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Commerce and Economics

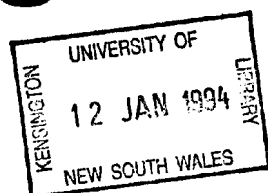
1993 Handbook

THE UNIVERSITY OF NEW SOUTH WALES



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UNSW

Commerce and Economics



1993 Handbook

THE UNIVERSITY OF NEW SOUTH WALES

Subjects, courses and any arrangements for courses including staff allocated as stated in this Handbook are an expression of intent only. The University reserves the right to discontinue or vary arrangements at any time without notice. Information has been brought up to date as at 3 November 1992, but may be amended without notice by the University Council.

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Introduction

The Faculty of Commerce and Economics offers both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests in the commercial and industrial world, in the public service and in teaching at both the secondary and tertiary level. At the undergraduate level the Faculty offers the Bachelor of Commerce with a strong focus on one or more of the disciplines of accounting, economics, econometrics, information systems, industrial relations, human resource management, legal studies and taxation, Japanese studies, marketing and hospitality management, and the Bachelor of Economics which provides a thorough grounding in economics while allowing maximum flexibility in the choice of subjects from other disciplines. At the graduate level, the Faculty offers the Master of Commerce and a Graduate Diploma in Commerce, both of which are directed towards the development of professional management skills in the major disciplines of the Faculty. In addition, the Faculty has a strong program in higher degree research leading to either the Master of Commerce (Honours) or the Doctor of Philosophy.

The most recent addition to these degrees is the Bachelor of Commerce (Marketing and Hospitality Management) a four year program which combines skills training at TAFE with a double major degree in Commerce. With each degree program it is now possible to take up to three years of training in the Japanese language through the Asian Studies Unit established recently in the Faculty. These initiatives, together with a continuing review of courses and subjects in the light of research, teaching experience and the practical needs of employers ensure that the education provided by the Faculty remain closely focussed on meeting the needs of both students and employers.

There are separate admission quotas for the Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality Management) and the Bachelor of Economics. Students enrolled in the Faculty may apply at the end of each calendar year to transfer from one degree to the other, but approval will not be automatic and will depend on a student's academic record.

In both the Bachelor of Commerce and the Bachelor of Economics a common core of subjects in first year provides the essential foundation for subsequent specialization. The Faculty is concerned to combine strong development of fundamental conceptual issues with emphasis upon the application of knowledge to particular fields of human endeavour. This aim is assisted by the substantial interaction between the community and the Faculty through such avenues as the Information Systems Forum, the Centre for Applied Economic Research, the Japanese Economic and Management Studies Centre, the Australian Centre for Management Accounting Development, the National Centre for Banking and Capital Markets, the Information Technology Research Centre and the Industrial Relations Research Centre, together with the consulting and continuing education activities in fields such as accounting, behavioural science, economics, finance, industrial relations, information systems and marketing.

R. A. Layton
Dean

Calendar of Dates

The academic year is divided into two sessions, each containing 14 weeks for teaching. There is a recess of approximately six weeks between the two sessions and there are short recesses of one week within each of the sessions.

Session 1 commences on the Monday nearest 1 March.

All Faculties (other than Medicine)

	1993	1994
Session 1 (14 weeks)	1 March to 8 April	28 February to 31 March
Recess:	9 April to 18 April 19 April to 11 June	1 April to 10 April 11 April to 10 June
Study Recess:	12 June to 17 June	11 June to 16 June
Examinations	18 June to 6 July	17 June to 5 July
Midyear Recess:	7 July to 25 July	6 July to 24 July
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Session 2 (14 weeks)	26 July to 24 September	25 July to 23 September
Recess:	25 September to 4 October 5 October to 5 November	24 September to 3 October 4 October to 4 November
Study Recess:	6 November to 11 November	5 November to 10 November
Examinations	12 November to 30 November	11 November to 29 November

Important Dates for 1993

January 1993

- F 1 New Year's Day - Public Holiday
- M 11 Term 1 begins - Medicine IV
Term 1 begins - Medicine VI
- M 18 Term 1 begins - Medicine V
- T 26 Australia Day - Public Holiday

February 1993

- T 2 Enrolment period begins for new undergraduate students and undergraduate students repeating first year
- M 8 Re-enrolment period begins for second and later year undergraduate and graduate students enrolled in formal courses. Students should consult the *Re-enrolling 1993* leaflet for their course for details.
- F 26 Last day for acceptance of enrolment by new and re-enrolling students. (Late fee payable thereafter if enrolment approved.)

March 1993

- M 1 Session 1 begins - all courses except Medicine IV, V, VI
Term 1 begins - Australian Graduate School of Management
- Su 7 Term 1 ends - Medicine VI
- M 8 Session 1 begins - University College, Australian Defence Force Academy
- F 12 Last day applications are accepted from students to enrol in Session 1 or whole year subjects
- Su 14 Term 1 ends - Medicine IV
- M 15 Term 2 begins - Medicine IV
Term 2 begins - Medicine VI
- Su 21 Term 1 begins - Medicine V
- M 29 Term 2 begins - Medicine V
- W 31 HECS Census Date for Session 1
Last day for students to discontinue without failure subjects which extend over Session 1 only

April 1993

- F 9 Good Friday - Public Holiday
 S 10 Easter Saturday - Public Holiday
 Mid-session Recess begins
 M 12 Easter Monday - Public Holiday
 Su 18 Mid-Session Recess ends
 Su 25 Term 2 ends - Medicine IV
 Term 2 ends - Medicine VI
 M 26 Anzac Day - Public Holiday

May 1993

- M 3 Term 3 begins - Medicine IV
 Term 3 begins - Medicine VI
 F 7 Term 1 ends - Australian Graduate School of Management
 S 8 May Recess begins - University College, Australian Defence Force Academy
 T 11 Publication of Provisional Timetable for June examinations
 W 19 Last day for students to advise of examination clashes
 Su 23 May Recess ends - University College - Australian Defence Force Academy
 Su 30 Term 2 ends - Medicine V
 M 31 Term 2 begins - Australian Graduate School of Management

June 1993

- T 1 Publication of Timetable for June Examinations
 T 8 Term 3 begins - Medicine V
 F 11 Session 1 ends
 S 12 Study Recess begins
 College of Fine Arts assessment week begins
 Su 13 Term 3 ends - Medicine IV
 Term 3 ends - Medicine VI
 M 14 Queen's Birthday - Public Holiday
 Term 4 begins - Medicine IV
 Term 4 begins - Medicine VI
 Th 17 Study Recess ends
 F 18 Examinations begin
 College of Fine Arts assessment week ends
 F 25 Session 1 ends - University College, Australian Defence Force Academy
 S 26 Mid-year Recess begins - University College, Australian Defence Force Academy
 M 28 Examinations begin - University College, Australian Defence Force Academy

July 1993

- T 6 Examinations end
 W 7 Midyear Recess begins
 S 10 Examinations end - University College, Australian Defence Force Academy
 Su 11 Midyear Recess begins - University College, Australian Defence Force Academy
 Su 25 Midyear Recess ends
 Midyear Recess ends - University College, Australian Defence Force Academy
 M 26 Session 2 begins - all courses except Medicine IV, V, and VI
 Session 2 begins - University College, Australian Defence Force Academy

August 1993

- F 6 Term 2 ends - Australian Graduate School of Management

Last day applications are accepted from students to enrol in Session 2 subjects
 Last day for students to discontinue without failure subjects which extend over the whole academic year.

- Su 8 Term 4 ends - Medicine IV
 Term 3 ends - Medicine V
 Term 4 ends - Medicine VI
 M 16 Term 5 begins - Medicine IV
 Term 4 begins - Medicine V
 Term 5 begins - Medicine VI
 M 30 Term 3 begins - Australian Graduate School of Management
 T 31 HECS Census Date for Session 2
 Last day for students to discontinue without failure subjects which extend over Session 2 only

September 1993

- S 25 Mid-Session Recess begins
 September Recess begins - University College, Australian Defence Force Academy
 Su 26 Term 5 ends - Medicine IV
 Term 5 ends - Medicine VI
 M 27 Term 6 begins - Medicine IV
 Term 6 begins - Medicine VI
 Th 30 Closing date for applications to the Universities Admission Centre

October 1993

- M 4 Labour Day - Public Holiday
 Mid-Session Recess ends
 September Recess ends - University College, Australian Defence Force Academy
 T 5 Publication of provisional timetable for November examinations
 W 13 Last day for students to advise of examination clashes
 Su 17 Term 4 - Medicine V
 T 26 Publication of Timetable for November Examinations
 F 29 Session 2 ends - University College, Australian Defence Force Academy

November 1993

- M 1 Examinations begin - University College, Australian Defence Force Academy
 F 5 Session 2 ends
 Term 3 ends - Australian Graduate School of Management
 S 6 Study Recess begins
 College of Fine Arts assessment week begins
 Su 7 Term 6 ends - Medicine IV
 Term 6 ends - Medicine VI
 Th 11 Study Recess ends
 F 12 Examinations begin
 College of Fine Arts assessment week ends
 F 19 Examinations end - University College, Australian Defence Force Academy
 T 30 Examinations end

December 1993

- Th 23 Last day for acceptance of applications by Admissions Section for transfer to another undergraduate course within the University
 M 27 Christmas Day - Public Holiday
 T 28 Boxing Day - Public Holiday

Comprises Schools of Accounting, Economics, Banking and Finance, Industrial Relations and Organizational Behaviour, Information Systems and Marketing; Department of Legal Studies and Taxation; Asian Studies Unit; Centre for Applied Economic Research; Industrial Relations Research Centre, and Japanese Economic and Management Studies Centre.

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 Robin Kramar, MCom UNSW, PhD Syd.
 Christopher Leggett, MSc Brad.
 John Mathews, MSc PhD Lond.

Lecturers
 Bradon Ellem, BA St'ou, MA Warw., PhD W'gong
 David Morgan, BA Flind.
 Lucy Taksa, BA UNSW
 Christopher Wright, BEc PhD Syd.

Associate Lecturers
 Dianne Fields, BA A.N.U. DipEd Syd.
 Michael O'Donnell, BA Dublin, MA PCL
 Paul Ronfeldt, BCom UNSW

Industrial Relations Research Centre

Director
 Professor D. Plowman

Honorary Visiting Professor
 G. W. Ford

Research Associates
 Associate Professor B. Brooks
 Mr B. Dabscheck
 Dr B. Ellem
 Dr B. Hesketh
 Dr M. Hess
 Mr C. Leggett
 Dr J. Mathews

School of Information Systems

Professor of Information Systems and Head of School
 David Ross Jeffery, BCom Qld., MCom PhD UNSW

Professors of Information Systems
 Cyril Henry Putnam Brookes, BE MEngSc Syd., DPhil Oxf.
 Michael John Lawrence, BSc BE Syd., MS PhD Calif.

Associate Professors
 Robert Hugh Edmundson, MCom PhD UNSW
 Brian Henderson-Sellers, BSc Lond., MSc R'g., PhD
 Leic., FIMA, MACS, MIWEM, MASCE
 Marcus John O'Connor, MCom PhD UNSW, MACS

Senior Lecturers
 Colin Freeman, BSc Adel., MSc Sheff., AALA, MInfSc
 Rodger Jamieson, MCom UNSW, ACA, MACS, CISA,
 MAIRM
 Graham Cedric Low, BE PhD Qld., MChemE
 June Verner, BSc DipSocSc MBS PhD Massey, MNZCS

Lecturers
 Ian Caddy, BSc Syd., BEc Macq., MCom UNSW, DipEd
 I.T.A.T.E.
 John D'Ambr, BBus U.T.S., MCom UNSW, MACS
 Roy Gilbert Dean, MCom(Hons) UNSW, FCPA, AssocTrin
 CollMusicLond
 Geoffrey Dick, BBus U.S.Q., MCom UNSW, FCPA, AACs
 Ami Levantovsky, BSc UNSW, AIEEE
 Gregory Marshall Stephens, MCom UNSW, AASA, CISA,
 MAIM
 Hugo Rehessaar, BA Syd., MCom UNSW, MACS, AIMM

Associate Lecturers
 Tim Brady, BA UNSW, DipEd Syd.
 Gary Feder, BSc LaT., BSc Melb..
 Elaine Leong, BCom (Hons) UNSW
 Peter Parkin, MSc, MA Massey
 Christine Van Toorn, BCom UNSW, AASA, CIS
 Patrick Yau, BSc UNSW

Administrative Assistant
 Leone Saxby, BCom UNSW

School of Marketing

Associate Professor and Head of School
 George Holmes, DipM Liv.Poly., MA Lanc.

Professor of Marketing
 Roger Alexander Layton, MEc Syd., FAIM

Senior Lecturers
 Linden Brown, BEc Tas., PhD UNSW, AASA
 Margaret Craig-Lees, BA(Com) U.T.S., MA UNSW, PhD
 UNSW
 Alan Kenneth Dickson, DipBus C.I.T., BBus V.U.T., MBA
 GradDipBus R.M.I.T., FCPA
 Michael Simons, LLB Melb., MA Macq., GradDipEd U.T.S.,
 FCIA, ATRIF, Barrister
 David Turner, BArch Syd., FRAIA

Lecturers

Marion Burford, BSc Syd., MCom UNSW
 Richard Carter, BCom *Guelph*, MBA *Melb.*
 Lynne Freeman, MAME *Lanc.*, DipAm. *I.M.*, DipMr
M.R.S.(U.K.), MIM, MMRS
 Robert Maclean Hall, BA *N'cle.(N.S.W.)*, PhD *Macq.*
 Roger St George March, BA DipEd Syd.
 Julie Morgan, MCom(Hons) UNSW

Associate Lecturers

Mary Caldwell
 Andrew Catsaras, MCom UNSW
 Kerry Daniel, BBus(HospMgt) *FIT*, MCom UNSW
 Michael Ling, BE MCom UNSW
 Alistair Marshall, MA *Well.*
 Cathi McMullen, BCom UNSW, AssocDip(TravelTour) *STC*

Visiting Fellows

Paul Blanket, MCom UNSW
 Paul Henry, BBus *UTS*
 John Paul, MCom UNSW

Administrative Officer

Nadia Withers, BA UNSW

Associate Professor

Andrew Llewellyn Terry, LL.M. *Cant.*

Senior Lecturers

Peter Desmond Giugni, LL.M. Syd., MScSoc UNSW
 Albert William Lacey, AM, LLB Syd., PhD *Lond.*, MBSC

Lecturers

Cyril William Butcher, LLB *Well.*, LL.M. Syd.
 Bruce Davidson Gordon, BA *Oregon State*, LLB UNSW
 Christopher John Taylor, BA LL.M. Syd.
 Phillippa Claire Weame, BJur LLB *Monash*, LL.M. Syd.

Associate Lecturers

Karen Bubna-Litic, BJur LLB *W.Aust.*
 Denise Haddrill, BCom LLB UNSW
 Barbara Mescher, BJuris LLB UNSW
 Frank Zumbo, BCom UNSW, LLB Syd.

Japanese Economic and Management Studies Centre
Director

Associate Professor W. R. Purcell

Deputy Director

Roger March

Administrative Assistant

Katherine Krilov

Department of Legal Studies and Taxation
Professor of Accounting and Head of Department

John Lawrence Ryan, BA *St.Thomas*, BCL *New Br.*, PhD *Lond.*

Handbook Guide

This Handbook is divided into two main sections comprising undergraduate study and graduate study. Initially, course outlines are presented in each section, providing a guide to the degrees within organizational units. This is followed by a full listing of subject descriptions in each section, which provide full details of subject content, contacts and session/prerequisite details.

As changes may be made to information provided in this Handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

Information Key

The following key provides a guide to abbreviations used in this book:

C	credit points
F	full year (Session 1 plus Session 2)
HPW	hours per week
L	lecture
P/T	part-time
S1	Session 1
S2	Session 2
SS	single Session, but which Session taught is not known at time of publication
T	tutorial/laboratory
U	unit value
WKS	weeks of duration
X	external

Prefixes

The identifying alphabetical prefixes for each organizational unit offering subjects to students in the Faculty of Commerce and Economics follow.

Prefix	Organizational Unit	Faculty/Board
ACCT	School of Accounting	Commerce & Economics
COMP	School of Computer Science & Engineering	Engineering
ECOH	Department of Economic History	Commerce & Economics
ECON	School of Economics, Departments of Econometrics and Economics	Commerce & Economics
FINS	School of Banking & Finance	Commerce & Economics
GENS	Centre for Liberal & General Studies	
GEOG	School of Geography	Applied Science
GERS	Department of German Studies	Arts & Social Sciences
HOSP	School of Marketing	Commerce & Economics
INFS	School of Information Systems	Commerce & Economics

Prefix	Organizational Unit	Faculty/Board
IROB	School of Industrial Relations & Organizational Behaviour	Commerce & Economics
JAPN	Asian Studies Unit	Commerce & Economics
KORE	Asian Studies Unit	Commerce & Economics
LAWS	School of Law	Law
LEGT	Department of Legal Studies & Taxation	Commerce & Economics
MARK	School of Marketing	Commerce & Economics
MATH	School of Mathematics	Science
PSYC	School of Psychology	Biological & Behavioural Sciences
REGS	Division of the Registrar & Deputy Principal	

Faculty Information

Some People Who Can Help You

If you require advice about enrolment, degree requirements, progression within courses or any other general matters, contact The Faculty of Commerce and Economics Students Centre, Ground Floor, John Goodsell Building. (Telephone (02) 6973189, Fax (02) 3137767).

For information and advice about subject content and requirements, contact the appropriate schools.

Higher School Certificate Prerequisites

The Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality), Bachelor of Economics, Bachelor of Commerce/Bachelor of Science, Bachelor of Commerce/ Bachelor of Laws and Bachelor of Economics/Bachelor of Laws courses require students to have achieved a prescribed standard in Mathematics at the Higher School Certificate before an offer of a place will be made. In addition, a number of subjects offered in these courses require students to have achieved a prescribed standard in English at the Higher School Certificate before enrolment in such subjects is permitted.

Current H.S.C. prerequisites, where applicable, are listed in the section *Undergraduate Study: Subject Descriptions* later in this Handbook.

The document containing advice to new students who do not meet English requirements is available from the Registrar and Deputy Principal.

Faculty of Commerce and Economics Enrolment Procedures

All students re-enrolling should obtain a copy of the free leaflet *Re-Enrolling 1993* available from the Faculty of Commerce and Economics Students Centre and the Admissions Office. This booklet provides detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, non-award enrolment, locations and hours of Cashiers, and late enrolments.

Examinations

In subjects under the control of the various schools in the Faculty of Commerce and Economics the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students are advised of the weighting at the commencement of each session.

Supplementary Examinations

Students may be required to sit for an oral and or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 or in early January. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

Use of Calculators

The Faculty of Commerce and Economics has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

Faculty of Commerce and Economics Library Facilities

Students and staff of the Faculty of Commerce and Economics are mainly served by the Social Sciences and Humanities Library. Students in the Department of Legal Studies and Taxation also need to use the Law Library.

The Social Sciences and Humanities Library

This library is designed to serve the specialized reference and research needs of staff, post-graduate students and undergraduate students.

All students are welcome to use the library and to borrow books from it. The main entrance to the Social Sciences and Humanities Library can be reached by taking the lift to Level 4 of the library building.

The Library has a computerised on-line catalogue which provides up-to-date information on books on loan or in Open Reserve. Reference Staff of the Social Sciences and Humanities Library are there to help you use the on-line catalogue. In addition, sets of the Library's microfiche catalogue are available for consultation. Both the on-line catalogue and microfiche catalogue will tell you where in the Library the material you want is located.

Acting Social Sciences and Humanities Librarian: Pam O'Brien

Undergraduate Services

Open Reserve houses books which are required reading and heavily used materials. Closed Reserve houses copies of journal articles. Items in Reserve may only be used within the Library for restricted periods of time. Open and Closed Reserve are on Level 2 of the main Library, on the right as you come in.

Photocopying facilities are available: at the main photocopying area on Level 2; in each of the special subject libraries; in Open Reserve. Charge and assistance are available from photocopying staff on Level 2.

The Audiovisual section includes a collection of tapes and cassettes, including University lecture tapes. Listening facilities are available in the Section. Inquire at the desk on Level 3.

Orientation tours are held at the beginning of the year to help you find your way around the Library. Watch for advertisements in Tharunka and in front of the Library for the times of these tours.

The Law Library

This library caters principally for the library needs of staff and students in the Faculty of Law, but it is also responsible for the extensive collection on taxation. All students are welcome to use the library and borrow books from it. However, most of the materials required by students in the Department of Legal Studies and Taxation are held in the Open Reserve Section on level 2 of the University Library.

Law Librarian: Jackie Patrick

Faculty of Commerce and Economics Library / Reading Room

Officer-in-charge: Pamela Gildea

The library/reading room for undergraduate honours and graduate students in the Faculty of Commerce and Economics is located in the John Goodsell Building. The reading room contains books and periodicals covering a wide range of subjects, and provides photocopying facilities.

During session the reading room is open from 9 am to 9 pm Mondays to Thursdays and 9 am to 5 pm on Fridays.

Out of session the hours are 9 am to 5 pm. The reading room is closed each day between 12.30 - 1.30 pm.

Students wishing to use these library facilities, should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

General Education Requirement

The University requires all undergraduate students to undertake a structured program in General Education as an integral part of studies for their degree.

Among its objectives, the General Education program provides the opportunity for students to address some of the key questions they will face as individuals, citizens and professionals.

There are differing requirements for general education for students commencing before, in, and after 1988. Students must complete a program of general education in accordance with the requirements in effect when they commenced their degree program. Students should consult the appropriate course authority or the Centre for Liberal and General Studies in Morven Brown Building, Room G58.

The program requires students to undertake studies in three categories of the program: The key questions addressed by the Program are:

Category A: The External Context: An introduction in non-specialist terms to an understanding of the environments in which humans function.

Course Requirements: 56 hours

1. Australia and the Development of the World Economy. How do we, can we, generate wealth?
2. Human Inequality. How can we, ought we, distribute wealth, status and power?
3. Science and Civilization. What steps should we take, and what policies should we adopt, in science and technology?
4. Ecosystems, Technology and Human Habitation. What effects do our wealth generating and techno-scientific activities have on the environment?
5. Mass Media and Communication. What are the effects of the new mass media of communication?
6. Australian Society and Culture. What are the key social and cultural influences on Australia today?

Category B: The Internal Context of Assumptions and Values: An introduction to, and a critical reflection upon, the cultural bases of knowledge, belief, language, identity and purpose.

Course Requirements: 56 hours

1. The Self and Society. How do we define ourselves in relation to the larger human community?

2. Changing Conceptions of Human Nature and Well-Being. How do our conceptions of human nature and well being influence both individual and social behaviour?
3. The Pursuit of Human Rationality. What are the prevailing conceptions of and challenges to human rationality?
4. The Use of Language, Images and Symbols. How do language, images and symbols function as means and media of communication
5. The Computer: Its Impact, Significance and Uses. What is the impact of the computer on human society and culture?
6. Beliefs, Values and the Search for Meaning. Which systems of belief and configurations of values are most conducive to the survival and enhancement of the human species and the planet earth?

Category C: An introduction to the design and responsible management of the human and planetary future: An introduction to the systems over which human beings exercise some influence and control. This category is required only of students in four-year professional and honours programs.

The central question to be addressed by students in a systematic and formal way is: For what purpose or purposes will I use my intellectual skills, my expertise, or my technological prowess?

Will these abilities be used, for example:

- in a creative and innovative way?
- to widen the circle of human participation in the benefits they bring?
- to break down the barriers of exclusion and discrimination?
- to enhance the prospects for survival of the human species?
- to enhance the capacity of the planet earth to sustain life?

In the Faculty of Commerce and Economics the Category C requirement is satisfied by discussion of these questions within core subjects of each School. The particular subjects in which Category C issues are addressed are listed under each School's handbook entry.

Students With Disabilities

The University of New South Wales has a policy of equal opportunity in education and seeks wherever possible to ensure maximum participation of students with disabilities.

The University offers a range of assistance: examination support; specialized equipment; educational support; parking provisions; library assistance.

A Resource Guide for students and staff with disabilities and a map showing wheelchair access is available from the Adviser to students with Disabilities, the EEO Unit, the Library and the Students' Union.

It is advisable to contact the Adviser to Students with Disabilities during the enrolment period, to discuss any special needs you may have.

The Adviser can be contacted on 697-5418 or at the Student Services Huts, Physics Road (near Barker Street).

Student Clubs and Societies

Students have the opportunity of joining a wide range of clubs and societies. Many of these are affiliated with the Students' Union. There are numerous religious, social and cultural clubs and also many sporting clubs which are affiliated with the Sports Association.

Clubs and societies seeking to use the name of the University in their title, or seeking University recognition, must submit their constitutions either to the Students' Union or the Sports Association if they wish to be affiliated with either of these bodies, or to the Registrar and Deputy Principal for approval by the University Council.

The Commerce Society

The U.N.S.W. Commerce Society is a student run, non-profit organisation of which every student enrolled in a Bachelor of Commerce or Economics is automatically a member. The Society operates as both a social and a business club and is widely respected amongst students in both these roles.

Throughout the year the committee organises a series of functions including regular Pizza and Beer luncheons, an annual Ball, a harbour cruise and a variety of industry relevant seminars.

To finance these events the Society seeks annual sponsorship.

In 1991 Price Waterhouse continued its provision of considerable financial support and service in its role as the major sponsor. Additionally Mallesens Stephen Jaques, a large commercial law firm, expanded our sponsorship base to cover the Commerce/Law overlap within the University. The aid provided to the Society through these firms is invaluable, and will hopefully continue well into the 1990's.

The Annual General Meeting of the Society is held late in second session when the Executive Committee is elected.

President: Vacant

Vice-President: Vacant

(Mail to: 1st floor, John Goodsell Building, UNSW.)

AIESEC

AIESEC is a unique world-wide organization of Business and Management students, with committees in over five hundred campuses around the world. The UNSW Local Committee, besides serving the aims of AIESEC International is a most active social club within the Faculty of Commerce and Economics.

AIESEC has two primary aims: 1. To promote better understanding and co-operation among nations, especially the students of those nations. 2. To allow those students to improve their preparation for careers in Business and Commerce by gaining valuable experience.

AIESEC runs an international student exchange program, whereby students are matched to training programs and jobs that are offered by companies worldwide. These traineeships are available in the areas of accounting, economics, marketing, management, personnel and computer science.

On traineeships, students can complement their studies with practical experience, earn award wages and, with the help of counterparts in other countries, enjoy the experience of living overseas. At the same time, the company acquires a highly qualified person of its own specifications.

At home AIESEC offers the opportunity to deal with leaders of industry and commerce and to develop talents within the organization itself. It also helps bridge the gap between students and academics and the business community.

The name, AIESEC, stands for the Association Internationale des Etudiants en Sciences Economiques et Commerciales. It was established in 1948 by representatives from 12 universities in seven European countries, and has grown to embrace over 500 universities and other tertiary institutions in 70 countries. It involves more than 50,000 students, and has matched over 100,000 traineeships since its inception.

AIESEC, run by the students and for the benefit of students is a non-profit, non-political organization. Membership is \$10 per annum and all interested students are encouraged to join and be part of AIESEC's many social activities. Watch AIESEC's newsboard on the ground floor of the John Goodsell Building for more information on meeting times.

For further information contact:

AIESEC

Union Box 48A

The University of New South Wales

Kensington, NSW 2033

or Telephone (02) 697 5454 c/o University Students' Union and leave a message.

Business Students Association

The BSA is one of the largest clubs available for Commerce and Economics students at the University of NSW, with between 1000 and 2000 members each year.

It provides social activities for students, giving them the chance to make new friends, as well as an opportunity to receive advice and support on university life from other students.

The BSA provides career related events and talks on topical issues in all areas of business, including various subjects such as finance, accounting and marketing.

The BSA is also involved with creating new activities and obtaining sponsorship from a wide range of Australia's leading companies, bringing students in contact with many prospective employers.

For further information please write to:

Business Students Association
Union Box 20A
The University of New South Wales
Kensington NSW 2033.

The Economic Society of Australia

Students are eligible for membership of the Economic Society of Australia at a concessional rate through the New South Wales branch. The Branch's financial year commences on 1st April and the student subscription rate is \$25 per annum compared with a full subscription rate of \$50 per annum. This concession applies to full-time students. Application for membership forms are available from the School of Economics office and require the attestation of a University staff member. Membership forms and information about the Society are also available from: The Hon Secretary, The Economic Society of Australia (NSW branch), PO Box 211, Mosman, NSW 2088.

Members receive the Society's journals, The Economic Record and Economic Papers. They may also subscribe at concessional rates to The Australian Quarterly. Meetings are held each month. The Branch also holds an annual Winter School and other functions at which current economic topics are discussed.

The University of New South Wales Japanese Society

The UNSW Japanese Society is run by students and is affiliated with the Students Union. Membership is open to all students of Japanese and anyone with an interest in Japanese culture.

The main aims of the Society are to:

1. supplement the Japanese language course by providing students with the opportunity to practise their language skills with native speakers in an informal atmosphere;
2. provide means of communication outside the classroom between language students and staff;
3. promote better understanding between Japanese and Australian people;
4. keep members informed with regard to Japanese-related events, cultural or otherwise.

Activities are held regularly and are advertised on the Japanese Society's noticeboard outside the Japanese Economic and Management Studies Centre, John Goodsell Building, Room G29.

For further information, please contact:

UNSW Japanese Society
c/o The Japanese Economic and Management Studies Centre
P.O. Box 1,
Kensington NSW 2033
Telephone (02) 697-3397

Statistical Society of Australia: New South Wales branch

The branch offers Student Membership to bona fide students. The current subscription for a student member is \$30 per annum.

The branch holds seven Ordinary Meetings each year, as well as an Annual General Meeting in March. In addition, special meetings are arranged to present lectures by noted visitors. The branch conducts symposia for the study and discussion of particular statistical techniques or of statistical methods in a specialized field. In 1992 and every second year the Society holds its Australian Statistical Conference. Branch members pay reduced rates for attendance at both the symposia and the conferences.

In 1992, the branch awarded for the first time, scholarships valued at \$1000 for students enrolled in a fourth Honours year in Statistics. These awards will be made annually.

Members of the branch receive the Australian Journal of Statistics (3 issues per year) and the Society's Newsletter (4 issues per year).

Requests for further information and for Application for Membership forms should be sent to the Honorary Secretary, Dr Ann Eyland, Women's College, University of Sydney, NSW 2006. Telephone (02) 5571 195

Market Research Society of Australia NSW Division

Market research is the systematic collection and objective recording, classification, analysis and presentation of data concerning the behaviour, needs, attitudes, opinions, motivations, etc. of individuals and organizations (commercial enterprises, public bodies, etc) within the context of their economic, social, political and everyday activities. It includes social research, insofar as this uses similar approaches and techniques in its study of issues and problems not directly connected with the marketing of goods and services, and also industrial marketing research and desk research especially where these are concerned with the acquisition of original data from the field and not simply the secondary analysis of already available data.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia since 1955, the Society has over 1100 members in its five State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and 'workshops' on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly Newsletter, and a bi-annual journal, The Australian Marketing Researcher. At the regular monthly meetings a variety of papers on marketing research is discussed. It also makes available an annual award to marketing students.

A fully affiliated branch of the Society operates on campus as the UNSW Marketing Society (see entry following.) It also makes available an annual award to marketing students.

Membership fees are: \$25 joining fee, Full \$150, Associate \$175, Student \$75. Address: Marketing Research Society of Australia, NSW Div, PO Box 697, North Sydney, NSW 2059 (Telephone (02) 955 4830, fax (02) 955 5746). Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students. It offers a unique opportunity for marketing students to develop their management and social skills. Each year, the success of the Society depends on the interest of the students themselves.

There is no membership fee for the Society. Fund raising helps finance various functions held by the Society, and to facilitate communication of necessary information.

The main objectives of the Society are: 1. to supplement the marketing course by developing close links with industry; 2. to represent marketing students in activities on campus; 3. to sponsor seminars, case studies and visiting guest speakers; 4. to provide an opportunity for marketing students to develop their management and communication skills; and 5. to organize social activities for marketing students and friends.

For further information contact:

The School of Marketing Office, 3rd Floor, John Goodsell Building or Tim Bock, Telephone (02) 719 8265; Julie n Klettenberg, Telephone (02) 327 5391.

The Marketing Graduates Association

The MGA is open for membership to all UNSW Marketing graduates from both undergraduate and postgraduate degree courses.

Since the inception of the School of Marketing over 2000 degrees have been awarded. By joining the MGA as a graduate you become a member of what has become a very select and influential international body of corporate and social decision makers. The MGA offers the formal mechanism for maintaining the link between all Marketing graduates.

The MGA regularly sponsors professional and social meetings. Part of the MGA's charter is continuing professional development. Through its link with the School of Marketing members of the MGA can benefit from seminars and discussion of business issues by local and international speakers. Membership of the MGA provides members with access to a widespread and influential network of colleagues who share a unique educational experience.

For membership enquiries and fees please contact:

The Secretary of the Marketing Graduates Association
Ms Julie Morgan
School of Marketing
c/- Tel. 697-3652

or by writing to:

School of Marketing
The UNSW
P.O.Box 1
Kensington 2033.

The Industrial Relations Society of New South Wales

The Industrial Relations Society of New South Wales, formed in 1958, was the first organization of its type to be formed in Australia.

Its objects are to organize and foster discussion, research, education and publication within the field of industrial relations. From its inception it has been highly successful in furthering its objectives and in bringing together representatives of trade unions, employers and government, the legal profession and academics, all of whom have contributed to the promotion of better industrial relations.

The proven success of the New South Wales Society is reflected by the fact that similar societies have been formed in each of the states of the Commonwealth and also in Papua New Guinea. This has also enabled the formation of a federal body, the Industrial Relations Society of Australia (composed of representatives of state societies) which is affiliated to the International Industrial Relations Association.

Participation in the activities of the Society enables a free exchange of opinions, an understanding of the other person's point of view, new friendships and personal relations, all being factors designed to create goodwill and understanding in the fields of industrial relations. All members receive a copy of the quarterly publication *Journal of Industrial Relations*. Regular activities include luncheons, occasional discussion groups and an annual convention.

Membership fees are payable each financial year and for the 1992/1993 financial year are approximately \$26 for bona fide fulltime students and \$50 for ordinary membership. The precise fee is available on the application form for membership. Enquiries should be addressed to:

The Honorary Secretary
Industrial Relations Society of NSW
GPO Box 4479
Sydney 2001

Accounting Students' Register

The Australian Society of CPAs enables all accounting students to be affiliated to Australia's largest professional accounting body through the ASR. Membership of the ASR offers many services including: access to one of the best accounting libraries in Australia; discount on purchase price of the *Members Handbook*, which contains the *Australian Accounting Standards* (a required text); subscription to the Society journal *The Australian Accountant*; access to seminars and courses organised by the Society.

For further information and application forms for the Accounting Students' Register, contact the Education Officer, Australian Society of CPAs, P.O. Box Q290, Queen Victoria Building, Sydney, NSW 2000 or phone (02) 262-6200; or the Society's Liaison Officer on Campus, Ms Lyn Barkess, School of Accounting, M.B. G42, Telephone (02) 697 3225.

Banking Students' Register

The Australian Institute of Bankers has a special category of subsidized membership for full-time students enrolled in the Faculty of Commerce and Economics who are interested in financial markets issues and are contemplating a future career in the banking and finance industry.

The benefits of student membership include receiving the AIB journal, The Australian Banker, the opportunity to attend professional development functions organised by the NSW State Committee (66 King Street, Sydney, Telephone (02) 262 1249), access to the Institute's library and information on the educational requirements for professional awards offered by the AIB. Application forms for student membership can be obtained from the Office of the School of Banking and Finance.

Schools, Departments and Teaching Units

The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

Bachelor of Commerce BCom

School of Accounting

Head of School

Professor K. T. Trotman

Administrative Officer

Colin Withers

Accounting is concerned with the provision of information for the management of economic resources and activities by means of measurement, communication and interpretation of financial data; with the development of information systems; and with the financial accountability and management of business and public enterprises.

The profession of accountancy has developed into two general classes, namely, the accountant in public practice and the accountant in industry, commerce and government. The former provides to clients services such as auditing corporate annual accounts, advising on taxation and business matters, designing computer and other forms of information systems, liquidating or resuscitating failing businesses and management consulting. The accountant in industry, commerce and government is generally concerned with assisting in the financial management of the organization, including the design, control and operation of computer systems, internal auditing and the preparation of periodic financial statements. The demand for accounting graduates has been and continues to be extremely strong.

For students enrolling in 1993 for the first time and who wish to prepare for professional practice in Accounting a sample course outline follows. However, students who enrolled prior to 1989 are advised to refer to the School for details.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
LEGT7711 Legal Environment of Commerce

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2

Session 1

ACCT2522 Accounting and Financial Management 2A
FINS2613 Business Finance 2A
LEGT7721 Legal Transactions in Commerce
Economics Option

Session 2

ACCT2542 Accounting and Financial Management 2B
LEGT7741 Legal Organization of Commerce
Option*
Option*

Year 3

Session 1

ACCT3563 Accounting and Financial Management 3A
LEGT7751 Taxation Law
Option*

Session 2

ACCT3583 Accounting and Financial Management 3B
ACCT3708 Auditing
Option*

**Two options must satisfy the General Education Requirement. The other 2 options may be additional subjects related to Accounting, Banking and Finance, Information Systems or Legal Studies and Taxation.*

Students with a good academic record are encouraged to enter the Honours course in Accounting in the second year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the Head of School before the student enrolls in Year 2 of the full-time course or in the third stage of the part-time course. Applications should be addressed to the Faculty of Commerce and Economics Students Centre as soon as

possible after the publication of results in the year concerned.

Before finalizing their enrolment, students are advised to discuss their requirements with staff members from the School of Accounting to ensure that all possible subject combinations are given consideration.

School of Banking and Finance

Head of School

Professor I. G. Sharpe

Administrative Assistant

Inge Mayne

Finance is the study of financial and capital markets. It is concerned with decision making within those markets, and how values or prices of financial assets are determined. It is concerned with investment decisions (for example portfolio selection), financing decisions of a firm (dividend policy, debt and equity structures, and lease purchase decisions), and the development of risk hedging strategies so as to minimise the damaging effects of adverse movements in share prices, interest rates, exchange rates, and other uncertainties.

A student may specialise in Finance or combine Finance with Accounting, Econometrics, Economics, Information Systems, Japanese Studies, Mathematics, Marketing or Law. Depending on the program selected, Finance provides training for a wide range of vocations including: corporate financial managers or treasurers; portfolio managers for trust funds, superannuation funds and insurance companies; investment analysts and financial researchers in stockbroking firms, merchant banks, trading banks and government departments; and management consultants and takeover specialists in corporate advisory divisions of merchant banks, public accounting firms, and management consulting firms.

Deregulation of Australia's financial system increased the demand for finance graduates, while students with double majors in Finance and Accounting, Economics, Information Systems, Marketing or Japanese Studies have good long-term career prospects.

School of Information Systems

Head of School

Professor D. R. Jeffery

Administrative Assistant

Leonie Saxby

Information Systems is concerned with planning, analysis, design and operation of computerized systems used to process information in commerce, industry, government and research organizations. The data processing needs of the organization are studied by systems analysts. Solutions to these needs, generally involving computerized

equipment, are determined and systems of processing information are designed and implemented.

Graduates often follow careers as programmers, systems analysts, business analysts, information technology specialists, data administrators, EDP auditors and database administrators. Major employers of Information Systems graduates include government departments, banks, oil companies, insurance companies, large manufacturing enterprises, retail companies, service industries, universities and other research organizations, and computer marketing organizations.

School of Economics

Head of School

Professor R. D. Milbourne

Executive Assistant to Head of School

Dr. David Meredith

The School of Economics offers full-time and part-time courses leading to the degrees of Bachelor of Commerce and Bachelor of Economics with specializations in economics, econometrics or economic history. The full-time courses extend over three years for a degree at Pass level and four years for a degree at Honours level; the part-time courses extend over six years for a degree at Pass level and seven years for a degree at Honours level.

A joint degree in economics and Asian studies is offered within the School. The School of Economics and the School of Banking and Finance offer a joint degree in economics and finance, the School of Economics and the School of Industrial Relations and Organizational Behaviour offer a joint degree in economics and industrial relations and the School of Economics and the School of Marketing offer a joint degree in economics and marketing.

The School of Economics and the School of Banking and Finance also offer a course in econometrics and finance leading to the degree of Bachelor of Commerce.

The core requirements of the Bachelor of Economics courses comprise three years of training in modern economic analysis, instruction in quantitative methods and techniques, an in-depth analysis of a field of economics or econometrics and, in most cases, some exposure to economic history. Through the common first year program in the Faculty of Commerce and Economics, students are given an introduction to accounting. The Bachelor of Economics courses are sufficiently flexible to allow students to pursue other interests to the extent of a major outside the School or the Faculty. The specialization in economics provides a basic training in economics which is suitable for a wide range of careers in the private and public sectors of the economy. Students preparing for a career in banking or other financial institutions are advised to enrol in the joint Bachelor of Economics degree in economics and finance or the joint Bachelor of Commerce degree in econometrics and finance.

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course, are encouraged to apply for enrolment for the Honours course. Students who wish to become professional economists,

econometricians or economic historians are strongly advised to take the Honours course. Applications must be approved by the Head of School before the student enrolls in the second year of the full-time course, or in the third stage of the part-time course. Applications should be addressed to the Head of School as soon as possible after the publication of the results in the year concerned.

School of Industrial Relations and Organizational Behaviour

Head of School
Professor D. H. Plowman

Administrative Assistant
Karen Hooper

Industrial Relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise for the individual, trade unions, employers and governmental bodies in respect of work.

The specialization in industrial relations provides a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial relations or manpower specialists with government bodies and international labour organizations.

The courses in Organizational Behaviour bring together the findings and techniques of individual, social and industrial psychology, sociology and other major social sciences in understanding human behaviour in organizations and the role of private, public and voluntary organizations in modern society.

The structure, functions and design of complex organizations, their management, the ways in which they change in response to external and internal forces, the significance of technology and culture and methods of managing change are some of the major issues dealt with. The courses constitute a significant adjunct and complement to more "technical" studies eg accounting, finance, information systems, economics, marketing, industrial relations and contribute to a broader appreciation of problems and methods of general and functional management.

The subjects in human resource management provide a strong grounding in the policies and processes involved in managing people. These policies are increasingly being influenced by corporate strategy and business plans and are often seen as the key to enhancing organisational productivity. However, for these policies to be effective, it is essential to understand the way the dynamics within

organisations influence the way policies are implemented. It is also imperative to understand how the legislative, social and political constraints affect the way these policies are developed and operate in practice.

A major or minor in human resource management provides a strong basis for anyone who is involved in managing people in work or non-work organisations. Specialists in human resource management are increasingly sought after in private and public sector organisations.

A sequence of subjects in human resource management makes an excellent combination with industrial relations.

School of Marketing

Head of School
Associate Professor G. Holmes

Administrative Officer
Nadia Withers

Marketing is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate courses leading to the award of the degrees of Bachelor of Commerce and Bachelor of Economics for undergraduates with a special interest in and aptitude for marketing positions.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance, information systems, and economics. Students who have met the requirements of any of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the course includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The Honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. The course is broadly based in a number of disciplines in order to give the prospective marketing executive a comprehensive training that will reflect the practice of marketing in both the private and public sectors.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical analysis in market research will probably have availed themselves of the option to do extra work in mathematics.

An undergraduate course in hospitality and management was introduced in 1989. This course adds hospitality management subjects to the full range of marketing subjects. These additional subjects include human resource management, tourism and hospitality law, together with hospitality management for hotels, resorts and restaurants. Graduates will find careers in major hotels and resorts, both in general management as well as in marketing.

Department of Legal Studies and Taxation

Head of Department

Professor J. L. Ryan

The role of the Department of Legal Studies and Taxation is to provide legal training for Commerce students so that they are aware of the complicated legal problems which may arise in commercial transactions. The courses provide information to enable students to comprehend the methodology of the legal system and in particular the rationale behind individual rules of law.

It is a long-standing aim of the Department to concentrate on the wide range of legal problems which usually arise in commerce, and courses are designed to equip students with basic skills in providing solutions. Considerable time is devoted to the law of taxation and the constantly changing scene in that topic. While the Department does not aim to turn out trained lawyers, its goal is to alert students to the legal complications they will face in their professional lives.

Asian Studies Unit

Head of Unit

Associate Professor W. R. Purcell

Administrative Assistant

Katherine Krilov

The study of Asian languages, culture and business practices has become increasingly important to Australia's economic future. The shift in the focus of the world economy to Asia and Australia's geographical proximity to the region has meant that Australia's future has become inextricably linked to developments in the region. In terms of Australia's interactions with Asia, Japan is the pre-eminent country of interest, as a major source of tourists, a provider of capital for manufacturing and service industries and as a market for Australian products. The demand for graduates with Japanese language training is high, particularly in the areas of banking and finance, accounting, law, hospitality management, property development and trade-related services.

The Asian Studies Unit offers both a three and a four year Japanese language sequence. Joint degree programs in Japanese language and area studies can be undertaken in conjunction with the major disciplines taught within the Faculty. These include the degrees of Bachelor of Commerce (Accounting and Japanese Studies); BCom (Finance and Japanese Studies); BCom (Marketing and Japanese Studies); BCom (Human Resource Management and Japanese Studies); and Bachelor of Economics (Economics and Asian Studies).

In 1993, studies in the Korean language will be offered for the first time.

Professional Recognition of Courses offered by the Faculty of Commerce and Economics

The degree courses offered by this Faculty are recognized by professional organizations in accordance with the details set out below:

The Australian Society of CPAs

The Australian Society of CPAs has accepted this University as an approved tertiary institution for the purpose of the Society's membership qualifications.

Graduates who commenced a Bachelor of Commerce degree course before 1991 are able to qualify for Associate Membership if their course includes:

- ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)
- ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours)
- ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours)
- ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)
- FINS2613 Business Finance 2A
- INFS1602 Computer Information Systems 1
- LEGT7711 Legal Environment of Commerce
- LEGT7721 Legal Transactions in Commerce

Graduates commencing in 1991 or later must include three subjects from one of the following groups in addition to the subjects listed above in order to qualify for Associate Membership:

Professional Accounting:

- ACCT3708 Auditing or
 - ACCT3718 Auditing (Honours)
 - LEGT7741 Legal Organization of Commerce
 - LEGT7751 Taxation Law
- or

Finance:

- FINS2612 Australian Capital Markets
 - FINS2624 Investments or
 - FINS2714 Investments (Honours)
- Plus one of
- FINS3625 Applied Corporate Finance or
 - FINS3715 Applied Corporate Finance (Honours)
 - FINS3630 Bank Financial Management
 - FINS3631 Risk and Insurance
 - FINS3632 Regulation in Capital Markets
 - FINS3633 Real Estate Finance and Investment
 - FINS3634 Lending and Liquidity Management
 - FINS3635 Options, Futures and Risk Management Techniques

or

Information Systems

- INFS2603 Computer Information Systems 2
- Plus two of
- INFS2609 Computer Information Systems Technology
 - INFS3605 Computer Systems Implementation

- INFS3607 Distributed Computer Systems
- INFS3608 Database Systems
- INFS3611 Information Systems Development

Graduates who commenced the MCom course in Professional Accounting prior to 1991 will be eligible for associate membership of the Australian Society of CPAs on completion of the professional requirements. Graduates who commence the course in 1991 or later are advised to contact the Society in writing for current requirements.

The MCom degree in Auditing, External Reporting, Management Accounting, Taxation or Treasury is recognised as the postgraduate study requirement for Specialist designation in the appropriate discipline.

Students seeking professional recognition are also advised to contact the Society in writing for current requirements.

The Institute of Chartered Accountants in Australia.

Graduates who have completed the Bachelor of Commerce degree course are eligible under the Institute's new admission requirements to enter the 'Professional Year' leading to membership, provided they have included in their course the following subjects:

- ACCT2522 Accounting and Financial Management 2A or
- ACCT2532 Accounting and Financial Management 2A (Honours)
- ACCT2542 Accounting and Financial Management 2B or
- ACCT2552 Accounting and Financial Management 2B (Honours)
- ACCT3563 Accounting and Financial Management 3A or
- ACCT3573 Accounting and Financial Management 3A (Honours)
- ACCT3583 Accounting and Financial Management 3B or
- ACCT3593 Accounting and Financial Management 3B (Honours)
- ACCT3708 Auditing or
- ACCT3718 Auditing (Honours)
- FINS2613 Business Finance 2A
- INFS1602 Computer Information Systems 1
- LEGT7711 Legal Environment of Commerce
- LEGT7721 Legal Transactions in Commerce
- LEGT7741 Legal Organization of Commerce
- LEGT7751 Taxation Law

Students are also advised to contact the Institute in writing for current requirements.

The Institute of Chartered Secretaries and Administrators

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations. Graduates completing the Accounting course for the degree of Bachelor of Commerce are granted exemption from twelve of the fifteen subjects prescribed in the Institute's examination syllabus, provided they include in their course the required subjects as set down in the Institute's information sheet covering exemptions granted to Universities and teaching bodies in New South Wales.

To satisfy the educational criteria, an applicant must:

- (a) hold a 'relevant' undergraduate degree, i.e. one with a major in at least one of the following four areas: Accounting, Information Systems/Computing, Economics/Finance,

Marketing

and:

- (b) have included or additionally passed at least one unit in each of the following three areas: Strategic Management, Financial Management, Corporate Law

These units must be accredited by the Institute, whether offered within an undergraduate degree or diploma.

Students are also advised to contact the Institute in writing for any changes in current requirements. Application for membership forms are available from the Registrar, GPO Box 1594, Sydney 2001. Applicants are to provide details of their work experience, academic qualifications and an application fee.

