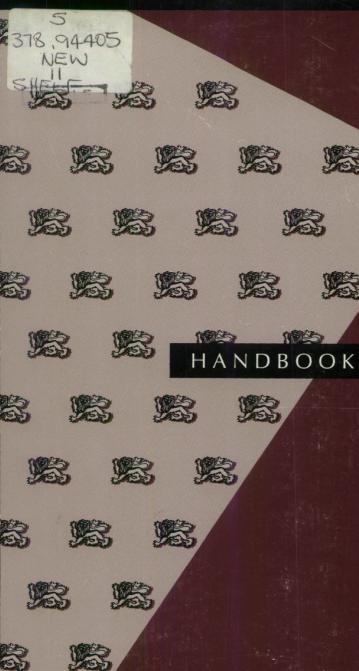
THE UNIVERSITY OF NEW SOUTH WALES





1994 COMMERCE AND ECONOMICS

UNIVERSITY OF NEW SOUTH HANDBOOK UNIVERSITY OF 20 DEC 1993 NEW SOUTH WALES 1994 **COMMERCE AND ECONOMICS**

Subjects, courses and any arrangements for courses including staff allocated as stated in this Handbook are an expression of intent only. The University reserves the right to discontinue or vary arrangements at any time without notice. Information has been brought up to date as at 1 November 1993, but may be amended without notice by the University Council.

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It is University policy to promote equal opportunity in education (refer to EOE Policy Statement, the University of New South Wales Calendar (Summary Volume) and Student Guide 1994).

Contents

| Introduction | 1 |
|--|----|
| Calendar of Dates | 3 |
| Staff | 5 |
| Handbook Guide | 11 |
| Faculty Information | 13 |
| Some People Who Can Help You | 13 |
| Higher School Certificate Prerequisites | 13 |
| Enrolment Procedures | |
| Examinations | |
| Library Facilities | |
| General Education Requirement | |
| Students With Disabilities | |
| Student Clubs and Societies. | 17 |
| Schools, Departments and Teaching Units | 23 |
| School of Accounting | |
| Asian Studies Unit | 24 |
| School of Banking and Finance | |
| School of Economics | |
| School of Industrial Relations and Organizational Behaviour | |
| School of Information Systems | 25 |
| Department of Legal Studies and Taxation | 26 |
| School of Marketing | 20 |
| Professional Recognition of Courses | 20 |
| Course Outlines: Undergraduate Study | 29 |
| Undergraduate Courses Offered In 1994 | 29 |
| Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics | 30 |
| Bachelor of Commerce 3501 | |
| 1000 Accounting – Pass – Full-time | |
| 1010 Accounting – Pass – Full-time | 34 |
| 1200 Accounting And Economics - Pass - Full-time | 35 |
| 1300 Accounting and Finance - Pass - Full-time | |
| 1310 Accounting and Finance – Honours – Full-time | 36 |
| 1311 Accounting and Finance Honours - Honours in Accounting - Full-time | |
| 1312 Accounting and Finance Honours - Honours in Finance - Full-time | |
| | |

| 1500 Accounting and Information Systems – Pass – Full-time | . 38 |
|--|------|
| 1510 Accounting and Information Systems - Honours - Full-time | . 39 |
| 1800 Accounting and Japanese Studies - Pass - Full Time | . 40 |
| 1840 Accounting and Advanced Japanese Studies - Pass - Full-time | . 40 |
| 2301 Econometrics and Finance - Pass- Full-time | . 41 |
| 2314 Econometrics and Finance - Honours - Full-time | . 41 |
| 2300 Economics and Finance - Pass - Full-time | . 42 |
| 2312 Economics and Finance – Honours in Finance – Full-time | . 43 |
| 3000 Finance - Pass - Full-time | . 43 |
| 3010 Finance - Honours - Full-time | . 44 |
| 3500 Finance and Information Systems - Pass - Full-time | . 44 |
| 3512 Finance and Information Systems - Honours in Information Systems - Full-time | . 45 |
| 3511 Finance and Information Systems - Honours in Finance - Full-Time | |
| 3800 Finance and Japanese Studies – Pass – Full-time | 46 |
| 3840 Finance and Advanced Japanese Studies - Pass -Full-time | 46 |
| 3810 Finance and Japanese Studies – Honours – Full-time | 47 |
| 3860 Finance and Advanced Japanese Studies - Honours - Full-time | 47 |
| 3811 Finance and Japanese Studies - Honours in Finance - Full-time | . 7; |
| 3861 Finance and Japanese Studies - Honours in Finance - Full-time | . 40 |
| 3861 Finance and Advanced Japanese Studies - Honours in Finance - Full-lime | . 40 |
| 3600 Finance and Marketing – Pass – Full-time | . 42 |
| 3611 Finance and Marketing - Honours in Finance - Full-time | . 45 |
| 3612 Finance and Marketing - Honours in Marketing - Full-time | . 50 |
| 4001 Human Resource Management - Pass - Full-time | . 51 |
| 4015 Human Resource Management - Honours - Full-time | . 51 |
| 4800 Human Resource Management and Japanese Studies - Pass - Full-time | . 52 |
| 4840 Human Resource Management and Advanced Japanese Studies - Pass - Full-time | 52 |
| 4000 Industrial Relations – Pass – Full-time | . 53 |
| 4010 Industrial Relations - Honours - Full-time | . 53 |
| 5000 Information Systems – Pass – Full-time | . 54 |
| 5010 Information Systems – Honours – Full-time | . 54 |
| 6000 Marketing – Pass – Full-time | . 55 |
| 6010 Marketing - Honours - Full-time | . 56 |
| 6100 Marketing and Accounting – Pass – Full Time | . 56 |
| 6111 Marketing and Accounting - Honours in Marketing - Full Time | . 57 |
| 6200 Marketing and Economics - Pass - Full-Time | . 58 |
| 6900 Marketing and German Studies - Pass - Full-time | . 58 |
| 6400 Marketing and Human Resources Management - Pass - Full-time | |
| 6500 Marketing and Information Systems - Pass - Full-time | . 59 |
| 6512 Marketing and Information Systems - Honours in Information Systems - Full-time | . 60 |
| 6511 Marketing and Information Systems - Honours in Marketing - Full-time | . 61 |
| 6800 Marketing and Japanese Studies - Pass - Full-time | . 61 |
| 6840 Marketing and Advanced Japanese Studies - Pass - Full-time | . 61 |
| 6811 Marketing and Japanese Studies - Honours in Marketing - Full-time | . 62 |
| 6861 Marketing and Advanced Japanese Studies - Honours in Marketing - Full-time | |
| Marketing and Hospitality Management BCom (Pass - Full-time) 3491 | . 63 |
| Co-operative Programs BCom 3501 | . 64 |
| 1091 Accounting Co-operative Program – Pass – Full-time | 64 |
| 1390 Accounting and Finance Co-operative Program – Pass – Full-time | |
| 1590 Accounting and Information Systems Co-operative Program Pass Full-time | . 65 |
| 1890 Accounting and Japanese Studies Co-operative Program – Pass – Full-time | . 66 |
| 1999 Accounting and Advanced Jananese Studies - Co-operative Program - | |
| Pass - Full-time | . 66 |
| Bachelor of Economics BEc 3541 | |
| 2001 Econometrics – Pass – Full-time | |
| 2001 Economic History – Pass – Full-time | . 0 |
| 2002 Economic History – Pass – Full-time | |
| 2010 Economics – Pass – Full-time | |
| 2010 Economics – Honours – Full-time | . O |
| 2100 Economics and Accounting - Pass - Full-time | . 0 |
| ARREST CONTRACTOR OF A STATE OF THE STATE OF | 7 |

| 2210 Economics and Econometrics – Honours – Full-time | |
|--|---|
| 4002 Industrial Relations – Pass – Full-time Co-operative Programs BEc 3541 | 76 |
| 2190 Economics and Accounting Co-operative Program - Pass - Full-time | 77 |
| Undergraduate Thesis | |
| Combined Commerce/Law, Economics/Law and Commerce/Science Courses 4732 Bachelor of Commerce (Accounting)/Bachelor of Laws 4735 Bachelor of Commerce (Finance)/Bachelor of Laws 4750 Bachelor of Commerce (Industrial Relations)/Bachelor of Laws 4736 Bachelor of Commerce (Information Systems)/Bachelor of Laws | 79 86 8 |
| 4710 Bachelor of Commerce (Marketing)/Bachelor of Laws | |
| 4745 Bachelor of Economics/Bachelor of Laws | 82 |
| Rules relating to award of degree of Bachelor of Commerce or Bachelor of Economics prior to completion of Combined Degree | 8: |
| Combined Commerce/Science Courses | 8! |
| 3996 Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics) | |
| Subject Descriptions - Undergraduate Study | 87 |
| Accounting | |
| Asian Studies. | |
| Banking and Finance | |
| | 94 |
| Computer Science and Engineering | |
| Economic History | |
| Economic History Econometrics | 9 |
| Economic History Econometrics Economics | 91 101 |
| Economic History Econometrics Economics Geography | 90 100 |
| Economic History Econometrics Economics Geography German Studies | 98 100 109 |
| Economic History Econometrics Economics Geography German Studies Hospitality Management | 98 109 109 |
| Economic History Econometrics Economics Geography German Studies | 96 109 109 109 |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law | |
| Economic History Econometrics Economics Geography. German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation. | |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing | |
| Economic History Econometrics Economics Geography German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics | |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing | |
| Economic History Econometrics Economics Geography Geography German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics Psychology | 99 |
| Economic History Econometrics Economics Geography German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics Psychology Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) | 90 100 100 100 100 100 110 110 111 111 1 |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics Psychology Course Outlines - Graduate Study | 90 100 100 100 100 100 110 111 111 111 1 |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics Psychology Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) Accounting 2630 Master of Commerce (Honours) | 99 100 100 100 100 100 100 100 110 110 1 |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics Psychology Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) Accounting | 99 100 100 100 100 100 110 110 111 111 1 |
| Economic History Econometrics Economics Geography German Studies Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing Mathematics Psychology Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) Accounting 2630 Master of Commerce (Honours) Banking and Finance 2631 Master of Commerce (Honours) | 99 100 100 100 100 100 100 100 100 100 1 |
| Economic History Econometrics Economics Economics Geography. German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing. Mathematics Psychology Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) Accounting 2630 Master of Commerce (Honours) Banking and Finance 2631 Master of Commerce (Honours) Economic History | 99 100 100 100 100 100 100 100 100 100 1 |
| Economic History Econometrics Economics Geography. German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing. Mathematics Psychology. Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) Accounting 2630 Master of Commerce (Honours) Banking and Finance 2631 Master of Commerce (Honours) Economic History 2590 Master of Commerce (Honours) | 99 100 100 100 100 100 100 100 100 100 1 |
| Economic History Econometrics Economics Economics Economics Geography. German Studies. Hospitality Management Industrial Relations and Organizational Behaviour Information Systems Law Legal Studies and Taxation Marketing. Mathematics Psychology Course Outlines - Graduate Study Course Requirements for Master of Commerce (Honours) Accounting 2630 Master of Commerce (Honours) Banking and Finance 2631 Master of Commerce (Honours) Economic History 2590 Master of Commerce (Honours) Economic History 2590 Master of Commerce (Honours) | 9 10 10 10 10 10 11 11 11 11 12 12 12 12 12 12 12 12 12 |

| Economics | 127 |
|--|-----|
| 2640 Master of Commerce (Honours) | 127 |
| Industrial Relations and Organizational Behaviour | 128 |
| 2540 Master of Commerce (Honours) Industrial Relations | 128 |
| 2525 Master of Commerce (Honours) Organizational Behaviour | |
| 2526 Master of Commerce (Honours) Human Resource Studies | 128 |
| Information Systems | 129 |
| 2632 Master of Commerce (Honours) | 129 |
| Marketing | 129 |
| 2530 Master of Commerce (Honours) | 129 |
| Course Requirements for the Master of Commerce | 129 |
| Course Requirements for the Graduate Diploma | 136 |
| Subject Descriptions Graduate Study | 139 |
| Accounting | 139 |
| Banking and Finance | 142 |
| Economic History | 144 |
| Econometrics | 145 |
| Economics | 147 |
| Hospitality Management | 150 |
| Industrial Relations and Organizational Behaviour | 151 |
| Information Systems | 155 |
| Japanese Studies | 157 |
| Legal Studies and Taxation | 158 |
| Marketing | 159 |
| Conditions for the Award of Degrees | 163 |
| Doctor of Philosophy | 166 |
| Master of Commerce (Honours) | 168 |
| Master of Commerce | 170 |
| Graduate Diploma | 171 |
| Scholarships and Prizes | 173 |
| Scholarships | 173 |
| Undergraduate | |
| Graduate | |
| | |
| Prizes | |
| Undergraduate | 177 |
| | |

Introduction

The Faculty of Commerce and Economics offers both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests in the commercial and industrial world, in the public service, and in teaching at both the secondary and tertiary level. The Faculty is concerned to combine strong development of fundamental conceptual issues with emphasis upon the application of knowledge in the disciplines of commerce and economics.

At the undergraduate level the Faculty offers the Bachelor of Commerce, the Bachelor of Economics and the Bachelor of Commerce (Marketing and Hospitality Management) degrees. It is possible to combine Economics or Commerce with Law in a double degree and the Bachelor of Commerce with a Science degree. The Bachelor of Commerce allows students to focus on one or more of the disciplines of accounting, economics, econometrics, finance, information systems, industrial relations, human resource management, legal studies and taxation, Japanese studies, and marketing. The Bachelor of Economics provides a thorough education in economics that can be combined with other disciplines. The Bachelor of Commerce (Marketing and Hospitality Management) is an innovative four year program which combines skills training at TAFE with a double major degree. In each of these degrees there is the opportunity for students to undertake studies in the Japanese language through the Asian Studies Unit in the Faculty. A feature of undergraduate degrees in the Faculty is a common core of subjects in first year that provides the essential foundation for subsequent specialization.

There are separate admission quotas for the Bachelor of Commerce, Bachelor of Economics and the Bachelor of Commerce (Marketing and Hospitality Management). Students enrolled in the Faculty may apply at the end of each calendar year to transfer from one degree to the other, but approval is not automatic and will depend on a student's academic record.

At the graduate level, the Faculty offers the Master of Commerce and a Graduate Diploma in Commerce, both of which are directed towards the development of professional management skills in the major disciplines of the Faculty. In addition, the Faculty has strong programs at the research higher degree level leading to either the Master of Commerce (Honours) or the Doctor of Philosophy.

Faculty initiatives in the design of study programs, together with a continuing review of courses and subjects in the light of research, teaching experience and the practical needs of employers ensure that the education provided by the Faculty remain closely focussed on meeting the needs of both students and employers. This aim is assisted by the substantial interaction between the community and the Faculty through such avenues as the Information Systems Forum, the Centre for Applied Economic Research, the Japanese Economic and Management Studies Centre, the Australian Centre for Management Accounting Development, the National Centre for Banking and Capital Markets, the Information Technology Research Centre and the Industrial Relations Research Centre, together with the consulting and continuing education activities in fields such as accounting, behavioural science, economics, finance, industrial relations, information systems and marketing.



Calendar of Dates

1995

Semester 1 begins - AGSM Graduate Diploma in

Term 1 begins - AGSM MBA Program, Year 1 classes

The Academic year is divided into two sessions each containing 14 weeks for teaching. There is a recess of approximately six weeks between the two sessions and there are short recesses of one week within each of the sessions.

Session 1 commences on the Monday nearest 1 March.

1994

All Faculties (other than Medicine)

Session 1

| 28 February to 31 March | 27 February to 13 April |
|----------------------------|---|
| 11 April to 10 June | 24 April to 9 June |
| 1 April to 10 April | 14 April to 23 April |
| 11 June to 16 June | 10 June to 15 June |
| 17 June to 5 July | 16 June 4 July |
| 6 July to 24 July | 5 July to 23 July |
| | |
| 25 July to 23 September | 24 July to 22 September |
| 4 October to 4 November | 3 October to 3 November |
| 24 September to 3 October | 23 September to 2 October |
| 5 November to 10 November | 4 November to 9 November |
| 11 November to 29 November | 10 November to 28 November |
| | 11 April to 10 June 1 April to 10 April 11 June to 16 June 17 June to 5 July 6 July to 24 July 25 July to 23 September 4 October to 4 November 24 September to 3 October 5 November to 10 November |

Management

Important Dates for 1994

New Year's Day Public Holiday

Term 1 begins - Medicine IV

January

10

| М | 17 | Term 1 begins - Medicine V | - | 25 | Last day for acceptance of enrollment by new |
|----|-------|--|---|----|---|
| W | 26 | Australia Day - Public Holiday | | | and re-enrolling students. |
| | | , | | | (Late fee payable thereafter if enrolment approved.) |
| | | | М | 28 | Session 1 begins - all courses except Medicine IV, V, V |
| Fe | bruai | v | | | Session 1 begins - University College, Australian |
| ÷ | Didai | | | | Defence Force Academy |
| 1 | • | Enrolment period begins for new undergraduate students and undergraduate students repeating first | | | Term 1 begins - AGSM MBA Program, Year 2 classes |
| | | vear, | | | |

| M | Re-enrolment period begins for second and later year undergraduate and graduate students enrolled in formal courses. Students should consult the Re-enrolling 1994 leaflets applicable to their courses for details. Semester 1 begins - AGSM Graduate Management Qualification | M F | 11 | Term 1 begins - Australian Graduate School of Management Term 2 begins - Medicine IV Last day applications are accepted from students to enrol in Session 1 or whole year subjects. Term 1 ends - Medicine IV |
|---|--|--------|----|---|
| | | Su | 13 | Term Terros - Medicine 14 |

| М | 14 | Term 2 begins - Medicine VI | Au | gust | |
|---------|------------|---|-----|-------|---|
| | 20 | Term 1 ends - Medicine V | F | 5 | Last day applications are accepted from students to |
| M | 28 | Term 2 begins - Medicine V | | | enrol in Session 2 subjects. |
| Th | 31 | Last day for students to discontinue without failure | | | Last day for students to discontinue without failure |
| | | subjects which extend over Session 1 only. HECS Census Date for Session 1 | | | subjects which extend over the whole academic year. |
| | | TIECS Census Date for Session 1 | Su | 7 | Term 2 ends - AGSM MBA Program, all classes Term 4 ends - Medicine IV |
| Αp | ril | | Su | 1 | Term 3 ends - Medicine V |
| F | 1 | Good Friday - Public Holiday | | | Term 4 ends - Medicine VI |
| • | • | Mid-session Recess begins | М | 8 | Exam week begins - AGSM MBA Program, all classes |
| S | 2 | Easter Saturday - Public Holiday | M | 15 | Term 5 begins - Medicine IV |
| М | 4 | Easter Monday - Public Holiday | | | Term 4 begins - Medicine V |
| Su | 10 | Mid-session Recess ends | | | Term 5 begins - Medicine VI |
| Su | 17 | Term 2 ends - Medicine VI | М | 29 | Term 3 begins - AGSM MBA Program, all classes |
| Su | 24 25 | Term 2 ends - Medicine IV Anzac Day - Public Holiday | w | 31 | HECS Census Date for Session 2 |
| M S | 30 | May Recess begins - University College | | | Last date for students to discontinue without failure |
| ٠ | 30 | may recess begins - Oniversity Conlege | | | subjects which extend over Session 2 only. |
| Ma | v | | | | Over Session 2 only. |
| М | 7 2 | Term 3 begins - Medicine IV | Sea | ptemb | per |
| | _ | Term 3 begins - Medicine VI | | 24 | Mid-session Recess begins |
| F | 6 | Term 1 ends - AGSM MBA Program, all classes | _ | | September Recess begins - University College |
| M | 9 | Examination week begins - AGSM MBA Program, all | Su | 25 | Term 5 ends - Medicine IV |
| | | classes | | | Term 5 ends - Medicine VI |
| Т | 10 | Publication of provisional timetable for June | М | 26 | Term 6 begins - Medicine IV |
| | | examinations. | | | Term 6 begins - Medicine VI |
| S | 14 | Examination - AGSM Graduate Management | F | 30 | Closing date for applications to the Universities |
| _ | | Qualification | | | Admission Centre. |
| Su | 15 | May Recess ends - University College, Australian | | | |
| 144 | 18 | Defence Force Academy | | tober | |
| W Su | 29 | Last day for students to advise of examination clashes. Term 2 ends - Medicine V | М | 3 | Labour Day Public Holiday |
| M | 30 | Term 2 begins - AGSM MBA Program, all classes | | | Mid-session Recess ends September Recess ends - University College, |
| Ť | 31 | Publication of timetable for June examinations. | | | Australian Defence Force Academy |
| • | ٠. | Tabilitation of timelable for date examinations. | т | 4 | Publication of provisional timetable for the November |
| Jui | ne | | • | • | examinations. |
| s | 4 | Final examination - AGSM Graduate Management | w | 12 | Last day for students to advise of examination clashes. |
| | | Qualification | S | 15 | Examination - AGSM Graduate Diploma in |
| | | Semester 1 ends - AGSM Graduate Management | | | Management |
| | _ | Qualification | Su | 16 | Term 4 ends - Medicine V |
| M | 6 | Term 3 begins - Medicine V | F | 21 | Session 2 ends - University College, Australian Defence |
| F | 10 | Session 1 ends Semester 1 ends - AGSM Graduate Management | м | 24 | Force Academy |
| | | Qualification | IVI | 24 | Examinations begin - University College, Australian Defence Force Academy |
| s | 11 | Study recess begins | Т | 25 | Publication of timetable for November examinations. |
| - | | College of Fine Arts assessment week begins | • | | |
| Su | 12 | Term 3 ends - Medicine IV | No | vemb | er |
| | | Term 3 ends - Medicine VI | F | 4 | Session 2 ends |
| М | 13 | Queen's Birthday Public Holiday | | | Term 3 ends - AGSM MBA Program, all classes |
| T | 14 | Term 4 begins - Medicine IV | s | 5 | Study recess begins |
| | | Term 4 begins - Medicine VI | | | College of Fine Arts assessment week begins |
| Th | 16 | Study Recess ends | | | Final examination - AGSM Graduate Management |
| г | 17 | Examinations begin Session 1 ends - University College, Australian | | | Qualification |
| | | Defence Force Academy | | | Semester 2 ends - AGSM Graduate Management Qualification |
| | | College of Fine Arts assessment week ends | | | Examination - AGSM Graduate Diploma in |
| S | 18 | Mid-year Recess begins - University College, | | | Management |
| | | Australian Defence Force Academy | | | Semester 2 ends - AGSM Graduate Diploma in |
| М | 20 | Examinations begin - University College, Australian | | | Management |
| | | Defence Force Academy | Su | 6 | Term 6 ends Medicine - IV |
| | | | | | Term 6 ends Medicine - VI |
| Jul | | | М | 7 | Exam week begins - AGSM MBA Program, all classes |
| ş | 2 | Examinations end - University College | Th | 10 | Study Recess ends |
| T | 5 | Examinations end | F | 11 | Examinations begin |
| M | 6 11 | Mid-year Recess begins Semester 2 begins - AGSM Graduate Diploma in | | | College of Fine Arts assessment week ends Examinations end - University College, Australian |
| IAI | •• | Management | | | Defence Force Academy |
| Su | 17 | Mid-year Recess ends - University College, Australian | Т | 29 | Examinations end |
| 90 | 17 | Defence Force Academy | • | 29 | Examinations end |
| М | 18 | Semester 2 begins - AGSM Graduate Management | De | cemb | er |
| | - | Qualification | | 22 | Last day for acceptance of applications by the |
| | | Session 2 begins - University College, Australian | | • | Admissions Section for transfer to another |
| | | Defence Force Academy | | | undergraduate course within the University. |
| | 24 | Mid-year Recess ends - | М | 26 | Christmas Day Holiday |
| М | 25 | Session 2 begins - all courses except Medicine | T | 27 | Boxing Day Holiday |
| | | IV, V, and VI | | | |

Comprises Schools of Accounting, Economics, Banking and Finance, Industrial Relations and Organizational Behaviour, Information Systems and Marketing; Department of Legal Studies and Taxation; Asian Studies Unit; Centre for Applied Economic Research; Industrial Relations Research Centre, and Japanese Economic and Management Studies Centre.

Dean

Professor R.A. Layton

Presiding Member

Professor J. Piggott

Associate Dean (Academic Administration)

Dr P. Luev

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Director of Community and Business Education

David Leonard Clark, BEc PhD Syd.

Director of the Centre for Continuing Professional Education in Commerce

Bruce Perrott, BCom MBA UNSW

Executive Officer

Anthony Michael McNamara, BA Syd., FAIM

Senior Administrative Officer

Rene Calderon Garcia, BA Philippines

Administrative Officer Robert Reid, BA Monash

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Pam Gildea Anabel Parbury, MCom UNSW

Sylvia Russell

Brigitte Sousa

Programming Unit

Computer Systems Officer

Cornelius Notohamiprodjo, BEng UNL, MEng ASU Terry Rowlands, BSc Griff. Jimmy Sadeli, BSc UNSW

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Katherine Krilov, BSc Maca.

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School of Accounting

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FCPA, ACIS, ACIM, ASIA Axel Klaus-Dieter Schulz, MCom UNSW

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Elvis Jarnecic, BCom UNSW Michael John Legg, BCom UNSW

Nonna Martinov Batas, BBus Kur-ring-gai C.A.E., BA Tas,

Darren Miller

Andrew Sinclair, BCom UNSW Weng Ming Siow, BEc Monash, ACA, CPA

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Administrative Officer

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Professor of Finance

Roger Bowden, BA BSc MA Auck., PhD Manc.

Senior Lecturers

Ernestine Margareta Anna Gross, BA Macq., PhD Syd. Malcolm Charles Harris, BA Canisius, MA PhD Conn. Thomas Christopher Harris, BA Camb., LLM Harv. Gabriel Noti, BE BSc Syd., DipENA(FinEcon) Paris, MBA PhD UNSW, FCPA, ASIA

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Matthew Jackson, BEc Maco.

Administrative Assistant

Inge Mayne

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Professor of Economics and Head of School Ross David Milbourne, MCom UNSW, PhD Calif.

Professor of Statistics

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Professor of Economics

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Computer Systems Officer

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Alan Tze-kin Wan, BEc Syd., MCom, PhD Cant.

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Department of Economic History

Senior Lecturer and Head of Department John Albert Perkins, BScEcon Hull, PhD UNSW

Associate Professor

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Senior Lecturers

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Lecturer

Barbara Hendrischke, MA PhD Wurtzburg

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Senior Lecturers

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Geoffrey Francis Fishburn, BA PhD UNSW Peter Robert Thomas Kriesler, BEc MEc Syd., PhD Cant. Fu-Chi Liu, MA Taiwan, PhD Roch.

John Kees Lodewijks, BEc Syd., MEc N.E., MA PhD Duke Paul Luey, BA H.K., PhD Edin. Mehdi Siamak Monadjemi, BS Utah, MS PhD III.

Trevor Robert Stegman, BCom PhD UNSW Truong Phouc Truong, BE W.Aust., MA MEngSc Syd., PhD

Neil Alastair Warren, BCom PhD UNSW Geoffrey Herbert Waugh, BSc Syd., MCom PhD UNSW

Lecturers

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Jack Frisch, BEc Syd., MA PhD Princ. Andrew Chi Kuen Lo, BA Melb., MA UNSW Julian Ronald Arthur Manning, MA Cant. and Rochester, PhD Rochester

Glen Otto, BA Qld., MA A.N.U, PhD Queens. Robin Ellen Stonecash, BA Swarthmore, MS Wis., PhD UNSW

Graham Voss, BA Vic.Br.Col., MA McM, PhD Queens Jianguo Wang, BA Wuhan, MBA Leuven, MPhil Hong Kong, PhD Monash

Associate Lecturers

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Centre for Applied Economic Research

Director

Associate Professor A. D. Owen

Program Leaders

Mr D. R. Chapman Professor J.W. Nevile Professor A.D. Owen Mr J.A. Zerby

Research Associates Professor R. A. Bewley

Associate Professor R. M. Conlon Dr J. Frisch Associate Professor I. C. Inkster

Professor N. C. Kakwani Professor W. E. Kasper

Associate Professor G. H. Kingston Dr P. R. Kriesler

Dr J. K. Lodewijks Professor R. D. Milbourne

Dr M. Monadjemi,

or M. Monagemi.

Associate Professor T. G. Parry Professor J. Piggott

Dr B. B. Rao

Dr E. R. Sowey Mr T. R. Stegman

Dr T. P. Truong

Mr N. A. Warren Dr G. H. Waugh

Research Officers

Mr D. A. Troedson

School of Industrial Relations and Organizational Behaviour

Acting Head of School

Christopher Leggett, MSc Brad.

Associate Professor

Braham Dabscheck, MEc Monash

Senior Lecturers

Allan Bordow, BS Wis., MA Columbia, PhD Colorado State Anthony Francis Donovan, MA PhD N.U.I. Michael Hess, BA ANU, DipEd LaT., MA PNG, PhD UNSW Robin Kramar, MCom UNSW, PhD Syd. Christopher Leggett, MSc Brad. John Mathews, MSc PhD Lond.

Lecturers

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Associate Lecturers

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Industrial Relations Research Centre

Director

John Matthews

Honorary Visiting Professor

G. W. Ford

Research Associates

Associate Professor B. Brooks Mr B. Dabscheck

Dr B. Ellem

Dr B. Hesketh

Dr M. Hess

Mr C. Leggett Dr J. Mathews

School of Information Systems

Professor of Information Systems and Head of School

David Ross Jeffery, BCom Qld., MCom PhD UNSW

Professors of Information Systems

Cyril Henry Putnam Brookes, BE MEngSc Syd., DPhil Oxf. Michael John Lawrence, BSc BE Syd., MS PhD Calif.

Associate Professors

Robert Hugh Edmundson, MCom PhD UNSW Marcus John O'Connor, MCom PhD UNSW, MACS

Senior Lecturers

Colin Freeman, BSc Adel., MSc Sheff., AALA, MInfSc Rodger Jamieson, MCom UNSW, ACA, MACS, CISA, MAIRM Graham Cedric Low, BE PhD Qld., MIChemE

Lecturers

lan Caddy, BSc Syd., BEc Macq., MCom UNSW, DipEd I.T.A.T.E.

John D'Ambra, BBus *U.T.S.*, MCom *UNSW*, MACS Roy Gilbert Dean, MCom(Hons) *UNSW*, FCPA, AssocTrin CollMusicLond

Geoffrey Dick, BBus U.S.Q., MCom UNSW, FCPA, AACS Anne O'Connor, BBus N.C.A.E., MCom(Hons) UNSW Hugo Rehesaar, BA Syd., MCom UNSW, MACS, AIMM Gregory Marshall Stephens, MCom UNSW, ASA, CISA, MAIM

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Joa Sang Lim, MCom (Hons) UNSW Peter Parkin, MSc, MA Massey Christine Van Toorn, BCom UNSW, ASA, CISA

Administrative Assistant

Vacant

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Mary Ackerman, BCom UNSW, GradDip Dp N.C.A.E.

School of Marketing

Associate Professor and Head of School George Holmes, DipM Liv.Poly., MA Lanc.

Professor of Marketing

Roger Alexander Layton, MEc Syd., FAIM

Senior Lecturers

Linden Brown, BEc Tas., PhD UNSW, ASA Margaret Craig-Lees, BA(Com) U.T.S., MA UNSW, PhD UNSW Alan Kenneth Dickson, DipBus C.I.T., BBus V.U.T., MBA GradDipBus R.M.I.T., FCPA Michael Simons, LLB Melb., MA Macq., GradDipEd U.T.S., FCIA, ATRIF, Barrister David Turner, BArch Syd., FRAIA

Lecturers

Marion Burford, BSc Syd., MCom UNSW Richard Carter, BCom Guelph, MBA Melb. Lynne Freeman, MAME Lanc., DipAm. I.M., DipMr M.R.S.(U.K.), MIM, MMRS Paul Henry, BBus UTS, M.CogSc UNSW Robert Madean Hall, BA N'cle. (N.S.W.), PhD Macq. Roger St George March, BA DipEd Syd. Julie Morgan, MCom(Hons) UNSW

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Department of Legal Studies and Taxation

Professor of Accounting and Head of Department John Lawrence Ryan, BA St. Thomas, BCL New Br., PhD

Associate Professor

Andrew Liewellyn Terry, LLM Cant.

Senior Lecturers

Peter Desmond Giugni, LLM Syd., MScSoc UNSW Albert William Lacey, AM, LLB Syd., PhD Lond., MBSC Christopher John Taylor, BA LLM Syd.

Cyril William Butcher, LLB Well., LLM Syd. Bruce Davidson Gordon, BA Oregon State, LLB UNSW Phillippa Claire Wearne, BJur LLB Monash, LLM Syd.

Associate Lecturers

Karen Bubna-Litic, BJur LLB W.Aust. Denise Haddrill, BCom LLB UNSW Anthony Paul Smyth, BA LLB Tas. LLM Syd. Frank Zumbo, BCom UNSW, LLB Syd.

Handbook Guide

This Handbook is divided into two main sections comprising undergraduate study and graduate study. Course outlines are presented in each section providing a guide to the degrees within organizational units. This is followed by a full listing of subject descriptions in each section which provide details of subject content, contacts session and prerequisite details.

As changes may be made to information provided in this Handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

Information Key

The following key provides a guide to abbreviations used in this book:

| C | credit points |
|------------|--|
| F | full year (Session 1 plus Session 2) |
| HPW | hours per week |
| L | lecture |
| P/T | part-time |
| S1 | Session 1 |
| \$2 | Session 2 |
| SS | single Session, but which Session taught is not known at time of publication |
| Т | tutorial/laboratory |
| U | unit value |
| WKS | weeks of duration |
| X | external |

Prefixes

The identifying alphabetical prefixes for each organizational unit offering subjects to students in the Faculty of Commerce and Economics follow.

| Prefix | Organizational Unit | Faculty/Board |
|-------------|---|------------------------|
| ACCT | School of Accounting | Commerce & Economics |
| COMP | School of Computer Science & Engineering | Engineering |
| ECOH | Department of Economic History | Commerce & Economics |
| ECON | School of Economics, Departments of Econometrics and Economics | Commerce & Economics |
| FINS | School of Banking & Finance | Commerce & Economics |
| GENS | Centre for Liberal & General Studies | |
| GEOG | School of Geography | Applied Science |
| GERS | Department of German Studies | Arts & Social Sciences |
| HOSP | School of Marketing | Commerce & Economics |
| INFS | School of Information Systems | Commerce & Economics |

| Prefix | Organizational Unit | Faculty/Board |
|--------|--|-----------------------------------|
| IROB | School of Industrial Relations & | |
| | Organizational Behaviour | Commerce & Economics |
| JAPN | Asian Studies Unit | Commerce & Economics |
| KORE | Asian Studies Unit | Commerce & Economics |
| LAWS | School of Law | Law |
| LEGT | Department of Legal Studies & Taxation | Commerce & Economics |
| MARK | School of Marketing | Commerce & Economics |
| MATH | School of Mathematics | Science |
| PSYC | School of Psychology | Biological & Behavioural Sciences |
| REGS | Division of the Registrar & Deputy Principal | |

Faculty Information

Some People Who Can Help You

If you require advice about enrolment, degree requirements, progression within courses or any other general matters, contact The Faculty of Commerce and Economics Students Centre, Ground Floor, John Goodsell Building. (Telephone (02) 6973189, Fax (02) 3137767).

For information and advice about subject content and requirements, contact the appropriate schools.

Important: As changes may be made to information provided in this Handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

Higher School Certificate Prerequisites

The Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality), Bachelor of Economics, Bachelor of Commerce/Bachelor of Science, Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws courses require students to have achieved a prescribed standard in Mathematics at the Higher School Certificate before an offer of a place will be made. In addition, a number of subjects offered in these courses require students to have achieved a prescribed standard in English at the Higher School Certificate before enrolment in such subjects is permitted.

Current H.S.C. prerequisites, where applicable, are listed in the section *Undergraduate Study:* Subject Descriptions later in this Handbook.

The document containing advice to new students who do not meet English requirements is available from the Registrar and Deputy Principal.

Faculty of Commerce and Economics Enrolment Procedures

Interested applicants to the Faculty of Commerce and Economics should contact the Faculty of Commerce and Economics Students Centre or Undergraduate or Postgraduate Admissions.

New students are informed of enrolment procedures at the time of offer.

All re-enrolling students will be sent a booklet providing detailed information on enrolment procedures, fees, non-award enrolment, late enrolment, and enrolment timetables by Faculty and course. Additional copies will be available from the Faculty of Commerce and Economics Students Centre and the Student Centre, lower ground floor of the Chancellery.

All re-enrolling students must also collect a re-enrolment package from the Faculty of Commerce and Economics Students Centre in November of each year. The enclosed preliminary (pre-)enrolment form must be returned by December 23. This will assist the Faculty

in ensuring students are correctly and speedily enrolled for the new academic year at enrolment time in February.

Subject Timetables

Separate undergraduate and postgraduate subject timetables are distributed to re-enrolling students before the end of the current year of study. Additional copies will be available from the Faculty of Commerce and Economics Students Centre. New undergraduate students are allocated individual subject timetables at enrolment.

Examinations

In subjects under the control of the various schools in the Faculty of Commerce and Economics the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students are advised of the weighting at the commencement of each session.

Supplementary Examinations

Students may be required to sit for an oral and or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 or in early January. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

Use of Calculators

The Faculty of Commerce and Economics has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

Faculty of Commerce and Economics Library Facilities

Students and staff of the Faculty of Commerce and Economics are mainly served by the Social Sciences and Humanities Library. Students in the Department of Legal Studies and Taxation also need to use the Law Library.

The Social Sciences and Humanities Library

This library is designed to serve the specialized reference and research needs of staff, post-graduate students and undergraduate students.

All students are welcome to use the library and to borrow books from it. The Social Sciences and Humanities Library is on level 3 and 4 of the library building.

The Library has a computerised on-line catalogue which provides up-to-date information on books on loan or in Open Reserve. Reference Staff of the Social Sciences and Humanities Library are there to help you use the on-line catalogue. The on-line catalogue and microfiche catalogue will tell you where in the Library the material you want is located.

Social Sciences and Humanities Librarian: Pam O'Brien

Undergraduate Services

Open Reserve houses items set as required course reading. Closed Reserve houses copies of journal articles and some University lecture tapes in the north west corner. Items in Reserve may only be used for restricted periods of time. Open and Closed Reserve are on Level 2 of the main Library.

Photocopying facilities are available: at the main photocopying area on Level 2; in each of the special subject libraries; in Open Reserve. Change and assistance are available from photocopying staff on Level 2.

Orientation tours are held at the beginning of the year to help you find your way around the Library. Watch for advertisements in Tharunka and in front of the Library for the times of these tours

The Law Library

This library caters principally for the library needs of staff and students in the Faculty of Law, but it is also responsible for the extensive collection on taxation. All students are welcome to use the library and borrow books from it. However, most of the materials required by students in the Department of Legal Studies and Taxation are held in the Open Reserve Section on level 2 of the University Library.

Law Librarian: Jackie Patrick

Faculty of Commerce and Economics Library / Reading Room

Officer-in-charge: Pamela Gildea

The library/reading room for undergraduate honours and graduate students in the Faculty of Commerce and Economics is located in the John Goodsell Building. The reading room contains books and periodicals covering a wide range of subjects, and provides photocopying facilities.

During session the reading room is open from 9 am to 9 pm Mondays to Thursdays and 9 am to 5 pm on Fridays.

Out of session the hours are 9 am to 5 pm. The reading room is closed each day between 12.30 - 1.30 pm.

Students wishing to use these library facilities, should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

General Education Requirement

The University requires all undergraduate students to undertake a structured program in General Education as an integral part of studies for their degree.

Among its objectives, the General Education program provides the opportunity for students to address some of the key questions they will face as individuals, citizens and professionals.

There are differing requirements for general education for students commencing before, in, and after 1988. Students must complete a progam of general education in accordance with the requirements in effect when they commenced their degree program. Students should consult the appropriate course authority or the Centre for Liberal and General Studies in Morven Brown Building. Room G58.

The program requires students to undertake studies in three categories of the program: The key questions addressed by the Program are:

Category A: The External Context: An introduction in non-specialist terms to an understanding of the environments in which humans function.

Course Requirements: 56 hours

- 1. Australia and the Development of the World Economy. How do we, can we, generate wealth?
- 2. Human Inequality. How can we, ought we, distribute wealth, status and power?
- 3. Science and Civilization. What steps should we take, and what policies should we adopt, in science and technology?
- 4. Ecosystems, Technology and Human Habitation. What effects do our wealth generating and techno-scientific activities have on the environment?
- 5. Mass Media and Communication. What are the effects of the new mass media of communication?
- 6. Australian Society and Culture. What are the key social and cultural influences on Australia today?

Category B: The Internal Context of Assumptions and Values: An introduction to, and a critical reflection upon, the cultural bases of knowledge, belief, language, identity and purpose.

Course Requirements: 56 hours

- 1. The Self and Society. How do we define ourselves in relation to the larger human community?
- 2. Changing Conceptions of Human Nature and Well-Being. How do our conceptions of human nature and well being influence both individual and social behaviour?
- 3. The Pursuit of Human Rationality. What are the prevailing conceptions of and challenges to human rationality?
- 4. The Use of Language, Images and Symbols. How do language, images and symbols function as means and media of communication
- 5. The Computer: Its Impact, Significance and Uses. What is the impact of the computer on human society and culture?
- 6. Beliefs, Values and the Search for Meaning. Which systems of belief and configurations of values are most conducive to the survival and enhancement of the human species and the planet earth?

Category C: An introduction to the design and responsible management of the human and planetary future: An introduction to the systems over which human beings exercise some influence and control. This category is required only of students in four-year professional and honours programs.

The central question to be addressed by students in a systematic and formal way is: For what purpose or purposes will I use my intellectual skills, my expertise, or my technological prowess?

Will these abilities be used, for example:

- in a creative and innovative way?
- · to widen the circle of human participation in the benefits they bring?
- to break down the barriers of exclusion and discrimination?
- to enhance the prospects for survival of the human species?
- to enhance the capacity of the planet earth to sustain life?

In the Faculty of Commerce and Economics the Category C requirement is satisfied by discussion of these questions within core subjects of each School. The particular subjects in which Category C issues are addressed are listed under each School's handbook entry.

Students With Disabilities

The University of New South Wales has a policy of equal opportunity in education and seeks wherever possible to ensure maximum participation of students with disabilities.

The University offers a range of assistance: examination support; specialized equipment; educational support; parking provisions; library assistance.

A Resource Guide for students and staff with disabilities and a map showing wheelchair access is available from the Advisor to students with Disabilties, the EEO Unit, the Library and the Students' Union.

It is advisable to contact the Adviser to Students with Disabilities during the enrolment period, to discuss any special needs you may have.

The Adviser can be contacted on 697-5418 or at Student Services, Quadrangle Building,

Student Clubs and Societies

Students have the opportunity of joining a wide range of clubs and societies. Many of these are affiliated with the Students' Guild. There are numerous religious, social and cultural clubs and also many sporting clubs which are affiliated with the Sports Association.

Clubs and societies seeking to use the name of the University in their title, or seeking University recognition, must submit their constitutions either to the Students' Guild or the Sports Association if they wish to be affiliated with either of these bodies, or to the Registrar and Deputy Principal for approval by the University Council.

AIFSEC

AIESEC is a unique international student organization which offers the opportunity to develop a global perspective and practical business and management skills to complement your studies. The UNSW Local Committee, besides serving the aims of AIESEC International, is a most active social club within the Faculty of Commerce and Economics.

AIESEC has two primary aims: 1. To promote better understanding and co-operation among nations, especially the students of those nations. 2. To allow those students to improve their preparation for careers in Business and Commerce by gaining valuable experience.

AIESEC runs an international student exchange program, whereby students are matched to training programs and jobs that are offered by companies worldwide. These traineeships are available in the areas of accounting, economics, marketing, management, personnel and computer science.

On traineeships, students can complement their studies with practical experience, earn award wages and, with the help of counterparts in other countries, enjoy the experience of living overseas. At the same time, the company acquires a highly qualified person of its own specifications.

At home AIESEC offers the opportunity to deal with leaders of industry and commerce and to develop talents within the organization itself. It also helps bridge the gap between students and academics and the business community.

The name, AIESEC, stands for the Association Internationale des Etudiants en Sciences Economiques et Commerciales. It was established in 1948 by representatives from 12 universities in seven European countries, and has grown to embrace over 700 universities and other tertiary institutions in 78 countries. It involves more than 70,000 students, and has matched over 100,000 traineeships since its inception.

AIESEC, run by the students and for the benefit of students is a non-profit, non-political organization. Membership is \$10 per annum and all interested students are encouraged to join and be part of AIESEC's many social activities. Watch AIESEC's newsboard on the ground floor of the John Goodsell Building for more information on meeting times.

For further information contact:

AIESEC
Union Box 48A
The University of New South Wales
Kensington NSW 2052
or telephone (02) 697 5454 c/o University Students' Guild and leave a message.

Business Students Association

The BSA is one of the largest clubs available for Commerce and Economics students at the University of NSW, with between 1000 and 2000 members each year.

It provides social activities for students, giving them the chance to make new friends, as well an opportunity to receive advice and support on university life from other students.

The BSA provides career related events and talks on topical issues in all areas of business, including various subjects such as finance, accounting and marketing.

The BSA is also involved with creating new activities and obtaining sponsorship from a wide range of Australia's leading companies, bringing students in contact with many prospective employers.

For further information please write to:

Business Students Association Union Box 20A THe University of New South Wales Kensington NSW 2052.

The Economic Society of Australia

Students are eligible for membership of the Economic Society of Australia at a concessional rate through the New South Wales branch. The Branch's financial year commences on 1st April and the student subscription rate is \$25 per annum compared with a full subscription rate of \$50 per annum. This concession applies to full-time students. Application for membership forms are available from the School of Economics office and require the attestation of a University staff member. Membership forms and information about the Society are also available from: The Hon Secretary, The Economic Society of Australia (NSW branch), PO Box 211. Mosman, NSW 2088.

Members receive the Society's journals, The Economic Record and Economic Papers. They may also subscribe at concessional rates to The Australian Quarterly. Meetings are held each month. The Branch also holds an annual Winter School and other functions at which current economic topics are discussed.

The University of New South Wales Japanese Society

The UNSW Japanese Society, JapSoc, is run by students and is affiliated with the Students Union. Membership is open to all students of Japanese and anyone with an interest in Japanese culture.

The main aims of the Society are to:

 supplement the Japanese language course by providing students with the opportunity to practise their language skills with native speakers in an informal atmosphere; 2. provide means of communication outside the classroom between language students and staff; 3. promote better understanding between Japanese and Australian people; 4. keep members informed with regard to Japanese-related events.

Activities are held regularly and are advertised on the noticeboard outside the Japanese Economic and Management Studies Centre, John Goodsell Building, Room G29.

For further information, please contact:

UNSW Japanese Society c/o The Japanese Economic and Management Studies Centre The University of New South Wales Kensington NSW 2052 Telephone (02) 697-3397

Statistical Society of Australia: New South Wales branch

The branch offers Student Membership to bona fide students. The current subscription for a student member is \$32 per annum.

The branch holds Ordinary Meetings each month from April to November, as well as an Annual General Meeting in March. The branch conducts symposia for the study and discussion of particular statistical techniques or of statistical methods in a specialized field. In 1994 and every second year the Society holds its Australian Statistical Conference. Branch members pay reduced rates for attendance at both the symposia and the conferences.

In 1992, the branch awarded for the first time, scholarships valued at \$1000 for students enrolled in a fourth Honours year in Statistics. These awards will be made annually.

Members of the branch receive the Australian Journal of Statistics (3 issues per year) and the Society's Newsletter (4 issues per year).

Requests for further information and for Application for Membership forms should be sent to the Honorary Secretary, Dr Ann Eyland, Women's College, University of Sydney, NSW 2006. Telephone (02) 5571195

Market Research Society of Australia NSW Division

Market research is the systematic collection and objective recording, classification, analysis and presentation of data concerning the behaviour, needs, attitudes, opinions, motivations, etc. of individuals and organizations (commercial enterprises, public bodies, etc) within the context of their economic, social, political and everyday activities. It includes social research, insofar as this uses similar approaches and techniques in its study of issues and problems not directly connected with the marketing of goods and services, and also industrial marketing research and desk research especially where these are concerned with the acquisition of original data from the field and not simply the secondary analysis of already available data.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia since 1955, the Society has over 1200 members in its five State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and 'workshops' on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly Newsletter, and a bi-annual journal, The Australian Marketing Researcher. At the regular monthly meetings a variety of papers on marketing research is discussed. It also makes available an annual award to marketing students.

A fully affiliated branch of the Society operates on campus as the UNSW Marketing Society (see entry following.) It also makes available an annual award to marketing students.

Membership fees are: \$25 joining fee, Full \$185, Associate \$185, Student \$75. Address: Marketing Research Society of Australia Ltd, NSW Div. PO Box 697, North Sydney, NSW 2059 (Telephone (02) 955 4830, fax (02) 955 5746). Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students. It offers a unique opportunity for marketing students to develop their management and social skills. Each year, the success of the Society depends on the interest of the students themselves

There is no membership fee for the Society. Fund raising helps finance various functions held by the Society, and to facilitate communication of necessary information.

The main objectives of the Society are: 1. to supplement the marketing course by developing close links with industry; 2. to represent marketing students in activities on campus; 3. to sponsor seminars, case studies and visiting guest speakers; 4. to provide an opportunity for marketing students to develop their management and communication skills; and 5. to organize social activities for marketing students and friends.

For further information contact:

The School of Marketing Office, 3rd Floor, John Goodsell Building or Vaughan Bowen, Telephone (02) 953 4725 or Joanna Finlay, Telephone (02) 899 6754.

The Marketing Graduates Association

The MGA is open for membership to all UNSW Marketing graduates from both undergraduate and postgraduate degree courses.

Since the inception of the School of Marketing over 2000 degrees have been awarded. By joining the MGA as a graduate you become a member of what has become a very select and influencial international body of corporate and social decision makers. The MGA offers the formal mechanism for maintaining the link between all Marketing graduates.

The MGA regularly sponsors professional and social meetings. Part of the MGA's charter is continuing professional development. Through its link with the School of Marketing members of the MGA can benefit from seminars and discussion of business issues by local and international speakers. Membership of the MGA provides members with access to a widespread and influential network of collegues who share a unique educational experience.

For membership enquiries and fees please contact:
The Secretary of the Marketing Graduates Association
Ms Julie Morgan
School of Marketing
c/- Tel. 697 3652
or by writing to:

School of Marketing
The University of New South Wales

Kensington NSW 2052

The Industrial Relations Society of New South Wales

The Industrial Relations Society of New South Wales, formed in 1958, was the first organization of its type to be formed in Australia.

Its objects are to organize and foster discussion, research, education and publication within the field of industrial relations. From its inception it has been highly successful in furthering its objectives and in bringing together representatives of trade unions, employers and government, the legal profession and academics, all of whom have contributed to the promotion of better industrial relations.

The proven success of the New South Wales Society is reflected by the fact that similar societies have been formed in each of the states of the Commonwealth and also in Papua New Guinea. This has also enabled the formation of a federal body, the Industrial Relations Society of Australia (composed of representatives of state societies) which is affiliated to the International Industrial Relations Association.

Participation in the activities of the Society enables a free exchange of opinions, an understanding of the other person's point of view, new friendships and personal relations, all being factors designed to create goodwill and understanding in the fields of industrial relations. All members receive a copy of the two monthly Society's Newsletter and the quarterly publication Journal of Industrial Relations. Regular activities include luncheons, occasional discussion groups and an annual convention.

Membership fees are payable each financial year and for the 1993/1994 financial year are \$26 for bona fide full-time students and \$50 for ordinary membership. The precise fee is available on the application form for membership. Enquiries should be addressed to:

The Honorary Secretary Industrial Relations Society of NSW GPO Box 4479 Sydney 2001

Accounting Students' Register

The Australian Society of CPAs enables all accounting students to be affiliated to Australia's largest professional accounting body through the ASR. Membership of the ASR offers many services including: access to one of the best accounting libraries in Australia; discount on purchase price of the Members Handbook, which contains the Australian Accounting Standards (a required text); subscription to the Society journal The Australian Accountant; access to seminars and courses organized by the Society.

For further information and application forms for the Accounting Students' Register, contact the Education Officer, Australian Society of CPAs, P.O. Box Q290, Queen Victoria Building, Sydney, NSW 2000 or phone (02) 262-6200; or the Society's Liaison Officer on Campus, Ms Lyn Barkess, School of Accounting, Quandrangle 3115, Telephone (02) 697 5813.

Banking Students' Register

The Australian Institute of Bankers has a special category of subsidized membership for full-time students enrolled in the Faculty of Commerce and Economics who are interested in financial markets issues and are contemplating a future career in the banking and finance industry.

The benefits of student membership include receiving the AlB journal, The Australian Banker, the opportunity to attend professional development functions organized by the NSW State Committee (66 King Street, Sydney, Telephone (02) 262 1249), access to the Institute's library and information on the educational requirements for professional awards offered by the AlB.

Application forms for student membership can be obtained from the Office of the School of Banking and Finance.

Schools, Departments and Teaching Units

The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

School of Accounting

Head of School Professor K. T. Trotman

Administrative Officer

Colin Withers

One of the objectives of the School of Accounting is the provision of undergraduate and postgraduate programs at varying levels, which address the educational needs of the accounting profession, industry, commerce and the public sector. The programs provide a context for study of present professional methods and standards and perspectives for exploring possible innovations. Students are encouraged to think clearly, critically and imaginatively about accounting and financial management and the contexts in which they are practised. Students are imbued with a sense of professionalism, and the capacities for leadership in their chosen field of practice. Accounting work is conducted in the following specialist fields of practice.

Auditing: Within diverse and evolving contexts of accountability, auding refers to the examination, verification and evaluation of, and the reporting on financial or managerial processes, systems or outcomes in organizational settings, and management of the auditing function.

External Reporting: Refers to that area of accounting work concerned, in complex and changing contexts, with the design and operation of information and reporting systems directed to parties external to an organization, and with the mangement of the function.

Insolvency and Reconstruction: Refers to that area of work which is concerned, in dynamic, stressed and pressing contexts, with: advising on, or reconstructing organizations which are underperforming, potentially insolvent or insolvent; the winding-up of organizations which are insolvent; and reporting on the conduct and outcome to interested parties.

Management Accounting: Refers to processes and technologies designed to secure the effective use of organizational resources, in diverse, dynamic and competitive contexts.

Taxation: Taxation work performed by accountants involves designing, operating and evaluating systems of taxation management, in rapidly changing and globally competitive contexts.

Treasury: Refers to that area of work concerned, in changing, global contexts, with the mangement of financial risk for organizations, and with the management of the function.

| Session i | |
|-----------|--|
| ACCT1501 | Accounting and Financial Management 1A |
| ECON1101 | Microeconomics 1 |
| ECON1202 | Quantitative Methods A |

LEGT7711 Legal Environment of Commerce Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2 Session 1

ACCT2522 Accounting and Financial Management 2A FINS2613 Business Finance 2A LEGT7721 Legal Transactions in Commerce

Economics Option

Session 2
ACCT2542 Accounting and Financial Management 2B
LEGT7741 Legal Organization of Commerce

Option*

Year 3

Vear 1

Coccion t

Session 1
ACCT3563 Accounting and Financial Management 3A
LEGT7751 Taxation Law

Option*

Option*

Session 2
ACCT3583 Accounting and Financial Management 3B
ACCT3708 Auditing

*Two options must satisfy the General Education Requirement. The other 2 options are ordinarily taken from subjects offered by the Faculty of Commerce and Economics.

Students with a good academic record are encouraged to enter the Honours course in Accounting in the second year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the Head of School before the student enrols in Year 2 of the full-time course or in the third stage of the part-time course. Applications should be addressed to the Faculty of Commerce and Economics Students Centre as soon as possible after the publication of results in the year con-

Before finalizing their enrolment, students are advised to discuss their requirements with staff members from the School of Accounting to ensure that all possible subject combinations are given consideration.

Asian Studies Unit

Head of Unit

Associate Professor W. R. Purcell

Administrative Assistant

Katherine Krilov

The study of Asian languages, culture and business practices has become increasingly important to Australia's economic future. The shift in focus of the world economy to Asia and Australia's geographical proximity to the region has meant that Australia's future has become inextricably linked to developments in the region. In terms of Australia's interactions with Asia, Japan is the pre-eminent country of interest, as a major source of tourists, a provider of capital for manufacturing and service industries and as a market for Australian products. The demand for graduates with Japanese language training is high, particularly in the areas of banking and finance, accounting, law, hospitality management, education, property development and trade-related services.

The Asian Studies Unit offers both a three and a four year Japanese language sequence. Joint degree programs in Japanese language and area studies can be undertaken in conjunction with the major disciplines taught within the Faculty. These include the degrees of Bachelor of Commerce (Accounting and Japanese Studies); BCom (Finance and Japanese Studies); BCom (Marketing and Japanese Studies); BCom (Human Resource Management and Japanese Studies); and Bachelor of Economics (Economics and Asian Studies).

Introductory Korean will be on offer in 1994

School of Banking and Finance

Head of School Professor I. G. Sharpe

Administrative Assistant

Inge Mayne

Finance is the study of financial and capital markets. It is concerned with decision making within those markets, and how values or prices of financial assets are determined. It is concerned with investment decisions (for example portfolio selection), financing decisions of a firm (dividend policy, debt and equity structures, and lease purchase decisions), and the development of risk hedging strategies so as to minimise the damaging effects of adverse movements in share prices, interest rates, exchange rates, and other uncertainties.

A student may specialize in Finance or combine Finance with Accounting, Econometrics, Economics, Information Systems, Japanese Studies, Mathematics. Marketing or Law. Depending on the program selected, Finance provides training for a wide range of vocations including: corporate financial managers or treasurers; portfolio managers for trust funds, superannuation funds and insurance companies; investment analysts and financial researchers in stockbroking firms, merchant banks, trading banks and government departments; and management consultants and takeover specialists in corporate advisory divisions of merchant banks, public accounting firms, and management consulting firms.

Deregulation of Australia's financial system has increased the demand for finance graduates, while students with double majors in Finance and Accounting, Economics, Information Systems, Marketing or Japanese Studies have good long-term career prospects.

School of Economics

Head of School

Professor R. D. Milbourne

Executive Assistant to Head of School Dr. David Meredith

The School of Economics offers full-time and part-time courses leading to the degrees of Bachelor of Commerce and Bachelor of Economics with specializations in economics, econometrics or economic history. The full-time courses extend over three years for a degree at Pass level and four years for a degree at Honours level; the part-time courses extend over six years for a degree at Pass level and seven years for a degree at Honours level.

A joint degree in economics and Asian studies is offered within the School. The School of Economics and the School of Banking and Finance offer a joint degree in economics and finance, the School of Economics and the School of Industrial Relations and Organizational Behaviour offer a joint degree in economics and industrial relations and the School of Economics and the School of Marketing offer a joint degree in economics and marketing.

The School of Economics and the School of Banking and Finance also offer a course in econometrics and finance leading to the degree of Bachelor of Commerce.

The core requirements of the Bachelor of Economics courses comprise three years of training in modern economic analysis, instruction in quantitative methods and techniques, an in-depth analysis of a field of economics or econometrics and, in most cases, some exposure to economic history. Through the common first year program in the Faculty of Commerce and Economics, students are given an introduction to accounting. The Bachelor of Economics courses are sufficiently flexible to allow students to pursue other interests to the extent of a major outside the School or the Faculty. The specialization in economics provides a basic training in economics which is suitable for a wide range of careers in the private and public sectors of the economy. Students preparing for a career in banking or other financial institutions are advised to enrol in the joint Bachelor of Economics degree in economics and finance or the joint Bachelor of Commerce degree in econometrics and finance

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course, are encouraged to apply for enrolment for the Honours course. Students who wish to become professional economists, econometricians or economic historians are strongly advised to take the Honours course. Applications must be approved by the Head of School before the student enrols in the second year of the full-time course, or in the third stage of the part-time course. Applications should be addressed to the Head of School as soon as possible after the publication of the results in the year concerned.

School of Industrial Relations and Organizational Behaviour

Acting Head of School Christopher Leggett

Administrative Assistant

Karen Hooper

Industrial Relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise for the individual, trade unions, employers and governmental bodies in respect of work.

The specialization in industrial relations provides a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial

relations or manpower specialists with government bodies and international labour organizations.

The courses in Organizational Behaviour bring together the findings and techniques of individual, social and industrial psychology, sociology and other major social sciences in understanding human behaviour in organizations and the role of private, public and voluntary organizations in modern society.

The structure, functions and design of complex organizations, their management, the ways in which they change in response to external and internal forces, the significance of technology and culture and methods of managing change are some of the major issues dealt with. The courses constitute a significant adjunct and complement to more "technical" studies e.g. accounting, finance, information systems, economics, marketing, industrial relations and contribute to a broader appreciation of problems and methods of general and functional management.

The subjects in human resource management provide a strong grounding in the policies and processes involved in managing people. These policies are increasingly being influenced by corporate strategy and business plans and are often seen as the key to enhancing organizational productivity. However, for these policies to be effective, it is essential to understand the way the dynamics within organizations influence the way policies are implemented. It is also imperative to understand how the legislative, social and political constraints affect the way these policies are developed and operate in practice.

A major or minor in human resource management provides a strong basis for anyone who is involved in managing people in work or non-work organizations. Specialists in human resource management are increasingly sought after in private and public sector organizations.

A sequence of subjects in human resource management makes an excellent combination with industrial relations.

School of Information Systems

Head of School

Professor D. R. Jeffery

Information Systems is concerned with planning, analysis, design and operation of computerized systems used to process information in commerce, industry, government and research organizations. The data processing needs of the organization are studied by systems analysts. Solutions to these needs, generally involving computerized equipment, are determined and systems of processing information are designed and implemented.

Graduates often follow careers as programmers, systems analysts, business analysts, information technology specialists, data administrators, EDP auditors and database administrators. Major employers of Information Systems graduates include government departments, banks, oil companies, insurance companies, large manufacturing enterprises, retail companies, service industries, universities and other research organizations, and computer marketing organizations.

Department of Legal Studies and Taxation

Head of Department

Professor J. L. Ryan

The role of the Department of Legal Studies and Taxation is to provide legal training for Commerce students so that they are aware of the complicated legal problems which may arise in commercial transactions. The courses provide information to enable students to comprehend the methodology of the legal system and in particular the rationale behind individual rules of law.

It is a long-standing aim of the Department to concentrate on the wide range of legal problems which usually arise in commerce, and courses are designed to equip students with basic skills in providing solutions. Considerable time is devoted to the law of taxation and the constantly changing scene in that topic. While the Department does not aim to turn out trained lawyers, its goal is to alert students to the legal complications they will face in their professional lives.

School of Marketing

Head of School

Associate Professor G. Holmes

Administrative Officer

Nadia Withers

Marketing is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate courses leading to the award of the degrees of Bachelor of Commerce and Bachelor of Economics for undergraduates with a special interest in and aptitude for marketing positions.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance, information systems, and economics. Students who have met the requirements of any of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the course includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The Honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. The course is broadly based in a number of disciplines in order to give the prospective marketing executive a comprehensive training that will reflect the practice of marketing in both the private and public sectors.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical analysis in market research will probably have availed themselves of the option to do extra work in mathematics.

An undergraduate course in marketing and hospitality management was introduced in 1989. This course adds hospitality management subjects to the full range of marketing subjects. These additional subjects include human resource management, tourism and hospitality law, together with hospitality management for hotels, resorts and restaurants. Graduates will find careers in major hotels and resorts, both in general management as well as in marketing.

Professional Recognition of Courses offered by the Faculty of Commerce and Economics

The degree courses offered by this Faculty are recognized by professional organizations in accordance with the details set out below:

The Australian Society of CPAs

The Australian Society of CPAs has accepted this University as an approved tertiary institution for the purpose of the Society's membership qualifications.

Graduates who commenced a Bachelor of Commerce degree course before 1991 are able to qualify for Associate Membership if their course includes:

| ACCT2522 | Accounting and Financial Management 2A or |
|----------|---|
| ACCT2532 | Accounting and Financial Management 2A |
| | (Honours) |
| ACCT2542 | Accounting and Financial Management 2B or |

Accounting and Financial Management 2B ACCT2552 (Honours) ACCT3563 Accounting and Financial Management 3A or

ACCT3573 Accounting and Financial Management 3A (Honours)

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

(Honours)

FINS2613 **Business Finance 2A** INFS1602 Computer Information Systems 1 LEGT7711 Legal Environment of Commerce

Graduates commencing in 1991 or later must include three subjects from one of the following groups in addition to the subjects listed above in order to qualify for Associate Membership:

Legal Transactions in Commerce

Professional Accounting:

LEGT7721

ACCT3708 Auditing or ACCT3718

Auditing (Honours)

LEGT7741 Legal Organization of Commerce

LEGT7751 Taxation Law

ACCT3708 Auditing or

ACCT3718 Auditing (Honours)

Contracts LAWS4010 **Business Associations 1**

LAWS4020 **Business Associations 2** LAWS4440 Elements of Income Tax Law

LAWS4450 Advanced Revenue Law

Finance:

LAWS1410

FINS2612 Australian Capital Markets FINS2624 Investments or

FINS2714 Investments (Honours)

| Pius one of FINS3625 FINS3715 FINS3630 FINS3631 FINS3632 FINS3633 FINS3634 FINS3635 | Applied Corporate Finance or Applied Corporate Finance (Honours) Bank Financial Management Risk and Insurance Regulation in Capital Markets Real Estate Finance and Investment Lending and Liquidity Management Options, Futures and Risk Management |
|---|---|
| | Techniques |

or

Information Systems

INFS3611

INFS2603 Computer Information Systems 2

| Plus two of | |
|-------------|---|
| INFS2609 | Computer Information Systems Technology |
| INFS3605 | Computer Systems Implementation |
| INFS3607 | Distributed Computer Systems |
| INFS3608 | Database Systems |

Graduates who commenced the MCom course in Professional Accounting prior to 1991 will be eligible for associate membership of the Australian Society of CPAs on completion of the professional requirements. Graduates who commence the course in 1991 or later are advised to contact the Society in writing for current requirements.

