only)				
Year 4 Required				
ECOH4323	Approaches to Economic Social History	ECON1102	1	3
ECOH4324	Aspects of Australian Economic Development	ECON1102	1	3
ECOH4325	Seminar in Research Methods	ECON1102	2	3
ECOH4326	Comparative Issues in Economic History	ECON1102	2	3
ECOH4327	Thesis	Permission of Head of School	3	n.a.
Finance				
Required				
FINS2612	Capital Markets and Institutions	ECON1102 (Corequisite) ECON1203 (Corequisite)	1 or 2	L2 T1
FINS2613	Business Finance	FINS2612 or any two of ACCT1511, ECON1102, ECON1203	1 or 2	L2 T1
FINS2624	Investments	FINS2613	1 or 2	L2 T1
FINS3616	International Business Finance	FINS2624 (Corequisite)	1 or 2	L2 T1
Options				
FINS2622	Asian Capital Markets	FINS2612	1 or 2	L3
FINS3625	Applied Corporate Finance	FINS2613	1 or 2	L2 T1
FINS3630	Bank Financial Management	FINS2612 & FINS2613	1 or 2	L3
FINS3631	Risk and Insurance	FINS2613 & FINS2624 (or Corequisite)	1	L3
FINS3633	Real Estate Finance and Investment	FINS2624	1 or 2	L3
FINS3634	Credit Analysis and Lending	FINS2612 and FINS2613	1	L3
FINS3635	Options, Futures and Risk Management Techniques	FINS2624	1 or 2	L3
FINS3636	Interest Rate Risk Management	FINS2624	1	L3
FINS3650	International Banking	FINS3616	2	L3
FINS3651	International Insurance	FINS2624 (Corequisite)	2	L3
FINS3774	Financial Decision Making Under Uncertainty	Credit or better in FINS2624	1	L3
FINS3775	Research Methods in Finance 1	FINS3774	2	L3

Subject ID	Subject Name	Prerequisite	Session	HPW
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Finance Honours

This Program is available to the end of Year 3 only for BEc students and to the end of fourth year for BCom students only.

Required Prior to Year 4

FINS2612	Capital Markets and Institutions	ECON1102 (Corequisite) ECON1203 (Corequisite)	1 or 2	L2 T1
FINS2613	Business Finance	FINS2612 or any two of ACCT1511, ECON1102, ECON1203	1 or 2	L2 T1
FINS2624	Investments	FINS2613	1 or 2	L2 T1
FINS3616	International Business Finance	FINS2624 (Corequisite)	1 or 2	L2 T1
FINS3774	Financial Decision Making Under Uncertainty	Credit or better in FINS2624	1	L3
FINS3775	Research Methods in Finance 1	FINS3774	2	L3

To satisfy single major requirements, at least two Options must be chosen from List A following. To satisfy double major requirements, at least one Option must be chosen from List A following.

Year 4

FINS4779	Research Methods in Finance 2	FINS3775	1	L3
FINS4794	Thesis (Finance)	Permission of the Head of School	2	n.a.

Plus three further Options (at least two must be selected from List B)
Options may be selected from List A or List B.

List A

FINS2622	Asian Capital Markets	FINS2612	1 or 2	L3
FINS3625	Applied Corporate Finance	FINS2613	2	L2 T1
FINS3630	Bank Financial Management	FINS2612 and FINS2613	1 or 2	L3
FINS3631	Risk and Insurance	FINS2613 and FINS2624 (or Corequisite)	S1	L3
FINS3633	Real Estate Finance and Investment	FINS2624	1 or 2	L3
FINS3634	Credit Analysis and Lending	FINS2612 and FINS2613	1	L3
FINS3635	Options, Futures and Risk Management Techniques	FINS2624	1 or 2	L3
FINS3636	Interest Rate Risk Management	FINS2624	1	L3
FINS3650	International Banking	FINS3616	2	L3
FINS3651	International Insurance	FINS2624 (Corequisite)	2	L3

Subject ID	Subject Name	Prerequisite	Session	HPW
List B				
FINS4776	Advanced Topics in Asset Pricing	FINS3774 and FINS3775	2	L3
FINS4777	Advanced Topics in Corporate Finance	FINS3774 and FINS3775	1	L3
FINS4778	Recent Developments in Banking Research	FINS3630 & FINS3774	May not be offered in 1998	

Hospitality Management (BCom students only)

This Program is available only as a co-major integrated Program with Marketing and only to those students admitted to the Bachelor of Commerce (Marketing and Hospitality Management) degree – course code 3571.

Required

HOSP1999	Hospitality Industry Employment 1	Admission to course 3571	Year 2, S1	
HOSP2999	Hospitality Industry Employment 2	HOSP1999	Year 3, S1	
HOSP3010	Legal Aspects of Tourism	TAFE studies	1	L2 T2
HOSP3011	Tourism Marketing	MARK2042, MARK2052	2	L2 T2
HOSP3999	Hospitality Industry Employment 3	HOSP2999	Year 4, S1	
HOSP4002	Hotel and Resort Management	MARK3073	2	L1 S2
HOSP4004	Strategic Management in Hospitality and Tourism	HOSP3009 and MARK3073	2	L1 S2
HOSP4013	Hospitality Service Management	MARK3073	1	L2 T2 S2
HOSP4014	Managing People in the Hospitality Industry	HOSP4013	2	L2 T2 S2
HOSP4015	Hospitality Facilities Management	HOSP3009	1	L2 T2 S2

During the first three sessions, candidates will undertake concurrent studies in Operational Hospitality Training either with the TAFE Sector or approved training college of their choice, usually one day per week for each session. A course fee of approximately \$1800 is payable.

Language studies are a requirement of the course. These must be at least one or two units offered by the University to be counted as Options toward the degree.

Attendance and satisfactory participation in a Communications Skills/Effective Public Speaking course, held over six weeks during the first semester of the second year attracts a separate fee of approximately \$60.

Subject ID	Subject Name	Prerequisite	Session	HPW
Sample program for Hospitality Management students:				
Year 1				
ACCT1501	Accounting and Financial Management 1A			
ACCT1511	Accounting and Financial Management 1B			
ECON1101	Microeconomics 1			
ECON1102	Macroeconomics 1			
ECON1202	Quantitative Methods A			
ECON1203	Quantitative Methods B			
Operational Training				
Year 2				
HOSP1999	Hospitality Industry Employment 1			
MARK2012	Marketing Fundamentals			
MARK2032	Consumer Behaviour A			
MARK2042	Consumer Behaviour B			
MARK2052	Marketing Research			
One Commerce and Economics subject Option <i>and</i> one 15 credit point language studies subject, or 30 credit points of General Education subjects, or one 30 credit point language studies subject option, or 15 credit points General Education subjects <i>and</i> one 15 credit point language studies subject or one Commerce and Economics subject Option				
Year 3				
HOSP2999	Hospitality Industry Employment 2			
HOSP3010	Legal Aspects of Tourism			
HOSP3011	Tourism Marketing			
MARK3022	Computer Applications in Marketing			
MARK3073	Brand Management			
MARK3083	Strategic Marketing Management			
Remaining optional subject/s and/or General Education studies subjects				
Year 4				
HOSP3999	Hospitality Industry Employment 3			
HOSP4002	Hotel and Resort Management			
HOSP4004	Strategic Management in Hospitality and Tourism			
HOSP4013	Hospitality Service Management			
HOSP4014	Managing People in the Hospitality Industry			
HOSP4015	Hospitality Facilities Management			

Human Resource Management

The minimum requirements for a major in Human Resource Management are the Required subjects, one subject from List A, and one subject from List B

Required

IROB1701	Industrial Relations 1A (Australian Industrial Relations)	HSC Prerequisites	1 or 2	3.5
IROB1712	Management of Organisations	HSC Prerequisites	1	3
IROB2718	Human Resource Management	IROB1701 or IROB1712	1	3
IROB3705	Industrial Relations 3A (Management and Employment Relations)	IROB2704 or IROB3728	1	3.5
IROB3724	Strategic Human Resource Management	IROB2718 or IROB1712	2	3

Subject ID	Subject Name	Prerequisite	Session	HPW
Options List A				
IROB2704	Industrial Relations 2B (Social Organisation of Work)	IROB2703 or IROB1712	2	3.5
IROB3728	Managing Pay and Performance	IROB2718	2	3

List B

IROB2724	Health and Safety at Work	ACCT1511 and ECON1102	1	3
IROB3720	Industrial Law	IROB1701	1	3
IROB3721	Negotiation, Bargaining and Advocacy	IROB1701	2	3

Human Resource Management Honours

This Program is available to the end of Year 3 only for BEc students and to the end of fourth year for BCom students only.

The minimum requirements for a major at Honours level in Human Resource Management are the Required subjects, one subject from List A, plus the Year 4 Required subjects.

Required

IROB1701	Industrial Relations 1A (Australian Industrial Relations)	HSC Prerequisites	1 or 2	3.5
IROB1712	Management of Organisations	HSC Prerequisites	1	3
IROB2718	Human Resource Management	IROB1701 or IROB1712	1	3
IROB3705	Industrial Relations 3A (Management and Employment Relations)	IROB2704 or IROB3728	1	3.5
IROB3708	History and Philosophy of Human Resource Management Thesis Workshop*	IROB3705 and with permission of the Head of School	2	3
IROB3724	Strategic Human Resource Management	IROB2718 or IROB1712	2	3

**IROB3708 History and Philosophy of Human Resource Management is a prerequisite for Year 4 Honours and should normally be taken in the Session preceding the Honours year.*

Options List A

IROB2704	Industrial Relations 2B (Social Organisation of Work)	IROB2703 or IROB1712	2	3.5
IROB3728	Managing Pay and Performance	IROB2718	2	3

Subject ID	Subject Name	Prerequisite	Session	HPW
List B				
IROB2724	Health and Safety at Work	ACCT1511 and ECON1102	1	3
IROB3720	Industrial Law	IROB1701	1	3
IROB3721	Negotiation, Bargaining and Advocacy	IROB1701	2	3
Year 4 Required				
IROB4731	Industrial Relations Case Studies A	IROB3706	1	3
IROB4732	Industrial Relations Case Studies B	IROB3706	2	3
IROB4733	Industrial Relations Seminar	Admission to Honours	3	3
IROB4738	Thesis (Human Resource Management)	IROB3708 and Admission to Honours	3	n.a.

Industrial Relations

Required

IROB1701	Industrial Relations 1A (Australian Industrial Relations)	HSC Prerequisites	1 or 2	3.5
IROB1702	Industrial Relations 1B (Australian Trade Unionism)	IROB1701	2	3.5
IROB2703	Industrial Relations 2A (Industrial Relations in the Global Economy)	IROB1701	1	3.5
IROB2704	Industrial Relations 2B (Social Organisation of Work)	IROB2703 or IROB1712	2	3.5
IROB2715	Labour History	IROB1701	2	3
IROB3705	Industrial Relations 3A (Management and Employment Relations)	IROB2704 or IROB3728	1	3.5
IROB3706	Industrial Relations 3B (Industrial Relations Policies and Processes)	IROB3705	2	3.5

Options

IROB1712	Management of Organisations	HSC Prerequisites	1	3
IROB2714	Industrial Democracy	IROB1701	Not offered 1998	
IROB2716	Industrial Conflict	IROB1701	Not offered 1998	
IROB2718	Human Resource Management	IROB1701 or IROB1712	1	3
IROB2720	Japanese Employment Relations	IROB1701	Not offered 1998	

Subject ID	Subject Name	Prerequisite	Session	HPW
IROB2722	Industrial Relations in the Asian NICs	IROB2703	Not offered	1998
IROB2724	Health and Safety at Work	ACCT1511 & ECON1102	1	3
IROB3719	Industrial Relations Theory	IROB2704	Not offered	1998
IROB3720	Industrial Law	IROB1701	1	3
IROB3721	Negotiation, Bargaining and Advocacy	IROB1701	2	3
IROB3722	Wages and Incomes Policy	IROB3720	Not offered	1998

Industrial Relations Honours

This Program is available to the end of Year 3 only for BEc students and to the end of Year 4 for BCom students only.

Required

IROB1701	Industrial Relations 1A (Australian Industrial Relations)	HSC Prerequisites	1 or 2	3.5
IROB1702	Industrial Relations 1B (Australian Trade Unions)	IROB1701	2	3.5
IROB2703	Industrial Relations 2A (Industrial Relations in the Global Economy)	IROB1701	1	3.5
IROB2704	Industrial Relations 2B (Social Organisation of Work)	IROB2703 or IROB1712	2	3.5
IROB3705	Industrial Relations 3A (Management and Employment Relations)	IROB2704 or IROB3728	1	3.5
IROB3706	Industrial Relations 3B (Industrial Relations Policies and Processes)	IROB3705	2	3.5
IROB3707	Industrial Relations Research Methods and Thesis Workshop*	IROB3705 and with the permission of the Head of School	2	3

**IROB3707 Industrial Relations Research Methods and Thesis Workshop is a prerequisite for Year 4 Honours and should normally be taken in the Session preceding the Honours year.*

Options

IROB1712	Management of Organisations	HSC Prerequisites	1	3
IROB2714	Industrial Democracy	IROB1701	Not offered	1998
IROB2715	Labour History	IROB1701	1	3
IROB2716	Industrial Conflict	IROB1701	Not offered	1998
IROB2718	Human Resource Management	IROB1701 or IROB1712	1	3
IROB2720	Japanese Employment Relations	IROB1701	Not offered	1998

Subject ID	Subject Name	Prerequisite	Session	HPW
IROB2722	Industrial Relations in the Asian NICs	IROB2703	Not offered	1998
IROB2724	Health and Safety at Work	ACCT1511 and ECON1102	1	3
IROB3719	Industrial Relations Theory	IROB2704	Not offered	1998
IROB3720	Industrial Law	IROB1701	1	3
IROB3721	Negotiation, Bargaining and Advocacy	IROB1701	2	3
IROB3722	Wages and Incomes Policy	IROB3720	Not offered	1998

Year 4 Required

IROB4731	Industrial Relations Case Studies A	IROB3706	1	3
IROB4732	Industrial Relations Case Studies B	IROB3706	2	3
IROB4733	Industrial Relations Seminar	Admission to Honours	3	3
IROB4734	Thesis (Industrial Relations)	IROB3707 and Admission to Honours	3	n.a.

Information Systems

Required

INFS1602	Computer Information Systems 1	Nil	1 or 2	3
INFS1603	Business Data Management	Nil	1 or 2	3
INFS2603	Systems Analysis and Design	INFS1602 and INFS1603	2	3

Options

INFS2607	Business Data Networks	INFS1602	2	3
INFS2609	Commercial Programming	INFS1602 and INFS1603	1	3
INFS2617	Global Data Networks	INFS1602	Not offered	1998
INFS3603	Executive Support Systems	INFS1602 and INFS1603	1	3
INFS3604	Information Function Management	INFS2603	2	3
INFS3605	Software Engineering	INFS2609	1	3
INFS3606	Advanced Data Networks	INFS2607	2	3
INFS3608	Advanced Database Systems	INFS1602 and INFS1603	1	3
INFS3611	Advanced Analysis and Design	INFS2603	2	3
INFS3618	Advanced Global Data Networks	INFS2607 or INFS3607 or INFS2617	Not offered	1998

Subject ID	Subject Name	Prerequisite	Session	HPW
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Information Systems Honours

This Program is available to the end of Year 3 only for BEc students and to the end of fourth year for BCom students only.

Year 4 Required

INFS4794	Thesis (Information Systems)	Admission to BCom Honours majoring in Information Systems	2	n.a.
INFS4886	Research Topics in Information Systems 1	Admission to BCom Honours majoring in Information Systems	1	3
INFS4887	Research Topics in Information Systems 2	Admission to BCom Honours majoring in Information Systems	2	3

Options

Two Options must be chosen from:

INFS4774	Information Systems Security	INFS1603, INFS2607 & admission to BCom Honours majoring in Information Systems	1	3
INFS4805	Information Systems Auditing	INFS1602 and Admission to BCom Honours majoring in Information Systems	Not offered 1998	
INFS4810	Advanced Data Management	Admission to BCom Honours majoring in Information Systems	1	3
INFS4811	Knowledge Based Information Systems	Admission to BCom Honours majoring in Information Systems	2	3
INFS4812	Software Engineering Management	Admission to BCom Honours majoring in Information Systems	1	3
INFS4825	Object-Oriented Information	INFS3605 and Admission Systems to BCom Honours majoring in Information Systems	2	3
INFS4848	Information Systems Project	Admission to BCom Management Honours majoring in Information Systems	2	3
INFS4853	Information Systems Management	Admission to BCom Honours majoring in Information Systems	2	3
INFS4857	Information and Decision Technology	Admission to BCom Honours majoring in Information Systems	1	3
INFS4891	Decision Support Systems	Admission to BCom Honours majoring in Information Systems	1	3

Subject ID	Subject Name	Prerequisite	Session	HPW
INFS4893	Special Topic in Information Systems	Admission to BCom Honours majoring in Information Systems	1 or 2	3

Information Systems and Management Co-op Program

This Program is available only to students admitted through the scholarship selection procedures administered by the Co-op Program office. Entry to the program is at first year only.

This is a four year degree program combining the requirements of the BCom with 18 months of coordinated industrial experience. Industrial training extends outside university sessions.

Required

INFS1602	Computer Information Systems 1	Nil	1 or 2	3
INFS1603	Business Data Management	Nil	1 or 2	3
INFS2603	Systems Analysis and Design	INFS1602 and INFS1603	2	3
INFS2617	Global Data Networks		2	3
INFS3604	Information Function Management	INFS2603	2	3
INFS2791	Industrial Training A	INFS1602 and INFS1603	1 (Year 2)	
INFS3792	Industrial Training B	INFS2603	2 (Year 3)	
INFS4793	Industrial Training C	INFS3604	1 (Year 4)	

Options

INFS2607	Business Data Networks	INFS1602	2	3
INFS2609	Commercial Programming	INFS1602 and INFS1603	1	3
INFS3603	Executive Support Systems	INFS1602 and INFS1603	1	3
INFS3605	Software Engineering	INFS2609	1	3
INFS3606	Advanced Data Networks	INFS2607	2	3
INFS3608	Advanced Database Systems	INFS1602 and INFS1603	1	3
INFS3611	Advanced Analysis and Design	INFS2603	2	3
INFS3618	Advanced Global Data Networks		2	3

International Business

This program is available as a single major and co-major in the BCom (Pass) and as a co-major in the BEc (Pass) degrees.

Required

IBUS2101	International Business and Multinational Enterprises	ACCT1511, ECON1102, ECON1203	1	3
IBUS2102	International Business and Inter-cultural Communications	IBUS2101	2	3

Subject ID	Subject Name	Prerequisite	Session	HPW
IBUS3101	International Business Strategy	IBUS2101	1	3
IBUS3102	Asia-Pacific Business	IBUS2101	2	3
Options				
IBUS2103	Japanese Business	JAPN1001 or ECON1101	2	3
IBUS2104	Korean Business	90cp in Arts, Law or Commerce and Economics	2	3
ACCT3601	Global Financial Reporting and Analysis	ACCT2542	2	3
ACCT4820	Management Accounting Issues and International Best Practice	ACCT2522 or ACCT2532	2	3
ECOH2321	The Growth and Development of International Business	ECON1102	2	3
ECOH2322	Business and the New Europe	ECON1102	2	3
ECON2111	Economics of Global Interdependence	ECON1102	2	3
ECON2115	Japanese International Economic Relations	ECON1102	2	3
ECON2116	Japanese Economic Policy	ECON1102	1	3
ECON3104	International Monetary Economics	ECON2102	1	3
ECON3110	Developing Economies and World Trade	ECON2101 or ECON2103	2	3
ECON3112	The Newly Industrialising Economies of East Asia	ECON1102	2	3
ECON3113	Economic Development in ASEAN Countries	ECON1102	1	3
ECON3116	International Economics	ECON2101, ECON2102 or ECON2103, ECON2104	2	3
FINS2622	Asian Capital Markets	FINS2612	1 or 2	3
FINS3616	International Business Finance	FINS2624	1 or 2	3
FINS3650	International Banking	FINS3616	2	3
FINS3651	International Insurance	FINS2624 or corequisite	2	3
INFS2617	Global Data Networks	INFS1602	2	3
INFS3618	Advanced Global Data Networks	INFS2617	2	3
IROB2703	Industrial Relations in the Global Economy	IROB1701	1	3.5
JAPN1000	Japanese Communication 1A†	Nil	1	5
JAPN1001	Japanese Communication 1B	JAPN1000	2	5
KORE1000	Korean Communication 1A†	Nil	1	5
KORE1001	Korean Communication 1B	KORE1000	2	5
LEGT7715	International Business Law	Nil	1 or 2	3
LEGT7791	International Investments: Law, Tax and Strategy	LEGT7711	2	3
MARK3043	International Marketing	MARK2042 or MARK2052	2	4

† For students with no Japanese or Korean. Students with HSC or equivalent competence will be enrolled at a suitable level, subject to the results of a placement test.

Subject ID	Subject Name	Prerequisite	Session	HPW
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Japanese Studies

This Program is not available as a single major, but as a co-major only.

Required

At least four consecutive core units from List A

List A

JAPN1000	Japanese Communication 1A	Nil	1	5
JAPN1001	Japanese Communication 1B	JAPN1000	2	5
JAPN2000	Japanese Communication 2A	JAPN1001	1	5
JAPN2001	Japanese Communication 2B	JAPN2000	2	5
JAPN3000	Japanese Communication 3A	JAPN2001	1	5
JAPN3001	Japanese Communication 3B	JAPN3000	2	5
JAPN4000	Japanese Communication 4A	JAPN3001	1	5
JAPN4001	Japanese Communication 4B	JAPN4000	2	5
JAPN4100	Japanese Communication 5A	JAPN4001	1	5
JAPN4101	Japanese Communication 5B	JAPN4100	2	5
JAPN4200	Japanese Communication 6A	JAPN4101	1	5
JAPN4201	Japanese Communication 6B	JAPN4200	2	5
JAPN4300	Advanced Reading in Japanese A	JAPN4201 or permission from Head of School	1	5
JAPN4301	Advanced Reading in Japanese B	JAPN4300 or permission from Head of School	2	5

List B

IBUS2103	Japanese Business	JAPN1000 or ECON1101	2	3
JAPN2300	Professional Japanese Interaction	JAPN1001 Excluded: JAPN3001 or above	1	3
JAPN2500	Japanese Studies	JAPN1001 or JAPN2001	1	3
JAPN2600	Hospitality Japanese	JAPN2000 Excluded: JAPN4000 or above	2	3
JAPN3500	Business Japanese	JAPN3000 Excluded: JAPN4100 or above	2	3
JAPN4300	Advanced Reading in Japanese A	JAPN4201 or permission from Head of School	1	5
JAPN4301	Advanced Reading in Japanese B	JAPN4300 or permission from Head of School	2	5
JAPN4400	Special Topics in Advanced Japanese	JAPN4000	2	3

Students with no Japanese should enrol in first year in JAPN1000 and JAPN1001. Students with HSC or equivalent competence will be enrolled at a suitable level, subject to the results of a placement test.

Students who expect to complete their language sequence with JAPN4101 or higher should enrol in the Japanese Studies Advanced Program.

Subject ID	Subject Name	Prerequisite	Session	HPW
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Japanese Studies Honours

This Program is available to the end of Year 3 only for BEc students and to the end of fourth year for BCom students only.

Year 4 Required

JAPN4510	Research Seminar in Japanese A	Admission to Honours	1	n.a.
JAPN4511	Research Seminar in Japanese B	Admission to Honours	2	n.a.
JAPN4520	Honours Japanese A	Admission to Honours	1	5
JAPN4521	Honours Japanese B	Admission to Honours	2	5
JAPN4600	Thesis (Japanese Studies)	Admission to Honours	3	n.a.

Japanese Studies Advanced Program

This Program is not available as a single major, but as a co-major only.

Required

At least four consecutive core units from List A and completion of the language sequence with at least JAPN4101.

List A

JAPN3000	Japanese Communication 3A	JAPN2001	1	5
JAPN3001	Japanese Communication 3B	JAPN3000	2	5
JAPN4000	Japanese Communication 4A	JAPN3001	1	5
JAPN4001	Japanese Communication 4B	JAPN4000	2	5
JAPN4100	Japanese Communication 5A	JAPN4001	1	5
JAPN4101	Japanese Communication 5B	JAPN4100	2	5
JAPN4200	Japanese Communication 6A	JAPN4101	1	5
JAPN4201	Japanese Communication 6B	JAPN4200	2	5
JAPN4300	Advanced Reading in Japanese A	JAPN4201 or permission from Head of School	1	5
JAPN4301	Advanced Reading in Japanese B	JAPN4300 or permission from Head of School	2	5

List B

IBUS2103	Japanese Business	JAPN1000 or ECON1101	2	3
JAPN2300	Spoken Japanese Interaction	JAPN1001 Excluded: JAPN3001 or above	1	3
JAPN2500	Japanese Studies	JAPN1001 or JAPN2001	1	3
JAPN3500	Business Japanese	JAPN3000 Excluded: JAPN4100 or above	2	3
JAPN4300	Advanced Reading in Japanese A	JAPN4201 or permission from Head of School	1	5

Subject ID	Subject Name	Prerequisite	Session	HPW
JAPN4301	Advanced Reading in Japanese B	JAPN4300 or permission from Head of School	2	5
JAPN4400	Special Topics in Advanced Japanese	JAPN4000	2	3

This Program is intended for students who already have substantial communicative competence in Japanese. Students wishing to enter at a level above JAPN1000 are required to sit for a placement test and will be advised on their eligibility to enrol in the Japanese Studies Advanced Program. To qualify for the Advanced Program students must complete their language sequence with JAPN4101 or higher.

Japanese Studies Advanced Program Honours

This Program is available to the end of Year 3 only for BEc students and to the end of fourth year for BCom students only. Only students who qualify for the Japanese Studies Advanced Program at pass level to the end of Year 3 are eligible to enrol in this Program.

Year 4

Required

JAPN4510	Research Seminar in Japanese A	Admission to Honours	1	n.a.
JAPN4511	Research Seminar in Japanese B	Admission to Honours	2	n.a.
JAPN4530	Honours Japanese (Advanced) A	Admission to Honours	1	5
JAPN4531	Honours Japanese (Advanced) B	Admission to Honours	2	5
JAPN4600	Thesis (Japanese Studies)	Admission to Honours	3	n.a.

Korean Studies

This program is only available as a co-major in the B.Com and B.Ec programs.

Required

KORE1000	Korean Communication 1A	Nil	1	3
KORE1001	Korean Communication 1B	KORE1000	2	3
KORE2000	Korean Communication 2A	KORE1001	1	3
KORE2001	Korean Communication 2B	KORE2000	2	3
IBUS2104	Korean Business	90cp in Arts, Law or Commerce and Economics	1	3

Options

KORE3000	Korean Communication 3A	KORE2001	1	3
KORE3001	Korean Communication 3B	KORE3000	2	3
ECON3112	The Newly Industrialising Economies of East Asia	ECON1102	2	3

Students with no previous knowledge in Korean should enrol in first year in KORE1000 and KORE1001. Students with HSC or equivalent competence will be enrolled at a suitable level, subject to the results of a placement test.

Subject ID	Subject Name	Prerequisite	Session	HPW
Marketing				
Required				
MARK2012	Marketing Fundamentals	ACCT1501, ECON1101, ECON1202	1 or 2	L2 T2
MARK2032	Consumer Behaviour A	ACCT1511, ECON1203 MARK2012	1 or 2	L2 T2
MARK2042	Consumer Behaviour B	MARK2012, MARK2032	1 or 2	L2 T2
MARK2052	Marketing Research	ACCT1511, ECON1203, MARK2012	1 or 2	L2 T2
MARK3022	Computer Applications in Marketing	MARK2032, MARK2052, MARK2042 (or corequisite)	1	L2 T2
MARK3073	Brand Management	MARK2012, MARK2042	1	L2 T2
MARK3083	Strategic Marketing Management	MARK3073	2	L2 T2
Options				
MARK3043	International Marketing	MARK2012	2	L2 T1
MARK3053	Service Management	MARK2012	1	L2 T1
MARK3063	Promotions Management	MARK2012	1	L2 T1
MARK3093	Corporate Policy and Marketing Strategy	MARK2012	2	L2 T1

Marketing Honours

This Program is available to the end of Year 3 only for BEc students and to the end of Year 4 for BCom students only.

Year 4

Required				
MARK7210	Business Research Methods in Marketing	Admission to Honours	1	T4
MARK7211	Research Seminar in Marketing	Admission to Honours	1	T4
MARK7212	Advanced Quantitative Methods in Marketing	Admission to Honours	2	T4
MARK7213	Contemporary Research Methods in Marketing	Admission to Honours	2	T4
MARK7204	Thesis (Marketing)	Admission to Honours	3	n.a.

Undergraduate Thesis*

Students enrolled for a degree at Honours level in the Faculty must present a thesis in their final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the Teaching Unit concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of Teaching Unit.

The length of the thesis for the Honours degree should not exceed 10,000 words.

For the Honours courses the topic selected must normally be submitted for approval no later than the end of the second session in the second last year of the course.

The thesis for any course leading to the award of a degree at Honours level must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Jate L. Turabian, *A Manual for Writers of Term Papers, Theses and Dissertations*, Phoenix Books, University of Chicago Press, 1955, and W. R. Parker, *The MLA Style Sheet*, Modern Language Association, NY, latest edition. The thesis must include a bibliography and an acknowledgment of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of the Teaching Unit may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

**Before choosing a thesis topic, students in Economics should seek from their department an information sheet outlining requirements for the undergraduate thesis. The School of Economics also supplies the form headed 'Undergraduate Thesis: Application for Approval of Topic'. Two copies of this form should be completed by the student and signed by a member of staff to show that the proposed topic is recommended for consideration. They should then be lodged at the School office.*

Combined Commerce/Law, Economics/Law, Commerce/Arts, Economics/Arts, Commerce/Social Science, Economics/Social Science and Commerce/Science Courses

Combined Courses leading to the award of the Degrees of: Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws

The University offers combined courses leading to the award of the degrees of BCom/LLB and BEc/LLB. The Bachelor of Commerce degree course and the Bachelor of Economics degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specialising in Accounting, Finance, Industrial Relations, Information Systems or Marketing, or with a Bachelor of Economics.

In the modern world of business and administration there is a need in many fields for the combined professional skills of **accounting and law**. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business organisations. With the growing complexity of commerce, including international business activities and large scale corporate organisation, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as full-time advisers or undertake specialised professional practice. In the public sector also the increasing scale and complexity of government undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

In the financial markets, there is considerable demand for graduates with training in **finance and law**. The complexity of securities, takeover and company legislation has necessitated the employment of such graduates in merchant banks, trading banks, brokerage houses and regulatory bodies.

The combination of **economics and law** is ideally suited for those wishing to work in one of the major accounting or law firms on competition policy and indirect taxation.

There is a small but increasing demand for specialists in **information systems and law**. Apart from the usual contractual implication arising from the acquisition of strategic business resources, there are challenges in areas such as copyright, intellectual property, privacy and the impact of technology on inter-business relationships such as Electronic Data Interchange.

The growing complexity of **industrial relations** in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined course of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practice law in the industrial jurisdiction.

Recent developments in Federal and State legislation, in the field of trade practices and consumerism in particular, have created an urgent need for managers and administrators skilled in both **law and marketing**. The combined Marketing/ Law course seeks to meet this need by combining a detailed study of marketing systems in general, and marketing management in particular with the study of law. Graduates will find opportunities in both private and public sectors of the economy.

Rules Relating to the Bachelor of Commerce/Bachelor of Laws Course and the Bachelor of Economics/Bachelor of Laws Course

Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws.

Candidates for the combined Commerce/Law or Economics/Law degree course may be awarded the degree of BCom or BEc either when they have successfully completed the entire combined course or, for students enrolling from 1995, when they have completed the requirements for the award of the first three years of the combined Bachelor of Commerce or Bachelor of Economics/Bachelor of Laws course – as set out below – and subject to satisfaction of General Education requirements.

Each student must pass units comprising a minimum of 15 credit points in total of Approved General Education subjects offered by faculties other than the Faculties of

Commerce and Economics, Law, or ATAX and with the proviso that General Education subjects may not be taken as part of the first year program in the Bachelor of Commerce or Bachelor of Economics.

Students enrolled in 1995 and previous years must satisfy the General Education requirement as specified at the time of their enrolment.

Concessions apply in deciding when students enrolled prior to 1995 who have not completed the requirements of the combined degree have nevertheless completed the requirements of the BCom or BEc. Please consult earlier faculty handbooks for the appropriate 'Rules relating to the award of the degree of Bachelor of Commerce or Bachelor of Economics prior to the completion of the Combined Degree'.

Notwithstanding the above regulations, students undertaking the combined Bachelor of Commerce or Bachelor of Economics at Honours level/Bachelor of Laws course may be awarded the degree of Bachelor of Commerce or Bachelor of Economics at Honours level once they have completed the Honours year and the requirements of the first three years of the combined Bachelor of Commerce or Bachelor of Economics at Honours Level/Bachelor of Laws course.

Candidates for Honours in the Commerce or Economics degree course must complete one year additional to the minimum of five years required for the Commerce/Law course at Pass level.

The requirements relating to Honours in the BCom and BEc degree courses are noted at the end of the program for each specialisation. Students ordinarily will interpolate an Honours year between Years 3 and 4 of the combined course.

Apart from service subjects for other faculties, and unless specified as from which discipline they must be chosen, Commerce and Economics Options may be chosen from any offered by the Faculty of Commerce and Economics. Prerequisites apply. No subject can be counted both as an option and as a prescribed subject.

The total credit points required in Law subjects is 405 (240 from compulsory subjects and 165 from elective subjects). An approved sequence of subjects for each course is set out in the following tables; other sequences may be approved in special circumstances.

4732

Bachelor of Commerce (Accounting)/Bachelor of Laws

BCom/LLB

Year 1

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1

ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
LAWS1120	Legal System Torts
LAWS7410	Legal Research and Writing 1

Note: Students who wish to take the BCom degree at Honours level must take the appropriate Honours level equivalent subjects, if offered, and consult the Head of School of Accounting at the end of Year 1.

Year 2

ACCT2522	Accounting and Financial Management 2A or
ACCT2532	Accounting and Financial Management 2A (Honours)
ACCT2542	Accounting and Financial Management 2B or
ACCT2552	Accounting and Financial Management 2B (Honours)

Commerce and Economics Option 1*

Commerce and Economics Option 2*

LAWS1420	Contracts
LAWS1610	Criminal Law
LAWS2140	Public Law

General Education subjects to the value of 7.5 credit points

Year 3

Commerce and Economics Option 3*

Commerce and Economics Option 4*

Commerce and Economics Option 5*

Commerce and Economics Option 6*

LAWS2160	Administrative Law
LAWS3010	Property and Equity
LAWS6210	Law, Lawyers and Society
LAWS7420	Legal Research and Writing 2

General Education subjects to the value of 7.5 credit points

**At least four Options must be selected from subjects offered by the School of Accounting.*

Year 4

LAWS1010	Litigation
LAWS2150	Federal Constitutional Law
LAWS4010	Business Associations 1
LAWS7430	Research Component*
LAWS8820	Law and Social Theory or
LAWS8320	Legal Theory

Law electives to the value of 45 credit points

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2*

Year 5

Law electives to the value of 120 credit points.

4735

Bachelor of Commerce (Finance)/Bachelor of Laws**BCom/LLB****Year 1**

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
LAWS1120	Legal System Torts
LAWS7410	Legal Research and Writing 1

Year 2

FINS2613	Business Finance
FINS2612	Capital Markets and Institutions
FINS2624	Investments
Commerce and Economics Option 1*	
Commerce and Economics Option 2*	
LAWS1420	Contracts
LAWS1610	Criminal Law
LAWS2140	Public Law

Note: Students who wish to take the BCom degree at Honours level must take FINS3774 Financial Decision Making Under Uncertainty, FINS3775 Research Methods in Finance 1 and must consult the Head of School of Banking and Finance at the end of Year 2.

Year 3

FINS3616	International Business Finance
Commerce and Economics Option 3*	
Commerce and Economics Option 4*	
Commerce and Economics Option 5*	
LAWS2160	Administrative Law
LAWS3010	Property and Equity
LAWS6210	Law, Lawyers and Society
LAWS7420	Legal Research and Writing 2

General Education subjects to the value of 15 credit points

*At least four Options must be selected from subjects offered by the School of Banking and Finance.

Year 4

LAWS1010	Litigation
LAWS2150	Federal Constitution Law
LAWS4010	Business Associations 1
LAWS7430	Research Component*
LAWS8820	Law and Social Theory or
LAWS8320	Legal Theory

Law electives to the value of 45 credit points

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2

Year 5

Law electives to the value of 120 credit points.

4750

Bachelor of Commerce (Industrial Relations)/Bachelor of Laws**BCom/LLB****Year 1**

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
LAWS1120	Legal System Torts
LAWS7410	Legal Research and Writing 1

Note: Students who wish to take the BCom degree at Honours level must take IROB3707 Industrial Relations Research Methods & Thesis Workshop and consult the Head of School of Industrial Relations and Organisational Behaviour at the end of Year 1.

Year 2

IROB1701	Industrial Relations 1A
IROB1702	Industrial Relations 1B
IROB2703	Industrial Relations 2A
IROB2704	Industrial Relations 2B
LAWS1420	Contracts
LAWS1610	Criminal Law
LAWS2140	Public Law

General Education subjects to the value of 7.5 credit points

Year 3

IROB2715	Labour History
IROB3705	Industrial Relations 3A
IROB3706	Industrial Relations 3B
Commerce and Economics Option*	
LAWS2160	Administrative Law
LAWS3010	Property and Equity
LAWS6210	Law, Lawyers and Society
LAWS7420	Legal Research and Writing 2

General Education subjects to the value of 7.5 credit points

* This Option must be selected from subjects offered by the School of Industrial Relations and Organisational Behaviour.

Year 4

LAWS1010	Litigation
LAWS2150	Federal Constitutional Law
LAWS4010	Business Associations 1
LAWS7430	Research Component*
LAWS8820	Law and Social Theory or
LAWS8320	Legal Theory

Law electives to the value of 45 credit points

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2

Year 5

Law electives to the value of 120 credit points.

4736

Bachelor of Commerce (Information Systems)/Bachelor of Laws**BCom/LLB****Year 1**

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
INFS1602	Computer Information Systems 1
INFS1603	Business Data Management
LAWS1120	Legal System – Torts
LAWS7410	Legal Research and Writing 1

Note: Students who wish to take the BCom degree course at Honours level must consult the Head of School of Information Systems at the end of Year 1.

Year 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
INFS2603	Systems Analysis and Design
INFS2607	Business Data Networks
Commerce and Economics Option 1*	
LAWS1420	Contracts
LAWS2140	Public Law
LAWS6210	Law, Lawyers and Society

Year 3

Commerce and Economics Option 2*	
Commerce and Economics Option 3*	
Commerce and Economics Option 4*	
Commerce and Economics Option 5*	
LAWS1610	Criminal Law
LAWS2160	Administrative Law
LAWS3010	Property and Equity
LAWS7420	Legal Research and Writing 2

General Education subjects to the value of 15 credit points

**At least four Options must be selected from subjects offered by the School of Information Systems.*

Year 4

LAWS1010	Litigation
LAWS2150	Federal Constitutional Law
LAWS4010	Business Associations 1
LAWS7430	Research Component*
LAWS8820	Law and Social Theory or
LAWS8320	Legal Theory

Law electives to the value of 45 credit points

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2*

Year 5

Law electives to the value of 120 credit points.

4710

Bachelor of Commerce (Marketing)/Bachelor of Laws**BCom/LLB****Year 1**

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
LAWS1120	Legal System Torts
LAWS7410	Legal Research and Writing 1

Note: Students who wish to take the BCom degree course at Honours level must consult the Head of School of Marketing at the end of Year 1.

Year 2

MARK2012	Marketing Fundamentals
MARK2032	Consumer Behaviour A
MARK2042	Consumer Behaviour B
MARK2052	Marketing Research
Commerce and Economics Option 1*	
LAWS1420	Contracts
LAWS1610	Criminal Law
LAWS2140	Public Law

Year 3

MARK3022	Computer Applications in Marketing
MARK3073	Brand Management
MARK3083	Strategic Marketing Management
Commerce and Economics Option 2*	
LAWS2160	Administrative Law
LAWS3010	Property and Equity
LAWS6210	Law, Lawyers and Society
LAWS7420	Legal Research and Writing 2

General Education subjects to the value of 15 credit points

**At least one Option must be selected from subjects offered by the School of Marketing.*

Year 4

LAWS1010	Litigation
LAWS2150	Federal Constitutional Law
LAWS4010	Business Associations 1
LAWS7430	Research Component*
LAWS8820	Law and Social Theory or
LAWS8320	Legal Theory

Law electives to the value of 45 credit points

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2*

Year 5

Law electives to the value of 120 credit points.

4745

Bachelor of Economics/Bachelor of Laws**BEC/LLB****Year 1**

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
LAWS1120	Legal System Torts
LAWS7410	Legal Research and Writing 1

Year 2

ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2206	Introductory Econometrics
ECON2207	Econometric Methods
LAWS1420	Contracts
LAWS1610	Criminal Law
LAWS2140	Public Law

General Education subjects to the value of 15 credit points

Year 3

Six options from the following list:

ECON3101	Markets and Public Choice
ECON3104	International Monetary Economics
ECON3106	Public Finance
ECON3109	Economic Growth, Technology and Structural Change
ECON3110	Developing Economies and World Trade
ECON3112	The Newly Industrialising Economies of East Asia
ECON3113	Economic Development in ASEAN Countries
ECON3116	International Economics
ECON3119	Political Economy
ECON3120	Economic Reasoning
ECON3202	Mathematical Methods in Economics
ECON3203	Econometric Theory
ECON3204	Econometric Model Building
LAWS2160	Administrative Law
LAWS3010	Property and Equity
LAWS6210	Law, Lawyers and Society
LAWS7420	Legal Research and Writing 2

Note: Students are encouraged to take the BEc degree at Honours level. The Honours Program is an additional year of study and consists of four units and a thesis, as described in the Economics Honours disciplinary stream.

Year 4

LAWS1010	Litigation
LAWS2150	Federal Constitutional Law
LAWS4010	Business Associations 1
LAWS7430	Research Component*

LAWS8820	Law and Social Theory or
LAWS8320	Legal Theory

Law electives to the value of 45 credit points.

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2

Year 5

Law electives to the value of 120 credit points.

Combined Courses leading to the award of the Degrees of: Bachelor of Commerce/Bachelor of Arts and Bachelor of Economics/Bachelor of Arts

The Faculty of Commerce and Economics in conjunction with the Faculty of Arts and Social Sciences offers the combined Bachelor of Commerce/ Bachelor of Arts and the Bachelor of Economics/ Bachelor of Arts.

These are five year courses combining the strengths and flexibility of each single degree program. It is expected that these combined courses will appeal to students wanting, in particular, a strong, focused and highly regarded business course that is complemented by a humanities discipline – chosen out of personal interest or with a particular career objective in mind.

With approval, students with an excellent academic record may also enrol in an additional Honours year in the Bachelor of Commerce or Bachelor of Economics degree.

Students graduating with a combined Bachelor of Commerce/Bachelor of Arts degree or Bachelor of Economics/Bachelor of Arts degree are likely to be employed wherever employers seek Commerce or Economics graduates with, for example, additional language skills in languages offered by the Faculty of Arts and Social Sciences or with a perspective of the world not restricted to business disciplines only.

Rules Relating to the Bachelor of Commerce/Bachelor of Arts Course and Bachelor of Economics/Bachelor of Arts Course

Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/ Bachelor of Arts and Bachelor of Economics/Bachelor of Arts.

These are a five year (600 credit points) degree courses. Both the Bachelor of Commerce/Bachelor of Arts and Bachelor of Economics/Bachelor of Arts degrees consist of 22 Commerce and Economics subjects (330 credit points), which include the core Year 1 Commerce and Economics subjects, 17 Arts and Social Science subjects (255 credit points) and General Education subjects worth 15 credit points offered by faculties other than the Faculty of Commerce and Economics or the Faculty of Arts and Social Sciences and with the additional proviso that General Education subjects may not be taken as part of the first year program. Students will typically enrol in 120 credit points of subjects per year.

For subject descriptions and details of major sequences for the Bachelor of Arts degree please consult the 1998 Faculty of Arts and Social Sciences Handbook.

Students may be admitted direct to the program in Year 1 or can apply for admission in Years 2 or 3.

3525

Bachelor of Commerce/Bachelor of Arts

BCom/BA

Year 1 (120 credit points)

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
2 Level 1 Arts and Social Science subjects (30 credit points)	

Years 2-5

In Years 2, 3, 4 and 5 students take a total of 16 Commerce and Economics subjects (240 credit points), 15 Arts and Social Sciences subjects (225 credit points) and General Education subjects worth 15 credit points.

For example:

Year 2 (120 credit points)

- 4 Commerce and Economics subjects (60 credit points)
- 4 Arts and Social Sciences subjects (60 credit points)

Year 3 (120 credit points)

- 4 Commerce and Economics subjects (60 credit points)
- 4 Arts and Social Sciences subjects (60 credit points)

Year 4 (120 credit points)

- 4 Commerce and Economics subjects (60 credit points)
- 3 Arts and Social Sciences subjects (45 credit points)
- General Education subjects worth 15 credit points

Year 5 (120 credit points)

- 4 Commerce and Economics subjects (60 credit points)
- 4 Arts and Social Sciences subjects (60 credit points)

Rules Relating to the Bachelor of Commerce Component

1. Each student must include the following in their degree program.

1.1 either a major of at least eight subjects in an approved disciplinary stream (see below) and a minor of at least four subjects from a different discipline; or

1.2 a double major of fourteen subjects consisting of at least seven subjects from two approved disciplinary streams.

The remaining Commerce and Economics subject or credit point requirements not required for a major sequence and not Year 1 core subjects, as prescribed, if any, may be chosen from any other subjects offered by the Faculty of Commerce and Economics.

2. Approved Disciplinary Streams (Pass)

Accounting
Business Economics
Business Statistics
Business Law and Taxation*
Economic History
Finance
Human Resource Management
Industrial Relations
Information Systems
International Business
Japanese Studies*
Japanese Studies (Advanced Program)*
Korean Studies*
Marketing

*Not available as a single major, but as a co-major only

3. Candidates for Honours must complete one year of study additional to the minimum of five years required for the BCom/BA at pass level. Students wishing to take the Bachelor of Commerce at Honours level must consult the Head of School in which they wish to study for Honours. In addition to the pass degree requirements the award with a degree of Honours requires:

3.1 the completion of at least eight units (single major) or seven units (double major) in a disciplinary stream specified as necessary preparation for honours year studies, and

3.2 the completion of four specified units in Year 4 in one of these disciplines, and a thesis that is the equivalent of two units.

4. Approved Disciplinary Streams (Honours)

To the end of sixth year:

Accounting
Finance
Human Resource Management
Industrial Relations
Information Systems
Japanese Studies
Japanese Studies (Advanced Program)
Marketing

Rules Relating to the Bachelor of Arts Component

1. Of the 255 credit points in Arts and Social Sciences required for the combined degree:

(a) none may be from subjects offered by the Faculty of Commerce and Economics;

(b) at least 60 and no more than 90 credit points must be obtained in Level 1 subjects, including no more than 30 Level 1 credit points offered by any one School, Department, Unit or Interdisciplinary Program; and

(c) no more than 135 credit points in total may be from any one School, Department, Unit or Interdisciplinary Program within the Faculty of Arts and Social Sciences

2. Each student must complete a major sequence (105 credit points) in one of the following areas within the Faculty of Arts and Social Sciences:

Chinese
Education Studies
English
French
German Studies
Greek
History
Indonesian
Linguistics
Music
Philosophy
Policy Studies
Political Science
Russian Studies
Science & Technology Studies
Sociology
Spanish and Latin American Studies
Theatre, Film and Dance

3526 Bachelor of Economics/Bachelor of Arts

BEC/BA

Year 1 (120 credit points)

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B

2 Level 1 Arts and Social Science subjects (30 credit points)

Years 2–5

In Years 2, 3, 4 and 5 students take a total of 16 Commerce and Economics subjects (240 credit points), 15 Arts and Social Sciences subjects (225 credit points) and General Education subjects worth 15 credit points.

For example:

Year 2 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points)

Year 3 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points)

Year 4 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
3 Arts and Social Sciences subjects (45 credit points)
General Education subjects worth 15 credit points

Year 5 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points)

Rules Relating to the Bachelor of Economics Component

1. Each student must include the following in their degree program.

1.1 either a major of at least ten subjects in Economics, Econometrics or Economic History disciplinary stream (including subjects taken as core subjects); or

1.2 a double major of fifteen subjects, with at least eight subjects in one of the Economics, Econometrics or Economic History disciplinary streams and at least seven subjects in another approved disciplinary stream.

The remaining Commerce and Economics subject or credit point requirements not required for a major sequence and not Year 1 core subjects, as prescribed, if any, may be chosen from any other subjects offered by the Faculty of Commerce and Economics.

2. Approved Disciplinary Streams (Pass)

Accounting
Asian Studies*
Business Law and Taxation
Economics
Economics/ Econometrics
Econometrics
Economic History
Finance
Human Resource Management
Industrial Relations
Information Systems
International Business
Japanese Studies
Japanese Studies (Advanced Program)
Korean Studies*
Marketing

* Available as a co-major integrated Program with Economics only

3. Candidates for Honours must complete one year of study additional to the minimum of five years required for the BEC/BA at pass level. Students wishing to take the Bachelor of Economics at Honours level must consult the Head of

School and/or Head of Department in which they wish to study for Honours. In addition to the pass degree requirements the award with a degree of Honours requires:

3.1 the completion of at least ten units (single major) or eight units (double major) in Economics, Econometrics or Economic History disciplinary streams specified as necessary preparation for honours year studies, and

3.2 the completion of four specified units in the honours year, and a thesis that is the equivalent of two units.

Honours studies may proceed in more than one disciplinary stream prior to the honours year. In the honours year, Honours may be taken in the Economics, Econometrics or Economic History disciplinary streams, or a combined Honours program in Economics and Econometrics may be taken.

4. Approved Disciplinary Streams (Honours)

To the end of sixth year:

Economics
Econometrics
Economics/Econometrics
Economic History

Rules Relating to the Bachelor of Arts Component

1. Of the 255 credit points in Arts and Social Sciences required for the combined degree:

(a) none may be from subjects offered by the Faculty of Commerce and Economics;

(b) at least 60 and no more than 90 credit points must be obtained in Level 1 subjects, including no more than 30 Level 1 credit points offered by any one School, Department, Unit or Interdisciplinary Program; and

(c) no more than 135 credit points in total may be from any one School, Department, Unit or Interdisciplinary Program within the Faculty of Arts and Social Sciences

2. Each student must complete a major sequence (105 credit points) in one of the following areas within the Faculty of Arts and Social Sciences:

Chinese
Education Studies
English
French
German Studies
Greek
History
Indonesian
Linguistics
Music
Philosophy
Policy Studies
Political Science
Russian Studies
Science & Technology Studies
Sociology
Spanish and Latin American Studies
Theatre, Film and Dance

Combined Courses leading to the award of the Degrees of: Bachelor of Commerce/Bachelor of Social Science and Bachelor of Economics/Bachelor of Social Science

The Faculty of Commerce and Economics in conjunction with the Faculty of Arts and Social Sciences offers the combined Bachelor of Commerce/ Bachelor of Social Science and the Bachelor of Economics/ Bachelor of Social Science.

These are five year courses combining the strengths and flexibility of each single degree program. It is expected that these combined courses will appeal to students wanting, in particular, a strong, focused and highly regarded business course that is complemented by a program of study in social research and policy analysis.

With approval, students with an excellent academic record may also enrol in an additional Honours year in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Social Science degree.

Students graduating with a combined Bachelor of Commerce/Bachelor of Social Science degree or Bachelor of Economics/Bachelor of Social Science degree are likely to be employed wherever employers seek Commerce or Economics graduates with additional skills in applied policy analysis, or with a perspective of the world not restricted to business disciplines only.

Rules Relating to the Bachelor of Commerce/ Bachelor of Social Science Course and Bachelor of Economics/Bachelor of Social Science Course

Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/ Bachelor of Social Science and Bachelor of Economics/ Bachelor of Social Science.

These are a five year (600 credit points) degree courses. Both the Bachelor of Commerce/Bachelor of Social Science and Bachelor of Economics/Bachelor of Social Science degrees consist of 22 Commerce and Economics subjects (330 credit points), which include the core Year 1 Commerce and Economics subjects, 17 Arts and Social Science subjects (255 credit points) including 8 which must be in Social Science and Policy, and General Education subjects worth 15 credit points offered by faculties other than the Faculty of Commerce and Economics or the Faculty of Arts and Social Sciences and with the additional proviso that General Education subjects may not be taken as part of the first year program. Students will typically enrol in 120 credit points of subjects per year.

For subject descriptions and details of major sequences for the Bachelor of Social Science degree please consult the 1998 Faculty of Arts and Social Sciences Handbook.

Students may be admitted direct to the program in Year 1 or can apply for admission in Years 2 or 3.

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Bachelor of Commerce/Bachelor of Social Science

BCom/BSocSc

Year 1 (120 credit points)

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
SLSP1000	Introduction to Social Science and Policy
SLSP1001	Introduction to Research and Information Management

Years 2-5

In Years 2, 3, 4 and 5 students take a total of 16 Commerce and Economics subjects (240 credit points), 15 Arts and Social Sciences subjects (225 credit points) including at least 6 from Social Science and Policy in the approved sequence as outlined in rules 11 and 12 for the BSocSc in the Faculty of Arts and Social Sciences and General Education subjects worth 15 credit points.

For example:

Year 2 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points) which should include SLSP2000 and SLSP2001 (30 credit points) in the School of Social Science and Policy

Year 3 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points) which should include SLSP2002 and SLSP3000 in the Social Science and Policy program.

Year 4 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
3 Arts and Social Sciences subjects (45 credit points) which should include SLSP3001 and SLSP3002 in the Social Science and Policy program.

General Education subjects worth 15 credit points.

Year 5 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points)

Rules Relating to the Bachelor of Commerce Component

1. Each student must include the following in their degree program.

1.1 either a major of at least 120 credit points in an approved disciplinary stream (see below) and a minor of at least 60 credit points from a different discipline; or

1.2 a double major of 210 credit points consisting of at least 105 credit points in each of the approved disciplinary streams.

The remaining Commerce and Economics subject or credit point requirements not required for a major sequence and not Year 1 core subjects, as prescribed, if any, may be chosen from any other subjects offered by the Faculty of Commerce and Economics.

2. Approved Disciplinary Streams (Pass)

Accounting
Business Economics
Business Statistics
Business Law and Taxation*
Economic History
Finance
Human Resource Management
Industrial Relations
Information Systems
International Business
Japanese Studies*
Japanese Studies (Advanced Program)*
Korean Studies*
Marketing

**Not available as a single major, but as a co-major only*

3. Candidates for Honours must complete one year of study additional to the minimum of five years required for the BCom/BSocSc at pass level. Students wishing to take the Bachelor of Commerce at Honours level must consult the Head of School in which they wish to study for Honours. In addition to the pass degree requirements the award with a degree of Honours requires:

3.1 the completion of at least 120 credit points (single major) or 105 credit points (double major) in a disciplinary stream specified as necessary preparation for honours year studies, and

3.2 the completion of four specified subjects in Honours year in one of these disciplines, and a thesis that is the equivalent of two subjects.

4. Approved Disciplinary Streams (Honours)

To the end of sixth year:

Accounting
Finance
Human Resource Management
Industrial Relations
Information Systems
Japanese Studies
Japanese Studies (Advanced Program)
Marketing

Rules Relating to the Bachelor of Social Science Component

1. Of the 255 credit points in Arts and Social Sciences required for the combined degree:

(a) none may be from subjects offered by the Faculty of Commerce and Economics;

(b) at least 60 and no more than 90 credit points must be obtained in Level 1 subjects, including no more than 30 Level 1 credit points offered by any one School, Department, Unit or Interdisciplinary Program;

(c) level 1 subjects must include SLSP1000 and SLSP1001 (30 credit points) offered by the School of Social Science and Policy; and

(d) no more than 135 credit points in total may be from any one School, Department, Unit or Interdisciplinary Program within the Faculty of Arts and Social Sciences;

(e) 120 credit points must be taken as the approved stream as specified in rules 11 and 12 for the BSocSc as laid out in the Faculty of Arts and Social Sciences Handbook.

2. candidates for Honours in Social Science must complete one year of study additional to the minimum of five years required for the BCom/BSocSc at Pass level. Students wishing to take the Bachelor of Social Science at Honours level must consult the Head of School of Social Science and Policy.

3528

Bachelor of Economics/Bachelor of Social Science

BEc/BSocSc

Year 1 (120 credit points)

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
SLSP1000	Introduction to Social Science and Policy
SLSP1001	Introduction to Research and Information Management

Years 2-5

In Years 2, 3, 4 and 5 students take a total of 16 Commerce and Economics subjects (240 credit points), 15 Arts and Social Sciences subjects (225 credit points) including at least 6 from Social Science and Policy in the approved sequence as outlined in rules 11 and 12 for the BSocSc in the Faculty of Arts and Social Sciences and General Education subjects worth 15 credit points.

For example:

Year 2 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points) which should include SLSP2000 and SLSP2001 (30 credit points) in the School of Social Science and Policy

Year 3 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points) which should include SLSP2002 and SLSP3000 in the Social Science and Policy program.

Year 4 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
3 Arts and Social Sciences subjects (45 credit points) which should include SLSP3001 and SLSP3002 in the Social Science and Policy program.

General Education subjects worth 15 credit points.

Year 5 (120 credit points)

4 Commerce and Economics subjects (60 credit points)
4 Arts and Social Sciences subjects (60 credit points)

Rules Relating to the Bachelor of Economics Component

1. Each student must include the following in their degree program.

1.1 either a major of at least 150 credit points in Economics, Econometrics or Economics History (including units taken as core studies); or

1.2 a double major of 225 credit points consisting of at least 120 credit points in one of Economics, Econometrics or Economic History disciplinary streams, and at least 105 credit points in another disciplinary stream.

The remaining Commerce and Economics subject or credit point requirements not required for a major sequence and not Year 1 core subjects, as prescribed, if any, may be chosen from any other subjects offered by the Faculty of Commerce and Economics.

2. Approved Disciplinary Streams (Pass)

Accounting
Asian Studies*
Business Law and Taxation*
Economics
Econometrics
Economic History
Finance
Human Resource Management
Industrial Relations
Information Systems
International Business
Japanese Studies*
Japanese Studies (Advanced Program)*
Korean Studies*
Marketing

*Not available as a single major, but as a co-major only

3. Candidates for Honours must complete one year of study additional to the minimum of five years required for the BEc/BSocSc at pass level. In addition to the pass degree requirements the award with a degree of Honours requires:

3.1 the completion of at least 150 credit points (single major) or 120 credit points (double major) in Economics, Econometrics or Economic History disciplinary streams specified as necessary preparation for honours year studies, and

3.2 the completion of four specified subjects in the honours year in one of these disciplines, and a thesis that is the equivalent of two subjects.