The Australian Computer Society

The Australian Computer Society recognizes that students who have completed the requirements for the award of the Bachelor of Commerce degree have achieved the standard of knowledge required for Level 1 entry to membership if they have included in their course any six (6) subjects from INFS1602 Computer Information Systems 1, INFS2603 Computer Information Systems 2, INFS3605 Computer Systems Implementation, INFS3607 Distributed Computer Systems, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS4805 Information Systems Auditing. In addition the Society recognizes that students who have successfully completed any four or five of the above subjects have achieved the standard required for Level 2 entry to membership and successful completion of any three subjects from the above list for Level 3 entry.

Students who have completed the Master of Commerce degree course are recognized as having achieved the standard of knowledge required for Level 1 entry if they have successfully completed any five subjects from:

- INFS3605 Information Systems Implementation
- INFS3608 Database Systems
- INFS3611 Information Systems Development
- INFS5905 Information Systems Auditing
- INFS5953 Advanced Systems Management
- INFS5983 Information Systems and Telecommunications
- INFS5986 Research Topics in Information Systems 1
- INFS5987 Research Topics in Information Systems 2
- INFS5988 Information Systems A
- INFS5989 Information Systems B
- INFS5991 Decision Support Systems

and for Level 2 if they have included in their course any three or four of the subjects listed.

The Securities Institute of Australia

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to graduates who have completed finance subjects offered in the BCom, BEc or MCom degree courses.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

The Australian Institute of Bankers.

The educational requirements for Senior Associate status will be satisfied if graduates from any of the following BCom and BEc degrees include in their study programs

FINS2612 Australian Capital Markets
 FINS3630 Bank Financial Management
 and at least one of
 FINS3616 International Business Finance
 FINS3632 Regulation in Capital Markets or
 FINS3634 Lending and Liquidity Management:

BCom (Finance)
 BCom (Finance/Marketing)
 BCom (Finance/Japanese Studies)
 BCom (Economics/Finance)
 BCom (Econometrics/Finance)
 BCom (Accounting/Finance)
 BCom (Finance/Information Systems)
 BCom/LLB (Finance)
 BCom/BSc (Finance/Mathematics)
 BEc (Economics/Finance)

The Master of Commerce Degree in Finance or Treasury
 is accepted for Senior Associate membership of the
 Institute if the course includes the subjects

FINS5512 Australian Capital Markets
 FINS5530 Financial Institution Management
 and at least one of
 LEGT5561 Legal Aspects of Finance
 FINS5516 International Corporate Finance or
 FINS5534 Lending and Liquidity Management.

Students are also advised to contact the AIB for current requirements.

The Financial Planning Association of Australia

The Financial Planning Association of Australia allows
 exemptions in their Diploma of Financial Planning course
 for students who successfully complete:

FINS3631 Risk and Insurance
 and
 LEGT7751 Taxation Law

Course Outlines

Undergraduate Study

Undergraduate Courses Offered In 1993

BCom Course Code 3501

Major	Page No.	Program Code
Accounting (Pass) (3481*)	33	1000
Accounting (Honours) (3481*)	34	1010
Accounting and Economics (Pass) (3503*)	35	1200
Accounting and Finance (Pass) (3485*)	35	1300
Accounting and Finance (Honours) (3485)	36	1310
Accounting and Finance (Honours in Accounting)	36	1311
Accounting and Finance (Honours in Finance)	37	1312
Accounting and Information Systems (Pass) (3483*)	38	1500
Accounting and Information Systems (Honours) (3483*)	39	1510
Accounting and Japanese Studies (Pass) (3504*)	40	1800
Econometrics and Finance (Pass) (3562*)	40	2301
Econometrics and Finance (Honours 40 in Finance) (3562*)	41	2314
Economics and Finance (Pass) (3548*)	42	2300
Economics and Finance (Honours in Finance) (3549*)	42	2312
Finance (Pass) (3482*)	43	3000
Finance (Honours) (3482*)	43	3010
Finance and Information Systems (Pass) (3534*)	44	3500
Finance and Information Systems (Honours in Information Systems) (3536*)	45	3512
Finance and Information Systems (Honours in Finance) (3537*)	45	3511
Finance and Japanese Studies (Pass) (3533*)	46	3800
Finance and Japanese Studies (Honours)	47	3810
Finance and Japanese Studies (Honours in Finance)	47	3811
Finance and Marketing (Pass) (3492*)	48	3600
Finance and Marketing (Honours in Finance) (3496*)	49	3614
Finance and Marketing (Honours in Marketing)	49	3612
Human Resource Management (Pass) (3498*)	50	4001
Human Resource Management (Honours) (3498*)	51	4015

Major	Page No.	Program Code
Human Resource Management and Japanese Studies (Pass) (3489*)	51	4800
Industrial Relations (Pass) (3486*)	52	4000
Industrial Relations (Honours) (3486*)	53	4010
Information Systems (Pass) (3484*)	53	5000
Information Systems (Honours) (3484*)	54	5010
Marketing (Pass) (3480*)	55	6000
Marketing (Honours) (3480*)	55	6010
Marketing and Accounting (Pass) (3493*)	56	6100
Marketing and Accounting (Honours in Marketing)	56	6111
Marketing and Economics (Pass)	57	6200
Marketing and German Studies (Pass) (3488*)	58	6900
Marketing and Human Resource Management (Pass) (3499*)	58	6400
Marketing and Information Systems (Pass)	59	6500
Marketing and Information Systems (Honours in Information Systems)	59	6512
Marketing and Information Systems (Honours in Marketing)	60	6511
Marketing and Japanese Studies (Pass) (3494*)	61	6800
Marketing and Japanese Studies (Honours in Marketing)	61	6811

BCom Marketing and Hospitality Management (Pass) Course Code 3491

Co-operative Program BCom Course Code 3501

Accounting Co-operative Program (Pass) (3509*)	63	1091
Accounting and Finance Co-operative Program (Pass) (3508*)	64	1390
Accounting and Information Systems Co-operative Program (Pass) (3506*)	64	1590
Accounting and Japanese Studies Co-operative Program (Pass) (3507*)	64	1890

* Previous course code.

BEC

Course Code 3541

Major	Page No.	Program Code
Econometrics (Pass) (*3561)	66	2001
Economic History (Pass) (*3591)	66	2002
Economics (Pass) (*3531)	67	2000
Economics (Honours) (*3531)	67	2010
Economics and Accounting (Pass) (*3544)	68	2100
Economics and Asian Studies (Pass) (*3532)	68	2800
Economics and Asian Studies (Honours) (*3532)	69	2810
Economics and Econometrics (Honours) (*3581)	70	2210
Economics and Economic History (Honours) (*3592)	70	2215
Economics and Finance (Pass) (*3547)	71	2302
Economics and Finance (Honours) (*3547)	71	2310
Economics and German Studies (Pass) (*3542)	72	2900

Major	Page No.	Program Code
Economics and Human Resource Management	73	2401
Economics and Industrial Relations (Pass) (*3557)	73	2400
Economics and Industrial Relations (Honours) (*3557)	74	2410
Economics and Marketing (Pass)	74	2600
Industrial Relations (Pass) (*3551)	75	4002
Co-operative Programs		
BEC		
Course Code 3541		
Economics and Accounting Co-operative Program (Pass) (3543*)	75	2190
* Previous course code.		

Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics

For rules relating to courses which are no longer offered to new students, please refer to the 1992 or earlier Commerce Faculty Handbook/s. Copies of these rules are also available from the Faculty of Commerce and Economics Student Centre.

Preliminary

Rule 1

The degrees of Bachelor of Commerce or Bachelor of Economics may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2

Students not completing the requirements of two majors must choose options so that they complete a 'disciplinary minor' in a discipline other than their major. A 'disciplinary minor' is defined as four approved session units of which no more than two may be first year units.

Details of current disciplinary minors are shown following Rule 15.

Rule 3

Candidates are admitted to either the Bachelor of Commerce or the Bachelor of Economics course. There is no automatic transfer between the Bachelor of Commerce

and the Bachelor of Economics courses. Candidates may seek to transfer between degrees and decisions will be made by the Faculty Admissions Committee.

Rule 4

A person on whom the Pass degree of Bachelor of Commerce or Bachelor of Economics has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce or Bachelor of Economics.

Rule 5 - Passing in a Subject

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

- (1) attend such lectures, seminars and tutorials as may be prescribed in that subject;
- (2) complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;
- (3) pass the examination or examinations in that subject.

Rule 6 - Minimum Time for Completion

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Rule 7 - Normal Program

Except in exceptional circumstances, a candidate will not be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student.

Rule 8 - Nomination of Program

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year. A candidate may change from one program to another but not more than once per year. The change requires the approval of the course authority and unless it is a transfer between a pass and an honours program, the change must be completed before enrolment is finalized for the particular year.

Rule 9 - Course Requirements

Bachelor of Commerce 3501, 3491

To complete the requirements for the award of the degree of Bachelor of Commerce,

(i) candidates enrolled in a pass degree program with specialization in one discipline shall pass 22 subjects and candidates enrolled in a pass degree program with specialization in two disciplines shall pass 24 units;

(ii) all candidates must pass:

(a)

ACCT1501 Accounting and Financial Management 1A
ACCT1511 Accounting and Financial Management 1B
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1202 Quantitative Methods A
ECON1203 Quantitative Methods B

(b) one second year subject offered by the School of Economics

(c) one 56-hour or two 28-hour Category A General Education subject(s) and one 56-hour or two 28-hour Category B General Education subject(s);

(d) thirteen other subjects as prescribed for the program where the specialization is in one discipline or fifteen other subjects as prescribed for the program where the specialization is in two disciplines;

(iii) candidates enrolled in an honours program shall pass additional units as prescribed including a thesis and research seminars in their final year;

(iv) candidates enrolled in a four-year program must also satisfy the Category C requirements of the General Education Program.

Bachelor of Economics 3541

To complete the requirements for the degree of Bachelor of Economics,

(i) candidates enrolled in a program with specialization in one discipline shall pass 22 units and candidates enrolled in a program with specialization in two disciplines shall pass 24 units;

(ii) all candidates must pass:

(a)

ACCT1501 Accounting and Financial Management 1A,
ACCT1511 Accounting and Financial Management 1B
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1202 Quantitative Methods A
ECON1203 Quantitative Methods B
ECON2101 Microeconomics 2 or
ECON2121 Microeconomics 2 (Honours)
ECON2102 Macroeconomics 2 or
ECON2122 Macroeconomics 2 (Honours)
ECON3101 Microeconomics 3 or
ECON3121 Microeconomics 3 (Honours)
ECON3102 Macroeconomics 3 or
ECON2122 Macroeconomics 3 (Honours)
ECON2206 Quantitative Economic Techniques A
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the 20th Century

(b) one 56-hour or two 28-hour Category A General Education subject(s) and one 56-hour or two 28-hour Category B General Education subject(s);

(c) eight other subjects as prescribed for the program where the specialization is in one discipline or ten other subjects as prescribed for the program where the specialization is in two disciplines;

(iii) candidates enrolled in an honours program shall pass additional units as prescribed including a thesis and research seminars in their final year;

(iv) candidates enrolled in a four-year program must also satisfy the Category C requirements of the General Education Program.

Rule 10 - Honours Degree

Upon completion of first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Rule 11 - Credit for Subjects Passed at Another University

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce or Bachelor of Economics.

Rule 12 - Options

Subject to the requirements of the individual programs, students may choose options from any approved subject taught in the University. Normally students may not count more than two 56hr or four 28hr subjects taught in the General Education program as options. The approval for subjects (other than General Education electives) to count

as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following programs, the Head of School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

Rule 13 - Order of Progression of Subjects – Full-time and Part-time Students

Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

Rule 14 - Prerequisite Requirements

A candidate shall not enrol in any subject without having satisfied the prescribed prerequisite requirements.

Rule 15 - Special Rule Governing Economics and Mathematics Subjects

Students who have been excluded from the subjects listed below may not enrol as follows:

If excluded from:

ECON1202 Quantitative Methods A

May not enrol in:

MATH1032 Mathematics 1 or

MATH1042 Higher Mathematics 1

If excluded from:

ECON2104 Applied Macroeconomics

May not enrol in:

ECON2102 Macroeconomics 2

If excluded from:

ECON2103 Applied Microeconomics

May not enrol in:

ECON2101 Microeconomics 2

Subjects Making Up Disciplinary Minors

A Disciplinary Minor shall be satisfied by a candidate passing any four subjects of any discipline of which no more than two should be first year subjects.

1. Accounting – BCom and BEc

ACCT1501 Accounting and Financial Management 1A

ACCT1511 Accounting and Financial Management 1B

ACCT2522 Accounting and Financial Management 2A or

ACCT2532 Accounting and Financial Management 2A (Honours)

ACCT2542 Accounting and Financial Management 2B or

ACCT2552 Accounting and Financial Management 2B

(Honours)

ACCT3563 Accounting and Financial Management 3A or

ACCT3573 Accounting and Financial Management 3A (Honours)

ACCT3583 Accounting and Financial Management 3B or

ACCT3593 Accounting and Financial Management 3B (Honours)

2. Finance – BCom and BEc

FINS2612 Australian Capital Markets

FINS2613 Business Finance 2A

FINS2714 Investments (Honours) or

FINS2624 Investments

and any one of:

FINS3625 Applied Corporate Finance or

FINS3715 Applied Corporate Finance (Honours)

FINS3616 International Business Finance or

FINS3716 International Business Finance (Honours)

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets

FINS3633 Real Estate Finance and Investment

FINS3634 Lending and Liquidity Management

FINS3635 Options, Futures and Risk Management Techniques

3. Econometrics – BCom and BEc

ECON1202 Quantitative Methods A

ECON1203 Quantitative Methods B

ECON2206 Quantitative Economic Techniques A

ECON2207 Quantitative Economic Techniques B

4. Economic History – BCom

ECOH1301 Australia in the International Economy in the 20th Century

ECOH1302 Australia and the Asia-Pacific Economies: Historical Perspectives

and any two second/third year Economic History subjects for which ECON1102 Macroeconomics 1 is a prerequisite.

5. Economic History – BEc

ECOH2312 The Industrial Revolution

ECOH2313 Australian Economic Development in the 20th Century

and any two second/third year subjects from Lists B and C for which ECON1102 Macroeconomics 1 is a prerequisite.

6. Economics – BCom and BEc

ECON1101 Microeconomics 1

ECON1102 Macroeconomics 1

ECON2101 Microeconomics 2 or

ECON2103 Applied Microeconomics

ECON2102 Macroeconomics 2 or

ECON2104 Applied Macroeconomics

7. Industrial Relations – BCom and BEc

IROB1701 Industrial Relations 1A

IROB2703 Industrial Relations 2A

IROB2704 Industrial Relations 2B

IROB3705 Industrial Relations 3A or

IROB3706 Industrial Relations 3B

8. Information Systems – BCom and BEc

INFS1602 Computer Information Systems 1

and any three of:

INFS2603 Computer Information Systems 2 or

INFS2606 Management Information Systems Design

INFS2609 Computer Information Systems Technology

INFS3605	Computer Systems Implementation
INFS3608	Database Systems
INFS3611	Information Systems Development

9. Legal Studies and Taxation – BCom and BEc

LEGT7711	Legal Environment of Commerce
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulations of Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law

10. Marketing – BCom and BEc

MARK2012	Marketing Fundamentals
MARK2052	Marketing Research
MARK3073	Brand Management
MARK3083	Strategic Marketing Management

11. Japanese Studies – BCom and BEc

JAPN1000	Japanese 1A (Core) or
JAPN1100	Japanese 1A (Intermediate) or
JAPN1200	Japanese 1A (Advanced)
and	
JAPN1001	Japanese 1B (Core) or
JAPN1101	Japanese 1B (Intermediate) or
JAPN1201	Japanese 1B (Advanced)
and	
JAPN2000	Japanese 2A (Core) or

JAPN2100	Japanese 2A (Intermediate) or
JAPN2200	Japanese 2A (Advanced)
and	
JAPN2001	Japanese 2B (Core) or
JAPN2101	Japanese 2B (Intermediate) or
JAPN2201	Japanese 2B (Advanced)

12. Human Resource Management - BCom and BEc

IROB1701	Industrial Relations 1A
IROB2719	Management of Organizations 1
IROB2718	Human Resource Management
IROB3705	Industrial Relations 3A or
IROB3724	Strategic Human Resource Management

13. Organizational Behaviour - BCom and BEc

IROB1701	Industrial Relations 1A
IROB2719	Management of Organizations 1
IROB2723	Management of Organizations 2
and any one of:	
IROB2704	Industrial Relations 2B
IROB2718	Human Resource Management
IROB3705	Industrial Relations 3A

14. Arts Subjects

Level one Arts subjects with a value of at least 12 credit points plus Upper Level Arts subjects with a value of at least 12 credit points all in the same approved discipline.

Bachelor of Commerce BCom 3501

1000

Accounting – Pass – Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
LEGT7711	Legal Environment of Commerce

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
INFS1602	Computer Information Systems 1

Year 2

Session 1

ACCT2522	Accounting and Financial Management 2A or
ACCT2532	Accounting and Financial Management 2A (Honours)
FINS2613	Business Finance 2A
	Option 1
	Option 2

Session 2

ACCT2542	Accounting and Financial Management 2B or
ACCT2552	Accounting and Financial Management 2B (Honours)
	Option 3
	Option 4
	Option 5

Year 3**Session 1**

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A
 (Honours)
 Option 6
 Option 7

Session 2

- ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B
 (Honours)
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 Option 8

1010**Accounting – Honours – Full-time**
Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECON2301 Management and Business Development
 ECON2313 Australian Economic Development in the
 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economic Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:

- ACCT4802 Advanced Studies in Financial Accounting
 ACCT4803 Regulation of Accounting
 ACCT4804 Development of Accounting Thought
 ACCT4809 Current Developments in Auditing Research
 ACCT4818 Advanced Auditing Technologies
 ACCT4819 Accounting for Financial Instruments and
 Complex Transactions
 ACCT4820 Contemporary Issues in Management
 Accounting
 ACCT4856 Management Planning and Control
 ACCT4867 Special Topic in Accounting
 INFS4805 Information Systems Auditing

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 LEGT7711 Legal Environment of Commerce

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2**Session 1**

- ACCT2532 Accounting and Financial Management 2A
 (Honours)
 FINS2613 Business Finance 2A
 Option 1
 Option 2

Session 2

- ACCT2552 Accounting and Financial Management 2B
 (Honours)
 Option 3
 Option 4
 Option 5

Year 3**Session 1**

- ACCT3573 Accounting and Financial Management 3A
 (Honours)
 Option 6
 Option 7

Session 2

- ACCT3593 Accounting and Financial Management 3B
 (Honours)
 ACCT3718 Auditing (Honours)
 Option 8

Year 4**Session 1**

- ACCT4851 Current Developments in Accounting
 Research – Financial
 ACCT4852 Current Developments in Accounting
 Research – Managerial
 ACCT4897 Seminar in Research Methodology

Session 2

- ACCT4794 Thesis (Accounting)
 ACCT4898 Project Seminar
 Honours Option

1200 Accounting And Economics - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Economics a candidate shall pass the subjects as set out below with the requirement that:

- (i) One option must be chosen from List A.
(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
LEGT7711	Legal Environment of Commerce

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
INFS1602	Computer Information Systems 1

Year 2

Session 1

ACCT2522	Accounting and Financial Management 2A or
ACCT2532	Accounting and Financial Management 2A (Honours)
ECON2101	Microeconomics 2
ECON2206	Quantitative Economics Techniques A
FINS2613	Business Finance 2A

Session 2

ACCT2542	Accounting and Financial Management 2B or
ACCT2552	Accounting and Financial Management 2B (Honours)
ECON2102	Macroeconomics 2
	Option 1
	Option 2

Year 3

Session 1

ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A (Honours)
ECON3101	Microeconomics 3
	Option 3
	Option 4

Session 2

ACCT3583	Accounting and Financial Management 3B or
ACCT3593	Accounting and Financial Management 3B (Honours)
ACCT3708	Auditing or
ACCT3718	Auditing (Honours)
ECON3102	Macroeconomics 3
	Option 5

1300 Accounting and Finance - Pass - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from:
LEGT7711 Legal Environment of Commerce
INFS1602 Computer Information Systems 1
(ii) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management
Techniques
FINS3775 Research Methods in Finance 1
(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
	Option 1

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
	Option 2

Year 2

Session 1

ACCT2522	Accounting and Financial Management 2A or
ACCT2532	Accounting and Financial Management 2A (Honours)
ECON2101	Microeconomics 2
FINS2613	Business Finance 2A
	Option 3

Session 2

ACCT2542	Accounting and Financial Management 2B or
ACCT2552	Accounting and Financial Management 2B (Honours)
FINS2612	Australian Capital Markets
FINS2624	Investments
	Option 4

Year 3

Session 1

ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A (Honours)
FINS3625	Applied Corporate Finance
	Option 5
	Option 6

Session 2

- ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B
 (Honours)
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours) or
 ACCT4819 Accounting for Financial Instruments and
 Complex Transactions
 FINS3616 International Business Finance
 Option 7

1310**Accounting and Finance – Honours – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- LEGT7711 Legal Environment of Commerce
 INFS1602 Computer Information Systems 1

(ii) One option must be chosen from:

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Markets
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management
 Techniques

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718, FINS2612, FINS2613, FINS3716.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2

Year 2**Session 1**

- ACCT2532 Accounting and Financial Management 2A
 (Honours)
 ECON2101 Microeconomics 2
 FINS2613 Business Finance 2A
 Option 3

Session 2

- ACCT2552 Accounting and Financial Management 2B
 (Honours)
 FINS2612 Australian Capital Markets
 FINS2714 Investments (Honours)
 Option 4

Year 3**Session 1**

- ACCT3573 Accounting and Financial Management 3A
 (Honours)
 FINS3715 Applied Corporate Finance (Honours)
 Option 5
 Option 6

Session 2

- ACCT3593 Accounting and Financial Management 3B
 (Honours)
 ACCT3718 Auditing (Honours) or
 ACCT4819 Accounting for Financial Instruments and
 Complex Transaction
 FINS3775 Research Methods in Finance 1
 FINS3716 International Business Finance (Honours)

Year 4**Session 1**

- ACCT4851 Current Developments in Accounting
 Research – Financial or
 ACCT4852 Current Developments in Accounting
 Research – Managerial
 ACCT4897 Seminar in Research Methodology
 FINS4776 Business Finance 4A

Session 2

- ACCT4898 Project Seminar
 ACCT4795 Thesis (Accounting/Finance)
 FINS4777 Business Finance 4B

1311**Accounting and Finance Honours - Honours
in Accounting - Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance with Honours in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- LEGT7711 Legal Environment of Commerce
 INFS1602 Computer Information Systems 1

(ii) Two options must be chosen from:

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Markets
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management
 Techniques
 FINS3775 Research Methods in Finance 1

- (iii) Two Honours options must be chosen from:
- ACCT4802 Advanced Studies in Financial Accounting
 - ACCT4803 Regulation of Accounting
 - ACCT4804 Development of Accounting Thought
 - ACCT4809 Current Developments in Auditing Research
 - ACCT4818 Advanced Auditing Technologies
 - ACCT4819 Accounting for Financial Instruments and Complex Transactions
 - ACCT4820 Contemporary Issues in Management Accounting
 - ACCT4856 Management Planning and Control
 - ACCT4867 Special Topic in Accounting
 - INFS4805 Information Systems Auditing

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3718, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
Option 2

Year 2

Session 1

- ACCT2532 Accounting and Financial Management 2A (Honours)
- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
Option 3

Session 2

- ACCT2552 Accounting and Financial Management 2B (Honours)
- FINS2612 Australian Capital Markets
- FINS2624 Investments or
- FINS2714 Investments (Honours)
Option 4

Year 3

Session 1

- ACCT3573 Accounting and Financial Management 3A (Honours)
- FINS3625 Applied Corporate Finance or
- FINS3715 Applied Corporate Finance (Honours)
Option 5
Option 6

Session 2

- ACCT3593 Accounting and Financial Management 3B (Honours)
- ACCT3718 Auditing (Honours)
Honours Option

- FINS3616 International Business Finance or
- FINS3716 International Business Finance (Honours)

Year 4

Session 1

- ACCT4851 Current Developments in Accounting Research - Financial
- ACCT4852 Current Developments in Accounting Research - Managerial
- ACCT4897 Seminar in Research Methodology

Session 2

- Honours Option
- ACCT4898 Project Seminar
- ACCT4794 Thesis (Accounting)

1312

Accounting and Finance Honours - Honours in Finance - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance with Honours in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- LEGT7711 Legal Environment of Commerce
- INFS1602 Computer Information Systems 1

(ii) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3718, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
Option 2

Year 2**Session 1**

- ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A
(Honours)

ECON2101 Microeconomics 2

FINS2613 Business Finance 2A
Option 3

Session 2

- ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B
(Honours)

FINS2612 Australian Capital Markets

FINS2714 Investments (Honours)
Option 4

Year 3**Session 1**

- ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Honours)

FINS3715 Applied Corporate Finance (Honours)
Option 5
Option 6

Session 2

- ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Honours)

ACCT3708 Auditing or

ACCT3718 Auditing (Honours) or

ACCT4819 Accounting for Financial Instruments and
Complex Transactions

FINS3716 International Business Finance (Honours)

FINS3775 Research Methods in Finance 1

Year 4**Session 1**

- FINS4776 Business Finance 4A
FINS4779 Research Methods in Finance 2
Option 7

Session 2

- FINS4777 Business Finance 4B
FINS4794 Thesis (Finance)
FINS4798 Project Seminar

1500**Accounting and Information Systems – Pass – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the
20th Century
ECON2101 Microeconomics 2

ECON2102 Macroeconomics 2

ECON2103 Applied Microeconomics

ECON2104 Applied Macroeconomics

ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economic Techniques A

ECON2208 Introduction to Operations Research

ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
LEGT7711 Legal Environment of Commerce

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2**Session 1**

- ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A
(Honours)
FINS2613 Business Finance 2A
INFS2609 Computer Information Systems Technology
Option 1

Session 2

- ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B
(Honours)
INFS2603 Computer Information Systems 2
Option 2
Option 3

Year 3**Session 1**

- ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Honours)
INFS3605 Computer Systems Implementation
INFS3608 Database Systems
Option 4

Session 2

- ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Honours)
ACCT3708 Auditing or
ACCT3718 Auditing (Honours) or
ACCT4819 Accounting and Financial Instruments and
Complex Transactions
INFS3607 Distributed Computer Systems
Option 5

1510**Accounting and Information Systems –
Honours – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECON2301 Management and Business Development
- ECON2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2116 Japanese Economic Policy
- ECON2206 Quantitative Economic Techniques A
- ECON2208 Introduction to Operations Research
- ECON2209 Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:

- ACCT4802 Advanced Studies in Financial Accounting
- ACCT4803 Regulation of Accounting
- ACCT4804 Development of Accounting Thought
- ACCT4809 Current Developments in Auditing Research
- ACCT4818 Advanced Auditing Technologies
- ACCT4819 Accounting for Financial Instruments and Complex Transactions
- ACCT4820 Contemporary Issues in Management Accounting
- ACCT4851 Current Developments in Accounting Research – Financial
- ACCT4856 Management Planning and Control
- ACCT4867 Special Topic in Accounting

(iii) One Honours option must be chosen from:

- INFS4774 Information Systems Security
- INFS4805 Information Systems Auditing
- INFS4810 Advanced Data Management
- INFS4811 Knowledge Based Information Systems
- INFS4812 Managing Software Development
- INFS4825 Object Oriented Information Systems
- INFS4848 Information Systems Project Management
- INFS4853 Advanced Systems Management
- INFS4857 Information and Decision Technologies
- INFS4887 Research Topics in Information Systems 2
- INFS4891 Decision Support Systems
- INFS4893 Special Topic in Information Systems

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- LEGT7711 Legal Environment of Commerce

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- INFS1602 Computer Information Systems 1

Year 2**Session 1**

- ACCT2532 Accounting and Financial Management 2A (Honours)
- FINS2613 Business Finance 2A
- INFS2609 Computer Information Systems Technology Option 1

Session 2

- ACCT2552 Accounting and Financial Management 2B (Honours)
- INFS2603 Computer Information Systems 2 Option 2
- Option 3

Year 3**Session 1**

- ACCT3573 Accounting and Financial Management 3A (Honours)
- INFS3605 Computer Systems Implementation
- INFS3608 Database Systems Option 4

Session 2

- ACCT3593 Accounting and Financial Management 3B (Honours)
- ACCT3718 Auditing (Honours)
- INFS3607 Distributed Computer Systems Option 5

Year 4**Session 1**

- ACCT4852 Current Developments in Accounting Research – Managerial
- INFS4886 Research Topics in Information Systems 1 Honours Option 1

Session 2

- ACCT4794 Thesis (Accounting)
- INFS4898 Project Seminar
- Honours Option 2

1800**Accounting and Japanese Studies – Pass – Full Time****Bachelor of Commerce****BCom**

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development
 ECOH2313 Australian Economic Development in the 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economic Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) One option must be chosen from:

- ECOH3303 Transformation of the Japanese Economy
 ECON2115 Japanese International Economic Relations
 JAPN2500 Japanese Studies
 JAPN3000 Japanese 3A (Core) or
 JAPN3100 Japanese 3A (Intermediate) or
 JAPN3200 Japanese 3A (Advanced)
 JAPN3001 Japanese 3B (Core) or
 JAPN3101 Japanese 3B (Intermediate) or
 JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 JAPN1000 Japanese 1A (Core) or
 JAPN1100 Japanese 1A (Intermediate) or
 JAPN1200 Japanese 1A (Advanced)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 JAPN1001 Japanese 1B (Core) or
 JAPN1101 Japanese 1B (Intermediate) or
 JAPN1201 Japanese 1B (Advanced)

Year 2**Session 1**

- ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A (Honours)
 FINS2613 Business Finance 2A
 JAPN2000 Japanese 2A (Core) or
 JAPN2100 Japanese 2A (Intermediate) or

- JAPN2200 Japanese 2A (Advanced)
 LEGT7711 Legal Environment of Commerce

Session 2

- ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B (Honours)
 INFS1602 Computer Information Systems 1
 JAPN2001 Japanese 2B (Core) or
 JAPN2101 Japanese 2B (Intermediate) or
 JAPN2201 Japanese 2B (Advanced)
 Option 1

Year 3**Session 1**

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A (Honours)
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 Option 2
 Option 3

Session 2

- ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B (Honours)
 Option 4
 Option 5
 Option 6

2301**Econometrics and Finance – Pass – Full-time****Bachelor of Commerce****BCom**

To complete the requirements for the degree at Pass level specializing in Econometrics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Markets
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management Techniques
 FINS3775 Research Methods in Finance 1

(ii) Two options must be chosen from:

- ECON2204 Linear Economics
 ECON2208 Introduction to Operations Research
 ECON2212 Applied Economic Statistics

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2101 Microeconomics 2
 ECON2206 Quantitative Economic Techniques A
 FINS2612 Australian Capital Markets
 Option 3

Session 2

- ECON2205 Economic Optimization and Dynamics
 ECON2207 Quantitative Economic Techniques B
 FINS2612 Australian Capital Markets
 FINS2624 Investments

Year 3**Session 1**

- ECON3203 Econometrics A
 FINS3625 Applied Corporate Finance
 Options 4
 Options 5

Session 2

- ECON2209 Business Econometrics and Forecasting
 ECON3204 Econometrics B
 FINS3616 International Business Finance
 Option 6

2314**Econometrics and Finance – Honours in Finance – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the degree at Honours level specializing in Econometrics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Markets
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management Techniques

(ii) Two options must be chosen from:

- ECON2204 Linear Economics
 ECON2208 Introduction to Operations Research
 ECON2212 Applied Economic Statistics

(iii) The key question and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2101 Microeconomics 2
 ECON2206 Quantitative Economic Techniques A
 FINS2613 Business Finance 2A
 Option 3

Session 2

- ECON2205 Economic Optimization and Dynamics
 ECON2207 Quantitative Economic Techniques B
 FINS2612 Australian Capital Markets
 FINS2714 Investments (Honours)

Year 3**Session 1**

- ECON3203 Econometrics A
 FINS3715 Applied Corporate Finance (Honours)
 Option 4
 Option 5

Session 2

- ECON2209 Business Econometrics and Forecasting
 ECON3204 Econometrics B
 FINS3716 International Business Finance (Honours)
 Option 6

Year 4**Session 1**

- ECON4223 Applied Econometrics A
 ECON4228 Thesis (Econometrics/Finance)
 FINS4776 Business Finance 4A

Session 2

- ECON4224 Applied Econometrics B
 ECON4228 Thesis (Econometrics/Finance)
 FINS4777 Business Finance 4B

2300

Economics and Finance – Pass – Full-time

Bachelor of Commerce

BCom

To complete the requirements for the award of the Pass degree specializing in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) One option must be chosen from:

- ECON3103 Monetary Economics A
- ECON3105 Public Economics A
- ECON3107 Labour Economics A
- ECON3109 Economic Growth and Development A
- ECON3201 Mathematical Economics A
- ECON3203 Econometrics A

(iii) One option must be chosen from:

- ECON3104 Monetary Economics B
- ECON3106 Public Economics B
- ECON3108 Labour Economics B
- ECON3110 Economic Growth and Development B
- ECON3202 Mathematical Economics B
- ECON3204 Econometrics B

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- Option 2 (General Education Category B)

Year 2

Session 1

- ECON2101 Microeconomics 2
- ECON2206 Quantitative Economic Techniques A
- FINS2613 Business Finance 2A
- Option 3

Session 2

- ECON2102 Macroeconomics 2
- ECON2207 Quantitative Economic Techniques B
- FINS2612 Australian Capital Markets
- FINS2624 Investments

Year 3

Session 1

- ECON3101 Microeconomics 3
- FINS3625 Applied Corporate Finance
- Option 4
- Option 5

Session 2

- ECON3102 Macroeconomics 3
- FINS3616 International Business Finance
- Option 6
- Option 7

2312

Economics and Finance – Honours in Finance – Full-time

Bachelor of Commerce

BCom

To complete the requirements for the award at the Honours level specializing in Economics and Finance and with Honours in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Three options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

FINS3775 Research Methods in Finance 1

(ii) One option must be chosen from:

- ECON3103 Monetary Economics A
- ECON3105 Public Economics A
- ECON3107 Labour Economics A
- ECON3109 Economic Growth and Development A
- ECON3201 Mathematical Economics A
- ECON3203 Econometrics A

(iii) One option must be chosen from:

- ECON3104 Monetary Economics B
- ECON3106 Public Economics B
- ECON3108 Labour Economics B
- ECON3110 Economic Growth and Development B
- ECON3202 Mathematical Economics B
- ECON3204 Econometrics B

(iv) The key questions and issues of Category C of the General Education Program are addressed in the Subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3121, ECON3122, FINS2613, FINS2612, FINS3716.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2121 Microeconomics 2 (Honours)
 ECON2206 Quantitative Economic Techniques A
 FINS2613 Business Finance 2A
 Option 3

Session 2

- ECON2122 Macroeconomics 2 (Honours)
 ECON2207 Quantitative Economic Techniques B
 FINS2612 Australian Capital Markets
 FINS2714 Investments (Honours)

Year 3**Session 1**

- ECON3121 Microeconomics 3 (Honours)
 FINS3715 Applied Corporate Finance (Honours)
 Option 4
 Option 5

Session 2

- ECON3122 Macroeconomics 3 (Honours)
 FINS3716 International Business Finance (Honours)
 Option 6
 Option 7

Year 4**Session 1**

- FINS4776 Business Finance 4A
 FINS4779 Research Methods in Finance 2
 Option 8

Session 2

- FINS4777 Business Finance 4B
 FINS4794 Thesis (Finance)
 FINS4798 Project Seminar

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2101 Microeconomics 2
 FINS2613 Business Finance 2A
 Option 3
 Option 4

Session 2

- FINS2612 Australian Capital Markets
 FINS2624 Investments
 Option 5
 Option 6

Year 3**Session 1**

- FINS3625 Applied Corporate Finance
 Option 7
 Option 8

Session 2

- FINS3616 International Business Finance
 Option 9
 Option 10

3000**Finance – Pass – Full-time****Bachelor of Commerce****BCom**

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Four options must be chosen from:

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Markets
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management Techniques
 FINS3775 Research Methods in Finance 1

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

3010**Finance – Honours – Full-time****Bachelor of Commerce****BCom**

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Four options must be chosen from:

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Markets
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management Techniques

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
Option 3
Option 4

Session 2

FINS2612 Australian Capital Markets
FINS2714 Investments (Honours)
Option 5
Option 6

Year 3

Session 1

FINS3715 Applied Corporate Finance (Honours)
Option 7
Option 8

Session 2

FINS3716 International Business Finance (Honours)
FINS3775 Research Methods in Finance 1
Option 9

Year 4

Session 1

FINS4776 Business Finance 4A
FINS4779 Research Methods in Finance 2
Option 10

Session 2

FINS4777 Business Finance 4B
FINS4794 Thesis (Finance)
FINS4798 Project Seminar

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2

Session 1

ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
INFS2609 Computer Information Systems Technology
Option 2

Session 2

FINS2612 Australian Capital Markets
FINS2624 Investments
INFS2603 Computer Information Systems 2
Option 3

Year 3

Session 1

FINS3625 Applied Corporate Finance
INFS3605 Computer Systems Implementation
INFS3608 Database Systems
Option 4

Session 2

FINS3616 International Business Finance
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development
Option 5

3500

Finance and Information Systems - Pass - Full-time

Bachelor of Commerce

BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques
FINS3775 Research Methods in Finance 1

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

3512

Finance and Information Systems - Honours in Information Systems - Full-Time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Information Systems and with Honours in Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) Two Honours options must be chosen from:

- INFS4774 Information Systems Security
- INFS4810 Advanced Data Management
- INFS4811 Knowledge Based Information Systems
- INFS4812 Managing Software Development
- INFS4825 Object Orientated Information Systems
- INFS4848 Information Systems Project Management
- INFS4853 Advanced Systems Management
- INFS4857 Information and Decision Technologies
- INFS4891 Decision Support Systems
- INFS4893 Special Topics in Information Systems

(iii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612, FINS3716, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- INFS1602 Computer Information Systems 1

Year 2

Session 1

- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- INFS2609 Computer Information Systems Technology
Option 2

Session 2

- FINS2612 Australian Capital Markets Investments (Honours)
- FINS2714 Computer Information Systems 2
Option 3

Year 3

Session 1

- FINS3715 Applied Corporate Finance (Honours)
- INFS3605 Computer Systems Implementation
- INFS3608 Database Systems
Option 4

Session 2

- FINS3716 International Business Finance (Honours)
- INFS3607 Distributed Computer Systems
- INFS3611 Information Systems Development
Option 5 or Honours Option 1

Year 4

Session 1

- INFS4886 Research Topics in Information Systems 1
Honours Option 1 or Option 5
Honours Option 2

Session 2

- INFS4794 Honours Thesis
- INFS4887 Research Topic in Information Systems 2
- INFS4898 Project Seminar

3511

Finance and Information Systems - Honours in Finance - Full-Time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Information Systems and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Microeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2

Session 1

- ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
INFS2609 Computer Information Systems Technology
Option 2

Session 2

- FINS2612 Australian Capital Markets
FINS2714 Investments (Honours)
INFS2603 Computer Information Systems 2
Option 3

Year 3

Session 1

- FINS3715 Applied Corporate Finance (Honours)
INFS3605 Computer Systems Implementation
INFS3608 Database Systems
Option 4

Session 2

- FINS3716 International Business Finance (Honours)
FINS3775 Research Methods in Finance 1
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development

Year 4

Session 1

- FINS4776 Business Finance 4A
FINS4779 Research Methods in Finance 2
Option 5

Session 2

- FINS4777 Business Finance 4B
FINS4794 Honours Thesis
FINS4798 Project Seminar

- FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management
Techniques
FINS3775 Research Methods in Finance 1

- (ii) Three options must be chosen from:
ECON3303 Transformation of the Japanese Economy
ECON2115 Japanese International Economic Relations
ECON2116 Japanese Economic Policy
JAPN2500 Japanese Studies
JAPN3000 Japanese 3A (Core) or
JAPN3100 Japanese 3A (Intermediate) or
JAPN3200 Japanese 3A (Advanced)
JAPN3001 Japanese 3B (Core) or
JAPN3101 Japanese 3B (Intermediate) or
JAPN3201 Japanese 3B (Advanced)

- (iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
JAPN1000 Japanese 1A (Core) or
JAPN1100 Japanese 1A (Intermediate) or
JAPN1200 Japanese 1A (Advanced)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Microeconomics 1
ECON1203 Quantitative Methods B
JAPN1001 Japanese 1B (Core) or
JAPN1101 Japanese 1B (Intermediate) or
JAPN1201 Japanese 1B (Advanced)

Year 2

Session 1

- ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
JAPN2000 Japanese 2A (Core) or
JAPN2100 Japanese 2A (Intermediate) or
JAPN2200 Japanese 2A (Advanced)
Option 1

Session 2

- FINS2612 Australian Capital Markets
FINS2624 Investments
JAPN2001 Japanese 2B (Core) or
JAPN2101 Japanese 2B (Intermediate) or
JAPN2201 Japanese 2B (Advanced)
Option 2

Year 3

Session 1

- FINS3625 Applied Corporate Finance
Option 3
Option 4
Option 5

Session 2

- FINS3616 International Business Finance
Option 6
Option 7
Option 8

3800

Finance and Japanese Studies – Pass – Full-time

**Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Finance and Japanese Studies a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment

3810**Finance and Japanese Studies – Honours – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Finance and Japanese Studies a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(ii) One option must be chosen from:

- ECON3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN2500 Japanese Studies

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category c of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- JAPN1000 Japanese 1A (Core) or
- JAPN1100 Japanese 1A (Intermediate) or
- JAPN1200 Japanese 1A (Advanced)

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- JAPN1001 Japanese 1B (Core) or
- JAPN1101 Japanese 1B (Intermediate) or
- JAPN1201 Japanese 1B (Advanced)

Year 2**Session 1**

- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- JAPN2000 Japanese 2A (Core) or
- JAPN2100 Japanese 2A (Intermediate) or
- JAPN2200 Japanese 2A (Advanced)
Option 1

Session 2

- FINS2612 Australian Capital Markets
- FINS2714 Investments (Honours)
- JAPN2001 Japanese 2B (Core) or
- JAPN2101 Japanese 2B (Intermediate) or

- JAPN2201 Japanese 2B (Advanced)
Option 2

Year 3**Session 1**

- FINS3715 Applied Corporate Finance (Honours)
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
Option 3
Option 4

Session 2

- FINS3716 International Business Finance (Honours)
- FINS3775 Research Methods in Finance 1
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)
Option 5

Year 4**Session 1**

- FINS4776 Business Finance 4A
- JAPN4000 Professional Japanese A

Session 2

- FINS4777 Business Finance 4B
- FINS4794 Thesis (Finance)
- JAPN4001 Professional Japanese B

3811**Finance and Japanese Studies – Honours in Finance – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Finance and Japanese Studies and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(ii) Three options must be chosen from:

- ECON3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN2500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
JAPN1000 Japanese 1A (Core) or
JAPN1100 Japanese 1A (Intermediate) or
JAPN1200 Japanese 1A (Advanced)

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
JAPN1001 Japanese 1B (Core) or
JAPN1101 Japanese 1B (Intermediate) or
JAPN1201 Japanese 1B (Advanced)

Year 2

Session 1

ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
JAPN2000 Japanese 2A (Core) or
JAPN2100 Japanese 2A (Intermediate) or
JAPN2200 Japanese 2A (Advanced)
Option 1

Session 2

FINS2612 Australian Capital Markets
FINS2714 Investments (Honours)
JAPN2001 Japanese 2B (Core) or
JAPN2101 Japanese 2B (Intermediate) or
JAPN2201 Japanese 2B (Advanced)
Option 2

Year 3

Session 1

FINS3715 Applied Corporate Finance (Honours)
Option 3
Option 4
Option 5

Session 2

FINS3716 International Business Finance (Honours)
FINS3775 Research Methods in Finance 1
Option 6
Option 7

Year 4

Session 1

FINS4776 Business Finance 4A
FINS4779 Research Methods in Finance 2
Option 8

Session 2

FINS4777 Business Finance 4B
FINS4794 Thesis (Finance)
FINS4798 Project Seminar

3600

Finance and Marketing – Pass – Full-time

Bachelor of Commerce

BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Marketing a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques
FINS3775 Research Methods in Finance 1

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A

Session 2

FINS2612 Australian Capital Markets
FINS2624 Investments
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research

Year 3

Session 1

FINS3625 Applied Corporate Finance
MARK3073 Brand Management
Option 3
Option 4

Session 2

FINS3616 International Business Finance
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
Option 5

3614

Finance and Marketing - Honours in Finance - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Marketing and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1551, ECON2101, FINS2612, FINS2613, FINS3716, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- Option 2 (General Education Category B)

Year 2

Session 1

- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- MARK2012 Marketing Fundamentals
- MARK2032 Consumer Behaviour A

Session 2

- FINS2612 Australian Capital Markets
- FINS2714 Investments (Honours)
- MARK2042 Consumer Behaviour B
- MARK2052 Marketing Research

Year 3

Session 1

- FINS3715 Applied Corporate Finance (Honours)
- MARK3073 Brand Management
- Option 3
- Option 4

Session 2

- FINS3716 International Business Finance (Honours)

- FINS3775 Research Methods in Finance 1
- MARK3083 Strategic Marketing Management
- MARK3093 Corporate Policy and Marketing Strategy

Year 4

Session 1

- FINS4776 Business Finance 4A
- FINS4779 Research Methods in Finance 2
- Option 5

Session 2

- FINS4777 Business Finance 4B
- FINS4794 Thesis (Finance)
- FINS4798 Project Seminar

3612

Finance and Marketing - Honours in Marketing - Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Marketing and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirements that:

(i) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

FINS3775 Research Methods in Finance 1

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3617, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- Option 2 (General Education Category B)

Year 2

Session 1

- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- MARK2012 Marketing Fundamentals
- MARK2032 Consumer Behaviour A

Session 2

- FINS2612 Australian Capital Markets
FINS2624 Investments
MARK7042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)

Year 3

Session 1

- FINS3625 Applied Corporate Finance
MARK7022 Computer Applications in Marketing (Honours)
MARK7073 Brand Management (Honours) Option 3

Session 2

- FINS3616 International Business Finance
MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy (Honours) Option 4

Year 4

Session 1

- MARK7203 Seminar in Marketing Theory
MARK7204 Thesis (Marketing)
MARK7206 Project Seminar

Session 2

- MARK7204 Thesis (Marketing)
MARK7205 Research Seminar
MARK7206 Project Seminar

4001

Human Resource Management - Pass - Full-time

**Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Human Resource Management a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2105 Marxian Political Economy
ECON2106 Post Keynesian Political Economy
ECON2115 Japanese International Economic Relations
ECON2116 Japanese Economic Policy
ECON2117 Economics of Tourism
ECON3112 The New Industrialising Economics of East Asia

- ECON3113 Economic Development of ASEAN Countries
ECON3115 Economics of Developing Countries
ECON2301 Management and Business Development
ECON3303 Transformation of the Japanese Economy

(ii) One option shall be taken from the following list of subjects:

- IROB2711 Labour Market Economics
IROB2715 Labour History

- IROB2717 Social Aspects of Employment Relations
IROB2719 Management of Organizations 1
IROB2720 Japanese Employment Relations
IROB2723 Management of Organizations 2
IROB3706 Industrial Relations 3B
IROB3722 Wages and Incomes Policies

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods 1B
IROB1701 Industrial Relations 1A

Year 2

Session 1

- IROB2719 Management of Organizations 1
IROB3720 Industrial Law Option 2 Option 3

Session 2

- IROB2704 Industrial Relations 2B
IROB2718 Human Resource Management
IROB3721 Industrial Relations Methods Option 4

Year 3

Session 1

- IROB3705 Industrial Relations 3A Option 5 Option 6

Session 2

- IROB3724 Strategic Human Resource Management Option 7 Option 8

4015**Human Resource Management - Honours - Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Human Resource Management a candidate shall pass the subjects as set out below with the requirement that:

- (i) One option must be chosen from:
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2105 Marxian Political Economy
 ECON2106 Post Keynesian Political Economy
 ECON2115 Japanese International Economic Relations
 ECON2116 Japanese Economic Policy
 ECON2117 Economics of Tourism
 ECON3112 The New Industrialising Economies of East Asia
 ECON3113 Economic Development in ASEAN Countries
 ECON3115 Economics of Developing Countries
 ECON2301 Management and Business Development
 ECON3303 Transformation of the Japanese Economy

(ii) One option must be one 56hr or two 28hr General Education Category A subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, IROB1701, IROB2704, IROB2717, IROB3705

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods 1B
 IROB1701 Industrial Relations 1A

Year 2**Session 1**

- IROB2719 Management of Organizations 1
 IROB3720 Industrial Law
 Option 2
 Option 3

Session 2

- IROB2704 Industrial Relations 2B
 IROB2718 Human Resource Management
 IROB3721 Industrial Relations Methods
 Option 4

Year 3**Session 1**

- IROB3705 Industrial Relations 3A
 Option 5
 Option 6

Session 2

- IROB3707 Industrial Relations Research Methods and Thesis Workshop
 IROB3724 Strategic Human Resource Management
 Option 7

Year 4**Session 1**

- IROB2717 Social Aspects of Work and Unionism
 IROB4705 Employment Policy and Practice A
 IROB4733 Industrial Relations Seminar
 IROB4738 Thesis (Human Resource Management)

Session 2

- IROB4703 Wage Determination
 IROB4706 Employment Policy and Practice B
 IROB4733 Industrial Relations Seminar
 IROB4738 Thesis (Human Resource Management)

4800**Human Resource Management and Japanese Studies - Pass - Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Human Resource Management and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from:
 ECON3303 Transformation of the Japanese Economy
 ECON2116 Japanese Economic Policy
 ECON2115 Japanese International Economic Relations
 JAPN2500 Japanese Studies
 JAPN3000 Japanese 3A (Core) or
 JAPN3100 Japanese 3A (Intermediate) or
 JAPN3200 Japanese 3A (Advanced)
 JAPN3001 Japanese 3B (Core) or
 JAPN3101 Japanese 3B (Intermediate) or
 JAPN3201 Japanese 3B (Advanced)

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 JAPN1000 Japanese 1A (Core) or
 JAPN1100 Japanese 1A (Intermediate) or
 JAPN1200 Japanese 1A (Advanced)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 JAPN1001 Japanese 1B (Core) or
 JAPN1101 Japanese 1B (Intermediate) or
 JAPN1201 Japanese 1B (Advanced)

Year 2**Session 1**

IROB1701	Industrial Relations 1A
IROB2719	Management of Organizations 1
JAPN2000	Japanese 2A (Core) or
JAPN2100	Japanese 2A (Intermediate) or
JAPN2200	Japanese 2A (Advanced)
	Option 1

Session 2

IROB2704	Industrial Relations 2B
IROB2718	Human Resource Management
JAPN2001	Japanese 2B (Core) or
JAPN2101	Japanese 2B (Intermediate) or
JAPN2201	Japanese 2B (Advanced)
	Option 2

Year 3**Session 1**

IROB3705	Industrial Relations 3A
IROB2720	Japanese Employment Relations
IROB3720	Industrial Law
	Option 3

Session 2

IROB3724	Strategic Human Resource Management
IROB3721	Industrial Relations Methods
	Option 4
	Option 5

4000**Industrial Relations – Pass – Full-time****Bachelor of Commerce****BCom**

To complete the requirements for the award of the degree at Pass level specializing in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Students must complete one 56hr or two 28hr Category A subject/s and one 56hr or two 28hr Category B General Education subject/s. The second subject/s may be taken in Year 1 or Year 2.