Information Systems Development

The MCom degree in Auditing, External Reporting, Management Accounting, Taxation or Treasury is recognised as the postgraduate study requirement for Specialist designation in the appropriate discipline.

Students seeking professional recognition are also advised to contact the Society in writing for current requirements.

Students commencing courses in 1993 or later should note that conceded passes are not accepted in units required for Society Membership.

The Institute of Chartered Accountants in Australia

Graduates who have completed the Bachelor of Commerce degree course are eligible under the Institute's new admission requirements to enter the 'Professional Year' leading to membership, provided they have included in their course the following subjects:

| ACCT2522 | Accounting and Financial Management 2A |
|----------|--|
| ACCT2532 | Accounting and Financial Management 2A (Honours) |
| ACCT2542 | Accounting and Financial Management 2B |
| ACCT2552 | Accounting and Financial Management 2B (Honours) |
| ACCT3563 | Accounting and Financial Management 3A |
| ACCT3573 | Accounting and Financial Management 3A (Honours) |
| ACCT3583 | Accounting and Financial Management 3B |
| ACCT3593 | Accounting and Financial Management 3B (Honours) |
| ACCT3708 | Auditing or |
| ACCT3718 | Auditing (Honours) |
| FINS2613 | Business Finance 2A |
| INFS1602 | Computer Information Systems 1 |
| LEGT7711 | Legal Environment of Commerce |
| LEGT7721 | Legal Transactions in Commerce |
| LEGT7741 | Legal Organization of Commerce |
| LEGT7751 | Taxation Law |

Students undertaking the combined Bachelor of Commerce/Bachelor of Laws Course should substitute the following five subjects for the last four subjects listed above.

LAWS1410 Contracts

LAWS4010 Business Associations 1
LAWS4020 Business Associations 2
LAWS4440 Elements of Income Tax Law
LAWS4450 Advanced Revenue Law

Students are also advised to contact the Institute in writing for current requirements.

The Institute of Chartered Secretaries and Administrators

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations. Graduations completing the Accounting course for the degree of Bachelor of Commerce are granted exemption from twelve of the fifteen subjects prescribed in the Institutes's examination syllabus, provided they include in their course the required subjects as set down in the Institute's information sheet covering exemptions granted to Universities and teaching bodies in New South Wales.

To satisfy the educational criteria, an applicant must:

 (a) hold a 'relevant' undergraduate degree, i.e. one with a major in at least one of the following four areas: Accounting, Information Systems/Computing, Economics/Finance, Marketing

and:

or

or

or

or

(b) have included or additionally passed at least one unit in each of the following three areas: Strategic Management, Financial Management, Corporate Law.

These units must be accredited by the Institute, whether offered within an undergraduate degree or diploma.

Students are also advised to contact the Institute in writing for any changes in current requirements. Applicants for membership forms are available from the Registrar, GPO Box 1594, Sydney 2001. Applicants are to provide details of their work experience, academic qualifications and an application fee.

Institute of Corporate Managers, Secretaries and Administrators

The Institute of Corporate Managers, Secretaries and Administrators is the professional association for 10,000 company secretaries and corporate managers around Australia

Graduates of the University of New South Wales who have completed one unit as accredited by the Institute in each of the subject areas of Corporate Law, Financial Management, Strategic Management and People Management are eligible to become Provisional Associates of the Institute. Moreover, during the course of their studies, both undergraduate and postgraduate students are entitled to become Student Members of the Institute.

All inquiries about the Institute's accredited subjects at UNSW and how to become a Student Member or Provisional Associate should be addressed to Donna Wilkins, State Manager, Institute Of Corporate Managers, Secretaries and Administrators, GPO Box 1594, SYDNEY NSW 2001 (Tel: 223 5666).

INTERROPE

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The Australian Computer Society

The Australian Computer Society recognizes that students who have completed the requirements for the award of the Bachelor of Commerce degree have achieved the standard of knowledge required for Level 1 entry to membership if they have included in their course any six (6) subjects from INFS1602 Computer Information Systems 1, INFS2603 Computer Information Systems 2, INFS3605 Computer Systems Implementation, INFS3607 Distributed Computer Systems, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS4805 Information Systems Auditing. In addition the Society recognizes that students who have successfully completed any four or five of the above subjects have achieved the standard required for Level 2 entry to membership and successful completion of any three subjects from the above list for Level 3 entry.

Students who have completed the Master of Commerce degree course are recognized as having achieved the standard of knowledge required for Level 1 entry if they have successfully completed any five subjects from:

Computer Systems Implementation

| 1141 00000 | Compater Systems implementation |
|------------|--|
| INFS3608 | Database Systems |
| INF\$3611 | Information Systems Development |
| INFS5905 | Information Systems Auditing |
| INFS5953 | Advanced Systems Management |
| INFS5983 | Information Systems and Telecommunications |
| | |

Information Systems and Telecommunication INFS5986 Research Topics in Information Systems 1
INFS5987 Research Topics in Information Systems 2

INFS5988 Information Systems A INFS5989 Information Systems B INFS5991 Decision Support Systems

and for Level 2 if they have included in their course any three or four of the subjects listed.

The Securities Institute of Australia

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to graduates who have completed finance subjects offered in the BCom. BEc or MCom degree courses.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

The Australian Institute of Bankers

The educational requirements for Senior Associate status will be satisfied if graduates from any of the following BCom and BEc degrees include in their study programs:

FINS2612 Australian Capital Markets
FINS3630 Bank Financial Management

and at least one of

FINS3616 International Business Finance
FINS3632 Regulation in Capital Markets or
FINS3634 Lending and Liquidity Management:

BCom (Finance)

BCom (Finance/Marketing)

BCom (Finance/Japanese Studies)

BCom (Economics/Finance)
BCom (Econometrics/Finance)

BCom (Accounting/Finance)

BCom (Finance/Information Systems)

BCom/LLB (Finance)

BCom/BSc (Finance/Mathematics)

BEc (Economics/Finance)

The Master of Commerce Degree in Finance or Treasury is accepted for Senior Associate membership of the Institute if the course includes the subjects

FINS5512 Australian Capital Markets
FINS5530 Financial Institution Management

and at least one of

LEGT5561 Legal Aspects of Finance

FINS5516 International Corporate Finance or FINS5534 Lending and Liquidity Management.

Students are also advised to contact the AIB for current requirements.

The Financial Planning Association of Australia

The Financial Planning Association of Australia allows exemptions in their Diploma of Financial Planning course for students who successfully complete:

FINS3631 and Risk and Insurance

LEGT7751

Taxation Law

Course Outlines Undergraduate Study

Undergraduate Courses Offered In 1994

in Finance)

(Honours in Finance) Finance and Marketing (Pass)

Finance and Advanced Japanese Studies

| BCom Course Code 3501 | | | Major | Page No. | Program Code |
|---|------|---------|---|-------------|-----------------|
| | Page | Program | Finance and Marketing (Honours in Finance (Pass) | 49 | 3611 |
| | No. | Code | Finance (Pass) Finance and Marketing (Honours in Marketing | | 3612 |
| Accounting (Pass) | 34 | 1000 | Human Resource Management (Pass) | 51 | 4001 |
| Accounting (Honours) | 34 | 1010 | Human Resource Management | ٥, | 7001 |
| Accounting and Economics (Pass) | 35 | 1200 | (Honours) | 51 | 4015 |
| Accounting and Economics (Fass) | 36 | 1300 | Human Resource Management and | ٥, | 4013 |
| Accounting and Finance (Honours) | 36 | 1310 | Japanese Studies (Pass) | 52 | 4800 |
| Accounting and Finance (Honours in | 30 | 1010 | Human Resource Management and Advanc | | 4000 |
| Accounting) | 37 | 1311 | Japanese Studies (Pass) | 52 | 4840 |
| Accounting and Finance (Honours in Finance | | 1312 | Industrial Relations (Pass) | 53 | 4000 |
| Accounting and Information Systems | , 30 | 1312 | Industrial Relations (Honours) | 53 | 4010 |
| (Pass) | 38 | 1500 | Information Systems (Pass) | 54 | 5000 |
| Accounting and Information Systems | 30 | 1300 | Information Systems (Fass) | 54 | 5010 |
| (Honours) | 39 | 1510 | Marketing (Pass) | 55 | 6000 |
| Accounting and Japanese Studies | 33 | 1510 | Marketing (Fass) Marketing (Honours) | 56 | 6010 |
| (Pass) | 40 | 1800 | Marketing (Honours) Marketing and Accounting (Pass) | 56 | 6100 |
| Accounting and Advanced Japanese Studie | | 1000 | Marketing and Accounting (Pass) Marketing and Accounting (Honours in | 20 | 6100 |
| • | 40 | 1840 | Marketing and Accounting (Honours III Marketing) | 57 | 6111 |
| (Pass) Econometrics and Finance (Pass) | 41 | 2301 | Marketing and Economics (Pass) | 58 | 6200 |
| Econometrics and Finance (Honours) | 41 | 2314 | Marketing and German Studies (Pass) | 58 | 6900 |
| Economics and Finance (Pass) | 42 | 2300 | | 56 | 0900 |
| Economics and Finance (Fass) | 42 | 2300 | Marketing and Human Resource Management (Pass) | 59 | 6400 |
| Finance) | 43 | 2312 | Marketing and Information Systems (Pass) | 59 | 6500 |
| Finance (Pass) | 43 | | Marketing and Information Systems (Pass) Marketing and Information Systems (Honour | | 6500 |
| Finance (Honours) | 44 | 3010 | in Information Systems) | 60 | 6512 |
| Finance (nonours) Finance and Information Systems | 44 | 3010 | Marketing and Information Systems (Honour | | 0312 |
| | 44 | 3500 | | | 6511 |
| (Pass) | | 3300 | in Marketing) | 61 | 6800 |
| Finance and Information Systems | 45 | 0510 | Marketing and Japanese Studies (Pass) | 61 | 0000 |
| (Honours in Information Systems) | 45 | 3512 | Marketing and Advanced Japanese Studies | | 0040 |
| Finance and Information Systems (Honours | | 0544 | (Pass) | 61 | 6840 |
| in Finance) | 46 | 3511 | Marketing and Japanese Studies (Honours | | |
| Finance and Japanese Studies (Pass) | 46 | 3800 | in Marketing) | 62 | 6811 |
| Finance and Advanced Japanese Studies | 40 | 0040 | Marketing and Advanced Japanese Studies | | 2224 |
| (Pass) | 46 | 3840 | (Honours in Marketing) | 62 | 6861 |
| Finance and Japanese Studies (Honours) | 47 | 3810 | | | |
| Finance and Advanced Japanese Studies | | | | | |
| (Honours) | 47 | 3860 | | | |
| Finance and Japanese Studies (Honours | 40 | 0044 | | | |
| | | | | | |

48

48

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3811

3861

3600

BCom

| Marketing and Hospitality Managemer | nt (Pas | s) | | Νo | Code |
|--|-------------|-----------------|---|----------|------|
| Course Code 3491 | | | Economics and Finance (Honours) | 73 | 2310 |
| | | | Economics and German Studies (Pass) | 73 | 2900 |
| C | | | Economics and Human Resource | | |
| Co-operative Program | | | Management | 74 | 2401 |
| 8Com | | | Economics and Industrial Relations | | |
| Course Code 3501 | | | (Pass) | 74 | 2400 |
| | _ | | Economics and Industrial Relations | | |
| Major | Page No. | Program Code | (Honours) | 75 | 2410 |
| | NO. | Code | Economics and Marketing (Pass) | 76 | 2600 |
| Accounting Co-operative Program | | | Industrial Relations (Pass) | 76 | 4002 |
| (Pass) | 64 | 1091 | | | |
| Accounting and Finance Co-operative | | | Co-operative Programs | | |
| Program (Pass) | 65 | 1390 | BEC | | |
| Accounting and Information Systems | | | Course Code 3541 | | |
| Co-operative Program(Pass) | 65 | 1590 | Course Code 3341 | | |
| Accounting and Japanese Studies | | | Economics and Accounting Co-operative | | |
| Co-operative Program (Pass) | 66 | 1890 | Program (Pass) | 77 | 2190 |
| Accounting and Advanced Japanese Studi | | | r rogram (r abb) | • • • | |
| Co-operative Program (Pass) | 66 | 1898 | Combined Commerce/Law, Economics/ | 1 2001 2 | nd |
| | | | | Law a | nu |
| BEc | | | Commerce/Science Courses | | |
| Course Code 3541 | | | Bachelor of Commerce (Accounting)/ | | |
| | | | Bachelor of Laws | 79 | 4732 |
| Econometrics (Pass) | 67 | 2001 | Bachelor of Commerce (Finance)/ | 13 | 7/02 |
| Economic History (Pass) | 68 | 2002 | Bachelor of Laws | 80 | 4735 |
| Economics (Pass) | 68 | 2000 | Bachelor of Commerce (Industrial Relations) | | 4700 |
| Economics (Honours) | 69 | 2010 | Bachelor of Laws | 81 | 4750 |
| Economics and Accounting (Pass) | 69 | 2100 | Bachelor of Commerce (Information Systems | | 4700 |
| Economics and Asian Studies (Pass) | 70 | | Bachelor of Laws | "81 | 4736 |
| Economics and Asian Studies (Honours) | 70 | | Bachelor of Commerce (Marketing)/ | | |
| Economics and Econometrics (Honours) | 71 | 2210 | Bachelor of Laws | 82 | 4710 |
| Economics and Economic History | | 2015 | Bachelor of Economics/Bachelor of Laws | 82 | 4745 |
| (Honours) | 72 | | Bachelor of Commerce (Finance)/Bachelor | | |
| Economics and Finance (Pass) | 72 | 2302 | of Science (Mathematics) | 86 | 3996 |
| | | | | | |

Major

Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics

For rules relating to courses which are no longer offered to new students, please refer to the 1992 or earlier Commerce Faculty Handbook/s. Copies of these rules are also available from the Faculty of Commerce and Economics Students Centre.

Preliminary

Rule 1

The degrees of Bachelor of Commerce or Bachelor of Economics may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely Class 1, Class 2 in two Divisions and Class 3. In

cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2

Students not completing the requirements of two majors must choose options so that they complete a 'disciplinary minor' in a discipline other than their major. A 'disciplinary minor' is defined as four approved session units of which no more than two may be first year units.

Details of current disciplinary minors are shown following Rule 15.

Rule 3

Candidates are admitted to either the Bachelor of Commerce or the Bachelor of Economics course. There is no automatic transfer between the Bachelor of Commerce and the Bachelor of Economics courses. Candidates may seek to transfer between degrees and decisions will be made by the Faculty Admissions Committee.

Rule 4

A person on whom the Pass degree of Bachelor of Commerce or Bachelor of Economics has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce or Bachelor of Economics.

Rule 5 - Passing in a Subject

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

- attend such lectures, seminars and tutorials as may be prescribed in that subject;
- (2) complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned:
- (3) pass the examination or examinations in that subject.

Rule 6 - Minimum Time for Completion

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Rule 7 - Normal Program

Except in exceptional circumstances, a candidate must enrol in a minimum of two subjects per session*, and will not be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student.

*subject to approval

Rule 8 - Nomination of Program

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year. A candidate may change from one program to another but not more than once per year. The change requires the approval of the course authority and unless it is a transfer between a pass and an honours program, the change must be completed before enrolment is finalized for the particular year.

Rule 9 - Course Requirements

Bachelor of Commerce 3501, 3491

To complete the requirements for the award of the degree of Bachelor of Commerce.

- (i) candidates enrolled in a pass degree program with specialization in one discipline shall pass 22 subjects and candidates enrolled in a pass degree program with specialization in two disciplines shall pass 24 units;
- (ii) all candidates must pass:

ECON1203

ACCT1501 Accounting and Financial Management 1A
ACCT1511 Accounting and Financial Management 1B
ECON1101 Microeconomics 1
ECON1102 Quantitative Methods A

(b) one second year subject offered by the School of Economics

Quantitative Methods B

- (c) one 56-hour or two 28-hour Category A General Education subject(s) and one 56-hour or two 28-hour Category B General Education subject(s);
- (d) thirteen other subjects as prescribed for the program where the specialization is in one discipline or fifteen other subjects as prescribed for the program where the specialization is in two disciplines;
- (iii) candidates enrolled in an honours program shall pass additional units as prescribed including a thesis and research seminars in their final year;
- (iv) candidates enrolled in a four-year program must also satisfy the Category C requirements of the General Education Program.

Bachelor of Economics 3541

To complete the requirements for the degree of Bachelor of Economics.

- (i) candidates enrolled in a program with specialization in one discipline shall pass 22 units and candidates enrolled in a program with specialization in two disciplines shall pass 24 units:
- (ii) all candidates must pass:

(a)

ACCT1501 Accounting and Financial Management 1A,
ACCT1511 Accounting and Financial Management 1B

ACCT1511 Accounting and Financial Management 1B

ECON1101 Microeconomics 1 / Macroeconomics 1 / Con1202 Macroeconomics 1 / Quantitative Methods A Quantitative Methods B / Macroeconomics 1 / Macro

ECON2101 Microeconomics 2 or ECON2121 Microeconomics 2 (Honours) ECON2102 Macroeconomics 2 or

ECON2122 Macroeconomics 2 (Honours)
ECON3101 Microeconomics 3 or

ECON3121 Microeconomics 3 (Honours)
ECON3102 Macroeconomics 3 or
ECON2122 Macroeconomics 3 (Honours)

ECON2206 Quantitative Economic Techniques A ECON2207 Quantitative Economic Techniques B or

ECOH2313 Australian Economic Development in the 20th Century

- (b) one 56-hour or two 28-hour Category A General Education subject(s) and one 56-hour or two 28-hour Category B General Education subject(s):
- (c) eight other subjects as prescribed for the program where the specialization is in one discipline or ten other subjects as prescribed for the program where the specialization is in two disciplines;
- (iii) candidates enrolled in an honours program shall pass additional units as prescribed including a thesis and research seminars in their final year;
- (iv) candidates enrolled in a four-year program must also satisfy the Category C requirements of the General Education Program.

Rule 10 - Honours Degree

Upon completion of first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Rule 11 - Credit for Subjects Passed at Another University

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce or Bachelor of Economics.

Rule 12 - Options

Subject to the requirements of the individual programs, students may choose options from any approved subject taught in the University. Normally students may not count more than two 56hr or four 28hr subjects taught in the General Education program as options. The approval for subjects (other than General Education electives) to count as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following programs, the Head of School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

Rule 13 - Order of Progression of Subjects – Full-time and Part-time Students

Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year.

In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

Rule 14 - Prerequisite Requirements

A candidate shall not enrol in any subject without having satisfied the prescribed prerequisite requirements.

Rule 15 - Special Rule Governing Economics and Mathematics Subjects

Students who have been excluded from the subjects listed below may not enrol as follows:

If excluded from:

ECON1202 Quantitative Methods A

May not enrol in:

MATH1032 Mathematics 1 or MATH1042 Higher Mathematics 1

If excluded from:

ECON2104 Applied Macroeconomics

May not enrol in:

ECON2102 Macroeconomics 2

If excluded from:

ECON2103 Applied Microeconomics

May not enrol in:

ECON2101 Microeconomics 2

Subjects Making Up Disciplinary Minors

A Disciplinary Minor shall be satisfied by a candidate passing any four subjects of any discipline of which no more than two should be first year subjects.

1. Accounting – BCom and BEc

| ACC 11501 | Accounting and Financial Management 1A |
|-----------|--|
| ACCT1511 | Accounting and Financial Management 1B |
| ACCT2522 | Accounting and Financial Management 2A o |
| ACCT2532 | Accounting and Finanical Management 2A |
| | (Honours) |

ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B

(Honours)

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A

(Honours)

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)

2. Economics – BCom and BEc

ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON2101 Microeconomics 2 or
ECON2103 Applied Microeconomics
ECON2102 Macroeconomics 2 or

ECON2104 Applied Macroeconomics

3. Econometrics - BCom and BEc

ECON1202 Quantitative Methods A ECON1203 Quantitative Methods B

ECON2206 Quantitative Economic Techniques A

ECON2207 Quantitative Economic Techniques B

4. Economic History - BCom

ECOH1301 Australia in the International Economy in the 20th Century

ECOH1302 Australia and the Asia-Pacific Economies: Historical Perspectives

and any two second/third year Economic History subjects for which ECON1102 Macroeconomics 1 is a prerequisite.

5. Economic History - BEc

ECOH2312 The Industrial Revolution

ECOH2313 Australian Economic Development in the

20th Century

and any two second/third year subjects from Lists B and C for which ECON1102 Macroeconomics 1 is a prerequisite.

6. Finance - BCom and BEc

FINS2612 Australian Capital Markets FINS2613 Business Finance 2A FINS2714 Investments (Honours) or

FINS2624 Investments

and any one of:

FINS3625 Applied Corporate Finance or

FINS3715 Applied Corporate Finance (Honours)
FINS3616 International Business Finance or

FINS3716 International Business Finance (Honours)

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management

FINS3635 Options, Futures and Risk Management

Techniques

7. Human Resource Management - BCom and BEc

IROB1701 Industrial Relations 1A

IROB2719 Management of Organizations 1 IROB2718 Human Resource Management

IROB3705 Industrial Relations 3A or

IROB3724 Strategic Human Resource Management

8. Industrial Relations - BCom and BEc

iROB1701 Industrial Relations 1A iROB2703 Industrial Relations 2A

IROB2704 Industrial Relations 2B IROB3705 Industrial Relations 3A or

IROB3706 Industrial Relations 3B

9. Information Systems - BCom and BEc

INFS1602 Computer Information Systems 1 and any three of:

iNFS2603 Computer Information Systems 2

INFS2609 Computer Information Systems Technology

INFS3605 Computer Systems Implementation INFS3607 Distributed Computer Systems

INFS3608 Database Systems

INFS3611 Information Systems Development

10. Japanese Studies - BCom and BEc

Four units from the following list of subjects:

JAPN1000 Japanese Communication 1A JAPN1001 Japanese Communication 1B JAPN2000 Japanese Communication 2A JAPN2001 Japanese Communication 2B JAPN3000 Japanese Communication 3A JAPN3001 Japanese Communication 3B JAPN4000 Japanese Communication 4A JAPN4001 Japanese Communication 4B JAPN4100 Japanese Communication 5A JAPN4101 Japanese Communication 5B

JAPN4201Japanese Communication 6B

11. Legal Studies and Taxation - BCom and BEc

Japanese Communication 6A

LEGT7711 Legal Environment of Commerce LEGT7721 Legal Transactions in Commerce Legal Regulation of Marketing and

Distribution

LEGT7741 Legal Organization of Commerce

LEGT7751 Taxation Law

12. Marketing - BCom and BEc

MARK2012 Marketing Fundamentals MARK2052 Marketing Research MARK2032 Consumer Behaviour A

and any one of

JAPN4200

MARK3043 International Marketing MARK3053 Service Management

13. Organizational Behaviour - BCom and BEc

IROB1701 Industrial Relations 1A

IROB2719 Management of Organizations 1 IROB2723 Management of Organizations 2

and any one of:

IROB2704 Industrial Relations 2B

IROB2718 Human Resource Management

IROB3705 Industrial Relations 3A

14. Arts Subjects

Level one Arts subjects with a value of at least 12 credit points plus Upper Level Arts subjects with a value of at least 12 credit points all in the same approved discipline.

Accounting - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the

20th Century ECON2101 Microeconomics 2

ECON2102 Macroeconomics 2 ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economic Techniques A ECON2208 Introduction to Operations Research ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1

ACCT1501/ Accounting and Financial Management 1A ECON1101

✓ Microeconomics 1

ECON1202 Quantitative Methods A

LEGT7711 Legal Environment of Commerce

Session 2

ACCT1511 V Accounting and Financial Management 1B

ECON1102 | Macroeconomics 1 ECON1203. Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2 Session 1

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A

(Honours) FINS2613 Business Finance 2A

. Option 1

Option 2

Session 2

ACCT2552

ACCT2542 / Accounting and Financial Management 2B or Accounting and Financial Management 2B (Honours)

Option 3 Option 4 Option 5

Year 3

Session 1 ACCT3563

Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A

(Honours) Option 6 Option 7

Session 2

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

(Honours)

ACCT3708 Auditing or ACCT3718 Auditing (Honours)

Option 8

1010

Accounting - Honours - Full-time

Bachelor of Commerce **BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the 20th Century

ECON2101 Microeconomics 2 ECON2102 Macroeconomics 2 ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economic Techniques A ECON2208 Introduction to Operations Research ECON2209 Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:

ACCT4802 Advanced Studies in Financial Accounting

ACCT4803 Regulation of Accounting ACCT4804

Development of Accounting Thought ACCT4809 Current Developments in Auditing Research

ACCT4818 Advanced Auditing Technologies

ACCT4819 Accounting for Financial Instruments and

Complex Transactions ACCT4820 Contemporary Issues in Management

Accounting ACCT4856 Management Planning and Control

ACCT4867 Special Topic in Accounting INFS4805 Information Systems Auditing

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

LEGT7711 Legal Environment of Commerce

Session 2

ACCT1511 Accounting and Financial Management 1B Macroeconomics 1

ECON1102

ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2 Session 1

ACCT2532 Accounting and Financial Management 2A (Honours)

FINS2613 Business Finance 2A

Option 1 Option 2

Session 2

ACCT2552 Accounting and Financial Management 2B

(Honours) Option 3 Option 4 Option 5

Year 3 Session 1

ACCT3573 Accounting and Financial Management 3A

(Honours) Option 6 Option 7

Session 2

ACCT3593 Accounting and Financial Management 3B

(Honours)

ACCT3718 Auditing (Honours)

Option 8

Year 4

Session 1

ACCT4851 Current Developments in Accounting

Research - Financial

Current Developments in Accounting ACCT4852 Research - Managerial

ACCT4897

Seminar in Research Methodology

Session 2

ACCT4794 Thesis (Accounting) ACCT4898 **Project Seminar**

Honours Option

1200

Accounting And Economics - Pass - Full-time

Bachelor of Commerce

BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Economics a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from List A.

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A Legal Environment of Commerce LEGT7711

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2 Session 1

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)

ECON2101 Microeconomics 2

ECON2206 Quantitative Economics Techniques A FINS2613 Business Finance 2A

Session 2

ACCT2552

ACCT2542 Accounting and Financial Management 2B or Accounting and Financial Management 2B (Honours)

ECON2102 Macroeconomics 2

> Option 1 Option 2

Year 3 Session 1

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours)

ECON3101

Microeconomics 3 Option 3

Option 4

Session 2 ACCT3583

Accounting and Financial Management 3B or **ACCT3593** Accounting and Financial Management 3B

(Honours) **ACCT3708** Auditing or

ACCT3718 Auditing (Honours) ECON3102 Macroeconomics 3

Option 5

Accounting and Finance - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from: **LEGT7711**

Legal Environment of Commerce INFS1602 Computer Information Systems 1

(ii) Two options must be chosen from:

Bank Financial Management FINS3630

FINS3631 Risk and Insurance

Regulation in Capital Markets FINS3632 Real Estate Finance and Investment FINS3633

Lending and Liquidity Management FINS3634

Options, Futures and Risk Management FINS3635

Techniques

FINS3775 Research Methods in Finance 1

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1 ACCT1501

Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1

Session 2

Accounting and Financial Management 1B ACCT1511

ECON1102 Macroeconomics 1 ECON1203

Quantitative Methods B

Option 2

Year 2 Session 1

Accounting and Financial Management 2A or ACCT2522 ACCT2532 Accounting and Financial Management 2A

(Honours)

ECON2101 Microeconomics 2

FINS2613 **Business Finance 2A**

Option 3

Session 2 ACCT2542

Accounting and Financial Management 2B or ACCT2552

Accounting and Financial Management 2B

Australian Capital Markets FINS2612 FINS2624 Investments

Option 4

Year 3 Session 1

ACCT3563

Accounting and Financial Management 3A or Accounting and Financial Management 3A ACCT3573

(Honours)

FINS3625 Applied Corporate Finance

Option 5

Option 6

Session 2

ACCT3583 Accounting and Financial Management 3B or Accounting and Financial Management 3B ACCT3593

(Honours)

ACCT3708 Auditing or ACCT3718

Auditing (Honours) or ACCT4819

Accounting for Financial Instruments and

Complex Transactions

FINS3616 International Business Finance

Option 7

1310

Accounting and Finance – Honours – Full-time

Bachelor of Commerce **BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

Legal Environment of Commerce LEGT7711 INFS1602 Computer Information Systems 1

(ii) One option must be chosen from:

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets

Real Estate Finance and Investment FINS3633

Lending and Liquidity Management FINS3634 Options, Futures and Risk Management FINS3635

Techniques

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718, FINS2612,

FINS2613, FINS3716.

Year 1

Session 1 ACCT1501

Accounting and Financial Management 1A

ECON1101 Microeconomics 1

Quantitative Methods A ECON1202 Option 1

Session 2

Accounting and Financial Management 1B ACCT1511 ECON1102 Macroeconomics 1

ECON1203

Quantitative Methods B

Option 2

Year 2

Session 1

ACCT2532 Accounting and Financial Management 2A

(Honours)

ECON2101 Microeconomics 2

FINS2613 **Business Finance 2A**

Option 3

| Session 2 ACCT2552 FINS2612 FINS2714 | Accounting and Financial Management 2B (Honours) Australian Capital Markets Investments (Honours) Option 4 |
|---|--|
| Year 3 Session 1 ACCT3573 FINS3715 | Accounting and Financial Management 3A (Honours) Applied Corporate Finance (Honours) Option 5 Option 6 |
| Session:2 ACCT3593 | Accounting and Financial Management 3B (Honours) |
| ACCT3718 ACCT4819 | Auditing (Honours) or Accounting for Financial Instruments and Complex Transaction |
| FINS3716 | International Business Finance (Honours) |
| FINS3775 | Research Methods in Finance 1 |
| Year 4 Session 1 ACCT4851 | Current Developments in Accounting Research – Financial or |
| ACCT4852 | Current Developments in Accounting Research – Managerial |
| ACCT4897 FINS4776 | Seminar in Research Methodology Business Finance 4A |
| Session 2 ACCT4898 ACCT4795 FINS4777 | Project Seminar Thesis (Accounting/Finance) Business Finance 4B or |
| FINS4778 | Recent Developments in Banking Research |

Accounting and Finance Honours - Honours in Accounting - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance with Honours in Accounting a candidate shall pass the subjects as set out below with the requirement that:

| subjects as set out below with the requirement that. | | |
|--|--------------------------------------|--|
| (i) Two options must be chosen from: | | |
| LEGT7711 | Legal Environment of Commerce | |
| INFS1602 | Computer Information Systems 1 | |
| (ii) Two optio | ns must be chosen from: | |
| FINS3630 | Bank Financial Management | |
| FINS3631 | Risk and Insurance | |
| FINS3632 | Regulation in Capital Markets | |
| FINS3633 | Real Estate Finance and Investment | |
| FINS3634 | Lending and Liquidity Management | |
| FINS3635 | Options, Futures and Risk Management | |
| | Techniques | |
| FINS3775 | Research Methods in Finance 1 | |
| | | |

| | | UNDERGRADUATE STUDY 37 |
|-------------|--|---|
| | (iii) Two Hono ACCT4802 ACCT4803 ACCT4804 ACCT4809 ACCT4818 ACCT4819 | cours options must be chosen from: Advanced Studies in Financial Accounting Regulation of Accounting Development of Accounting Thought Current Developments in Auditing Research Advanced Auditing Technologies Accounting for Financial Instruments and Complex Transactions Contemporary Issues in Management |
| | ACCT4856 ACCT4867 INFS4805 | Accounting Management Planning and Control Special Topic in Accounting Information Systems Auditing |
| | General Educ | on must be one 56hr or two 28hr Category A cation subject/s. One option must be one 56hr category B General Education subject/s. |
| | General Educ | questions and issues of Category C of the cation Program are addressed in the subjects: , ACCT1511, ACCT2532, ACCT2552, , ACCT3718, ECON2101, FINS2612, INS3716. |
| | Year 1 Session 1 ACCT1501 ECON1101 ECON1202 | Accounting and Financial Management 1A Microeconomics 1 Quantitative Methods A Option 1 |
| | Session 2 ACCT1511 ECON1102 ECON1203 | Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B Option 2 |
| n | Year 2 Session 1 ACCT2532 ECON2101 | Accounting and Financial Management 2A (Honours) Microeconomics 2 |
| - | FINS2613 Session 2 ACCT2552 | Business Finance 2A Option 3 Accounting and Financial Management 2B |
| | FINS2612 FINS2624 FINS2714 | (Honours) Australian Capital Markets Investments or Investments (Honours) Option 4 |
| e e e | Year 3 Session 1 ACCT3573 | Accounting and Financial Management 3A |

(Honours)

Option 5 Option 6

(Honours)

Auditing (Honours)

Honours Option

Applied Corporate Finance or

Applied Corporate Finance(Honours)

International Business Finance or

Accounting and Financial Management 3B

International Business Finance(Honours)

FINS3625

FINS3715

Session 2

ACCT3593

ACCT3718

FINS3616

FINS3716

Accounting and Finance Honours - Honours in Finance - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance with Honours in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from: LEGT7711 Legal Environment of Commerce

INFS1602 Computer Information Systems 1
(ii) Two options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment

FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management

Techniques

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3718, ECON2101, FINS2612, FINS2613. FINS3716.

Year 1

Session 1
ACCT1501
ACCON1101
ECON1202
Quantitative Methods A
Option 1

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2

Year 2 Session 1

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A

(Honours)

ECON2101 Microeconomics 2

FINS2613 Business Finance 2A Option 3

Session 2
ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B

(Honours)

FINS2612 Australian Capital Markets FINS2714 Investments (Honours)

Option 4

Year 3

Session 1
ACCT3563
ACCD3573
ACCOUnting and Financial Management 3A or
Accounting and Financial Management 3A
(Honours)

FINS3715 Applied Corporate Finance (Honours)

Option 5 Option 6

Session 2
ACCT3583
ACCOUNTING and Financial Management 3B or
ACCOUNTING and Financial Management 3B
(Honours)

ACCT3708 Auditing or ACCT3718 Auditing (H

ACCT3718 Auditing (Honours) or ACCT4819 Accounting for Financial Instruments and

Complex Transactions

FINS3716 International Business Finance (Honours) FINS3775 Research Methods in Finance 1

Year 4

Session 1
FINS4776 Business Finance 4A

FINS4779 Research Methods in Finance 2

Option 7

Session 2

FINS4777 Business Finance 4B or

FINS4778 Recent Developments in Banking Research

FINS4794 Thesis (Finance) FINS4798 Project Seminar

1500

Accounting and Information Systems – Pass – Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the

20th Century ECON2101 Microeconomics 2

ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economic Techniques A

ECON2208 Introduction to Operations Research FCON2209 **Business Econometrics and Forecasting** (ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 Quantitative Methods A ECON1202 LEGT7711 Legal Environment of Commerce Session 2 ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B INFS1602 Computer Information Systems 1 Year 2 Session 1 ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours) FINS2613 **Business Finance 2A** INES2609 Computer Information Systems Technology Option 1 Session 2 ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours) INFS2603 Computer Information Systems 2 Option 2 Option 3 Year 3 Session 1 ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours) INFS3605 Computer Systems Implementation INFS3608 **Database Systems** Option 4 Session 2 ACCT3583 Accounting and Financial Management 3B or **ACCT3593** Accounting and Financial Management 3B (Honours) ACCT3708 Auditing or Auditing (Honours) or ACCT3718 ACCT4819 Accounting and Financial Instruments and Complex Transactions INFS3607 Distributed Computer Systems

Option 5

1510 Accounting and Information Systems -Honours - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Hanaura laugi anggialising in Agas, mina and Inform

| Systems a c | vel specializing in Accounting and Information andidate shall pass the subjects as set ou e requirement that: |
|--|---|
| (i) One option ECOH2301 ECOH2313 | n must be chosen from: Management and Business Development Australian Economic Development in the |
| ECON2101 ECON2102 | 20th Century Microeconomics 2 Macroeconomics 2 |
| ECON2103 ECON2104 | Applied Microeconomics Applied Macroeconomics |
| ECON2116 ECON2206 | Japanese Economic Policy Quantitative Economic Techniques A |
| ECON2208 ECON2209 | Introduction to Operations Research Business Econometrics and Forecasting |
| (ii) One Hono ACCT4802 | ours option must be chosen from: Advanced Studies in Financial Accounting |
| ACCT4803 ACCT4804 | Regulation of Accounting Development of Accounting Thought |
| ACCT4809 ACCT4818 | Current Developments in Auditing Research Advanced Auditing Technologies |
| ACCT4819 | Accounting for Financial Instruments and Complex Transactions |
| ACCT4820 | Contemporary Issues in Management Accounting |
| ACCT4851 | Current Developments in Accounting Research – Financial |
| ACCT4856 ACCT4867 | Management Planning and Control Special Topic in Accounting |
| (iii) One Hone | ours option must be chosen from: Information Systems Security |
| INFS4805 | Information Systems Auditing |
| INFS4810 INFS4811 | Advanced Data Management Knowledge Based information Systems |
| INFS4812 INFS4825 | Managing Software Development Object Oriented Information Systems |
| INFS4848 INFS4853 INFS4857 | Information Systems Project Management Advanced Systems Management Information and Decision Technology |
| INFS4887 INFS4891 INFS4893 | Research Topics in Information Systems 2 Decision Support Systems Special Topic in Information Systems |
| 04000 | oposiai ropie in information dystems |

- (iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.
- (v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608.

Computer Information Systems Technology Accounting and Financial Management 3A Accounting and Financial Management 3B ACCT4852 **Current Developments in Accounting** Research - Managerial Research Topics in Information Systems 1 INFS4886 Honours Option 1 Session 2 ACCT4794 Thesis (Accounting) INFS4898 **Project Seminar** Honours Option 2

1800

Accounting and Japanese Studies - Pass - Full Time

1840

Accounting and Advanced Japanese Studies -Pass - Full-time**

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

Management and Business Development ECOH2301 ECOH2313 Australian Economic Development in the 20th Century

ECON2101 Microeconomics 2 Macroeconomics 2 ECON2102 Applied Microeconomics ECON2103 ECON2104 Applied Macroeconomics Japanese Economic Policy ECON2116

ECON2206 Quantitative Economic Techniques A Introduction to Operations Research ECON2208 **Business Econometrics and Forecasting** ECON2209

(ii) Five options must be chosen from List A or List B. At least four consecutive core units must be taken from List

List A

| JAPN1000 | Japanese Communication 1A |
|----------|---------------------------|
| JAPN1001 | Japanese Communication 1B |
| JAPN2000 | Japanese Communication 2A |
| JAPN2001 | Japanese Communication 2B |
| JAPN3000 | Japanese Communication 3A |
| JAPN3001 | Japanese Communication 3B |
| JAPN4000 | Japanese Communication 4A |
| JAPN4001 | Japanese Communication 4B |
| JAPN4100 | Japanese Communication 5A |
| JAPN4101 | Japanese Communication 5B |
| JAPN4200 | Japanese Communication 6A |
| JAPN4201 | Japanese Communication 6B |

List B

JAPN1500 Hospitality Japanese JAPN2400 Japanese Business and Management JAPN2500 Japanese Studies

JAPN3500 **Business Japanese**

- Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.
- ** Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 1840 Advanced Japanese Program.
- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

| Year 1 Session 1 | | FINS3635 | Options, Futures and Risk Management Techniques |
|-----------------------|---|-----------------------|---|
| ACCT1501 | Accounting and Financial Management 1A | FINS3775 | Research Methods in Finance 1 |
| ECON1101 | Microeconomics 1 | (ii) Two option | ons must be chosen from: |
| ECON1202 | Quantitative Methods A Option 1 | ECON2204 | |
| Session 2 | | ECON2208 ECON2212 | Introduction to Operations Research Applied Economic Statistics |
| ACCT1511 | Accounting and Financial Management 1B | | Applied Economic Citations |
| ECON1102 | Macroeconomics 1 | Year 1 Session 1 | |
| ECON1203 | Quantitative Methods B Option 2 | ACCT1501 | Accounting and Financial Management 1A |
| | Opion 2 | ECON1101 | Microeconomics 1 |
| Year 2 | | ECON1202 | Quantitative Methods A |
| Session 1 ACCT2522 | Accounting and Financial Management 2A or | | Option 1 (General Education Category A) |
| ACCT2532 | Accounting and Financial Management 2A | Session 2 ACCT1511 | Accounting and Financial Management 1B |
| FIN 100010 | (Honours) | ECON1102 | Macroeconomics 1 |
| FINS2613 LEGT7711 | Business Finance 2A Legal Environment of Commerce | ECON1203 | Quantitative Methods B |
| | Option 3 | | Option 2 (General Education Category B) |
| Session 2 | | Year 2 | |
| ACCT2542 | Accounting and Financial Management 2B or | Session 1 ECON2101 | Microeconomics 2 |
| ACCT2552 | Accounting and Financial Management 2B | ECON2206 | Quantitative Economic Techniques A |
| INFS1602 | (Honours) Computer Information Systems 1 | FINS2613 | Business Finance 2A |
| | Option 4 | | Option 3 |
| | Option 5 | Session 2 ECON2205 | Economic Optimization and Dynamics |
| Year 3 | | ECON2207 | Quantitative Economic Techniques B |
| Session 1 | | FINS2612 | Australian Capital Markets |
| ACCT3563 ACCT3573 | Accounting and Financial Management 3A or Accounting and Financial Management 3A | FINS2624 | Investments |
| ACC13573 | (Honours) | Year 3 | |
| ACCT3708 | Auditing or | Session 1 | F |
| ACCT3718 | Auditing (Honours) Option 6 | ECON3203 FINS3625 | Econometrics A Applied Corporate Finance |
| | Option 7 | 1 1/100020 | Option 4 |
| Session 2 | · | | Option 5 |
| ACCT3583 | Accounting and Financial Management 3B or | Session 2 ECON2209 | Business Francisco and Francisco |
| ACCT3593 | Accounting and Financial Management 3B (Honours) | ECON3204 | Business Econometrics and Forecasting Econometrics B |
| | Option 8 | FINS3616 | International Business Finance |
| | Option 9 | | Option 6 |
| | Option 10 | | |

Econometrics and Finance - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the degree at Pass level specializing in Econometrics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management
FINS3631 Regulation in Capital Markets
FINS3633 Regulation in Capital Markets
FINS3634 Real Estate Finance and Investment
FINS3644 Lending and Liquidity Management

2314

Econometrics and Finance – Honours – Full-time

Bachelor of Commerce BCom

To complete the requirements for the degree at Honours level specializing in Econometrics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from: FINS3630 Bank Financial Management

FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3634 Real Estate Finance and Investment
Lending and Liquidity Management
Options, Futures and Risk Management

Techniques

(ii) Two options must be chosen from: ECON2204 Linear Economics

ECON2208 Introduction to Operations Research

ECON2212 Applied Economic Statistics

(iii) The key question and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101

Microeconomics 1 ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2 ACCT1511

Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101 Microeconomics 2

ECON2206 Quantitative Economic Techniques A

FINS2613 **Business Finance 2A**

Option 3

Session 2 ECON2205 **Economic Optimization and Dynamics** ECON2207 Quantitative Economic Techniques B

Australian Capital Markets FINS2612 FINS2714 Investments (Honours)

Year 3

Session 1 ECON3203 Econometrics A

FINS3715 Applied Corporate Finance (Honours) Option 4

Option 5

Session 2 ECON2209

Business Econometrics and Forecasting Econometrics B

ECON3204

FINS3716 International Business Finance (Honours) Option 6

Year 4 Session 1

ECON4223 Applied Econometrics A

ECON4228 Thesis (Econometrics/Finance) FINS4776

Business Finance 4A

Session 2

ECON4224 Applied Econometrics B

ECON4228 Thesis (Econometrics/Finance) Business Finance 4B or

FINS4777

FINS4778 Recent Developments in Banking Research

2300

Economics and Finance - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the Pass degree specializing in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment

FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management

Techniques

(ii) One option must be chosen from:

ECON3103 Monetary Theory and Policy

ECON3105 Public Enterprise Economics and Cost

Benefit Analysis

ECON3107 **Economics of Labour Markets**

ECON3109 Economic Growth, Technology and Structural

Change FCQN3201 Mathematical Economics A

ECON3203 Econometrics A

(iii) One option must be chosen from:

ECON3104 International Monetary Economics

ECON3106 Public Finance

ECON3110 Developing Economies and World Trade

ECON3202 Mathematical Economics B

ECON3204 Econometrics B

IROB4703 Wage Determination or IROB3722 Wages and Incomes Policy

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 FCON2101 Microeconomics 2

ECON2206 Quantitative Economic Techniques A

Business Finance 2A FINS2613

Option 3

Session 2 ECON2102 Macroeconomics 2

ECON2207 Quantitative Economic Techniques B

FINS2612 Australian Capital Markets

FINS2624 investments Year 3 Session 1

ECON3101 Microeconomics 3

FINS3625 Applied Corporate Finance

Option 4 Option 5

Session 2 ECON3102

Macroeconomics 3

FINS3616 International Business Finance

Option 6 Option 7

2312

Economics and Finance - Honours in Finance _ Full_time

Bachelor of Commerce RC am

To complete the requirements for the award at the Honours level specializing in Economics and Finance with Honours in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Three options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance

FINS3632

Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management

Techniques

(ii) One option must be chosen from:

ECON3103 Monetary Theory and Policy

FCON3105 Public Enterprise Economics and Cost

Benefit Analysis

ECON3107 **Economics of Labour Markets** ECON3109 Economic Growth, Technology and Structural Change

ECON3201 Mathematical Economics A

ECON3203 Econometrics A

(iii) One option must be chosen from:

ECON3104 International Monetary Economics

ECON3106 Public Finance

ECON3110 Developing Economies and World Trade

ECON3202 Mathematical Economics B

ECON3204 Econometrics B

IROB4703 Wage Determination or IROB3722 Wages and Incomes Policy

(iv) The key questions and issues of Category C of the General Education Program are addressed in the Subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3121, ECON3122, FINS2613, FINS2612, FINS3716.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2121 Microeconomics 2 (Honours) ECON2206 Quantitative Economic Techniques A

FINS2613 Business Finance 2A

Option 3

Session 2

ECON2122 Macroeconomics 2 (Honours) ECON2207 Quantitative Economic Techniques B

FINS2612 Australian Capital Markets FINS2714 Investments (Honours)

Year 3

Session 1

ECON3121 Microeconomics 3 (Honours)

FINS3715 Applied Corporate Finance (Honours)

Option 4

Option 5

Session 2

ECON3122 Macroeconomics 3 (Honours)

FINS3716 International Business Finance (Honours)

Option 6 Option 7

Session 1 FINS4776

Year 4

Business Finance 4A

FINS4779 Research Methods in Finance 2

Option 8

Session 2

FINS4777 Business Finance 4B or

FINS4778 Recent Developments in Banking Research

FINS4794 Thesis (Finance)

FINS4798 Project Seminar

3000

Finance – Pass – Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass. the subjects as set out below with the requirement that:

(i) Four options must be chosen from:

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance FINS3632

Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634

Lending and Liquidity Management FINS3635 Options, Futures and Risk Management Techniques

FINS3775 Research Methods in Finance 1

| Year 1 Session 1 ACCT1501 ECON1101 ECON1202 | Accounting and Financial Management 1A Microeconomics 1 Quantitative Methods A Option 1 (General Education Category A) |
|---|---|
| Session 2 ACCT1511 ECON1102 ECON1203 | Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B Option 2 (General Education Category B) |
| Year 2 Session 1 ECON2101 FINS2613 | Microeconomics 2 Business Finance 2A Option 3 Option 4 |
| Session 2 FINS2612 FINS2624 | Australian Capital Markets Investments Option 5 Option 6 |
| Year 3 Session 1 FINS3625 | Applied Corporate Finance Option 7 Option 8 |
| Session 2 FINS3616 | International Business Finance Option 9 Option 10 |

Finance - Honours - Full-time

(i) Four options must be chosen from:

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out below with the requirement

FINS3630 Bank Financial Management FINS3631 Risk and Insurance FINS3632 Regulation in Capital Markets Real Estate Finance and investment FINS3633 Lending and Liquidity Management FINS3634 FINS3635 Options, Futures and Risk Management Techniques

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1 Session 1

Accounting and Financial Management 1A ACCT1501 ECON1101

Microeconomics 1

ECON1202 Quantitative Methods A Option 1 (General Education Category A)

Session 2 ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B Option 2 (General Education Category B)

Year 2 Session 1

Microeconomics 2 ECON2101 FINS2613 Business Finance 2A

> Option 3 Option 4

Session 2 FINS2612 Australian Capital Markets FINS2714 Investments (Honours)

> Option 5 Option 6

Year 3

Session 1 FINS3715 Applied Corporate Finance (Honours)

Option 7 Option 8

Session 2 International Business Finance (Honours) FINS3716

Research Methods in Finance 1

Option 9

Year 4 Session 1

FINS3775

FINS4776 Business Finance 4A

FINS4779 Research Methods in Finance 2

Option 10

Session 2

Business Finance 4B or FINS4777

Recent Developments in Banking Research **FINS4778**

FINS4794 Thesis (Finance)

FINS4798 **Project Seminar**

3500

Finance and Information Systems - Pass -Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

Bank Financial Management FINS3630

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management

FINS3635 Options, Futures and Risk Management

Techniques

FINS3775 Research Methods in Finance 1

- (ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.
- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

| Year 1 Session 1 ACCT1501 ECON1101 ECON1202 | Accounting and Financial Management 1A / Microeconomics 1 Quantitative Methods A / Option 1 |
|---|---|
| Session 2 ACCT1511 ECON1102 ECON1203 INFS1602 | Accounting and Financial Management 1B / Macroeconomics 1 Quantitative Methods B / Computer Information Systems 1 / |
| Year 2 Session 1 ECON2101 FINS2613 INFS2609 | Microeconomics 2 Business Finance 2A Computer Information Systems Technology A Option 2 |
| Session 2 FINS2612 FINS2624 INFS2603 | Australian Capital Markets Investments Computer Information Systems 2 Option 3 |

| | _ |
|-------|-----|
| Year | 3 |
| Sessi | ion |
| FINS | 363 |

1 Applied Corporate Finance

Computer Systems Implementation INFS3605 INFS3608 **Database Systems**

Option 4

Session 2

FINS3616 International Business Finance INFS3607 Distributed Computer Systems INFS3611 Information Systems Development Option 5

3512

Finance and Information Systems - Honours in Information Systems - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Information Systems with Honours in Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from: FINS3630 Bank Financial Management FINS3631 Risk and Insurance FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment

| FINS3634 FINS3635 | Lending and Liquidity Management Options, Futures and Risk Management Techniques |
|----------------------|--|
| FINS3775 | Research Methods in Finance 1 |

(ii) Two Honours options must be chosen from: INFS4774 Information Systems Security INFS4810 Advanced Data Management Knowledge Based Information Systems INFS4811 INFS4812 Managing Software Development INFS4825 Object Orientated Information Systems Information Systems Project Management INFS4848 INFS4853 Advanced Systems Management INFS4857 Information and Decision Technology INFS4891 Decision Support Systems

INFS4893 Special Topic in Information Systems (iii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612, FINS3716, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A Option 1

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2

Session 1 ECON2101 Microeconomics 2 FINS2613 Business Finance 2A

INFS2609 Computer Information Systems Technology

Option 2

Session 2 FINS2612 Australian Capital Markets FINS2714 Investments (Honours) INFS2603 Computer Information Systems 2

Option 3

Year 3 Session 1

FINS3715 Applied Corporate Finance (Honours) INFS3605 Computer Systems Implementation

INFS3608 **Database Systems**

Option 4 Session 2

FINS3716 International Business Finance (Honours) INFS3607 Distributed Computer Systems INFS3611 Information Systems Development

Option 5 or Honours Option 1

Year 4 Session 1 INFS4886

Research Topics in Information Systems 1

Honours Option 1 or Option 5 Honours Option 2

Session 2 INFS4794 INFS4887

INFS4898

Honours Thesis

Research Topic in Information Systems 2

Project Seminar

3511

Finance and Information Systems - Honours in Finance - Full-Time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Information Systems with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance

Regulation in Capital Markets FINS3632 Real Estate Finance and Investment FINS3633 Lending and Liquidity Management FINS3634 FINS3635

Options, Futures and Risk Management **Techniques**

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.

Year 1

Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

Quantitative Methods A ECON1202

Option 1

Session 2 Accounting and Financial Management 1B ACCT1511

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Computer Information Systems 1

INFS1602 Year 2

Session 1

ECON2101 Microeconomics 2 FINS2613 **Business Finance 2A**

INFS2609 Computer Information Systems Technology

Option 2

Session 2 FINS2612 Australian Capital Markets FINS2714 Investments (Honours)

INFS2603 Computer Information Systems 2

Option 3

Year 3

Session 1 FINS3715 Applied Corporate Finance (Honours) INFS3605 Computer Systems Implementation

INFS3608 **Database Systems**

Option 4

Session 2

FINS3716 International Business Finance (Honours)

FINS3775 Research Methods in Finance 1 INFS3607 Distributed Computer Systems INFS3611 Information Systems Development

Year 4

Session 1

FINS4776 Business Finance 4A

Research Methods in Finance 2 FINS4779

Option 5

Session 2

FINS4777 Business Finance 4B or

FINS4778 Recent Developments in Banking Research Honours Thesis FINS4794

FINS4798 Project Seminar

3800

Finance and Japanese Studies - Pass -**Full-time**

3840

Finance and Advanced Japanese Studies - Pass -Full-time**

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Japanese Studies a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment

FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management

Techniques

FINS3775 Research Methods in Finance 1

(ii) Seven options must be chosen from List A or List B. At least four consecutive core units must be taken from List A*:

Liet A

| LISTA | |
|----------|---------------------------|
| JAPN1000 | Japanese Communication 1A |
| JAPN1001 | Japanese Communication 1B |
| JAPN2000 | Japanese Communication 2A |
| JAPN2001 | Japanese Communication 2B |
| JAPN3000 | Japanese Communication 3A |
| JAPN3001 | Japanese Communication 3B |
| JAPN4000 | Japanese Communication 4A |
| JAPN4001 | Japanese Communication 4B |
| JAPN4100 | Japanese Communication 5A |
| JAPN4101 | Japanese Communication 5B |
| JAPN4200 | Japanese Communication 6A |
| JAPN4201 | Japanese Communication 6B |

List R

| JAPN1500 | Ho | spitality | Janan | ASA |
|----------|----|-----------|-------|-----|
| | | | | |

JAPN2400 Japanese Business and Management

JAPN2500 Japanese Studies

JAPN3500 Business Japanese

- * Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.
- ** Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 3840 Advanced Japanese Program.
- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Option 1

Session 2

ACCT1511 Accounting and Financial Management 18

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2

Year 2

Session 1 ECON2101 FINS2613

Microeconomics 2 Business Finance 2A

> Option 3 Option 4

Session 2

FINS2612 Australian Capital Markets

FINS2624 investments

Option 5

Option 6

Year 3

Session 1

FINS3625 Applied Corporate Finance

> Option 7 Option 8 Option 9

Session 2

FINS3616 International Business Finance

> Option 10 Option 11 Option 12

3810

Finance and Japanese Studies - Honours -Full-time

3860

Finance and Advanced Japanese Studies -Honours - Full-time**

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Japanese Studies a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management Techniques

(ii) Nine options must be chosen from List A or List B. At least eight consecutive core units must be taken from List A*:

List A

| JAPN1000 | Japanese Communication 1A |
|----------|---------------------------|
| JAPN1001 | Japanese Communication 1B |
| JAPN2000 | Japanese Communication 2A |
| JAPN2001 | Japanese Communication 2B |
| JAPN3000 | Japanese Communication 3A |
| JAPN3001 | Japanese Communication 3B |
| JAPN4000 | Japanese Communication 4A |
| JAPN4001 | Japanese Communication 4B |
| JAPN4100 | Japanese Communication 5A |
| JAPN4101 | Japanese Communication 5B |
| JAPN4200 | Japanese Communication 6A |
| JAPN4201 | Japanese Communication 6B |
| Liet B | |

List B

JAPN1500 Hospitality Japanese

JAPN2400 Japanese Business and Management

JAPN2500 Japanese Studies JAPN3500 **Business Japanese**

- * Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.
- ** Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 3860 Advanced Japanese Program.
- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.
- (iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1 Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 Quantitative Methods A ECON1202 Option 1 Session 2 Accounting and Financial Management 1B ACCT1511 ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B Option 2 Year 2 Session 1 ECON2101 Microeconomics 2 FINS2613 **Business Finance 2A** Option 3 Option 4 Session 2 **FINS2612** Australian Capital Markets FINS2714 Investments (Honours) Option 5 Option 6 Year 3 Session 1 FINS3715 Applied Corporate Finance (Honours) Option 7 Option 8 Option 9 Session 2 FINS3716 International Business Finance (Honours)

FINS3775 Research Methods in Finance 1 Option 10 Option 11

Year 4 Session 1 FINS4776

Business Finance 4A Option 12

Session 2 FINS4777

Business Finance 4B or

FINS4778 Recent Developments in Banking Research FINS4794 Thesis (Finance) Option 13

3811

Finance and Japanese Studies -Honours in Finance - Full-time

3861

Finance and Advanced Japanese Studies -Honours in Finance - Full-time**

Bachelor of Commerce RCom.

To complete the requirements for the award of the degree at Honours level specializing in Finance and Japanese Studies and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement

(i) Two options must be chosen from: FINS3630 Bank Financial Management FINS3631 Risk and Insurance Regulation in Capital Markets FINS3632 FINS3633 Real Estate Finance and Investment Lending and Liquidity Management FINS3634 Options, Futures and Risk Management FINS3635 **Techniques**

(ii) Seven options must be chosen from List A or List B. At least four consecutive core units must be taken from List

List A

| JAPN1000 | Japanese Communication 1A |
|----------|---------------------------|
| JAPN1001 | Japanese Communication 1B |
| JAPN2000 | Japanese Communication 2A |
| JAPN2001 | Japanese Communication 2B |
| JAPN3000 | Japanese Communication 3A |
| JAPN3001 | Japanese Communication 3B |
| JAPN4000 | Japanese Communication 4A |
| JAPN4001 | Japanese Communication 4B |
| JAPN4100 | Japanese Communication 5A |
| JAPN4101 | Japanese Communication 5B |
| JAPN4200 | Japanese Communication 6A |
| JAPN4201 | Japanese Communication 6B |

List B

Hospitality Japanese JAPN1500

Japanese Business and Management JAPN2400

JAPN2500 Japanese Studies JAPN3500 **Business Japanese**

- Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.
- ** Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 3861 Advanced Japanese Program.
- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.
- (iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

| Year 1 Session 1 ACCT1501 ECON1101 ECON1202 | Accounting and Financial Management 1A Microeconomics 1 Quantitative Methods A Option 1 | FINS3632 FINS3633 FINS3634 FINS3635 | Regulation in Capital Markets Real Estate Finance and Investment Lending and Liquidity Management Options, Futures and Risk Management Techniques Research Methods in Finance 1 |
|---|--|---|---|
| Session 2 ACCT1511 ECON1102 ECON1203 | Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B | subjects offe | er option must be chosen from undergraduate ered by either the School of Banking and Fi- e School of Marketing. |
| Year 2 | Option 2 | Year 1 Session 1 ACCT1501 | Accounting and Financial Management 1A |
| Session 1 ECON2101 | Microeconomics 2 | ECON1101 ECON1202 | Microeconomics 1 Quantitative Methods A |
| FINS2613 | Business Finance 2A Option 3 Option 4 | Session 2 | Option 1 (General Education Category A) |
| Session 2 FINS2612 | Australian Capital Markets | ACCT1511 ECON1102 ECON1203 | Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B |
| FINS2714 | Investments (Honours) Option 5 Option 6 | Year 2 | Option 2 (General Education Category B) |
| Year 3 Session 1 FINS3715 | Applied Corporate Finance (Honours) Option 7 | Session 1 ECON2101 FINS2613 MARK2012 MARK2032 | Microeconomics 2 Business Finance 2A Marketing Fundamentals Consumer Behaviour A |
| Session 2 | Option 8 Option 9 | Session 2 FINS2612 FINS2624 | Australian Capital Markets Investments |
| FINS3716 FINS3775 | International Business Finance (Honours) Research Methods in Finance 1 Option 10 | MARK2042 MARK2052 | Consumer Behaviour B Marketing Research |
| Year 4 Session 1 FINS4776 FINS4779 | Option 11 Business Finance 4A Research Methods in Finance 2 Option 12 | Year 3 Session 1 FINS3625 MARK3073 | Applied Corporate Finance Brand Management Option 3 Option 4 |
| Session 2 FINS4777 | Business Finance 4B or | Session 2 FINS3616 MARK3083 | International Business Finance Strategic Marketing Management |

Recent Developments in Banking Research FINS4778

FINS4794 Thesis (Finance) FINS4798 Project Seminar

Option 13

3600

Finance and Marketing - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Marketing a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management

FINS3631

Risk and Insurance

MARK3093

Finance and Marketing - Honours in Finance -**Full-time**

Corporate Policy and Marketing Strategy

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Marketing and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from: FINS3630 Bank Financial Management FINS3631 Risk and Insurance

Option 5

FINS3632 Regulation in Capital Markets

Real Estate Finance and Investment Lending and Liquidity Management Options, Futures and Risk Management

Techniques

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1551, ECON2101, FINS2612, FINS2613, FINS3716, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.

Year 1

Session 1 ACCT1501

Accounting and Financial Management 1A Microeconomics 1

ECON1101 ECON1202

Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101

Microeconomics 2 FINS2613 **Business Finance 2A** MARK2012 Marketing Fundamentals

MARK2032 Consumer Behaviour A

Session 2

FINS2612 Australian Capital Markets FINS2714 Investments (Honours) MARK2042 Consumer Behaviour B Marketing Research MARK2052

Year 3 Session 1 FINS3715

Applied Corporate Finance (Honours) MARK3073

Brand Management

Option 3 Option 4

Session 2 FINS3716

International Business Finance (Honours) **FINS3775** Research Methods in Finance 1 **MARK3083** Strategic Marketing Management

MARK3093 Corporate Policy and Marketing Strategy

Year 4 Session 1

FINS4776 **Business Finance 4A** FINS4779

Research Methods in Finance 2

Option 5

Session 2 FINS4777

Business Finance 4B or

FINS4778 Recent Developments in Banking Research

FINS4794 Thesis (Finance) FINS4798

Project Seminar

3612

Finance and Marketing - Honours in Marketing - Full-time

Bachelor of Commerce **BCom**

To complete the requirements for the award of the degree at Honours level specializing in Finance and Marketing and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirements that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management

Techniques

FINS3775 Research Methods in Finance 1

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3616, MARK2012, MARK2032, MARK2042, MARK2052, MARK7073, MARK7083,

Year 1

Session 1

MARK7093.