4. Approved Disciplinary Streams (Honours)

To the end of sixth year:

Economics

Econometrics

Economics/Econometrics

Economic History

Rules Relating to the Bachelor of Social Science Component

1. Of the 255 credit points in Arts and Social Sciences required for the combined degree:

(a) none may be from subjects offered by the Faculty of Commerce and Economics;

(b) at least 60 and no more than 90 credit points must be obtained in Level 1 subjects, including no more than 30 Level 1 credit points offered by any one School, Department, Unit or Interdisciplinary Program;

(c) level 1 subjects must include SLSP1000 and SLSP1001 (30 credit points) offered by the School of Social Science and Policy; and

(d) no more than 135 credit points in total may be from any one School, Department, Unit or Interdisciplinary Program within the Faculty of Arts and Social Sciences;

(e) 120 credit points must be taken as the approved stream as specified in rules 11 and 12 for the BSocSc as laid out in the Faculty of Arts and Social Sciences Handbook.

2. candidates for Honours in Social Science must complete one year of study additional to the minimum of five years required for the BEc/BSocSc at Pass level. Students wishing to take the Bachelor of Social Science at Honours level must consult the Head of School of Social Science and Policy.

Combined Course leading to award of Degrees of Bachelor of Commerce/ Bachelor of Science

The University offers a combined course leading to the award of the degrees of Bachelor of Commerce (Finance)/ Bachelor of Science (Mathematics). The Bachelor of Commerce degree course may be taken at either Pass or Honours level, the combined course taking four and a half or five and a half years respectively. Students wishing to take the Bachelor of Commerce degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course. There is also a single degree (BSc) program in Mathematics and Finance in the Advanced Science (Science and Technology) course. For details see the Science Handbook.

There are two major sources of employment for BCom/ BSc graduates. First and foremost are the banks. Since de-regulation, the financial sector has seen the entry of some 100 (merchant) banks, and the sector has been exposed to new and sophisticated capital markets. These banks require numerate mathematics graduates who can design and critically analyse the complex mathematical models (for example, of leasing agreements and option pricing) needed to operate effectively in these markets.

Other sources of employment are the insurance and financial consulting companies. In order to respond effectively to foreshadowed changes in the superannuation and tax laws, companies are seeking and employing good mathematics graduates willing to be trained as actuaries.

For both sources, graduates with a combined mathematics/ finance background would be ideal.

Entry to the program will be by quota with the admission requirements being not less than that for the degree with the highest requirements (currently the Commerce degree) and also with the HSC prerequisites for MATH1131 Mathematics 1A. Students may be admitted direct to the program in Year 1 or could apply for admission in Years 2 or 3. Students intending to do this double degree course should substitute MATH1131 and MATH1231 for ECON1202 and ECON1203 in Year 1. Any students in the program would also have the option of taking out the BCom degree at the end of three years (provided all program requirements have been met).

The program will take four and a half years of full-time study to complete. However, outstanding students could be granted special permission to complete the program in four years by taking higher than average loads from the second half of year 2 onwards. Another alternative is for four years of full-time study, with the remaining requirements being completed part-time.

Note on Higher Level Subjects: For both Mathematics and Finance subjects, good students are encouraged to substitute higher level subjects for the corresponding ordinary level subjects listed in the program.

The remaining options undertaken must satisfy the General Education requirements.

Each student must pass subjects comprising a minimum of 30 credit points in total of subjects as specified as Approved General Education subjects offered by faculties other than the Faculty of Commerce and Economics or the Faculty of Science with the proviso that General Education subjects may not be taken as part of the first year program.

Students may seek approval to substitute any subject offered by faculties, other than the Faculty of Commerce and Economics or the Faculty of Science, for which they have the prerequisite, in partial fulfilment of their General Education requirement, up to a maximum of 15 credit points. Substituted subjects may not count as both options in the Bachelor of Commerce or Bachelor of Economics programs and as substitutes for General Education subjects.

Students enrolled in 1995 and previous years must satisfy the General Education requirement as specified at the time of their enrolment.

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Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

BCom/BSc

Year 1

<i>Session 1</i>	
ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
MATH1131	Mathematics 1A or
MATH1141	Higher Mathematics 1A
Option 1	

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
FINS2612	Capital Markets and Institutions
MATH1231	Mathematics 1B or
MATH1241	Higher Mathematics 1B

Year 2

<i>Session 1</i>	
FINS2613	Business Finance
MATH2801	Theory of Statistics
Option 2	
Option 3	

Session 2

FINS2624	Investments
MATH2831	Linear Models
Option 4	
Option 5	

Year 3

<i>Session 1</i>	
FINS3616	International Business Finance
Option 6	
Option 7	
Option 8	

Year 3

<i>Session 2</i>	
MATH2501	Linear Algebra
Option 9	
Option 10	
Option 11	

Eight Options must be selected from subjects offered by the Faculty of Commerce and Economics. At least four Options must be selected from subjects offered by the School of Banking and Finance. No subject can be counted as both an option and as a prescribed subject. Service subjects for other faculties cannot be counted as options.

The remaining options undertaken must satisfy the General Education requirements.

Year 4

MATH2120	Mathematical Methods for Differential Equations
MATH2160	Linear Programming
MATH2200	Discrete Dynamical Systems
MATH2400	Finite Mathematics
MATH2510	Real Analysis
MATH3181	Optimal Control

15 credit points of Level 3 Statistics

15 credit points of Level 3 Mathematics (MATH3610 and MATH3620 are highly recommended)

22.5 further credit points of Level 2 or 3 Mathematics or other subjects available for Science Program 6810 (See the Science Faculty Handbook for details of elective mathematics and statistics subjects.)

MATH2011 may be substituted for MATH2510 and one other 7.5 Credit Point Level 2 Mathematics subject.

Year 5

<i>Session 1</i>	
MATH3002	Mathematics/Statistics Project
MATH3161	Optimisation Methods

15 further credit points of Level 2 or 3 Mathematics

Subject Descriptions

Undergraduate Study

Descriptions of all subjects are presented in alphanumeric order within organisational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Accounting (School of Accounting)

ACCT1501

Accounting and Financial Management 1A

Staff Contact: School Office

S1 or S2 L2 T2 CP15

This is the first unit in a sequence of subjects dealing with the profession and practice of accounting and the literature associated with it. It illustrates the analysis and design of a financial accounting system which processes financial data and produces financial reports geared to the information needs of interested parties. It introduces students to the design of accounting systems based on double-entry book-keeping and incorporating other internal controls; also, to the problems of accounting for cash, debtors, inventories and property plant and equipment. It also provides a critical introduction to the ideas underlying accounting practice and to issues associated with the uses and limitations of traditional financial reports. In so doing it introduces students to the practice of literature evaluation.

ACCT1511

Accounting and Financial Management 1B

Staff Contact: School Office

S1 or S2 L2 T2 CP15

Prerequisite: ACCT1501

This is the second unit in a sequence of accounting subjects and includes financial accounting topics such as an examination of the regulatory environment of financial reporting; the definition and recognition of assets, liabilities, revenues and expenses; and accounting for corporations. Aspects of managerial and investor decision-making are covered including financial statement and cash flow analysis, and examination of cost/volume/profit relationships in a single product firms, and short term budgeting.

ACCT2522

Accounting and Financial Management 2A

Staff Contact: School Office

S1 L2 T2 CP15

Prerequisite: ACCT1511

Note/s: Excluded ACCT2532.

This subject examines management accounting, directed towards the effective use of organisational resources. Organisations create value through the use of resources, and can enhance such value by focusing and reconfiguring their internal processes in various ways; that is, by changing the ways in which they conduct business and perform work. It is argued that, in world class organisations, the management of time, flexibility, quality, integration, variability and interdependencies is critical to sustained value generation. This course explains how management accounting supports such value generation, within changing organisational processes.

ACCT2532

Accounting and Financial Management 2A (Honours)

Staff Contact: School Office

S1 L2 T2 CP15

Prerequisite: ACCT1511

Note/s: Excluded ACCT2522.

The content of this subject includes that of ACCT2522 Accounting and Financial Management 2A as well as additional and more advanced work in management accounting.

ACCT2542

Accounting and Financial Management 2B

Staff Contact: School Office

S2 L2 T2 CP15

Prerequisite: ACCT1511

Note/s: Excluded ACCT2552.

This intermediate financial accounting subject builds on the foundation laid in ACCT1501 and ACCT1511. It is intended for students who will be involved in the preparation or use of financial statements whether as accountants, financial executives, auditors, financial analysts or legal advisors. The effort to establish an agreed conceptual framework. The contracting cost framework for the analysis of financial reporting. Accounting for capital instruments. More advanced aspects of the definition, recognition and measurement of assets and liabilities. Lease accounting. Tax effect accounting. An introduction of consolidated accounts. Published financial reports including analysis of the current regulatory requirements. Accounting for the extractive industries, superannuation plans and employee entitlements.

ACCT2552

Accounting and Financial Management 2B (Honours)

Staff Contact: School Office

S2 L2 T2 CP15

Prerequisite: ACCT1511

Note/s: Excluded ACCT2542.

The content of this subject includes that of ACCT2542 Accounting and Financial Management 2B as well as additional and more advanced work in financial accounting.

ACCT3563

Accounting and Financial Management 3A

Staff Contact: School Office

S1 or S2 L2 T2 CP15

Prerequisite: ACCT2542

Note/s: Excluded ACCT3573.

This is the final financial reporting unit following ACCT1501, ACCT1511 and ACCT2542.

This subject examines accounting, reporting and legal problems associated with the preparation of consolidated accounts for complex structures, significant investments in joint arrangements and other inter-corporate holdings, generic trust designs, securitisation structures, cross-border forex dealings and translations, off-balance sheet mechanisms and structures, business ethics, 'green' accounting, the gender issue, Mabo and Wik determinations, cultural and heritage assets, and new generation financial instruments (derivatives).

ACCT3573

Accounting and Financial Management 3A (Honours)

Staff Contact: School Office

S1 L2 T2.5 CP15

Prerequisite: ACCT2552

Note/s: Excluded ACCT3563.

The content of this subject includes that of ACCT3563 Accounting and Financial Management 3A as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

ACCT3583

Accounting and Financial Management 3B

Staff Contact: School Office

S1 or S2 T3 CP15

Prerequisite: ACCT2522

Note/s: Excluded ACCT3593.

This subject examines strategic management accounting for the contemporary competitive environment. Topics include: environmental and value chain analysis, customer value and shareholder value analysis, strategic cost analysis, pricing, investment appraisal, product and customer profitability, strategic resource management and management information systems. These issues are explored through professional and disciplinary literatures and cases describing Australian and international practice.

ACCT3593

Accounting and Financial Management 3B (Honours)

Staff Contact: School Office

S2 T3.5 CP15

Prerequisite: ACCT2532

Note/s: Excluded ACCT3583.

The content of this subject includes that of ACCT3583 Accounting and Financial Management 3B, as well as more advanced work dealing with theoretical and research issues in management accounting.

ACCT3601

Global Financial Reporting and Analysis

Staff Contact: School Office

S2 L3 CP15

Prerequisite: ACCT2542 or ACCT2552

International investment and development of stock exchanges internationally including emerging economies. Causes of and responses to global accounting performance across borders. Comparative earnings measurement and disclosure issues. Major accounting issues including treatment of goodwill, intangibles and foreign currencies. Analysing country-specific financial statements in the cultural, business and legal context of each country. International financial reporting trends including environmental and social disclosures.

ACCT3708

Auditing

Staff Contact: School Office

S1 or S2 L2 T1.5 CP15

Prerequisites: ACCT2542 or ACCT2552 or with the approval of the Head of School

Note/s: Excluded ACCT3718.

This subject examines the practice of auditing and the underlying concepts, auditors' responsibilities and the audit environment. Although the focus of attention is on audits carried out under the provisions of the Corporations Law, reference is also made to other forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Both CIS and computer-assisted audit techniques are an integral part of this course.

ACCT3718**Auditing (Honours)***Staff Contact: School Office*

S1 or S2 L2 T2 CP15

Prerequisites: ACCT2542 or ACCT2552 or with the approval of the Head of School.*Note/s:* Excluded ACCT3708.

The content of this subject includes that of ACCT3708 Auditing as well as introducing students to major research areas in current auditing research, critically examining research methods used and considering possible future developments in audit theory and research. Topics covered may include demand and supply of the audit function, audit fee research, behavioural audit research and audit expertise studies.

ACCT4794**Thesis (Accounting)***Staff Contact: School Office*

S1 and S2 CP30

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting**ACCT4804****Development of Accounting Thought***Staff Contact: School Office*

S2 L3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting*Note/s:* Not offered 1998.

As for ACCT5904. See Graduate Study: Subject Descriptions.

ACCT4809**Current Developments in Auditing Research***Staff Contact: School Office*

S2 L3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting

As for ACCT5909. See Graduate Study: Subject Descriptions.

ACCT4818**Advanced Auditing Technologies***Staff Contact: School Office*

S2 L3 CP15

Prerequisite: ACCT3708 or ACCT3718

As for ACCT5918. See Graduate Study: Subject Descriptions.

ACCT4820**Management Accounting Issues and International Best Practice***Staff Contact: School Office*

S2 L3 CP15

Prerequisite: ACCT2522 or ACCT2532

This subject examines a series of contemporary challenges to management accounting and the required responses to achieve world class practice. Topics include: performance

measurement and reward system design; profit and investment centre evaluation; transfer pricing; the role of management accounting in managing human resources and environmental issues; advanced cost estimation; capacity management; design of cost management systems and advanced cost analysis. A particular focus is placed on these issues in multinational organisations.

ACCT4832**Public Sector Accounting and Financial Reporting***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: ACCT2542 or ACCT2552

As for ACCT5932. See Graduate Study: Subject Descriptions.

ACCT4851**Current Developments in Accounting Research - Financial***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting

As for ACCT5951. See Graduate Study: Subjects Descriptions.

ACCT4852**Current Developments in Accounting Research - Managerial***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting

As for ACCT5952. See Graduate Study: Subject Descriptions.

ACCT4867**Special Topic in Accounting***Staff Contact: School Office*

S1 or S2 L3 CP15

Prerequisite: ACCT4897*Note/s:* Students must consult Head of School before enrolling in this subject.

As for ACCT5967. See Graduate Study: Subject Descriptions.

ACCT4897**Seminar in Research Methodology***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting

As for ACCT5997. See Graduate Study: Subject Descriptions.

ACCT4898**Project Seminar**

Staff Contact: School Office
S1 or S2 CP15

Note/s: Students must consult Head of School before enrolling in this subject.

ACCT8691**Industrial Training 1**

Staff Contact: School Office
S1 or S2 CP45

ACCT8692**Industrial Training 2**

Staff Contact: School Office
S1 or S2 CP45

ACCT8693**Industrial Training 3**

Staff Contact: School Office
S1 or S2 CP45

ACCT8694**Industrial Training Exchange Program**

Staff Contact: School Office
S1 or S2 CP45

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculties of the Built Environment and Engineering Handbooks.

ACCT9001**Introduction to Accounting A**

Staff Contact: School Office
S1 L1.5 CP7.5

This subject introduces non-commerce students to the nature, purpose and conceptual foundation of accounting: information systems including accounting applications, and analysis and use of accounting reports.

ACCT9002**Introduction to Accounting B**

Staff Contact: School Office
S2 L1.5 CP7.5

Prerequisite: ACCT9001

Note/s: Compulsory for BBCM degree course students in the Faculty of Built Environment.

This subject introduces non-commerce students to managerial accounting: long-range planning, budgeting and responsibility accounting; cost determination, cost control and relevant cost analyses.

Business Law and Taxation**(School of Business Law and Taxation)****LEGT7711****Legal Environment of Commerce**

Staff Contact: School Office
S1 or S2 L2 T1 CP15

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

The entire fabric of commerce is woven from a complex legal regime, judicial and statutory, which regulates all commercial activity. This subject deals with the Australian legal system; the Constitution and Commonwealth/State relations; Parliament and statute law; the courts and case law; the executive and administrative law; the legal process and its alternatives. Areas of substantive law relevant to commerce are examined including property law (with particular reference to intellectual property), torts law (with particular reference to negligence), contract law, criminal law, commercial entities and transactions, competition and consumer protection.

LEGT7715**International Business Law**

Staff Contact: School Office
S1 or S2 L2T1 CP15

Prerequisite: Nil

Business today increasingly operates in an international market place. This subject provides an introduction to the legal and commercial considerations affecting the conduct of business at an international level. Various types of international business activities and the more appropriate structures for them are considered, as are basic questions of finance, transport, property, intellectual property, fair trading and dispute resolution.

LEGT7721**Business Transactions**

Staff Contact: School Office
S1 or S2 L2 T1 CP15

Prerequisite: LEGT7711

Contract law forms the basis of all important commercial transactions and is essential to a proper understanding of more specialised areas of commercial law. This subject examines the general principles of contract law and how they are developed and expanded in relation to specialised commercial transactions including agency, contracts for the sale of goods, guarantees, bankruptcy, negotiable instruments, securities and insurance law. Relevant areas of consumer protection and competition law are also discussed. The common contractual themes in which these areas are grounded will be highlighted, along with the different requirements attaching to the rights and obligations of parties to the transaction in such areas.

LEGT7730**Business, Ethics and the Law***Staff Contact: School Office*

S1 or S2 L2 T1 CP15

Prerequisite: Nil

Society increasingly demands ethical and social responsibility. This subject provides an ethical dimension to the conduct of contemporary commerce in Australia. Although 'ethics' exists independently of the law, legislative and common law developments are increasingly imposing higher standards of commercial morality. This subject examines the conceptual basis of ethical behaviour, and the increasing attempts by the law to prescribe ethical behaviour, through a series of case studies drawn from disciplines within the Faculty's jurisdiction.

LEGT7731**Marketing and Distribution Law***Staff Contact: School Office*

S1 L2 T1 CP15

Prerequisite: Nil

The marketing and distribution of goods and services operates within a comprehensive regulatory framework. This subject examines that framework. Topics include restrictive trade practices implications of distribution with special reference to collusive activity, exclusive dealing, resale price maintenance and abuse of market power; consumer protection and fair trading implications of sales promotion with particular reference to misleading or deceptive conduct and other unfair practices; advertising self regulation; product liability; protection of intellectual property; franchising, licensing and character merchandising.

LEGT7741**Business Entities***Staff Contact: School Office*

S2 L3 T1 CP15

Prerequisite: LEGT7711 and LEGT7721

The law relating to the legal structures available for business including partnerships, joint ventures, trusts and companies. The primary focus is on the modern company and its operation under the *Corporations Law*. Topics include the nature of the corporate entity; establishing the company and fund raising; shares and dividends; the rights and duties of directors; the position of management; shareholders' rights and remedies for their enforcement; insolvency and liquidation.

LEGT7751**Business Taxation***Staff Contact: School Office*

S1 L3 T1 CP15

Prerequisite: LEGT7711 and LEGT7721

The complexity and comprehensiveness of the Australian taxation system means that tax considerations must be taken into account in most business decisions. An understanding of the structure of the Australian taxation system and of the policy factors that guide legislators is essential to professional business advisors. This subject

concentrates on income taxation in Australia. Topics include: concepts of income; allowable deductions; tax accounting; taxation of partnerships, trusts and corporations; anti-avoidance provisions; tax administration; capital gains tax; fringe benefits tax.

LEGT7761**Law of Finance and Securities***Staff Contact: School Office*

S2 L2 T1 CP15

Prerequisite: Nil

This subject examines the legal environment of banking and relevant financial institutions with particular reference to the law regulating business transactions and structures. Topics include legal concepts underlying the bank-customer relationship; legal regulation of financial instruments; laws relating to various types of securities; bankruptcy and alternative arrangements; company insolvency; legal regulation of banking and financial institutions.

LEGT7771**Information Technology Law***Staff Contact: School Office*

S2 L2 T1 CP15

Prerequisite: LEGT7711 or INFS1602

The laws governing information technology. The topics examined include intellectual property law - patents, copyright and confidential information; licensing; technology contracts; tortious liability; product liability; computer crimes; data protection and privacy; and current issues.

LEGT7781**Regulation of Government Agencies***Staff Contact: School Office*

S1 L2 T1 CP15

Prerequisite: LEGT7711

The executive arm of government possesses wide regulatory and administrative powers. This subject examines the law controlling the bureaucracy in the exercise of these powers. It covers delegated legislation, the control and review of administrative action and discretionary powers, and freedom of information. The roles, powers and functions of major regulatory agencies with particular reference to the Australian Competition and Consumer Commission, the Australian Securities Commission and the Australian Taxation Office are also examined.

LEGT7791**International Investments: Law, Tax and Strategy***Staff Contact: School Office*

S2 L2 T1 CP15

Prerequisite: LEGT7711 or permission from Head of School

Technological change and the freeing of trade barriers have transformed international business transactions. This subject examines legal and tax strategies relevant to international direct investment. Topics include: forms of international direct investment; international trade in goods

and services; financing of international trade and investment; investment security in an international context; the role of bi-lateral and multi-lateral treaties; how Australia taxes inbound investment; how Australia taxes outbound investment with emphasis on the CFC regime; the role of double tax treaties; transfer pricing and international anti-avoidance measures.

LEGT7811**Corporate Law, Tax and Strategy**

Staff Contact: School Office

S1 L2 T1 CP15

Prerequisites: LEGT7741 and LEGT7751

What are the legal and tax implications of the different financing alternatives available to corporations? Are all the different methods of profit distribution from a company equally tax effective? What are the different strategies available to a takeover bidder and when should they be used? How should a corporate reorganisation be structured? This subject will examine these and similar questions, relating to the interaction between legal and tax questions in corporate governance, through a series of case studies and simulation games.

LEGT7812**Corporate Fraud, Negligence and Crime**

Staff Contact: School Office

S2 L2 T1 CP15

Prerequisites: LEGT7711 and LEGT7721

Coresquisite: LEGT7741

Corporate fraud and negligence costs Australian business tens of billions of dollars every year. This subject examines aspects of fraud, negligence and corporate crime in their legal and commercial contexts. Topics include the scope of the actions for negligent advice and misleading conduct; fraud and 'white collar' crime; the detection and investigation of fraud and associated issues including the powers of employers and law enforcement agencies, surveillance, privacy and defamation; and strategies for minimising legal exposure to fraud and negligence.

LEGT7821**Special Topic in Business Law**

Staff Contact: School Office

S2 L2 T1 CP15

Prerequisite: LEGT7711 and permission from the Head of Department

A specially assigned project, program or set of readings relating to research in business law.

LEGT7822**Special Topic in Taxation**

Staff Contact: School Office

S1 S2 CP15

Prerequisite: LEGT7711 and approval from the Head of School

A specially assigned project, program or set of readings relating to research in taxation.

Economic History (School of Economics)

ECOH1301**Australia in the International Economy in the 20th Century**

Staff Contact: A/Prof D Meredith

S1 HPW3 CP15

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60- 100), or 2 unit General English (60- 100), or 2 unit English (53- 100), or 3 unit (1- 50)

This subject looks at the international economy at the end of the 19th century (trade, factor flows, and payments arrangements); problems of the international economy between the wars: the impact of World War II and the international economy in the post-war era; and Australian economic development and its relationship with the international economy in terms of economic fluctuations, problems of the inter-war period, growth of manufacturing, government policy and action, the importance of the mining industry, economic development and the distribution of income and wealth.

ECOH1302**Australia and the Asia-Pacific Economies: Historical Perspectives**

Staff Contact: Dr D Clark

S2 HPW3 CP15

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit (1- 50)

This subject focuses on Australia's economic relations with the countries of Asia and the Western Pacific since the 19th century, with particular emphasis on the period since the Second World War. Topics include: capital and trade flows, labour and immigration issues; the changing political structures; Australian colonial rule and economic development in Papua and New Guinea; the rise to economic power of Japan and its relations with Australia before the Second World War; resurgence of Japan in the 1950s and its dominance of Australia's trade; future relations with Japan; the emergence of the 'newly industrialising nations' in Asia and their impact on Australia; the ASEAN group's 'special relationship' with Australia; Sino-Australian economic relations; trans-Tasman economic integration; Australia's perceptions of Asia and the Pacific and obstacles to greater economic integration.

ECOH2302**Origins of Modern Economics**

S1 HPW3 CP15

Prerequisite: ECON1102

Note/s: Not offered 1998.

ECOH2303**Economic Change in Modern China 1700-1949**

S1 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2304****Economic Transformation in the People's Republic of China**

S2 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2305****Modern Asian Economic History***Staff Contact:* Dr B Dyster

S1 HPW3 CP15

Prerequisite: ECON1102

This subject examines the contrasting histories of Asian economies in the modern period. Four major areas are considered – Japan, China, India and Indonesia. Focus is on the nature of the Asian economies and the impact of the West prior to 1949; and the history of planning in the four nations since the Second World War. Four specific themes are considered: the impact of Japanese development on Asia; economic planning and policy in China; problems of the modern Indian economy; and planning for scientific and technological development in modern Asia.

ECOH2306**Settler Capitalism***Staff Contact:* Dr B Dyster

S1 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Excluded ECOH2307 (No longer offered.) Not offered 1998.**ECOH2309****Modern Capitalism: Crisis and Maturity***Staff Contact:* See Head of Department

S1 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2311****German Economy and Society***Staff Contact:* A/Prof J Perkins

S1 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2312****The Industrial Revolution***Staff Contact:* A/Prof J Perkins

S1 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2313****Australian Economic Development in the 20th Century***Staff Contact:* Dr D Clark

S1 HPW3 CP15

Prerequisite: ECON1102

This subject examines the development of the Australian economy from the Long Boom and the Depression of the 1890s to the present day. It looks at Australian economic development and its main features: economic fluctuations and their consequences, especially the Depression of the 1930s; the rise of Australian economic institutions; changes in the philosophy of development and the role of government; migration and the inflow of foreign capital; development strategies of the States; impact of war; growth of manufacturing and industry policy; development of the services sector; problems of the agrarian economy; and changes in the standard of living. Also considered is Australia's changing economic relations with other countries and the world economy, and economic problems in the later 20th century in a historical perspective.

ECOH2314**The Experience of the Soviet Union***Staff Contact:* A/Prof J Perkins

S2 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2315****The City in History***Staff Contact:* Dr B Dyster

S2 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2317****Banking and Financial History***Staff Contact:* A/Prof D Meredith

S2 HPW3 CP15

Prerequisite: ECON1102**Note/s:** Not offered 1998.**ECOH2318****Making the Market***Staff Contact:* A/Prof J Perkins

S2 HPW3 CP15

Prerequisite: ECON1102

This subject is concerned with the evolution of the market as a means of distribution of goods and services. It focuses on the Australian experience since the late 19th century in an international context. Among the areas covered are: the history of retailing and wholesaling; consumer sovereignty and the development of advertising; the evolution of consumer credit; efforts to subvert the market; and distribution in non-market economic systems.

ECON2319**Economic Policy in Australia***Staff Contact: Dr D Clark*

S2 HPW3 CP15

Prerequisite: ECON1102

This subject is concerned with the nature and development of economic policy in Australia since the establishment of the Commonwealth. It deals with policy issues in economic management such as fiscal, tariff, immigration, finance, employment and trade as well as those in social development such as education, health, housing and welfare. It aims to analyse the formulation of policy, the growth of State intervention in economic and social activities and the more recent trends towards deregulation. Attention will be paid to the impact upon Australian policy development of outside forces such as the two world wars, the Great Depression and fluctuations in the international economy. Finally, this subject considers the ideological underpinnings of economic and social policy formation in Australian society and places 'economic rationalism' in a historical perspective.

ECON2320**Life and Death: Demographic Economic History***Staff Contact: A/Prof D Meredith*

S2 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Not offered 1998**ECON2321****The Development of International Business***Staff Contact: A/Prof D Meredith*

S2 HPW3 CP15

Prerequisite: ECON1102

The historical origins and development of international business from the late 19th century. Topics covered include: growth of managerial capitalism; strategies of corporate growth such as vertical integration and diversification; the development of multinational enterprises in the 20th century; international competitiveness of business; the changing business environment; relations with government; business ethics in historical perspective. Case studies will be drawn from major international firms originating in Britain, Europe, USA and Japan. Students will be encouraged to gain insights into the strategy and structure of modern business corporations by analysis of their development in the past.

ECON2322**Business and the New Europe***Staff Contact: A/Prof J Perkins*

S2 HPW3 CP15

Prerequisite: ECON1102

The objective of the subject is to impart a knowledge and understanding of the institutions, current policies and likely directions of economic and social change within the European Union. This involves consideration of nation states which, through historical circumstances, have created differing institutional and policy directions (and in the case of Eastern Europe a different socioeconomic system) that now are in the course of being melded. Specific

topics considered include the process towards a single market; the problems and implications of monetary integration; the trade distortions arising from the Common Agricultural Policy; the collapse of the Soviet system and the widening of the European Union; the operation of European multinationals; the process of privatisation in Europe; and European integration in relation to Australia and Asia. The subject is of relevance not only to those interested in European issues. It also has implications for other regional arrangements (ASEAN and NAFTA) which are at an earlier stage in the integration process.

ECON3301**The History of Economic Analysis**

S1 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Not offered 1998.**ECON3302****Classics of Economic Thought***Staff Contact: See Head of Department*

S2 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Not offered 1998.**ECON3303****Transformation of the Japanese Economy**

S2 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Not offered in 1998.**ECON3304****Shaping Australia, 1788-1914***Staff Contact: Dr B Dyster*

S1 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Excluded ECON3324. Not offered 1998.**ECON3305****Modern Australian Capitalism***Staff Contact: Dr D Clark*

S1 2 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Excluded ECON3325. No longer offered.**ECON3306****Comparative Economic Systems in Historical Perspective**

S1 HPW3 CP15

*Prerequisite: ECON1102***Notes:** Not offered 1998.**ECON4323****Approaches to Economic and Social History***Staff Contact: Dr B Dyster*

S1 HPW3 CP15

Prerequisite: ECON 1102

This subject looks at the perspectives, themes and tools involved in the study of modern economic and social history and serves to show that the historian concentrates upon particular problems and methods of analysis which define

the subject of history as a discipline in its own right. One function of the course is to provide a degree of unity to the varied knowledge gained by students in other economic history courses; another is to allow students to come to grips with important problems of a general nature.

ECON4324

Aspects of Australian Economic Development

Staff Contact: Dr B Dyster

S1 HPW3 CP15

Prerequisite: ECON1102

Advanced topics in Australian Economic Development.

ECON4325

Seminar in Research Methods

Staff Contact: Dr B Dyster

S2 HPW3 CP15

Prerequisite: ECON1102

Honours students present work in progress on their thesis to this seminar and discuss methodological approaches used.

ECON4326

Comparative Issues in Economic History

Staff Contact: Dr B Dyster

S2 HPW3 CP15

Prerequisites: ECON1102

Note/s: Excluded ECON4322. No longer offered.

ECON4327

Thesis (Economic History)

Staff Contact: Dr B Dyster

S1 and S2 CP30

Honours students in their final year are required to prepare a thesis of not more than 20,000 words which must be submitted before the final examinations in November. The thesis topic must be approved by the Head of School before the end of November in the year preceding the Honours year.

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculty of Arts and Social Sciences Handbook.

ECON1305

European Economic Development 1750-1914

Staff Contact: A/Prof J Perkins

S1 L2 T1 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

Note/s: Not offered 1998.

ECON1306

European Economic Development since 1914

Staff Contact: A/Prof J Perkins

S2 HPW3 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

Note/s: Not offered 1998.

ECON2316

The Transition from Feudalism to Capitalism in Europe

Staff Contact: A/Prof J Perkins

S1 HPW3 CP15

Note/s: Not offered 1998.

ECON4321

Economic History 4 (Honours)

Staff Contact: Dr B Dyster

F CP120

Prerequisites: ECON1102

Consists of a thesis and four subjects: Approaches to Economic and Social History; Aspects of Australian Economic Development; and Seminar in Research Methods.

Econometrics/Business Statistics (School of Economics)

ECON1202

Quantitative Methods A

Staff Contact: Mrs J Watson

S1 or S2 HPW3 CP15

Prerequisite: HSC minimum mark required – 2 unit Mathematics (60-100), or 3 unit Mathematics (1-50) or 4 unit Mathematics (1-100)

Note/s: Excluded MATH1032, MATH1042, MATH1131, MATH1231, MATH1141, MATH1241, ECON2291.

This subject examines: Mathematics of finance: (compound interest, present value, annuities); Matrix Algebra: (operations with matrices, determinants, matrix inverse, rank, solutions of matrix equations, the graphical approach to linear programming); Calculus: (univariate differentiation, maxima and minima of a function, functions of several variables, partial derivatives, unconstrained and constrained optimisation) and the applications of the above concepts and techniques in accountancy and economics, including the use of spreadsheet computer programmes.

ECON1203

Quantitative Methods B

Staff Contact: A/Prof AD Owen

S1 or S2 HPW3 CP15

Prerequisite: ECON1202 **Note/s:** Excluded MATH1032, MATH1042, MATH1131, MATH1231, MATH1141, MATH1241, ECON2292.

Subject topics include: Frequency distributions; measures of central tendency; dispersion and skewness; introduction to probability theory; the binomial distribution; the normal distribution; point estimation of population parameters and confidence intervals; hypothesis tests; the t and chi square and F distributions; bivariate regression; estimation; and hypothesis testing.

ECON2202**Analysis of Survey Data**

S2 HPW3 CP15

Prerequisite: ECON2206**Note/s:** Not offered 1998.**ECON2204****Dynamic Models***Staff Contact:* Dr L Fisher

S1 HPW3 CP15

Prerequisite: ECON1202

This mathematically based subject develops matrix algebra, linear and vector difference equations and deterministic simulation of dynamic models.

ECON2206**Introductory Econometrics***Staff Contact:* Dr T Gorgens

S1 or S2 HPW3 CP15

Prerequisite: ECON1203

This subject introduces econometrics and explores the representation of economic relationships by simple and multiple regression models; static and dynamic models; and the statistical complications of autocorrelation, collinearity, and heteroskedasticity. Practical exercises feature throughout, using an econometric computer package.

ECON2207**Econometric Methods***Staff Contact:* Prof N Kakwani

S2 HPW3 CP15

Prerequisite: ECON2206

This subject covers estimation of econometric models using cross-section data, discrete choice models, and instrumental variable estimators. Practical computer applications feature throughout.

ECON2208**Operations Research***Staff Contact:* Dr M Yang

S2 HPW3 CP15

Prerequisite: ECON1202

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Includes linear programming, quadratic programming and dynamic programming with applications to transportation, inventory and portfolio selection and other economic related fields.

ECON2209**Business Forecasting***Staff Contact:* Dr J Murray

S1 HPW3 CP15

Prerequisite: ECON1203

This subject looks at the use of econometric and statistical techniques relevant to forecasting in a business environment and computer implementation of the methods. Short-term forecasting using time series analysis; long-term forecasting with S-shaped growth curves and trend analysis. The study of applied work is emphasised in this non-specialist course.

ECON2210**Applied Business Statistics***Staff Contact:* A/Prof E Sowe

S1 HPW3 CP15

Prerequisite: ECON1203

This subject focuses on graphical methods in statistical data presentation and analysis, including detection of outliers and regression regimes; nonparametric tests for quick and robust inferences on the statistical significance of findings from sample data; and index numbers, in theory and practice, drawing on business applications.

ECON2215**Statistics for Econometrics***Staff Contact:* Dr N Podder

S2 L2 T1 CP15

Prerequisite: ECON2206

Statistical distribution theory: moments, normal, T, chi-square, F, and multivariate normal distributions. Basic asymptotic theory. Approaches to estimation and significance tests in univariate and multivariate models.

ECON3202**Mathematical Methods in Economics***Staff Contact:* Dr L Fisher

S2 HPW3 CP15

Prerequisite: ECON1202

This subject gives students a working knowledge of static and dynamic optimisation techniques applied in economics. Topics include classical optimisation, comparative statics, non-linear programming, differential equations and optimal control. All techniques introduced are illustrated with mainstream applications such as consumer theory and the neoclassical theory of optimal growth.

ECON3203**Econometric Theory***Staff Contact:* A/Prof E Sowe

S1 L2 T1 CP15

Prerequisite: ECON2215

This subject covers: a coherent theoretical development of multiple regression analysis; restricted least squares and tests of exact linear restrictions on parameters; theoretical aspects of problems with data; basic approaches to econometric specification in nested and non-nested models; error autocorrelation and heteroskedasticity.

ECON3204**Econometric Model Building***Staff Contact: Dr J Murray*

S2 L2 T1 CP15

Prerequisite: ECON3203

This subject provides for the formal theoretical development of the specification, identification and estimation of macroeconomic models and comparison of alternative modelling strategies. A detailed study of 'real-world' econometric models is undertaken.

ECON3205**Case Studies in Business Statistics**

S2 L2 T1 CP15

Prerequisites: ECON2202 and ECON2209**Notes:** Not offered 1998.**ECON3206****Modelling High-Frequency Time Series Data***Staff Contact: Dr L Fisher*

S1 L2 T1 CP15

Prerequisites: ECON2206

This subject is concerned with the special statistical characteristics that arise when modelling time series data, such as commodity prices, interest rate and exchange rate data, that have been collected at high frequency (such as daily or hourly). Topics include modelling time varying volatility (ARCH models), generalised method of moments estimators (GMM), and non-normality issues.

ECON3213**Comparative Forecasting Techniques***Staff Contact: Dr G Otto*

S2 L3 CP15

Prerequisites: ECON2206 or ECON2209

This subject includes the following topics: exponential smoothing; Box-Jenkins techniques; transfer functions; VAR models; and a combination of forecasts, accuracy of forecasts, and spreadsheets and forecasts.

ECON4201**Applied Econometrics***Staff Contact: Prof R Bewley*

S1 L3 CP15

Prerequisites: ECON2207 and ECON2101 or ECON2102

This subject takes a modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteroskedasticity, trending data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON4202**Time Series Analysis***Staff Contact: Dr M Yang*

S2 L3 CP15

Prerequisite: ECON3203

This subject takes an approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studied. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic contexts.

ECON4203**Special Topics in Econometrics 1***Staff Contact: School Office*

S1 HPW3 CP15

Prerequisite: Permission of Head of School**ECON4204****Special Topics in Econometrics 2***Staff Contact: School Office*

S2 HPW3 CP15

Prerequisite: Permission of Head of School**ECON4227****Thesis (Econometrics)***Staff Contact: School Office*

F CP30

Notes: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School before the end of the August recess in the year preceding their entry into Year 4.

Servicing Subjects

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

ECON2290**Introductory Quantitative Economic Analysis***Staff Contact: Dr N Podder*

S1 L2 T2 CP15

Arts Prerequisite: 2 unit Mathematics or permission from Head of the School of Economics**Notes:** Not offered 1998.

Economics/Business Economics (School of Economics)

ECON1101

Microeconomics 1

Staff Contact: Dr G Otto

S1 or S2 HPW3 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

This subject introduces economics as a social science: scarcity, resource allocation and opportunity cost; an introductory analysis of consumer behaviour; the economics of firms and markets; production and costs; the classification and analysis of markets; efficiency concepts and market failure; the gains from international trade and the impact of trade restrictions; economic growth and structural change.

ECON1102

Macroeconomics 1

Staff Contact: Dr M Monadjemi

S1 or S2 HPW3 CP15

Prerequisite: ECON1101

This subject provides an introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Other topics include: social accounting and aggregate income and expenditure analysis; macroeconomic models of income determination; consumption and investment functions; the role of money and financial institutions; interactions between goods and money markets in equilibrium and disequilibrium situations; and an analysis of recent Australian macroeconomic experience.

ECON2101

Microeconomics 2

Staff Contact: A/Prof R Conlon

S1 HPW3 CP15

Prerequisite: ECON1101

This subject covers: choice theory, including intertemporal choice, and labour supply; extensions of price theory; the theory of production, costs and supply; market structures including oligopoly models; externalities; and provides an introduction to general equilibrium and welfare analysis.

ECON2102

Macroeconomics 2

Staff Contact: A/Prof R Conlon

S2 HPW3 CP15

Prerequisite: ECON1102

This subject covers models of aggregate income determination in open economies; theories of aggregate economic behaviour with respect to consumption and investment expenditures and financial transactions; balance

of payments and exchange rate analysis; theories of inflation and unemployment; introductory dynamic analysis; and theories of growth and cycles.

ECON2103

Business and Government

Staff Contact: A/Prof R Conlon

S2 HPW3 CP15

Prerequisites: ECON1101 or ECON1103

This subject examines how government affects the business environment at the microeconomic level. The case for intervention and the benefits of deregulation and privatisation are analysed, with reference to particular industries. The effects on business of government instrumentalities such as the Productivity Commission and the Australian Consumer and Competition Commission are examined. Issues relating to microeconomic reform, economic rationalism, market failure and government business enterprises are explored.

ECON2104

Macroeconomic Policy

Staff Contact: A/Prof G Kingston

S1 HPW3 CP15

Prerequisites: ECON1102 or ECON1104

This subject examines economic growth and fluctuations and the effect this has on the business environment and the community. Explains the main macroeconomic tools and techniques used by governments and the central bank to implement fiscal, monetary and incomes policies. The implications for inflation, unemployment, interest rates and exchange rates, and foreign debt are discussed.

ECON2105

Economics of the Corporation

Staff Contact: Dr K Meagher

S2 HPW3 CP15

Prerequisites: ECON1101 or ECON1103

Examines the economics of internal organisations in firms, corporations and other formal organisations. It will address questions such as: why do organisations arise in market economies, how are incentives designed in organisations, how do organisations coordinate the decisions of many diverse agents, how does organisational design affect business strategy? Issues of transaction cost economics, informational economics and principal-agent theory are discussed.

ECON2107

The Economics of Information and Technology

Staff Contact: Dr G Fishburn

S1 HPW3 CP15

Prerequisites: ECON1101 or ECON1103

Information, market failure and R & D. Asymmetric information. Localised learning. Technological change and intellectual property rights. The economics of innovation. Market structure, patents, inventions and R & D. Information technology. Biotechnology. Clusters of innovations and the diffusion of innovations. A National Technology Strategy?

ECON2109**Economics of Natural Resources***Staff Contact: Dr C Alaouze*

S1 HPW3 CP15

Prerequisite: ECON1101 or ECON1103

This subject provides an introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. It also looks at policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

ECON2111**The Economics of Global Interdependence***Staff Contact: Dr P Robertson*

S2 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

This subject looks at Australia in an interdependent world; direction and composition of world trade; trade in services; trade theory and trade policy; strategic trade policy and imperfect competition; international competitiveness; barriers to trade and trading blocs; international institutions and policy; NAFTA, WTO and EU; World Bank and IMF; foreign currency markets; and international policy coordination.

ECON2112**Game Theory and Business Strategy***Staff Contact: Dr K DeFontenay*

S1 HPW3 CP15

Prerequisite: ECON1101 or ECON1103

This subject outlines the basic tools and concepts in game theory and explores its applicability to a wide variety of real business situations. Business decision-making is inherently strategic and game theory shows what outcomes occur when agents interact strategically with one another. Applications from auction theory, industrial organisation, labour and environmental economics and public policy are examined.

ECON2115**Japanese International Economic Relations***Staff Contact: Dr K Fox*

S2 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

This subject considers: Japan's international trade, investment and balance of payments policies; globalisation of Japanese economic interests; problems relating to external economic policies including alternative strategies for international economic relations; impact of yen appreciation; trade friction; bilateral relations with focus on Australia, USA, China and South East Asia.

ECON2116**Japanese Economic Policy***Staff Contact: Dr K Fox*

S1 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

This subject provides an analysis and evaluation of postwar economic policy: issues relating to policy determination including role of institutions and interest groups; critical examination of 'Japan Inc.' model; industrial policy and role of 'genkyoku' system; Japanese long term economic planning; nature of principle economic policies such as agricultural, monetary and fiscal; anti-trust and competition policies.

ECON2117**Economics of Tourism***Staff Contact: A/Prof G Waugh*

S1 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

Topics include: macro and micro economic environments; factors affecting international and domestic tourism; tourism forecasting models; economic analysis of projects; cost/benefit and related procedures; and the implications of tourism developments for the community in general.

ECON2118**Industrial Training 1***Staff Contact: School Office*

S2 CP45

Note/s: Not offered 1998.**ECON2127****Environmental Economics***Staff Contact: A/Prof G Waugh*

S2 HPW3 CP15

Prerequisite: ECON1101 or ECON1103

This subject considers the main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility; environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

ECON3101**Markets and Public Choice***Staff Contact: Dr R Hill*

S1 HPW3 CP15

Prerequisite: ECON2101

The subject considers the theory of various types of market failure including uncertainty, property rights problems and congestion, and the role of government in measuring, correcting and restructuring markets to remedy these problems.

ECON3104**International Monetary Economics***Staff Contact: Dr M Monadjemi*

S1 HPW3 CP15

Prerequisite: ECON2102

The subject considers topics in monetary theory, including theories of monetary exchange, inflation, financial intermediation, exchange rate determination and monetary policy in an international context.

ECON3106**Public Finance**

Staff Contact: Prof J Piggott
S2 HPW3 CP15

Prerequisites: ECON1101 or ECON1103

Topics covered include: general aspects of public sector expenditure and its financing with special reference to Australia; the role of government in the economy; principles and types of public expenditure; taxation theory, tax sharing and revenue systems; economic and welfare aspects of different types of taxes; inflation and tax indexation; loan finance and the public debt.

ECON3109**Economic Growth, Technology and Structural Change**

Staff Contact: Dr P Kriesler
S1 HPW3 CP15

Prerequisite: ECON2101 or ECON2103

Topics covered include: characteristics of economic growth and development, role of capital accumulation, labour, technology and natural resources; the application of growth models to development issues; the role of industrialisation, structural change and development strategies in promoting economic growth; and income inequality and economic welfare.

ECON3110**Developing Economies and World Trade**

Staff Contact: A/Prof J Lodewijks
S2 HPW3 CP15

Prerequisite: ECON2101 or ECON2103

This subject focuses on: trade and developing countries; trade and growth; new trade theory and LDCs; foreign trade regimes; liberalisation and trade negotiations; and the role of WTO; economic integration; international factor mobility, particularly foreign investment; aid and debt issues; the role of World Bank and IMF; stabilisation experiences; and growth-oriented adjustment policies.

ECON3112**The Newly Industrialising Economies of East Asia**

Staff Contact: Mr J Zerby
S2 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

This subject focuses on the principal economic characteristics of the newly industrialising economies of East Asia; South Korea, Taiwan and Hong Kong, and compares internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON3113**Economic Development in ASEAN Countries**

Staff Contact: Mr J Zerby
S1 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

This subject analyses principal economic characteristics of the original members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore

and Thailand. It looks at causes and consequences of economic development policies; and the theoretical issues related to formation of customs unions and free trade areas, and their application to ASEAN.

ECON3116**International Economics**

Staff Contact: Dr G Fishburn
S2 HPW3 CP15

Prerequisite: ECON2101 and ECON2102 or ECON2103 and ECON2104

Primarily a theoretical treatment of international trade and finance. This subject looks at international trade and finance theory; comparative costs, gains from trade, effects of resource endowments on trade; barriers to trade including tariffs and quotas; strategic trade policy; economic integration; imperfect competition; Australian balance of payments; balance of payments adjustment mechanisms, internal and external balance; foreign exchange markets; international monetary system; foreign investment.

ECON3118**Industrial Training 2**

S1 HPW3 CP45
Prerequisite: ECON1102

Notes: Not offered 1998.

ECON3119**Political Economy**

Staff Contact: Dr P Kriesler
S2 HPW3 CP15

Prerequisite: ECON1102 or ECON1104

Subject examines alternative paradigms in economics and may include schools of thought such as the Post Keynesians, New Institutionalists, Marxians or Austrians. Particular non-traditional approaches to the theory of the firm and such topics as experimental economics, Cambridge distribution and growth theory, economic sociology, economics of politics and the debate over economic rationalism may be covered. Specific topics will depend on student preferences.

ECON3120**Economic Reasoning**

Staff Contact: Dr P Kriesler
S2 HPW3 CP15

Prerequisite: ECON2102

How do economists reason? How do they know when their theories are useful? This subject answers these questions. Within this context, it examines the development of economics and the structure of macro and micro theory. After completing this subject, you will be able to apply economics logically to practical problems.

ECON4100**Advanced Economic Analysis**

Staff Contact: School Office
S1 HPW3 CP15

Prerequisites: ECON2101 and ECON2102

Selected topics in advanced microeconomics and macroeconomics.

ECON4101**International Trade**

S1 HPW3 CP15

Prerequisite or corequisite: ECON4100**Notes:** Not offered 1998.**ECON4102****Industrial Organisation***Staff Contact:* A/Prof R Conlon

S2 HPW3 CP15

Prerequisite or corequisite: ECON4100

Topics covered will be from amongst the following: theory of the firm, production costs, monopoly, dominant and fringe firms, cartels, oligopoly and monopolistic competition, differentiated products, regulation, advertising, horizontal and vertical integration, strategic behaviour by firms, and R&D. Both theoretical and empirical results will be covered in the subject.

ECON4103**Business Cycles and Economic Growth***Staff Contact:* Dr G Otto

S2 HPW3 CP15

Prerequisite or corequisite: ECON4100

This subject combines modern economic theory and quantitative techniques to examine theories of business cycles and economic growth. Measurement of business cycles, theories of real and nominal courses of business cycle fluctuations, endogenous growth theories, and cross-country growth analysis will be considered.

ECON4104**Economics of Labour Markets***Staff Contact:* Dr T Stegman

S1 HPW3 CP15

Prerequisite or corequisite: ECON4100

Traditional models of labour supply; participation and hours of work, immigration. Provision of training and skills, human capital theory. The theory of screening, specific and general skills models. Demand for labour, marginal productivity theory, labour hoarding, quit rates and turnover. Internal labour markets. The theory of wage differentials and the structure of earnings. Labour market segmentation. Trade unions and theories of bargaining.

ECON4127**Thesis (Economics)***Staff Contact:* Dr G Fishburn

F CP30

Notes: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School. Students are required to present a seminar on the topic of their thesis.

Servicing Subjects

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subjects see the respective Faculty Handbooks.

ECON1103**Microeconomic Principles***Staff Contact:* A/Prof J Lodewijks

S1 HPW3 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60- 100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

Notes: Excluded ECON1101.

This subject introduces economics as a social science; scarcity, resource allocation and opportunity cost; consumer and producer behaviour as the basis for supply and demand analysis; introduction to marginal analysis; applications of supply and demand analysis; efficiency concepts and market forces.

ECON1104**Macroeconomic Principles***Staff Contact:* A/Prof J Lodewijks

S2 HPW3 CP15

Prerequisite: ECON1103**Notes:** Excluded ECON1102.

This subject provides and introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Also covered are models of the determination of equilibrium income; an analysis of the role of financial institutions; and an introduction to the analysis of macroeconomic policy.

ECON1107**Elements of Environmental Economics***Staff Contact:* A/Prof G Waugh

S1 HPW3 CP15

Notes: Excluded ECON1101.

This subject provides an introduction to environmental issues, market failure, conservation and preservation of environment, discounting, sustainable economic growth and zero growth, measuring benefits and costs on environment, methods of controlling pollution, and management of environment.

ECON4120**Economics Honours Arts***Staff Contact:* Dr G Fishburn

F HPW6 CP120

Prerequisites: ECON2101, ECON2102, both at Credit level or better, plus ECON2206 and ECON2207

Notes: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School before the end of the year proceeding their

entry into their final year. This program consists of four subjects and a thesis (ECON4127). The subjects are ECON4100 and three other subjects from a selected list.

Finance (School of Banking and Finance)

FINS2612

Capital Markets and Institutions

Staff Contact: School Office

S1 or S2 L2 T1 CP15

Corequisites: ECON1102 and ECON1203, or completion of Stage 1 for students from other faculties.

This subject analyses markets for financial assets, including the money, bond, stock and futures markets; the structure of interest rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets.

FINS2613

Business Finance

Staff Contact: School Office

S1 or S2 L2 T1 CP15

Prerequisites: FINS2612 or any two of ACCT1511, ECON1102 and ECON1203

This subject looks at the essential aspects of financial decision-making in business including: factors influencing capital expenditure decisions; alternative approaches to valuation; factors affecting the formulation of the capital structure; and influence of the capital market environment.

FINS2622

Asian Capital Markets

Staff Contact: School Office

S1 or S2 L3 CP15

Prerequisite: FINS2612

This subject provides an introduction to financial markets in major Asian economies. Topics covered include: a brief review of the historical development in different countries; comparison of institutional structure and regulatory systems for equity, derivative, foreign exchange, and banking markets; the impact of regulation on institutions and market behaviour; and contemporary issues related to Asian markets.

FINS2624

Investments

Staff Contact: School Office

S1 or S2 L2 T1 CP15

Prerequisite: FINS2613

This subject introduces investment theory and practice. The first part of the subject develops the primary asset pricing models, including CAPM and APT models, examines relevant empirical tests, and applies the models to the problem of measuring portfolio

performance. This is followed by a study of investment management in the social, ethical and economic context. Topics include: security analysis of bonds and equities; the use of options, futures and forwards in portfolio hedging and risk management; and current issues in portfolio management including 'green' funds, passive vs active management, index funds and international diversification.

FINS3616

International Business Finance

Staff Contact: School Office

S1 or S2 L2 T1 CP15

Prerequisite: FINS2624 (or corequisite)

Management of the financial functions of firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital for multinational corporations, financial management of multinational corporations, foreign direct investment and financial and political risks, the role of multinational banks and the financial benefits of Euro-currencies and Euro-bonds, short-term financing and international equity markets.

FINS3625

Applied Corporate Finance

Staff Contact: School Office

S1 or S2 L2 T1 CP15

Prerequisite: FINS2613

Notes: Excluded FINS3715 and FINS2614.

This subject focuses on advanced issues associated with the investment and financing decisions of corporations. Topics include mergers and takeovers, management buy-outs, executive compensation schemes, advanced capital budgeting problems, and issues in treasury management. The treatment includes a discussion of ethical issues.

FINS3630

Bank Financial Management

Staff Contact: School Office

S1 or S2 L3 CP15

Prerequisites: FINS2612 and FINS2613

This subject looks at: theory and practice of banking from a financial management perspective; banks and the financial services industry; regulatory restrictions and financial management; performance analysis and strategic planning; asset management - liquidity, investment and loan management; liability and deposit management; capital structure and dividend decisions; and financial management implications of electronic banking, international banking, and other developments.

FINS3631

Risk and Insurance

Staff Contact: School Office

S1 L3 CP15

Prerequisite: FINS2613 and FINS2624 (or corequisite)

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. Emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include, risk premia, insurance ratings, simulations of risky environments, physical risk, and death. Insurance is approached as a natural commercial response to risk with inference from insurance data, general insurance, motor insurance, very large risks, and life assurance.

FINS3633

Real Estate Finance and Investment

Staff Contact: School Office

S1 or S2 L3 CP15

Prerequisite: FINS2624

This subject evaluates real estate financing, the mechanics of the mortgage market, and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include the role of regulation, taxation, government agencies, property trusts, and the banking system in promoting real estate activity. This subject analyses real estate prices and yields, diversification aspects, and use of property as an inflation hedge, and evaluates leasing, type of tenancy, property options and property trusts.

FINS3634

Credit Analysis and Lending

Staff Contact: School Office

S1 L3 CP15

Prerequisite: FINS2612 and FINS2613

The focus of this subject is credit analysis and lending emphasising finance theory and practical applications. The subject includes: credit analysis; credit scoring and modelling; loan products; loan pricing; commercial lending; consumer lending; special risk markets such as small business, agricultural and real estate; international and trade financing; managing the loan portfolio; and problem loans. The subject includes case study work.

FINS3635

Options, Futures and Risk Management Techniques

Staff Contact: School Office

S1 or S2 L3 CP15

Prerequisite: FINS2624

This is an intermediate subject on options, futures and techniques for managing asset risk. Topics covered include an overview of derivative securities, forward and futures contracts (on stock indices, investment and consumptive assets), options (on stocks, stock indices and futures), hedging positions in options and other derivative securities, binomial option pricing, risk-neutral valuation, the stochastic process followed by stocks, numerical techniques in option pricing, options on non-traded assets, exotic options and pricing biases.

FINS3636

Interest Rate Risk Management

Staff Contact: School Office

S1 L3 CP15

Prerequisite: FINS2624

Note/s: May not be offered in 1998.

This subject looks at interest rate risk (IRR) and techniques for managing risk. Topics covered include term structure dynamics (including bond price lattices, spot and forward rate models), analytical and numerical techniques, duration measures, interest rate derivative securities (including options, futures and swaps), and the interaction between IRR and credit risk.

FINS3650

International Banking

Staff Contact: School Office

S2 L3 CP15

Prerequisite: FINS3616

Provides students with an understanding of international banking and finance in the contemporary environment. Topics include: the nature and theory of international banking, the main institutions and markets in which international banks are involved; correspondent banking relationships; cross-border financing; performance measurement and evaluation; foreign direct investment in banking; exchange rate risk; non-compliance risk arising in the financing of foreign trade; sovereign risk; and off-balance sheet risk. The subject also presents and analyses the current issues in international financial services and the fundamental and non-fundamental exchange rate modelling and forecasting with a particular emphasis on the market microstructure.

FINS3651

International Insurance

Staff Contact: School Office

S2 L3 CP15

Prerequisite: FINS2624 or corequisite

A subject designed to acquaint the student with the planning and administration of a worldwide corporate insurance program under conditions of uncertainty. International dimensions of risk management will be surveyed, highlighting the importance of differing economic, social, and political environments. Topics will include: inter alia; the structure of insurance markets internationally; the economics of international trade in insurance; the integration and globalisation of financial services; the role, importance and functioning of reinsurance worldwide; the legal environment of risk management and insurance internationally; the tax environment for insurance internationally; rationales and nature of government intervention into insurance markets worldwide; regulatory harmonisation in insurance; the demographic and social environment for insurance internationally; the advantages and disadvantages of different social welfare strategies in an international business environment; and global risk management.

FINS3774**Financial Decision Making under Uncertainty***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: Credit or better in FINS2624

Finance is concerned with decision making, at both the individual and corporate level, which involves uncertain pay-offs in multiple periods of time. Toward a better understanding of the operations of these decisions, this subject provides an intermediate exposition of the fundamentals of portfolio selection and corporate finance. Specifically, the subject will examine: (i) the basics of choice theory; (ii) binomial option pricing; (iii) portfolio theory; (iv) classical, non-game theoretical theories of capital structure and dividend policy and empirical evidence on these theories; and (v) theories and evidence related to mergers and acquisitions. This subject will also emphasise and reinforce those techniques that underlie advanced studies in asset pricing and corporate finance.

FINS3775**Research Methods in Finance 1***Staff Contact: School Office*

S2 L3 CP15

Prerequisite: FINS3774 or equivalent

The objective of the subject is to review applications of mathematical and statistical tools to applied problems and current research in finance.

FINS4776**Advanced Topics in Asset Pricing***Staff Contact: School Office*

S2 L3 CP15

Prerequisite: FINS3774 and FINS3775

This subject provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories. The emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding courses as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the subject also introduces a relatively new area of financial economics: security market micro-structure and the implications for empirical research in finance. Topics include: utility theory, portfolio theory and capital asset pricing models, arbitrage pricing theory, option and futures pricing, intertemporal models in finance and security market micro-structure.