(ii) One option must be chosen from:

EOCH2301 Management and Business Development
EOCH2303 Economic Change in Modern China
1700-1949

EOCH2304 Economic Transformation in the People's Republic of China

EOCH2308 British Imperialism in the 19th and 20th Centuries

EOCH3303 Transformation of the Japanese Economy

ECON2101 Microeconomics 2

ECON2103 Applied Microeconomics

ECON2104 Applied Macroeconomics

ECON2105 Marxian Political Economy

ECON2106 Post-Keynesian Political Economy

(iii) Any one of the three subjects IROB2715 Labour History, IROB3720 Industrial Law and IROB3721 Industrial

Relations Methods may, with the permission of the Head of School, be replaced with any one of:

IROB1702	Industrial Relations 1B
IROB2712	Labour Market Policies
IROB2714	Industrial Democracy
IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB2718	Human Resource Management
IROB2719	Management of Organizations 1
IROB2720	Japanese Employment Relations
IROB2723	Management of Organizations 2
IROB3719	Industrial Relations Theory
IROB3724	Strategic Human Resource Management

Year 1**Session 1**

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
	Option 1 (General Education Category A)

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
IROB1701	Industrial Relations 1A or
	Option 2 (General Education Category B)

Year 2**Session 1**

IROB2703	Industrial Relations 2A
IROB2711	Labour Market Economics
IROB1701	Industrial Relations 1A or
	Option 2 (General Education Category B)
	Option 3

Session 2

IROB2704	Industrial Relations 2B
IROB2715	Labour History
	Option 4
	Option 5

Year 3**Session 1**

IROB3705	Industrial Relations 3A
IROB3720	Industrial Law
	Option 6

Session 2

IROB3706	Industrial Relations 3B
IROB3721	Industrial Relations Methods
	Option 7

4010**Industrial Relations – Honours – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Students must complete one 56hr or two 28hr Category A subject/s and one 56hr or two 28hr Category B General Education subject/s, of which the second may be taken in Year 1 or Year 2.

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, IROB1701, IROB2703, IROB2704, IROB3705, IROB3706.

(iii) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2303 Economic Change in Modern China
1700-1949

ECOH2304 Economic Transformation in the People's Republic of China

ECOH2308 British Imperialism in the 19th and 20th Centuries

ECOH3303 Transformation of the Japanese Economy
ECON2101 Microeconomics 2

ECON2103 Applied Microeconomics

ECON2104 Applied Macroeconomics

ECON2105 Marxian Political Economy

ECON2106 Post-Keynesian Political Economy

(iv) Either of the two subjects IROB2715 Labour History and IROB3720 Industrial Law may, with the permission of the Head of School, be replaced with any one of:

IROB1702 Industrial Relations 1B

IROB2712 Labour Market Policies

IROB2714 Industrial Democracy

IROB2716 Industrial Conflict

IROB2717 Social Aspects of Work and Unionism

IROB2718 Human Resource Management

IROB2719 Management of Organizations 1

IROB2720 Japanese Employment Relations

IROB2723 Management of Organizations 2

IROB3719 Industrial Relations Theory

IROB3724 Strategic Human Resource Management

Year 1**Session 1**

ACCT1501 Accounting and Financial Management 1A

ECON1101 Microeconomics 1

ECON1202 Quantitative Methods A

Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B

ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B

IROB1701 Industrial Relations 1A or

Option 2 (General Education Category B)

Year 2**Session 1**

IROB2703 Industrial Relations 2A

IROB2711 Labour Market Economics

IROB1701 Industrial Relations 1A or

Option 2 (General Education Category B)

Option 3

Session 2

IROB2704 Industrial Relations 2B

IROB2715 Labour History

Option 4

Option 5

Year 3**Session 1**

IROB3705 Industrial Relations 3A

IROB3720 Industrial Law

Option 6

Session 2

IROB3706 Industrial Relations 3B

IROB3707 Industrial Relations Research Methods and

Thesis Workshop

Option 7

Year 4**Session 1**

IROB4731 Industrial Relations Case Studies A

IROB4733 Industrial Relations Seminar

IROB4734 Thesis (Industrial Relations)

Session 2

IROB4732 Industrial Relations Case Studies B

IROB4733 Industrial Relations Seminar

IROB4734 Thesis (Industrial Relations)

5000**Information Systems – Pass – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the
20th Century

ECON2101 Microeconomics 2

ECON2102 Macroeconomics 2

ECON2103 Applied Microeconomics

ECON2104 Applied Macroeconomics

ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economic Techniques A

ECON2208 Introduction to Operations Research

ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be a 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 LEGT7711 Legal Environment of Commerce

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2**Session 1**

- ACCT2522 Accounting and Financial Management 2A
 COMP1811 Computing 1 (Procedural)
 INFS2609 Computer Information Systems Technology
 Option 1

Session 2

- COMP1821 Computing 2
 INFS2603 Computer Information Systems 2
 Option 2
 Option 3

Year 3**Session 1**

- INFS3605 Computer Systems Implementation
 INFS3608 Database Systems
 Option 4

Session 2

- INFS3607 Distributed Computer Systems
 INFS3611 Information Systems Development
 Option 5

5010**Information Systems – Honours – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECON2301 Management and Business Development
 ECON2313 Australian Economic Development in the 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economic Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) Two Honours options must be chosen from:

- INFS4774 Information Systems Security
 INFS4805 Information Systems Auditing

- INFS4810 Advanced Data Management
 INFS4811 Knowledge Based Information Systems
 INFS4812 Managing Software Development
 INFS4825 Object Oriented Information Systems
 INFS4848 Information Systems Project Management
 INFS4853 Advanced Systems Management
 INFS4857 Information and Decision Technologies
 INFS4891 Decision Support Systems
 INFS4893 Special Topics in Information Systems

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2522, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 LEGT7711 Legal Environment of Commerce

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2**Session 1**

- ACCT2522 Accounting and Financial Management 2A
 COMP1811 Computing 1 (Procedural)
 INFS2609 Computer Information Systems Technology
 Option 1

Session 2

- COMP1821 Computing 2
 INFS2603 Computer Information Systems 2
 Option 2
 Option 3

Year 3**Session 1**

- INFS3605 Computer Systems Implementation
 INFS3608 Database Systems
 Option 4

Session 2

- INFS3607 Distributed Computer Systems
 INFS3611 Information Systems Development
 Option 5

Year 4**Session 1**

- INFS4886 Research Topics in Information Systems 1
 Honours Option 1
 Honours Option 2

Session 2

- INFS4887 Research Topics in Information Systems 2
 INFS4898 Project Seminar
 INFS4794 Thesis (Information Systems)

6000**Marketing – Pass – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Candidates may choose to include GEOG3132 Marketing Geography as an option.
- (ii) At least one option must be chosen from:
- ECOH2301 Management and Business Development
ECOH2303 Economic Change in Modern China 1700-1949
ECOH2304 Economic Transformation in the People's Republic of China
ECOH2308 British Imperialism in the 19th and 20th Centuries
ECOH3303 Transformation of the Japanese Economy
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2105 Marxian Political Economy
ECON2106 Post-Keynesian Political Economy
ECON2108 Industry Economics and Australian Industrial Policy
ECON3115 Economics of Developing Countries

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2**Session 1**

- MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 3
Option 4

Session 2

- MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
Option 5
Option 6

Year 3**Session 1**

- MARK3022 Computer Applications in Marketing
MARK3073 Brand Management
Option 7

Session 2

- MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
Option 8

6010**Marketing – Honours – Full-time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Candidates may choose to include GEOG3132 Marketing Geography as an option.
- (ii) At least one option must be chosen from:
- ECOH2301 Management and Business Development
ECOH2303 Economic Change in Modern China 1700-1949
ECOH2304 Economic Transformation in the People's Republic of China
ECOH2308 British Imperialism in the 19th and 20th Centuries
ECOH3303 Transformation of the Japanese Economy
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2105 Marxian Political Economy
ECON2106 Post-Keynesian Political Economy
ECON2108 Industry Economics and Australian Industrial Policy
ECON3115 Economics of Developing Countries

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2**Session 1**

- MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 3
Option 4

Session 2

- MARK7042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)
Option 5
Option 6

Year 3*Session 1*

- MARK7022 Computer Applications in Marketing (Honours)
 MARK7073 Brand Management (Honours)
 Option 7

Session 2

- MARK7083 Strategic Marketing Management (Honours)
 MARK7093 Corporate Policy and Marketing Strategy (Honours)
 Option 8

Year 4*Session 1*

- MARK7203 Seminar in Marketing Theory
 MARK7204 Thesis (Marketing)
 MARK7206 Project Seminar

Session 2

- MARK7204 Thesis (Marketing)
 MARK7205 Research Seminar
 MARK7206 Project Seminar

6100**Marketing and Accounting – Pass – Full Time****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Accounting, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A (Honours)
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 ACCT4818 Advanced Auditing Technologies
 ACCT4819 Accounting for Financial Instruments and Complex Transactions
 MARK3043 International Marketing
 MARK3053 Service Management
 MARK3063 Promotions Management

(ii) One option must be chosen from

- ECOH2301 Management and Business Development
 ECOH2313 Australian Economic Development in the 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economics Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

Year 1*Session 1*

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2*Session 1*

- ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A (Honours)
 MARK2012 Marketing Fundamentals
 MARK2032 Consumer Behaviour A
 Option 2 (General Education Category B)

Session 2

- ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B (Honours)
 MARK2042 Consumer Behaviour B
 MARK2052 Marketing Research
 Option 3

Year 3*Session 1*

- ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B (Honours)
 MARK3022 Computer Applications in Marketing
 MARK3073 Brand Management
 Option 4

Session 2

- ACCT4820 Contemporary Issues in Management Accounting
 MARK3083 Strategic Marketing Management
 MARK3093 Corporate Policy and Marketing Strategy
 Option 5

6111**Marketing and Accounting - Honours in Marketing - Full Time****Bachelor of Commerce
BCom**

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Accounting, and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A (Honours)
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 ACCT4818 Advanced Auditing Technologies
 ACCT4819 Accounting for Financial Instruments and Complex Transactions
 MARK3043 International Marketing

MARK3053 Service Management
MARK3063 Promotions Management

(ii) One option must be chosen from:

ECON2301 Management and Business Development
ECON2313 Australian Economic Development in the
20th Century

ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2522, ACCT2532, ACCT2542, ACCT2552, ACCT3593, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2

Session 1

ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A
(Honours)
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 2 (General Education Category B)

Session 2

ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B
(Honours)
MARK7042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)
Option 3

Year 3

Session 1

ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Honours)
MARK7022 Computer Applications in Marketing
(Honours)
MARK7073 Brand Management (Honours)
Option 4

Session 2

ACCT4820 Contemporary Issues in Management
Accounting
MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy
(Honours)
Option 5

Year 4

Session 1

MARK7203 Seminar in Marketing Theory
MARK7204 Thesis (Marketing)
MARK7206 Project Seminar

Session 2

MARK7204 Thesis (Marketing)
MARK7205 Research Seminar
MARK7206 Project Seminar

6200

Marketing and Economics - Pass - Full-Time

Bachelor of Commerce BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Economics, a candidate shall pass the subjects as set below with the requirement that:

(i) One option must be chosen from List A.

(ii) One option must be chosen from:

MARK3043 International Marketing
MARK3053 Service Management
MARK3063 Promotions Management

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A

Session 2

ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2209 Business Econometrics and Forecasting
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research

Year 3

Session 1

ECON3101 Microeconomics 3
MARK3022 Computer Applications in Marketing
MARK3073 Brand Management
Option 3

Session 2

ECON3102 Macroeconomics 3
 MARK3083 Strategic Marketing Management
 MARK3093 Corporate Policy and Marketing Strategy
 Option 4

6900

Marketing and German Studies - Pass - Full-time

**Bachelor of Commerce
 BCom**

To complete the requirement for the award of the degree at Pass level specializing in Marketing and German Studies, a candidate shall pass the subjects as set out below with the requirements that:

- (i) One option must be chosen from:
 ECHO2301 Management and Business Development
 ECHO2303 Economic Change in Modern China 1700-1949
 ECHO2304 Economic Transformation in the People's Republic of China
 ECHO2308 British Imperialism in the 19th and 20th Centuries
 ECHO3303 Transformation of the Japanese Economy
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2105 Marxian Political Economy
 ECON2106 Post-Keynesian Political Economy
 ECON2108 Industry Economics and Australian Industrial Policy
 ECON3115 Economics of Developing Countries
- (ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28 hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 GERS1200 German for Professional Purposes 1A

Session 2

ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 GERS1201 German for Professional Purposes 1B

Summer Course

Elective Language Study: Students may choose to attend a language course in Germany between November and January (scholarships available) or to attend a subsidised summer course at the Goethe Institute to gain additional proficiency and fluency.

Year 2

Session 1

GERS2200 German for Professional Purposes 2A
 MARK2012 Marketing Fundamentals
 ECHO2311 German Economy and Society
 MARK2032 Consumer Behaviour A

Session 2

GERS2201 German for Professional Purposes 2B
 MARK2042 Consumer Behaviour B
 MARK2052 Marketing Research
 Option 1

Summer Course

(Elective Language Study) as above.

Year 3

Session 1

GERS3200 German for Professional Purposes 3A
 MARK3022 Computer Applications in Marketing
 MARK3073 Brand Management
 Option 2

Session 2

GERS3201 German for Professional Purposes 3B
 MARK3083 Strategic Marketing Management
 MARK3093 Corporate Policy & Marketing Strategy
 Option 3

Formal Examination:

'Wirtschaftsdeutsch International' (International Business German).

6400

**Marketing and Human Resources
 Management - Pass - Full-time**

**Bachelor of Commerce
 BCom**

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Human Resources Management, a candidate shall pass the subjects as set out below with the requirement that:

- (i) One option must be chosen from the undergraduate subjects offered by either the School of Marketing or the School of Industrial Relations and Organizational Behavior.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 IROB1701 Industrial Relations 1A

Year 2

Session 1

IROB2719	Management of Organizations 1
IROB3720	Industrial Law
MARK2012	Marketing Fundamentals
MARK2032	Consumer Behaviour A

Session 2

IROB2704	Industrial Relations 2B
IROB2718	Human Resource Management
MARK2042	Consumer Behaviour B
MARK2052	Marketing Research

Year 3

Session 1

IROB3705	Industrial Relations 3A
MARK3073	Brand Management
	Option 2
	Option 3 (General Education Category B)

Session 2

IROB3721	Industrial Relations Methods
IROB3724	Strategic Human Resource Management
MARK3083	Strategic Marketing Management
MARK3093	Corporate Policy and Marketing Strategy

Year 2

Session 1

INFS2609	Computer Information Systems Technology
MARK2012	Marketing Fundamentals
MARK2032	Consumer Behaviour A
	Option 2 (General Education Category B)

Session 2

INFS2603	Computer Information Systems 2
MARK2042	Consumer Behaviour B
MARK2052	Marketing Research
	Option 3

Year 3

Session 1

INFS3605	Computer Systems Implementation
INFS3608	Database Systems
MARK3022	Computer Applications in Marketing
MARK3073	Brand Management

Session 2

INFS3607	Distributed Computer Systems
INFS3611	Information Systems Development
MARK3083	Strategic Marketing Management
MARK3093	Corporate Policy and Marketing Strategy

6500

Marketing and Information Systems - Pass - Full-time

Bachelor of Commerce

BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

One option must be chosen from:

ECOH2301	Management and Business Development
ECOH2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
	Option 1 (General Education Category A)

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
INFS1602	Computer Information Systems 1

6512

Information Systems and Marketing - Honours in Information Systems - Full-time

Bachelor of Commerce

BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Information Systems and Marketing and with Honours in Information Systems, a candidate shall pass the subjects as set out below with the requirements that:

(i) One option must be chosen from:

ECOH2301	Management and Business Development
ECOH2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) Two Honours options must be chosen from:

INFS4774	Information Systems Security
INFS4805	Information Systems Auditing
INFS4810	Advanced Data Management
INFS4811	Knowledge Based Information Systems
INFS4812	Managing Software Development
INFS4825	Object Oriented Information Systems
INFS4853	Advanced Systems Management
INFS4857	Information and Decision Technologies
INFS4891	Decision Support Systems
INFS4893	Special Topics in Information Systems

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Options 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2

Session 1

- MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
INFS2609 Computer Information Systems Technology
Option 2 (General Education Category B)

Session 2

- MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
INFS2603 Computer Information Systems 2
Option 3

Year 3

Session 1

- MARK3022 Computer Applications in Marketing
MARK3073 Brand Management
INFS3605 Computer Systems Implementation
INFS3608 Database Systems

Session 2

- MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development

Year 4

Session 1

- INFS4886 Research Topics in Information Systems 1
Honours Option 1
Honours Option 2

Session 2

- INFS4887 Research Topics in Information Systems 2
INFS4898 Project Seminar
INFS4794 Thesis (Information Systems)

6511

Marketing and Information Systems - Honours in Marketing - Full-time

Bachelor of Commerce

BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Information Systems and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirements that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economics Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Options 1 (General Education Category A)

Session 2

- ACCT1511 Accounting & Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2

Session 1

- INFS2609 Computer Information Systems Technology
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 2 (General Education Category B)

Session 2

- INFS2603 Computer Information Systems 2
MARK7042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)
Option 3

Year 3

Session 1

- INFS3605 Computer Systems Implementation
INFS3608 Database Systems
MARK7022 Computer Applications in Marketing (Honours)
MARK7073 Brand Management (Honours)

Session 2

INFS3607	Distributed Computer Systems
INFS3611	Information Systems Development
MARK7083	Strategic Marketing Management (Honours)
MARK7093	Corporate Policy and Marketing Strategy (Honours)

Year 4

Session 1

MARK7203	Seminar in Marketing Theory
MARK7204	Thesis (Marketing)
MARK7206	Project Seminar

Session 2

MARK7204	Thesis (Marketing)
MARK7205	Research Seminar
MARK7206	Project Seminar

6800

Marketing and Japanese Studies – Pass – Full-time

**Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Three options must be chosen from:
- | | |
|----------|---|
| ECON3303 | Transformation of the Japanese Economy |
| ECON2115 | Japanese International Economic Relations |
| ECON2116 | Japanese Economic Policy |
| JAPN2500 | Japanese Studies |
| JAPN3000 | Japanese 3A (Core) or |
| JAPN3100 | Japanese 3A (Intermediate) or |
| JAPN3200 | Japanese 3A (Advanced) |
| JAPN3001 | Japanese 3B (Core) or |
| JAPN3101 | Japanese 3B (Intermediate) or |
| JAPN3201 | Japanese 3B (Advanced) |

- (ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A
JAPN1000	Japanese 1A (Core) or
JAPN1100	Japanese 1A (Intermediate) or
JAPN1200	Japanese 1A (Advanced)

Session 2

ACCT1511	Accounting and Financial Management 1B
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B
JAPN1001	Japanese 1B (Core) or
JAPN1101	Japanese 1B (Intermediate) or
JAPN1201	Japanese 1B (Advanced)

Year 2

Session 1

JAPN2000	Japanese 2A (Core) or
JAPN2100	Japanese 2A (Intermediate) or
JAPN2200	Japanese 2A (Advanced)
MARK2012	Marketing Fundamentals
MARK2032	Consumer Behaviour A Option 1

Session 2

JAPN2001	Japanese 2B (Core) or
JAPN2101	Japanese 2B (Intermediate) or
JAPN2201	Japanese 2B (Advanced)
MARK2042	Consumer Behaviour B
MARK2052	Marketing Research Option 2

Year 3

Session 1

MARK3022	Computer Applications in Marketing
MARK3073	Brand Management Option 3 Option 4

Session 2

MARK3083	Strategic Marketing Management
MARK3093	Corporate Policy and Marketing Strategy Option 5 Option 6

6811

Marketing and Japanese Studies - Honours in Marketing - Full-time

**Bachelor of Commerce
BCom**

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Japanese Studies and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Three options must be chosen from:
- | | |
|----------|---|
| ECON3303 | Transformation of the Japanese Economy |
| ECON2115 | Japanese International Economic Relations |
| ECON2116 | Japanese Economic Policy |
| JAPN2500 | Japanese Studies |
| JAPN3000 | Japanese 3A (Core) or |
| JAPN3100 | Japanese 3A (Intermediate) or |
| JAPN3200 | Japanese 3A (Advanced) |
| JAPN3001 | Japanese 3B (Core) or |
| JAPN3101 | Japanese 3B (Intermediate) or |
| JAPN3201 | Japanese 3B (Advanced) |

- (ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, MARK2012, MARK2032,

MARK7042, MARK7052, MARK7073, MARK7083, MARK7083.

Year 1

Session 1

ACCT1501 Accounting & Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
JAPN1000 Japanese 1A (Core) or
JAPN1100 Japanese 1A (Intermediate) or
JAPN1200 Japanese 1A (Advanced)

Session 2

ACCT1511 Accounting & Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
JAPN1001 Japanese 1B (Core) or
JAPN1101 Japanese 1B (Intermediate) or
JAPN1201 Japanese 1B (Advanced)

Year 2

Session 1

JAPN2000 Japanese 2A (Core) or
JAPN2100 Japanese 2A (Intermediate) or
JAPN2200 Japanese 2A (Advanced)
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 1

Session 2

JAPN2001 Japanese 2B (Core) or

JAPN2101 Japanese 2B (Intermediate) or
JAPN2201 Japanese 2B (Advanced)
MARK7042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)
Option 2

Year 3

Session 1

MARK7022 Computer Applications in Marketing (Honours)
MARK7073 Brand Management (Honours)
Option 3
Option 4

Session 2

MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy (Honours)
Option 5
Option 6

Year 4

Session 1

MARK7203 Seminar in Marketing Theory
MARK7204 Thesis (Marketing)
MARK7206 Project Seminar

Session 2

MARK7204 Thesis (Marketing)
MARK7205 Research Seminar
MARK7206 Project Seminar

Marketing and Hospitality Management BCom

(Pass – Full-time)

3491

To complete the requirements for the award of the degree at Pass level in Marketing and Hospitality Management, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

ACCT2522 Accounting and Financial Management 2A
ACCT3583 Accounting and Financial Management 3B
ECON1301 Australia in the International Economy in the 20th Century
ECON2301 Management and Business Development
ECON2209 Business Econometrics and Forecasting
FINS2613 Business Finance 2A
GERS1000 Introductory German A or
GERS1001 Intermediate German A**
INFS1602 Computer Information Systems 1
INFS2606 Management Information Systems Design
IROB1701 Industrial Relations 1A
IROB2703 Industrial Relations 2A
JAPN1000 Japanese 1A (Core) or
JAPN1100 Japanese 1A (Intermediate) or
JAPN1200 Japanese 1A (Advanced)
JAPN1001 Japanese 1B (Core) or
JAPN1101 Japanese 1B (Intermediate) or

JAPN1201 Japanese 1B (Advanced)
LEGT7711 Legal Environment of Commerce
LEGT7731 Legal Regulation of Marketing and Distribution
MARK3022 Computer Applications in Marketing
MARK3043 International Marketing
MARK3063 Promotions Management
MARK3093 Corporate Policy and Marketing Strategy

** (full year subject - equivalent to 2 options)

(ii) One option must be chosen from:

HOSP4002 Resort Management
HOSP4003 Communication Strategy in the Hospitality Industry
HOSP4004 Seminar in Hospitality Management

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28 hr Category B General Education subject/s.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A

Session 2

ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 HOSP1999 Hospitality Industry Employment 1

Year 2**Session 1**

ECON2117 Economics of Tourism
 MARK2012 Marketing Fundamentals
 MARK2032 Consumer Behaviour A

Session 2

IROB2718 Human Resource Management
 HOSP2999 Hospitality Industry Employment 2
 MARK2042 Consumer Behaviour B
 MARK2052 Marketing Research
 Option 1

Year 3**Session 1**

HOSP3009 Financial Control in the Hospitality Industry
 MARK3073 Brand Management
 Option 2

Session 2

HOSP3010 Legal Aspects of Tourism
 HOSP3999 Hospitality Industry Employment 3

MARK3083 Strategic Marketing Management
 Option 3

Year 4**Session 1**

HOSP4013 Hospitality Management 1
 Option 4
 Option 5

Session 2

HOSP4014 Hospitality Management 2
 HOSP4015 Hospitality Management 3

Note: During the first three sessions, candidates will undertake concurrent studies in Food and Beverage Operations in the TAFE Sector usually one day per week for each session. A course fee of approximately \$1800 is payable to the University at the time of enrolment.

Language studies are a requirement of the course. Students may undertake language units offered by the University or an approved 40 hour language course at the Institute of Languages. However, satisfactory completion of an external language course cannot be counted as an option. Also, an Institute of Languages course attracts a separate fee of approximately \$300.

Attendance and satisfactory participation in a Communications Skills/Effective Public Speaking course, held over six weeks during the first semester of the second year attracts a separate fee of approximately \$60.

Co-operative Programs BCom 3501

1091

Accounting Co-operative Program – Pass – Full-time

**Bachelor of Commerce
BCom**

Entry to the program is at first year only, and through the scholarship selection procedures.

To complete the requirement for the award of the degree at Pass level specializing in Accounting in the Co-operative Program a candidate shall pass the subjects as set below with the requirement that:

(i) One option must be chosen from:

ECON2301 Management and Business Development
 ECON2313 Australian Economic Development in the 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economics Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1203 Quantitative Methods A
 LEGT7711 Legal Environment of Commerce

Session 2

ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2**Fast Track (January/February intensive teaching)**

ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A
 (Honours)
 ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B
 (Honours)

Session 1

FINS2613 Business Finance 2A
 Option 1
 Option 2
 Option 3

Session 2

- ACCT8691 Industrial Training 1
Option 4
Option 5

Year 3**Session 1**

- ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Honours)
ACCT8692 Industrial Training 2
Option 6

Session 2

- ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Honours)
ACCT3708 Auditing or
ACCT3718 Auditing (Honours)
Option 7
Option 8

1390

Accounting and Finance Co-operative Program – Pass – Full-time

Bachelor of Commerce**BCom**

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Finance, in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- INFS1602 Computer Information Systems 1
LEGT7711 Legal Environment of Commerce

(ii) Two options must be chosen from:

- FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investments
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management
Techniques
FINS3775 Research Methods in Finance 1

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2

Year 2

Fast Track (January/February intensive teaching)

- ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A
(Honours)
ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B
(Honours)

Session 1

- ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
Option 3
Option 4

Session 2

- ACCT8691 Industrial Training 1
FINS2612 Australian Capital Markets
FINS2624 Investments or
FINS2714 Investments (Honours)

Year 3

Fast Track (January/February Intensive Teaching)

- ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Honours)
ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Honours)

Session 1

- ACCT8692 Industrial Training 2
FINS3625 Applied Corporate Finance or
FINS3715 Applied Corporate Finance (Honours)
Option 5

Session 2

- ACCT3708 Auditing or
ACCT3718 Auditing (Honours) or
ACCT4819 Accounting for Financial Instruments and
Complex Transactions
FINS3616 International Business Finance or
FINS3716 International Business Finance (Honours)
Option 6
Option 7

1590

Accounting and Information Systems Co-operative Program – Pass – Full-time

Bachelor of Commerce**BCom**

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level, specializing in Accounting and Information Systems in the Co-operative program a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development

- ECOH2313 Australian Economic Development in the 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economics Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 LEGT7711 Legal Environment of Commerce

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2

Fast Track (January/February intensive teaching)

- ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A (Honours)
 ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B (Honours)

Session 1

- FINS2613 Business Finance 2A
 INFS2609 Computer Information Systems Technology
 Option 1
 Option 2

Session 2

- INFS2603 Computer Information Systems 2
 INFS2691 Industrial Training 1
 Option 3

Year 3

Fast Track (January/February intensive teaching)

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A (Honours)
 ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B (Honours)

Session 1

- INFS3608 Database Systems
 INFS3692 Industrial Training 2
 Option 4

Session 2

- INFS3607 Distributed Computer Systems
 INFS3611 Information Systems Development
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 Option 5

1890

Accounting and Japanese Studies Co-operative Program – Pass – Full-time

Bachelor of Commerce BCom

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development
 ECOH2313 Australian Economic Development in the 20th Century
 ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economics Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) One option must be chosen from:

- ECOH3303 Transformation of the Japanese Economy
 ECON2115 Japanese International Economic Relations
 JAPN2500 Japanese Studies
 JAPN3000 Japanese 3A (Core) or
 JAPN3100 Japanese 3A (Intermediate) or
 JAPN3200 Japanese 3A (Advanced)
 JAPN3001 Japanese 3B (Core) or
 JAPN3101 Japanese 3B (Intermediate) or
 JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 JAPN1000 Japanese 1A (Core) or
 JAPN1100 Japanese 1A (Intermediate) or
 JAPN1200 Japanese 1A (Advanced)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 JAPN1001 Japanese 1B (Core) or
 JAPN1101 Japanese 1B (Intermediate) or
 JAPN1201 Japanese 1B (Advanced)

Year 2

Fast Track (January/February intensive teaching)

- ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A (Honours)
 ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B (Honours)

Session 1

- FINS2613 Business Finance 2A
 JAPN2000 Japanese 2A (Core) or
 JAPN2100 Japanese 2A (Intermediate) or
 JAPN2200 Japanese 2A (Advanced)
 LEGT7711 Legal Environment of Commerce
 Option 1

Session 2

- ACCT8691 Industrial Training 1
 INFS1602 Computer Information Systems 1
 JAPN2001 Japanese 2B (Core) or
 JAPN2101 Japanese 2B (Intermediate) or
 JAPN2201 Japanese 2B (Advanced)

Year 3

Fast Track (January/February intensive teaching)

- ACCT3563 Accounting and Financial Management 3A or

- ACCT3573 Accounting and Financial Management 3A
 (Honours)
 ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B
 (Honours)

Session 1

- ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 ACCT8692 Industrial Training 2
 Option 2

Session 2

- Option 3
 Option 4
 Option 5
 Option 6

Bachelor of Economics BEc

3541

2001**Econometrics – Pass – Full-time**

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Econometrics a candidate shall pass the subjects as set out below with the requirement that two subjects (Options 3 and 4) must be chosen from List D at the end of this section.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2101 Microeconomics 2
 ECON2204 Linear Economics
 ECON2206 Quantitative Economic Techniques A
 Option 3

Session 2

- ECON2102 Macroeconomics 2
 ECON2205 Economic Optimization and Dynamics
 ECON2207 Quantitative Economic Techniques B
 Option 4

Year 3**Session 1**

- ECON3101 Microeconomics 3
 ECON3201 Mathematical Economics A
 ECON3203 Econometrics A

Session 2

- ECON3102 Macroeconomics 3
 ECON3202 Mathematical Economics B
 ECON3204 Econometrics B

2002**Economic History – Pass – Full-time**

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Economic History a candidate shall pass the subjects as set out below with the requirement that:

- Two subjects (Options 6 and 7) must be chosen from one of the combinations in List A at the end of this section.
- One subject must be chosen from List B.
- Three subjects must be chosen from List C.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1

ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
ECON2312 The Industrial Revolution
Option 3

Session 2

ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the
20th Century
Option 4
Option 5

Year 3

Session 1

ECON3101 Microeconomics 3
ECON3301 The History of Economic Analysis
Option 6

Session 2

ECON3102 Macroeconomics 3
Option 7
Option 8

Session 2

ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the
20th Century
Option 5
Option 6

Year 3

Session 1

ECON3101 Microeconomics 3
Option 7
Option 8

Session 2

ECON3102 Macroeconomics 3
Option 9
Option 10

2010

Economics – Honours – Full-time

Bachelor of Economics

BEC

To complete the requirements for the award of the degree at Honours level in Economics a candidate shall pass the subjects as set out below with the requirement that:

(a) Options must be chosen subject to Rule 12 and the following restrictions:

(i) Four options must be chosen from the combinations in List A (options 7 and 10 for one combination and options 12 and 13 for the other).

(ii) No more than three options can consist of subjects which do not have a prerequisite subject.

(iii) At least one option must be chosen from subjects with prefix ECHO (Note: This program provides a disciplinary minor in Econometrics).

(b) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3121, ECON3122, ECON3114.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

ECON2121 Microeconomics 2 (Honours)
ECON2206 Quantitative Economic Techniques A
Option 3
Option 4

2000

Economics – Pass – Full-time

Bachelor of Economics

BEC

To complete the requirements for the award of the degree at Pass level in Economics a candidate shall pass the subjects as set out below. Options must be chosen subject to Rule 12 and the following restrictions:

(i) At least two options must be chosen from a sequenced combination of List A subjects (Options 7 and 9).

(ii) No more than three options can consist of subjects which do not have a prerequisite subject.

Year 1

Session 1

ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
Option 3
Option 4

Session 2

- ECON2122 Macroeconomics 2 (Honours)
 ECON2207 Quantitative Economic Techniques B
 ECOH2313 Australian Economic Development in the
 20th Century
 Option 5

Year 3**Session 1**

- ECON3121 Microeconomics 3 (Honours)
 Option 6
 Option 7
 Option 8

Session 2

- ECON3114 Economic Methodology
 ECON3122 Macroeconomics 3 (Honours)
 Option 9
 Option 10

Year 4**Session 1**

- ECON4121 Microeconomics 4
 ECON4126 Economics Honours Thesis Seminar
 ECON4127 Thesis (Economics)
 Option 11

Session 2

- ECON4122 Macroeconomics 4
 ECON4126 Economics Honours Thesis Seminar
 ECON4127 Thesis (Economics)
 Option 12

2100**Economics and Accounting – Pass – Full-time**
Bachelor of Economics
BEC

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from one of the combinations in List A.
 (ii) One option must be chosen from:
 ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 ACCT4818 Advanced Auditing Technologies
 ACCT4819 Accounting for Financial Instruments and
 Complex Transactions
 ACCT4820 Contemporary Issues in Management
 Accounting
 (iii) One of options 2-6 must be one 56hr or two 28hr
 Category B General Education subject/s.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2**Session 1**

- ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A
 (Honours)
 ECON2101 Microeconomics 2
 ECON2206 Quantitative Economic Techniques A
 FINS2613 Business Finance 2A

Session 2

- ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B
 (Honours)
 ECON2102 Macroeconomics 2
 ECON2207 Quantitative Economic Techniques B or
 ECOH2313 Australian Economic Development in the
 20th Century
 Option 2

Year 3**Session 1**

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A
 (Honours)
 ECON3101 Microeconomics 3
 Option 3
 Option 4

Session 2

- ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B
 (Honours)
 ECON3102 Macroeconomics 3
 Option 5
 Option 6

2800**Economics and Asian Studies – Pass – Full-time**
Bachelor of Economics
BEC

To complete the requirements for the award of the degree at Pass level in Economics and Asian Studies a candidate shall pass the subjects as set out below, with the requirement that subjects to be chosen must comprise:

- (i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language program with H.S.C. competence will be admitted to either

the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).

(ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.

(iii) One 56hr or two 28hr Category A General Education subject/s. One 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2

Year 2

Session 1

- ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
ECON2305 Modern Asian Economic History
Option 3

Session 2

- ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the
20th Century
Option 4
Option 5

Year 3

Session 1

- ECON3101 Microeconomics 3
ECON3109 Economic Growth and Development A*
Option 6
Option 7

Session 2

- ECON3102 Macroeconomics 3
ECON3110 Economic Growth and Development B*
Option 8
Option 9

**With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.*

2810

Economics and Asian Studies – Honours – Full-time

Bachelor of Economics BEC

To complete the requirement for the award of the degree at Honours level in Economics and Asian Studies a candidate shall pass the subjects as set out below with the requirement that subjects to be chosen must comprise:

(i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language program with H.S.C. competence will be admitted to either the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).

(ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.

(iii) One 56hr or two 28hr Category A General Education subject/s. One 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2

Year 2

Session 1

- ECON2121 Microeconomics 2 (Honours)
ECON2206 Quantitative Economic Techniques A
ECON2305 Modern Asian Economic History
Option 3

Session 2

- ECON2122 Macroeconomics 2 (Honours)
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the
20th Century

- Option 4
Option 5

Year 3**Session 1**

- ECON3109 Economic Growth and Development A*
ECON3122 Macroeconomics 3 (Honours)
Option 6
Option 7

Session 2

- ECON3110 Economic Growth and Development B*
ECON3121 Microeconomics 3 (Honours)
Option 8
Option 9

Year 4**Session 1**

- ECON4121 Microeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4127 Thesis** (Economics)
Option 10

Session 2

- ECON4122 Macroeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4127 Thesis** (Economics)

**With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.*

***The thesis must focus on the Asian country or region which has been studied throughout the degree.*

2210

Economics and Econometrics – Honours – Full-time

**Bachelor of Economics
BEC**

To complete the requirements for the award of the degree at Honours level in Economics and Econometrics a candidate shall pass the subjects as set out below with the requirement that:

- Two subjects (Options 3 and 4) must be chosen from List D.
- Two subjects (Options 5 and 6) must be chosen from one of the combinations in List A.
- The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3122, ECON3121.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1

- ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2121 Microeconomics 2 (Honours)
ECON2204 Linear Economics
ECON2206 Quantitative Economic Techniques A
Option 3

Session 2

- ECON2122 Macroeconomics 2 (Honours)
ECON2205 Economic Optimization and Dynamics
ECON2207 Quantitative Economic Techniques B
Option 4

Year 3**Session 1**

- ECON3122 Macroeconomics 3 (Honours)
ECON3201 Mathematical Economics A
ECON3203 Econometrics A
Option 5

Session 2

- ECON3121 Microeconomics 3 (Honours)
ECON3202 Mathematical Economics B
ECON3204 Econometrics B
Option 6

Year 4**Session 1**

- ECON4121 Microeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4223 Applied Econometrics A
ECON4227 Thesis (Econometrics)

Session 2

- ECON4122 Macroeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4224 Applied Econometrics B
ECON4227 Thesis (Econometrics)

2215

Economics and Economic History – Honours – Full-time

**Bachelor of Economics
BEC**

To complete the requirements for the award of the degree at the Honours level in Economics and Economic History a candidate shall pass the subjects as set out below with the requirement that:

- Two subjects (Options 6 and 8) must be chosen from one of the combinations in List A.
- One subject must be chosen from List B.
- Five subjects must be chosen from List C.
- The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2312 The Industrial Revolution
 ECON2121 Microeconomics 2 (Honours)
 ECON2206 Quantitative Economic Techniques A
 Option 3

Session 2

- ECON2313 Australian Economic Development in the 20th Century
 ECON2122 Macroeconomics 2 (Honours)
 ECON2207 Quantitative Economic Techniques B or
 Option 4
 Option 5

Year 3**Session 1**

- ECON3301 The History of Economic Analysis
 ECON3122 Macroeconomics 3 (Honours)
 Option 6
 Option 7

Session 2

- ECON3121 Microeconomics 3 (Honours)
 Option 8
 Option 9
 Option 10

Year 4**Session 1**

- ECON4323 Approaches to Social and Economic History
 ECON4327 Thesis (Economic History)
 ECON4121 Microeconomics 4
 ECON4126 Economics Honours Thesis Seminar

Session 2

- ECON4325 Seminar in Research Methods
 ECON4327 Thesis (Economic History)
 ECON4122 Macroeconomics 4
 ECON4126 Economics Honours Thesis Seminar

(i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.

(ii) Two subjects (Options 5 and 7) must be chosen from List E.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2101 Microeconomics 2
 ECON2206 Quantitative Economic Techniques A
 FIN2613 Business Finance 2A
 Option 3

Session 2

- ECON2102 Macroeconomics 2
 ECON2207 Quantitative Economic Techniques B
 FIN2612 Australian Capital Markets
 FIN2624 Investments

Year 3**Session 1**

- ECON3101 Microeconomics 3
 FIN3625 Applied Corporate Finance
 Option 4
 Option 5

Session 2

- ECON3102 Macroeconomics 3
 FIN3616 International Business Finance
 Option 6
 Option 7

2310**Economics and Finance – Honours – Full-time****Bachelor of Economics****BEC**

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.

(ii) Two subjects (Options 5 and 7) must be chosen from List E.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121,

2302**Economics and Finance – Pass – Full-time****Bachelor of Economics****BEC**

To complete the requirements for the award of the degree at Pass level in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

ECON2122, ECON3122, ECON3121, FINS2612,
FINS2613, FINS3716.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

- ECON2121 Microeconomics 2 (Honours)
ECON2206 Quantitative Economic Techniques A
FINS2613 Business Finance 2A
Option 3

Session 2

- ECON2122 Macroeconomics 2 (Honours)
ECON2207 Quantitative Economic Techniques B
FINS2714 Investments (Honours)
FINS2612 Australian Capital Markets

Year 3

Session 1

- ECON3122 Macroeconomics 3 (Honours)
FINS3715 Applied Corporate Finance (Honours)
Option 4
Option 5

Session 2

- ECON3121 Microeconomics 3 (Honours)
FINS3716 International Business Finance (Honours)
Option 6
Option 7

Year 4

Session 1

- ECON4121 Microeconomics 4
FINS4776 Business Finance 4A
ECON4126 Economics Honours Thesis Seminar or
FINS4798 Project Seminar
ECON4128 Thesis (Economics/Finance)*

Session 2

- ECON4122 Macroeconomics 4
FINS4777 Business Finance 4B
ECON4126 Economics Honours Thesis Seminar or
FINS4798 Project Seminar
ECON4128 Thesis (Economics/Finance)*

**The Thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.*

2900

Economics and German Studies - Pass - Full-time

Bachelor of Economics

BEC

To complete the requirements for the award of the degree at Pass level in Economics and German Studies, a candidate shall pass the subjects set out below.

Options must be chosen subject to Rules 9 and 12 and the following restrictions:

- Two options must be chosen from a sequenced combination of List A subjects (Option 3 and 5).
- One option must be chosen from List G.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
GERS1200 German for Professional Purposes 1A

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
GERS1201 German for Professional Purposes 1B

Year 2

Session 1

- ECOH2311 German Economy and Society
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
GERS2200 German for Professional Purposes 2A

Session 2

- ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2208 Business Econometrics and Forecasting or
A Subject with prefix ECOH
GERS2201 German for Professional Purposes 2B
Option 1

Year 3

Session 1

- ECON3101 Microeconomics 3
GERS3200 German for Professional Purposes 3A
Option 2
Option 3

Session 2

- ECON3102 Macroeconomics 3
GERS3201 German for Professional Purposes 3B
Option 4
Option 5

2401 Economics and Human Resource Management - Pass - Full-time

Bachelor of Economics BEc

To complete the requirements for the award of the Degree at Pass level specializing in Economics and Human Resource Management a candidate shall pass the subjects as set out below with the requirement that three subjects must be chosen from list H.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1

- ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
IROB1701 Industrial Relations 1A
IROB2719 Management of Organizations 1

Session 2

- ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the
20th Century
IROB2718 Human Resource Management
Option 3

Year 3

Session 1

- ECON3101 Microeconomics 3
ECON3107 Labour Economics A
IROB3705 Industrial Relations 3A
Option 4

Session 2

- ECON3102 Macroeconomics 3
ECON3108 Labour Economics B
IROB3724 Strategic Human Resource Management
Option 5

2400 Economics and Industrial Relations - Pass - Full-time

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Economics and Industrial Relations a candidate shall pass the subjects as set out below with the requirement that three options must be chosen from List F.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
IROB1701 Industrial Relations 1A or
Option 2 (General Education Category B)

Year 2

Session 1

- ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
IROB2703 Industrial Relations 2A
IROB1701 Industrial Relations 1A or
Option 2 (General Education)

Session 2

- ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the
20th Century
IROB2704 Industrial Relations 2B
Option 3

Year 3

Session 1

- ECON3101 Microeconomics 3
ECON3107 Labour Economics A
IROB3705 Industrial Relations 3A
Option 4

Session 2

- ECON3102 Macroeconomics 3
ECON3108 Labour Economics B
IROB3706 Industrial Relations 3B
Option 5

2410**Economics and Industrial Relations – Honours – Full-time****Bachelor of Economics
BEc**

To complete the requirements for the award of the degree at Honours level in Economics and Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from List F.
 (ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2313, ECON2121, ECON2122, ECON3121, ECON3122, IROB1701, IROB2704, IROB3705, IROB3706.

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 IROB1701 Industrial Relations 1A or
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2121 Microeconomics 2 (Honours)
 ECON2208 Quantitative Economic Techniques A
 IROB2703 Industrial Relations 2A
 IROB1701 Industrial Relations 1A or
 Option 2 (General Education Category B)

Session 2

- ECON2122 Macroeconomics 2 (Honours)
 ECON2207 Quantitative Economic Techniques B or
 ECON2313 Australian Economic Development in the
 20th Century
 IROB2704 Industrial Relations 2B
 Option 3

Year 3**Session 1**

- ECON3122 Macroeconomics 3 (Honours)
 ECON3107 Labour Economics A
 IROB3705 Industrial Relations 3A
 Option 4

Session 2

- ECON3121 Microeconomics 3 (Honours)
 ECON3108 Labour Economics B
 IROB3706 Industrial Relations 3B
 IROB3707 Industrial Relations Research Methods and
 Thesis Workshop

Year 4**Session 1**

- ECON4121 Microeconomics 4
 IROB4731 Industrial Relations Case Studies A

- ECON4126 Economics Honours Thesis Seminar or
 IROB4734 Thesis (Industrial Relations)

Session 2

- ECON4122 Macroeconomics 4
 IROB4732 Industrial Relations Case Studies B
 ECON4126 Economics Honours Thesis Seminar or
 IROB4733 Industrial Relations Seminar
 IROB4734 Thesis (Industrial Relations)

2600**Economics and Marketing - Pass - Full-time****Bachelor of Economics
BEc**

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Economics and Marketing, a candidate shall pass the subjects as set out below with the requirement that:

- (i) Two options must be chosen from one of the combinations in List A.

- (ii) One option must be chosen from:
 MARK3022 Computer Applications in Marketing
 MARK3043 International Marketing
 MARK3053 Service Management
 MARK3063 Promotions Management

Year 1**Session 1**

- ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

- ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 Option 2 (General Education Category B)

Year 2**Session 1**

- ECON2101 Microeconomics 2
 ECON2206 Quantitative Economic Techniques A
 MARK2012 Marketing Fundamentals
 MARK2032 Consumer Behaviour A

Session 2

- ECON2102 Macroeconomics 2
 ECON2207 Quantitative Economic Techniques B or
 ECON2209 Business Econometrics and Forecasting
 MARK2042 Consumer Behaviour B
 MARK2052 Marketing Research

Year 3**Session 1**

- MARK3073 Brand Management
 ECON3101 Microeconomics 3
 Option 3
 Option 4

Session 2

ECON3102 Macroeconomics 3
 MARK3083 Strategic Marketing Management
 MARK3093 Corporate Policy and Marketing Strategy
 Option 5

4002**Industrial Relations – Pass – Full-time****Bachelor of Economics****BEC**

To complete the requirements for the award of the degree at the Pass level in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Option 3 must be chosen from List F.

(ii) Students must complete one 56hr or two 28hr Category A and one 56hr or two 28hr Category B General Education subjects. The second subject/s may be taken in Year 1 or Year 2.

Year 1**Session 1**

ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 IROB1701 Industrial Relations 1A or
 Option 2 (General Education Category B)

Year 2**Session 1**

ECON2101 Microeconomics 2
 ECON2206 Quantitative Economic Techniques A
 IROB2703 Industrial Relations 2A
 IROB1701 Industrial Relations 1A or
 Option 2 (General Education Category B)

Session 2

ECON2102 Macroeconomics 2
 ECON2207 Quantitative Economic Techniques B or
 ECON2313 Australian Economic Development in the
 20th Century
 IROB2704 Industrial Relations 2B
 Option 3

Year 3**Session 1**

ECON3101 Microeconomics 3
 ECON3107 Labour Economics A
 IROB3705 Industrial Relations 3A

Session 2

ECON3102 Macroeconomics 3
 ECON3108 Labour Economics B
 IROB3706 Industrial Relations 3B

Co-operative Programs BEC**3541****2190****Economics and Accounting Co-operative Program – Pass – Full-time****Bachelor of Economics****BEC**

Entry to this program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from one of the combinations in List A.