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101 FINS2613 MARK2012

Microeconomics 2 Business Finance 2A Marketing Fundamentals Consumer Behaviour A

MARK2032 Session 2 FINS2612

Australian Capital Markets

FINS2624 Investments

MARK2042 Consumer Behaviour B MARK2052 Marketing Research

Vear 3

Session 1 FINS3625

Applied Corporate Finance

MARK7022 Computer Applications in Marketing

(Honours)

MARK7073 **Brand Management (Honours)**

Option 3

Session 2

FINS3616 International Business Finance

MARK7083 Strategic Marketing Management (Honours) Corporate Policy and Marketing Strategy MARK7093

> (Honours) Option 4

| Session 1 MARK7201 MARK7202 MARK7204 | Research Methodology Seminar Special Topic In Marketing Thesis (Marketing) |
|---|--|
| Session 2 MARK7203 | Seminar in Marketing Theory |

Thesis (Marketing)

4001

MARK7207

MARK7204

Veer 4

Human Resource Management - Pass - Full-time

Bachelor of Commerce BCom

(i) One option must be chosen from:

To complete the requirements for the award of the degree at Pass level specializing in Human Resource Management a candidate shall pass the subjects as set out below with the requirement that:

Contemporary Issues in Marketing

| (i) One option | must be chosen nom. |
|-----------------|--|
| ECON2103 | Applied Microeconomics |
| ECON2104 | Applied Macroeconomics |
| ECON2105 | Marxian Political Economy |
| ECON2106 | Post Keynesian Political Economy |
| ECON2115 | Japanese International Economic Relations |
| ECON2116 | Japanese Economic Policy |
| ECON2117 | Economics of Tourism |
| ECON3112 | The New Industrialising Economics of East |
| | Asia |
| ECON3113 | Economic Development of ASEAN Countries |
| ECON3115 | Economics of Developing Countries |
| ECOH2301 | Management and Business Development |
| ECOH3303 | Transformation of the Japanese Economy |
| (ii) One option | n shall be taken from the following list of |

| subjects: | taken were also leneving not |
|-----------|--|
| IROB2711 | Labour Market Economics |
| IROB2715 | Labour History |
| IROB2717 | Social Aspects of Employment Relations |
| IROB2719 | Management of Organizations 1 |
| IROB2720 | Japanese Employment Relations |
| IROB2723 | Management of Organizations 2 |
| IROB3706 | Industrial Relations 3B |
| IROB3722 | Wages and Incomes Policies |
| /··· • | |

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

| Teari | |
|-----------|--|
| Session 1 | |
| ACCT1501 | Accounting and Financial Management 1A |
| ECON1101 | Microeconomics 1 |
| ECON1202 | Quantitive Methods A |
| | Option 1 |
| Session 2 | |

| ACCT1511 | Accounting and Financial Management 1B |
|----------|--|
| ECON1102 | Macroeconomics 1 |
| ECON1203 | Quantitative Methods B |
| IROB1701 | Industrial Relations 1A |

| IROB2719 IROB3720 | Management of Organizations 1 Industrial Law Option 2 Option 3 |
|----------------------|---|
| Session 2 | |
| IROB2704 | Industrial Relations 2B |
| IROB2718 | Human Resource Management |
| IROB3721 | Industrial Relations Methods Option 4 |
| Year 3 | |
| Session 1 | |
| IROB3705 | Industrial Relations 3A |
| | Option 5 |
| | Option 6 |
| Session 2 | |
| IROB3724 | Strategic Human Resource Management |
| | Option 7 |
| | Option 8 |

4015

Year 2 Session 1

Human Resource Management - Honours - Full-time

Bachelor of Commerce BCom

(i) One option must be chosen from: ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics

To complete the requirements for the award of the degree at Honours level specializing in Human Resource Management a candidate shall pass the subjects as set out below with the requirement that:

| | Applica Masi occomonios |
|----------|---|
| ECON2105 | Marxian Political Economy |
| ECON2106 | Post Keynesian Political Economy |
| ECON2115 | Japanese International Economic Relations |
| ECON2116 | Japanese Economic Policy |
| ECON2117 | Economics of Tourism |
| ECON3112 | The New Industrialising Economies of East |
| | Asia |
| ECON3113 | Economic Development in ASEAN Countries |
| ECON3115 | Economics of Developing Countries |
| ECOH2301 | Management and Business Development |

- ECOH3303 Transformation of the Japanese Economy
 (ii) One option must be one 56hr or two 28hr General
 Education Category A subject/s. One option must be one
 56hr or two 28hr Category B General Education subject/s.
- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, IROB1701, IROB2704, IROB2717, IROB3705

Year 1

| Session 1 | |
|-----------|--|
| ACCT1501 | Accounting and Financial Management 1A |
| ECON1101 | Microeconomics 1 |
| ECON1202 | Quantitative Methods A |
| | Option 1 |

Session 2 IROB3707 Industrial Relations Research Methods and Thesis Workshop

IROB3724 Strategic Human Resource Management

Option 7

Option 6

Year 4 Session 1 IROB2717

Social Aspects of Work and Unionism IROB4705 Employment Policy and Practice A IROB4733 Industrial Relations Seminar IROB4738 Thesis (Human Resource Management)

Session 2

IROB4703 Wage Determination IROB4706 Employment Policy and Practice B IROB4733 Industrial Relations Seminar Thesis (Human Resource Management) IROB4738

4800

Human Resource Management and Japanese Studies - Pass - Full-time

4840

Human Resource Management and Advanced Japanese Studies - Pass - Full-time**

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Human Resource Management and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) Six options must be chosen from List A or List B. At least four consecutive core units must be taken from List A*:

List A

JAPN1000 Japanese Communication 1A JAPN1001 Japanese Communication 1B JAPN2000 Japanese Communication 2A JAPN2001 Japanese Communication 2B JAPN3000 Japanese Communication 3A JAPN3001 Japanese Communication 3B **JAPN4000** Japanese Communication 4A JAPN4001 Japanese Communication 4B Japanese Communication 5A **JAPN4100** JAPN4101 Japanese Communication 5B **JAPN4200** Japanese Communication 6A JAPN4201 Japanese Communication 6B

List B

JAPN1500 Hospitality Japanese Japanese Business and Management JAPN2400

JAPN2500 Japanese Studies JAPN3500 **Business Japanese**

 Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.

** Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 4840 Advanced Japanese Program.

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1 ACCT1501

Accounting and Financial Management 1A

ECON1101 Microeconomics 1 Quantitative Methods A ECON1202

Option 1

Session 2 ACCT1511 ECON1102

Accounting and Financial Management 1B Macroeconomics 1

ECON1203 Quantitative Methods B Option 2

Year 2

Session 1 IROB1701 Industrial Relations 1A

IROB2719 Management of Organizations 1

Option 3 Option 4

Session 2 IROB2704

Industrial Relations 2B

IROR2718 Human Resource Management

Option 5

Option 6

Year 3 Session 1 IROB3705

Industrial Relations 3A

IROB2720 Japanese Employment Relations

IROB3720 Industrial Law

Option 7

Session 2 IROB3724 IROB3721

Strategic Human Resource Management

Industrial Relations Methods

Option 8

Option 9

Industrial Relations - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Students must complete one 56hr or two 28hr Category A subject/s and one 56hr or two 28hr Category B General Education subject/s. The second subject/s may be taken in Year 1 or Year 2

(ii) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2303 Economic Change in Modern China 1700-1949 ECOH2304 Economic Transformation in the People's Republic of China British Imperialism in the 19th and 20th ECOH2308 Centuries ECOH3303 Transformation of the Japanese Economy

ECON2101 Microeconomics 2 ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics ECON2105 Marxian Political Economy ECON2106 Post-Kevnesian Political Économy

(iii) Any one of the three subjects IROB2715 Labour History. IROB3720 Industrial Law and IROB3721 Industrial Relations Methods may, with the permission of the Head of School, be replaced with any one of:

IROB1702 Industrial Relations 1B IROB2712 Labour Market Policies IROB2714 Industrial Democracy IROB2716 Industrial Conflict IROB2717 Social Aspects of Work and Unionism IROB2718 **Human Resource Management** IROB2719 Management of Organizations 1 IROB2720 Japanese Employment Relations IROB2723 Management of Organizations 2 IROB3719 Industrial Relations Theory IROB3724 Strategic Human Resource Management

Year 1

Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2 Accounting and Financial Management 1B ACCT1511 Macroeconomics 1 ECON1102 ECON1203 Quantitative Methods B

> Industrial Relations 1A or Option 2 (General Education Category B)

Year 2 Session 1

IROB1701

IROB2703 Industrial Relations 2A Labour Market Economics IROB2711 IBOB1701 Industrial Relations 1A or

Option 2 (General Education Category B)

Option 3

Session 2

IROR2704 Industrial Relations 2B IROR2715 Labour History

> Option 4 Option 5

Year 3

Session 1 IROB3705

Industrial Relations 3A IROR3720

Industrial Law Option 6

Session 2

IROB3706 Industrial Relations 3B

IROB3721 Industrial Relations Methods

Option 7

4010 Industrial Relations - Honours - Full-time

Bachelor of Commerce RCom.

To complete the requirements for the award of the degree at Honours level specializing in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Students must complete one 56hr or two 28hr Category A subject/s and one 56hr or two 28hr Category B General Education subject/s, of which the second may be taken in Year 1 or Year 2.

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, IROB1701, IROB2703, IROB 2704, IROB3705, IROB3706.

(iii) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2303 Economic Change in Modern China 1700-1949

ECOH2304 Economic Transformation in the People's Republic of China

ECOH2308 British Imperialism in the 19th and 20th

Centuries ECOH3303 Transformation of the Japanese Economy

ECON2101 Microeconomics 2 ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics

ECON2105 Marxian Political Economy ECON2106 Post-Keynesian Political Economy

(iv) Either of the two subjects IROB2715 Labour History and IROB3720 Industrial Law may, with the permission of the Head of School, be replaced with any one of:

IROB1702 Industrial Relations 1B IROB2712 Labour Market Policies IROB2714 Industrial Democracy IROB2716 Industrial Conflict

IROR2717 Social Aspects of Work and Unionism IROB2718 Human Resource Management

IROB2719 Management of Organizations 1 IROB2720 Japanese Employment Relations IROB2723 Management of Organizations 2 IROB3719 Industrial Relations Theory

IROB3724 Strategic Human Resource Management

IROB3707 Option 7

Session 1 Industrial Relations Case Studies A IROB4731 IROB4733 Industrial Relations Seminar IROB4734 Thesis (Industrial Relations)

Session 2 IROB4732 Industrial Relations Case Studies B IROB4733 Industrial Relations Seminar IROB4734 Thesis (Industrial Relations)

5000 Information Systems – Pass – Full-time

Bachelor of Commerce BCom

Year 4

To complete the requirements for the award of the degree at Pass level specializing in Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

Management and Business Development ECOH2301 ECOH2313 Australian Economic Development in the

20th Century Microeconomics 2 ECON2101

ECON2102 Macroeconomics 2 ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics ECON2116 Japanese Economic Policy ECON2206 Quantitative Economic Techniques A ECON2208 Introduction to Operations Research

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be a 56hr or two 28hr Category B General Education subject/s.

Business Econometrics and Forecasting

Year 1

ECON2209

Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A LEGT7711 Legal Environment of Commerce

Session 2 ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2 Session 1

INFS2609

ACCT2522 Accounting and Financial Management 2A COMP1811 Computing 1 (Procedural)

Computer Information Systems Technology Option 1

Session 2 COMP1821

Computing 2 INFS2603 Computer Information Systems 2

Option 2

Option 3

Year 3

Session 1 INFS3605 Computer Systems Implementation

INFS3608 Database Systems

Option 4

Session 2

INFS3607 Distributed Computer Systems INFS3611 Information Systems Development

Option 5

5010 Information Systems – Honours – Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the

20th Century ECON2101 Microeconomics 2 FCON2102 Macroeconomics 2 ECON2103 Applied Microeconomics

| ECON2104 ECON2116 ECON2206 ECON2208 ECON2209 | Applied Macroeconomics Japanese Economic Policy Quantitative Economic Techniques A Introduction to Operations Research Business Econometrics and Forecasting |
|--|--|
| (ii) Two Hono | ours options must be chosen from: |
| INFS4774 | Information Systems Security |
| INFS4805 | Information Systems Auditing |
| INFS4810 | Advanced Data Management |
| INFS4811 | Knowledge Based Information Systems |
| INF\$4812 | Managing Software Development |
| INFS4825 | Object Oriented Information Systems |
| INFS4848 | Information Systems Project Management |
| INFS4853 | Advanced Systems Management |
| INFS4857 | Information and Decision Technology |
| INFS4891 | Decision Support Systems |
| INFS4893 | Special Topic in Information Systems |

- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.
- (iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2522, INFS1602, INES2603, INES2609, INES3605, INES3607, INES3608, INFS3611.

Year 1

Session 1

Accounting and Financial Management 1A ACCT1501

Microeconomics 1 ECON1101

ECON1202 Quantitative Methods A

LEGT7711 Legal Environment of Commerce

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2 Session 1

ACCT2522 Accounting and Financial Management 2A COMP1811 Computing 1 (Procedural)

INFS2609 Computer Information Systems Technology

Option 1

Session 2

COMP1821 Computing 2

INFS2603 Computer Information Systems 2

Option 2 Option 3

Year 3

Session 1 Computer Systems Implementation INFS3605

INFS3608 **Database Systems**

Option 4

Session 2

INFS3607 Distributed Computer Systems INFS3611 Information Systems Development

Option 5

Year 4 Session 1

INFS4886 Research Topics in Information Systems 1

Honours Option 1

Honours Option 2

Session 2

INFS4887 Research Topics in Information Systems 2

INFS4898 Project Seminar

INFS4794 Thesis (Information Systems)

6000

Marketing - Pass - Full-time

Bachelor of Commerce RC om

To complete the requirements for the award of the degree at Pass level specializing in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Candidates may choose to include GEOG3132 Marketing Geography as an option.

(ii) At least one option must be chosen from:

Management and Business Development ECOH2301

ECOH2303 Economic Change in Modern China

1700-1949

ECOH2304 Economic Transformation in the People's

Republic of China

British Imperialism in the 19th and 20th ECOH2308

Centuries

ECOH3303 Transformation of the Japanese Economy

ECON2101 Microeconomics 2 ECON2102 Macroeconomics 2

Applied Microeconomics ECON2103

ECON2104 Applied Macroeconomics ECON2105 Marxian Political Economy

ECON2106 Post-Kevnesian Political Économy

ECON2108 Industry Economics and Australian Industrial Policy

ECON3115 Economics of Developing Countries

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 MARK2012 Marketing Fundamentals MARK2032 Consumer Behaviour A

Option 3

Option 4

Session 2

56

MARK2042 Consumer Behaviour B MARK2052 Marketing Research

Option 5 Option 6

Year 3 Session 1

MARK3022 Computer Applications in Marketing

MARK3073 Brand Management Option 7

Session 2

MARK3083 Strategic Marketing Management MARK3093

Corporate Policy and Marketing Strategy

Option 8

6010 Marketing - Honours - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Candidates may choose to include GEOG3132 Marketing Geography as an option.

(ii) At least one option must be chosen from:

ECOH2301 Management and Business Development ECOH2303 Economic Change in Modern China 1700-1949

ECOH2304 Economic Transformation in the People's

Republic of China ECOH2308

British Imperialism in the 19th and 20th

Centuries

ECOH3303

Transformation of the Japanese Economy ECON2101 Microeconomics 2

ECON2102 Macroeconomics 2

ECON2103 Applied Microeconomics **Applied Macroeconomics** ECON2104

Marxian Political Economy ECON2105

Post-Keynesian Political Économy ECON2106 Industry Economics and Australian Industrial ECON2108

Policy

ECON3115 **Economics of Developing Countries**

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, MARK2012, MARK2032, MARK2042, MARK2052, MARK7022, MARK7073, MARK7083, MARK7093.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 MARK2012 Marketing Fundamentals MARK2032 Consumer Behaviour A

> Option 3 Option 4

Session 2 MARK2042

Consumer Behaviour B MARK2052 Marketing Research

> Option 5 Option 6

Year 3 Session 1

MARK7022 Computer Applications in Marketing (Honours)

MARK7073 Brand Management (Honours)

Option 7

Session 2

MARK7083 Strategic Marketing Management (Honours) **MARK7093** Corporate Policy and Marketing Strategy

(Honours)

Option 8

Year 4 Session 1

MARK7201 Research Methodology Seminar MARK7202 Special Topic in Marketing

MARK7204 Thesis (Marketing)

Session 2

MARK7203 Seminar in Marketing Theory MARK7207 Contemporary Issues in Marketing

MARK7204 Thesis (Marketing)

6100

Marketing and Accounting - Pass - Full Time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Accounting, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

ACCT3563 Accounting and Financial Management 3A or

Accounting and Financial Management 3A ACCT3573 (Honours)

ACCT3708 Auditing or

ACCT3718 Auditing (Honours)

ACCT4818 Advanced Auditing Technologies

ACCT4819 Accounting for Financial Instruments and

Complex Transactions

MARK3043 International Marketing MARK3053 Service Management MARK3063 **Promotions Management**

| (ii) One optio ECOH2301 ECOH2313 | on must be chosen from Management and Business Development Australian Economic Development in the | 6111 Marketing | g and Accounting - Honours in |
|---|---|-----------------------------|---|
| ECON2101 | 20th Century Microeconomics 2 | Marketing | g - Full Time |
| ECON2102 | | B I . I | |
| ECON2103 | | | f Commerce |
| ECON2104 ECON2116 | | BCom | |
| ECON2116 | | To complete | the requirements for the award of the degree |
| ECON2208 ECON2209 | Introduction to Operations Research Business Econometrics and Forecasting | at Honours I and with Ho | level specializing in Marketing and Accounting, nours in Marketing, a candidate shall pass the set out below with the requirement that: |
| Year 1 | | (i) Two optio | ons must be chosen from: |
| Session 1 ACCT1501 | Association and Financial Management 1.6 | ACCT3563 | Accounting and Financial Management 3A or |
| ECON1101 | Accounting and Financial Management 1A Microeconomics 1 | ACCT3573 | Accounting and Financial Management 3A |
| ECON1202 | Quantitative Methods A | ACCT0700 | (Honours) |
| | Option 1 (General Education Category A) | ACCT3708 ACCT3718 | Auditing or Auditing (Honours) |
| Session 2 | - · · · | ACCT4818 | Advanced Auditing Technologies |
| ACCT1511 | Accounting and Financial Management 1B | ACCT4819 | Accounting for Financial Instruments and |
| ECON1102 | Macroeconomics 1 | | Complex Transactions |
| ECON1203 INFS1602 | Quantitative Methods B Computer Information Systems 1 | MARK3043 MARK3053 | |
| 111151602 | Computer information systems i | MARK3063 | |
| Year 2 | | | on must be chosen from: |
| Session 1 | Association and Cinemaial Management CA as | ECOH2301 | Management and Business Development |
| ACCT2522 ACCT2532 | Accounting and Financial Management 2A or Accounting and Financial Management 2A | ECOH2313 | Australian Economic Development in the |
| ACCIECCE | (Honours) | | 20th Century |
| MARK2012 | Marketing Fundamentals | ECON2101 ECON2102 | Microeconomics 2 Macroeconomics 2 |
| MARK2032 | Consumer Behaviour A | ECON2102 | |
| | Option 2 (General Education Category B) | ECON2104 | |
| Session 2 ACCT2542 | Accounting and Financial Management OR or | ECON2116 | |
| ACCT2542 ACCT2552 | Accounting and Financial Management 2B or Accounting and Financial Management 2B | ECON2206 ECON2208 | |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (Honours) | ECON2208 | |
| MARK2042 | Consumer Behaviour B | | questions and issues of Category C of the |
| MARK2052 | Marketing Research Option 3 | General Edu | ication Program are addressed in the subjects: ACCT1511, ACCT2522, ACCT2532, |
| Year 3 | | ACCT2542 | 2, ACCT2552, ACCT3583, ACCT3593, |
| Session 1 | | | 2, MARK2032, MARK2042, MARK2052, |
| MARK3022 MARK3073 | Computer Applications in Marketing Brand Management | WARK/022, | MARK7073, MARK7083, MARK7093. |
| WATKS075 | Option 4 | Year 1 | |
| | Option 5 | Session 1 | Assessment and Figure 11 beauty 11 and 4 |
| Session 2 | | ACCT1501 ECON1101 | Accounting and Financial Management 1A Microeconomics 1 |
| ACCT3583 | Accounting and Financial Management 3B or | ECON1202 | Quantitative Methods A |
| ACCT3593 | Accounting and Financial Management 3B (Honours) | Session 2 | Option 1 (General Education Category A) |
| ACCT4820 | Contemporary Issues in Management Accounting | ACCT1511 ECON1102 | Accounting and Financial Management 1B Macroeconomics 1 |
| MARK3083 | Strategic Marketing Management | ECON1102 | |
| MARK3093 | Corporate Policy and Marketing Strategy | INFS1602 | Computer Information Systems 1 |
| | | Year 2 | |
| | | Session 1 ACCT2522 | Accounting and Financial Management 2A or |
| | | ACCT2532 | Accounting and Financial Management 2A (Honours) |

MARK2012

MARK2032

(Honours)

Marketing Fundamentals

Option 2 (General Education Category B)

Consumer Behaviour A

(ii) One option must be chosen from: MARK3043 International Marketing MARK3053 Service Management MARK3063 Promotions Management

Microeconomics 1 ECON1202 Quantitative Methods A

Macroeconomics 1

Quantitative Methods B

Accounting and Financial Management 1A

Option 1 (General Education Category A)

Accounting and Financial Management 1B

Option 2 (General Education Category B)

Year 1 Session 1 ACCT1501

ECON1101

Session 2 ACCT1511

ECON1102

ECON1203

| Session 2 ACCT2542 ACCT2552 MARK2042 MARK2052 | Accounting and Financial Management 2B or Accounting and Financial Management 2B (Honours) Consumer Behaviour B Marketing Research | Year 2 Session 1 ECON2101 ECON2206 MARK2012 MARK2032 | Marketing Fundamentals |
|--|--|--|---|
| 111741122052 | Option 3 | Session 2 | Consumer Bendylour A |
| Year 3 Session 1 MARK7022 MARK7073 | Computer Applications in Marketing (Honours) Brand Management (Honours) | ECON2102 ECON2207 ECON2209 MARK2042 MARK2052 | Quantitative Economic Techniques B or Business Econometrics and Forecasting Consumer Behaviour B |
| Wird III 7070 | Option 4 Option 5 | Year 3 Session 1 | |
| Session 2 ACCT3583 ACCT3593 | Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) | ECON3101 MARK3022 MARK3073 | Microeconomics 3 Computer Applications in Marketing Brand Management Option 3 |
| ACCT4820 | Contemporary Issues in Management Accounting | Session 2 | , |
| MARK7083 MARK7093 | Strategic Marketing Management (Honours) Corporate Policy and Marketing Strategy (Honours) | ECON3102 MARK3083 MARK3093 | Macroeconomics 3 Strategic Marketing Management Corporate Policy and Marketing Strategy Option 4 |
| Year 4 Session 1 MARK7201 MARK7202 | Research Methodology Seminar Special Topic In Marketing | | |
| MARK7204 Session 2 | Thesis (Marketing) | 6900 Marketing | and German Studies - Pass - |
| MARK7203 MARK7207 | Seminar In Marketing Theory Contemporary Issues in Marketing | Full-time | |
| MARK7204 | Thesis (Marketing) | Bachelor of BCom | f Commerce |
| 6200 Marketing | and Economics - Pass - Full-Time | Pass level s | the requirement for the award of the degree pecializing in Marketing and German Studie shall pass the subjects as set out below wi ent that: |
| Bachelor of BCom | | - | n must be chosen from: Management and Business Development Economic Change in Modern China 1700-1949 |
| | the requirements for the award of the degree | ECOH2304 | Economic Transformation in the People's Republic of China |
| at Pass level specializing in Marketing and Economics, a candidate shall pass the subjects as set out below with the requirement that: | | ECOH2308 | British Imperialism in the 19th and 20th Centuries |
| (i) One option | n must be chosen from List A. | ECOH3303 ECON2101 | Transformation of the Japanese Economy Microeconomics 2 |

| MARK3022 MARK3073 | Computer Applications in Marketing Brand Management Option 3 |
|--|---|
| Session 2 ECON3102 MARK3083 MARK3093 | Macroeconomics 3 Strategic Marketing Management Corporate Policy and Marketing Strategy Option 4 |
| 6900 Marketing Full-time | and German Studies - Pass - |
| Bachelor of BCom | Commerce |
| Pass level sp | the requirement for the award of the degree lecializing in Marketing and German Studie shall pass the subjects as set out below wi ent that: |
| (i) One option ECOH2301 ECOH2303 | n must be chosen from: Management and Business Development Economic Change in Modern China 1700-1949 |
| ECOH2304 | Economic Transformation in the People's Republic of China |
| ECOH2308 | British Imperialism in the 19th and 20th Centuries |
| ECOH3303 ECON2101 ECON2102 ECON2103 ECON2104 ECON2105 ECON2106 ECON2108 | Transformation of the Japanese Economy Microeconomics 2 Macroeconomics 2 Applied Microeconomics Applied Macroeconomics Marxian Political Economy Post-Keynesian Political Economy Industry Economics and Australian Indust Policy |
| ECON3115 | Economics of Developing Countries |
| | n must be one 56hr or two 28hr Category |

| Year 1 | |
|---------|---|
| Session | 1 |

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

GERS1200 German for Professional Purposes 1A

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

GERS1201 German for Professional Purposes 1B

Summer Course

Elective Language Study: Students may choose to attend a language course in Germany between November and January (scholarships available) or to attend a subsidised summer course at the Goethe Institute to gain additional proficiency and fluency.

Year 2 Session 1

ECOH2311 German Economy and Society GERS2200 German for Professional Purposes 2A MARK2012 Marketing Fundamentals MARK2032 Consumer Behaviour A Session 2 GERS2201 German for Professional Purposes 2B MARK2042 Consumer Behaviour B MARK2052 Marketing Research

Summer Course

Option 1 (Elective Language Study) as above.

Year 3

Session 1 GERS2300 German for Professional Purposes 3A MARK3022 Computer Applications in Marketing MARK3073 **Brand Management** Option 2

Session 2 GERS2301 MARK3083

German for Professional Purposes 3B Strategic Marketing Management MARK3093 Corporate Policy & Marketing Strategy Option 3

Formal Examination:

Elective: 'Wirtschaftsdeutsch International' (International Business German).

6400

Marketing and Human Resources Management - Pass - Full-time

Bachelor of Commerce **BCom**

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Human Resources Management, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from the undergraduate subjects offered by either the School of Marketing or the School of Industrial Relations and Organizational Behavior.

Year 1

Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A Option 1 (General Education Category A) Session 2 ACCT1511 Accounting and Financial Management 1B ECON1102

Macroeconomics 1 Quantitative Methods B ECON1203 IROB1701 Industrial Relations 1A

Year 2

Session 1 IROR2719 Management of Organizations 1 IROB3720 Industrial Law

MARK2012 Marketing Fundamentals MARK2032 Consumer Behaviour A

Session 2

IROB2704 Industrial Relations 2B

IROB2718 Human Resource Management MARK2042 Consumer Behaviour B MARK2052 Marketing Research

Year 3

Session 1 IROB3705 Industrial Relations 3A MARK3073 Brand Management Option 2

Option 3(General Education Category B)

Session 2

IROB3721 Industrial Relations Methods

IROB3724 Stategic Human Resource Management MARK3083 Strategic Marketing Management MARK3093 Corporate Policy and Marketing Strategy

6500

Marketing and Information Systems - Pass -Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the 20th Century

ECON2101 Microeconomics 2 ECON2102 Macroeconomics 2

ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economics Techniques A ECON2208 Introduction to Operation Research ECON2209 Business Econometrics and Forecasting

Marketing and Information Systems -Honours in Information Systems - Full-time

Bachelor of Commerce BCom

(i) One option must be chosen from:

To complete the requirements for the award of the degree at Honours level specializing in Information Systems and Marketing with Honours in Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

ECOH2301 Management and Business Development
Australian Economic Development in the
20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

| INFS4774 INFS4805 INFS4810 INFS4811 INFS4812 INFS4825 INFS4853 INFS4891 INFS4893 (iii) The key General Educ | urs options must be chosen from: Information Systems Security Information Systems Auditing Advanced Data Management Knowledge Based Information Systems Managing Software Development Object Oriented Information Systems Advanced Systems Management Information and Decision Technology Decision Support Systems Special Topic in Information Systems questions and issues of Category C of the |
|---|---|
| ACCT1501, A INFS3605, IN MARK2032 | ACCT1511, INFS1602, INFS2603, INFS2609, IFS3607, INFS3608, INFS3611, MARK2012, , MARK2042, MARK2052, MARK3022, MARK3083, MARK3093. |
| Year 1 Session 1 ACCT1501 ECON1101 ECON1202 | Accounting and Financial Management 1A Microeconomics 1 Quantitative Methods A Options 1 (General Education Category A) |
| Session 2 ACCT1511 ECON1102 ECON1203 INFS1602 | Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B Computer Information Systems 1 |
| Year 2 Session 1 MARK2012 MARK2032 INFS2609 | Marketing Fundamentals Consumer Behaviour A Computer Information Systems Technology Option 2 (General Education Category B) |
| Session 2 MARK2042 MARK2052 INFS2603 | Consumer Behaviour B Marketing Research Computer Information Systems 2 Option 3 |
| Year 3 Session 1 MARK3022 MARK3073 INFS3605 INFS3608 | Computer Applications in Marketing Brand Management Computer Systems Implementation Database Systems |
| Session 2 MARK3083 MARK3093 INFS3607 INFS3611 | Strategic Marketing Management Corporate Policy and Marketing Strategy Distributed Computer Systems Information Systems Development |
| Year 4 Session 1 INFS4886 | Research Topics in Information Systems 1 Honours Option 1 Honours Option 2 |
| Session 2 INFS4887 | Research Topics in Information Systems 2 |

INFS4898

INFS4794

Project Seminar

Thesis (Information Systems)

6511 Marketing and Information Systems Honours in Marketing - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Information Systems with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the

20th century

ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economics Policy

ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611, MARK2012, MARK2032, MARK2042, MARK2052, MARK7022, MARK7073, MARK7083, MARK7093.

Year 1

Session 1 ACCT1501 ECON1101

Accounting and Financial Management 1A Microeconomics 1

ECON1202 Quantitative Methods A

Options 1 (General Education Category A)

Session 2 ACCT1511

Accounting & Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2

Session 1
INFS2609 Computer Information Systems Technology
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A

Option 2 (General Education Category B)

Session 2 INFS2603 MARK2042 MARK2052

Computer Information Systems 2 Consumer Behaviour B Marketing Research

Option 3

Year 3

Session 1
INFS3605 Computer Systems Implementation
INFS3608 Database Systems

INFS3608 Database Systems
MARK7022 Computer Applications in Marketing

(Honours)
MARK7073 Brand Mar

MARK7073 Brand Management (Honours)

Session 2

INFS3607 INFS3611 Distributed Computer Systems Information Systems Development MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy
(Honours)

Year 4

Session 1 MARK7201

MARK7201 Research Methodology Seminar MARK7202 Special Topic In Marketing

MARK7204 Thesis (Marketing)

Session 2

MARK7203 Seminar In Marketing Theory
MARK7207 Contemporary Issues in Marketing

MARK7204 Thesis (Marketing)

6800

Marketing and Japanese Studies -- Pass -- Full-time

6840

Marketing and Advanced Japanese Studies - Pass - Full-time**

Bachelor or Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) Seven options must be chosen from List A or List B. At least four consecutive core units must be taken from List A*:

List A

JAPN1000 Japanese Communication 1A JAPN1001 Japanese Communication 1B JAPN2000 Japanese Communication 2A JAPN2001 Japanese Communication 2B JAPN3000 Japanese Communication 3A JAPN3001 Japanese Communication 3B JAPN4000 Japanese Communication 4A JAPN4001 Japanese Communication 4B JAPN4100 Japanese Communication 5A JAPN4101 Japanese Communication 5B JAPN4200 Japanese Communication 6A JAPN4201 Japanese Communication 6B

List B

JAPN1500 Hospitality Japanese JAPN2400 Japanese Business and Management

JAPN2500 Japanese Studies JAPN3500 Business Japanese

* Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.

** Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 6840 Advanced Japanese Program. (ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1 ACCT1501 ECON1101

Accounting and Financial Management 1A Microeconomics 1

Quantitative Methods A ECON1202

Option 1

Session 2 ACCT1511 ECON1102

Accounting and Financial Management 1B Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2

Year 2 Session 1

MARK2012 Marketing Fundamentals MARK2032 Consumer Behaviour A

> Option 3 Option 4

Session 2 MARK2042

Consumer Behaviour B MARK2052 Marketing Research

Option 5 Option 6

Year 3 Session 1

MARK3022 Computer Applications in Marketing MARK3073

Brand Management

Option 7 Option 8

Session 2 **MARK3083 MARK3093**

Strategic Marketing Management Corporate Policy and Marketing Strategy

Option 9 Option 10

Marketing and Japanese Studies - Honours in Marketing - Full-time

6861

Marketing and Advanced Japanese Studies -Honours in Marketing - Full-time**

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Japanese Studies with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Seven options must be chosen from List A or List B. At least four consecutive core units must be taken from List A*:

List A

List B

JAPN1500 Hospitality Japanese

JAPN2400 Japanese Business and Management JAPN2500 Japanese Studies

JAPN3500 **Business Japanese**

- (ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28 hr Category B General Education subject/s.
- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, MARK2012, MARK2032, MARK2042, MARK2052, MARK7022, MARK7073, MARK7083, MARK7093.

Year 1

Session 1 Accounting & Financial Management 1A ACCT1501 FCON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Option 1

^{*} Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.

Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 6861 Advanced Japanese Program.

Session 2 ACCT1511 Accounting & Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2

Year 2 Session 1

MARK2012 Marketing Fundamentals MARK2032 Consumer Behaviour A

Option 3
Option 4

Session 2

MARK2042 Consumer Behaviour B MARK2052 Marketing Research

Option 5 Option 6

Year 3 Session 1

MARK7022 Computer Applications in Marketing

(Honours)

MARK7073 Brand Management (Honours)

Option 7 Option 8

Session 2

MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy

(Honours) Option 9 Option 10

Year 4

Session 1

MARK7201 Research Methodology Seminar MARK7202 Special Topic In Marketing MARK7204 Thesis (Marketing)

W/41117204 11

Session 2

MARK7203 Seminar In Marketing Theory
MARK7207 Contemporary Issues in Marketing

MARK7204 Thesis (Marketing)

Marketing and Hospitality Management BCom (Pass – Full-time) 3491

To complete the requirements for the award of the degree at Pass level in Marketing and Hospitality Management, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

ACCT2522 Accounting and Financial Management 2A
ACCT3583 Accounting and Financial Management 3B
ACCH1301 Australia in the International Economy in the
20th Century
ECOH2301 Management and Business Development

ECON2209 Business Econometrics and Forecasting FINS2613 Business Finance 2A

GERS1000 Introductory German A or
GERS1001 Intermediate German A**
INFS1602 Computer Information Systems 1

INFS2606 Management Information Systems Design

IROB1701 Industrial Relations 1A IROB2703 Industrial Relations 2A JAPN1000 Japanese Communication 1A

JAPN1001 Japanese Communication 1B LEGT7711 Legal Environment of Commerce

LEGT7731 Legal Regulation of Marketing and Distribution MARK3022 Computer Applications in Marketing

MARK3043 International Marketing
MARK3063 Promotions Management

MARK3093 Corporate Policy and Marketing Strategy

** (full year subject - equivalent to 2 options)

(ii) One option must be chosen from: HOSP4002 Resort Management

HOSP4003 Communication Strategy in the Hospitality

industr

HOSP4004 Seminar in Hospitality Management

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28 hr Category B General Education subject/s.

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Session 2

ACCT1511 Accounting and Financial Management 1B FCON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

HOSP1999 Hospitality Industry Employment 1

Year 2

Session 1
ECON2117 Economics of Tourism
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A

Session 2

IROB2718 Human Resource Management HOSP2999 Hospitality Industry Employment 2 MARK2042 Consumer Behaviour B

MARK2052 Marketing Research

Option 1

Year 3 Session 1

HOSP3010 Legal Aspects of Tourism
MARK3073 Brand Management

Option 2

Session 2 HOSP3009 Financial Control in the Hospitality Industry HOSP3999 Hospitality Industry Employment 3 MARK3083

Strategic Marketing Management

Option 3

Year 4 Session 1

HOSP4013

Hospitality Management 1

Option 4 Option 5

Session 2

HOSP4014 Hospitality Management 2 HOSP4015 Hospitality Management 3

Note: During the first three sessions, candidates will undertake concurrent studies in Food and Beverage Operations in the TAFE Sector usually one day per week for each session. A course fee of approximately \$1800 is payable to the University at the time of enrolment.

Language studies are a requirement of the course. Students may undertake language units offered by the University or an approved 40 hour language course at the Institute of Languages. However, satisfactory completion of an external language course cannot be counted as an option. Also, an institute of Languages course attracts a separate fee of approximately \$300.

Attendance and satisfactory participation in a Communications Skills/Effective Public Speaking course, held over six weeks during the first semester of the second year attracts a separate fee of approximately \$60.

Co-operative Programs BCom 3501

Accounting Co-operative Program - Pass -Full-time

Bachelor of Commerce BCom

Entry to the program is at first year only, and through the scholarship selection procedures.

To complete the requirement for the award of the degree at Pass level specializing in Accounting in the Co-operative Program a candidate shall pass the subjects as set below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development Australian Economic Development in the ECOH2313

20th Century Microeconomics 2 ECON2101 ECON2102 Macroeconomics 2

Applied Microeconomics ECON2103 Applied Macroeconomics ECON2104 Japanese Economic Policy ECON2116

Quantitative Economics Techniques A ECON2206 ECON2208 Introduction to Operations Research ECON2209 **Business Econometrics and Forecasting**

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1

ACCT1501 Microeconomics 1

ECON1101 Quantitative Methods A ECON1202 LEGT7711 Legal Environment of Commerce

Session 2

Accounting and Financial Management 1B ACCT1511 ECON1102 Macroeconomics 1

Accounting and Financial Management 1A

ACCT3708 Auditing or ACCT3718

Option 7 Option 8

ECON1203 Quantitative Methods B INFS1602 Computer Information Systems 1

Year 2

Fast Track (January/February intensive teaching)

Accounting and Financial Management 2A or ACCT2522 ACCT2532 Accounting and Financial Management 2A (Honours)

ACCT2542 Accounting and Financial Management 2B or Accounting and Financial Management 2B ACCT2552

FINS2613 **Business Finance 2A**

> Option 1 Option 2 Option 3

Session 2 ACCT8691

Industrial Training 1 Option 4

Option 5

Year 3 Session 1

Session 1

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A

(Honours) ACCT8692 Industrial Training 2

Option 6 Session 2

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

> (Honours) Auditing (Honours)

Accounting and Finance Co-operative Program - Pass - Full-time

Bachelor of Commerce **BCom**

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Finance, in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

INFS1602 Computer Information Systems 1 LEGT7711 Legal Environment of Commerce

(ii) Two options must be chosen form:

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management

FINS3635 Options, Futures and Risk Management Techniques

FINS3775 Research Methods in Finance 1

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2

Year 2

Fast Track (January/February intensive teaching)

ACCT2522 Accounting and Financial Management 2A or

ACCT2532 Accounting and Financial Management 2A (Honours)

ACCT2542 Accounting and Financial Management 2B or

ACCT2552 Accounting and Financial Management 2B

(Honours)

Session 1

ECON2101 Microeconomics 2

FINS2613 Business Finance 2A

Option 3

Option 4

Session 2

ACCT8691 Industrial Training 1

FINS2612 Australian Capital Markets

FINS2624 Investments or

FINS2714 Investments (Honours)

Year 3

Fast Track (January/February Intensive Teaching)

ACCT3563 Accounting and Financial Management 3A or ACCT3573

Accounting and Financial Management 3A (Honours)

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

(Honours)

Session 1

ACCT8692 Industrial Training 2 FINS3625

Applied Corporate Finance or FINS3715 Applied Corporate Finance (Honours)

Option 5

Session 2 **ACCT3708**

Auditing or ACCT3718 Auditing (Honours) or

ACCT4819 Accounting for Financial Instruments and

Complex Transactions

FINS3616 International Business Finance or

International Business Finance (Honours) FINS3716

Option 6

Option 7

1590

Accounting and Information Systems Co-operative Program - Pass - Full-time

Bachelor of Commerce BCom

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level, specializing in Accounting and Information Systems in the Co-operative program a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the

> 20th Century Microeconomics 2

ECON2101 ECON2102 Macroeconomics 2

ECON2103 Applied Microeconomics ECON2104 Applied Macroeconomics

ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economics Techniques A

ECON2208 Introduction to Operations Research ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

LEGT7711 Legal Environment of Commerce Session 2 ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Year 2

INFS1602

Fast Track (January/February intensive teaching)

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A

Computer Information Systems 1

(Honours)

ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B

(Honours)

Session 1

FINS2613 **Business Finance 2A**

INFS2609 Computer Information Systems Technology

Option 1 Option 2

Session 2

INFS2603 Computer Information Systems 2

INFS2691 Industrial Training 1

Option 3

Year 3

Fast Track (January/February intensive teaching)

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A

ACCT3583

Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

(Honours)

Session 1 INFS3608

Database Systems INFS3692 Industrial Training 2

Option 4

Session 2

INFS3607 Distributed Computer Systems INFS3611 Information Systems Development

ACCT3708 Auditing or

ACCT3718 Auditing (Honours)

Option 5

1890

Accounting and Japanese Studies Co-operative Program – Pass – Full-time

1898

Accounting and Advanced Japanese Studies -Co-operative Program - Pass - Full-time**

Bachelor of Commerce BCom

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies in the Co-operative Program, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development ECOH2313 Australian Economic Development in the

20th Century

ECON2101 Microeconomics 2 ECON2102 Macroeconomics 2 ECON2103 **Applied Microeconomics**

ECON2104 Applied Macroeconomics ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economics Techniques A ECON2208 Introduction to Operations Research ECON2209 Business Econometrics and Forecasting

(ii) Five options must be chosen from List A or List B. At least four consecutive core units must be taken from List A*:

List A

| JAPN1000 | Japanese Communication 1A |
|----------|---------------------------|
| JAPN1001 | Japanese Communication 1B |
| JAPN2000 | Japanese Communication 2A |
| JAPN2001 | Japanese Communication 2B |
| JAPN3000 | Japanese Communication 3A |
| JAPN3001 | Japanese Communication 3B |
| JAPN4000 | Japanese Communication 4A |
| JAPN4001 | Japanese Communication 4B |
| JAPN4100 | Japanese Communication 5A |
| JAPN4101 | Japanese Communication 5B |
| JAPN4200 | Japanese Communication 6A |
| JAPN4201 | Japanese Communication 6B |

List B

JAPN1500 Hospitality Japanese

Japanese Business and Management JAPN2400

JAPN2500 Japanese Studies JAPN3500 **Business Japanese**

^{*} Students with no Japanese should enrol in first year in JAPN1000 and 1001. Students with H.S.C. or equivalent competence will be enrolled subject to placement test at a suitable level.

^{**} Students who expect to complete their language sequence with JAPN4101 or higher should enrol in program 1898 Advanced Japanese Program.

⁽iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501
ACCON1101
ECON1202
Quantitative Methods A
Option 1

Session 2

ACCT1511 Accounting and Financial Management 1B FCON1102 Maggeeonomics 1

ECON1203 Quantitative Methods B

Option 2

Year 2

Fast Track (January/February intensive teaching)

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A

(Honours)

ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B

(Honours)

Session 1

FINS2613 Business Finance 2A

LEGT7711 Legal Environment of Commerce

Option 3 Option 4 Session 2

ACCT8691 Industrial Training 1

INFS1602 Computer Information Systems 1

Option 5

Year 3

Fast Track (January/February intensive teaching)

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A

(Honours)

ACCT3583 Accounting and Financial Management 3B or

ACCT3593 Accounting and Financial Management 3B

(Honours)

Session 1

ACCT3708 Auditing or ACCT3718 Auditing (Ho

ACCT3718 Auditing (Honours) ACCT8692 Industrial Training 2

Option 6

Session 2

Option 7 Option 8 Option 9 Option 10

Bachelor of Economics BEC 3541

2001

Econometrics - Pass - Full-time

Bachelor of Economics

BEc

To complete the requirements for the award of the degree at Pass level in Econometrics a candidate shall pass the subjects as set out below with the requirement that two subjects (Options 3 and 4) must be chosen from List D at the end of this section.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECONTION WILCOSCONOMICS

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1

ECON2101 Microeconomics 2

ECON2204 Linear Economics

ECON2206 Quantitative Economic Techniques A

Option 3

Session 2 ECON2102

Macroeconomics 2

ECON2205 ECON2207 Economic Optimization and Dynamics
Quantitative Economic Techniques B

Option 4

Year 3

Session 1 ECON3101

ECON3101 Microeconomics 3 ECON3201 Mathematical Econ

CON3201 Mathematical Economics A

ECON3203 Econometrics A

Session 2

ECON3102 Macroeconomics 3

ECON3202 Mathematical Economics B

ECON3204 Econometrics B

2002

6R

Economic History - Pass - Full-time

Bachelor of Economics REC

To complete the requirements for the award of the degree at Pass level in Economic History a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two subjects (Options 6 and 7) must be chosen from one of the combinations in List A at the end of this section.
- (ii) One subject must be chosen from List B.
- (iii) Three subjects must be chosen from List C.

Session 1

ACCT1501

ECON1101 Microeconomics 1

ECON1202

Quantitative Methods A

Option 1 (General Education Category A)

Accounting and Financial Management 1A

Session 2 ACCT1511 ECON1203

Accounting and Financial Management 1B ECON1102

Macroeconomics 1 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101

Microeconomics 2

ECON2206 Quantitative Economic Techniques A

ECOH2312 The Industrial Revolution

Option 3

Session 2

ECON2102 Macroeconomics 2

ECON2207 ECOH2313

Quantitative Economic Techniques B or Australian Economic Development in the

20th Century Option 4 Option 5

Year 3

Session 1

ECON3101 Microeconomics 3

ECOH3301 The History of Economic Analysis

Option 6

Session 2

ECON3102 Macroeconomics 3

Option 7 Option 8

2000

Economics - Pass - Full-time

Bachelor of Economics

RFc

To complete the requirements for the award of the degree at Pass level in Economics a candidate shall pass the subjects as set out below. Options must be chosen subject to Rule 12 and the following restrictions:

- (i) At least two options must be chosen from a sequenced combination of List A subjects (Options 7 and 9).
- (ii) No more than three options can consist of subjects which do not have a prerequisite subject.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A/

ECON1101 Microeconomics 1 > ECON1202 Quantitative Methods A

Option 1 (General Education Category A) /

Session 2

ACCT1511

Accounting and Financial Management 18 Macroeconomics 1 \ ECON1102

Quantitative Methods B J ECON1203

Option 2 (General Education Category B)

Year 2

Session 1

Microeconomics 2 √ ECON2101

FCON2206 Quantitative Economic Techniques A ...

Option 3

Option 4

Session 2

Macroeconomics 2 ECON2102

Quantitative Economic Techniques B or ECON2207

ECOH2313 Australian Economic Development in the

20th Century Option 5 Option 6

Vear 3

Session 1

ECON3101 Microeconomics 3

Option 7

Option 8

Session 2

FCON3102

Macroeconomics 3

Option 9

Option 10

2010 Economics - Honours - Full-time

Bachelor of Economics REC

To complete the requirements for the award of the degree at Honours level in Economics a candidate shall pass the subjects as set out below with the requirement that:

- (a) Options must be chosen subject to Rule 12 and the following restrictions:
- (i) Four options must be chosen from the combinations in List A (options 7 and 10 for one combination and options 11 and 12 for the other).
- (ii) No more than three options can consist of subjects which do not have a prerequisite subject.
- (iii) At least one option must be chosen from subjects with prefix ECOH (Note: This program provides a disciplinary minor in Econometrics).
- (b) The key questions and issues of Category C of the General Education Program are addressed in the subjects:

| ACCT1501 | , ACCT1511, ECON2121, ECON2122, ECON3121, ECON3122, ECON3121, ECON3122, ECON3114. |
|---|---|
| Year 1 Session 1 ACCT1501 ECON1101 ECON1202 | Accounting and Financial Management 1A Microeconomics 1 Quantitative Methods A Option 1 (General Education Category A) |
| Session 2 ACCT1511 ECON1102 ECON1203 | Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B Option 2 (General Education Category B) |
| Year 2 | |

| ECON1203 | Option 2 (General Education Category B) |
|---|---|
| Year 2 Session 1 ECON2121 ECON2206 | Microeconomics 2 (Honours) Quantitative Economic Techniques A Option 3 Option 4 |
| Session 2 ECON2122 ECON2207 ECOH2313 | Macroeconomics 2 (Honours) Quantitative Economic Techniques B or Australian Economic Development in the 20th Century Option 5 |
| Year 3 Session 1 ECON3121 | Microeconomics 3 (Honours) |

| | Option 5 |
|---------------------|--|
| Year 3 Session 1 | |
| ECON3121 | Microeconomics 3 (Honours) Option 6 Option 7 Option 8 |
| Session 2 | |
| ECON3114 | Economic Methodology |
| ECON3122 | Macroeconomics 3 (Honours) Option 9 Option 10 |

| Year 4 | |
|-----------------------|---|
| Session 1 | |
| ECON4121 | Microeconomics 4 |
| ECON4126 | Economics Honours Thesis Seminar |
| ECON4127 | Thesis (Economics) |
| | Option 11 |
| Session 2 | |
| ECON4122 | Macroeconomics 4 |
| ECON4126 | Economics Honours Thesis Seminar |
| ECON4127 | Thesis (Economics) |
| | Option 12 |
| | |
| 2100 Economic | s and Accounting – Pass – Full-time |
| | f Economics |
| BEc | |
| at Pass leve | the requirements for the award of the degree I specializing in Economics and Accounting a hall pass the subjects as set out below with the that: |
| • | ns must be chosen from one of the combina- |
| ii) One optic | on must be chosen from! |
| ACCT3708 | Auditing or (1) |
| ACCT3718 | Auditing (Honours) |
| CCT4818 | Advanced Auditing Technologies |
| CCT4819 | Accounting for Financial Instruments and |
| CCT4820 | Complex Transactions Contemporary Issues in Management Accounting |
| | options 2-6 must be one 56hr or two 28hr |
| Category B (| General Education subject/s. |
| Year 1 | |
| Session 1 ACCT1501 | Assembles and Florestable |
| CON1101 | Accounting and Financial Management 1A Microeconomics 1 |
| CON1101 | Quantitative Methods A |
| | Option 1 (General Education Category A) |
| Session 2 | |
| CCT1511 | Accounting and Financial Management 1B |
| CON1102 | Macroeconomics 1 |
| CON1203 | Quantitative Methods B / |
| NF\$1602 | Computer Information Systems 1 |
| ear 2 | |
| Session 1 | |
| ACCT2522 | Accounting and Financial Management 2A or |
| ACCT2532 | Accounting and Financial Management 2A |
| | (Honours) |
| CON2101 | Microeconomics 2 -/ |
| CON2206 | Quantitative Economic Techniques A |
| INS2613 | Business Finance 2A |
| Session 2 | ₩ |
| CCT2542 | Accounting and Financial Management 2B or |
| CCT2552 | Accounting and Financial Management 2B (Honours) |
| CON2102 | Macroeconomics 2 |
| CON2207 | Quantitative Economic Techniques B or |
| COHOOTO | Australian Engage Development in the |

Australian Economic Development in the

20th Century Option 2

ECOH2313

Option 3 Option 4

Session 2

70

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

(Honours)
ECON3102 Macroeconomics 3
Option 5

Option 5 Option 6

2800 Economics and Asian Studies - Pass - Full-time

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Economics and Asian Studies, a candidate shall pass the subjects as set out below with the requirement that subjects to be chosen must comprise:

- (i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in four consecutive core units of Japanese beginning with JAPN1000 Japanese Communication 1A and JAPN1001 Japanese Communication 1B. Students entering the Japanese language program with H.S.C. competence will be admitted to a suitable level, subject to a placement test.
- (ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.
- (iii) One 56hr or two 28hr Category A General Education subject/s. One 56hr or two 28hr Category B General Education subject/s.

Year 1 Session 1 ACCT1501 ACCON1101 ACCON1101 ACCOUnting and Financial Management 1A Microeconomics 1 CON1202 Quantitative Methods A Option 1 Session 2

Session 2
ACCT1511
Accounting and Financial Management 1B
ECON1102
Macroeconomics 1
ECON1203
Quantitative Methods B
Option 2

Year 2
Session 1
ECON2101
ECON2206
ECOH2305
Microeconomics 2
Quantitative Economic Techniques A
Modern Asian Economic History
Option 3
Session 2
ECON2102
Macroeconomics 2

ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECOH2313 Australian Economic Development in the
20th Century
Option 4
Option 5

Session 1 ECON3101 Microeconomics 3

Year 3

ECON3109 Economic Growth, Technology and

Structural Change*
Option 6
Option 7

Session 2
ECON3102 Macroeconomics 3

Option 9

ECON3110 Developing Economies and World Trade*
Option 8

*With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

2810 Economics and Asian Studies – Honours – Full-time

Bachelor of Economics BEc

To complete the requirement for the award of the degree at Honours level in Economics and Asian Studies, a candidate shall pass the subjects as set out below with the requirement that subjects to be chosen must comprise:

- (i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in four consecutive core units of Japanese beginning with JAPN1000 Japanese Communication 1A and JAPN1001 Japanese Communication 1B. Students entering the Japanese language program with H.S.C. competence will be admitted to a suitable level, subject to a placement test.
- (ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.
- (iii) One 56hr or two 28hr Category A General Education subject/s. One 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121,

Year 1

| Session | |
|---------|--|
| | |

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203

Quantitative Methods B

Option 2

Year 2

Session 1 ECON2121 Microeconomics 2 (Honours)

ECON2206 Quantitative Economic Techniques A

ECOH2305 Modern Asian Economic History

Option 3

Session 2 ECON2122

Macroeconomics 2 (Honours)

ECON2207 Quantitative Economic Techniques B or

ECOH2313 Australian Economic Development in the

20th Century Option 4

Option 5

Year 3

Session 1

ECON3109 Economic Growth, Technology and

Structural Change*

ECON3122 Macroeconomics 3 (Honours)

Option 6

Option 7

Session 2

ECON3110 Developing Economies and World Trade*

ECON3121 Microeconomics 3 (Honours)

Option 8

Option 9

Year 4

Session 1

ECON4121 Microeconomics 4

ECON4126 Economics Honours Thesis Seminar

ECON4127 Thesis** (Economics)

Option 10

Session 2

ECON4122 Macroeconomics 4

ECON4126 Economics Honours Thesis Seminar

ECON4127 Thesis** (Economics)

*With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

**The thesis must focus on the Asian country or region which has been studied throughout the degree.

2210

Economics and Econometrics - Honours -Full_time

Bachelor of Economics

REC

To complete the requirements for the award of the degree at Honours level in Economics and Econometrics a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two subjects (Options 3 and 4) must be chosen from List
- (ii) Two subjects (Options 5 and 6) must be chosen from one of the combinations in List A.
- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3122, ECON3121.

Year 1

Session 1 ACCT1501

Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2 Accounting and Financial Management 1B

ACCT1511 ECON1102

Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1

ECON2121 Microeconomics 2 (Honours)

ECON2204 Linear Economics

ECON2206 Quantitative Economic Techniques A

Option 3

Session 2

Macroeconomics 2 (Honours) ECON2122 ECON2205

Economic Optimization and Dynamics Quantitative Economic Techniques B ECON2207

Option 4

Year 3 Session 1

ECON3122 Macroeconomics 3 (Honours) ECON3201 Mathematical Economics A

ECON3203 Econometrics A

Option 5

Session 2

ECON3121 Microeconomics 3 (Honours) ECON3202 Mathematical Economics B

ECON3204 Econometrics B

Option 6

Year 4

Session 1

ECON4121 Microeconomics 4

ECON4126 Economics Honours Thesis Seminar

ECON4223 Applied Econometrics A ECON4227 Thesis (Econometrics)

Session 2

FC0N4122 Macroeconomics 4

Economics Honours Thesis Seminar ECON4126

ECON4224 Applied Econometrics B

ECON4227 Thesis (Econometrics)

2215

Economics and Economic History – Honours Full-time

Rachelor of Economics

BEc

To complete the requirements for the award of the degree at the Honours level in Economics and Economic History a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two subjects (Options 6 and 8) must be chosen from one of the combinations in List A.
- (ii) One subject must be chosen from List B.
- (iii) Five subjects must be chosen from List C.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121.

Year 1 Session 1 ACCT1501

Accounting and Financial Management 1A

ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2 ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECOH2312 The Industrial Revolution FCON2121 Microeconomics 2 (Honours)

Quantitative Economic Techniques A **ECON2206**

Option 3

Session 2 ECON2122 Macroeconomics 2 (Honours)

Quantitative Economic Techniques B or ECON2207 Australian Economic Development in the ECOH2313

20th Century Option 4

Option 5

Year 3 Session 1

ECOH3301 The History of Economic Analysis ECON3122 Macroeconomics 3 (Honours)

> Option 6 Option 7

Session 2

ECON3121 Microeconomics 3 (Honours)

Option 8 Option 9

Option 10

Year 4

Session 1 ECOH4323

Approaches to Social and Economic History

Thesis (Economic History) ECOH4327

ECON4121 Microeconomics 4

ECON4126 **Fconomics Honours Thesis Seminar**

Session 2

Seminar in Research Methods ECOH4325 Thesis (Economic History)

ECOH4327 Macroeconomics 4 ECON4122

ECON4126 Economics Honours Thesis Seminar

2302

Fronomics and Finance – Pass – Full-time

Bachelor of Economics

RFc

To complete the requirements for the award of the degree at Pass level in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.
- (ii) Two subjects (Options 5 and 7) must be chosen from List E.

Year 1

Session 1

Accounting and Financial Management 1A ACCT1501 ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101 Microeconomics 2

Quantitative Economic Techniques A FCQN2206

FINS2613 Business Finance 2A

Option 3

Session 2 ECON2102 Macroeconomics 2

ECON2207 Quantitative Economic Techniques B

FINS2612 Australian Capital Markets

FINS2624 Investments Year 3 Session 1

ECON3101 Microeconomics 3

FINS3625 Applied Corporate Finance

Option 4 Option 5

Session 2

FCON3102 Macroeconomics 3

FINS3616 International Business Finance

> Option 6 Option 7

2310

Economics and Finance - Honours - Full-time

Bachelor of Economics RFc

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.
- (ii) Two subjects (Options 5 and 7) must be chosen from List E.
- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3122, ECON3121, FINS2612, FINS2613, FINS3716

Year 1

Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 Quantitative Methods A ECON1202 Option 1 (General Education Category A) Session 2 ACCT1511 Accounting and Financial Management 1B Macroeconomics 1

ECON1102

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2

Session 1 ECON2121 Microeconomics 2 (Honours) FCON2206 Quantitative Economic Techniques A FINS2613 **Business Finance 2A**

Option 3

Session 2

ECON2122 Macroeconomics 2 (Honours) ECON2207 Quantitative Economic Techniques B FINS2714 investments (Honours)

FINS2612 Australian Capital Markets Vear 3 Session 1

ECON3122 Macroeconomics 3 (Honours)

FINS3715 Applied Corporate Finance (Honours)

Option 4 Option 5

Session 2 ECON3121

Microeconomics 3 (Honours)

FINS3716 International Business Finance (Honours)

> Option 6 Option 7

Year 4 Session 1

ECON4121 Microeconomics 4 FINS4776 Business Finance 4A

FCON4126 Economics Honours Thesis Seminar or

FINS4798 **Project Seminar** ECON4128 Thesis (Economics/Finance)*

Session 2

ECON4122 Macroeconomics 4 FINS4777 Business Finance 4B or

FINS4778 Recent Developments in Banking Research ECON4126 **Economics Honours Thesis Seminar or**

FINS4798 Project Seminar

ECON4128 Thesis (Economics/Finance)*

*The Thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.

2900

BEc

Economics and German Studies - Pass -**Full-time**

Bachelor of Economics

To complete the requirements for the award of the degree at Pass level in Economics and German Studies, a candidate shall pass the subjects set out below.

Options must be chosen subject to Rules 9 and 12 and the following restrictions:

- (i) Two options must be chosen from a sequenced combination of List A subjects (Option 3 and 5).
- (ii) One option must be chosen from List G.

Year 1 Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

GER\$1200 German for Professional Purposes 1A

Session 2

ACCT1511 Accounting and Financial Management 1B ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

GERS1201 German for Professional Purposes 1B

Summer Course

Elective Language Study: Students may choose to attend a language couse in Germany between November and January (scholarships available) or to attend a subsidised summer course at the Goethe Institute to gain additional proficiency and fluency.

Year 2

Session 1 ECOH2311 German Economy and Society

Microeconomics 2 ECON2101

Quantitative Economic Techniques A ECON2206 German for Professional Purposes 2A GERS2200

Session 2

ECON2102 Macroeconomics 2

ECON2207 Quantitative Economic Techniques B or ECON2209 Business Econometrics and Forecasting or

A Subject with prefix ECOH

GERS2201 German for Professional Purposes 2B

Option 1

Summer Course

(Elective Language Study) as above.

Year 3

Session 1 ECON3101

Microeconomics 3

German for Professional Purposes 3A GERS2300

Option 2 Option 3

Session 2

ECON3102 Macroeconomics 3

GERS2301 German for Professional Purposes 3B

Option 4 Option 5

Formal Examination:

Flective: 'Wirtschaftsdeutsch International' (International Business German).

2401

Economics and Human Resource Management - Pass - Full-time

Bachelor of Economics BEc

To complete the requirements for the award of the Degree at Pass level specializing in Economics and Human Resource Management a candidate shall pass the subjects as set out below with the requirement that three subjects must be chosen from list H.

Year 1

Session 1 ACCT1501

Accounting and Financial Management 1A Microeconomics 1

ECON1101 ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B Macroeconomics 1

ECON1102 Quantitative Methods B ECON1203

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101 Microeconomics 2

Quantitative Economic Techniques A ECON2206

IROB1701 Industrial Relations 1A

IROB2719 Management of Organizations 1 Session 2

ECON2102 Macroeconomics 2

ECON2207 Quantitative Economic Techniques B or Australian Economic Development in the ECOH2313

20th Century IROB2718 **Human Resource Management**

Option 3

Year 3

Session 1 ECON3101

Microeconomics 3 Economics of Labour Markets

ECON3107 Industrial Relations 3A IROB3705

Option 4

Session 2 ECON3102

Macroeconomics 3 Wage Determination or IROB4708 IROB3722 Wages and Incomes Policy

IROR3724 Strategic Human Resource Management

Option 5

2400

Economics and Industrial Relations - Pass -**Full-time**

Bachelor of Economics BFc

To complete the requirements for the award of the degree at Pass level in Economics and Industrial Relations a candidate shall pass the subjects as set out below with the requirement that three options must be chosen from List F.

Year 1

Session 1

Accounting and Financial Management 1A ACCT1501 Microeconomics 1 ECON1101

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

Accounting and Financial Management 1B ACCT1511

Macroeconomics 1 ECON1102 Quantitative Methods B ECON1203

IROB1701 Industrial Relations 1A or

Option 2 (General Education Category B)

| ECON2101 ECON2206 IROB2703 IROB1701 | Microeconomics 2 Quantitative Economic Techniques A Industrial Relations 2A Industrial Relations 1A or Option 2 (General Education) | ECON2121 ECON2206 IROB2703 IROB1701 | Microeconomics 2 (Honours) Quantitative Economic Techniques A Industrial Relations 2A Industrial Relations 1A or Option 2 (General Education Category B) |
|---|---|---|---|
| Session 2 ECON2102 ECON2207 ECOH2313 | Quantitative Economic Techniques B or | Session 2 ECON2122 ECON2207 ECOH2313 IROB2704 | Macroeconomics 2 (Honours) Quantitative Economic Techniques B or Australian Economic Development in the 20th Century Industrial Relations 2B Option 3 |
| Year 3 Session 1 ECON3101 ECON3107 IROB3705 | | Year 3 Session 1 ECON3122 ECON3107 IROB3705 | Macroeconomics 3 (Honours) Economics of Labour Markets Industrial Relations 3A Option 4 |
| Session 2 ECON3102 IROB4703 IROB3722 IROB3706 | Macroeconomics 3 Wage Determination or Wages and Incomes Policy Industrial Relations 3B Option 5 | Session 2 ECON3121 IROB4703 IROB3722 IROB3706 IROB3707 | Microeconomics 3 (Honours) Wage Determination or Wages and Incomes Policy Industrial Relations 3B Industrial Relations Research Methods and Thesis Workshop |
| 2410 Economic – Full-tim | cs and Industrial Relations – Honours te | Year 4 Session 1 ECON4121 IROB4731 ECON4126 IROB4734 | Microeconomics 4 Industrial Relations Case Studies A Economics Honours Thesis Seminar or Thesis (Industrial Relations) |
| Bachelor o BEc | of Economics | Session 2 ECON4122 IROB4732 ECON4126 | Macroeconomics 4 Industrial Relations Case Studies B Economics Honours Thesis Seminar or |

Year 2

Session 1

IROB4733

IROB4734

Industrial Relations Seminar

Thesis (Industrial Relations)

To complete the requirements for the award of the degree at Honours level in Economics and Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from List F.

Year 2

Session 1

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECOH2313, ECON2121, ECON2122, ECON3121, ECON3122, IROB1701, IROB2704, IROB3705, IROB3706.