FINS4777**Advanced Topics in Corporate Finance***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: FINS3774 and FINS3775

This subject introduces contemporary theoretical literature relevant for an advanced treatment of the study of investment and financing decisions of firms under alternative assumptions about the institutional environment

within which such decisions are made. Emphasis is given to the corporate form of business. Furthermore, special cases of investment and financing decisions such as mergers, takeovers and leveraged buy-outs are focused on. The conceptual basis is such that it allows discussions of ethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter, students are encouraged to supplement theoretical discussions with empirical evidence.

FINS4778**Recent Developments in Banking Research***Staff Contact: School Office*

S1 L3 CP15

Prerequisites: FINS3630 and FINS3774**Note/s:** May not be offered in 1998

This subject focuses on recent developments in theory and empirical research relating to banking and bank management. Topics include: the development of banking models; the uniqueness of banks and bank lending; advanced techniques in bank risk management; analysis of bank cost functions in the context of economies of scale, economies of scope, expense preference behaviour, and the contestable markets hypothesis; the regulatory environment and its impact on bank valuation and banking practice; optimal capital and capital adequacy; modelling off-balance sheet activities; and models of international banking.

FINS4779**Research Methods in Finance 2***Staff Contact: School Office*

S1 L3 CP15

Prerequisite: FINS3775

This subject is a more advanced course in empirical methods in finance, covering general methodological aspects, testing of hypotheses and falsifiability principle; a review of relevant econometric material and its application to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability and volatility estimation.

FINS4794**Thesis (Finance)***Staff Contact: School Office*

S2 CP30

Prerequisites: Permission of the Head of School**Note/s:** The thesis is to be approved and supervised by the School of Banking and Finance.

Hospitality Management (School of Marketing)

HOSP1999

Hospitality Industry Employment 1

Staff Contact: School Office

S1 CP0

The Industry experience program is to serve as a complement to the theory gained from coursework. The Industry Employment is for a period of at least 250 hours in the summer vacation. A detailed report and diary should be submitted at the beginning of the following academic year. The objective is to relate the theoretical content of the TAFE operative subjects concurrently undertaken with the degree, to the practical working environment, food and beverage service outlets in restaurants and hotels.

HOSP2999

Hospitality Industry Employment 2

Staff Contact: School Office

S1 CP0

Prerequisite: HOSP1999

Students are required to undertake relevant employment of at least 250 hours duration in the summer vacation at the end of the second year. The objective is to build upon previous industry experience and gain some advanced training in the food and beverage, front office areas of hotels or restaurants, either locally, interstate or overseas. Students will be required to maintain a diary and submit a report at the beginning of the following academic year.

HOSP3010

Legal Aspects of Tourism

Staff Contact: School Office

S1 L2 T2 CP15

Prerequisite: Satisfactory completion of studies in the TAFE sector

Topics include: national and international laws relating to tourism, legal environment of facilities, agents, operators; interaction of community and developer needs; consumer rights; and the implication of national, local regulations governing sale and supply of hospitality services, including food.

HOSP3011

Tourism Marketing

Staff Contact: School Office

S2 L2 T2 CP15

Prerequisites: MARK2042, MARK2052

Tourism is one of Australia's most important and diverse industries. This subject examines the scope and implementation of marketing activities across a range of private and public sector organisations in the tourism industry. Major topics include the nature of consumer behaviour in tourism, the relationship between tourism and the environment, industry structure, distribution channels and business-to-marketing, the role of government in

tourism promotion, the importance of industry liaisons and the future direction of Australia's inbound tourism industry. Case studies and field trips complement the classroom activities.

HOSP3999

Hospitality Industry Employment 3

Staff Contact: School Office

S1 CP0

Prerequisite: HOSP2999

Students will undertake a structured employment program in conjunction with and under the supervision of a hotel or restaurant employer in the form of an internship for at least 250 hours. Students will have the opportunity of working in a number of departments of a hotel, restaurant or resort operation including front office, accounting, human resources and marketing. Students will be required to submit a detailed report in the following academic year, of approximately 2000 words which will be graded satisfactory or unsatisfactory. Employers will also be required to monitor the progress and performance of students and submit an accompanying report in finalisation of the project.

HOSP4002

Hotel and Resort Management

Staff Contact: School Office

S2 L1 T2 CP15

Prerequisite: MARK3073

This subject focuses on strategic and operational issues in resort management; market positioning; growth strategies; organisation; information systems design; staffing needs; management style. Examples are drawn from Australian resort industry.

HOSP4004

Strategic Management in Hospitality and Tourism

Staff Contact: School Office

S2 L1 T2 CP15

Prerequisites: HOSP3011, MARK3073

This subject looks at issues in Hospitality Management – its evolution, understanding the current Australian Hospitality environment; management practices and strategies analysis of the future; and research applications.

HOSP4013

Hospitality Service Management

Staff Contact: School Office

S1 L2 T4 CP15

Prerequisites: MARK3073

Topics include: understanding the delivery of service in front office, food, beverage and rooms division and conference, entertainment, club and casino operations; developing new service concepts within various positioning strategies and health and government requirements; reviewing energy management systems; the presentation of food and beverage; determining cost controls and the cost/benefit of improvements.

HOSP4014**Managing People in the Hospitality Industry***Staff Contact: School Office*

S2 L2 T4 CP15

Prerequisite: HOSP4013

Topics include: understanding the concept of quality assurance; internal marketing; managing employee turnover and stress; career pathing; measuring and improving customer satisfaction; methods of increasing customer loyalty; determining the cost of unacceptable and inferior service; cost versus quality trade-offs.

HOSP4015**Hospitality Facilities Management***Staff Contact: School Office*

S1 L2 T4 CP15

Prerequisite: HOSP3011

Topics include: understanding workflows in a hotel as a prerequisite to good design and layout fitout; importance of Occupational Health and Safety Act, government and local council requirements; preparing feasibility studies including Return on Investment and debt versus equity decisions; use of computer aided design software. A detailed case study will be required in which each student will develop detailed plans and specifications needed for a restaurant or similar operation. Plans will include critical path charts, cost and income analysis, a five year marketing plan and budget.

Human Resource Management and Industrial Relations (School of Industrial Relations and Organisational Behaviour)

IROB1701**Industrial Relations 1A****(Australian Industrial Relations)***Staff Contact: Assoc Prof B Dabscheck*

S2 L2 T1.5 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60-100), or 2 unit General English (60-100) or 2 unit English (53-100), or 3 unit English (1-50)

This subject provides a multi-disciplinary introduction to a range of important concepts and issues in Australian industrial relations. Topics include: political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern industrial relations; the nature and implications of strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organisations as the Australian Council of Trade Unions; the employer industrial relations function, management strategies and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation,

conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

IROB1702**Industrial Relations 1B****(Australian Trade Unionism)***Staff Contact: Dr C Wright*

S2 L2 T1.5 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60-100), or 2 unit General English (60-100) or 2 unit English (53-100), or 3 unit English (1-50)

This subject covers the formation and development of Australian unions; analysis of economic, legal, political and social framework within which unions operate; the role of unions; the structure and government of unions; union democracy and politics; union strategies; and unions and the 'balance of power'. The course will discuss the policies and operation of unions generally, and of State labor councils and the Australian Council of Trade Unions.

IROB1712**Management of Organisations***Staff Contact: Dr L Taksa*

S1 L2 T1.5 CP15

Prerequisite: HSC minimum mark required – 2 unit Contemporary English (60-100), or 2 unit General English (60-100) or 2 unit English (53-100), or 3 unit English (1-50)

Note/s: Excluded IROB2719.

This subject provides an interdisciplinary approach to the field of organisational behaviour and management. It introduces students to a range of perspectives on organisational structures and processes, and considers how they help us understand various management theories and practices. On this basis, issues of power, control, conflict and culture are explored. Other topics include: changing approaches and attitudes to work; social and political influences on group behaviour; teamwork and other managerial interventions; leadership and motivation; gender, EEO and human resource management.

IROB2703**Industrial Relations 2A****(Industrial Relations in the Global Economy)***Staff Contact: Dr I Hampson*

S1 L2 T1.5 CP15

Prerequisites: IROB1701

This subject focuses on the 'global shifts' in economics and industry that are driving transformations in many national industrial relations systems. As such, it shares many of the objectives of comparative industrial relations, namely to foster an appreciation of the merits of comparing industrial relations systems, and the use of comparative method. Since one of the major uses of comparative argument is in the sphere of industrial relations policy, the course also aims to review debates about the links between industrial relations systems on the one hand, and national competitiveness and social protection on the other.

IROB2704**Industrial Relations 2B****(Social Organisation of Work)***Staff Contact:* Diane Fieldes

S2 L2 T1.5 CP15

Prerequisite: IROB2703 or IROB1712

This subject covers the conceptual foundations of industrial sociology, and their application to work practices and institutions. The course will look at the rise of industrial capitalism and trade unionism, work and non-work (including the question of domestic labour), the labour process and work organisation, conflict and control, occupations and the division of labour, divisions in the workforce, technology, skill formation, productivity and flexibility, and the changing nature of work in the late 20th century.

IROB2714**Industrial Democracy***Staff Contact:* School Office

SS L2 T1 CP15

Prerequisite: IROB1701**Note/s:** Not offered 1998.**IROB2715****Labour History***Staff Contact:* Dr L Taksa

S2 L2 T1 CP15

Prerequisite: IROB1701

Focuses on the transformation of working life in nineteenth and twentieth century Australia and changes in management. Considers the origins and development of the Australian labour movement and laborism. Themes covered include the nature and purpose of historical inquiry and research methods; the origins and development of labour markets and trade unions; the emergence of working class culture and consciousness; the influence of gender, race, ethnicity and locality on worker outlook and agency; worker political mobilisation and the rise of party politics; the role of the state in industrial relations; and the impact of radical ideologies; immigrant and Aboriginal workers and the role of women in paid employment.

IROB2716**Industrial Conflict***Staff Contact:* School Office

S2 L2 T1 CP15

Prerequisite: IROB1701**Note/s:** Not offered 1998.**IROB2718****Human Resource Management***Staff Contact:* School Office

S1 L2 T1 CP15

Prerequisite: IROB1701 or IROB1712

This subject looks at management of paid employment in Australia. It covers contemporary management thinking; issues in managing people – problem solving, leadership, power, communications and managing in an organisation – group dynamics and supervision, setting goals and performance appraisal, developing individual and organisational resources, career planning.

IROB2720**Japanese Employment Relations***Staff Contact:* School Office

S1 L2 T1 CP15

Prerequisite: IROB1701 or JAPN1100 or other approved subject.**Note/s:** Not offered 1998.**IROB2722****Industrial Relations in Newly Industrialised Asian Countries***Staff Contact:* School Office

S1 or S2 L3 CP15

Prerequisite: IROB2703**Note/s:** Not offered 1998.**IROB2724****Health and Safety at Work***Staff Contact:* Prof M Quinlan

S1 L3 CP15

Prerequisite: ACCT1511 and ECON1102

This subject examines the incidence, origins and management of occupational health and safety problems. It assesses the contribution of technical and social science disciplines to understanding and addressing occupational injury and disease. The role of management, government and trade unions in addressing health and safety will also be critically assessed. Topics covered include the incidence and nature of occupational illness; theories of injury causation; explaining occupational disease; occupation stress; shiftwork; repetition strain injury; the regulation of occupational illness; workers' compensation and rehabilitation; management and union approaches; safety engineering; noise; hazardous substances; and case study.

IROB3705**Industrial Relations 3A****(Management and Employment Relations)***Staff Contact:* Dr C Wright

S1 L2 T1.5 CP15

Prerequisite: IROB2704 or IROB2718

This subject covers: organisations of employers; employer organisation structure and strategy; employer associations' relations with firms; multi-employer and single employer bargaining; corporate strategy; the structure of private and public sector organisations in relation to their environments; management values and ideology regarding employee motivation and regulation; management strategy and practice regarding employees and unions; the personnel and industrial relations function; line management and employee relations; management effectiveness in employee relations.

IROB3706**Industrial Relations 3B (Industrial Relations Policies and Processes)***Staff Contact:* Prof M Quinlan

S2 L2 T1.5 CP15

Prerequisite: IROB3705

This subject focuses on institutional structures, policies and procedures in industrial relations conflict resolution

under arbitration and bargaining. Topics include: theoretical aspects; problems and issues in arbitration and bargaining; models of bargaining and arbitration; compulsory arbitration in the context of collective bargaining and the relative merits of the two methods under varying standards for evaluation; new work patterns, flexibility and award restructuring.

IROB3707

Industrial Relations Research Methods and Thesis Workshop

Staff Contact: Dr P Gahan

S2 L3 T1 CP15

Prerequisites: IROB3705 and permission of Honours Coordinator

Note/s: Excluded IROB3723.

IROB3708

History and Philosophy of Human Resource Management

Staff Contact: Dr P Gahan

S2 L2 T1 CP15

Prerequisites: IROB3705 and permission of Honours Coordinator

This is a team-taught advanced subject designed for intending Honours year students and focuses on themes and debates in the history and philosophy of personnel and human resource practice, including: early industrial labour management; scientific management; industrial psychology; the Human Relations School; contemporary human resource management; and the management of occupational health and safety employee remuneration. Attention is also given to the nature of thesis research and writing and to specific research methods such as survey work and interviewing.

IROB3719

Industrial Relations Theory

Staff Contact: A/Prof B Dabscheck

SS L2 T1 CP15

Prerequisite: IROB2704

Note/s: Not offered 1998.

IROB3720

Industrial Law

Staff Contact: Ms S Hammond

S1 L2 T1 CP15

Prerequisite: IROB1701

Note/s: Excluded LAWS5030.

This subject looks at the nature and purposes of the legal system and industrial law; the law concerning the contract of employment; trade unions; industrial law; powers of Government; and the Commonwealth Conciliation and Arbitration System, awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field.

IROB3721

Negotiation, Bargaining and Advocacy

Staff Contact: Ms S Hammond

S2 L2 T1 CP15

Prerequisite: IROB1701

This subject aims to give students studying industrial relations and/or human resource management practical skills in the areas of industrial and workplace negotiation, bargaining and advocacy. The subject examines the content, character and making of industrial awards and agreements, with special emphasis on industrial tribunal processes and negotiation and advocacy in relation to paid employment. Students also receive a practical grounding in the requirements of particular policies and regulations governing employment relations, including Enterprise Bargaining, Equal Opportunity and Affirmative Action, Occupational Health and Safety, and Termination of Employment. In addition, the subject provides appropriate theoretical perspectives on these and related employment issues.

IROB3722

Wages and Incomes Policy

Staff Contact: A/Prof B Dabscheck

SS L2 T1 CP15

Prerequisite: IROB3720

Note/s: Excluded ECON3108. Not offered 1998.

IROB3724

Strategic Human Resource Management

Staff Contact: A/Prof J Mathews

S2 L2 T1 CP15

Prerequisite: IROB2718 or IROB2719 or IROB1712

This subject examines: the integration of human resource management and corporate strategy; opportunities and constraints in implementing strategic human resource management; the role of organisations' internal and external environments in implementation of strategies; formulation, selection and implementation of human resource strategies; authority maintenance, staffing, performance appraisal, competency development, corporate acculturation, management of organisational change, responses to and impacts on societal change; competing human resource strategies; developments in strategic human resource management and their application; cross cultural/national transferability; and the implications of strategic human resource management for Australian organisation and management.

IROB3728

Managing Pay and Performance

Staff Contact: Dr John Shields

S2 L2 T1 CP15

Prerequisite: IROB2718

Examines contemporary remuneration and performance management from both applied and theoretical perspectives, emphasising theories, practices and forces associated with the current trend away from 'traditional' fixed, job-based pay to variable, person-based and performance-based remuneration. Topics covered include: HRM and the 'New Pay', motivation theory, 'fair pay', job evaluation, pay for skill and competencies, merit pay, recognition awards, performance appraisal vs performance management, broadbanding, team-based pay, gainsharing, employee share ownership, and executive pay. Also

examines strategies for achieving an efficient and equitable mix of pay methods appropriate to particular levels of the workforce, from senior executives to non-managerial workers. Case study material is used throughout.

IROB4705

Training and Work Reorganisation

Staff Contact: Dr I Hampson

S2 L3 CP15

Prerequisite: Admission to the Honours Program

Training reform and work reorganisation have become key issues in Australia and elsewhere, as economies face pressure from increasing international competition. One of the key ingredients of successful human resource management is training, and the related concepts of education and development. This subject adopts a constructively critical approach to the theory and practice of workplace training. The course covers current debates about work reorganisation and training reform, at the level of the enterprise, and at the level of public policy and industrial relations. It examines models of work organisation influential in strategic human resource management, like Japanese 'lean production', European experiments in 'human centred production', and American 'reengineering'. The ingredients of these forms of work organisation are highlighted, and their training requirements and industrial relations implications identified. The attempts to reform Australia's training arrangements are charted, in particular the current push to 'competency based' training and management development, and the so-called 'National Training Reform Agenda'.

IROB4706

Employment Policy and Practice

Staff Contact: School Officer

S1 L3 CP15

Prerequisite: Admission to the Honours Program

This subject examines the theory, law, award provisions, organisational policy and practice of at least two of the following: affirmative action and equal employment; workers' compensation; grievance procedures; Staffing and human resource policy.

IROB4731

Industrial Relations Case Studies A

Staff Contact: School Office

S1 L3 CP15

Prerequisite: IROB3706

Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

IROB4732

Industrial Relations Case Studies B

Staff Contact: School Office

S2 L3 CP15

Prerequisite: IROB3706

Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation.

IROB4733

Industrial Relations Seminar

Staff Contact: School Office

F CP30

Prerequisite: Admission to the Honours Program

IROB4734

Thesis (Industrial Relations)

Staff Contact: School Office

F CP30

Prerequisite: IROB3707 and admission to the Honours Program

IROB4738

Thesis (Human Resource Management)

Staff Contact: School Office

F CP30

Prerequisite: IROB3708 and admission to the Honours Program

Servicing Subject

These are subjects taught within courses offered by other faculties.

IROB2721

Managing People

Staff Contact: Mr D Morgan

S1 L1.5 T2 CP15

This subject focuses on managing in a rapidly changing environment. Topics include: leadership, decision-making and innovation; power, legitimacy, and the socialisation process; the structure and design of organisations, organisation and domination, the evolution of ethical awareness; intergroup conflict and conflict resolution; skills of managing - communication, negotiation, coaching and objectives setting; organisational culture and transformation.

Information Systems (School of Information Systems)

INFS1602

Computer Information Systems 1

Staff Contact: School Office

S1 or S2 HPW 3 CP15

Prerequisite: Nil

This subject develops an understanding of the content of information systems, the types of information systems and the position of information systems in society; information systems at an organisational level, typical commercial applications, the systems life cycle, design concepts, data analysis and models and an introduction to data communications.

INFS1603**Business Data Management***Staff Contact: School Office*

S1 or S2 HPW 3 CP15

Prerequisite: Nil

This subject provides students with the required knowledge and practical skills to model data including the use of entity/relationship models and object models. Students will be able to design simple databases in an organisational environment and have an understanding of the role of data in business and an understanding of the quality assurance issues in collecting, storing and using data.

INFS2603**Systems Analysis and Design***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisites: INFS 1602 and INFS1603

This subject examines system analysis and design: requirements analysis and specification; logical and physical design of business systems; students compare design methodologies such as structures and object oriented.

INFS2607**Business Data Networks***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisite: INFS1602

Note/s: Excluded INFS2617 and INFS3607. Replaced INFS3607 in 1996.

Data communication concepts, computer networks, reference to international standards and common industry communications software packages; local/metropolitan/wide area networks; network management; telecommunications services and other options; data security.

INFS2609**Commercial Programming***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisites: INFS1602 and INFS1603**Note/s:** Excluded: COMP1021 and COMP1811.

Programming in the business context with a commercial programming language. Defining problems and designing structured programs to solve problems. Use of data types, selection, iteration, functions, arrays and data structures in procedural programs. A practical introduction to commercial programming.

INFS2617**Global Data Networks***Staff Contact: School Office**Prerequisites:* INFS1602

Note/s: Excluded: INFS2607 and INFS3607. Not offered 1998.

Data communications concepts, computer networks, reference to international standards and common industry communications software packages; local/metropolitan/

wide area networks; network management; telecommunications services and other options; data security.

INFS2691**Industrial Training 1***Staff Contact: School Office*

S1 HPW 1 CP45

Prerequisite: INFS1602 and INFS1603**Note/s:** Available only to BIT students.

Students consider the practical treatment of the characteristics of commercial information systems. The topics include: analysis of an existing information system; development of overview documentation of the system; evaluation of the interface design; consideration of the role of security and control mechanisms.

INFS2791**Industrial Training A***Staff Contact: School Office*

S1 HPW 1 CP45

Prerequisite: INFS1602 and INFS1603**Note/s:** Available only to BCom (ISM) Co-op students.

Students consider the practical treatment of commercial information systems in business. The topics include: analysis of an existing system in its organisational setting; evaluation of the interface design; consideration of organisational impact of the information system.

INFS3603**Executive Support Systems***Staff Contact: Adrian Gardiner*

S1 HPW 3 CP15

Prerequisites: INFS1602 and INFS1603

This subject examines the process of decision making and work group activity by professional and managerial people; the tools and techniques available in information technology to support these processes; the cultural and organisational issues involved in formalising support; and management issues related to support.

INFS3604**Information Function Management***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisite: INFS2603

This subject introduces the strategic and operational management issues involving information systems and software. Consideration is given to both quantitative and qualitative management techniques, including practical application of tools and concepts for software project management, as well as material on software metrics and software quality. In addition, techniques are covered for strategic planning of information systems and ensuring business contribution.

INFS3605**Software Engineering***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisite: INFS2609

Students are supervised implementing an information systems project in a commercial programming language. Topics include: advanced program design and structured techniques; computer aided software engineering techniques; interface with systems software at application implementation level; the comparison of a range of programming languages; test data specification and implementation procedures.

INFS3606

Advanced Data Networks

Staff Contact: School Office

S2 HPW 3 CP15

Prerequisite: INFS2607

Note/s: Excluded INFS3618

Strategic issues in telecommunications in business. Current and emerging technologies for data networking. Specification of corporate networks including local and wide area networks.

INFS3608

Advanced Database Systems

Staff Contact: School Office

S1 HPW 3 CP15

Prerequisites: INFS1602 and INFS1603

Topics include: advanced data analysis and modelling techniques; database management system architectures including hierarchical, network, relational and object-oriented approaches; database reliability, security and integrity issues; and data description and manipulation languages; a case involving the design and implementation of a commercial system.

INFS3611

Advanced Analysis and Design

Staff Contact: School Office

S2 HPW 3 CP15

Prerequisite: INFS2603

This subject consists of a real-life systems development project, augmented by lectures and project team management. It provides practical experience in application of object-oriented methods for the specification and design of commercial business systems. Requirements definitions, system specifications and logical designs are developed to professional standard (using automated tools), with an emphasis on requirements engineering and user interface analysis.

INFS3616

Commercial Programming Principles

Staff Contact: School Office

S2 HPW 3 CP15

Prerequisite: INFS3605

Corequisite: INFS3692

Note/s: Available only to BIT students.

This subject focuses on the advanced treatment of the practice of implementing commercial systems. Topics include: the use of library code; program design for performance; project control and reporting practice; programming standards; interactive interface; software

testing; CASE tools; documentation; security and control and maintenance.

INFS3618

Advanced Global Data Networks

Staff Contact: School Office

Prerequisites: INFS2607 or INFS3607 or INFS2617

Note/s: Excluded: INFS3606. Not offered 1998.

Strategic issues in telecommunications in business. Current and emerging technologies in data networking. Specification of corporate networks including local and wide area networks.

INFS3692

Industrial Training 2

Staff Contact: School Office

S2 HPW 1 CP45

Prerequisite: INFS3605 or INFS2609

Corequisite: INFS3616

Note/s: Available only to BIT students.

Students gain in-depth practical exposure to information systems development. The topics covered include: the structure and management of the implementation teams; the roles of users and information staff in implementation; and scheduling and control during implementation.

INFS3792

Industrial Training B

Staff Contact: School Office

S2 HPW 1 CP45

Prerequisite: INFS2603

Note/s: Available only to Bcom (ISM) Co-Op Students.

Students are provided with in-depth practical work in information systems analysis and design. Topics include: the management of requirements analysis and design activities; the roles of information system clients; managing the software process; managing and using technology.

INFS4693

Industrial Training 3

Staff Contact: School Office

S1 HPW 1 CP45

Corequisite: INFS3611.

Note/s: Available only to BIT students.

Students are provided with in-depth practical work in information systems analysis and design. The topics covered include: the structure and management of analysis and design teams; the roles of users and I/S staff in analysis and design; and scheduling and control during analysis and design.

INFS4774

Information Systems Security

Staff Contact: School Office

S1 HPW 3 CP15

Prerequisites: INFS1603, INFS2607 and admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5984. See Graduate Study: Subject Descriptions.

INFS4793**Industrial Training C***Staff Contact: School Office*

S1 HPW 1 CP45

Prerequisite: INFS3604**Note/s:** Available only to Bcom (ISM) Co-Op Students.

Students study, in-depth, the business process and its relationship with information systems. Consideration is given to the impact of the system on the organisation and the suitability of the system to the organisation's needs; planning and re-engineering the business; and writing a business project.

INFS4794**Thesis (Information Systems)***Staff Contact: School Office*

S2 CP30

INFS4805**Information Systems Auditing***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisites: ACCT3708, INFS1602 and admission to BCom degree course at Honours level majoring in Information Systems plus approval from the Head of School of Information Systems.

Note/s: Not offered 1998.**INFS4810****Advanced Data Management***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems, plus approval of the Head of School of Information Systems.

As for INFS5926. See Graduate Study: Subject Descriptions

INFS4811**Knowledge Based Information Systems***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5927. See Graduate Study: Subject Descriptions.

INFS4812**Software Engineering Management***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5928. See Graduate Study: Subject Descriptions.

INFS4825**Object-Oriented Information Systems***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisites: INFS3605 and admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of the School of Information Systems.

As for INFS5925. See Graduate Study: Subject Descriptions.

INFS4848**Information Systems Project Management***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5848. See Graduate Study: Subject Descriptions.

INFS4853**Information Systems Management***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5953. See Graduate Study: Subject Descriptions.

INFS4857**Information and Decision Technology***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5957. See Graduate Study: Subject Descriptions.

INFS4886**Research Topics in Information Systems 1***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems.

As for INFS5986. See Graduate Study: Subject Descriptions.

INFS4887**Research Topics in Information Systems 2***Staff Contact: School Office*

S2 HPW 3 CP15

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems.

As for INFS5987. See Graduate Study: Subject Descriptions.

INFS4891**Decision Support Systems***Staff Contact: School Office*

S1 HPW 3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval by the Head of School of Information Systems.

As for INFS5991. See Graduate Study: Subject Descriptions.

INFS4893**Special Topic in Information Systems***Staff Contact: School Office*

S1 or S2 HPW3 CP15

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5993. See Graduate Study: Subject Descriptions.

INFS4898**Project Seminar***Staff Contact: School Office*

S1 or S2 CP15

Note/s: Not offered 1998.

International Business (School of Asian Business and Language Studies)

IBUS1001**Critical Communication in Commerce***Staff Contact: Dr Prem Ramburuth*

S1 and S2 HPW3 CP15

Prerequisite: Nil

This subject aims at developing and extending students' capacity for thinking critically and communicating effectively in academic and business contexts. It examines the different modes and principles of communicating, and through workshop participation, explores topics such as interpersonal, small group, intercultural, non-verbal, and workplace communication. Further topics include critical thinking, effective listening, and reasoning and argument in communication. Extended topics in language and communication, and logic, argument and reasoning, aim at addressing students' individual needs and interests.

IBUS2101**International Business and Multinational Enterprises***Staff Contact: School Office*

S1 HPW3 CP15

Prerequisite: ACCT1511, ECON1102 and ECON1203

The business challenge of globalisation and changing international political, economic, social and technological environments. Cultural differences and their impact on

international business transactions and the management of international businesses. The evolution and development of multinational enterprises. Internationalisation of business activities including exporting, licensing, franchising, manufacturing, acquisitions, joint ventures and strategic alliances. Theories of the internationalisation process and foreign direct investment by multinational enterprises. Multinational business relations with governments and political risk.

IBUS2102**International Business and Inter-Cultural Communication***Staff Contact: School Office*

S2 HPW3 CP15

Prerequisite: IBUS2101

The meaning and significance of national cultural differences in an international business context. Culture and the management of multinational enterprises. Problems of communicating across cultures and the management of cultural diversity. The development of multicultural teams. Leadership, motivation and decision-making in a global context. International business negotiations in Asia, Europe and the Americas. Issues in international business ethics. Expatriates and cross-cultural transition. The role of women in international business. Career development in multinational enterprises.

IBUS2103**Japanese Business***Staff Contact: School Office*

S2 HPW3 CP15

Prerequisite: ECON1101 or JAPN1001

Students study Japanese business and management practice, including corporate structure and enterprise groupings; *shitauke* subcontracting system; *kanban* just-in-time industry system; *kaizen* best workplace practice; *ringi* decision-making; negotiating strategies and techniques; Japanese multinational operations; and government-business relations.

IBUS2104**Korean Business***Staff Contact: School Office*

S2 HPW3 CP15

Prerequisite: 90 credit points in the faculties of Arts and Social Sciences, Law or Commerce and Economics

An introduction to Korean Economy and Business practice. Topics include: Korea's economic development and growth; economic policies; government-business relations; corporate structure and enterprise groupings; *Chaebol*; industry system; workplace practices; decision-making procedures; business negotiations and; socio-cultural elements in business and management.

IBUS3101**International Business Strategy***Staff Contact: School Office*

S1 HPW3 CP15

Prerequisite: IBUS2101

Note/s: Not available in 1998.

The meaning and formulation of international business strategies including the process of setting objectives and making internationalisation decisions. Country location decisions and the choice of international market entry mode. Exporting and importing decisions. Foreign investment project evaluation. International business negotiations. Organising international operations and managing human resources across borders. Measuring and evaluating international business performance. The study of international business cases is a special feature of this course.

IBUS3102

Asia-Pacific Business

Staff Contact: School Office

S2 HPW3 CP15

Prerequisite: IBUS2101

Note/s: Not available in 1998.

Comparative business development in the Asia-Pacific region. Multinational enterprises in the Asia-Pacific. Regional factors influencing business including governmental regulations and the development of ASEAN and APEC. Socio-cultural differences in the region and their impact. Comparative business and management systems across a selection of countries including analysis of China, Japan, Korea and Indonesia. Australian business in the Asia-Pacific region. Future prospects for Asia-Pacific business.

Japanese Studies (School of Asian Business and Language Studies)

JAPN1000

Japanese Communication 1A

Staff Contact: Mr K Teruya / Mrs Masumi-So

S1 HPW5 CP15

Prerequisite: Nil

This subject provides an introduction to modern Japanese interactive skills, ie. listening, speaking, reading, writing, rules of communication, and socio-cultural knowledge of present-day Japan and local Japanese community, essential to basic survival interaction with Japanese. Emphasis on conversational skills. *Hiragana, katakana* and approximately 50 *kanji* are introduced.

JAPN1001

Japanese Communication 1B

Staff Contact: Mr K Teruya / Mrs Masumi-So

S2 HPW5 CP15

Prerequisite: JAPN1000

This subject provides for the further acquisition of interactive skills in basic Japanese, regarding everyday non-technical topics. Introduction of approximately 100 new *kanji*.

JAPN2000

Japanese Communication 2A

Staff Contact: Dr Y Sasaki

S1 HPW5 CP15

Prerequisite: JAPN1001

This subject provides for the further development of beginner's Japanese interactive skills. Prepares students to become competent in anticipated Australia-Japan contact situations and basic survival situations in Japan. Continued emphasis on oral-aural skill acquisition. Approximately 100 new *kanji* are introduced.

JAPN2001

Japanese Communication 2B

Staff Contact: Dr Y Sasaki

S2 HPW5 CP15

Prerequisite: JAPN2000

This subject aims at consolidation of oral-aural skills up to intermediate level. Development of reading and writing skills, with another 150 *kanji* introduced.

JAPN2300

Professional Japanese Interaction

Staff Contact: Ms F Osho

S1 HPW3 CP15

Prerequisite: JAPN1001

Note/s: Excluded JAPN3001 or above

Students develop interactive competence in spoken Japanese at early intermediate level, relevant to a variety of professional situations such as meeting new clients, issuing invitations, and making telephone calls. The course emphasises professional language use including honorifics and accompanying para-linguistic skills.

JAPN2500

Japanese Studies

Staff Contact: A/Prof W Purcell

S1 HPW3 CP15

Prerequisite: JAPN1001

This subject introduces Japanese society, history, culture, politics and economy. Topics include social stratification, the role of women, demographic change, the education system, electoral politics, interest-group representation, Japan's economic growth, agriculture and industrial development, the role of the state, Japan's underworld *yakuza* and traditional *kabuki* theatre.

JAPN2600

Hospitality Japanese

Staff Contact: Ms F Osho

S2 HPW3 CP15

Prerequisite: JAPN2000

Note/s: Excluded JAPN4000 or above

This subject aims to develop interactive competence in spoken Japanese for the hospitality industry, particularly in professional situations relating to tourism and leisure. Includes finance and banking, hotel, advertising, restaurant and other work situations. Emphasises comparative cultural aspects, covering honorifics and etiquette as well as non-linguistic aspects of interaction between hospitality personnel and tourists.

JAPN3000**Japanese Communication 3A***Staff Contact: Dr C Kinoshita Thomson*

S1 HPW5 CP15

Prerequisite: JAPN2001

This subject equips students with solid linguistic skills at intermediate level, with increasing emphasis on reading and writing. Introduction to a variety of local Australia-Japan contact situations and expanding practical usage of students' interactive skills. Approximately 150 new *kanji* are introduced.

JAPN3001**Japanese Communication 3B***Staff Contact: Dr C Kinoshita Thomson*

S2 HPW5 CP15

Prerequisite: JAPN3000

This subject provides for the further development of communicative skills and competence attained in JAPN3000. Students use Japanese in a wider context, thereby increasing vocabulary and knowledge of grammatical structures. Another 150 *kanji* are introduced.

JAPN3500**Business Japanese***Staff Contact: Ms K Okamoto*

S2 HPW3 CP15

*Prerequisite: JAPN3000***Note/s:** Excluded JAPN4100 or above

This subject concentrates on interactive skills for business situations, including reading and writing. Introduces students to technical language of accounting, finance, economics and marketing and develops skills needed in typical formal and informal business contact situations, such as business introductions and meetings, business conversation, written channels of communication and business etiquette.

JAPN4000**Japanese Communication 4A***Staff Contact: Ms H Masumi-So*

S1 HPW5 CP15

Prerequisite: JAPN3001

This subject concentrates on the acquisition of late-intermediate to early-advanced interactive skills in Japanese with continued emphasis on reading and writing. Introduction to basic linguistic features of advanced level Japanese and provides opportunities to practise skills needed in typical formal and informal Australia-Japan contact situations. Approximately 150 *kanji* are introduced.

JAPN4001**Japanese Communication 4B***Staff Contact: Ms H Masumi-So*

S2 HPW5 CP15

Prerequisite: JAPN4000

This subject prepares students in the acquisition of well-rounded linguistic and communicative competence necessary for advanced learners. Further extension and

systematic practice of interactive skills. Another 150 *kanji* are introduced.

JAPN4100**Japanese Communication 5A***Staff Contact: Ms S Iida*

S1 HPW5 CP15

Prerequisite: JAPN4001

This subject focuses on mid-advanced Japanese interactive skills. Increasing emphasis is placed upon further development of reading and writing abilities. Autonomous learning is encouraged and assisted in acquisition of more advanced interactive skills. Students are given opportunities to improve on competence in professional and business settings. Approximately 250 new *kanji* are introduced.

JAPN4101**Japanese Communication 5B***Staff Contact: Ms S Iida*

S2 HPW5 CP15

Prerequisite: JAPN4100

This subject hones those reading and writing skills attained in JAPN4100. Continued instruction in more advanced conversational and grammatical structures and useful vocabulary for the purpose of business and related areas of communication. A further 250 *kanji* are introduced.

JAPN4200**Japanese Communication 6A***Staff Contact: Dr C Kinoshita Thomson*

S1 HPW5 CP15

Prerequisite: JAPN4101

This subject concentrates on further acquisition of interactive skills required in a wider variety of Australia-Japan contact situations. Continued emphasis on autonomous learning and self-monitoring of problem areas in interactive skills. Approximately 250 new *kanji* are introduced.

JAPN4201**Japanese Communication 6B***Staff Contact: Dr C Kinoshita Thomson*

S2 HPW5 CP15

Prerequisite: JAPN4200

This subject provides for the refining of linguistic and communicative skills acquired in JAPN4200. Another 250 *kanji* are introduced, ie. the remaining *jooyoo kanji*.

JAPN4300**Advanced Reading in Japanese A***Staff Contact: Dr C Kinoshita Thomson*

S1 HPW5 CP15

Prerequisite: JAPN4201 or permission from Head of School

This subject provides opportunity for advanced learners of Japanese with intensive and extensive reading in the language on selected topic(s). Accumulation of *kanji*, vocabulary and idiomatic expressions is emphasised.

JAPN4301**Advanced Reading in Japanese B***Staff Contact: Dr C Kinoshita Thomson*

S2 HPW5 CP15

Prerequisite: JAPN4300 or permission from Head of School

Students are required to continue reading on the selected topic(s) from JAPN4300, prepare a paper and give a formal oral presentation to a group of native Japanese speakers.

JAPN4400**Special Topics in Advanced Japanese***Staff Contact: Ms H Masumi-So*

S2 HPW3 CP15

Prerequisite: JAPN4000

This subject provides students with a framework for analysing problems in the field of Japanese Studies, including a theoretical framework and types and sources of problems. Where possible, students carry out empirical data collection and are guided through the analysis of and search for possible solutions to these problems.

JAPN4510**Research Seminar in Japanese Studies A***Staff Contact: A/Prof W Purcell*

S1 CP15

Prerequisite: Admission to Honours

This subject provides a foundation for conducting research in the area of Japanese Studies. Students will become familiar with research literature, theoretical frameworks and research methodologies in this field.

JAPN4511**Research Seminar in Japanese Studies B***Staff Contact: A/Prof W Purcell*

S2 CP15

Prerequisite: Admission to Honours

Students conduct a research project using skills acquired in JAPN4500.

JAPN4520**Honours Japanese A***Staff Contact: A/Prof W Purcell*

S1 HPW5 CP15

Prerequisite: Admission to Honours

Students will further improve their proficiency in Japanese language and communication at a level most suitable for each individual.

JAPN4521**Honours Japanese B***Staff Contact: A/Prof W Purcell*

S2 HPW5 CP15

Prerequisite: Admission to Honours

This subject continues on from JAPN4520 and further assists students in developing their skills and knowledge of Japanese language and communication at a level most suitable for each individual.

JAPN4530**Honours Japanese (Advanced) A***Staff Contact: A/Prof W Purcell*

S1 HPW5 CP15

Prerequisite: Admission to Honours

Advanced students will further improve their proficiency in Japanese language and communication at a level most suitable for each individual.

JAPN4531**Honours Japanese (Advanced) B***Staff Contact: A/Prof W Purcell*

S2 HPW5 CP15

Prerequisite: Admission to Honours

This subject continues on from JAPN4530 and further assists advanced students in developing and consolidating their skills and knowledge of Japanese language and communication at a level most suitable for each individual.

JAPN4600**Thesis (Japanese Studies)***Staff Contact: A/Prof W Purcell*

S3 CP30

Prerequisite: Admission to Honours

Korean Studies (School of Asian Business and Language Studies)

KORE1000**Korean Communication 1A***Staff Contact: Mr S-C Shin*

S1 HPW5 CP15

Prerequisite: Nil

This subject provides beginners with practical language skills for effective communication. Emphasis is on use of the language in basic survival situations. Communicative methods are used to develop in students the four language skills: listening, speaking, reading and writing, within a cultural context. The Korean script, *Han-gul*, is taught progressively.

KORE1001**Korean Communication 1B***Staff Contact: Mr S-C Shin*

S2 HPW5 CP15

Prerequisite: KORE1000 or equivalent

This subject further develops communicative skills in introductory Korean, with emphasis on a variety of 'real life' situations. New communicative functions, vocabulary and grammatical structures are progressively added to knowledge and skills acquired in KORE1000.

KORE2000**Korean Communication 2A***Staff Contact: Mr S-C Shin*

S1 HPW5 CP15

Prerequisite: KORE1001 or equivalent

This subject further develops communicative skills on the groundwork covered in introductory-level Korean and allows students to build upon their spoken and written language skills, enabling them to interact in a wider range of communicative situations.

KORE2001**Korean Communication 2B***Staff Contact: Mr S-C Shin*

S1 HPW5 CP15

Prerequisite: KORE2000 or equivalent

This subject consolidates and further expands knowledge and skills developed in the previous subjects as well as laying the foundation for students who wish to proceed to a third year program. A number of selected *Hanja*, Sino-Korean characters, are introduced to further enhance the students' skills to read and comprehend modern Korean mixed script.

KORE3000**Korean Communication 3A***Staff Contact: Mr S-C Shin*

S1 HPW5 CP15

Prerequisite: KORE2001 or equivalent

Consolidation of students' communicative skills in both spoken and written Korean at intermediate level, with increasing emphasis on reading and writing. It introduces a wider range of communicative topics, vocabulary and grammatical structures and further expands practical usage of students' knowledge and interactive skills. Approximately 100 new *Hanja* are also introduced.

KORE3001**Korean Communication 3B***Staff Contact: Mr S-C Shin*

S2 HPW5 CP15

Prerequisite: KORE3000 or equivalent

Further development of communicative skills attained in KORE3000 and a new orientation to specific needs in everyday business situations. It equips students with a variety of practical language skills and background information necessary not only for everyday conversation but also for Korean-Australian business situations. Includes systematic practice of communication skills in the classroom and some fieldwork at the 'real-life' situations in the Sydney Korean business community. Another 150 *Hanja* are introduced.

Marketing (School of Marketing)**MARK2012****Marketing Fundamentals***Staff Contact: School Office*

S1 or S2 L2 T2 CP15

Prerequisites: ACCT1501, ECON1101, ECON1202

This subject provides a conceptual framework for developing and understanding of marketing including the marketing process, marketing environment and marketing planning. It covers product, service, consumer, industrial, global and social aspects of marketing and introduces the marketing mix, market segmentation, positioning and product differentiation.

MARK2032**Consumer Behaviour A***Staff Contact: School Office*

S1 or S2 L2 T2 CP15

Prerequisites: ACCT1511, ECON1102, MARK2012

This subject studies in detail the internal influences on behaviour as they apply to the consumption process. The course is designed to understand how consumers process information and the emotions and motivations that impact on that process. The focal topics include: the study of cognition, memory, learning, perception, motivation, and the communication process as these relate to marketplace behaviour.

MARK2042**Consumer Behaviour B***Staff Contact: School Office*

S1 or S2 L2 T2 CP15

Prerequisites: MARK2012, MARK2032

This subject studies in detail the external influences on behaviour and the role of the marketplace in the sociopolitical system. Topics of study include attitude formation, the impact of reference groups and institutions on marketplace behaviour. Specific attention is given to the purchase and consumption situation in terms of individual and group purchase behaviour. In the latter particular attention is given to household and organisational buying behaviour.

MARK2052**Marketing Research***Staff Contact: School Office*

S1 or S2 L2 T2 CP15

Prerequisite: ACCT1511, ECON1203, MARK2012

This subject examines the sources and types of marketing information relevant to marketing management. Topics include: problem definition and research design; questionnaire design; sampling; data collection; interpretation and reporting; management control of research including briefing, evaluation of proposals and distinction between research results and marketing implications; the use of continuous research; and new developments in market research.

Law (Faculty of Law)

For details and descriptions of Law subjects please consult the 1998 Faculty of Law Handbook.

MARK3022**Computer Applications in Marketing***Staff Contact: School Office*

S1 L2 T2 CP15

Prerequisite: MARK2032, MARK2052*Prerequisite or corequisite:* MARK2042

This subject explores and evaluates, using computer software, characteristics and relationships of marketing. The approach will be largely model based, related to marketing decision making and fostering greater understanding of marketing complexity. Techniques and tools which support the final year marketing subjects will be explored.

MARK3043**International Marketing***Staff Contact: School Office*

S2 L2 T1 CP15

Prerequisites: MARK2012

Conceptual and environmental aspects of international marketing are dealt with. Using this knowledge, issues associated with developing practical marketing strategies appropriate to different world markets are then considered in detail.

MARK3053**Service Management***Staff Contact: School Office*

S1 L2 T1 CP15

Prerequisites: MARK2012

Notes: Excluded, students undertaking the Hospitality Management degree course.

A marketing orientation to services management is used to ensure that the strategic handling of services takes into account their distinguishing characteristics. The marketing planning framework will consider the marketing of services and the service component of product marketing. Case analysis are used to illustrate marketing applications.

MARK3063**Promotions Management***Staff Contact: School Office*

S1 L2 T1 CP15

Prerequisites: MARK2012

Principles and practical aspects of promotion are covered. Consideration is given to elements of the promotional mix, advertising strategy, campaign development and assessment, and advertising research. Legal and ethical issues are also examined.

MARK3073**Brand Management***Staff Contact: School Office*

S1 L2 T2 CP15

Prerequisite: MARK2012, MARK2042

This subject provides an overview of marketing planning for products and services with a focus on planning at the brand level. Marketing concepts such as segmentation, differentiation, positioning and product lifecycle will be re-examined from a strategic perspective. The marketing mix will be expanded to address strategies of new product

development, pricing, distribution and promotions management.

Case analysis will be introduced to develop strategic thinking.

MARK3083**Strategic Marketing Management***Staff Contact: School Office*

S2 L2 T2 CP15

Prerequisite: MARK3073

Concepts introduced in previous subjects will be broadened to address issues at the business unit level. Corporate mission, competitive stance of the organisation, pricing policies, trade relations, internal marketing and logistics will be addressed. The management of organisational resources such as financial and human resources are considered using, for example, portfolio analysis. Decision support systems are also examined.

MARK3093**Corporate Policy and Marketing Strategy***Staff Contact: School Office*

S2 L2 T1 CP15

Prerequisite: MARK2012

The interface between marketing and other key functional areas within the organisation, such as finance, human resources and manufacturing are examined. Marketing's interface with areas outside the organisation, such as strategic alliances, joint ventures and partnership in global markets are also examined. Social, ethical, technological, legal and global issues are addressed. Case analysis will be used.

MARK7210**Business Research Methods in Marketing***Staff Contact: School Office*

S1 L74 CP15

Prerequisite: Approval from Head of School and admission to the BCom Honours

The research process – project management and research planning. The role of academic research and published material in the process of advancing marketing thought and knowledge. How to read, critique and prepare research proposals. Asking meaningful research questions: inductive and deductive approaches. Conjectures, propositions and hypotheses. Questions of proof, validity, reliability, robustness, representativeness, generalisability, scope, meta-analysis and marketing knowledge. The role of mediating and moderator variables. Preparing research designs to minimise error and bias. Formal research processes in specific analytical areas (such as Marketing Science, Economics Theory, and Consumer Psychology). The art of the solvable. Using this knowledge to write viable research plans.

MARK7211**Research Seminar in Marketing***Staff Contact: School Office*

S1 L74 CP15

Prerequisite: Approval from Head of School and admission to the BCom Honours

A study and critique of seminal published papers in selected marketing topics relevant to the interests of research students. Emphasis will be on appreciating the present state of knowledge, and considering future opportunities. Special attention will be given to the knowledge base in various substantive areas (for instance, international marketing, services marketing and service quality, brand management, and relationship marketing). The focus will be on understanding the empirical significance of each article, and its positioning, methodology and analytical approach. Also studied will be the writing and communication style – including the uses and abuses of narratives, tables, graphs and equations. Preparation of a conceptual journal article of a refereed standard will enable these ideas and concepts to be implemented.

MARK7212

Advanced Quantitative Methods in Marketing

Staff Contact: School Office

S2 LT4 CP15

Prerequisite: Approval from Head of School and admission to the BCom Honours

Extension of the knowledge of elementary statistics into the area of multivariate statistics, with special attention to the underlying theory and assumptions of the methods used. Discussion of multiple regression and multiple correlation, multivariate analysis of variance, discriminant and logit analysis, conjoint analysis, factor and correspondence analysis, and structural equation modelling. Hands-on practical sessions will enable participants to implement these tools, techniques and methods in the context of specific Marketing applications.

MARK7213

Contemporary Research Methods in Marketing

Staff Contact: School Office

S2 LT4 CP15

Prerequisite: Approval from Head of School and admission to the BCom Honours

The Marketing discipline – its origin, development and future direction. The use of different methods to examine research questions – quantitative, experimental, qualitative, and ethnographic approaches. Advanced survey-based methods. Experimental approaches to research in marketing, including experimental designs and analysis of variance. Consideration of non-quantitative methods – notably qualitative methods, in-depth interviews, case-study analysis, anthropological and ethnographic approaches, cross-cultural studies and phenomenological work. Post-modernist methods of enquiry.

MARK7204

Thesis (Marketing)

Staff Contact: School Office

S3 CP30

Prerequisites: Approval from Head of School and admission to the BCom Honours

Mathematics

(Faculty of Science and Technology)

The School of Mathematics is in the Faculty of Science and Technology. See the Science Handbook for a complete list of Mathematics subjects.

Mathematics 1A and 1B are appropriate for students with mathematical ability and interest. Students with a good 4 unit or exceptional 3 unit HSC Mathematics pass should attempt MATH1141 and MATH1241, whilst students with a 3 unit HSC Mathematics pass may attempt MATH1131 and MATH1231. In other circumstances, ECON1202 and ECON1203 may be a more suitable choice.

MATH1131

Mathematics 1A

Staff Contact: School of Mathematics First Year Office

S1 or S2 HPW6 CP15

Prerequisites: HSC mark range required: 2 unit Mathematics (90-100), or 2 and 3 unit Mathematics (100-150) or 3 and 4 unit Mathematics (100-200) or MATH1011 (these ranges may vary from year to year). 2 unit Mathematics in this instance refers to the 2 unit Mathematics subject which is related to the 3 unit Mathematics subject. It does not refer to the subjects Mathematics in Society or Mathematics in Practice.

Note/s: Excluded MATH1011, MATH1032, MATH1042, MATH1141, ECON2200, ECON2201, ECON2202, ECON1202, ECON2290, ECON2291.

Complex numbers, vectors and vector geometry, linear equations, matrices and matrix algebra, determinants. Functions, limits, continuity and differentiability, integration, polar coordinates, logarithms and exponentials, hyperbolic functions, functions of several variables. Introduction to computing and the Maple symbolic algebra package.

MATH1141

Higher Mathematics 1A

Staff Contact: School of Mathematics First Year Office

S1 HPW6 CP15

Prerequisites: HSC mark range required: 2 and 3 unit Mathematics (145-150) or 3 and 4 unit Mathematics (186-200) (these ranges may vary from year to year). **Note/s:** Excluded MATH1011, MATH1032, MATH1042, MATH1131, ECON2200, ECON2201, ECON2202, ECON1202, ECON2290, ECON2291.

As for MATH1131 but in greater depth.

MATH1231

Mathematics 1B

Staff Contact: School of Mathematics First Year Office

S2 HPW6 or Summer Session HPW9 CP15

Prerequisite: MATH1131 or MATH1141

Note/s: Excluded MATH1021, MATH1032, MATH1042, MATH1241, ECON2200, ECON2201, ECON2202, ECON1202, ECON2290, ECON2291.

Vector spaces, linear transformations, eigenvalues and eigenvectors. Probability. Integration techniques, solution

of ordinary differential equations, sequences, series, applications of integration.

MATH1241

Higher Mathematics 1B

Staff Contact: School of Mathematics First Year Office
S2 HPW6 CP15

Prerequisite: MATH1131 or MATH1141, each with a mark of at least 70.

Note/s: Excluded MATH1021, MATH1032, MATH1042, MATH1231, ECON2200, ECON2201, ECON2202, ECON1202, ECON2290, ECON2291.

As for MATH1231 but in greater depth.

MATH2011

Several Variable Calculus

Staff Contact: School Office
S1 HPW4 CP15

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: Excluded MATH2100, MATH2110, MATH2510, MATH2610.

Functions of several variables, limits and continuity, differentiability, gradients, surfaces, maxima and minima, Taylor series, Lagrange multipliers, chain rules, inverse function theorem, Jacobian derivatives, double and triple integrals, iterated integrals, Riemann sums, cylindrical and spherical coordinates, change of variables, centre of mass, curves in space, line integrals, parametrised surfaces, surface integrals, del, divergence and curl, Stokes' theorem, Green's theorem in the plane, applications to fluid dynamics and electrodynamics, orthogonal curvilinear coordinates, arc length and volume elements, gradient, divergence and curl in curvilinear coordinates.

MATH2100

Vector Calculus

Staff Contact: School Office
S2 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241.

Note/s: Excluded MATH2011, MATH2110.

Properties of vectors and vector fields; divergence, gradient, curl of a vector; line, surface, and volume integrals. Gauss and Stokes' theorems. Curvilinear coordinates.

MATH2110

Higher Vector Analysis

Staff Contact: School Office
S1 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241, each with a mark of at least 70

Note/s: Excluded MATH2011, MATH2100.

As for MATH2100 but in greater depth.

MATH2120

Mathematical Methods for Differential Equations

Staff Contact: School Office
S1 or S2 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: Excluded MATH2130.

Introduction to qualitative and quantitative methods for ordinary and partial differential equations. The following topics are treated by example. Ordinary differential equations: linear with constant coefficients, first-order systems, singularities, boundary-value problems, eigenfunctions, Fourier series. Bessel's equation and Legendre's equation. Partial differential equations: characteristics, classification, wave equation, heat equation, Laplace's equation, separation of variables methods, applications of Bessel functions and Legendre polynomials.

MATH2130

Higher Mathematical Methods for Differential Equations

Staff Contact: School Office
S2 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241, each with a mark of at least 70

Note/s: Excluded MATH2120.

As for MATH2120 but in greater depth.

MATH2160

Linear Programming

Staff Contact: School Office
S1 HPW2 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Corequisite: MATH2501 or MATH2601.

A first course in mathematical modelling and solution techniques for linear problems. The revised simplex and dual simplex methods, theory and application of sensitivity analysis, duality theory. Networks, transportation and assignment problems. Examples, applications and computing methods are prominent features.

MATH2200

Discrete Dynamical Systems

Staff Contact: School Office
S2 HPW2 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Corequisite: MATH2501 or MATH2601

The study of dynamical systems whose states change at discrete points in time. Difference equations, general properties. Linear systems, stability, oscillations, Z-transforms. Nonlinear systems, critical points, periodic cycles, chaotic behaviour. Applications selected from engineering, biological, social and economic contexts.

MATH2403

Finite Mathematics

Staff Contact: School Office

S1 HPW2 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: MATH1081 Discrete Mathematics is recommended.

Positional number systems, floating-point arithmetic, rational arithmetic, congruences. Euclid's algorithm, continued fractions, Chinese remainder theorem, Fermat's theorem, applications to computer arithmetic. Polynomial arithmetic, division algorithm, factorisation, interpolation, finite field. Codes, error correcting codes, public-key cryptography.

MATH2501

Linear Algebra

Staff Contact: School Office

S1 or S2 HPW5 or F HPW2.5 CP15

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: Excluded MATH2601.

Vector spaces, linear transformations, change of basis. Inner products, orthogonalisation, reflections and QR factorisations. Eigenvalues and eigenvectors, diagonalisation. Jordan forms and functions of matrices. Applications to linear systems of differential equations, quadratics, rotations.

MATH2510

Real Analysis

Staff Contact: School Office

S1 or S2 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: Excluded MATH2011, MATH2610.

Multiple integrals, partial differentiation. Analysis of real valued functions of one and several variables.

MATH2520

Complex Analysis

Staff Contact: School Office

S1 or S2 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: Excluded MATH2620.

Analytic functions, Taylor and Laurent series, integrals. Cauchy's theorem, residues, evaluation of certain real integrals.

MATH2601

Higher Linear Algebra

Staff Contact: School Office

S1 HPW5 CP15

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241, each with a mark of at least 70

Note/s: Excluded MATH2501.

As for MATH2501, but in greater depth, and with additional material on unitary, self-adjoint and normal transformations.

MATH2610

Higher Real Analysis

Staff Contact: School Office

S1 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241, each with a mark of at least 70

Note/s: Excluded MATH2011, MATH2510.

As for MATH2510 but in greater depth.

MATH2620

Higher Complex Analysis

Staff Contact: School Office

S2 HPW2.5 CP7.5

Prerequisite: MATH1032 or MATH1231 or MATH1042 or MATH1241, each with a mark of at least 70

Note/s: Excluded MATH2520.

As for MATH2520 but in greater depth.

MATH2801

Theory of Statistics

Staff Contact: School Office

S1 HPW4 CP15

Prerequisite: MATH1021(CR) or MATH1032 or MATH1231 or MATH1042 or MATH1241

Note/s: Excluded MATH2819, MATH2821, MATH2841, MATH2901, MATH2921, BIOS2041.

Probability, random variables, standard distributions, bivariate distributions, transformations, central limit theorem, sampling distributions, point estimation, interval estimation, hypothesis testing.

MATH2831

Linear Models

Staff Contact: School Office

S2 HPW4 CP15

Prerequisites: MATH2801, MATH2810, (except course 3996)

Note/s: Excluded MATH2931, MATH3811, MATH3870 (before 1997), MATH3911, BIOS2041.

Multiple linear regression models and examples. Graphical methods for regression analysis. Multivariate normal distribution. Quadratic forms (Distributions and independence, Gauss-Markov theorem. Hypothesis testing. Model selection. Analysis of residuals. Influence diagnostics. Analysis of variance.

MATH3002

Mathematics/Statistics Project

Staff Contact: Dr M Musiela

S1 or S2 HPW8 CP30

Prerequisites: At least 30 credit points of Level 2 Mathematics

Under supervision of an academic staff member of the School of Mathematics a student will undertake a course in reading and/or research on a topic in mathematics or statistics; or on applications of mathematics or statistics to other disciplines such as physical, biological or social sciences, economics, finance, computing, etc. The student is expected to write an essay of approximately 12,000 words summarising the results of their project.

MATH3161**Optimisation Methods***Staff Contact: School Office*

S1 HPW4 CP15

Prerequisites: MATH2501, and one of MATH2100 or MATH2510

Development, analysis and application of methods for optimisation problems. Theory of multivariable optimisation; including necessary and sufficient optimality conditions, stationary points, Lagrange multipliers, Kuhn-Tucker conditions, convexity and duality. Numerical methods for one dimensional minimisation, unconstrained multivariable minimisation (including steepest descent, Newton, quasi-Newton and conjugate gradient methods) and constrained multi-variable minimisation (including linear programming and quadratic programming).