(ii) One option must be chosen from:

ACCT3708 Auditing or
 ACCT3718 Auditing (Honours)
 ACCT4818 Advanced Auditing Technologies
 ACCT4819 Accounting for Financial Instruments and
 Complex Transactions

ACCT4820 Contemporary Issues in Management
 Accounting

(iii) One of the options 2 - 6 must be one 56hr or two 28hr Category B General Education subject/s.

Year 1**Session 1**

ACCT1501 Accounting and Financial Management 1A
 ECON1101 Microeconomics 1
 ECON1202 Quantitative Methods A
 Option 1 (General Education Category A)

Session 2

ACCT1511 Accounting and Financial Management 1B
 ECON1102 Macroeconomics 1
 ECON1203 Quantitative Methods B
 INFS1602 Computer Information Systems 1

Year 2**Fast Track (January/February intensive teaching)**

ACCT2522 Accounting and Financial Management 2A or
 ACCT2532 Accounting and Financial Management 2A
 (Honours)
 ACCT2542 Accounting and Financial Management 2B or
 ACCT2552 Accounting and Financial Management 2B
 (Honours)

Session 1

- ECON2101 Microeconomics 2
 ECON2206 Quantitative Economics Techniques A
 FINS2613 Business Finance 2A
 Option 2

Session 2

- EOH2313 Australian Economic Development in the 20th Century
 ECON2102 Macroeconomics 2
 ECON2207 Quantitative Economics Techniques B or
 ECON2118 Industrial Training 1

Year 3**Fast Track (January/February intensive teaching)**

- ACCT3563 Accounting and Financial Management 3A or
 ACCT3573 Accounting and Financial Management 3A (Honours)
 ACCT3583 Accounting and Financial Management 3B or
 ACCT3593 Accounting and Financial Management 3B (Honours)

Session 1

- ECON3101 Microeconomics 3
 ECON3118 Industrial Training 2
 Option 3

Session 2

- ECON3102 Macroeconomics 3
 Option 4
 Option 5
 Option 6

List A

A combination of units in this list consists of one unit from List A1 and one corresponding unit from List A2.

A1

- ECON3103 Monetary Economics A
 ECON3105 Public Economics A
 ECON3107 Labour Economics A
 ECON3109 Economic Growth and Development A
 ECON3201 Mathematical Economics A
 ECON3203 Econometrics A

A2

- ECON3104 Monetary Economics B
 ECON3106 Public Economics B
 ECON3108 Labour Economics B
 ECON3110 Economic Growth and Development B
 ECON3202 Mathematical Economics B
 ECON3204 Econometrics B

List B

- EOH2312 The Industrial Revolution
 EOH2313 Australian Economic Development in the 20th Century
 ECON2105 Marxian Political Economy
 ECON2106 Post-Keynesian Political Economy
 ECON2107 Natural and Environmental Resources Economics
 ECON2108 Industry Economics and Australian Industrial Policy
 ECON2109 Economics of Natural Resources
 ECON2110 Regional and Urban Economics
 ECON2113 The Development of Modern Economics
 ECON2115 Japanese International Economic Relations

- ECON2116 Japanese Economic Policy
 ECON2127 Environmental Economics and Cost-Benefit Analysis

- ECON2204 Linear Economics
 ECON2205 Economic Optimization and Dynamics
 ECON2207 Quantitative Economic Techniques B
 ECON3111 Contemporary Japanese Economy
 ECON3112 The Newly Industrializing Economies of East Asia

- ECON3113 Economic Development in ASEAN Countries
 ECON3114 Economic Methodology
 ECON3115 Economics of Developing Countries

List C

- ECON2305 Modern Asian Economic History
 ECON3301 The History of Economic Analysis
 ECON3302 Classics of Economic Thought
 EOH3303 Transformation of the Japanese Economy
 EOH3306 Comparative Economic Systems in Historical Perspective
 EOH3307 Multinationals: Theory and History

List D

- ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting
 ECON2211 Operations Research in Economics
 ECON2212 Applied Economic Statistics

List E

- FINS3630 Bank Financial Management
 FINS3631 Risk and Insurance
 FINS3632 Regulation in Capital Market
 FINS3633 Real Estate Finance and Investment
 FINS3634 Lending and Liquidity Management
 FINS3635 Options, Futures and Risk Management Techniques

List F

- IROB2712 Labour Market Policies
 IROB2714 Industrial Democracy
 IROB2715 Labour History
 IROB2716 Industrial Conflict
 IROB2717 Social Aspects of Work and Unionism
 IROB2718 Human Resource Management
 IROB2719 Management of Organizations 1
 IROB2720 Japanese Employment Relations
 IROB2723 Management of Organizations 2
 IROB3719 Industrial Relations Theory
 IROB3720 Industrial Law
 IROB3721 Industrial Relations Methods
 IROB3724 Strategic Human Resource Management

List G

- EURO2102 Post-War Europe
 GERS2810 Contemporary Germany
 GERS2812 Bridging the Distance: Current Social and Political Issues in Germany and Australia
 POLS2025 Contemporary German Politics

List H

- IROB2715 Labour History
 IROB2717 Social Aspects of Work and Unionism
 IROB2720 Japanese Employment Relations
 IROB2723 Management of Organizations 2
 IROB3706 Industrial Relations 3B
 IROB3720 Industrial Law
 IROB3721 Industrial Relations Methods

Undergraduate Thesis*

Students enrolled for a degree at Honours level in the Schools of the Faculty must present a thesis in their final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the Honours degree should not exceed 10,000 words.

For the Honours courses the topic selected must normally be submitted for approval no later than the end of the second session in the second last year of the course.

The thesis for any course leading to the award of a degree at Honours level must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students

are advised to consult Jate L. Turabian, *A Manual for Writers of Term Papers, Theses and Dissertations*, Phoenix Books, University of Chicago Press, 1955, and W. R. Parker, *The MLA Style Sheet*, Modern Language Association, NY, latest edition. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

**Before choosing a thesis topic, students in Economics should seek from their department an information sheet outlining requirements for the undergraduate thesis. The School of Economics also supplies the form headed Undergraduate Thesis: Application for Approval of Topic. Two copies of this form should be completed by the student and signed by a member of staff to show that the proposed topic is recommended for consideration. They should then be lodged at the School office.*

Combined Commerce/Law Course, Economics/Law Course and Commerce/Science Course

Combined Courses leading to award of Degrees of Bachelor of Commerce/ Bachelor of Laws and Bachelor of Economics/ Bachelor of Laws

The University offers combined courses leading to the award of the degrees of BCom/LLB and BEc/LLB. The Bachelor of Commerce degree course and the Bachelor of Economics degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance, Industrial Relations, Information Systems or Marketing, or with a Bachelor of Economics.

In the modern world of business and administration there is a need in many fields for the combined professional skills of accounting and law. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business organizations. With the growing complexity of commerce, including international business activities and large scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as full-time advisers or undertake specialized professional practice. In the public sector also the increasing scale and complexity of government undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

In the financial markets, there is considerable demand for graduates with training in finance and law. The complexity of securities, takeover and company legislation has necessitated the employment of such graduates in merchant banks, trading banks, brokerage houses and regulatory bodies.

The combination of economics and law is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the Public Service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined course of Bachelor of Commerce

(Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practise law in the industrial jurisdiction.

Recent developments in Federal and State legislation, in the field of trade practices and consumerism in particular, have created an urgent need for managers and administrators skilled in both law and marketing. The combined Marketing/ Law course seeks to meet this need by combining a detailed study of marketing systems in general, and marketing management in particular with the study of law. Graduates will find opportunities in both private and public sectors of the economy.

Rules Relating to the Bachelor of Commerce/Bachelor of Laws Course and the Bachelor of Economics/Bachelor of Laws Course

Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws.

Candidates for the combined Commerce/Law or Economics/Law degree course may be awarded the degree of BCom or BEc either when they have successfully completed the entire combined course or when they have completed the requirements for the award of the BCom or BEc degree (see later in this section).

4732

Bachelor of Commerce (Accounting)/Bachelor of Laws

BCom/LLB

Year 1		HPW	
		S1	S2
ACCT1501	Accounting and Financial Management 1A	4	
ACCT1511	Accounting and Financial Management 1B		4
ECON1101	Microeconomics 1	3.5	
ECON1102	Macroeconomics 1		3.5
ECON1202	Quantitative Methods A	5	
ECON1203	Quantitative Methods B		3.5
LAWS1120	Legal System - Torts	4	4
LAWS7410	Legal Research and Writing 1	2	

Year 2		HPW	
		S1	S2
ACCT2522	Accounting and Financial Management 2A or	4	
ACCT2532	Accounting and Financial Management 2A (Honours)	4	
ACCT2542	Accounting and Financial Management 2B or		4
ACCT2552	Accounting and Financial Management 2B (Honours)		4
FINS2613	Business Finance 2A		3
INFS1602	Computer Information Systems 1	3	
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3			
ACCT3563	Accounting and Financial Management 3A or	4	
ACCT3573	Accounting and Financial Management 3A (Honours)	4.5	
ACCT3583	Accounting and Financial Management 3B or		4
ACCT3593	Accounting and Financial Management 3B (Honours)		4.5
ACCT3708	Auditing	3.5 or	3.5
ACCT3718	Auditing (Honours)	4 or	4
Economics Option to be selected from List A appearing after Course Code 4745		3-4 or	3-4
LAWS2160	Administrative Law	4 or	4
LAWS3010	Property and Equity	4	4
LAWS6210	Law, Lawyers and Society	4 or	4

Note: Students who wish to take the BCom degree at Honours level must take ACCT2532 Accounting and Financial Management 2A (Honours), ACCT2552 Accounting and Financial Management 2B (Honours), ACCT3718 Auditing (Honours), ACCT3573 Accounting and Financial Management 3A (Honours) and ACCT3593 Accounting and Financial Management 3B (Honours) in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting between Years 3 and 4 of the above program.

Year 4			
LAWS1010	Litigation	4	4
LAWS2150	Federal Constitutional Law	4 or	4
LAWS7420	Legal Research and Writing 2	2 or	2
LAWS7430	Research Component*		
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4 or	4
Law electives to the value of 12 credit points**			

Year 5

Law electives to the value of 24 credit points.

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

**The electives must include LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 and two other electives are to be selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

4735

Bachelor of Commerce (Finance)/ Bachelor of Laws

BCom/LLB

To complete the requirements for the award of the degree at Pass level in Finance a candidate shall pass the subjects as set out below with the requirement that two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Research Methods in Finance 1

Year 1

	HPW	
	S1	S2
ACCT1501	Accounting and Financial Management 1A	4
ACCT1511	Accounting and Financial Management 1B	4
ECON1101	Microeconomics 1	3.5
ECON1102	Macroeconomics 1	3.5
ECON1202	Quantitative Methods A	5
ECON1203	Quantitative Methods B	3.5
LAWS1120	Legal System – Torts	4
LAWS7410	Legal Research and Writing 1	2

Year 2

ACCT2542	Accounting and Financial Management 2B		4
ECON2101	Microeconomics 2	3.5	
FINS2613	Business Finance 2A	3	
FINS2612	Australian Capital Markets		3
FINS2624	Investments		3
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3

FINS3625	Applied Corporate Finance	3	
FINS3616	International Business Finance Option 1	3	3
	Option 2		3
LAWS2160	Administrative Law	4 or	4
LAWS6210	Law, Lawyers and Society	4 or	4
LAWS3010	Property and Equity	4	4

Note: In later years, students must take compulsory law subjects LAWS2150, LAWS1010, LAWS8220 or LAWS8320 and elective law subjects to complete LLB requirements including:

LAWS3030	Trusts
LAWS4010	Business Associations 1
LAWS4020	Business Associations 2
LAWS4370	Commercial Law A
LAWS4380	Commercial Law B

This may take up to 2 years.

Note: Students who wish to take the BCom degree at Honours level must take FINS2714 Investments (Honours) and FINS3715 Applied Corporate Finance (Honours) and

FINS3716 International Business Finance (Honours) in lieu of the corresponding pass subjects and FINS3775 Research Methods in Finance 1.

4750

Bachelor of Commerce (Industrial Relations)/Bachelor of Laws

BCom/LLB

The option specified in Year 3 of this course must be chosen from the following list:

PSYC2106	Psychology (Industrial Relations)
IROB1702	Industrial Relations 1B
IROB2712	Labour Market Policies
IROB2714	Industrial Democracy
IROB2715	Labour History
IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB2718	Human Resource Management
IROB3721	Industrial Relations Methods
IROB3723	Industrial Relations Research Methodology
LEGT7711	Legal Environment of Commerce

Year 1	HPW	
	S1	S2
ACCT1501 Accounting and Financial Management 1A	4	
ACCT1511 Accounting and Financial Management 1B		4
ECON1101 Microeconomics 1	3.5	
ECON1102 Macroeconomics 1		3.5
ECON1202 Quantitative Methods A	5	
ECON1203 Quantitative Methods B		3.5
LAWS1120 Legal System – Torts	4	4
LAWS7410 Legal Research and Writing 1	2	

Year 2

IROB1701	Industrial Relations 1A	3.5	
IROB2703	Industrial Relations 2A	3.5	
IROB2704	Industrial Relations 2B		3.5
	Option		3
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3

ECON2104	Applied Macroeconomics	3.5	
IROB2711	Labour Market Economics	3	
IROB3705	Industrial Relations 3A	3.5	
IROB3706	Industrial Relations 3B		3.5
LAWS2160	Administrative Law	4	
		or	4
LAWS3010	Property and Equity	4	4
LAWS6210	Law, Lawyers and Society	4	
		or	4

Note: Students who wish to take the BCom degree at Honours level must take IROB3707 Industrial Relations Research Methods & Thesis Workshop and must interpolate an Honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School of Industrial Relations and Organizational Behaviour a student may take an Honours year at a later stage.

Year 4

	HPW	
	S1	S2
LAWS1010 Litigation	4	4
LAWS2150 Federal Constitutional Law	4	
	or	4
LAWS7420 Legal Research and Writing 2	2	
	or	2
LAWS7430 Research Component**		
LAWS8820 Law and Social Theory or		
LAWS8320 Legal Theory	4	
	or	4

Law electives to the value of 12 credit points.

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5

Law electives to the value of 24 credit points.

4736

Bachelor of Commerce (Information Systems)/Bachelor of Laws

BCom/LLB

Year 1	HPW	
	S1	S2
ACCT1501 Accounting and Financial Management 1A	4	
ACCT1511 Accounting and Financial Management 1B		4
ECON1101 Microeconomics 1	3.5	
ECON1202 Quantitative Methods A	5	
ECON1203 Quantitative Methods B		3.5
INFS1602 Computer Information Systems 1		3
LAWS1120 Legal System – Torts	4	4
LAWS7410 Legal Research and Writing 1	2	

Year 2

ACCT2522 Accounting and Financial Management 2A	4	
ECON1102 Macroeconomics 1	3.5	
Economics Option to be selected from List A appearing after course code 4745	3-4	3-4
	or	
INFS2603 Computer Information Systems 2		3
INFS2609 Computer Information Systems Technology	3	
LAWS1410 Contracts	4	4
LAWS6210 Law, Lawyers and Society	4	
	or	4

Year 3

INFS3605 Information Systems Implementation	3	
INFS3607 Distributed Computer Systems		3
INFS3608 Database Systems	3	
INFS3611 Information Systems Development**		3
LAWS1610 Criminal Law	4	4
LAWS3010 Property and Equity	4	4
LAWS4620 Computer Applications to Law**	4	4

Note: Students who wish to take the BCom degree course at Honours level must interpolate an Honours year between

years 3 and 4 of the above program, except that with the permission of the Head of School, a student may enrol in an Honours year at a later stage.

Year 4	HPW	
	S1	S2
LAWS1010 Litigation	4	4
LAWS2150 Federal Constitutional Law		4
LAWS2160 Administrative Law	4	
LAWS7420 Legal Research and Writing 2	1	1
	or	
LAWS7430 Research Component*		
LAWS8820 Law and Social Theory or		
LAWS8320 Legal Theory	4	4
	or	

Law electives to the value of 9 credit points.

Year 5

Law electives to the value of 24 credit points.

*** These subjects are taken concurrently as a composite subject.*

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2.*

4710

Bachelor of Commerce (Marketing)/Bachelor of Laws

BCom/LLB

Year 1	HPW	
	S1	S2
ACCT1501 Accounting and Financial Management 1A	4	
ACCT1511 Accounting and Financial Management 1B		4
ECON1101 Microeconomics 1	3.5	
ECON1102 Macroeconomics 1		3.5
ECON1202 Quantitative Methods A	5	
ECON1203 Quantitative Methods B		3.5
LAWS1120 Legal System – Torts	4	4
LAWS7410 Legal Research and Writing 1	2	
Year 2		
ECON2101 Microeconomics 2 or	3.5	
ECON2103 Applied Microeconomics		3.5
LAWS1410 Contracts	4	4
LAWS1610 Criminal Law	4	4
MARK2012 Marketing Fundamentals	4	
MARK2032 Consumer Behaviour A	4	
MARK2042 Consumer Behaviour B		4
MARK2052 Marketing Research		4
Year 3		
ECON2102 Macroeconomics 2 or		3.5
ECON2104 Applied Macroeconomics	3.5	
LAWS2160 Administrative Law	4	
	or	
LAWS3010 Property and Equity	4	4
LAWS6210 Law, Lawyers and Society	4	
	or	4

Year 3

		HPW	
		S1	S2
MARK3073 Brand Management		4	
MARK3083 Strategic Marketing Management		4	
MARK3093 Corporate Policy and Marketing Strategy			4

Note: Students who wish to take the BCom degree at Honours level course must consult with the Head of School at the end of Year 1.

Year 4

LAWS8820 Law and Social Theory or			
LAWS8320 Legal Theory		4	
		or	4
LAWS2150 Federal Constitutional Law		4	
		or	4
LAWS1010 Litigation		4	4
LAWS7420 Legal Research and Writing 2	2		
		or	2
LAWS7430 Research Component*			

Law electives to the value of 12 credit points.

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2.*

Year 5

Law electives to the value of 24 credit points.

4745

Bachelor of Economics/Bachelor of Laws

BEC/LLB

Year 1	HPW	
	S1	S2
ACCT1501 Accounting and Financial Management 1A	4	
ACCT1511 Accounting and Financial Management 1B		4
ECON1101 Microeconomics 1	3.5	
ECON1102 Macroeconomics 1		3.5
ECON1202 Quantitative Methods A	5	
ECON1203 Quantitative Methods B		3.5
LAWS1120 Legal System – Torts	4	4
LAWS7410 Legal Research and Writing 1	2	
Year 2		
ECON2101 Microeconomics 2	3.5	
ECON2102 Macroeconomics 2		3.5
ECON2206 Quantitative Economic Techniques A	3	
ECON2207 Quantitative Economics Techniques B		3
	or	
ECON2313 Australian Economic Development in the 20th Century		3
LAWS1410 Contracts	4	4
LAWS1610 Criminal Law	4	4

Year 3		HPW	
		S1	S2
ECON3101	Microeconomics 3	4	
ECON3102	Macroeconomics 3		4
ECON3103	Monetary Economics A and	3	
ECON3104	Monetary Economics B or		3
ECON3105	Public Economics A and	3	
ECON3106	Public Economics B or		3
ECON3107	Labour Economics A and	3	
ECON3108	Labour Economics B or		3
ECON3109	Economic Growth & Development A	3	
and			
ECON3110	Economic Growth & Development B	3	
or			
ECON3201	Mathematical Economics A	3	
and			
ECON3202	Mathematical Economics B		3
or			
ECON3203	Econometrics A	3	
and			
ECON3204	Econometrics B		3
LAWS2160	Administrative Law	4	
		or	4
LAWS6210	Law, Lawyers and Society	4	
		or	4
LAWS3010	Property and Equity	4	4
Year 4			
LAWS1010	Litigation	4	4
LAWS2150	Federal Constitutional Law	4	
		or	4
LAWS7420	Legal Research and Writing 2	1	
		or	1
LAWS7430	Research Component*		
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4	
		or	4
Law electives to the value of 12 credit points.			
*Taken after or concurrently with LAWS7420 Legal Research and Writing 2.			
Year 5			
Law electives to the value of 24 credit points.			

List A

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2109	Economics of Natural Resources
ECON2116	Japanese Economic Policy
ECON2127	Environmental Economics and Cost-Benefit Analysis
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting
ECON3112	The Newly Industrializing Economies of East Asia
ECON3113	Economic Development of the ASEAN Countries

Rules relating to the award of the degree of Bachelor of Commerce or Bachelor of Economics prior to the completion of the Combined Degree.

In deciding when students who have not completed the requirements of the combined degree have nevertheless completed the requirements of the BCom or BEc the following concessions will apply:

Accounting/Law 4732

1. For students enrolled in 1989 and subsequent years in the BCom (Accounting)/LLB course, course code 4732:

(A) Students who have passed LAWS1120 Legal System – Torts will be exempted from two General Education options.

(B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from LEGT7711 Legal Environment of Commerce and 2 options.

(C) Students will be exempted from 3 options if they have passed both of the following subjects:

LAWS4010 Business Associations 1* and

LAWS4020 Business Associations 2*

and one other subject from the following list:

LAWS3030 Trusts

LAWS3050 Succession

LAWS4030 The Modern Corporation

LAWS4240 Industrial and Intellectual Property

LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

LAWS4350 Insurance Law

LAWS4370 Commercial Law A* and

LAWS4380 Commercial Law B*

LAWS4390 Consumer Protection Law

LAWS4440 Elements of Income Tax Law* and

LAWS4450 Advanced Revenue Law*

LAWS4540 International Trade

*It will be noted that subjects marked with asterisk must both be taken in order to count as one option.

Finance/Law 4735

1. For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in the 1987 Commerce Faculty Handbook:

(A) Students who have passed 90.112 Legal System – Torts will be exempted from two General Studies options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.

2. For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in the 1988 Commerce Faculty Handbook:

(A) Students who have passed 90.112 Legal System – Torts will be exempted from two General Studies options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.

(C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 2 of the following subjects:

- 14.630 Bank Financial Management
- 14.631 Risk and Insurance
- 14.632 Regulation in Capital Markets

3. For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735 to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Education options.

(B) Students who have passed 90.141 Contracts and 90.161 (LAWS1610) Criminal Law will be exempted from one option.

(C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 4 of the following subjects:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

4. For students enrolled in 1990 and subsequent years in the BCom (Finance)/LLB course, course code 4735:

(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.

(B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from one option.

(C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete, in addition to the two Finance options (1 and 2), 4 of the following subjects:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

Industrial Relations/Law 4750

1. For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the pre-1989 Commerce Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Studies options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, one Rule 11* option and one Rule 22* option.

(C) 90.501 Trade Unions and the Law, 90.511 Settlement of Industrial Disputes and 90.500 Law of Employment may be counted as Rule 22* options if enrolled for the pass course, or Rule 23* options if enrolled in the Honours course.

* For these rules, see pre-1989 Commerce Faculty handbooks.

2. For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Education options.

(B) Students will be exempted from 6 options if they have passed the following subjects:

- LAWS1410 Contracts
- LAWS1610 Criminal Law
- LAWS5000 Law of Employment
- LAWS5030 Industrial Law

3. For students enrolled in 1989 and subsequent years in the BCom (Industrial Relations)/LLB course, course code 4750:

(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.

(B) Students will be exempted from 6 options if they have passed the following subjects:

- LAWS1410 Contracts
- LAWS1610 Criminal Law
- LAWS5000 Law of Employment
- LAWS5030 Industrial Law

Marketing/Law 4710

1. For students enrolled prior to 1989 in the BCom (Marketing)/LLB course, course code 4710, to meet the requirements as set out in pre-1989 Commerce Faculty Handbooks:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Studies options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.

(C) Students who have any two electives from the list below will be exempted from two Rule 24* options. The electives are as follows:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

* For this rule see pre-1989 Commerce Faculty handbooks.

(D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 Marketing Models.

2. For students enrolled prior to 1989 in the BCom (Marketing)/LLB course code 4710, to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Education options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from two options.

(C) Students who have any two electives from the list below will be exempted from two further options:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

(D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 Marketing Models.

3. For students enrolled in 1989 and subsequent years in the BCom (Marketing)/LLB course, course code 4710:

(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.

(B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from two options.

(C) Students who have any two electives from the list below will be exempted from two further options:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

(D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject MARK3022 Computer Applications in Marketing.

Information Systems/Law 4736

1. For students enrolled in the BCom (Information Systems)/LLB course, course code 4736:

(A) Students who have passed LAWS1120 Legal Systems - Torts will be exempted from two General Education options.

(B) Students will be exempted from 5 subjects if they have passed the following subjects:

- LAWS1410 Contracts
- LAWS1610 Criminal Law
- LAWS4010 Business Associations 1
- LAWS4020 Business Associations 2

Economics/Law 4745

1. For students enrolled in the BEc/LLB course, course code 4745:

(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.

(B) Students will be exempted from 6 options in Program 2000 for students enrolled in the Pass course or Program

2010 for students enrolled in the Honours course if they have passed 3 full-year (or equivalent) Law subjects.

BCom (Honours) and BEc (Honours) Students

Candidates for Honours in the Commerce or Economics degree course must complete one year additional to the minimum of five years required for the Commerce/Law course at Pass level.

Notwithstanding the above regulations, students undertaking the combined Bachelor of Commerce or Bachelor of Economics at Honours level/Bachelor of Laws course may be awarded the degree of Bachelor of Commerce or Bachelor of Economics at Honours level once they have completed the Honours year and the requirements of the first three years of the combined Bachelor of Commerce or Bachelor of Economics at Honours Level/Bachelor of Laws course.

Combined Courses leading to award of Degrees of Bachelor of Commerce Bachelor of Science

The University offers a combined course leading to the award of the degrees of Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics). The Bachelor of Commerce degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the Bachelor of Commerce degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

There are two major sources of employment for BCom/BSc graduates. First and foremost are the banks. Since de-regulation, the financial sector has seen the entry of some 100 (merchant) banks, and the sector has been exposed to new and sophisticated capital markets. These banks require numerate mathematics graduates who can design and critically analyse the complex mathematical models (for example, of leasing agreements and option pricing) needed to operate effectively in these markets.

Other sources of employment are the insurance and financial consulting companies. In order to respond effectively to foreshadowed changes in the superannuation and tax laws, companies are seeking and employing good mathematics graduates willing to be trained as actuaries.

For both sources, graduates with a combined mathematics/finance background would be ideal.

Entry to the program will be by quota with the admission requirements being not less than that for the degree with the highest requirements (currently the Commerce degree) and also with the HSC prerequisites for MATH1032 Mathematics 1. Students may be admitted direct to the program in Year 1 or could apply for admission in Years 2 or 3. Any students in the program would also have the option of taking out the BCom degree at the end of three years (provided all program requirements have been met).

The program will take four and a half years of full-time study to complete. However, outstanding students could be granted special permission to complete the program in four

years by taking higher than average loads from the second half of year 2 onwards. Another alternative is for four years of full-time study, with the remaining requirements being completed part-time.

3996

Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

BCom/BSc

To complete the requirements for the award of the BCom (Finance)/BSc(Mathematics) a candidate shall pass the subjects as set out below with the requirement that at least four options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

A further option shall be chosen from subjects offered by Schools within the Faculty of Commerce and Economics.

Note on Higher Units: For both Mathematics and Finance units, good students are encouraged to substitute higher level units for the corresponding ordinary level units listed in the program.

The remaining options undertaken must satisfy the General Education requirements.

Year 1

Session 1

- ACCT1501 Accounting and Financial Management 1A (1 unit)
- ECON1101 Microeconomics 1 (1 unit)
Option 1

Session 2

- ACCT1511 Accounting and Financial Management 1B (1 unit)
- ECON1102 Macroeconomics 1 (1 unit)
- LEGT7711 Legal Environment of Commerce (1 unit)

Full Year

- MATH1032 Mathematics 1 (2 units)

Year 2

Session 1

- ECON2101 Microeconomics 2 (1 unit)
- FINS2613 Business Finance 2A (1 unit)
- MATH2801 Theory of Statistics 2 – Probability and Random Variables (1 unit)
Option 2 (1 unit)

Session 2

- ACCT2542 Accounting and Financial Management 2B (1 unit)
- FINS2612 Australian Capital Markets (1 unit)
- FINS2624 Investments (1 unit)
- MATH2821 Theory of Statistics 2 – Basic Inference (1 unit)

Year 3

Session 1

- FINS3625 Applied Corporate Finance (1 unit)
Option 3 (1 unit)
Option 4 (1 unit)
Option 5 (1 unit)

Session 2

- FINS3616 International Business Finance (1 unit)
- MATH2501 Pure Mathematics 2 – Linear Algebra (1 unit)
Option 6 (1 unit)
Option 7 (1 unit)

Year 4

- MATH2120 Applied Mathematics 2 – Mathematical Methods for Differential Equations (½ unit)
- MATH2160 Applied Mathematics 2 – Linear Programming (½ unit)
- MATH2200 Applied Mathematics 2 – Discrete Dynamical Systems (½ unit)
- MATH2400 Pure Mathematics 2 – Finite Mathematics (½ unit)
- MATH2510 Pure Mathematics 2 – Real Analysis (½ unit)
- MATH3181 Applied Mathematics 3 – Optimal Control (1 unit)
1 unit of Level 3 Statistics
1 other unit of level 3 Mathematics (MATH3610 and MATH3620 are highly recommended)

1½ other units of level 2 or 3 Mathematics or other subjects available for Science program 6810 (see the Science Handbook).

Year 5

Session 1

- MATH3002 Mathematics 3 - Project (2 units)
- MATH3161 Applied Mathematics 3 – Optimisation Methods (1 unit)
- 1 other level 2 Mathematics unit

Subject Descriptions

Undergraduate Study

Descriptions of all subjects are presented in alphanumeric order within organizational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Accounting

ACCT1501

Accounting and Financial Management 1A

Staff Contact: School Office

S1 or S2 L2 T2

This is the first unit in a sequence of subjects dealing with aspects of the practice of financial reporting, and reviewing the analytical and investigative tools and processes used within the discipline of accounting. The basic accounting process, whereby financial data from source documents are recorded, processed, summarised and adjusted (in terms of a given set of accounting concepts) culminating in the preparation of financial reports. Design of accounting systems and incorporation of internal controls. Accounting for cash, debtors, inventories and property, plant and equipment. Uses and limitations of traditional financial reports.

ACCT1511

Accounting and Financial Management 1B

Staff Contact: School Office

S1 or S2 L2 T2

Prerequisite: ACCT1501

The second unit in a sequence of financial accounting subjects including the definition and recognition of assets, liabilities, revenues and expenses; partnerships; joint ventures and corporations. Financing decisions and financial management. Financial statement analysis. Aspects of the contemporary institutional and regulatory environment of external financial reporting. Alternative accounting systems incorporating different measurement unit capital maintenance and valuation concepts. Overview of accounting for investments. Preparation of simple funds statements.

ACCT2522

Accounting and Financial Management 2A

Staff Contact: School Office

S1 L2 T2

Prerequisites: ACCT1511

Notes: Excluded ACCT2532.

The design and operation of management accounting systems, including product costing systems and budgeting, planning and control systems. In particular, attention is focused on the theoretical and practical implications of management accounting system design on organisational functioning, with emphasis on both manufacturing and service organizations. Involves the use of spreadsheet modelling and the use of personal computer.

ACCT2532

Accounting and Financial Management 2A (Honours)

Staff Contact: School Office

S1 L2 T2

Prerequisite: ACCT1511

Notes: Excluded ACCT2522.

The content of this subject includes that of ACCT2522 Accounting and Financial Management 2A as well as additional and more advanced work in management accounting.

ACCT2542

Accounting and Financial Management 2B

Staff Contact: School Office

S2 L2 T2

Prerequisite: ACCT1511

Notes: Excluded ACCT2552.

The third financial reporting unit after ACCT1501 and ACCT1511 with a consideration of more complicated transactions and events as well as the accounting problems in certain specific industries. The contracting cost and other frameworks for the analysis of financial reporting. More advanced aspects of accounting for shareholders' equity, liabilities and assets including interperiod company tax

allocation and lease accounting. Accounts of a company. Profit and Loss account, balance sheet, and summary of sources and applications of funds. Application of computer technology to financial accounting problems.

ACCT2552**Accounting and Financial Management 2B (Honours)**

Staff Contact: School Office

S2 L2 T2

Prerequisite: ACCT1511

Notes: Excluded ACCT2542.

The content of this subject includes that of ACCT2542 Accounting and Financial Management 2B as well as additional and more advanced work in financial accounting.

ACCT3563**Accounting and Financial Management 3A**

Staff Contact: School Office

S1 or S2 L2 T2

Prerequisite: ACCT2542

Notes: Excluded ACCT3573.

The final financial reporting unit following ACCT1501, ACCT1511 and ACCT2542.

The practices and problems associated with reporting on the affairs of complex organizations and structures including the technique of consolidation accounting; reporting on relationships with subsidiaries, associated companies, joint ventures, trusts, etc; segment reporting; reporting where the affairs of subsidiaries or associates are stated in foreign currencies, and other foreign currency translation issues. Accounting for new generation financial instruments, share buy-backs and corporate insolvency. Overall view of developments in financial reporting: major themes in the professional and research literatures in financial accounting and perspectives on the process whereby regulations governing the practice of external reporting are produced and compliance with those rules is monitored.

ACCT3573**Accounting and Financial Management 3A (Honours)**

Staff Contact: School Office

S1 L2 T2.5

Prerequisite: ACCT2552

Notes: Excluded ACCT3563.

Includes ACCT3563 Accounting and Financial Management 3A as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

ACCT3583**Accounting and Financial Management 3B**

Staff Contact: School Office

S1 or S2 L2 T2

Prerequisite: ACCT2522

Notes: Excluded ACCT3593.

Management accounting for decision making: development of skills in financial analysis, and analytical skills and techniques for modelling and solving a variety of typical managerial decision problems with regard to organisational content. Involves the use of the mainframe computer financial modelling package IFPS.

ACCT3593**Accounting and Financial Management 3B (Honours)**

Staff Contact: School Office

S2 L2 T2.5

Prerequisite: ACCT2532

Notes: Excluded ACCT3583.

Includes ACCT3583 Accounting and Financial Management 3B, as well as more advanced work dealing with theoretical and research issues in management accounting.

ACCT3708**Auditing**

Staff Contact: School Office

S1 or S2 L2 T1.5

Prerequisites: ACCT2522 or ACCT2532 and ACCT2542 or ACCT2552 with the approval of the Head of the School of Accounting

Notes: Excluded ACCT3718.

Practice of auditing, the concepts which underlie the practice, auditors' responsibilities and the audit environment. Although the focus of attention is on audits carried out under the provisions of the Companies Act and Codes, reference is also made to other forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Both EDP and computer-assisted audit techniques are an integral part of this course.

ACCT3718**Auditing (Honours)**

Staff Contact: School Office

S1 or S2 L2 T2

Prerequisites: ACCT2522 or ACCT2532 and ACCT2542 or ACCT2552 or with the approval of the Head of the School of Accounting

Notes: Excluded ACCT3708.

Includes ACCT3708 Auditing, as well as more advanced work dealing with theoretical and current research issues in auditing.

ACCT4794**Thesis (Accounting)**

Staff Contact: School Office

S1 or S2

ACCT4795**Thesis (Accounting/Finance)**

Staff Contact: School Office

S1 or S2

ACCT4802**Advanced Studies in Financial Accounting**

Staff Contact: School Office

S1 L3

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting

As for ACCT5902. See Graduate Study: Subject Descriptions.

ACCT4803**Regulation of Accounting***Staff Contact: School Office***S2 L3***Prerequisite:* Admission to BCom degree course at Honours level majoring in accounting*As for* ACCT5903. See Graduate Study: Subject Descriptions.**ACCT4804****Development of Accounting Thought***Staff Contact: School Office***S2 L3***Prerequisite:* Admission to BCom degree course at Honours level majoring in accounting*As for* ACCT5904. See Graduate Study: Subject Descriptions.**ACCT4809****Current Developments in Auditing Research***Staff Contact: School Office***S2 L3***Prerequisite:* Admission to BCom degree course at Honours level majoring in Accounting*As for* ACCT5909. See Graduate Study: Subject Descriptions.**ACCT4818****Advanced Auditing Technologies***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT3708 or ACCT3718*As for* ACCT5918. See Graduate Study: Subject Descriptions.**ACCT4819****Accounting for Financial Instruments and Complex Transactions***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT3563 or ACCT3573*As for* ACCT5919. See Graduate Study: Subject Descriptions.**ACCT4820****Contemporary Issues in Management Accounting***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT2522 or ACCT2532*A review of contemporary issues in management accounting thought and practice, in historical perspective. Crises, challenges and responses in contemporary practice. Cost management technologies, and the evolution of strategic management accounting. Disciplinary structures and theoretical forms in management accounting. Change, and its impact on management accounting thought and practice.***ACCT4851****Current Developments in Accounting Research - Financial***Staff Contact: School Office***S1 L3***Prerequisite:* Admission to BCom degree course at Honours level.*As for* ACCT5951. See Graduate Study: Subject Descriptions.**ACCT4852****Current Developments in Accounting Research - Managerial***Staff Contact: School Office***S1 L3***Prerequisite:* Admission to BCom degree course at Honours level.*As for* ACCT5952. See Graduate Study: Subject Descriptions.**ACCT4855****Design of Cost Management Systems***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT2522 or ACCT2532*As for* ACCT5955. See Graduate Study: Subject Descriptions.**ACCT4856****Management Planning and Control***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT2522 or ACCT2532*As for* ACCT5956. See Graduate Study: Subject Descriptions.**ACCT4867****Special Topic in Accounting***Staff Contact: School Office***S1 or S2 L3***Prerequisite:* ACCT4897*As for* ACCT5967. See Graduate Study: Subject Descriptions.**ACCT4897****Seminar in Research Methodology***Staff Contact: School Office***S1 L3***Prerequisite:* Admission to BCom degree course at Honours level*As for* ACCT5997. See Graduate Study: Subject Descriptions.**ACCT4898****Project Seminar***Staff Contact: School Office***S1 or S2****ACCT8691****Industrial Training 1***Staff Contact: School Office***S1 or S2**

ACCT8692**Industrial Training 2***Staff Contact: School Office*

S1 or S2

ACCT8693**Industrial Training 3***Staff Contact: School Office*

S1 or S2

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculties of Architecture and Engineering Handbooks.

ACCT9001**Introduction to Accounting A***Staff Contact: School Office*

S1 L1.5

Notes: Architecture - 2 credit points compulsory for BBUILD degree course students.

An introduction for non-commerce students to the nature, purpose and conceptual foundation of accounting. Information systems including accounting applications. Analysis and use of accounting reports.

ACCT9002**Introduction to Accounting B***Staff Contact: School Office*

S2 L1.5

Prerequisite: ACCT9001

Notes: Architecture - 2 credit points; compulsory for BBUILD degree course students.

An introduction for non-commerce students to managerial accounting. Long-range planning, budgeting and responsibility accounting; cost determination, cost control and relevant cost analyses.

Asian Studies**JAPN1000****Japanese 1A (Core)***Staff Contact: Mr W. Amour*

S1 L1 T4

Notes: Excluded JAPN1100, JAPN1200.

Introduces modern Japanese speaking, listening, reading and writing using communicative methods. Hiragana, katakana and 100 kanji are introduced and developed through progressive practice.

JAPN1001**Japanese 1B (Core)***Staff Contact: Mr W. Amour*

S2 L1 T4

Prerequisite: JAPN1000 or equivalent**Notes:** Excluded JAPN1101, JAPN1201.

Further acquisition of communication skills in basic Japanese, regarding everyday non-technical topics. A

further 100 kanji are introduced and developed through progressive practice.

JAPN1100**Japanese 1A (Intermediate)***Staff Contact: Ms T. Yalichev*

S1 L1 T4

Prerequisite: A minimum mark of 70 in 2-unit NSW HSC Japanese; a minimum mark of 80 in 2-unit NSW HSC Japanese, or equivalent (subject to placement test)

Notes: Excluded JAPN1000, JAPN1200.

Develops students' fundamental knowledge of spoken/written Japanese. Students are introduced to authentic Japanese through tapes and readings in order to refine communication skills. 150 kanji are progressively introduced.

JAPN1101**Japanese 1B (Intermediate)***Staff Contact: Ms T. Yalichev*

S2 L1 T4

Prerequisite: JAPN1100 or equivalent**Notes:** Excluded JAPN1001, JAPN1201.

Students' communication skills in modern Japanese are further developed. Students use Japanese in a wider context, thereby increasing vocabulary and grammatical structures. A further 150 kanji are progressively introduced.

JAPN1200**Japanese 1A (Advanced)***Staff Contact: Ms K. Okamoto*

S1 L1 T4

Prerequisite: A minimum mark of 35 in 3-unit NSW HSC Japanese or equivalent competence acquired, for instance as an exchange student in Japan (both subject to placement test)

Notes: Excluded JAPN1000, JAPN1100.

Aims to build upon students' knowledge of Japanese language. Skills are improved through communicative (both written and spoken) activities. 150 kanji are introduced progressively.

JAPN1201**Japanese 1B (Advanced)***Staff Contact: Ms K. Okamoto*

S2 L1 T4

Prerequisite: JAPN1200 or equivalent (subject to a placement test)

Notes: Excluded JAPN1001, JAPN1101.

Looks at Japanese usage, both written and spoken, for those who have acquired a high level of competency in Japanese. A further 200 kanji are introduced.

JAPN2000**Japanese 2A (Core)***Staff Contact: Ms Y. Hashimoto*

S1 L1 T4

Prerequisite: JAPN1001 or equivalent**Notes:** Excluded JAPN2100, JAPN2200.

Core language subject designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and develops reading/writing skills.

JAPN2001**Japanese 2B (Core)***Staff Contact: Ms Y. Hashimoto***S2 L1 T4***Prerequisite:* JAPN2000 or equivalent*Notes:* Excluded JAPN2101, JAPN2201.

Core language subject designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and develops reading/writing skills.

JAPN2100**Japanese 2A (Intermediate)***Staff Contact: Ms S. Iida***S1 L1 T4***Prerequisite:* JAPN1101 or equivalent*Notes:* Excluded JAPN2000, JAPN2200.

Students' basic knowledge of Japanese is extended by the use of more advanced conversational structures and useful vocabulary. Students are also introduced to composing meaningful pieces in Japanese, eg. letter writing. 150 new kanji are introduced.

JAPN2101**Japanese 2B (Intermediate)***Staff Contact: Ms S. Iida***S2 L1 T4***Prerequisite:* JAPN2100 or equivalent*Notes:* Excluded JAPN2001, JAPN2201.

Conversational Japanese is taught as well as honorifics so students are able to communicate appropriately in almost any situation. The writing skill concentrates on more formal types of Japanese, eg. writing a formal request or invitation. 150 new kanji are introduced.

JAPN2200**Japanese 2A (Advanced)***Staff Contact: Ms H. Masumi-So***S1 L1 T4***Prerequisite:* JAPN1201 or equivalent*Notes:* Excluded JAPN2000, JAPN2100.

Requires a high level of language ability. Concentrates on the reading and writing skills but offers ample opportunity for speaking and listening exercises. 150 new kanji are introduced.

JAPN2201**Japanese 2B (Advanced)***Staff Contact: Ms H. Masumi-So***S2 L1 T4***Prerequisite:* JAPN2200 or equivalent*Notes:* Excluded JAPN2001, JAPN2101.

For students who have already achieved a high level of Japanese language ability; this subject concentrates on reading and writing skills. Students learn the composition skill through writing formal letters and academic-oriented pieces. 150 new kanji are introduced.

JAPN2500**Japanese Studies***Staff Contact: Associate Professor W. Purcell***S2 L2 T1***Prerequisite:* JAPN1001 or JAPN1101 or JAPN1201

Introduces the major social, economic, political, bureaucratic and management structures of Japan. Examines Japanese society and culture, specifically the areas relating to economic life and business behaviour; concepts including 'oyabun-kobun', 'amae', verticalism; the political culture and the relationship between the government, bureaucracy and business; economic structures and industrial organisation; the 'keiretsu', 'shitauke' system of subcontracting, small and medium-scale enterprise; the Japanese management system, including the 'ringi' system of decision-making and the 'nenko' seniority system.

JAPN3000**Japanese 3A (Core)***Staff Contact: Ms S. Schaefer***S1 L1 T4***Prerequisite:* JAPN2001 or equivalent*Notes:* Excluded JAPN3100, JAPN3200

Advanced instruction in the Japanese language for the purpose of business and other related areas of communication.

JAPN3001**Japanese 3B (Core)***Staff Contact: Ms S. Schaefer***S2 L1 T4***Prerequisite:* JAPN3000 or equivalent*Notes:* Excluded JAPN3101, JAPN3201

Subject material emphasises the rapid acquisition of advanced reading and writing skills, high level listening, comprehension and oral presentation in Japanese.

JAPN3100**Japanese 3A (Intermediate)***Staff Contact: School Office***S1 L1 T4***Prerequisite:* JAPN2101 or equivalent*Notes:* Excluded JAPN3000, JAPN3200

Extends students' ability to communicate in a Japanese-speaking environment through activities such as interactions with native Japanese speakers, debates and discussion. Introduces 200 new kanji.

JAPN3101**Japanese 3B (Intermediate)***Staff Contact: School Office***S2 L1 T4***Prerequisite:* JAPN3100 or equivalent*Notes:* Excluded JAPN3001, JAPN3201

The four macro-skills of communication are further extended through both class activities and some project work. 200 new kanji are introduced.

JAPN3200**Japanese 3A (Advanced)***Staff Contact: School Office***S1 L1 T4***Prerequisite:* JAPN2201 or equivalent*Notes:* Excluded JAPN3000, JAPN3100

Concentrates on acquisition of well-rounded linguistic and communicative competence necessary for advanced learners. Introduces and allows systematic practice of interactive skills.

JAPN3201**Japanese 3B (Advanced)***Staff Contact: School Office***S2 L1 T4***Prerequisite:* JAPN3200 or equivalent**Notes:** Excluded JAPN3001, JAPN3101

Further development and acquisition of the skills and competence attained in JAPN3200.

JAPN4000**Professional Japanese A***Staff Contact: Ms H. Masumi-So***S1 T5**

Prerequisite: JAPN3001 at credit level or above, or equivalent

Concentrates on advanced language and communication skills needed to function in professional and business settings including public speaking, formal correspondence and intensive reading of publications in the business, technical and social science fields.

JAPN4001**Professional Japanese B***Staff Contact: Ms H. Masumi-So***S2 T5***Prerequisite:* JAPN4000 or equivalent

Further development of skills attained in Professional Japanese A.

KORE1000**Korean 1A***Staff Contact: Associate Professor W. Purcell***S1 L1 T4****Notes:** Subject to approval.

Communicative methods are used to introduce students to the four major components of language-learning: speaking, listening, reading and writing. Hanja and the Korean phonetic script, hangul, are progressively introduced. Emphasis is on appropriate speech for a variety of contemporary situations.

KORE1001**Korean 1B***Staff Contact: Associate Professor W. Purcell***S2 L1 T4***Prerequisite:* KORE1000 or equivalent**Notes:** Subject to approval.

Further acquisition of communication skills in introductory Korean, with emphasis on contemporary issues. New elements of the Korean writing system are progressively added to knowledge acquired in KORE1000.

FINS2613**Business Finance 2A***Staff Contact: School Office***S1 or S2 L2 T1***Prerequisites:* ACCT1511, ECON1102 and ECON1203

The essential aspects of financial decision-making in business including: factors influencing capital expenditure decisions; alternative approaches to valuation; factors affecting the formulation of the capital structure; influence of the capital market environment.

FINS3625**Applied Corporate Finance***Staff Contact: School Office***S1 or S2 L2 T1***Prerequisite:* FINS3615 or FINS2714 or FINS2624**Notes:** Excluded FINS3715 and FINS2614.

This subject focuses on advanced issues associated with the investment and financing decisions of corporations. Topics include mergers and takeovers, management buy-outs, executive compensation schemes, advanced capital budgeting problems, and issues in treasury management. The treatment includes a discussion of ethical issues.

FINS2714**Investments (Honours)***Staff Contact: School Office***S2 L3***Prerequisite:* FINS2613**Notes:** Excluded FINS3615 or FINS2624.

An introduction to investment, portfolios, pricing and capital market equilibrium. Includes basic decision theory, portfolio selection, security pricing models (CAPM, APT), futures and options, portfolio management, market efficiency. Skills in the mathematics of choice and in statistics are developed.

FINS2624**Investments***Staff Contact: School Office***S1 or S2 L2 T1***Prerequisite:* FINS2613**Notes:** Excluded FINS2714 and FINS3615.

An introduction to investment theory and practice. The first part of the course develops the primary asset pricing models, including CAPM and APT models, examines relevant empirical tests, and applies the models to the problem of measuring portfolio performance. This is followed by a study of investment management in the social, ethical and economic context. Topics include security analysis of bonds and equities; the use of options, futures and forwards in portfolio hedging and risk management; and current issues in portfolio management including 'green' funds, passive vs active management, index funds and international diversification.

FINS3616**International Business Finance***Staff Contact: School Office***S1 or S2 L2 T1***Prerequisite:* FINS3615 or FINS2714 or FINS2624**Notes:** Excluded FINS3716.

Banking and Finance

FINS2612**Australian Capital Markets***Staff Contact: School Office***S1 or S2 L2 T1**

Prerequisites: ACCT1511, ECON1102 and ECON1203, or completion of Stage 1 for students from other faculties.

The course introduced the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment. The topics covered in this course include party condition in international finance, measurement and management of foreign exchange exposure, working capital management of a multinational firm and foreign investment analysis for multinational corporations.

FINS3630 **Bank Financial Management**

Staff Contact: School Office

SS L3

Prerequisites: FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625

The theory and practice of banking from a financial management perspective. Banks and the financial services industry. Regulatory restrictions and financial management. Performance analysis and strategic planning. Asset management – liquidity, investment and loan management. Liability and deposit management. Capital structure and dividend decisions. Financial management implications of electronic banking, international banking, and other developments.