Session 1 ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Year 1

Option 1 (General Education Category A)

Session 2 Accounting and Financial Management 1B ACCT1511 ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B IROB1701 Industrial Relations 1A or Option 2 (General Education Category B)

2600

Economics and Marketing - Pass - Full-time

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level specializing in Economics and Marketing, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from one of the combinations in List A.
- (ii) One option must be chosen from:

Computer Applications in Marketing MARK3022

International Marketing MARK3043

MARK3053 Service Management **Promotions Management** MARK3063

Year 1

Session 1

Accounting and Financial Management 1A ACCT1501

Microeconomics 1 ECON1101 ECON1202

Quantitative Methods A Option 1 (General Education Category A)

Session 2 ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

Option 2 (General Education Category B)

Year 2 Session 1

ECON2101

Microeconomics 2

Quantitative Economic Techniques A ECON2206

Marketing Fundamentals MARK2012 Consumer Behaviour A

MARK2032

Session 2

Macroeconomics 2 ECON2102

ECON2207 Quantitative Economic Techniques B or **Business Econometrics and Forecasting** ECON2209

Consumer Behaviour B

MARK2042 MARK2052 Marketing Research

Year 3

Session 1

MARK3073 Brand Management

ECON3101 Microeconomics 3

Option 3

Option 4

Session 2 ECON3102

Macroeconomics 3

MARK3083 Strategic Marketing Management MARK3093

Corporate Policy and Marketing Strategy

Option 5

4002 Industrial Relations - Pass - Full-time

Bachelor of Economics BEC

To complete the requirements for the award of the degree at the Pass level in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

- (i) Option 3 must be chosen from List F.
- (ii) Students must complete one 56hr or two 28hr Category A and one 56hr or two 28hr Category B General Education subject/s. The second subject/s may be taken in Year 1 or Year 2.

Year 1

Session 1 Accounting and Financial Management 1A ACCT1501

Microeconomics 1 ECON1101

Quantitative Methods A ECON1202

Option 1 (General Education Category A)

Session 2 Accounting and Financial Management 1B ACCT1511

ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B IROB1701 Industrial Relations 1A or

Option 2 (General Education Category B)

Year 2

Session 1 ECON2101 Microeconomics 2

Quantitative Economic Techniques A ECON2206

Industrial Relations 2A IROB2703

Industrial Relations 1A or IROB1701

Option 2 (General Education Category B)

Session 2

ECON2102 Macroeconomics 2

Quantitative Economic Techniques B or **FCON2207** Australian Economic Development in the ECOH2313

20th Century

Industrial Relations 2B IROB2704

Option 3

Year 3

Session 1

Microeconomics 3 ECON3101 **Economics of Labour Markets**

ECON3107 Industrial Relations 3A IROB3705

Session 2 ECON3102 Macroeconomics 3

IROB4703 Wage Determination or

IROB3722 Wages and Incomes Policy

Industrial Relations 3B IROB3706

Co-operative Programs BEc 3541

2190

Economics and Accounting Co-operative Program - Pass - Full-time

Bachelor of Economics RFc

Entry to this program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from one of the combinations in List A.

(ii) One option must be chosen from:

ACCT3708 Auditing or ACCT3718

Auditing (Honours) ACCT4818

Advanced Auditing Technologies ACCT4819 Accounting for Financial Instruments and

> Complex Transactions Contemporary Issues in Management

Accounting

(iii) One of the options 2 - 6 must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT4820

ACCT1501 Accounting and Financial Management 1A ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

INFS1602 Computer Information Systems 1

Year 2

Fast Track (January/February intensive teaching)

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)

ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B

(Honours)

Session 1

Session 2

ECON2101 Microeconomics 2 ECON2206

Quantitative Economics Techniques A

FINS2613 **Business Finance 2A**

Option 2

ECON2102 Macroeconomics 2

ECON2207 Quantitative Economics Techniques B or ECOH2313 Australian Economic Development in the

20th Century

ECON2118 Industrial Training 1

Year 3

Fast Track (January/February intensive teaching)

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A

(Honours)

ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B

(Honours)

Session 1

ECON3101 Microeconomics 3

ECON3118 Industrial Training 2

Option 3

Session 2

ECON3102 Macroeconomics 3

> Option 4 Option 5

Option 6

List A

A combination of units in this list consists of one unit from List A1 and one corresponding unit from List A2.

ECON3103 Monetary Theory and Policy

ECON3105 Public Enterprise Economics and Cost Benefit Analysis

ECON3107 Economics of Labour Markets

ECON3109 Economic Growth, Technology and Structural

Changes

ECON3201 Mathematical Economics A

ECON3203 Econometrics A

ECON3104

International Monetary Economics

ECON3106 Public Finance

ECON3110 Developing Economies and World Trade

ECON3202 Mathematical Economics B

ECON3204 Econometrics B IROB4703

Wage Determination or

IROB3722 Wages and Incomes Policy

List B FCOH2312

The Industrial Revolution ECOH2313 Australian Economic Development in the

20th Century

ECON2105 Marxian Political Economy ECON2106

Post-Keynesian Political Economy ECON2107 Natural and Environmental Resources

ECON2108 Industry Economics and Australian Industrial

ECON2109 **Economics of Natural Resources**

ECON2110 Regional and Urban Economics

ECON2113 The Development of Modern Economics ECON2115 Japanese International Economic Relations

Japanese Economic Policy ECON2116

Environmental Economics and Cost-Benefit ECON2127 Analysis

ECON2204 Linear Economics

ECON2205 **Economic Optimization and Dynamics** ECON2207 Quantitative Economic Techniques B

| | | List F | |
|----------------------|---|-----------|---|
| List B (cont) | | IROB2712 | Labour Market Policies |
| ECON3111 ECON3112 | Contemporary Japanese Economy The Newly Industrializing Economies of East | IROB2712 | Industrial Democracy |
| ECON3112 | Asia | IROB2714 | Labour History |
| 500110440 | | IROB2716 | Industrial Conflict |
| ECON3113 | Economic Development in ASEAN Countries | | |
| ECON3114 | Economic Methodology | IROB2717 | Social Aspects of Work and Unionism |
| ECON3115 | Economics of Developing Countries | IROB2718 | Human Resource Management |
| 17-40 | | IROB2719 | Management of Organizations 1 |
| List C | 14 1 A 1 E 1 19:4 | IROB2720 | Japanese Employment Relations |
| ECOH2305 | Modern Asian Economic History | IROB2723 | Management of Organizations 2 |
| ECON3301 | The History of Economic Analysis | IROB3719 | Industrial Relations Theory |
| ECOH3302 | Classics of Economic Thought | IROB3720 | Industrial Law |
| ECOH3303 | Transformation of the Japanese Economy | IROB3721 | Industrial Relations Methods |
| ECOH3306 | Comparative Economic Systems in Historical | IROB3724 | Strategic Human Resource Management |
| | Perspective | | • |
| ECOH3307 | Multinationals: Theory and History | List G | |
| | • | EURO2102 | Post-War Europe |
| List D | | GERS2810 | Contemporary Germany |
| ECON2208 | Introduction to Operations Research | GERS2812 | Bridging the Distance: Current Social and |
| ECON2209 | Business Econometrics and Forecasting | | Political Issues in Germany and Australia |
| ECON2211 | Operations Research in Economics | POLS2025 | Contemporary German Politics |
| ECON2212 | Applied Economic Statistics | | |
| | • • | List H | |
| List E | | IROB2715 | Labour History |
| FINS3630 | Bank Financial Management | IROB2717 | Social Aspects of Work and Unionism |
| FINS3631 | Risk and Insurance | IROB2720 | Japanese Employment Relations |
| FINS3632 | Regulation in Capital Market | IROB2723 | Management of Organizations 2 |
| FINS3633 | Real Estate Finance and Investment | IROB3706 | Industrial Relations 3B |
| FINS3634 | Lending and Liquidity Management | IROB3720 | Industrial Law |
| FINS3635 | Options, Futures and Risk Management | IROB3721 | Industrial Relations Methods |
| | epoting, and a more management | 111003721 | industrial i relations Methods |

Undergraduate Thesis*

Techniques

Students enrolled for a degree at Honours level in the Schools of the Faculty must present a thesis in their final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the Honours degree should not exceed 10,000 words.

For the Honours courses the topic selected must normally be submitted for approval no later than the end of the second session in the second last year of the course.

The thesis for any course leading to the award of a degree at Honours level must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Jate L. Turabian, A Manual for Writers of Term Papers, Theses and Dissertations, Phoenix

Books, University of Chicago Press, 1955, and W. R. Parker, The MLA Style Sheet, Modern Language Association, NY, latest edition. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

*Betore choosing a thesis topic, students in Economics should seek from their department an information sheet outlining requirements for the undergraduate thesis. The School of Economics also supplies the form headed Undergraduate Thesis: Application for Approval of Topic. Two copies of this form should be completed by the student and signed by a member of staff to show that the proposed topic is recommended for consideration. They should then be lodged at the School office.

Combined Commerce/Law Course, Economics/Law Course and Commerce/Science Course

Combined Courses leading to award of Degrees of Bachelor of Commerce/ Bachelor of Laws and Bachelor of Laws

The University offers combined courses leading to the award of the degrees of BCom/LLB and BEc/LLB. The Bachelor of Commerce degree course and the Bachelor DEconomics degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance, Industrial Relations, Information Systems or Marketing, or with a Bachelor of Economics.

In the modern world of business and administration there is a need in many fields for the combined professional skills of accounting and law. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business organizations. With the growing complexity of commerce, including international business activities and large scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as full-time advisers or undertake specialized professional practice. In the public sector also the increasing scale and complexity of government undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able stu-

In the financial markets, there is considerable demand for graduates with training in finance and law. The complexity of securities, takeover and company legislation has necessitated the employment of such graduates in merchant banks, trading banks, brokerage houses and regulatory bodies.

The combination of **economics and law** is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the Public Service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychogy, sociology and industrial relations, as well as in law. The combined course of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended

for people who hope to practise law in the industrial jurisdiction

Recent developments in Federal and State legislation, in the field of trade practices and consumerism in particular, have created an urgent need for managers and administrators skilled in both law and marketing. The combined Marketing/ Law course seeks to meet this need by combining a detailed study of marketing systems in general, and marketing management in particular with the study of law. Graduates will find opportunities in both private and public sectors of the economy.

Rules Relating to the Bachelor of Commerce/Bachelor of Laws Course and the Bachelor of Economics/ Bachelor of Laws Course

Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant candidates for the course of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws.

Candidates for the combined Commerce/Law or Economics/Law degree course may be awarded the degree of BCom or BEc either when they have successfully completed the entire combined course or when they have completed the requirements for the award of the BCom or BEc degree (see later in this section).

A student transferring from the combined degree to a single degree is still required to satisfy the General Education requirements of the single degree course.

4732 Bachelor of Commerce (Accounting)/Bachelor of Laws

BCom/LLB

| Year 1 | | HPW | |
|----------|------------------------------|-----|-----|
| | | \$1 | S2 |
| ACCT1501 | Accounting and Financial | | |
| | Management 1A | 4 | |
| ACCT1511 | Accounting and Financial | | |
| | Management 1B | | 4 |
| ECON1101 | Microeconomics 1 | 3.5 | |
| ECON1102 | Macroeconomics 1 | | 3.5 |
| ECON1202 | Quantitative Methods A | 5 | |
| ECON1203 | Quantitative Methods B | | 3.5 |
| LAWS1120 | Legal System - Torts | 4 | 4 |
| LAWS7410 | Legal Research and Writing 1 | 2 | |
| | | | |

80

| Year 2 | | н | PW |
|----------|----------------------------------|-----|------------|
| | | S1 | \$2 |
| ACCT2522 | Accounting and Financial | | |
| | Management 2A or | 4 | |
| ACCT2532 | Accounting and Financial | | |
| | Management 2A (Honours) | 4 | |
| ACCT2542 | Accounting and Financial | | |
| | Management 2B or | | 4 |
| ACCT2552 | Accounting and Financial | | |
| | Management 2B (Honours) | | 4 |
| FINS2613 | Business Finance 2A | | 3 |
| INFS1602 | Computer Information Systems 1 | 3 | |
| LAWS1410 | Contracts | 4 | 4 |
| LAWS1610 | Criminal Law | 4 | 4 |
| Year 3 | | | |
| ACCT3563 | Accounting and Financial | | |
| | Management 3A or | 4 | |
| ACCT3573 | Accounting and Financial | | |
| | Management 3A (Honours) | 4.5 | |
| ACCT3583 | Accounting and Financial | | |
| | Management 3B or | | 4 |
| ACCT3593 | Accounting and Financial | | |
| | Management 3B (Honours) | | 4.5 |
| ACCT3708 | Auditing | | or 3.5 |
| ACCT3718 | Auditing (Honours) | 4 | or 4 |
| | ption to be selected from List A | | |
| | er Course Code 4745 | | or 3-4 |
| LAWS2160 | Administrative Law | | or 4 |
| LAWS3010 | Property and Equity | 4 | 4 |
| LAWS6210 | Law, Lawvers and Society | 4 | or 4 |

Note: Students who wish to take the BCom degree at Honours level must take ACCT2532 Accounting and Financial Management 2A (Honours), ACCT2552 Accounting and Financial Management 2B (Honours), ACCT3718 Auditing (Honours), ACCT3573 Accounting and Financial Management 3A (Honours) and ACCT3593 Accounting and Financial Management 3B (Honours) in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting between Years 3 and 4 of the above program.

| Year 4 | | | | |
|---------------|----------------------------------|---|----|---|
| LAWS1010 | Litigation | 4 | | 4 |
| LAWS2150 | Federal Constitutional Law | 4 | or | 4 |
| LAWS7420 | Legal Research and Writing 2 | | | 2 |
| LAWS7430 | Research Component* | | | |
| LAWS8820 | Law and Social Theory or | | | |
| LAW\$8320 | Legal Theory | 4 | or | 4 |
| Law electives | to the value of 12 credit points | | | |

Year 5

Law electives to the value of 24 credit points.

4735 Bachelor of Commerce (Finance)/ Bachelor of Laws

BCom/LLB

FINS3630

FINS3631

To complete the requirements for the award of the degree at Pass level in Finance a candidate shall pass the subjects as set out below with the requirement that two options must be chosen from:

Bank Financial Management

Risk and Insurance

| FINS3632 | Regulation in Capital Markets | | | |
|--------------------|--|-------|----|-----|
| FINS3633 | Real Estate Finance and Investr | | | |
| FINS3634 | Lending and Liquidity Managem | | | |
| FINS3635 | Options, Futures and Risk Mana Techniques | igeme | nt | |
| FINS3775 | Research Methods in Finance 1 | | | |
| Year 1 | | | PW | |
| | | S1 | • | 52 |
| ACCT1501 | Accounting and Financial Management 1A | 4 | | |
| ACCT1511 | Accounting and Financial Management 1B | | | 4 |
| ECON1101 | Microeconomics 1 | 3.5 | | |
| ECON1102 | Macroeconomics 1 | | 3 | 3.5 |
| ECON1202 | Quantitative Methods A | 5 | | |
| ECON1203 | Quantitative Methods B | | 3 | 3.5 |
| LAWS1120 | Legal System – Torts | 4 | | 4 |
| LAWS7410 | Legal Research and Writing 1 | 2 | | |
| Year 2 ACCT2542 | Accounting and Financial | | | |
| ACC12542 | Management 2B | | | 4 |
| ECON2101 | Microeconomics 2 | 3.5 | | 7 |
| FIN S2613 | Business Finance 2A | 3 | | |
| FINS2612 | Australian Capital Markets | - | | 3 |
| F'NS2624 | Investments | | | 3 |
| LAWS1410 | Contracts | 4 | | 4 |
| '_AWS1610 | Criminal Law | 4 | | 4 |
| Year 3 | | | | |
| FINS3625 | Applied Corporate Finance | 3 | | |
| FINS3616 | International Business Finance | | | 3 |
| | Option 1 | 3 | | |
| | Option 2 | | | 3 |
| LAWS2160 | Administrative Law | | or | 4 |
| LAWS6210 | Law, Lawyers and Society | | or | 4 |
| LAWS3010 | Property and Equity | 4 | | 4 |
| Year 4 | | | | |
| LAWS8820 | Law and Social Theory or | 4 | or | 4 |
| LAWS8320 | Legal Theory | | or | 4 |
| LAWS2150 | Federal Constitution Law | 4 | or | 4 |
| LAWS1010 | Litigation | 4 | or | 4 |
| LAWS7420 | Legal Research and Writing | 2 | | 2 |
| LAWS7430 | Research Component* | | | |
| Law elective | s to the value of 12 credit points | | | |
| | | | | |

^{*}Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

^{*}Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5 Law electives to the value of 24 credit points.

Note: Students who wish to take the BCom degree at Honours level must take FINS2714 Investments (Honours) and FINS3715 Applied Corporate Finance (Honours) and FINS3716 International Business Finance (Honours) in lieu of the corresponding pass subjects and FINS3775 Research Methods in Finance 1.

Unless they have the permission of the Head of School they must interpolate an honours year in Finance between Years 3 and 4 of the above program.

4750

Bachelor of Commerce (Industrial Relations)/Bachelor of Laws

BCom/LLB

The option specified in Year 3 of this course must be chosen from the following list:

| from the following list: | | | | | |
|--|---|--------|-----|---|--|
| PSYC2106 IROB1702 IROB2712 IROB2714 IROB2715 IROB2716 IROB2717 IROB2718 IROB3721 IROB3723 LEGT7711 | Psychology (Industrial Relations) Industrial Relations 1 B Labour Market Policies Industrial Democracy Labour History Industrial Conflict Social Aspects of Work and Unio Human Resource Management Industrial Relations Methods Industrial Relations Research Me Legal Environment of Commerce | ethodo | 0, | | |
| Year 1 | | | ·W | | |
| | | S1 | S | 2 | |
| ACCT1501 ACCT1511 | Accounting and Financial Management 1A Accounting and Financial | 4 | | | |
| ACCITATI | Management 1B | | | 4 | |
| ECON1101 | Microeconomics 1 | 3.5 | | • | |
| ECON1102 | Macroeconomics 1 | 0.0 | 3.5 | 5 | |
| ECON1202 | Quantitative Methods A | 5 | | | |
| ECON1203 | Quantitative Methods B | | 3.5 | 5 | |
| LAWS1120 | Legal System - Torts | 4 | | 4 | |
| LAW\$7410 | Legal Research and Writing 1 | 2 | | | |
| Year 2 | | | | | |
| IROB1701 | Industrial Relations 1A | 3.5 | | | |
| IROB2703 | Industrial Relations 2A | 3.5 | | | |
| IROB2704 | Industrial Relations 2B | | 3. | 5 | |
| | Option | | : | 3 | |
| LAW\$1410 | Contracts | 4 | | 4 | |
| LAWS1610 | Criminal Law | 4 | | 4 | |
| Year 3 | | | | | |
| ECON2104 | Applied Macroeconomics | 3.5 | | | |
| IROB2711 | Labour Market Economics | 3 | | | |
| IROB3705 | Industrial Relations 3A | 3.5 | | | |
| IROB3706 | Industrial Relations 3B | | 3. | 5 | |
| LAWS2160 | Administrative Law | 4 | | 4 | |
| LAWS3010 | Property and Equity | 4 | | 4 | |
| LAWS6210 | Law, Lawyers and Society | 4 | or | 4 | |
| | | | | | |

Note: Students who wish to take the BCom degree at Honours level must take IROB3707 Industrial Relations Research Methods & Thesis Workshop and must interpolate an Honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School of Industrial Relations and Organizational Behaviour a student may take an Honours year at a later stage.

| Year 4 | | HPW | | / |
|---------------|-----------------------------------|-----|----|----|
| | | S1 | | S2 |
| LAWS1010 | Litigation | 4 | | 4 |
| LAW\$2150 | Federal Constitutional Law | 4 | or | 4 |
| LAWS7420 | Legal Research and Writing 2 | | | 2 |
| LAWS7430 | Research Component* | | | |
| LAWS8820 | Law and Social Theory or | | | |
| LAWS8320 | Legal Theory | 4 | or | 4 |
| Law electives | to the value of 12 credit points. | | | |

^{*}Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5

Law electives to the value of 24 credit points.

4736 Bachelor of Commerce (Information Systems)/Bachelor of Laws

BCom/LLB

| Year 1 | | | PW |
|--------------|---|-----------------|--------|
| | | S 1 | S2 |
| ACCT1501 | Accounting and Financial | | |
| | Management 1A | 4 | |
| ACCT1511 | Accounting and Financial | | |
| | Management 1B | | 4 |
| ECON1101 | | 3.5 | |
| ECON1202 | Quantitative Methods A | 5 | |
| ECON1203 | Quantitative Methods B | | 3.5 |
| NFS1602 | Computer Information Systems 1 | | 4 |
| LAWS1120 | Legal System - Torts | 4 | 4 |
| LAWS7410 | Legal Research and Writing 1 | 2 | |
| Year 2 | | | |
| ACCT2522 | Accounting and Financial | | |
| //OC!LOLL | Management 2A | 4 | |
| ECON1102 | Macroeconomics 1 | 35 | |
| | | | |
| | Option to be selected from List A ter course code 4745 | 2 4 | or 3-4 |
| appearing at | ter course code 4745 | J -4 | UI 3-4 |
| INFS2603 | Computer Information Systems 2 | | 4 |
| INFS2609 | Computer Information Systems | | - |
| 1141 02000 | Technology | 4 | |
| LAWS1410 | Contracts | 4 | 4 |
| LAWS6210 | Law, Lawyers and Society | 4 | or 4 |
| | | | |
| Year 3 | | | |
| INFS3605 | Computer Systems | | |
| | Implementation | 4 | |
| INFS3607 | Distributed Computer Systems | | 4 |
| INFS3608 | Database Systems | 4 | |
| INFS3611 | Information Systems Developmen | | 3 |
| LAWS1610 | Criminal Law | 4 | 4 |
| LAWS3010 | Property and Equity | 4 | 4 |

Note: Students who wish to take the BCom degree course at Honours level must interpolate an Honours year between years 3 and 4 of the above program, except that with the permission of the Head of School, a student may enrol in an Honours year at a later stage.

| and the state of t | | | | | |
|--|----------------------------------|-----|----|----|--|
| Year 4 | | HPW | | | |
| | | S1 | | S2 | |
| LAWS1010 | Litigation | 4 | | 4 | |
| LAWS2150 | Federal Constitutional Law | 4 | or | 4 | |
| LAWS2160 | Administrative Law | 4 | | | |
| LAW\$7420 | Legal Research and Writing 2 | 1 | or | 1 | |
| LAWS7430 | Research Component* | | | | |
| LAWS8820 | Law and Social Theory or | | | | |
| LAWS8320 | Legal Theory | 4 | or | 4 | |
| Law electives | to the value of 9 credit points. | | | | |

Year 5

BCom/LLB Year 1

Law electives to the value of 24 credit points.

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

4710 Bachelor of Commerce (Marketing)/Bachelor of Laws

| | | S1 | S2 |
|-----------|--------------------------------|-----|------|
| ACCT1501 | Accounting and Financial | | |
| | Management 1A | 4 | |
| ACCT1511 | Accounting and Financial | | |
| | Management 1B | | 4 |
| ECON1101 | Microeconomics 1 | 3.5 | |
| ECON1102 | Macroeconomics 1 | | 3.5 |
| ECON1202 | Quantitative Methods A | 5 | |
| ECON1203 | Quantitative Methods B | | 3.5 |
| LAWS1120 | Legal System – Torts | 4 | 4 |
| LAWS7410 | Legal Research and Writing 1 | 2 | |
| Year 2 | | | |
| ECON2101 | Microeconomics 2 or | 3.5 | |
| ECON2103 | Applied Microeconomics | | 3.5 |
| LAW\$1410 | Contracts | 4 | 4 |
| LAW\$1610 | Criminal Law | 4 | 4 |
| MARK2012 | Marketing Fundamentals | 4 | |
| MARK2032 | Consumer Behaviour A | 4 | |
| MARK2042 | Consumer Behaviour B | | 4 |
| MARK2052 | Marketing Research | | 4 |
| Year 3 | | | |
| ECON2102 | Macroeconomics 2 or | | 3.5 |
| ECON2104 | Applied Macroeconomics | 3.5 | |
| LAWS2160 | Administrative Law | 4 | or 4 |
| LAWS3010 | Property and Equity | 4 | 4 |
| LAWS6210 | Law, Lawyers and Society | 4 | or 4 |
| MARK3073 | Brand Management | 4 | |
| MARK3083 | Strategic Marketing | | |
| | Management | 4 | |
| MARK3093 | Corporate Policy and Marketing | | |
| | Strategy | | 4 |

Note: Students who wish to take the BCom degree at Honours level course must consult with the Head of School at the end of Year 1.

| Year 4 | | HPW | | N | |
|---------------|-------------------------------------|-----|----|----|--|
| | | \$1 | | S2 | |
| LAWS8820 | Law and Social Theory or | | | | |
| LAWS8320 | Legal Theory | 4 | or | 4 | |
| LAWS2150 | Federal Constitutional Law | 4 | or | 4 | |
| LAWS1010 | Litigation | 4 | | 4 | |
| LAWS7420 | Legal Research and Writing 2 | 2 | | | |
| LAWS7430 | Research Component* | | | | |
| Law electives | s to the value of 12 credit points. | | | | |

^{*}Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5

Law electives to the value of 24 credit points.

4745 Bachelor of Economics/Bachelor of Laws

BEc/LLB

HPW

| Year 1 | | HPW | |
|----------------------|--|------------|-----|
| | | S 1 | S2 |
| ACCT1501 | Accounting and Financial Management 1A | 4 | |
| ACCT1511 | Accounting and Financial Management 1B | | 4 |
| ECON1101 | Microeconomics 1 | 3.5 | 4 |
| ECON1102 | Macroeconomics 1 | _ | 3.5 |
| ECON1202 ECON1203 | Quantitative Methods A Quantitative Methods B | 5 | 3.5 |
| LAWS1120 | Legal System – Torts | 4 | 4 |
| LAWS7410 | Legal Research and Writing 1 | 2 | |
| Year 2 | | | |
| ECON2101 | Microeconomics 2 | 3.5 | |
| ECON2102 ECON2206 | Macroeconomics 2 Quantitative Economic | | 3.5 |
| LOCINZZOO | Techniques A | 3 | |
| ECON2207 | Quantitative Economics | | |
| | Techniques B or | | 3 |
| ECOH2313 | Australian Economic Developme | nt | |
| | in the 20th Century | | 3 |
| LAWS1410 LAWS1610 | Contracts Criminal Law | 4 | 4 |
| LAWSIBIU | Criminal Law | 4 | 4 |
| Year 3 | 1.0 | | |
| ECON3101 ECON3102 | Microeconomics 3 Macroeconomics 3 | 4 | 4 |
| ECON3103 | Monetary Economics A and | 3 | 7 |
| ECON3104 | Monetary Economics B or | | 3 |
| ECON3105 | Public Enterprise Economics and | | |
| ECON3106 | Cost-Benefit Analysis and Public Finance or | 3 | 3 |
| ECON3106 | Labour Economics A and | 3 | 3 |
| ECON3108 | Labour Economics B or | | 3 |
| | | | |

| Year 3 (cont) | | HPW | |
|-----------------|---|-------|----|
| | | S1 | S2 |
| ECON3109 | Economic Growth, Technology & Structural Change | 3 | |
| and | | | |
| ECON3110 or | Developing Economies and World | Trade | 3 |
| ECON3201 and | Mathematical Economics A | 3 | |
| ECON3202 or | Mathematical Economics B | | 3 |
| ECON3203 and | Econometrics A | 3 | |
| ECON3204 | Econometrics B | | 3 |
| LAWS2160 | Administrative Law | 4 or | 4 |
| LAWS6210 | Law, Lawyers and Society | 4 or | 4 |
| LAWS3010 | Property and Equity | 4 | 4 |

Note: Students who wish to take the BEc degree at Honours level should take ECON2121 in lieu of ECON2101 and ECON2122 in lieu of ECON2102 in second year. They must take ECON2207 in second session of second year. In third year, they must take ECON3122 in lieu of ECON3102 and ECON3121 in lieu of ECON3101. In fourth year, they must take ECON4121 and ECON4122 and ECON3114 plus two other economics subjects in combination as listed above. They must also enrol in ECON4127 and submit a thesis on a topic approved by the Head of the School of Economics, end enrol in ECON4126 Thesis Seminar.

Year 4

| LAWS1010 | Litigation | 4 | | 4 |
|----------------|----------------------------------|---|----|---|
| LAWS2150 | Federal Constitutional Law | 4 | or | 4 |
| LAWS7420 | Legal Research and Writing 2 | 2 | | |
| LAWS7430 | Research Component* | | | |
| LAWS8820 | Law and Social Theory or | | | |
| | Legal Theory | 4 | or | 4 |
| I am electives | to the value of 12 credit points | | | |

^{*}Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Managament and Business Davidsoment

Year 5

Law electives to the value of 24 credit points.

Countries

List A

ECOH2301

| ECOH2301 | Management and business Development |
|----------|---|
| ECOH2313 | Australian Economic Development in the |
| | 20th Century |
| ECOH2101 | Microeconomics 2 |
| ECON2102 | Macroeconomics 2 |
| ECON2103 | Applied Microeconomics |
| ECON2104 | Applied Macroeconomics |
| ECON2109 | Economics of Natural Resources |
| ECON2116 | Japanese Economic Policy |
| ECON2127 | Environmental Economics and Cost-Benefit |
| | Analysis |
| ECON2206 | Quantitative Economics Techniques A |
| ECON2208 | Introduction to Operations Research |
| ECON2209 | Business Econometrics and Forecasting |
| ECON3112 | The Newly Industrializing Economies of East |
| | Asia |
| ECON3113 | Economic Development of the ASEAN |
| | |

Rules relating to the award of the degree of Bachelor of Commerce or Bachelor of Economics prior to the completion of the Combined Degree.

In deciding when students who have not completed the requirements of the combined degree have nevertheless completed the requirements of the BCom or BEc the following concessions will apply:

Accounting/Law 4732

- 1. For students enrolled in 1989 and subsequent years in the BCom (Accounting)/LLB course, course code 4732:
- (A) Students who have passed LAWS1120 Legal System
 Torts will be exempted from two General Education options.
- (B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from LEGT7711 Legal Environment of Commerce and 2 options.
- (C) Students will be exempted from 3 options if they have passed both of the following subjects:
- LAWS4010 Business Associations 1* and LAWS4020 Business Associations 2*

and one other subject from the following list:

LAWS3030 Trusts LAWS3050 Succession LAWS4030 The Modern Corporation LAWS4240 Industrial and Intellectual Property LAWS4260 Regulation of Economic Activity LAWS4340 **Trade Practices** LAW\$4350 Insurance Law LAWS4370 Commercial Law A * and LAWS4380 Commercial Law B*

LAWS4390 Consumer Protection Law
LAWS4440 Elements of Income Tax Law* and
LAWS4450 Advanced Revenue Law*

LAWS4540 International Trade Law

*It will be noted that subjects marked with asterisk must both be taken in order to count as one option.

Finance/Law 4735

- For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in the 1987 Commerce Faculty Handbook:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Studies options.
- (B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.
- For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in the 1988 Commerce Faculty Handbook:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Studies options.

- 84
- (B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.
- (C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 2 of the following subjects:
- 14.630Bank Financial Management
- 14.631Risk and Insurance 14.632Regulation in Capital Markets
- For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735 to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Education options.
- (B) Students who have passed 90.141 Contracts and 90.161 (LAWS1610) Criminal Law will be exempted from one option.
- (C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 4 of the following subjects:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment

FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management

Techniques

FINS3775 Research Methods in Finance 1

- 4. For students enrolled in 1990 and subsequent years in the BCom (Finance)/LLB course, course code 4735:
- (A) Students who have passed LAWS1120 Legal System Torts will be exempted from two General Education options.
- (B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from one option.
- (C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete, in addition to the two Finance options (1 and 2), 4 of the following subjects:

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment

FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management

Techniques

FINS3775 Research Methods in Finance 1

Industrial Relations/Law 4750

- For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the pre-1989 Commerce Faculty Handbooks:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Studies options.
- (B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, one Rule 11* option and one Rule 22* option.

- (C) 90.501 Trade Unions and the Law, 90.511 Settlement of Industrial Disputes and 90.500 Law of Employment may be counted as Rule 22* options if enrolled for the pass course, or Rule 23* options if enrolled in the Honours course.
- * For these rules, see pre-1989 Commerce Faculty handbooks.
- For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Education options.
- (B) Students will be exempted from 6 options if they have passed the following subjects:

LAWS1410 Contracts

LAWS1610 Criminal Law

LAWS5000 Law of Employment

LAWS5030 Industrial Law

- 3. For students enrolled in 1989 and subsequent years in the BCom (Industrial Relations)/LLB course, course code 4750:
- (A) Students who have passed LAWS1120 Legal System Torts will be exempted from two General Education options.
- (B) Students will be exempted from 6 options if they have passed the following subjects:

LAWS1410 Contracts

LAWS1610 Criminal Law

LAWS5000 Law of Employment

LAWS5030 Industrial Law

Marketing/Law 4710

- For students enrolled prior to 1989 in the BCom (Marketing)/LLB course, course code 4710, to meet the requirements as set out in pre-1989 Commerce Faculty Handbooks:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Studies options.
- (B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.
- (C) Students who have any two electives from the list below will be exempted from two Rule 24* options. The electives are as follows:

LAW\$2230 Communications Law

LAWS4010 Business Associations 1 LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

LAWS4370 Commercial Law A

LAWS4380 Commercial Law B

LAWS4540 International Trade Law

- * For this rule see pre-1989 Commerce Faculty handbooks.
- (D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 Marketing Models.

- For students enrolled prior to 1989 in the BCom (Marketing)/LLB course code 4710, to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:
- (A) Students who have passed 90.112 Legal System Torts will be exempted from two General Education options.
- (B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from two options.
- (C) Students who have any two electives from the list below will be exempted from two further options:

LAWS2230 Communications Law
LAWS4010 Business Associations 1
LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices LAWS4370 Commercial Law A

LAWS4380 Commercial Law B LAWS4540 International Trade Law

- (D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 Marketing Models.
- 3. For students enrolled in 1989 and subsequent years in the BCom (Marketing)/LLB course, course code 4710:
- (A) Students who have passed LAWS1120 Legal System Torts will be exempted from two General Education options.
- (B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from two options.
- (C) Students who have any two electives from the list below will be exempted from two further options:

LAWS2230 Communications Law LAWS4010 Business Associations 1

LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices
LAWS4370 Commercial Law A
LAWS4380 Commercial Law B
LAWS4540 International Trade Law

(D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject MARK3022 Computer Applications in Marketing.

Information Systems/Law 4736

1. For students enrolled in the BCom (Information Systems)/LLB course, course code 4736:

- (A) Students who have passed LAWS1120 Legal Systems Torts will be exempted from two General Education options
- (B) Students will be exempted from 5 subjects if they have passed the following subjects:

LAWS1410 Contracts LAWS1610 Criminal Law

LAWS4010 Business Associations 1 LAWS4020 Business Associations 2

Economics/Law 4745

For students enrolled in the BEc/LLB course, course code 4745:

- (A) Students who have passed LAWS1120 Legal System -Torts will be exempted from two General Education options.
- (B) Students will be exempted from 6 options in Program 2000 for students enrolled in the Pass course or Program 2010 for students enrolled in the Honours course if they have passed 3 full-year (or equivalent) Law subjects.

BCom (Honours) and BEc (Honours) Students

Candidates for Honours in the Commerce or Economics degree course must complete one year additional to the minimum of five years required for the Commerce/Law course at Pass level.

Notwithstanding the above regulations, students undertaking the combined Bachelor of Commerce or Bachelor of Economics at Honours level/Bachelor of Laws course may be awarded the degree of Bachelor of Commerce or Bachelor of Economics at Honours level once they have completed the Honours year and the requirements of the first three years of the combined Bachelor of Commerce or Bachelor of Economics at Honours Level/Bachelor of Laws course.

Combined Courses leading to award of Degrees of Bachelor of Commerce Bachelor of Science

The University offers a combined course leading to the award of the degrees of Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics). The Bachelor of Commerce degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the Bachelor of Commerce degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

There are two major sources of employment for BCom/BSc graduates. First and foremost are the banks. Since de-regulation, the financial sector has seen the entry of some 100 (merchant) banks, and the sector has been exposed to new and sophisticated capital markets. These banks require numerate mathematics graduates who can design and critically analyse the complex mathematical models (for example, of leasing agreements and option pricing) needed to operate effectively in these markets.

Other sources of employment are the insurance and financial consulting companies. In order to respond effectively to foreshadowed changes in the superannuation and tax laws, companies are seeking and employing good mathematics graduates willing to be trained as actuaries.

For both sources, graduates with a combined mathematics/finance background would be ideal.

Entry to the program will be by quota with the admission requirements being not less than that for the degree with the highest requirements (currently the Commerce degree) and also with the HSC prerequisites for MATH1032 Mathematics 1. Students may be admitted direct to the program in Year 1 or could apply for admission in Years 2 or 3. Any sudents in the program would also have the option of taking out the BCom degree at the end of three years (provided all program requirements have been met)

The program will take four and a half years of full-time study to complete. However, outstanding students could be granted special permission to complete the program in four years by taking higher than average loads from the second half of year 2 onwards. Another alternative is for four years of full-time study, with the remaining requirements being completed part-time.

3996

Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

BCom/BSc

To complete the requirements for the award of the BCom (Finance)/BSc(Mathematics) a candidate shall pass the subjects as set out below with the requirement that at lease four options must be chosen from:

| FINS3630 | Bank Financial Management |
|----------|--------------------------------------|
| FINS3631 | Risk and Insurance |
| FINS3632 | Regulation in Capital Markets |
| FINS3633 | Real Estate Finance and Investment |
| FINS3634 | Lending and Liquidity Management |
| FINS3635 | Options, Futures and Risk Management |
| | Techniques |

FINS3775 Research Methods in Finance 1

A further option shall be chosen from subjects offered by Schools within the Faculty of Commerce and Economics.

Note on Higher Units: For both Mathematics and Finance units, good students are encouraged to substitute higher level units for the corresponding ordinary level units listed in the program.

The remaining options undertaken must satisfy the General Education requirements.

Students enrolled in the combined Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics) degree are exempt from the General Education Program Category A requirements.

A student transferring from the combined degree to a single degree course is still required to satisfy the General Education requirements of the single degree course.

| Year 1 | |
|---------|---|
| Session | 1 |

ACCT1501 Accounting and Financial Management 1A

(1 unit)

ECON1101 Microeconomics 1 (1 unit)

Option 1

| Year 2 Session 1 | Mainemaucs (2 units) |
|-----------------------|--|
| Full Year MATH1032 | Mathematics 1 (2 units) |
| LEGT7711 | Legal Environment of Commerce (1 unit) |
| ECON1102 | (1 unit) Macroeconomics 1 (1 unit) |
| Session 2 ACCT1511 | Accounting and Financial Management 1B |
| | |

FINS2613 Business Finance 2A (1 unit)

Theory of Statistics 2 - Probability and MATH2801

Random Variables (1 unit) Option 2 (1 unit)

Session 2

ACCT2542 Accounting and Financial Management 2B

FINS2612 Australian Capital Markets (1 unit) FINS2624 Investments (1 unit)

MATH2821

Theory of Statistics 2 - Basic Inference

(1 unit)

Year 3 Session 1

FINS3625 Applied Corporate Finance (1 unit)

> Option 3 (1 unit) Option 4 (1 unit) Option 5 (1 unit)

Session 2 FINS3616

International Business Finance (1 unit) MATH2501 Pure Mathematics 2 - Linear Algebra (1 unit)

> Option 6 (1 unit) Option 7 (1 unit)

Year 4

MATH2120 Applied Mathematics 2 - Mathematical Methods for Differential Equations (.5 unit)

MATH2160 Applied Mathematics 2 - Linear

Programming (.5 unit) MATH2200 Applied Mathematics 2 -

Discrete Dynamical Systems (.5 unit)

MATH2400 Pure Mathematics 2 - Finite Mathematics (.5 unit)

MATH2510 Pure Mathematics 2 - Real Analysis (unit) MATH3181 Applied Mathematics 3 – Optimal Control

(1 unit)

1 unit of Level 3 Statistics

1 other unit of level 3 Mathematics (MATH3610 and

MATH3620 are highly recommended)

1 other unit of level 2 or 3 Mathematics or other subjects available for Science program 6810 (see the Science Handbook).

Year 5

Session 1

Mathematics 3 - Project (2 units) MATH3002

MATH3161 Applied Mathematics 3 - Optimisation

Methods (1 unit)

1 other level 2 Mathematics unit

Subject Descriptions Undergraduate Study

Descriptions of all subjects are presented in alphanumeric order within organizational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Accounting

ACCT1501

Accounting and Financial Management 1A Staff Contact: School Office

S1 or S2 L2 T2

This is the first unit in a sequence of subjects dealing with aspects of the practice of financial reporting. This subject reviews the analytical and investigative tools and processes used within the discipline of accounting, including the basic accounting process, whereby financial data from source documents are recorded, processed, summarised and adjusted (in terms of a given set of accounting concepts) and culminating in the preparation of financial reports. Also the design of accounting systems and incorporation of internal controls: accounting for cash, debtors, inventories and property, plant and equipment; uses and limitations of traditional financial reports.

ACCT1511

Accounting and Financial Management 1B

Staff Contact: School Office S1 or S2 L2 T2 Prerequisite ACCT1501

The second unit in a sequence of financial accounting subjects. Includes: the definition and recognition of assets, liabilities, revenues and expenses; partnerships; joint ventures and corporations; financing decisions and financial management; financial statement analysis; aspects of the contemporary institutional and regulatory environment of external financial reporting; alternative accounting systems incorporating different measurement unit capital maintenance and valuation concepts; an overview of accounting for investments; preparation of simple funds statements.

ACCT2522

Accounting and Financial Management 2A

Staff Contact: School Office S1 L2 T2

Prerequisites: ACCT1511

Note/s: Excluded ACCT2532.

This subject looks at the design and operation of management accounting systems, including product costing systems and budgeting, planning and control systems. In particular, attention is focused on the theoretical and practical implications of management accounting system design on organizational functioning, with emphasis on both manufacturing and service organizations. Involves the use of spreadsheet modelling and the use of personal computer.

ACCT2532

Accounting and Financial Management 2A (Honours)

Staff Contact: School Office S1 L2 T2

Prerequisite ACCT1511

Note/s: Excluded ACCT2522

The content of this subject includes that of ACCT2522 Accounting and Financial Management 2A as well as additional and more advanced work in management account-

ACCT2542

Accounting and Financial Management 2B

Staff Contact: School Office

S2 L2 T2

Prerequisite ACCT1511

Note/s: Excluded ACCT2552.

The third financial reporting unit after ACCT1501 and ACCT1511 with a consideration of more complicated transactions and events as well as the accounting problems in certain specific industries. Looks at: the contracting cost and other frameworks for the analysis of financial reporting: more advanced aspects of accounting for shareholders' equity, liabilities and assets including interperiod company tax allocation and lease accounting; accounts of a company; Profit and Loss account, balance sheet, and summary of sources and applications of funds; and the application of computer technology to financial accounting problems.

ACCT2552

Accounting and Financial Management 2B (Honours) Staff Contact: School Office

S2 L2 T2

Prerequisite ACCT1511
Note/s: Excluded ACCT2542.

The content of this subject includes that of ACCT2542 Accounting and Financial Management 2B as well as additional and more advanced work in financial accounting.

ACCT3563

Accounting and Financial Management 3A

Staff Contact: School Office S1 or S2 L2 T2 Prerequisite: ACCT2542

Note/s: Excluded ACCT3573.

The final financial reporting unit following ACCT1501, ACCT1511 and ACCT2542.

This subject focuses on thell practices and problems associated with reporting on the affairs of complex organizations and structures including the technique of consolidation accounting; reporting on relationships with subsidiaries, associated companies, joint ventures, trusts, etc; segment reporting; reporting where the affairs of subsidiaries or associates are stated in foreign currencies, and other foreign currency translation issues; and accounting for new generation financial instruments, share buy-backs and corporate insolvency. Includes an overall view of developments in financial reporting, major themes in the professional and research literatures in financial accounting, and perspectives on the process whereby regulations governing the practice of external reporting are produced and compliance with those rules is monitored.

ACCT2572

Accounting and Financial Management 3A (Honours)

Staff Contact: School Office

S1 L2 T2.5

Prerequisite: ACCT2552
Note/s: Excluded ACCT3563.

Includes ACCT3563 Accounting and Financial Management 3A as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

and accountability of corporate enterprise.

ACCT3583

Accounting and Financial Management 3B

Staff Contact: School Office S1 or S2 L2 T2 Prerequisite: ACCT2522

Note/s: Excluded ACCT3593.

Management accounting for decision making: development of skills in financial analysis, and analytical skills and techniques for modelling and solving a variety of typical managerial decision problems with regard to organizational content. Involves the use of the mainframe computer financial modelling package IFPS.

ACCT3593

Accounting and Financial Management 3B (Honours)

Staff Contact: School Office S2 L2 T2.5

Prerequisite: ACCT2532

Note/s: Excluded ACCT3583.

Includes ACCT3583 Accounting and Financial Management 3B, as well as more advanced work dealing with theoretical and research issues in management accounting.

ACCT3708

Auditina

Staff Contact: School Office

S1 or S2 L2 T1.5

Prerequisites: ACCT2542 or ACCT2552 or with the ap-

proval of the Head of the School of Accounting*
Note/s: Excluded ACCT3718.

*Amendment to prerequisite is subject to aproval.

This subject focuses on the practice of auditing, the concepts which underlies the practice, auditors' reponsibilities and the audit environment. Although the focus of attentions on audits carried out under the provisions of the Companies Act and Codes, reference is also made to other forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Both EDP and computer-assisted audit techniques are an integral part of this course.

ACCT3718

Auditing (Honours)

Staff Contact: School Office

S1 or S2 L2 T2

Prerequisites: ACCT2542 or ACCT2552 or with the approval of the Head of the School of Accounting*

Note/s: Excluded ACCT3708.

*Amendment to prerequisite is subject to aproval.

Includes ACCT3708 Auditing, as well as more advanced work dealing with theoretical and current research issues in auditing.

ACCT4794

Thesis (Accounting)

Staff Contact: School Office

S1 or S2

ACCT4795

Thesis (Accounting/Finance)

Staff Contact: School Office

S1 or S2

ACCT4802

Advanced Studies in Financial Accounting

Staff Contact: School Office

S1 L3

Prerequisite: Admission to BCom degree course at Hon-

ours level majoring in accounting

As for ACCT5902. See Graduate Study: Subject Descriptions.

ACCT4803

Regulation of Accounting

Staff Contact: School Office

S2 L3

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting

As for ACCT5903. See Graduate Study: Subject Descriptions.

ACCT4804

Development of Accounting Thought

Staff Contact: School Office

\$213

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting

As for ACCT5904. See Graduate Study: Subject Descriptions.

ACCT4809

Current Developments in Auditing Research

Staff Contact: School Office

S2 L3

Prerequisite: Admission to BCom degree course at Hon-

ours level majoring in Accounting

As for ACCT5909. See Graduate Study: Subject Descriptions.

ACCT4818

Advanced Auditing Technologies

Staff Contact: School Office

S2 L3

Prerequisite: ACCT3708 or ACCT3718

As for ACCT5918. See Graduate Study: Subject Descriptions.

ACCT4819

Accounting for Financial Instruments and Complex Transactions

Staff Contact: School Office

S2 L3

Prerequisite: ACCT3563 or ACCT3573

As for ACCT5919. See Graduate Study: Subject Descriptions.

ACCT4820

Contemporary Issues in Management Accounting

Staff Contact: School Office

S2 L3

Prerequisite: ACCT2522 or ACCT2532

This subject reviews contemporary issues in management accounting thought and practice in historical perspective. Looks at crises, challenges and responses in contemporary practice; cost management technologies, and the evolution of strategic management accounting; disciplinary structures and theoretical forms in management accounting; change, and its impact on management accounting thought and practice.

ACCT4851

Current Developments in Accounting Research - Financial

Staff Contact: School Office

S1 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5951. See Graduate Study: Subjects Descriptions.

ACCT4852

Current Developments in Accounting Research – Managerial

Staff Contact: School Office

S1 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5952. See Graduate Study: Subject Descriptions.

ACCT4855

Design of Cost Management Systems

Staff Contact: School Office

S2 L3

Prerequisite: ACCT2522 or ACCT2532

As for ACCT5955. See Graduate Study: Subject Descriptions.

ACCT4856

Management Planning and Control

Staff Contact: School Office

S2 L3

Prerequisite: ACCT2522 or ACCT2532

As for ACCT5956. See Graduate Study: Subject Descriptions.

ACCT4867

Special Topic in Accounting

Staff Contact: School Office

S1 or S2 L3

Prerequisite. ACCT4897

As for ACCT5967. See Graduate Study: Subject Descriptions.

ACCT4897

Seminar in Research Methodology

Staff Contact: School Office

S1 L3

Prerequisite: Admission to BCom degree course at Hon-

ours level

As for ACCT5997. See Graduate Study: Subject Descriptions

ACCT4898

Project Seminar

Staff Contact: School Office

S1 or S2

ACCT8691

Industrial Training 1

Staff Contact: School Office

S1 or S2

ACCT8692

Industrial Training 2

Staff Contact: School Office

S1 or S2

ACCT8693

Industrial Training 3

Staff Contact: School Office

S1 or S2

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculties of Architecture and Engineering Handbooks.

ACCT9001

Introduction to Accounting A

Staff Contact: School Office

S1 L1.5

Note/s: Architecture - 2 credit points compulsory for BBuild degree course students.

Introduces non-commerce students to the nature, purpose and conceptual foundation of accounting: information systems including accounting applications, and analysis and use of accounting reports.

ACCT9002

Introduction to Accounting B

Staff Contact: School Office

S2 L1.5

Prerequisite: ACCT9001

Note/s: Architecture - 2 credit points; compulsory for BBuild degree course students.

Introduces non-commerce students to managerial accounting: long-range planning, budgeting and responsibility accounting; cost determination, cost control and relevant cost analyses.

Asian Studies

JAPN1000

Japanese Communication 1A

Staff Contact: Ms S. Schaefer

S1 HPW5
Prerequisite: Nil.

Introduces modern Japanese interactive skills, ie. listening, speaking, reading, writing, rules of communication, and socio-cultural knowledge of present-day Japan and local Japanese community, essential to basic survival interaction with Japanese. Emphasis on conversational skills. Hiragana, katakana and approximately 30 kanji are introduced.

JAPN1001

Japanese Communication 1B

Staff Contact: Mr W. Armour

S2 HPW5

Prerequisite: JAPN1000

Futher acquisition of interactive skills in basic Japanese regarding everyday non-technical topics. Introduction of approximately 70 new kanii.

JAPN1500

Hospitality Japanese

Staff Contact: School Office

S2 HPW3

Prerequisite: JAPN1000

Corequisite: JAPN1001 or JAPN2001

Aims to develop interactive competence in spoken Japanese for the hospitality industry, particularly in professional

situations relating to tourism and leisure. Includes finance and banking, hotel, advertising, restaurant and other work situations. Emphasises comparative cultural aspects, covering honorifics and etiquette as well as non-linguistic aspects of interaction between hospitality personnel and tourists

JAPN2000

Japanese Communication 2A

Staff Contact: Ms T. Yalichev S1 HPW5

Prerequisite: JAPN1001

Further development of beginner's Japanese interactive skills. Prepares students to become competent in anticipated Australia-Japan contact situations and basic survival situations in Japan. Continued emphasis on oral-aural skill acquisition. Approximately 50 new kanji are introduced.

JAPN2001

Japanese Communication 2B

Staff Contact: Ms Y. Hashimoto

S2 HPW5

Prerequisite: JAPN2000

Consolidatation of oral-aural skills up to intermediate level. Development of reading and writing skills, with another 50 kanii introduced.

JAPN2400

Japanese Business and Management

Staff Contact: A/Prof W. Purcell

S2 HPW3

Prerequisite: JAPN1001 or ECON1101

Study of Japanese business and management practice, including corporate structure and enterprise groupings; shitauke' subcontracting system; 'kanban' just-in-time industry system; 'kaizen' best workplace practice; 'ringi' decision-making; negotiating strategies and techniques; Japanese multinational operations; and government-business relations

JAPN2500

Japanese Studies

Staff Contact: A/Prof W. Purcell

S1 HPW3

Prerequisite: JAPN1001 or JAPN2001

Introduces Japanese society, history, culture, politics and economy. Topics include social stratification, the role of women, demographic change, the education system, electoral politics, interest-group representation, Japan's economic growth, agricultural and industrial development, the role of the state, Japan's underworld Yakuza and traditional kabuki theatre

JAPN3000

Japanese Communication 3A

Staff Contact: Ms S. lida

S1 HPW5

Prerequisite: JAPN2001

Equips students with solid linguistic skills at intermediate level, with increasing emphasis on reading and writing. Introduction to a variety of local Australia-Japan contact situations and expanding practical usage of students' interactive skills. Approximately 150 new kanji are introduced.

JAPN3001

Japanese Communication 3B Staff Contact: Dr C. Thomson

S2 HPW5

Prerequisite: JAPN3000

Further development of communicative skills and competence attained in JAPN3000. Students use Japanese in a wider context, thereby increasing vocabulary and knowledge of grammatical structures. Another 150 kanii are introduced.

JAPNSSON

Business Japanese

Staff Contact: School Office S2 HPW3 Prerequisite: JAPN3000

Concentrates on interactive skills for business situations including reading and writing. Introduces students to technical language of accounting, finance, economics and marketing and develops skills needed in typical formal and informal business contact situations, such as business introductions and meetings, business conversation, written channels of communication and business etiquette.

JAPN4000

Japanese Communication 4A

Staff Contact: Ms H. Masumi-So

S1 HPW5

Prerequisite: JAPN3001

Concentrates on acquisition of late-intermediate to earlyadvanced interactive skills in Japanese with continued emphasis on reading and writing. Introduces basic linguistic features of advanced level Japanese and provides opportunities to practise skills needed in typical formal and informal Australia-Japan contact situations, Approximately 250 kanji are introduced.

JAPN4001

Japanese Communication 4B

Staff Contact: Ms H. Masumi-So S2 HPW5

Prerequisite: JAPN4000

Prepares students in acquisition of well-rounded linguistic and communicative competence necessary for advanced learners. Further extension and systematic practice of interactive skills. Another 250 new kanji are introduced.

JAPN4100

Japanese Communication 5A Staff Contact: School Office

S1 HPW5

Prerequisite: JAPN4001

Focuses on mid-advanced Japanese interactive skills. Increasing emphasis is placed upon further development of reading and writing abilities. Autonomous learning is encouraged and assisted in acquisition of more advanced interactive skills. Students are given opportunities to improve on competence in professional and business settings. Approximately 250 new kanji are introduced.

JAPN4101

Japanese Communication 5B Staff Contact: School Office

S2 HPW5

Prerequisite: JAPN4100

Honing of reading and writing skills attained in JAPN4100. Continued instruction in more advanced conversational and grammatical structures and useful vocabulary for the purpose of business and related areas of communication. A further 250 kanii are introduced.

JAPN4200

Japanese Communication 6A

Staff Contact: School Office S1 HPW5

Prerequisite: JAPN4101

Concentrates on further acquisition of interactive skills required in a wider variety of Australia-Japan contact situations. Continued emphasis on autonomous learning and self-monitoring of problem areas in interactive skills. Approximately 250 new kanii are introduced.

JAPN4201

Japanese Communication 6B

Staff Contact: School Office

S2 HPW5

Prerequisite: JAPN4200

Refining of linguistic and communicative skills acquired in JAPN4200. Another 250 kanji are introduced, ie. the remaining jooyoo kanji.

KORE1000

Korean 1A

Staff Contact: School Office

S1 HPW5

Prerequisite: Nil

Communicative methods are used to introduce students to the four major components of language-learning; speaking, listening, reading and writing. Hanja and the Korean phonetic script, hangul, are progressively introduced. Emphasis is on appropriate speech for a variety of contemporary situations.

KORE1001

Korean 1B

Staff Contact: School Office

S2 HPW5

Prerequisite: KORE1000

Further acquisition of communication skills in introductory Korean, with emphasis on contemporary issues. New elements of the Korean writing system are progressively added to knowledge acquired in KORE1000.

Banking and Finance

FINS2612

Australian Capital Markets

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisites: ACCT1511, ECON1102 and ECON1203, or completion of Stage 1 for students from other faculties.

Analysis of markets for financial assets, including the money, bond, stock and futures markets; the structure of interest rates: flow of funds of financial institutions: the regulatory structure of markets and the interrelations among markets.

FINS2613

Business Finance 2A

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisites: ACCT1511, ECON1102 and ECON1203

Looks at the essential aspects of financial decision-making in business including: factors influencing capital expenditure decisions; alternative approaches to valuation; factors affecting the formulation of the capital structure; and influence of the capital market environment.

FINS2624

Investments

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisite: FINS2613

Note/s: Excluded FINS2714 and FINS3615.

Introduces investment theory and practice. The first part of the course develops the primary asset pricing models, including CAPM and APT models, examines relevant empirical tests, and applies the models to the problem of measuring portfolio performance. This is followed by a study of investment management in the social, ethical and economic context. Topics include: security analysis of bonds and equities; the use of options, futures and forwards in portfolio hedging and risk management; and current issues in portfolio management including 'green' funds, passive vs active management, index funds and international diversification.

FINS2714

Investments (Honours)

Staff Contact: School Office

S2 L3

Prerequisite: FINS2613

Note/s: Excluded FINS3615 or FINS2624.

Introduces theory and practice related to investment, portfolios, pricing and capital market equilibrium. Includes basic decision theory, portfolio selection, security pricing models (CAPM, APT), futures and options, portfolio management, market efficiency. Skills in the mathematics of choice and in statistics are developed.

FINS3616

International Business Finance

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisite: FINS3615 or FINS2714 or FINS2624

Note/s: Excluded FINS3716.

Introduces students to the international financial and operating environments; aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment. The topics covered in this course include parity condition in international finance, measurement and management of foreign exchange exposure, working capital management of a multinational firm, and foreign investment analysis for multinational corporations.

FINS3625

Applied Corporate Finance

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisite: FINS3615 or FINS2714 or FINS2624

Note/s: Excluded FINS3715 and FINS2614.

This subject focuses on advanced issues associated with the investment and financing decisions of corporations. Topics include mergers and takeovers, management buyouts, executive compensation schemes, advanced capital budgeting problems, and issues in treasury management. The treatment includes a discussion of ethical issues.

FINS3630

Bank Financial Management

Staff Contact: School Office

SS L3

Prerequisites: FINS2612 and FINS2614 or FINS3615 or

FINS2714 or FINS2624 or FINS3625

Looks at: theory and practice of banking from a financial management perspective; banks and the financial services industry: regulatory restrictions and financial management; performance analysis and strategic planning; asset management — liquidity, investment and loan management; liability and deposit management; capital structure and dividend decisions; and financial management implications of electronic banking, international banking, and other developments.

FINS3631

Risk and insurance

Staff Contact: School Office

SS L3

Prerequisites: ECON1203 and FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625 or

equivalent

Explores the nature of commercial, financial, and physical risk and the way in which insurance has evolved to deal with this important aspect of the economic environment. Case studies are used to illustrate points of practical relevance. Emphasis is given to the mathematical and statistical foundations of the discipline. Topics in the area of risk include risk premia, insurance ratings, simulation of risky environments, physical risk, and death. Insurance is approached as a natural commercial response to risk with inference from insurance data, general insurance, motor insurance, very large risks, and life assurance.

FINS3632

Regulation in Capital Markets

Staff Contact: School Office

SS L3

Prerequisites: FINS2613 and FINS2612

Looks at forms of Australian financial regulation with special reference to: the structure of the regulatory system; the legal regulation of the companies and securities industry; the role of the investigative powers of regulatory agencies; functional weakness in the administrative legal process. This subject examines specific regulations affecting securities markets, and reviews theories of financial regulation, then empirical evidence concerned with their effect, and the constraints on financial decision making imposed by financial regulations.

FINS3633

Real Estate Finance and Investment

Staff Contact: School Office

SS L3

Prerequisite: FINS2614 or FINS3615 or FINS2714 or

FINS2624 or FINS3625

Evaluates real estate financing, the mechanics of the mortgage market, and the application of modern finance theory to the evaluation, selection and management of properly investments, leasing, type of tenancy, properly options and property trusts. Topics include the role of regulation, taxation, government agencies, property trusts, and the banking system in promoting real estate activity. This subject analyses real estate prices and yields, diversification aspects, and use of property as an inflation hedge.

FINS3634

Lending and Liquidity Management

Staff Contact: School Office

SS L3

Prerequisites: FINS2612 and FINS2614 or FINS3615 or

FINS2714 or FINS2624 or FINS3625

Analyses the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

FINS3635

Options, Futures and Risk Management Techniques

Staff Contact: School Office

SS L3

Prerequisite: FINS3615 or FINS2714 or FINS2624

This is an intermediate course on options, futures and the techniques using these contracts to offset some of the risk associated with a given market commitment. Topics include: an overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS3715

Applied Corporate Finance (Honours)

Staff Contact: School Office

S1 L3

Prerequisite: FINS2714

Note/s: Excluded FINS2614 or FINS3625

The course focuses on advanced issues associated with the investment and financing decisions of the corporation. Throughout the course, the underlying theory and practical considerations facing the firm will be studied. Topics include: Capital Structure; Cost of Capital; Dividend Policy and associated issues; Leasing; specialized Financing Techniques; Treasury Management; Capital Budgeting and Project Evaluation Techniques; Mergers, Acquisitions and Levered Buyouts and an introduction to Game Theory, Moral Hazard, Adverse Selection and Signalling. Students will also be actively encouraged to: (1) Identity and discuss current issues in these areas; and (2) develop personal research skills.

FINS3716

International Business Finance (Honours)

Staff Contact: School Office

S2 L2 T1

Prerequisite: FINS3715

Note/s: Excluded FINS3616.

The course introduces the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment.

FINS3775

Research Methods in Finance 1

Staff Contact: School Office

S2 L3

Prerequisite: FINS3715

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research in finance.

FINS4776

Business Finance 4A

Staff Contact: School Office

\$1 L3

Prerequisite: FINS3715

This course provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories. The emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding courses as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the course also introduces a relatively new area of financial economics: security market microstructure and the implications for empirical research in finance. Topics include: utility theory, portfolio theory and capital asset pricing models, arbitrage pricing theory, option and futures pricing, intertemporal models in finance and security market micro-structure.

FINS4777

Business Finance 4B

Staff Contact: School Office

\$2 L3

Prerequisite: FINS4776

This subject introduces contemporary theoretical literature relevant for an advanced treatment of the study of investment and financing decisions of firms under alternative assumptions about the institutional environment within which such decisions are made. Emphasis is given to the corporate form of business. Furthermore, special cases of investment and financing decisions such as mergers, takeovers and leveraged buyouts are focused on. The conceptual basis is such that it allows discussions of ethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter, students are encouraged to supplement theoretical discussions with empirical evidence.

FINS4778

Recent Developments in Banking Research

Staff Contact: School Office

S2 L3

Prerequisites: FINS3630 and FINS3715

Note/s: Not offered 1994.

This subject focuses on recent developments in theory and empirical research relating to banking and bank management. Topics include: the development of banking models; the uniqueness of banks and bank lending; advanced techniques in bank risk management; analysis of bank cost functions in the context of economies of scale, economies of scope, expense preference behaviour, and the contestable markets hypothesis; the regulatory environment and its impact on bank valuation and banking practice; optimal capital and capital adequacy; modelling off-balance sheet activities; and models of international banking.

FINS4779

Research Methods in Finance 2

Staff Contact: School Office

S1 L3

Prerequisite: FINS3775 or ECON2207

A more advanced course in empirical methodology in finance. Introduces general methodological aspects, testing of hypotheses, falsifiability principle; a review of relevant econometric material and its application to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability and volatility estimation.

FINS4794

Thesis (Finance)

Staff Contact: School Office

S2

Note/s: The thesis is to be approved and supervised by the School of Banking and Finance.

FINS4798

Project Seminar

Staff Contact: School Office

S1 or S2

Computer Science and Engineering

Computer Science involves the study of the design, construction and uses of computer systems. It is concerned with the representation of data and data structures in computer systems and the design of algorithms for automatic manipulation of this information by programming languages and machine systems. It is very much concerned with the design and development of hardware and software tools by which computer applications may be developed.

COMP1811

Computing 1 (Procedural)

Staff Contact: Mr P. Compton

S1 L3 T3

Prerequisite: As for MATH1032

Note/s: Excluded COMP1011, 6.611, 6.600.

This subject focuses on defining problems: reasoning about and solving problems using Logic, Abstraction, Specification, Algorithms and Data Structures and gives exposure to

a procedural programming language (Modula-2) for practical experience with these concepts. Students look at computing systems; hardware (CPU, Memory, Peripherals), software (Operating Systems, Networks, Languages) and users, and computing applications; document processing, spreadsheets, data bases, graphics and communications.

COMP1821

Computing 2

Staff Contact: Dr T. Gedeon

S2 L3 T3

Prerequisite: COMP1811

Note/s: Excluded COMP1021, 6.621, 6.021D

This subject looks at: abstract data types; lists, stacks, queues, trees; implementation in procedural language (Modula-2) using linked structures; searching and sorting and introduces functional programming, the layered model of a computer, instruction set, execution cycle, data storage, and assembly language programming.

Economics

Economic History

ECOH1301

Australia in the International Economy in the 20th Century

Staff Contact: Dr D. Meredith

\$1 L2 T1

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit (1-50)

This subject looks at the international economy at the end of the 19th century (trade, factor flows, and payments arrangements); problems of the international economy between the wars: the impact of World War II and the international economy in the post-war era; and Australian economic development and its relationship with the international economy in terms of, economic fluctuations, problems of the inter-war period, growth of manufacturing, government policy and action, the importance of the mining industry, economic development and the distribution of income and wealth.