MATH3181**Optimal Control***Staff Contact: School Office*

S2 HPW4 CP15

Prerequisite: MATH2011 or MATH2100 or MATH2510

An introduction to the optimal control of dynamical systems. Mathematical descriptions of dynamical systems. Stability, controllability, and observability. Optimal control. Calculus of variations. Dynamic programming. Examples and applications are selected from biological, economical and physical systems.

MATH3610**Higher Real Analysis***Staff Contact: School Office*

S1 HPW2 CP7.5

Prerequisite: MATH2011(CR) or MATH2510(CR) or MATH2610**Note/s:** Excluded MATH3570, MATH3601.

The limit processes of analysis. Metric spaces. Uniform convergence. Arzelà-Ascoli theorem. Stone Weierstrass theorem. Riemann integral.

MATH3620**Higher Functional Analysis***Staff Contact: School Office*

S2 HPW2 CP7.5

Prerequisites: MATH3610, MATH2601 or MATH2501 (CR)**Note/s:** Excluded MATH3601.

Hilbert spaces, theory of compact operators, Banach spaces, closed graph theorem, Hahn-Banach theorem, Fourier series, Plancherel theorem.

Course Outlines

Postgraduate Study

The Faculty of Commerce and Economics includes the Schools of Accounting, Asian Business and Language Studies, Banking and Finance, Business Law and Taxation, Economics, Industrial Relations and Organisational Behaviour, Information Systems, Information, Library and Archive Studies and Marketing.

Suitably qualified candidates may enrol to study for the degree of Doctor of Philosophy. In addition, courses are available leading to the award of the degrees of Master of Commerce (Honours), Master of Commerce, Graduate Diploma and Graduate Certificate in Commerce. These courses are offered in Accounting, Economics, Business Statistics, Economic History, Finance, Industrial Relations, Organisational and Management Studies, Human Resource Management, Information Systems and Management, Marketing, Hospitality Management, Business Law, Taxation, Japanese Business Studies and International Business. Normally all applicants for registration for the degree of Doctor of Philosophy and Master of Commerce (Honours) should be graduates in Commerce or Economics seeking advanced specialisation in their previously studied discipline, although there is provision for non-Commerce or Economics graduates to be admitted in special cases, usually subject to a qualifying program.

The requirements for the Master of Commerce (Honours) degree may be satisfied by a program of study emphasising a major thesis and formal courses. The degree of Master of Commerce may be pursued by graduates from either Commerce or non-Commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses. There is also provision with Head of School's approval, to undertake a two subject equivalent Project Report for the degree.

Suitably qualified candidates wishing to pursue a shorter course of postgraduate study may undertake a Graduate Diploma in Commerce. This program comprises six graduate subjects by coursework from the Commerce and Economics disciplines and as with the other postgraduate degree programs may be undertaken on a part-time or full-time basis.

Students can also elect to do a Graduate Certificate in Commerce of four approved postgraduate subjects offered by the Faculty of Commerce and Economics.

The Faculty now offers three additional award programs as a consequence of recent UNSW restructuring: Master of Archive Administration (by Research); Master of Information Studies (by Research) and the Master of Information Management (by Formal Coursework).

The Faculty also offers customised and open learning mode MCom and GradDip programs to cohorts of local and international students.

Course Objectives and Requirements for the Degree of Doctor of Philosophy (PhD)

Objectives

The PhD is designed to equip students with advanced research training in their chosen discipline and to promote research which makes an original and significant contribution to the discipline.

Length of the Program

The period of enrolment for full-time students, is normally six sessions (three years) and eight sessions (four years) for part-time students. Full-time students must present their thesis for examination no later than ten sessions (five years) from the date of enrolment. For part-time students the period is twelve sessions (six years).

Formal Coursework

PhD students may be required to undertake some formal coursework, designed to support the development of their research work.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of study is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions.

The detailed course requirements are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

Accounting – Course Code 2570 Master of Commerce (Honours)

1. All students shall study the following core units:
ACCT5909 Current Developments in Auditing Research
ACCT5951 Current Developments in Accounting Research – Financial

- | | |
|----------|--|
| ACCT5952 | Current Developments in Accounting Research – Managerial |
| ACCT5997 | Seminar in Research Methodology |

2. In addition to completing the subjects listed in 1, students shall enrol in ACCT5994 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Japanese Business Studies – Course Code 2581 Master of Commerce (Honours)

1. All students shall study the following core units:

- | | |
|----------|---|
| IBUS5605 | Japanese Business and Management |
| JAPN5120 | Japanese Society and Culture |
| JAPN5300 | Special Topics in Japanese Business Studies |
| JAPN5310 | Advanced Japanese Studies Seminar |

2. In addition to completing the subjects listed in 1, students shall enrol in JAPN5399 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Banking and Finance – Course Code 2574 Master of Commerce (Honours)

1. All students shall study the following core units:

- | | |
|----------|----------------------------------|
| FINS5575 | Research Methods in Finance 1 |
| FINS5576 | Advanced Topics in Asset Pricing |
| FINS5579 | Research Methods in Finance 2 |

and one of:

- | | |
|----------|---|
| FINS5577 | Advanced Topics in Corporate Finance |
| FINS5578 | Recent Developments in Banking Research |

2. In addition to completing the subjects listed in 1, students shall enrol in FINS5594 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Business Law and Taxation – Course Code 2579 Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

- | | |
|----------|------------------------------------|
| LEGT5998 | Research Seminar in Commercial Law |
|----------|------------------------------------|
- and one of:
- | | |
|----------|-------------------------------|
| LEGT5522 | Special Topic in Business Law |
| LEGT5523 | Special Topic in Taxation |

and two of:

LEGT5531	Legal Regulation of Business
LEGT5542	Legal Issues in Corporate Governance
LEGT5561	Legal Aspects of Finance
LEGT5581	Taxation Principles and Planning

2. In addition to completing the subjects listed in 1, students shall enrol in LEGT6001 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Economic History – Course Code 2573

Master of Commerce (Honours)

1. All students shall study the following core units:

ECO5353	Approaches to Economic and Social History
ECO5354	Special Subject in Economic History 2
ECO5359	Research Seminar
ECO5367	Special Subject in Economic History 1

2. In addition to completing the subjects listed in 1, students shall enrol in ECO5360 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Econometrics – Course Code 2572

Master of Commerce (Honours)

1. All students shall study four units from the following:

ECON5201	Comparative Forecasting Techniques
ECON5215	Advanced Econometrics A
ECON5225	Advanced Econometrics B
ECON5251	Applied Econometrics
ECON5252	Time Series Analysis
ECON5253	Modelling High Frequency Time Series Data
ECON5254	Econometric Theory
ECON5255	Econometric Model Building

2. In addition to completing the subjects listed in 1, students shall enrol in ECON5297 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Economics – Course Code 2571

Master of Commerce (Honours)

1. All students shall study the following core units:

ECON5154	Microeconomic Analysis 1
ECON5174	Macroeconomic Analysis 1

2. In addition, students must choose two of the following subjects:

ECON5101	Seminar in Advanced Economic Analysis
ECON5110	Developing Economies and World Trade
ECON5153	International Monetary Economics
ECON5155	Microeconomic Analysis 2
ECON5156	International Trade
ECON5158	Economics of Labour Markets
ECON5159	Industrial Organisation
ECON5176	Business Cycles and Growth
ECON5184	Macroeconomic Analysis 2
ECON5207	Elements of Econometrics

Note: Other graduate subjects in the School of Economics may be substituted for those listed in 2, with the permission of the Head of School.

3. In addition to completing the subjects listed in 1 and 2, students shall enrol in ECON5199 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Human Resource Management –

Course Code 2578

Master of Commerce (Honours)

1. All students shall study the following core units:

IROB5920	Men and Women in Organisations
IROB5941	Special Topic in Human Resource Studies
IROB5943	Advanced Seminar in Human Resource Studies A
IROB5944	Advanced Seminar in Human Resource Studies B

2. In addition to completing the subjects listed in 1, students shall enrol in IROB5953 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Industrial Relations Course Code 2576

Master of Commerce (Honours)

1. All students shall study the following core units:

IROB5731	Special Topic in Australian Industrial Relations
IROB5732	Special Topic in International and Comparative Industrial Relations
IROB5733	Advanced Seminar in Australian Relations
IROB5734	Advanced Seminar in International and Comparative Industrial Relations

2. In addition to completing the subjects listed in 1, students shall enrol in IROB5751 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Organisational Behaviour – Course Code 2577

Master of Commerce (Honours)

1. All students shall study the following core units:

IROB5903	Organisational Innovation and Change
IROB5905	Organisational Diagnostics
IROB5918	Transformational Leadership
IROB5932	Advanced Seminar in Organisational Behaviour

2. In addition to completing the subjects listed in 1, students shall enrol in IROB5951 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Information Systems and Management – Course Code 2575

Master of Commerce (Honours)

1. All students shall study the following core units:

INFS5986	Research Topics in Information Systems 1
INFS5987	Research Topics in Information Systems 2
ILAS5565	Research Issues in Information Management

and two units to be approved by Head of the School of Information Systems or the Head of the School of Information, Library and Archives Studies, from advanced graduate units offered by the School of Information Systems or the School of Information, Library and Archive Studies.

2. In addition to completing the subjects listed in 1, students shall enrol in INFS5994 (F/T) or INFS6001 (P/T) (Information Systems) or ILAS5994 (F/T) or ILAS6001 (P/T) (SILAS) and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Marketing – Course Code 2580

Master of Commerce (Honours)

1. All students shall study the following core units:

MARK8995	Business Research Methods in Marketing
MARK8996	Research Seminar in Marketing
MARK8997	Advanced Quantitative Methods in Marketing
MARK8998	Contemporary Research Methods in Marketing

2. In addition to completing the subjects listed in 1, students shall enrol in MARK8994 and submit a thesis on an approved topic. Normally the thesis should not exceed 50,000 words.

Master of Archives Administration

Course Code 2985

Master of Archives Administration (by Research)

1. All students shall study the following units:

LIBS0808	Archival Development Project Proposals
LIBS0806	Issues in Archival Development

2. In addition to completing the subjects listed in 1, students shall enrol in LIBS0001(F/T) OR LIBS0002(P/T) and submit a thesis on an approved topic.

The conditions governing the award of the degree of Master of Archives Administration by research are set out under Conditions for the Award of Degrees later in this handbook.

Master of Information Studies

Course Code 2980

Master of Information Studies (by Research)

1. All students shall study the following units:

LIBS0807	Research Methods and Evaluation
LIBS0805	Issues in Information and Society

2. In addition to completing the subjects listed in 1, students shall enrol in LIBS0001(F/T) OR LIBS0002(P/T) and submit a thesis on an approved topic.

The conditions governing the award of the degree of Master of Information Studies by research are set out under Conditions for the Award of Degrees later in this handbook.

Course Objectives and Requirements for the Degree of Master of Commerce (by Coursework)

Objectives

1. To provide breadth of perspective on commerce as a social phenomenon.
2. To provide depth of study in at least one of the commerce disciplines.

3. To provide opportunities for extended or advanced studies in one of the commerce disciplines for those with either little or substantial prior study in the area respectively.
4. To provide opportunities for the design of study programs that meet professional requirements, or the needs and interests of individuals.

Requirements

1. A student must complete *twelve* units for the degree, unless exempted from a unit or units.

2. *Four* of these units shall be drawn from a common core of graduate units which as a group provide perspective on commerce as a social phenomenon. The common core is constituted as follows:

ACCT5901	Accounting: A User Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business

and *one* of:

FIN5511	Corporate Finance
ILAS5120	Intellectual Organisation of Information and Records
INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation
LEGT5511	Legal Foundations of Business
MARK5902	Elements of Marketing

3. *Four* of the units shall consist of an integrated sequence of studies from a disciplinary stream defined by the Higher Degree Committee of Faculty.

4. *Four* other units may be taken as elective studies from postgraduate units offered or approved by the Faculty. Elective studies may be used to extend disciplinary studies taken to meet the requirement in 3 above and may be drawn from no more than two disciplinary streams.

5. Students may receive up to *four* exemptions from common core units on the basis of prior studies.

6. Students shall commence their disciplinary studies at a prescribed point with guidance; and they may be proscribed from taking units which duplicate prior studies.

7. Students with *at least six* units in a disciplinary stream shall have their specialisation noted on their academic transcript; students who commence their disciplinary studies at an advanced level (see 6 above) and who take *at least six* starred units in a disciplinary stream shall have their *advanced* specialisation noted on their transcript.

8. Approved disciplinary streams are listed hereafter. In addition, the Higher Degree Committee of Faculty may approve postgraduate units offered by other Faculties within the University.

9. The Higher Degree Committee of Faculty may approve special or customised programs, to give effect to distinctive teaching strategies or meet the needs of particular cohorts of students.

Approved Master of Commerce Programs

Subjects for item 3 of the course requirements must be chosen from the disciplinary streams listed below. The remaining subjects may be chosen from disciplinary streams or other subjects offered or approved by the Faculty.

Course Code 8404

Program Number	Disciplinary Stream
1037	Accounting
2037	Economics
2038	Business Statistics
2039	Economic History
3037	Finance
4037	Industrial Relations
4038	Organisation and Management Studies
4039	Human Resource Management
5037	Information Systems and Management
6037	Marketing
6038	Hospitality Management Studies
7037	Business Law
7038	Taxation
8037	Japanese Business Studies
9037	International Business

Special Programs

Course Code 8402 – Management Accounting (Open Learning)

Course Code 8403

1051	International Professional Accounting – Guangzhou*
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*Offered at Guangzhou University, Guangzhou, Peoples Republic of China

Course Code 8404

1050	Professional Accounting
1131	Archives/Records Management
1132	Audiovisual Management
1133	Information and Library Management
3032	Banking
3033	Funds Management
3034	International Finance
6039	Hospitality Management Studies (Customised)

Course Objectives and Requirements for the Graduate Diploma

Objectives

1. To provide a perspective on commerce as a social phenomenon.
2. To provide opportunities for depth of study in at least one of the commerce disciplines.
3. To provide opportunities for the design of study programs that meet vocational needs and interests or individual interests.

Requirements

1. A student must complete *six* units for the Graduate Diploma.
2. *Two* of these units shall be drawn from a common core of graduate units designed to provide a perspective on commerce as a social phenomenon except where permission is granted for the substitution of other units on the basis of prior studies.

The common core units are:

ACCT5901	Accounting: A User Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business
FINS5511	Corporate Finance
ILAS5120	Intellectual Organisation of Information and Records
INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation
LEGT5511	Legal Foundations of Business
MARK5902	Elements of Marketing

3. *Two* of the units shall be taken from a disciplinary stream defined by the Higher Degree Committee of Faculty, in addition to any disciplinary units taken as common core.
4. *Two* other units may be taken as elective studies from postgraduate units offered or approved by the Faculty. Elective studies may be in one or more disciplines and may be used to extend disciplinary studies taken to meet the requirement in 3 above.
5. Approved substitutions for common core units may involve either extensions of disciplinary studies (see 3 above) or elective studies (see 4 above).
6. Students shall commence their disciplinary studies at a prescribed point with guidance; and they may be proscribed from taking units which duplicate prior studies.
7. Students with *six* units in a disciplinary stream (following from permission to substitute for common core units) shall have their specialisation noted on their academic transcript; students who commence their studies at an advanced level (see 6 above) and who take *six* starred units in a disciplinary

stream shall have their *advanced* specialisation noted on their transcript.

8. Approved disciplinary streams are listed hereafter. In addition, the Higher Degree Committee of Faculty may approve postgraduate units offered by other Faculties within the University.

9. The Higher Degree Committee of Faculty may approve special or customised programs, to give effect to distinctive teaching strategies or meet the needs of particular cohorts of students

Approved Graduate Diploma Programs

Course Code 5391

Program Number	Disciplinary Stream
1027	Accounting
2027	Economics
2028	Business Statistics
2029	Economic History
3027	Finance
4027	Industrial Relations
4028	Organisation and Management Studies
4029	Human Resource Management
5027	Information Systems and Management
6027	Marketing
6028	Hospitality Management Studies
7027	Business Law
7028	Taxation
8027	Japanese Business Studies
9027	International Business

Special Programs

Course Code 5390

9021	Professional Accounting – Customised*
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Course Code 5391

1121	Archives/Records Management
1122	Audiovisual Management
1123	Information and Library Management
9023	Telecommunication Business Management*

*Details available from the School of Accounting

Course Code 5392 – Management Accounting (Open Learning)

*This course is only available to corporate groups by prior arrangement with the Faculty.

Course Objectives and Requirements for the Graduate Certificate

Objectives

1. To provide a perspective on commerce as a social phenomenon.
2. To provide opportunities for the design of study programs that meet vocational needs or individual interests.
3. To recognise accomplishments in commerce related studies.

Requirements

1. A student must complete four units for the Graduate Certificate.
2. The four units may be drawn from graduate subjects offered by the Faculty of Commerce and Economics.
3. Students are required to satisfy unit prerequisites in their program of studies: and they may be proscribed from taking units which would duplicate prior studies. Guidance will be provided in these matters to individual students.
4. No exemptions are permitted in the Graduate Certificate in Commerce.
5. Special programs are available within, and customised programs can be designed to suit, the Graduate Certificate course structure.

*ACCT5903	Regulation in Accounting
*ACCT5904	Development of Accounting Thought
*ACCT5905	International Accounting and Multinational Enterprises
ACCT5908	Auditing
*ACCT5909	Current Developments in Auditing Research
*ACCT5910	Financial Statement Analysis
*ACCT5915	Individual Judgement and Choice
*ACCT5917	Strategic Management: Systems and Processes
*ACCT5918	Advanced Auditing Technologies
*ACCT5929	Organisation Design
ACCT5930	Financial Accounting
ACCT5931	Strategic Management Accounting
*ACCT5932	Public Sector Accounting and Financial Reporting
*ACCT5949	Managerial Dynamics
*ACCT5951	Current Developments in Accounting Research – Financial
*ACCT5952	Current Developments in Accounting Research – Managerial
*ACCT5955	Management Accounting Issues in the Global Economy
*ACCT5956	Management Planning and Control
ACCT5970	Accounting Concepts and Financial Reporting
ACCT5996	Management Accounting Control Systems
*ACCT5997	Seminar in Research Methodology
*INFS5905	Information Systems Auditing
*ACCT5967	Special Topic in Accounting
*ACCT5999	Project Report

Subjects in each Disciplinary Stream for Master of Commerce (by Coursework) and Graduate Diploma Programs

Note on asterisked subjects following:

Students who also commence their disciplinary studies at an advanced level and who take at least six starred units in the discipline shall have their advanced specialisation noted on their transcript.

Accounting

Program Number 1037

ACCT5901	Accounting: A User Perspective
*ACCT5902	Advanced Studies in Financial Accounting

Economics

Program Number 2037

ECON5100	Economic Analysis
ECON5103	Business Economics
*ECON5104	International Economics
*ECON5108	Public Finance
*ECON5110	Developing Economies and World Trade
*ECON5112	Economic Development and Transition
*ECON5115	Natural Resource Economics
*ECON5116	Environmental Economics
*ECON5117	Economics of the Corporation
*ECON5118	International Trade Policy
*ECON5144	Superannuation and Retirement
*ECON5153	International Monetary Economics
*ECON5163	Microeconomic Policy
*ECON5164	Economic Reasoning
*ECON5173	Macroeconomic Policy
*ECON5191	Special Topic in Economics
*ECON5197	Project Report

With permission of the Head of School, students may be allowed to substitute other postgraduate subjects offered by the School for those listed here.

Business Statistics

Program Number 2038

- *ECON5201 Comparative Forecasting Techniques
- ECON5203 Statistics for Business
- *ECON5204 Mathematics for Business
- *ECON5207 Elements of Econometrics
- *ECON5211 Applied Business Statistics
- *ECON5212 Analysis of Survey Data
- *ECON5213 Case Studies in Business Statistics
- *ECON5232 Dynamic Models
- *ECON5233 Operations Research
- *ECON5248 Business Forecasting
- *ECON5251 Applied Econometrics
- *ECON5252 Time Series Analysis
- ECON5253 Modelling High Frequency Time Series Data
- *ECON5291 Special Topic In Econometrics
- *ECON5299 Project Report

Economic History

Program Number 2039

- *ECON5351 International Economic Relations since 19th Century
- *ECON5353 Approaches To Economic and Social History
- *ECON5354 Special Subject in Economic History 2
- *ECON5356 Australian Economic Policy Since Federation
- *ECON5359 Research Seminar
- *ECON5367 Special Subject in Economic History 1

Finance

Program Number 3037

- FINS5512 Financial Markets and Institutions
- FINS5513 Security Valuation and Portfolio Selection
- FINS5514 Capital Budgeting and Financial Decisions
- *FINS5515 Issues in Corporate Finance
- *FINS5516 International Corporate Finance
- *FINS5517 Applied Portfolio Management and Modelling
- *FINS5522 Asian Financial Market Analysis
- *FINS5530 Financial Institution Management
- *FINS5531 Risk and Insurance
- *FINS5533 Real Estate Finance and Investment
- *FINS5534 Strategic Management of Credit Risk and Loan Policy
- *FINS5535 Derivatives and Risk Management Techniques
- *FINS5541 Advanced Investments and Funds Management

- *FINS5542 Applied Funds Management
- *FINS5550 International Financial Intermediation
- *FINS5551 International Insurance
- *FINS5575 Research Methods in Finance 1
- *FINS5576 Advanced Topics in Asset Pricing
- *FINS5577 Advanced Topics in Corporate Finance
- *FINS5578 Recent Developments in Banking Research
- *FINS5579 Research Methods in Finance 2
- *FINS5591 Special Topic in Finance
- *FINS5599 Project Report

Subject/s offered by the School of Banking and Finance which count/s for the Professional Accounting program but not towards Finance Specialisations:

- FINS5511 Corporate Finance

Industrial Relations

Program Number 4037

- IROB5700 Management, Work and Organisation
- IROB5701 Australian Industrial Relations
- *IROB5705 Training and Work Reorganisation
- *IROB5711 Employment and Industrial Law
- *IROB5712 Negotiations, Bargaining and Advocacy
- *IROB5715 Wages and Incomes Policy
- IROB5721 Sport and Industrial Relations
- *IROB5725 Workplace Industrial Relations
- *IROB5726 Industrial Relations Policy
- *IROB5727 Labour Market Institutions and Dynamics
- *IROB5728 Human Rights and Industrial Relations
- IROB5900 Social and Organisational Analysis
- *IROB5904 Corporate, Management and Union Strategy
- *IROB5946 Managing Occupational Health and Safety
- ECON5144 Superannuation and Retirement
- *IROB5731 Special Topic in Australian Industrial Relations
- *IROB5750 Project Report (Industrial Relations)

Organisation and Management Studies

Program Number 4038

- IROB5700 Management, Work and Organisation
- IROB5900 Social and Organisational Analysis
- IROB5901 Organisational Behaviour
- *IROB5903 Organisational Innovation and Change
- *IROB5905 Organisational Diagnostics
- *IROB5912 International Dimensions of Negotiation Behaviour
- *IROB5914 Employee Communication
- *IROB5915 Human Potentialities
- *IROB5918 Transformational Leadership
- *IROB5920 Men and Women in Organisations

*ACCT5915	Individual Judgement and Choice
*ACCT5917	Strategic Management: Systems and Processes
*ACCT5949	Managerial Dynamics
*ACCT5956	Management Planning and Control
*IROB5931	Special Topic in Organisational Behaviour
*IROB5950	Project Report (Organisational Behaviour)

Human Resource Management

Program Number 4039

IROB5700	Management, Work and Organisation
*IROB5705	Training and Work Reorganisation
*IROB5711	Employment and Industrial Law
*IROB5712	Negotiation, Bargaining and Advocacy
IROB5900	Social and Organisational Analysis
IROB5906	Human Resource Management in Context
*IROB5908	Strategic Human Resource Management
*IROB5920	Men and Women in Organisation
*IROB5945	The Development of Management Thought
*IROB5946	Managing Occupational Health and Safety
*IROB5947	Remuneration and Performance Management
*IROB5948	Human Resources Recruitment, Selection and Development
*IROB5949	International Human Resource Management
ECON5144	Superannuation and Retirement
*IROB5941	Special Topic in Human Resource Studies
*IROB5952	Project Report (Human Resource Management)

Information Systems and Management

Program Number 5037

*INFS5848	Information Systems Project Management
*INFS5905	Information Systems Auditing
*INFS5925	Object-Oriented Information Systems
*INFS5926	Advanced Data Management
*INFS5927	Knowledge Based Information Systems
*INFS5928	Software Engineering Management
*INFS5929	Advanced Software Engineering
*INFS5953	Information Systems Management
*INFS5957	Information and Decision Technology
*INFS5972	Global Business Data Networks
*INFS5982	Advanced Data Communications
*INFS5983	Business Data Communications
*INFS5984	Information Systems Security
INFS5988	Business Information Systems
INFS5989	Information Systems Design

*INFS5991	Decision Support Systems
INFS5992	Data Management
*INFS5993	Special Topic in Information Systems
*INFS5999	Project Report
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5210	Archival and Recordkeeping System Fundamentals
ILAS5220	Electronic Recordkeeping Regimes
*ILAS5250	Archives in Asia and the Pacific
ILAS5310	Audiovisual Management
ILAS5320	Preservation and Conservation of Audiovisual Materials
*ILAS5350	Advanced Audiovisual and Multimedia Management
ILAS5360	Information Services in the Broadcast Environment
ILAS5410	Society, Information and the Record
ILAS5420	Information Sources: Access, Assessment and Acquisition
ILAS5430	Health Sciences Information: Sources, Retrieval and Issues
ILAS5440	Legal Information: Sources, Retrieval and Issues
ILAS5445	Business, Industry and Government Information: Sources, Retrieval and Issues
*ILAS5450	Advanced Intellectual Organisation of Information in the Library and Documentation Environments
ILAS5460	Asian Information Resources and Technology
ILAS5510	Preservation Management in Libraries and Archives
*ILAS5550	Advanced Information Retrieval Systems
*ILAS5555	Informetrics: Methods and Applications
*ILAS5560	Professional Issues and Attachment
*ILAS5565	Research Issues in Information Management

Marketing

Program Number 6037

*MARK5901	Issues in Consumer Analysis
MARK5902	Elements of Marketing
MARK5903	International Marketing
MARK5904	Marketing Communication
MARK5905	Marketing Strategy
*MARK5907	Contemporary Marketing Issues
*MARK5910	Marketing Distribution and Logistics
MARK5911	Consumer Analysis
*MARK5913	Marketing Management
MARK5914	Marketing Research
*MARK5916	New Product Development
MARK5917	Marketing in Asia
MARK5920	Services Marketing
*MARK5922	Business to Business Marketing
MARK5928	Quantitative Analysis in Marketing

Hospitality Management Studies

Program Number 6038

MARK5902	Elements of Marketing
HOSP5902	Human Resource Management in the Hospitality Industry
HOSP5903	Hospitality Services Management
HOSP5904	Hospitality and Tourism Law
HOSP5905	Hospitality Facilities Management
HOSP5906	Communication Strategy
HOSP5907	Hospitality and Tourism Marketing
HOSP5908	Strategic Operations Management in the Hospitality Industry

Business Law

Program Number 7037

LEGT5511	Legal Foundations of Business
*LEGT5531	Legal Regulation of Business
LEGT5541	Company Law
*LEGT5542	Legal Issues in Corporate Governance
LEGT5551	Revenue Law
*LEGT5561	Legal Aspects of Finance
*LEGT5562	Business Law in a Global Economy
*LEGT5563	Technology, Information and Law
*LEGT5564	Regulation of Government Agencies
*LEGT5571	Franchising
*LEGT5581	Taxation Principles and Planning
*LEGT5582	Taxation of Business Entities
*LEGT5583	International Business and Taxation
*LEGT5586	Corporate Tax, Law and Strategy
*LEGT5522	Special Topic In Business Law
*LEGT5999	Project Report

Taxation

Program Number 7038

LEGT5511	Legal Foundations of Business
*LEGT5531	Legal Regulation of Business
LEGT5541	Company Law
*LEGT5542	Legal Issues in Corporate Governance
LEGT5551	Revenue Law
*LEGT5561	Legal Aspects of Finance
LEGT5562	Business Law in a Global Economy
*LEGT5564	Regulation of Government Agencies
*LEGT5581	Taxation Principles and Planning
*LEGT5582	Taxation of Business Entities
*LEGT5583	International Business and Taxation
*LEGT5586	Corporate Law, Tax and Strategy
*LEGT5523	Special Topic in Taxation
*LEGT5999	Project Report

Japanese Business Studies

Program Number 8037

JAPN5100	Business Japanese A
JAPN5101	Business Japanese B
JAPN5110	Business Japanese Interaction
JAPN5111	Hospitality Japanese
JAPN5120	Japanese Society and Culture
JAPN5200	Intermediate Japanese A
JAPN5201	Intermediate Japanese B
JAPN5202	Intermediate Japanese C
JAPN5203	Intermediate Japanese D
*JAPN5210	Japanese Professional Communication 1A
*JAPN5211	Japanese Professional Communication 1B
*JAPN5212	Japanese Professional Communication 1C
*JAPN5213	Japanese Professional Communication 1D
*JAPN5220	Japanese Professional Communication 2A
*JAPN5221	Japanese Professional Communication 2B
*JAPN5222	Japanese Professional Communication 2C
*JAPN5223	Japanese Professional Communication 2D
*JAPN5230	Japanese Professional Communication 3A
*JAPN5231	Japanese Professional Communication 3B
*JAPN5232	Japanese Professional Communication 3C
*JAPN5233	Japanese Professional Communication 3D
*JAPN5310	Advanced Japanese Studies Seminar
IBUS5605	Japanese Business and Management
*JAPN5300	Special Topics in Japanese Business Studies
*JAPN5999	Project Report

International Business

Program Number 9037

**IBUS5601	Global Business and the Multinational Enterprise
**IBUS5602	International Business and Cross-Cultural Management
**IBUS5603	Global Business Strategy and Management
**IBUS5604	Asia-Pacific Business and Management
IBUS5605	Japanese Business and Management
ACCT5905	International Accounting and Multinational Enterprises
ACCT5955	Management Accounting Issues in the Global Economy
ECON5104	International Economics
ECON5110	Developing Economies and World Trade
ECON5112	Economic Development and Transition
ECON5118	International Trade Policy
ECON5153	International Monetary Economics
FINS5516	International Corporate Finance
FINS5522	Asian Financial Market Analysis
FINS5550	International Financial Intermediation
FINS5551	International Insurance
ILAS5460	Asian Information Resources and Technology

INFS5972	Global Business Data Networks
IROB5728	Human Rights and Industrial Relations
IROB5912	International Dimensions of Negotiation Behaviour
IROB5949	International Human Resource Management
JAPN5100	Business Japanese A+
JAPN5101	Business Japanese B
LEGT5562	Business Law in a Global Economy
LEGT5583	International Business and Taxation
MARK5903	International Marketing
MARK5917	Marketing in Asia
IBUS5691	Special Topic in International Business
IBUS5699	Project Report in International Business

*** To qualify for the award of a specialisation, students must include all four subjects in their program of study.*

+ For students with no Japanese. Students with HSC or equivalent competence will be enrolled at a suitable level, subject to the results of a placement test.

Special Programs

Master of Commerce – Course Code 8402

Management Accounting (Open Learning)

This course is offered in Open Learning mode only.

Application form and further information is available from The Australian Centre for Management Accounting Development (ACMAD), a centre within the Faculty of Commerce and Economics (02) 9385 5913.

ACCT5980	Advanced Management Accounting Technologies
ACCT5981	Strategic Resource Management
ACCT5982	Managing the Service Oriented Organisation
ACCT5983	Managing Strategic Change
ACCT5984	Contemporary Issues in Management Accounting
ACCT5985	The Innovative Organisation

Plus two units from:

ACCT5986	Project Management
ACCT5987	Management of Manufacturing Systems
INFS5995	Information Management Systems

Plus four graduate units approved by the Head of School of Accounting.

Master of Commerce – Course Code 8404

Professional Accounting*

Program Number 1050

ACCT5908	Auditing
ACCT5930	Financial Accounting
ACCT5931	Strategic Management Accounting
ACCT5970	Accounting Concepts and Financial Reporting

ACCT5996	Management Accounting Control Systems
ECON5103	Business Economics
ECON5203	Statistics for Business
FINS5511	Corporate Finance
INFS5988	Business Information Systems
LEGT5511	Legal Foundations of Business
LEGT5541	Company Law
LEGT5551	Revenue Law

**This is a fixed program of 12 prescribed subjects. Students with major studies in Accounting may not normally enrol in Program 1050.*

Archives/Records Management Program Number 1131*

ACCT5901	Accounting: A User Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business
INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation or
LEGT5511	Legal Foundations of Business
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5210	Archival and Recordkeeping System Fundamentals
ILAS5220	Electronic Recordkeeping Regimes
ILAS5560	Professional Issues and Attachment
2 Electives	

**This is a fixed program of ten prescribed subjects and two electives approved by the Head of the School of Information, Library and Archive Studies.*

Audiovisual Management Program Number 1132*

ACCT5901	Accounting: A User Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business
INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation or
LEGT5511	Legal Foundations of Business
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5310	Audiovisual Management
ILAS5320	Preservation and Conservation of Audiovisual Materials
ILAS5350	Advanced Audiovisual and Multimedia Management
2 Electives	

**This is a fixed program of ten prescribed subjects and two electives approved by the Head of the School of Information, Library and Archive Studies.*

Information and Library Management Program Number 1133*

ACCT5901	Accounting: A User Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5410	Society, Information and the Record
ILAS5420	Information Sources: Access, Assessment and Acquisition

3 Electives

**This is a fixed program of ten prescribed subjects and three electives approved by the Head of the School of Information, Library and Archive Studies.*

Banking***Program Number 3032**

ECON5103	Business Economics
ECON5203	Statistics for Business
FINS5512	Financial Markets and Institutions
FINS5513	Security Valuation and Portfolio Selection
FINS5514	Capital Budgeting and Financial Decisions
FINS5516	International Corporate Finance
FINS5530	Financial Institution Management
FINS5534	Strategic Management of Credit Risk and Loan Policy
LEGT5561	Legal Aspects of Finance
IROB5901	Organisational Behaviour
MARK5902	Elements of Marketing

One further unit chosen from the following list:

FINS5515	Issues in Corporate Finance
FINS5517	Applied Portfolio Management and Modelling
FINS5522	Asian Financial Market Analysis
FINS5531	Risk and Insurance
FINS5533	Real Estate Finance and Investment
FINS5535	Derivatives and Risk Management Techniques

**This is a fixed program of eleven prescribed subjects and one elective from the list above.*

Funds Management**Program Number 3033**

In addition to the four common Master of Commerce core units, students must complete:

FINS5512	Financial Markets and Institutions
FINS5513	Security Valuation and Portfolio Selection
FINS5514	Capital Budgeting and Financial Decisions
FINS5517	Applied Portfolio Management and Modelling
FINS5535	Derivatives and Risk Management Techniques
FINS5541	Advanced Investment and Funds Management
FINS5542	Applied Funds Management

Plus one further unit chosen from the following list:

FINS5515	Issues in Corporate Finance
FINS5516	International Corporate Finance
FINS5522	Asian Capital Market Analysis
FINS5530	Financial Institutions Management

FINS5531	Risk and Insurance
FINS5533	Real Estate Finance and Investment
FINS5534	Strategic Management of Credit Risk and Loan Policy
FINS5550	International Financial Intermediation
FINS5551	International Insurance
ECON5144	Superannuation and Retirement

Any other graduate subject approved by the Head of the School of Banking and Finance.

International Finance**Program Number 3034**

In addition to the four common Master of Commerce core units, students must complete:

FINS5512	Financial Markets and Institutions
FINS5513	Security Valuation and Portfolio Selection
FINS5514	Capital Budgeting and Financial Decisions
FINS5516	International Corporate Finance
FINS5522	Asian Financial Market Analysis
FINS5550	International Financial Intermediation
FINS5551	International Insurance

Plus one further unit chosen from the following list:

FINS5515	Issues in Corporate Finance
FINS5517	Applied Portfolio Management and Modelling
FINS5530	Financial Institutions Management
FINS5531	Risk and Insurance
FINS5533	Real Estate Finance and Investment
FINS5534	Strategic Management of Credit Risk and Loan Policy
FINS5535	Derivatives and Risk Management Techniques
FINS5541	Advanced Investment and Funds Management
FINS5542	Applied Funds Management

Any other graduate subject approved by the Head of the School of Banking and Finance

Hospitality Management**Program Number 6039+**

ACCT5901	Accounting: A User's Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business
INFS5988	Business Information Systems
ACCT5996	Management Accounting Control Systems
MARK5902	Elements of Marketing
HOSP5902	Human Resource Management in the Hospitality Industry
HOSP5903	Hospitality Services Management
HOSP5904	Hospitality and Tourism Law
HOSP5905	Hospitality Facilities Management
HOSP5907	Hospitality Tourism Marketing
HOSP5908	Strategic Operational Management

This course is a customised program offered at the International College of Tourism and Hotel Management campus in Manly. For further information please contact Mr Michael Simons on 93853814.

+ Subject to approval

Master of Information Management – Course Code 8923

Archives/Records Management Program Number 1134*

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation or
LEGT5511	Legal Foundations of Business
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5210	Archival and Recordkeeping System Fundamentals
ILAS5220	Electronic Recordkeeping Regimes
ILAS5560	Professional issues and attachment
5 Electives	

**This is a fixed program of seven prescribed subjects and five electives approved by the Head of the School of Information, Library and Archive Studies.*

Audiovisual Management Program Number 1135*

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation or
LEGT5511	Legal Foundations of Business
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5310	Audiovisual Management
ILAS5320	Preservation and Conservation of Audiovisual Materials
ILAS5350	Advanced Audiovisual and Multimedia Management
ILAS5560	Professional Issues and Attachment
4 Electives	

**This is a fixed program of eight prescribed subjects and four electives approved by the Head of the School of Information, Library and Archive Studies.*

Information and Library Management Program Number 1136*

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5410	Society, Information and the Record
ILAS5420	Information Sources: Access, Assessment and Acquisition
ILAS5560	Professional Issues and Attachment
3 Electives	

**This is a fixed program of seven prescribed subjects and five electives approved by the Head of the School of Information, Library and Archive Studies.*

Graduate Diploma – Course Code 5390

Professional Accounting (Customised) Program Number 9021

This course is only available to corporate groups by prior arrangement with the Faculty.

This program is offered on a customised basis over a fourteen month period. Certain subjects are studied during a session on a part-time basis. Others are studied during the Summer and mid-year recesses on a full-time basis.

ACCT5908	Auditing
ACCT5930	Financial Accounting
ACCT5970	Accounting Concepts and Financial Reporting
ACCT5996	Management Accounting Control Systems

Plus two units from:

ACCT5931	Strategic Management Accounting
ECON5103	Business Economics
ECON5203	Statistics for Business
FINS5511	Corporate Finance
INFS5988	Business Information Systems
LEGT5511	Legal Foundations of Business
LEGT5541	Company Law
LEGT5551	Revenue Law

Any other graduate subject approved by the Head of School of Accounting

Graduate Diploma – Course Code 5391

Archives/Records Management Program Number 1121*

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation or
LEGT5511	Legal Foundations of Business
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5210	Archive and Recordkeeping System Fundamentals
ILAS5220	Electronic Recordkeeping Regimes

**This is a fixed program of six prescribed subjects.*

Audiovisual Management Program Number 1122*

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation or
LEGT5511	Legal Foundations of Business
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5310	Audiovisual Management
ILAS5320	Preservation and Conservation of Audiovisual Materials

**This is a fixed program of six prescribed subjects.*

**Information and Library Management
Program Number 1123***

INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation
ILAS5110	Information Retrieval Systems
ILAS5120	Intellectual Organisation of Information and Records
ILAS5410	Society, Information and the Record
ILAS5420	Information Sources: Access, Assessment and Acquisition

**This is a fixed program of six prescribed subjects.*

Graduate Diploma – Course Code 5392
Management Accounting (Open Learning)

This course is offered in Open Learning mode only.

Application form and further information is available from The Australian Centre for Management Accounting Development (ACMAD), a centre within the Faculty of Commerce and Economics (02) 9385 5913.

ACCT5980	Advanced Management Accounting Technologies
ACCT5981	Strategic Resource Management
ACCT5982	Managing the Service Oriented Organisation
ACCT5983	Managing Strategic Change
ACCT5984	Contemporary Issues in Management Accounting
ACCT5985	The Innovative Organisation

Graduate Certificate in Commerce – Course Code 7355
Program Number 1112

ILAS5310	Audiovisual Management
ILAS5320	Preservation and Conservation of Audiovisual Materials
ILAS5350	Advanced Audiovisual and Multimedia Management
ILAS5360	Information Services in the Broadcast Environment

Graduate Certificate – Course Code 7356
Management Accounting (Open Learning/Distance Delivery)

This course is offered in Open Learning mode only.

Application form and further information is available from The Australian Centre for Management Accounting Development (ACMAD), a centre within the Faculty of Commerce and Economics (02) 9385 5913.

Students must complete four subjects from the following list:

ACCT5980	Advanced Management Accounting Technologies
ACCT5981	Strategic Resource Management
ACCT5982	Managing the Service Orientated Organisation
ACCT5983	Managing Strategic Change
ACCT5984	Contemporary Issues in Management Accounting
ACCT5985	The Innovative Organisation

Professional Accounting (Customised)

This course is only available to corporate groups by prior arrangement with the Faculty. This program is offered on a customised basis.

Students must complete the following four units or other units approved by the Head of the School of Accounting.

ACCT5908	Auditing
ACCT5930	Financial Accounting
ACCT5970	Accounting Concepts and Financial Reporting
ACCT5996	Management Accounting Control Systems

Special Program (Open Learning/Distance Delivery)

This course is only available to corporate groups by prior arrangement with the Faculty. This program is offered on a customised basis.

Students should complete four of the following units, offered in Open Learning mode through Distance Delivery:

ACCT5901	Accounting: A User Perspective
ECON5103	Business Economics
ECON5203	Statistics for Business
FINS5511	Corporate Finance
INFS5988	Business Information Systems
IROB5700	Management, Work and Organisation
LEGT5511	Legal Foundations of Business
MARK5902	Elements of Marketing

Subject Descriptions

Postgraduate Study

Descriptions of all subjects are presented in alphanumeric order within organisational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Postgraduate Subject Prerequisites

A candidate may not enrol in any subject without having satisfied any prerequisite requirement. The details of prerequisite requirements are set out in the section dealing with subject descriptions.

Accounting (School of Accounting)

ACCT5901

Accounting: A User Perspective

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: Nil

Note/s: Instead of ACCT5901, students may enrol in ACCT5930, which is a more technical introductory accounting subject. Students who wish to complete the special program in Professional Accounting or who wish to study more advanced financial accounting subjects, such as ACCT5970, should start with ACCT5930 rather than ACCT5901.

This subject is primarily for the users rather than the preparers of accounting information. The focus is on the understanding and the use of accounting information; the composition and meaning of the financial statements prepared for resource providers in accordance with the law and contractual arrangements; and accounting systems and reports designed for the decision makers within an organisation.

ACCT5902

Advanced Studies in Financial Accounting

Staff Contact: School Office

S1 L3 CP20

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

Note/s: Not offered in 1998.

This subject focuses on topics in advanced financial accounting and reporting including issues arising from complex structures and instruments; accounting problems in particular industries; cutting edge accounting issues and the deliberations of local and overseas accounting rule-making bodies; the conceptual frameworks used in setting accounting standards; and proposals for the strengthening of external financial reporting.

ACCT5903

Regulation in Accounting

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

Note/s: Not offered in 1998.

This subject focuses on: theories of regulation; alternative forms of regulatory arrangements and competing sources of regulatory authority; policy formation, implementation and enforcement; theories and empirical evidence related to regulatory processes and outcomes; and involves a comparative analysis of rules affecting accounting and auditing practices locally and overseas; an examination of rules relating to prospectuses, takeover documents, interim reports and other special purpose reports.

ACCT5904

Development of Accounting Thought

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Approval from the Head of School

Note/s: Not offered in 1998.

This subject focuses on the historical development of the body of thought underlying particular areas of study in the discipline of accounting; the origins and progression of significant ideas, theories, themes, and methodologies; the contributions by prominent individuals; and the attitudes of professional bodies and other parties to change.

ACCT5905

International Accounting and Multinational Enterprises

Staff Contact: School Office

S2 L3 CP20

Prerequisites: Approved Bachelor's degree with a major in Accounting, or equivalent, or ACCT5901, or equivalent.

Introduction to the international dimensions of accounting. Financial reporting and managerial accounting for effective operation in the global business environment. Cultural, political, financial, legal and other variable shaping accounting development. International accounting diversity. Multinational management and investors' perspectives on information disclosure and the harmonisation of reporting practices. International accounting standards. Foreign exchange risk and foreign currency accounting. International financial reporting issues and trends including multinational consolidation and segmentation. International financial statement analysis. Accounting information systems for multinational enterprises. Strategic planning and control of global operations. International performance evaluation.

ACCT5908

Auditing

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: ACCT5930 or equivalent

This subject examines the practice of auditing and the underlying concepts. Although the focus of attention is on audits carried out under the provisions of the Australian Corporations & Securities Legislation, reference is also made to other forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Topics include: risk analysis approach; assessment of risk; development of audit strategy; internal control evaluation and compliance testing; substantive testing; analytical review; auditing in an EDP environment; audit sampling; audit reporting; contractual and common law duties; the role of ethics; and an introduction to internal and public sector auditing.

ACCT5909

Current Developments in Auditing Research

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Approval from the Head of School

An examination of current areas of research in auditing and substantive studies in each area. The following topics will be considered: theory about auditing; overview of audit research; nature of audit work; agency theory and the existence of the audit function; human information

processing in auditing; audit teams and the review process; experience and expertise; independence; audit fees and other service fees; effect of the audit report; and future development in audit theory and research.

ACCT5910

Financial Statement Analysis

Staff Contact: School Office

S2 L3 CP20

Prerequisites: FINS5511 or FINS5513 and ACCT5901 or ACCT5930 or equivalent

This subject examines the: sources of information available to analysts; traditional ratio analysis; application of techniques of financial analysis to equity valuation; credit assessment; and price regulation. Also looked at are: calculations of key indicators of financial performance; issues arising from international differences in accounting standards and practices; off-balance sheet financing and financial instruments; problems arising from complex organisational structures; and strategies for managing the financial analysis function.

ACCT5915

Individual Judgement and Choice

Staff Contact: School Office

S1 L3 CP20

Prerequisite: Nil

Notes: Not offered in 1998.

This subject focuses on behavioural decision theory in the context of judgements made by users of accounting information, managers and auditors. Topics include: introduction to the fields of behavioural decision theory and decision analysis; limitations of human ability to process information; descriptive models of individual choice behaviour; other factors affecting judgement and choice; structuring of a problem; assessing consequences – measurement and weighting of dimensions; assessing uncertainties – probability assessment, confidence, group decision making; evaluation of alternatives – choice of criterion; decision making; evaluation of alternatives – choice of criterion; decision analysis involving multiple objectives and choice under uncertainty; ambiguity and choice; relationship between individual choice and organisational choice.

ACCT5917

Strategic Management: Systems and Processes

Staff Contact: School Office

S1 L3 CP20

Prerequisite: Nil

This subject explores the process and practice of strategic management – the constitution of an organisation's competitive positioning in its environment. Topics to be covered include: strategic thinking and analysis; the formulation and choice of strategic alternatives; managing extended strategic change; and the embedding of organisation at strategy in everyday activities. These topics are explored through a critical examination of relevant literatures, documented case studies and contemporary business practices.

ACCT5918**Advanced Auditing Technologies***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: ACCT5908 or equivalent

Topics covered in this subject include: risk analysis; analytical review; internal control evaluation; internal audit and operational auditing; CAATS; use of computer as an audit tool; going concern prediction; performance indicators and analytical review as an audit tool; auditing in a small business environment; compliance audits in the public sector; and investigating accountants' reports.

ACCT5929**Organisation Design***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: Nil**Note/s:** Not offered in 1998.

This subject examines the design of organisational structures and processes and the involvement of management and others therewith. Particular attention will focus on: contingency models of organisation design which stress the importance of various factors (such as size and environment) in the design process; organisational design as a (rational) managerial choice process; organisational design as a political process; and organisational design for specific purposes (e.g. job design, information systems design, control system design and reward system design).

ACCT5930**Financial Accounting***Staff Contact: School Office*

S1 or S2 L3 CP20

Prerequisite: Nil

Note/s: Students may not enrol in ACCT5901 and ACCT5930 as both are introductory accounting subjects. While ACCT5901 has a strong focus on the user of financial reports, ACCT5930 is more concerned with the technical aspects of financial report preparation. Although ACCT5901 is the normal 'core' accounting unit, students are allowed to substitute ACCT5930 for it.

This subject examines the fundamentals of financial accounting for entities of simple organisational design; financial recording processes, systems design and internal control; preparation of general purpose statements of financial position, operating performance and cash flow statements; responsibilities in financial reporting; financial reporting constraints; recognition and measurement of specific financial statement elements; and analysis and interpretation of financial reports.

ACCT5931**Strategic Management Accounting***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: ACCT5996 or equivalent

This subject investigates various ways to allocate and manage organisational resources in a competitive environment. The focus is on value creation and cases are

used to examine contemporary Australian and international best practice. Topics include value chain analysis; shareholder and customer value; strategic partnering and alliances; customer profitability analysis; project appraisal; and strategic cost analysis.

ACCT5932**Public Sector Accounting and Financial Reporting***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: ACCT5901 or ACCT5930 or equivalent

A review of accounting methods applied by Commonwealth, State and Local Government entities. Fund accounting and cash-based reporting. Accrual-based reporting including a review of the issues associated with the measurement of assets and liabilities in the public sector. Infrastructure assets, heritage assets, and obligations arising from complex transactions. Departmental and whole of government reports. Issues arising from the 'commercialisation' of government units. Identification and costing of community service obligations. Performance indicators and the evaluation of financial performance and service quality.

ACCT5942**Accounting for Complex Entities and Transactions***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: ACCT5930 or equivalent**Note/s:** Not offered 1998.**ACCT5943****Concepts and Issues in Financial Reporting***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: ACCT5930 or equivalent**Note/s:** Not offered 1998.**ACCT5949****Managerial Dynamics***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: Nil

This subject examines the management of a technical specialty or specialist function (for example, the provision of accounting services) in an organisation. Topics include: service provision in 'intelligent enterprises'; technical specialists as managers; the nature of managerial work; managing patterns of interaction, discourse politics, commitment, ambiguity and change. Numerous case studies are used to examine issues.

ACCT5951**Current Developments in Accounting Research – Financial***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Approval from the Head of School

Review of alternative approaches to the development of theories in external reporting. Explication and evaluation of substantive theories and associated research studies.

Examination of research findings related to the accounting and reporting environment, agency cost and financial contracting, the properties of reported accounting numbers, predictive value of accounting information, the use of information in capital markets, and the use of accounting reports by individual decision makers.

ACCT5952

Current Developments in Accounting Research – Managerial

Staff Contact: School Office

S1 L3 CP20

Prerequisite: Approval from the Head of School

The aim of this subject is to equip students with a comprehensive understanding of contemporary management accounting research, which emanates from different philosophical perspectives and employs different theories and research methods. Research is divided into two broad streams: work that seeks (a) to 'explain and design', and (b) to 'understand and interpret' the practice of management accounting in organisational societies. Topics covered include 'design' approaches using behavioural decision theory, contingency theory, institutional theory, and others and interpretive approaches using symbolic interactionism and theories of culture. There is also brief coverage of national differences in management accounting practice and of critical analyses of the development and operation of management accounting systems.

ACCT5955

Management Accounting Issues in the Global Economy

Staff Contact: School Office

S2 L3 CP20

Prerequisite: ACCT5996 or equivalent

This subject examines a series of contemporary challenges to management accounting with the globalisation of business. Topics include: performance measurement and reward systems design; profit and investment centre evaluation; transfer pricing; the role of management accounting in managing human resources and environmental issues; advanced cost estimation; capacity management; design of cost management systems and advanced cost analysis. A particular focus is placed on these issues in multinational organisations.

ACCT5956

Management Planning and Control

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Nil

Planning and control processes in organisations, and the involvement of management and management support personnel with them. Topics include: 'formal' and 'organisational' perspectives on management planning and control; planning and decision-making in organisations – some alternative perspectives and descriptions; planning and budgeting – theoretical perspectives and organisational descriptions; organisation structures and structuration;

control processes in organisations – some alternative perspectives; participation as a mode of organisational control; accounting control systems – some alternative perspectives; designing management accounting systems – prescription or organisational choice; categorising and evaluating the literatures on management planning and control.

ACCT5967

Special Topic in Accounting

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: ACCT5997 or equivalent

To assist MCom Hons students in completion of research project requirement. May consist of an examinable readings program defined to meet the needs of a particular student or a formal program undertaken by a group of students whose research projects are in a common area.

ACCT5970

Accounting Concepts and Financial Reporting

Staff Contact: School Office

S2 L3 CP20

Prerequisite: ACCT5930 or equivalent

This subject covers: preparation of financial statements for entities of complex organisational design; cross border entities and transactions; consideration of issues in asset, liability, expense and revenue recognition and measurement; accounting for primary and derivative financial instruments; and analysis and interpretation of financial statements of complex entities.

ACCT5994

Thesis (full-time)

Staff Contact: School Office

CP120

ACCT5996

Management Accounting Control Systems

Staff Contact: School Office

S2 L3 CP20

Prerequisite: ACCT5901 or ACCT5930 or equivalent

This subject serves as a springboard into management accounting studies for graduate students without recent undergraduate studies in the area. It examines the design and operation of management accounting systems whose role is to provide financial and non-financial information about value generation and resource consumption to people within organisations to facilitate better decisions and thereby promote effective and efficient performance. This subject locates management accounting in contemporary production and operating environments. Topics include: the role of management accounting in planning and control; resourcing of projects and processes; project, job and activity-based costing; assigning value to processes; provision of, spending on, and consumption of, resources; managing time, quality and variability; performance; and the manner in which management accounting systems affect, and are affected by, human behaviour.

ACCT5997**Seminar in Research Methodology***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Approval from the Head of School

This subject considers the relationship between science and scientific method; provides an introduction to the interpretation of the key statistical techniques used in accounting research; and considers and reviews some of the principle research methods that have been used to address issues in accounting.

ACCT5998**Project Seminar***Staff Contact: School Office*

CP20

Prerequisite: Approval from the Head of School**ACCT5999****Project Report***Staff Contact: School Office*

CP40

Prerequisite: Approval from the Head of School**ACCT6001****Thesis (part-time)***Staff Contact: School Office*

CP60

Prerequisite: ACCT5997 and approval from the Head of School**Servicing Subject**

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Engineering Handbook.

ACCT9062**Accounting for Engineers***Staff Contact: School Office*

F L1.5 CP10

Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning.

Open Learning Subjects

The following subjects are only available to students enrolled in Open Learning programs offered by the Australian Centre for Management Accounting Development (ACMAD).

ACCT5980**Advanced Management Accounting Technologies***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject addresses technical and organisational issues associated with new management accounting technologies, such as: comparative cost analysis; process value analysis; activity based costing and budgeting; throughput accounting and synchronous manufacturing; transfer pricing and interdependencies; target and life cycle costing; cost of quality; benchmarking and goal setting.

ACCT5981**Strategic Resource Management***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject will introduce you to emergent thinking on the role of the management accountant. The focus is on adding value to the business rather than emphasising financial control. The new Management Accountant is strategic, proactive, customer focused, team based and change orientated. The link between strategy, resourcing and change is highlighted to ensure the effective use of an organisation's resources in creating value. The subject aims to introduce strategic resource management as a new way of thinking about organisational functioning, and develop an understanding of the key drivers of value in organisations from the perspectives of shareholders and customers.

ACCT5982**Managing the Service Oriented Organisation***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject deals with managerial processes by reference to organisations that seek to be service orientated. It covers: intelligent enterprise and agile competition; defining and redefining a service focus; managerial contexts and the effects of ambiguity, time and space; managing interactions, discourse and symbols; managing culture, power and difference; exercising leadership and securing commitment; the dynamics of managing and being a manager; judging success.

ACCT5983**Managing Strategic Change***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

Managing strategic change offers a perspective from state-of-the-art international strategic theory and practice. A vital part of the management accountant's new role in organisations is to act as creators, analysers and communicators of information in strategy formulation processes. Management accountants therefore need to be able to support the strategic re-positioning of their organisations through the use of appropriate investment strategies, participation in team based processes and the application of performance measurement techniques. Management accountants need the skills to become players in the strategy process.

ACCT5984**Contemporary Issues in Management Accounting***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject treats a range of contemporary social and organisational issues from the perspective of a new management accounting paradigm. It aims to introduce a distinctive Management Accounting perspective on organisational functioning. It will develop skills in applying this perspective to a range of organisational issues and situations. It aims to develop an understanding of the positive contributions management accounting can make to organisational thought and practice.

ACCT5985**The Innovative Organisation***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

The Innovative Organisation will introduce you to current trends in using organisational structures and processes to support superior organisational performance. This subject aims to explain why innovative organisational structures have emerged in response to the current business environment and describe the characteristics of World Best Practice organisations. It will highlight the philosophies underlying the new organisational culture and behavioural changes that are required, and demonstrate how new manufacturing technologies and strategic imperatives have an impact on traditional organisational structures and processes.

ACCT5986**Project Management***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject explores how responsibility for the overall planning, control and coordination of a project may be exercised within a multidisciplinary function, during the lifetime of a project. Topics include: the nature of projects and project management; the project manager and legal matters; organisational structure and teams; time and cost management; quality and human resource management; risks and contracts management; project evaluation, selection and initiation; contracts and tendering; planning and scheduling; administration, monitoring and control; project termination and beyond.

ACCT5987**Management of Manufacturing Systems***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject is designed to provide a solid grasp of the fundamental principles and current major issues in the field of modern manufacturing management. It presents an integrated and coherent account of new production management philosophies, with a strong emphasis on the

relationship between manufacturing and business strategies, and the strategic implications of particular manufacturing management decisions, plans, policies and performance measures.

INFS5995**Information Systems Management***Staff Contact: ACMAD (02) 9385 5913*

S1 or S2 CP20

Prerequisite: Nil

This subject addresses the organisational need for information management and systems technologies available to support this purpose. Topics covered include: strategic importance of information; information systems planning; organisational structure and configuration of information systems; management of communications; management of end user computing; computer based support for executive decision making; security, risk and audit; people – the important resource; emerging technologies.

Business Law and Taxation**(School of Business Law and Taxation)****LEGT5511****Legal Foundations of Business***Staff Contact: School Office*

S1 or S2 L3 CP20

Prerequisite: Nil

Law is an increasingly significant factor in business. In any business decision fundamental legal questions may arise about the potential liabilities of the parties, the rights that the parties have and how the business or transaction should be organised. This subject introduces the Australian legal system; outlines alternative forms of business organisation; discusses the legal framework of business regulation; and examines areas of law particularly relevant to business including the law of contract and torts, the law relating to specialised commercial transactions, the regulation of restrictive trade practices and sales promotion, and intellectual property.

LEGT5522**Special Topic in Business Law***Staff Contact: School Office*

S1 or S2 L3 CP20

Prerequisite: Approval from the Head of School

A specially assigned project, program or set of readings relating to research in business law.