FINS3631 **Risk and Insurance**

Staff Contact: School Office

SS L3

Prerequisites: ECON1203 and FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625 or equivalent

The nature of commercial, financial, and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. Emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include, risk premium, insurance ratings, simulation of risky environments, physical risk, and death. Insurance is approached as a natural commercial response to risk with inference from insurance data, general insurance, motor insurance, very large risks, and life assurance.

FINS3632 **Regulation In Capital Markets**

Staff Contact: School Office

SS L3

Prerequisites: FINS2613 and FINS2612

Forms of Australian financial regulation with special reference to: the structure of the regulatory system; the legal regulation of the companies and securities industry; the role of the investigative powers of regulatory agencies; functional weakness in the administrative legal process. An examination of specific regulations affecting securities markets and a review of theories of financial regulation and empirical evidence concerned with their effect. A review of the constraints on financial decision making imposed by financial regulations.

FINS3633 **Real Estate Finance and Investment**

Staff Contact: School Office

SS L3

Prerequisite: FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625

An evaluation of real estate financing, the mechanics of the mortgage market, and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include: the role of regulation, taxation, government agencies, property trusts, and the banking system in promoting real estate activity. An analysis of real estate prices and yields, diversification aspects, and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

FINS3634 **Lending and Liquidity Management**

Staff Contact: School Office

SS L3

Prerequisites: FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

FINS3635 **Options, Futures and Risk Management Techniques**

Staff Contact: School Office

SS L3

Prerequisite: FINS3615 or FINS2714 or FINS2624

This is an intermediate course on options, futures and the techniques using these contracts to offset some of the risk associated with a given market commitment. Topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS3715 **Applied Corporate Finance (Honours)**

Staff Contact: School Office

S1 L3

Prerequisite: FINS2714

Notes: Excluded FINS2614 or FINS3625

The course focuses on advanced issues associated with the investment and financing decisions of the corporation. Throughout the course, the underlying theory and practical considerations facing the firm will be studied. Topics to be addressed include: Capital Structure; Cost of Capital; Dividend Policy and associated issues; Leasing; Specialised Financing Techniques; Treasury Management; Capital Budgeting and Project Evaluation Techniques; Mergers, Acquisitions and Levered Buyouts and an introduction to Game Theory, Moral Hazard, Adverse Selection and Signalling. Students will also be actively encouraged to: (1) identify and discuss current issues in these areas; and (2) develop personal research skills.

FINS3716**International Business Finance (Honours)***Staff Contact: School Office***S2 L2 T1***Prerequisite:* FINS3715*Notes:* Excluded FINS3616.

The course introduces the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment.

FINS3775**Research Methods in Finance 1***Staff Contact: School Office***S2 L3***Prerequisite:* FINS3715

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

FINS4776**Business Finance 4A***Staff Contact: School Office***S1 L3***Prerequisite:* FINS3715

As for FINS5576. See Graduate Study: Subject Descriptions.

FINS4777**Business Finance 4B***Staff Contact: School Office***S2 L3***Prerequisite:* FINS4776

As for FINS5577. See Graduate Study: Subject Descriptions.

FINS4779**Research Methods in Finance 2***Staff Contact: School Office***S1 L3***Prerequisite:* FINS3775 or ECON2207

As for FINS5579. See Graduate Study: Subject Descriptions.

FINS4794**Thesis (Finance)***Staff Contact: School Office***S2**

Notes: The thesis is to be approved and supervised by the School of Banking and Finance.

FINS4798**Project Seminar***Staff Contact: School Office***S1 or S2**

Computer Science and Engineering

Computer Science involves the study of the design, construction and use of computer systems. It is concerned with the representation of data and data structures in computer systems and the design of algorithms for automatic manipulation of this information by programming languages and machine systems. It is very much concerned with the design and development of hardware and software tools by which computer applications may be developed.

COMP1811**Computing 1 (Procedural)***Staff Contact: Mr P. Compton***S1 L3 T3***Prerequisite:* As for MATH1032*Notes:* Excluded COMP1011, 6.611, 6.600.

Defining problems. Reasoning about and solving problems using Logic, Abstraction, Specification, Algorithms and Data Structures. Exposure to a procedural programming language (Modula-2) for practical experience with these concepts. Computing Systems: Hardware (CPU, Memory, Peripherals), Software (Operating Systems, Networks, Languages) and Users. Computing Applications: Document Processing, Spreadsheets, Data Bases, Graphics and Communications.

COMP1821**Computing 2***Staff Contact: Dr T. Gedeon***S2 L3 T3***Prerequisite:* COMP1811*Notes:* Excluded COMP1021, 6.621, 6.021D

Abstract data types. Lists, stacks, queues, trees. Implementation in procedural language (Modula-2) using linked structures. Searching and sorting. Introduction to functional programming. The layered model of a computer, instruction set, execution cycle, data storage, assembly language programming.

Economics

Economic History

ECON1301**Australia in the International Economy in the 20th Century***Staff Contact: Dr D. Meredith***S1 L2 T1**

Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The international economy at the end of the 19th century: trade, factor flows, and payments arrangements. Problems of the international economy between the wars. The impact

of World War II and the international economy in the post-war era. Australian economic development and its relationship with the international economy; economic fluctuations; problems of the inter-war period; growth of manufacturing; government policy and action; the importance of the mining industry; economic development and the distribution of income and wealth.

ECON1302

Australia and the Asia-Pacific Economies: Historical Perspectives

Staff Contact: Dr D. Meredith

S2 L2 T1

Prerequisite: ECON1102

Australia's economic relations with the countries of Asia and the Western Pacific since the 19th century, with particular emphasis on the period since the Second World War. Topics include: capital and trade flows, labour and immigration issues; the changing political structures; Australian colonial rule and economic development in Papua and New Guinea; the rise to economic power of Japan and its relations with Australia before the Second World War; resurgence of Japan in the 1950s and its dominance of Australia's trade; future relations with Japan; the emergence of the 'newly industrialising nations' in Asia and their impact on Australia; the ASEAN group's 'special relationship' with Australia; Sino-Australian economic relations; trans-Tasman economic integration; Australia's perceptions of Asia and the Pacific and obstacles to greater economic integration.

ECON2301

Management and Business Development

Staff Contact: Associate Professor S. Nicholas

S1 L2 T1

Prerequisite: ECON1102

Origins, evolution and attributes of modern business enterprise in Australia, Europe, America and Japan; strategy, structure and corporate performance; the economics of organization and the organization of work; theory and analysis of multinationals; integration, diversification and the marketing function; managerial hierarchies; decision management and decision control; entrepreneurship; public policy, social responsibility and the external business environment.

ECON2302

Origins of Modern Economies

Staff Contact: Dr D. Clark

S1 L2 T1

Prerequisite: ECON1102

The development of classical economic thought, including the contributions of Adam Smith, David Ricardo and Karl Marx. Impact of these ideas on later developments in economic thought as well as on economic policy.

ECON2303

Economic Change in Modern China 1700-1949

Staff Contact: Associate Professor S. Nicholas

S1 L2 T1

Prerequisite: ECON1102

Evolution of the pre-industrial Chinese economy and an examination of its significant characteristics: agricultural development, population growth, the family farm, marketing and commercialization, distribution of wealth and

income, and the role of the state. Interaction of indigenous forces of change and the impact of imperialism in transforming the Chinese economy in the late 19th and early 20th centuries. Emergence of alternative strategies, forces, and ideologies for national economic development in the 20th century with a close examination of the performance of the nationalist government during the Nanking decade 1927-1937 and the reasons for its failure and of the Communist government during the Yenan decade 1935-1945 and the reasons for its success.

ECON2304

Economic Transformation in the People's Republic of China

Staff Contact: Associate Professor S. Nicholas

S2 L2 T1

Prerequisite: ECON1102

The transformation of China since 1949. Examination of changing exemplars and strategies. Rehabilitation of the war-damaged economy. Early socialist transformation of agriculture, industry and commerce. Competing demands of political control and economic construction. The problems of the Soviet model. Evolution of a Chinese development model in the Great Leap Forward and the Cultural Revolution. Mao Zedong as an economist. The rejection of the Maoist model in the 1980's. The conflict between Deng Xiaoping's economic policies and his political aims. Assessment of recent performance and emerging problems. Prospects for Australia in China's economic future.

ECON2305

Modern Asian Economic History

Staff Contact: Associate Professor I. Inkster

S1 L2 T1

Prerequisites: ECON1102

The contrasting histories of Asian economies in the modern period. Four major areas are considered - Japan, China, India and Indonesia. The nature of the Asian economies and the impact of the West prior to 1949; the history of planning in the four nations since the Second World War. Four specific themes: the impact of Japanese development on Asia; economic planning and policy in China; problems of the modern Indian economy; and planning for scientific and technological development in modern Asia.

ECON2306

Settler Capitalism

Staff Contact: Dr. B Dyster

S1 L3

Prerequisite: ECON1102

Notes: Excluded ECON2307.

Not offered in 1993.

This subject is concerned with the economic and social development of countries in the southern hemisphere since the 19th century. It presents an analysis of European expansion into Australia, New Zealand, Chile, Argentina and Southern Africa and concentrates attention on the following topics: the indigenous response to the coming of the European, patterns of land settlement, labour systems, race relations, political institutions, integration into the world economy, industrialization, the role of the state, social conflict and the crisis of settler capitalism.

ECON2306

British Imperialism in the 19th and 20th Centuries

Staff Contact: Dr. D. Meredith

S2 L2 T1

Prerequisite: ECON1102

Notes: Not offered in 1993.

Theories of imperialism; informal empire mid-19th century; imperial rivalry and the scramble for Africa; the nature of British colonial rule in the 20th century and comparisons with that of other imperial powers; racism and cultural imperialism; the impact of the Second World War and changes in the international economy after 1945; national liberation struggles and formal decolonization; imperialism without colonies.

ECON2309

Modern Capitalism: Crisis and Maturity

Staff Contact: Associate Professor S. Nicholas

S1 L2 T1

Prerequisite: ECON1102

Comparative economic and social development in Britain, America and Western Europe from the 1920s including the 30s depression, war and post-1945 growth; poverty and income and wealth distribution, monopoly capitalism and multinational firms; economic and political dimensions; socialism, capitalism and the welfare state; changing role of the trade union movement; stagflation and current economic and social problems.

ECON2311

German Economy and Society

Staff Contact: Dr J. Perkins

S1 L2 T1

Prerequisite: ECON1102

The German Industrial Revolution 1850-1914; the origins and socio-economic impact of World War One; the Treaty of Versailles, the hyperinflation of the early 1920s and economic recovery 1925-29; the Great Depression and the Nazi economic recovery; the German war economy 1930-1945; the economic and social development of West and East Germany, 1945-1990; German economy and society in retrospect and prospect.

ECON2312

The Industrial Revolution

Staff Contact: Associate Professor S. Nicholas

S1 L2 T1

Prerequisite: ECON1102

Industrialization as a process of structural change; the pre-industrial economy and society; estimates and sources of growth agriculture, traditional and modern sectors; demographic factors; intersectoral productivity differentials and the efficiency of labour and capital markets; migration and urbanization; trade, Empire and war in relation to growth; capitalism and inequality; the uniqueness of British industrialization; legacies of the early start.

ECON2313

Australian Economic Development in the 20th Century

Staff Contact: Dr D. Clark

S2 L2 T1

Prerequisite: ECON2101 or ECON2121

Development of the Australian economy from the Long Boom and the Depression of the 1890s to the present day. Australian economic development and its main features: economic fluctuations and their consequences, especially the Depression of the 1930s; rise of Australian economic institutions; changes in the philosophy of development and the role of government; migration and the inflow of foreign capital; development strategies of the States; impact of war; growth of manufacturing and industry policy; development of the services sector; problems of the agrarian economy; changes in the standard of living. Australia's changing economic relations with other countries and the world economy. Economic problems in the later 20th century in historical perspective.

ECON2314

Economic History of the Soviet Union

Staff Contact: Dr J. Perkins

S2 L2 T1

Prerequisite: ECON1102

The causes of the October Revolution of 1917; Civil War and War Communism (1918-21); New Economic Policy (1921-28) and its relation to current policies; the collectivisation of agriculture and forced industrialization (1928-40); the Soviet Union in the Second World War and post-war recovery; assessment of the Soviet Union under Stalin; post-Stalin economic problems and reform; the nature of the Soviet Unions: glasnost, perestroika and the prospective future of the Soviet Union.

ECON2315

The City in History

Staff Contact: Dr B. Dyster

S2 L2 T1

Prerequisite: ECON1102

The words city and civilisation have the same origin. The course tests ways of understanding the past and the present through the prism of urban development, takes selected cities as case studies across space and time, and looks at cities as centres of collective consumption and disruption.

ECON3301

The History of Economic Analysis

Staff Contact: Dr D. Clark

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Notes: Not offered in 1993.

This subject traces the evolution of modern economics from the works of the Classical School and the contribution of Smith, Malthus and Ricardo through the later development of their ideas by J.S. Mill and Marx. The contributions of the early neoclassical - Jevons, Menger, Walras and Marshall - are assessed. The further development of the ideas by Bohm-Bawerk, Pareto, Wicksell, Edgeworth and Pigou will be examined, leading to a discussion of Keynes and later contributions. The emphasis of the subject will be on the development of analysis as the response to empirical and theoretical problems and the issue of the day. Related to this, the subject will examine how economic ideas are developed and in time may lose some of their influence.

ECON3302**Classics of Economic Thought***Staff Contact: Dr D. Clark*

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206*Notes:* Not offered in 1993.

In-depth reading of some great classics of economic analysis. The list will vary, but there will be at least one Classical and Neoclassical work. The subject will be concerned with examining the theoretical developments and influences of the works being examined.

ECON3303**Transformation of the Japanese Economy***Staff Contact: Associate Professor I. Inkster*

S2 L2 T1

Prerequisite: ECON1102

Growth and sectoral change in the Tokugawa economy; cities, handicrafts and population. The low-level equilibrium trap. Dynamics of the Meiji Restoration, government, trade, development. The interpretation of 'relative backwardness', 1880-1914. Classical models and capitalist development. The economic history of political change during the inter-war years. Capitalism and colonies. 'Economic miracle' and structural change; exports, the yen and the international economy.

ECON3304**Shaping Australia, 1788-1914***Staff Contact: Dr B. Dyster*

S1 L2 T1

Prerequisite: ECON1102*Notes:* Excluded ECON3324.

The course looks at successive transformations in Australia between 1788 and 1914: swamping Aboriginal economies, using prisoners to create a market economy, restructuring through energetic booms and busts. Questions of class, gender and ethnicity will recur.

ECON3305**Modern Australian Capitalism***Staff Contact: Dr D. Clark*

S2 L2 T1

Prerequisite: ECON3304*Notes:* Excluded ECON3325.

Analysis of the major features of the Australian economy in the 20th century. Interpretation of movements in the trade cycle; the path of growth; the open economy; dependency; structural adjustment; capital formation; labour markets; and distribution. Analysis of the process of transformation of economic policy, its outcomes and change in a historical framework from 1901 to the present day.

ECON3306**Comparative Economic Systems In Historical Perspective***Staff Contact: Associate Professor S. Nicholas*

SS L2 T1

Prerequisite: ECON2101 or ECON2121*Notes:* Not offered in 1993.

Comparative study of the economic history of selected nations. Similarities and contrasts in their experience of economic change and development. Variations in patterns

or characteristics of industrial revolution, institutional change and social development. The use of formal models in comparative history and in the exploration of the notions of proto-industrialization, institutional context, industrial revolution and economic modernisation.

ECON3307**Multinationals: Theory and History***Staff Contact: Associate Professor S. Nicholas*

SS L2 T1

Prerequisites: ECON1102*Corequisite:* ECON2101 or ECON2121

The origin, evolution and attributes of international firms; growth patterns of American, European, Japanese and Australian transnationals; their structure, management and performance; general theories of the multinational enterprise, home and host country impacts of foreign direct investment; technology transfer; government, public policy and the multinationals, selected studies of investment in Asia and the Pacific; recent trends in international business.

ECON3324**Shaping Australia, 1788-1914 (Advanced)***Staff Contact: Dr B. Dyster*

S1 L2 T1

Prerequisite: ECON1102*Notes:* Excluded ECON3304.

As for ECON3304 with additional work.

ECON3325**Modern Australian Capitalism (Advanced)***Staff Contact: Dr D. Clark*

S2 L2 T1

Prerequisite: ECON3324*Notes:* Excluded ECON3305.

As for ECON3305 with additional work.

ECON4323**Approaches to Economic and Social History***Staff Contact: Associate Professor I. Inkster*

S1 L2 T1

Prerequisite: ECON3325

The perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. One function of the course is to provide a degree of unity to the varied knowledge gained by students in other economic history courses; another is to allow students to come to grips with important problems of a general nature.

ECON4324**Aspects of Australian Economic Developments***Staff Contact: Associate Professor S. Nicholas*

S2 L2 T1

Prerequisite: ECON3325

Advanced topics in Australian economic development.

ECOH4325**Seminar in Research Methods***Staff Contact: Associate Professor S. Nicholas***S2 T3***Prerequisite: ECOH3325*

Honours students present work in progress on their thesis to this seminar and discuss methodological approaches used.

ECOH4326**Comparative Issues in Economic History***Staff Contact: Associate Professor S. Nicholas***S1 L3***Prerequisites: ECOH3325 and ECON1102**Notes: Excluded ECOH4322*

Advanced topics in comparative Economic History Draws on a wide range of case studies in Economic History and analyses these in a theoretical framework.

ECOH4327**Thesis (Economic History)***Staff Contact: Associate Professor S. Nicholas***S1 and S2**

Honours students in their final year are required to prepare a thesis of not more than 20,000 words which must be submitted before the final examinations in November. The thesis topic must be approved by the Head of the Department of Economic History before the end of November in the year preceding the candidate's entry into the 7th and 8th sessions of study.

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculty of Arts and Social Sciences Handbook.

ECOH1303**The Transition from Feudalism to Capitalism in Europe***Staff Contact: Dr J. Perkins***S1 L2 T1**

Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The nature of feudalism and its development in Europe during the Middle Ages Capitalism as an economic system. Explanations of the transition to capitalism in Europe; the impact of the Black Death; popular unrest and revolt; the Protestant Reformation; the overseas expansion of Europe.

ECOH1304**Industrial Europe***Staff Contact: Dr J. Perkins***S2 L2 T1**

Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The Industrial Revolution in Britain; the economic development of France before 1914; the economic transformation of Germany, 1850-1914; Russian economic development to the 1917 Revolution The interwar crisis of

European capitalism and responses: Britain and France; Italy and Germany. The Soviet alternative. The post-1945 recovery and capitalism in Europe and the Soviet challenge. Towards a European Community and the transformation of Eastern Europe.

ECOH2310**The Rise and Decline of Britain***Staff Contact: Associate Professor S. Nicholas***S2 L2 T1**

Prerequisite: Any four Level I Arts subjects totalling 24 credit points

Notes: Not offered in 1993.

The Industrial Revolution, mid-Victorian dominance and the decline of the British economy; why capitalism bred inequality; Britain as workshop of the world; the loss of industrial, trade and financial leadership; the 'British Disease' and de-industrialisation after 1945; science, education and the waning of the industrial spirit; managerial failure, unions and industrial decline; Empire and decolonisation; class structure, social protest and urban unrest, 1750-1988; war depression and the ruin of the regions; government policy; the Thatcher years.

ECOH4321**Economic History 4 (Honours)***Staff Contact: Associate Professor S. Nicholas***F***Prerequisites: ECON3325 and ECON1102*

Consists of a thesis and four subjects: Approaches to Economic and Social History; Aspects of Australian Economic Development; and Seminar in Research Methods.

Econometrics**ECON1202****Quantitative Methods A***Staff Contact: Mr J. Ablett***S1 or S2 L2 T3**

Prerequisite: HSC minimum mark required - 2 unit Mathematics 60, or 3 unit Mathematics 2 unit 60, 3 unit 1, or 4 unit Mathematics 3 unit 1, 4 unit 1

Notes: Excluded MATH1032, MATH1042, ECON1201.

Mathematics of finance: Compound interest, present value, annuities. Matrix Algebra: Operations with matrices, determinants, matrix inverse, rank, solutions of matrix equations, input-output analysis. Calculus: univariate differentiation, maxima and minima of a function, functions of several variables, partial derivatives, unconstrained and constrained optimization. Applications of the above concepts and techniques in accountancy and economics.

ECON1203**Quantitative Methods B***Staff Contact: Dr. E. Sowe***S1 or S2 L2 T1.5***Prerequisite: ECON1201 or ECON1202*

Frequency distributions, measures of central tendency, dispersion and skewness, introduction to probability theory, the binomial distribution, the normal distribution, estimation of population parameters and confidence intervals,

hypothesis tests, the t, chi square and F distributions. Bivariate regression: estimation and hypothesis testing.

This subject requires a level of computer literacy. Four-week courses will be offered in Session 1 and may also be offered in the inter-session break. Students may demonstrate their ability in the relevant computer skills by passing an examination without attending a course. Students who have not passed the examination before commencing this subject must take a special four-week course offered in the first weeks of Session 1 (or possibly in the inter-session break) as part of this subject, and must pass the examination at the end of week 4 in order to pass the subject.

ECON2204 **Linear Economics**

Staff Contact: Dr L. Fisher

S1 L2 T1

Prerequisite: ECON1201 or ECON1202

Elements of set theory. Vector spaces. Classical optimization in economics. Linear programming theory and solution algorithm. The dual problem; applications of linear programming in economics: Efficient production and valuation of resources. Input-output analysis. Introduction to the theory of games.

ECON2205 **Economic Optimization and Dynamics**

Staff Contact: Mr J. Ablett

S2 L2 T1

Prerequisites: ECON1201 or ECON1202 and ECON1203

Non-linear programming problems existence and characterization of solutions. Economic applications to welfare maximization and constrained production. Descriptive growth models: dynamic Leontief models, and Von Neumann model of an expanding economy. Differential equations. Optimal control theory; applications to optimal growth problems.

ECON2206 **Quantitative Economic Techniques A**

Staff Contact: Associate Professor R. Bewley

S1 L2 T1

Prerequisite: ECON1203

The representation of economic relationships by simple and multiple regression models. The use of dummy variables and curvilinear functional forms. Statistical complications: collinearity and autocorrelation. An elementary approach to cointegration. Practical exercises throughout, using a statistical computer package.

ECON2207 **Quantitative Economic Techniques B**

Staff Contact: Associate Professor R. Bewley

S2 L2 T1

Prerequisite: ECON2206

Single equation econometric models: heteroskedasticity, lagged variable, dummy dependent variable. Instrumental variable estimation. An introduction to simultaneous equation models: specification, estimation and dynamic properties. Practical computer applications throughout.

ECON2208 **Introduction to Operations Research**

Staff Contact: Dr. C. Alaouze

S1 L3

Prerequisite: ECON1201 or ECON1202

Notes: This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 2 until Session 2.

Introduction to operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Includes linear programming, quadratic programming and dynamic programming with applications to transportation, inventory and portfolio selection and other economic related fields.

ECON2209 **Business Econometrics and Forecasting**

Staff Contact: Associate Professor R. Bewley

S2 L3

Prerequisite: ECON1203

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis. Box-Jenkins methods. Long-term forecasting with S-shaped growth curves and trend analysis.

ECON2211 **Operations Research in Economics**

Staff Contact: Dr. C. Alaouze

S2 L3

Prerequisite: ECON1203

Applications of mathematical programming and statistics to economic problems. Use of computer programming. Inventory models, queueing problems, decision analysis, dynamic programming.

ECON2212 **Applied Economic Statistics**

Staff Contact: Associate Professor R. Bewley

S1 L3

Prerequisite: ECON1203

Applied multivariate analysis. The techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

ECON3201 **Mathematical Economics A**

Staff Contact: Dr. C. Alaouze

S1 L3

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

ECON3202**Mathematical Economics B***Staff Contact: Dr. L. Fisher*

S2 L3

Prerequisite: ECON3201

Uncertainty in Economics.

ECON3203**Econometrics A***Staff Contact: Dr. E. Sowe*

S1 L2 T1

Prerequisites: Either ECON2101 or ECON2121 and either ECON2102 or ECON2122 and ECON2206

A coherent theoretical development of multiple regression analysis. Multivariate normal distribution. Some asymptotic distribution theory. Least squares and maximum likelihood estimation. Interval prediction. Restricted least squares and tests of exact linear restrictions on parameters. Basic approaches to hypothesis testing in non-nested models. Theoretical aspects of problems with data.

ECON3204**Econometrics B***Staff Contact: Professor N. Kakwani*

S2 L2 T1

Prerequisite: ECON3203 or MATH3811 or MATH3911

A theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations from the literature.

ECON4221**Advanced Mathematical Economics A***Staff Contact: Professor M. Kemp*

S1 L3

Prerequisite: ECON3202

Value theory and general equilibrium analysis.

ECON4222**Advanced Mathematical Economics B***Staff Contact: Professor M. Kemp*

S2 L3

Prerequisite: ECON4221

Selected advanced topics in mathematical economics.

ECON4223**Applied Econometrics A***Staff Contact: Associate Professor R. Bewley*

S1 L3

Prerequisites: Either ECON3101 or ECON3121 and either ECON3102 or ECON3122 and ECON2206

A modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteroskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON4224**Applied Econometrics B***Staff Contact: Associate Professor R. Bewley*

S2 L3

Prerequisite: ECON3204

An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studies. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic contexts.

ECON4227**Thesis (Econometrics)***Staff Contact: Professor N. Kakwani*

F

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics before the end of the August Recess in the year preceding their entry into Year 4.

ECON4228**Thesis (Econometrics/Finance)***Staff Contact: School Office*

F

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics and the School of Banking and Finance before the end of the July Recess in the year preceding their entry into Year 4.

Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

ECON2200**Introductory Quantitative Economic Analysis***Staff Contact: Ms J. Watson*

S1 L2 T2

Arts prerequisite: 2 unit Mathematics or permission of the Head of the School of Economics*Notes:* Excluded ECON1201, ECON1202, ECON1203, MATH1011, MATH1021, MATH1032 and MATH1042.

Algebra, introductory calculus and statistics with applications to economics.

Economics**ECON1101****Microeconomics 1***Staff Contact: Associate Professor R. Conlon*

S1 or S2 L2 T1.5

Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

Economics as a social science; scarcity, resource allocation and opportunity cost. An introductory analysis of consumer behaviour. The economics of firms and markets: production and costs; the classification and analysis of markets. Efficiency concepts and market failure. The gains from international trade and the impact of trade restrictions. Economic growth and structural change.

ECON1102

Macroeconomics 1

Staff Contact: Dr P. Kriesler

S1 or S2 L2 T1.5

Prerequisite: ECON1101

Introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Social accounting and aggregate income and expenditure analysis. Introduction to macroeconomic models of income determination; consumption and investment functions. The role of money and financial institutions; interactions between goods and money markets in equilibrium and disequilibrium situations. Analysis of recent Australian macroeconomic experience.

ECON2101

Microeconomics 2

Staff Contact: Dr J. Frisch

S1 L2 T1.5

Prerequisites: ECON1102, ECON1203

Notes: Excluded ECON2103, ECON2121.

Choice theory, including intertemporal choice, labour supply. Extensions of price theory. The theory of production, costs and supply. Market structures including oligopoly models. Introduction to general equilibrium and welfare analysis. Externalities.

ECON2102

Macroeconomics 2

Staff Contact: Dr G. Otto

S2 L2 T1.5

Prerequisites: ECON1102, ECON1203

Notes: Excluded ECON2104, ECON2122.

Models of aggregate income determination in open economies. Theories of aggregate economic behaviour with respect to consumption and investment expenditures and financial transactions. Balance of payments and exchange rate analysis. Theories of inflation and unemployment. Introduction to dynamic analysis. Theories of growth and cycles.

ECON2103

Applied Microeconomics

Staff Contact: Dr G. Fishburn

S2 L2 T1.5

Prerequisite: ECON1102

Notes: Excluded ECON2101, ECON2121

Structural change in the Australian economy. The effect of different market structures on firms and consumer welfare. The consequences of market failure and the effects of government regulation. Investment decisions in the public and private sectors, including the estimation of future benefits, revenues and costs, the measurement of consumer and producer surplus. The economics of non-renewable and other resources. Australia's

international trade and investment and the effects of restrictions on international trade and investment.

ECON2104

Applied Macroeconomics

Staff Contact: Dr P. Kriesler

S1 L2 T1.5

Prerequisite: ECON1102

Notes: Excluded ECON2102, ECON2122

Economic growth and fluctuations in Australia. Inflation, unemployment and balance of payments issues. Fiscal, monetary, exchange rate and income policies. Changes in the structure of the Australian financial system and its links with the international monetary system. Effects of restrictions on capital markets.

ECON2105

Marxian Political Economy

Staff Contact: Dr G. Fishburn

S1 L2 T1

Prerequisite: ECON1102

Varieties of political economy. Marx and the classics, the Marxian system. Marxian economics since Marx. Marx and socialist planning. Marxian analysis of current economic problems.

ECON2106

Post-Keynesian Political Economy

Staff Contact: Dr P. Kriesler

S2 L2 T1

Prerequisite: ECON1102

Introduction to Post-Keynesian economics, ie that branch of economic theory which attempts to integrate the short-run analysis of Keynes and Kalecki with aspects of the classical tradition deriving from Ricardo and Marx. The major theoretical points at issue between Post-Keynesian and neo-classical economics are elaborated and the policy implications brought out. The state in contemporary capitalism including the role of the state in ensuring the reproduction of industrial capital, capital in general and capitalist social relations with consideration of how this is achieved.

ECON2108

Industry Economics and Australian Industrial Policy

Staff Contact: Ms R. Stonecash

S2 L2 T1

Prerequisite: ECON2101 or ECON2103 or ECON2121

Structure of industry; inter-relationships between the role of the business firm and industrial structure; multinational corporations; factors affecting size, structure and performance such as economies of scale, barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; industrial policy in Australia with special reference to competition policy, foreign investment and mergers, and some specific industry policies eg on motor vehicles, electronics, steel, petroleum.

ECON2109**Economics of Natural Resources***Staff Contact: Dr G. Waugh***S1 L2 T1***Prerequisite:* ECON2101 or ECON2121 or ECON2103*Notes:* Excluded ECON2107.

An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

ECON2113**The Development of Modern Economics***Staff Contact: Dr P. Kriesler***SS L2 T1***Prerequisite:* ECON1102

The subject traces the development of modern economics from the Classical School to more recent developments, tracing the intellectual and social climate of the period and the impact of the works of Walras, Jevons, Marshall, Pigou, Pareto, Wicksell and Keynes, as well as later developments.

ECON2115**Japanese International Economic Relations***Staff Contact: Associate Professor W. Purcell***S2 L2 T1***Prerequisite:* ECON1102

Japan's international trade, investment and balance of payments policies; globalisation of Japanese economic interests; problems relating to external economic policies including alternative strategies for international economic relations; impact of yen appreciation; trade friction; bilateral relations with focus on Australia, USA, China and South East Asia.

ECON2116**Japanese Economic Policy***Staff Contact: Associate Professor W. Purcell***S1 L2 T1***Prerequisite:* ECON1102

Analysis and evaluation of postwar economic policy: issues relating to policy determination including role of institutions and interest groups; critical examination of 'Japan Inc.' model; industrial policy and role of 'genkyoku' system; Japanese long term economic planning; nature of principle economic policies such as agricultural, monetary and fiscal; anti-trust and competition policies.

ECON2117**Economics of Tourism***Staff Contact: Dr B. Rao***S1 L2 T1***Prerequisites:* ECON1102

Macro and micro economic environments. Factors affecting international and domestic tourism. Tourism forecasting models. Economic analysis of projects. Cost/benefit and related procedures. Implications of tourism developments for the community in general.

ECON2118**Industrial Training 1****S2****ECON2121****Microeconomics 2 (Honours)***Staff Contact: Dr J. Frisch***S1 L2 T2***Prerequisite:* ECON1102, ECON1203*Notes:* Excluded ECON2101, ECON2103.

Material covered in ECON2101 Microeconomics 2 at greater depth.

ECON2122**Macroeconomics 2 (Honours)***Staff Contact: Dr G. Otto***S2 L2 T2***Prerequisites:* ECON1102, ECON1203*Notes:* Excluded ECON2102, ECON2104.

Material covered in ECON2102 Macroeconomics 2 at greater depth.

ECON2127**Environmental Economics and Cost-Benefit Analysis***Staff Contact: Dr G. Waugh***S2 L2 T1***Prerequisite:* ECON1101*Notes:* Excluded ECON2107

Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility; environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

ECON3101**Microeconomics 3***Staff Contact: Mr R. Chapman***S1 L2 T2***Prerequisites:* ECON2101, ECON2102, ECON2206*Notes:* Excluded ECON3121.

Extensions of microeconomic theory; general equilibrium approaches to economic analysis; international trade including analysis of trade restrictions and distortions. Limitations of the general competitive model; uncertainty and risk with applications to modern theories of corporate behaviour.

ECON3102**Macroeconomics 3***Staff Contact: Dr M. Monadjem***S2 L2 T2***Prerequisites:* ECON2101, ECON2102, ECON2206*Notes:* Excluded ECON3122.

Theory of economic policy. Extended macroeconomic models, theory and fiscal policy and the problems of the budget deficit. International policy dependence and the exchange rate. Australian financial system, monetary theory and policy. Inflation and unemployment and incomes policy. Rational expectations and economic policy. Australian macroeconomic models.

ECON3103**Monetary Economics A***Staff Contact: Dr F. Liu*

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122, and ECON2206

Definitions, functions and properties of money. Theory of financial intermediation. Financial innovation. Theory of portfolio selection. Flow-of-funds analysis. Determination of interest rates including risk and term structures. Theories of the financial firm. Development, structure and efficiency of the Australian financial system and implications for monetary policy.

ECON3104**Monetary Economics B***Staff Contact: Associate Professor G. Kingston*

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Development structure and efficiency of the international monetary system and the role of the IMF. International adjustment mechanisms for the balance of payments. Exchange rate determination and the effects of exchange rate variation. Optimum currency areas. Forward exchange markets. Foreign exchange risk management. Development of Eurocurrency markets and implications for policy. The international debt problem. International financial integration and implications for domestic policy.

ECON3105**Public Economics A***Staff Contact: Dr T. Truong*

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

The theory of public economic activity. Government objectives and the social welfare function. Equity and efficiency criteria. Public goods and externalities. The theory of public sector pricing and its applications. Techniques of investment appraisal, cost-benefit analysis and related issues. The application of cost-benefit analysis to transport, urban and other problems. Analysis of transfer policy.

ECON3106**Public Economics B***Staff Contact: Professor J. Pigott*

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

General aspects of public sector expenditure and its financing with special reference to Australia. Role of government in the economy; principles and types of public expenditure. Taxation theory. Tax sharing and revenue systems; economic and welfare aspects of different types of taxes; inflation and tax indexation; loan finance and the public debt.

ECON3107**Labour Economics A***Staff Contact: Dr T. Stegman*

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Economic analysis of contemporary labour market problems. Labour force participation, the demand for labour, the supply of labour (traditional approaches and selectivity-bias-corrected studies), the demand for education and investment in human capital. The economic analysis of unions and collective bargaining, the structure of compensation, occupational choice, job turnover and labour mobility, contract theory and the theory of job search.

ECON3108**Labour Economics B***Staff Contact: Associate Professor B. Dabscheck*

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

As for IROB3722.

ECON3109**Economic Growth and Development A***Staff Contact: Dr J. Lodewijks*

S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Characteristic of economic growth and development, role of capital accumulation, labour, technology and natural resources. Application of growth models to development issues. Role of industrialisation, structural change and development strategies in promoting economic growth. Income inequality and economic welfare.

ECON3110**Economic Growth and Development B***Staff Contact: Mr A. Lo*

S2 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Trade and developing countries. Trade and growth. New trade theory and LDCs. Foreign trade regimes. Liberalisation and trade negotiations. Role of GATT. Economic integration. International factor mobility, particularly foreign investment. Aid and debt issues. Role of World Bank and IMF. Stabilisation experiences. Growth-oriented adjustment policies.

ECON3111**Contemporary Japanese Economy***Staff Contact: Associate Professor W. Purcell*

SS L2 T1

Prerequisite: ECON2102 or ECON2122

Analysis of postwar economic performance; macroeconomic trends; features of high economic growth and transition to moderate economic growth, including saving rate, changing patterns and new elements in the business cycle and capital accumulation; structural adjustment; microeconomic features of the economy; industrial and financial organisation and adjustment to low growth; market competition; internationalisation of the Japanese economy.

ECON3112**The Newly Industrializing Economies of East Asia***Staff Contact: Dr C. Suh*

S2 L2 T1

Prerequisite: ECON1102

Principal economic characteristics of the newly industrializing economies of East Asia: South Korea, Taiwan and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON3113**Economic Development in ASEAN Countries***Staff Contact: Dr C. Suh*

S1 L2 T1

Prerequisite: ECON1102

Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to formation of customs unions and free trade areas, and their application to ASEAN.

ECON3114**Economic Methodology***Staff Contact: Dr P. Kriesler*

S2 L2 T2

Prerequisite: ECON2102 or ECON2122

The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

ECON3115**Economics of Developing Countries***Staff Contact: Dr C. Suh*

S1 L2 T1

Prerequisite: ECON1102*Notes:* Not offered in 1993 and 1994.

Aspects of economic development in the less developed countries. Characteristics of these countries and the policies available to them, simplified models of under-development, phenomenon of structural change in the development process, role of industrialization in promoting structural change, international relationships of developing countries and strategies of development based on industry or agriculture. Applications to Asian experiences in economic development.

ECON3118**Industrial Training 2**

S1

ECON3121**Microeconomics 3 (Honours)***Staff Contact: Dr J. Frisch*

S1 or S2 L2 T2

Prerequisites: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122, and**ECON2206***Notes:* Excluded ECON3101.

General equilibrium theory and an introduction to applied general equilibrium analysis. The theory of international trade. Market failure and the theory of second best. Uncertainty and risk in economic models including agency theory.

ECON3122**Macroeconomics 3 (Honours)***Staff Contact: Dr T. Stegman*

S1 or S2 L2 T2

Prerequisite: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122 and ECON2206*Notes:* Excluded ECON3102.

Review and extension of macroeconomic models of open economics. Dynamics, including cyclical dynamics.

Introduction to the theory of economic policy. Rational expectations and macroeconomic policy. Theory and analysis of Australian fiscal, monetary, exchange rate, public and external debt, and incomes policy. International policy interdependence.

ECON4121**Microeconomics 4***Staff Contact: Dr G. Fishburn*

S1 or S2 L2 T1.5

Prerequisite: ECON3121

Static analysis: constrained optimisation and set theory as applied in comparative statics problems of consumer firm behaviour. Theory of duality. Theory of market and general equilibrium. Economics of information and uncertainty. Dynamic analysis; simple overlapping generations general equilibrium model with money.

ECON4122**Macroeconomics 4***Staff Contact: Professor R. Milbourne*

S1 or S2 L2 T1.5

Prerequisite: ECON3122

Recent developments in macroeconomics including theories of economic growth, an assessment of Keynes's contributions, recent theories of unemployment, overlapping generations models, recent developments in the theory of asset prices, dynamic inconsistency and policy credibility, disequilibrium macroeconomics, macroeconomic modelling.

ECON4126**Economics Honours Thesis Seminar***Staff Contact: Dr P. Kriesler*

F L2

ECON4127**Thesis (Economics)***Staff Contact: Associate Professor R. Conlon*

F

Notes: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Economics before the end of the year preceding their entry into their final year. Students are required to present a seminar on the topic of their thesis.

ECON4128**Thesis (Economics/Finance)***Staff Contact: Associate Professor R. Conlon***S1 and S2****Notes:** The thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.**ECON4228****Thesis (Econometrics/Finance)***Staff Contact: School Office***S1 and S2****Notes:** The thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.**Servicing Subjects**

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences and the Faculty of Commerce and Economics Handbooks.

ECON1103**Microeconomic Principles***Staff Contact: Associate Professor T. Parry***S1 L2 T1.5****Prerequisite:** HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1**Notes:** Excluded ECON1101 and ECON1102.

Introduction to economics as a social science, scarcity, resource allocation and opportunity cost. Consumer and producer behaviour as the basis for supply and demand analysis. Introduction to marginal analysis. Applications of supply and demand analysis. Efficiency concepts and market forces.

ECON1104**Macroeconomic Principles***Staff Contact: Ms D. Enahoro***S2 L2 T1.5****Prerequisite:** ECON1103**Notes:** Excluded ECON1101 and ECON1102.

Introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Models of the determination of equilibrium income. Analysis of the role of financial institutions. Introduction to the analysis of macroeconomic policy.

ECON1107**Elements of Environmental Economics***Staff Contact: Dr G. Waugh***S2 L2 T1****Notes:** Excluded ECON1101

An introduction to Microeconomics with reference to environmental issues, market failure, conservation and preservation of environment, discounting, sustainable economic growth and zero growth, measuring benefits and costs on environment, methods of controlling pollution, and management of environment.

ECON3116**International Economics***Staff Contact: Dr R. Conlon***S2 HPW3****Prerequisites:** ECON2102 or ECON2103 or ECON2121**Notes:** Excluded ECON3101, ECON3121, ECON3102, ECON3122, 15.103, 15.113, 15.249E, ECON3104. Not offered to students doing a major sequence in economics.

Primarily a theoretical treatment of international trade and finance. Comparative costs, gains from trade, effects of resource endowments on trade. Barriers to trade including tariffs and quotas. Strategic trade policy. Economic integration. Imperfect competition. Australian balance of payments. Balance of payments adjustment mechanisms, internal and external balance. Foreign exchange markets. International monetary system. Foreign investment.

ECON4120**Economics Honours Arts***Staff Contact: Dr P. Kriesler***F HPW8****Prerequisites:** ECON2121, ECON2122, ECON3121, ECON3122 all at Credit level or better, plus ECON2206 and ECON2207**Notes:** Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School of Economics before the end of the year preceding their entry into their final year.

Consists of advanced topics in macroeconomics and microeconomics and a thesis. Students enrolled in this subject are required to attend regular seminars at which each student will present a seminar on the thesis topic.

Geography

Geography is the study of variations from place on the earth's surface arising from the spatial relationships of the phenomena which make up the world of humanity. Particular emphasis in human geography is placed on the spatial organization of human activities, especially within urban systems.

GEOG3132**Marketing Geography***Staff Contact: Dr P. Simons***S1 L2 T2****Prerequisite:** MARK2042. This prerequisite does not apply to students enrolled in course 3010

Organization and operation of the marketing function and trends in its performance. Merchandising strategies of wholesalers and retailers and the consequent location patterns of consumer oriented enterprises within cities. Retail feasibility studies and the structure and analysis of market areas in intra-urban areas. Consumer spatial behaviour, including search and decision processes. Shopping centre images and spatial choice models.

German and Russian Studies

GER51200

German for Professional Purposes 1A

Staff Contact: Denise Grannall

C6 S1 HPW6

Prerequisite: HSC German 2 or 3 Unit German, or equivalent

Notes: Excluded GERS1001, GERS1002, GERS2000

Four hours per week intensive language subject designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1789 to the present and a critical introduction to reading/analysis texts in German. **Assessment:** Class work and tests, assignments and history examination.

GER51201

German for Professional Purposes 1B

Staff Contact: Denise Grannall

C6 S2 HPW6

Prerequisite: GERS1200

Four hours per week intensive language course designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1789 to the present and a critical introduction to reading/analysis texts in German. **Assessment:** Class work and tests, assignments and history examination.

GER52200

German for Professional Purposes 2A

Staff Contact: Denise Grannall

C6 S1 HPW5

Prerequisite: GERS1201

Four hours per week advanced German language subject for professional purposes concerned specifically with the vocabulary and structures most commonly used in a business context. One hour per week designed as a critical introduction to the German political system.

GER52201

German for Professional Purposes 2B

Staff Contact: Denise Grannall

C6 S2 HPW5

Prerequisite: GERS2200

Four hours per week advanced German language subject for professional purposes concerned specifically with the vocabulary and structures most commonly used in a business context. One hour per week designed as a critical introduction to the German social system.

GER52300

German for Professional Purposes 3A

Staff Contact: Denise Grannall

C6 S1 HPW5

Prerequisite: GERS2201

Notes: Excluded GERS3001. Subject to be offered in 1994.

GER52301

German for Professional Purposes 3B

Staff Contact: Denise Grannall

C6 S2 HPW5

Prerequisite: GERS2300

Notes: Excluded GERS3001. Subject to be offered in 1994.

Hospitality Management (School of Marketing)

HOSP1999

Hospitality Industry Employment 1

Staff Contact: School Office

S2

Industry experience in an internship program to serve as a complement to the theory gained from coursework. The Industry Employment is for a period of at least 10 weeks in the summer vacation. A detailed report and diary should be submitted at the beginning of the following academic year. The objective is to relate the theoretical content of the TAFE operative subjects concurrently undertaken with the degree in Sessions 1 and 2, to the practical working environment food and beverage service outlets in restaurants and hotels.

HOSP2999

Hospitality Industry Employment 2

Staff Contact: School Office

S2

Students are required to undertake relevant employment of at least 10 weeks duration in the summer vacation at the end of the second year. The objective is to build upon previous industry experience and gain some advanced training in the food and beverage, front office areas of hotels or restaurants, either locally, interstate or overseas. Students will be required to maintain a diary and submit a report at the beginning of the following academic year.

HOSP3009

Financial Control in the Hospitality Industry

Staff Contact: School Office

S1 L2 T2

Prerequisites: ACCT1501, ACCT1511 and satisfactory completion of studies in the TAFE sector

Measuring qualitative factors of a hospitality business; fixed, variable and mixed costs; the allocation of costs to revenue centres; cost-volume-profit relationships; flexible budgeting and variance analysis; forecasting sales; cash budgeting; pricing and costing issues for food and beverages and rooms; internal controls and responsibility accounting; hotel and motel valuation processes; financial statement analysis; capital budgeting; yield management; feasibility studies. Course will include a control project using spreadsheet software.

HOSP3010**Legal Aspects of Tourism**

Staff Contact: School Office
S2 L2 T2

Prerequisite: Satisfactory completion of studies in the TAFE sector

National and international laws relating to tourism. Legal environment of facilities, agents, operators. Interaction of community and developer needs. Consumer rights. Implication of national, local regulations governing sale and supply of hospitality services, including food.

HOSP3999**Hospitality Industry Employment 3**

Staff Contact: School Office
S2

Students will undertake a structured employment program in conjunction with and under the supervision of a hotel or restaurant employer in the form of an internship for at least 10 weeks at the end of their third year. Students will have the opportunity of working in a number of departments of a hotel, restaurant or resort operation including front office, accounting, human resources and marketing. Students will be required to submit a detailed report in the following academic year, of approximately 2000 words which will be graded satisfactory or unsatisfactory. Employers will also be required to monitor the progress and performance of students and submit an accompanying report in finalisation of the project.

HOSP4002**Resort Management**

Staff Contact: School Office
S1 L2 T2

Prerequisite: HOSP4013

Strategic and operational issues in resort management. Market positioning; growth strategies; organization; information systems design; staffing needs; management style. Examples from Australian resort industry.

HOSP4003**Communication Strategy in the Hospitality Industry**

Staff Contact: School Office
S1 L2 T2

Prerequisites: MARK2042

Communication strategy as a component of overall marketing in the hospitality industry. Setting communication goals; assessing the context in which communication will occur; selection of target audience; choice of communication, channel and message; measuring effect; evaluation. Examples from resorts and hotel sectors in Australia.

HOSP4004**Seminar in Hospitality Management**

Staff Contact: School Office
S1 L2 T2

Prerequisites: HOSP3009, MARK3073

Issues in Hospitality Management - its evolution, understanding the current Australian Hospitality environment, Management practices and strategies analysis of the future, research applications.

HOSP4013**Hospitality Management 1**

Staff Contact: School Office
S1 L2 T4

Prerequisites: MARK2012, MARK2032, MARK2042, MARK2052, HOSP1999, HOSP2999, HOSP3009, IROB2718, ECON2117

Understanding the delivery of service in front office, food, beverage and rooms division and conference, entertainment, club and casino operations, developing new service concepts within various positioning strategies and health and government requirements, reviewing energy management systems, the presentation of food and beverage, determining cost controls and the cost/benefit of improvements.

HOSP4014**Hospitality Management 2**

Staff Contact: School Office
S2 L2 T4

Prerequisite: HOSP4013

Corequisite: HOSP4015

Understanding the concept of quality assurance, internal marketing, managing employee turnover and stress, career pathing, measuring and improving customer satisfaction, methods of increasing customer loyalty, determining the cost of unacceptable and inferior service, cost versus quality trade-offs.

HOSP4015**Hospitality Management 3**

Staff Contact: School Office
S2 L2 T4

Prerequisite: HOSP4013

Corequisite: HOSP4014

Understanding workflows in a hotel as a prerequisite to good design and layout fitout; importance of Occupational Health and Safety Act, government and local council requirements, preparing feasibility studies including Return on Investment and debt versus equity decisions, use of computer aided design software.

A detailed case study will be required in which each student will develop the detailed plans and specifications needed for a restaurant or similar operation. Plans will include critical path charts, cost and income analysis, a five year marketing plan and budget.

Information Systems

INFS1602**Computer Information Systems 1**

Staff Contact: School Office
S1 or S2 L2 T1

An understanding of the content of Information Systems, the types of Information Systems and the position of Information Systems in Society; Information Systems at an organizational level, typical commercial applications, the systems lifecycle, design concepts, data analysis and models and an introduction to data communications

INFS2603**Computer Information Systems 2***Staff Contact: School Office***S2 L2 T2***Prerequisite:* INFS1602

System analysis and design: requirements analysis and specification, logical and physical design of business systems, specification and updating of files, man-machine dialogue procedures. Comparison of design methodologies: set within the framework of an actual case study.