ECOH1302

Australia and the Asia-Pacific Economies: Historical Perspectives

Staff Contact: Dr D. Meredith

S2 L2 T1

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit (1-50)

This subject focuses on Australia's economic relations with the countries of Asia and the Western Pacific since the 19th century, with particular emphasis on the period since the Second World War. Topics include: capital and trade flows, labour and immigration issues; the changing political structures; Australian colonial rule and economic development in Papua and New Guinea; the rise to economic power of

Japan and its relations with Australia before the Second World War; resurgence of Japan in the 1950s and its dominance of Australia's trade; future relations with Japan; the emergence of the 'newly industrialising nations' in Asia and their impact on Australia; the ASEAN group's 'special relationship' with Australia; Sino-Australian economic relations; trans-Tasman economic integration; Australia's perceptions of Asia and the Pacific and obstacles to greater economic integration.

ECOH2301

Management and Business Development

Staff Contact: Dr J. Perkins S1 L2 T1

Prerequisite: ECON1102

This subject focuses on: origins, evolution and attributes of modern business enterprise in Australia, Europe, America and Japan; strategy, structure and corporate performance; the economics of organization and the organization of work; theory and analysis of multinationals; integration, diversification and the marketing function; managerial hierarchies; decision management and decision control; entrepreneurship; public policy, social responsibility and the external business environment.

ECOH2302

Origins of Modern Economics

Staff Contact: See Head of Department

S1 L2 T1

Prerequisite: ECON1102

This subject looks at the development of classical economic thought, including the contributions of Adam Smith, David Ricardo and Karl Marx, and the impact of these ideas on later developments in economic thought as well as on economic policy.

ECOH2303

Economic Change in Modern China 1700-1949

Staff Contact: Dr.B. Hendrischke

S1 L2 T1

Prerequisite: ECON1102

This subject examines the evolution of the pre-industrial Chinese economy and its significant characteristics: agricultural development, population growth, the family farm, marketing and commercialization, distribution of wealth and income, and the role of the state. It looks at: the interaction of indigenous forces of change and the impact of imperialism in transforming the Chinese economy in the late 19th and early 20th centuries: the emergence of alternative strategies, forces, and ideologies for national economic development in the 20th century with a close examination of the performance of the nationalist government during the Nanking decade 1927-1937 and the reasons for its failure; and of the Communist government during the Yenan decade 1935-1945 and the reasons for its success.

ECOH2304

Economic Transformation in the People's Repubic of China

Staff Contact: Dr B. Hendrischke

S2 L2 T1

Prerequisite: ECON1102

This subject examines the transformation of China since 1949; examination of changing exemplars and strategies; rehabilitation of the war-damaged economy; early socialist transformation of agriculture, industry and commerce; com-

peting demands of political control and economic construction; the problems of the Soviet model; evolution of a Chinese development model in the Great Leap Forward and the Cultural Revolution; Mao Zedong as an economist; the rejection of the Maoist model in the 1980's; the conflict between Deng Xiaoping's economic policies and his political aims; recent performance and emerging problems; and the prospects for Australia in China's economic future.

ECOH2305

Modern Asian Economic History

Staff Contact: Dr B. Hendrischke S1 L2 T1

Prerequisites: ECON1102

This subject examines the contrasting histories of Asian economies in the modern period. Four major areas are considered - Japan, China, India and Indonesia. Focus is on the nature of the Asian economies and the impact of the West prior to 1949; and the history of planning in the four nations since the Second World War. Four specific themes are considered: the impact of Japanese development on Asia; economic planning and policy in China; problems of the modern Indian economy; and planning for scientific and technological development in modern Asia.

ECOH2306

Settler Capitalism

Staff Contact: Dr B. Dyster

S1 L3

Prerequisite: ECON1102
Note/s: Excluded ECOH2307.

Not offered in 1994.

ECOH2308

British Imperialism in the 19th and 20th Centuries

Staff Contact: Dr D. Meredith

S2 L2 T1

Prerequisite: ECON1102

Note/s: Not offered in 1994.

ECOH2309

Modern Capitalism: Crisis and Maturity

Staff Contact: Dr John Perkins

S1 L2 T1

Prerequisite: ECON1102
Note/s: Not offered in 1994.

ECOH2311

German Economy and Society

Staff Contact: Dr J. Perkins

S1 L2 T1

Prerequisite: ECON1102

This subject examines: the German Industrial Revolution 1950-1914; the origins and socio-economic impact of World War One; the Treaty of Versailles, the hyperinflation of the early 1920s and economic recovery 1925-29; the Great Depression and the Nazi economic recovery; the German war economy 1930-1945; the economic and social development of West and East Germany, 1945-1990; and the German economy and society in retrospect and prospect.

ECOH2312

The Industrial Revolution Staff Contact: Dr J. Perkins

S1 L2 T1

Prerequisite: ECON1102

This subject examines: Industrialization as a process of structural change; the pre-industrial economy and society: estimates and sources of growth agriculture, traditional and modern sectors; demographic factors; intersectoral productivity differentials and the efficiency of labour and capital markets; migration and urbanization; trade, Empire and war in relation to growth; capitalism and inequality; the uniqueness of British industrialization; and legacies of the early start.

ECOH2313

Australian Economic Development in the 20th Cen-

Staff Contact: Dr D. Clark

S2 L2 T1

Prerequisite: ECON2101 or ECON2121

This subject examines the development of the Australian economy from the Long Boom and the Depression of the 1890s to the present day. It looks at Australian economic development and its main features: economic fluctuations and their consequences, especially the Depression of the 1930s; rise of Australian economic institutions; changes in the philosophy of development and the role of government; migration and the inflow of foreign capital; development strategies of the States; impact of war; growth of manufacturing and industry policy; development of the services sector; problems of the agrarian economy; and changes in the standard of living. Also considered is Australia's changing economic relations with other countries and the world economy, and economic problems in the later 20th century in a historical perspective.

ECOH2314

The Experience of the Soviet Union

Staff Contact: Dr J. Perkins

S2 L2 T1

Prerequisite: ECON1102

This subject focuses on : the causes of the October Revolution of 1917; Civil War and War Communism (1918-21); New Economic Policy and its problems (1921-28); the collectivisation of Soviet agriculture and forced industrialization (1928-41); the Soviet Union in the Second World War and post-war recovery; the legacy of Stalinism; efforts to reform the Soviet system from Krushchev to Kosvain; the 'stagnation' of the Brezhnev years; the collapse of the Soviet Union; and the prospective future of Russia and socialism.

ECOH2315

The City in History

Staff Contact: Dr B. Dyster

S2 L2 T1

Prerequisite: ECON1102

The words city and civilisation have the same origin. This subject tests ways of understanding the past and the present through the prism of urban development, takes selected cities as case studies across space and time, and looks at cities as centres of collective consumption and disruption.

ECOH3301

The History of Economic Analysis

Staff Contact: Dr J. Perkins

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or

ECON2122 and ECON2206 Note/s: Not offered in 1994.

ECOH3302

Classics of Economic Thought

Staff Contact: Dr J. Perkins

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or

ECON2122 and ECON2206 Note/s: Not offered in 1994.

ECOH3303

Transformation of the Japanese Economy

Staff Contact: Dr J. Perkins S2 L2 T1 Prerequisite: ECON1102

This subject examines growth and sectoral change in the Tokugawa economy, cities, handicrafts and population; the low-level equilibrium trap; the dynamics of the Meiji Restoration, government, trade, development; the interpretation of 'relative backwardness', 1880-1914; classical models and capitalist development; the economic history of political change during the inter-war years; capitalism and colonies:

and the 'Economic miracle' and structural change; exports, the ven and the international economy.

ECOH3304

Shaping Australia, 1788-1914

Staff Contact: Dr B. Dyster

S1 L2 T1

Prerequisite: ECON1102 Note/s: Excluded ECON3324.

The course looks at successive transformations in Australia between 1788 and 1914; swamping Aboriginal economies, using prisoners to create a market economy; and restructuring through energetic booms and busts. Questions of class, gender and ethnicity will recur.

ECOH3305

Modern Australian Capitalism

Staff Contact: Dr D. Clark S2 L2 T1

Prerequisite: ECOH3304 Note/s: Excluded ECOH3325.

This subject analyses the major features of the Australian economy in the 20th century: interpretation of movements in the trade cycle; the path of growth; the open economy; dependency; structural adjustment, capital formation: labour markets; distribution; and the process of transformation of economic policy, its outcomes and change in a historical framework from 1901 to the present day.

ECOH3306

Comparative Economic Systems in Historical Perspective

Staff Contact: Dr J. Perkins

SS L2 T1

Prerequisite: ECON2101 or ECON2121

Note/s: Not offered in 1994.

ECOH3307

Multinationals: Theory and History

Staff Contact: Dr J. Perkins SS L2 T1

Prerequisites: ECON1102

Corequisite: ECON2101 or ECON2121

Note/s: Not offered in 1994.

ECOH3324

Shaping Australia, 1788-1914 (Advanced)

Staff Contact: Dr B. Dyster S1 L2 T1 Prerequisite: ECON1102

Note/s: Excluded ECON3304.

As for ECON3304 with additional work.

ECOH3325

Modern Australian Capitalism (Advanced)

Staff Contact: Dr D. Clark

S2 L2 T1

Prerequisite: ECOH3324 Note/s: Excluded ECOH3305.

As for ECOH3305 with additional work.

ECOH4323

Approaches to Economic and Social History

Staff Contact: Dr J. Perkins S1 L2 T1

Prerequisite: ECON3325

This subject looks at the perspectives, themes and tools involved in the study of modern economic and social history and serves to show that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. One function of the course is to provide a degree of unity to the varied knowledge gained by students in other economic history courses; another is to allow students to come to grips with important problems of a general nature.

ECOH4324

Aspects of Australian Economic Developments

Staff Contact: Dr J. Perkins

S2 L2 T1

Prerequisite: ECOH3325

Advanced topics in Australian Economic Development.

ECOH4325

Seminar in Research Methods

Staff Contact: Dr J. Perkins

S2 T3

Prerequisite: ECOH3325

Honours students present work in progress on their thesis to this seminar and discuss methodological approaches

used.

ECOH4326

Comparative Issues In Economic History

Staff Contact: Dr J. Perkins

S1 L3

Prerequisites: ECOH3325 and ECON1102

Note/s: Excluded ECOH4322

Advanced topics in comparative Economic History draws on a wide range of case studies in Economic History and analyses these in a theoretical framework.

ECOH4327

Thesis (Economic History)

Staff Contact: Dr J. Perkins

S1 and S2

Honours students in their final year are required to prepare a thesis of not more than 20,000 words which must be submitted before the final examinations in November. The thesis topic must be approved by the Head of the Department of Economic History before the end of November in the year preceding the candidate's entry into the 7th and 8th sessions of study.

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculty of Arts and Social Sciences Handbook.

ECOH1305

European Economic Development 1750-1914

Staff Contact: Dr J. Perkins

S1 L2 T1

Prerequisite: HSC minimum mark required -2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

This subject examines: the British Industrial Revolution; the economic and demographic development of 19th-century France; the railway revolution; the rise of German industrial power; Europe's less developed economies and mass emigration; agrarian and industrial Russia before the October Revolution; the international economy, 1850-1914; European imperialism; and the origins of the First World War.

ECOH1306

European Economic Development since 1914

Staff Contact: Dr J. Perkins

S2 L2 T1

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

The subject examines: the economic impact of the First World War; from the Treaty of Versailles to the Wall Street Crash of 1929; the Great Depression; the Nazi economic recovery; the challenge of Soviet industrialisation; the origins and impact of the Second World War; the postwar Western European economic recovery; the experience of Eastern Europe; the formation of the European Community; and contemporary economic issues in an historical context.

ECOH2310

The Rise and Decline of Britain

Staff Contact: Dr J. Perkins

S2 L2 T1

Prerequisite: Any four Level I Arts subjects totalling 24 credit

points

Note/s: Not offered in 1994.

ECOH2316

The Transition from Feudalism to Capitalism in

Europe

Staff Contact: Dr J. Perkins

S1 L2 T1

Note/s: Not offered in 1994

ECOH4321

Economic History 4 (Honours)

Staff Contact: Dr J. Perkins

Prerequisites: ECON3325 and ECON1102

Consists of a thesis and four subjects: Approaches to Economic and Social History; Aspects of Australian Economic Development; and Seminar in Research Methods.

Econometrics

ECON1202 Quantitative Methods A

Staff Contact: Mr J. Ablett

S1 or S2 L2 T3

Prerequisite: HSC minimum mark required - 2 unit Mathematics (60-100), or 3 unit Mathematics (1-50) or 4 unit Mathematics (1-100)

Note/s: Excluded MATH1032, MATH1042, ECON1201.

This subject examines: Mathematics of finance: (compound interest, present value, annuities); Matrix Algebra: (operations with matrices, determinants, matrix inverse, rank, solutions of matrix equations, the graphical approach to linear programming); Calculus: (univariate differentiation, maxima and minima of a function, functions of several variables, partial derivatives, unconstrained and constrained optimization) and the applications of the above concepts and techniques in accountancy and economics, including the use of spreadsheet computer programmes.

ECON1203

Quantitative Methods B

Staff Contact: Dr E. Sowey

\$1 or \$2 L2 T1.5

Prerequisite: ECON1201 or ECON1202

Subject topics include: Frequency distributions; measures of central tendency; dispersion and skewness; introduction to probability theory; the binomial distribution; the normal distribution; point estimation of population parameters and confidence intervals; hypothesis tests; the t and chi square and F distributions; bivariate regression; estimation; and hypothesis testing.

ECON2204

Linear Economics

Staff Contact: Dr L. Fisher

S1 L2 T1

Prerequisite: ECON1201 or ECON1202

Topics include: vector spaces; characteristic roots and vectors; vector difference equations; classical optimization in economics. This course also considers the theory of linear programming and the dual problem with application to efficient production and the valuation of resources. Applications include two period models of consumption and the capital asset pricing model.

ECON2205

Economic Optimization and Dynamics

Staff Contact: Mr J. Ablett

S2 L2 T1

Prerequisites: ECON1201 or ECON1202 and ECON1203

This subject explores: Non-linear programming problems existence and characterization of solutions; economic applications to welfare maximization and constrained production; descriptive growth models: (dynamic Leontief models, and Von Neumann model of an expanding economy); differential equations; optimal control theory and applications to optimal growth problems.

ECON2206

Quantitative Economic Techniques A

Staff Contact: A/Prof A. Owen \$1 L2 T1

Prerequisite: ECON1203

This subject explores the representation of economic relationships by simple and multiple regression models; the use of dummy variables and curvilinear functional forms; statistical complications:- collinearity and autocorrelation; and presents an elementary approach to cointegration. Practical exercises feature throughout, using a statistical computer package.

ECON2207

Quantitative Economic Techniques B

Staff Contact: Dr G. Otto S2 L2 T1

Prerequisite: ECON2206

This subject covers: single equation econometric models; heteroskedasticity, lagged variable, dummy dependent variable; instrumental variable estimation; and introduces simultaneous equation models; specification, estimation and dynamic properties. Practical computer applications feature throughout.

ECON2208

introduction to Operations Research

Staff Contact: Dr C. Alaquze

S1 L3

Prerequisite: ECON1201 or ECON1202

Note/s: This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 2 until Session 2.

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Includes linear programming, quadratic programming and dynamic programming with applications to transportation, inventory and portfolio selection and other economic related fields.

ECON2209

Business Econometrics and Forecasting

Staff Contact: Professor R. Bewley

S2 L3

Prerequisite: ECON1203

This subject looks at the use of econometric and statistical techniques relevant to forecasting in a business environment; computer implementation of the methods. Short-term forecasting using time series analysis Box-Jenkins methods; long-term forecasting with S-shaped growth curves and trend analysis. The study of applied work is emphasized in this non-specialist course.

ECON2211

Operations Research in Economics

Staff Contact: Dr C. Alaouze

Prerequisite: ECON1203

This subject looks at the applications of mathematical programming and statistics to economic problems; the use of computer programming; Inventory models; queueing problems; decision analysis, and dynamic programming.

ECON2212

Applied Economic Statistics Staff Contact: Professor R. Bewley

Prerequisite: ECON1203

Topics covered include: Applied multivariate analysis: the techniques of principal components; factor analysis; discriminant analysis; cluster analysis; sample survey design and analysis; and non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

ECON3201

Mathematical Economics A

Staff Contact: Dr C. Alaouze

S1 L3

Prerequisites: ECON2101 or ECON2121, ECON2102 or

ECON2122 and ECON2206

This subject explores the duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

ECON3202

Mathematical Economics 8

Staff Contact: Dr L. Fisher

S2 L3

Prerequisite: ECON3201

This subject explores uncertainty in economics.

ECON3203

Econometrics A

Staff Contact: Dr E. Sowey

S1 L2 T1

Prerequisites: ECON2206 and either ECON2207 or

ECON2209

This subject covers: a coherent theoretical development of multiple regression analysis; multivariate normal distribution; some asymptotic distribution theory; least squares and maximum likelihood estimation; interval prediction; restricted least squares and tests of exact linear restrictions on parameters; basic approaches to hypothesis testing in non-nested models; and theoretical aspects of problems with data.

ECON3204

Econometrics B

Staff Contact: Professor N. Kakwani

S2 L2 T1

Prerequisite: ECON3203 or MATH3811 or MATH3911

This subject provides a theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. It also covers seemingly unrelated regressions; simultaneous equation identification; estimation and prediction; and an overview of model-building, with illustrations from the literature

ECON4221

Advanced Mathematical Economics A

Staff Contact: Professor M. Kemp

S1 L3

Prerequisite: ECON3202

This subject explores value theory and general equilibrium analysis.

ECON4222

Advanced Mathematical Economics B

Staff Contact: Professor M. Kemp

S2 L3

Prereauisite: ECON4221

This subject covers selected advanced topics in mathematical economics.

ECON4223

Applied Econometrics A

Staff Contact: Professor R. Bewley

S1 L3

Prerequisites: Either ECON3101 or ECON3121 and either ECON3102 or ECON3122 and ECON2208

This subject takes a modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteoskedasticity. trending data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON4224

Applied Econometrics B

Staff Contact: Dr L. Fisher

S213

Prerequisite: ECON3204

this subject takes an approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studies. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic contexts

ECON4227

Thesis (Econometrics)

Staff Contact: Professor R. Bewley

Note/s: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics before the end of the August Recess in the year preceding their entry into Year 4.

ECON4228

Thesis (Econometrics/Finance)

Staff Contact: School Office

Note/s: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics and the School of Banking and Finance before the end of the July Recess in the year preceding their entry into Year 4.

Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

ECON2200

100

Introductory Quantitative Economic Analysis

Staff Contact: Ms J. Watson

S1 L2 T2

Arts Prerequisite: 2 unit Mathematics or permission of the

Head of the School of Economics

Note/s: Excluded ECON1201, ECON1202, ECON1203, MATH1011, MATH1021, MATH1032 and MATH1042.

This subject covers in the mathematics section: basic algebra, financial mathematics, differentiation, maxima and minima, and introduces multivariate calculus. It explores applications of the preceding concepts to economics. In the statistics section the subject covers: frequency distributions, measures of central tendency and dispersion, the normal, t and chi square distributions, statistical inference, confidence intervals, correlation and regression, and index numbers.

Economics

ECON1101

Microeconomics 1

Staff Contact: Dr N. Warren

\$1 or \$2 L2 T1.5

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

This subject introduces economics as a social science: scarcity, resource allocation and opportunity cost; an introductory analysis of consumer behaviour; the economics of firms and markets; production and costs; the classification and analysis of markets; efficiency concepts and market failure; the gains from international trade and the impact of trade restrictions; economic growth and structural change.

ECON1102

Macroeconomics 1 Staff Contact: Dr G. Otto S1 or S2 L2 T1.5

Prerequisite: ECON1101

This subject provides an introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Other topics include: social accounting and aggregate income and expenditure analysis; macroeconomic models of income determination; consumption and investment functions; the role of money and financial institutions; interactions between goods and money markets in equilibrium and disequilibrium situations; and an analysis of recent Australian macroeconomic experience.

ECON2101

Microeconomics 2

Staff Contact: Dr J. Frisch

\$1 L2 T1.5

Prerequisites: ECON1102, ECON1203

Note/s: Excluded ECON2103, ECON2121.

This subject covers: choice theory, including intertemporal choice, and labour supply: extensions of price theory; the theory of production, costs and supply; Market structures including oligopoly models; externalities; and provides an introduction to general equilibrium and welfare analysis.

ECON2102

Macroeconomics 2

Staff Contact: Dr L. Fisher

S2 L2 T1.5

Prerequisites: ECON1102, ECON1203

Note/s: Excluded ECON2104, ECON2122.

This subject covers models of aggregate income determination in open economies; theories of aggregate economies behaviour with respect to consumption and investment expenditures and financial transactions; balance of payments and exchange rate analysis; theories of inflation and unemployment; introductory dynamic analysis; and theories of growth and cycles.

ECON2103

Applied Microeconomics

Staff Contact: Dr G. Fishburn

S2 L2 T1.5

Prerequisite: ECON1102

Note/s: Excluded ECON2101, ECON2121

This subject covers: structural change in the Australian economy; the effect of different market structures on firms and consumer welfare; the consequences of market failure and the effects of government regulation; investment decisions in the public and private sectors, including the estimation of future benefits, revenues and costs, the measurement of consumer and producer surplus; the economics of non-renewable and other resources; and Australia's international trade and investment and the effects of restrictions on international trade and investment.

ECON2104

Applied Macroeconomics

Staff Contact: A/Prof G. Kingston

S1 L2 T1.5

Prerequisite: ECON1102

Note/s: Excluded ECON2102, ECON2122

This subject looks at: economic growth and fluctuations in Australia. Inflation, unemployment and balance of payments issues; fiscal, monetary, exchange rate and income policies; changes in the structure of the Australian financial system and its links with the international monetary system; and effects of restrictions on capital markets.

ECON2105

Marxian Political Economy

Staff Contact: Dr G. Fishburn

S1 L2 T1

Prerequisite: ECON1102 Note/s: Not offered in 1994.

ECON2106

Post-Kevnesian Political Economy

Staff Contact: Dr G. Fishburn

S2 L2 T1

Prerequisite: ECON1102

Note/s: May not be offered in 1994.

This subject provides an introduction to Post-Keynesian economics, i.e. that branch of economic theory which attempts to integrate the short-run analysis of Keynes and Kalecki with aspects of the classical tradition deriving from Ricardo and Marx. The major theoretical points at issue between Post-Keynesian and neo-classical economics are elaborated and the policy implications brought out. The state in contemporary capitalism including the role of the state in ensuring the reproduction of industrial capital, capital in general and capitalist social relations with consideration of how this is achieved.

ECON2108

Industry Economics and Australian Industrial Policy

Staff Contact: Dr R. Stonecash

S2 L2 T1

Prerequisite: FCON2101 or FCON2103 or FCON2121

Topics covered include: structure of industry; inter-relationships between the role of the business firm and industrial structure; multinational corporations; factors affecting size. structure and performance such as economies of scale. barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; industrial policy in Australia with special reference to competition policy, foreign investment and mergers, and some specific industry policies e.g. on motor vehicles. electronics, steel, petroleum,

FCON2109

Economics of Natural Resources

Staff Contact: Dr G. Waugh

S1 L2 T1

Prerequisite: ECON2101 or ECON2121 or ECON2103

Note/s: Excluded ECON2107

This subject provides an introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. It also looks at policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

ECON2113

The Development of Modern Economics

Staff Contact: School Office

SS L2 T1

Prerequisite: ECON1102

Note/s: Not offered in 1994.

ECON2115

Japanese International Economic Relations

Staff Contact: A/Prof W. Purcell

S2 L2 T1

Prerequisite: ECON1102

This subject considers: Japan's international trade, investment and balance of payments policies; globalisation of Japanese economic interests; problems relating to external economic policies including alternative strategies for international economic relations; impact of ven appreciation; trade friction; bilateral relations with focus on Australia. USA China and South Fast Asia

ECON2116

Japanese Economic Policy

Staff Contact: A/Prof W. Purcell

S1 L2 T1

Prerequisite: ECON1102

This subject provides an analysis and evaluation of postwar economic policy: issues relating to policy determination including role of institutions and interest groups; critical examination of 'Japan Inc.' model; industrial policy and role of 'genkyoku' system; Japanese long term economic planning; nature of principle economic policies such as agricultural, monetary and fiscal; anti-trust and competition policies.

ECON2117

Economics of Tourism

Staff Contact: Dr B. Rao

S1 12 T1

Prerequisites: ECON1102

Topics include: macro and micro economic environments; factors affecting international and domestic tourism: tourism forecasting models; economic analysis of projects; Cost/benefit and related procedures; and the implications of tourism developments for the community in general.

ECON2118

Industrial Training 1

S2

ECON2121

Microeconomics 2 (Honours)

Staff Contact: Dr J. Frisch

S1 L2 T2

Prerequisite: ECON1102, ECON1203 Note/s: Excluded ECON2101, ECON2103.

Material covered in ECON2101 Microeconomics 2 at greater depth.

ECON2122

Macroeconomics 2 (Honours)

Staff Contact: Dr G. Otto

S2 L2 T2

Prerequisites: ECON1102, ECON1203

Note/s: Excluded ECON2102, ECON2104.

Material covered in ECON2102 Macroeconomics 2 at greater depth.

ECON2127

Environmental Economics and Cost-Benefit Analysis

Staff Contact: Dr G. Waugh

S2 L2 T1

Prerequisite: ECON1101 Note/s: Excluded ECON2107

This subject considers the main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility; environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

ECON2213

Comparative Forecasting Techniques

Staff Contact: Prof R. Bewley

Prerequisites: Either ECON2204 and ECON2206 or

ECON2209

This subject includes the following topics: expotential smoothing; Box-Jenkins techniques; transfer functions; VAR models; and a combination of forecasts, accuracy of forecasts, and spreadsheets and forecasts.

ECON3101

Microeconomics 3

Staff Contact: Mr R. Chapman

S1 L2 T2

Prerequisites: ECON2101, ECON2102, ECON2206

Note/s: Excluded ECON3121.

This subject covers: extensions of microeconomic theory: general equilibrium approaches to economic analysis; international trade including analysis of trade restrictions and distortions; limitations of the general competitive model; and uncertainty and risk with applications to modern theories of corporate behaviour.

ECON3102

Macroeconomics 3

Staff Contact. Dr M. Monadjemi

S2 L2 T2

Prerequisites: ECON2101, ECON2102, ECON2206

Note/s: Excluded ECON3122.

This subject covers theory of economic policy; extended macroeconomic models, theory and fiscal policy and the problems of the budget deficit; international policy dependence and the exchange rate; the Australian financial system, monetary theory and policy; inflation and unemployment and incomes policy; rational expectations and economic policy; and Australian macroeconomic models.

ECON3103

Monetary Theory and Policy

Staff Contact: Dr F. Liu

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or

ECON2122, and ECON2206

Topics covered include definitions, functions and properties of money; theory of financial intermediation; financial innovation; theory of portfolio selection; flow-of-funds analysis; determination of interest rates including risk and term structures; theories of the financial firm; and the development, structure and efficiency of the Australian financial system and implications for monetary policy.

ECON3104

International Monetary Economics

Staff Contact: A/Prof G. Kingston

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or

ECON2122 and ECON2206

Topics covered include: development structure and efficiency of the international monetary system and the role of the IMF: international adjustment mechanisms for the balance of payments; exchange rate determination and the effects of exchange rate variation; optimum currency areas; forward exchange markets; foreign exchange risk management: the development of Eurocurrency markets and implications for policy; the international debt problem; and international financial integration and implications for domestic policy.

ECON3105

Public Enterprise Economics and Cost Benefit Analy-

Staff Contact: Dr T. Truong

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or FCON2122 and ECON2206

This subject looks at the theory of public economic activity; government objectives and the social welfare function; equity and efficiency criteria; public goods and externalities; the theory of public sector pricing and its applications; techniques of investment appraisal, cost-benefit analysis and related issues; the application of cost-benefit analysis to transport, urban and other problems; and analyses transfer policy.

ECON3106

Public Finance

Staff Contact: Professor J. Piggot

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or FCON2122 and ECON2206

Topics covered include: general aspects of public sector expenditure and its financing with special reference to Australia; the role of government in the economy; principles and types of public expenditure; taxation theory: tax sharing and revenue systems; economic and welfare aspects of different types of taxes; inflation and tax indexation; loan finance and the public debt.

ECON3107

Economics of Labour Markets

Staff Contact: Dr T. Stegman

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or

ECON2122 and ECON2206

This subject provides an economic analysis of contemporary labour market problems; labour force participation, the demand for labour, the supply of labour (traditional approaches and selectivity-bias-corrected studies), the demand for education and investment in human capital. Also covered is the economic analysis of unions and collective bargaining, the structure of compensation, occupational choice, job turnover and labour mobility, contract theory and the theory of job search.

ECON3109

Economic Growth, Technology and Structural Change

Staff Contact: Dr J. Lodewijks

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Topics covered include: characteristics of economic growth and development, role of capital accumulation, labour, technology and natural resources; the application of growth models to development issues; the role of industrialisation, structural change and development strategies in promoting economic growth; and income inequality and economic welfare.

ECON3110

Developing Economies and World Trade

Staff Contact: Mr A. Lo

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

This subject focuses on: trade and developing countries; trade and growth; new trade theory and LDCs; foreign trade regimes; liberalisation and trade negotiations; and the role of GATT; economic integration; international factor mobility, particularly foreign investment; ald and debt issues; the role of World Bank and IMF; stabilisation experiences; and growth-oriented adjustment policies.

ECON3111

Contemporary Japanese Economy

Staff Contact: School Office.

SS L2 T1

Prerequisite: ECON2102 or ECON2122

Note/s: Not offered 1994.

ECON3112

The Newly Industrializing Economies of East Asia

Staff Contact: Mr J. Zerby

S2 L2 T1

Prerequisite: ECON1102

This subject focuses on the principal economic characteristics of the newly industrializing economies of East Asia; South Korea, Taiwan and Hong Kong, and compares internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON3113

Economic Development in ASEAN Countries

Staff Contact: Mr J. Zerby

S1 L2 T1

Prerequisite: ECON1102

This subject analyses principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. It looks at causes and consequences of economic development policies; and the theoretical issues related to formation of customs unions and free trade areas, and their application to ASEAN.

ECON3114

Economic Methodology

Staff Contact: School Office

S2 L2 T2

Prerequisite: ECON2102 or ECON2122

This subject covers: the methodology of modern economics, the scientific method, the testing of hypotheses; some logical problems in econometric techniques; the analysis and methodology of classical and later economists; economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems; and some of the major issues in monetary theory, classical and neo-classical value and distribution theory, and equilibrium and welfare economics.

ECON3115

Economics of Developing Countries

Staff Contact: Dr J. Lodewijks

S1 L2 T1

Prerequisite: ECON1102 Note/s: Not offered in 1994.

ECON3118

Industrial Training 2

S1

ECON3121

Microeconomics 3 (Honours)

Staff Contact: Mr R. Chapman

S1 or S2 L2 T2

Prerequisites: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122, and ECON2206

CONZZOB

Note/s: Excluded ECON3101.

Topics include: general equilibrium theory and an introduction to applied general equilibrium analysis; the theory of international trade; market failure and the theory of second best; and uncertainty and risk in economic models including agency theory.

ECON3122

Macroeconomics 3 (Honours)

Staff Contact: Dr T. Stegman

S1 or S2 L2 T2

Prerequisite: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122 and ECON2206

Note/s: Excluded ECON3102.

This subject reviews and extends macroeconomic models of open economics. It looks at dynamics, including cyclical dynamics; the theory of economic policy; rational expectations and macroeconomic policy; theory and analysis of Australian fiscal, monetary, exchange rate, public and external debt, and incomes policy; and international policy interdependence.

ECON4121

Microeconomics 4

Staff Contact: Dr G. Fishburn

S1 or S2 L2 T1.5

Prerequisite: ECON3121

Topics covered include: static analysis, constrained optimisation and set theory as applied in comparative statis problems of consumer firm behaviour; the theory of duality; theories of market and general equilibrium; economics of information and uncertainty; and dynamic analysis, the simple overlapping generations general equilibrium model with money.

ECON4122

Macroeconomics 4

Staff Contact: Professor R. Milbourne

S1 or S2 L2 T1.5

Prerequisite: ECON3122

This subject looks at recent developments in macroeconomics, including theories of economic growth, an assessment of Keynes's contributions, recent theories of unemployment, overlapping generations models, recent developments in the theory of asset prices, dynamic inconsistency and policy credibility, disequilibrium macroeconomics and macroeconometric modelling.

ECON4126

Economics Honours Thesis Seminar

Staff Contact: Dr G. Fishburn

F12

104

ECON4127

Thesis (Economics)

Staff Contact: Dr G. Fishburn

Note/s: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Economics before the end of the year preceding their entry into their final year. Students are required to present a seminar on the topic of their thesis.

ECON4128

Thesis (Economics/Finance)

Staff Contact: Dr G. Fishburn

S1 and S2

Note/s: The thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics

ECON4228

Thesis (Econometrics/Finance)

Staff Contact: School Office

S1 and S2

Note/s: The thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.

Servicing Subjects

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences and the Faculty of Commerce and Economics Handbooks.

ECON1103

Microeconomic Principles

Staff Contact: Dr E. Ahmad

S1 L2 T1.5

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (53-100), or 3 unit English (1-50)

Note/s: Excluded ECON1101 and ECON1102.

This subject introduces economics as a social science; scarcity, resource allocation and opportunity cost; consumer and producer behaviour as the basis for supply and demand analysis; introduction to marginal analysis; applications of supply and demand analysis; efficiency concepts and market forces.

ECON1104

Macroeconomic Principles

Staff Contact: Dr J. Lodewijks

S2 L2 T1.5

Prerequisite: ECON1103

Note/s: Excluded ECON1101 and ECON1102.

This subject provides and introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment inflation and the balance of payments. Also covered are models of the determination of equilibrium income; an

analysis of the role of financial institutions; and an introduction to the analysis of macroeconomic policy.

ECON1107

Elements of Environmental Economics

Staff Contact: Dr G. Waugh

S2 L2 T1

Note/s: Excluded ECON1101

This subject introduces Microeconomics with reference to environmental issues, market failure, conservation and preservation of environment, discounting, sustainable economic growth and zero growth, measuring benefits and costs on environment, methods of controlling pollution, and management of environment.

ECON3116

International Economics

Staff Contact: Dr G. Fishburn

S2 HPW3

Prerequisites: ECON2102 or ECON2103 or ECON2121
Note;s: Excluded ECON3101, ECON3121, ECON3102,
ECON3122, 15.103, 15.113, 15.249E, ECON3104 Not offered to students doing a major sequence in economics.

This subject looks at international trade and finance theory; comparative costs, gains from trade, effects of resource endowments on trade; barriers to trade including tariffs and quotas; strategic trade policy; economic integration; imperfect competition; Australian balance of payments; balance of payments adjustment mechanisms, internal and external balance; foreign exchange markets; international monetary system; foreign investment.

ECON4120

Economics Honours Arts

Staff Contact: Dr G. Fishburn

F HPV

Prerequisites: ECON2121, ECON2122, ECON3121, ECON3122 all at Credit level or better, plus ECON2206 and

ECON2207

Note/s: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School of Economics before the end of the year preceding their entry into their final year.

Consists of advanced topics in macroeconomics and microeconomics and a thesis. Students enrolled in this subject are required to attend regular seminars at which each student will present a seminar on the thesis topic.

Geography

Geography is the study of variations from place on the earth's surface arising from the spatial relationships of the phenomena which make up the world of humanity. Particular emphasis in human geography is placed on the spatial organization of human activities, especially within urban systems.

GEOG3132

Marketing Geography

Staff Contact: Dr P. Simons

S2 L2 T2

Prerequisite: MARK2042. This prerequisite does not apply

to students enrolled in course 3010

This subject covers: organization and operation of the marketing function and trends in its performance; merchandising strategies of wholesalers and retailers and the consequent location patterns of consumer oriented enterprises within cities; retail feasibility studies and the structure and analysis of market areas in intra-urban areas; consumer spatial behaviour, including search and decision processes; shopping centre images and spatial choice models.

German Studies

GERS1200

German for Professional Purposes 1A

Staff Contact: Denise Grannall

C6 S1 HPW6

Prerequisite: HSC German 2 or 3 Unit German, or equiva-

lent

Note/s: Excluded GERS1001, GERS1002, GERS2000.

Four hours per week practical language work designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1789 to the present. Assessment: Class work and tests, assignments and history examination.

GERS1201

German for Professional Purposes 1B

Staff Contact: Denise Grannall

C6 S2 HPW6

Prerequisite: GERS1200

Four hours per week practical language work designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from from 1789 to the present. Assessment: Class work and tests, assignments and history examination.

GERS2200

German for Professional Purposes 2A

Staff Contact: Denise Grannall

C6 S1 HPW5

Prerequisite: GERS1201

Four hours per week practical language work, developing and extending the language skills of students in the specific areas of business and industry. One hour per week introduction to significant features of the German economy and the business world. Assessment: Weekly assignments, class tests and tutorial presentation.

FRS2201

German for Professional Purposes 2B

Staff Contact: Denise Grannall

C6 S2 HPW5

Prerequisite: GERS2200

Four hours per week practical language work, developing and extending the language skills of students in the specific areas of business and industry. One hour per week introduction to significant features of the German economy and the business world. Assessment: Weekly assignments, class tests and tutorial presentation.

GERS2300

German for Professional Purposes 3A

Staff Contact: Denise Grannall

C6 S1 HPW5

Prerequisite: GERS2201

Four hours per week practical language work, developing and extending to an advanced level the language skills of students in the specific areas of business and industry. One hour per week lecture on contemporary German business issues. Assessment: Weekly assignments, class tests and tutorial presentation.

GERS2301

German for Professional Purposes 3B

Staff Contact: Denise Grannall

C6 S2 HPW5

Prerequisite: GERS2300

Four hours per week practical language work, developing and extending to an advanced level the language skills of students in the specific areas of business and industry. One hour per week lecture on contemporary German business issues. Assessment: Weekly assignments, class tests and tutorial presentation.

Hospitality Management (School of Marketing)

HOSP1999

Hospitality Industry Employment 1

Staff Contact: School Office

S2

The Industry experience program is to serve as a complement to the theory gained from coursework. The Industry Employment is for a period of at least 10 weeks in the summer vacation. A detailed report and diary should be submitted at the beginning of the following academic year. The objective is to relate the theoretical content of the TAFE operative subjects concurrently undertaken with the degree in Sessions 1 and 2, to the practical working environment food and beverage service outlets in restaurants and hotels.

HOSP2999

106

Hospitality Industry Employment 2

Staff Contact: School Office

Students are required to undertake relevant employment of at least 10 weeks duration in the summer vacation at the end of the second year. The objective is to build upon previous industry experience and gain some advanced training in the food and beverage, front office areas of hotels or restaurants, either locally, interstate or overseas. Students will be required to maintain a diary and submit a report at the beginning of the following academic year.

HOSP3009

Financial Control In the Hospitality Industry

Staff Contact: School Office

S2 L2 T2 *

Prerequisites: ACCT1501, ACCT1511 and satisfactory completion of studies in the TAFE sector

Topics include: measuring qualitative factors of a hospitality business; fixed, variable and mixed costs; the allocation of costs to revenue centres; cost-volume-profit relationships; flexible budgeting and variance analysis; forecasting sales; cash budgeting; pricing and costing issues for food and beverages and rooms; internal controls and responsibility accounting; hotel and motel valuation processes; financial statement analysis; capital budgeting; yield management; feasibility studies. This subject includes a control project using spreadsheet software.

* Optional computer laboratory hours may be required.

HOSP3010

Legal Aspects of Tourism

Staff Contact: School Office

S1 L2 T2

Prerequisite: Satisfactory completion of studies in the TAFE sector

Topics include: national and international laws relating to tourism, legal environment of facilities, agents, operators; interaction of community and developer needs; consumer rights; and the implication of national, local regulations governing sale and supply of hospitality services, including food

HOSP3999

Hospitality Industry Employment 3

Staff Contact: School Office

S2

Students will undertake a structured employment program in conjunction with and under the supervision of a hotel or restaurant employer in the form of an internship for at least 10 weeks at the end of their third year. Students will have the opportunity of working in a number of departments of a hotel, restaurant or resort operation including front office, accounting, human resources and marketing. Students will be required to submit a detailed report in the following academic year, of approximately 2000 words which will be graded satisfactory or unsatisfactory. Employers will also be required to monitor the progress and performance of students and submit an accompanying report in finalisation of the project.

HOSP4002

Resort Management

Staff Contact: School Office S1 L2 T2

Prerequisite: MARK2042, MARK2052

The subject focuses on strategic and operational issues in resort management; market positioning; growth strategies; organization; information systems design; staffing needs; management style. Examples are drawn from Australian resort industry.

HOSP4003

Communication Strategy in the Hospitality Industry

Staff Contact: School Office

S1 L2 T2

Prerequisites: MARK2042, MARK2052

The subject focuses on communication strategy as a component of overall marketing in the hospitality industry; setting communication goals; assessing the context in which communication will occur; selection of target audience; choice of communication, channel and message; measuring effect; evaluation. Examples are drawn from resorts and hotel sectors in Australia.

HOSP4004

Seminar in Hospitality Management

Staff Contact: School Office

S1 L2 T2

Prerequisites: HOSP3009, MARK3073

This subject looks at issues in Hospitality Management - its evolution, understanding the current Australian Hospitality environment; management practices and strategies analysis of the future; and research applications.

HOSP4013

Hospitality Management 1

Staff Contact: School Office

\$1 L2 T4

Prerequisites: MARK2012, MARK2032, MARK2042, MARK2052, HOSP1999, HOSP2999, HOSP3009,

IROB2718, ECON2117

Topics include: understanding the delivery of service in front office, food, beverage and rooms division and conference, entertainment, club and casino operations; developing new service concepts within various positioning strategies and health and government requirements; reviewing energy management systems; the presentation of food and beverage; determining cost controls and the cost/benefit of improvements.

HOSP4014

Hospitality Management 2

Staff Contact: School Office S2 L2 T4

Prerequisite: HOSP4013

Corequisite: HOSP4015

Topics include: understanding the concept of quality assurance; internal marketing; managing employee turnover and stress; career pathing; measuring and improving customer satisfaction; methods of increasing customer loyalty; determining the cost of unacceptable and inferior service; cost versus quality trade-offs.

HOSP4015 Hospitality Management 3

Staff Contact: School Office S2 L2 T4

Prerequisite: HOSP4013 Corequiste: HOSP4014

Topics include: understanding workflows in a hotel as a prerequisite to good design and layout fitout; importance of Occupational Health and Safety Act, government and local council requirements; preparing feasibility studies including Return on investment and debt versus equity decisions; use of computer aided design software.

A detailed case study will be required in which each student will develop the detailed plans and specifications needed for a restaurant or similar operation. Plans will include critical path charts, cost and income analysis, a five year marketing plan and budget.

Industrial Relations and Organizational Behaviour

IROB1701

Industrial Relations 1A

Staff Contact: Dr B. Ellem S1 or S2 L2 T1.5

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100) or 2 unit English (53-100), or 3 unit English (1-50)

This subject provides a multi-disciplinary introduction to a range of important concepts and issues in Australian industrial relations. Topics include: political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern industrial relations; the nature and implications of strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions; the employer industrial relations function, management strategies and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

IROB1702 Industrial Relations 1B Staff Contact: Dr B. Ellem S2 L2 T1.5 Prerequisite: As for IROB1701

This subject covers the formation and development of Australian unions; analysis of economic, legal, political and social framework within which unions operate; the role of unions; the structure and government of unions; union democracy and politics; union strategies; and unions and the 'balance of power'. The course will discuss the policies and operation of unions generally, and of State labor councils and the Australian Council of Trade Unions.

IROB2703

Industrial Relations 2A

Staff Contact: Mr C. Leggett

S1 L2 T1.5

Prerequisites: IROB1701 (may be taken simultaneously rather than as a prerequisite)

This subject focuses on the development of industrial relations systems overseas paying special attention to collective bargaining systems. Topics include: the role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level.

IROB2704

Industrial Relations 2B Staff Contact: Mr D. Morgan

S2 L2 T1.5

Prerequisite: IROB2703 or IROB2719

This subject covers: the social organization of work; conceptual foundations of industrial psychology and sociology; issues include learning and skill formation, motivation, stress and alienation; design of jobs and work organization; managerial behaviour and decision making the labour process; management control and worker resistance; class, gender and ethnicity at work; the microdynamics of industrial conflict; professionalism and its consequences; and employee participation.

IROB2711

Labour Market Economics

Staff Contact: A/Prof B. Dabscheck

S1 L2 T1

Prerequisite: ECON1102

This subject focuses on the economics of the labour market, the theory of labour market operations, and an evaluation of a range of research evidence from Australia and overseas. Topics include: the supply of labour, including workleisure trade offs, hours of work, occupational choice and participation rates; demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and labour policy issues; under-employment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift; wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation.

IROB2712

Labour Market Policies

Staff Contact: School Office

SS L2 T1

Prerequisite: ECON1102

Note/s: This subject may be offered in alternative years only.

This subject looks at the origins, evolution and operation of Australian labour market policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources are explored, including: human capital theory and its application; training, retraining and work assistance schemes; mobility pro-

grams, covering industrial, geographical and vocational labour mobility; occupational choice, theory and practice; the nature and human resource implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; redundancy; labour market projection and labour market planning at the national level; labour market discrimination, equal opportunity and anti-discrimination measures.

IROB2713

Industrial Relations Sociology

Staff Contact: School Office S2 L2 T1

Prerequisite: IROB1701

Note/s: This subject may be offered in alternative years

only.

This subject looks at the sociological aspects of employeremployee relations and industrial work, referring to major sociological views and theories to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation, the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement, work group identification and affiliation, social aspects of labour market operation, wages and unemployment; and attitudes to work.

IROB2714

Industrial Democracy
Staff Contact: School Office

SS L2 T1

Prerequisite: IROB1701 Note/s: Not offered in 1994.

IROB2715 Labour History

Staff Contact: Dr J. Shields

S1 L2 T1 Prerequisite: IROB1701

This subject focuses on: the evolution of working class life in Australia from the arrival of the convicts to the present day, emphasizing the growth of trade unions, political parties and state regulation of the labour market; the development of class consciousness, segmentation of the labour market and changes in work processes and workers' control of production; the impact of immigration, technological change; and the role of women in paid employment.

IROB2716 Industrial Conflict

Staff Contact: School Office S2 L2 T1

Prerequisite: IROB1701 Note/s: Not offered in 1994.

IROB2717

Social Aspects of Work and Unionism

Staff Contact: School Office

S2 L2 T1

Prerequisite: IROB1701

This subject applies sociological principles to the study of trade unions and examines of the changing nature of work in industrial society. It looks at: authority structures in work situations; job re-design and enrichment; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism; the social role of trade unions; worker and management atti-

tudes to industrial relations issues; and discrimination and prejudice in the work context.

IROB2718

Human Resource Management

Staff Contact: Mr C. Leggett

S2 L2 T1

This subject looks at the context of working in Australia. It covers contemporary management thinking, issues in managing people - problem solving, leadership, power, communications and managing in an organization — group dynamics and supervision, setting goals and performance appraisal, developing individual and organizational resources, career planning.

IROB2719

Management of Organizations 1

Staff Contact: Dr A. Bordow

S1 L2 T1.5

Prerequisites: IROB1701 (may be taken simultaneously rather than as a prerequisite)

This subject provides an interdisciplinary introduction to the field of organizational behaviour in both the public and private sectors. Topics include: the individual and the organization; perception, learning and attitude formation; managerial and union strategies to influence work attitudes and behaviour; work groups and group processes; the study of values and the meaning of work; communication perspectives and processes; technological change and organizational participation; the organizational environment; organizational structures; sociological influences; and the processes of organizational change.

IROB2720

Japanese Employment Relations

Staff Contact: School Office

S1 L2 T1

Prerequisite: IROB1701 or JAPN1100 or other approved

subject.

Note/s: Not offered in 1994.

IROB2722

Industrial Relations in Newly Industrialized Asian Countries

Staff Contact: Mr C. Leggett

S1 or S2 L3

Prerequisite: IROB2703

This subject adopts a thematic approach to the study of the phenomena of industrialization and industrial relations in countries such as Singapore, Hong Kong, Taiwan and South Korea. Among the themes developed are the political process, the structure and restructuring of industrial relations, dependent development and export-oriented manufacturing, the case of "late development", the Newly Industrialized Countries (NICs) and the labour process, and the NICs and the new international division of labour. Comparisons with Australian industrial relations experience will be made where appropriate.

IROB2723

Management of Organizations 2

Staff Contact: Dr A. Bordow

S2 L3

Prerequisite: IROB2719

This subject covers: management theory and practice in historical perspective; functions of management in different

organizational forms; the problem of leadership and decision making for managers; management, ideology and ethics; strategic planning; environmental concerns; management in its national and international context.

IROB3705

Industrial Relations 3A

Staff Contact: Dr C. Wright

S1 L2 T1.5

Prerequisite: IROB2704 or IROB2718 or IROB2721

This subject covers: organizations of employers; employer organization structure and strategy; employer associations' relations with firms; multi-employer and single employer bargaining; corporate strategy; the structure of private and public sector organizations in relation to their environments; management values and ideology regarding employee motivation and regulation; management strategy and practice regarding employees and unions; the personnel and industrial relations function; line management and employee relations; management effectiveness in employee relations.

IROB3706

Industrial Relations 38

Staff Contact: Dr J. Matthews

S2 L2 T1.5

Prerequisite: IROB3705

This subject focuses on institutional structures; policies and procedures in industrial relations conflict resolution under arbitration and bargaining. Topics include: theoretical aspects; problems and issues in arbitation and bargaining; models of bargaining and arbitration; compulsory arbitration in the context of collective bargaining and the relative merits of the two methods under varying standards for evaluation; new work patterns, flexibility and award restructuring. Case studies and simulation exercise material may be used

IROB3707

Industrial Relations Research Methods and Thesis Workshop

Staff Contact: A/Prof B. Dabscheck

S2 L2 T1

Prerequisites: IROB3705 and permission of Head of School

Note/s: Excluded IROB3723.

IROB3719

Industrial Relations Theory

Staff Contact: Associate Professor B.Dabscheck

SS L2 T1

Prerequisite: IROB2704

Note/s: This subject may be offered in alternate years only.

This subject covers major theoretical developments within academic industrial relations; theories of the labour movement, in particular the work of the Webbs, Lenin, Commons, Perlman and Hoxie; and developments within the tradition of grand theory, including Dunlop's systems model, Kochan's refinements, pluralism, marxism, corporatism and theories of regulation. Australian works are examined and analysed to relate discussion to the Australian scene.

IROB3720 Industrial Law

Staff Contact: School Office S1 L2 T1

Prerequisite: IROB1701 Note/s: Excluded LAWS5030. This subject looks at the nature and purposes of the legal system and industrial law; the law concerning the contract of employment; trade unions; industrial law; powers of Government; and the Commonwealth Conciliation and Arbitration System, awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field.

IROB3721

Industrial Relations Methods

Staff Contact: School Office

S2 L2 T1

Prerequisite: IROB3720

This subject focuses on methods and skills utilized in industrial relations practice. It looks at the content and character of industrial awards and agreements; preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wages, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures.

IROB3722

Wages and Incomes Policy

Staff Contact: A/Prof B. Dabscheck

SS L2 T1

Prerequisite: ECON1102

Note/s: Excluded ECON3108. This subject is not offered

every year.

This subject covers: the relationship between movements in wage and salary incomes and desired economic objectives; formulation and administration of wages and incomes policies; and the role of trade unions, employers and government institutions; overseas experience and its implications for Australian practices, institutions and policies; the evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and labour issues.

IROB3723

Industrial Relations Research Methodology

Staff Contact: Dr R. Kramar

S2 L2 T1

Prerequisite: IROB3705 and permission of Head of School

Note/s: Excluded IROB3707.

This subject focuses on a range of principles, procedures, techniques and data sources used for research in the field of industrial relations.

IROB3724

Strategic Human Resource Management

Staff Contact: Dr R. Kramar

S2 L2 T1

Prerequisite: IROB2718 or IROB2719

This subject examines: the integration of human resource management and corporate strategy; opportunities and constraints in implementing strategic human resource management; the role of organizations' internal and external environments in implementation of strategies; formulation, selection and implementation of human resource strategies; authority maintenance, staffing, performance appraisal, competency development, corporate acculturation, management of organizational change, responses to and

impacts on societal change; competing human resource strategies; developments in strategic human resource management and their application; cross cultural/national transferability; and the implications of strategic human resource management for Australian organization and management.

IROB4536

Industrial Relations 4 (Honours)
Staff Contact: School Office

F HPW6

IROB4703

Wage Determination

Staff Contact: Dr J. Shields

S2

Topics include: wage theory, economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

IROB4705

Employment Policy and Practice A

Staff Contact: Mr I. Hampson

S1

Prerequisite: Admission to the Honours Program

This subject examines the theory, law, award provisions, organizational policy and practice of at least two of the following issues: occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

IROB4706

Employment Policy and Practice B

Staff Contact: Dr R. Kramar

S2

Prerequisite: Admission to the Honours Program

This subject examines the theory, law, award provisions, organizational policy and practice of at least two of the following: affirmative action and equal employment; workers' compensation; grievance procedures; manpower and human resource policy; training and skill information.

IROB4731

Industrial Relations Case Studies A

Staff Contact: Dr R. Kramar

S1 L3

Prerequisite: IROB3706

Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

IROB4732

Industrial Relations Case Studies B

Staff Contact: Dr R. Kramer

\$2 L3

Prerequisite: IROB3706

Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation.

IROB4733

Industrial Relations Seminar

Staff Contact: School Office

F

IROB4734

Thesis (Industrial Relations)

Staff Contact: School Office

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IROB4738

Thesis (Human Resource Management)

Staff Contact: School Office

F

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

IROB2721

Managing People

Staff Contact: Dr A. Donovan

S1 L2 T2

This subject focuses on managing in a rapidly changing environment. Topics include: leadership, decision-making and innovation; power, legitimacy, and the socialization process; the structure and design of organizations, organization and domination, the evolution of ethical awareness; intergroup conflict and conflict resolution; skills of managing -communication, negotiation, coaching and objectives setting; organizational culture and transformation.

Information Systems

INFS1602

Computer Information Systems 1

Staff Contact: School Office

S1 or S2 HPW 4

This subject develops an understanding of the content of Information Systems, the types of Information Systems and the position of Information Systems in Society; Information Systems at an organizational level, typical commercial applications, the systems lifecycle, design concepts, data analysis and models and an introduction to data communications

INFS2603

Computer Information Systems 2

Staff Contact: School Office

S2 HPW 4

Prerequisite: INFS1602

This subject focuses on system analysis and design: requirements analysis and specification; logical and physical design of business systems; specification and updating of files; man-machine dialogue procedures; and comparison of design methodologies, set within the framework of an actual case study.

INFS2609

Computer Information Systems Technology

Staff Contact: School Office

S1 HPW 4

Prerequisites: INFS1602 or approved studies in Computer Science This subject focuses on programming in the commercial environment; COBOL; Hardware and operating systems concepts and their impact on the commercial computing environment. It introduces computer communications and object-oriented programmes.

INFS2691

Industrial Training 1 Staff Contact: School Office S2 HPW1

Prerequisite: INFS1602

Note/s: Available only to BIT students.

This subject provides a practical treatment of the characteristics of commercial information systems. The topics covered include: analysis of an existing information system; development of overview documentation of the system: evaluation of the interface design; consideration of the role of security and control mechanisms.

INFS3605

Computer Systems Implementation

Staff Contact: School Office

S1 HPW 4

Prerequisite: INFS2609

This subject covers the supervised implementation of an information systems project in a commercial programming language; advanced program design and structured techniques; computer aided software engineering techniques; interface with systems software at application implementation level; comparison of a range of programming languages; test data specification; implementation procedures.

INFS3607

Distributed Computer Systems

Staff Contact: School Office

S2 HPW 4

Prerequisite: INFS2603

This subject covers: advanced data communication concepts, computer networks, reference to international standards and common industry communications software packages; local/metropolitan/wide area networks; network management; telecom services and other options; data security; a case involving the design of a telecommunications-based commercial system.

INFS3608

Database Systems

Staff Contact: School Office

S1 HPW 4

Prerequisite: INFS2603

This subject covers: advanced data analysis and modelling techniques; database management system architectures including hierarchical, network and relational approaches; database reliability, security and integrity issues; data description and manipulation languages.

INFS3611

Information Systems Development

Staff Contact: School Office

S2 HPW4

Prerequisite: INFS2603 and approval by the Head of the School of Information Systems

The focus of this subject is on a systems analysis and design case study where students are required to produce: Statement of requirements, feasibility/evaluation study.

logical design, physical design, presentation of proposals to users. Also covered is: user requirements; elicitation techniques and approaches; project management; alternative design methodologies; information systems life cycle, practical use of CASE tools.

INFS3616

Commercial Programming Principles

Staff Contact: School Office

S2 HPW4

Prerequisite: INFS3605 Corequisite: INFS3692

Note/s: Available only to BIT students.

This subject focuses on advanced treatment of the practice of implementing commercial systems. Topics include: the use of library code; program design for performance; project control and reporting practice; programming standards; human-machine interface; software testing; CASE tools: documentation; security and control; and maintenance.

INFS3692

Industrial Training 2

Staff Contact: School Office

S1 HPW1

Prerequisite: INFS3605 or INFS2609

Corequisite: INFS3616

Note/s: Available only to BIT students.

This subject provides an in-depth practical exposure to Information Systems Development. The topics covered include: the structure and management of the implementation teams; the roles of users and information staff in implementation; scheduling and control during implementation.

INFS4693

Industrial Training 3

Staff Contact: School Office

S1 HPW1

Corequisite: INFS3611.

Note/s: Available only to BIT students.

This subject focuses on in-depth practical work in Information Systems Analysis and Design. The topics covered include: the structure and management of analysis and design teams; the roles of users and IS staff in analysis and design; scheduling and control during analysis and design.

Information Systems Security

Staff Contact: School Office

S1 HPW4

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5984. See Graduate Study: Subject Descriptions.

INFS4794

Thesis (Information Systems)

Staff Contact: School Office **S2**

INFS4805

Information Systems Auditing

Staff Contact: School Office

S2 HPW4

Prerequisites: ACCT3708, INFS1602 and admission to BCom degree course at Honours level majoring in Information Systems plus approval from the Head of School of Information Systems.

As for INFS5905. See Graduate Study: Subject Descriptions.

INFS4810

112

Advanced Data Management

Staff Contact: School Office

S1 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5926. See Graduate Study: Subject Descriptions

INFS4811

Knowledge Based Information Systems

Staff Contact: School Office

S2 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5927. See Graduate Study: Subject Descriptions.

INFS4812

Managing Software Development

Staff Contact: School Office

S1 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5928. See Graduate Study: Subject Descriptions.

INFS4R25

Object Orientated Information Systems

Staff Contact: School Office

S2 HPW4

Prerequisites: INFS3605 and admission to BCom degree at Honours level majoring in Information Systems plus approval of the Head of the School of Information Systems.

As for INFS5925. See Graduate Study: Subject Descriptions.

INFS4848

Information Systems Project Management

Staff Contact: School Office

S2 HPW4

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5848, See Graduate Study: Subject Descriptions.

INFS4853

Advanced Systems Management

Staff Contact: School Office

S2 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5953. See Graduate Study: Subject Descriptions.

INFS4857

Information and Decision Technology

Staff Contact: School Office

S1 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5957. See Graduate Study: Subject Descriptions.

INFS4886

Research Topics in Information Systems 1

Staff Contact: School Office

S1 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems.

As for INFS5986. See Graduate Study: Subject Descriptions.

INFS4887

Research Topics in Information Systems 2

Staff Contact: School Office

S2 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems.

As for INFS5987. See Graduate Study: Subject Descriptions.

INFS4891

Decision Support Systems

Staff Contact: School Office

S1 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval by the Head of School of Information Systems.

As for INFS5991. See Graduate Study: Subject Descriptions.

INFS4893

Special Topic in Information Systems

Staff Contact: School Office

S1 or S2 HPW4

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5993. See Graduate Study: Subject Descriptions.

INFS4898

Project Seminar

Staff Contact: School Office

52

Law

LAWS1010 Litigation

Staff Contact: Dr Jill Hunter

C6 F HPW4

Introduces students to issues and problems in three areas:

Civil pre-trial procedure: focuses on selected topics largely in the context of Supreme Court - actions parties to an action; pleadings; discovery and exchange of information. Supreme Court Rules are examined to determine the extent to which they facilitate just, accurate and speedy resolution of disputes. Problems of delay and cost are also addressed with particular reference to case-flow management techniques and alternative dispute resolution.

Criminal pre-trial procedure: the law and related issues associated with arrest, warrants, police searches, interrogation and the formulation of pleadings. Comparisons are drawn between the civil and criminal pre-trial processes.

Evidence: a basic understanding of the legal and philosophical principles related to the presentation of evidence in court. A comprehensive examination of the rules of evidence, including those designed to protect the accused rule; the rule against hearsay evidence; the use of expert evidence; the treatment of unreliable evidence; proof and probability theory and questioning of witnesses in court.

The effect of pretrial procedures on the final outcome at trial highlighted.

LAW\$1120 Legal System Torts

Staff Contact: Mr Angus Corbett/Ms Prue Vines C6 F HPW4

The legal significance of the arrival of the British in Australia; the principal institutions of the legal system, particularly the courts, the legislature, and the executive arms of government; the judiciary; the legal profession; their history, roles, interrelationships, operation and techniques; general constitutional principles and institutions; the notion and consequences of federalism; Bill of Rights proposals; precedent and statutory interpretation, practice and theory; sources of Australian law, including the past and present status of Aboriginal customary law; origins of the common law; classifications within the common law; jurisdiction of Australian courts.

A number of torts, both intentional and unintentional, relating to economic interests as well as personal injury. The primary focus of the course is a thorough and comprehensive introduction to the tort of negligence. There is a detailed discussion of specific issues such as recovery for personal injury, for nervous shock, for pure economic loss as well affirmative duties of care. In addition there is an introduction to the law relating to limitation periods, vicarious liability, defences to the tort of negligence and the law relating to the assessment of damages. The approach to teaching this material is via extensive discussion of a relatively limited number of leading cases. Students are thus able to build up an understanding of this body of law through their own analysis of case law and statute law.

A second strand of this course is to introduce students to the wide ranging debates about the appropriate role and function of tort law. This requires developing a working knowledge of a feminist and economic analysis of tort law and of the various corrective justice theories of tort. In developing this working knowledge students will be exposed to secondary materials which build upon and refer to the cases and statues which are included in the course.

LAWS1410 Contracts Staff Contact: Mr Denis Harley C6 F HPW4

This course examines the nature of contractual obligations and how parties make and break contracts. Topics include: how contracts are formed and the necessary elements of a validly constituted contract; express and implied terms of a contract and how such terms are imported into the contract; how courts interpret the terms of a contract; the consequences where a contract is induced by misrepresentation, mistake or unconscionability; exemption clauses; estoppel and contract; contracts which are illegal under statute or contrary to public policy; remedies for breach of contract and the damages payable for such breach. Students are encouraged to examine the role of contract law from an historical and contemporary standpoint.

LAWS1610 Criminal Law Staff Contact: A/Prof David Brown C6 F HPW4

The principles of criminal law and criminal liability. Aims to: promote and refine research and social policy analysis skills; develop a rigorous analytic and socially oriented approach to the study of criminal law; investigate the constitution of concepts like crime, criminal and criminal law: question traditional approaches which assume a unified set of general principles; suggest an approach to criminal law as a number of diverse fields of regulation; acknowledge the importance of forms of regulation outside the criminal law; examine empirical material on the actual operation of the N.S.W criminal process such as court statistics and a court observation exercise: examine the substantive rules developed in selected criminal offence areas; stress the importance and relevance of criminal law in an understanding of law, even (and especially) for those who do not intend to practice in the area. Topics include: the phenomenon of crime, the criminal process, criminal responsibility, homicide offences, public order offences, drug offences, offences against the person, offences of dishonest aguisition, general defences, complicity, conspiracy, sentencing and penal practices.

LAWS2150 Federal Constitutional Law Staff Contact: Prof George Winterton C3 S1 or S2 HPW4

Federal constitutional law, stressing the legislative and judicial powers of the Commonwealth and the judicial interpretation by the High Court of the extent of those powers, in particular: trade and commerce, external affairs, corporations, appropriation, grants and taxation powers, family law and industrial law powers, inconsistency of Commonwealth and State laws, freedom of interstate trade and commerce, excise and implied limitations on Commonwealth and State powers. Techniques and approaches adopted by the High Court in interpreting the Australian Constitution, and occasionally, federal executive power.

Further study of constitutional law may be undertaken in LAWS2100 The High Court of Australia.