LEGT5523**Special Topic in Taxation***Staff Contact: School Office*

S1 or S2 L3 CP20

Prerequisite: Approval from the Head of School

A specially assigned project, program or set of readings relating to research in taxation.

LEGT5531**Legal Regulation of Business***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: LEGT5511 or equivalent or Approval from the Head of School

Trade practices and fair trading laws have assumed fundamental importance in the Australian marketplace. This subject examines the regulation of restrictive trade practices under the *Trade Practices Act 1974* (Commonwealth) and the Competition Code with particular reference to collusive activity, distribution methods, pricing arrangements, abuse of market power, mergers and access to essential facilities. This subject also examines major fair trading initiatives under the *Trade Practices Act* and State and Territory Fair Trading legislation with particular reference to misleading or deceptive conduct, unconscionable conduct, advertising and marketing strategies and product liability. Aspects of the protection of intellectual property are also examined.

LEGT5541**Company Law***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: LEGT5511 or equivalent or Approval from the Head of School

The law relating to business organisations, including partnerships, joint ventures, trading trusts, and companies incorporated under the *Corporations Law*. The primary focus is on company law and, in particular, the significance of the corporate entity; groups of companies; the division of corporate control amongst directors, management and shareholders and their respective roles; the duties of directors; share and debt capital; fund raising; enforcement of shareholders' rights; insolvency and liquidation.

LEGT5542**Legal Issues in Corporate Governance***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: LEGT5541 or equivalent or Approval from the Head of School

The corporation is the dominant institution in Australian commerce. This subject examines the legal and commercial operation of the modern corporation from the perspective of corporate governance issues. Topics include the respective positions of directors, management and shareholders, and their rights and duties; the allocation of corporate power; control mechanisms and shareholder agreements; the position and authority of corporate regulators. The subject will incorporate case studies based on contemporary examples and practices.

LEGT5551**Revenue Law***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: LEGT5511 or equivalent or Approval from the Head of School

A series of major changes beginning in the mid 1980s have transformed the Australian tax system. The complexity and comprehensiveness of the Australian tax system mean that tax considerations are now of major importance in most business decisions. After outlining tax policy, tax mix and tax reform considerations, this subject concentrates on income taxation in Australia. Topics include: concepts of income; allowable deductions; tax accounting; taxation of partnerships; trusts and corporations; anti-avoidance provisions; tax administration; capital gains tax; and fringe benefits tax.

LEGT5561**Legal Aspects of Finance***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Nil

The size and complexity of modern capital markets requires a comprehensive understanding of essential legal concepts involved. Topics include commercial structures including companies, joint ventures, partnerships and trusts; procedures for equity and debt financing of entrepreneurial schemes with special reference to both law and practice; the regulation of the securities market; corporate restructuring and take-overs, mergers and reconstructions; the law of company charges; aspects of the taxation of commercial financing.

LEGT5562**Business Law in a Global Economy***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: Nil

Developments in technology, telecommunication and deregulation which have taken place in the latter part of this century have led to the creation of a *global* economy. This subject addresses the legal environment of this economy and aspects of its operation. Topics include GATT and the World Trade Organisation; the laws and practices relating to international sales and financing agreements; arrangements for conducting international business, including franchising, licensing, joint ventures and technology transfer; the resolution of international disputes and the protection of intellectual property.

LEGT5563**Technology, Information and the Law***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Nil

The rapidly evolving developments in computers and information technology pose particular challenges for society and the law. This subject examines those areas of law which have a major regulatory impact on the hardware, software, and networked communications which make up information technology. Topics include the intellectual property regime (in particular copyright, patents and confidential information); technology crimes; tortious and contractual issues in relation to the supply of goods and services; data protection and privacy; regulations of the Internet; and other current issues.

LEGT5564**Regulation of Government Agencies***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Nil

The executive arm of government possesses wide regulatory and administrative powers. This subject examines the law controlling the bureaucracy in the exercise of these powers. It covers delegated legislation, the control and review of administrative action and discretionary powers, and freedom of information. The roles, powers and functions of the major regulatory agencies with particular reference to the Australian Competition and Consumer Commission, the Australian Securities Commission and the Australian Taxation Office are also examined.

LEGT5571**Franchising***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Nil

Franchising is becoming the dominant force in the distribution of goods and services. This subject examines the nature, development and significance of franchising in the Australian and international economies and addresses relevant legal and commercial issues. The legal nature and commercial implications of other distribution strategies – technology transfers, trademark licensing, character and personality merchandising – are also examined.

LEGT5581**Taxation Principles and Planning***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: LEGT5551 or equivalent

Taxation is a necessary component of any modern economy. In Australia the dominant form of taxation is income taxation. Any country imposing an income tax will face several fundamental policy options. Responsible businesses in any country with an income tax will endeavour to legitimately minimise their tax liability. In this subject Australian income tax law is examined in the context of the policy principles influencing Parliament and of planning opportunities that currently exist in Australia. The focus of the subject is on principles and planning issues relating to the determination of taxable income. The subject examines the meaning of income under ordinary concepts and statutory extensions to those concepts. Particular emphasis is placed on Capital Gains Tax as an extension of the ordinary concepts of income. It discusses problems associated with the taxation of fringe benefits. The rationale behind, and issues in the interpretation of, the general allowable deduction provisions are examined. The subject makes a detailed examination of selected specific deduction provisions. Questions of the timing of recognitions of income and deductions are also dealt with and particular emphasis is placed on specific profit and loss tax accounting.

LEGT5582**Taxation of Business Entities***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: LEGT5551 or equivalent

Australia currently taxes the different types of business entities in ways that are consistent with their legal form. It follows that some economically equivalent business structures are treated quite differently from each other for tax purposes. Issues relating to the choice of a particular type of business entity and its operation produce tax planning opportunities and tax policy challenges. This subject examines tax issues relevant to the creation, operation and termination of partnerships, trusts and companies. It places particular emphasis on a detailed examination of the dividend imputation system and on issues arising when dividend income moves through a partnership, a trust or an interposed company. It also examines tax issues relevant to other selected business entities such as joint ventures, cooperatives, and superannuation funds.

LEGT5583**International Business and Taxation***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: LEGT5551 or equivalent

In the world economy, barriers to international investments are rapidly falling. Of the remaining barriers some of the most significant are differences in legal and tax systems and the inadequate coordination of different tax systems. This subject examines the general legal framework of international trade and direct investment. It discusses the principles relevant to international taxation and uses the Australian international tax rules to highlight possible international tax policy choices and problems. Prospects for the improved coordination of international tax rules through harmonisation and through bi-lateral and multi-lateral treaty networks are examined. Special emphasis is given to practical legal and tax issues associated with international direct investments.

LEGT5586**Corporate Law, Tax and Strategy***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: LEGT5551 and LEGT5541 or equivalents

What are the legal and tax implications of the different financing alternatives available to corporations? Are all the different methods of profit distribution from a company equally tax effective? What are the different strategies available to a takeover bidder and when should they be used? How should a corporate reorganisation be structured? This subject will examine these and similar questions, relating to the interaction between legal and tax questions in corporate governance, through a series of case studies and simulations.

LEGT5999**Project Report***Staff Contact: School Office*

S1 or S2 CP40

Prerequisite: Approval from the Head of School

Business Statistics (School of Economics)

ECON5201

Comparative Forecasting Techniques

Staff Contact: Prof R Bewley

S2 L3 CP20

Prerequisite: ECON5207 or ECON5248

Topics include the following: exponential smoothing, Box-Jenkins techniques, transfer functions, VAR models, combination of forecasts, accuracy of forecasts, spreadsheets and forecasts.

ECON5203

Statistics for Business

Staff Contact: To be advised

S1 or S2 L3 CP20

Prerequisite: Nil

The aim of this subject is to provide students with the appropriate statistical tools for application to applied problems and current research in business. Topics will include: quantitative analysis of statistical data, sampling distributions, statistical estimation; hypothesis testing; multiple regression; introduction to time series analysis; forecasting; index numbers.

This subject will emphasise practical aspects of model building.

ECON5204

Mathematics for Business

Staff Contact: To be advised

SS L3 CP20

Prerequisite: Nil

The aim of this subject is to provide students with the appropriate mathematical tools for application to applied problems and current research in business. Topics will include: calculus, basic optimisation techniques, mathematics of finance, matrix algebra, introduction to linear programming. This subject will emphasise practical aspects of mathematics in business applications.

ECON5207

Elements of Econometrics

Staff Contact: A/Prof E Sowe

S2 L3 CP20

Prerequisite: ECON5203

The simple and multivariate regression models with economic applications emphasising practical aspects of model building. Extensions of multiple regression models when the classical assumptions break down. Introduction to simultaneous equation models. Quantitative studies of applied econometric themes such as consumption, demand, investment and production.

ECON5211

Applied Business Statistics

Staff Contact: A/Prof E Sowe

S1 L3 CP20

Prerequisite: ECON5203

Graphical methods in statistical data presentation and analysis, including detection of outliers and regression regimes. Non parametric tests for quick and robust inferences on the statistical significance of findings from sample data.

ECON5212

Analysis of Survey Data

Staff Contact: To be advised

S2 L3 CP20

Prerequisite: ECON5203

Sample survey analysis (with applications in accountancy, economics, finance, industrial relations and marketing). Methods include regression models and discrete choice models. Particular emphasis is given to presentation of results.

ECON5213

Case Studies in Business Statistics

Staff Contact: To be advised

S2 L3 CP20

Prerequisite: ECON5212 and ECON5248

Notes: Not offered 1998.

ECON5215

Advanced Econometrics A

Staff Contact: Prof R Bewley

SS L3 CP20

Prerequisite: Permission of the Head of the School

Notes: Not offered 1998.

ECON5225

Advanced Econometrics B

Staff Contact: Prof R Bewley

SS L3 CP20

Prerequisite: Permission of the Head of the School

Notes: Not offered 1998.

ECON5232

Dynamic Models

Staff Contact: Dr L Fisher

S1 HPW3 CP20

Prerequisite: ECON5204

This mathematical based subject develops matrix algebra, linear and vector difference equations, and deterministic simulation of dynamic models.

ECON5233

Operations Research

Staff Contact: Dr M Yang

S2 L3 CP20

Prerequisite: ECON5204 and ECON5203

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Linear programming, quadratic

programming, and dynamic programming with applications to transportation, inventory, portfolio selection and other fields related to economics. In addition, students are required to undertake a case study requiring data collection and analysis.

ECON5248

Business Forecasting

Staff Contact: Dr J Murray

S1 L3 CP20

Prerequisite: ECON5203

This subject looks at the use of econometric and statistical techniques relevant to forecasting in a business environment and computer implementation of the methods. Short-term forecasting using time series analysis, long-term forecasting with S-shaped growth curves and trend analysis. The study of applied work is emphasised in this non-specialist course.

ECON5251

Applied Econometrics

Staff Contact: To be advised

S1 L3 CP20

Prerequisite: ECON5207

This subject considers alternative analytical approaches to applied econometric work. Various empirical problems are considered and the relative merits of available solutions are assessed. Specific attention is given to diagnostic testing in an LM framework, dynamic specification, influential data and non-stationarity. Practical experience is gained through replicating and extending published applied studies.

ECON5252

Time Series Analysis

Staff Contact: Dr M Yang

S2 L3 CP20

Prerequisite: ECON5251

This subject focuses on the theoretical derivation and properties of time series estimators including single equation and systems cointegrating estimators and tests for cointegration.

ECON5253

Modelling High Frequency Time Series Data

Staff Contact: Dr L Fisher

S1 L3 CP20

Prerequisite: ECON5207

This subject is concerned with the special statistical characteristics that arise when modelling time series data, such as commodity prices, interest rate and exchange rate data, that have been collected at high frequency (such as daily or hourly). Topics include modelling time varying volatility (ARCH models), generalised method of moments estimators (GMM), and non-normality issues.

ECON5254

Econometric Theory

Staff Contact: A/Prof E Sowe

S1 L3 CP20

Prerequisite: ECON5207

A coherent theoretical development of multiple regression analysis: Restricted least squares and tests of exact linear restrictions on parameters; theoretical aspects of problems with data; basic approaches to econometric specification in nested and non-nested models; error autocorrelation and heteroskedasticity.

ECON5255

Econometric Model Building

Staff Contact: Dr J Murray

S2 L3 CP20

Prerequisite: ECON5254

Formal theoretical development of the specification, identification and estimation of macroeconomic models and comparison of alternative modelling strategies. A detailed study of 'real-world' econometric models will be undertaken.

ECON5284

Mathematical Methods in Economics

Staff Contact: Dr L Fisher

S2 L3 CP20

Prerequisite: ECON5232

This subject gives students a working knowledge of static and dynamic optimisation techniques applied in economics. Topics include classical optimisation, comparative statics, non-linear programming, differential equations and optimal control. All techniques introduced are illustrated with mainstream applications such as consumer theory and the neo-classical theory of optimal growth.

ECON5285

Seminar in Advanced Econometrics

Staff Contact: Prof R Bewley

CP20

ECON5291

Special Topic in Econometrics

CP20

Prerequisite: Approval from the Head of School

ECON5297

Thesis

Staff Contact: Prof R Bewley

CP120

ECON5298

Econometrics Research Seminar

Staff Contact: Prof R Bewley

CP20

Students enrolled in ECON5299 are required to present a seminar on their research topic.

ECON5299

Project Report

Staff Contact: Prof R Bewley

CP40

Prerequisite: Approval from the Head of School

Economic History (School of Economics)

ECON5351

International Economic Relations since 19th Century

Staff Contact: Dr D Meredith

S2 L3 CP20

Prerequisite or corequisite: ECON5103

ECON5353

Approaches to Economic and Social History

Staff Contact: Dr B Dyster

S1 L3 CP20

Prerequisite or corequisite: ECON5103

Note/s: Not offered 1998.

ECON5354

Special Subject in Economic History 2

Staff Contact: Dr B Dyster

S2 L3 CP20

Prerequisite: ECON5367

Note/s: Not offered 1998.

ECON5356

Australian Economic Policy Since Federation

Staff Contact: Dr B Dyster

S1 L3 CP20

Prerequisite or corequisite: ECON5103

ECON5359

Research Seminar

Staff Contact: Dr B Dyster

CP20

Prerequisite: Approval from the Head of School

Note/s: Not offered 1998.

ECON5360

Thesis

Staff Contact: Dr B Dyster

CP120

ECON5367

Special Subject in Economic and Social History 1

Staff Contact: See Head of School

SS L3 CP20

Prerequisite or corequisite: ECON5103

Note/s: Not offered 1998.

Economics (School of Economics)

ECON5100

Economic Analysis

Staff Contact: Dr G Fishburn

S1 or S2 L3 CP20

Prerequisite or corequisite: ECON5103

A subject primarily designed for students who wish to study further subjects in economics. The objective is to acquire a deeper understanding of the analysis of micro and macroeconomic problems.

ECON5101

Seminar In Advanced Economic Analysis

Staff Contact: A/Prof B Rao

SS L3 CP20

Prerequisite: Approval from the Head of School

Note/s: Not offered 1998.

ECON5103

Business Economics

Staff Contact: A/Prof G Kingston

S1 or S2 L3 CP20

Prerequisite: Nil

An introduction to economic analysis and policy. Using a case study approach, students will examine government and business reports, magazine and newspaper articles, and monographs/journals dealing with contemporary economic issues. Reports or articles will be analysed using simple micro and macroeconomic tools and reasoning. The aim of the subject is to improve the economic literacy of students.

ECON5104

International Economics

Staff Contact: Dr G Fishburn

S2 L3 CP20

Prerequisite or corequisite: ECON5100

Note/s: Not offered 1998.

ECON5108

Public Finance

Staff Contact: Prof J Piggott

S2 L3 CP20

Prerequisite or corequisite: ECON5103

Public expenditure and taxation, budgetary policy and federal-state financial relations; partial and general equilibrium analysis of taxation; incidence and resource allocation effects of income taxes, wealth taxes and outlay taxes.

ECON5110

Developing Economies And World Trade

Staff Contact: A/Prof J Lodewijks

S2 L3 CP20

Prerequisite or corequisite: ECON5100

This subject focuses on: trade and developing countries; trade and growth; new trade theory and LCDs; foreign trade regimes; liberalisation and trade negotiations; the role of

WTO; economic integration; international factor mobility, particularly foreign investment; aid and debt issues; the role of World Bank and IMF; stabilisation experiences; and growth-oriented adjustment policies.

ECON5112

Economic Development and Transition

Staff Contact: Mr JA Zerby
S1 L3 CP20

Prerequisite or corequisite: ECON5103

The most striking feature of development experience has been the large difference in the economic performance of individual countries and regions. This subject examines the performances of the East Asian and South East Asian economies and compares this with China and the divergent paths taken by transitional economies in Asia and Central and Eastern Europe.

ECON5115

Natural Resource Economics

Staff Contact: A/Prof G Waugh
S1 L3 CP20

Prerequisite or corequisite: ECON5103

An introduction to the exploitation of natural resource systems within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure improved management without exploitation of these renewable and non-renewable resources under different property rights regimes.

ECON5116

Environmental Economics

Staff Contact: A/Prof G Waugh
S2 L3 CP20

Prerequisite or corequisite: ECON5103

Note/s: Not offered 1998.

ECON5117

Economics of the Corporation

Staff Contact: Dr K Meagher
S2 L3 CP20

Prerequisite or corequisite: ECON5103

Examines the economics of internal organisations in firms, corporations and other formal organisations. It will address questions such as: why do organisations arise in market economies, how are incentives designed in organisations, how do organisations coordinate the decisions of many diverse agents, how does organisational design affect business strategy, what determines different organisational productivities (eg: Japanese versus Western firms)? It will address issues of transaction cost economics, information economics and principal-agent theory.

ECON5118

International Trade Policy

Staff Contact: Dr P Robertson
S2 L3 CP20

Prerequisite or corequisite: ECON5103

This subject looks at Australia in an interdependent world; direction and composition of world trade; trade in services; trade theory and trade policy; strategic trade policy and imperfect competition; international competitiveness; barriers to trade and trading blocks; international institutions and policy; NAFTA, WTO and EU; the World Bank and the IMF; foreign currency markets; and international policy coordination.

ECON5144

Superannuation and Retirement

Staff Contact: A/Prof G Kingston
S1 L3 CP20

Prerequisite or corequisite: ECON5103

Topics include demographic transition in Australia and the world economy, alternative policies for retirement income provision, the distinction between defined benefit funds and defined contribution funds, investment strategies for defined contribution funds, the retirement decision and its implications for labour force participation of the elderly, annuity markets and instruments, and Australia's recently-introduced Superannuation Guarantee, including its interaction with the pre-existing age pension and implications for macroeconomic performance.

ECON5153

International Monetary Economics

Staff Contact: Dr M Monadjemi
S1 L3 CP20

Prerequisite or corequisite: ECON5100

Note/s: Not offered 1998.

ECON5154

Microeconomic Analysis 1

Staff Contact: Prof J Piggott
S1 L3 CP20

Prerequisite: Head of School's approval

Consumer theory: utility maximisation, duality, household production theory, revealed preference, measuring welfare changes, choice under uncertainty. Production theory: profit maximisation, cost minimisation, factor demands. Market structure: competition, monopoly, oligopoly, monopolistic competition. Markets in general equilibrium: competition, the two-sector model, welfare economics.

ECON5155

Microeconomic Analysis 2

Staff Contact: Dr C Alaouze
S2 L3 CP20

Prerequisite or corequisite: ECON5154

Note/s: Not offered in 1998.

ECON5156

International Trade

Staff Contact: To be advised
S1 L3 CP20

Prerequisite or corequisite: ECON5154

Note/s: Not offered 1998.

ECON5158**Economics of Labour Markets***Staff Contact: Dr T Stegman.*

S1 L3 CP20

Prerequisite or corequisite: ECON5154

Traditional models of labour supply; participation and hours of work, immigration. Provision of training and skills, human capital theory. The theory of screening, specific and general skills models. Demand for labour, marginal productivity theory, labour hoarding, quit rates and turnover. Internal labour markets. The theory of wage differentials and the structure of earnings. Labour market segmentation. Trade unions and theories of bargaining.

ECON5159**Industrial Organisation***Staff Contact: A/Prof R Conlon*

S2 L3 CP20

Prerequisite or corequisite: ECON5154

Topics covered will be from amongst the following. Theory of the firm, production costs, monopoly, dominant and fringe firms, cartels, oligopoly and monopolistic competition, differentiated products, regulation, advertising, horizontal and vertical integration, strategic behaviour by firms, and R & D. Both theoretical and empirical results will be covered in the subject.

ECON5163**Microeconomic Policy***Staff Contact: A/Prof B Conlon*

S1 L3 CP20

Prerequisite or corequisite: ECON5103

Contemporary issues in Australian microeconomic policy. Topics include the implications of market structure for economic efficiency and income distribution and the role of competition policy in a global environment; the design of regulatory policy; the effect of tariffs and other trade barriers on economic welfare and the use of trade and industry policy to foster structural change in the economy; public sector investment and pricing decisions; privatisation of public enterprises; environmental policy and sustainable development.

ECON5164**Economic Reasoning***Staff Contact: Dr P Kriesler*

S2 L3 CP20

Prerequisite or corequisite: ECON5100

How do economists reason? How do they know when their theories are useful? This subject answers these questions. Within this context it examines the development of economics and the structure of macro and micro theory. After completing this subject, you will be able to apply economics logically to practical problems.

ECON5173**Macroeconomic Policy***Staff Contact: Dr N Warren*

S2 L3 CP20

Prerequisite or corequisite: ECON5103**Note/s:** Not offered 1998.**ECON5174****Macroeconomic Analysis 1***Staff Contact: A/Prof B Rao*

S1 L3 CP20

Prerequisite: Head of School's approval

The structure of macroeconomic models, growth theory and capital accumulation, the structure of short run classical and Keynesian models, equilibrium and disequilibrium models of the business cycle, open economy models, fiscal policy and deficits. Monetary policy and stabilisation theory.

ECON5176**Business Cycles and Economic Growth***Staff Contact: Dr G Otto*

S2 L3 CP20

Prerequisite or corequisite: ECON5174

This subject combines modern economic theory and quantitative techniques to examine theories of business cycles and economic growth. Measurement of business cycles, theories of real and nominal sources of business cycle fluctuations, endogenous growth theories, and cross-country growth analysis will be considered.

ECON5184**Macroeconomics Analysis 2***Staff Contact: A/Prof B Rao*

S2 HPW3 CP20

Prerequisite or corequisite: ECON5174**Note/s:** Not offered 1998**ECON5191****Special Topic in Economics**

CP20

Prerequisite: Approval of the Head of School**ECON5197****Project Report**

C40

Prerequisite: Approval of the Head of School**ECON5198****Economics Research Seminar**

CP20

Prerequisite: Approval of the Head of School**ECON5199****Thesis***Staff Contact: Dr G Otto*

CP120

Finance

(School of Banking and Finance)

FINS5511

Corporate Finance

Staff Contact: School Office

S2 L3 CP20

Prerequisites: ACCT5901 and ECON5103 and ECON5203 (or ECON5105 and ECON5203 and ACCT5933 for students in program 1051)

Essential aspects of financial decision-making in business. Designed to enable the student to usefully employ the following concepts in a business environment: investment decisions under uncertainty; cost of capital structure; mergers and takeovers; and working capital management.

FINS5512

Financial Markets and Institutions

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisites: ECON5103 and ECON5203

Analysis of the markets for the financial assets including the money, bond, stock and futures markets; the structure of interest rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets.

FINS5513

Security Valuation and Portfolio Selection

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisites: ECON5103 and ECON5203

The aim of this subject is twofold: (i) to introduce students to theoretical building blocks in the theory of finance; and (ii) to illustrate these by means of a combination of tutorial problems and case studies. Topics include: investment decisions under certainty; investment decisions under uncertainty (the portfolio selection problem); capital asset pricing model and arbitrage pricing theory; rudiments of theory and evidence; fundamentals of bond valuation; introduction to duration and the term structure of interest rates; valuation of equity shares; market efficiency: fads, bubbles, martingales.

FINS5514

Capital Budgeting and Financial Decisions

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisites: ECON5103, ECON5203 and FINS5513 or corequisite

This subject focuses on various aspects of corporate decision making. Topics include: Objectives of the corporation. Investment criteria under certainty and uncertainty. Quantitative techniques to assist managerial judgement including: capital budgeting; modelling and management of risk (including decision-tree analysis, diversification, sensitivity analysis and simulation). Capital

structure propositions; the impact of taxation and bankruptcy costs; information asymmetry and signalling approaches; dividend policy and imputation. Particular references to case studies and computer applications.

FINS5515

Issues in Corporate Finance

Staff Contact: School Office

S1 L3 CP20

Prerequisites: FINS5513 and FINS5514

Specialised topics in corporate finance with an emphasis on corporate governance, the market for corporate control and financing issues. Mergers, acquisitions, buyouts and proxy contests: theoretical issues, regulation and empirical evidence. Management compensation schemes and agency problems. Corporate distress. Regulatory and ethical issues of corporate finance. Long-term finance: initial public offerings and seasoned equity offerings: after market performance; leasing. Short-term finance: cash and liquidity management; working capital management.

FINS5516

International Corporate Finance

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: FINS5513 and FINS5514 or corequisite

Management of the financial functions for firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital for multinational corporations, financial management of multinational corporations, foreign direct investment and financial and political risks, the role of multinational banks and the financial benefits of Euro-currencies and Euro-bonds, international equity markets and financial management of multinational corporations in new regions such as APEC, NAFTA and the EU.

FINS5517

Applied Portfolio Management and Modelling

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: FINS5513

This subject provides the foundation for the analysis of active funds management: the dynamic management of equity and fixed-income portfolios. An emphasis is placed on model construction (including forecasting), data analysis, the use of derivative securities (such as options, futures, FRAs, swaps), both international and domestic diversification benefits, performance measures, risk measures, and risk management and control.

FINS5522

Asian Financial Market Analysis

Staff Contact: School Office

S2 L3 CP20

Prerequisite: FINS5513

This subject provides an in-depth analysis of the major financial markets in Asia. It aims at applying investment and international finance theory to the context of diverse Asian markets. After a review of the institutional structure of the markets and their role in economic development, the subject will examine equity market relationships, country risk analysis, portfolio management and hedging across Asian markets, syndication and off-shore banking and other contemporary issues.

FINS5530

Financial Institution Management

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisites: FINS5512 and FINS5513

The application of modern finance theory and financial modelling techniques to financial decision-making and risk management in financial institutions both domestic and international. Topics include: 1. Objectives of financial institutions from the perspective of portfolio, hedging and agency theories; 2. Application of portfolio, arbitrage pricing, option pricing and corporate finance theories, to the management of assets, liabilities, capital structure and off-balance sheet operations of financial institutions; 3. Interest rate risk management and financial futures; 4. Liquidity risk management; 5. Loan portfolio management, credit evaluation models, loan pricing and credit rationing; 6. Securities portfolio management; 7. Capital adequacy and prudential regulation and management; 8. International dimensions including exchange rate risk management and country risk assessment.

FINS5531

Risk and Insurance

Staff Contact: School Office

S2 L3 CP20

Prerequisite: FINS5513

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. This course emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risk environments, physical risk and death. Insurance is approached as a natural commercial response to risk. The subject deals with inference from insurance data, general insurance, motor insurance, very large risks, and life insurance.

FINS5533

Real Estate Finance and Investment

Staff Contact: School Office

S1 L3 CP20

Prerequisites: FINS5513

An evaluation of real estate financing, the mechanics of the mortgage market and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include the role of regulation,

taxation, government agencies, property trusts and the banking system in promoting real estate activity. An analysis of real estate price and yields, diversification aspects and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

FINS5534

Strategic Management of Credit Risk and Loan Policy

Staff Contact: School Office

S2 L3 CP20

Prerequisites: FINS5512 and FINS5513

This subject is concerned with risk and policy in the loan funds markets, and has two basic themes: (i) the assessment of risk in the selection process in an imperfect market via a review of credit analysis, industry, country, firm, and management risk; (ii) the design and structure of loan policy in a risk return framework. Loan policy is examined as it relates to the corporate market, the consumer market, agriculture, real estate, small business and trade finance.

FINS5535

Derivatives and Risk Management Techniques

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisites: FINS5513

This is an intermediate subject of options, futures and the techniques using these contracts to offset some of the risk associated with some given market commitment. Topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS5541

Advanced Investment and Funds Management

Staff Contact: School Office

S2 L3 CP20

Prerequisite: FINS5517, and FINS5535 or corequisite

The subject covers advanced techniques of modern fund management. Topics include: asset allocation decisions, domestic versus international fund components, integration of equity, bond and cash management, program trading, design of algorithms for automated decisions and the legal and ethical ramifications of fund design and decisions. The subject structure consists of lectures and speakers from the fund management industry.

FINS5542

Applied Funds Management

Staff Contact: School Office

S2 L3 CP50

Prerequisite: FINS5541 or corequisite

This is a laboratory-based subject that aims to provide the student with the ability to construct and hedge a portfolio over the duration of the semester. The topics are primarily

focused on empirical issues that need to be addressed when managing a portfolio over time. This will incorporate extensive use of computer spreadsheets, macros, and programs to aid the student initially examining individual stock beta calculations, to finally hedging a fund via the derivatives market.

FINS5550

International Financial Intermediation

Staff Contact: School Office

S2 L3 CP20

Prerequisite: FINS5513

This subject provides students with an understanding of international financial intermediation in the contemporary environment. Topics include: the nature and theory of international banking, the main institutions and markets in which international banks are involved; correspondent banking relationships; cross-border financing; performance measurement and evaluation; foreign direct investment in banking; exchange rate risk; non-compliance risk arising in the financing of foreign trade; sovereign risk; and off-balance sheet risk. The subject also presents and analyses the current issues in international financial services and the fundamental and non-fundamental exchange rate modelling and forecasting with a particular emphasis on the market microstructure.

FINS5551

International Insurance

Staff Contact: School Office

S1 L3 CP20

Prerequisite: FINS5513 or corequisite

A subject designed to acquaint the student with the planning and administration of a worldwide corporate insurance program under conditions of uncertainty. International dimensions of risk management will be surveyed, highlighting the importance of differing economic, social, and political environments. Topics will include, inter alia: the structure of insurance markets internationally; the economics of international trade in insurance; the integration and globalisation of financial services; the role, importance and functioning of reinsurance worldwide; the legal environment of risk management and insurance internationally; the tax environment for insurance internationally; rationales and nature of government intervention into insurance markets worldwide; regulatory harmonisation in insurance; the demographic and social environment for insurance internationally; the advantages and disadvantages of different social welfare strategies; and global risk management.

FINS5575

Research Methods in Finance 1

Staff Contact: School Office

S2 L3 CP20

Prerequisite: FINS3774 or approval from the Head of School

The objective of the subject is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

FINS5576

Advanced Topics in Asset Pricing

Staff Contact: School Office

S2 L3 CP20

Prerequisite: FINS3774 or approval from the Head of School

This subject provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories. The emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding subjects as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the subject also introduces a relatively new area of financial economics; security market microstructure and the implications for empirical research in finance. Topics include: utility theory; portfolio theory and capital asset pricing models; arbitrage pricing theory; option and futures pricing; intertemporal models in finance; and security market microstructure.

FINS5577

Advanced Topics in Corporate Finance

Staff Contact: School Office

S1 L3 CP20

Prerequisite: FINS3774 or approval from the Head of School

This subject provides an introduction to contemporary theoretical literature relevant for an advanced treatment of the study of investment and financing decisions of firms under alternative assumptions about the institutional environment within which such decisions are made. Emphasis will be given to the corporate form of business. Furthermore, special cases of investment and financing decisions such as mergers, takeovers and leveraged buyouts are focused on. The conceptual basis is such that it allows discussions of ethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter students are encouraged to supplement theoretical discussions with empirical evidence.

FINS5578

Recent Developments in Banking Research

Staff Contact: School Office

S1 L3 CP20

Prerequisites: FINS5530 and FINS3774 or approval from the Head of School

Note/s: May not be offered in 1998.

This subject focuses on recent developments in theory and empirical research relating to banking and bank management. Topics include: the development of banking models; the uniqueness of banks and bank lending; advanced techniques in bank risk management; analysis of bank cost functions in the context of economies of scale, economies of scope, expense preference behaviour, and the contestable markets hypothesis; the regulatory environment and its impact on bank valuation and banking practice; optional capital and capital adequacy; modelling off-balance sheet activities; and models of international banking.

FINS5579**Research Methods in Finance 2***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: FINS5575 or approval from the Head of School

A more advanced course in empirical methodology in finance. General methodological aspects, testing of hypotheses, falsifiability principle. Review of relevant econometric material, applications to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability, volatility estimation.

FINS5591**Special Topic in Finance**

CP20

Prerequisite: Approval from the Head of School**FINS5594****Thesis***Staff Contact: School Office*

CP120

FINS5599**Project Report***Staff Contact: School Office*

CP40

Prerequisite: Approval from the Head of School

Hospitality Management (School of Marketing)

HOSP5902**Human Resource Management in the Hospitality Industry***Staff Contact: School Office*

S2 L3 CP20

Prerequisite or corequisite: MARK5902 and HOSP5905

Design of effective hospitality organisations; search for flexibility. Developing a corporate culture; team building; group dynamics; communication; leadership; training strategies; award structures; enterprise bargaining; self directed work; managing and leading by values; implications for change. Management in the hospitality industry.

HOSP5903**Hospitality Service Management***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: MARK5902 and HOSP5905*Exclude:* MARK5920

The world is fast becoming a service industry. The largest sector of service is the hospitality and tourism industry which employs over 10% of the world's workforce. This subject will focus on principles and practices of successful

service companies. Reference will also be made to leading service providers in banking, retailing and other service industries in the hospitality and tourism industries. Service organisations have distinct needs and problems with respect to management and marketing. Therefore, services marketing activities cover many management issues which will be canvassed in this subject.

HOSP5904**Hospitality and Tourism Law***Staff Contact: School Office*

S1 L3 CP20

Prerequisite or corequisite: HOSP5905 and MARK5902

National and international laws relating to tourism, hotel management contracts, negotiation, arbitration and dispute resolution. Hotel development applications and environmental constraints, consumer rights including representative actions. Risk management issues governing the sale and supply of hospitality services at national and state levels.

HOSP5905**Hospitality Facilities Management***Staff Contact: School Office*

S1 & S2 L3 CP20

Prerequisite or corequisite: MARK5902

Understanding workflows in a hotel as a prerequisite to good design and layout fitout; government and local council requirements, preparing feasibility studies, property refurbishment issues.

HOSP5906**Communication Strategy***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: HOSP5903 and MARK5902**Note/s:** Excluded MARK5904.

This subject will consist of three theory lectures on basic communication strategy and 10 seminars applying this knowledge to 10 key segments of the hospitality industry.

HOSP5907**Hospitality and Tourism Marketing**

S1 L3 CP20

Prerequisite or corequisite: HOSP5903 and MARK5902

Environments and strategies, market segmentation. Hospitality marketing planning and promotion.

HOSP5908**Strategic Operations Management in the Hospitality Industry**

S2 L3 CP20

Prerequisite: HOSP5903 and MARK5902

This subject provides: (1) an evaluation of the financial, legal and industrial context of hospitality investment and operations in Australia; (2) an analysis of strategic investment and development planning in the hospitality industry, focusing on the commercial relationships between investors, developers, operators, and legislators; (3) an analysis of strategic operations management as a means of producing sustainable investment profit.

Human Resource Management, Industrial Relations and Organisation and Management Studies (School of Industrial Relations and Organisational Behaviour)

IROB5700

Management, Work and Organisation

Staff Contact: Dr J Shields

S1 & 2 L3 CP20

Prerequisite: Nil

Provides a broad multi-disciplinary introduction to the concepts, processes, practices, issues and debates associated with the management of paid employment and the institutional and organisational context within which work occurs. Areas covered include the development of labour management theory and practice, the changing nature of work organisations, the meaning of Human Resource Management, the industrial relations context, workplace conflict, the roles and functions of management, gender and power, organisational culture, employee motivation, pay and performance, and current trends in management thinking and methods.

IROB5701

Australian Industrial Relations

Staff Contact: A/Prof B Dabscheck

S1 L3 CP20

Prerequisite: Nil

Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialisation and change; origins and operations of industrial tribunals at the national and state levels; their instrumentalities; nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; national wage policy.

IROB5705

Training and Work Reorganisation

Staff Contact: Dr I Hampson

S2 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

Training reform and work reorganisation have become key issues in Australia and elsewhere, as economies face pressure from increasing international competition. One of the key ingredients of successful human resource management is training, and the related concepts of education and development. This subject adopts a constructively critical approach to the theory and practice of workplace training. The course covers current debates about work reorganisation and training reform, at the level of the enterprise, and at the level of public policy and industrial relations. It examines models of work organisation influential in strategic human resource management, like

Japanese 'lean production', European experiments in 'human centred production', and American 'reengineering'. The ingredients of these forms of work organisation are highlighted, and their training requirements and industrial relations implications identified. The attempts to reform Australia's training arrangements are charted, in particular the current push to 'competency based' training and management development, and the so-called 'National Training Reform Agenda'.

IROB5711

Employment and Industrial Law

Staff Contact: Ms S Hammond

S1 L3 CP20

Prerequisite or corequisite: IROB5701 or IROB5900

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade union law. Industrial law powers of governments. The Commonwealth and New South Wales conciliation and arbitration systems. Awards. Penal sanctions for industrial law. Industrial torts. Topics and issues of importance in the employment and industrial law field.

IROB5712

Negotiations, Bargaining and Advocacy

Staff Contact: Ms S Hammond

S2 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

This subject aims to give students studying industrial relations and/or human resource management practical skills in the areas of industrial and workplace negotiation, bargaining and advocacy. The subject examines the content, character and making of industrial awards and agreements, with special emphasis on industrial tribunal processes and negotiation and advocacy in relation to paid employment. Students also receive a practical grounding in the requirements of particular policies and regulations governing employment relations, including Enterprise Bargaining, Equal Opportunity and Affirmative Action, Occupational Health and Safety, and Termination of Employment. In addition, the subject provides appropriate theoretical perspectives on these and related employment issues.

IROB5715

Wages and Incomes Policy

Staff Contact: School Office

S1 L3 CP20

Prerequisite or corequisite: IROB5701 or ECON5100

Notes: Not offered 1998.

IROB5721

Sport and Industrial Relations

Staff Contact: A/Prof B Dabscheck

S2 L3 CP20

Prerequisite: IROB5900

Examines industrial relations, historical, economic and legal issues associated with the operation of professional team sports both in Australia and overseas. Issues examined include the operation of product markets in sport, various labour market rules which govern the employment

of players, peculiar employment problems of players, the reaction of courts to employment rules and the development and operation of player associations.

IROB5725

Workplace Industrial Relations

Staff Contact: Mr D Morgan

S1 L3 CP20

Prerequisite: IROB 5701

Examines industrial relations at the workplace and enterprise level. Topics include: the organisation of work and technological change, management structures and personnel practices, workplace trade union organisation, patterns of bargaining and conflict, workplace communication and employee involvement, payment systems, and organisational restructuring.

IROB5726

Industrial Relations Policy

Staff Contact: Dr P Gahan

S2 L3 CP20

Prerequisite: IROB5701

This course focuses on the role of government in regulating various aspects of work organisation, labour markets and the employment relationship. It pays particular attention to recent changes in federal industrial relations policy and their effects. By the completion of this course students should have a theoretical understanding of why government intervene into economic and social life, how they actually do so, and its effects on industrial relations and labour market outcomes. It also provides students with a knowledge of specific policy areas such as minimum wages and work standards, occupational health and safety, the regulation of recruitment and dismissal, discrimination and affirmative action, and dispute resolution.

IROB5727

Labour Market Institutions and Dynamics

Staff Contact: Dr P Gahan

S2 L3 CP20

Prerequisite or corequisite: IROB5701

Micro-sociological elements of discrimination in hiring and promotion at work; gender inequality, equal employment opportunity and affirmative action; types of manager and management control systems; organisational flexibility and productivity; relations between corporate level strategy and workplace practices skill formation and consequences of variations in skill development; the relationship between class and work relations; theoretical perspectives on trade unionism; the application of theory to understanding changes in unionism in industrial societies; late capitalism and the relevance of trade unionism.

IROB5728

Human Rights and Industrial Relations

Staff Contact: Mr M O'Donnell

S1 L3 CP20

Prerequisite or corequisite: IROB5701 or IBUS5601

Provides an interdisciplinary approach to the study of Human Rights and Industrial Relations. Examines

documents such as the Universal Declaration of Human Rights; the International Covenant on Economic, Social and Cultural Rights; the International Covenant on Civil and Political Rights; and conventions and recommendations of the International Labour Organisation. Different theoretical perspectives concerning human rights will be examined. Besides the role of the United Nations and International Labour Organisation, topics examined will include globalisation, slavery and forced labour, prostitution, child labour, gender discrimination, trade union independence, occupational health and safety and Australia's involvement in such issues.

IROB5731

Special Topic in Australian Industrial Relations

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Approval from the Head of School

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5732

Special Topic in International and Comparative Industrial Relations

Staff Contact: School Office

S2 L3 CP20

Prerequisite: IROB5702 or Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5733

Advanced Seminar in Industrial Relations

Staff Contact: School Office

S2 L3 CP20

Prerequisite: IROB5702 or Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

IROB5734

Advanced Seminar in International and Comparative Industrial Relations

Staff Contact: School Office

S2 L3 CP20

Prerequisite: IROB5702 or Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

IROB5737

Industrial Relations Research Seminar

Staff Contact: School Office

CP20

IROB5750

Project Report (Industrial Relations)

Staff Contact: School Office

CP40

Prerequisite: Approval from the Head of School

IROB5751**Thesis (Industrial Relations)**

Staff Contact: School Office
CP120

IROB5900**Social and Organisational Analysis**

Staff Contact: Dr P Gahan

S1 & S2 L3 CP20

Prerequisite: Nil

This subject examines the core concepts and theories underlying modern organisational practice, drawing principally from the discipline of sociology. Topics covered include the evolution and development of social and organisational theory, sociological paradigms and implications for organisational analysis, bureaucracy, organisational design and development, and current topics such as regulation and privatisation, participative democracy and the future of Australian manufacturing industry. A practical focus is maintained through the use of Australian case studies.

IROB5901**Organisational Behaviour**

Staff Contact: Dr T Donovan

S1 L3 CP20

Prerequisite: Nil

Note/s: Excluded PSYC7100.

This subject seeks to explain human behaviour within organisations. It draws predominantly from the behavioural science disciplines of psychology and social psychology. Its foci are the individual, the group, and the behavioural processes involved in organisation integration, change and development. Topics covered include personality, attitudes and values, motivation and learning, interpersonal behaviour, group dynamics, leadership and teamwork, decision-making, power and control.

IROB5903**Organisational Innovation and Change**

Staff Contact: Dr A Bordow

S1 L3 CP20

Prerequisite or corequisite: IROB5901

The theory and practice of change in organisations, with special reference to technological innovation and new organisational systems. Topics include: organisational culture and change, socio-technical systems, business process re-engineering, organisational architectures and system redesign, organisational transitions and strategic planning for change.

IROB5904**Corporate, Management and Union Strategy**

Staff Contact: A/Prof J Mathews

S2 L3 CP20

Prerequisite: IROB5701

This subject deals with theories of strategy, strategic planning and implementation, and the concept and exercise of strategic choice. It is distinguished from conventional managerial approaches to strategic planning by its

application to labour-management-relations and by its inclusion of trade union strategies. For both organised labour and for management, the management of strategy is a particular focus of the subject.

IROB5905**Organisational Diagnostics**

Staff Contact: Dr A Bordow

S1 L3 CP20

Prerequisite or corequisite: IROB5901

This subject details the strategies, designs and methods employed for making a systematic assessment of organisational problems and issues. A review of research-based models which inform this process. Attention is focussed on qualitative analyses and action research procedures as the basic methodology; how diagnostic research is initiated, conducted and evaluated; how to work with members of a client organisation to undertake a diagnostic study and how to provide feedback on the results. Also considers professional and ethical dilemmas. Development of researcher competencies and the conduct of a field project form the applied components of this subject.

IROB5906**Human Resource Management in Context**

Staff Contact: Mr M O'Donnell

S1 L3 CP20

Prerequisite: Nil

Theories of organisational behaviour and management will be examined in order to locate Human Resource Management in historical, conceptual and practical contexts. Changing factors that shape the organisation of work, worker and managerial responses and action will be considered with specific focus on their relationship to power, conflict, control, motivation, group interaction and culture. The role of Human Resource Management in the implementation of organisational change will be included.

IROB5908**Strategic Human Resource Management**

Staff Contact: A/Prof J Mathews

S1 L3 CP20

Prerequisite or corequisite: IROB5906

This subject deals with the integration of human resource management and corporate strategy and examines the way employment policies can create alignment between the internal and external environments of the organisation. It specifically examines the formulation, selection and implementation of human resource strategies, and deals with issues such as performance appraisal, competency development, corporate acculturation and management of corporate and cultural change. In addition, it analyses and evaluates competing human resource management packages and the issue of cultural and national transferability of human resource policies.

IROB5912**International Dimensions of Negotiation Behaviour***Staff Contact: Dr J Holt*

S2 L3 CP20

Prerequisite or corequisite: IROB5901 or IBUS5601

Every aspect of business negotiations by the dimensions of culture. The purpose of this course is to investigate how negotiation, as a process, differs across cultures in terms of culture conditioning, negotiating style, approaches to problem solving, implied assumptions, and the role of ceremony and formality. The course consists of three modules. Taking an Asia-Pacific focus, the first module builds a framework through which to conceptualise the international dimensions that impact on Asia-Pacific business negotiation processes. The second module examines the roots and principles of East Asian strategic thinking that have shaped the negotiation mindset underlying the Asian business cultures of today. In the third module students will be guided in applying the principles of intercultural negotiation derived from the previous modules to formulate specific negotiations strategies for selected case studies. Students will also be given the opportunity to question and evaluate the negotiation approaches of guest specialists involved in international negotiation from different cultural perspectives.

IROB5914**Employee Communications***Staff Contact: Dr A Bordow*

S1 L3 CP20

Prerequisite or corequisite: IROB5901

Considers how communication works within organisational domains and especially examines communication as an influence process. The study of mass, organisational and interpersonal communication theory will be reviewed to set the subject's foundations. Attention is focussed on the application of that scholarship to corporate, managerial and personnel practices in the work setting. Development of the knowledge-based organisation and of corporate information strategies are also stressed. Case study analyses or a field project is assigned to test understanding with practice. Students may attend this subject in one of three ways: via weekly class participation, or via full distance learning through the Internet, or via some combination of these two methods as agreed upon by the instructor and the student concerned.

IROB5915**Human Potentialities***Staff Contact: Dr A Donovan*

S1 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

This subject follows an empirical and experiential approach to the study of human potentialities. Issues explored include: human dominance and destructiveness; the dynamics of awareness; intentionality and holonomy; skilled performance; human creativity; the individuation process; methods of realising potential, perennial and modern.

IROB5918**Transformational Leadership***Staff Contact: Dr A Donovan*

S2 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

Post-industrial and postmodern developments creating the need for organisational transformation. Critique of prevailing technocratic rationality. Transactional and transformational leadership. Psychodynamic and cognitive developmental aspects of transformational leadership. Transformational leadership and the decision-making process. Transformational leadership and the learning organisation.

IROB5920**Men and Women in Organisations***Staff Contact: Dr L Taksa*

S2 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

This subject presents a multi-disciplinary overview of the issues and problems pertaining to gender relations in organisations. It evaluates a range of concepts and methods necessary for understanding the processes and structures responsible for the current position of men and women as employees and managers in both the public and private sectors. Topics covered from the perspective of gender relations include: labour market segmentation, industrial relations theory and practice, the role of the state, organisational power and politics, Equal Employment Opportunities and the functioning of the merit principle and the use of post-modernist theory for understanding the operation of human resource management and organisational culture.

IROB5931**Special Topic in Organisational Behaviour***Staff Contact: Dr Allan Bordow*

SS L3 CP20

Prerequisite: Approval from the Head of School

This subject is available only to final-year students specialising in organisational behaviour, who have a distinguished record and who wish to carry out specific investigation or project. Approval from the coordinator of the program must be obtained prior to enrolling in this subject. However, before approaching the coordinator for approval, a student must have discussed his or her proposal with a member of staff who might be expected to supervise the project.

IROB5932**Advanced Seminar in Organisational Behaviour***Staff Contact: School Office*

SS L3 CP20

Prerequisite: Approval from the Head of School

Advanced topics chosen each year from recent developments in theories of organisational behaviour.

IROB5941**Special Topic in Human Resource Studies***Staff Contact: School Office*

SS L3 CP20

Prerequisite: Approval from the Head of School

A specifically assigned project, program or set of readings relating to Human Resource Studies.

IROB5943**Advanced Seminar in Human Resource Studies A***Staff Contact: School Office*

SS L3 CP20

Prerequisite: Approval of the Head of School of Industrial Relations and Organisational Behaviour

Selected advanced topics from the literature of Human Resources theory and application.

IROB5944**Advanced Seminar in Human Resource Studies B***Staff Contact: School Office*

SS L3 CP20

Prerequisite: Approval of the Head of School

Selected advanced topics from the literature of Human Resources theory and application.

IROB5945**The Development of Management Thought***Staff Contact: Dr C Wright*

S2 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

This subject examines the development of management theory and thinking, focussing specifically on key writers who have examined the nature of employee management over time. The subject is structured around a detailed examination of the original works of these key management writers, supplemented by a consideration of secondary interpretations of their research and ideas. Management writers examined: Smith, Taylor, Fayol, Mayo, Drucker, McGregor, Deming, Peters & Waterman, and Hammer & Champy. The subject will examine these writer's differing attitudes towards the labour management, the relevance of their writings for contemporary employee relations, and whether these works can be considered to constitute a coherent discipline and body of thought.

IROB5946**Managing Occupational Health and Safety***Staff Contact: Prof M Quinlan*

S2 L3 CP20

Prerequisite or corequisite: IROB5700 or IROB5900

This subject provides a multi-disciplinary and critical approach to the study of occupational health and safety. Approaches to OHS as a management function and perspectives on the understanding of the phenomena are examined. The subject also covers hazard identification, the development and nature of legal regulation, the industrial relations of safety and approaches to rehabilitation.

IROB5947**Remuneration and Performance Management***Staff Contact: Dr J Shields*

S1 L3 CP20

Prerequisite or corequisite: IROB5906

Considers the theory and practice of contemporary remuneration and performance management, with particular emphasis on the current trend away from 'traditional' fixed, job-based pay to performance-based remuneration. Topics covered include: 'New Pay' concepts, theoretical perspectives on employee motivation and pay equity, job design and evaluation, pay for skill and competencies, merit pay, broadbanding, recognition awards, performance appraisal methods, performance management, employee involvement plans, team-based pay, gainsharing, employee equity schemes, executive pay and salary packaging. Students will have the opportunity to undertake an organisational case study.

IROB5948**Human Resource Recruitment, Selection and Development***Staff Contact: School Office*

S1 L3 CP20

Prerequisite or corequisite: IROB5906

This subject examines the recruitment, selection, training and development of people in organisations. Issues addressed include: staff recruitment procedures, selection practices and procedures, human resource planning, the analysis of skill, competency and training needs, learning systems, training program development, internal and external training policy, career planning and internal labour market and management development.

IROB5949**International Human Resource Management***Staff Contact: Dr J Holt*

S2 L3 CP20

Prerequisite or corequisite: IROB5906 or IBUS5601

This subject examines the impact of culture on the process of managing the human resources in multinational or global corporations. Topics examined include: the conceptual and methodological challenges in international HRM research; the role of culture in shaping managerial perceptions and actions; HRM systems as cultural artefacts; conflict between indigenous HRM frameworks; and the problems of transferring HRM systems across cultural boundaries. Issues such as expatriation versus local management, selecting and preparing for international assignments, intercultural competence, cultural adaptations at the individual and system level, the management of host country nationals and joint venture partnerships, and the influence of globalisation on future HRM practices are also examined. The subject also examines the global uniformity/differentiation policy debate and its implications for global organisations.

IROB5950**Project Report (Organisational Behaviour)***Staff Contact: School Office*

CP40

*Prerequisite: Approval from the Head of School***IROB5951****Thesis (Organisational Behaviour)***Staff Contact: School Office*

C120

IROB5952**Project Report (Human Resource Management)***Staff Contact: School Office*

CP40

*Prerequisite: Approval from the Head of School***IROB5954****Thesis (Human Resource Management)***Staff Contact: School Office*

CP120

Prerequisite: Approval from Head of School

Information, Library and Archive Studies

(School of Information Library and Archive Studies)

ILAS5110**Information Retrieval Systems***Staff Contact: Dr CS Wilson and Mr WW Hood*

S2 L3 CP20

Corequisite or Prerequisite: INFS5988

Characteristics and structure of textual records: definition, content, structure and context; elements of record metadata. Databases of textual records: databases as collections of textual records, categorisation of database types, contrast and comparison with other types of databases eg relational, electronic record keeping principles. Textual information retrieval principles: boolean operators, proximity operators, limit operators, truncation, inverted indexes, keyword versus phrase indexing, controlled vocabulary and thesaurus use versus uncontrolled keyword searching, retrieval command languages, set logic and construction for retrieval purposes. Construction and implementation of search strategies: search sequence diagrams, query expansion, broadening and narrowing search results, strategies to avoid information overload. Advanced retrieval features: relevance feedback, introduction to weighting and probabilistic retrieval. Information retrieval systems for specific information environments: libraries, archives, records management systems, etc. Basic design and creation of text-based databases using information retrieval systems: data structures, documentary and management metadata elements and their properties, data entry or conversion

requirements, data output techniques. Creation of basic information resources for delivery and access via the World Wide Web.

ILAS5120**Intellectual Organisation of Information and Records***Staff Contact: Head of School*

S1 L3 CP20

Prerequisite: Nil

Concepts of intellectual organisation of information in different temporal, societal and communications contexts. Identification of information bearing entities and their relationships using metadata, including physical and intellectual description, subject and functional analysis and classification. Construction and utilisation of print and electronic access tools such as: finding aids and inventories; catalogues and bibliographies, indexes and abstracts. International, national and local standards and formats. Creation and maintenance of individual, cooperative and distributed databases and utilities.

ILAS5210**Archival & Recordkeeping System Fundamentals***Staff Contact: Dr P Orlovich and Ms A Pederson*

S1 L3 CP20

Prerequisite: Nil

Archival and recordkeeping concepts, principles and systems essential to the operation of public and private organisations and institutions and to the construction and transfer of culture. The traditional Life Cycle model. The Records Continuum management model governing records from conception, creation or capture, distribution, use, maintenance, storage and, ultimately, destruction or enduring retention as archives. Core recordkeeping functions (control, accessibility, disposal and storage) common to traditional and electronic recordkeeping systems in offices and in repositories. Principles, requirements and standards (including overarching legislation) for the organisation, operation and management of integrated recordkeeping regimes and archival collecting programs. Managerial, technological, ethical and professional issues.

ILAS5220**Electronic Recordkeeping Regimes***Staff Contact: Ms A Pederson*

S2 L3 CP20

Prerequisite: ILAS5210

The subject will describe tools for the design, establishment and management of effective electronic recordkeeping regimes in public and private sectors, including design, implementation and operational aspects over the short, immediate and long term. Topics include: tools and techniques for effective analysis of contextual factors and recordkeeping requirements for operational business and regulatory systems and for managing archival holdings within the office and repository environments; developing or adapting strategies for effective capture and ongoing management of paper-based and electronic records; forming critical alliances with other stakeholders; drafting electronic recordkeeping regime specifications

incorporating requirements, standards and "best practices", both technical and professional; problems and issues of long-term integrity, authenticity, accessibility and useability.

ILAS5250

Archives in Asia and the Pacific

Staff Contact: Dr P Orlovich

S1 L3 CP20

Prerequisite: ILAS5210

National, state and territorial archives and traditional sources in Asia and the Pacific. Bibliographic and archival sources for the study of archives in Asia and Oceania. Colonial expansion. Modes of territorial acquisition. Types of administration including structure and functions of consular and colonial administrations, mandates, trusteeships, and chartered companies. Imperial and colonial channels of communication as reflected in the archives. Machinery of imperial and colonial administration. Development of archive services in Asia and the Pacific Islands. Effect of military occupation on national, state and territorial archives. Missionary and church archives. The archives of commercial and trading companies. The International Council on Archives and its regional branches in Asia and the Pacific. Changes in sovereignty and the archival patrimony in Asia and the Pacific.

ILAS5310

Audiovisual Management

Staff Contact: Dr P Wilson

S1 or S2 L3 CP20

Prerequisite: Nil

Note/s: Offered by distance delivery via the internet.

This subject examines the theoretical principles, philosophy, terminology, concepts, functions, legalities and ethics of audiovisual management. It also looks at the history of audiovisual media, the development of and models for audiovisual archives and similar media-based institutions, and the international organisations with responsibility for the audiovisual heritage.

ILAS5320

Preservation and Conservation of Audiovisual Materials

Staff Contact: Dr Paul Wilson

S1 or S2 L3 CP20

Prerequisite: Nil

Note/s: Offered by distance delivery via the internet.

The subject will focus on preservation and conservation requirements for audiovisual materials. Methods for identifying different moving image and sound materials will be discussed as will measures for determining deterioration characteristics, both active and passive. A wide range of treatment options including repair, cleaning, copying will be considered. Storage and handling practices such as risk and vault management will also be discussed. Ethics, professional practice, handling, occupational health and safety considerations and standards will be integrated into all aspects of the subject.

ILAS5350

Advanced Audiovisual and Multimedia Management

Staff Contact: Dr Paul Wilson

S1 or S2 L3 CP20

Prerequisite: ILAS5310

Note/s: Offered by distance delivery via the internet.

This subject builds upon the work undertaken in Audiovisual Management, and introduces interactive multimedia. Because of their very nature audiovisual materials and multimedia have specialised management requirements in terms of collection development, intellectual control, access and preservation. This subject considers a range of contexts, comparing systems that have been developed specifically for these media with those adapted from library, archival or museum approaches. It will also examine how policies, criteria and mechanisms have been devised to ensure appropriate coverage of evidential and research material in line with organisational objectives. Practical sessions will focus on the complexities of providing access to audiovisual materials and multimedia from individual research requests through to product development and marketing.

ILAS5360

Information Services in the Broadcast Environment

Staff Contact: Dr Paul Wilson

S1 or S2 L3 CP20

Prerequisite: Nil

Note/s: Offered by distance delivery via the internet.

This subject examines the specialised information management needs of the broadcasting industry. It seeks to define the role and functions of broadcasting and how library and archive operations have been developed, or at times adapted, to meet the programming requirements of television and radio stations. Areas of focus include program research, selection, intellectual control including cataloguing, preservation and storage, access, legal and ethical issues, sales and marketing and management considerations as broadcasting moves from the analogue to the digital age.