INFS2606**Management Information Systems Design***Staff Contact: School Office***S2 L2 T1***Prerequisite:* INFS1602**Notes:** Excluded INFS2603.

Organizational impact, information systems design methodologies, requirements elicitation, logical and physical design, implementation procedures, principles of data management, data analysis, telecommunications networks, systems design in a distributed environment, commercial programming practice, systems development case studies using spreadsheet, file management and word processing software.

INFS2609**Computer Information Systems Technology***Staff Contact: School Office***S1 L2 T1***Prerequisites:* INFS1602 or approved studies in Computer Science

Programming in the commercial environment; COBOL; Hardware and operating systems concepts and their impact on the commercial computing environment. Introduction to computer communications. Introduction to object-oriented programmes.

INFS2691**Industrial Training 1***Staff Contact: School Office***S2 HPW1***Prerequisite:* INFS1602**Notes:** Available only to BIT students.

A practical treatment of the characteristics of commercial information systems. The topics covered include: analysis of an existing information system; development of overview documentation of the system; evaluation of the interface design; consideration of the role of security and control mechanisms.

INFS3605**Computer Systems Implementation***Staff Contact: School Office***S1 L2 T2***Prerequisite:* INFS2609

Supervised implementation of an information systems project in a commercial programming language. Advanced program design and structured techniques, computer aided software engineering techniques, interface with systems software at application implementation level, comparison of a range of programming languages, test data specification, implementation procedures.

INFS3607**Distributed Computer Systems***Staff Contact: School Office***S2 L2 T1***Prerequisite:* INFS2603

Advanced data communication concepts, computer networks, reference to international standards and common industry communications software packages; local/metropolitan/wide area networks; network management; telecom services and other options; data security; a case involving the design of a telecommunications-based commercial system.

INFS3608**Database Systems***Staff Contact: School Office***S1 L2 T1***Prerequisite:* INFS2603

Advanced data analysis and modelling techniques; database management system architectures including hierarchical, network and relational approaches; database reliability, security and integrity issues; data description and manipulation languages.

INFS3611**Information Systems Development***Staff Contact: School Office***S2 L2 T1***Prerequisite:* INFS2603 and approval by the Head of the School of Information Systems

A systems analysis and design case study where students are required to produce: Statement of requirements, feasibility/evaluation study, logical design, physical design, presentation of proposals to users.

User requirements elicitation techniques and approaches, project management, alternative design methodologies, information systems life cycle, practical use of CASE tools.

INFS3616**Commercial Programming Principles***Staff Contact: School Office***S2 L2 T1***Prerequisite:* INFS3605*Corequisite:* INFS3692**Notes:** Available only to BIT students.

An advanced treatment of the practice of implementing commercial systems. Topics include: the use of library code, program design for performance, project control and reporting practice, programming standards, human-machine interface, software testing, CASE tools, documentation, security and control, maintenance.

INFS3692**Industrial Training 2***Staff Contact: School Office***S1 HPW1***Prerequisite:* INFS3605 or INFS2609*Corequisite:* INFS3616**Notes:** Available only to BIT students.

An in-depth practical exposure to Information Systems Development. The topics covered include: the structure and management of the implementation teams; the roles of users and information staff in implementation; scheduling and control during implementation.

INFS3773**Operations Research in Business***Staff Contact: School Office***S2 L2 T1***Prerequisite: ECON1203 or ACCT2522*

Formulation and application of mathematical and statistical models for the solution of managerial and industrial problems, including mathematical programming, simulation, network analysis, inventory and queueing models, and short-term forecasting.

INFS4693**Industrial Training 3***Staff Contact: School Office***S1 HPW1***Corequisite: INFS3611.**Notes: Available only to BIT students.*

In-depth practical work in Information Systems Analysis and Design. The topics covered include: the structure and management of analysis and design teams; the roles of users and I/S staff in analysis and design; scheduling and control during analysis and design.

INFS4774**Information Systems Security***Staff Contact: School Office***S1 L3 LAB1**

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5984. See Graduate Study: Subject Descriptions.

INFS4794**Thesis (Information Systems)***Staff Contact: School Office***S2****INFS4805****Information Systems Auditing***Staff Contact: School Office***S2 L3 LAB1**

Prerequisites: ACCT3708, INFS1602 and admission to BCom degree course at Honours level majoring in Information Systems plus approval from the Head of School of Information Systems.

As for INFS5905. See Graduate Study: Subject Descriptions.

INFS4810**Advanced Data Management***Staff Contact: School Office***S1 L3**

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5926. See Graduate Study: Subject Descriptions

INFS4811**Knowledge Based Information Systems***Staff Contact: School Office***S2 L3 LAB1**

Prerequisite: Admission to BCom degree course at

Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5927. See Graduate Study: Subject Descriptions.

INFS4812**Managing Software Development***Staff Contact: School Office***S1 L2 T1**

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5928. See Graduate Study: Subject Descriptions.

INFS4825**Object Oriented Information Systems***Staff Contact: School Office***S2 L2 T1**

Prerequisites: INFS3605 and admission to BCom degree at Honours level majoring in Information Systems plus approval of the Head of the School of Information Systems.

As for INFS5925. See Graduate Study: Subject Descriptions.

INFS4848**Information Systems Project Management***Staff Contact: School Office***S2 L2 T1**

Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5848. See Graduate Study: Subject Descriptions.

INFS4853**Advanced Systems Management***Staff Contact: School Office***S2 L2 T1**

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5953. See Graduate Study: Subject Descriptions.

INFS4857**Information and Decision Technologies***Staff Contact: School Office***S1 L3**

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5957. See Graduate Study: Subject Descriptions.

INFS4886**Research Topics in Information Systems 1***Staff Contact: School Office***S1 L3**

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems.

As for INFS5986. See Graduate Study: Subject Descriptions.

INFS4887**Research Topics in Information Systems 2***Staff Contact: School Office***S2 L3***Prerequisite:* Admission to BCom degree course at Honours level majoring in Information Systems.

As for INFS5987. See Graduate Study: Subject Descriptions.

INFS4891**Decision Support Systems***Staff Contact: School Office***S1 L2 T1***Prerequisite:* Admission to BCom degree course at Honours level majoring in Information Systems plus approval by the Head of School of Information Systems.

As for INFS5991. See Graduate Study: Subject Descriptions.

INFS4893**Special Topics in Information Systems***Staff Contact: School Office***S1 or S2 L3***Prerequisite:* Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5993. See Graduate Study: Subject Descriptions.

INFS4898**Project Seminar****S2**

Industrial Relations and Organizational Behaviour

IROB1701**Industrial Relations 1A***Staff Contact: Dr B. Ellem***S1 or S2 L2 T1.5***Prerequisite:* HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

Multi-disciplinary introduction to a range of important concepts and issues in industrial relations. Political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern employer/employee relations with material drawn from both Australian and overseas experience. The nature and implications of: strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions; the employer industrial relations function and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

IROB1702**Industrial Relations 1B***Staff Contact: Dr C. Wright***S1 or S2 L2 T1.5***Prerequisite:* As for IROB1701

Formation and development of Australian unions. Analysis of economic, legal, political and social framework within which unions operate; the role of unions, the structure and government of unions, union strategies and unions and the 'balance of power'. The course will discuss the policies and operation of unions generally, and of State Labour Councils and the Australian Council of Trade Unions.

IROB2703**Industrial Relations 2A***Staff Contact: Mr C. Leggett***S1 L2 T1.5***Prerequisites:* IROB1701 (may be taken simultaneously rather than as a prerequisite)

The development of industrial relations systems overseas paying special attention to collective bargaining systems. Topics include: the role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level.

IROB2704**Industrial Relations 2B***Staff Contact: Mr D. Morgan***S2 L2 T1.5***Prerequisite:* IROB2703 or IROB2719

The social organisation of work. Conceptual foundations of industrial psychology and sociology; issues include learning and skill formation, motivation, stress and alienation. Design of jobs and work organisation. Managerial behaviour and decision making the labour process. Management control and worker resistance. Class, gender and ethnicity at work. The microdynamics of industrial conflict. Professionalism and its consequences and Employee participation.

IROB2711**Labour Market Economics***Staff Contact: Associate Professor B. Dabscheck***S1 L2 T1***Prerequisite:* ECON1102

Economics of the labour market. Theory of labour market operations and an evaluation in the light of a range of research evidence from Australia and overseas. Supply of labour, including work-leisure trade offs, hours of work, occupational choice and participation rates; demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and manpower policy issues; under-employment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history, and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift; wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation.

IROB2712**Labour Market Policies***Staff Contact: School Office*

SS L2 T1

*Prerequisite: ECON1102***Notes:** Not offered in 1993.

This subject may be offered in alternative years only.

Origins, evolution and operation of Australian labour market policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographical and vocational labour mobility; occupational choice, theory and practice; the nature and human resource implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; redundancy; labour market projection and labour market planning at the national level; labour market discrimination, equal opportunity and anti-discrimination measures.

IROB2713**Industrial Relations Sociology***Staff Contact: School Office*

SS L2 T1

*Prerequisite: IROB1701***Notes:** Not offered in 1993.

This subject may be offered in alternative years only.

Sociological aspects of employer-employee relations and industrial work, referring to major sociological views and theories to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation, the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement, work group identification and affiliation, social aspects of labour market operation, wages and unemployment; and attitudes to work.

IROB2714**Industrial Democracy***Staff Contact: School Office*

SS L2 T1

*Prerequisite: IROB1701***Notes:** Not offered in 1993.

Different forms of worker involvement in management decision making in Australia, Western Europe, Yugoslavia and North America. Concepts of industrial democracy, such as joint consultation, worker participation in management; industrial codetermination and worker self-management; contemporary theories of industrial democracy; West Germany's co-determination system; Sweden's model of 'disciplined' democracy in industry; joint consultation in British industry; worker self-management in industrial enterprises in Yugoslavia; and Scanlon Plans and other forms of union-management co-operation in the United States and Canada; and collective bargaining as an exercise in industrial democracy in the United Kingdom and the United States.

IROB2715**Labour History***Staff Contact: Dr B. Ellem*

S1 or S2 L2 T1

*Prerequisite: IROB1701***Notes:** This subject may be offered in alternate years only.

The evolution of working class life in Australia from the arrival of the convicts to the present day, emphasizing the growth of trade unions, political parties and state regulation of the labour market. The development of class consciousness, segmentation of the labour market and changes in work processes and workers' control of production. The impact of immigration, technological change and the role of women in paid employment.

IROB2716**Industrial Conflict***Staff Contact: School Office*

SS L2 T1

*Prerequisite: IROB1701***Notes:** This subject is not offered in 1993.

Conceptualization of industrial conflict. Theories of industrial and class conflict. International comparisons of collective action. Interindustry studies of strikes. Plant level analyses of management control and labour resistance. Case studies of strikes with emphasis on social psychological processes. Structures and procedures for the institutionalization of conflict with special reference to Australian materials. The mass media and the distortion of industrial reality.

IROB2717**Social Aspects of Work and Unionism***Staff Contact: School Office*

SS L2 T1

*Prerequisite: IROB1701***Notes:** This subject is not offered in 1993.

Application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Authority structures in work situations; job re-design and enrichment; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism, the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context.

IROB2718**Human Resource Management***Staff Contact: Dr R. Kramar*

S2 L2 T1

Context of working in Australia. Contemporary management thinking. Issues in managing people - problem solving, leadership, power, communications. Managing in an organization - group dynamics and supervision, setting goals and performance appraisal, developing individual and organizational resources, career planning.

IROB2719**Management of Organizations 1***Staff Contact: Dr A. Bordow*

S1 L2 T1.5

Prerequisite: IROB1701 (may be taken simultaneously rather than as a prerequisite)

An interdisciplinary introduction to the field of organizational behaviour in both the public and private sectors. The individual and the organization; perception, learning and attitude formation. Managerial and union strategies to influence work attitudes and behaviour. Work groups and group processes; the study of values and the meaning of work; communication perspectives and processes. Technological change and organizational participation. Organizational environment; organizational structures; sociological influences. The processes of organizational change.

IROB2720**Japanese Employment Relations***Staff Contact: School Office*

S1 L2 T1

Prerequisite: IROB1701 or JAPN1100 or other approved subject.**Notes:** Not offered in 1993.

The Japanese Labour Force, Seniority Wages System, Union Structures, Public Sector Employment Relations, Core and Peripheral Workers, Non-Nenko Employment Systems, Internal and External Labour Markets, Role of the State in Labour Relations, Shunto and National Wage Norms, Employment Relations and Productivity, Participatory Management Systems, Skill Formation, Management Systems, Industrial Organisation, Japanese Company Employment Systems in the Asian/Pacific Region, Transferability of the Japanese Model.

IROB2722**Industrial Relations in Newly Industrialized Asean Countries***Staff Contact: School Office*

S1 or S2 L3

Prerequisite: IROB2703

This subject adopts a thematic approach to the study of the phenomena of industrialization and industrial relations in countries such as Singapore, Hong Kong, Taiwan and South Korea. Among the themes developed are the political process, the structure and restructuring of industrial relations, dependent development and export-oriented manufacturing, the case of 'late development', the Newly Industrialized Countries (NICs) and the labour process, and the NICs and the new international division of labour. Comparisons with Australian Industrial relations experience will be made where appropriate.

IROB2723**Management of Organizations 2***Staff Contact: School Office*

S2 L3

Prerequisite: IROB2719

Management theory and practice in historical perspective. Functions of management in different organizational forms. The problem of leadership and decision making for managers. Management, ideology and ethics. Strategic planning. Environmental concerns. Management in its national and international context.

IROB3705**Industrial Relations 3A***Staff Contact: Dr C. Wright*

S1 L2 T1.5

Prerequisite: IROB2704 or IROB2718 or IROB2721

Organizations of employers. Employer organisation structure and strategy. Employer associations relations with firms. Multi-employer and single employer bargaining. Corporate strategy. The structure of private and public sector organizations in relation to their environments. Management values and ideology regarding employee motivation and regulation. Management strategy and practice regarding employees and unions. The personnel and industrial relations function. Line management and employee relations. Management effectiveness in employee relations.

IROB3706**Industrial Relations 3B***Staff Contact: Dr J. Matthews*

S2 L2 T1.5

Prerequisite: IROB3705

Institutional structures; policies and procedures in industrial relations conflict resolution under arbitration and bargaining method. Topics include: theoretical aspects; problems and issues in arbitration and bargaining; models of bargaining and arbitration; compulsory arbitration in the context of collective bargaining and the relative merits of the two methods under varying standards for evaluation. Case studies and simulation exercise material may be used.

IROB3707**Industrial Relations Research Methods and Thesis Workshop***Staff Contact: Dr R. Kramar*

S2 L2 T1

Prerequisites: IROB3705 and permission of Head of School**Notes:** Excluded IROB3723.**IROB3719****Industrial Relations Theory***Staff Contact: Associate Professor B. Dabscheck*

SS L2 T1

Prerequisite: IROB2704**Notes:** This subject may be offered in alternate years only.

Major theoretical developments within academic industrial relations. Theories of the labour movement, in particular the work of the Webbs, Lenin, Commons, Perlman and Hoxie. Developments within the tradition of grand theory, including Dunlop's systems model, Kochan's refinements, pluralism, marxism, corporatism and theories of regulation. Australian works are examined and analysed to relate discussion to the Australian scene.

IROB3720**Industrial Law***Staff Contact: School Office*

S1 L2 T1

Prerequisite: IROB1701**Notes:** Excluded LAWS5030.

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade unions. Industrial law powers of Government. The Commonwealth Conciliation and Arbitration Systems,

awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field.

**IROB3721
Industrial Relations Methods**

Staff Contact: School Office

S2 L2 T1

Prerequisite: IROB3720

Methods and skills utilized in industrial relations practice. Content and character of industrial awards and agreements; preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wage, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures.

**IROB3722
Wages and Incomes Policy**

Staff Contact: Associate Professor B. Dabscheck

SS L2 T1

Prerequisite: ECON1102

Notes: Excluded ECON3108. This subject is not offered every year.

The relationship between movements in wage and salary incomes to desired economic objectives. Formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience and its implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

**IROB3723
Industrial Relations Research Methodology**

Staff Contact: Dr R. Kramar

S2 L2 T1

Prerequisite: IROB3705 and permission of Head of School
Notes: Excluded IROB3707.

A range of principles, procedures, techniques and data sources used for research in the field of industrial relations.

**IROB3724
Strategic Human Resource Management**

Staff Contact: Mr C. Leggett

S2 L2 T1

Prerequisite: IROB2718 or IROB2719

The integration of human resource management and corporate strategy. Opportunities and constraints in implementing strategic human resource management. Role of organisation's internal and external environments in implementation of strategies. Formulation, selection and implementation of human resource strategies; authority maintenance, staffing, performance appraisal, competency development, corporate acculturation, management of organisational change, responses to and impacts on societal change. Analysis and evaluation of competing human resource strategies. Developments in strategic human resource management and their application; cross cultural/national transferability. Implications of strategic

human resource management for Australian organisation and management.

**IROB4536
Industrial Relations 4 (Honours)**

Staff Contact: School Office

F HPW6

**IROB4703
Wage Determination**

Staff Contact: Professor D. Plowman

S2

Prerequisite: Admission to the Honours Program

Wage theory, economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

**IROB4705
Employment Policy and Practice A**

Staff Contact: Dr R. Kramar

S1

Prerequisite: Admission to the Honours Program

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues: occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

**IROB4706
Employment Policy and Practice B**

Staff Contact: Dr C. Wright

S2

Prerequisite: Admission to the Honours Program

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following: affirmative action and equal employment; workers' compensation; grievance procedures; manpower and human resource policy; training and skill information.

**IROB4731
Industrial Relations Case Studies A**

Staff Contact: Dr R. Kramar

S1 L3

Prerequisite: IROB3706

Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

**IROB4732
Industrial Relations Case Studies B**

Staff Contact: Dr C. Wright

S2 L3

Prerequisite: IROB3706

Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation.

**IROB4733
Industrial Relations Seminar**

Staff Contact: School Office

F

IROB4734**Thesis (Industrial Relations)***Staff Contact: School Office***F****IROB4738****Thesis (Human Resource Management)***Staff Contact: School Office***F****Servicing Subjects**

These are subjects taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

IROB2721**Managing People***Staff Contact: Dr A. Donovan***S1 L2 T2**

Managing in a rapidly changing environment. Leadership, decision-making and innovation. Power, legitimacy, and the socialization process. The structure and design of organizations, organisation and domination, the evolution of ethical awareness. Intergroup conflict and conflict resolution. Skills of managing: communication, negotiation, coaching and objectives setting. Organisational culture and transformation.

Law**LAWS1010****Litigation***Staff Contact: Dr Jill Hunter***C6 F HPW4**

An introduction to issues and problems in three areas:

Civil procedure: focus on selected topics - parties to an action; pleadings and the discovery and exchange of information. Supreme court rules are examined to determine the extent to which they facilitate just, accurate and speedy resolution of disputes.

Criminal procedure: the law and related issues associated with arrest, the use of warrants, police searches, interrogation and the formulation of pleadings. Comparisons drawn between the civil and criminal pre-trial processes.

Evidence: a basic understanding of the legal and philosophical principles related to the presentation of evidence in court. In particular, examination of the rules designed to protect the accused at trial; the rule against hearsay evidence; the use of expert evidence; the treatment of unreliable evidence and some analysis of the philosophy of proof and probability theory. The effect of pre-trial procedures on the final outcome at trial highlighted.

LAWS1120**Legal System - Torts***Staff Contact: Ms Prue Vines/Mr Angus Corbett***C6 F HPW4**

The legal significance of the arrival of the British in Australia; the principal institutions of the legal system, particularly the courts, the legislature, and the executive arms of government; the judiciary; the legal profession; their history, roles, interrelationships, operation and techniques; general constitutional principles and institutions; the notion and consequences of federalism; Bill of Rights proposals; precedent and statutory interpretation, practice and theory; sources of Australian law, including the past and present status of Aboriginal customary law; origins of the common law; classifications within the common law; jurisdiction of Australian courts; the development of compensation law, with particular reference to workers' compensation and occupational health and safety; modern statutory compensation schemes; the rules and concepts of the law of torts, their origins, growth, operation and limitations; tort law protection from assault, injury and death; negligence; interests in another's life and services; false and misleading statements affecting economic interests; loss distribution; employers' liability; occupiers' liability; causation; remoteness of damage; product liability; interference with interest in land; interference with personal liberty. Some of these topics are dealt with in outline only.

LAWS1410**Contracts***Staff Contact: Mr Denis Harley***C6 F HPW4**

This course examines the nature of contractual obligations and how parties make and break contracts. Topics include: how contracts are formed and the necessary elements of a validly constituted contract; express and implied terms of a contract and how such terms are imported into the contract; how courts interpret the terms of a contract; the consequences where a contract is induced by misrepresentation, mistake or unconscionability; exemption clauses; estoppel and contract; contracts which are illegal under statute or contrary to public policy; remedies for breach of contract and the damages payable for such breach. Students are encouraged to examine the role of contract law from an historical and contemporary standpoint.

LAWS1610**Criminal Law***Staff Contact: A/Prof David Brown***C6 F HPW4**

The principles of criminal law and criminal liability. Aims to: promote and refine research and social policy analysis skills; develop a rigorous analytic and socially oriented approach to the study of criminal law; investigate the constitution of concepts like crime, criminal and criminal law; question traditional approaches which assume a unified set of general principles; suggest an approach to criminal law as a number of diverse fields of regulation; acknowledge the importance of forms of regulation outside the criminal law; examine empirical material on the actual operation of the N.S.W criminal process such as court statistics and a court observation exercise; examine the substantive rules developed in selected criminal offence areas; stress the importance and relevance of criminal law in an understanding of law, even (and especially) for those who do not intend to practice in the area. Topics include: the phenomenon of crime, the criminal process, criminal responsibility, homicide offences, public order offences, drug offences, offences against the person, offences of

dishonest acquisition, general defences, complicity, conspiracy, sentencing and penal practices.

LAWS2150

Federal Constitutional Law

Staff Contact: Prof George Winterton

C3 S1 or S2 HPW4

Federal constitutional law, stressing the legislative and judicial powers of the Commonwealth and the judicial interpretation by the High Court of the extent of those powers, in particular: trade and commerce, external affairs, corporations, appropriation, grants and taxation powers, family law and industrial law powers, inconsistency of Commonwealth and State laws, freedom of interstate trade and commerce, excise and implied limitations on Commonwealth and State powers. Techniques and approaches adopted by the High Court in interpreting the Australian Constitution, and occasionally, federal executive power.

Further study of constitutional law may be undertaken in LAWS2100 The High Court of Australia.

LAWS2160

Administrative Law

Staff Contact: Prof Garth Nettheim

C3 S1 or S2 HPW4

Principles and procedures for review of administrative action. Topics: relations between different agencies of government (legislative, administrative, judicial); delegated legislation; judicial power; the Ombudsman: the Administrative Appeals Tribunal; principles of judicial review (denial of natural justice, going beyond power, error of law); procedures for judicial review: the Administrative Decisions (Judicial Review) Act, 1977 (Cth.).

LAWS2230

Communications Law

Staff Contact: Ms Holly Raiche

C3 SS HPW4

The statutory and common law controls over mass media and telecommunications in Australia. Matters likely to engage the skills of lawyers rather than pure theoretical analysis or law for journalists. Among the general legal issues considered in the particular communications context are: legal provision for technological change; licensing law and policy; regulation of corporate control; and self regulation. Topics may be roughly divided into three main groups: 1. Regulation of telecommunications and radiocommunications, including satellite communications. 2. Electronic media: the regulation of commercial, national and public broadcasting sectors, including, for commercial broadcasters, issues of licensing, and ownership and control; and, for all broadcasters, issues of content control and self regulation. 3. Restrictions on the content of all media, including the law of defamation and contempt, and control of content for the press.

LAWS3010

Property and Equity

Staff Contact: Dr Chris Rossiter

C6 F HPW4

The basic principles of the law of property, transcending the traditional boundaries of real and personal property. For reasons of time and convenience, most topics are those usually considered under the rubric of 'real

property'. Enquiry into the meaning of the concepts of property and the purposes that are or ought to be fulfilled by the law of property. Some of the traditional concepts and classifications adopted by the common law in the content of the study of fixtures. Topics: possession as a proprietary interest in land and goods; some basic concepts such as seisin and title; the fragmentation of proprietary interests, including the doctrines of tenure and estates, an introduction to future interests; the development of legal and equitable interests, including a comparative treatment of their nature, extent and sphere of enforceability and an introduction to trusts; legal and equitable remedies; the statutory regulation of proprietary interests in land, including an examination of the Torrens and deeds registration systems; co-ownership; an introduction to security interests; the acquisition of proprietary interests; the alienability of interests including trusts for sale; commercial transactions involving leasehold estates in land and bailment of goods.

LAWS3030

Trusts

Staff Contact: Mr Brian Bromberger

C3 F HPW4

The nature, history and classification of trusts; the use of trusts in modern law; social control through trusts; express private trusts; purpose trusts; discretionary and protective trusts; the creation and variation of private trusts; trusts in commerce; resulting and constructive trusts; charitable and public trusts; the significance of charitable status; powers and duties of trustees.

A useful introduction to LAWS3050 Succession which develops a number of themes which are raised by a consideration of the law of trusts.

LAWS3050

Succession

Staff Contact: Ms Prue Vines

C3 F HPW4

Prerequisite: LAWS3010

The law governing succession to property on death including the rules relating to wills, administration of assets, family provision and intestate succession. Equitable doctrines relating to the law of wills and administration of estates, including construction of wills, marshalling, satisfaction, ademption, and donations mortis causa. Although the rules of equity constitute a theme common to this subject and LAWS3020 and LAWS3030, there is no significant overlap. Students interested in both the law of trusts and the law of succession should do both LAWS3030 and LAWS3050; in that event it is preferable to do LAWS3030 first.

LAWS4010

Business Associations 1

Staff Contact: Mr Ian Ramsay/Mr Angus Corbett

C3 SS HPW4

An introduction to a number of important legal and theoretical aspects of the operation of business companies. In addition there is a brief overview of partnership law.

The company law component of the subject falls into two parts. The first deals with the process and incidents of incorporation. The topics dealt with in this part include the derivation of the modern company; an introduction to the regulatory structures for companies and the securities industry in Australia; the formation of the company; the privileged position of the private company; an introduction

to the corporate constitution, organs and capital; promoters' duties; pre-incorporation contracts; the separate personality of the corporation and its exceptions; corporate liability in crime.

The balance of the subject is concerned with the structure and governance of the company. It examines the corporate organs the board of directors and the general meeting and the division of corporate powers between them; the duties and liabilities of directors and other officers; the remedies available to shareholders for the enforcement of directors' duties and protection against oppression or over-reaching by controllers.

While much of this company law doctrine is equally applicable to the large company as to the small enterprise, the subject stresses the problems, processes and transactions typically encountered by small incorporated business.

Students are advised to complete LAWS3010 Property and Equity before undertaking Business Associations 1.

LAWS4020 Business Associations 2

Staff Contact: Mr Ian Cameron

C3 S2 HPW4

Prerequisite: LAWS4010

Areas of company law and securities regulation not covered in LAWS4010 Business Associations 1, and particularly those of relevance to larger enterprises including public companies. Students who wish to complete a comprehensive study of company law and securities regulation are advised to take this subject in addition to LAWS4010.

The subject deals with topics within the fields of corporate finance and securities regulation (including the regulation of takeovers). Topics studied will be drawn from the following: 1. corporate finance including classes of shares, company accounts and audit, the protection of share capital and the law on dividends; 2. securities markets and their regulation including insider trading and other market abuse, and the hearing and investigative powers of the Australian Securities Commission; 3. Public issues of corporate securities including philosophy of new issue regulation, listing and quotation, prospectus requirements, liability for prospectus contents, and prescribed interests; 4. the regulation of takeovers; 5. corporate insolvency.

LAWS4030 The Modern Corporation

Staff Contact: A/Prof Paul Redmond

SS HPW4 C3

Examines on a comparative basis selected issues in law and social policy arising from the modern emergence of the large business corporation as a dominant institution in western economies. The object is to develop a critical understanding of corporate structures and operations and of regulatory systems.

The central theme concerns corporate control and governance. Topics include: 1. the distribution of corporate ownership and control – modern patterns and their significance; 2. institutional share ownership – recent developments and control implications; 3. the regulation of financial intermediaries; 4. networks of influence – inter-company and business-government interlocks; 5. legal responses to the separation of corporate ownership and control with particular reference to the identification and transfer of corporate control; 6. structure, process and

function in the public company board of directors; 7. corporate social responsibility; 8. industrial democracy; 9. employee participation in corporate capital formation; 10. state intervention in business – industrial strategy, corporatism and managerial prerogatives; and 11. the regulation of multi-national enterprise.

LAWS4240 Industrial and Intellectual Property

Staff Contact: Ms Jill McKeough

C3 SS HPW4

Areas of the law relating to concepts of intangible property including the law of patents, trademarks, trade designs, copyright, confidentiality, passing off and the protection of business reputation.

LAWS4260 Regulation of Economic Activity

Staff Contact: School Office

C3 SS HPW4

Theories, economics and politics of regulation. The role of competition policy; the case of exemption. Regulation v self-regulation. Regulatory reform. Selected case studies in economic regulation.

Students who have completed LAWS4330 Economic Regulation are not permitted to take this subject for credit.

LAWS4340 Trade Practices

Staff Contact: School Office

C3 SS HPW4

Analyses the competitive process and the extent to which departures from competition should be regulated. Focus is put on the Trade Practices Act and the decisions of the Trade Practices Commission, the Trade Practices Tribunal and the Federal Court thereunder. Comparative US, English and EEC decisions in the trade practices area are considered.

LAWS4350 Insurance Law

Staff Contact: School Office

C3 SS HPW4

Basic principles of insurance law. Topics: 1. Principles of insurance law; insurable interest, indemnity, good faith, subrogation, contribution; 2. Insurance contracts: formation, warranties and conditions, cover, claims, brokers and agents; 3. The changes effected by the relevant legislation and the residual problems.

LAWS4370 Commercial Law A

Staff Contact: A/Prof Philip Burgess

C3 SS HPW4

Aims, with LAWS4380 Commercial Law B, to provide an introduction to principal areas of commercial law of relevance to legal practice. Topics: 1. the law on sale of goods; 2. an introduction to consumer protection; 3. an introduction to the law on consumer credit.

Students wishing to complete an introductory study of commercial law are advised to take LAWS4380 Commercial Law B. More advanced study of consumer protection is available in LAWS4390 Consumer Protection Law. Other areas of commercial law are dealt with in

LAWS4540 International Trade and LAWS4800 The Law of Banking.

LAWS4380

Commercial Law B

Staff Contact: Mr Ian Cameron
C3 SS HPW4

Notes: This subject may be studied on its own but students wishing to complete an introductory study of commercial law are advised to take LAWS4370 Commercial Law A as well. Others areas of commercial law are dealt with in LAWS4390 Consumer Protection Law, LAWS4540 International Trade and LAWS4800 The Law of Banking.

Aims, with LAWS4370 Commercial Law A, to provide an introduction to principal areas of commercial law of relevance to legal practice. **Topics:** 1. negotiable instruments, including a study of commercial bills against the background of a description of the operation of the commercial bills and money markets; 2. secured transactions. Students are introduced to the law on securities over personal property including priorities. Reference is made to credit arrangements in use in the distribution and sale of goods and services; 3. introduction to law of bankruptcy.

LAWS4390

Consumer Protection Law

Staff Contact: A/Prof Stephen Cavanagh
C3 SS HPW4

Legislative strategies for the protection of consumers and the effect of this legislation upon marketers. The following protective strategies are considered: advertising self-regulation; statutory regulation of advertising; the regulation of packaging and labelling; protection against sales promotion techniques; the licensing of persons dealing with consumers; product liability; statutory regulation of unconscionable conduct; and special procedures for consumer claims.

LAWS4440

Elements of Income Tax Law

Staff Contact: A/Prof Philip Burgess
C3 SS HPW4

1. Introduction: the policies served by taxation with particular reference to distributional and economic objectives; the uniform tax system: the structure of the current Income Tax Assessment Act and its administration. 2. A critical analysis of the principal concepts of the law of income taxation and the taxation of capital gains and fringe benefits; the law on income and deductions as applicable to individuals; the trading stock provisions and tax accounting; concepts of residence and source. 3. The judicial interpretation of taxing statutes; policy questions concerning tax avoidance.

LAWS4450

Advanced Revenue Law

Staff Contact: A/Prof Philip Burgess
C3 S2 HPW4

Prerequisite: LAWS4440

Notes: Students should have completed LAWS4010 Business Associations 1 or be taking that course concurrently with LAWS4450.

Areas of income tax introduced in LAWS4440 Elements of Income Tax Law in greater depth. Several areas of income

tax law and other revenue law not touched on in the earlier subject. Topics: 1. taxation of partnerships, trusts and companies, including capital gains tax; 2. assignment of income; 3. tax avoidance and evasion – analysis of general, and specific, anti-avoidance legislation and penalties legislation; 4. an introduction to aspects of international tax including some international tax agreements; 5. tax decision-making and review in the context of a mass decision making process.

LAWS4540

International Trade Law

Staff Contact: Mr Mark Buchanan
C3 SS HPW4

Notes: There are no prerequisites for this course, however students may find that having taken or taking concurrently, Public International Law, Business Associations 1 and Commercial Law would prove to be particularly helpful.

A study of the Legal Environment of the International Trade Transaction, consisting of the role and structure of International Legal and Economic Institutions, national government regulation affecting trade, and the 'private' law of the international transaction itself. The course begins by exploring the International Trade Regime including the General Agreement on Tariffs and Trade, the International Monetary Fund and the World Bank. Structural and Transactional aspects of international trade follow including Foreign Direct Investment regulation, Methods and Forms of international trade and investment (eg. Joint Ventures), protection of Intellectual Property, Licensing and Technology Transfers, Import/Export Transactions, Customs, Tariffs and International Payments (eg. Letters of Credit). International Commercial Dispute Resolution is also covered. The course concludes with Selected Current Issues in Trade Policy and Ethical and Social Responsibility (eg. Protectionism, Antidumping, Agricultural Trade, New International Economic Order, Ecocodevelopment, and MNC's and International Codes of Conduct).

LAWS4620

Computer Applications to Law

Staff Contact: Mr Graham Greenleaf
C3 SS HPW4

A 'hands-on' introduction to the uses lawyers can make of information technology, including expert systems (systems that give legal 'advice'), hypertext, free-text retrieval and automated document generation. The strengths and limitations of each technology are assessed in light of the particular needs of legal reasoning, source materials and practice. Examples of the practical uses of each technology are demonstrated and considered critically, including litigation support systems, sentencing systems and systems for advice on government benefits.

Students will design and create their own legal databases, hypertext, document generators and expert systems using programs provided. Prior computer knowledge is not required, but some experience in the use of microcomputers, and particularly word processing, would be an advantage.

Students will design and create their own legal databases, hypertext, document generators and expert systems using programs provided. Prior computer knowledge is not required, but some experience in the use of microcomputers, and particularly word processing, would be an advantage.

LAWS5000

The Law of Employment

Staff Contact: A/Prof Adrian Brooks

C3 SS HPW4

The employer-employee relationship with particular attention to the individual contract of employment on which that relationship rests, the legal concept of an 'employee', incidents of the employment relationship, the mutual rights and duties of the employer and the employee; the termination of the relationship with particular reference to the discharge of the contract of employment by performance, by notice and for cause and the remedies for wrongful termination; the relationship between an individual contract of employment and the relevant Award or Industrial Agreement; the legislation which is designed to protect wages, hours and various leave entitlements; legislation with respect to Anti-Discrimination; programs for Equal Employment Opportunity and Affirmative Action.

LAWS5030

Industrial Law

Staff Contact: A/Prof Adrian Brooks

C3 SS HPW4

The Commonwealth and New South Wales systems of compulsory conciliation and arbitration of industrial disputes. The Commonwealth and New South Wales legislation regulating the activities of trade and industrial unions, including their internal administration. The common law relating to trade unions and industrial disputes.

LAWS6210

Law, Lawyers and Society

Staff Contact: Dr Stan Ross

C3 S1 or S2 HPW4

1. The lawyer-client relationship, including who exercises control and the lawyers' duties to accept work, to keep client confidences, to act competently and to avoid conflicts of interest; the social implications of lawyers' professional behaviour. 2. The adversary system of litigation and the lawyers' role therein, both generally and specifically as defence counsel and as prosecutor in criminal cases. 3. The structure of the profession and methods of regulation including discussion of the concept of professionalism, control of admission, discipline generally and conduct in court specifically; selection and control of the judiciary. 4. Issues relating to the delivery of legal services, including advertising and solicitation by lawyers, specialization in lawyers' practice, the structure and availability of legal aid, the regulation of lawyers' fees, the extent of the lawyers' monopoly and the role of non-lawyers in delivering legal services.

LAWS7410

Legal Research and Writing 1

Staff Contact: Mr Joe Ury

C2 S1 HPW2

The literature, both legal and non-legal, relevant to the law in Australia. The contents of a law library, how it works and

is ordered and how lawyers go about using it to find the law. Practice in handling the principal legal materials in the law library, notably law reports, collections of statutes, digests and material on law reform. An introduction to case analysis and statutory interpretation. An introduction to the use of computerized legal research methods. The methods and objectives of legal and empirical research.

LAWS7420

Legal Research and Writing 2

Staff Contact: Mr Joe Ury

C1 S2 HPW2

A revision of legal research skills acquired in LAWS7410 Legal Research and Writing 1, particularly the use of Australian digests, law reform materials and indexes to legal periodicals. Practice in ascertaining delegated legislation, in using English, Commonwealth and US digests and in tracing recent amendments to case-law, statutes and regulations. Further instruction on the use of computers for retrieval of legal materials.

LAWS7430

Research Component

Staff Contact: A/Prof Adrian Brooks

Notes: Taken after or concurrently with LAWS7420.

This subject must be taken either concurrently with or after LAWS7420 Legal Research and Writing 2, though students are advised where possible to complete Legal Research and Writing 2 first so that they have a command of the relevant research techniques. Students must select one from amongst the subjects for which they are enrolled in which a piece of assessable work (a research essay or moot) will be allocated for Research Component, and must submit a Research Component Form to the Administrative Assistant (Undergraduate) by the end of Week 4 in the Session in which they elect to undertake Research Component. This form must identify the subject in which the work for Research Component will be undertaken, and must be signed by the teacher in the subject. Students must attach to the completed research essay or moot submission a written research report, outlining the research methods adopted in preparation for the essay or moot. The piece of assessable work chosen for allocation to Research Component must be worth 30% of the total mark (in the case of a three-credit point subject, or 15% of the total mark in the case of a six-credit point subject). The assessment of Research Component will be made on the basis of the research report, in addition to the separate assessment of the essay or moot for the purpose of the subject selected. All subjects offered in the Law School are *prima facie* available to Research Component students for this purpose. Where for compelling reason no provision for a suitable essay or moot is or can be made in a program of assessment of a particular subject, the teacher of that subject may ask the student to select another subject. There is no formal teaching in LAWS7430 Research Component and no credit points are awarded for it. It is compulsory for all students except those taking one or more of the Research Thesis electives (LAWS6510, LAWS6520, LAWS6530).

LAWS8320

Legal Theory

Staff Contact: A/Prof Martin Krygier

C3 S1 or S2 HPW4

Introduction to theoretical - particularly philosophical - questions which underlie the practical workings of the law. The course concentrates on questions to do with the reasoning, particularly the reasoning of judges, and of moral reasoning; and the interrelationships between law and morals and law and politics.

LAWS8820

Law and Social Theory

Staff Contact: A/Prof Martin Krygier

C3 S1 or S2 HPW4

Examination of sociological assumptions about law, about society, and about the relationships between law, legal institutions and social ordering. Topics include: The role and functions of law within modern society, the extent to which law embodies implicit social theories and the nature of these theories, and the implications of empirical social research on our understanding of the place of law in society.

LAWS8320 and LAWS8820 form part of the compulsory core of the LLB and BJuris degree courses with respect to students who entered the Faculty in 1981 or later. Students are required to take one of these two subjects to fulfil compulsory requirements and are permitted to take the other as an elective.

Electives

All Commerce Law students must also complete Law Electives sufficient to comply with Rule 7.(1) (a) of the Rules Applicable to Candidates for the Degrees of Bachelor of Laws and Bachelor of Jurisprudence (see Rules for Award of Degrees in the Faculty of Law Handbook.)

The list of electives available is:

3 Credit Points

LAWS1020 Trial Process
LAWS1030 Remedies
LAWS1040 Evidence and Advocacy
LAWS1450 Advanced Studies in Torts
LAWS1480 Advanced Criminal Law
LAWS1510 Family Law
LAWS1550 Feminist Legal Theory
LAWS1620 Families and Finances
LAWS1630 Children and the Law
LAWS1720 Crime and Society
LAWS1730 The Criminal Justice System
LAWS1740 Penology
LAWS1810 Law and Medicine
LAWS2100 The High Court of Australia
LAWS2210 Advanced Administrative Law
LAWS2230 Communications Law
LAWS2240 Mining Law
LAWS2420 Local Government Law
LAWS2620 Human Rights Law
LAWS2700 The Law, Procedures and Practice of Parliament
LAWS2800 Australian Immigration Law and Practice
LAWS3020 Advanced Property and Equity
LAWS3030 Trusts
LAWS3050 Succession
LAWS3210 Conveyancing and Land Transactions
LAWS3410 Environmental Law
LAWS4010 Business Associations 1
LAWS4020 Business Associations 2
LAWS4030 The Modern Corporation
LAWS4240 Industrial and Intellectual Property

LAWS4260 Regulation of Economic Activity
LAWS4340 Trade Practices
LAWS4350 Insurance Law
LAWS4370 Commercial Law A
LAWS4380 Commercial Law B
LAWS4390 Consumer Protection Law
LAWS4440 Elements of Income Tax Law
LAWS4450 Advanced Revenue Law
LAWS4540 International Trade
LAWS4610 Information Systems Law
LAWS4620 Computer Applications to Law
LAWS4680 The Law of Banking
LAWS5000 The Law of Employment
LAWS5020 Industrial Safety and Health Law
LAWS5510 Industrial Law
LAWS6010 Law Journal
LAWS6410 Legal History
LAWS6520 Research Thesis: session 1 elective
LAWS6530 Research Thesis: session 2 elective
LAWS6820 Social Security Law
LAWS6830 Housing Law
LAWS6910 Discrimination and the Law
LAWS6920 Aborigines and the Law
LAWS7210 Clinical Legal Experience
LAWS8200 Economic Analysis of Law
LAWS8320 Legal Theory
LAWS8410 Comparative Law
LAWS8420 Pacific Islands Legal Systems
LAWS8430 Introduction to Roman Law
LAWS8440 Roman Law in Medieval and Modern Europe
LAWS8530 Public International Law
LAWS8570 International Humanitarian Law
LAWS8610 Conflict of Laws
LAWS8820 Law and Social Theory
LAWS9000 Special Elective A
LAWS9010 Special Elective B

6 Credit Points

LAWS6510

Research Thesis: two session elective

Legal Studies and Taxation

LEGT7711

Legal Environment of Commerce

Staff Contact: School Office

S1 or S2 L2 T1

Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The Australian legal system and areas of substantive law relevant to commerce including contract, business organization, employment, commercial arbitration, advertising, trade regulation, civil compensation, discrimination.

LEGT7721**Legal Transactions in Commerce***Staff Contact: School Office*

S1 or S2 L2 T1

Prerequisite: LEGT7711

General principles of law of contract and specialized commercial transactions including banking and negotiable instruments, insurance, agency, sale of goods, bailment, suretyship.

LEGT7731**Legal Regulation of Marketing and Distribution***Staff Contact: School Office*

S1 or S2 L2 T1

The regulation of restrictive trade practices and sales promotion. The legal framework of marketing strategy with special reference to anti-competitive practices including collusive activity, exclusive dealing, price discrimination, resale price maintenance, mergers and monopolization and consumer protection law including misleading and deceptive advertising and other unfair practices. Consumer credit; product liability; protection of intellectual property.

LEGT7741**Legal Organization of Commerce***Staff Contact: School Office*

S2 L3 T1

Prerequisite: LEGT7721 or LEGT7731

The law relating to corporations including company takeovers and the securities industry, partnerships, joint ventures and trusts, with special reference to their comparative utility.

LEGT7751**Taxation Law***Staff Contact: School Office*

S1 L3 T1

Prerequisite: LEGT7721 or LEGT7731

The law and practice of the taxation of income under the Income Tax Assessment Act 1936 Commonwealth including the concepts of income and allowable deductions; alienation of income; taxation of partnerships, trusts and corporations; tax avoidance and evasion. Capital taxes. An introduction to stamp duties, payroll tax, land tax and sales tax. Tax policy.

Marketing

MARK2012**Marketing Fundamentals***Staff Contact: School Office*

S1 L2 T2

Prerequisites: ACCT1511, ECON1102, ECON1203*Corequisite:* MARK2032

Conceptual framework for developing and understanding of marketing including the marketing process, marketing environment and marketing planning. Coverage of product, service, consumer, industrial, global and social aspects of marketing. Introduction to the marketing mix, market segmentation, positioning and product differentiation

MARK2032**Consumer Behaviour A***Staff Contact: School Office*

S1 L2 T2

Prerequisites: ACCT1511, ECON1102, ECON1203*Corequisite:* MARK2012

Consumer Behaviour A studies in detail the internal influences on behaviour as they apply to the consumption process. The course is designed to understand how consumers process information and the emotions and motivations that impact on that process. The focal topics include: The study of cognition, memory, learning, perception, motivation, and the communication process as these relate to marketplace behaviour.

MARK2042**Consumer Behaviour B***Staff Contact: School Office*

S2 L2 T2

Prerequisites: MARK2012, MARK2032*Notes:* Excluded MARK7042.

Consumer Behaviour B studies in detail the external influences on behaviour and the role of the marketplace in the sociopolitical system. Topics of study include attitude formation, the impact of reference groups and institutions on marketplace behaviour. Specific attention is given to the purchase and consumption situation in terms of individual and group purchase behaviour. In the latter particular attention is given to household and organisational buying behaviour.

MARK2052**Marketing Research***Staff Contact: School Office*

S2 L2 T2

Prerequisite: ECON1203 or approved substitute, MARK2012*Notes:* Excluded MARK7052.

Sources and types of marketing information relevant to marketing management. Problem definition and research design, questionnaire design, sampling, data collection, interpretation and reporting. Management control of research including briefing, evaluation of proposals and distinction between research results and marketing implications. Use of continuous research and new developments in market research.

MARK3022**Computer Applications in Marketing***Staff Contact: School Office*

S1 L2 T2

Prerequisite: MARK2052*Notes:* Excluded MARK7022.

Exploration and evaluation, using computer software, of characteristics and relationships of marketing. The approach will be largely model based, related to marketing decision making and fostering greater understanding of marketing complexity. Techniques and tools which support the final year marketing subjects will be explored.

MARK3043**International Marketing***Staff Contact: School Office*

S2 L2 T1

Prerequisites: MARK2012, MARK2052

Conceptual and environmental aspects of international marketing are dealt with. Using this knowledge, issues associated with developing practical marketing strategies appropriate to different world markets are then considered in detail.

MARK3053**Service Management***Staff Contact: School Office*

S1 L2 T1

Prerequisites: MARK2042, MARK2052

A marketing orientation to services management is used to ensure that the strategic handling of services takes into account their distinguishing characteristics. The marketing planning framework will consider the marketing of services and the service component of product marketing. Case analysis will be used to illustrate marketing applications.

MARK3063**Promotions Management***Staff Contact: School Office*

S2 L2 T1

Prerequisites: MARK2042 or MARK7042, MARK3073 or MARK7073

Principles and practical aspects of promotion are covered. Consideration is given to elements of the promotional mix, advertising strategy, campaign development and assessment, and advertising research. Legal and ethical issues are also examined.

MARK3073**Brand Management***Staff Contact: School Office*

S1 L2 T2

Prerequisite: MARK2012*Notes:* Excluded MARK7073.

An overview of marketing planning for products and services with a focus on planning at the brand level. Marketing concepts such as segmentation, differentiation, positioning and product lifecycle will be re-examined from a strategic perspective. The marketing mix will be expanded to address strategies of new product development, pricing, distribution and promotions management. Case analysis will be introduced to develop strategic thinking.

MARK3083**Strategic Marketing Management***Staff Contact: School Office*

S2 L2 T2

Prerequisite: MARK3073*Notes:* Excluded MARK7083.

Concepts introduced in previous subjects will be broadened to address issues at the business unit level. Corporate mission, competitive stance of the organisation, pricing policies, trade relations, internal marketing and logistics will be addressed. The management of organisational resources such as financial and human resources are

considered using, for example, portfolio analysis. Decision support systems are also examined.

MARK3093**Corporate Policy and Marketing Strategy***Staff Contact: School Office*

S2 L2 T2

Prerequisite: MARK3073*Notes:* Excluded MARK7093.

The interface between marketing and other key functional areas within the organisation, such as finance, human resources and manufacturing are examined. Marketing's interface with areas outside the organisation, such as strategic alliances, joint ventures and partnership in global markets are also examined. Social, ethical, technological, legal and global issues are addressed. Case analysis will be used.

MARK3206**Seminar in Marketing Issues***Staff Contact: School Office*

S1 L2 T1

Prerequisites: MARK2012, MARK2042 or MARK7042, MARK2052 or MARK7052

Issues of concern to marketers in the contemporary environment such as ethics, legislation, stakeholders, societal resource management, technology, fragmentation of markets and globalisation.