LAWS2160 **Administrative Law** Staff Contact: Ms Melinda Jones C3 S1 or S2 HPW4

This course considers the law concerning the accountability and control of government officials. Topics covered include: the principles of responsible government and separation of powers; the regulation of delegated legislation; the problem of corruption; the duty to give reasons for administration decisions: freedom of information, the Ombudsman, the Administrative Appeals Tribunal: and judicial review of administrative action [the principles of legality and procedural fairness].

LAWS2230

Communications Law

Staff Contact: Ms Holly Raiche

C3 SS HPW4

The course will cover a range of communications issues including laws covering communications generally such as defamation and contempt and other forms of legal control. It will examine both the technology of communications (spectrum use and management, and telecommunications networks and services) and its regulation under legislation. The licensing of a range of broadcasting services and controls over their content will also be examined, as well as the powers, functions and processes of the Australian Broadcasting Authority. Because much of the legislation is new and the subject of continuing debate, the course will examine policy debates as well as criticism and analysis of the current legislative frameworks for communications.

LAWS3010

Property and Equity Staff Contact: A/Prof Chris Rossiter

C6 F HPW4

The basic principles of the law of property, transcending the traditional boundaries of real and personal property. For reasons of time and convenience, most topics are those usually considered in the context of 'real property'.

Enquiry into the meaning of the concepts of property and the purposes that are or ought to be fulfilled by the law of property. Some of the traditional concepts and classifications adopted by the common law in the content of the study of fixtures. Topics: possession as a proprietary interest in land and goods; some basic concepts such as seisin and title; the fragmentation of proprietary interests, including the doctrines of tenure and estates: an introduction to future interests; the development of legal and equitable interests, including a comparative treatment of their nature, extent and sphere of enforceability and an introduction to trusts; legal and equitable remedies; the statutory regulation of proprietary interests in land, including an examination of the Torrens and deeds registration systems; co-ownership; an introduction to security interests; the acquisition of proprietary interests; the alienability of interests including trusts for sale; commercial transactions involving leasehold estates in land and bailment of goods.

LAWS3030

Trusts

Staff Contact: Mr Brian Bromberger C3 SS HPW4

The nature, history and classification of trusts; the use of trusts in modern law; social control through trusts; express private trusts; purpose trusts; discretionary and protective trusts; the creation and variation of private trusts; trusts in commerce: resulting and constructive trusts; charitable and public trusts; the significance of charitable status; powers and duties of trustees.

A useful introduction to LAWS3050 Succession which develops a number of themes which are raised by a consideration of the law of trusts.

LAWS3050

Succession

Staff Contact: Ms Prue Vines C3 SS HPW4

Prerequisite: LAWS3010

The law governing succession to property on death including the rules relating to wills, administration of assets, family provision and intestate succession Equitable doctrines relating to the law of wills and administration of estates, including construction of wills, marshalling, satisfaction, ademption, and donationes mortis causa. Although the rules of equity constitute a theme common to this subject and LAWS3020 and LAWS3030, there is no significant overlap. Students interested in both the law of trusts and the law of succession should do both LAWS3030 and LAWS3050; in that event it is preferable to do LAWS3030

LAWS4010

first.

Business Associations 1

Staff Contact: Mr Ian Ramsay/Mr Angus Corbett C3 SS HPW4

Note/s: Students are advised to complete LAWS3010 Property and Equity before undertaking Business Associations 1.

An introduction to a number of important legal and theoretical aspects of the operation of business companies. In addition there is a brief overview of partnership law.

The company law component of the subject falls into two parts. The first deals with the process and incidents of incorporation. The topics dealt with in this part include the derivation of the modern company; an introduction to the regulatory structures for companies and the securities industry in Australia: the formation of the company; the privileged position of the private company; an introduction to the corporate constitution, organs and capital; promoters' duties; pre-incorporation contracts; the separate personality of the corporation and its exceptions; corporate liability in

The balance of the subject is concerned with the structure and governance of the company. It examines the corporate organs the board of directors and the general meeting and the division of corporate powers between them; the duties and liabilities of directors and other officers; the remedies available to shareholders for the enforcement of directors' duties and protection against oppression or over-reaching by controllers.

While much of this company law doctrine is equally applicable to the large company as to the small enterprise, the subject stresses the problems, processes and transactions typically encountered by small incorporated business.

LAWS4020

Business Associations 2 Staff Contact: Mr Ian Ramsav

C3 S2 HPW4

Prerequisite: LAWS4010

Areas of company law and securities regulation not covered in LAWS4010 Business Associations 1, and particularly those of relevance to larger enterprises companies. Students who wish to complete a comprehensive study of company law and securities regulation are advised to take this subject in addition to LAWS4010.

The subject deals with topics within the fields of corporate finance and securities regulation (including the regulation of takeovers). Topics studied will be drawn from the following: 1. corporate finance including classes of shares, company accounts and audit, the protection of share capital and the law on dividends; 2. securities markets and their regulation including insider trading and other market abuse, and the hearing and investigative powers of the Australian Securities Commission; 3. Public issues of corporate securities including philosophy of new issue regulation, listing and quotation, prospectus requirements, liability for prospectus contents, and prescribed interests; 4. the regulation of takeovers; 5. corporate insolvency.

I AWS4030

The Modern Corporation

Staff Contact: A/Prof Paul Redmond

C3 SS HPW4

Examines on a comparative basis selected issues in law and social policy arising from the modern emergence of the large business corporation as a dominant institution in western economies. The object is to develop a critical understanding of corporate structures and operations and of regulatory systems.

The central theme concerns corporate control and governance. Topics include: 1, the distribution of corporate ownership and control - modern patterns and their significance: 2. institutional share ownership - recent developments and control implications; 3, the regulation of financial intermediaries; 4. networks of influence - inter-company and business-government interlocks; 5. legal responses to the separation of corporate ownership and control with particular reference to the identification and transfer of corporate control; 6. structure, process and function in the public company board of directors: 7, corporate social responsibility: 8, industrial democracy: 9, employee participation in corporate capital formation: 10. state intervention in business - industrial strategy, corporatism and managerial prerogatives; and 11, the regulation of multi-national enterprise.

LAWS4240

Industrial and Intellectual Property

Staff Contact: A/Prof Jill McKeough C3 SS HPW4

Areas of the law relating to concepts of intangible property including the law of patents, trademarks, trade designs, copyright, confidentiality, passing off and the protection of business reputation.

LAWS4260

Regulation of Economic Activity Staff Contact: A/Prof Phillip Burgess

C3 SS HPW4

Theories, economics and politics of regulation. The role of competition policy; the case of exemption. Regulation v self-regulation. Regulatory reform. Selected case studies in economic regulation.

LAWS4340

Trade Practices

Staff Contact: School Office

C3 SS HPW4

Analyses the operation of competition law in Australia and the types of conduct and practices that are anti-competitive. The focus is on the restrictive trade practices provisions of the Trade Practices Act 1974, the decisions of the Federal Court and the determinations of the Trade Practices Commission and the Trade Practices Tribunal. Where relevant, U.S. and English decisions are considered.

LAWS4350

Insurance Law

Staff Contact: School Office C3 SS HPW4

Basic principles of insurance law. Topics: 1. Principles of insurance law; insurable interest, indemnity, good faith, subrogation, contribution; 2. Insurance contracts: formation, warranties and conditions, cover, claims, brokers and agents; 3. The changes effected by the relevant legislation and the residual problems.

LAWS4370

Commercial Law A

Staff Contact: Dr Gail Pearson

C3 SS HPW4

Aims, with LAWS4380 Commercial Law B, to provide an introduction to principal areas of commercial law of relevance to legal practice. Topics: 1. the law on sale of goods; 2. an introduction to consumer protection; 3. an introduction to the law on consumer credit.

Students wishing to complete an introductory study of commercial law are advised to take LAWS4380 Commercial Law B. More advanced study of consumer protection is available in LAWS4390 Consumer Protection Law. Other areas of commercial law are dealt with in LAWS4540 International Trade and LAWS4800 The Law of Banking.

LAWS4380

Commercial Law B

Staff Contact: Mr Ian Cameron

C3 SS HPW4

Note/s: This subject may be studied on its own but students wishing to complete an introductory study of commercial law are advised to take LAWS4370 Commercial Law A as well. Others areas of commercial law are dealt with in LAWS4390 Consumer Protection Law, LAWS4540 International Trade and LAWS4800 The Law of Banking.

Aims, with LAWS4370 Commercial Law A, to provide an introduction to principal areas of commercial law of retevance to legal practice. Topics: 1. negotiable instruments, including a study of commercial bills against the background of a description of the operation of the commercial bills and money markets; 2. secured transactions. Students are introduced to the law on securities over personal property including priorities. Reference is made to credit arrangements in use in the distribution and sale of goods and services; 3. introduction to law of bankruptcy.

LAWS4390

Consumer Protection Law Staff Contact: Dr Gail Pearson C3 SS HPW4

Legislative strategies for the protection of consumers and the effect of this legislation upon markets. The following protective strategies are considered: advertising self regulation; statutory regulation of advertising; the regulation of advertising by government agencies; the regulation of packaging and labelling; protection against sales promotion techniques; the licensing of persons dealing with consumers; product liability; statutory regulation of unconscionable conduct; and special procedures for consumer claims.

LAWS4440

Elements of Income Tax Law Staff Contact: A/Prof Philip Burgess C3 SS HPW4

1. Introduction: the policies served by taxation with particular reference to distributional and economic objectives; the uniform tax system: the structure of the current Income Tax Assessment Act and its administration. 2. A critical analysis of the principal concepts of the law of income taxation and the taxation of capital gains and fringe benefits; the law on income and deductions as applicable to individuals; the trading stock provisions and tax accounting; concepts of residence and source. 3. The judicial interpretation of taxing statutes; policy questions concerning tax avoidance.

LAWS4450

Advanced Revenue Law

Staff Contact: A/Prof Philip Burgess C3 SS HPW4

Prerequisite: LAWS4440

Note/s: Students should have completed LAWS4010 Business Associations 1 or be taking that course concurrently with LAWS4450.

Areas of income tax introduced in LAWS4440 Elements of Income Tax Law in greater depth. Several areas of income tax law and other revenue law not touched on in the earlier subject. Topics: 1, taxation of partnerships, trusts and companies, including capital gains tax; 2. assignment of income: 3, tax avoidance and evasion - analysis of general, and specific, anti-avoidance legislation and penalties legislation; 4. an introduction to aspects of international tax including some international tax agreements; 5. tax decision-making and review in the context of a mass decision making process.

1 AWS4540

International Trade Law

Staff Contact: Mr Mark Buchanan

C3 SS HPW4

Note/s: There are no prerequisites for this course, however students may find that having taken or taking concurrently, Public International Law, Business Associations 1 and Commercial Law would prove to be particularly helpful.

A study of the Legal Environment of the International Trade Transaction, consisting of the role and structure of International Legal and Economic Institutions, national government regulation affecting trade, and the 'private' law of the international transaction itself. The course begins by exploring the International Trade Regime including the General Agreement on Tariffs and Trade, and related multilateral institutions. Structural and Transactional aspects of international trade law follow including Foreign Direct Investment regulation, Methods and Forms of international trade law and investment (eg. Joint Ventures), protection of Intellectual Property, Licensing and Technology Transfers, Import/Export Transactions, Customs, Tariffs and International Payments (eg. Letters of Credit). International Commercial Dispute Resolution is also covered. The course concludes with Selected Current Issues in Trade Policy and Ethical and Social Responsibility (eg. Protectionism, Anti-dumping, Agricultural Trade, New International Economic Order, International trade and the Environment. and MNC's and International Codes of Conduct).

LAWS5000

The Law of Employment

Staff Contact: A/Prof Adrian Brooks C3 SS HPW4

The employer-employee relationship with particular attention to the individual contract of employment on which that relationship rests, the legal concept of an 'employee', incidents of the employment relationship, the mutual rights and duties of the employer and the employee; the termination of the relationship with particular reference to the discharge of the contract of employment by performance, by notice and for cause and the remedies for wrongful termination; the relationship between an individual contract of employment and the relevant Award or industrial Agreement; the legislation which is designed to protect wages, hours and various leave entitlements; legislation with respect to Anti-Discrimination; programs for Equal Employment Opportunity and Affirmative Action.

LAWS5030

Industrial Law

Staff Contact: A/Prof Adrian Brooks

C3 SS HPW4

The Commonwealth and New South Wales systems of compulsory conciliation and arbitration of industrial disputes. The Commonwealth and New South Wales legislation regulating the activities of trade and industrial unions. including their internal administration. The common law relating to trade unions and industrial disputes.

LAWS6210

Law. Lawvers and Society

Staff Contact: Dr Stan Ross

C3 S1 or S2 HPW4

1. The lawyer-client relationship, including who exercises control and the lawyers' duties to accept work, to keep client confidences, to act competently and to avoid conflicts of interest; the social implications of lawyers' professional behaviour, 2. The adversary system of litigation and the lawyers' role therein, both generally and specifically as defence counsel and as prosecutor in criminal cases. 3. The structure of the profession and methods of regulation including discussion of the concept of professionalism, control of admission, discipline generally and conduct in court specifically; selection and control of the judiciary. 4. Issues relating to the delivery of legal services, including specialization in lawyers' practice, the structure and availability of legal aid, the regulation of lawyers' fees, the extent of the lawyers' monopoly and the role of non-lawyers in delivering legal services.

LAWS7410

Legal Research and Writing 1 Staff Contact: Ms Irene Nemes

C2 S1 HPW2

The literature, both legal and non-legal, relevant to the law in Australia. The contents of a law library, how it works and is ordered and how lawyers go about using it to find the law. Practice in handling the principal legal materials in the law library, notably law reports, collections of statutes, digests and material on law reform. An introduction to case analysis and statutory interpretation. An introduction to the use of computerized legal research methods. The methods and objectives of legal and empirical research.

LAWS7420

Legal Research and Writing 2

Staff Contact: Ms Irene Nemes

C1 S2 HPW2

A revision of legal research skills acquired in LAWS7410 Legal Research and Writing 1, particularly the use of Australian digests, law reform materials and indexes to legal periodicals. Practice in ascertaining delegated legislation, in using English, Commonwealth and US digests and in tracing recent amendments to case-law, statutes and regulations. Further instruction on the use of computers for retrieval of legal materials.

LAWS7430

Research Component

Staff Contact: A/Prof Adrian Brooks

Note/s: Taken after or concurrently with LAWS7420.

This subject must be taken either concurrently with or after LAWS7420 Legal Research and Writing 2, though students are advised where possible to complete Legal Research and Writing 2 first so that they have a command of the relevant research techniques. Students must select one from amongst the subjects for which they are enrolled in which a piece of assessable work (a research essay or moot) will be allocated for Research Component, and must submit a Research Component Form to the Administrative Assistant (Undergraduate) by the end of Week 4 in the Session in which they elect to undertake Research Component. This form must identify the subject in which the work for Research Component will be undertaken, and must be signed by the teacher in the subject. Students must attach to the completed research essay or moot submission a written research report, outlining the research methods adopted in preparation for the essay or moot. The piece of assessable work chosen for allocation to Research Component must be worth 30% of the total mark (in the case of a three-credit point subject, or 15% of the total mark in the case of a six-credit point subject). The assessment of Research Component will be made on the basis of the research report, in addition to the separate assessment of the essay or moot for the purpose of the subject selected. All subjects offered in the Law School are prima facie available to Research Component students for this purpose. Where for compelling reason no provision for a suitable essay or moot is or can be made in a program of assessment of a particular subject, the teacher of that subject may ask the student to select another subject. There is no formal teaching in LAWS7430 Research Component and no credit points are awarded for it. It is compulsory for all students except those taking one or more of the Research Thesis electives (LAWS6510, LAWS6520, LAWS6530).

LAWS8320

Legal Theory

Staff Contact: A/Prof Martin Krygier

C3 S1 or S2 HPW4

Introduction to theoretical - particularly philosophical- questions which underline the practical workings of the law. The course concentrates on questions to do with the reasoning, particularly the reasoning of judges, and of moral reasoning; and the interrelationships between law and morals and law and politics.

LAWS8820

Law and Social Theory

Staff Contact: A/Prof Martin Krygier

C3 S1 or S2 HPW4

Examination of sociological assumptions about law, about society, and about the relationships between law, legal institutions and social ordering. Topics include: The role and functions of law within modern society, the extent to which law embodies implicit social theories and the nature of these theories, and the implications of empirical social research on our understanding of the place of law in society.

LAWS8320 and LAWS8820 form part of the compulsory core of the LLB and BJuris degree courses with respect to students who entered the Faculty in 1981 or later. Students are required to take one of these two subjects to fulfil compulsory requirements and are permitted to take the other as an elective.

Electives

All Commerce Law students must also complete Law Electives sufficient to comply with Rule 7.(1) (a) of the Rules Applicable to Candidates for the Degrees of Bachelor of Laws and Bachelor of Jurisprudence (see Rules for Award of Degrees in the Faculty of Law Handbook.)

The list of electives available is:

3 Credit Points

LAWS1020 Trial Process LAWS1030 Remedies

LAWS1040 Evidence and Advocacy
LAWS1450 Advanced Studies in Torts

LAWS1480 Advanced Criminal Law LAWS1510 Family Law

LAWS1550 Feminist Legal Theory

LAWS1620 Families and Finances LAWS1630 Children and the Law

LAWS1720 Crime and Society

LAWS1730 The Criminal Justice System

LAWS1740 Penology

LAWS1810 Law and Medicine

LAWS2100 The High Court of Australia LAWS2210 Advanced Administrative Law

LAWS2230 Communications Law

LAWS2240 Mining Law

LAWS2420 Local Government Law LAWS2620 Human Rights Law

LAWS2700 The Law, Procedures and Practice of

Parliament

LAWS2800 Australian Immigration Law and Practice

LAWS3020 Advanced Property and Equity

LAWS3030 Trusts

LAWS3050 Succession

LAWS3210 Conveyancing and Land Transactions

LAWS3410 Environmental Law

LAWS4010 **Business Associations 1** LAWS4020 **Business Associations 2** LAWS4030 The Modern Corporation LAWS4240 Industrial and Intellectual Property LAWS4260 Regulation of Economic Activity LAWS4340 Trade Practices LAWS4350 Insurance Law I AWS4370 Commercial Law A LAWS4380 Commercial Law B LAWS4390 Consumer Protection Law LAWS4440 Elements of Income Tax Law LAWS4450 Advanced Revenue Law LAWS4540 International Trade LAWS4610 Information Systems Law LAWS4620 Computer Applications to Law The Law of Banking LAWS4680 LAWS5000 The Law of Employment LAWS5020 Industrial Safety and Health Law LAWS5510 Industrial Law

LAWS6010 Law Journal
LAWS6410 Legal History
LAWS6520 Research Thesis: session 1 elective
LAWS6620 Research Thesis: session 2 elective
Social Security Law

LAWS6830 Housing Law
LAWS6910 Discrimination and the Law
LAWS6920 Aborigines and the Law
LAWS7210 Clinical Legal Experience

LAWS8200 Economic Analysis of Law LAWS8320 Legal Theory LAWS8410 Comparative Law

LAWS8420 Pacific Islands Legal Systems LAWS8430 Introduction to Roman Law

LAWS8440 Roman Law in Medieval and Modern Europe

LAWS8530 Public International Law

LAWS8570 International Humanitarian Law LAWS8610 Conflict of Laws

LAWS8820 Law and Social Theory LAWS9000 Special Elective A LAWS9010 Special Elective B

6 Credit Points

Research Thesis: two session elective

Legal Studies and Taxation

LEGT7711

Legal Environment of Commerce Staff Contact: School Office

S1 or S2 L2 T1

Prerequisite: HSC minimum mark required - 2 unit Contemporary English (60-100), or 2 unit General English (60-100), or 2 unit English (1-50)

This subject looks at the Australian legal system and areas of substantive law relevant to commerce including contract, business organization, employment, commercial arbitration, advertising, trade regulation, civil compensation, discrimination.

LEGT7721

Legal Transactions in Commerce

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisite: LEGT7711

This subject focuses on general principles of law of contract and specialized commercial transactions including banking and negotiable instruments, insurance, agency, sale of goods, bailment, suretyship.

LEGT7731

Legal Regulation of Marketing and Distribution

Staff Contact: School Office

S1 or S2 L2 T1

This subject examines the regulation of restrictive trade practices and sales promotion; the legal framework of marketing strategy with special reference to anti-competitive practices including collusive activity, exclusive dealing, price discrimination, resale price maintenance, mergers and monopolization and consumer protection law including misleading and deceptive advertising and other unfair practices; consumer credit; product liability; protection of intellectual property.

LEGT7741

Legal Organization of Commerce

Staff Contact: School Office

S2 L3 T1

Prerequisite: LEGT7721 or LEGT7731

This subject focuses on the law relating to corporations including company takeovers and the securities industry, partnerships, joint ventures and trusts, with special reference to their comparative utility.

LEGT7751

Taxation Law

Staff Contact: School Office

S1 L3 T1

Prerequisite: LEGT7721 or LEGT7731

This subject evaluates the law and practice of the taxation of income under the Income Tax Assessment Act 1936 (Commonwealth) including the concepts of income and allowable deductions; alienation of income; taxation of partnerships, trusts and corporations; tax avoidance and evasion; Capital gains taxes; tax policy; and provides an introduction to stamp duties, payroll tax, land tax and sales tax.

Marketing

MARK2012

Marketing Fundamentals

Staff Contact: School Office

S1 L2 T2

Prerequisites: ACCT1511, ECON1102, ECON1203

Corequisite: MARK2032

This subject provides a conceptual framework for developing and understanding of marketing including the marketing process, marketing environment and marketing planning. It covers product, service, consumer, industrial, global and social aspects of marketing and introduces the marketing mix, market segmentation, positioning and product differentiation.

119

MARK2032

Consumer Behaviour A Staff Contact: School Office

Prerequisites: ACCT1511, ECON1102, ECON1203

Corequisite: MARK2012

This subject studies in details the internal influences on behaviour as they apply to the consumption process. The course is designed to understand how consumers process information and the emotions and motivations that impact on that process. The focal topics include: the study of cognition, memory, learning, perception, motivation, and the communication process as these relate to marketplace behaviour.

MARK2042

Consumer Behaviour B

Staff Contact: School Office

S2 L2 T2

Prerequisites: MARK2012, MARK2032

This subject studies in detail the external influences on behaviour and the role of the marketplace in the sociopolitical system. Topics of study include attitude formation, the impact of reference groups and institutions on marketplace behaviour. Specific attention is given to the purchase and consumption situation in terms of individual and group purchase behaviour. In the latter particular attention is given to household and organizational buying behaviour.

MARK2052

Marketing Research

Staff Contact: School Office

S2 L2 T2

Prerequisite: ECON1203 or approved substitute, MARK2012

This subject examines the sources and types of marketing information relevant to marketing management. Topics include: problem definition and research design; questionnaire design; sampling; data collection; interpretation and reporting; management control of research including briefing, evaluation of proposals and distinction between research results and marketing implications; the use of continuous research; and new developments in market research.

MARK3022

Computer Applications in Marketing

Staff Contact: School Office

S1 L2 T2

Prerequisite: MARK2052

Note/s: Excluded MARK7022.

This subject explores and evaluates, using computer software, characteristics and relationships of marketing. The approach will be largely model based, related to marketing decision making and fostering greater understanding of marketing complexity. Techniques and tools which support the final year marketing subjects will be explored.

MARK3043

International Marketing

Staff Contact: School Office

S2 | 2 T1

Prerequisites: MARK2012, MARK2052

Conceptual and environmental aspects of international marketing are dealt with. Using this knowledge, issues associated with developing practical marketing strategies appropriate to different world markets are then considered in detail.

MARK3053

Service Management

Staff Contact: School Office

S1 L2 T1

Prerequisites: MARK2012, MARK2052

A marketing orientation to services management is used to ensure that the strategic handling of services takes into account their distinguishing characteristics. The marketing planning framework will consider the marketing of services and the service component of product marketing. Case analysis will be used to illustrate marketing applications.

MARK3063

Promotions Management

Staff Contact: School Office

S2 L2 T1

Prerequisites: MARK2042, MARK3073 or MARK7073

Principles and practical aspects of promotion are covered. Consideration is given to elements of the promotional mix, advertising strategy, campaign development and assessment, and advertising research. Legal and ethical issues are also examined.

MARK3073

Brand Management

Staff Contact: School Office

S1 L2 T2

Prerequisite: MARK2012, MARK2042

Note/s: Excluded MARK7073.

This subject provides an overview of marketing planning for products and services with a focus on planning at the brand level. Marketing concepts such as segmentation, differentiation, positioning and product lifecycle will be re-examined from a strategic perspective. The marketing mix will be expanded to address strategies of new product development, pricing, distribution and promotions management. Case analysis will be introduced to develop strategic thinking.

MARK3083

Strategic Marketing Management

Staff Contact: School Office

S2 L2 T2

Prerequisite: MARK3073

Note/s: Excluded MARK7083.

Concepts introduced in previous subjects will be broadened to address issues at the business unit level. Corporate mission, competitive stance of the organization, pricing policies, trade relations, internal marketing and logistics will be addressed. The management of organizational resources such as financial and human resources are considered using, for example, portfolio analysis. Decision support systems are also examined.

MARK3093

Corporate Policy and Marketing Strategy

Staff Contact: School Office

S2 L2 T2

Prerequisite: MARK3073

Note/s: Excluded MARK7093.

The interface between marketing and other key functional areas within the organization, such as finance, human resources and manufacturing are examined. Marketing's 120

interface with areas outside the organization, such as strategic alliances, joint ventures and partnership in global markets are also examined. Social, ethical, technological, legal and global issues are addressed. Case analysis will be used.

MARK3206

Seminar in Marketing Issues

Staff Contact: School Office

S1 L2 T1

Prerequisites: MARK2012, MARK2042 or MARK7042,

MARK2052 or MARK7052

This subject covers issues of concern to marketers in the contemporary environment such as ethics, legislation, stakeholders, societal resource management, technology, fragmentation of markets and globalisation.

MARK7022

Computer Applications In Marketing (Honours)

Staff Contact: School Office

S1 L2 T3

Prerequisites: MARK2052 (at credit grade or better) and

Head of School's approval Note/s: Excluded MARK3022.

The content of this subject includes that of MARK3022 as well as additional and more advanced work in Research and Modelling.

MARK7073

Brand Management (Honours)

Staff Contact: School Office

S1 L2 T3

Prerequisites: MARK2012, MARK2052 (both at Credit grade or better) and Head of School's approval

Note/s: Excluded MARK3073.

The content of this subject includes that of MARK3073 as well as additional and more advanced work in Brand Management Concept.

MARK7083

Strategic Marketing Management (Honours)

Staff Contact: School Office

S2 L2 T3

Prerequisite: MARK7073 (at Credit grade or better) and

Head of School's approval

Note/s: Excluded MARK3083.

The content of this subject includes that of MARK3083 as well as additional and more advanced work in Strategic Marketing Concepts.

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Corporate Policy and Marketing Strategy (Honours)

Staff Contact: School Office

S2 L2 T3

Prerequisite: MARK7073 (at Credit grade or better) and

Head of School's approval

Note/s: Excluded MARK3093.

The content of this subject includes that of MARK3093 as well as additional and more advanced work in Corporate Policy and Strategy.

MARK7201

Research Methodology Seminar

Staff Contact: School Office

S1 I.T4

Prerequesites: Head of School's Approval

An indepth study of marketing methodology. Topics include the development of research questions, strategy formation and implementation.

MARK7202

Special Topic in Marketing

Staff Contact: School Office

S1 LT4

Prerequisites: Head of School's Approval

This subject focuses on topics and projects to assist Honours students in the completion of a research project. It may take the form of an assessable reading program to meet the needs of a specific student or a group of students who have similar projects.

MARK7204

Thesis (Marketing)

Staff Contact: School Office

MARK7207

Contemporary Issues in Marketing

Staff Contact:School Office

S2 LT4

Prerequisites: Head of School's Approval

This subject examines specialized topics that focus on specific areas of marketing thought. It involves an indepth analysis of specific areas of current marketing thought and practice. It is an assessable reading program and topics may include issues concerning research theory and practice, examination of marketing concepts and current developments in the theory and practice of marketing.

Mathematics

Mathematics 1 is appropriate for students with mathematical ability and interest. Students with a good 4 unit or exceptional 3 unit HSC Mathematics pass should attempt MATH1042, whilst students with a 3 unit HSC Mathematics pass may attempt MATH1032. In other circumstances, ECON1202 and ECON1203 Quantitative Methods may be a more suitable choice.

MATH1032

Mathematics 1

Staff Contact: School of Mathematics First Year Office

U2 F HPW6

Prerequisites: HSC exam score range required: 2 unit Mathematics (67-100) (from 1995 this will be 90-100) or 2 and 3 unit Mathematics (100-150) or 3 and 4 unit Mathematics (100-200) or MATH1011 (2 unit Mathematics in this instance refers to the 2 unit Mathematics subject which is related to the 3 unit Mathematics subject. It does not refer to the subjects Mathematics in Society or Mathematics in Practice. These numbers may vary from year to year.)

Note/s: Excluded MATH1011, MATH1021, MATH1042, ECON2200, ECON2201, ECON2202.

Topics covered: calculus, analysis, analytic geometry, linear algebra, an introduction to abstract algebra, elementary computing.

MATH1042

Higher Mathematics 1

Staff Contact: School of Mathematics First Year Office U2 F HPW6

Prerequisites: HSC exam score range required: 3 unit Mathematics (145-150) or 4 unit Mathematics (186-200) (these numbers may vary from year to year.)

Note/s: Excluded MATH1011, MATH1021, MATH1032, ECON2200, ECON2201, ECON2202.

As for MATH1032, but in greater depth.

MATH2100

Vector Calculus

Staff Contact: School Office

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042

Note/s: Excluded MATH2110.

Topics covered: properties of vectors and vector fields; divergence, gradient, curl of a vector; line, surface, and volume integrals; Gauss and Stokes' theorems; Curvilinear co-ordinates.

MATH2110

Higher Vector Analysis

Staff Contact: School Office

U.5 S1 HPW2.5

Prerequisite: MATH1032 or MATH1042, each with a mark

of at least 70

Note/s: Excluded MATH2100.

As for MATH2100 but in greater depth.

MATH2120

Mathematical Methods for Differential Equations

Staff Contact: School Office U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042.

Note/s: Excluded MATH2130.

This subject introduces qualitative and quantitative methods for ordinary and partial differential equations. The following topics are treated by example: ordinary differential equations, linear with constant coefficients, first-order systems, singularities, boundary-value problems, eigenfunctions, Fourier series, Bessel's equation and Legendre's equation, partial differential equations, characteristics, classification, wave equation, heat equation, Laplace's equations, separation of variables methods, applications of Bessel functions and Legendre polynomials.

MATH2130

Higher Mathematical Methods for Differential Equations

Staff Contact: School Office

U.5 S2 HPW2.5

Prerequisite: MATH1032 or MATH1042, each with a mark

of at least 70

Note/s: Excluded MATH2120.

As for MATH2120 but in greater depth.

MATH2160

Linear Programming

Staff Contact: School Office

U.5 S1 HPW2

Prerequisite: MATH1032 or MATH1042 Corequisite: MATH2501 or MATH2601.

This is a first course in mathematical modelling and solution techniques for linear problems. It covers: the revised sim-

plex and dual simplex methods, theory and application of sensitivity analysis, duality theory; networks, transportation and assignment problems. Examples, applications and computing methods are prominent features.

MATH2200

Discrete Dynamical Systems

Staff Contact: School Office

U.5 S2 HPW2

Prerequisite: MATH1032 or MATH1042 Corequisite: MATH2501 or MATH2601

Students study dynamical systems whose states change at discrete points in time. Topics include: difference equations, general properties; linear systems, stability, oscillations, z-transforms; nonlinear systems, critical points, periodic cycles, chaotic behaviour. Applications are selected from engineering, biological, social and economic contexts.

MATH2400

Finite Mathematics

Staff Contact: School Office

U.5 S1 HPW2

Prerequisite: MATH1032 or MATH1042

Note/s: MATH1081 Discrete Mathematics is recommended.

This subject covers: positional number systems, floatingpoint arithmetic, rational arithmetic, congruences; Euclid's algorithm, continued fractions, Chinese remainder theorem, Fermat's theorem, applications to computer arithmetic; Polynomial arithmetic, division algorithm, factorization, interpolation, finite field; codes, error correcting codes, public-key cryptography.

MATH2501

Linear Algebra

Staff Contact: School Office

U1 S1 or S2 HPW5 or F HPW2.5

Prerequisite: MATH1032 or MATH1042

Note/s: Excluded MATH2601.

This subject covers: vector spaces, linear transformations, change of basis, inner products, orthogonalization, reflections and QR factorizations, Eigenvalues and eigenvectors, diagonalization; Jordan forms and fuctions of matrices; applications to linear systems of differential equations, quadratics, rotations; Laplace transforms.

MATH2510

Real Analysis

Staff Contact: School Office

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042

Note/s: Excluded MATH2610.

Topics covered: multiple integrals, partial differentiation. Analysis of real valued functions of one and several variables.

MATH2520

Complex Analysis

Staff Contact: School Office

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042

Note/s: Excluded MATH2620.

Topics covered: analytic functions, Taylor and Laurent series, integrals. Cauchy's theorem, residues, evaluation of certain real integrals.

MATH2601

122

Higher Linear Algebra

Staff Contact: School Office

U1 S1 HPW5

Prerequisite: MATH1032 or MATH1042, each with a mark of at least 70

Note/s: Excluded MATH2501.

As for MATH2501, but in greater depth, and with additional material on unitary, self-adjoint and normal transforma-

MATH2610

Higher Real Analysis

Staff Contact: School Office

Note/s: Excluded MATH2510.

U.5 S1 HPW2.5

Prerequisite: MATH1032 or MATH1042, each with a mark

of at least 70

As for MATH2510, but in greater depth.

MATH2620

Higher Complex Analysis

Staff Contact: School Office

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042, each with a mark

of at least 70

Note/s: Excluded MATH2520.

As for MATH2520, but in greater depth.

MATH2801

Probability and Random Variables

Staff Contact: School Office U1 S1 HPW4

Prerequisite: MATH1021 (CR) or MATH1032 or MATH1042 Note/s: Excluded MATH2819, MATH2841, MATH2901,

BIOS2041.

Topics covered: probability, random variables, standard discrete and continuous distributions, multivariate distributions, transformations, random sampling, sampling distributions, limit theorems.

MATH2821 Basic Inference

Staff Contact: School Office

U1 S2 HPW4

Prerequisite: MATH2801

Note/s: Excluded MATH2921, MATH2841, MATH2819,

BIOS2041.

This subject focuses on point estimation: general theory, estimation by moments, maximum likelihood, interval estimation with general theory and application, hypothesis testing using Neyman Pearson theory, linear regression and prediction, analysis of variance.

MATH3002

Mathematics 3 - Project

Staff Contact: Dr M. Musiela

U2 S1 or S2 HPW8

Prerequisites: At least 2 units of Level 2 Mathematics

Under supervision of an academic staff member of the School of Mathematics a student will undertake a course in reading and/or research on a topic in mathematics or statistics; or on applications of mathematics or statistics to other disciplines such as physical, biological or social sciences, economics, finance, computing, etc. The student is expected to write an essay of approximately 50 typed pages summarizing the results of their project.

MATH3161

Optimization Methods

Staff Contact: School Office

U1 S1 HPW4

Prerequisites: MATH2501, and either MATH2100 or MATH2510.

This subject coveres the development, analysis and application of methods for optimization problems; theory of multivariable optimization, including necessary and sufficient optimality conditions, stationary points, Lagrange multipliers, Kuhn-Tucker conditions, convexity and duality; numerical methods for one dimensional minimization, unconstrained multivariable minimization (including steepest descent. Newton, quasi-Newton and conjugate gradient methods) and constrained multi-variable minimization (including linear programming and quadratic programming).

MATH3181

Optimal Control

Staff Contact: School Office U1 S2 HPW4

Prerequisite: MATH2100 or MATH2510

This subject introduces optimal control of dynamical systems; mathematical descriptions of dynamical systems; stability, controllability, and observability; optimal control; calculus of variations; dynamic programming. Examples and applications are selected from biological, economical and physical systems.

MATH3610

Higher Real Analysis

Staff Contact: School Office

U.5.S1 HPW2

Prerequisite: MATH2610 or MATH2510(CR) Note/s: Excluded MATH3570, MATH3601.

Topics covered: the limit processes of analysis, metric spaces, uniform convergence, Arzelà-Ascoli theorem, Stone Weierstrass theorem, Riemann integral.

MATH3620

Higher Functional Analysis

Staff Contact: School Office

U.5 S2 HPW2

Prerequisites: MATH2501 (CR) or MATH3610, MATH2601

Note/s: Excluded MATH3601.

Topics covered: Hilbert spaces, theory of compact operators, Banach spaces, closed graph theorem, Hahn-Banach theorem, Fourier series, Plancherel theorem.

Psychology

The School of Psychology is in the Faculty of Biological and Behavioural Sciences.

Psychology, as the scientific study of behaviour and of mental life, covers a broad field that includes brain-behaviour relationships; the processes of perceiving; learning, memory and thinking; the assessment of abilities and atti-

tudes; the origins of personality and emotional states; and the nature and effects of social interactions with other people.

PSYC2106
Psychology (industrial Relations)
Staff Contact: School Office
HPW 3
Note/s: Not offered in 1994.

Course Outlines Graduate Study

The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

Suitably qualified candidates may enrol to study for the degree of Doctor of Philosophy. In addition, courses are available leading to the award of the degrees of Master of Commerce Honours, Master of Commerce and Graduate Diploma in Commerce. These courses are offered in Accounting, Finance, Economics, Economic History, Econometrics, Human Resource Studies, Industrial Relations and Organizational Behaviour, Information Systems, Japanese Studies, Legal Studies and Taxation, and Marketing. Normally all applicants for registration for the degree of Doctor of Philosophy and Master of Commerce Honours should be graduates in Commerce or Economics seeking advanced specialization in their own discipline, although there is provision for non-Commerce or Economics graduates to be admitted in special cases, usually subject to a qualifying program.

The requirements for the Master of Commerce Honours degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses.

Suitably qualified candidates who may wish to pursue a shorter course of postgraduate study may consider a Graduate Diploma in Commerce. This program comprises six graduate subjects by coursework from the Commerce and Economics disciplines and as with the other postgraduate degree programs may be undertaken on a part-time or full-time basis.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon a week, may be required for up to four sessions of the part-time program.

The detailed course requirements are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

School of Accounting

2630

MCom(Hons)

1. All students shall study the following core units:

Master of Commerce (Honours)

ACCT5904 Development of Accounting Thought
ACCT5909 Current Developments in Auditing Research
ACCT5951 Current Developments in Accounting

Research – Financial ACCT5952 Current Developments in Accounting

Research - Managerial

ACCT5967 Special Topic in Accounting Seminar in Research Methodology ACCT5997

2. In addition to completing the subjects listed in 1.. students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and study four further units including two units chosen from the following list:

Advanced Studies in Financial Accounting ACCT5902 ACCT5903 Regulation in Accounting ACCT5905 Global Accounting Issues ACCT5910 Financial Statement Analysis ACCT5915 Individual Judgement and Choice ACCT5916 Accountability, Accounting and Auditing ACCT5917 Strategic Management: Systems and

Processes ACCT5929 Organization Design

ACCT5955 Design of Cost Management Systems ACCT5956 Management Planning and Control INFS5905 Information Systems Auditing

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Banking and Finance

2631 Master of Commerce (Honours)

MCom(Hons)

All students shall study the following core units:

FINS5575 Research Methods in Finance 1 FINS5576 **Business Finance 4A**

FINS5579 Research Methods in Finance 2

Three further units chosen from the following list with at least one unit from (a):

ACCT5910

ÈINS5577 Business Finance 4B

FINS5578 Recent Developments in Banking Research Financial Statement Analysis

FINS5530 **Financial Institutions Management** FINS5531 Risk and Insurance FINS5533

Real Estate Finance and Investment FINS5534 Lending and Liquidity Management FINS5535 Options, Futures and Risk Management

Techniques

LEGT5561 Legal Aspects of Finance

- 2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.
- 3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Economics

Department of Economic History

2590 Master of Commerce (Honours)

MCom(Hons)

ECOH5351

1. All students shall study the following core units:

Nineteenth Century ECOH5353 Approaches to Economic and Social History ECOH5367 Special Subject in Economics and Social History 1

International Economic Relations Since the

ECOH5355 Aspects of Australian Economic Development

2. In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:

ECOH5352 The Modern Business Corporation ECOH5367 Australian Economic Policy since Federation ECOH5357 Comparative Economic History ECOH5365 Science, Technology and Economic Development ECOH5367

Special Subject in Economic and Social History 2

3. All students shall enrol in ECOH5359 Research Seminar for at least one session. Students may enrol in the Research Seminar while they are enrolled for ECOH5360 Thesis.

Department of Econometrics

2600 Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

ECON5237 Econometric Methods A
ECON5240 Applied Econometrics A
ECON5241 Applied Econometrics B
ECON5247 Econometric Methods B

Two further units must be chosen from the following list:

ECON5232 Linear Economics

ECON5242 Economic Optimization and Dynamics

ECON5274 Mathematical Economics A ECON5284 Mathematical Economics B

(a) Students taking the degree by course work shall in addition submit ECON5299 Project Report and take four additional units of which at least two must be chosen from:

ECON5215 Advanced Econometrics A
ECON5225 Advanced Econometrics B
ECON5235 Advanced Mathematical Economics A
ECON5245 Advanced Mathematical Economics B

the remainder being electives.

- (b) Students taking the degree by thesis shall in addition submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.
- 3. The electives referred to in clause 2. must be approved by the Head of the Department of Econometrics and shall normally be chosen from graduate units offered by the School of Economics (except ECON5248 Business Econometrics and Forecasting and ECON5233 Operations Research and subjects listed in clause 1. of the Course Requirements for the Degree of Master of Commerce) or from graduate units, or fourth year Honours units offered by the School of Mathematics.
- All students must enrol in ECON5298 Econometrics Research Seminar while they are also enrolled for either ECON5299 Project Report or ECON5297 Thesis.
- 5. Except for exceptional circumstances the report on the project shall be submitted not later than four sessions after the completion of the formal course work component of the degree as set out in paragraphs 1. and 2.

Department of Economics

2640 Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

ECON5154 Microeconomic Analysis 1 ECON5164 Economic Methodology Macroeconomic Analysis 1 ECON5207 Econometrics

2. In addition, students must choose two of the following subjects:

ECON5101 Seminar in Advanced Economic Analysis A

ECON5134 International Trade

ECON5155 Microeconomic Analysis 2
ECON5184 Macroeconomic Analysis 2
ECON5295 Mathematical Economic Models

- In addition to completing the subjects listed in 1 and 2, candidates must either:
- (a) submit a thesis on an approved topic (and enrol in ECON5199 Thesis) and take any additional subjects prescribed by the Higher Degree Committee, or
- (b) submit a project report on an approved topic, (and enrol in ECON5197 Project Report) and complete four additional subjects. These subjects can be any graduate courses in the School of Economics except ECON5114, ECON5125, ECON5217 and ECON5227.
- 4. The contents of the subjects contained in 1 assume that candidates have a knowledge of quantitative analysis equivalent to that contained in ECON5217 Quantitative Analysis A and ECON5227 Quantitative Analysis B. Candidates who have not reached this level will be required to take ECON5217 and/or ECON5227 as qualifying subjects. Subject to approval of the Head of the School, candidates may be permitted to take ECON5217 and/or ECON5227 concurrently with other subjects.
- 5. All students shall enrol in ECON5198 Economic Research seminar for at least one session.

School of Industrial Relations and Organizational Behaviour

2540

Industrial Relations

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

IROB5731 Special Topic in Industrial Relations A
Special Topic in Industrial Relations B
IROB5733 Advanced Seminar in Industrial Relations A
Advanced Seminar in Industrial Relations B
Organizational Analysis

- 2. All students shall enrol in IROB5737 Industrial Relations Seminar.
- (a) Submit a thesis and take other such units as are prescribed by the Higher Degree Committee to support the thesis:

or

IROB5703

(b) Submit a project report and undertake four additional coursework subjects from the following:

IROB5704 Workplace Organization and Employment ROB5705 Employment Policy and Practice A Employment Policy and Practice B Employment and Industrial Law Industrial Relations Processes Public Policy and Employment

Wage Determination

IROB5714 Social Aspects of Work and Employment

Relations

IROB5715 Wages and Incomes Policy IROB5717 Industrial Relations Theory IROB5719 Industrial Relations History Industrial Relations History

2525

Organizational Behaviour

Master of Commerce (Honours) MCom(Hons)

All students shall study the following core units

IROB5903 Organizational Change and Development

IROB5905 Organizational Analysis

IROB5931 Special Topic in Organizational Behaviour IROB5932 Advanced Seminar in Organizational

Behaviour A

IROB5933 Advanced Seminar in Organizational

Behaviour B

IROB5934 Organizational Behaviour Graduate Research

Seminar

In addition to completing the subjects listed in 2.1, candidates must either: (a) submit a thesis on an approved topic and take additional subjects as prescribed by the Higher Degree Committee, or (b) submit a project report on an approved topic and study four further units from:

| ACCT5917 | Strategic Management: Systems and |
|----------|---------------------------------------|
| | Processes |
| ACCT5929 | Organizational Design |
| ACCT5949 | Managerial Dynamics |
| ACCT5956 | Management Planning and Control |
| IROB5714 | Social Aspects of Work and Employment |
| | |

Relations

IROB5904 Corporate Managerial and Union Strategy
IROB5911 New Technology & Employment
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power & Politics
IROB5914 Human Potentialities
IROB5915 Human Potentialities

IROB5916 Human Resource Policy

IROB5917 Japanese Employment and Productivity IROB5918 New Horizons in Organizational Behaviour

2526

Human Resource Studies

Master of Commerce (Honours) MCom(Hons)

1. All students must complete the following core units:

IROB5905 Organizational Analysis
IROB5941 Special Topic in Human Resource Studies A
Special Topic in Human Resource Studies B
IROB5943 Advanced Seminar in Human Resource

Studies A

IROB5944 Advanced Seminar in Human Resource Studies B

2. Enrol in IROB5945 Human Resource Studies Research Seminar.

- 3. In addition to completing the subjects listed in 1 and 2, candidates must either:
- (i) Enrol in IROB5951 Thesis (Human Resource Studies) and submit a thesis on an approved topic and pass additional subjects as prescribed by the Higher Degree Committee:

or

(ii) Enrol in IROB5950 Project Report (Human Resource Studies) and submit a project report on an approved topic and study four further units from:

IROB5703 Wage Determination

IROB5711 Employment and Industrial Law IROB5712 Industrial Relations Processes

IROB5714 Social Aspects of Employment Relations

IROB5718 Australian Labour History IROB5719 Industrial Relations History

IROB5903 Organizational Change and Development IROB5911 New Technology and Employment

IROB5911 New Technology and Employment
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power and Politics
IROB5914 Organizational Communications

IROB5915 Human Potentialities

IROB5916

Human Resource Policy

IROB5917

Japanese Employment & Productivity

School of Information Systems

2632

Master of Commerce (Honours) MCom(Hons)

1.1 All students shall study the following core units:

INFS5986 Research Topics in Information Systems 1 INFS5987 Research Topics in Information Systems 2 INFS5993 Special Topic in Information Systems

1.2 Three subjects chosen from the following:

Information Systems Project Management **INFS5848** Information Systems Auditing INFS5905 Object Oriented Information Systems INFS5925 Advanced Data Management INFS5926 Knowledge Based Information Systems INFS5927 Managing Software Development INFS5928 INFS5953 Advanced Systems Management Information and Decision Technology INFS5957 Information Systems and Telecommunications INFS5983 INFS5984 Information Systems Security

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

Decision Support Systems

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Marketing

2530

INFS5991

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

MARK5901 Issues in Consumer Behavior
MARK5907 Seminar in Contemporary Marketing Issues.

MARK8926 Seminar in Marketing Theory
MARK8927 Methods of Marketing Research

2. In addition, students must either submit a project report and take

MARK5905 Marketing Strategy

MARK5929 Marketing Planning and Policy plus three graduate or fourth year Honours electives,

or

submit a thesis and take such units as they are prescribed by the Higher Degree Committee to support that thesis.

 The three electives may be chosen from any graduate units taught by the School of Marketing or fourth year Honours units approved by the Head of School. Electives offered by the School of Marketing are:

MARK5903 International Marketing Introduction to Japanese Business MARK5909 Contemporary Japanese Business Industrial and Service Marketing MARK5930 Managerial Elements of Marketing

- 4. All students shall enrol in MARK8998 Research Seminar for at least one session. Students may only enrol in the Project Seminar while they are enrolled for either MARK8999 Project Report or MARK8994 Thesis.
- Except in exceptional circumstances the report on the project shall be submitted not later than four sessions after the completion of the formal coursework component of the degree as set out in paragraphs 1 to 4.

Course Requirements for the Degree of Master of Commerce

- The program shall consist of twelve units. Candidates may be given exemption from up to four units on the basis of prior study at an appropriate level in the disciplines listed in Clause 2.
- 2. The twelve units including any exemptions shall include at least two units in each of two of the following disciplines:

Accounting
Econometrics
Economic History
Economics
Finance
Human Resource Studies
Industrial Relations
Information Systems
Japanese Studies
Legal Studies and Taxation
Marketing
Organizational Behaviour

Students shall study a program approved by the Higher Degree Committee which includes a major of at least eight units from a discipline or two sub-majors of at least four units from each of two disciplines.

Approved Programs

These programs allow students to meet the requirements of a major strand of at least eight units from one of the twelve disciplines offered by the Faculty as well as at least two units from one of the other disciplines, or two sub-majors of at least four units selected from two of the disciplines.

130

LEGT5531 Legal Regulation of Business LFGT5542 Advanced Studies in Company Law LEGT5561 Legal Aspects of Finance LEGT5581 Advanced Taxation 1: Concepts

LFGT5584 Advanced Taxation 4: Sales Tax and State

3.3. Four further units chosen from the above list or from other graduate units offered by the Faculty.

4. Advanced Professional Specialization in Account-Ing - Management Accounting Program Number 1033

4.1 Compulsory units:

ACCT5915 Individual Judgement and Choice

ACCT5917 Strategic Management: Systems and Processes

ACCT5949 Managerial Dynamics

ACCT5952

Current Developments in Accounting

Research - Managerial ACCT5956 Management Planning and Control

INFS5953 Advanced Systems Management

4.2 At least two subjects from the following list: ACCT5905 Global Accounting Issues

ACCT5929 Organization Design

ACCT5955 Design of Cost Management Systems ECOH5352 The Modern Business Corporation ECON5248 Business Econometrics and Forecasting

IROB5902 Organizational Behaviour B

IROB5911 New Technology and Employment Relations INFS5926 Advanced Data Management

INFS5927 Knowledge Based Information Systems INFS5928 Managing Software Development INFS5957 Information and Decision Technologies

INFS5983 Information Systems and Telecommunications

INFS5989 Information Systems B INFS5991 **Decision Support Systems**

INFS5992 **Data Management**

4.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

5. Advanced Disciplinary Specialization in Accountina

Program Number 1034

5.1 Compulsory units:

Regulation in Accounting ACCT5903

Current Developments in Auditing Research ACCT5909

Individual Judgement and Choice ACCT5915 ACCT5951 Current Developments in Accounting

Research - Financial

Current Developments in Accounting ACCT5952 Research - Managerial

ACCT5956 Management Planning and Control

5.2 At least two subjects from the following list:

ACCT5902 Advanced Studies in Financial Accounting ACCT5904 **Development of Accounting Thought**

ACCT5905 Global Accounting Issues

ACCT5910 Financial Statement Analysis

ACCT5916 Accountability, Accounting and Auditing

ACCT5917 Strategic Management: Systems and **Processes**

ACCT5918 Advanced Auditing Technologies

ACCT5919 Accounting for Financial Instruments and Complex Transactions

ACCT5955 Design of Cost Management Systems

INFS5905 Information Systems Auditing

INFS5957 Information and Decision Technologies 5.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

6. Advanced Professional Program in Accounting **Program Number 1035**

6.1 Compulsory units:

ACCT5902 Advanced Studies in Financial Accounting ACCT5903 Regulation in Accounting

ACCT5916 Accountability, Accounting Auditing LEGT5581 Advanced Taxation 1: Concepts

6.2 Four subjects from the following groups with at least two subjects from one of the listed groups.

Group A (Financial Accounting and Auditing)

ACCT5905 Global Accounting Issues

ACCT5909 Current Developments in Auditing Research

ACCT5915 Individual Judgement and Choice ACCT5918 Advanced Auditing Technologies ACCT5919 Accounting for Financial Instruments

and Complex transactions ACCT5951 Current Developments in Accounting

Research - Financial

Group B (Information Systems)

INFS5905 Information Systems Auditing INFS5953 Advanced Systems Management

INFS5989 Information Systems B INFS5991 **Decision Support Systems**

Group C (Legal Studies and Taxation)

LEGT5542 Advanced Studies in Company Law

LEGT5561 Legal Aspects of Finance LEGT5582 Advanced Taxation 2: Entities

Advanced Taxation 4: Sales Tax and State LEGT5584 Tayes

Group D (Finance)

ACCT5910 Financial Statement Analysis FINS5512 Australian Capital Markets

FINS5513 Security Valuation and Portfolio Selection

FINS5517 Portfolio Analysis and Management

Group E (Management Accounting)

ACCT5917 Strategic Management: Systems and Processes

ACCT5929

Organization Design ACCT5949 Managerial Dynamics

ACCT5952 Current Developments in Accounting

Research - Managerial

ACCT5955 Design of Cost Management Systems ACCT5956 Management Planning and Control

6.3 Four further units chosen from the above groups or from

other graduate units offered by the Faculty.

Economics

1. Economics

Program Number 2030

1.1 Compulsory units:

ECON5114 Microeconomics ECON5125 Macroeconomics ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy ECON5207 Elements of Econometrics ECON5217 Quantitative Analysis A ECON5227 Quantitative Analysis B

1.2 Three units chosen from graduate units offered by the Department of Economics.

1.3 Two further units chosen from graduate units offered by the Faculty.

2. Economics with Specialization in Development **Economics**

Program Number 2031

2.1 Compulsory units:

ECON5107 Economic Growth, Technology and

Structural Change

Developing Economies and ECON5110

World Trade

Topics in Economic Development ECON5111

ECON5114 Microeconomics

FCON5124 Public Enterprise Economics and

Cost-Benefit Analysis

ECON5125 Macroeconomics

FCON5207 Elements of Econometrics ECON5217 Quantitative Analysis A

ECON5227 Quantitative Analysis B

2.2 Two units chosen from the following subjects:

ECON5104 International Economics

ECON5112 Asian Development Studies B ECON5113 Asian Development Studies A

ECON5115 Natural Resource Economics

ECON5116 Environmental Economics

ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy

2.3 One further unit chosen from graduate units offered by the Faculty.

3. Economics with Specialization in Natural Resource **Economics**

Program Number 2032

3.1 Compulsory units:

ECON5114 Microeconomics ECON5125 Macroeconomics

Resource Economics ECON5144

ECON5124 Public Entreprise Economics and Cost-Benefit Analysis

ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy

ECON5207 Elements of Econometrics ECON5217 Quantitative Analysis A

Quantitative Analysis B FCON5227

ECON5256 Operations Research in Economics

3.2 One unit chosen from graduate units offered by the School of Economics.

3.3 One further unit chosen from graduate units offered by the Faculty.

4. Economics with Specialization in Public Policy Program Number 2033

4.1 Compulsory units:

ECON5114 Microeconomics

ECON5125 Macroeconomics

ECON5217 Quantitative Analysis A ECON5227 Quantitative Analysis B

ECON5163 Microeconomic Policy

ECON5173 Macroeconomic Policy ECON5207 Elements of Econometrics

4.2 Three units chosen from:

ECON5108 Public Finance ECON5115 Natural Resource Economics ECON5116 Environmental Economics

ECON5124 Public Entreprise Economics and

Cost-Benefit Analysis

Economics of Trade Practices, Regulations ECON5126 and Competition Policy

- 4.3 One further unit chosen from graduate units offered by the School of Economics
- 4.4 One further unit chosen from graduate units offered by the Faculty.

5. Econometrics

Program Number 2034

5.1 Compulsory units:

ECON5114 Microeconomics

ECON5125 Macroeconomics

ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

5.2 Five units chosen from graduate units offered by either the Department of Econometrics or Economics, at least three of which must be from the Department of Econometrics.

5.3 Two further units selected from graduate units offered by the Faculty.

6. Economic History **Program Number 2035**

6.1 Compulsory units:

ECOH5351 The International Economy Since the

Nineteenth Century

ECOH5352 The Modern Business Corporation ECOH5353 Approaches to Economic and Social History

ECOH5356 Australian Economic Policy since Federation

ECOH5355 Aspects of Australian Economic Development

Comparative Economic History ECOH5357

ECOH5365 Science, Technology and Economic Development

Special Subject in Economic and Social ECOH5367

6.2 Four further units chosen from other graduate units offered by the Faculty.

7. Economics and Econometrics Program Number 2230

7.1 Compulsory units:

ECON5114 Microeconomics

ECON5125 Macroeconomics

ECON5163 Microeconomic Policy

ECON5173 Macroeconomic Policy

ECON5207 Elements of Econometrics ECON5217 Quantitative Analysis A

ECON5227 Quantitative Analysis B

7.2 One unit chosen from graduate units offered by the Department of Economics.

7.3 Two units chosen from graduate units offered by the Department of Econometrics.

7.4 Two further units chosen from graduate units offered by the Faculty.

8. Economics and Finance **Program Number 2330**

8.1 Compulsory units:

ECON5114 Microeconomics ECON5125 Macroeconomics

ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy

Security Valuation and Portfolio Selection FINS5513

| FINS5514 FINS5515 | Capital Budgeting and Financial Decisions Issues in Corporate Finance | ACCT5917 | Strategic Management: Systems and Processes |
|----------------------|---|----------------|--|
| FINS5517 | Portfolio Analysis and Management | ACCT5949 | Managerial Dynamics |
| | s chosen from the following list: | ACCT5955 | Design of Cost Management Systems |
| ACCT5910 | Financial Statement Analysis | ACCT5956 | Management Planning and Control |
| ECON5104 | International Economics | ECOH5352 | The Modern Business Corporation |
| ECON5108 | | ECON5104 | International Economics |
| ECON5108 | | ECON5108 | Public Finance |
| ECON5207 | Elements of Econometrics* | ECON5124 | Public Sector Economics |
| FINS5512 | Australian Capital Markets | FINS5530 | Financial Institution Management |
| FINS5516 | International Corporate Finance | FINS5531 | Risk and Insurance |
| FINS5530 | Financial Institution Management | FINS5533 | Real Estate Finance and Investment |
| FINS5531 | Risk and Insurance | FINS5534 | Lending and Liquidity Management |
| FINS5533 | Real Estate Finance and Investment | FINS5535 | Options, Futures and Risk Management |
| FINS5534 | Lending and Liquidity Management | | Techniques |
| FINS5535 | Options, Futures and Risk Management | INFS5957 | Information and Decision Technologies |
| 1 | Techniques | LEGT5531 | Legal Regulation of Business |
| LEGT5561 | Legal Aspects of Finance | LEGT5542 | Advanced Studies in Company Law |
| | · · | LEGT5581 | Advanced Taxation 1: Concepts |
| | her units chosen from the above list or from | 1.3 Four fur | ther units chosen from the above list or from |
| • | te units offered by the Faculty. | | ate units offered by the Faculty. |
| | iking this subject should do so as early as | outer gradua | and arms of any pro-t doding. |
| possible in the | neir program. | 2. Advance | d Disciplinary Specialization in Finance |
| 0 Faanani | as and ladvetulal Balatians | Program Nu | umber 3031 |
| | cs and Industrial Relations | 2.1 Compuls | sory units: |
| Program Nu | | FINS5512 | Australian Capital Markets |
| 9.1 Compuls | | FINS5513 | Security Valuation and Portfolio Selection |
| | Economics of Labour Markets Microeconomics | FINS5514 | Capital Budgeting and Financial Decisions |
| ECON5114 ECON5125 | | FINS5516 | International Corporate Finance |
| IROB5701 | Industrial Relations A | FINS5517 | Portfolio Analysis and Management |
| IROB5702 | Industrial Relations B | 2.2 At least t | three subjects from the following units: |
| IROB5702 | Wages and Incomes Policy | ACCT5910 | Financial Statement Analysis |
| IROB5916 | Human Resource Policy | FINS5515 | Issues in Corporate Finance |
| | • | FINS5530 | Financial Institution Management |
| | um of two of the Industrial Relations subjects: | FINS5531 | Risk and Insurance |
| IROB5704 | Workplace Organization and Employment | FINS5533 | Real Estate Finance and Investment |
| IROB5705 IROB5706 | Employment Policy and Practice A | FINS5534 | Lending and Liquidity Management |
| IROB5706 | Employment Policy and Practice B Employment and Industrial Law | FINS5535 | Options, Futures and Risk Management |
| IROB5711 | Industrial Relations Processes | | Techniques |
| IROB5712 | Public Policy and Employment | LEGT5561 | Legal Aspects of Finance |
| IROB5714 | Social Aspects of Work and Employment | 2.3 Four fun | ther units chosen from the above list or from |
| 111000714 | Relations | | ate units offered by the Faculty. |
| IROB5717 | Japanese Employment and Productivity | | |
| | , , , , , | Informatio | on Systems |
| Economics. | um of two electives offered by the School of | | 5 / 5 1 2 1 1 1 2 |
| | | 1 Advance | d Dissiplinant Cassiellastian in Informa |
| | r MCom subjects offered by Faculty which may | tion System | d Disciplinary Specialization in Informa- |
| include subje | ects listed in 9.2 and 9.3 above. | Program Nu | |
| | | 1.1 Compuls | |
| Banking at | nd Finance | INFS5848 | Information Systems Project Management |
| · | | INFS5957 | Information and Decision Technology |
| 1. Advanced | d Professional Specialization in Account- | INFS5988 | Information Systems A |
| ing - Treasu | | INFS5989 | Information Systems B |
| | | INFS5992 | Data Management |
| 1.1 Compuls | | 4 9 64 (0004 4 | - |
| FINS5512 | Australian Capital Markets | ACCT5915 | hree subjects from the following: Individual Judgement and Choice |
| FINS5513 | Security Valuation and Portfolio Selection | ACCT5915 | Management Planning and Control |
| FINS5514 | Capital Budgeting and Financial Decisions | INFS5905 | Information Systems Auditing |
| FINS5515 | Issues in Corporate Finance | INFS5905 | Object Oriented Information Systems |
| FINS5516 | International Corporate Finance | INFS5926 | Advanced Data Management |
| FINS5517 | Portfolio Analysis and Management | INFS5927 | Knowledge Based Information Systems |
| 1.2 At least t | wo subjects from the following list: | INFS5928 | Managing Software Development |
| ACCT5903 | Regulation in Accounting | INFS5953 | Advanced Systems Management |
| ACCT5905 | Global Accounting Issues | INFS5983 | Information Systems and Telecommunications |
| | | | |
| ACCT5915 | Individual Judgement and Choice | | |

IROB5907

ACCT5917

Human Resource Management B

Strategic Management: Systems and

2.2 Two units chosen from the following list:

Processes

| 134 CON | MALE AND ECONOMICS | | | | |
|--|--|----------------------|---|--|--|
| INFS5984 | Information Systems Security | ACCT5929 | Organizational Design | | |
| INFS5991 | Decision Support Systems | ACCT5949 | Management of Technical Specialities | | |
| | | ACCT5956 | Management Planning and Control | | |
| | ther units chosen from the above list or from ate units offered by the Faculty. | IROB5714 | Social Aspects of Work and Employment | | |
| | | IDODEO44 | Relations | | |
| | on Systems and Organizational Behaviour | IROB5911 | New Technology and Employment Relations | | |
| | umber 5430 | IROB5912 | Comparative Organizational Analysis | | |
| 2.1 Computs | | IROB5913 | Organizational Power and Politics Organizational Communications | | |
| INFS5953 | Advanced Systems Management | IROB5914 IROB5915 | Human Potentialities | | |
| INFS5988 | Information Systems A | | | | |
| INFS5989 | Information Systems B | IROB5916 IROB5917 | Human Resource Policy Japanese Employment and Productivity | | |
| INFS5992 | Data Management | IROB5917 | New Horizons in Organizational Behaviour | | |
| IROB5901 IROB5902 | Organizational Behaviour A Organizational Behaviour B | IROB5921 | Special Topic in Organizational Behaviour | | |
| IROB5902 | Organizational Change and Development | | | | |
| IROB5905 | Organizational Analysis | | ther units chosen from the above list or from | | |
| | • | otner gradua | ate units offered by the Faculty. | | |
| | ther units chosen from the graduate units of- | 3 Human B | Resource Studies | | |
| fered by the | Faculty of Commerce and Economics. | | Program Number 4032 | | |
| | | | 3.1 Compulsory Units | | |
| Industrial | Relations and Organizational | IROB5906 | Human Resource Management A | | |
| Behaviou | • | IROB5907 | Human Resource Management B | | |
| | | IROB5908 | Strategic Human Resource Management | | |
| 1. Industria | I Dalatiana | IROB5701 | Industrial Relations A | | |
| | umber 4030 | IROB5704 | Workplace Organization and Employment | | |
| 1.1 Compuls | | IROB5714 | Social Aspects of Work and Employment | | |
| IROB5701 | Industrial Relations A | | Relations | | |
| IROB5702 | Industrial Relations B | 3.2 Four fur | ther units chosen from the following list: | | |
| IROB5703 | Wage Determination | IROB5902 | Organizational Behaviour B | | |
| IROB5704 | Workplace Organization and Employment | IROB5903 | Organizational Change and Development | | |
| IROB5705 | Employment Policy and Practice A | IROB5904 | Corporate and Managerial Strategy | | |
| IROB5706 | Employment Policy and Practice B | IROB5911 | New Technology and Employment | | |
| IROB5904 | Corporate and Managerial Strategy | IROB5912 | Comparative Organizational Analysis | | |
| IROB5907 | Human Resource Management B | IROB5913 | Organizational Power and Politics | | |
| 1.2 Two unit | ts chosen from: | IROB5914 | Organizational Communications | | |
| IROB5711 | Employment and Industrial Law | IROB5915 | Human Potentialities | | |
| IROB5712 | Industrial Relations Processes | IROB5916 | Human Resource Policy | | |
| IROB5713 | Public Policy and Employment | IROB5917 | Japanese Employment and Productivity | | |
| IROB5714 | Social Aspects of Work and Employment | IROB5702 | Industrial Relations B | | |
| | Relations | IROB5703 | Wage Determination | | |
| IROB5715 | Wages and Incomes Policy | IROB5705 | Employment Policy and Practice A | | |
| IROB5718 | Australian Labour History | IROB5706 | Employment Policy and Practice B Employment and Industrial Law | | |
| IROB5719 | Industrial Relations History | IROB5711 IROB5712 | Industrial Relations Processes | | |
| IROB5911 | New Technology and Employment Relations | IROB5712 | Public Policy and Employment | | |
| IROB5912 | Comparative Organizational Analysis | IROB5715 | Wages and Incomes Policy | | |
| IROB5913 | Organizational Power and Politics | IROB5718 | Australian Labour History | | |
| IROB5916 | Human Resource Policy | IROB5719 | Industrial Relations History | | |
| IROB5917 | Japanese Employment and Productivity | | | | |
| | ther units chosen from the above list or from | 3.3 1 WO TUIT | ther graduate units offered by the Faculty. | | |
| graduate un | its offered by the Faculty. | 4. Industria | I Relations and Organizational Behaviour | | |
| 2 Organiza | dional Bahaviour | | umber 4430 | | |
| Organizational Behaviour Program Number 4031 | | 4.1 Compuls | | | |
| 2.1 Compulsory units: | | IROB5701 | Industrial Relations A | | |
| IROB5701 | Industrial Relations A | IROB5702 | Industrial Relations B | | |
| IROB5704 | Workplace Organizational and Employment | IROB5901 | Organizational Behaviour A | | |
| IROB5901 | Organizational Behaviour A | IROB5902 | Organizational Behaviour B | | |
| IROB5902 | Organizational Behaviour B | 4.2 A minim | urn of three electives from the following list: | | |
| IROB5903 | Organizational Change and Development | IROB5703 | Wage Determination | | |
| IROB5904 | Corporate and Managerial Strategy | IROB5704 | Workplace Organization and Employment | | |
| IROB5905 | Organizational Analysis | IROB5705 | Employment Policy and Practice A | | |
| IDODEGGZ | Human Decourse Management P | IDODETAG | Employment Boliny and Practice R | | |

IROB5706

IROB5711

IROB5712

IROB5713

Employment Policy and Practice B Employment and Industrial Law

Industrial Relations Processes

Public Policy and Employment

Advanced Taxation E: Bolicy and

| IROB5/14 | Relations | LEG 15585 | Advanced Taxation 5: Policy and Administration |
|---|---|----------------|--|
| IROB5715 | Wages and Incomes Policy | 1.2 At least t | wo subjects from the following list: |
| 4.3 A minir | num of three electives from the following list: | ACCT5902 | Advanced Studies in Financial Accounting |
| IROB5903 | Organizational Change and Development | ACCT5903 | Regulation in Accounting |
| IROB5904 | Corporate and Managerial Strategy | ACCT5905 | Global Accounting Issues |
| IROB5905 | Organizational Analysis | ACCT5902 | Advanced Studies in Financial Accounting |
| IROB5912 | Comparative Organizational Analysis | ACCT5949 | Managerial Dynamics |
| IROB5913 | Organizational Power and Politics | ACCT5919 | Accounting for Financial Instruments and |
| IROB5914 | Organizational Communications | | Complex Transactions |
| IROB5916 | Human Resource Policy | ECON5104 | International Economics |
| IROB5917 | Japanese Employment and Productivity | ECON5108 | Public Finance |
| IROB5918 | New Horizons in Organizational Behaviour | ECON5124 | Public Sector Economics |
| 4.4 Two further graduate units offered by the Faculty or from 4.2 and/or 4.3 above. | | ECON5144 | Resource Economics |
| | | LEGT5522 | Special Topic in Commercial Law |
| 4.E 0110/01 | 1.5 45576. | LEGT5561 | Legal Aspects of Finance |
| Japanese Studies | | LEGT5571 | Franchising and Alternative Distribution |
| | | | Systems |
| | | LEGT5584 | Advanced Taxation 4: Sales Tax and State |
| 1. Japanese Business Studies | | | Taxes |

IDODCT14

1. Japanese Business Studies **Program Number 8030**

1.1 Compulsory Units:

JAPN5100 Business Japanese A JAPN5101 Business Japanese B JAPN5102 Business Japanese C JAPN5103 Business Japanese D

1.2 At least four units chosen from the following: IROB5917 Japanese Employment and Productivity

MARK5801 Japanese Studies 1

MARK5802 Japanese Studies 2

MARK5908 Introduction to Japanese Business MARK5909 Contemporary Japanese Business

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Social Aspects of Work and Employment

2. Japanese Business Studies with Advanced Specialization in Japanese Language Course Code 8031

2.1 Compulsory Units:

JAPN5200 Advanced Japanese A JAPN5201 Advanced Japanese B JAPN5202 Advanced Japanese C JAPN5203 Advanced Japanese D

2.2 At least four units chosen from the following: Japanese Employment and Productivity IROB5917

Japanese Studies 1 MARK5801 Japanese Studies 2 MARK5802

MARK5908 Introduction to Japanese Business MARK5909 Contemporary Japanese Business

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Legal Studies and Taxation

1. Advanced Professional Specialization in Accounting - Taxation

Program Number 7030

1.1 Compulsory units:

LEGT5531 Legal Regulation of Business LEGT5542 Advanced Studies in Company Law Advanced Taxation 1: Concepts LEGT5581 LEGT5582 **Advanced Taxation 2: Entities**

LEGT5583 Advanced Taxation 3: International Aspects

Marketing

LEOTEROS

1. Marketing

Program Number 6030

1.1 Compulsory Units

MARK5901 Issues in Consumer Behaviour

other graduate units offered by the Faculty.