ILAS5410

Society, Information and the Record

Staff Contact: Head of School

S2 L3 CP20

Prerequisite: Nil

Different conceptions of information, various communication media, various information disseminating agencies and societal and technological factors shaping and being shaped by them. Use of information and records including their role in decision-making and problem solving and value in specific situations and transactions. Information seeking, selecting, gathering, sense-making and use (in disciplines, professions, workplaces etc) empirical research. Cognitive models of information seeking and sense-making including their relevance for information design and delivery. Information diffusion and dissemination research in various environments and utilising various technologies. Role of information in social and organisational change and development, and as a catalyst

and support for innovation. Design and implementation of information needs analysis for specific environments and methods for feeding the outcomes into decision processes and information system and service design.

ILAS5420

Information Sources: Access, Assessment and Acquisition

Staff Contact: Dr J Nelson

S1 L3 CP20

Prerequisite: Nil

This subject develops an understanding of the two sides of information resources: what sources might be available to meet a particular need and how to acquire them; and strategies to be employed in developing a collection of information resources.

1) Developing an understanding of the range of possible sources, (in print, electronic or other format, available locally or remotely), and navigation of the physical or electronic routes (including the Internet) to obtain access to these sources. Synchronisation of appropriate information sources with the needs of the end-user/client through negotiation of both expressed and actual needs/wants. Interaction between information provider and user/client is studied, individually in the reference interview and collectively in reader education programs.;

2) Developing a collection of information resources. Conversion of sources into resources through the application of policies, strategies and plans. Varying approaches to acquisition and access, including evaluation and comparison of relative cost benefits. Resource sharing at the regional, national and international levels.

Following common introductory material, both sections are streamed into groups to allow a closer focus on particular environments/subjects/disciplines (such as business, industry and government; social sciences; humanities; or sciences).

ILAS5430

Health Sciences Information: Sources, Retrieval and Issues

Staff Contact: Dr CS Wilson

S1 L3 CP20

Prerequisite: Nil

Information needs of health scientists and professionals. Sources of health information and their supporting data bases. Structure and characteristics of health information. Indexing and Classification of health information. Evaluation of health information systems. Information Retrieval in the health sciences. Information related issues in the health sciences. Roles in information provision of hospital libraries, on-line data bases, the electronic journal. The clinical narrative in medical records: problems in text processing, semantic pattern matching, clinical vocabularies, alternatives to natural language input of medical data, and future directions for clinical data capture and analysis. Integration of the various information systems in the health sciences.

ILAS5440

Legal Information: Sources, Retrieval and Issues

Staff Contact: Head of School

S1 or S2 L3 CP20

Prerequisite: Nil

Information needs of legal practitioners and institutions. Structure and characteristics of legal information sources. Role of law libraries and librarians. Major legal information sources in print and electronic format.

ILAS5445

Business, Industry and Government Information: Sources, Retrieval and Issues

Staff Contact: Head of School

S2 L3 CP20

Prerequisite: Nil

The nature and function of information services in public and private sector organisations and institutions. The study of information needs and the design of appropriate library and other information services. The information audit. Retrieval of information both internal and external to the organisation. Online databases, electronic journals and government documentation. The role of special libraries and their relationship with other information agencies inside and outside the organisation. Outsourcing of information services and entrepreneurial opportunities

ILAS5450

Advanced Intellectual Organisation of Information in the Library and Documentation Environments

Staff Contact: Dr J Nelson

S1 L3 CP20

Prerequisite: ILAS5120

Theory of classification; extended treatment of classification schemes, specifically Library of Congress Classification and Universal Decimal Classification. Extended treatment of descriptive cataloguing, classification and subject indexing of nonprint and electronic materials. Bibliographic formats and standards: history, present state and future prospects for MARC; Metadata; AACR; LCSH and DDC in regional, national and international perspectives.

ILAS5460

Asian Information Resources and Technology

Staff Contact: Dr H Jarvis

S2 L3 CP20

Prerequisite: Nil

This course focuses on the uneven and combined development of information technology in Asia. Issues include: the tremendous disparities in adoption of various information technologies; the impact of oral versus literate traditions, Roman versus non-Roman script languages, and other historical and cultural variables; different governmental approaches to the introduction and indigenous development of technology; and different models employed in information technology education, innovation and social experimentation. In addition to exploring these theoretical questions, students examine the range and nature of information resources from and on Asian countries. While all recommended readings and

the key resources studied are in English, opportunity will be given to students with competence in an Asian language to utilise and study vernacular information resources.

ILAS5510

Preservation Management in Libraries and Archives

Staff Contact: Dr Paul Wilson

S1 or S2 L3 CP20

Prerequisite: Nil

This subject is an introduction to aspects of preservation management for libraries and archives, and the role of preservation within the broader context of collections management. It covers the basic technology, properties and deterioration of the materials of libraries and archives and considers methods for improving their long term preservation. It looks at the interdependence of librarians, archivists and conservators in preservation planning and considers the basic elements of a library or archives preservation plan.

ILAS5550

Advanced Information Retrieval Systems

Staff Contact: Dr CS Wilson and Mr WW Hood

S1 L3 CP20

Prerequisite: ILAS5110

Advanced design of textual and image information retrieval systems: user requirement specification, creation of advanced textual databases, techniques such as thesaurus construction and use, multiple file databases and concatenation of files, hyperlinks to external data such as images and citations, testing, evaluating and iteration of database designs. Management and maintenance of textual and image information retrieval systems: problems of accommodating changes ie. semantic, terms/conditions of access, approved uses, new uses, insuring integrity and authenticity of the data, need for monitoring/audit, interoperability and open systems to permit flexibility and migration to new platforms. The world wide web as an information retrieval system. Advanced retrieval techniques in current use: statistical and probabilistic retrieval, linguistic techniques, relevance feedback, ranking, citation based searching, etc. Automatic abstracting and indexing, automatic thesaurus construction and automatic classification. Cognitive user approach to information retrieval. Artificial intelligence and information retrieval: natural language processing, use of expert intermediary systems, etc. Hypertext and information retrieval. Retrieval techniques for electronic information sources in areas such as multimedia, image databases, etc. Measurement and evaluation of information retrieval systems and techniques: relevance value and utility, recall and precision, etc. Applications of advanced retrieval techniques in particular disciplines. Progress and problems in information retrieval research.

ILAS5555

Informetrics: Methods and Applications

Staff Contact: Dr CS Wilson and Mr WW Hood

S2 L3 CP20

Prerequisites : INFS5988

Quantitative analysis of the creation, flow, dissemination and use of scholarly or substantive information. Informetric "laws" and distributions: Bradford, Zipf, Lotka. Mathematical models of communication. Citation and Cocitation analysis: citation databases, bibliographic coupling, cocitation analysis, clustering and mapping of authors, disciplines, journals. Information and productivity: authors, institutions, countries. Study of ageing and dispersion of literature: literature obsolescence, half lives of disciplines. Bibliometric and scientometric indicators: journal rankings, cited half life, impact factors, immediacy index. Applications of informetrics: collection development, research funding and management, mapping of subject disciplines, policy analysis, journal evaluation, diffusion of knowledge. Current research and issues in informetrics.

ILAS5560

Professional Issues and Attachment

Staff Contact: Head of School

S1 or S2 L3 CP20

Prerequisite: Approval from the Head of School

The overall goal of this subject is to expose students to the wider world of information management, not only to the principles, concepts and techniques, but also to the considerations, issues and problems affecting their application in today's dynamic societies. The focus will be on developing an understanding of the underlying ideas and values embodied in the principles and ethics which guide our work. Students will be attached to a host organisation as consulting professionals-in-training to design and undertake a specific project over a minimum of 120 hours. Because there are several possible ways of accomplishing information tasks effectively, the emphasis of the professional attachment will be on documenting and reporting project objectives, decision, challenges/obstacles, actions and outcomes.

ILAS5565

Research Issues in Information Management

Staff Contact: Head of School

S2 L3 CP20

Prerequisites: Approval from the Head of School

Contemporary issues in information management and recordkeeping: information policy; social impacts of information technology; privacy, access, copyright, preservation, data integrity in electronic and paper-based information systems. The information professions. Roles and responsibilities of various information agencies and information service providers.

ILAS5570

Special Project in Information Management

Staff Contact: Head of School

S1 or S2 CP20

Prerequisites: Approval from the Head of School

This subject is designed to provide candidates with an opportunity to apply the knowledge and skills acquired in the course and to gain experience in the design and management of a research project, practical exposure to the techniques and methods of physical and intellectual

control of information material, and an understanding of research strategies and methodology.

ILAS5580

Special Topic in Information Management

Staff Contact: Head of School

S1 or S2 CP20

Prerequisites: Approval from the Head of School

An occasional elective dealing with some aspect of library and information science, selected according to current demand and availability of appropriate local or visiting lecturers.

ILAS5994

Thesis (F/T)

Staff Contact: Head of School

CP120

ILAS6001

Thesis (P/T)

Staff Contact: Head of School

CP120

LIBS0805

Issues in Information and Society

Staff Contact: Head of School

S2 L2 CP15

Contemporary issues in information management: information policy; social impacts of information technology; privacy, access, copyright, preservation, data integrity in electronic and paper-based information systems. The information professions. Roles and responsibilities of libraries and information services.

LIBS0806

Issues in Archival Development

Staff Contact: Dr Peter Orlovich

S2 L2 CP15

Role of archive agencies in the protection of cultural heritage. Archives and citizenship status. Census records. Alienation and repatriation of archives. Archives and movable cultural heritage legislation. Microreproduction and archival patrimony. Archival education and training. Role of the International Council on Archives in archival development.

LIBS0807

Research Methods and Evaluation

Staff Contact: Head of School

S1 L2 CP15

The nature of research in librarianship and information science; qualitative and quantitative methods; statistical analysis; preparation of research proposals; evaluation of research projects. State of the art of research in information studies and library and information services management.

LIBS0808

Archival Development Project Proposals

Staff Contact: Dr Peter Orlovich

S1 L2 CP15

Identification of project proposals for archival development. Planning, formulating, appraising and implementing archival development project proposals. Monitoring, controlling, evaluating and reporting on archival development projects. Archival development funding strategies.

Information Systems

(School of Information Systems)

INFS5848

Information Systems Project Management

Staff Contact: School Office

S2 L3 CP20

Prerequisite: INFS5988

An introduction to the central concepts and issues of project management and the practical benefits of project planning and management together with resource management. Practical sessions in project planning and the use of a computer based management tool. Additional topics include customer focus, lifecycle customisation, work packages, progress monitoring, risk evaluation, quality management, people skills, and negotiation skills. Case studies of and examples from software development projects will be used as illustrations.

INFS5905

Information Systems Auditing

Staff Contact: School Office

S2 L3 CP20

Prerequisites: INFS5988

Management of information systems audit and the evaluation of IT management. Analysis and review of internal controls in contemporary computer installations and applications. Use of basic and advanced information systems audit techniques and methodologies, including audit software, integrated test facility, and concurrent auditing techniques. Technology audit reviews of the audit requirements for such technologies as LANs, EDI, and expert systems. Legal and professional requirements, and computer abuse/fraud auditing. Review of future IS audit techniques, methodologies, research and social implications.

INFS5925

Object-oriented Information Systems

Staff Contact: School Office

S2 L3 CP20

Prerequisites: INFS5989 and INFS5992

Systems development methodologies based on the object-oriented approach. Techniques of analysis and design (concepts and notation). Information systems implementation using at least one specific object-oriented language; and including concepts of objects, classes, abstract data types, inheritance, polymorphism, dynamic binding and software reusability.

INFS5926**Advanced Data Management***Staff Contact: School Office*

S1 L3 CP20

Prerequisites: INFS5989 and INFS5992

The principle and practice of data administration in a large organisation. Design, redesign and tuning of database. Distributed databases and database management systems. Reliability, security and integrity of the database.

INFS5927**Knowledge Based Information Systems***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: INFS5957

This subject reviews concepts, theory, methodologies and techniques discussed in the KBS literature, and reviews current practice. Topics include an historical perspective of AI, expert systems and knowledge based systems, KBS tools and techniques, knowledge acquisition and representation, development methodologies, and evaluation, as well as considering KBS applications and the organisation. Students will design and develop a knowledge based system and present their designs to the class.

INFS5928**Software Engineering Management***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: INFS5988

Software engineering management and measurement of complex systems, software development maturity, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software productivity models.

INFS5929**Advanced Software Engineering***Staff Contact: School Office*

S1 L3 CP20

Prerequisites: INFS5928 and INFS5992**Note/s:** Not offered 1998.**INFS5953****Information Systems Management***Staff Contact: School Office*

S2 L3 CP20

Prerequisites: INFS5988 and INFS5992

This subject aims to assist students to develop their knowledge and understanding of important issues involved in the management of information systems in organisations and their ability to critically analyse these issues. Management of information systems will be considered at strategic, tactical and operational levels. Particular emphasis will be given to the management of enterprise-wide and inter-organisational systems and planning for their strategic use. Students without knowledge of and experience in management or the use of IS in organisations

may wish to take the subject INFS4848/INFS5848 before this subjects.

INFS5957**Information and Decision Technology***Staff Contact: School Office*

S1 L3 CP20

Prerequisite: Nil

The role of information and models in managerial decision making and prediction. The role of information systems in decision making. Assessing the value of information systems and the contribution of information in decision making under uncertainty. The role of information in managerial prediction and forecasting. The development of computer based models to support tactical management.

INFS5972**Global Business Data Networks***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: INFS5988*Exclusion:* INFS5983

Data communications networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, design of information systems which include data communications.

INFS5982**Advanced Data Communications***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: INFS5983 and approval from the Head of School

Current and emerging technologies for data networking and the internet. Specifications of corporate networks including local and wide area networks. Design and development of distributed application systems.

INFS5983**Business Data Communications***Staff Contact: School Office*

S2 L3 CP20

Prerequisite: INFS5988**Note/s:** Excluded INFS5972

Data communication networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, design of information systems which include data communications.

INFS5984**Information Systems Security***Staff Contact: School Office*

S1 L3 CP20

Prerequisites: INFS5983 and INFS5992

Reviews concepts, theory, methodologies and techniques discussed in IS security literature and practice. Includes: information systems security management, risk analysis

and management, physical and logical security, database and telecommunications security, continuity planning, computer abuse, internet and electronic commerce, legal and social issues. Case studies will provide students with an understanding of computerised security techniques in practice.

INFS5986

Research Topics in Information Systems 1

Staff Contact: School Office

S1 L3 CP20

Prerequisite: Approval from the Head of School

The development of science. Alternative social science research methodologies – case study, normative, laboratory, field studies and field tests. The research process. Judgement in research. Statistical analysis of research data and interpretation of results. Writing the research report.

INFS5987

Research Topics in Information Systems 2

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Approval from the Head of School

A detailed study of current information systems research in the fields of decision support systems, information systems administration and distributed systems.

INFS5988

Business Information Systems

Staff Contact: School Office

S1 and S2 L3 CP20

Prerequisite: Nil

This subject aims to provide an introduction to the use and management of information systems in business. This subject will assist students to develop their knowledge and understanding of the role of information systems in business organisations, and components and disciplines which comprise information systems. This subject will also assist students to develop their capabilities to critically apply the disciplines of information systems and to use application software in support of typical managerial tasks. Application software will include word processing, spreadsheets and personal databases.

INFS5989

Information Systems Design

Staff Contact: School Office

S2 L3 CP20

Prerequisite: INFS5988

An understanding of the role and expectations of a systems analyst in the context of the organisational environment, exploring and using the tools and techniques available to the systems designer, expanding and building on the framework of analysis and design acquired from the other subjects and student experiences.

INFS5991

Decision Support Systems

Staff Contact: School Office

S1 L3 CP20

Prerequisite: INFS5988

Information used for decision making and the application of information technology to assist or support the decision making process. Topics include decision making models, the impact of different management styles, the use of decision tools and the development of decision support systems including issues of model management and interface design. Practical examples of decision support systems are examined as are executive information systems and computer mediated communications within an organisation.

INFS5992

Data Management

Staff Contact: School Office

S1 and S2 L3 CP20

Prerequisite: Nil

A review of data management principles including both simple and complex file designs, and the concept of database management systems. Alternative database management system architectures, including network hierarchical and relational approaches. Database query systems, including relational algebra. Case studies and assignments embodying these principles.

INFS5993

Special Topic in Information Systems

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: Approval from the Head of School

A specially assigned project, program or set of readings relating to information systems research.

INFS5994

Thesis

Staff Contact: School Office

CP120

INFS5998

Project Seminar

Staff Contact: School Office

CP20

Prerequisite: Approval from the Head of School

Note/s: Not offered 1998.

INFS5999

Project Report

Staff Contact: School Office

CP40

Prerequisite: Approval from the Head of School – open to advanced students only

Open Learning Subjects

The following subjects are only available to students enrolled in Open Learning programs offered by the Australian Centre for Management Accounting Development (ACMAD).

INFS5995

Information Systems Management

Staff Contact: ACMAD (02) 9385 5913

S1 or S2 CP20

Prerequisite: Nil

This subject addresses the organisational need for information management and systems technologies available to support this purpose. Topics covered include: strategic importance of information; information systems planning; organisational structure and configuration of information systems; management of communications; management of end user computing; computer based support for executive decision making; security, risk and audit; people – the important resource; emerging technologies.

International Business (School of Asian Business and Language Studies)

IBUS5601

Global Business and the Multinational Enterprise

Staff Contact: School Office

S1 or S2 L3 CP20

Prerequisite: ACCT5901, ECON5103 and ECON5203

The globalisation of business and the challenge of dynamic political, economic, social and technological environments. The impact of cultural differences on international business transactions and international management. The evolution and development of the multinational enterprise and alternative contractual modes including exporting, licensing, franchising and manufacturing. International acquisitions, joint ventures and strategic alliances. Theories of the internationalisation process and foreign direct investment by multinational enterprises. The relationship of multinationals with governments and issues of political risk.

IBUS5602

International Business and Cross-Cultural Management

Staff Contact: School Office

S1 L3 CP20

Prerequisite or corequisite: IBUS5601

National cultural differences and their significance in international business and multinational enterprise. Culture and international management issues. Problems of communicating across cultures. Managing cultural diversity. The development of multi-cultural teams. Global leadership,

motivation and decision-making. Conducting international business negotiations in Asia, Europe and the Americas. International business ethics. Expatriates and problems of cross-cultural transition. Women in international business. The development of global careers.

IBUS5603

Global Business Strategy and Management

Staff Contact: School Office

S2 L3 CP20

Prerequisite or corequisite: IBUS5601

Formulation of global business strategies including objective setting processes and internationalisation of decision-making. Country location decisions. International market entry mode decisions. Exporting and importing decisions. Investment evaluation of foreign projects. International joint venture and alliance strategies. International acquisition strategies. Managing international business negotiations. Organising operations and managing human resources across borders. Measuring and evaluating international business performance. The study of international business cases is a special feature of this course.

IBUS5604

Asia-Pacific Business and Management

Staff Contact: School Office

S2 L3 CP20

Prerequisite or corequisite: IBUS5601

Asia-Pacific business development in a comparative international context. Investment and business activities of multinational enterprises in the Asia-Pacific region. Influence of regional factors including governmental regulation and the development of ASEAN and APEC. The significance of socio-cultural differences in the region. Comparative analysis of business and management systems across a selection of countries including China, Japan, Korea and Indonesia. The development of Australian business in the Asia-Pacific region. Future prospects for Asia-Pacific business.

IBUS5605

Japanese Business and Management

Staff Contact: School Office

S2 L3 CP20

Prerequisite: Nil

Features of Japanese business system including economic, sociological and cultural perspectives; ownership and management; corporate strategy and human resource management; mergers and acquisitions; divisional form, hive-off and manufacturer supplier relations, business groupings and industrial organisation; government-business relations; Japanese multinational enterprises; gender and aging issues.

IBUS5691

Special Topic in International Business

Staff Contact: School Office

S2 CP20

Prerequisite or corequisite: IBUS5603 and approval of the Head of School

IBUS5699**Project Report in International Business***Staff Contact: School Office***S2 CP40***Prerequisite or corequisite:* IBUS5603 and approval from the Head of School

Japanese Business Studies (School of Asian Business and Language Studies)**JAPN5100****Business Japanese A***Staff Contact: Ms K Okamoto***S1 L3 CP20***Prerequisite:* Nil

Aims to develop basic communicative competence in spoken Japanese and to introduce written Japanese. Provides students with basic ability to interact with Japanese in daily life and business situations.

JAPN5101**Business Japanese B***Staff Contact: Ms K Okamoto***S2 L3 CP20***Prerequisite:* JAPN5100

Designed to continue on from JAPN5100. Aims to continue the development of basic communicative competence in spoken and written Japanese. Concentrates on the application of language skills in a range of specific business activities.

JAPN5110**Business Japanese Interaction***Staff Contact: Ms F Osho***S1 L3 CP20***Prerequisite:* JAPN5101*Exclusion:* JAPN5200 or above

Students develop professional interactive competence in spoken and written business Japanese at early intermediate level, relevant to a variety of professional situations such as meeting new clients, issuing invitations, making telephone calls and reading and writing routine fax messages. The course emphasises business language use including honorifics and accompanying para-linguistic skills which are crucial to successful cross cultural business interaction.

JAPN5111**Hospitality Japanese***Staff Contact: Ms F Osho***S2 L3 CP20***Prerequisite:* JAPN5110

Note/s: Excluded: JAPN5210 or higher Japanese language units.

Aims to develop interactive competence in spoken Japanese for the hospitality industry, particularly in professional situations relating to tourism and leisure. Includes finance and banking, hotel, advertising, restaurant and other work situations. Emphasises comparative cultural aspects, covering honorifics and etiquette as well as non-linguistic aspects of interaction between hospitality personnel and tourists.

JAPN5120**Japanese Society and Culture***Staff Contact: School Office***S1 L3 CP20***Prerequisite:* Nil

Critical assessment of monocultural and group models; emic and etic concepts; social class and stratification; geographical and generational variation; work and labour; education; gender stratification and the family system; minority groups, ethnicity and discrimination; the Japanese establishment, big business, parliament and the national bureaucracy; popular culture and everyday life; friendly authoritarianism.

JAPN5200**Intermediate Japanese A***Staff Contact: Dr C Kinoshita Thomson***S1 L3 CP20***Prerequisite:* Approved two year tertiary language instruction or equivalent*Corequisite:* JAPN5201

This course introduces students to professional interaction in Japanese. Students are provided with opportunities to develop intermediate level interactive skills in listening and speaking that are required in Australia-Japan/Asia-Japan contact situations. Students are introduced to a series of genuine contact situations of various levels of formality, where they exercise their acquired skills.

JAPN5201**Intermediate Japanese B***Staff Contact: Dr C Kinoshita Thomson***S1 L3 CP20***Prerequisite:* Approved two year tertiary language instruction or equivalent*Corequisite:* JAPN5200

This course introduces students to professional interaction in Japanese. Students are provided with opportunities to develop intermediate level interactive skills in reading and writing that are required in Australia-Japan/Asia-Japan contact situations. A major project which is related to the student's area of interest will be required.

JAPN5202**Intermediate Japanese C***Staff Contact: Dr C Kinoshita Thomson***S2 L3 CP20***Prerequisite:* JAPN5201*Corequisite:* JAPN5203

This course provides students with opportunities to further develop intermediate level interactive skills in listening and speaking Japanese by increasing their vocabulary and knowledge of grammatical structures that are required in broader contexts.

JAPN5203**Intermediate Japanese D**

Staff Contact: Dr C Kinoshita Thomson
S2 L3 CP20

Prerequisite: JAPN5201

Corequisite: JAPN5202

This course provides students with opportunities to further develop intermediate level interactive skills in reading and writing Japanese by increasing vocabulary and knowledge of grammatical structures that are relevant to the professional needs of participants. A major project will be required in the student's area of interest.

JAPN5210**Japanese Professional Communication 1A**

Staff Contact: Ms H Masumi-So
S1 L3 CP20

Prerequisite: Approved 3 year degree in Japanese

Corequisite: JAPN5211

Provides students with opportunities to develop late-intermediate interactive skills in listening and speaking that are required in Australia-Japan contact situations. Audio-visual equipment including video camera and VCR will be used extensively. Class work includes study of various levels of formality. Students are introduced to a series of genuine Australia-Japan contact situations where they exercise their acquired skills.

JAPN5211**Japanese Professional Communication 1B**

Staff Contact: Ms H Masumi-So
S1 L3 CP20

Prerequisite: Approved 3 year degree in Japanese

Corequisite: JAPN5210

Provides students with opportunities to develop late-intermediate interactive skills in reading and writing that are required in Australia-Japan contact situations. Class work includes reading of authentic materials in the fields of business, technical and social sciences and writing of documents for practical applications. A major project will be required in the student's area of interest.

JAPN5212**Japanese Professional Communication 1C**

Staff Contact: Ms H Masumi-So
S2 L3 CP20

Prerequisite: JAPN5211

Corequisite: JAPN5213

Provides students with opportunities to develop early-advanced interactive skills in listening and speaking that are required in Australia-Japan contact situations. Audio-visual equipment including satellite television and radio broadcasting from Japan, video camera and VCR will be

used extensively. Class work includes public speaking and intensive aural comprehension of news items. Guided/autonomous learning in computerised Language Resource Centre is encouraged both within and outside contact hours.

JAPN5213**Japanese Professional Communication 1D**

Staff Contact: Ms H Masumi-So
S2 L3 CP20

Prerequisite: JAPN5211

Corequisite: JAPN5212

Provides students with opportunities to develop advanced interactive skills in reading and writing that are required in Australia-Japan contact situations. Class work includes reading of publications in the fields of business, technical and social sciences and writing of a project report. A major project will be required in the student's area of interest.

JAPN5220**Japanese Professional Communication 2A**

Staff Contact: Ms S Iida
S1 L3 CP20

Prerequisite: JAPN5213

Corequisite: JAPN5221

Provides students with opportunities to develop advanced interactive skills in listening and speaking that are required in Australia-Japan contact situations. Audio-visual equipment such as satellite television broadcasting from Japan, video camera and VCR will be used extensively. Class work includes interaction with native Japanese speakers from the local Japanese community and/or from Japan. Guided/autonomous learning in computerised Language Resource Centre is encouraged both within and outside contact hours.

JAPN5221**Japanese Professional Communication 2B**

Staff Contact: Ms S Iida
S1 L3 CP20

Prerequisite: JAPN5213

Corequisite: JAPN5220

Provides students with opportunities to develop advanced interactive skills in reading and writing that are required in Australia-Japan contact situations. Class work includes reading of authentic materials in the fields of business, technical and social sciences and writing of documents for professional applications. A major project will be required in the student's area of interest.

JAPN5222**Japanese Professional Communication 2C**

Staff Contact: Ms S Iida
S2 L3 CP20

Prerequisite: JAPN5221

Corequisite: JAPN5223

Aims to further consolidate the learner's interactive skills in real contact situations with native speakers of Japanese. Class work includes extensive and intensive listening to

authentic materials and public-speaking practice through the use of a variety of methods such as video-shooting and replay, visitor's sessions, and visit sessions. Students are introduced to common rules of and strategies for Australia-Japan contact situations. Individualised learning in computerised Language Resource Centre is encouraged.

JAPN5223

Japanese Professional Communication 2D

Staff Contact: Ms S Iida

S2 L3 CP20

Prerequisite: JAPN5221

Corequisite: JAPN5222

Aims to further consolidate the learner's interactive skills in real contact situations with native speakers of Japanese. Class work includes extensive and intensive reading of authentic materials and writing of documents for formal business situations. Students are introduced to common rules of and strategies for Australia-Japan contact situations. A major project will be required in the student's area of interest.

JAPN5230

Japanese Professional Communication 3A

Staff Contact: Dr C Kinoshita Thomson

S1 L3 CP20

Prerequisite: JAPN5223

Corequisite: JAPN5231

Designed to develop near-native interactive competence in speaking and listening in professional and business settings. Audio-visual equipment including satellite television broadcasting from Japan, video camera and VCR will be used extensively. Class work includes interaction with selected native Japanese speakers from the local Japanese community and/or from Japan. Learners are encouraged to acquire skills in monitoring their own performance in contact situations.

JAPN5231

Japanese Professional Communication 3B

Staff Contact: Dr C Kinoshita Thomson

S1 L3 CP20

Prerequisite: JAPN5223

Corequisite: JAPN5230

Designed to develop near-native interactive competence in reading and writing in professional and business settings. Learners are expected to develop skimming and scanning skills through extensive and intensive readings of authentic materials. They are also expected to acquire writing skills for wide-ranging professional and social situations. A major project will be required in the student's area of interest.

JAPN5232

Japanese Professional Communication 3C

Staff Contact: Dr C Kinoshita Thomson

S2 L3 CP20

Prerequisite: JAPN5231

Corequisite: JAPN5233

Designed to develop near-native interactive skills in speaking and listening in any given situation. Each learner's competencies are assessed at the commencement of the course to provide individually tailored instruction.

JAPN5233

Japanese Professional Communication 3D

Staff Contact: Dr C Kinoshita Thomson

S2 L3 CP20

Prerequisite: JAPN5231

Corequisite: JAPN5232

Designed to develop near-native interactive skills in reading and writing in any given situation. Each learner's competencies are assessed at the commencement of the course to provide individually tailored instruction. A major project will be required in the student's area of interest.

JAPN5300

Special Topics in Japanese Business Studies

Staff Contact: A/Prof W Purcell

S1 or S2 L3 CP20

Prerequisites: Approval from the Head of School

A specially assigned project, program or set of readings relating to contemporary issues in Japanese Business Studies. Entry is only with permission of Head of Unit for students who wish to carry out a specific investigation or project.

JAPN5310

Advanced Japanese Studies Seminar

Staff Contact: Dr C Kinoshita Thomson

S1 or S2 L3 CP20

Prerequisites: JAPN5212 or higher and approval from the Head of School

Provides students with opportunities to read and discuss a selected topic or topics in the Japanese language. The topic(s) will be chosen from a wide range of subjects in the field of Japanese Studies. Aims to help develop skills required to attain near-native fluency in educated Japanese.

JAPN5999

Project Report

Staff Contact: School Office

CP40

Prerequisites: Approval from the Head of School

Marketing (School of Marketing)

MARK5901

Issues in Consumer Analysis

Staff Contact: School Office
S1 L3 CP20

Prerequisite: MARK5914

More detailed treatment of material covered in MARK5911. Greater stresses laid on the environment of decision making. This covers historical antecedents to consumer behaviour and their impact on the culture of consumption concepts of environmental and their influence on individual decision making, the social psychology of consumption, the ecology of learning and perception, the role of emotion in choice and the ways in which these considerations impact on marketing strategy, eg product formulations, mass communication.

MARK5902

Elements of Marketing

Staff Contact: School Office
S1 & S2 L3 CP20

Prerequisite or corequisite: one core unit

The course is a blend of theory and practical application. The central theme running throughout the teaching program is that marketing is not a fragmented assortment of actions and functions taking place among disconnected institutions operating in isolation. Rather it is a total system of business action. The task of managing a marketing operation involves strategic and tactical decision making. It also demands an understanding of the structure of the marketing system, the various institutions that make up that system, and the role of each institutions that make up that system, and the role of each institution within the system.

MARK5903

International Marketing

Staff Contact: School Office
S1 L3 CP20

Prerequisites: MARK5902, MARK5911 and MARK5928

This subject contrasts international marketing with domestic marketing and highlights the conceptual, descriptive and strategic differences. It focuses on the various environments impacting on international marketing (economic, technological, socio-cultural, political-legal and corporate). The implications of these for the marketing mix are analysed, and broad strategic alternatives for the international marketer are covered. Product, pricing, promotional and distribution issues and options are canvassed. Cases are drawn from multiple markets and the subject has a global focus.

MARK5904

Marketing Communication

Staff Contact: School Office
S2 L3 CP20

Prerequisites: MARK5902, MARK5911 and MARK5928

Note/s: Excluded HOSP5906

This subject introduces students to communication management. It takes an integrated approach to developing strategies. The focus of the course is the management of communication with customers, public bodies and community interest groups. Topics will include: communication theory and strategic planning in relation to product/brand information; sales promotion and interpersonal communication. Specific attention is given to media and message planning, costing, evaluation, direct communication, planning and public relations management.

MARK5905

Marketing Strategy

Staff Contact: School Office
S1 L3 C20

Prerequisites: MARK5902, MARK5911 and MARK5928

The focus is the development of market-driven strategies that are sensitive to the needs and desires of customers. To achieve this, consideration is given to proactive and reactive strategies, the role of information systems and empirical research, the need for entrepreneurial thrust and vision over the longer-term, and the importance of global and inter-disciplinary perspectives. As all organisations have limited resources, the starting point for the exercise is careful analysis of competing market opportunities, the evaluation of these opportunities and assessment of the alternative means available for realising these opportunities. The aim is to help complex organisations realise their strategic choices in the context of changing external pressures and threats. The course is based on lectures, readings, case studies and the development of procedures for formulating, implementing, evolving and monitoring strategic plans.

MARK5907

Contemporary Marketing Issues

Staff Contact: School Office
S1 L3 CP20

Prerequisite: MARK5914

Topical issues in marketing management are explored. The specific content varies from year to year, but subject matter is drawn from such topics as consumerism, ethics in marketing, relationship marketing, direct marketing, mass customisation, database management, integrated marketing communications, interactive media and narrow-casting, organisational networks, partnerships and strategic alliances, emergent strategies in marketing, corporate branding and dual branding.

MARK5910

Marketing Distribution and Logistics

Staff Contact: School Office
S2 L3 CP20

Prerequisites: MARK5914

This subject introduces concepts and issues relating to the internal/external distribution of products and

information. Particular attention is given to the development of distribution strategies within the overall marketing plan. Key factors addressed are logistics, channel selection, location choices and communication networks. Use of case history material is a feature of the subject.

MARK5911

Consumer Analysis

Staff Contact: School Office
S1 & S2 L3 CP20

Prerequisites or corequisite: MARK5902

Major concepts and theories from the social and behavioural sciences provide a background to the study of why people buy. Behavioural topics include perception, attitude and decision-making processes, and the psychology of purchases. Social science topics include values and lifestyles, mass communication and advertising, and buyer-seller relationships.

MARK5913

Marketing Management

S2 CP20

Prerequisite: MARK5914

Marketing planning and strategy as they relate to produce management. The focus is on product management (goods and services). Topics include product audit and market analysis, product life cycle, new product management, and product positioning and differentiation. The focus is on developing appropriate product strategies with guidelines for effective product management throughout the life cycle of the product.

MARK5914

Marketing Research

Staff Contact: School Office
S2 L3 CP20

Prerequisites: MARK5902, MARK5911 and MARK5928

Practical introduction to marketing research. Tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing.

MARK5916

New Product Development

Staff Contact: School Office
S1 L3 CP20

Prerequisite: MARK5914

This is an advanced course covering issues involved in developing and bringing to market new products and services; opportunity identification, idea generation, segmentation; design, consumer measurement, perceptual mapping, forecasting; market testing; and implementation, launch and post-launch monitoring.

MARK5917

Marketing in Asia

Staff Contact: School Office
S1 L3 CP20

Prerequisite or corequisite: MARK5902

This subject examines conceptual and descriptive aspects of marketing management in East Asian countries and the challenges that global firms face in operating in the region. A comparative approach that acknowledges both similarities and differences among East Asian countries is adopted. Attention is given to such issues as market entry strategies, product adaptation, business-to-business negotiations and the influence of culture on consumer behaviour. Discussion will focus in particular on Australia's important Asian commercial and trading partners: Japan, South Korea, Indonesia and China. Guest lecturers and case studies will be used to highlight key points.

MARK5920

Services Marketing

Staff Contact: School Office
S1 L3 CP20

Prerequisite or corequisite: MARK5914

Exclude: HOSP5903

The Australian, as well as the world economy, is dominated by services. In Australia approximately 70% of the labour force, 75% of the GNP and 45% of an average family's budget, are accounted for by services. Yet, traditionally business school courses have focused on the manufacturing sector of the economy. This course is especially designed for those students who may be interested in working in service industries and/or for organisations with a strong service component. The class will address the distinct needs and problems of service organisations in the area of marketing. However, as students will discover, in services, marketing activities cover many managerial issues. The theme of the course is that service (both commercial and not for profit) organisations (ie banks, transportation companies, hotels, tourism enterprises, hospitals, educational institutions, professional services such as accountants, engineers, consultants) require a distinctive approach to marketing strategy – both in its development and execution. This is not to imply that the approach is unique, but rather distinctive. Therefore, the course will build and expand on ideas from earlier marketing courses to make them applicable in service industry settings.

MARK5922

Business to Business Marketing

Staff Contact: School Office
S2 L3 CP20

Prerequisite: MARK5914

Specific elements of marketing knowledge and planning as they relate to the public and industrial markets are presented. These include assessing market opportunities, examining the business environment and managing the functional aspects of marketing in an organisational setting. Specific attention is paid to the exchange relationships required in these markets.

MARK5928**Quantitative Analysis in Marketing***Staff Contact: School Office*

S1 & S2 L3 CP20

Prerequisite: ECON5203 or equivalent

This course follows on directly from ECON5203 (Statistics for Business) picking up at ANOVA and regression. The course covers all aspects of data analysis as commonly used in Marketing and prepares the student for Marketing research applications. Also included are decision trees, assessments of optimality of decisions, game theory and economic order quantity analysis. Students who successfully complete this course will understand analysis as it is currently performed in Marketing.

Access to a computer (either at home or through the Faculty labs) is required for this course. The analysis package used for this course is taught in an all day seminar early in the session.

MARK8995**Business Research Methods in Marketing***Staff Contact: School Office*

S1

Prerequisite: Approval from Head of School and admission to MCom Honours

The research process – project management and research planning. The role of academic research and published material in the process of advancing marketing thought and knowledge. How to read, critique and prepare research proposals. Asking meaningful research questions: inductive and deductive approaches. Conjectures, propositions and hypotheses. Questions of proof, validity, reliability, robustness, representativeness, generalisability, scope, meta-analysis and marketing knowledge. The role of mediating and moderator variables. Preparing research designs to minimise error and bias. Formal research processes in specific analytical areas (such as Marketing Science, Economic Theory and Consumer Psychology). The art of the solvable. Using this knowledge to write viable research plans.

MARK8996**Research Seminar in Marketing***Staff Contact: School Office*

S1

Prerequisite: Approval from Head of School and admission into the MCom Honours

A study and critique of seminal published papers in selected marketing topics relevant to the interests of research students. Emphasis will be on appreciating the present

state of knowledge, and considering future opportunities. Special attention will be given to the knowledge base in various substantive areas (for instance, international marketing, services marketing and service quality, brand management, and relationship marketing). The focus will be on understanding the empirical significance of each article, and its positioning, methodology and analytical approach. Also studied will be the writing and communication style – including the uses and abuses of narratives, tables, graphs and equations. Preparation of a conceptual journal article of a refereed standard will enable these ideas and concepts to be implemented.

MARK8997**Advanced Quantitative Methods in Marketing***Staff Contact: School Office*

S2

Prerequisite: Approval from Head of School and admission to MCom Honours

Extension of the knowledge of elementary statistics into the area of multivariate statistics, with special attention to the underlying theory and assumptions of the methods used. Discussion of multiple regression and multiple correlation, multivariate analysis of variance, discriminant and logit analysis, conjoint analysis, factor and correspondence analysis and structural equation modelling. Hands-on practical sessions will enable participants to implement these tools, techniques and methods in the context of specific Marketing applications.

MARK8998**Contemporary Research Methods in Marketing***Staff Contact: School Office*

S2

Prerequisite: Approval from Head of School and admission to MCom Honours

The Marketing discipline – its origin, development and future direction. The use of different methods to examine research questions – quantitative, experimental, qualitative, and ethnographic approaches. Advanced survey-based methods. Experimental approaches to research in marketing, including experimental design and analysis of variance. Consideration of non-quantitative methods – notably qualitative methods, in-depth interviews, case-study analysis, anthropological and ethnographic approaches, cross-cultural studies and phenomenological work. Post-modernist methods of enquiry.

Conditions for the Award of Degrees

First Degrees

Rules, regulations and conditions for the award of first degrees are set out in the appropriate **Faculty Handbooks**.

For the list of undergraduate courses and degrees offered see Table of Courses by Faculty (Undergraduate Study) in the *Calendar*.

The following is the list of *higher degrees, graduate diplomas and graduate certificates* of the University, together with the publication in which the conditions for the award appear.

Higher Degrees

For the list of graduate degrees by research and course work, arranged in faculty order, see *UNSW Courses (by faculty)* in the *Calendar*.

Title	Abbreviation	Calendar/Handbook
Higher Degrees		
Doctor of Science	DSc	Calendar
Doctor of Letters	DLitt	Calendar
Doctor of Laws	LLD	Calendar
Doctor of Education	EdD	Arts and Social Sciences
Doctor of Juridical Science	SJD	Law
Doctor of Medicine	MD	Medicine
Doctor of Philosophy	PhD	Calendar
Master of Applied Science	MAppSc	and all handbooks Engineering Science
Master of Architecture	MArch	Built Environment
Master of Archives Administration	MArchivAdmin	Commerce and Economics
Master of Art	MArt	College of Fine Arts
Master of Art Administration	MArtAdmin	College of Fine Arts

Title	Abbreviation	Calendar/Handbook
Master of Art and Design Education	MARDesEd	College of Fine Arts
Master of Art Education(Honours)	MArtEd(Hons)	College of Fine Arts
Master of Arts	MA	Arts and Social Sciences University College
Master of Arts (Honours)	MA(Hons)	Arts and Social Sciences
Master of Art Theory	MArtTh	College of Fine Arts
Master of Biomedical Engineering	MBiomedE	Engineering
Master of Building	MBuild	Built Environment
Master of the Built Environment	MBEnv	Built Environment
Master of the Built Environment (Building Conservation)	MBEnv	Built Environment
Master of Business Administration	MBA	AGSM
Master of Business Administration (Executive)	MBA(Exec)	AGSM
Master of Business and Technology	MBT	Engineering
Master of Chemistry	MChem	Science*
Master of Clinical Education	MClinEd	Medicine
Master of Commerce (Honours)	MCom(Hons)	Commerce and Economics
Master of Commerce	MCom	Commerce and Economics
Master of Community Health	MCH	Medicine
Master of Community Paediatrics	MCommPaed	Medicine
Master of Computational Science	MComputationalSc	Science*
Master of Computer Science	MCompSc	Engineering
Master of Construction Management	MConstMgt	Built Environment
Master of Couple and Family Therapy	MCFT	Arts and Social Sciences
Master of Defence Studies	MDefStud	University College
Master of Design(Honours)	MDes(Hons)	College of Fine Arts
Master of Education	MEd	Arts and Social Sciences
Master of Educational Administration	MEdAdmin	Arts and Social Sciences
Master of Engineering	ME	Science* Engineering University College
Master of Engineering <i>without supervision</i>	ME	Science*
Master of Engineering Science	MEngSc	Engineering Science* University College
Master of Environmental Engineering Science	MEnvEngSc	Engineering
Master of Environmental Studies	MEnvStudies	Applied Science
Master of Equity & Social Administration	MEqSocAdmin	Arts and Social Sciences
Master of Fine Arts	MFA	College of Fine Arts
Master of Health Administration	MHA	Medicine
Master of Health Personnel Education	MHPed	Medicine
Master of Health Planning	MHP	Medicine
Master of Higher Education	MHEd	Professional Studies
Master of Housing Studies	MHS	Arts and Social Sciences
Master of Industrial Design	MID	Built Environment
Master of Information Management	MIM	Commerce and Economics
Master of Information Science	MInfSc	Engineering
Master of Information Studies	MInfStud	Commerce and Economics
Master of International Social Development	MIntSocDev	Arts and Social Sciences
Master of Medicine	MMed	Medicine
Master of Landscape Architecture	MLArch	Built Environment
Master of Landscape Planning	MLP	Built Environment

Title	Abbreviation	Calendar/Handbook
Master of Laws	LLM	Law
Master of Management Economics	MMgtEc	University College
Master of Mathematics	MMath	Science*
Master of Marine Science	MMarineSc	Science†
Master of Medicine	MMed	Medicine
Master of Mining Management	MMinMgmt	Engineering
Master of Music	MMus	Arts and Social Sciences
Master of Music (Honours)	MMus(Hons)	Arts and Social Sciences
Master of Music Education (Honours)	MMusEd(Hons)	Arts and Social Sciences
Master of Optometry	MOptom	Science*
Master of Policy Studies	MPS	Arts and Social Sciences
Master of Project Management	MProjMgt	Built Environment
Master of Public Health	MPH	Medicine
Master of Psychological Medicine	MPM	Medicine
Master of Psychology (Applied)	MPsychol	Science†
Master of Psychology (Clinical)	MPsychol	Science†
Master of Real Estate	MRE	Built Environment
Master of Real Property	MRProp	Built Environment
Master of Safety Science	MSafetySc	Science
Master of Science	MSc	Built Environment Engineering Medicine Science*† University College
Master of Science <i>without supervision</i>	MSc	Science* Built Environment Engineering
Master of Science (Industrial Design)	MSc(IndDes)	Built Environment
Master of Science and Society	MScSoc(Hons)	Arts and Social Sciences
Master of Social Work	MSW	Arts and Social Sciences
Master of Sports Medicine	MSPMed	Medicine
Master of Statistics	MStats	Science*
Master of Surgery	MS	Medicine
Master of Taxation	MTax	ATAX
Master of Technology Management	MTM	Science* Commerce and Economics Engineering
Master of Town Planning	MTP	Built Environment
Master of Urban Development and Design	MUDD	Built Environment
Graduate Diplomas		
Graduate Diploma	GradDip	AGSM Built Environment Arts and Social Sciences Commerce and Economics Engineering Medicine Science*†
Advanced Taxation	GradDipAdvTax	ATAX
Arts	GradDipArts	Arts and Social Sciences
Couple and Family Therapy	GradDipCF Therapy	Arts and Social Sciences
Clinical Education	GradDipClinEd	Medicine
Community Paediatrics	GradDipCommPaed	Medicine
Defence Studies	GradDipDefStud	University College
Design	GradDipDes	College of Fine Arts

Title	Abbreviation	Calendar/Handbook
Education	DipEd	Arts and Social Sciences
Environmental Studies	GradDipEnvironStud	Science
Equity and Social Administration	GradDipEqSocAdmin	Arts and Social Sciences
Higher Education	GradDipHEd	Professional Studies
Health Personnel Education	GradDipHPed	Medicine
Housing Studies	GradDipHS	Arts and Social Sciences
Information Management – Archives/Records	GradDipIM-Archiv/Rec	Commerce and Economics
Information Management – Librarianship	GradDipIM-Lib	Commerce and Economics
Industrial Management	GradDipIndMgt	Engineering
International Social Development	GradDipIntSocDev	Arts and Social Sciences
Land Administration	GradDipLandAdmin	Engineering
Music	GradDipMus	Arts and Social Sciences
Paediatrics	GradDipPaed	Medicine
Pharmaceutical Sciences	GradDipPharmSc	Medicine
Professional Ethics	GradDipProfEthics	Arts and Social Sciences
Real Estate	GradDipRE	Built Environment
Sports Medicine	GradDipSpMed	Medicine
Taxation Studies	GradDipTaxStud	ATAX
Valuation	GradDipVal	Built Environment

Graduate Certificates

Arts	GradCertArts	Arts and Social Sciences
Commerce	GradCertCom	Commerce and Economics
Design	GradCertDes	College of Fine Arts
Health Administration	GradCertHealthAdmin	Medicine
Higher Education	GradCertHEd	Professional Studies
Management Studies	GradCertMgtStud	University College
Music	GradCertMus	Arts and Social Sciences
Pharmaceutical Sciences	GradCertPharmSc	Medicine
Safety Science	GradCertSafetySc	Science

*Faculty of Science and Technology

†Faculty of Life Sciences

Doctor of Philosophy (PhD)

1. The degree of Doctor of Philosophy may be awarded by the Council on the recommendation of the Higher Degree Committee of the appropriate faculty or board (hereinafter referred to as the Committee) to a candidate who has made an original and significant contribution to knowledge.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor with Honours from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment as a candidate for the degree.

Enrolment

3. (1) An application to enrol as a candidate for the degree shall be lodged with the Registrar at least one month prior to the date at which enrolment is to begin.

(2) In every case before making the offer of a place the Committee shall be satisfied that initial agreement has been reached between the *School and the applicant on the topic area, supervision arrangements, provision of adequate facilities and any coursework to be prescribed and that these are in accordance with the provisions of the guidelines for promoting postgraduate study within the University.

(3) The candidate shall be enrolled either as a full-time or a part-time student.

(4) A full-time candidate will present the thesis for examination no earlier than three years and no later than five years from the date of enrolment and a part-time candidate will present the thesis for examination no earlier than four years and no later than six years from the date of enrolment, except with the approval of the Committee.

(5) The candidate may undertake the research as an internal student i.e. at a campus, teaching hospital, or other research facility with which the University is associated, or as an external student not in attendance at the University except for periods as may be prescribed by the Committee.

(6) An internal candidate will normally carry out the research on a campus or at a teaching or research facility of the University except that the Committee may permit a candidate to spend a period in the field, within another institution or elsewhere away from the University provided that the work can be supervised in a manner satisfactory to the Committee. In such instances the Committee shall be satisfied that the location and period of time away from the University are necessary to the research program.

"School" is used here and elsewhere in these conditions to mean any teaching unit authorised to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under the control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.

(7) The research shall be supervised by a supervisor and where possible a co-supervisor who are members of the academic staff of the School or under other appropriate supervision arrangements approved by the Committee. Normally an external candidate within another organisation or institution will have a co-supervisor at that institution.

Progression

4. The progress of the candidate shall be considered by the Committee following report from the School in accordance with the procedures established within the School and previously noted by the Committee.

(i) The research proposal will be reviewed as soon as feasible after enrolment. For a full-time student this will normally be during the first year of study, or immediately following a period of prescribed coursework. This review will focus on the viability of the research proposal.

(ii) Progress in the course will be reviewed within twelve months of the first review. As a result of either review the Committee may cancel enrolment or take such other action as it considers appropriate. Thereafter, the progress of the candidate will be reviewed annually.

Thesis

5. (1) On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.

(2) The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.

- (3) The thesis shall comply with the following requirements:
- (a) it must be an original and significant contribution to knowledge of the subject;
 - (b) the greater proportion of the work described must have been completed subsequent to enrolment for the degree;
 - (c) it must be written in English except that a candidate in the Faculty of Arts and Social Sciences may be required by the Committee to write a thesis in an appropriate foreign language;
 - (d) it must reach a satisfactory standard of expression and presentation;
 - (e) it must consist of an account of the candidate's own research but in special cases work done conjointly with other persons may be accepted provided the Committee is satisfied about the extent of the candidate's part in the joint research.
 - (4) The candidate may not submit as the main content of the thesis any work or material which has previously been submitted for a university degree or other similar award but may submit any work previously published whether or not such work is related to the thesis.
 - (5) Four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of theses for higher degrees.
 - (6) It shall be understood that the University retains the four copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination

6. (1) There shall be not fewer than three examiners of the thesis, appointed by the Committee, at least two of whom shall be external to the University.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that one of the following:
- (a) The thesis merits the award of the degree.
 - (b) The thesis merits the award of the degree subject to minor corrections as listed being made to the satisfaction of the head of school.
 - (c) The thesis requires further work on matters detailed in my report. Should performance in this further work be to the satisfaction of the higher degree Committee, the thesis would merit the award of the degree.
 - (d) The thesis does not merit the award of the degree in its present form and further work as described in my report is required. The revised thesis should be subject to re-examination.
 - (e) The thesis does not merit the award of the degree and does not demonstrate that resubmission would be likely to achieve that merit.
- (3) If the performance in the further work recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to submit the thesis for re-examination as determined by the Committee within a period determined by it but not exceeding eighteen months.
- (4) After consideration of the examiners' reports and the results of any further examination of the thesis, the Committee may require the candidate to submit to written or oral examination before recommending whether or not the candidate be awarded the degree. If it is decided that the candidate be not awarded the degree, the Committee shall determine whether or not the candidate be permitted to resubmit the thesis after a further period of study and/or research.

Fees

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Archives Administration (MArchivAdmin)

1. The degree of Master of Archives Administration by research may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee) to a candidate who has demonstrated ability to undertake research by the submission of a thesis embodying the results of an original investigation.

Qualifications

2. (1) A candidate for the degree shall:

(a) have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee; and

(b) have been awarded a Diploma in Information Management Archives Administration or equivalent from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee; and

(c) have had at least one year's employment or equivalent experience of a kind acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) When the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant, before being permitted to enrol, to undergo such examination or carry out such work as the Committee may prescribe.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least one calendar month before the commencement of the session in which enrolment is to begin.

(2) In every case, before permitting a candidate to enrol, the Head of the School of Librarianship (hereinafter referred to as the head of the school) shall be satisfied that adequate supervision and facilities are available.

(3) An approved candidate shall be enrolled in one of the following categories:

(a) full-time attendance at the University;

(b) part-time attendance at the University;

(c) external – not in regular attendance at the University and using research facilities external to the University.

(4) A candidate shall be required to undertake an original investigation on an approved topic and undertake such formal subjects and pass such assessment as prescribed. The candidate is also required to undergo such examination and perform such other work as is prescribed by the Committee.

(5) The work shall be carried out under the direction of a supervisor appointed from the full-time members of the University staff.

(6) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.

(7) No candidate shall be granted the degree until the lapse of three academic sessions in the case of a full-time candidate or four academic sessions in the case of a part-time or external candidate from the date of enrolment. In the case of a candidate who has been awarded the degree of Bachelor with Honours or who has had previous research experience

the Committee may approve remission of up to one session for a full-time candidate and two sessions for a part-time or external candidate.

(8) A full-time candidate for the degree shall present for examination not later than six academic sessions from the date of enrolment. A part-time or external candidate for the degree shall present for examination not later than ten academic sessions from the date of enrolment. In special cases an extension of these times may be granted by the Committee.

Thesis

4. (1) On completing the program of study a candidate shall submit a thesis embodying the results of the original investigation.

(2) The candidate shall give in writing two months notice of intention to submit the thesis.

(3) The thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.

(4) The candidate may also submit any work previously published whether or not such work is related to the thesis.

(5) Three copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of higher degree theses.

(6) It shall be understood that the University retains the three copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination

5. (1) There shall be not fewer than two examiners of the thesis, appointed by the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the merits of the thesis and shall recommend to the Committee that:

(a) the candidate be awarded the degree without further examination; or

(b) the candidate be awarded the degree without further examination subject to minor corrections as listed being made to the satisfaction of the head of the school; or

(c) the candidate be awarded the degree subject to a further examination on questions posed in the report, performance in this further examination being to the satisfaction of the Committee; or

(d) the candidate be not awarded the degree but be permitted to resubmit the thesis in a revised form after a further period of study and/or research; or

(e) the candidate be not awarded the degree and be not permitted to resubmit the thesis.

(3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to represent the same thesis and submit to a further oral, practical or written examination within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners' reports, the results in the prescribed course of study, and the results of any further examination, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

Fees

6. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (Honours) (MCom(Hons))

1. The degree of Master of Commerce (Honours) may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee) to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.

(2) In every case, before permitting a candidate to enrol, the head of the school* in which the candidate intends to enrol shall be satisfied that adequate supervision and facilities are available.

(3) An approved candidate shall be enrolled in one of the following categories:

(a) full-time attendance at the University;

(b) part-time attendance at the University;

(c) external – not in regular attendance at the University and using research facilities external to the University. Before permitting a candidate to enrol externally, the head of the school in which the candidate intends to enrol shall be satisfied that the candidate can be adequately supervised on an external basis. Formal subjects may not be taken externally.

(4) A candidate shall undertake such formal subjects and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed, and shall demonstrate ability to undertake research by the submission of a thesis embodying the results of an original investigation on a topic approved by the Committee.

(5) A candidate shall maintain an average of credit or better in the formal subjects prescribed for the degree. A full-time candidate shall undertake not more than four subjects in any session. A part-time candidate shall undertake not more than two subjects in any session.

(6) A candidate may also be required to undergo such assessment and perform such other work as may be prescribed by the Committee.

(7) The work on the topic shall be carried out under the direction of a supervisor appointed by the Committee from the full-time academic members of the University staff.

(8) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school in which the candidate is enrolled and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.

(9) No candidate shall be awarded the degree until the lapse of four academic sessions from the date of enrolment in the case of a full-time candidate or six academic sessions in the case of a part-time or external candidate. In the case of a candidate who has been awarded

**School is used here and elsewhere in these conditions to mean any teaching unit authorised to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.*

the degree of Bachelor with Honours or a qualification considered equivalent or who has had previous research experience the Committee may approve remission of up to two sessions for a full-time candidate and three sessions for a part-time or external candidate.

(10) A thesis shall be submitted not later than five sessions after the completion of the prescribed formal subjects. In special cases an extension of this time may be granted by the Committee.

Thesis

4. (1) On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.

(2) The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.

(3) The thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.

(4) The candidate may also submit any work previously published whether or not such work is related to the thesis.

(5) Three copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of project reports and theses for higher degrees.

(6) It shall be understood that the University retains the three copies of the thesis submitted for examination and is free to allow it to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the project report or thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination of Thesis

5. (1) There shall be not fewer than two examiners of the thesis, appointed by the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:

(a) the thesis be noted as satisfactory

(b) the thesis be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school

(c) the thesis requires further work on matters detailed in the report. Should performance in this further work be to the satisfaction of the Higher Degree Committee, the thesis would be noted as satisfactory; or

(d) the candidate be noted as unsatisfactory but that the candidate be permitted to resubmit the thesis in a revised form after a further period of study and/or research; or

(e) the thesis be noted as unsatisfactory and that the candidate be not permitted to resubmit the thesis.

(3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners, reports and the results of any further examination or prescribed course of study, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

Fees

6. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (MCom)

1. The degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee). Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least three calendar months before the start of the session in which enrolment is to begin.
- (2) A candidate for the degree shall be required to undertake a course of formal study prescribed by the Committee as set out in the course requirements for the Master of Commerce degree and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.
- (3) Normally a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.
- (4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (Customised) (MCom)

1. The customised Degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study approved by the Higher Degree Committee of the Faculty of Commerce (hereafter referred to as the Committee) according to a contract established between the University and the organisation commissioning the program.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee. Except in exceptional

circumstances a candidate who has completed a three-year course shall be expected to have had at least one year's appropriate experience.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Academic Registrar at least one calendar month before the commencement of the program.

(2) A candidate for the degree shall be required to undertake a course of formal study defined by contract from those programs approved by the Committee as satisfying the course requirements for the Master of Commerce Degree, and shall, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.

(3) The progress of a candidate shall be reviewed periodically by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay fees as may be determined from time to time by the Council.

Master of Information Management (MIM)

1. The degree of Master of Information Management by formal course work may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee).

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.

(2) A candidate for the degree shall be required to undertake such formal subjects and pass such assessment as prescribed.

(3) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the committee may cancel enrolment or take such other action as it considers appropriate.

(4) No candidate shall be awarded the degree until the lapse of three academic sessions from the date of enrolment in the case of a full-time candidate or six sessions in the case of a part-time candidate. The maximum period of candidature shall be six academic sessions from the date of enrolment for a full-time candidate and twelve academic sessions for a part-time candidate. In special cases a variation of these times may be granted by the Committee.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Information Studies (MInfStuds) by Research

1. The degree of Master of Information Studies by research may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee) to a candidate who has demonstrated ability to undertake research by the submission of a thesis embodying the results of an original investigation.