MARK3207**Advanced Seminar in Marketing***Staff Contact: School Office*

S2 L2 T1

Prerequisites: MARK2052 or MARK7052, MARK3022 or MARK7022

Exploration of conceptualisation of marketing theory. A strong emphasis on methodological issues relevant to research of marketing phenomena.

MARK7022**Computer Applications in Marketing (Honours)***Staff Contact: School Office*

S1 L2 T3

Prerequisites: MARK7052 (at credit grade or better) and Head of School's approval*Notes:* Excluded MARK3022.

The content of this subject includes that of MARK3022 as well as additional and more advanced work in Research and Modelling.

MARK7042**Consumer Behaviour B (Honours)***Staff Contact: School Office*

S2 L2 T3

Prerequisites: MARK2032, MARK2012 (both at Credit grade or better) and Head of School's approval*Notes:* Excluded MARK2042.

The content of this subject includes that of MARK2042 as well as additional and more advanced work in Consumer Behaviour.

MARK7052**Marketing Research (Honours)***Staff Contact: School Office*

S2 L2 T3

Prerequisites: ECON1203, MARK2012 (at Credit grade or better) and Head of School's approval*Notes:* Excluded MARK2052.

The content of this subject includes that of MARK2052 as well as additional and more advanced work in Marketing Research.

MARK7073**Brand Management (Honours)***Staff Contact: School Office*

S1 L2 T3

Prerequisites: MARK2012, MARK7052 (both at Credit grade or better) and Head of School's approval*Notes:* Excluded MARK3073.

The content of this subject includes that of MARK3073 as well as additional and more advanced work in Brand Management Concept.

MARK7083**Strategic Marketing Management (Honours)***Staff Contact: School Office*

S2 L2 T3

Prerequisite: MARK7073 (at Credit grade or better) and Head of School's approval*Notes:* Excluded MARK3083.

The content of this subject includes that of MARK3083 as well as additional and more advanced work in Strategic Marketing Concepts.

MARK7093**Corporate Policy and Marketing Strategy (Honours)***Staff Contact: School Office*

S2 L2 T3

Prerequisite: MARK7073 (at Credit grade or better) and Head of School's approval*Notes:* Excluded MARK3083.

The content of this subject includes that of MARK3083 as well as additional and more advanced work in Corporate Policy and Strategy.

MARK7143**Marketing Research (Honours)***Staff Contact: School Office*

SS

MARK7203**Seminar in Marketing Theory***Staff Contact: School Office*

SS L3

Prerequisite: Head of School's approval

The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

MARK7204**Thesis (Marketing)***Staff Contact: School Office*

F

MARK7205**Research Seminar***Staff Contact: School Office*

S2 L3

Prerequisite: Head of School's approval

In depth treatment and critical analysis of research techniques. Examination of current topics in research methodology.

MARK7206**Project Seminar***Staff Contact: School Office*

F

MARK7209**Buyer Behaviour***Staff Contact: School Office*

S1 L3

Prerequisite: MARK7143

As for MARK5901. See Subject Descriptions.: Graduate Study.

Mathematics

Mathematics 1 is appropriate for students with mathematical ability and interest. Students with a good 4 unit or exceptional 3 unit HSC Mathematics pass should attempt MATH1042, whilst students with a 3 unit HSC Mathematics pass may attempt MATH1032. In other circumstances, ECON1202 and ECON1203 Quantitative Methods may be a more suitable choice.

MATH1032**Mathematics 1***Staff Contact: School of Mathematics First Year Office*

U2 F HPW6

Prerequisites: HSC exam score range required: 2 unit Mathematics (67-100)(from 1994 this will be 90-100) or 2 and 3 unit Mathematics (100-150) or 3 and 4 unit Mathematics (100-200) or MATH1011 (2 unit Mathematics in this instance refers to the 2 unit Mathematics subject which is related to the 3 unit Mathematics subject. It does not refer to the subjects Mathematics in Society or Mathematics in Practice. These numbers may vary from year to year.)

Notes: Excluded MATH1011, MATH1021, MATH1042, ECON2200, ECON2201, ECON2202.

Calculus, analysis, analytic geometry, linear algebra, an introduction to abstract algebra, elementary computing.

MATH1042**Higher Mathematics 1***Staff Contact: School of Mathematics First Year Office*

U2 F HPW6

Prerequisites: HSC exam score range required: 3 unit Mathematics (145-150) or 4 unit Mathematics (186-200) (these numbers may vary from year to year.)

Notes: Excluded MATH1011, MATH1021, MATH1032, ECON2200, ECON2201, ECON2202.

As for MATH1032 Mathematics 1, but in greater depth.

MATH2100**Vector Calculus***Staff Contact: School Office*

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042*Notes:* Excluded MATH2110.

Properties of vectors and vector fields; divergence, gradient, curl of a vector; line, surface, and volume integrals. Gauss and Stokes' theorems. Curvilinear co-ordinates.

MATH2110**Higher Vector Analysis***Staff Contact: School Office*

U.5 S1 HPW2.5

Prerequisites: MATH1032 or MATH1042 with a mark of at least 70*Notes:* Excluded MATH2100.

As for MATH2100 but in greater depth.

MATH2120**Mathematical Methods for Differential Equations***Staff Contact: School Office*

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042.*Notes:* Excluded MATH2130.

Introduction to qualitative and quantitative methods for ordinary and partial differential equations. The following topics are treated by example. Ordinary differential equations: linear with constant coefficients, first-order systems, singularities, boundary-value problems, eigenfunctions, Fourier series. Bessel's equation and Legendre's equation. Partial differential equations: characteristics, classification, wave equation, heat equation, Laplace's equations, separation of variables methods, applications of Bessel functions and Legendre polynomials.

MATH2130**Higher Mathematical Methods for Differential Equations***Staff Contact: School Office*

U.5 S2 HPW2.5

Prerequisites: MATH1032 or MATH1042 with a mark of at least 70*Notes:* Excluded MATH2120.

As for MATH2120 but in greater depth.

MATH2160**Linear Programming***Staff Contact: School Office*

U.5 S1 HPW2

Prerequisite: MATH1032 or MATH1042*Corequisite:* MATH2501 or MATH2601.

A first course in mathematical modelling and solution techniques for problems. The revised simplex and dual simplex methods, theory and application of sensitivity analysis, duality theory. Networks, transportation and assignment problems. Examples, applications and computing methods are prominent features.

MATH2200**Discrete Dynamical Systems***Staff Contact: School Office*

U.5 S2 HPW2

Prerequisite: MATH1032 or MATH1042*Corequisite:* MATH2501 or MATH2601

The study of dynamical systems whose states change at discrete points in time. Difference equations, general properties. Linear systems, stability, oscillations, z-transforms. Nonlinear systems, critical points, periodic cycles, chaotic behaviour. Applications selected from engineering, biological, social and economic contexts.

MATH2400**Finite Mathematics***Staff Contact: School Office*

U.5 S1 HPW2

Prerequisite: MATH1032 or MATH1042*Notes:* MATH1081 Discrete Mathematics is advised.

Positional number systems, floating-point arithmetic, rational arithmetic, congruences. Euclid's algorithm, continued fractions, Chinese remainder theorem, Fermat's theorem, applications to computer arithmetic. Polynomial arithmetic, division algorithm, factorization, interpolation, finite field. Codes, error correcting codes, public-key cryptography.

MATH2501**Linear Algebra***Staff Contact: School Office*

U1 S1 or S2 HPW5 or F HPW2.5

Prerequisite: MATH1032 or MATH1042*Notes:* Excluded MATH2601.

Vector spaces, linear transformations, change of basis, inner products, orthogonalization, reflections and QR factorizations. Eigenvalues and eigenvectors, diagonalization. Jordan forms and functions of matrices. Applications to linear systems of differential equations, quadratics, rotations. Laplace transforms.

MATH2510**Real Analysis***Staff Contact: School Office*

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042*Notes:* Excluded MATH2610.

Multiple integrals, partial differentiation. Analysis of real valued functions of one and several variables.

MATH2520**Complex Analysis***Staff Contact: School Office*

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1032 or MATH1042*Notes:* Excluded MATH2620.

Analytic functions, Taylor and Laurent series, integrals. Cauchy's theorem, residues, evaluation of certain real integrals.

MATH2601**Higher Linear Algebra***Staff Contact: School Office*

U1 S1 HPW5

Prerequisite: MATH1042 or MATH1032 with a mark of at

least 70

Notes: Excluded MATH2501.

As for MATH2510, but in greater depth, and with additional material on unitary, self-adjoint and normal transformations.

MATH2610

Higher Real Analysis

Staff Contact: School Office

U.5 S1 HPW2.5

Prerequisite: MATH1042 or MATH1032 with a mark of at least 70

Notes: Excluded MATH2510.

As for MATH2510 Pure Mathematics 2 Real Analysis but in greater depth.

MATH2620

Higher Complex Analysis

Staff Contact: School Office

U.5 S1 or S2 HPW2.5

Prerequisite: MATH1042 or MATH1032 with a mark of at least 70

Notes: Excluded MATH2520.

As for MATH2520 Pure Mathematics 2 Complex Analysis, but in greater depth.

MATH2801

Probability and Random Variables

Staff Contact: School Office

U1 S1 HPW4

Prerequisite: MATH1021(Cr) or MATH1032 or MATH1042

Notes: Excluded MATH2819, MATH2841, MATH2901, BIOS2041.

Probability, random variables, standard discrete and continuous distributions, multivariate distributions, transformations, random sampling, sampling distributions, limit theorems.

MATH2821

Basic Inference

Staff Contact: School Office

U1 S2 HPW4

Prerequisite: MATH2801

Notes: Excluded MATH2921, MATH2841, MATH2819, BIOS2041.

Point estimation: general theory, estimation by moments, maximum likelihood, interval estimation with general theory and application, hypothesis testing using Neyman Pearson theory, linear regression and prediction, analysis of variance.

MATH3161

Optimization Methods

Staff Contact: School Office

U1 S1 HPW4

Prerequisites: MATH2501, MATH2100 or MATH2510.

Development, analysis and application of methods for optimization problems. Theory of multivariable optimization; including necessary and sufficient optimality conditions, stationary points, Lagrange multipliers, Kuhn-Tucker conditions, convexity and duality. Numerical methods for one dimensional minimization, unconstrained multivariable minimization (including steepest descent, Newton, quasi-Newton and conjugate gradient methods)

and constrained multi-variable minimization (including linear programming and quadratic programming).

MATH3181

Optimal Control

Staff Contact: School Office

U1 S2 HPW4

Prerequisite: MATH2100 or MATH2510

An introduction to the optimal control of dynamical systems. Mathematical descriptions of dynamical systems. Stability, controllability, and observability. Optimal control. Calculus of variations. Dynamic programming. Examples and applications are selected from biological, economical and physical systems.

MATH3610

Higher Real Analysis

Staff Contact: School Office

U.5 S1 HPW2

Prerequisite: MATH2610 or MATH2510(Cr)

Notes: Excluded MATH3570, MATH3601.

The limit processes of analysis. Metric spaces. Uniform convergence. Arzelà-Ascoli theorem. Stone Weierstrass theorem. Riemann integral.

MATH3620

Higher Functional Analysis

Staff Contact: School Office

U.5 S2 HPW2

Prerequisites: MATH2501 (Cr) or MATH3610, MATH2601

Notes: Excluded MATH3601.

Hilbert spaces, theory of compact operators, Banach spaces, closed graph theorem, Hahn Banach theorem, Fourier series, Plancherel theorem.

Psychology

The School of Psychology is in the Faculty of Biological and Behavioural Sciences.

Psychology, as the scientific study of behaviour and of mental life, covers a broad field that includes brain-behaviour relationships; the processes of perceiving; learning, memory and thinking; the assessment of abilities and attitudes; the origins of personality and emotional states; and the nature and effects of social interactions with other people.

PSYC2106

Psychology (Industrial Relations)

Staff Contact: School Office

Notes: Not offered in 1993.

Problems and limitations affecting social research in industry. Critical review of American research from Hawthorne to Herzberg and of British research from Tavistock and Trist to Emery in Australia. Conflict and organic theories of organization and related theories of motivation and morale. The use of library resources. Practice in the skills and discipline required to obtain and evaluate empirical evidence in this field. Recent developments under the headings of 'participation' and democracy in industry.

Course Outlines

Graduate Study

The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

Suitably qualified candidates may enrol to study for the degree of Doctor of Philosophy. In addition, courses are available leading to the award of the degrees of Master of Commerce Honours, Master of Commerce and Graduate Diploma in Commerce. These courses are offered in Accounting, Finance, Economics, Economic History, Econometrics, Human Resource Studies, Industrial Relations and Organizational Behaviour, Information Systems, Japanese Studies, Legal Studies and Taxation, and Marketing. Normally all applicants for registration for the degree of Doctor of Philosophy and Master of Commerce Honours should be graduates in Commerce or Economics seeking advanced specialization in their own discipline, although there is provision for non-Commerce or Economics graduates to be admitted in special cases, usually subject to a qualifying program.

The requirements for the Master of Commerce Honours degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses.

Suitably qualified candidates who may wish to pursue shorter course of postgraduate study may consider a Graduate Diploma in Commerce. This program comprises six graduate subjects by coursework from the Commerce and Economics disciplines and as with the other postgraduate degree programs may be undertaken on a part-time or full-time basis.

The conditions governing the award of the Graduate Diploma and higher degrees are set out later.

Faculty of Commerce and Economics

Enrolment Procedures

All students enrolling in graduate courses should obtain the 1993 Enrolment Leaflets, available from School Offices and the Student Centre. These sheets provide detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, enrolment in miscellaneous subjects, locations and hours of Cashiers and late enrolments.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon a week, may be required for up to four sessions of the part-time program.

The detailed course requirements are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

School of Accounting

2630

Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

- ACCT5904 Development of Accounting Thought
- ACCT5909 Current Developments in Auditing Research
- ACCT5951 Current Developments in Accounting Research – Financial
- ACCT5952 Current Developments in Accounting Research – Managerial
- ACCT5967 Special Topic in Accounting
- ACCT5997 Seminar in Research Methodology

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and study four further units including two units chosen from the following list:

- ACCT5902 Advanced Studies in Financial Accounting
- ACCT5903 Regulation in Accounting
- ACCT5910 Financial Statement Analysis
- ACCT5915 Individual Judgement and Choice
- ACCT5916 Accountability, Accounting and Auditing
- ACCT5917 Strategic Management: Systems and Processes
- ACCT5929 Organization Design
- ACCT5956 Management Planning and Control
- ACCT5955 Design of Cost Management Systems
- INFS5905 Information Systems Auditing

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Banking and Finance

2631

Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

- FINS5575 Research Methods in Finance 1
- FINS5576 Business Finance 4A

- FINS5577 Business Finance 4B
- FINS5579 Research Methods in Finance 2

Two further units chosen from the following list:

- ACCT5910 Financial Statement Analysis
- FINS5530 Financial Institutions Management
- FINS5531 Risk and Insurance
- FINS5533 Real Estate Finance and Investment
- FINS5534 Lending and Liquidity Management
- FINS5535 Option, Futures and Risk Management Techniques

LEGT5561 Legal Aspects of Finance

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Economics

Department of Economic History

2590

Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

- ECOH5351 International Economic Relations Since the Nineteenth Century
- ECOH5353 Approaches to Economic and Social History
- ECOH5354 Seminar in Research Methods
- ECOH5355 Aspects of Australian Economic Development

2. In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:

- ECOH5352 The Modern Business Corporation
- ECOH5357 Comparative Economic History
- ECOH5365 Science, Technology and Economic Development
- ECOH5367 American Labor 1880-1980

3. All students shall enrol in ECOH5359 Research Seminar for at least one session. Students may enrol in the Research Seminar while they are enrolled for ECOH5360 Thesis.

Department of Econometrics

2600 Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

ECON5237 Econometric Methods A
ECON5240 Applied Econometrics A
ECON5241 Applied Econometrics B
ECON5247 Econometric Methods B

Two further units must be chosen from the following list:

ECON5232 Linear Economics
ECON5242 Economic Optimization and Dynamics
ECON5274 Mathematical Economics A
ECON5284 Mathematical Economics B

2. (a) Students taking the degree by course work shall in addition submit ECON5299 Project Report and take four additional units of which at least two must be chosen from:

ECON5215 Advanced Econometrics A
ECON5225 Advanced Econometrics B
ECON5235 Advanced Mathematical Economics A
ECON5245 Advanced Mathematical Economics B

the remainder being electives.

(b) Students taking the degree by thesis shall in addition submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The electives referred to in clause 2. must be approved by the Head of the Department of Econometrics and shall normally be chosen from graduate units offered by the School of Economics (except ECON5248 Business Econometrics and Forecasting and ECON5233 Operations Research and subjects listed in clause 1. of the Course Requirements for the Degree of Master of Commerce) or from graduate units, or fourth year Honours units offered by the School of Mathematics.

4. All students must enrol in ECON5298 Econometrics Research Seminar while they are also enrolled for either ECON5299 Project Report or ECON5297 Thesis.

5. Except for exceptional circumstances the report on the project shall be submitted not later than four sessions after the completion of the formal course work component of the degree as set out in paragraphs 1. and 2.

Department of Economics

2640 Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

ECON5154 Microeconomic Analysis 1
ECON5164 Economic Methodology
ECON5174 Macroeconomic Analysis 1
ECON5207 Elements of Econometrics

2. In addition, students must choose two of the following subjects:

ECON5105 Seminar in Advanced Economic Analysis
ECON5134 International Trade
ECON5155 Microeconomic Analysis 2
ECON5184 Macroeconomic Analysis 2
ECON5295 Mathematical Economic Models

3. In addition to completing the subjects listed in 1 and 2, candidates must either:

(a) submit a thesis on an approved topic (and enrol in ECON5199 Thesis) and take any additional subjects prescribed by the Higher Degree Committee, or

(b) submit a project report on an approved topic, (and enrol in ECON5197 Project Report) and complete four additional subjects. These subjects can be any graduate courses in the School of Economics except ECON5114, ECON5125, ECON5217 and ECON5227.

4. The contents of the subjects contained in 1 assume that candidates have a knowledge of quantitative analysis equivalent to that contained in ECON5217 Quantitative Analysis A and ECON5227 Quantitative Analysis B. Candidates who have not reached this level will be required to take ECON5217 and/or ECON5227 as qualifying subjects. Subject to approval of the Head of the School, candidates may be permitted to take ECON5217 and/or ECON5227 concurrently with other subjects.

5. All students shall enrol in ECON5198 Economic Research seminar for at least one session.

School of Industrial Relations and Organizational Behaviour

2540 Industrial Relations

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

- IROB5731 Special Topic in Industrial Relations A
- IROB5732 Special Topic in Industrial Relations B
- IROB5733 Advanced Seminar in Industrial Relations A
- IROB5734 Advanced Seminar in Industrial Relations B
- IROB5905 Organizational Analysis

2. All students shall enrol in IROB5737 Industrial Relations Seminar.

3. (a) Submit a thesis and take other such units as are prescribed by the Higher Degree Committee to support the thesis;

or

(b) Submit a project report and undertake four additional coursework subjects from the following:

- IROB5703 Wage Determination
- IROB5704 Workplace Organization and Employment
- IROB5705 Employment Policy and Practice A
- IROB5706 Employment Policy and Practice B
- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5713 Public Policy and Employment
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5715 Wages and Incomes Policy
- IROB5717 Industrial Relations Theory
- IROB5718 Australian Labour History
- IROB5719 Industrial Relations History

2525 Organizational Behaviour

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units

- IROB5903 Organizational Change and Development
- IROB5905 Organizational Analysis
- IROB5931 Special Topic in Organizational Behaviour
- IROB5932 Advanced Seminar in Organizational Behaviour A
- IROB5933 Advanced Seminar in Organizational Behaviour B
- IROB5934 Organizational Behaviour Graduate Research Seminar

In addition to completing the subjects listed in 2.1, candidates must either: (a) submit a thesis on an approved topic and take additional subjects as prescribed by the Higher Degree Committee, or (b) submit a project report on an approved topic and study four further units from:

- ACCT5917 Strategic Management: Systems and Processes
- ACCT5929 Organizational Design
- ACCT5949 Managerial Dynamics
- ACCT5956 Management Planning and Control
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5904 Corporate Managerial and Union Strategy
- IROB5911 New Technology & Employment
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power & Politics
- IROB5914 Organizational Communications
- IROB5915 Human Potentialities
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity
- IROB5918 New Horizons in Organizational Behaviour

2526 Human Resource Studies

Master of Commerce (Honours) MCom(Hons)

1. All students must complete the following core units:

- IROB5905 Organizational Analysis
- IROB5941 Special Topic in Human Resource Studies A
- IROB5942 Special Topic in Human Resource Studies B
- IROB5943 Advanced Seminar in Human Resource Studies A
- IROB5944 Advanced Seminar in Human Resource Studies B

2. Enrol in IROB5945 Human Resource Studies Research Seminar.

3. In addition to completing the subjects listed in 1 and 2, candidates must either:

(i) Enrol in IROB5951 Thesis (Human Resource Studies) and submit a thesis on an approved topic and pass additional subjects as prescribed by the Higher Degree Committee;

or

(ii) Enrol in IROB5950 Project Report (Human Resource Studies) and submit a project report on an approved topic and study four further units from:

- IROB5703 Wage Determination
- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5714 Social Aspects of Employment Relations
- IROB5718 Australian Labour History
- IROB5719 Industrial Relations History
- IROB5903 Organizational Change and Development
- IROB5911 New Technology and Employment
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics

IROB5914	Organizational Communications
IROB5915	Human Potentialities
IROB5916	Human Resource Policy
IROB5917	Japanese Employment & Productivity

School of Information Systems

2632

Master of Commerce (Honours) MCom(Hons)

1.1 All students shall study the following core units:

INFS5986	Research Topics in Information Systems 1
INFS5987	Research Topics in Information Systems 2
INFS5993	Special Topic in Information Systems

1.2 Three subjects chosen from the following:

INFS5905	Information Systems Auditing
INFS5925	Object Oriented Information Systems
INFS5926	Advanced Data Management
INFS5927	Knowledge Based Information Systems
INFS5928	Managing Software Development
INFS5953	Advanced Systems Management
INFS5991	Decision Support Systems
INFS5983	Information Systems and Telecommunications
INFS5984	Information Systems Security
INFS5848	Information Systems Project Management

2. In addition to completing the subject listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Marketing

2530

Master of Commerce (Honours) MComHons

1. All students shall study the following core units:

MARK5901	Customer Behaviour B
MARK5907	Seminar in Contemporary Marketing Issues.

MARK8926	Seminar in Marketing Theory
MARK8927	Methods of Marketing Research

2. In addition, students must either submit a project report and take

MARK5905 Marketing Strategy

MARK5929 Marketing Planning and Policy

plus three graduate or fourth year Honours electives, or

submit a thesis and take such units as they are prescribed by the Higher Degree Committee to support that thesis.

3. The three electives may be chosen from any graduate units taught by the School of Marketing or fourth year Honours units approved by the Head of School. Electives offered by the School of Marketing are:

MARK5903	International Marketing
MARK5908	Introduction to Japanese Business
MARK5909	Contemporary Japanese Business
MARK5922	Industrial and Service Marketing
MARK5930	Managerial Elements of Marketing

4. All students shall enrol in MARK8998 Research Seminar for at least one session. Students may only enrol in the Project Seminar while they are enrolled for either MARK8999 Project Report or MARK8994 Thesis.

5. Except for exceptional circumstance the report on the project shall be submitted not later than four sessions after the completion of the formal coursework component of the degree as set out in paragraphs 1 to 4.

Course Requirements for the Degree of Master of Commerce

1. The program shall consist of twelve units. Candidates may be given exemption from up to four units on the basis of prior study at an appropriate level in the disciplines listed in Clause 2.

2. The twelve units including any exemptions shall include at least two units in each of two of the following disciplines:

Accounting
Econometrics
Economic History
Economics
Finance
Human Resource Studies
Industrial Relations
Information Systems
Japanese Studies
Legal Studies and Taxation
Marketing
Organizational Behaviour

3. Students shall study a program approved by the Higher Degree Committee which includes a major of at least eight units from a discipline or two sub-majors of at least four units from each of two disciplines.

Approved Programs

These programs allow students to meet the requirements of a major strand of at least eight units from one of the ten disciplines offered by the Faculty as well as at least two

units from one of the other disciplines, or two sub-majors of at least four units selected from two of the disciplines.

Course Code 8401

Program Number	Name
1030	Program in Accounting and Commercial Administration
1031	Program in Advanced Professional Specialization in Accounting - Auditing
1032	Program in Advanced Professional Specialization in Accounting - External Reporting
1033	Program in Advanced Professional Specialization in Accounting - Management Accounting
1034	Program in Advanced Disciplinary Specialization in Accounting
1035	Program in Advanced Professional Accounting
2030	Program in Economics
2031	Program in Economics with specialization in Development Economics
2032	Program in Economics with specialization in Natural Resource Economics
2033	Program in Economics with specialization in Macroeconomics Public Policy
2034	Program in Econometrics
2035	Program in Economic History
2230	Program in Economics and Econometrics
2330	Program in Economics and Finance
2430	Program in Economics and Industrial Relations
3030	Program in Advanced Professional Specialization in Accounting - Treasury
3031	Program in Advanced Disciplinary Specialization in Finance
4030	Program in Industrial Relations
4031	Program in Organizational Behaviour
4032	Program in Human Resource Studies
4430	Program in Industrial Relations and Organizational Behaviour
5030	Program in Advanced Disciplinary Specialization in Information Systems
5430	Program in Information Systems and Organizational Behaviour
6030	Program in Marketing
6430	Program in Marketing and Organizational Behaviour
7030	Program in Advanced Professional Specialization in Accounting - Taxation
8030	Program in Japanese Business Studies
8031	Program in Japanese Business Studies with Advanced Disciplinary Specialization in Japanese Language

Accounting

1. Accounting and Commercial Administration

Program Number 1030

1.1 Compulsory units:

ACCT5940	Accounting and Financial Management A
ACCT5941	Accounting and Financial Management B
ACCT5970	Accounting Concepts and Financial Reporting
ACCT5996	Management Accounting Control Systems

ACCT5908	Auditing
ECON5114	Economics A
ECON5125	Economics B
FIN5511	Corporate Finance
INFS5988	Information Systems A
LEGT5511	The Legal Environment of Business
LEGT5541	Company Law
LEGT5551	Revenue Law

2. Advanced Professional Specialization in Accounting - Auditing

Program Number 1031

2.1 Compulsory units:

ACCT5909	Current Developments in Auditing Research
ACCT5915	Individual Judgement and Choice
ACCT5916	Accountability, Accounting and Auditing
ACCT5949	Managerial Dynamics
ACCT5956	Management Planning and Control
INFS5905	Information Systems Auditing

2.2 At least two subjects from the following list:

ACCT5902	Advanced Studies in Financial Accounting
ACCT5903	Regulation in Accounting
ACCT5910	Financial Statement Analysis
ACCT5917	Strategic Management: Systems and Processes

ACCT5918	Advanced Auditing Technologies
ACCT5919	Accounting for Financial Instruments and Complex Transactions
ACCT5929	Organization Design
ACCT5955	Design of Cost Management Systems
ECON5298	Business Econometrics and Forecasting
ECOH5352	The Modern Business Corporation
INFS5926	Advanced Data Management
INFS5927	Knowledge Based Information Systems
INFS5953	Advanced Systems Management
INFS5983	Information Systems and Telecommunications
INFS5991	Decision Support Systems
INFS5992	Data Management
LEGT5542	Advanced Studies in Company Law

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

3. Advanced Specialization in Accounting - External Reporting

Program number 1032

3.1 Compulsory units:

ACCT5902	Advanced Studies in Financial Accounting
ACCT5903	Regulation in Accounting
ACCT5916	Accountability, Accounting and Auditing
ACCT5949	Managerial Dynamics
ACCT5951	Current Developments in Accounting Research - Financial
INFS5953	Advanced Systems Management

3.2 At least two subjects from the following list:

ACCT5910	Financial Statement Analysis
ACCT5917	Strategic Management: Systems and Processes
ACCT5918	Advanced Auditing Technologies
ACCT5919	Accounting for Financial Instruments and Complex Transactions
ACCT5955	Design of Cost Management Systems
ACCT5956	Management Planning and Control
ACCT5929	Organization Design

ECOH5352	The Modern Business Corporation
FINSS512	Australian Capital Markets
FINSS513	Security Valuation and Portfolio Selection
INFS5991	Decision Support Systems
INFS5992	Data Management
LEGT5531	Legal Regulation of Business
LEGT5542	Advanced Studies in Company Law
LEGT5561	Legal Aspects of Finance
LEGT5581	Advanced Taxation 1: Concepts
LEGT5584	Advanced Taxation 4: Sales Tax and State Taxes

3.3. Four further units chosen from the above list or from other graduate units offered by the Faculty.

4. Advanced Professional Specialization in Accounting – Management Accounting Program Number 1033

4.1 Compulsory units:

ACCT5915	Individual Judgement and Choice
ACCT5917	Strategic Management: Systems and Processes
ACCT5949	Managerial Dynamics
ACCT5952	Current Developments in Accounting Research – Managerial
ACCT5956	Management Planning and Control
INFS5953	Advanced Systems Management

4.2 At least two subjects from the following list:

ACCT5929	Organization Design
ACCT5955	Design of Cost Management Systems
ECOH5352	The Modern Business Corporation
ECON5248	Business Econometrics and Forecasting
IROB5902	Organizational Behaviour B
IROB5911	New Technology and Employment Relations
INFS5926	Advanced Data Management
INFS5927	Knowledge Based Information Systems
INFS5928	Managing Software Development
INFS5957	Information and Decision Technologies
INFS5983	Information Systems and Telecommunications
INFS5989	Information Systems B
INFS5991	Decision Support Systems
INFS5992	Data Management

4.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

5. Advanced Disciplinary Specialization in Accounting Program Number 1034

5.1 Compulsory units:

ACCT5903	Regulation in Accounting
ACCT5909	Current Developments in Auditing Research
ACCT5915	Individual Judgement and Choice
ACCT5951	Current Developments in Accounting Research – Financial
ACCT5952	Current Developments in Accounting Research – Managerial
ACCT5956	Management Planning and Control

5.2 At least two subjects from the following list:

ACCT5902	Advanced Studies in Financial Accounting
ACCT5904	Development of Accounting Thought
ACCT5910	Financial Statement Analysis
ACCT5916	Accountability, Accounting and Auditing
ACCT5917	Strategic Management: Systems and Processes

ACCT5918	Advanced Auditing Technologies
ACCT5919	Accounting for Financial Instruments and Complex Transactions
ACCT5955	Design of Cost Management Systems
INFS5905	Information Systems Auditing
INFS5957	Information and Decision Technologies

5.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

6. Advanced Professional Program in Accounting Program Number 1035

6.1 Compulsory units:

ACCT5902	Advanced Studies in Financial Accounting
ACCT5903	Regulation in Accounting
ACCT5916	Accountability, Accounting Auditing
LEGT5581	Advanced Taxation 1: Concepts

6.2 Four subjects from the following groups with at least two subjects from one of the listed groups.

Group A (Financial Accounting and Auditing)

ACCT5909	Current Developments in Auditing Research
ACCT5915	Individual Judgement and Choice
ACCT5918	Advanced Auditing Technologies
ACCT5919	Accounting for Financial Instruments and Complex transactions
ACCT5951	Current Developments in Accounting Research – Financial Transactions

Group B (Information Systems)

INFS5905	Information Systems Auditing
INFS5953	Advanced Systems Management
INFS5989	Information Systems B
INFS5991	Decision Support Systems

Group C (Legal Studies and Taxation)

LEGT5542	Advanced Studies in Company Law
LEGT5561	Legal Aspects of Finance
LEGT5582	Advanced Taxation 2: Entities
LEGT5584	Advanced Taxation 4: Sales Tax and State Taxes

Group D (Finance)

ACCT5910	Financial Statement Analysis
FINSS512	Australian Capital Markets
FINSS513	Security Valuation and Portfolio Selection
FINSS517	Portfolio Analysis and Management

Group E (Management Accounting)

ACCT5917	Strategic Management: Systems and Processes
ACCT5929	Organization Design
ACCT5949	Managerial Dynamics
ACCT5952	Current Developments in Accounting Research – Managerial
ACCT5955	Design of Cost Management Systems
ACCT5956	Management Planning and Control

6.3 Four further units chosen from the above groups or from other graduate units offered by the Faculty.

Economics

1. Economics

Program Number 2030

1.1 Compulsory units:

ECON5114 Economics A
ECON5125 Economics B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

1.2 Three units chosen from graduate units offered by the Department of Economics.

1.3 Two further units chosen from graduate units offered by the Faculty.

2. Economics with Specialization in Development Economics

Program Number 2031

2.1 Compulsory units:

ECON5107 Development Economics A
ECON5110 Development Economics B
ECON5111 Topics in Economic Development
ECON5114 Economics A
ECON5124 Public Sector Economics
ECON5125 Economics B
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

2.2 Two units chosen from the following subjects:

ECON5104 International Economics
ECON5112 Asian Development Studies B
ECON5113 Asian Development Studies A
ECON5115 Natural Resource Economics
ECON5116 Environmental Economics
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy

2.3 One further unit chosen from graduate units offered by the Faculty.

3. Economics with Specialization in Natural Resource Economics

Program Number 2032

3.1 Compulsory units:

ECON5114 Economics A
ECON5125 Economics B
ECON5144 Resource Economics
ECON5124 Public Sector Economics
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B
ECON5256 Operations Research in Economics

3.2 One unit chosen from graduate units offered by the School of Economics.

3.3 One further unit chosen from graduate units offered by the Faculty.

4. Economics with Specialization in Public Policy

Program Number 2033

4.1 Compulsory units:

ECON5114 Economics A
ECON5125 Economics B
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics

4.2 Three units chosen from:

ECON5108 Public Finance
ECON5115 Natural Resource Economics
ECON5116 Environmental Economics
ECON5124 Public Sector Economics
ECON5126 Economics of Trade Practices, Regulations and Competition Policy

4.3 One further unit chosen from graduate units offered by the School of Economics

4.4 One further unit chosen from graduate units offered by the Faculty.

5. Econometrics

Program Number 2034

5.1 Compulsory units:

ECON5114 Economics A
ECON5125 Economics B
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

5.2 Five units chosen from graduate units offered by either the Department of Econometrics or Economics, at least three of which must be from the Department of Econometrics.

5.3 Two further units selected from graduate units offered by the Faculty.

6. Economic History

Program Number 2035

6.1 Compulsory units:

ECOH5351 The International Economy Since the Nineteenth Century
ECOH5352 The Modern Business Corporation
ECOH5353 Approaches to Economic and Social History
ECOH5354 Seminar in Research Methods
ECOH5355 Aspects of Australian Economic Development
ECOH5357 Comparative Economic History
ECOH5365 Science, Technology and Economic Development
ECOH5367 American Labor 1850-1980

6.2 Four further units chosen from other graduate units offered by the Faculty.

7. Economics and Econometrics

Program Number 2230

7.1 Compulsory units:

ECON5114 Economics A
ECON5125 Economics B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

7.2 One unit chosen from graduate units offered by the Department of Economics.

7.3 Two units chosen from graduate units offered by the Department of Econometrics.

7.4 Two further units chosen from graduate units offered by the Faculty.

8. Economics and Finance Program Number 2330

8.1 Compulsory units:

- ECON5114 Economics A
- ECON5125 Economics B
- ECON5163 Microeconomic Policy
- ECON5173 Macroeconomic Policy
- FINS5513 Security Valuation and Portfolio Selection
- FINS5514 Capital Budgeting and Financing Decisions
- FINS5515 Issues in Corporate Finance
- FINS5517 Portfolio Analysis and Management

8.2 Two units chosen from the following list:

- ACCT5910 Financial Statement Analysis
- ECON5104 International Economics
- ECON5108 Public Finance
- ECON5143 Monetary Theory and Policy
- ECON5207 Elements of Econometrics*
- FINS5512 Australian Capital Markets
- FINS5516 International Corporate Finance
- FINS5530 Financial Institution Management
- FINS5531 Risk and Insurance
- FINS5533 Real Estate Finance and Investment
- FINS5534 Lending and Liquidity Management
- FINS5535 Options, Futures and Risk Management Techniques
- LEGT5561 Legal Aspects of Finance

8.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

*Students taking this subject should do so as early as possible in their program.

9. Economics and Industrial Relations Program Number 2430

9.1 Compulsory Units:

- ECON5106 Economics of Labour Markets
- ECON5114 Economics A
- ECON5125 Economics B
- IROB5701 Industrial Relations A
- IROB5702 Industrial Relations B
- IROB5715 Wages and Incomes Policy
- IROB5916 Human Resource Policy

9.2 A minimum of two of the Industrial Relations subjects:

- IROB5704 Workplace Organization and Employment
- IROB5705 Employment Policy and Practice A
- IROB5706 Employment Policy and Practice B
- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5713 Public Policy and Employment
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5717 Japanese Employment and Productivity

9.3 A minimum of two electives offered by the School of Economics.

9.4 Two other MCom subjects offered by Faculty which may include subjects listed in 9.2 and 9.3 above.

Banking and Finance

1. Advanced Professional Specialization in Accounting - Treasury Program Number 3030

1.1 Compulsory units:

- FINS5512 Australian Capital Markets
- FINS5513 Security Valuation and Portfolio Selection
- FINS5514 Capital Budgeting and Financing Decisions
- FINS5515 Issues in Corporate Finance
- FINS5516 International Corporate Finance
- FINS5517 Portfolio Analysis and Management

1.2 At least two subjects from the following list:

- ACCT5903 Regulation in Accounting
- ACCT5910 Financial Statement Analysis
- ACCT5915 Individual Judgement and Choice
- ACCT5917 Strategic Management: Systems and Processes
- ACCT5919 Accounting for Financial Instruments and Complex Transactions
- ACCT5956 Management Planning and Control
- ACCT5949 Managerial Dynamics
- ACCT5955 Design of Cost Management Systems
- ECOH3552 The Modern Business Corporation
- ECON5104 International Economics
- ECON5108 Public Finance
- ECON5124 Public Sector Economics
- FINS5530 Financial Institution Management
- FINS5531 Risk and Insurance
- FINS5533 Real Estate Finance and Investment
- FINS5534 Lending and Liquidity Management
- FINS5535 Options, Futures and Risk Management Techniques
- INFS5957 Information and Decision Technologies
- LEGT5531 Legal Regulation of Business
- LEGT5542 Advanced Studies in Company Law
- LEGT5561 Legal Aspects of Finance
- LEGT5581 Advanced Taxation 1: Concepts

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

2. Advanced Disciplinary Specialization in Finance Program Number 3031

2.1 Compulsory units:

- FINS5512 Australian Capital Markets
- FINS5513 Security Valuation and Portfolio Selection
- FINS5514 Capital Budgeting and Financing Decisions
- FINS5516 International Corporate Finance
- FINS5517 Portfolio Analysis and Management

2.2 At least three subjects from the following units:

- ACCT5910 Financial Statement Analysis
- FINS5515 Issues in Corporate Finance
- FINS5530 Financial Institution Management
- FINS5531 Risk and Insurance
- FINS5533 Real Estate Finance and Investment
- FINS5534 Lending and Liquidity Management
- FINS5535 Options, Futures and Risk Management Techniques
- LEGT5561 Legal Aspects of Finance

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Information Systems

1. Advanced Disciplinary Specialization in Information Systems

Program Number 5030

1.1 Compulsory units:

- INFS5988 Information Systems A
- INFS5989 Information Systems B
- INFS5957 Information and Decision Technologies
- INFS5992 Data Management
- INFS5848 Information Systems Project Management

1.2 At least two subjects from the following:

- ACCT5915 Individual Judgement and Choice
- ACCT5956 Management Planning and Control
- INFS5905 Information Systems Auditing
- INFS5925 Object Oriented Information Systems
- INFS5926 Advanced Data Management
- INFS5927 Knowledge Based Information Systems
- INFS5928 Managing Software Development
- INFS5953 Advanced Systems Management
- INFS5984 Information Systems Security
- INFS5983 Information Systems and Telecommunications
- INFS5991 Decision Support Systems

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

2. Information Systems and Organizational Behaviour

Program Number 5430

2.1 Compulsory Units:

- INFS5953 Advanced Systems Management
- INFS5988 Information Systems A
- INFS5989 Information Systems B
- INFS5992 Data Management
- IROB5901 Organizational Behaviour A
- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5905 Organizational Analysis

2.2 Four further units chosen from the graduate units offered by the Faculty of Commerce and Economics.

Industrial Relations and Organizational Behaviour

1. Industrial Relations

Program Number 4030

1.1 Compulsory units:

- IROB5701 Industrial Relations A
- IROB5702 Industrial Relations B
- IROB5703 Wage Determination
- IROB5704 Workplace Organization and Employment
- IROB5705 Employment Policy and Practice A
- IROB5706 Employment Policy and Practice B
- IROB5904 Corporate Managerial and Union Strategy
- IROB5907 Human Resource Management B

1.2 Two units chosen from:

- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5713 Public Policy and Employment
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5715 Wages and Incomes Policy
- IROB5718 Australian Labour History

- IROB5719 Industrial Relations History
- IROB5911 New Technology and Employment Relations
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity

1.3 Two further units chosen from the above list or from graduate units offered by the Faculty.

2. Organizational Behaviour

Program Number 4031

2.1 Compulsory units:

- IROB5701 Industrial Relations A
- IROB5704 Workplace Organizational and Employment
- IROB5901 Organizational Behaviour A
- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5904 Corporate Managerial and Union Strategy
- IROB5905 Organizational Analysis
- IROB5907 Human Resource Management B

2.2 Two units chosen from the following list:

- ACCT5917 Strategic Management: Systems and Processes
- ACCT5929 Organizational Design
- ACCT5949 Management of Technical Specialities
- ACCT5956 Management Planning and Control
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5911 New Technology and Employment Relations
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics
- IROB5914 Organizational Communications
- IROB5915 Human Potentialities
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity
- IROB5918 New Horizons in Organizational Behaviour
- IROB5921 Special Topic in Organizational Behaviour

2.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

3. Human Resource Studies

Program Number 4032

3.1 Compulsory Units

- IROB5906 Human Resource Management A
- IROB5907 Human Resource Management B
- IROB5908 Strategic Human Resource Management
- IROB5701 Industrial Relations A
- IROB5704 Workplace Organization and Employment
- IROB5714 Social Aspects of Work and Employment Relations

3.2 Four further units chosen from the following list:

- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5904 Corporate Managerial and Union Strategy
- IROB5911 New Technology and Employment
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics
- IROB5914 Organizational Communications
- IROB5915 Human Potentialities
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity
- IROB5702 Industrial Relations B
- IROB5703 Wage Determination

- IROB5705 Employment Policy and Practice A
- IROB5706 Employment Policy and Practice B
- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5713 Public Policy and Employment
- IROB5715 Wages and Incomes Policy
- IROB5718 Australian Labour History
- IROB5719 Industrial Relations History

3.3 Two further graduate units offered by the Faculty.

4. Industrial Relations and Organizational Behaviour Program Number 4430

4.1 Compulsory Units

- IROB5701 Industrial Relations A
- IROB5702 Industrial Relations B
- IROB5901 Organizational Behaviour A
- IROB5902 Organizational Behaviour B

4.2 A minimum of three electives from the following list:

- IROB5703 Wage Determination
- IROB5704 Workplace Organization and Employment
- IROB5705 Employment Policy and Practice A
- IROB5706 Employment Policy and Practice B
- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5713 Public Policy and Employment
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5715 Wages and Incomes Policy

4.3 A minimum of three electives from the following list:

- IROB5903 Organizational Change and Development
- IROB5904 Corporate Managerial and Union Strategy
- IROB5905 Organizational Analysis
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics
- IROB5914 Organizational Communications
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity
- IROB5918 New Horizons in Organizational Behaviour

4.4 Two further graduate units offered by the Faculty or from 4.2 and/or 4.3 above.

Japanese Studies

1. Japanese Business Studies Program Number 8030

1.1 Compulsory Units:

- JAPN5100 Business Japanese A
- JAPN5101 Business Japanese B
- JAPN5102 Business Japanese C
- JAPN5103 Business Japanese D

1.2 At least four units chosen from the following:

- IROB5917 Japanese Employment and Productivity
- MARK5801 Japanese Studies 1
- MARK5802 Japanese Studies 2
- MARK5908 Introduction to Japanese Business
- MARK5909 Contemporary Japanese Business

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

2. Japanese Business Studies with Advanced Specialization in Japanese Language. Course Code 8031

2.1 Compulsory Units

- JAPN5200 Advanced Japanese A
- JAPN5201 Advanced Japanese B
- JAPN5202 Advanced Japanese C
- JAPN5203 Advanced Japanese D

2.2 At least four units chosen from the following:

- IROB5917 Japanese Employment and Productivity
- MARK5801 Japanese Studies 1
- MARK5802 Japanese Studies 2
- MARK5908 Introduction to Japanese Business
- MARK5909 Contemporary Japanese Business

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Legal Studies and Taxation

1. Advanced Professional Specialization in Accounting - Taxation Program Number 7030

1.1 Compulsory units:

- LEGT5531 Legal Regulation of Business
- LEGT5542 Advanced Studies in Company Law
- LEGT5581 Advanced Taxation 1: Concepts
- LEGT5582 Advanced Taxation 2: Entities
- LEGT5583 Advanced Taxation 3: International Aspects
- LEGT5585 Advanced Taxation 5: Policy and Administration

1.2 At least two subjects from the following list:

- ACCT5903 Regulation in Accounting
- ACCT5949 Managerial Dynamics
- ACCT5902 Advanced Studies in Financial Accounting
- ACCT5919 Accounting for Financial Instruments and Complex Transactions
- ECON5104 International Economics
- ECON5108 Public Finance
- ECON5124 Public Sector Economics
- ECON5144 Resource Economics
- LEGT5522 Special Topic in Commercial Law
- LEGT5561 Legal Aspects of Finance
- LEGT5571 Franchising and Alternative Distribution Systems
- LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Marketing

1. Marketing Program Number 6030

1.1 Compulsory Units

- MARK5901 Customer Behaviour B
- MARK5911 Customer Behaviour A
- MARK5913 Marketing Management
- MARK5914 Marketing Research
- MARK5928 Quantitative Analysis in Marketing
- MARK5929 Marketing Planning and Policy

1.2 Two units chosen from:

- MARK5903 International Marketing
- MARK5905 Marketing Strategy
- MARK5907 Seminar in Contemporary Marketing Issues
- MARK5922 Industrial and Service Marketing
- MARK5930 Managerial Elements of Marketing

1.3 Four further units chosen from graduate units offered by the Faculty.**2. Marketing and Organizational Behaviour Program Number 6430****2.1 Compulsory Units**

- IROB5901 Organizational Behaviour A
- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5905 Organizational Analysis
- MARK5911 Customer Behaviour A
- MARK5913 Marketing Management
- MARK5914 Marketing Research
- MARK5929 Marketing Planning and Policy

2.2 Four further units chosen from graduate units offered by the Faculty.**Course Requirements for the Graduate Diploma****1. The Graduate Diploma program shall consist of six graduate units offered by the Faculty.**

2. No exemptions shall be given on the basis of individual units in previous completed degree or diploma studies. Graduate Diploma candidates are not permitted to enrol in a unit the contents of which they have covered substantially in a subject for their Bachelor's degree, Master's degree or their Diplomas.

3. Candidates shall study a program approved by the Higher Degree Committee.

Note: Prerequisites for all subjects must be satisfied.

Approved Graduate Diploma Programs

Program Number	Name
1020	Advanced Accounting
2020	Economics
2021	Asian Economic Development
2022	Business and Economic Forecasting
3020	Banking and Finance
4020	Industrial Relations
4021	Human Resource Studies
4022	Organizational Behaviour
5020	Information Systems
6020	Marketing
6021	Hospitality Management
9020	Commerce

Accounting**Advanced Accounting Program Number 1020****Six units to be chosen from:**

- ACCT5902 Advanced Studies in Financial Accounting
- ACCT5903 Regulation in Accounting
- ACCT5910 Financial Statement Analysis
- ACCT5915 Individual Judgement and Choice
- ACCT5916 Accountability, Accounting and Auditing
- ACCT5917 Strategic Management: Systems and Processes
- ACCT5918 Advanced Auditing Technologies
- ACCT5919 Accounting for Financial Instruments and Complex Transactions
- ACCT5929 Organizational Design
- ACCT5949 Managerial Dynamics
- ACCT5955 Design of Cost Management Systems
- ACCT5956 Management of Planning and Control
- INFS5905 Information Systems Auditing

Economics**Economics****Program Number 2020****1. Compulsory Units:**

- ECON5114 Economics A
- ECON5125 Economics B
- ECON5217 Quantitative Analysis A

2. Three further graduate units offered by the Faculty of Commerce and Economics.**Asian Economic Development Program Number 2021****1. Compulsory Units:**

- ECON5107 Development Economics A
- ECON5110 Development Economics B
- ECON5112 Asian Development Studies B
- ECON5113 Asian Development Studies A
- ECON5217 Quantitative Analysis A
- ECON5227 Quantitative Analysis B

Business and Economic Forecasting Program Number 2022**1. Compulsory Units:**

- ECON5114 Economics A
- ECON5125 Economics B
- ECON5207 Elements of Econometrics
- ECON5210 Comparative Forecasting Techniques
- ECON5232 Linear Economics
- ECON5248 Business Econometrics and Forecasting

Banking and Finance**Finance****Program Number 3020****1. Compulsory units**

- FIN5512 Australian Capital Markets
- FIN5513 Security Valuation and Portfolio Selection

2. Four further units chosen from:

- FIN5517 Portfolio Analysis and Management
- FIN5530 Financial Institution Management
- FIN5514 Capital Budgeting and Financing Decisions
- FIN5515 Issues in Corporate Finance

- FINS5516 International Corporate Finance
 FINS5531 Risk and Insurance
 FINS5533 Real Estate Finance and Management
 FINS5534 Lending and Liquidity Management
 FINS5535 Options, Futures and Risk Management Techniques
 ECON5114 Economics A*
 ECON5217 Quantitative Analysis A*
 ECON5227 Quantitative Analysis B*
 ACCT5940 Accounting and Financial Management A*
- Note:** No more than two units marked* may be undertaken.