MARK5911 Consumer Analysis MARK5913 Marketing Management MARK5914 Marketing Research

MARK5928 Quantitative Analysis in Marketing MARK5929 Marketing Planning and Policy

1.2 Two units chosen from:

MARK5903 International Marketing

MARK5907 Seminar in Contemporary Marketing Issues

1.3 Four further units chosen from the above list or from

MARK5922 Industrial and Service Marketing MARK5930 Managerial Elements of Marketing

1.3 Four further units chosen from graduate units offered by the Faculty.

2. Marketing and Organizational Behaviour Program Number 6430

2.1 Compulsory Units

IROB5901 Organizational Behaviour A IROB5902 Organizational Behaviour B

IRO85903 Organizational Change and Development

IROB5905 Organizational Analysis

MARK5911 Consumer Analysis

MARK5913 Marketing Management MARK5914 Marketing Research

MARK5929 Marketing Planning and Policy

2.2 Four further units chosen from graduate units offered by the Faculty.

Course Requirements for the Graduate Diploma

- 1. The Graduate Diploma program shall consist of six graduate units offered by the Faculty.
- 2. No exemptions shall be given on the basis of individual units in previous completed degree or diploma studies. Graduate Diploma candidates are not permitted to enrol in a unit the contents of which they have covered substantially in a subject for their Bachelor's degree, Master's degree or their Diplomas.
- 3. Candidates shall study a program approved by the Higher Degree Committee.

Note: Prerequisites for all subjects must be satisfied.

Approved Graduate Diploma Programs

| Number | Name |
|--------|-----------------------------------|
| 1020 | Advanced Accounting |
| 2020 | Economics |
| 2021 | Asian Economic Development |
| 2022 | Business and Economic Forecasting |
| 3020 | Banking and Finance |
| 4020 | Industrial Relations |
| 4021 | Human Resource Studies |
| 4022 | Organizational Behaviour |
| 5020 | Information Systems |
| 6020 | Marketing |
| 6021 | Hospitality Management |
| 9020 | Commerce |

Accounting

Program

Advanced Accounting Program Number 1020

Six units to be chosen from:

| ACCT5903 | Regulation in Accounting |
|----------|--|
| ACCT5905 | Global Accounting Issues |
| ACCT5910 | Financial Statement Analysis |
| ACCT5915 | Individual Judgement and Choice |
| ACCT5916 | Accountability, Accounting and Auditing |
| ACCT5917 | Strategic Management: Systems and |
| | Processes |
| ACCT5918 | Advanced Auditing Technologies |
| ACCT5919 | Accounting for Financial Instruments and |
| | Complex Transactions |
| ACCT5929 | Organizational Design |
| ACCT5949 | Managerial Dynamics |
| ACCT5955 | Design of Cost Management Systems |

Management of Planning and Control

Information Systems Auditing

ACCT5902 Advanced Studies in Financial Accounting

Economics

ACCT5956

INFS5905

Economics

Program Number 2020

1. Compulsory Units: ECON5114 Microeconomics

ECON5125 Macroeconomics ECON5217 Quantitative Analysis A 2. Three further graduate units offered by the Faculty of Commerce and Economics.

Asian Economic Development Program Number 2021

1. Compulsory Units:

ECON5107 Economic Growth, Technology and Structural Change Developing Economies and FCON5110 World Trade ECON5112 Asian Development Studies B Asian Development Studies A ECON5113 Quantitative Analysis A ECON5217 ECON5227 Quantitative Analysis B

Business and Economic Forecasting Program Number 2022

1. Compulsory Units:

ECON5114 Microeconomics ECON5125 Macroeconomics ECON5207 Elements of Econometrics

ECON5210 Comparative Forecasting Techniques ECON5232 Linear Economics ECON5248 Business Econometrics and Forecasting

Banking and Finance

Finance

Program Number 3020

1. Compulsory units

FINS5512 Australian Capital Markets FINS5513 Security Valuation and Portfolio Selection

2. Four further units chosen from:

Capital Budgeting and Financial Decisions FINS5514 FINS5515 Issues in Corporate Finance

FINS5516 International Corporate Finance FINS5517 Portfolio Analysis and Management FINS5530 Financial Institution Management

FINS5531 Risk and Insurance

FINS5533 Real Estate Finance and Management FINS5534 Lending and Liquidity Management FINS5535 Options, Futures and Risk Management

Techniques

ECON5114 Microeconomics* ECON5217 Quantitative Analysis A*

ECON5227 Quantitative Analysis B*

Accounting and Financial Management A* ACCT5940

Note: No more than two units marked* may be undertaken.

Industrial Relations and Organizational **Behaviour**

Industrial Relations

Program Number 4020

1. Compulsory Units:

IROB5701 Industrial Relations A IROB5702 Industrial Relations B

IROB5711 Employment and Industrial Law

2. Three further units chosen from:

Wage Determination IROB5703

IROB5705 Employment Policy and Practice A Employment Policy and Practice B IROB5706 IROB5712 Industrial Relations Processes Social Aspects of Work and Employment IROB5714

Relations

IROB5718 Australian Labour History IROB5907 Human Resource Management B

Human Resource Studies Program Number 4021

1. Compulsory Units:

Human Resource Management A IROB5906 IROR5907 Human Resource Management B Industrial Relations A IBOR5701

2. Three further units chosen from:

IROR5704 Workplace Organization and Employment IROB5705 Employment Policy and Practice A IROR5706 Employment Policy and Practice B

IROB5904 Corporate Managerial Strategy New Technology and Employment IROB5911 Human Resource Policy

IROB5916

IROB5917 Japanese Employment and Productivity

Organizational Behaviour

Program Number 4022

1. Compulsory Units:

IROB5901 Organizational Behaviour A IROB5902 Organizational Behaviour B

2. Four further units chosen from:

IROB5903 Organizational Change and Development IROB5904 Corporate and Managerial Strategy New Technology and Employment IROB5911 Comparative Organizational Analysis IROB5912 Organizational Communication IROB5914

IROB5915 Human Potentialities

Australian Industrial Relations IROB5701

Social Aspects of Work and Employment IROB5714

Relations

Information Systems

Information Systems **Program Number 5020**

The diploma will consist of six units to be chosen from: Information Systems Project Management INFS5848

INFS5905 Information Systems Auditing Object Oriented Information Systems INFS5925 INFS5926 Advanced Data Management

Knowledge Based Information Systems INFS5927 Managing Software Development INFS5928 INFS5953 Advanced Systems Management Information and Decision Technology INFS5957

Information Systems and Telecommunications INFS5983

INFS5984 Information Systems Security INFS5988 Information Systems A INFS5989 Information Systems B INFS5991 **Decision Support Systems**

INFS5992 **Data Management**

Marketing

Marketing

Program Number 6020

1. Compulsory Units:

MARK5911 Consumer Analysis MARK5913 Marketing Management MARK5914 Marketing Research

MARK5928 Quantitative Analysis in Marketing

2. Two units chosen from:

MARK5901 Issues in Consumer Behaviour

MARK5907 Seminar in Contemporary Marketing Issues

MARK5922 Industrial and Service Marketing MARK5929 Marketing Planning and Policy Managerial Elements of Marketing MARK5930

Hospitality Management

Program Number 6021

1. Compulsory Units:

HOSP5901 Hospitality Accounting and Financial Control

Hospitality Law HOSP5904

MARK5913 Marketing Management

2. Three units to be selected from the following list:

MARK5911 Consumer Analysis MARK5914 Market Research

MARK5928 Quantitative Analysis in Marketing MARK5929 Marketing Planning and Policy MARK5930 Managerial Elements of Marketing

HOSP5999 Research Project in Hospitality Management

HOSP5902 Human Resource Management in the

Hospitality Industry

HOSP5903 Hospitality Industry Service Delivery Systems

and Quality Assurance HOSP5905 Hospitality Physical Fabric HOSP5906 Communication Strategy

Commerce

Commerce Program Number 9020

1. Two graduate units chosen from two of the following disciplines:

Accounting **Econometrics** Economics History **Economics**

Finance

Human Resource Studies

Industrial Relations Information Systems

Japanese Studies Legal Studies and Taxation

Marketing

Organizational Behaviour

2. Two further Graduate units offered by the Faculty of Commerce and Economics.

Graduate Subject Prerequisites

A candidate may not enrol in any subject without having satisfied any prerequisite requirement. The details of prerequisite requirements are set out in the section dealing with subject descriptions.

Subject Descriptions Graduate Study

Descriptions of all subjects are presented in alphanumeric order within organizational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Accounting

ACCT5902

Advanced Studies in Financial Accounting

Staff Contact: School Office

S1 L3

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

Accounting issues and techniques associated with specific industries, complicated business structures and complex transactions. Topics may include: accounting in the construction, real estate development, finance and extractive industries; group accounts; segment reports: accounting for unincorporated associations; trading trusts; reporting problems arising from off balance-sheet financing; pension accounting; foreign currency translation.

ACCT5903

Regulation in Accounting

Staff Contact: School Office

S2 L3

Prerequisite: Approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

The market for accounting services, particularly audited and public sector financial statements. Alternative forms of regulatory arrangements and competing sources of regulatory authority. Policy formation, implementation and enforcement. Theories and empirical evidence related to regulatory processes and outcomes. Classification and comparative analysis of rules affecting accounting and auditing practices locally and overseas; an examination of rules relating to prospectuses, takeover documents, interim reports and other special purpose reports.

ACCT5904

Development of Accounting Thought

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MComHons degree course majoring in Accounting, or ACCT5951 and ACCT5952, or equivalent

The historical development of the body of thought underlying particular areas of study in the discipline of accounting. The origins and progression of significant ideas, theories, themes, and methodologies. Contributions by prominent individuals. The attitudes of professional bodies and other parties to change.

ACCT5905

Global Accounting Issues

Staff Contact:School Office

S2 L3

Prerequisites: Approved Bachelor's degree with a major in Accounting, or equivalent, or ACCT5970, or equivalent.

Accounting systems as expressions of cultural, political and ideological forces. Comparative international accounting patterns (systems, practices and regulation). Country studies. Efforts to harmonise accounting standards world-wide. Analysing foreign financial statements. A global perspective on earnings. Multinational enterprises and the control of global operations. Performance evaluation and transfer pricing in the international context. Management of foreign exchange risk and the accounting treatment of innovative financial products.

ACCT5908 Auditing

Staff Contact: School Office

S1 or S2 L3

Prerequisite: ACCT5940 or equivalent

Selected aspects of auditing. Topics include: auditing standards and responsibilities, problems of verification and reporting; organization and application to various forms of accounting systems including computer-based systems; appraisal of methods of internal control; the applicability of particular audit techniques including statistical sampling.

ACCT5909

Current Developments in Auditing Research

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MCom(Hons) degree course in Accounting or ACCT5915 and ACCT5956 and either

ACCT5916 or ACCT5903, or equivalent

An examination of current areas of research in auditing and substantive studies in each area. The following topics will be considered. Theory about auditing. Overview of audit research. Research areas. Nature of audit work; agency theory and the existence of the audit function; human information processing in auditing; audit teams and the review process; statistical auditing; effect of the audit report; job satisfaction and performance in audit firms; performance criteria and evaluation. Future development in audit theory and research.

ACCT5910

Financial Statement Analysis

Staff Contact: School Office

S2 L3

Prerequisites: FINS5511 and ACCT5970 or equivalent

Traditional and contemporary approaches to financial statement analysis. Conventional approaches; fundamental analysis and its limitations. Decomposition analysis. Financial statement analysis in an efficient market; time series behaviour of earnings. Prediction of risk, distress, credit ratings. Effects of accounting policy.

ACCT5915

Individual Judgement and Choice

Staff Contact: School Office

S1 L3

Behavioural decision theory in the context of judgements made by users of accounting information, managers and auditors. Topics include: introduction to the fields of behavioural decision theory and decision analysis; limitations of human ability to process information; descriptive models of individual choice behaviour; other factors affecting judgement and choice; structuring of a problem; assessing consequences - measurement and weighting of dimensions; assessing uncertainties - probability assessment, confidence, groups; evaluation of alternatives - choice of criterion; ambiguity and choice - formal models incorporating ambiguity, fuzzy sets, behavioural evidence; relationship between individual choice and organizational choice.

ACCT5916

Accountability, Accounting and Auditing

Staff Contact: School Office

S1 L3

Prerequisites: An approved Bachelor's degree with a major in Accounting or equivalent, ACCT5970 or equivalent.

Accountability as a social relationship which generates a demand for accounting and auditing. Alternative patterns of accountability in different cultural, sectoral, institutional and organizational settings. Theories about accountability; agency theory as a contemporary example. Alternative forms of accounting: the variety of external reports. Alternative forms auditing: financial, compliance, operational, managerial, evaluations and special investigations. Relationships between accountability and individual and social choice.

ACCT5917

Strategic Management: Systems and Processes

Staff Contact: School Office

S1 L3

The strategic dimensions of organization functioning, that is, the way in which relationships are established between organizations and their environments. Topics include: environment and enterprise: strategy, structure and strategic management; strategic choice: problem solving and social-psychological models, organizational and managerial models: environmental scanning and strategy identification; strategy evaluation; financial policy and corporate strategy; designing strategic information systems; categorizing and evaluating disciplinary contributions.

ACCT5918

Advanced Auditing Technologies

Staff Contact: School Office

S2 L3

Prerequisite: ACCT5908 or equivalent

Risk analysis; analytical review; internal control evaluation; CAATS; use of computer as an audit tool; going concern prediction; statistical sampling; performance indicators; auditing in a small business environment; compliance audits in the public sector; auditing of computer service bureau; investigating accountant's reports; auditors role in system development life cycle.

ACCT5919

Accounting for Financial Instruments and Complex Transactions

Staff Contact: School Office

S2 L3

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

Accounting problems associated with the use of financial instruments such as zero coupon bonds, variable duration bonds, hybrid convertible debentures, collateralised mortgage obligations, equity kickers, put and call options, interest rate swaps, interest rate caps, foreign currency futures, forward rate agreements, project finance. Accounting for complex transactions or sets of transactions - including sales with recourse, sales subject to put and/or call options; take-or-pay contracts; sales with deferred settlement; debt defeasance; early redemption of debt.

ACCT5929

Organization Design

Staff Contact: School Office

S2 L

Organizational structures and processes and the involvement of management and others. Contingency models of organizational design which stress the importance of factors such as size and environment in the design process. Organizational design as a rational managerial choice process and as a political process. Organizational design for specific purposes such as job design, information systems design, control systems design and reward system design.

ACCT5940

Accounting and Financial Management A

Staff Contact: School Office

S1 L1.5 T1.5

An introduction to financial accounting and reporting for companies. Financial information systems design; internal

controls. Traditional and alternative concepts and measures, Thinking about accounting.

ACCT5941

Accounting and Financial Management B

Staff Contact: School Office

S1 L3

Prerequisite: ACCT5996 or equivalent

Techniques of financial analysis, and the design and operation of financial advisory systems which are associated with managerial choice. Topics include: individual and managerial choice – formalizing the choice process; corporate and financial modelling; product mix decisions – cost and demand estimation, cost-volume-profit analysis, linear and goal programming; scheduling decisions – inventory models; project evaluation, including network analysis and capital budgeting; management accounting systems as decision support systems.

ACCT5949

Managerial Dynamics
Staff Contact: School Office

S2 L3

The management of a technical speciality or specialist function in organizations. Topics include: accounting work career paths, specialization; the accountant as manager; managerial work; structure and organization; structuration and organizing; interaction; rules and power; arenas, networks and games; the 'workplace arena'; the 'corporate arena'; the 'professional arena'; the 'client arena'; a 'window on policy' - the policy process; middle management of 'specialist functions'; disciplinary perspectives on managerial work.

ACCT5951

Current Development in Accounting Research – Financial

Staff Contact: School Office

S1 L3

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5903 and ACCT5902 or ACCT5915 or equivalent

Review of alternative approaches to the development of theories in external reporting. Explication and evaluation of substantive theories and associated research studies. Examination of research findings related to the accounting and reporting environment, agency cost and financial contracting, the properties of reported accounting numbers, predictive value of accounting information, the use of information in capital markets, and the use of accounting reports by individual decision makers.

ACCT5952

Current Developments in Accounting – Managerial Staff Contact: School Office

S1 L3 Research

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5956 and ACCT5917 or ACCT5915 or equivalent

Substantive theories and associated research studies in management accounting, emanating from different disciplinary frameworks and methodological perspectives. Topics include: management accounting – theory and practice; organization theory and management accounting theory functionalist, contingency, power, symbolic, interpretive and radical perspectives; behavioural theories - behav-

ioural decision theories, leadership theories, motivation theories; economic theories - the 'corporate failures' framework, agency theory; development of management accounting thought.

ACCT5955

Design of Cost Management Systems

Staff Contact: School Office

S2 L3

Prerequisite: ACCT5996 or equivalent

Organizational and systems design in manufacturing and service organizations. Examination of how strategic cost management, including product costing and management control systems, can be used to increase the competitive effectiveness and efficiency of a business with particular emphasis on the interactive effects on performance of (a) strategic cost management, and (b) market and technology competitive strategies. Analysis of case studies set in contemporary manufacturing and service settings.

ACCT5956

Management Planning and Control

Staff Contact: School Office

S2 L3

Planning and control processes in organizations, and the involvement of management and management support personnel with them. Topics include: 'formal' and 'organizational' perspectives on management planning and control; planning and decision-making in organizations — some alternative perspectives and descriptions; planning and budgeting — theoretical perspectives and organizational descriptions; organization structures and structuration; control processes in organizations — some alternative perspectives; participation as a mode of organizational control; accounting control systems — some alternative perspectives; designing management accounting systems — prescription or organizational choice; categorizing and evaluating the literatures on management planning and control.

ACCT5967

Special Topic in Accounting

Staff Contact: School Office

S1 or S2 L3

Prerequisite: ACCT5997 or equivalent

To assist MComHons students in completion of research project requirement. May consist of an examinable readings program defined to meet the needs of a particular student or a formal program undertaken by a group of students whose research projects are in a common area.

ACCT5970

Accounting Concepts and Financial Reporting

Staff Contact: School Office

\$2 L3

Prerequisite: ACCT5940 or equivalent

Intermediate and advanced financial accounting including reporting objectives, statutory requirements, accounting standards, accounting for changing prices, consolidated financial statements and the analysis of published company reports.

ACCT5994

Thesis

Staff Contact: School Office

ACCT5996

Management Accounting Control Systems

Staff Contact: School Office

S2 L3

Prerequisite: ACCT5940 or equivalent

The design and operation of management accounting systems in organizational settings. Topics include: the function of management accounting systems in organizations; design and operational choice; design and operation of product costing systems, including job, operations and process costing systems; budgetary systems — outcomes and processes; design and operation of accounting control systems — responsibility accounting systems, standard costing and flexible budgets, relationships among accounting systems and administrative, social and personal control systems, divisional performance evaluation, transfer pricing.

ACCT5997

Seminar in Research Methodology

Staff Contact: School Office

S1 L3

Prerequisite: Admission to MComHons or BComHons degree courses in Accounting or Information Systems

The ways researchers identify and investigate problems, with particular emphasis upon the processes of providing information within organizations and to external participants of organizations. Hypotheses, models and theories; consideration of the relationship between research findings and policy-formation; review of some research methods which have been employed in accounting and related disciplines.

ACCT5998 Project Seminar

ACCT5999 Project Report

Staff Contact: School Office

Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Engineering Handbook.

ACCT9062

Accounting for Engineers

Staff Contact: School Office

F L1.5

Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning.

Banking and Finance

FINS5511

Corporate Finance

Staff Contact: School Office

S2 L3

Prerequisites: ACCT5940 and ECON5114

Essential aspects of financial decision-making in business. Designed to enable the student to usefully employ the following concepts in a business environment: investment decisions under uncertainty; cost of capital structure; mergers and takeovers; and working capital management.

FINS5512

Australian Capital Markets

Staff Contact: School Office

S1 or S2 L3

Prerequisites: ECON5114

Analysis of the markets for the financial assets including the money, bond, stock and futures markets; the structure of interest rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets.

FINS5513

Security Valuation and Portfolio Selection

Staff Contact: School Office

S1 or S2 L3

Prerequisites: ECON5114 and ECON5227

The aim of this course is two fold: (i) to introduce students to theoretical building blocks in the theory of finance; and (ii) to illustrate these by means of a combination of tutorial problems and case studies. Topics include: investment decisions under certainty; investment decisions under uncertainty (the portfolio selection problems); capital asset pricing model and arbitrage pricing theory: rudiments of theory and evidence; fundamentals of bond valuation; introduction of duration and the term structure of interest rates; valuation of equity shares; market efficiency: fads, bubbles, margtingales.

FINS5514

Capital Budgeting and Financial Decisions

Staff Contact: School Office

S1 or S2 L3

Prerequisites: FINS5513

Focus on various aspects of corporate decision making Topics include: objectives of the corporation. Investment criteria under certainty and uncertainty. Quantitative techniques to assist managerial judgement including: capital budgeting; modelling and management of risk (including decision-tree analysis, diversification, sensitivity analysis and simulation). Capital structure propositions; the impact of taxation and bankruptcy costs; Information asymmetry and signalling approaches; dividend policy and imputation. Particular references to case studies and computer applications.

FINS5515

Issues in Corporate Finance

Staff Contact: School Office

S1 L3

Prerequisites: FINS5514, ACCT5940 and ECON5217

Specialized topics in corporate finance. Short term and longer term financing techniques: cash and liquidity management; working capital management; leasing; warrants; and project finance. Management compensation schemes and agency problems. Corporate distress and bankruptcy. Mergers and takeovers: regulation; theoretical issues; empirical evidence. Regulatory and theoretical aspects of corporate finance.

FINS5516

International Corporate Finance

Staff Contact: School Office

S1 or S2 L3 Prerequisite: FINS5514

Management of the financial functions for firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital, working capital management, the role of international banks and

their evaluation of financial performance of firms.

FINS5517

Portfolio Analysis and Management

Staff Contact: School Office

S1 or S2 L3

Prerequisite: FINS5513

Management of equity and fixed interest portfolios using modern market-based methods of risk control. Derivative instruments: forwards; futures; options; swaps; FRA's etc. Equity investments: valuation; diversification; portfolio insurance; program trading; international diversification and hedging; performance measurement. Fixed interest portfolios: term structure; duration; convexity; gap analysis; hedging. Alternative assets.

FINS5530

Financial Institution Management

Staff Contact: School Office

S1 or S2 L3

Prerequisites: FINS5512 and FINS5517

The application of modern finance theory and financial modeling techniques to financial decision-making and risk management in financial institutions both domestic and international. Topics include: 1. Objectives of financial institutions from the perspective of portfolio, hedging and agency theories: 2. Application of portfolio, arbitrage pricing, option pricing and corporate finance theories, to the management of assets, liabilities, capital structure and offbalance sheet operations of financial institutions: 3. Interest rate risk management and financial future; 4. Liquidity risk management, 5. Loan portfolio management, credit evaluation models, loan pricing and credit rationing; 6. Securities portfolio management; 7. Capital adequacy and prudential regulation and management; 8. International dimensions including exchange rate risk management and country risk assessment.

FINS5531

Risk and Insurance

Staff Contact: School Office

S2 L3

Prerequisites: FINS5512, FINS5517 and ECON5217

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which

insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. This course emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risky environments, physical risk and death. Insurance is approached as a natural commercial response to risk. The course deals with inference from insurance data, general insurance, motor insurance, very large risks and life assurance.

FINS5533

Real Estate Finance and Investment

Staff Contact: School Office

SS L3

Prerequisites: FINS5512, FINS5517

Corequisite: FINS5514

An evaluation of real estate financing, the mechanics of the mortgage market and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include the role of regulation, taxation, government agencies, property trusts and the banking system in promoting real estate activity. An analysis of real estate price and yields, diversification aspects and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts

FINS5534

Lending and Liquidity Management

Staff Contact: School Office

SS L3

Prerequisites: FINS5512 and FINS5517

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

FINS5535

Options, Futures and Risk Management Techniques Staff Contact: School Office

SS L3

Prerequisites: FINS5512, FINS5517 and ECON5217

This is an intermediate course of options, futures and the techniques using these contracts to offset some of the risk associated with some given market commitment topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS5575

Research Methods in Finance 1

Staff Contact: School Office

S213

Prerequisite: FINS3715

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

FINS5576

Business Finance 4A

Staff Contact: School Office

S1 L3

Prerequisite: FINS3715

This course provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories. The emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding courses as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the course also introduces a relatively new area of financial economics: security market microstructure and the implications for empirical research in finance. Topics include: utility theory, portfolio theory and capital asset pricing models, arbitrage pricing theory, option and futures pricing, intertemporal models in finance, security market micro structure.

FINS5577

Business Finance 4B

Staff Contact: School Office

S2 L3

Prerequisite: FINS5576

This subject provides an introduction to contemporary theoretical literature relevant for an advanced treatment of the study of investment and financing decisions of firms under alternative assumptions about the institutional environment within which such decisions are made. Emphasis will be given to the corporate form of business. Furthermore, special cases of investment and financing decisions such as mergers, takeovers and leveraged buyouts are focused on. The conceptual basis is such that it allows discussions of rethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter students are encouraged to supplement theoretical discussions with empirical evidence.

FINS5578

Recent Developments in Banking Research

Staff Contact: School Office

S2 L3

Prerequisites: FINS5530 and FINS3715 or equivalent.

This subject focuses on recent developments in theory and empirical research relating to banking and bank management. Topics include: the development of banking models; the uniqueness of banks and bank lending; advanced techniques in bank risk management; analysis of bank cost functions in the context of economies of scale, economies of scope, expense preference behaviour, and the contestable markets hypothesis; the regulatory environment and its impact on bank valuation and banking practice; optional capital and capital adequacy; modelling off-balance sheet activities; and models of international banking.

FINS5579

Research Methods in Finance 2

Staff Contact: School Office

S1 L3

Prerequisite: FINS5575

A more advanced course in empirical methodology in finance. General methodological aspects, testing of hypotheses, falsifiability principle. Review of relevant econometric material, applications to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability, volatility estimation.

FINS5594

Thesis

Staff Contact: School Office

FINS5599

Project Report

Staff Contact: School Office

Fconomics

Economic History

ECOH5351

International Economic Relations since the Nine-

teenth Century

Staff Contact: Dr D. Meredith

S1 HPW3

International political economy in historical perspective. Topics include: the dominance of Britain in the world economy before 1914 and challenges to Britain's position; impact of the First World War and the 1930s Depression; rise of the United States as an economic power; economic implications of the Cold War; the post-1945 Long Boom and its end; challenges to US supremacy; growing problem of Third World debt; the changing role of west and east Europe in the international economy in the late 20th century.

ECOH5352

The Modern Business Corporation

Staff Contact: Dr J Perkins

S2 HPW3

The origin, history and attributes of the modern business corporation in industrial economies including Australia; growth of the large firm in its external economic, political, social and institutional environment; impact of the modern corporation on the structure of the economy; the changing internal organization of the corporation and the growth of modern management; the history of the multi-national enterprise and an evaluation of home and host-country impacts; business policy in the context of government regulation and trade unions; the economic and social implications of the modern corporation.

ECOH5353

Approaches to Economic and Social History

Staff Contact: Dr J Perkins

S1 HPW3

Note/s: Enrolment in course: 2590 or program: 2035 in the MCom

Perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied

knowledge gained by students in other economic history courses; allows students to come to grips with important problems of a general nature.

ECOH5354

Special Subject in Economic and Social History 2 Staff Contact: Dr D Meredith

S2 L2

Prerequisite: ECOH5367

Note/s: Enrolment in course: 2590 or program: 2035 in the

MCom

Futher advanced topics in Economic and Social History

FCOH5359

Aspects of Australian Economic Development Staff Contact: DrD.Meredith

S2 HPW3

The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. Economic collapse of the 1890s and readjustment. Changing structure of the Australian economy in the 20th century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination, Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments.

ECOH5356

Australian Economic Policy Since Federation

Staff Contact: Dr D Meredith

S2 HPW3

This subject is concerned with the development of economic policy in 20th century Australia. The topics covered include management policies fiscal, tariff, immigration, employment and trade). The overall aim is to analyse the development of regulation and the recent move towards deregulation, within the context of 'economic rationalism' and its critique.

ECOH5357

Comparative Economic History Staff Contact: Dr J Perkins

S2 HPW3

Major issues in comparative Economic History. Case studies will be drawn from the economic history of some or all of the following areas: Australia, New Zealand, Southern Africa, South America, Asia and Europe. These will be analysed in a historical and theoretical framework with regard to the different roles played by industrialisation, political structures, capital flows, ideology and external forces in the evolution of these economies.

ECOH5359

Research Seminar

Staff Contact: A/Prof S. Nicholas

ECOH5360

Thesis

Staff Contact: A/Prof S. Nicholas

ECOH5365

Science, Technology and Economic Development Staff Contact: A/Prof I. Inkster

S1 HPW3

The several functions of science and technology in development, past, present and possible future. Development economics and sociology; case studies, ranging from nine-teenth century Japan to China since 1950. The place of technology in contemporary development and the role of international institutions (eg. multinational corporations) in transferrals of scientific and technical knowledge. The 'appropriateness' of introduced technique and the concept of alternative technology and alternative development patternative development patternative.

ECOH5367

Special Subject in Economic and Social History 1

Staff Contact: Dr D Meredith

S2 L3

Prerequisite: Enrolment in course: 2590 or program: 2035

in the MCom

Futher advanced topics in Economics and Social History.

Econometrics

ECON5201

Comparative Forecasting Techniques

Staff Contact: Prof R. Bewley

S2 HPW3

Prerequisites: Either ECON5232 and ECON5207 or

ECON5248

Topics include the following: exponential smoothing, Box-Jenkins techniques, transfer functions, VAR models, combination of forecasts, accuracy of forecasts, spreadsheets and forecasts.

ECON5206

Advanced Econometrics C

Staff Contact: Prof R. Bewley

SS L3

Prerequisites: ECON5215 and ECON5225 and permission of the Head of the Department of Econometrics

Note/s: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Econometrics unit.

Two topics from the advanced literature of econometric theory and applications. In recent years, these have included; time series modelling, Bayesian methods in econometrics, theory of income distribution, robust regression methods, the advanced theory of index numbers. Content depends on the research interest of staff members and changes regularly.

ECON5207

Elements of Econometrics

Staff Contact: A/Prof A.Owen

S1 HPW3

Prerequisite: ECON5227

The simple and multivariate regression models with economic applications emphasizing practical aspects of model building. Extensions of multiple regression models when the classical assumptions break down. Introduction to simultaneous equation models. Quantitative studies of applied econometric themes such as consumption, demand, investment and production.

ECON5215

Advanced Econometrics A

Staff Contact: Prof R. Bewley

8113

Prerequisite: Permission of the Head of the Department of Econometrics

Two topics from the advanced literature of econometric theory and applications.

ECON5217

Quantitative Analysis A Staff Contact: Dr N. Podder

S2 L3

Matrix algebra with economic applications. Calculus, including constrained and unconstrained optimization. Introduction to linear and non-linear programming.

ECON5225

Advanced Econometrics B

Staff Contact: Prof R. Bewley

32 L3

Prerequisite: Permission of the Head of the Department of Econometrics

Econometrics

Two topics from the advanced literature of econometric theory and applications.

ECON5227

Quantitative Analysis B

Staff Contact: Prof N. Kakwani

S1 L3

Probability theory and sampling distributions including normal, t, chi-square and F distributions. Multiple regression: estimation and hypothesis testing. The Gauss-Markov Theorem. Economic applications of multiple regression emphasizing essential practical aspects of model building.

ECON5232

Linear Economics

Staff Contact: Dr L. Fisher S1 HPW3

SIFT

Prerequisite: ECON5217

Vector spaces. Characteristic roots and vectors. Vector difference equations. Classical optimization in economics. Applications include two period models of consumption and the capital asset pricing model. The theory of linear programming. The dual problem with application to efficient production and the valuation of resources.

ECON5233

Operations Research

Staff Contact: Dr C. Alaouze

S1 L3

Prerequisite: ECON5217

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Linear programming, quadratic programming, and dynamic programming with applications to transportation, inventory, portfolio selection and other fields related to economics. In addition, students are required to undertake a case study requiring data collection and analysis.

ECON5235

Advanced Mathematical Economics A

Staff Contact: Prof M. Kemp

S1 L3

Prerequisite: ECON5274

Value theory and general equilibrium analysis.

ECON5237

Econometric Methods A

Staff Contact: Dr E.Sowey

S1 HPW4

Prerequisite: ECON5227

A coherent theoretical development of multiple regression analysis. Multivariate normal distribution. Some asymptotic distribution theory. Least squares and maximum likelihood estimation. Interval prediction. Restricted least squares and tests of exact linear restrictions on parameters. Basic approaches to hypothesis testing in non-nested models. Theoretical aspects of problems with data.

ECON5240

Applied Econometrics A

Staff Contact: A/Prof R. Bewley St L3

Prerequisite: ECON5207

A modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteroskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON5241

Applied Econometrics B

Staff Contact: Dr L. Fisher S2 L3

32 L3

Prerequisite: ECON5240

An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studies. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic contexts.

ECON5242

Economic Optimization and Dynamics

Staff Contact: Dr L. Fisher

S2 HPW3

Prerequisite: ECON5232 or equivalent

Non-Linear programming problems existence and characterization of solutions. Economic applications to welfare maximization and constrained production. Descriptive growth models: dynamic Leontief models, and Von Neumann model of expanding economy. Differential equations. Optimal control theory; applications to optimal growth problems.

ECON5245

Advanced Mathematical Economics B

Staff Contact: Prof M.Kemp

S2 L3

Prerequisite: ECON5235 or equivalent

Two advanced topics in mathematical economics.

FCON5247

Econometric Methods B Staff Contact: Prof N. Kakwani

S2 L3

Prerequisite: ECON5237 or equivalent

A theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations form the literature.

ECON5248

Business Econometrics and Forecasting

Staff Contact: Prof R. Bewley

S2 L3

Prerequisite: ECON5227 or equivalent

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis (Box-Jenkins) methods. Long-term forecasting with S-shaped growth curves and trend analysis.

ECON5249

Applied Economic Statistics

Staff Contact: Prof R. Bewley

S1 L

Prerequisite: ECON5227 or equivalent

Applied multivariate analysis to examine the techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

ECON5256

Operations Research in Economics

Staff Contact: Dr C. Alaouze

S2 L3

Prerequisites: ECON5227, ECON5114 and ECON5125 or equivalents

Operations research methods applied to the analysis of problems involving decision making in economics and related disciplines. Emphasis is on decision making within stochastic, dynamic systems, using such methods as computer simulation and dynamic programming separately and in combination. Applications to such topics as inventory control, natural resources management and other fields related to commerce.

FCON5274

Mathematical Economics A Staff Contact: Dr L. Fisher

S1 L3

Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

ECON5284

Mathematical Economics B

Staff Contact: Dr L. Fisher

S2 L3

Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents

Uncertainty in Economics.

ECON5285

Seminar in Advanced Econometrics

Staff Contact: Prof R. Bewley

Topics to be arranged.

ECON5295

Advanced Mathematical Economics C

Staff Contact: Prof M. Kemp

SS L3

Prerequisites: ECON5235 and ECON5245 or equivalents, and permission of the Head of the Department of Econometrics

Note/s: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Mathemetical Economics unit.

Selected advanced topics in mathematical economics. In recent years, these topics have included: general equilibrium analysis, capital theory, theories of economic growth, advanced control theory. The subject content depends on the research interests of staff members and changes regularly.

ECON5297

Thesis

Staff Contact: Prof N. Kakwani

ECON5298

Econometrics Research Seminar

Staff Contact: Prof R. Bewley

Students enrolled in ECON5299 are required to present a seminar on their research topic.

ECON5299

Project Report

Staff Contact: Prof R. Bewley

Economics

ECON5101

Seminar in Advanced Economic Analysis A

Staff Contact: A/Prof B. Conlon

SS L3

Prerequisites: Approval from Head of School

Seminars will consider recent developments in a number of areas, such as social choice, rational expectations, capital theory, and the theory of the firm. Students will be required to present a paper on these topics.

ECON5102

Seminar in Advanced Economics Analysis B

Staff Contact: A/Prof B. Conlon

SS L3

148

Prerequisites: Approval from Head of School

Seminars will consider recent developments in a number of areas, such as social choice, rational expectations, capital theory, and the theory of the firm. Students will be required to present a paper on these topics.

ECON5104

International Economics

Staff Contact: Dr G. Fishburn

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Basic theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

ECON5106

Economics of Labour Markets

Staff Contact: Dr T.Stegman.

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Traditional models of labour supply; participation and hours of work, immigration. Provision of training and skills, human capital theory. The theory of screening, specific and general skills models. Demand for labour, marginal productivity theory, labour hoarding, quit rates and turnover. Internal labour markets. The theory of wage differentials and the structure of earnings. Labour market segmentation. Trade unions and theories of bargaining.

ECON5107

Economic Growth, Technology And Structural Change

Staff Contact: Dr J. Lodewijks

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Characteristics of economic growth and development, role of capital accumulation, labour, technology and natural resources. Application of growth models to development issues. Role of industrialisation, structural change and development strategies in promoting economic growth. Income inequality and economic welfare.

ECON5108

Public Finance

Staff Contact: Prof J. Piggot

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Public expenditure and taxation, budgetary policy and federal-state financial relations; partial and general equilibrium analysis of taxation; incidence and resource allocation effects of income taxes, wealth taxes and outlay taxes.

ECON5109

Project Report Economics

Staff Contact: A/Prof R. Conlon

Compulsory requirement for students who are not enrolled in the thesis program in the MCom(Hons) program in the Department of Economics. Students should obtain copies

of the statement (giving details of the requirements) from the Department of Economics prior to the end of the year preceding the year in which they intend to enrol for the Report.

ECON5110

Developing Economies And World Trade

Staff Contact: Mr A. Lo

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalent

Major characteristics of the international economy and their impact on strategies for economic development. Trade and investment policies for developing nations; roles of the United States, Japan and Western Europe: recent contributions of the newly industrialising economies in East Asia. The international debt problem and the role of GATT and the World Bank. Foreign aid. Growth-oriented adjustment policies for developing nations, including international coordination and the role of the IMF. Benefits and costs of economic integration.

ECON5111

Topics in Economic Development

Staff Contact: Dr J. Lodewijks

S1 or S2 L3

Prerequisites: ECON5107 and ECON5110 or equivalents

Topics of current research in economic development with special reference to the developing economies in Asia. The subject is intended primarily for students who are enrolled in economics with specialization in development economics.

ECON5112

Asian Development Studies A

Staff Contact: Mr J.A. Zerby

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Principal economic characteristics of the newly industrialising economies of East Asia: South Korea, Taiwan, and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON5113

Asian Development Studies B

Staff Contact: Mr J.A. Zerby

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to the formation of customs unions and free trade areas, and their application to ASEAN.

ECON5114

Microeconomics

Staff Contact: Dr C. Freedman

S1 S2 HPW3

Microeconomic theory and applications including consumer behaviour and the theory of demand; costs, production and the theory of the firm price determination under competition, monopolistic and oligopolistic markets; investment and technology; wages, and the distribution of income; welfare, economic efficiency and public policy.

149

ECON5115

Natural Resource Economics

Staff Contact: Dr G. Waugh.

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Note/s: Excluded ECON5144.

An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

FCON5116

Environmental Economics

Staff Contact: Dr G. Waugh.

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Note/s: Excluded ECON5144.

Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility: environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

FCON5124

Public Enterprise Economics And Cost-Benefit Analysis

Staff Contact: Dr T. Truong

S1 L3

Prerequisites: ECON5114 and ECON5125 or equivalents

The theory of public economic activity. Government objectives and the social welfare function. Equity and efficiency criteria. Public goods and externalities. The theory of public sector pricing and its applications. Techniques of investment appraisal, cost-benefit analysis and related issues. The application of cost-benefit analysis to transport, urban and other problems. Analysis of transfer policy.

ECON5125

Macroeconomics

Staff Contact: Dr M. Monadiemi

S1 S2 HPW3

Overview of the macroeconomy; determination of aggregate income, interest rate and employment in closed and open economies; theories of inflation; inflation and unemployment policy; monetarist and Keynesian controversies.

ECON5126

Economics of Trade Practices, Regulation and Competition Policy

Staff Contact: A/Prof T. Parry

SS L3

Prerequisite: ECON5114 and ECON5125 or equivalent

Concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents, and trademarks, multi-nationals, international cartels.

ECON5134

International Trade

Staff Contact: Prof M. Kemp

SS L3

Prerequisites: ECON5155 and ECON5104 or equivalents

Pure theory of international trade and factor movements and of international aid. Analysis of protection by means tariffs and other devices. Theoretical aspects of customs unions. Emphasis on formal general equilibrium theory.

ECON5143

Monetary Theory and Policy

Staff Contact: Prof R. Milbourne

SS L3

Prerequisites: ECON5114 and ECON5125 or equivalents

Classical quantity theory; Keynesian theories of demand for money. Theory of portfolio equilibrium; supply of money and credit; monetarist and Keynesian views of money in economic growth models; monetary policy in an open economy.

ECON5144

Resource Economics

Staff Contact: Dr G. Waugh

S2 L3

Prerequisites: ECON5114 and ECON5125 or equivalents

Classification of renewable and non-renewable resources: reserves, resources and resource base; the concept and measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes; uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield concepts. Policy issues, with particular reference to Australia's role in the international economy.

ECON5145

Contemporary Economic Issues

Staff Contact: Dr P. Kriesler

SS L3

Prerequisites: ECON5154 and ECON5174 or equivalents

Seminars on contemporary economic issues.

ECON5153

International Monetary Economics

Staff Contact: A/Prof G.Kingston

S2 L3

Prerequisites: ECON5114 and ECON5125 or equivalents

Foreign exchange market and stability conditions; classical and Keynesian theories of balance of payments adjustments; modern monetary and non-traded goods approaches to the analysis of exchange rate charges; exchange rate systems and optimum currency areas; policies for external and internal balance; international monetary systems.

ECON5154

Microeconomic Analysis 1

Staff Contact: Prof J.Piggot

S1 HPW3

Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School

Consumer theory: utility maximisation, duality, household production theory, revealed preference, measuring welfare

changes, choice under uncertainty. Production theory: profit maximisation, cost minimisation, factor demands. Market structure: competition, monopoly, ologopoly, monopolistic competition. Markets in general equilibrium: competition, the two-sector model, welfare economics.

ECON5155

150

Microeconomic Analysis 2

Staff Contact: Dr T. Truong

S2 HPW3

Prerequisite: ECON5154 or equivalent

Advanced topics in microeconomics. These may include: existence and uniqueness of competitive equilibrium, the welfare theorems, incomplete markets, games with complete information, games with incomplete information, market equilibria with asymmetric information (adverse selection and moral hazard), principal-agent models and mechanism design.

ECON5157

Seminar in International Economics

Staff Contact: A/Prof R. Conlon

SS

Prerequisites: ECON5134 and ECON5153 either as a pre-

requisite or corequisite

Seminars in applied international economic topics.

ECON5163

Microeconomic Policy

Staff Contact: Mr R. Chapman

S1 HPW3

Prerequisite: ECON5114

Contemporary issues in Australian microeconomic policy. Topics include the implications of market structure for economic efficiency and income distribution and the role of competition policy in a global environment; the design of regulatory policy; the effect of tariffs and other trade barriers on economic welfare and the use of trade and industry policy to foster structural change in the economy; public sector investment and pricing decisions; privatization of public enterprises; environmental policy and sustainable development.

ECON5164

Economic Methodology

Staff Contact: Dr P. Kriesler

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

ECON5173

Macroeconomic Policy

Staff Contact: Dr B. Rao

S2 HPW3

Prerequisites: ECON5125

A theoretical background to, and discussion of, current issues of Macroeconomic Policy. Issues include economic growth and fluctuations, balance of payments problems

and foreign debt, fiscal policy and monetary and exchange rate policies, incomes policy, and inflation and unemployment

ECON5174

Macroeconomics Analysis 1

Staff Contact: A/Prof G. Kingston

S1 HPW3

Prerequisite:Enrolment in MCom (Hons) or permission of the Head of School

The structure of macroeconomic models, growth theory and capital accumulation, the structure of shortrun classical and Keynesian models, equilibrium and disequilibrium models of the business cycle, open economy models, fiscal policy and deficits. Monetary policy and stabilization theory.

ECON5184

Macroeconomics Analysis 2

Staff Contact: Prof R. Milbourne

S2 HPW3

Prerequisite: ECON5174 or equivalent

Consumption and investment theories including models of optimisation, overlapping generations models with money, real business cycle models, equilibrium asset pricing, multiplicity of equilibria and bubbles. Recent topics in contracting and market imperfections and the role of policy.

ECON5197

Project Report

Staff Contact: A/Prof R. Conlon

ECON5198

Economics Research Seminar

Staff Contact: A/Prof R. Conlon

ECON5199

Thesis

Staff Contact: A/Prof R. Conlon

Hospitality Management (School of Marketing)

HOSP5901

Hospitality Accounting and Financial Control

Staff Contact: School Office

S1 L3

Note/s: In 1994 this subject is offered in S2

Measuring qualitative factors of a hospitality business; fixed, variable and mixed costs; the allocation of costs to revenue centres cost - volume - profit relationships; flexible budgeting and variance analysis; forecasting sales; cash budgeting; pricing and costing issues for food and beverage and rooms; internal controls and responsibility accounting; hotel and motel valuation processes; financial statement analysis; capital budgeting; yield management; feasibility studies

HOSP5902

Human Resource Management in the Hospitality In-

Staff Contact: School Office Note/s: Not offered in 1994 Design of effective hospitality organizations; search for flexibility. Developing a corporate culture; team building; group dynamics; communication; leadership; training strategies; award structures; enterprise bargaining; self directed work; managing and leading by values; implications for change. Management in the hospitality industry.

HOSPEGOS

Hospitality Industry Service Delivery Systems and Quality Assurance

Staff Contact: School Office

S2 L

Developing an understanding of service delivery process in the hospitality industry and the application of total quality management; reviewing and evaluating service delivering systems in rooms; food and beverage divisions; suburban hotels, clubs, public venues, hospitals, industrial and commercial catering, fast food restaurants and casinos; introducing and implementing service delivery process improvement strategies.

HOSP5904

Hospitality Law

Staff Contact: School Office

S213

Note/s: In 1994 this subject is offered in S1

National and international laws relating to tourism, hotel management contracts, negotiation, arbitration and dispute resolution. Hotel development applications and environmental constraints, consumer rights including representative actions. Risk management issues governing the sale and supply of hospitality services at national and state levels.

HOSP5905

Hospitality Physical Fabric

Staff Contact: School Office

S2 L3

Understanding workflows in a hotel as a prerequisite to good design and layout fitout; government and local council requirements, preparing feasibility studies, property refurbishment issues.

HOSP5906

Communication Strategy

Staff Contact: School Office

S1 L3

This subject will consist of three theory lectures on basic communication strategy and 10 seminars applying this knowledge to 10 key segments of the hospitality industry.

HOSP5999

Research Project in Hospitality Management

Staff Contact: School Office

S1 S2 L3

Prerequisite: Approval of Head of School

Students enrolled in this subject must present a written assignment of between 6,000 to 8,000 words within one semester of enrolment. The topic is to be selected by the student and approved by the Head of school or nominee and should normally combine theory and practice within a hospitality environment, students are expected to pay particular attention to matters of presentation and include a bibliography, acknowledgement of all source material and abstract.

Industrial Relations and Organizational Behaviour

IROB5701

Industrial Relations A

Staff Contact: A/Prof B. Dabscheck

S1 L3

Concepts and issues in Australian Industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialization and change; origins and operations of industrial tribunals at the national and state levels; their instrumentalities; nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; national wage policy.

IROB5702

Industrial Relations B

Staff Contact: Mr I. Hampson S2 L3

Prerequisite: IROB5701

The development of industrial relations in several advanced industrial and/or newly industrialising countries; theories of convergence, devergence, late development and changes in the world division of labour; characteristics of employer organizations, unions and the state in these societies; determinants of industrial relations arrangements and processes; the efficacy of these structures and processes; the strategies and industrial relations practices of multi-national corporations; supra-national attempts at industrial regulation with special reference to the ILO.

ROB5703

Wage Determination

Staff Contact: Dr J Shields \$2 L3 Prerequisite: IROB5701

Wage theory; economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

IROB5704

Workplace Organization and Employment

Staff Contact: Mr D. Morgan

SS L3

Prerequisites: IROB5701 or IROB5901 or equivalent

Theoretical aspects of workplace relations; workplace diversity and change; modes of management control and employee participation; work design and workplace flexibility; forms of employee resistance and variations in trust relations; occupational versus corporate commitment in different organizational settings; international comparisons of workplace relations; the role of the state in shaping workplace relations; workplace relations and organizational efficiency.

IROB5705

Employment Policy and Practice A

Staff Contact: Mr I. Hampson

S1 L3

Prerequisites: IROB5701 or IROB5901 or equivalent

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues; occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

IROB5706

Employment Policy and Practice B

Staff Contact: Dr R. Kramar

S2 L3

Prequisites: IROB5701 OR IROB5901 or equivalent

Examination of the theory, law, award provisions, organizational policy and practice of at least two of the following; affirmative action and equal employment; workers' compensation; grievance procedures; man-power and human resource policy; training and skill formation.

IROB5711

Employment and Industrial Law

Staff Contact: School Office

SS L3

Prerequisites: IROB5701 or equivalent

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade union law. Industrial law powers of governments. The Commonwealth and New South Wales conciliation and arbitration systems. Awards. Penal sanctions for industrial law. Industrial torts. Topics and issues of importance in the employment and industrial law field.

IROB5712

Industrial Relations Processes

Staff Contact: School Office

SS L3

Prerequisites: IROB5701 or equivalent

Evaluation and acquisition of skills utilized by industrial relations practitioners. Content and character of industrial awards and agreements; preparation of logs of claim; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources of wage, employment, productivity and other material important in industrial relations practice: conciliation and arbitration procedures.

IROB5713

Public Policy and Employment

Staff Contact: A/Prof B. Dabscheck

S1 L3

Prerequisites: IROB5701 or equivalent

The formulation and implementation of public policy impacting upon industrial relations and employment. Theories of the state; public policy models. Current policy issues and options. The interaction between tribunals, parties and public policy evaluation of policy process in Australian and comparative terms. Case studies.

IROB5714

Social Aspects of Work and Employment Relations

Staff Contact: Ms D. Fields

SS L3

Prerequisites or Corequisites: IROB5701 or IROB5901 or

IROB5906 or equivalent

Micro-sociological elements of discrimination in hiring and promotion at work; gender inequality, equal employment opportunity and affirmative action; types of manager and management control systems; organizational flexibility and productivity; relations between corporate level strategy and workplace practices skill formation and consequences of variations in skill development; the relationship between class and work relations; theoretical perspectives on trade unionism; the application of theory to understanding changes in unionism in industrial societies; late capitalism and the relevance of trade unionism.

IROB5715

Wages and Incomes Policy

Staff Contact: A/Prof B. Dabscheck

SS I

Prerequisites: ECON5125 or IROB5701 or equivalent

Relationships between movements in wage and salary income to desired economic objectives. Formulation and administration of wages and incomes policies and the role of trade unions, employers and government institutions. Overseas experience; implications for Australian practices, institutions and policies. Evolution of wage concepts and standards. Wage structure, relativities and differentials. Trade union pushfulness and product pricing decisions. Earnings draft. Principles or criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

IROB5716

Industrial Relations Research Methodology

Staff Contact: School Office

SS L3

Prerequisites: IROB5701 or equivalent

Principles procedures, techniques and data sources used

for research in industrial relations.

IROB5718

Australian Labour History

Staff Contact: DrJ. Shields

SS L3

Prerequisites: IROB5701 or equivalent

The origins and development of the labour movement in Australia. Covers topics such as: colonial unionism; political parties and unions; the arbitration systems; genesis and the development of the ACTU and other peak councils; white collar unions; unions and the state; and unions and the Accord.

IROB5719

Industrial Relations History

Staff Contact: School Office

SS L3

Prerequisites: IROB5701 or equivalent

An examination of history of employment relations, its regulation and the tensions associated with employment control. Pre-arbitral employment. The genesis and evolution of compulsory arbitration. The metamorphosis of institutional arrangements. The evolution of work practices and shop floor relations. Development of peak union and employer bodies.

153

IROB5720

Industrial Relations in Developing Countries in the Asia Pacific Region

Staff Contact: Mr C. Leggett

S1 or S2 L3

Prerequisites: IROB5702 or equivalent

This subject explores the relationship between development and industrial relations in a number of developing countries, such as Malaysia, Indonesia, the Philippines and Papua New Guinea. Among other things, it focuses on pre-entry and post-entry workforce, socialization, the origins and struggles of labour movements, the quality of workforce compliance with government development strategies and employer demands. Comparisons are made with other countries - the region at different stages of development.

IROB5731

Special Topic in Industrial Relations A

Staff Contact: School Office

S1 L3

Prerequisite: Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5732

Special Topic in Industrial Relations B

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5733

Advanced Seminar in Industrial Relations A

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

IROB5734

Advanced Seminar in Industrial Relations B

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

IROB5737

Industrial Relations Research Seminar

Staff Contact: School Office

IROB5750

Project Report (Industrial Relations)

Staff Contact: School Office

IROB5751

Thesis (Industrial Relations) Staff Contact: School Office

Starr Contact: School Onle

IROB5901

Organizational Behaviour A

Staff Contact: Mr J. Holt

SS L3

Note/s: Excluded IROB5906, PSYC7100.

This subject seeks to explain human behaviour within organizations. It draws upon a range of disciplines, but with particular reliance on behavioural sciences of psychology and social psychology and their derived disciplines. Its foci are the individual, the group, and the behavioural processes of organization integration, change and development. Topics covered include personality, perception, attitudes and values, motivation, learning, interpersonal behaviour (and skills), group dynamics, leadership and teamwork, decision - making, power and control, and the behavioural implications of change and development. Wherever appropriate, case examples from Australia will be used. Organization, administrative and management theories and constructs serve as integrating and explanatory frameworks for the subject.

IROB5902

Organizational Behaviour B

Staff Contact: Dr J. Mathews

S2 L3

Prerequisite: IROB5901

This subject aims to complement Organizational Behaviour A with a macrolevel analysis of organizations and the behaviour of individuals and groups within them. Although Organizational Behaviour B draws upon several disciplines, its orientation is primarily, but not exclusively, towards sociological perspectives. As such it focuses on structures, processes and functions. Topics covered include the following: the rationalization of work in organizations; organization design, goals and effectiveness; organizational learning; technology and technological change; structure and communications; the dynamics of organizational growth, change and decline; and the role played by organizations in specific sectors and in society as a whole.

IROB5903

Organizational Change and Development

Staff Contact: Dr A. Bordow

SS L3

Prerequisites: IROB5901 or IROB5906, or ACCT5956 or

equivalent

The theory and practice of change in organizations with special attention to applied behavioural science methods for achieving sustained improvement in performance at the individual, group and system levels. Methods and topics examined include: diagnostic approaches, organizational culture and change, action research, organizational learning, strategic planning for change, organizational transitions, structural redesign, teambuilding and skills of change agent intervention.

IROB5904

Corporate and Managerial Strategy

Staff Contact: Mr C. Leggett

SS L3

Prerequisites: IROB5901 or equivalent

Understanding how strategies use their competing, conflicting and complementary objectives and interests to influence and organize labour, information, operations and change. The interface between environment and strategy development will be examined as well as strategy choice, implementation and errors in implementation. The nature of strategy will entail analysing decision-making processes focus of power. Analysis will also include economic adaptability, structural change, efficiency and product management organization.

IROB5905

Organizational Analysis Staff Contact: Dr A. Bordow

SS L3

154

Prerequisites: IROB5901 or equivalent

Analysis of organizational attributes and processes such as centralization, complexity and uncertainty interdependence will be the focus. Students will participate in a case study analysis in order to appreciate the application of various organizational theory perspectives. Level of analysis will be both micro and macro. The research process and its various phases and strategies will be examined and demonstrated.

IROB5906

Human Resource Management A

Staff Contact: Ms. L. Taksa SS L3

Note/s: Excluded IROB5901.

Theories of organizational behaviour and management will be examined in order to locate Human Resource Management in historical, conceptual and practical contexts. Changing factors that shape the organization of work, worker and managerial responses and action will be considered with specific focus on their relationship to power, conflict, control, motivation, group interaction and culture. The role of Human Resource Management in the implementation of organizational change will be included.

IROB5907

Human Resource Management B

Staff Contact: Dr R. Kramar SS L3

Prerequisites: IROB5906 or IROB5701 or IROB5901 or

equivalent

Theoretical foundations of Human Resource Management; power and authority of HRM function. Examination of policies and strategies developed by employers to organize and reward their employees. Values underlying such policies; controversies surrounding their development and implementation; the way in which organizational dynamics influence their operation. The interface between HRM policies and the regulatory, social and organizational contexts; the operation of HRM policies in different business sectors and countries.

IROB5908

Strategic Human Resource Management

Staff Contact: Dr R. Kramar

S2 L3 Prerequisites: IROB5907

This subject deals with the integration of human resource management and corporate strategy and examines the way employment policies can create alignment between the internal and external environments of the organization. It specifically examines the formulation, selection and implementation of human resource strategies, and deals with issues such as performance appraisal, competency development, corporate acculturation and management of corporate and cultural change. In addition, it analyses and evaluates competing human resource management packages and the issue of cultural and national transferability of human resource policies.

IROB5911

New Technology and Employment

Staff Contact: Dr J. Mathews

SS L3

Prerequisites or Corequisite: IROB5701 or IROB5901 or

equivalent

The characteristics and diffusion of new technology. Ideologies associated with technological change. The role of the state in regulating the impact of new technology. Education and training for the information society. Managing new technology in a variety of organizational settings. New technology in relation to work design, skills and the work environment. Stress and job satisfaction in relation to new technology. Emerging forms of work organization and authority associated with flexible specialization and the paperless office. Union strategy and effectiveness in regulating technological change. New technology as a critical factor shaping a new type of society.

IROB5912

Comparative Organizational Analysis

Staff Contact: Mr J. Holt

S1 L3

Prerequisites: IROB5901 or equivalent

Organizational studies in one or a number of countries relevant to the interrelationship of employment, productivity and management strategies and their influence in Australia. Organizational concepts and concerns; adoption to change; organizational dynamism; corporative balance of skills; skill formation and work organization. Processes and barriers to transfer of technocultures.