Qualifications

2.(1) A candidate for the degree shall:

(a) have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee, and

(b) have been awarded a Graduate Diploma in Information Management-Librarianship or equivalent from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee, and

(c) have had at least one year's employment or equivalent experience of a kind acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) When the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant, before being permitted to enrol, to undergo such examination or carry out such work as the Committee may prescribe.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least one calendar month before the commencement of the session in which enrolment is to begin.

(2) In every case, before permitting a candidate to enrol, the Head of the School of Information, Library and Archive Studies (hereinafter referred to as the head of the school) shall be satisfied that adequate supervision and facilities are available.

(3) An approved candidate shall be enrolled in one of the following categories:

(a) full-time attendance at the University;

(b) part-time attendance at the University;

(c) external – not in regular attendance at the University and using research facilities external to the University.

- (4) A candidate shall be required to undertake an original investigation on an approved topic. The candidate may also be required to undergo such examination and perform such other work as may be prescribed by the Committee.
- (5) The work shall be carried out under the direction of a supervisor appointed from the full-time members of the University staff.
- (6) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.
- (7) No candidate shall be granted the degree until the lapse of three academic sessions in the case of a full-time candidate or four academic sessions in the case of a part-time or external candidate from the date of enrolment. In the case of a candidate who has been awarded the degree of Bachelor with Honours or who has had previous research experience the Committee may approve remission of up to one session for a full-time candidate and two sessions for a part-time or external candidate.
- (8) A full-time candidate for the degree shall present for examination not later than six academic sessions from the date of enrolment. A part-time or external candidate for the degree shall present for examination not later than ten academic sessions from the date of enrolment. In special cases an extension of these times may be granted by the Committee.

Thesis

4. (1) On completing the program of study a candidate shall submit a thesis embodying the results of the original investigation.
- (2) The candidate shall give in writing two months notice of intention to submit the thesis.
- (3) The thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.
- (4) The candidate may also submit any work previously published whether or not such work is related to the thesis.
- (5) Three copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of higher degree theses.
- (6) It shall be understood that the University retains the three copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination

5. (1) There shall be not fewer than two examiners of the thesis, appointed by the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the merits of the thesis and shall recommend to the Committee that:
 - (a) the candidate be awarded the degree without further examination; or
 - (b) the candidate be awarded the degree without further examination subject to minor corrections as listed being made to the satisfaction of the head of the school; or
 - (c) the candidate be awarded the degree subject to a further examination on questions posed in the report, performance in this further examination being to the satisfaction of the Committee; or
 - (d) the candidate be not awarded the degree but be permitted to resubmit the thesis in a revised form after a further period of study and/or research; or
 - (e) the candidate be not awarded the degree and be not permitted to resubmit the thesis.
- (3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to represent the same thesis and submit to a further oral, practical or written examination within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners' reports and the reports of any oral or written or practical examination, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

Fees

6. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Information Studies (MInfStuds) by Formal Course Work

1. The degree of Master of Information Studies by formal course work may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall:

(a) have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee), and

(b) have been awarded a Graduate Diploma in Information Management-Librarianship or equivalent from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee or, if intending to specialise in Information Science, the degree of Bachelor awarded shall have had a major in computer science at a level acceptable to the Committee, and

(c) have had at least one year's employment or equivalent experience of a kind acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least three calendar months before the commencement of the session in which enrolment is to begin.

(2) A candidate for the degree shall be required to undertake such formal subjects and pass such assessment as prescribed.

(3) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

(4) No candidate shall be awarded the degree until the lapse of two academic sessions from the date of enrolment in the case of a full-time candidate or four sessions in the case of a part time candidate. The maximum period of candidature shall be four academic sessions from the date of enrolment for a full-time candidate and eight sessions for a part-time candidate. In special cases an extension of these times may be granted by the Committee.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Technology Management (MTM)

1. The degree of Master of Technology Management by formal course work may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level considered acceptable to the Course Committee¹. This is normally either:

(a) a four year degree, or,

(b) a three year degree plus *either* another qualification at an acceptable level, *or*, other academic or professional attainments (including relevant work experience).

(2) An applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol in the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require that the applicant undergo such assessment, or carry out such work, as the Committee may prescribe before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for a degree shall be made on the prescribed form which shall be lodged with the registrar at least two calendar months before the commencement of the Session in which enrolment is to begin.

(2) A candidate for the degree shall be required to undertake such formal subjects and pass such assessments as prescribed.

(3) The progress of a candidate shall be reviewed at least once annually by the Committee and, as a result of its review, the committee may cancel enrolment or take such other action as it considers appropriate.

(4) No candidate shall be awarded the degree until the lapse of at least two academic sessions from the date of enrolment in the case of full time enrolment or four academic sessions in the case of part time enrolment. The maximum period of enrolment shall be 4 academic sessions for a full time candidate and 8 academic sessions for a part time candidate. In special cases variations to these times may be granted by the Committee.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Graduate Diploma (GradDip, GradDipIM-Archiv/Rec or GradDipIM-Lib)

1. A Graduate Diploma may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2.(1) A candidate for the Graduate Diploma shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee). Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.

- (2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the Graduate Diploma.
- (3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

- 3.(1) An application to enrol as candidate shall be made on the prescribed form which shall be lodged with the Registrar at least three calendar months before the commencement of the session in which enrolment is to begin.
- (2) A candidate for the diploma shall be required to undertake such formal study prescribed by the Committee as set out in the course requirements for the Graduate Diploma and pass such assessment as prescribed.
- (3) Normally a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.
- (4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

- 4. A candidate shall pay such fees as may be determined from time to time by the Council.

Graduate Diploma in Commerce (Customised) (GradDip)

- 1. The customised Graduate Diploma in Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study approved by the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee) according to a contract established between the University and the organisation commissioning the program.

Qualifications

- 2. (1) A candidate for the Graduate Diploma shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee. Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.
- (2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the diploma.
- (3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

- 3. (1) An application to enrol as a candidate for the diploma shall be made on the prescribed form which shall be lodged with the Registrar at least one calendar month before the commencement of the program.
- (2) A candidate for the diploma shall be required to undertake a course of formal study defined by contract and approved by the Committee as satisfying the course requirements for the Graduate Diploma and pass such assessments as prescribed.

(3) The progress of the candidate shall be reviewed periodically by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Graduate Certificate in Commerce (GradCertCom)

1. A Graduate Certificate may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the Graduate Certificate shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee). Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.

(2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the Certificate.

(3) If the Committee is not satisfied with the qualifications submitted by the applicant, the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitted enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate shall be made on the prescribed form which shall be lodged with the Registrar.

(2) A candidate for the Certificate shall be required to undertake such formal study prescribed by the Committee as set out in the course requirements for the Graduate Certificate and pass such assessment as prescribed.

[Section 3(3) of the Graduate Diploma is omitted, as it relates to the number of subjects to be taken per session by full-time and part-time candidates respectively; Graduate Certificate candidates may have variable patterns of enrolment, and section 3(3) provides a safeguard.]

(3) The progress of a candidate shall be reviewed as least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Graduate Certificate in Commerce (Customised) (GradCertCom)

1. The customised Graduate Certificate in Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study approved by the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee) according to a contract established between the University and the organisation commissioning the program.

Qualifications

2. (1) A candidate for the Graduate Certificate shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee. Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.

(2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the certificate.

(3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate shall be made on the prescribed form which shall be lodged with the Registrar at least one calendar month before the commencement of the program.

(2) A candidate for the certificate shall be required to undertake a course of formal study defined by contract and approved by the Committee as satisfying the course requirements for the Graduate Certificate and pass such assessment as prescribed.

(3) The progress of the candidate shall be reviewed periodically by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

The scholarships listed below are available to students whose courses are listed in this book. Each Faculty Handbook contains in its scholarships section the scholarships available for study in that Faculty. Travel scholarships are shown separately. Applicants should note that the scholarships and their conditions are subject to review and the closing dates for awards may vary from year to year.

Scholarship information is regularly included in the University publication 'Uniken/Focus' and updated on the UNSW Web site <http://www.unsw.edu.au/information>.

Students investigating study opportunities overseas should also consult Study Abroad which is published by UNESCO and is available in the University library. The British Council (02 9326 2365) may be of assistance for information about study in Britain. The Australian-American Education Foundation (02 6247 9331) or the U.S. Consulate General Educational Advising Centre (02 9373 9230) can provide information about study in America. Information may also be obtained from the embassy or consulate of the country in which the study is proposed and from the proposed overseas institution. Details of overseas awards and exchanges administered by the Department of Employment, Education, Training and Youth Affairs (DEETYA) can be obtained from the Awards and Exchanges Section, DEETYA, PO Box 826, Woden, ACT 2606.

KEY

- L** Students with Australian Citizenship or Permanent Resident status can apply.
- I** International students can apply.

Postgraduate scholarships for research or coursework are identified with the following codes:

- R** Available for study by research (normally Masters by Research or PhD).
- C** Available for study by coursework (normally Masters by Coursework or Graduate Diploma).

The scholarship information is normally provided in the following format:

- Amount
- Duration
- Conditions

Unless otherwise stated, application forms are available from the Scholarships and Student Loans Unit, c/- the Student Centre (Lower Ground Floor, Chancellery). Applications normally become available four to six weeks before the closing date.

Undergraduate Scholarships

Following are details of scholarships available to undergraduate students at UNSW. The scholarships are listed according to the year of study for which the scholarship is available (i.e. scholarships for first year students; scholarships for second or later year students; scholarships for Honours year students) or whether they are available to undertake travel, and then also by Faculty and course (e.g. scholarships in Science or Engineering). If students from more than one Faculty are able to apply the scholarship is listed in the General Scholarships section.

For further information contact:

The Scholarships and Student Loans Unit
The University of New South Wales
Sydney 2052 Australia
Tel (02) 9385 3100/3101/1462
Fax (02) 9385 3732
Email: scholarships@unsw.edu.au

Scholarships for students entering the first year of an undergraduate course

General First Year

The Alumni Association Scholarships (I,L)

- Up to \$1,500 pa
- 1 year, renewable subject to satisfactory progress

The scholarships are available to students enrolled in any year of a full-time undergraduate course. Candidates must be the children or grandchildren of alumni of the University of New South Wales. Applications close early January.

The Australian Development Co-operation Scholarship (ADCOS) (I)

- Tuition fees. Some students may be eligible for airfares and a stipend.
- Determined by normal course duration

This award is for international students from selected countries only. Information and application forms can only be obtained from the Australian Education Centre or Diplomatic Post in the home country. The award conditions and entitlements vary depending on the home country. The closing date is normally early in the year before the year of study.

The Australian Vietnam Veterans Trust Education Assistance Scheme (L)

- \$3,500 pa
- Duration of the course

Applicants must be children of a Vietnam veteran and under the age of 25 at the time of application. The award is subject to the same income test as AUSTUDY. Applicants can be undertaking any year of a Bachelors course. Applications and further information are available from the Australian Vietnam War Veterans Trust National Office, PO Box K978, Haymarket NSW 2000. Tel (02) 9281 7077. Applications close 31 October.

The Ben Lexcen Sports Scholarships (I,L)

- \$2,000 pa
- 1 year with possibility of renewal

The scholarships are available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Applications close late January.

The Co-Op Program (L)

- \$10,400 pa and between 9 and 20 months industry training
- The duration of the course subject to satisfactory progress

The scholarships are offered by industry groups through the University for most disciplines in Applied Science, Commerce and Economics and Engineering. Scholars are selected by interview with emphasis placed on achievements in community and extra-curricular activities as well as communication and leadership skills. A minimum TER of around 90 is expected. The Co-Op application form is available from school Careers Advisers or the Co-op Office on (02) 9385 5116. Applications close September 30 with interviews held at the end of November and beginning of December.

The Girls Realm Guild Scholarships (L)

- Up to \$1,500 pa
- 1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need

The scholarships are available to female students under 35 years of age who are enrolling in any year of a full-time undergraduate course. Selection is based on academic merit and financial need. Applications close 25 March.

The Ian Somerville Scholarships (I,L)

- Up to \$3,000
- 1 year

The scholarships are available to immediate family members (i.e. children, parents, brothers or sisters) of UNSW staff members or their married or de facto partners. Applicants must be full-time students enrolling in any year of an undergraduate course leading to the degree of Bachelor at UNSW. Selection will be based on academic merit, aptitude and commitment to the proposed course. Consideration may be given in cases of hardship or disadvantage. Applications close 31 January.

The John Niland Scholarships (L)

- \$5,000
- 1 year

The scholarship provides assistance to enhance the opportunity of students from country high schools in Australia to enrol in an undergraduate program of study at UNSW. Applicants will be students who complete the HSC (or its counterpart matriculation requirement) in the top five percent of their state-wide cohort, having been enrolled at a country high school in Australia. Selection will be based on academic merit, potential to contribute to the wider life of the University and consideration of social and/or economic circumstances which might otherwise hinder successful transition to UNSW. Applications close 30 October.

The Malcolm Chaikin Scholarship (L)

- \$15,000 pa
- Renewable for the duration of the course subject to satisfactory progress

The scholarship is available to students entering the first year of a Bachelor of Science or Engineering in the Faculties of Life Sciences, Science and Technology, or Engineering. Selection will take into account academic merit and interview performance. Applications close early January.

The National Health and Medical Research Council (NHMRC) Training Scholarship for Aboriginal Health Research (L,R)

- \$15,637–\$23,257 pa (depending on qualifications)
- Up to 3 years

Applicants must be undertaking an undergraduate or postgraduate degree which includes, or leads to, research relevant to Aboriginal health. Applications will be assessed in terms of previous qualifications and experience with particular weight given to prior knowledge and experience of Aboriginal culture and health. Applications close late July.

The New South Scholarships (L)

- \$5,000 pa
- Up to 3 years subject to satisfactory progress

The scholarships are available to students commencing the first year of undergraduate study at UNSW. The Scholarships will be awarded taking into account academic achievement, including potential for study in a discipline of the University. No application form is required. As all students who attempt the HSC (or equivalent) will be automatically considered for the scholarship, no application is needed. The award is extremely competitive and it is expected that the successful applicant(s) will be in the top 2% of candidates.

The Ngunnagan Club Scholarship (L)

- Up to \$2,000
- 1 year

The scholarship is available to students enrolled at an Australian country high school who complete the HSC (or its counterpart matriculation requirement) in the top five per cent of their state cohort. Applicants should complete an official application form by 31 October in the year prior to their intended enrolment at UNSW. Final performance in the HSC (or its counterpart matriculation) examination should be reported to the Scholarships and Student Loans Unit once known.

UNSW–HECS Equity Awards (L)

- HECS liability
- Duration of the course, subject to satisfactory progress

In 1997, the scholarships were offered for full-time undergraduate study to applicants who achieved a TER of at least 90 in the HSC (or equivalent), and were in receipt of ABSTUDY or full AUSTUDY, and expected to be in receipt of these benefits while studying at UNSW. Applications from such students in 1997 closed in early December 1996. UNSW Access Scheme applicants were automatically considered. The conditions for the 1998 awards have not yet been determined. More information should be available in November 1997.

The Vice-Chancellor's Equity Scholarships (L)

- \$1,500 pa
- 1 year

In 1997, over 40 scholarships were awarded for financially disadvantaged students commencing full-time undergraduate study. Applicants must have applied, and be deemed eligible, for the UNSW Access Scheme, with financial disadvantage as one of the grounds for eligibility. Selection was also based on academic merit. The conditions for the 1998 awards have not yet been determined. More information should be available in November 1997.

The WS and LB Robinson Scholarship (L)

- Up to \$6,500 pa
- 1 year renewable for the duration of the course subject to satisfactory progress

Applicants must have completed their schooling in Broken Hill or have parents who reside in Broken Hill. Applicants should be undertaking a course related to the mining industry, for example courses in mining engineering, geology, electrical and mechanical engineering, metallurgical process engineering, chemical engineering or science. A letter of application should be sent to Pasmenco Mining, PO Box 460, Broken Hill, NSW 2880. Applications close 30 September each year.

Scholarships for students in their second or later year of study

General Second Year or Later

The Alumni Association Scholarships (I,L)

- Up to \$1,500 pa
- 1 year, renewable subject to satisfactory progress

The scholarships are available to students enrolled in any year of a full-time undergraduate course. Candidates must be the children or grandchildren of alumni of the University of New South Wales. Applications close early January.

The Australian Vietnam Veterans Trust Education Assistance Scheme (L)

- \$3,500 pa
- Duration of the course

Applicants must be children of a Vietnam veteran and under the age of 25 at the time of application. The award is subject to the same income test as AUSTUDY. Applicants can be undertaking any year of a Bachelors course. Applications and further information are available from the Australian Vietnam War Veterans Trust National Office, PO Box K978, Haymarket NSW 2000. Tel (02) 9281 7077. Applications close 31 October.

The Ben Lexcen Sports Scholarships (I,L)

- \$2,000 pa
- 1 year with possibility of renewal

The scholarships are available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Applications close late January.

The Girls Realm Guild Scholarship (L)

- Up to \$1,500 pa
- 1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need

The scholarships are available only to female students under 35 years of age who are enrolling in any year of a full-time undergraduate course. Selection is based on academic merit and financial need. Applications close 25 March.

The Dried Fruits Research and Development Council (DFRDC) Studentships and Student Awards (I,L)

- Up to \$3,000 for Studentships, up to \$1,000 for Student Awards

The Studentships assist students to undertake research projects in the final year studies of a Bachelors degree (applications close April 15), or to undertake a research project during the summer vacation (applications close October 15). The Student Awards are provided for excellence in student research projects related to the dried fruit industry. Further information and applications are available from the Executive Officer, Dried Fruits Research and Development Council, Box 1142, Mildura VIC 3502. Tel (050) 221515, Fax (050) 233321.

The Esso Australia Ltd Geosciences Scholarship (I,L)

- Up to \$3,000
- 1 year

The scholarship is for a full-time student seeking to undertake study in the final year (Stage 4) of a Bachelor of Science degree in Applied Geology or an equivalent Honours year, majoring in geology or geophysics. The

successful applicant is expected to have an interest in petroleum related studies i.e. sedimentology, biostratigraphy, seismic/magnetic/gravity geophysical studies, basin studies, palynology or palaeontology. Selection is based on academic merit, the benefit the student will gain by being awarded the scholarship and can include consideration of financial need. Applications close 30 November.

The Ian Somerville Scholarships (I,L)

- Up to \$3,000
- 1 year

The scholarships are available to immediate family members (i.e. children, parents, brothers or sisters) of UNSW staff members or their married or de facto partners. Applicants must be full-time students enrolling in any year of an undergraduate course leading to the degree of Bachelor at UNSW. Selection will be based on academic merit, aptitude and commitment to the proposed course. Consideration may be given in cases of hardship or disadvantage. Applications close 31 January.

The National Health and Medical Research Council (NHMRC) Training Scholarship for Aboriginal Health Research (L,R)

- \$15,637–\$23,257 pa (depending on qualifications)
- Up to 3 years

Applicants must be undertaking an undergraduate or postgraduate degree which includes, or leads to, research relevant to Aboriginal health. Applications will be assessed in terms of previous qualifications and experience with particular weight given to prior knowledge and experience of Aboriginal culture and health. Applications close late July.

The Nicholas Catchlove Scholarship in Flying (L)

- \$10,000 pa
- 1 year

The scholarship will be awarded to provide a final year student with the opportunity to undertake further flying training to prepare for a career in the aviation industry. Applicants must be proposing to undertake the final year of an appropriate course and hold a Commercial Pilot's Licence. Selection will be based on academic merit, reasons for undertaking the course, financial need, commitment to flying and to the course, demonstrated ability and leadership qualities, and interview performance. Applications close October.

The NSW Farmers Association EL O'Brien Scholarship (L)

- Up to \$2,000 pa
- 1 year

The NSW Farmers Association is offering a scholarship for a student entering Year 4 of the Wool and Pastoral Sciences course. Applicants must be members, or children of members of the Association. Applications close early March.

The NSW Ministry for the Arts Scholarships (L,R,C)

- \$5,000–\$25,000 (depending on the award)

The NSW Government offers a number of scholarships and awards to writers, artists and scholars living in NSW. Further information is available from the New South Wales Ministry for the Arts, GPO Box 5341, Sydney NSW 2000. Tel (02) 9228 3533, Fax (02) 9228 4722.

The RGC Scholarship in Economic Geology (L)

- \$5,000
- 1 year

The scholarship is available to a student entering Stage 4 of the Applied Geology course or an Honours year in geology in the Science course, undertaking a field project relevant to economic geology. Letters of application and requests for information should be directed to RGC, Gold Fields House, 1 Alfred St, Sydney NSW 2000. Applications close 31 January.

The Sam Cracknell Memorial Scholarships (I,L)

- Up to \$1,500 pa
- 1 year

Applicants should have already completed at least 2 years of a degree or diploma course and be enrolled in a full-time course during the year of application. Selection is based on academic merit, participation in sport both directly and administratively and financial need. Applications close 31 March.

The Spruson and Ferguson (Patent Attorneys) Scholarship for Innovation (L)

- At least \$1,000
- 1 year

The scholarship is available to students undertaking the final year of an undergraduate course in any school of the Faculty of Science and Technology or the Faculty of Engineering. Selection will be based on academic merit and the innovative nature of the proposed final year project. Applicants are required to submit an application and a 200 word outline of their proposed research topic. Applications close 7 March.

The Telstra Education Fellowships (L)

- \$7,500
- 1 year

Applicants must be entering the final year of study in the disciplines of computer, electrical or electronic engineering, computer science or human factors. Students may also have the opportunity to undertake up to 12 weeks non-compulsory vacation employment. Further information is available from the Fellowship Applications Officer, Telstra Research Laboratories, Box 249, Rosebank MDC, Clayton Victoria 3169. Email: c.zaman@trl.telstra.com.au. Applications normally close at the end of July.

The WS and LB Robinson Scholarship (L)

- Up to \$6,500 pa
- 1 year renewable for the duration of the course subject to satisfactory progress

Applicants must have completed their schooling in Broken Hill or have parents who reside in Broken Hill. Applicants should be undertaking a course related to the mining industry, for example courses in mining engineering, geology, electrical and mechanical engineering, metallurgical process engineering, chemical engineering or science. A letter of application should be sent to Pasminco Mining, PO Box 460, Broken Hill, NSW 2880. Applications close 30 September each year.

Faculty Second Year or Later

Faculty of Commerce and Economics

The Australian Hotels Association Hospitality Management Scholarship (L)

- Up to \$3,000
- 1 year

Applicants must have completed Year 2 of the degree course in Marketing and Hospitality Management. The successful applicant is awarded the scholarship on the basis of a recommendation from the School. There is no application form.

The Canon Australia Marketing Scholarship (L)

- Up to \$10,000
- 1 year

Applicants should be enrolling in Year 3 of the Bachelor of Commerce (Marketing) course. Selection will be based on academic merit and interview performance. Applications close at the end of March.

The McDonald's Hospitality Management Scholarship (L)

- \$5,000 pa
- 1 year

Applicants should be enrolled in Year 4 of the degree course in Marketing and Hospitality Management. The scholarship is awarded on the basis of a recommendation from the School. There is no application form.

Honours Year Scholarships

General Honours Year

The Alumni Association Scholarships (I,L)

- Up to \$1,500 pa
- 1 year, renewable subject to satisfactory progress

The scholarships are available to students enrolled in any year of a full-time undergraduate course. Candidates must be the children or grandchildren of alumni of the University of New South Wales. Applications close early January.

The Apex Foundation for Research into Intellectual Disability Studentships (I,L)

- \$1,000

The studentships are available to students preparing a thesis related to intellectual disability. Applications should be in the form of a letter which includes a curriculum-vitae and thesis plan and must be supported by a letter from the Head of School/Department. Applications should be sent to the Honorary Secretary, Apex Foundation Studentships, PO Box 311, Mt Evelyn Vic 3796. Applications close 31 May.

The Australian and New Zealand Council for the Care of Animals in Research and Teaching (ANZCCART) Student Award (I,L)

- \$1,000 for attendance at the annual conference

Applicants can be Honours students from any discipline. The award provides assistance for a student to attend the annual conference. Applications are available from ANZCCART, PO Box 19 Glen Osmond, SA, 5064. Tel (08) 303 7325. Applications close July.

The Australian Vietnam Veterans Trust Education Assistance Scheme (L)

- \$3,500 pa for the duration of the course

Applicants must be children of a Vietnam veteran and under the age of 25 at the time of application. The award is subject to the same income test as AUSTUDY. Applicants can be undertaking any year of a Bachelors course. Applications and further information are available from the Australian Vietnam War Veterans Trust National Office, PO Box K978, Haymarket NSW 2000. Tel (02) 9281 7077. Applications close 31 October.

The Ben Lexcen Sports Scholarships (I,L)

- \$2,000 pa
- 1 year with the possibility of renewal

The scholarships are available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Applications close late January.

The Esso Australia Ltd Geosciences Scholarship (I, L)

- Up to \$3,000
- 1 year

The scholarship is for a full-time student seeking to undertake study in the final year (Stage 4) of a Bachelor of Science degree in Applied Geology or an equivalent Honours year, majoring in geology or geophysics. The successful applicant is expected to have an interest in petroleum related studies i.e. sedimentology, biostratigraphy, seismic/magnetic/gravity geophysical studies, basin studies, palynology or palaeontology. Selection is based on academic merit, the benefit the student will gain by being awarded the scholarship and can include consideration of financial need. Applications close 30 November.

The Girls Realm Guild Scholarships (L)

- Up to \$1,500 pa
- 1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need

The scholarships are available only to female students under 35 years of age who are enrolling in any year of a full-time undergraduate course. Selection is based on academic merit and financial need. Applications close 25 March.

The Grains Research and Development Corporation (GRDC) Undergraduate Honours Scholarship (I,L)

- \$6,000 (i.e. \$5,000 to the student and \$1,000 to the host School/Department).
- 1 year

Applicants must be undertaking a full-time Honours program. Study in an area of significance to the grains industry will be viewed favourably. A letter of application, including a curriculum-vitae, academic record, letter of support from the Head of School/Department and two referees' supporting statements, should be sent to GRDC Undergraduate Honours Scholarship, PO Box E6, Queen Victoria Terrace, Canberra ACT 2600. Tel (02) 62725528. Applications close late November.

The Great Barrier Reef Marine Park Authority Research Support (I,L)

- \$1,500

Applicants must be undertaking a full-time Honours year or PhD research project that could contribute to the planning and managing work undertaken by the Great Barrier Reef Marine Park Authority. Applications and further information may be obtained from the Executive Officer, Great Barrier Reef Marine Park Authority, PO Box 1379, Townsville QLD 4810. Tel (077) 818811. Applications close mid-December.

The Ian Somerville Scholarships (I,L)

- Up to \$3,000
- 1 year

The scholarships are available to immediate family members (i.e. children, parents, brothers or sisters) of UNSW staff members or their married or de facto partners. Applicants must be full-time students enrolling in any year of an undergraduate course leading to the degree of Bachelor at UNSW. Selection will be based on academic merit, aptitude and commitment to the proposed course. Consideration may be given in cases of hardship or disadvantage. Applications close 31 January.

The National Health and Medical Research Council (NHMRC) Training Scholarship for Aboriginal Health Research (L,R)

- \$15,637–\$23,257 pa (depending on qualifications)
- Up to 3 years

Applicants must be undertaking an undergraduate or postgraduate degree which includes, or leads to, research relevant to Aboriginal health. Applications will be assessed in terms of previous qualifications and experience with particular weight given to prior knowledge and experience of Aboriginal culture and health. Applications close late July.

The NSW Ministry for the Arts Scholarships (L,R,C)

- \$5,000–\$25,000 (depending on the award)

The NSW Government offers a number of scholarships and awards to writers, artists and scholars living in NSW. Further information is available from the New South Wales Ministry for the Arts, GPO Box 5341, Sydney NSW 2000. Tel (02) 9228 3533, Fax (02) 9228 4722.

The RGC Scholarship in Economic Geology (L)

- \$5,000
- 1 year

The scholarship is available to a student entering Stage 4 of the Applied Geology course or an Honours year in

geology in the Science course and undertaking a field project relevant to economic geology. Letters of application and requests for information should be directed to RGC, Gold Fields House, 1 Alfred St, Sydney NSW 2000. Applications close 31 January.

The River Basin Management Society Ernest Jackson Memorial Research Grants (I,L)

- Up to \$2,000

Grants are available to assist students undertaking research projects in any field of study allied to river basin management. Applications close April.

The RSPCA Alan White Scholarship (I,L)

- \$2,500

Applicants should be undertaking original research to improve the understanding and welfare of animals. A letter of application should be sent to the Executive Officer, RSPCA Australia, PO Box E369, Queen Victoria Terrace, Canberra ACT 2600. Tel (02) 62311437. Applications close 31 March.

The Sam Cracknell Memorial Scholarship (I,L)

- Up to \$1,500 pa
- 1 year

Applicants should be full-time students who have already completed at least 2 years of a degree or diploma course. Selection is based on academic merit, participation in sport both directly and administratively, and financial need. Applications close 31 March.

The University Honours Year Scholarships (I,L)

- \$1,000
- 1 year

A number of scholarships will be awarded on the basis of academic merit for students entering an 'add-on' honours year, i.e. the honours year in a degree course which is normally a pass degree but which has the option of a further year of study at Honours level. Applications close 30 November.

The WS and LB Robinson Scholarship (L)

- Up to \$6,500 pa
- 1 year renewable for the duration of the course subject to satisfactory progress

Applicants must have completed their schooling in Broken Hill or have parents who reside in Broken Hill. Applicants should be undertaking a course related to the mining industry, for example courses in mining engineering, geology, electrical and mechanical engineering, metallurgical process engineering, chemical engineering or science. A letter of application should be sent to Pasminco Mining, PO Box 460, Broken Hill, NSW 2880. Applications close 30 September each year.

Faculty Honours Year

Faculty of Commerce and Economics

The Bankers Trust Australia Scholarship (L)

- \$5,000
- 1 year

Applicants must be intending to undertake the final year of an Honours degree course in the Faculty of Commerce and Economics. The scholarship will be awarded on the basis of academic merit, interview performance and potential commercial aptitude. Applications close mid-October in the year prior to the final Honours year.

The Bill Stewart Memorial Scholarship in Accounting at UNSW (L)

- Value to be determined
- 1 year

Applicants must be seeking to undertake the final year of an Honours program in Accounting in the Faculty of Commerce and Economics at UNSW. Selection will be based on academic merit, reasons for the proposed course of study and may consider financial need. Applications close 30 November in the year prior to the final Honours year.

Centre for Applied Economic Research (CAER) Honours Scholarships (I,L)

- \$3,000
- January–February vacation period

CAER offers scholarships to 4th year economics students to work full-time on their Honours thesis in the vacation period. Students must have an approved topic and supervisor. Information is available from Professor J.W. Neville, Director CAER, UNSW, Sydney 2052. Tel (02) 9385 3343. Applications close early December.

The CS First Boston Australia Scholarship (L)

- Up to \$3,000
- 1 year

Applicants should be entering Year 4 (Honours year) of the degree course in Finance, Banking or Economics. The scholarship will be awarded on the basis of academic merit and potential commercial aptitude. Applications close late March.

The EJ Blackadder/Hambros Bank Scholarship (L)

- Up to \$1,000
- 1 year

The scholarship is available for an Honours year (Year 4) student in the Faculty of Commerce and Economics. The scholarship will be awarded on the basis of academic merit and, if deemed appropriate, interview performance. Financial need may be taken into account. Applications close on 30 November in the year prior to the final Honours year.

The Sir William Tyree Scholarship in Commerce (L)

- At least \$1,000
- 1 year

Applicants must be proposing to undertake an undergraduate Honours year in the Faculty of Commerce and Economics. Preference will be given to students proposing to apply their study to the marketing of renewable energy sources. Selection will be based on academic merit, reasons for the proposed study, and may also consider an applicant's demonstrated ability, leadership qualities and potential to contribute to the wider life of the University. Applications close 31 October in the year prior to the final Honours year.

Travel Scholarships

General Travel

The Arthur Anderson Study Abroad Scholarship (L)

- Up to \$2,500

The scholarship is to provide financial assistance to undergraduate students to undertake a period of study/research in Arthur Anderson offices in Singapore. Applicants must be full-time students undertaking study in law, commerce, or economics. Applicants must normally be intending to undertake the final year of study and to complete the travel prior to completion of the final year. Applications are also open to students undertaking an official exchange program with relevant universities in Asia who are able to undertake research/study in the Singapore office of Arthur Anderson. Applications normally close 31 July in the year prior to the final year of study.

The Association of International Education Japan (AIEJ) Short-Term Student Exchange Promotion Program (Inbound) Peace and Friendship Scholarships (I,L)

- 50,000 yen (settling-in allowance), 100,000 yen per month, plus airfare
- Ten months to one year

Applicants must be accepted by a Japanese university under a student exchange program agreement with UNSW. Students must initially apply directly to a Japanese university through the International Student Centre at UNSW. The Japanese host university will recommend candidates to AIEJ and students must apply as directed by the host university. Applications close February, May and September each year.

The Association of International Education Japan (AIEJ) Short-Term Student Exchange Promotion Program (Inbound) Scholarships (I,L)

- 50,000 yen (settling-in allowance), 80,000 yen per month, plus airfare
- Six months to one year

Applicants must be accepted by a Japanese university under a student exchange program agreement with UNSW. Students must initially apply directly to a Japanese university through the International Student Centre at UNSW. The Japanese host university will recommend candidates to AIEJ and students must apply as directed by the host university. Applications close February, May and September each year.

The AT&T Leadership Award (I,L,R,C)

- US\$5,000

The award is open to students who will be commencing full-time undergraduate or postgraduate study in the United States between January and September in the year of application. The scholarship is open to students from the following Asia/Pacific countries: Australia, China, Hong Kong, India, Indonesia, Japan, Republic of Korea, Malaysia, Philippines, Singapore, Taiwan and Thailand. Information and applications are available from the U.S. Consulate General, USIS, Level 59 MLC Centre, 19–20 Martin Place, Sydney NSW 2000. Tel (02) 9662 3016. Applications close 15 September.

The Australia–Korea Foundation/National Korean Studies Centre Exchange Scholarships (L)

- Up to \$2,500

The Scholarships provide financial assistance to undergraduate students who have been accepted as exchange students by a Korean university. Information and applications are available from the Programs Coordinator, National Korean Studies Centre, PO Box 218, Hawthorn Vic 3122. Email: nksc@swin.edu.au. Applications close early January.

The Australia–Korea Foundation Undergraduate Bursaries (L)

- \$1,000
- 1 year

Bursaries are available for students commencing the first year of an undergraduate course intending to study Korean language. Information and applications are available from the Programs Coordinator, National Korean Studies Centre, PO Box 218, Hawthorn Vic 3122. Email: nksc@swin.edu.au. Applications close in December.

The Cambridge and Harvard Travel Scholarships (L)

- \$15,000 contribution towards fees, travel and living expenses
- One-off payment

The scholarship will be awarded by the Vice-Chancellor on the basis of recommendations from the Deans of the Faculties. Candidates must have an impressive record, having completed at least 2 years full-time (or the part-time equivalent) of an undergraduate course at the

University of New South Wales. Applications for travel to Harvard University are available from the Scholarships and Student Loans Unit. Applications close mid-November for travel the following year. Cambridge Travel Scholarships have not yet been finalised.

Churchill Fellowships (L)

- Tuition, travel and living allowances

Churchill Fellowships provide financial support for Australian Citizens to undertake study, training or projects overseas that offer special advantage over those in Australia. Fellowships will not normally be awarded for higher academic or formal qualifications. Applicants must be over 18 years of age. Further information and applications are available from the Chief Executive Officer, The Winston Churchill Memorial Trust, 218 Northbourne Ave, Braddon ACT 2612. Tel (02) 6247 8333. Applications close late February.

DAAD – The German Academic Exchange Service Scholarships (L)

Application forms for the following scholarships are available from the Consulate General of the Federal Republic of Germany, PO Box 204, Woollahra NSW 2025.

One-Semester German Studies Scholarships

- DM1,000 a month living allowance, travel assistance of DM2,500 and the health insurance contribution
- One semester

Applicants must be in their third year of German Studies. Applications close 1 July.

Deutschlandkundlicher Winterkurs

- DM3,500 to assist with travel and living expenses and course fees

Undergraduate and postgraduate students from all fields with at least two years University level German (with a better than B average) may apply for this scholarship. The students should be aged from 19 to 32 and proposing to undertake the 8 week German studies course (in German) at the University of Freiburg. The course provides language instruction and concentrates on historical and cultural aspects of contemporary Germany for students with some knowledge of German and a background in German Studies. Applications close 1 August.

The International Exchange Travel Scholarships (L)

- Up to \$1,500 pa
- 1 year

The scholarships were established to encourage UNSW students to participate in the University's formal international exchange programs. Students must be undergraduates embarking on a period of study overseas which will count toward their UNSW degree. Awards will be granted on the basis of academic merit. Further

information is available from the International Student Centre. Tel (02) 9385 5333.

The Japanese Government (Monbusho) Scholarships (L)

Scholarships are available to Australian citizens for study in Japan in the following areas: Japanese Studies, In-Service Training for Teachers, Research, Undergraduates. Applicants must be willing to study the Japanese language and receive instruction in Japanese. Further information and applications are available from Monbusho Scholarships, Embassy of Japan, 112 Empire Circuit, Yarralumla ACT 2600. Tel (02) 6273 3244, Fax (02) 6273 1848. Applications close April (for Japanese Studies and Teacher Training) and July (for Research and Undergraduate scholarships).

The Malcolm Chaikin Overseas Exchange Scholarship (L)

- \$3,000
- 1 year

A scholarship is available for a third year student in a Science or Engineering degree program in the Faculty of Life Sciences, Science and Technology or Engineering. Applicants must be undertaking an overseas exchange program through the International Student Centre. Applications close late June. It is expected that the first scholarship will be awarded in 1999.

The Mitsui Education Foundation Scholarship (L)

A one month scholarship to Japan is available to a young Australian national to help promote goodwill between the two countries. Candidates should be full-time undergraduate students aged between 20 and 24, and preferably in their third or fourth year. The successful student will travel to Japan during November and December. Application forms close mid-July.

The NSW Travelling Art Scholarship (L)

- \$25,000

The scholarship is available to an emerging visual artist to undertake a course of study or training overseas for one or two years. Guidelines and applications are available from the NSW Ministry for the Arts, GPO Box 5341, Sydney 2001. Tel (02) 9228 5533. Applications normally close in July.

Queen's Trust Grants (L)

- Up to \$15,000

The Queen's Trust provides grants to Australian Citizens aged 18-28 years, for the pursuit of excellence in their chosen fields. Projects are supported for the advancement of Australian youth, development of community leadership and/or other skills which will be of benefit to Australia.

Information and applications may be obtained from the Queen's Trust. Tel 1800 033 625. Applications close late April.

The RC Sutton/Jardine Matheson Scholarship (L)

- Up to \$1,000

The scholarship is to provide financial assistance to undergraduate students to undertake a period of study/research in R.C. Sutton/ Jardine Matheson offices in Asia. Applicants must be full-time students undertaking study in law, commerce, or economics. Applicants must normally be intending to undertake the final year of study and to complete the travel prior to completion of the final year. Applications are also open to students undertaking an official exchange program with relevant universities in Asia who are able to undertake research/study in an Asian office of R.C. Sutton/ Jardine Matheson. Applications normally close 31 July in the year prior to the final year of study.

The Rotary Foundation Ambassadorial Scholarships (I,L)

The Rotary Foundation offers scholarships to study or train in another country where Rotary clubs are located. Applicants must have completed at least two years of a university or college course, or have completed high school and have been employed for at least two years. Applicants must also be citizens of a country in which there is a Rotary club. Information regarding scholarship availability, closing dates and applications should be obtained from the applicant's local Rotary club.

The Sir Charles Mackerras/Australia-Britain Society Music Scholarship (L)

- 8,000 pounds sterling

The scholarship is open to outstanding young conductors, composers and répétiteurs, aged between 21 and 30 who are likely to be influential leaders in the field of music, to undertake study in the United Kingdom or the Czech Republic for at least six months. Applicants must be Australian Citizens or Permanent Residents. Application forms are available from the British Council, PO Box 88, Edgecliff NSW 2027. Tel (02) 9326 2022, Fax (02) 9327 4868, Email: bcsydney@sprint.com.au. Applications close early November.

The STA Travel Grant (I,L)

- Up to \$1,500 (in 1998) and up to \$3,000 from 1999

Applicants must be undertaking study leading to a degree or diploma of the University and be members of the University Union. The grant is awarded on the basis of significant contribution to the community life of the University involving a leadership role in student affairs and the University Union and the relevance and merit of the proposed travel to the student's academic program or University Union activities. Applications close mid-April.

The Swedish Institute Guest Scholarships (I, L)

- SEK 7,000 per month living allowance
- 9 months (1 academic year)

The scholarships are open to students and researchers who wish to travel to Sweden for study or research which cannot equally well be pursued in countries other than Sweden. Applicants must establish contact with a Swedish University willing to accept the applicant for the proposed studies. Initial requests for application forms must be made in writing, and should include name and address, nationality, educational background, work experience, knowledge of any languages, statement of the purpose of the study or research in Sweden, and a copy of a letter of invitation from a Swedish University Department. Applications are available from the Swedish Institute, Department for Educational and Research Exchange, PO Box 7434, S-103 91, Stockholm, Sweden. Email: grantinfo@si.se. Requests for application forms must reach the Swedish Institute before 1 December.

The Swiss Confederation Scholarships (L)

A scholarship may be available from The Swiss Confederation for art studies (for example, painting, graphic design, sculpture, music) for one academic year. The scholarship will be awarded on the basis of academic merit and the possibilities for study in Switzerland. Applicants must have been born after 1 January 1962. The scholarship can only be allocated after the candidate has been accepted by a Swiss art school or conservatory. Applicants will be required to pass a language test in German or French. Applications close 1 December.

The Yokohama Scholarship Awards (L)

- JPY 120,000 per month undergraduate, JPY 150,000 per month for postgraduate students, tuition fees, airfare plus allowances
- Up to 4 years (undergraduate), 1 year for Japanese language study, 2 years Masters, 3 years PhD

Applicants must be Australian Citizens who have submitted their application to, or been accepted by a Japanese university and be able to communicate in Japanese (or be willing to undertake intensive study of the Japanese language). All disciplines are eligible except for subjects in medicine, veterinary science and dentistry. The scholarship will be granted subject to the applicant's final acceptance by the chosen Japanese university. Original application forms only will be accepted and are available from the Scholarships and Student Loans Unit or from the Yokohama Scholarship Foundation. Tel (07) 5588 0880, Fax (07) 5588 0842. Applications close with the Foundation in early October.

Faculty Travel

Faculty of Commerce and Economics

The Deutsche Bank/Deutsche Morgan Grenfell Travel Scholarship (L)

- Living and travel allowance up to \$6,000
- 2 weeks overseas

The scholarship is for organised travel to London and Frankfurt to explore thesis research topics with Deutsche Bank/Deutsche Morgan Grenfell personnel. Applicants must be proceeding to full-time study in the Honours year of a Bachelor of Commerce (Honours) degree in Finance. The travel must be taken prior to commencing the Honours year. Selection will be based on academic merit, commercial leadership potential and interview performance. Applications close mid-August.

The Michael Page International Scholarship (L)

- At least \$3,000
- Up to 1 month overseas study experience

The scholarship is available for final year students to undertake research in Marketing, Information Technology or Finance in one of the Michael Page Group's offices in South East Asia. Applicants must be final year undergraduate students in the disciplines of Marketing, Information Technology or Finance. The travel must be undertaken in the mid-year semester break in the final year of study. Selection will be based on academic merit, the reasons for undertaking the course of study, demonstrated ability and leadership qualities and potential to contribute to the wider life of the University. Applications close late March.

Vacation Scholarships

Some Schools may offer scholarships for the long vacation period from December to February each year. Students should contact the relevant School office for information.

General Vacation

The Australian Kidney Foundation Vacation Scholarships (I,L)

- Up to \$800
- 6–8 weeks

The scholarships are open to undergraduate students currently in Medicine or other courses related to Biological Science, who will have completed at least one year of full-time study. Research projects undertaken must be related to the kidney and the urinary tract, and carried out at university departments during the summer vacation period. Applications close early September.

The CSIRO Division of Marine Research Vacation Scholarships (I,L)

- Up to \$450 per week plus travel expenses
- 8 weeks between December and February

Applicants must be full-time undergraduate students who have completed not less than three years of their course. Research projects will be undertaken with the CSIRO Division of Marine Research at either Hobart, Cleveland or Marmion. Applications close early September.

The Dried Fruits Research and Development Council (DFRDC) Studentships (I,L)

- Up to \$3,000 for Studentships, up to \$1,000 for Student Awards

The Studentships assist students to undertake research projects during the summer vacation. Further information and applications are available from the Executive Officer, Dried Fruits Research and Development Council, Box 1142, Mildura VIC 3502. Tel (050) 221515, Fax (050) 233321. Applications close 15 October.

The Heart Foundation Vacation Scholarships

Scholarships are available for tenure during the long vacation period for research projects related to cardiovascular function and disease. Applicants should normally have completed at least two years of an appropriate degree course in the biological sciences. Preference will be given to applicants who have had little or no laboratory experience. Application guidelines become available from the Scholarships and Student Loans Unit in late July. Applications close early September.

The National Multiple Sclerosis Society of Australia Summer Vacation Scholarships (L,R)

- \$200 per week
- 6–8 weeks between November and March

The scholarships are open to undergraduates students who will have completed three years of an Honours degree in medicine, science, biological or health sciences. Research projects undertaken must be relevant to multiple sclerosis and carried out at university departments during the summer vacation period. Applications close mid-August.

The Novo Nordisk Student Research Scholarship (I,L)

- Between \$1,000 and \$1,500
- 6–9 weeks over the vacation period

Scholarships are available for diabetes-related research, at the Department of Endocrinology, Prince of Wales Hospital. The scholarship is open to students enrolled at any tertiary institution in Australia, however preference will be given to students enrolled in an undergraduate degree in Science or Medicine at UNSW. Selection will be based on interest in research into diabetes mellitus and academic performance. Further information is available from A/ Professor Bernie Tuch, Prince of Wales Hospital, Tel (02) 9382 4814. Applications close 31 October.

Faculty Vacation

Faculty of Commerce and Economics

Centre for Applied Economic Research (CAER) Honours Scholarships (I,L)

- \$3,000
- January–February vacation period

CAER offers scholarships to 4th year economics students to work full-time on their Honours thesis in the vacation period. Students must have an approved topic and supervisor. Information is available from Professor J.W. Neville, Director CAER, UNSW, Sydney 2052. Tel (02) 9385 3343. Applications close early December.

Postgraduate Scholarships

Following are details of scholarships available to postgraduate students at UNSW. The scholarships are listed by Faculty and course (e.g. scholarships in Science or Engineering) or whether they are available to undertake travel. If students from more than one Faculty are able to apply the scholarship is listed in the General Scholarships section.

For further information contact:

The Scholarships and Student Loans Unit
The University of New South Wales
Sydney 2052 Australia

Tel (02) 9385 3100/3101/1462

Fax (02) 9385 3732

Email: scholarships@unsw.edu.au

General

Main programs of assistance for postgraduate study

The Australian Postgraduate Awards (APA) (L,R)

- \$15,888 pa (1998 rate). Other allowances may also be paid.
- Up to 2 years for a Masters, 3 years for a PhD degree. PhD students may apply for up to 6 months extension in certain circumstances

Applicants must have graduated, or be proposing to graduate in the current academic year, with Honours 1 or equivalent. The scholarships may apply for up to 6 months extension in certain circumstances. Students with Permanent Resident status should normally have lived in Australia continuously for 12 months. Applications close late October.

The Australian Development Co-operation Scholarship (ADCOS) (I, R, C)

- Tuition fees. Some students may be eligible for air fares and a stipend
- Determined by normal course duration

This award is for international students from selected countries only. Information and applications can only be obtained from Australian Diplomatic Posts or Australian Education Centres in the home country. Conditions and entitlements vary depending on the home country.

The Overseas Postgraduate Research Scholarships (OPRS) (I,R)

- Tuition fees and medical cover only
- 2 years for a Masters by Research, 3 years for a PhD degree

Eligibility is confined to postgraduate students who are citizens of countries other than Australia or New Zealand, to undertake a research degree at UNSW. Applications close late September.

Other General

The Anthony Rothe Scholarship (I,L,R)

- \$28,000 pa plus allowances
- Up to 3 years

Applications are open to postgraduate students eligible to undertake a PhD. The proposed research must be related to the causes, prevention, treatment or cure of leukaemia and allied blood disorders. Information and applications are available from The Secretary, Anthony Rothe Memorial Trust, c/- Brigden & Partners, GPO Box 2564, Sydney NSW 2001. Applications close late August.

The Apex Foundation for Research into Intellectual Disability Research Grants (I,L,R)

Grants may be awarded for new or existing research projects in any discipline concerned with the causes, diagnosis, prevention or treatment of intellectual disability and allied conditions. Applications can be obtained from the Hon. Secretary, Apex Foundation for Research into Intellectual Disability Limited, PO Box 311, Mount Evelyn VIC 3796. Applications close late July.

The Arthritis Foundation of Australia Rheumatology Research & Professional Education Awards (L,R)

- \$15,000–\$22,000 pa
- 1 year with a possible 2 year extension

Scholarships are available to support research projects into arthritis, osteoporosis and other musculoskeletal disorders. Applicants must be enrolled in studies leading to a Masters by Research or PhD. Further information and applications are available from The Arthritis Foundation of Australia, GPO Box 121, Sydney NSW 2001. Tel (02) 92212456, Fax (02) 92322538. Applications close early June.

The Asthma Foundation of New South Wales Research Scholarships (I,L,R)

- To be determined
- 1–3 years

The scholarships are available for research into areas related to asthma including the basic medical services and clinical or psychological investigations. Further information is available from The Asthma Foundation of NSW, Suite 1 "Garden Mews", 82–86 Pacific Highway, St Leonards NSW 2065. Applications close early August.

The Australian Brewers Foundation Alcohol Related Medical Research Postgraduate Scholarships (I,L,R)

- Similar to the NHMRC (see NHMRC entry)
- 1 year

Similar to the NHMRC. The scholarships are available to support research into the medical, social and public health aspects of moderate, hazardous or harmful alcohol consumption. Information and application are available from ABF – Medical Research Advisory Committee. Tel (02) 955 26688, Fax (02) 9552 1369. Applications close mid-September.

The Australian Coral Reef Society (ACRS) Inc Student Grants (I,L,R,C)

- \$1,000 (plus \$1,500 Walker prize for the best proposal)

The grant is open to students at any Australian University who are enrolled in a PhD or MSc involving research on coral reefs. Recipients must be a member of, or be willing to join the ACRS. Applications normally close late November.

The Australian Federation of University Women (I,L,R,C)

Each year the Federation offers to its members a number of awards for study in Australia and overseas. Details of awards are included in a booklet available from the Australian Federation of University Women Inc, 8th Floor, Dymocks Building, 428 George Street, Sydney NSW 2000. Tel (02) 9232 5629.

The Australian Institute of Nuclear Science and Engineering (AINSE) Postgraduate Research Awards (I,L,R)

- \$7,500 supplement to an APA or equivalent scholarship and \$5,500 pa for facility costs plus allowances
- Up to 3 years

The Institute offers awards for postgraduate students whose research projects are associated with nuclear science or its applications. Applicants must be in receipt of an APA or equivalent scholarship and have completed (or expect to

complete) a Bachelor of Engineering or Bachelor of Science with Honours. At least one month per year must be spent at the Institute at Lucas Heights, NSW. Applications close early December.

The Australian Kidney Foundation Medical Research Scholarship (I,L,R)

- Similar to the National Health and Medical Research Council research scholarships (see NHMRC entries under General)
- Up to 3 years

The scholarships are available to medical graduates proposing to undertake an MD or PhD with a research area related to the kidney and urinary tract. Information is available from Aust Kidney Foundation, GPO Box 9993, Deakin ACT 2600. Tel (02) 6282 2913, Fax (02) 6285 2060. Applications close 1 September.

The Australian and New Zealand Council for the Care of Animals in Research and Teaching (ANZCCART) Student Award (I,L,R,C)

- \$1000 for attendance at the annual conference

Applicants can be postgraduate students from any discipline. The award provides assistance for a student to attend the annual conference. Applications are available from ANZCCART, PO Box 19, Glen Osmond, SA, 5064. Tel (08) 303 7325. Applications close July.

The Australian Pain Relief Association and Australian Pain Society PhD Scholarship (L,R)

- \$16,750 pa plus allowances
- Up to 3 years subject to satisfactory progress

Applicants must hold an Honours 1 degree and be proposing to undertake a PhD in the mechanism, diagnosis, treatment or epidemiological features of acute or chronic (including cancer) pain. Further information and applications are available from the Australian Pain Society Secretariat, PO Box 629, Willoughby NSW 2068. Tel (02) 9439 6744. The award is offered bi-annually. Applications close early November.

The Australian Society for Microbiology (L,R,C)

The Australian Society for Microbiology (ASM) provides prizes and awards ranging from \$100 to \$10,000, for study, research and projects related to Microbiology. More information can be obtained from the ASM National Office, Unit 23/20 Commercial Rd, Melbourne VIC 3004. Tel (03) 9867 8699, Fax (03) 9867 8699.

The Australian Spinal Research Foundation Postgraduate Research Awards (I,L,R)

- Equivalent to Australian Postgraduate Award (see APA entry under General)
- Up to 2 years for a Masters by Research or 3 years for a PhD degree

Applicants must be undertaking a Masters by Research or PhD in an area designed to contribute to an understanding of the anatomical and physiological mechanisms underlying chiropractic care or the clinical efficiency of chiropractic care and management procedures. Information and applications are available from Aust. Spinal Research Foundation, PO Box 1047, Springwood Qld 4127. Tel (07) 3808 4098, Fax (07) 3808 8109. Email: t.flack@qut.edu.au. Applications close mid October.

The Community Health and Anti-Tuberculosis Association – The Harry Windsor Biomedical and Medical Research Scholarship (L,R)

- \$23,257 pa (Medical postgraduates), \$15,637–\$20,180 pa (Biomedical Science postgraduates) plus allowances
- Up to 3 years

Applicants must be proposing to undertake full-time postgraduate medical research in the areas of tuberculosis, respiratory disease (particularly community aspects) or the health of disadvantaged people. Only original application forms will be accepted and are available from The Executive Officer, Community Health and Anti-Tuberculosis Association, PO Box 84, Darlinghurst, NSW 2010. Fax (02) 9360 5520. Applications close 15 August.

The Cooperative Research Centre for Eye Research and Technology (CRCERT) Postgraduate Research Scholarship (I,L,R)

- \$15,321–\$19,827 pa (depending on the type of research)
- 3 years

The scholarship is available for full-time PhD studies in subjects such as optometry, microbiology, biochemistry, optics, materials science, polymer chemistry and immunology. For information about application procedures applicants should initially contact Dr Mark Wilcox, CRCERT, University of New South Wales, Sydney 2052. Tel (02) 9385 0222.

The Clean Air Society of Australia and New Zealand Inc Postgraduate Research Award (I,L,R,C)

- \$5,000 pa
- 1 year, with a possible 1 year extension

The scholarship is open to students enrolled in a Masters degree program with a significant research component connected with air quality. Applications close early February.

The CSIRO Division of Fisheries Supplementary PhD Awards (L,R)

- \$10,000 pa
- Up to 3 years

This scholarship is a supplement to any primary scholarship (e.g. APA) for PhD study in marine studies, environmental studies, zoology, botany, broadly-based life sciences, economics and mathematics. Applications close early March.

The Dairy Research and Development Corporation (DRDC) Postgraduate Education Program (L,R)

Awards to undertake full-time postgraduate research degrees are available in a wide range of disciplines including dairy manufacturing, farm research, economics and marketing, and agricultural extension. New and experienced applicants are welcome to apply. Guidelines and applications are available from the Scholarships and Student Loans Unit or DRDC, PO Box 8000, Glen Iris VIC 3146. Tel (03) 9889 0577. Applications close 31 October.

The Forest and Wood Products Research and Development Corporation (FWPRDC) Scholarships (L,R)

- Up to \$25,000 pa
- Up to 3 years

The scholarships are open to students undertaking a postgraduate research degree at an Australian University. Selection is based on academic merit and the relevance of the project to FWPRDC Programs. Further information and applications are available from the Executive Director, FWPRDC, PO Box 157, Bond University Qld 4229. Fax (07) 5578 7911. Applications close early October.

The Garnett Passe and Rodney Williams Memorial Foundation Research Scholarships in Otolaryngology (I,L,R)

- \$15,364 pa for science graduates, \$22,850 pa for medical graduates, plus allowances
- 3 years

The scholarships are available to medical or science graduates for research in Otolaryngology or in related fields of biomedical science. Applicants must be enrolled in a postgraduate degree in Australia or New Zealand. Information and applications are available from the Garnett Passe and Rodney Williams Memorial Foundation, Pelham House, 165 Bouverie St, Carlton VIC 3053. Tel (03) 9349 2622, Fax (03) 9349 2615. Applications normally close in August.

The Gerontology Foundation Grant-In-Aid (I,L,R,C)

- Up to \$5,000 for a specific research project

A Grant-In-Aid is awarded to students who have not had their work published in a refereed journal and who have not won any research grants in open competition. The grant supports a proposed scientific investigation topic specified by the Foundation. Information and applications are available from The Executive Officer, Gerontology Foundation of Australia Inc, PO Box 199, Annandale NSW 2038. Applications normally close in late July.

The Gowrie Scholarship Trust Fund (L,R,C)

- \$4,000 pa
- 2 years

Applicants must be members of the Forces or children (or grandchildren or lineal descendants) of members of the Forces who were on active service during the 1939–45 War. Tenable at tertiary institutions in Australia and overseas. Applications close early October.

The Grains Research and Development Corporation (GRDC) Junior Research Fellowship (L,R)

- \$21,000 pa plus up to \$3,000 to the supporting institution, some conference/workshop attendance allowances
- Up to 3 years

Applicants must be undertaking full-time PhD studies in fields of high priority to the grains industry. Applications close mid-October.

The Great Barrier Reef Marine Park Authority Research Support (I,L,R)

- \$1,500

Applicants must be undertaking a full-time PhD research project that could contribute to the planning and managing work undertaken by the Great Barrier Reef Marine Park Authority. Applications and further information may be obtained from the Executive Officer, Great Barrier Reef Marine Park Authority, PO Box 1379, Townsville QLD 4810, Tel (077) 818811. Applications close mid-December.

The Harold G Conde Memorial Fellowship (L,R,C)

- \$5,000 pa subject to the availability of funds
- Up to 3 years

Applicants should be honours graduates. The Fellowship is a supplementary award to be held in conjunction with another scholarship and is for postgraduate study or research in a field related to the electricity industry. Applications close early April.

The Julian Small Foundation Annual Research Grant (I,L,R)

- Up to \$5,000

Applications are open to postgraduate students involved in the study of law, or industrial relations. Selection will be based on a research proposal which outlines how the research will advance the thinking and practice in the area of employment law and industrial relations in Australia. Applications close mid-August.

The June Opie Fellowship (I,L,R,C)

- NZD\$10,000
- 1 year

The award is administered by the University of Auckland and is available to citizens and permanent residents of Australia, Canada and New Zealand, and is designed as an incentive for students of high academic achievement who have a severe disability. It is primarily intended for those who plan to undertake postgraduate study with a view to preparing themselves for a role in the professions, in politics or more particularly in university teaching and research and who have disability issues as a continuing interest. Applications close with the University of Auckland early October.

Land and Water Resources Research and Development Corporation (LWRRDC) Postgraduate Research Scholarships (I,L,R)

- \$20,000 pa plus \$5,000 for operating expenses
- 2 years for Masters, 3 years for a PhD degree

General Research Scholarships are available for research that will lead to better management, sustainable use and conservation of land, water and vegetation resources in Australia. Irrigation Research Scholarships are specifically for research that will lead to better management, sustainable use and conservation of natural resources within the irrigation industries. Applications are available from the Scholarships and Student Loans Unit or LWRRDC, GPO Box 2182, Canberra ACT 2601. Tel (02) 62573379. Applications close early October.

The Lionel Murphy Postgraduate Scholarship (L,R,C)

- \$15,000 pa for study in Australia, up to \$30,000 for study overseas
- 1 year

Applicants must be intending to undertake a postgraduate degree in Law, Science, Legal Studies or other appropriate discipline. Preference will be given to applicants who propose to study the law and legal system in a social context, science/law or international law. Information and application forms are available from the Lionel Murphy Foundation, GPO Box 4545, Sydney NSW 2001. Tel (02) 9223 5151, Fax (02) 9223 5267. Applications close mid-September.

The Meat Research Corporation (MRC) Studentships and Junior Research Fellowships (L,R,C)

- \$14,961 pa for study in a Masters or Diploma, \$20,000 for a PhD in Australia or US\$17,500 for study overseas, plus airfares, insurance and allowances
- 2 years for Studentships (Masters or Diploma), 3 years for Junior Research Fellowships (PhD)

Applicants should be proposing to undertake research and training in 'off-farm' disciplines of practical value to the Australian beef, sheep meat, goat meat and buffalo industries. Applications normally close mid-August.

The Menzies Research Scholarship in Allied Health Sciences (L,R)

- Up to \$24,000 pa
- 2 years

The scholarship is awarded to stimulate research in the non-medical allied health disciplines. Applicants should be full-time students, who have completed the first stage of a PhD program. Applications are available from The Menzies Foundation, 210 Clarendon St, East Melbourne VIC 3002, Fax (03) 9417 7049. Applications close late June.

The Minerals Council of Australia Student Research Award (I,L,R)

- \$500 plus travel and accommodation for the Environmental Workshop

The award is open to scholars who have completed or are undertaking postgraduate studies, and is aimed at encouraging excellence in student research and communication in the field of environmental management related to mining. The award will be judged on a paper written for and presented at the Minerals Council of Australia's Environmental Workshop. Nominations close early May.

The National Drug Strategy (NDS) Postgraduate Research Scholarship (I,L,R)

- \$23,204 pa
- 1 year, with a possible 2 year extension

Scholarships are available to students undertaking PhD studies and aim to develop expertise in researching and evaluating non-biomedical approaches to the prevention and treatment of drug misuse. Selection is based on academic merit, work experience and the potential of the project. Applications close mid-July.

The National Health and Medical Research Council (NHMRC) Training Scholarship for Aboriginal Health Research (L,R)

- \$15,637–\$23,257 pa (depending on qualifications)
- Up to 3 years

Applicants must be undertaking an undergraduate or postgraduate degree which includes, or leads to, research relevant to Aboriginal health. Applications will be assessed in terms of previous qualifications and experience with particular weight given to prior knowledge and experience of Aboriginal culture and health. Applications close late July.

The National Health and Medical Research Council (NHMRC) Dora Lush Biomedical Postgraduate Scholarships (L,R)

- \$15,637 pa, \$20,180 for HIV/AIDS research, \$17,637 for special initiative scholars, plus allowances
- Up to 3 years

Applicants must have completed a Science degree with Honours, or equivalent, at the time of submission of the application. Current APA holders or students enrolled in the final year of an Honours degree at the time of application are not eligible. Applications close late July.

The National Health and Medical Research Council (NHMRC) Medical and Dental Postgraduate Scholarships (L,R)

- \$23,257 pa plus allowances
- Up to 3 years

The scholarships are open to medical and dental graduates to undertake full-time research. Applications are particularly encouraged for research in the following special initiative areas: Aboriginal health and disease, prostate cancer, alcohol and substance abuse, nursing and allied health services, dementia, schizophrenia, injury and HIV/AIDS. Applications close late July.

The National Health and Medical Research Council (NHMRC) Public Health Postgraduate Scholarships (L,R)

- \$23,257 pa (medical/dental graduates), \$15,637 pa (other graduates), \$20,180 pa for HIV/AIDS research, plus allowances
- Up to 3 years

The scholarships are open to medical/dental or health related graduates to obtain training in public health research. Applications are particularly encouraged for research in the following special initiative areas: Aboriginal health and disease, prostate cancer, alcohol and substance abuse, nursing and allied health services, dementia, schizophrenia, injury and HIV/AIDS. Applications close late July.

The National Heart Foundation of Australia Postgraduate Medical and Science Research Scholarships (L,R)

- \$17,637 pa (science), \$23,257 pa (medical) plus \$1,200 departmental allowance

- Up to 3 years subject to satisfactory progress

Scholarships are available to science or medical graduates for research in cardiovascular function, disease or related problems. Applicants must usually reside in Australia. Further information and applications are available from the Medical Director, National Heart Foundation, PO Box 2, Woden ACT 2606. Medical Applications close May and Science applications close October.

The National Tertiary Education Union (NTEU) Scholarship for the Study of Industrial Relations and Unionism in Australian Tertiary Education (I,L,R)

- \$5,000 pa
- Up to 3 years

Applicants must have made or intend to make an application for candidacy for a Masters by Research or PhD in a topic which covers some aspect of industrial relations, policy issues and/or unionism related to Australian tertiary education. Further information is available from NTEU, PO Box 1323, South Melbourne VIC 3205. Tel (03) 9254 1910. Applications close early November.

The National Multiple Sclerosis Society of Australia Postgraduate Research Scholarships (L,R)

- Same as NHMRC scholarship stipends for medical and biomedical graduates
- Up to 2 years

Scholarships are available to medical graduates (or to appropriately qualified science graduates or health professionals) enrolled in a postgraduate research degree. Applications close mid-July.

The NSW Ministry for the Arts Scholarships (L)

- \$5,000–\$25,000 (depending on the award)

The NSW Government offers a number of scholarships and awards to writers, artists and scholars living in NSW. Further information is available from the New South Wales Ministry for the Arts, GPO Box 5341, Sydney NSW 2000. Tel (02) 9228 3533, Fax (02) 9228 4722.

The Pig Research and Development Corporation (PRDC) Postgraduate Top-Up Scholarships (L,R)

- Up to a maximum of \$21,000 as a supplement to other scholarships, plus allowances

Applicants must be eligible for another scholarship and be undertaking research relevant to increasing the competitiveness of the Australian pig industry. Applications close mid-December.

The Postgraduate Equity Scholarships (L,C)

- Substitution of HECS for tuition fees
- One session, renewable if eligibility criteria are satisfied

Postgraduate students enrolled in full-fee courses may be allowed to pay HECS rather than course fees. Students granted the concession are also required to pay Student Activity Fees. Students who have previously completed a postgraduate course at the same level are not eligible. Applications for Session One close 15 January and 15 July for Session Two.

Financial Need HECS Substitution Scholarships

Applicants must be in receipt of a full allowance from the Department of Social Security (DSS), Department of Veteran Affairs, or AUSTUDY. Students granted the assistance must re-apply each session.

HECS Substitution for Scholarships for Women

A limited number of scholarships will also be provided to women enrolling in a postgraduate course after a period of absence from study and/or employment who are seeking to extend their professional experience in order to re-enter the workforce. Preference will be given to women enrolling in courses which have a low female enrolment. Selection will take into account the applicant's academic merit, her personal statement, including details of a well-planned future career path, and referee's support. The scholarship is tenable for the duration of the course.

The Re-Entry Scholarship for Women (I,L,R,C)

- \$15,888 pa (equivalent to the Australian Postgraduate Award)
- 1 year

Applicants must be women who have been out of full-time paid professional employment for a period of time and who wish to take up or resume a full-time research or coursework program of postgraduate study. Priority will be given to applicants wishing to update their research skills or to those who wish to gain further experience in order to return to employment in industry, business or education. Applicants must be able to demonstrate a well-planned career path. A letter of application and curriculum vitae should be forwarded to the Scholarships and Student Loans Unit, UNSW. Applications close 31 October.

The River Basin Management Society Ernest Jackson Memorial Research Grants (I,L,R)

- Up to \$2,000

The scholarship assists PhD and Masters students undertaking research in the field of river basin management. Further information is available from RBMS, PO Box 113, Forest Hill Vic 3131. Tel (03) 9816 6896. Applications usually close May and November.

The Ronald Henderson Postgraduate Scholarships (L,R)

- \$5,000 pa as a supplement to an APA
- Up to 2 years for Masters by Research, 3 years for a PhD

The scholarships are open to graduates who intend to commence Masters or PhD studies in social economics, and who obtain an APA or equivalent university postgraduate award. Applicants may be enrolled in qualifications in economics, commerce or arts. Information and applications are available from the Ronald Henderson Research Foundation, 5th Floor, 165 Flinders Lane, Melbourne VIC 3000. Tel (03) 9654 8299, Fax (03) 9650 7501, Email: lance@creativeaccess.com.au. Applications close late October.

The RSPCA Alan White Scholarship (I,L,R)

- \$2,500

Applicants should be undertaking original research to improve the understanding and welfare of animals. Applicants must have a sound academic record and demonstrate a major commitment animal welfare issues. A letter of application including two referees and academic transcript, should be sent to the Executive Officer, RSPCA Australia, PO Box E369, Queen Victoria Terrace, Canberra ACT 2600. Tel (02) 62311437. Applications close mid-March.

The Rural Industries Research and Development Corporation (RIRDC) Postgraduate Scholarships (L,R)

- \$21,500 pa plus \$3,500 to the host institution
- Up to 3 years

The scholarships are available for postgraduate study in rural research and development in areas of interest to the Corporation. Applicants must hold an Honours 1 or 2/1 degree in an appropriate discipline. Applications from mature age students with rural industry experience are particularly encouraged. Applications close early November.

The Shell Postgraduate Scholarship (L,R)

- \$20,000 pa
- Up to 3 years

Applicants should be intending to undertake a PhD in science, engineering, economics/commerce, computer science, or a closely related discipline. Selection will be based on academic achievements, objectives of the proposed study and other personal qualities. Applications close late October.

The Social Policy Research Centre (SPRC) Postgraduate Research Scholarship (I,L,R)

- \$15,888 pa (equivalent to the APA), plus allowances
- 3 years for a PhD

Applicants should have a Bachelors Degree with at least Honours 2/1 in any of the fields of study relevant to social policy. The successful candidate will be enrolled in a relevant School of the University but will undertake research at the Centre. Prospective applicants must contact the School in which they wish to enrol. Application packages are available from the SPRC Publications and Information Officer, Social Policy and Research Centre, UNSW. Tel (02) 385 3833. Applications close late October.

The State Librarian's Metcalfe Scholarship at UNSW (L,R,C)

- At least \$2,000

The scholarship is open to suitably qualified librarian's to undertake a Masters degree in the areas of librarianship, marketing or technology. Selection will be based on academic merit, the outline for the proposed area of study and demonstrated interest in librarianship. Applications normally close 30 November.

The Sugar Research and Development Corporation (SRDC) Postgraduate Scholarships (L,R)

- \$22,000 pa plus \$3,000 to the host institution
- Up to 3 years

The scholarships are available to foster research in disciplines compatible with the SRDC's research priorities. Applicants should hold an Honours degree or equivalent and have a strong motivation to make a professional career in the sugar industry. Further information and applications are available from the Executive Director, Sugar Research and Development Corporation, PO Box 12050, Brisbane Elizabeth St Qld 4002. Tel (07) 3210 0495, Fax (07) 3210 0506. Applications close mid-September.

The Telstra Research Laboratories Postgraduate Research Fellowship (L,R)

University departments may apply for the Fellowships for one or more of their PhD students who are undertaking research relevant to the telecommunications industry in the fields of electrical engineering, computer science, science, psychology, social science or economics or other appropriate course. Further information is available from the Fellowship Applications Officer, Telstra Research Laboratories, Box 249, Rosebank MDC, Clayton Victoria 3169. Email: c.zaman@trl.telstra.com.au. Applications close late September.

VSDC Deafness Projects Fund (L)

Tertiary Education Scholarships may be awarded to deaf students undertaking tertiary courses related to deafness, deaf education, or a fields which will advance the interests of deaf people. Applicants must be permanent residents of Australia. Further information is available from the VSDC-Services for Deaf Children, PO Box 6466, St Kilda Rd Central, Melbourne Vic 3004. Applications close mid-May.

The Wenkart Foundation Grants (I,L,R)

- Up to \$22,000 pa
- 2 years with the possibility of renewal

Applicants must be undertaking full-time research in clinical, biomedical or health related clinical sciences. The grants will not be available again until the 1999 academic year. Applications close mid-May.

Faculty

Faculty of Commerce and Economics

The Dean's PhD Scholarship (I,L,R)

- Up to the maximum level allowable for supplementary scholarships under the Australian Postgraduate Award conditions (see APA entry under General)
- Up to 3 years

Applicants must be proposing to undertake full-time PhD study. The award is prestigious and applicants must have Honours 1 or equivalent in order to be considered. Information is available from the Office of the Dean, Faculty of Commerce and Economics. Tel (02) 9385 5895. Applications close early December.

The Faculty of Commerce Postgraduate Research Scholarship (I,L,R)

- Equivalent to the Australian Postgraduate Award (see APA entry under General)
- 2 years for a Masters by Research and 3 years for a PhD degree

The scholarships are available to students undertaking full-time study in a Masters by Research or PhD in any school or department of the Faculty of Commerce and Economics. The awards are prestigious and applicants must have Honours 1 or equivalent in order to be considered. Information is available from the Office of the Dean, Faculty of Commerce and Economics, Tel (02) 9385 5895. Applications close early December.

The Zonta International Amelia Earhart Awards (I,L,R)

- US\$6,000
- 1 year

Applicants must be women who have completed one year graduate study in an aero-space related science or engineering degree. Further information and applications are available from Zonta International, 557 West Randolph St, Chicago, Illinois 60661-2206, USA. Tel +1 312 930 5848, Fax +1 312 930 0951. Applications close early November.

The Telstra Master of Commerce Scholarship at UNSW (I,R,C)

- \$10,000
- 1 year

The scholarship is open to citizens or permanent residents of Indonesia only. Applicants must be graduates of a recognised university who are eligible to enrol in the Master of Commerce degree in Finance or Marketing at UNSW. Selection for the scholarship will be based on academic merit and the reasons for the proposed course of study, and may consider financial need. Applications close July.

Librarianship

The John Metcalfe Scholarship (I,L,R,C)

- Up to \$4,000 pa
- 1 year

Applicants must be enrolled in one of the full-time postgraduate programs of the School of Librarianship. Applications close mid-February.

The Libraries Board of South Australia-Aboriginal and Torres Strait Islander Scholarship

- \$2,000

The scholarship is available to Aboriginal or Torres Strait Islander students, preferably from South Australia, undertaking or completing formal studies in Librarianship or as a Library Technician, who have a demonstrated level of distinction in study. Candidates must be nominated by their Course Coordinator. Information and applications are available from the Aboriginal Project Officer, State Library of South Australia, GPO Box 419, Adelaide SA 5001. Tel (08) 8207 7299.

Travel Scholarships

Students in receipt of postgraduate scholarships not listed below may, if the scholarships conditions allow, spend a period of time overseas undertaking research relevant to their Australian qualification.

General Travel

AAUW Educational Foundation International Fellowships (I,L,R,C)

- US\$15,160
- 1 year

The American Association of University Women (AAUW) offers Fellowships for full-time postgraduate study or research in the United States for one academic year. Applicants must be females who have earned the equivalent of a United States Bachelor's degree and who are not US citizens or permanent residents. Preference will be given to women who show prior commitment to the advancement of women and girls through civic, community or professional work. Members of the Australian Federation of University Women (AFUW) may also be eligible for AAUW-IFUW awards for advanced training at any overseas institution. Application packs are available from the Scholarships and Student Loans Unit or the AAUW Educational Foundation, 2201 N. Dodge St, Dept 67, Iowa City, IA 52243 USA. Applications close late November.

The ACSANZ Postgraduate Awards for Canadian Studies (I,L,R)

- Up to \$3,000 towards a research trip to Canada

The Association for Canadian Studies in Australia and New Zealand will offer grants to postgraduate students wishing to undertake a short research trip to Canada. Applicants must be enrolled in Master's or Doctoral degrees at Australian or New Zealand universities, and grants will be for research into all areas of academic enquiry that have a distinctly Canadian orientation, for example in the humanities, social and political sciences and some branches of the health and environmental sciences. Information and applications are available from the Academic and Cultural Relations Officer, Canadian High Commission, Commonwealth Avenue, Canberra, ACT 2600. Tel (02) 6273 3844, Fax (02) 6270 4083, Email: co.cnbra@cnbra01.x400.gc.ca. Applications close late September.

The Asian Studies Library Awards (ASLA) (L,R)

- \$250 to \$800 in a lump sum

Applicants must be undertaking a Masters by Research or PhD. The award provides a contribution towards the travel

costs to centres with Asian collections to undertake library research. Further information and application forms are available from the Project Coordinator, Asian Studies Library Awards, Collection Management Division, Library ANU, Canberra ACT 2600. Applications close mid-June.

The Association of International Education Japan (AIEJ) Short-Term Student Exchange Promotion Program (Inbound) Scholarships (I,L,R,C)

- 50,000 yen (settling-in allowance), 80,000 yen per month, plus airfare
- Six months to one year

Applicants must be accepted by a Japanese university under a student exchange program agreement with UNSW. Students must initially apply directly to a Japanese university through the International Student Centre at UNSW. The Japanese host university will recommend candidates to AIEJ and students must apply as directed by the host university. Applications close February, May and September each year.

The Association of International Education Japan (AIEJ) Short-Term Student Exchange Promotion Program (Inbound) Peace and Friendship Scholarships (I,L,R,C)

- 50,000 yen (settling-in allowance), 100,000 yen per month, plus airfare
- Ten months to one year

Applicants must be accepted by a Japanese university under a student exchange program agreement with UNSW. Students must initially apply directly to a Japanese university through the International Student Centre at UNSW. The Japanese host university will recommend candidates to AIEJ and students must apply as directed by the host university. Applications close February, May and September each year.

Association of University Women Educational Foundation – Charles & June Ross International Fellowship (L,R,C)

- US\$15,400
- 1 year

The fellowship is available to Australian women who have graduated from an Australian university, for full-time postgraduate study or research in the United States for one academic year. Applicants must be members of the Australian Federation of University Women or AAUW and intend to return to Australia to pursue their professional career. Information and applications are available only from AAUW Educational Foundation, PO Box 4030, Iowa City, Iowa 52243-4030, USA. Tel +1 319 337 1716, fax +1 319 337 1204. Applications close late November.

The AT&T Leadership Award (I,L,R,C)

- US\$5,000

The award is open to students who will be commencing full-time undergraduate or postgraduate study in the United States between January and September in the year of application. The scholarship is open to students from the following Asia/Pacific countries: Australia, China, Hong Kong, India, Indonesia, Japan, Republic of Korea, Malaysia, Philippines, Singapore, Taiwan and Thailand. Information and applications are available from the U.S. Consulate General, USIS, Level 59 MLC Centre, 19–20 Martin Place, Sydney NSW 2000. Tel (02) 9662 3016. Applications close 15 September.

The Australia–Korea Foundation Awards (L,R,C)

The AKF provides assistance to Korean language graduates who will be undertaking teacher training in the Korean language, and for work-experience programs. Information and applications are available from the Programs Coordinator, National Korean Studies Centre, PO Box 218, Hawthorn Vic 3122. Email: nkscc@swin.edu.au.

The Australian Bicentennial Scholarships and Fellowships Scheme (L,R,C)

- 4,000 pounds sterling
- At least 3 months

Awards are available for study or research in the United Kingdom in any discipline, where it can be demonstrated that there is an advantage to be gained from a period of study in the U.K. Applicants must be enrolled as postgraduate students at Australian higher education institutions and usually resident in Australia. Applications are available from the Secretary, Sir Robert Menzies Centre for Australian Studies, University of London, 28 Russell Square, London, WC1B 5DS, UK. Tel +44 171 580 5876, Fax +44 171 580 9627, Email: mcintyre@sas.ac.uk. Applications close early November.

The Australian Federation of University Women (AFUW) (I,L,R,C)

Each year the Federation offers to its members a number of awards for study in Australia and overseas. Details of awards are included in a booklet available from the Australian Federation of University Women Inc, 8th Floor, Dymocks Building, 428 George Street, Sydney NSW 2000. Tel (02) 9232 5629.

The British Aerospace Australia Chevening Scholarship (L, R, C)

- Tuition fees, maintenance allowance, airfare
- 1 year

The scholarship is available to undertake an approved one-year MSc course in aerospace engineering at a British university. Applicants must hold, or expect to complete before October, an Honours 1 or 2/1 degree. Application forms are available from the British Council, PO Box 88, Edgecliff NSW 2027. Tel (02) 9326 2022, Fax (02) 9327 4868. Applications close late October.

The British Chevening Scholarships (L,R,C)

- Tuition fees, maintenance allowance and return airfare
- 3 months to 1 year

The awards are intended for outstanding graduates and young professionals with the potential to rise to senior positions in the private or public sectors and will contribute to Australian–British relations and understanding. The awards are tenable for postgraduate study at British universities. Application forms are available from the British Council, PO Box 88, Edgecliff NSW 2027. Tel (02) 9326 2022, Fax (02) 9327 4868. Applications close October.

The Cambridge Commonwealth Trust Scholarships (L,R,C)

The Cambridge Commonwealth Trust administers several scholarships for Australian Citizens to undertake postgraduate study at the University of Cambridge. Scholarship application forms should be requested from the University of Cambridge when applying for admission. Admission forms and copies of the Graduate Studies Prospectus are available from The Board of Graduate Studies, 4 Mill Lane, Cambridge CB2 1RZ, United Kingdom. By submitting one Scholarship Application Form, applicants will be considered for all the Trust's scholarships for which they are eligible. Information on how to apply is available from the Honorary Secretary, Australian Committee of the Cambridge Commonwealth Trust, c/o Dept of Classics, ANU, Canberra ACT 0200. Tel (02) 6249 2913/8830, Fax (02) 6249 5039. Applications for admission to Cambridge close 31 December and scholarship applications close 30 April in the following year.

The Cancer Research Fellowship Programme (I,L,R)

- Travel expenses and living allowances
- 1 year

Applicants should be engaged in research in medical or allied sciences and intending to pursue a career in cancer research. The awards are tenable at the International Agency for Research on Cancer in France, or any other suitable institution abroad. Areas of research include epidemiology, biostatistics, environmental and viral carcinogenesis and mechanisms of carcinogenesis. Applications are available from the International Agency for Research on Cancer, 150 cours Albert–Thomas, 69372 Lyon Cedex 08, France, Tel 72 73 84 85, Fax 72 73 85 75. Applications normally close in December.

Churchill Fellowships (L)

- Tuition, travel and living allowances

Churchill Fellowships provide financial support for Australian citizens to undertake study, training or projects overseas that offer special advantage over those in Australia. Fellowships will not normally be awarded for higher academic or formal qualifications however. Applicants must be over 18 years of age. Further information and applications are available from the Chief Executive Officer, The Winston Churchill Memorial Trust, 218 Northbourne Ave, Braddon ACT 2612. Tel (02) 6247 8333. Applications close late February.

The Commonwealth Scholarship and Fellowship Plan (CSFP) (L,R,C)

- Varies for each country. Generally covers travel, living expenses, tuition fees, books and equipment, approved medical expenses
- Usually 2–3 years depending on the country

CSFP provides opportunities for Commonwealth students to undertake advanced academic study in other Commonwealth countries. Candidates should be Commonwealth citizens who are graduates. Applications close at different times depending on the country in which the study is proposed.

The Coral Sea Scholarship (L,R,C)

- \$3,000 per month, plus \$2,500 travel entitlement
- Up to 3 months

The award is for applicants holding a tertiary qualification who are proposing study in the United States, to investigate a problem or opportunity relevant to Australian business or industry. Applicants must be Australian citizens (Permanent Residents are ineligible). Applications are available from the Program and Development Officer, Australian-American Foundation, GPO Box 1559, Canberra City ACT 2601. Tel (02) 6247 9331, Email: lindy@aaef.anu.edu.au. Applications close 30 September.

DAAD – The German Academic Exchange Service Scholarships (L,L,R,C)

Application forms and information (including closing dates) for the following scholarships are available from the Consulate General of the Federal Republic of Germany, PO Box 204, Woollahra NSW 2025.

One-Year Scholarships

- Monthly allowance between DM1,000 and DM1,600, airfares, health and accident insurance, and tuition fees
- 1 year

Scholarships are available for graduate studies in Germany. Applicants must be aged 32 or under and hold a Bachelors degree (or equivalent). A working knowledge of German is required of those who study arts, others may receive

additional language training prior to the commencement of the scholarship. Applications normally close in September.

Research Grants

- Monthly stipend of DM1,600, health insurance contribution and travel assistance of DM2,500
- 2 to 6 months

PhD students can apply for assistance to undertake a short period of research in Germany. Applicants must be aged 32 or under.

Information Visits by Groups of Professors and Students

Groups (minimum of 10 persons, maximum of 30 persons) of professors and students can apply for assistance to visit Germany with the intention of increasing the knowledge of specific German topics. The program offers support in making travel and study arrangements and may include some financial assistance (based on the length of the stay and the number of persons undertaking the study tour). The period of stay must be between 7 and 21 days. No tours will be organised for July or August.

Deutschlandkundlicher Winterkurs

- Course fees, DM3,500 to assist with travel and living expenses, health insurance
- 8 weeks (3 January–21 February)

Undergraduate and postgraduate students from all fields with at least two years university-level German may apply for this scholarship. Applicants must be Australian or New Zealand citizens, aged from 19 to 32 and proposing to undertake a German Studies course (in German) at the Albert-Ludwigs University of Freiburg. The course provides language instruction and concentrates on historical and cultural aspects of contemporary Germany for students with a background in German Studies. Applications usually close in early August.

East West Center Graduate Degree Fellowship (L,L,R,C)

- Accommodation, monthly stipend of US\$600, tuition fees, health insurance plus allowances
- 12 months with a possible 1 year extension

The Fellowships are available for postgraduate study at the University of Hawaii, preferably at Masters level. Citizens of countries in Asia, the Pacific and the United States are eligible to apply. Potential applicants must request an application package direct from the East West Centre, Awards Services Officer, Burns Hall 2066, 1601 East-West Road, Honolulu Hawaii 96848–1601, USA. Tel +1 808 944 7735, Fax +1 808 944 7730. Applications close early October.

Frank Knox Memorial Fellowships (L,R,C)

- US\$15,000 pa plus tuition fees and health insurance
- 1 year with the possibility of renewal for a further year

Applicants must be undertaking, or near completion, of a postgraduate qualification at an Australian university. The scholarships are tenable at one of the graduate schools of Harvard University. Applications close early October.

The Fulbright Postgraduate Student Awards (I,L,R)

- Up to \$28,050, depending on the type of award, with the possibility of other allowances (e.g. return airfares and tuition fees)
- 1 year

Students planning to undertake an American higher degree or engage in research towards an Australian higher degree in any field can apply for the Fulbright Student Awards. Four other privately sponsored awards include the Engineering Award, Aboriginal and Torres Strait Islander People Award, Visual and Performing Arts Award, and Tim Matthews Memorial Award in Statistics and Related Disciplines. Applicants must be Australian citizens who have completed an Honours degree or equivalent and who are eligible to undertake a higher degree at an American institution. Information and applications are available from the Honorary Secretary, Fulbright NSW State Selection Committee, Research and Scholarships office, University of Sydney NSW 2006. Tel (02) 9351 4464, Email: meredith@reschols.usyd.edu.au. Applications close late September.

The Golda Meir Scholarship (I,L,R,C)

- Tuition (some allowances may be paid)
- 1 year

The Golda Meir scholarships are available to graduates, with a major field of study in Jewish studies, religious studies, Israel studies or Middle East studies, who meet the relevant requirements for the Graduate Year Program at the Hebrew University's Rothberg School for Overseas Students. Application forms are available from the Australian Friends of the Hebrew University, 36 Hawthorn Road, South Caulfield VIC 3162. Tel (03) 9272 5511.

The Gowrie Scholarship Trust Fund (L,R,C)

- \$4000 pa
- 2 years

Applicants must be members of the Forces or children (or grandchildren or lineal descendants) of members of the Forces who were on active service during the 1939–45 War. Special consideration may be given to cases of financial hardship. Applications close October.

The Harkness Academic Fellowships (L,R,C)

- Some allowances and tuition fees for study in the USA
- 12–21 months

The Academic Fellowships cover academic study and research. Applicants should be active in the public, business or voluntary sectors with an outstanding record of achievement. Special consideration may be given to studies in health care and related community issues. Applications are available on written request from the Harkness Fellowship, PO Box 836, Belconnen ACT 2606. Applications close early September.

The Harkness Mid-Career Fellowships (L,R,C)

- Professional travel allowance
- 7–12 months

The Mid-career Fellowships are for study and practical experience. Applicants should be active in the public, business or voluntary sectors with an outstanding record of achievement. Special consideration may be given to studies in health care and related community issues. Applications are available on written request from the Harkness Fellowship, PO Box 836, Belconnen ACT 2606. Applications close early September.

Japanese Government (Monbusho) Scholarships (L)

Scholarships are available to Australian citizens for study in Japan in the following categories: Japanese Studies, In-Service Training for Teachers, Research, Undergraduates. Applicants must be willing to study the Japanese language and receive instruction in Japanese. Further information and applications are available from Monbusho Scholarships, Embassy of Japan, 112 Empire Circuit, Yarralumla ACT 2600. Tel (02) 6273 3244, Fax (02) 6273 1848. Applications close April (for Japanese Studies and Teacher Training) and July (for Research and Undergraduate scholarships).

The Kobe Steel Postgraduate Scholarship (L,R,C)

- Maintenance allowance of at least 7,000 pounds sterling plus tuition fees and travelling expenses
- Up to 2 years with the possibility of extension

The scholarship is tenable at St Catherine's College, Oxford University. The scholarship will be awarded to outstanding individuals who display qualities of leadership, excellence in sport as well as academic ability. Students should have a past or future interest in Japan. Applications close mid-October.

Korean Government Scholarships (L)

- Tuition fees, living allowance, travel and other allowances
- Duration of course

Scholarships are available to Australian citizens for postgraduate study in Korea for Master's, PhD or Research programs. Applicants with knowledge of the Korean language are preferred. Information and applications are available from the Embassy of the Republic of Korea, 113 Empire Circuit, Yarralumla ACT 2600. Tel (02) 6273 3044, Fax (02) 6283 4839. Applications close early May.

The Lady Davis Fellowship Trust (I,L,R,C)

The Lady Davis Trust provides awards for study, research, or teaching at graduate, post-doctoral or professorial levels at the Hebrew University or the Technion (Israel Institute of Technology). Information is available from the Australian Friends of the Hebrew University, 36 Hawthorn Road, South Caulfield VIC 3162. Tel (03) 9272 5511. Applications normally close in November.

The Laporte Centenary Scholarship (L,R)

- Airfare, living allowance, tuition fees
- 3–6 months

The scholarship is tenable for postgraduate research in the United Kingdom. Candidates should be undertaking a postgraduate qualification in a science-based discipline, preferably in the practical application of special chemicals. Applications are available from the Secretary, Sir Robert Menzies Centre for Australian Studies, University of London, 28 Russell Square, London, WC1B 5DS, UK. Tel +44 171 580 5876, Fax +44 171 580 9627, Email: mcintyre@sas.ac.uk. Applications close early November.

The Lionel Murphy Postgraduate Scholarship (L,R,C)

- \$15,000 pa for study in Australia, up to \$30,000 for study overseas
- 1 year

Applicants must be intending to undertake a postgraduate degree in Law, Science, Legal Studies or other appropriate discipline. Preference will be given to applicants who propose to study the law and legal system in a social context, science/law or international law. Information and application forms are available from the Lionel Murphy Foundation, GPO Box 4545, Sydney NSW 2001. Tel (02) 9223 5151, Fax (02) 9223 5267. Applications close mid-September.

The Lloyd's Register of Shipping Chevening Scholarship (L,R,C)

- Tuition fees, maintenance allowance, airfare
- 1 year

Two scholarships are available to graduates of proven academic merit and leadership potential, to pursue a postgraduate course at a British university. One scholarship is for a one-year MSc course in Marine Engineering/Naval Architecture, and the other is for a one-year MSc course in Environmental Sciences. Applicants must hold, or expect to complete before October, an Honours 1 or 2/1 degree. Application forms are available from the British Council, PO Box 88, Edgecliff NSW 2027. Tel (02) 9326 2022, Fax (02) 9327 4868. Applications close late October.

The Meat Research Corporation (MRC) Studentships and Junior Research Fellowships (L,R,C)

- \$14,961 pa for study in a Masters or Diploma, \$20,000 for a PhD in Australia or US\$17,500 for study overseas, plus airfares, insurance and allowances
- 2 years for Studentships (Masters or Diploma), 3 years for Junior Research Fellowships (PhD)

Applicants should be proposing to undertake research and training in 'off-farm' disciplines of practical value to the Australian beef, sheep meat, goat meat and buffalo industries. Applications normally close in mid-August.

The Menzies Scholarships (L,R,C)

The Menzies Scholarships are intended to provide funds for Australian citizens (aged 21 to 45) who wish to travel to Britain to undertake a course of research and to write a paper on a subject of concern and importance to the relationship between the Australian and British communities. Tertiary qualifications are preferred but the awards are not restricted to graduates or students. Information and applications are available from the Australia-Britain Society, GPO Box 551, Sydney NSW 2000. Tel (02) 9223 5244. Applications normally close in October.

Nanyang Technological University Singapore Research Scholarships (I,L,R)

- Tuition fees plus S\$1,400–S\$1,500 per month allowance
- 2 years for a Master's, 3 years for a PhD degree

Research scholarships are available to graduates with good Honours degrees to undertake postgraduate study. Information and application forms are available from The Registrar, Nanyang Technological University. Email: Gleong@ntu.edu.sg, Fax: +65 791 1604.

The NSW Ministry for the Arts Scholarships (L)

- \$5,000–\$25,000 (depending on the award)

The NSW Government offers a number of scholarships and awards to writers, artists and scholars living in NSW. Further information is available from The New South Wales Ministry for the Arts, GPO Box 5341, Sydney NSW 2000. Tel (02) 9228 3533, Fax (02) 9228 4722.

The Oxford Nuffield Medical Fellowship (L,R)

- Between 27,525 and 31,945 pounds sterling pa (subject to tax), plus travel expenses
- 2 years with a possible 1 year extension

The awards are available for research in a clinical medicine or medical science department of the University of Oxford. The appointee is required to return to Australia for at least 3 years to perform work similar to that carried out in the United Kingdom during the tenure of the Nuffield fellowship. Further information is available from Australian Academy of Science, GPO Box 783, Canberra City ACT 2601. Tel (02) 6247 5777, Fax (02) 6257 4620. Applications close mid-March.

Overseas Research Students Awards Scheme (United Kingdom) (I,L,R)

- Difference in tuition fees for a 'home' and an 'overseas' student

The ORS Scheme provides partial remission of tuition fees to overseas students of outstanding merit and research potential. The awards are open to graduates who will be commencing full-time research studies at a participating institution in the United Kingdom, and who will be liable to pay tuition fees at the overseas student rate. Information and applications must be obtained directly from the Registrar or Secretary of the institution students are applying to in the United Kingdom. Applications normally close in April in the year of tenure.

Queen's Trust Grants (L)

- Up to \$15,000

The Queen's Trust provides grants to Australian citizens aged 18–28 years, for the pursuit of excellence in their chosen fields. Projects are supported for the advancement of Australian youth, development of community leadership and/or other skills which will be of benefit to Australia. Information and applications may be obtained from the Queen's Trust. Tel 1800 033 625. Applications close late April.

The Rhodes Scholarship (L,R,C)

- Tuition fees, assistance with travel expenses, up to \$17,500 allowance
- 2 years, with a possible 1 year extension

The scholarship is tenable for postgraduate study at Oxford University. Applicants must be aged between 19 and 25 and have an honours degree or equivalent. Selection for the scholarship will be based on academic and personal achievements, including community spirit. Applications close late August.

The Robert Gordon Menzies Scholarship to Harvard (L,R,C)

- Up to \$25,000 towards tuition fees, living expenses or travel costs (students who enrol in the Harvard Business School may be eligible for an additional \$12,000)
- 1 year

The scholarships are tenable at one of the graduate schools of Harvard University. Applicants must be postgraduates of an Australian tertiary institution who intend to return to Australia after studies at Harvard or to represent Australia overseas. The scholarships are awarded on the basis of academic excellence and personal qualities such as leadership and public duty. The successful applicant will be expected, when circumstances permit, to repay the scholarship in later years. Applications and additional information may be obtained from the Chair, Board of Faculties, ANU, Canberra ACT 0200. Fax (02) 6248 5561, E-mail: lynne.colley@anu.edu.au. Applications close at the end of December.

Rotary Foundation Ambassadorial Scholarships (I,L)

The Rotary Foundation offers scholarships to study or train in another country where Rotary clubs are located. Applicants must have completed at least two years of a university or college course, or have completed high school and have been employed for at least two years. Applicants must also be citizens of a country in which there is a Rotary club. Information regarding scholarship availability, closing dates and applications should be obtained from the applicant's local Rotary club.

The Sir Charles Mackerras/Australia–Britain Society Music Scholarship (L)

- 8,000 pounds sterling

The scholarship is open to outstanding young conductors, composers and répétiteurs, aged between 21 and 30 who are likely to be influential leaders in the field of music, to undertake study in the United Kingdom or the Czech republic for at least six months. Application forms are available from the British Council, PO Box 88, Edgecliff NSW 2027. Tel (02) 9326 2022, Fax (02) 9327 4868, Email: bcsydney@spint.com. Applications close early November.

The STA Travel Grant (I,L,R,C)

- Up to \$1,500 (in 1998) and up to \$3,000 from 1999

Applicants must be undertaking study leading to a degree or diploma of the University and a member of the University Union. The grant is awarded on the basis of significant contribution to the community life of the University involving a leadership role in student affairs and the University Union and the relevance and merit of the proposed travel to the student's academic program or University Union activities. Applications close mid-April.

The Swedish Institute Guest Scholarships (I,L)

- SEK 7,000 per month living allowance
- 9 months (1 academic year)

The scholarships are open to students/researchers who wish to travel to Sweden for studies/research which cannot equally well be pursued in countries other than Sweden. Applicants must establish contact with a Swedish University willing to accept the applicant for the proposed studies. Initial requests for application forms must be made in writing, including name and address, nationality, educational background and work experience, knowledge of any languages, statement of the purpose of study/research in Sweden, and a copy of a letter of invitation from a Swedish University Department. Requests for applications should be sent to the Swedish Institute, Department for Educational and Research Exchange, PO Box 7434, S-103 91, Stockholm, Sweden. Email: grantinfo@si.se. Requests for application forms must reach the Swedish Institute before 1 December.

Swiss Government Scholarships (L,R,C)

- Tuition fees, living allowance, medical insurance and assistance with airfares
- 1 academic year

One scholarship is available for art/music and two for other disciplines, to undertake postgraduate study or attend an art school/conservatory in Switzerland. Applicants will be required to pass a language test in German or French. Applicants must be aged under 35. Applications close early October.

The Tokyo Metropolitan Government Foreign Student Scholarship Program (L,R,C)

- 200,000 yen per month, tuition and travel expenses, plus allowances
- Up to 2.5 years

Scholarships are available for a Master's degree or postgraduate research at Tokyo Metropolitan University, or Tokyo Metropolitan Institute of Technology. Applicants must be aged under 35 years, be Australian citizens from New South Wales, and be graduates of a university in NSW.

University College London Scholarships

The University College London offers various scholarships to students from overseas, who hold an offer of admission to a full-time programme of study at UCL. Applicants must be self-financing and liable to pay tuition fees at the rate for overseas students. Information and applications are available from the International Office, University College London, Gower St, London WC1E 6BT, UK. Tel +44 171 380 7708, Fax: +44 171 380 7380, Email: international@ucl.ac.uk.

Yokohama Scholarship Awards (L,R,C)

- JPY 120,000 per month undergraduate, JPY 150,000 per month for postgraduate students, tuition fees, airfare plus allowances
- Up to 4 years (undergraduate), 1 year for Japanese language study, 2 years for Masters, 3 years for PhD

Applicants must be Australian citizens who have submitted their application to, or been accepted by a Japanese university and be able to communicate in Japanese (or be willing to undertake intensive study of the Japanese language). All disciplines are eligible except Medicine, Veterinary Science and Dentistry. Scholarships will be granted subject to the applicant's final acceptance by the chosen Japanese University. Original application forms only will be accepted and are available from the Yokohama Scholarship Foundation. Tel (07) 5588 0880, Fax (07) 5588 0842. Applications close with the Foundation in early October.

The following information summarises prizes awarded by the University. Prizes are grouped by level as follows: Undergraduate, common Undergraduate/Postgraduate, Postgraduate. Within these groups prizes are listed under the faculty, school or department in which they are awarded. Prizes which are not specific to any school are listed under General. Law prizes are awarded only for students enrolled in the LLB or Jurisprudence courses.

Information regarding the establishment of new prizes may be obtained from the Student Information and Systems Office.

Prize information is normally provided in the following format:

- Prize value
- Conditions

Undergraduate Prizes

The University of New South Wales (General Category for Prizes)

The Heinz Harant Challenge Prize

- \$1,000 (bi-annual prize)

For an original piece of assessable work submitted in the course of completing a General Education subject

The Sydney Technical College Union Award

- \$400 and a bronze medal

Leadership in student affairs combined with marked academic proficiency by a graduand

The UNSW Human Rights Essay Prize

- \$400

For the best research essay on a Human Rights topic by a student enrolled at the University of New South Wales proceeding to a Bachelor degree

Faculties of Arts and Social Sciences, and Commerce and Economics

The WJ Liu Esquire OBE Memorial Prize for Chinese Studies

- \$200

For the best performance in a subject related to Chinese matters offered in the Department of Economic History, or in the Schools of Political Science or History

School of Accounting

The Accountancy Placements Prize

- \$250

For the best performance in ACCT3708 Auditing or ACCT3718 Auditing (Honours) or ACCT5908 Auditing in the Bachelor of Commerce or Bachelor of Economics or Master of Commerce degree course

The Australian Society of CPA's Prize for Year 1

- \$500 and an inscribed medallion

For the highest aggregate in ACCT1501 Accounting and Financial Management 1A and ACCT1511 Accounting and Financial Management 1B by a student in the Bachelor of Commerce degree in Accounting or Bachelor of Commerce in Accounting and Finance degree course

The Australian Society of CPA's Prize for Year 2

- \$500 and an inscribed medallion

For the highest aggregate in ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours) and ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours), by a student in the Bachelor of Commerce in Accounting or the Bachelor of Commerce in Accounting and Finance degree course

The Australian Society of CPA's Prize for Year 3

- \$500, an inscribed medal and Society certificate and a 2 year membership to the Australian Society of CPAs

For the highest aggregate in ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours) and ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours), by a graduating student in the Bachelor of Commerce in Accounting or Accounting and Finance degree course

The Coopers and Lybrand Prize

- \$400

For the best performance in ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours) by a student majoring in the School of Accounting

The ES Wolfenden Memorial Prize

- \$300

For the best performance in ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours) by a student majoring in the School of Accounting

The KPMG Prize

- \$250

For the best performance in ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours) by a student majoring in the School of Accounting

The LBC Information Services Prize

- Books valued at approximately \$100

For the best performance in ACCT1511 Accounting and Financial Management 1B by a student majoring in the School of Accounting

The Price Waterhouse Prize

- \$500

For the highest aggregate in ACCT1501 Accounting and Financial Management 1A ACCT1511 Accounting and Financial Management 1B AND ACCT2522 Accounting and Financial Management 2A ACCT2542 Accounting and Financial Management 2B OR ACCT2532 Accounting and Financial Management 2A (Honours) ACCT2552 Accounting and Financial Management 2B (Honours) by a student majoring in the School of Accounting

School of Asian Business and Language Studies

The Dr Byoung-Se Cho Prize

- \$500

For the best performance in the subject KORE2500 Korean Business and Economy in the degree of Bachelor of Arts, Bachelor of Education, Bachelor of Economics, Bachelor of Social Science and Bachelor of Laws

The Han Sol Prize

- \$500

For the best performance in the subject KORE1001 Korean 1B in the degrees of Bachelor of Arts, Bachelor of Commerce, Bachelor of Social Science, Bachelor of Education and Bachelor of Laws

The JTB Australia Prize

- \$500

For the best performance in the subject JAPN2600 Hospitality Japanese in the Bachelor of Commerce and Bachelor of Economics degree course

The Kintetsu International Express (Oceania) Prize

- \$500

For the best performance in JAPN3001 Japanese Communication 3B in the Bachelor of Commerce and Bachelor of Economics degree course

The Korean Chamber of Commerce in Australia Prize

- \$500

For the best aggregate performance in the subjects KORE1000 Korean 1A, KORE1001 Korean 1B, KORE2000 Korean 2A, and KORE2001 Korean 2B in the Bachelor of Arts, Bachelor of Commerce, Bachelor of Social Science, Bachelor of Education and Bachelor of Laws degree course

The Nissho Iwai Prize

- \$500

For the best performance by a student in the subject JAPN3500 Business Japanese

The SAMSUNG Prize

- \$500

For the best performance in the subject KORE2001 Korean 2B in the degrees of Bachelor of Arts, Bachelor of Commerce, Bachelor of Education, Bachelor of Social Science and Bachelor of Laws

School of Banking and Finance

**Prizes marked with an asterisk are subject to approval*

The ANZ Bank Prize*

- \$500

For the best performance in FINS3616 Business Finance

The Australian Institute of Banking and Finance Prize

- \$250

For the best performance in FINS3630 Bank Financial Management by a student proceeding to the degree of Bachelor of Commerce or Bachelor of Economics

The Banque Nationale de Paris Prize*

- \$500

For the best performance in FINS4777 Advanced Topics in Corporate Finance

The Banque Nationale de Paris Prize*

- \$500

For the best performance in FINS3634 Credit Analysis and Lending

The Commonwealth Bank of Australia Prize

- \$500

For the best performance in FINS3616 International Business Finance by a student in the Bachelor of Commerce or Bachelor of Economics degree course

The Ernst and Young Prize

- \$80

For the best performance in FINS2613 Business Finance by a student majoring in Accounting

The HongkongBank Prize*

- \$500

For the best performance in FINS 3650 International Banking

The Macquarie Bank Prize*

- \$500

For the best performance in FINS3633 Real Estate Finance and Investment

The Macquarie Bank Prize*

- \$500

For the best performance in FINS3634 Credit Analysis and Lending

The Macquarie Bank Prize*

- \$500

For the best performance in FINS3635 Options, Futures and Risk Management Techniques

The Macquarie Bank Prize*

- \$500

For the best performance in FINS2613 Business Finance

The NRMA Insurance Limited Prize

- \$500

For the best performance in FINS3631 Risk and Insurance by a student proceeding to the degree of Bachelor of Commerce or Bachelor of Economics

The RC Olsson Prize

- \$300

For the best performance in FINS3625 Applied Corporate Finance by a student proceeding to the degree of Bachelor of Economics or Bachelor of Commerce

The Sydney Futures Exchange Prize*

- \$500

For the best performance in FINS3635 Options, Futures and Risk Management Techniques

School of Business Law and Taxation

The Greenwood Challoner Prize

- \$500

For the best performance in LEGT7741 Business Entities by a student majoring in the School of Accounting

The Taxpayer's Association of New South Wales Prize

- \$250

For the best performance in LEGT5581 Advanced Taxation 1: Concepts and Systems by a student majoring in the School of Accounting or the School of Business Law and Taxation

School of Economics

The Australian Finance Conference Prize

- \$150

For the best performance in ECON3106 Public Finance in the Bachelor of Commerce or Bachelor of Economics degree course

The Economic Society Prize in Economics

- \$150 and 3 years membership of the Society

For the best performance at Honours level in the final year of the Bachelor of Arts degree course in Economics; Bachelor of Commerce degree course in Economics, Economics and Econometrics, Economics and Finance or Economics and Industrial Relations; or Bachelor of Economics degree course in Economics

The Nestlé Australia Prize

- \$200

For the best performance by a student in ECON2209/ ECON5248 Business Forecasting for an essay on sales forecasting

The Statistical Society of Australia (NSW Branch) Prize

- \$200

For the best overall performance by a student in the Bachelor of Economics in Econometrics degree course

School of Industrial Relations and Organisational Behaviour

The Australian Business Limited Industrial Relations Prize

- \$500

For the best performance in IROB2703 Industrial Relations 2A (Comparative Industrial Relations) by a student proceeding to the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The AWU Industrial Relations Prize

- \$400

For the best performance in IROB2704 Industrial Relations 2B (Social Organisation of Work) by a student proceeding to the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The Christine Stojkovska Memorial Prize

- \$500

For the best overall performance in the Industrial Relations or Human Resource Management core subjects by a female student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics, Bachelor of Arts or Bachelor of Social Science

The Industrial Relations Society of NSW Prize

- Books valued at approximately \$200

For the best performance in IROB1701 Industrial Relations 1A (Australian Industrial Relations) in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Arts degree course

The Julia Moore Prize in Industrial Relations

- \$500

For the best aggregate performance in IROB3705 Industrial Relations 3A and IROB3706 Industrial Relations 3B by a female final year student majoring in Industrial Relations

The NSW Labor Council Industrial Relations Prize

- \$400

For the best performance in Industrial Relations 1B (Trade Unionism) by a student proceeding to the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The Terrence Muldoon Memorial Prize

- \$300

For the best performance in Industrial Relations Honours (Final Year) in either the Bachelor of Commerce (Honours) or Bachelor of Arts (Honours) degree course

School of Information, Library and Archive Studies

The Melvin Weinstock Prize in Librarianship and Archives Administration

- \$500

High academic achievement, contribution to the life of the School, and potential to make an outstanding contribution as an information professional, shown by a graduand during a Doctoral, Masters or Graduate Diploma programme

School of Information Systems

The Coopers & Lybrand Information Systems Security Prize

- \$400

For the best performance in INFS5984/INFS4774 Information Systems Security

The KPMG Prize

- \$250

For the best performance in INFS4805/INFS5905 Information Systems Auditing in the Master of Commerce degree course or Bachelor of Commerce degree course at Honours level

The Macquarie Bank ISD Prize

- \$500

For the best performance in INFS2609 Commercial Programming

School of Marketing

The 3M Australian Posters Outdoor Advertising Prize

- \$250

For the best performance in MARK2042 Consumer Behaviour B by a student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics or Commerce double degree

The Ken Bentley Prize – Awarded by the Market Research Society of Australia (NSW Division)

- \$500

For the best performance in MARK2052 Marketing Research by a student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics or Commerce double degree

The Lee Steinberg Prize

- \$100

For the best performance in MARK3083 Strategic Marketing Management by a student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics or Commerce double degree

The Philips Electronics Australia Limited Prize

- \$250

For the best performance in MARK2012 Marketing Fundamentals by a student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics or Commerce double degree

Undergraduate and Postgraduate Prizes

School of Economics

The Australian Record Industry Association (ARIA) Prize

- \$500

For the best performance in one aspect of ECON2209/ ECON5248 Business Forecasting by a student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics, Master of Commerce or Master of Commerce (Honours)

The Australian Record Industry Association (ARIA) Prize

- \$250

Meritorious performance in one aspect of ECON2209/ ECON5248 Business Forecasting by a student proceeding to the degree of Bachelor of Commerce, Bachelor of Economics, Master of Commerce or Master of Commerce (Honours)

Postgraduate Prizes

Faculty of Commerce and Economics

The Ray Hann Prize

- 6,000.00 Remnimbi (Chinese currency)

For the best aggregate performance in the first four subjects of their program of study in international professional accounting

School of Information, Library and Archive Studies

The Law Foundation of New South Wales Prize for Law: Literature, Information Needs and Services

- \$500

For the best performance in ILAS0227 Legal Information Sources, Services and Needs

School of Asian Business and Language Studies

The SIMUL Prize

- \$500

For the best aggregate performance in any four subjects in the Japanese Business Studies program of the Master of Commerce degree course

School of Marketing

The ACNielsen Australia Award for Marketing Research

- \$350

For the best performance in MNGT0353 Market Research

The Peter D Walker Industrial Marketing Prize

- \$300

For the best performance in MARK5922 Organisational Marketing by a student proceeding to the degree of Master of Commerce

Notes

Notes

Notes

The University of New South Wales • Kensington Campus

Theatres

Applied Science Theatre F11
 Athol Lykke Theatre C27
 Biomedical Theatres E27
 Central Lecture Block E19
 Chemistry Theatres
 (Dwyer, Mellor, Murphy, Nyholm, Smith) E12
 Clancy Auditorium C24
 Classroom Block (Western Grounds) H3
 Fig Tree Theatre B14
 Heffron Theatres E13
 Jo Myers Studio D9
 Keith Burrows Theatre J14
 MacAuley Theatre E15
 Mathews Theatres D23
 Parade Theatre E3
 Physics Theatre K14
 Quadrangle Theatre E15
 Rex Vowels Theatre F17
 Science Theatre F13
 Webster Theatres G15

Buildings

AGSM G27
 Applied Science F10
 Arcade D24
 Architecture H14
 Barker Apartments N13
 Barker Street Gatehouse, Gate 14 N14
 Basser College (Kensington) C18
 Baxter College D14
 Biosciences D26
 Central Store B13
 Chancellery C22
 Dalton (Chemistry) F12
 Goldstein College (Kensington) D16
 Golf House A27
 Gymnasium B5
 High Street Gatehouse, Gate 9 B24
 Heffron, Robert (Chemistry) E12
 International House C6
 John Goodsell (Commerce and Economics) F20
 Kensington Colleges (Office) C17
 Library (University) E21
 Link B6
 Main K15
 Maintenance Workshop and Central Store B13
 Mathews F23
 Menzies Library E11
 Morven Brown (Arts) C20
 New College L6

Newton J12
 NIDA D2
 Parking Station H25
 Parking Station N18
 Pavilions E24
 Philip Baxter College (Kensington) D14
 Quadrangle E15
 Sam Cracknell Pavilion H8
 Samuels Building F25
 Science Precinct Development H13
 Shalom College N9
 Webster, Sir Robert G14
 Unisearch House L5
 University Regiment J2
 University Union (Roundhouse) E6
 University Union (Blockhouse) G6
 University Union (Squarehouse) E4
 Wallace Wurth School of Medicine C27
 Warrane College M7

General

Aboriginal Resource and Research Centre E20
 Aboriginal Student Centre A29
 Accommodation (Housing Office) E17
 Accounting E15
 Admissions C22
 Alumni Relations C22
 Anatomy C27
 Applied Bioscience D26
 Applied Economic Research Centre F20
 Applied Geology F10
 Archives, University E21
 Architecture H14
 Arts and Social Sciences (Faculty Office) C20
 Asia-Australia Institute: 45 Beach Street, Coogee
 Asian Business and Language Studies E15
 Audio Visual Unit F20
 Australian Graduate School of Management G27
 Banking and Finance E15
 Biochemistry and Molecular Genetics D26
 Biological Science D26
 Biomedical Library F23
 Biotechnology F25
 Building H14
 Built Environment (Faculty Office) H14
 Business Law and Taxation F20
 Campus Services C22
 Cashier's Office C22
 Chaplains E4
 Chemical Engineering and Industrial Chemistry F10
 Chemistry E12

Civil and Environmental Engineering H20
 Commerce and Economics (Faculty Office) F20
 Communications Law Centre C15
 Community Medicine D26
 Computer Science and Engineering G17
 Cornea and Contact Lens Research Unit 22-32 King
 St. Randwick
 Economics F20
 Education Studies G2
 Educational Testing Centre E4
 Electrical Engineering G17
 Energy Research, Development & Information Centre
 F10
 Engineering (Faculty Office) K17
 English C20
 Equity and Diversity Unit E15
 Examinations C22
 Facilities Department C22, B14A
 Fees Office C22
 Fibre Science and Technology G14
 Food Science and Technology B8
 Geography K17
 Geomatic Engineering K17
 Graduate School of Biomedical Engineering F25
 Graduate School of the Built Environment H14
 Graduate School of Engineering (MST Program) K17
 Groundwater Centre F10
 Health Service, University E15
 Health Services Management F25
 History C20
 Human Resources C22
 Industrial Design G14
 Industrial Relations and Organisational Behaviour
 F20
 Information, Library and Archives Studies F23
 Information Systems E15
 Information Technology Unit F21
 International Student Centre F9
 IPACE Institute F23
 Kanga's House O14
 Landscape Architecture K15
 Law (Faculty Office) F21
 Law Library F21
 Legal Studies and Taxation F20
 Library Lawn D21
 Life Sciences (Faculty Office) D26
 Loans C22
 Lost Property H11
 Marine Science D26
 Marketing F20
 Materials Science and Engineering E8

Mathematics F23
 Mechanical and Manufacturing Engineering J17
 Media Liaison C22
 Medical Education C27
 Medicine (Faculty Office) B27
 Microbiology and Immunology D26
 Michael Birt Gardens C24
 Mines K15
 Mining Engineering K15
 Modern Language Studies C20
 Music and Music Education B11
 News Service C22
 Optometry J12
 Pathology C27
 Performing Arts B10
 Petroleum Engineering D12
 Philosophy C20
 Physics K15
 Physiology and Pharmacology C27
 Planning and Urban Development K15
 Political Science C20
 Pooh Corner N8
 Printing Section C22
 Professional Development Centre E17
 Psychology F23
 Publications Section C22
 Remote Sensing and Geographic Information
 Systems K17
 Research Office: 34 Botany Street, Randwick
 Safety Science B11a
 Science and Technology (Faculty Office) E12
 Science and Technology Studies C20
 Security H13
 Social Science and Policy C20
 Social Policy Research Centre F25
 Social Work G2
 Sociology C20
 Sport and Recreation Centre B6
 Squash Courts B7
 Student Centre (off Library Lawn) C22
 Student Recruitment Office C22
 Student Services: Careers, Housing, Counselling E15
 Students' Guild E15
 Swimming Pool B4
 Tennis Pavilion J6
 Textile Technology G14
 Theatre and Film Studies B10
 UNSW Bookshop E15
 WHO Regional Training Centre C27
 Wool and Animal Sciences G14
 Works and Maintenance B14A