IROB5913

Organizational Power and Politics

Staff Contact: Dr A. Bordow

SS L3

Prerequisites: IROB5901 or equivalent

Understanding power and political strategies, structures, organizational relationships and action in public and private sector organizations. Specific focus will include political models of organizations, sources of organizational power and conflict, control over decision-making and discretion of tactics, symbols, language and the mobilization and perpetration of power. Ethics, rights and representation of individual interests and values will be explored.

IROB5914

Organizational Communications

Staff Contact: Dr A. Bordow

SS L3

Prerequisites: IROB5901 or equivalent

Review of contemporary scholarship and assessment of the current status of the field; critical appraisal of the functionalist and interpretivist schools of thought; development of new methodologies for researching and consulting; analysis of a communication problem in an existing organization; bringing about change. All students will carry out a field investigation and use new communications technology as part of their course work.

IBOR5915

Human Potentialities

Staff Contact: Dr A. Donovan

SSL

Prerequisite or Corequisite: IROB5901 or equivalent

Development of core skills in identifying and realising human potentialities, enabling participants to formulate and experiment with strategies for personal development attuned to their own talents and opportunities. Issues include dominance and assertion; management of stress; the nature and dynamics of awareness; creativity and skill; peak experiences and flow experience; approaches to self realization, including gestalt, analytic approaches, biofeedback and guided imagery.

IROR5916

Human Resource Policy Staff Contact: School Office

SS L3

Prerequisites: IROR5701 or IROR5901 or equivalent

Note/s: Not offered 1994.

Origins, evolution and operation of Australian manpower policies, compared and contrasted with policies overseas. Issues in the development and deployment of human resources, including; human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning at the enterprise and national level and labour market discrimination.

IROR5917

Japanese Employment and Productivity

Staff Contact: School Office

SS L3

Prerequisites: IROB5701 or IROB5901 or equivalent

Japanese organizational studies relevant to the inter-relationship of employment and productivity and their influence in Australia. Key issues discussed include adaptation to change, organizational concepts and concerns, contributions to dynamic comparative advantage, skill formation and work organization, organizational participation and learning and the processes and barriers to the trans technocultures

IROB5918

New Horizons in Organizational Behaviour

Staff Contact: Dr A. Donovan

SS L3

Prerequisite: IROB5902 or IROB5915

Note/s: This subject may not be offered each year.

An understanding of organizations derived from recent depth psychology and cognitive processes. Topics include: psychoanalytic and Jungian perspectives on organizational behaviour; the social psychology of organizing and deciding; the contemporary critique of rationality; modernity and postmodernity; new concepts of order, cognition and organization, including autopoiesis, chaos theory and catastrophe theory; emergent concepts of action learning and managerial roles in a new cultural milieu.

IROB5931

Special Topic in Organizational Behaviour

Staff Contact: School Office

SS L3

Prerequisites: Approval by Head of School

This subject is available only to final-year students specializing in organizational behaviour, who have a distinguished

record and who wish to carry out specific investigation or project. Approval from the co-ordinator of the program must be obtained prior to enrolling in this subject. However, before approaching the co-ordinator for approval, a student must have discussed his or her proposal with a member of staff who might be expected to supervise the project.

IROB5932

Advanced Seminar in Organizational Behaviour A

Staff Contact: School Office

S1 L3

Prerequisites: IROB5932

Note/s: Available to MCom(Hons) students only.

Advanced topics chosen each year from recent develop-

ments in theories of organizational behaviour.

IROB5933

Advanced Seminar in Organizational Behaviour B

Staff Contact: School Office

S2 L3

Prerequisites: IROB5932

Note/s: Available to MCom(Hons) students only.

Recent advances in organization theory; development of increased personal maturity and interpersonal skills; small group theory and its application to work groups; strategies for the management of organizational change, including conflict management, intergroup co-ordination and organizational design; sociotechnical systems theory. Advanced topics chosen from recent developments in theories of organizational behaviour.

IRORS950

Project Report (Organizational Behaviour)

Staff Contact: School Office

IROB595

Thesis (Organizational Behaviour)

Staff Contact: School Office

ROB5952

Project Report (Organizational Behaviour)

Staff Contact: School Office

IROB5954

Thesis (Human Resource Management)

Staff Contact: School Office

Information Systems

INFS5848

Information Systems Project Management

Staff Contact: School Office

S2 HPW4

Prerequisite: INF\$5988

An introduction to the central concepts and issues of project management and the practical benefits of project planning and management together with resource management. Practical sessions in project planning and the use of a computer based management tool. Additional topics include customer focus, lifecycle customization, work packages, progress monitoring, risk evaluation, quality management, vision and change control, people skills, and training.

INFS5905

156

Information Systems Auditing

Staff Contact: School Office

S2 HPW4

Prerequisite: ACCT5908 and INFS5989 or with the approval of the Head of the School of Information Systems

Management of information systems audit and the evaluation of IT management. Analysis and review of internations in contemporary computer installations and applications. Use of basic and advanced information systems audit techniques and methodologies, including audit software, integrated test facility, and concurrent auditing techniques. Technologies as LANs, EDI, and expert systems. Legal and professional requirements, and computer abuse/fraud auditing. Review of future IS audit techniques, methodologies, research and social implications.

INFS5925

Object-Oriented Information Systems

Staff Contact: School Office

S2 HPW4

Prerequisite: INFS5988 and INFS5992

System development methodologies based on the objectoriented approach. Techniques of analysis and design (concepts and notation), with detailed consideration of on full life cycle systems development methodology. Project management, reuse and object-oriented metrics.

INFS5926

Advanced Data Management

Staff Contact: School Office

S1 HPW4

Prerequisites: INFS5989 and INFS5992 or equivalent

The principle and practice of data administration in a large organization. Design, redesign and tuning of database. Distributed databases and database management systems. Reliability, security and integrity of the database.

INFS5927

Knowledge Based Information Systems

Staff Contact: School Office

S2 HPW4

Prerequisite: INFS5988 and INFS5957

Knowledge acquisition and representation methods, including knowledge engineering as applied to knowledge based systems. Inferential mechanisms, artificial intelligence hardware (KBS) and software applicable to knowledge based information systems. Evaluation, with project work, of (KBS) tools and techniques in specified problem domains.

INFS5928

Managing Software Development

Staff Contact: School Office

S1 HPW4

Prerequisite: INFS5989 or equivalent

Software engineering management and measurement of complex systems, software development maturity, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software productivity models.

INFS5953

Advanced Systems Management

Staff Contact: School Office

S2 HPW4

Prerequisites: INFS5988 or equivalent

Information systems and the organization, strategic planning for information systems, information needs for decision support purposes, organization of the data processing and information systems functions, the role of senior management in information systems administration. Project management techniques, project estimation, project control, EDP audit, security, implications of privacy legislation, socio-technical issues. Data as a corporate resource, the implications of centralised and decentralised data management policies. Selection of computing equipment and associated software, turnkey systems, contract negotiation.

NES5957

Information and Decision Technology

Staff Contact: School Office

S1 HPW4

The role of information and models in managerial decision making and prediction. The role of information systems in decision making. Assessing the value of information systems and the contribution of information in decision making under uncertainty. The role of information in managerial prediction and forecasting. The development of computer based models to support tactical management.

INFS5983

Information Systems and Telecommunications

Staff Contact: School Office

S2 HPW3

Prerequisite: INFS5989 or equivalent

Data communication networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, open distributed processing and design of information systems which include data communications.

INFS5984

Information Systems Security

Staff Contact: School Office

S1 HPW4

Prerequisite: INFS5988 and INFS5992

A review of concepts, theory, methodologies and techniques discussed in IS security literature and current practice. Information systems security management, risk analysis and management, physical and logical security, database and telecommunications security, continuity planning, computer abuse, as well as legal and social issues are examined. Students will undertake case studies exercises using the University's computing facilities and laboratories to provide them with a better understanding of computerised security techniques used in practice.

INFS5986

Research Topics in Information Systems 1

Staff Contact: School Office

S1 HPW4

Prerequisite: Approval by the Head of the School of Information Systems

The development of science. Alternative social science research methodologies - case study, normative, laboratory, field studies and field tests. The research process.

Judgement in research. Statistical analysis of research data and interpretation of results. Writing the research report.

INFS5987

Research Topics in Information Systems 2

Staff Contact: School Office

S2 HPW4

Prerequisite: Approval by the Head of the School of Information Systems

A detailed study of current information systems research in the fields of decision support systems, information systems administration and distributed systems.

INFS5988

Information Systems A

Staff Contact: School Office

S1 HPW4

Introduction and overview of computer based information systems and their effect on people in general, management and organizations. Practical experience with writing a small system and an analysis of the way information systems are used in various parts of the organization. An introduction to the manner in which organizational information system assists in the decision making and control.

INFS5989

Information Systems B

Staff Contact: School Office

S2 HPW4

Prerequisites: INFS5988 and INFS5992 or equivalent

An understanding of the role and expectations of a systems analyst in the context of the organizational environment, exploring and using the tools and techniques available to the systems designer, expanding and building on the framework of analysis and design acquired from the other subjects and student experiences.

INFS5991

Decision Support Systems

Staff Contact: School Office

S1 HPW4

Prerequisite: INFS5988 and INFS5957

Information used for decision making and the application of information technology to assist or support the decision making process. Topics include decision making models, the impact of different management styles, the use of decision tools and the development of decision support systems including issues of model management and interface design. Practical examples of decision support systems are examined as are executive information systems and computer mediated communications within an organization.

INFS5992

Data Management

Staff Contact: School Office

S1 HPW4

A review of data management principles including both simple and complex file designs, and the concept of data-base management systems. Alternative database management system architectures, including network hierarchical and relational approaches. Database query systems, including relational algebra. Case studies and assignments embodying these principles.

INFS5993

Special Topic in Information Systems

Staff Contact: School Office

S1 or S2 HPW4

Prerequisites: Approval by the Head of the School of Information Systems

A specially assigned project, program or set of readings relating to information systems research.

INFS5994 Thesis

Staff Contact: School Office

INFS5998

Project Seminar

Staff Contact: School Office

INFS5999

Project Report

Staff Contact: School Office

Japanese Studies

JAPN5100

Business Japanese A

Staff Contact: Mr K. Teruya

S1 L3

Aims to develop basic communicative competence in spoken Japanese and to introduce written Japanese. Provides students with basic ability to interact with Japanese in daily life and business situations.

JAPN5101

Business Japanese B

Staff Contact: Mr K. Teruya

S2 L3

Prerequisite: JAPN5100

Designed to continue on from JAPN5100. Aims to continue the development of basic communicative competence in spoken and written Japanese. Concentrates on the application of language skills in a range of specific business activities.

JAPN5102

Business Japanese C

Staff Contact: Ms K. Okamoto

S1 L3

Prerequisite: JAPN5101

Aims to consolidate and further develop students' knowledge of Japanese in order to achieve intermediate competence in spoken and written Japanese, especially within the context of the business environment.

JAPN5103

Business Japanese D

Staff Contact: Ms K. Okamoto

S2 L3

Prerequisite: JAPN5102

Designed to continue on from JAPN5102 in the acquisition of oral and written language skills focusing around business situations.

JAPN5200

Advanced Japanese A

Staff Contact: Ms S. Schaffer

S1 L3

Prerequisite: Three year major in Japanese from recognised University program or Head of Unit's approval

Provides advanced language and communicative skills needed to function in professional and business settings.

JAPN5201

Advanced Japanese B

Staff Contact: Ms S. Schaffer

S2 L3

Prerequisite: JAPN5200

Designed to continue on from JAPN5200 in the development of advanced language and communicative skills necessary in professional and business settings.

JAPN5202

Advanced Japanese C

Staff Contact: Ms H. Masumi - So

S1 L3

Prerequisite: JAPN5201

Aims to further develop skills acquired in Advanced Japanese B. Includes development in skills of public speaking, formal correspondence writing and reading of publications in the business. technical and social science fields.

JAPN5203

Advanced Japanese D

Staff Contact: Ms H. Masumi - So

S2 L3

Prerequisite: JAPN5202

Continuation and development of specific language skills attained in Advanced Japanese C.

Legal Studies and Taxation

LEGT5511

The Legal Environment of Business

Staff Contact: School Office

S1 or S2 L3

An introduction to the Australian legal system; the legal framework of business regulation: areas of substantive law relevant to commerce including the general principles of the law of contract, specialized commercial transactions, the regulation of restrictive trade practices and sales promotion.

LEGT5531

The Legal Regulation of Business

Staff Contact: School Office

S2 L3

Prerequisite: LEGT5511 or equivalent

The regulation of restrictive trade practices under the Trade Practices Act 1974 (Commonwealth) with special reference to collusive activity, distribution methods, pricing arrangements and abuse of market power. Consumer protection law with special reference to misleading and deceptive conduct under the Trade Practices Act. The legal framework of marketing strategy. Franchising. Advertising regulation.

LEGT5541

Company Law

Staff Contact: School Office

Prerequisite: LEGT5511

The law relating to business organizations, including partnerships, joint ventures, trading trusts, and companies incorporated under the Corporations Law. Primary focus: company law and, in particular, the company as a corporate entity: capital: control and management; liquidation.

LEGT5542

Advanced Studies in Company Law

Staff Contact: School Office

S1 L3

Prerequisites: LEGT5541 or LEGT7741 or equivalent

The law of corporations as a system of government including the constitutional allocation of corporate power; the separation of ownership from control with examples of control mechanisms; the enforcement of directors' duties: the judicial review of company behaviour and activity including minority protection and relations with outsiders; the legal nature of corporate securities; expansion devices; investigations and inspections; legal focus on corporate form and recognition: selected comparative aspects and reforms.

EGT555

Revenue Law

Staff Contact: School Office S1 L3

Prerequisite: LEGT5511

The principles, administration and practice of income tax law. Legal and accounting approaches to taxable income. Tax planning concepts. Tax avoidance and evasion. Tax incidence and equity. Tax policies, provisions and problems in relation to selected entities. Principles of stamp duties, sales tax. land tax and payroll tax.

LEGT5561

Legal Aspects of Finance

Staff Contact: School Office

S1 L3

Prerequisite: LEGT5511 or equivalent

Commercial structures including companies, joint ventures, partnerships and trusts. Procedures for equity and debt financing of entrepreneurial schemes with special reference to both law and practice. The regulation of the securities market. Corporate restructuring including take-overs, mergers and reconstructions. The law of company charges. Aspects of the taxation of commercial financing.

LEGT5571

Franchising and Alternative Distribution Systems

Staff Contact: School Office

S1 HPW3

Prerequisite: LEGT5511 or LEGT7711 or LEGT7731 or equivalent

The legal nature of, and the business arrangements encompassed by, alternative disciplined distribution systems. Trademark licensing, character and personality merchandising, product and tradename franchising, business format franchising. Legal issues: contract, competition, fair trading and intellectual property laws. Commercial implications of alternative distribution strategies.

LEGT5581

Advanced Taxation 1: Concepts

Staff Contact: School Office

Prerequisite: LEGT7751 or LEGT5551 or equivalent

The concept of income and its constituent elements: contradistinction to capital, recognition of capital in the tax base, deductible outgoings. The timing and recognition of income. Manipulations of the tax base: assignment, application and alienation of income. Taxation avoidance: judicial and legislative responses. Taxation administration with special reference to assessment and review procedures, powers of investigation. Commissioner's discretions, and administrative law procedures.

LEGT5582

Advanced Taxation 2: Entities Staff Contact: School Office

S2 L3

Prerequisite: LEGT7751 or LEGT5551 or equivalent

Organizational arrangements and taxation perspectives. Alternative institutional structures and taxation considerations; corporations, trusts, partnerships, joint ventures and other forms of business organization. Tax policies, provisions and problems in relation to selected commercial transactions. Aspects of international taxation with special reference to residence and source, taxation of foreign source income, taxation of non-residents, concepts in double tax agreements, evaluation of foreign investment proposals by Australian residents, evaluation of proposed investment in Australia, anti-avoidance measures.

LEGT5583

Advanced Taxation 3: International Aspects Staff Contact: School Office

S2 L3

Prerequisites: LEGT7751 and LEGT5551 or equivalent

The concept of residence; individuals, companies, partnerships, and trusts. The concept of source: source rules for different categories of income; company source rules in double tax treaties. Australian tax treatment of foreign spent income of Australian residents: foreign tax credit system: accruals tax system under controlled foreign corporations legislation; exemption of foreign dividends and branch incomes of resident companies. Australian tax treatment and Australian source income of non-residents: dividends withholding tax; interest withholding tax; provisions of double tax treaties. Legislation relating to the specific transaction in international taxation; transfer pricing, thin capitalisation; debt creation involving non-residents; foreign currency and exchange trading. International tax planning techniques. Policy and regulation issues.

LEGT5584

Advanced Taxation 4: Sales Tax and State Taxes Staff Contact: School Office

S1 L3

Prerequisites: LEGT7751 and LEGT5551 or equivalent

The structure of the tax base; income, capital, consumption. Assessment of the existing base and alternatives. Desired characteristics of a tax system: equity, neutrality, simplicity, acceptability, administrative efficiency, fiscal flexibility, ability to meet revenue needs. Specific forms of taxation. Official inquiries into taxation. Economic and social issues concerning taxation - taxation and social welfare. Tax reform: needs, problems, approaches. Taxes other than income tax: capital taxes, sales tax, land tax, payroll tax, stamp duty. Selected issues.

LEGT5585

Advanced Taxation 5: Policy and Administration Staff Contact: School Office S2 L3

Prerequisite: LEGT7751 or LEGT5551 or equivalent

Tax policy issues including: the process of tax policy formulation in Australia; functions and objectives of taxation; criteria for evaluating taxation systems; structure and assessment of the existing tax base and alternatives; economic and social issues: reform options. Issues in tax administration including: Commissioners's investigative and audit powers; objections and appeals; collection and recovery: the status and use of rulings by the Commissioner: offences penalties and other administrative issues.

Marketing

MARK5R01

Japanese Studies 1 Staff Contact: School Office

S1 L3

Japanese society and culture, specifically the areas relating to economic life and business behaviour. Moral and philosophical assumptions, the 'Family System' and socialization patterns, the education system and other social and cultural features. Examination of such concepts as 'Groupism', 'The Vertical Society' and 'Oyabun-kobun',

MARK5802

Japanese Studies 2 Staff Contact: School Office S213

Prerequisite: MARK5801

More detailed treatment of the issues introduced in MARK5801 Intercultural influence and Japanese nationalism, the adoption of European and American systems and practices in the modern period, and recent economic and political problems.

MARK5901

Issues in Consumer Behaviour

Staff Contact: School Office

S2 L3

Prerequisites: MARK5911 and MARK5913

Note/s: Different prerequisites apply for MCom(Hons) de-

gree course.

More detailed treatment of material covered in MARK5911. Greater stresses laid on the environment of decision making. This covers historical antecedents to consumer behaviour and their impact on the culture of consumption concepts of environmental and their influence on individual decision making, the social psychology of consumption, the ecology of learning and perception, the role of emotion in choice and the ways in which these considerations impact on marketing strategy, eg product formulations, mass communication.

International Marketing

Staff Contact: School Office

S2 L3

160

Prerequisites: MARK5913

Note/s: Different prerequisites apply for MCom(Hons) degree course.

Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international domestic marketing. Operational aspects of international marketing; nature of competition marketing structure and channels, trade barriers, etc., as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan.

MARK5905

Marketing Strategy

Staff Contact: School Office

SS L3

Prerequisite: Head of School's Approval

Note/s: Different prerequisites apply for MCom(Hons) degree course. This subject will not be offered in 1994.

Plays an intergrating role, enabling the students to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method centres on the use of Australian cases, students are expected to read widely in the relevant journals and to contribute insights from this reading to discussions.

MARK5907

Seminar in Contemporary Marketing Issues

Staff Contact: School Office

S1 L3

Varies from year to year, but subject matter is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance.

MARK5908

Introduction to Japanese Business

Staff Contact: School Office

S1 L3

Multi-sided introduction to Japan, explaining the major features of the country's business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution and oligopolistic trading companies.

MARK5909

Contemporary Japanese Business

Staff Contact: School Office

S2 L3

Prerequisite: MARK5908

Japanese business and business activities today, both domestic and international Emergence of Zaibatsu industrial banking conglomerates and the multinational trade development companies, interactions amongst government, business and consumers, foreign companies in Japan, growth of Japanese-Western business interactions and negotiations.

MARK5911

Consumer Analysis

Staff Contact: School Office

S1 L

Major concepts and theories from the social and behavioural sciences provide a background to the study of why people buy. Behavioural topics include perception, attitude and decision-making processes, and the psychology of purchases. Social science topics include values and lifestyles, mass communication and advertising, and buyerseller relationships.

MARK5913

Marketing Management

Staff Contact: School Office

S1 L3

Conceptual framework relevant to the practice of marketing management developing an understanding of the market function. Emergence of a broader concept of marketing; relationship between corporate and marketing strategy; the marketing environment; market segmentation; marketing planning; determination of product, price channel, advertising and salesforce policies; marketing control.

MARK5914

Marketing Research

Staff Contact: School Office

S2 L3 Prerequisites: MARK5913 and MARK5928

Practical introduction to marketing research. Tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing.

MARK5922

Industrial and Service Marketing

Staff Contact: School Office

S2 L3

Prerequisites: MARK5913 and MARK5914

Note/s: Different prerequisites apply for MCom(Hons) de-

gree course.

Managing in turbulent market conditions, the ESC paradigm, strategy and capability gaps, customer analysis, market power and competitive strategy, construction and testing of a market offer, managing service delivery, corporate competence, managerial capability, implementation audits all with reference to the specific characteristics of industrial and service markets.

MARK5928

Quantitative Analysis in Marketing

Staff Contact: School Office

S1 L3

Note/s: Students enrolling in this subject should have access to a personal computer (either IBM, IBM Compatible or Macintosh). Some familiarity with computer operation is assumed in this subject.

Mathematics as a language for model building; networks and trees; dynamic programming and resource allocation; decision analysis; linear and non-linear optimization models; simulation; use of micro computers in marketing decision making.

MARK5929

Marketing Planning and Policy Staff Contact: School Office

S2 L3

Prerequisite: MARK5913

Case analyses of marketing planning and policy, including environmental appraisat, organizational response, product policy, pricing, distribution, promotion and issues relating to consumerism and the development of legislation. Examples are drawn from the public and the private sectors.

MARK5930

Managerial Elements of Marketing

Staff Contact: School Office

S2 L3

Prerequisite: MARK5913

Managerial elements of marketing is a unit that brings together a number of managerial components. While three dominant themes are usually present; personal selling, financial aspects of marketing and business-to-business negotiation, other topics may be included, or may even replace one of the dominant themes completely to take advantage of the skills of visiting scholars. Personal selling includes: sales force size, quotas, forecasting, counselling, assessing. Negotiation includes: the process, setting bargaining strength, strategy and tactics, preparation, aspects. Fiscal aspects include: new product investment analysis, probability analysis, marketing and pricing strategies.

MARK8926

Seminar in Marketing Theory Staff Contact: School Office

SS L3

Prerequisite: Head of School's approval

The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

MARK8927

Methods of Marketing Research

Staff Contact: School Office

SS L3

Prerequisite: Head of School's approval

Treatment in depth of topics briefly covered in MARK5914 Marketing Research: research design, psychometric attributes of measuring instruments, univariate and multivariate analysis. Investigation in the form of a project as an exercise in the application of methods studied in the seminar.

MARK8994

Thesis

Staff Contact: School Office

MARK8998

Research Seminar

Staff Contact: School Office

F Sem4

Corequisite: MARK8999 or MARK8994

MARK8999 Project Report

Staff Contact: School Office

Conditions for the Award of Degrees

First Degrees

Rules, regulations and conditions for the award of *first degrees* are set out in the appropriate **Faculty Handbooks**.

For the full list of undergraduate courses and degrees offered see *Table of Courses by Faculty* (Undergraduate Study) in the Calendar.

The following is the list of *higher degrees, graduate diplomas and graduate certificates* of the University, together with the publication in which the conditions for the award appear.

Higher Degrees

For details of graduate degrees by research and course work, arranged in faculty order, see *UNSW Courses (by Faculty)* in the *Calendar*.

| Title | Abbreviation | Calendar/Handbook |
|---|--------------|--------------------------|
| Higher Degrees | | |
| Doctor of Science | DSc | Calendar |
| Doctor of Letters | DLitt | Calendar |
| Doctor of Laws | LLD | Calendar |
| Doctor of Education | EdD | Professional Studies |
| Doctor of Medicine | MD | Medicine |
| Doctor of Philosophy | PhD | Calendar |
| | | and all handbooks |
| Master of Applied Science | MAppSc | Applied Science |
| Master of Architecture | MArch | Built Environment |
| Master of Archives Administration | MArchivAdmin | Professional Studies |
| Master of Art | MArt | College of Fine Arts |
| Master of Arts Administration | MArtAdmin | College of Fine Arts |
| Master of Art Education | MArtEd | College of Fine Arts |
| Master of Arts | MA | Arts and Social Sciences |
| | | University College |
| Master of Arts (Honours) | MA(Hons) | Arts and Social Sciences |
| Master of Art Theory | MArtTh | College of Fine Arts |
| Master of Biomedical Engineering | MBiomedE | Engineering |
| Master of Building | MBuild | Built Environment |
| Master of the Built Environment | MBEnv | Built Environment |
| Master of the Built Environment (Building Conservation) | MBEnv | Built Environment |
| Master of Business Administration | MBA | AGSM |

Master of Psychology (Applied)

| Title | Abbreviation | Calendar/Handbook |
|---------------------------------|------------------------------|--------------------------|
| Higher Degrees (continued) | | |
| Master of Psychology (Clinical) | MPsychol | Science† |
| Master of Psychotherapy | MPsychotherapy | Medicine |
| Master of Real Estate | MRE | Built Environment |
| Master of Safety Science | MSafetySc | Applied Science |
| Master of Science | MSc | Applied Science |
| | | Built Environment |
| | | Engineering |
| | | Medicine |
| | | Science*† |
| | | University College |
| Master of Science without | | |
| supervision | MSc | Applied Science |
| | | Built Environment |
| | | Engineering |
| Master of Science | | |
| (Industrial Design) | MSc(IndDes) | Built Environment |
| Master of Science and Society | MScSoc | Arts and Social Sciences |
| Master of Social Work | MSW | Professional Studies |
| Master of Sports Science | MSpSc | Professional Studies |
| Master of Sports Medicine | MSpMed | Medicine |
| Master of Statistics | MStats | Science* |
| Master of Surgery | MS | Medicine |
| Master of Surveying | MSurv | Engineering |
| Master of Surveying without | | |
| supervision | MSurv | Engineering |
| Master of Surveying Science | MSurvSc | Engineering |
| Master of Taxation | MtAX | ATAX |
| Master of Town Planning | MTP | Built Environment |
| Graduate Diplomas | | |
| Graduate Diploma | GradDip | AGSM |
| | | Applied Science |
| | | Architecture |
| | | Arts and Social Sciences |
| | | Commerce and Economics |
| | | Engineering |
| | | Medicine |
| | | Professional Studies |
| | CondDiaOF The cond | Science*† |
| | GradDipC/F Therapy | Professional Studies |
| | GradDipClinEd | Medicine |
| | GradDipHPEd . | Medicine |
| | GradDipHEd GradDipladMat | Professional Studies |
| | GradDipIndMgt GradDipPaed | Engineering Medicine |
| | GradDipPaed GradDipSpMed | Medicine Medicine |
| | GradDipSpMed DipEd | Professional Studies |
| | DipIM-ArchivAdmin | Professional Studies |
| | DiplM-Lib | Professional Studies |
| | DipFDA | Science* |
| | | |
| Graduate Certificates | | |
| | GradCartPhilT | Arts and Carial Calangae |

GradCertPhilT GradCertHEd

Arts and Social Sciences **Professional Studies**

^{*}Faculty of Science. †Faculty of Biological and Behavioural Sciences.

Doctor of Philosophy(PhD)

1. The degree of Doctor of Philosophy may be awarded by the Council on the recommendation of the Higher Degree Committee of the appropriate faculty or board (hereinafter referred to as the Committee) to a candidate who has made an original and significant contribution to knowledge.

Qualifications

- 2.(1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor with Honours from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.
- (2)In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment as a candidate for the degree.

Enrolment

- 3.(1) An application to enrol as a candidate for the degree shall be lodged with the Registrar at least one month prior to the date at which enrolment is to begin.
- (2) In every case before making the offer of a place the Committee shall be satisfied that initial agreement has been reached between the School* and the applicant on the topic area,

supervision arrangements, provision of adequate facilities and any coursework to be prescribed and that these are in accordance with the provisions of the guidelines for promoting postgraduate study within the University.

- (3) The candidate shall be enrolled either as a full-time or a part-time student.
- (4) A full-time candidate will present the thesis for examination no earlier than three years and no later than five years from the date of enrolment and a part-time candidate will present the thesis for examination no earlier than four years and no later than six years from the date of enrolment, except with the approval of the Committee.
- (5) The candidate may undertake the research as an internal student i.e. at a campus, teaching hospital, or other research facility with which the University is associated, or as an external student not in attendance at the University except for periods as may be prescribed by the Committee.
- (6) An internal candidate will normally carry out the research on a campus or at a teaching or research facility of the University except that the Committee may permit a candidate to spend a period in the field, within another institution or elsewhere away from the University provided that the work can be supervised in a manner satisfactory to the Committee. In such instances the Committee shall be satisfied that the location and period of time away from the University are necessary to the research program.
- (7) The research shall be supervised by a supervisor and where possible a co-supervisor who are members of the academic staff of the School or under other appropriate supervision arrangements approved by the Committee. Normally an external candidate within another organization or institution will have a co-supervisor at that institution.

Progression

- 4. The progress of the candidate shall be considered by the Committee following report from the School in accordance with the procedures established within the School and previously noted by the Committee.
- (i) The research proposal will be reviewed as soon as feasible after enrolment. For a full-time student this will normally be during the first year of study, or immediately following a period of prescribed coursework. This review will focus on the viability of the research proposal.
- *School is used here and elsewhere in these conditions to mean any teaching unit authorized to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.

(ii) Progress in the course will be reviewed within twelve months of the first review. As a result of either review the Committee may cancel enrolment or take such other action as it considers appropriate. Thereafter, the progress of the candidate will be reviewed annually.

Thesis

- 5.(1) On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.
- (2) The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.
- (3) The thesis shall comply with the following requirements:
- (a) it must be an original and significant contribution to knowledge of the subject;
- (b) the greater proportion of the work described must have been completed subsequent to enrolment for the degree;
- (c) it must be written in English except that a candidate in the Faculty of Arts and Social Sciences may be required by the Committee to write a thesis in an appropriate foreign language;
- (d) it must reach a satisfactory standard of expression and presentation;
- (e) it must consist of an account of the candidate's own research but in special cases work done conjointly with other persons may be accepted provided the Committee is satisfied about the extent of the candidate's part in the joint research.
- (4) The candidate may not submit as the main content of the thesis any work or material which has previously been submitted for a university degree or other similar award but may submit any work previously published whether or not such work is related to the thesis.
- (5) Four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of theses for higher degrees.
- (6) It shall be understood that the University retains the four copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination

- 6. (1)There shall be not fewer than three examiners of the thesis, appointed by the Committee, at least two of whom shall be external to the University.
- (2)At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that one of the following:
- (a) The thesis merits the award of the degree.
- (b) The thesis merits the award of the degree subject to minor corrections as listed being made to the satisfaction of the head of school.
- (c) The thesis requires further work on matters detailed in my report. Should performance in this further work be to the satisfaction of the higher degree Committee, the thesis would merit the award of the degree.
- (d)The thesis does not merit the award of the degree in its present form and further work as described in my report is required. The revised thesis should be subject to re-examination.
- (e)The thesis does not merit the award of the degree and does not demonstrate that resubmission would be likely to achieve that merit.
- (3)If the performance at the further work recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.
- (4) The Committee shall, after consideration of the examiners' reports and the results of any further work, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate be permitted to resubmit the thesis after a further period of study and/or research.

Fees

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (Honours) (MCom(Hons))

 The degree of Master of Commerce (Honours) may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee) to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

- 2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

- 3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.
- (2) In every case, before permitting a candidate to enrol, the head of the school* in which the candidate intends to enrol shall be satisfied that adequate supervision and facilities are available.
- (3) An approved candidate shall be enrolled in one of the following categories:
- (a) full-time attendance at the University;
- (b) part-time attendance at the University;
- (c) external not in regular attendance at the University and using research facilities external to the University. Before permitting a candidate to enrol externally, the head of the school in which the candidate intends to enrol shall be satisfied that the candidate can be adequately supervised on an external basis. Formal subjects may not be taken externally.
- (4) A candidate shall undertake such formal subjects and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed, and shall:
- (a) submit a project report on a topic approved by the Committee, or
- (b) demonstrate ability to undertake research by the submission of a thesis embodying the results of an original investigation on a topic approved by the Committee.
- (5) A candidate shall maintain an average of credit or better in the formal subjects prescribed for the degree. A full-time candidate shall undertake not more than four subjects in any session. A part-time candidate shall undertake not more than two subjects in any session.
- (6) A candidate may also be required to undergo such assessment and perform such other work as may be prescribed by the Committee.
- (7) The work on the topic shall be carried out under the direction of a supervisor appointed by the Committee from the full-time academic members of the University staff.
- (8) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school in which the candidate is enrolled and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.
- (9) No candidate shall be awarded the degree until the lapse of four academic sessions from the date of enrolment in the case of a full-time candidate or six academic sessions in the case of a part-time or external candidate. In the case of a candidate who has been awarded the degree of Bachelor with Honours or a qualification considered equivalent or who has had previous research experience the Committee may approve remission of up to two sessions for a full-time candidate and three sessions for a part-time or external candidate.
- *School is used here and elsewhere in these conditions to mean any teaching unit authorized to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.

(10) A project report shall be submitted not later than two sessions after the completion of the prescribed formal subjects and a thesis shall be submitted not later than five sessions after the completion of the prescribed formal subjects. In special cases an extension of these times may be granted by the Committee.

Project Report/Thesis

- 4. (1) On completing the program of study a candidate shall submit a project report or thesis embodying the results of the investigation.
- (2) The candidate shall give in writing to the Registrar two months notice of intention to submit the project report or thesis.
- (3) The project report or thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.
- (4) The candidate may also submit any work previously published whether or not such work is related to the project report or thesis.
- (5) Three copies of the project report or thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of project reports and theses for higher degrees.
- (6) It shall be understood that the University retains the three copies of the project report or thesis submitted for examination and is free to allow it to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the project report or thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination of Project Report

- 5. (1) There shall be not fewer than two examiners of the project report, appointed by the Committee.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the project report and shall recommend to the Committee that:
- (a) the project report be noted as satisfactory; or
- (b) the project report be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school; or
- (c) the project report be noted as unsatisfactory but that the candidate be permitted to resubmit it in a revised form after a further period of study and/or research, or
- (d) the project report be noted as unsatisfactory and that the candidate be not permitted to resubmit it.
- (3) The Committee shall, after considering the examiners' reports and the candidate's results of assessment in the prescribed formal subjects, recommend whether or not the candidate may be awarded the degree. If it is decided that the project report is unsatisfactory the Committee shall determine whether or not the candidate may resubmit it after a further period of study and/or research.

Examination of Thesis

- **6.** (1) There shall be not fewer than two examiners of the thesis, appointed by the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:
- (a) the thesis be noted as satisfactory
- (b) the thesis be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school
- (c) the thesis requires further work on matters detailed in the report. Should performance in this further work be to the satisfaction of the Higher Degree Committee, the thesis would be noted as satisfactory; or
- (d) the candidate be noted as unsatisfactory but that the candidate be permitted to resubmit the thesis in a revised form after a further period of study and/or research; or
- (e) the thesis be noted as unsatisfactory and that the candidate be not permitted to resubmit the thesis.

- (3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.
- (4) The Committee shall, after consideration of the examiners, reports and the results of any further examination or prescribed course of study, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

Fees

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (MCom)

 The degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

- 2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee). Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

- 3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least three calendar months before the start of the session in which enrolment is to begin.
- (2) A candidate for the degree shall be required to undertake a course of formal study prescribed by the Committee as set out in the course requirements for the Master of Commerce degree and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.
- (3) Normally a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.
- (4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

A candidate chall pay such fees as may be determined from time to time by the Council.

Graduate Diploma (GradDip)

1. A Graduate Diploma may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

- 2.(1) A candidate for the Graduate Diploma shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee). Except in exceptional circumstances a candidate shall be expected to have had at least one year's appropriate experience.
- (2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the Graduate Diploma.
- (3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

- 3.(1) An application to enrol as candidate shall be made on the prescribed form which shall be lodged with the Registrar at least three calendar months before the commencement of the session in which enrolment is to begin.
- (2) A candidate for the diploma shall be required to undertake such formal study prescribed by the Committee as set out in the course requirements for the Graduate Diploma and pass such assessment as prescribed.
- (3) Normally a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.
- (4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

172

Scholarships and Prizes

The scholarships and prizes listed below are available to students whose courses are listed in this book. Each faculty handbook contains in its **Scholarships and Prizes** section the scholarships and prizes available with that faculty. The **General Information** section of the Calendar contains a comprehensive list of scholarships and prizes offered throughout the University. Applicants should note that the awards and conditions are subject to review.

Key:

V Value

T Year/s of Tenure

C Conditions

Scholarships

Undergraduate Scholarships

Listed below is an outline in summary form of undergraduate scholarships available to students. Full information may be obtained from the Student Centre located on the Lower Ground Floor of the Chancellery.

Unless otherwise indicated in footnotes, applications for the following scholarships should be made to the Registrar and Deputy Principal by 14 January each year. Please note that not all of these awards are available every year.

General

Australian Development Corporation

- Tuition fees. Some students maybe eligible for airfares and a stipend.
- T Determined by normal course duration
- C Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country. The closing date is normally early in the year before the year of study.

Sam Cracknell Memorial

- V Up to \$1500 pa payable in fortnightly instalments
- T 1 year
- C Prior completion of at least 2 years of a degree or diploma course and enrolment in a full-time course during the year of application; academic merit; participation in sport both directly and administratively; and financial need.

Girls Realm Gulid

- V Up to \$1500 pa
- T 1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need
- C Available only to female students under 35 years of age who are permanent residents of Australia enrolling in any year of a full-time undergraduate course on the basis of academic merit and financial need.

W.S. and L.B. Robinson

- V Up to \$6500 pa
- T 1 year renewable for the duration of the course subject to satisfactory progress
- C Available only to students who have completed their schooling in Broken Hill or whose parents reside in Broken Hill; for a course related to the mining industry.

Includes courses in mining engineering, geology, electrical and mechanical engineering, metallurgical process engineering, chemical engineering and science. Applications close 30 September each year. Apply directly to PO Box 460 Broken Hill NSW 2880

Alumni Association

- V Up to \$1500 pa
- T 1 year with the possibility of renewal
- C Available to students enrolled in any year of a full-time course. Candidates must be the children of Alumni of the University of NSW and may be either permanent residents of Australia or international students.

Sporting Scholarships

- V \$2000 pa
- T 1 year with possibility of renewal
- C Available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Apply directly to Sport and Recreation Section, The University of New South Wales, Kensington NSW 2052.

General Accident Australian Bicentennial St Andrews Scholarship

- V £Stg4840
- T approximately 12 months
- C Applicants should be Australian citizens who are proceding to Honours in Economics, History, Philosophy, Economic and Social History or Social Anthropology. The awards are for study at St Andrews, United Kingdom.

Commerce and Economics

Finance/Accounting

Bankers Trust Australia

- V Up to \$2500
- T 1 year
- C Permanent resident in Australia and enrolled in Year 4 of the honours degree course in Finance or Economics Finance

CS First Boston Australia

- V Up to \$3000
- T 1 year
- C Permanent residence in Australia and in Year 4 of the degree course in Finance/Banking/Economics

Marketing/Economics

Australian Hotels Association Hospitality Management Scholarship

- V Up to \$3000
- T 1 year
- C Permanent residence in Australia and has completed Year 2 of the degree course in Marketing and Hospitality Management

McDonald's Hospitality Management Scholarship

- V \$5000 pa
- T 1 year
- C Permanent residence in Australia. Applicants should be enrolled in Year 4 of the degree course in Marketing and Hospitality Management. The scholarship is awarded on academic merit.

CANON Australia Marketing Scholarship

- V \$10,000 pa
- T 1 vear
- C Permanent residence in Australia. Applicants should be enrolled in year 3 of the Bachelor of Commerce (Marketing) undertaking a single major, or Year 4 of the double major course.

The UNSW Co-op Program

The University of New South Wales has industry-linked education scholarships to the value of \$9600 per annum in the following areas: Accounting (and Economics, Finance, Information Systems or Japanese Studies); Business Information Technology, Aerospace, Bioprocess, Ceramic, Chemical, Civil, Electrical, Environmental, Materials, Mechanical, Metallurgical, Mineral, Mining and Petroleum Engineering; Food Science and Technology, Industrial Chemistry, Manufacturing Management, Textile Management, Textile Technology, and Wool and Pastoral Science.

Graduate Scholarships

Listed below is an outline in summary form of Graduate Scholarships available to students. Application forms and further information are available from the Scholarships Unit and Student Centre, located on the Ground Floor of the Chancellery, unless an alternative contact address is provided. Normally applications become available four to six weeks before the closing date.

The following publications may also be of assistance: 1. Awards for Postgraduate Study in Australia and Awards for Postgraduate Study Overseas, published by the Graduate Careers Council of Australia. PO Box 28, Parkville, Victoria 3052;* 2. Study Abroad, published by UNESCO;*

Details of overseas awards and exchanges administered by the Department of Employment, Education and Training can be obtained from: Awards and Exchanges Section, Department of Employment, Education and Training, PO Box 826, Woden, ACT 2606.

Where possible, the scholarships are listed in order of faculty. Applicants should note that the awards and conditions are subject to review.

*Available for reference in the University Library.

General

Australian Awards for Research in Asia (AARA)

- T 3 to 12 months
- C The awards are for postgraduate study or fieldwork in Cambodia, China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, Sri Lanka, Taiwan, Thailand and Vietnam. Applicants must be Australian citizens, or have Permanent Resident status, and have lived in Australia for the 12 months prior to the close of applications on 30 June.

Cattex National Scholarship for Women

- V \$50,000 over two years
- T Up to 2 years
- C Applicants must be Australian citizens or have resided continuously in Australia for 5 years and have completed, or will complete, in 1994 an award from an Australian institution. Applicants may be proposing to undertake study in any discipline overseas. Application to the Honorary Secretary, Caltex National Scholarship, University by 17 September.

Kobe Steel Scholarship for Postgraduate Study at St Catherine's College, Oxford University

- V £14,520
- T Up to 2 years
- C Applicants must be Australian nationals. Applications close on 31 October with Kobe Steel Australia P/L (Level 32 Gateway, 1 Macquarie Place, 2000).

University Postgraduate Research Scholarships

- T 1-2 years for a Masters and 3-4 years for a PhD degree
- V Living allowance of \$14,474 pa. Other allowances may also be paid. Tax free.
- C Applicants must be honours graduates or equivalent in the Medicine or Commerce faculties, or the University College, Australian Defence Force Academy. A limited number of scholarships are offered subject to the availbility of funds. Information should be obtained from the Faculty office.

Australian Postgraduate Awards

- T 1-2 years for a Masters and 3-4 years for a PhD degree
- V \$11,687 to \$18,679 (1993 rates). Other allowances may also be paid. Tax free.
- C Applicants must be honours graduates or equivalent or scholars who will graduate in current academic year, and who are domiciled in Australia. Applications to Registrar by 31 October.

John Crawford Scholarship Scheme

- V Tuition fees. Some students may be eligible for air fares and a stipend.
- T Determined by normal course duration
- C Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country.

Overseas Postgraduate Research Scholarships

- V Tuition fees only
- T 2 years for a Masters and 3 years for a PhD degree
- C Eligibility is confined to postgraduate research students who are citizens of countries other than Australia or New Zealand. Applications to the Registrar by 30 September.

Australian American Educational Foundation Fulbright Award

- V \$11,500 pa and travel expenses
- T 1 year, renewable
- C Applicants must be graduates who are domiciled in Australia and wish to undertake research or study for a higher degree in America. Applications close 30 September with The Secretary, DEET, AAEF Travel Grants, PO Box 826, Woden, ACT 2606. Application forms are available from the Associate Registrar, University of Sydney, NSW 2006, telephone (02) 692 2222.

Australian Federation of University Women

- V Amount varies, depending on award
- T Up to 1 year
- C Applicants must be female graduates who are members of the Australian Federation of University Women. Further enquiries may be directed to the Secretary of the Federation, (telephone (02) 232 5629).

Commonwealth Scholarship and Fellowship Plan

- V Varies for each country. Generally covers travel, living, tuition fees, books and equipment, approved medical expenses. Marriage allowance may be payable.
- T Usually 2 years, sometimes 3
- C Applicants must be graduates who are Australian citizens and who are not older than 35 years of age. Tenable in Commonwealth countries other than Australia. Applications close with the Registrar in early October.

The English-Speaking Union (NSW Branch)

V \$8000

- T 1 year
- C Applicants must be residents of NSW or ACT. Awarded to young graduates to further their studies outside Australia. Applications close mid-April with The Secretary, Ground Floor, School of Arts, 275c Pitt Street, NSW 2000.

Frank Knox Memorial Stipend of Fellowships

- V \$US11,500 pa plus tuition fees
- T up to 2 years tenable at Harvard University
- C Applicants must be British subjects and Australian citizens, who are graduates or near graduates of an Australian university. Applications close with the Academic Registrar mid-October.

Robert Gordon Menzies Scholarship to Harvard

- V Up to \$US 25,000
- T 1 vear
- C Tenable at Harvard University. Applicants must be Australian citizens and graduates of an Australian tertiary institution. Applications close 31 December with the Registrar, A.N.U., GPO Box 4, Canberra, ACT 2601

Gowrie Scholarship Trust Fund

- V \$6000 pa. Under special circumstances this may be increased.
- T 2 years
- C Applicants must be members of the Forces or children of members of the Forces who were on active service

during the 1939- 45 War. Applications close with the Academic Registrar by 31 October.

Harkness Fellowships of the Commonwealth Fund of New York

- V Living and travel allowances, tuition and research expenses, health insurance, book and equipment and other allowances for travel and study in the USA
- T 12 to 21 months
- C Candidates must be Australian citizens and 1. Either members of the Commonwealth or a State Public Service or semi-government Authority. 2. Either staff or graduate students at an Australian university. 3. Individuals recommended for nomination by the Local Correspondents. The candidate will usually have an honours degree or equivalent, or an outstanding record of achievement, and be not more than 35 years of age. Applications close 30 September with the Academic Registrar. Forms available from Mr J. Larkin, Bureau of Agriculture and Resource Economics, GPO Box 1563, Canberra, ACT 2601.

The Packer, Shell and Barclays Scholarships to Cambridge University

- V Living and travel allowances, tuition expenses
- T 1-3 years
- C Applicants must be Australian citizens who are honours graduates or equivalent, and under 26 years of age. Applications are available from The Secretary, Cambridge Commonwealth Trust, PO Box 252, Cambridge CB2 ITZ, England. The scholarship closes on 15 October.

The Rhodes Scholarship to Oxford University

- V Approximately \$15,000 pa and fees
- T 2 years, may be extended for a third year.
- C Unmarried Australian citizens aged between 19 and 25 who have an honours degree or equivalent. Applications close in September each year with The Secretary, University of Sydney, NSW 2006.

Commerce

Banking Law Association Limited Postgraduate Scholarship

- V Up to \$30,000 over the period of study
- T 9 to 18 months
- C Students wishing to pursue postgraduate study in Banking Law or a related field. Applications close with the Association on 4 June

Prizes

Undergraduate University Prizes

The following information summarizes undergraduate prizes awarded by the University. Prizes which are not specific to any School are listed under General. All other prizes are listed under the Faculty or Schools in which they are awarded.

Information regarding the establishment of new prizes may be obtained from the Examinations Section located on the Ground Floor of the Chancellery.

General

The Sydney Technical College Union Award

- V \$400.00 and Bronze Medal
- C Leadership in student affairs combined with marked academic proficiency by a graduand

The University of New South Wales Alumni

- V Statuette Association Prize
- C Achievement for community benefit by a student in the final or graduating year

Faculties of Arts and Social Sciences, and Commerce and Economics

The W.J. Liu OBE Memorial Prize for Chinese Studies

- V \$100.00
- C Best performance in a subject related to Chinese matters offered in the Department of Economic History, or In the Schools of Political Science or History

Faculty of Commerce and Economics

The Commerce Society Prize

- V \$50.00
- C Participation in student activities, proficiency in sport, and excellence in the Bachelor of Commerce degree course

School of Accounting

The Accountancy Placements Prize

- V \$250.00
- C The best performance in ACCT3708 or ACCT5908 Auditing in the Bachelor of Commerce or Bachelor of Economics or Master of Commerce degree course

The Australian Securities Commission Prize

- V \$100.00
- C The best performance in ACCT4803/ACCT5903 Regulation of Accounting

The Australian Society of CPAs Prize for Year 1

- V \$500.00 and Inscribed Medal
- C The highest aggregate in Accounting and Financial Management 1A and Accounting and Financial Management 1B by a student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance

The Australian Society of CPAs Prize for Year 2

- V \$500.00 and Inscribed Medal
- C The highest aggregate in Accounting and Financial Management 2A and Accounting and Financial Management 2B by a student in the Bachelor of Commerce degree course in Accounting or the Bachelor of Commerce degree course in Accounting and Finance

The Australian Society of CPAs Prize for Year 3

- V \$500.00 and a Society Certificate, an inscribed medallion and two years free membership to the Australian Society of CPAs
- C The highest aggregate in Accounting and Financial Management 3A or Accounting and Financial Management 3A (Hons) and Accounting and Financial Management 3B or Accounting and Financial Management 3B(Hons) by a graduating student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance

The Coopers and Lybrand Prize

- V \$300.00
- C The best performance in ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting

The E.S. Wolfenden Memorial Prize

- V \$200.00
- C The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting

The Harry Levy Prize in Management Accounting

- V \$750.00
- C The best performance in the Management Accounting course by a student proceeding to the award of the degree of Master of Commerce

The KPMG Peat Marwick Prize

- V \$250.00
- C The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting

The Law Book Company Prize

- V Books to the value of \$100.00
- C The best performance in ACCT1511 Accounting and Financial Management 1B by a student majoring in the School of Accounting

The Price Waterhouse Prize

- V \$500.00
- C The highest aggregate in
 - ACCT1501 Accounting and Financial Management 1A
 - ACCT1511 Accounting and Financial Management 1B
 ACCT2522 Accounting and Financial Management 2A
 - ACCT2542 Accounting and Financial Management 2A
 ACCT2542 Accounting and Financial Management 2B
 by a student majoring in the School of Accountance

The Rod Sinden Memorial Prize

- V \$250.00
- C The best performance in ACCT4794 Honours Thesis on an accounting topic by a student majoring in the School of Accountancy

Legal Studies and Taxation

The Greenwood Challoner Prize

- V \$100.00
- C The best performance in LEGT7741 Legal Organisation of Commerce by a student majoring in the School of Accounting

The John Menzies McKellar White Memorial Prize

- V \$250.00
- C The best performance in LEGT5581 Advanced Taxation 1: Concepts and Systems by a student

majoring in the School of Accounting or the Department of Legal Studies and Taxation

School of Banking and Finance

The Ernst and Young Prize

- V \$80.00
- C The best performance in FINS2613 Business Finance 2 by a student majoring in the School of Accounting

The Australian Institute of Bankers Prize

- V \$250.00 and certificate
- C The best performance in FINS3630 Bank Financial Management by a student in the Bachelor of Commerce or Bachelor of Economics degree course

The Commonwealth of Bank of Australia Prize

- V \$250.00 and framed certificate
- C The best performance in FINS3616 International Business Finance by a student in the Bachelor of Commerce or Bachelor of Economics degree courses

The NRMA Insurance Limited Prize

- V \$500.00
- C The best performance in FINS3631 Risk and Insurance by a student proceeding to the award of the degree of Bachelor of Commerce or Bachelor of Economics

The R. C. Olsson Prize

- V \$300.00
- C The best performance in FINS2614 Business 2B by a student proceeding to the award of the degree of Bachelor of Economics or Bachelor of Commerce

The Westpac Prize

- V \$250.00
- C The best performance in FINS2612 Australian Capital Markets by a student in the Bachelor of Commerce or the Bachelor of Economics degree course

School of Economics

The Australian Finance Conference Prize

- V \$100.00
- C The best performance in ECON3106 Public Economics B in the Bachelor of Commerce or Bachelor of Economics course

The Economic Society Prize in Economics

- V \$100.00 and three years membership of the Society
- C The best performance in the final year at honours level of the Bachelor of Arts degree course in Economics, Bachelor of Commerce degree course in Economics, Economics and Econometrics, Economics and Finance and Economics and Industrial Relations

The Statistical Society of Australia (NSW Branch) Prize

- V \$100.00
- C The best overall performance by a student in the Bachelor of Economics degree course in Econometrics

School of Industrial Relations and Organizational Behaviour

The ABEU Prize in Industrial Relations

- V \$100.00
- C The best performance in IROB1502 Industrial Relations 1B in the Bachelor of Commerce, Bachelor of Economics, Bachelor of Arts or Bachelor of Social Science degree course

The Chamber of Manufactures Industrial Relations Prize

- V \$400.00
- C The best performance in Industrial Relations 2A by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The FIME Industrial Relations Prize

- V \$400.00
- C The best performance in Industrial Relations 2B (Social Organization of Work) by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The Industrial Relations Society of NSW Prize

- V Books to the value of \$100.00
- C The best performance in IROB1501 Industrial Relations 1A in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Arts degree course

The Julia Moore Prize in Industrial Relations

- V \$500.00
- C The best aggregate performance in
 - IROB3505 Industrial Relations 3A
 - IROB3506 Industrial Relations 3B

by a female final year student majoring in Industrial Relations

The NSW Labor Council Industrial Relations

- V \$400.00 Prize
- C The best performance in Industrial Relations 1B (Trade Unionism) by a student proceeding to the award of the degree of Bachelor of Social Science or Bachelor of Commerce or Bachelor of Economics

School of Information Systems

The Coopers amd Lybrand Information Systems Security Prize

- V \$500.00
- C The best performance in INFS5984/4774 Information Systems Security

The EDP Auditors Association Prize

- V \$300.00
- C Best project in INFS4805/INFS5905 Information Systems Auditing in the Bachelor of Commerce or Master or Commerce degree course

The KPMG Peat Marwick Prize

- V \$250.00
- C Best performance in INFS4805/INFS5905 Information Systems Auditing in the Master of Commerce degree course or the Bachelor of Commerce degree course at honours level

School of Marketing

The Australian Posters Outdoor Advertising Prize

- V \$250.00
- C The best performance in MARK2042 Consumer Behaviour B or MARK7042 Consumer Behaviour BC (Honours)

The BP Marketing Prize

- V \$250.00
- C The best aggregate mark in MARK3073 Brand Management or MARK7073 Brand Management (Honours) and MARK3083 Strategic Marketing Management or MARK7083 Strategic Marketing Management (Honours) in the Bachelor of Commerce/Economics degree course or the Bachelor of Commerce and Bachelor of Laws combined degree course

The Delaware North (Australia) Pty Ltd Prize

- V \$1500.00
- C The best performance in HOSP3009 Accounting and Financial Control in the Hospitality Industry in the Bachelor of Commerce in Marketing and Hospitality Management course who is continuing with course 3491 Marketing and Hospitality Management

The Hoover Award for Marketing Studies

- V \$200.00 and inscription on the Hoover trophy held in the School and an individual trophy
- C The best aggregate performance in the Bachelor of Commerce Course in Marketing in
 - MARK2012 Marketing Fundamentals
 - MARK2032 Consumer Behaviour A
 - MARK2042 Consumer Behaviour B or
 - MARK7042 Consumer Behaviour B (Honours)
 - MARK2052 Marketing Research or
 - MARK7052 Marketing Research (Honours)
 - MARK3073 Brand Management or
 - MARK7073 Brand Management (Honours)
 - MARK3083 Strategic Marketing Management or
 - MARK7083 Strategic Marketing Management (Honours)
 - MARK3093 Corporate Policy and Marketing Strategy
 Or
 - MARK7093 Corporate Policy and Marketing Strategy (Honours)

The Ken Bentley Prize – awarded by the Market Research Society of Australia (NSW Division)

- V \$100.00
- C The best performance in MARK2052 Marketing Research or MARK7052 Marketing Research

(Honours) or MARK3093 Corporate Policy and Marketing Strategy or MARK7093 Corporate Policy and Marketing Strategy (Honours) in the Bachelor of Commerce/Economics course

The Lee Steinberg Prize

- V \$100.00
- C The best performance in MARK3083 Strategic Marketing Management or MARK7083 Strategic Marketing Management (Honours) by a student in the Bachelor of Commerce or Bachelor of Economics course

The Nielsen Australia Prize

- V \$350.00
- C The best aggregate performance in
 - MARK3093 Corporate Policy and Marketing Strategy or
 - MARK7093 Corporate Policy and Marketing Strategy (Honours)
 - MARK2052 Market Research or
 - MARK2052 Marketing Research (Honours)
 - MARK3022 Computer Applications in Marketing or
 - MARK7022 Computer Applications in Marketing (Honours)

by a student majoring in Marketing in the Bachelor of Commerce/Economics degree course

The Philips Industries Holdings Limited Prize

- V \$100.00
- C The best performance in MARK2012 Marketing Fundamentals by a student in the Bachelor of Commerce/Economics or Bachelor of Commerce Bachelor of Laws degree course in Marketing

Graduate University Prizes

The following information summarizes graduate prizes awarded by the University.

Faculty of Commerce and Economics

The Universities Credit Union Prize

- V \$200.00
- C The best performance by a full-time student in Year 1 of the Master of Commerce degree course

The Universities Credit Union Prize

- V \$200.00
- C The best performance by a part-time student in Year 1 of the Master of Commerce degree course

School of Accounting

The Arthur Andersen and Company Prize

- **V** \$200.00
- C The best performance in ACCT5949 Managerial Dynamics by a student in the Faculty of Commerce and Economics

School of Marketing

The Peter D. Walker Award for Industrial Marketing

- V \$250.00
- C The best performance in MARK5922 Industrial Marketing by a student in the Master of Commerce degree course

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The University of New South Wales, Kensington Campus

Theatres

Biomedical Theatres F27 Central Lecture Block E19 Chemistry Theatres (Dwver. Mellor, Murphy, Nyholm, Smith) E12 Classroom Block (Western Grounds) H3 Fig Tree Theatre B14 lo Myers Studio D9 Keith Burrows Theatre J14 Mathews Theatres D23 Parade Theatre F3 Quadrangle Theatre E15 Macaulev Theatre (Main Building) K14 Rex Vowels Theatre F17 Science Theatre F13 Sir John Clancy Auditorium C24 Webster Theatre G15

Buildings

Applied Science F10 Barker Street Gatehouse N11 Basser College (Kensington) C18 Central Store B13 Chancellery C22 Dalton (Chemistry) F12 Goldstein College (Kensington) D16 Golf House A27 Gymnasium **B5** International House C6 John Goodsell (Commerce and Economics) F20 Kensington Colleges (Office) C17 Library (University) E21 Link Bis Maintenance Workshop B13 Mathews F23 Menzies Library E21 Morven Brown (Arts) C20 New College L6 Newton J12 NIDA D2 Parking Station H25 Parking Station N18 Philip Baxter College (Kensington) D14 Quadrangle E15 Robert Heffron (Chemistry) E12 Sam Cracknell Pavilion H8 Samuels Building F26 Shalom College N9

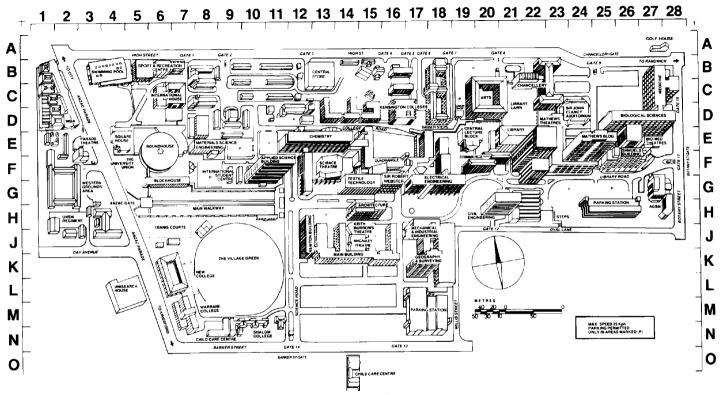
Sir Robert Webster G14
Unisearch House L5
University Regiment J2
University Union (Roundhouse) E6
University Union (Rockhouse) G6
University Union (Squarehouse) E4
Wallace Wurth School of Medicine C27
Warrane College M7

General

Aboriginal Student Centre: 47 Botany St. Bandwick Accommodation (off-campus) E15 Accounting E15 Admissions C22 Adviser for Prospective Students C22 Alumni Relations: Pindari. 76 Wentworth St. Randwick Anatomy C27 Applied Bioscience D26 Applied Economic Research Centre F20 Applied Geology F10 Applied Science (Faculty Office) F10 Archives University E21 Arts and Social Sciences (Faculty Office) C20 Asia-Australia Institute: 34 Botany St. Randwick Audio Visual Unit F20 Australian Graduate School of Management G27 Banking and Finance E15 Biochemistry and Molecular Genetics D26 Biological and Behavioural Sciences (Faculty Office) D26 Biomedical Engineering F25 Biomedical Library F23 Biotechnology F25 Built Environment (Faculty Office) H14 Campus Services C22 Cashier's Office C22 Chaplains E4 Chemical Engineering and Industrial Chemistry F10 Chemistry E12 Civil Engineering H20 Co-on Bookshop E15 Commerce and Economics (Faculty Office) E15

Communications Law Centre C15 Community Medicine D26 Computer Science and Engineering G17 Computing Services Department F25 Cornea and Contact Lens Research Unit: 22-32 King St. Randwick Economics F20 Education Studies G2 Educational Testing Centre E4 Electrical Engineering G17 Energy Research, Development & Information Centre F10 Engineering (Faculty Office) K17 English C20 Examinations C22 Fees Office C22 Fibre Science and Technology G14 Food Science and Technology B8 French C20 Geography K17 German and Russian Studies C20 Graduate School of the Built Environment H14 Groundwater Management and Hydrogeology F10 Health Service, University E15 Health Services Management C22 History C20 House at Pooh Corner (Child Care) N8 Human Resources C22 Industrial Design G14 Industrial Relations and Organizational Behaviour F20 Information, Library & Archives Studies F23 Information Systems E15 Institute of Languages: 4 Francis St. Randwick International Student Centre F9 IPACE Institute F23 Japanese Economic and Management Studies E15 Kanga's House (Child Care) Q14 Landscape Architecture K15 Law (Faculty Office) F21 Law Library F21 Legal Studies & Taxation F20 Liberal and General Studies C20 Lost Property C22 Marine Science D26 Marketing F20 Materials Science and Engineering E8

Mathematics F23 Mechanical and Manufacturing Engineering J17 Medical Education C27 Medicine (Faculty Office) B27 Membrane and Separation Technology F10 Microbiology and Immunology D26 Mines K15 Music and Music Education B11 News Service C22 Optometry J12 Pathology C27 Performing Arts B10 Petroleum Engineering D12 Philosophy C20 Physics K15 Physiology and Pharmacology C27 Political Science C20 Printing Section C22 Professional Development Centre E15 Professional Studies (Faculty Office) G2 Property C22 Psychology F23 Publications Section C22 Remote Sensing K17 Safety Science B9 Science (Faculty Office) E12 Science and Technology Studies C20 Social Science and Policy C20 Social Policy Research Centre F25 Social Work G2 Sociology C20 Spanish and Latin American Studies C20 Sport and Recreation Centre B6 Squash Courts B7 Student Centre (off Library Lawn) C22 Student Services: Careers, Loans, Accommodation etc E15 Counselling E15 Students' Guild E15 Students' Union E15 Surveying K17 Swimming Pool B4 Textile Technology G14 Theatre and Film Studies B10 Town Planning K15 UNSW Press: 22-32 King St. Randwick WHO Regional Training Centre C27 Wool and Animal Sciences G14 Works and Maintenance B14A



The University of New South Wales, Kensington Campus



THE UNIVERSITY OF NEW SOUTH WALES

This Handbook has been specifically designed as a source of detailed reference information for first year and re-enrolling undergraduate and postgraduate students. Separate handbooks are published for Applied Science, Arts and Social Sciences, Built Environment, Commerce and Economics, Engineering, Law, Medicine, Professional Studies, Science, the Australian Graduate School of Management, College of Fine Arts, University College (ADFA) and the Centre for Liberal and General Studies. For fuller details about the University - its organisation, staff members, description of disciplines, scholarships and prizes and so on, consult the University Calendar (Summary Volume). For further information on student matters consult the University Student Guide.