Industrial Relations and Organizational Behaviour

Industrial Relations Program Number 4020

1. Compulsory Units:
 IROB5701 Industrial Relations A
 IROB5702 Industrial Relations B
 IROB5711 Employment and Industrial Law
2. Three further units chosen from:
 IROB5703 Wage Determination
 IROB5705 Employment Policy and Practice A
 IROB5706 Employment Policy and Practice B
 IROB5712 Industrial Relations Processes
 IROB5714 Social Aspects of Work and Employment Relations
 IROB5718 Australian Labour History
 IROB5907 Human Resource Management B

Human Resource Studies Program Number 4021

1. Compulsory Units:
 IROB5906 Human Resource Management A
 IROB5907 Human Resource Management B
 IROB5701 Industrial Relations A
2. Three further units chosen from:
 IROB5704 Workplace Organization and Employment
 IROB5705 Employment Policy and Practice A
 IROB5706 Employment Policy and Practice B
 IROB5904 Corporate Managerial and Union Strategy
 IROB5911 New Technology and Employment
 IROB5916 Human Resource Policy
 IROB5917 Japanese Employment and Productivity

Organizational Behaviour Program Number 4022

1. Compulsory Units:
 IROB5901 Organizational Behaviour A
 IROB5902 Organizational Behaviour B
2. Four further units chosen from:
 IROB5903 Organizational Change and Development
 IROB5904 Corporate and Managerial Strategy
 IROB5911 New Technology and Employment
 IROB5912 Comparative Organizational Analysis
 IROB5914 Organizational Communication
 IROB5915 Human Potentialities
 IROB5701 Australian Industrial Relations
 IROB5714 Social Aspects of Work and Employment Relations

Information Systems

Information Systems Program Number 5020

- The diploma will consist of six units to be chosen from:
 INF55848 Information Systems Project Management
 INF55905 Information Systems Auditing
 INF55925 Object Oriented Information Systems
 INF55926 Advanced Data Management
 INF55927 Knowledge Based Information Systems
 INF55928 Managing Software Development
 INF55953 Advanced Systems Management
 INF55983 Information Systems and Telecommunications
 INF55984 Information Systems Security
 INF55988 Information Systems A
 INF55989 Information Systems B
 INF55991 Decision Support Systems
 INF55992 Data Management

Marketing

Marketing Program Number 6020

1. Compulsory Units:
 MARK5911 Customer Behaviour A
 MARK5913 Marketing Management
 MARK5914 Marketing Research
 MARK5928 Quantitative Analysis in Marketing
2. Two units chosen from:
 MARK5901 Customer Behaviour B
 MARK5905 Marketing Strategy
 MARK5907 Seminar in Contemporary Marketing Issues
 MARK5922 Industrial and Service Marketing
 MARK5929 Marketing Planning and Policy
 MARK5930 Managerial Elements of Marketing

Hospitality Management Program Number 6021

1. Compulsory Units:
 HOSP5901 Hospitality Accounting and Financial Control
 HOSP5904 Hospitality Law
 MARK5913 Marketing Management
2. Three units to be selected from the following list:
 MARK5911 Customer Behaviour A
 MARK5914 Market Research
 MARK5928 Quantitative Analysis in Marketing
 MARK5929 Marketing Planning and Policy
 MARK5930 Managerial Elements of Marketing
 HOSP5999 Research Project in Hospitality Management
 HOSP5902 Human Resource Management in the Hospitality Industry
 HOSP5903 Hospitality Industry Service Delivery Systems and Quality Assurance
 HOSP5905 Hospitality Physical Fabric
 HOSP5906 Communication Strategy

Commerce

Commerce Program Number 9020

1. Two graduate units chosen from two of the following disciplines:
 Accounting
 Econometrics
 Economics History
 Economics

Finance
Human Resource Studies
Industrial Relations
Information Systems
Japanese Studies
Legal Studies and Taxation
Marketing
Organizational Behaviour

2. Two further Graduate units offered by the Faculty of Commerce and Economics.

Graduate Subject Prerequisites

A candidate may not enrol in any subject without having satisfied any prerequisite requirement. The details of prerequisite requirements are set out in the section dealing with subject descriptions.

Subject Descriptions

Graduate Study

Descriptions of all subjects are presented in alphanumeric order within organizational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Accounting

ACCT5902

Advanced Studies in Financial Accounting

Staff Contact: School Office

S1 L3

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

Accounting issues and techniques associated with specific industries, complicated business structures and complex transactions. Topics may include: accounting in the construction, real estate development, finance and extractive industries; group accounts; segment reports; accounting for unincorporated associations; trading trusts; reporting problems arising from off balance-sheet financing; pension accounting; foreign currency translation.

ACCT5903

Regulation in Accounting

Staff Contact: School Office

S2 L3

Prerequisite: Approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

The market for accounting services, particularly audited and public sector financial statements. Alternative forms of regulatory arrangements and competing sources of regulatory authority. Policy formation, implementation and enforcement. Theories and empirical evidence related to regulatory processes and outcomes. Classification and comparative analysis of rules affecting accounting and auditing practices locally and overseas; an examination of rules relating to prospectuses, takeover documents, interim reports and other special purpose reports.

ACCT5904

Development of Accounting Thought

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MComHons degree course majoring in Accounting, or ACCT5951 and ACCT5952, or equivalent

The historical development of the body of thought underlying particular areas of study in the discipline of accounting. The origins and progression of significant ideas, theories, themes, and methodologies. Contributions by prominent individuals. The attitudes of professional bodies and other parties to change.

ACCT5908

Auditing

Staff Contact: School Office

S1 or S2 L3

Prerequisite: ACCT5970 or equivalent

Selected aspects of auditing. Topics include: auditing standards and responsibilities, problems of verification and reporting; organization and application to various forms of accounting systems including computer-based systems; appraisal of methods of internal control; the applicability of particular audit techniques including statistical sampling.

ACCT5909

Current Developments in Auditing Research

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5915 and ACCT5956 and either ACCT5916 or ACCT5903, or equivalent

An examination of current areas of research in auditing and substantive studies in each area. The following topics will be considered. Theory about auditing. Overview of audit research. Research areas. Nature of audit work; agency theory and the existence of the audit function; human information processing in auditing; audit teams and the

review process; statistical auditing; effect of the audit report; job satisfaction and performance in audit firms; performance criteria and evaluation. Future development in audit theory and research.

ACCT5910

Financial Statement Analysis

Staff Contact: School Office

S2 L3

Prerequisites: FINS5511 and ACCT5970 or equivalent

Traditional and contemporary approaches to financial statement analysis. Conventional approaches; fundamental analysis and its limitations. Decomposition analysis. Financial statement analysis in an efficient market; time series behaviour of earnings. Prediction of risk, distress, credit ratings. Effects of accounting policy.

ACCT5915

Individual Judgement and Choice

Staff Contact: School Office

S1 L3

Prerequisites: ACCT5941 and ECON5227 or IROB5901 or INFS5989 or equivalent

Behavioural decision theory in the context of judgements made by users of accounting information, managers and auditors. Topics include: introduction to the fields of behavioural decision theory and decision analysis; limitations of human ability to process information; descriptive models of individual choice behaviour; other factors affecting judgement and choice; structuring of a problem; assessing consequences - measurement and weighting of dimensions; assessing uncertainties - probability assessment, confidence, groups; evaluation of alternatives - choice of criterion; ambiguity and choice - formal models incorporating ambiguity, fuzzy sets, behavioural evidence; relationship between individual choice and organizational choice.

ACCT5916

Accountability, Accounting and Auditing

Staff Contact: School Office

S1 L3

Prerequisites: ACCT5941 and ACCT5970 or equivalent

Accountability as a social relationship which generates a demand for accounting and auditing. Alternative patterns of accountability in different cultural, sectoral, institutional and organizational settings. Theories about accountability; agency theory as a contemporary example. Alternative forms of accounting: the variety of external reports. Alternative forms auditing: financial, compliance, operational, managerial, evaluations and special investigations. Relationships between accountability and individual and social choice.

ACCT5917

Strategic Management: Systems and Processes

Staff Contact: School Office

S1 L3

Prerequisite: ACCT5941 or IROB5902 or INFS5989 or equivalent

The strategic dimensions of organization functioning, that is, the way in which relationships are established between organizations and their environments. Topics include: environment and enterprise: strategy, structure and strategic management; strategic choice: problem solving

and social-psychological models, organizational and managerial models: environmental scanning and strategy identification; strategy evaluation; financial policy and corporate strategy; designing strategic information systems; categorizing and evaluating disciplinary contributions.

ACCT5918

Advanced Auditing Technologies

Staff Contact: School Office

S2 L3

Prerequisite: ACCT5908

Risk analysis; analytical review; internal control evaluation; CAATS; use of computer as an audit tool; going concern prediction; statistical sampling; performance indicators; auditing in a small business environment; compliance audits in the public sector; auditing of computer service bureau; investigating accountant's reports; auditors role in system development life cycle.

ACCT5919

Accounting for Financial Instruments and Complex Transactions

Staff Contact: School Office

S2 L3

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent

Accounting problems associated with the use of financial instruments such as zero coupon bonds, variable duration bonds, hybrid convertible debentures, collateralised mortgage obligations, equity kickers, put and call options, interest rate swaps, interest rate caps, foreign currency futures, forward rate agreements, project finance. Accounting for complex transactions or sets of transactions - including sales with recourse, sales subject to put and/or call options; take-or-pay contracts; sales with deferred settlement; debt defeasance; early redemption of debt.

ACCT5929

Organization Design

Staff Contact: School Office

S2 L3

Prerequisites: IROB5902 or ACCT5956 or INFS5953 or equivalent

Organizational structures and processes and the involvement of management and others. Contingency models of organizational design which stress the importance of factors such as size and environment in the design process. Organizational design as a rational managerial choice process and as a political process. Organizational design for specific purposes such as job design, information systems design, control systems design and reward system design.

ACCT5940

Accounting and Financial Management A

Staff Contact: School Office

S1 HPW3

An introduction to financial accounting and reporting for companies. Financial information systems design; internal controls. Traditional and alternative concepts and measures. Thinking about accounting.

ACCT5941**Accounting and Financial Management B***Staff Contact: School Office***S1 HPW3***Prerequisite:* ACCT5996 or equivalent

Techniques of financial analysis, and the design and operation of financial advisory systems which are associated with managerial choice. Topics include: individual and managerial choice – formalizing the choice process; corporate and financial modelling; product mix decisions – cost and demand estimation, cost-volume-profit analysis, linear and goal programming; scheduling decisions – inventory models; project evaluation, including network analysis and capital budgeting; management accounting systems as decision support systems.

ACCT5949**Managerial Dynamics***Staff Contact: School Office***S2 L3**

Prerequisites: ACCT5956 or ACCT5917 or INFS5953 or IROB5902 and ACCT5916 or equivalent, or approval of the Head of the School of Accounting

The management of a technical specialty or specialist function in organizations. Topics include: accounting work, career paths, specialization; the accountant as manager; managerial work; structure and organization; structuration and organizing; interaction; rules and power; arenas, networks and games; the 'workplace arena'; the 'corporate arena'; the 'professional arena'; the 'client arena'; a 'window on policy' – the policy process; middle management of 'specialist functions'; disciplinary perspectives on managerial work.

ACCT5951**Current Development In Accounting Research – Financial***Staff Contact: School Office***S1 L3**

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5903 and ACCT5902 or ACCT5915 or equivalent

Review of alternative approaches to the development of theories in external reporting. Explication and evaluation of substantive theories and associated research studies. Examination of research findings related to the accounting and reporting environment, agency cost and financial contracting, the properties of reported accounting numbers, predictive value of accounting information, the use of information in capital markets, and the use of accounting reports by individual decision makers.

ACCT5952**Current Developments in Accounting – Managerial***Staff Contact: School Office***S1 L3 Research**

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5956 and ACCT5917 or ACCT5915 or equivalent

Substantive theories and associated research studies in management accounting, emanating from different disciplinary frameworks and methodological perspectives. Topics include: management accounting – theory and practice; organization theory and management accounting

theory – functionalist, contingency, power, symbolic, interpretive and radical perspectives; behavioural theories – behavioural decision theories, leadership theories, motivation theories; economic theories – the 'corporate failures' framework, agency theory; development of management accounting thought.

ACCT5955**Design of Cost Management Systems***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT5996 or equivalent

Organizational and systems design in manufacturing and service organizations. Examination of how strategic cost management, including product costing and management control systems, can be used to increase the competitive effectiveness and efficiency of a business with particular emphasis on the interactive effects on performance of (a) strategic cost management, and (b) market and technology competitive strategies. Analysis of case studies set in contemporary manufacturing and service settings.

ACCT5956**Management Planning and Control***Staff Contact: School Office***S2 L3**

Prerequisite: ACCT5996 or IROB5901 or ACCT5989 or equivalent.

Planning and control processes in organizations, and the involvement of management and management support personnel with them. Topics include: 'formal' and 'organizational' perspectives on management planning and control; planning and decision-making in organizations – some alternative perspectives and descriptions; planning and budgeting – theoretical perspectives and organizational descriptions; organization structures and structuration; control processes in organizations – some alternative perspectives; participation as a mode of organizational control; accounting control systems – some alternative perspectives; designing management accounting systems – prescription or organizational choice; categorizing and evaluating the literatures on management planning and control.

ACCT5967**Special Topic in Accounting***Staff Contact: School Office***S1 or S2 L3***Prerequisite:* ACCT5997 or equivalent

To assist MComHons students in completion of research project requirement. May consist of an examinable readings program defined to meet the needs of a particular student or a formal program undertaken by a group of students whose research projects are in a common area.

ACCT5970**Accounting Concepts and Financial Reporting***Staff Contact: School Office***S2 L3***Prerequisite:* ACCT5940 or equivalent

Intermediate and advanced financial accounting including reporting objectives, statutory requirements, accounting standards, accounting for changing prices, consolidated financial statements and the analysis of published company reports.

ACCT5994**Thesis***Staff Contact: School Office***ACCT5996****Management Accounting Control Systems***Staff Contact: School Office***S2 L3***Prerequisite: ACCT5940 or equivalent*

The design and operation of management accounting systems in organizational settings. Topics include: the function of management accounting systems in organizations; design and organizational choice; design and operation of product costing systems, including job, operations and process costing systems; budgetary systems – outcomes and processes; design and operation of accounting control systems – responsibility accounting systems, standard costing and flexible budgets, relationships among accounting systems and administrative, social and personal control systems, divisional performance evaluation, transfer pricing.

ACCT5997**Seminar in Research Methodology***Staff Contact: School Office***S1 L3***Prerequisite: Admission to MComHons or BComHons degree courses in Accounting or Information Systems*

The ways researchers identify and investigate problems, with particular emphasis upon the processes of providing information within organizations and to external participants of organizations. Hypotheses, models and theories; consideration of the relationship between research findings and policy-formation; review of some research methods which have been employed in accounting and related disciplines.

ACCT5998**Project Seminar****ACCT5999****Project Report***Staff Contact: School Office***Servicing Subject**

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Engineering Handbook.

ACCT9062**Accounting for Engineers***Staff Contact: School Office***F L1.5**

Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning.

Asian Studies Unit**JAPN5100****Business Japanese A***Staff Contact: Mr K. Teruya***S1 L3**

Aims to develop basic communicative competence in spoken Japanese and to introduce written Japanese. Provides students with basic ability to interact with Japanese in daily life and business situations.

JAPN5101**Business Japanese B***Staff Contact: Mr K. Teruya***S2 L3***Prerequisite: JAPN5100 or equivalent*

Designed to continue on from JAPN5100. Aims to continue the development of basic communicative competence in spoken and written Japanese. Concentrates on the application of language skills in a range of specific business activities.

JAPN5102**Business Japanese C***Staff Contact: Mr K. Teruya***S1 L3***Prerequisite: JAPN5101 or equivalent*

Aims to consolidate and further develop students' knowledge of Japanese in order to achieve intermediate competence in spoken and written Japanese, especially within the context of the business environment.

JAPN5103**Business Japanese D***Staff Contact: Mr K. Teruya***S2 L3***Prerequisite: JAPN5102 or equivalent*

Designed to continue on from JAPN5102 in the acquisition of oral and written language skills focusing around business situations.

JAPN5200**Advanced Japanese A***Staff Contact: Ms H. Masumi - So***S1 L3**

Prerequisite: Three year major in Japanese from recognised University program or Head of Unit's approval
Provides advanced language and communicative skills needed to function in professional and business settings.

JAPN5201**Advanced Japanese B***Staff Contact: Ms H. Masumi - So***S2 L3***Prerequisite: JAPN5200*

Designed to continue on from JAPN5200 in the development of advanced language and communicative skills necessary in professional and business settings.

JAPN5202**Advanced Japanese C***Staff Contact: Ms H. Masumi - So***S1 L3***Prerequisite: JAPN5201 or equivalent*

Aims to further develop skills acquired in Advanced Japanese B. Includes development of skills of public speaking, formal correspondence writing and reading of publications in the business, technical and social science fields.

JAPN5203**Advanced Japanese D***Staff Contact: Ms H. Masumi - So***S2 L3***Prerequisite: JAPN5202 or equivalent*

Continuation and development of specific language skills attained in Advanced Japanese C.

Banking and Finance
FINS5511**Corporate Finance***Staff Contact: School Office***S2 L3***Prerequisites: ACCT5940 and ECON5114*

Essential aspects of financial decision-making in business. Designed to enable the student to usefully employ the following concepts in a business environment: investment decisions under uncertainty; cost of capital structure; mergers and takeovers; and working capital management.

FINS5512**Australian Capital Markets***Staff Contact: School Office***S1 or S2 L3***Prerequisites: ECON5114*

Analysis of the markets for the financial assets including the money, bond, stock and futures markets; the structure of interest rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets.

FINS5513**Security Valuation and Portfolio Selection***Staff Contact: School Office***S1 or S2 L3***Prerequisites: ECON5114 and ECON5227*

The aim of this course is two fold: (i) to introduce students to theoretical building blocks in the theory of finance; and (ii) to illustrate these by means of a combination of tutorial problems and case studies. Topics include: investment decisions under certainty; Investment decisions under uncertainty (the portfolio selection problems); capital asset pricing model and arbitrage pricing theory: rudiments of theory and evidence; fundamentals of bond valuation; introduction of duration and the term structure of interest rates; valuation of equity shares; market efficiency: fads, bubbles, marginales.

FINS5514**Capital Budgeting and Financial Decisions***Staff Contact: School Office***S1 or S2 L3***Prerequisites: FINS5513*

Focus on various aspects of corporate decision making. Topics include: objectives of the corporation. Investment criteria under certainty and uncertainty. Quantitative techniques to assist managerial judgement including: capital budgeting; modelling and management of risk (including decision-tree analysis, diversification, sensitivity analysis and simulation). Capital structure propositions; the impact of taxation and bankruptcy costs; Information asymmetry and signalling approaches; dividend policy and imputation. Particular references to case studies and computer applications.

FINS5515**Issues in Corporate Finance***Staff Contact: School Office***S1 L3***Prerequisites: FINS5514, ACCT5940 and ECON5217*

Specialised topics in corporate finance. Short term and longer term financing techniques: cash and liquidity management; working capital management; leasing; warrants; and project finance. Management compensation schemes and agency problems. Corporate distress and bankruptcy. Mergers and takeovers: regulation; theoretical issues; empirical evidence. Regulatory and theoretical aspects of corporate finance.

FINS5516**International Corporate Finance***Staff Contact: School Office***S1 or S2 L3***Prerequisite: FINS5514*

Management of the financial functions for firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital, working capital management, the role of international banks and their evaluation of financial performance of firms.

FINS5517**Portfolio Analysis and Management***Staff Contact: School Office***S1 or S2 L3***Prerequisite: FINS5513*

Management of equity and fixed interest portfolios using modern market-based methods of risk control. Derivative instruments: forwards; futures; options; swaps; FRA's etc. Equity investments: valuation; diversification; portfolio insurance; program trading; international diversification and hedging; performance measurement. Fixed interest portfolios: term structure; duration; convexity; gap analysis; hedging. Alternative assets.

FINS5530**Financial Institution Management***Staff Contact: School Office***S1 or S2 L3***Prerequisites: FINS5512 and FINS5517*

The application of modern finance theory and financial modeling techniques to financial decision-making and risk management in financial institutions both domestic and international. Topics include: 1. Objectives of financial institutions from the perspective of portfolio, hedging and agency theories; 2. Application of portfolio, arbitrage pricing, option pricing and corporate finance theories, to the management of assets, liabilities, capital structure and off-balance sheet operations of financial institutions; 3. Interest rate risk management and financial future; 4. Liquidity risk management; 5. Loan portfolio management, credit evaluation models, loan pricing and credit rationing; 6. Securities portfolio management; 7. Capital adequacy and prudential regulation and management; 8. International dimensions including exchange rate risk management and country risk assessment.

FINS5531**Risk and Insurance***Staff Contact: School Office***SS L3***Prerequisites: FINS5512, FINS5517 and ECON5217*

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. This course emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risky environments, physical risk and death. Insurance is approached as a natural commercial response to risk. The course deals with inference from insurance data, general insurance, motor insurance, very large risks and life assurance.

FINS5533**Real Estate Finance and Investment***Staff Contact: School Office***SS L3***Prerequisites: FINS5512, FINS5517**Corequisite: FINS5514*

An evaluation of real estate financing, the mechanics of the mortgage market and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include the role of regulation, taxation, government agencies, property trusts and the banking system in promoting real estate activity. An analysis of real estate price and yields, diversification aspects and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

FINS5534**Lending and Liquidity Management***Staff Contact: School Office***SS L3***Prerequisites: FINS5512 and FINS5517*

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

FINS5535**Options, Futures and Risk Management Techniques***Staff Contact: School Office***SS L3***Prerequisites: FINS5512, FINS5517 and ECON5217*

This is an intermediate course of options, futures and the techniques using these contracts to offset some of the risk associated with some given market commitment topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS5575**Research Methods in Finance 1***Staff Contact: School Office***S2 L3***Prerequisite: FINS3715*

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

FINS5576**Business Finance 4A***Staff Contact: School Office***S1 L3***Prerequisite: FINS3715*

This course provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories. The emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding courses as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the course also introduces a relatively new area of financial economics: security market microstructure and the implications for empirical research in finance. Topics include: utility theory, portfolio theory and capital asset pricing models, arbitrage pricing theory, option and futures pricing, intertemporal models in finance, security market micro structure.

FINS5577**Business Finance 4B***Staff Contact: School Office***S2 L3***Prerequisite: FINS5576*

This subject provides an introduction to contemporary theoretical literature relevant for an advanced treatment of the study of investment and financing decisions of firms under alternative assumptions about the institutional environment within which such decisions are made. Emphasis will be given to the corporate form of business. Furthermore, special cases of investment and financing decisions such as mergers, takeovers and leveraged buyouts are focused on. The conceptual basis is such that it allows discussions of ethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter students are encouraged to supplement theoretical discussions with empirical evidence.

FIN55579**Research Methods in Finance 2***Staff Contact: School Office***S1 L3***Prerequisite: FIN55575*

A more advanced course in empirical methodology in finance. General methodological aspects, testing of hypotheses, falsifiability principle. Review of relevant econometric material, applications to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability, volatility estimation.

FIN55594**Thesis***Staff Contact: School Office***FIN55599****Project Report***Staff Contact: School Office*

Economics

Economic History

ECOH5351**International Economy Relations since the Nineteenth Century***Staff Contact: Dr. D. Meredith***S1 HPW3**

International political economy in historical perspective. Topics include: the dominance of Britain in the world economy before 1914 and challenges to Britain's position; impact of the First World War and the 1930s Depression; rise of the United States as an economic power; economic implications of the Cold War; the post-1945 Long Boom and its end; challenges to US supremacy; growing problem of Third World debt; the changing role of west and east Europe in the international economy in the late 20th century.

ECOH5352**The Modern Business Corporation***Staff Contact: A/Prof. S. Nicholas***S2 HPW3**

The origin, history and attributes of the modern business corporation in industrial economies including Australia; growth of the large firm in its external economic, political, social and institutional environment; impact of the modern corporation on the structure of the economy; the changing internal organization of the corporation and the growth of modern management; the history of the multi-national enterprise and an evaluation of home and host-country impacts; business policy in the context of government regulation and trade unions; the economic and social implications of the modern corporation.

ECOH5353**Approaches to Economic and Social History***Staff Contact: A/Prof. S. Nicholas***S1 HPW3****Notes:** Enrolment in course: 2590 or program: 2035 in the MCom

Perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied knowledge gained by students in other economic history courses; allows students to come to grips with important problems of a general nature.

ECOH5354**Special Subject in Economic and Social History 2***Staff Contact: A/Prof. S. Nicholas***S2 L2***Prerequisite: ECOH5367***Notes:** Enrolment in course: 2590 or program: 2035 in the MCom

Further advanced topics in Economic and Social History

ECOH5355**Aspects of Australian Economic Development***Staff Contact: Dr. D. Clark***S2 HPW3**

The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. Economic collapse of the 1890s and readjustment. Changing structure of the Australian economy in the 20th century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination, Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments.

ECOH5357**Comparative Economic History***Staff Contact: A/Prof. S. Nicholas***S2 HPW3**

Major issues in comparative Economic History. Case studies will be drawn from the economic history of some or all of the following areas: Australia, New Zealand, Southern Africa, South America, Asia and Europe. These will be analysed in a historical and theoretical framework with regard to the different roles played by industrialisation, political structures, capital flows, ideology and external forces in the evolution of these economies.

ECON5359**Research Seminar***Staff Contact: A/Prof. S. Nicholas***ECON5360****Thesis***Staff Contact: A/Prof. S. Nicholas***ECON5365****Science, Technology and Economic Development***Staff Contact: A/Prof. I. Inkster*

S1 HPW3

The several functions of science and technology in development, past, present and possible future. Development economics and sociology; case studies, ranging from nineteenth century Japan to China since 1950. The place of technology in contemporary development and the role of international institutions (eg, multinational corporations) in transferrals of scientific and technical knowledge. The 'appropriateness' of introduced technique and the concept of alternative technology and alternative development patterns.

ECON5367**Special Subject in Economic and Social History 1***Staff Contact: A/Prof. S. Nicholas*

S2 L3

Prerequisite: Enrolment in course: 2590 or program: 2035 in the MCom

Further advanced topics in Economics and Social History.

Econometrics**ECON5201****Comparative Forecasting Techniques***Staff Contact: A/Prof. R. Bewley*

S2 HPW3

Prerequisites: Either ECON5232 and ECON5207 or ECON5248

Topics include the following: exponential smoothing, Box-Jenkins techniques, transfer functions, VAR models, combination of forecasts, accuracy of forecasts, spreadsheets and forecasts.

ECON5206**Advanced Econometrics C***Staff Contact: Prof. N. Kakwani*

SS L3

Prerequisites: ECON5215 and ECON5225 and permission of the Head of the Department of Econometrics

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Econometrics unit.

Two topics from the advanced literature of econometric theory and applications. In recent years, these have included; time series modelling, Bayesian methods in econometrics, theory of income distribution, robust regression methods, the advanced theory of index numbers. Content depends on the research interest of staff members and changes regularly.

ECON5207**Elements of Econometrics***Staff Contact: A/Prof. A. Owen*

S1 HPW3

Prerequisite: ECON5227

The simple and multivariate regression models with economic applications emphasizing practical aspects of model building. Extensions of multiple regression models when the classical assumptions break down. Introduction to simultaneous equation models. Quantitative studies of applied econometric themes such as consumptions, demand, investment and production.

ECON5215**Advanced Econometrics A***Staff Contact: Prof. N. Kakwani*

S1 L3

Prerequisite: Permission of the Head of the Department of Econometrics

Two topics from the advanced literature of econometric theory and applications.

ECON5217**Quantitative Analysis A***Staff Contact: Dr. N. Podder*

S2 L3

Matrix algebra with economic applications. Calculus, including constrained and unconstrained optimization. Introduction to linear and non-linear programming.

ECON5225**Advanced Econometrics B***Staff Contact: Prof. N. Kakwani*

S2 L3

Prerequisite: Permission of the Head of the Department of Econometrics

Two topics from the advanced literature of econometric theory and applications.

ECON5227**Quantitative Analysis B***Staff Contact: Prof. N. Kakwani*

S1 L3

Probability theory and sampling distributions including normal, t, chi-square and F distributions. Multiple regression: estimation and hypothesis testing. The Gauss-Markov Theorem. Economic applications of multiple regression emphasizing essential practical aspects of model building.

ECON5232**Linear Economics***Staff Contact: Dr. L. Fisher*

S1 HPW3

Prerequisite: ECON5217

Elements of set theory. Vector spaces. Classical optimization in economics. Linear programming theory and solution algorithm. The dual problem; applications of linear programming in economics; efficient production and valuation of resources. Input-output analysis. Introduction to the theory of games.

ECON5233**Operations Research***Staff Contact: Dr. C. Alaouze*

S1 L3

Prerequisite: ECON5217

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Linear programming, quadratic programming, and dynamic programming with applications to transportation, inventory, portfolio selection and other fields related to economics. In addition, students are required to undertake a case study requiring data collection and analysis.

ECON5235**Advanced Mathematical Economics A***Staff Contact: Prof. M. Kemp*

S1 L3

Prerequisite: ECON5274

Value theory and general equilibrium analysis.

ECON5237**Econometric Methods A***Staff Contact: Dr. E. Sowe*

S1 HPW4

Prerequisite: ECON5227

A coherent theoretical development of multiple regression analysis. Multivariate normal distribution. Some asymptotic distribution theory. Least squares and maximum likelihood estimation. Interval prediction. Restricted least squares and tests of exact linear restrictions on parameters. Basic approaches to hypothesis testing in non-nested models. Theoretical aspects of problems with data.

ECON5240**Applied Econometrics A***Staff Contact: A/Prof. R. Bewley*

S1 L3

Prerequisite: ECON5207

A modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteroskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON5241**Applied Econometrics B***Staff Contact: A/Prof. R. Bewley*

S2 L3

Prerequisite: ECON5240

An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studies. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic context.

ECON5242**Economic Optimization and Dynamics***Staff Contact: Dr L. Fisher*

S2 HPW3

Prerequisite: ECON5232 or equivalent

Non-Linear programming problems existence and characterization of solutions. Economic applications to welfare maximization and constrained production. Descriptive growth models: dynamic Leontief models, and Von Neumann model of expanding economy. Differential equations. Optimal control theory; applications to optimal growth problems.

ECON5245**Advanced Mathematical Economics B***Staff Contact: Prof. M. Kemp*

S2 L3

Prerequisite: ECON5235 or equivalent

Two advanced topics in mathematical economics.

ECON5247**Econometric Methods B***Staff Contact: Prof. N. Kakwani*

S2 L3

Prerequisite: ECON5237 or equivalent

A theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations from the literature.

ECON5248**Business Econometrics and Forecasting***Staff Contact: A/Prof. R. Bewley*

S2 L3

Prerequisite: ECON5227 or equivalent

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis (Box-Jenkins) methods. Long-term forecasting with S-shaped growth curves and trend analysis.

ECON5249**Applied Economic Statistics***Staff Contact: A/Prof. R. Bewley*

S1 L3

Prerequisite: ECON5227 or equivalent

Applied multivariate analysis to examine the techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

ECON5256**Operations Research in Economics***Staff Contact: Dr. C. Alaouze*

S2 L3

Prerequisites: ECON5227, ECON5114 and ECON5125 or equivalents

Operations research methods applied to the analysis of problems involving decision making in economics and related disciplines. Emphasis is on decision making within stochastic, dynamic systems, using such methods as computer simulation and dynamic programming separately and in combination. Applications to such topics as inventory control, natural resources management and other fields related to commerce.

ECON5274**Mathematical Economics A***Staff Contact: Dr. L. Fisher*

S1 L3

Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

ECON5284**Mathematical Economics B***Staff Contact: Dr. L. Fisher*

S2 L3

Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents

Uncertainty in Economics.

ECON5285**Seminar in Advanced Econometrics***Staff Contact: A/Prof. R. Bewley*

Topics to be arranged.

ECON5295**Advanced Mathematical Economics C***Staff Contact: Prof. M. Kemp*

SS L3

Prerequisites: ECON5235 and ECON5245 or equivalents, and permission of the Head of the Department of Econometrics

Selected advanced topics in mathematical economics. In recent years, these topics have included: general equilibrium analysis, capital theory, theories of economic growth, advanced control theory. The subject content depends on the research interests of staff members and changes regularly.

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Mathematical Economics unit.

ECON5297**Thesis***Staff Contact: Prof. N. Kakwani***ECON5298****Econometrics Research Seminar***Staff Contact: A/Prof. R. Bewley*

Students enrolled in ECON5299 are required to present a seminar on their research topic.

ECON5299**Project Report***Staff Contact: Prof. N. Kakwani***Economics****ECON5104****International Economics***Staff Contact: Dr. G. Fishburn*

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Basic theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

ECON5105**Seminar in Advanced Economic Analysis***Staff Contact: Dr. R. Conlon*

SS L3

Prerequisites: Approval from Head of School

Seminars will consider recent developments in a number of areas, such as social choice, rational expectations, capital theory, and the theory of the firm. Students are required to present papers on these topics.

ECON5106**Economics of Labour Markets***Staff Contact: Dr T. Stegman.*

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Traditional models of labour supply; participation and hours of work, immigration. Provision of training and skills, human capital theory. The theory of screening, specific and general skills models. Demand for labour, marginal productivity theory, labour hoarding, quit rates and turnover. Internal labour markets. The theory of wage differentials and the structure of earnings. Labour market segmentation. Trade unions and theories of bargaining.

ECON5107**Development Economics A***Staff Contact: Dr. J. Lodewijks*

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Characteristics of economic growth and development, role of capital accumulation, labour, technology and natural resources. Application of growth models to development issues. Role of industrialisation, structural change and development strategies in promoting economic growth. Income inequality and economic welfare.

ECON5108**Public Finance***Staff Contact: Prof. J. Piggot*

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Public expenditure and taxation, budgetary policy and federal-state financial relations; partial and general equilibrium analysis of taxation; incidence and resource allocation effects of income taxes, wealth taxes and outlay taxes.

ECON5109

Project Report Economics

Staff Contact: Dr. R. Conlon

Compulsory requirement for students who are not enrolled in the thesis program in the MCom(Hons) program in the Department of Economics. Students should obtain copies of the statement (giving details of the requirements) from the Department of Economics prior to the end of the year preceding the year in which they intend to enrol for the Report.

ECON5110

Development Economics B

Staff Contact: Mr. A. Lo

S2 HPW3

Prerequisite: ECON5107 or equivalent

Major characteristics of the international economy and their impact on strategies for economic development. Trade and investment policies for developing nations; roles of the United States, Japan and Western Europe: recent contributions of the newly industrialising economies in East Asia. The international debt problem and the role of GATT and the World Bank. Foreign aid. Growth-oriented adjustment policies for developing nations, including international co-ordination and the role of the IMF. Benefits and costs of economic integration.

ECON5111

Topics In Economic Development

Staff Contact: Dr. J. Lodewijks

S1 or S2 L3

Prerequisites: ECON5107 and ECON5110 or equivalents

Topics of current research in economic development with special reference to the developing economies in Asia. The subject is intended primarily for students who are enrolled in economics with specialisation in development economics.

ECON5112

Asian Development Studies A

Staff Contact: Dr. C. Suh

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Principal economic characteristics of the newly industrialising economies of East Asia: South Korea, Taiwan, and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON5113

Asian Development Studies B

Staff Contact: Dr. C. Suh

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to the formation of customs

unions and free trade areas, and their application to ASEAN.

ECON5114

Economics A

Staff Contact: Dr. C. Freedman

S1 HPW3

Microeconomic theory and applications including consumer behaviour and the theory of demand; costs, production and the theory of the firm price determination under competition, monopolistic and oligopolistic markets; investment and technology; wages, and the distribution of income; welfare, economic efficiency and public policy.

ECON5115

Natural Resource Economics

Staff Contact: Dr. G. Waugh.

S1 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Note: Excluded ECON5144.

An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

ECON5116

Environmental Economics

Staff Contact: Dr. G. Waugh.

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

Note: Excluded ECON5144.

Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility; environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

ECON5124

Public Sector Economics

Staff Contact: Dr. T. Truong

S1 L3

Prerequisites: ECON5114 and ECON5125 or equivalents

The theory of public economic activity. Government objectives and the social welfare function. Equity and efficiency criteria. Public goods and externalities. The theory of public sector pricing and its applications. Techniques of investment appraisal, cost-benefit analysis and related issues. The application of cost-benefit analysis to transport, urban and other problems. Analysis of transfer policy.

**ECON5125
Economics B**

Staff Contact: Dr. M. Monadjemi
S2 HPW3

Prerequisites: ECON5114 or equivalent

Overview of the macroeconomy; determination of aggregate income, interest rate and employment in closed and open economies; theories of inflation; inflation and unemployment policy; monetarist and Keynesian controversies.

**ECON5126
Economics of Trade Practices, Regulation and Competition Policy**

Staff Contact: Dr. R. Conlon
SS L3

Prerequisites: ECON5154 or equivalent

Concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents, and trademarks, multi-nationals, international cartels.

**ECON5134
International Trade**

Staff Contact: Prof. M. Kemp
SS L3

Prerequisites: ECON5155 and ECON5104 or equivalents

Pure theory of international trade and factor movements and of international aid. Analysis of protection by means tariffs and other devices. Theoretical aspects of customs unions. Emphasis on formal general equilibrium theory.

**ECON5143
Monetary Theory and Policy**

Staff Contact: Dr. F. Liu
SS L3

Prerequisites: ECON5114 and ECON5125 or equivalents

Classical quantity theory; Keynesian theories of demand for money. Theory of portfolio equilibrium; supply of money and credit; monetarist and Keynesian views of money in economic growth models; monetary policy in an open economy.

**ECON5144
Resource Economics**

Staff Contact: Dr. G. Waugh
S2 L3

Prerequisites: ECON5114 and ECON5125 or equivalents

Classification of renewable and non-renewable resources; reserves, resources and resource base; the concept and measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes; uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield concepts. Policy issues, with particular reference to Australia's role in the international economy.

**ECON5145
Contemporary Economic Issues**

Staff Contact: Dr. P. Kriesler
SS L3

Prerequisites: ECON5154 and ECON5174 or equivalents

Seminars on contemporary economic issues.

**ECON5153
International Finance**

Staff Contact: A/Prof. G. Kingdon
S2 L3

Prerequisites: ECON5114 and ECON5125 or equivalents

Foreign exchange market and stability conditions; classical and Keynesian theories of balance of payments adjustments; modern monetary and non-traded goods approaches to the analysis of exchange rate changes; exchange rate systems and optimum currency areas; policies for external and internal balance; international monetary systems.

**ECON5154
Microeconomic Analysis 1**

Staff Contact: Prof. J. Pigott
S1 HPW3

Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School

Consumer theory: utility maximisation, duality, household production theory, revealed preference, measuring welfare changes, choice under uncertainty. Production theory: profit maximisation, cost minimisation, factor demands. Market structure: competition, monopoly, oligopoly, monopolistic competition. Markets in general equilibrium: competition, the two-sector model, welfare economics.

**ECON5155
Microeconomic Analysis 2**

Staff Contact: Dr. T. Truong
S2 HPW3

Prerequisite: ECON5154 or equivalent

Advanced topics in microeconomics. These may include: existence and uniqueness of competitive equilibrium, the welfare theorems, incomplete markets, games with complete information, games with incomplete information, market equilibria with asymmetric information (adverse selection and moral hazard), principal-agent models and mechanism design.

**ECON5157
Seminar in International Economics**

Staff Contact: Dr. R. Conlon
SS

Prerequisites: ECON5134 and ECON5153 either as a prerequisite or corequisite

Seminars in applied international economic topics.

**ECON5163
Microeconomic Policy**

Staff Contact: Mr. R. Chapman
S1 HPW3

Prerequisites: ECON5114 and ECON5125

Contemporary issues in Australian microeconomic policy. Topics include the implications of market structure for economic efficiency and income distribution and the role of competition policy in a global environment; the design of

regulatory policy; the effect of tariffs and other trade barriers on economic welfare and the use of trade and industry policy to foster structural change in the economy; public sector investment and pricing decisions; privatization of public enterprises; environmental policy and sustainable development.

ECON5164

Economic Methodology

Staff Contact: Dr. P. Kriesler

S2 HPW3

Prerequisites: ECON5114 and ECON5125 or equivalents

The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

ECON5173

Macroeconomic Policy

Staff Contact: Dr. B. Rao

S2 HPW3

Prerequisites: ECON5114 and ECON5125

A theoretical background to, and discussion of, current issues of Macroeconomic Policy. Issues include economic growth and fluctuations, balance of payments problems and foreign debt, fiscal policy and monetary and exchange rate policies, incomes policy, and inflation and unemployment.

ECON5174

Macroeconomics Analysis 1

Staff Contact: A/Prof. G. Kingston

S1 HPW3

Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School

The structure of macroeconomic models, growth theory and capital accumulation, the structure of short run classical and Keynesian models, equilibrium and disequilibrium models of the business cycle, open economy models, fiscal policy and deficits. Monetary policy and stabilization theory.

ECON5184

Macroeconomics Analysis 2

Staff Contact: Prof. R. Milbourne

S2 HPW3

Prerequisite: ECON5174 or equivalent

Consumption and investment theories including models of optimisation, overlapping generations models with money, real business cycle models, equilibrium asset pricing, multiplicity of equilibria and bubbles. Recent topics in contracting and market imperfections and the role of policy.

ECON5197

Project Report

Staff Contact: Dr. R. Conlon

ECON5198

Economics Research Seminar

Staff Contact: Dr. R. Conlon

ECON5199

Thesis

Staff Contact: Dr. R. Conlon

Hospitality Management (School of Marketing)

HOSP5901

Hospitality Accounting and Financial Control

Staff Contact: School Office

S1 L3

Measuring qualitative factors of a hospitality business; fixed, variable and mixed costs; the allocation of costs to revenue centres cost - volume - profit relationships; flexible budgeting and variance analysis; forecasting sales; cash budgeting; pricing and costing issues for food and beverage and rooms; internal controls and responsibility accounting; hotel and motel valuation processes; financial statement analysis; capital budgeting; yield management; feasibility studies.

HOSP5902

Human Resource Management in the Hospitality Industry

Staff Contact: School Office

S* L3

Notes: "Summer Session

Design of effective hospitality organizations; search for flexibility. Developing a corporate culture; team building; group dynamics; communication; leadership; training strategies; award structures; enterprise bargaining; self directed work; managing and leading by values; implications for change. Management in the hospitality industry.

HOSP5903

Hospitality Industry Service Delivery Systems and Quality Assurance

Staff Contact: School Office

S* L3

Notes: "Summer Session

Developing an understanding of service delivery process in the hospitality industry and the application of total quality management; reviewing and evaluating service delivering systems in rooms; food and beverage divisions; suburban hotels, clubs, public venues, hospitals, industrial and commercial catering, fast food restaurants and casinos; introducing and implementing service delivery process improvement strategies.

HOSP5904

Hospitality Law

Staff Contact: School Office

S2 L3

National and international laws relating to tourism, hotel management contracts, negotiation, arbitration and dispute

resolution. Hotel development applications and environmental constraints, consumer rights including representative actions. Risk management issues governing the sale and supply of hospitality services at national and state levels.

HOSP5905

Hospitality Physical Fabric

Staff Contact: School Office

S2 L3

Understanding workflows in a hotel as a prerequisite to good design and layout fitout; government and local council requirements, preparing feasibility studies, property refurbishment issues.

HOSP5906

Communication Strategy

Staff Contact: School Office

S2 L3

This subject will consist of three theory lectures on basic communication strategy and 10 seminars applying this knowledge to 10 key segments of the hospitality industry.

HOSP5999

Research Project in Hospitality Management

Staff Contact: School Office

SS

Prerequisite: Approval of Head of School

Students enrolled in this subject must present a written assignment of between 6,000 to 8,000 words within one semester of enrolment. The topic is to be selected by the student and approved by the Head of school or nominee and should normally combine theory and practice within a hospitality environment. Students are expected to pay particular attention to matters of presentation and include a bibliography, acknowledgement of all source material and abstract.

Information Systems

INFS5848

Information Systems Project Management

Staff Contact: School Office

S2 L2 T1

Prerequisite: INFS5988

An introduction to the central concepts and issues of project management and the practical benefits of project planning and management together with resource management. Practical sessions in project planning and the use of a computer based management tool. Additional topics include customer focus, lifecycle customization, work packages, progress monitoring, risk evaluation, quality management, vision and change control, people skills, and training.

INFS5905

Information Systems Auditing

Staff Contact: School Office

S1 L3 LAB1

Prerequisite: ACCT5908 and INFS5989 or with the approval of the Head of the School of Information Systems

Management of information systems audit and the evaluation of IT management. Analysis and review of internal controls in contemporary computer installations and applications. Use of basic and advanced information systems audit techniques and methodologies, including audit software, integrated test facility, and concurrent auditing techniques. Technology audit reviews of the audit requirements for such technologies as LANs, EDI, and expert systems. Legal and professional requirements, and computer abuse/fraud auditing. Review of future IS audit techniques, methodologies, research and social implications.

INFS5925

Object-Oriented Information Systems

Staff Contact: School Office

S2 L2 T1

Prerequisite: INFS5989

System development methodologies based on the object-oriented approach. Techniques of analysis and design (concepts and notation). Information systems implementation using at least one specific object-oriented language; and including concepts of objects, classes, abstract data types, inheritance, polymorphism, dynamic binding and software reusability.

INFS5926

Advanced Data Management

Staff Contact: School Office

S1 L3

Prerequisites: INFS5989 and INFS5992 or equivalent

The principle and practice of data administration in a large organisation. Design, redesign and tuning of database. Distributed databases and database management systems. Reliability, security and integrity of the database.

INFS5927

Knowledge Based Information Systems

Staff Contact: School Office

S2 L3 LAB1

Prerequisite: INFS5991 or equivalent

Knowledge acquisition and representation methods, including knowledge engineering as applied to knowledge-based systems. Inferential mechanisms, artificial intelligence hardware (KBS) and software applicable to knowledge based information systems. Evaluation, with project work, of (KBS) tools and techniques in specified problem domains.

INFS5928

Managing Software Development

Staff Contact: School Office

S1 L2 T1

Prerequisite: INFS5989 or equivalent

Software engineering management and measurement of complex systems, software development maturity, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software productivity models.

INFS5953

Advanced Systems Management

Staff Contact: School Office

S2 L2 T1

Prerequisites: INFS5988 or equivalent

Information systems and the organization, strategic planning for information systems, information needs for decision support purposes, organization of the data processing and information systems functions, the role of senior management in information systems administration. Project management techniques, project estimation, project control, EDP audit, security, implications of privacy legislation, socio-technical issues. Data as a corporate resource, the implications of centralised and decentralised data management policies. Selection of computing equipment and associated software, turnkey systems, contract negotiation.

INFS5957

Information and Decision Technologies

Staff Contact: School Office

S1 L3

The role of information and models in managerial decision making and prediction. The role of information systems in decision making. Assessing the value of information systems and the contribution of information in decision making under uncertainty. The role of information in managerial prediction and forecasting. The development of computer based models to support tactical management.

INFS5983

Information Systems and Telecommunications

Staff Contact: School Office

S2 HPW3

Prerequisite: INFS5989 or equivalent

Data communication networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, open distributed processing and design of information systems which include data communications.

INFS5984

Information Systems Security

Staff Contact: School Office

S1 L3 LAB1

Prerequisite: INFS5989 and INFS5992

A review of concepts, theory, methodologies and techniques discussed in IS security literature and current practice. Information systems security management, risk analysis and management, physical and logical security, database and telecommunications security, continuity planning, computer abuse, as well as legal and social issues are examined. Students will undertake case studies exercises using the University's computing facilities and laboratories to provide them with a better understanding

INFS5986

Research Topics in Information Systems 1

Staff Contact: School Office

S1 L3

Prerequisite: Entry approval by the Head of the School of Information Systems

The development of science. Alternative social science research methodologies - case study, normative, laboratory, field studies and field tests. The research process. Judgement in research. Statistical analysis of research data and interpretation of results. Writing the research report.

INFS5987

Research Topics in Information Systems 2

Staff Contact: School Office

S2 L3

Prerequisite: Entry approval by the Head of the School of Information Systems

A detailed study of current information systems research in the fields of decision support systems, information systems administration and distributed systems.

INFS5988

Information Systems A

Staff Contact: School Office

S1 L2 T1

Introduction and overview of computer based information systems and their effect on people in general, management and organizations. Practical experience with writing a small system and an analysis of the way information systems are used in various parts of the organization. An introduction to the manner in which organizational information system assists in the decision making and control.

INFS5989

Information Systems B

Staff Contact: School Office

S2 L3

Prerequisites: INFS5988 and INFS5992 or equivalent

An understanding of the role and expectations of a systems analyst in the context of the organizational environment, exploring and using the tools and techniques available to the systems designer, expanding and building on the framework of analysis and design acquired from the other subjects and student experiences.

INFS5991

Decision Support Systems

Staff Contact: School Office

S1 L2 LAB1

Prerequisite: INFS5989 or equivalent

Information used for decision making and the application of information technology to assist or support the decision making process. Topics include decision making models, the impact of different management styles, the use of decision tools and the development of decision support systems including issues of model management and interface design. Practical examples of decision support systems are examined as are executive information systems and computer mediated communications within an organization.

INFS5992

Data Management

Staff Contact: School Office

S1 L3

A review of data management principles including both simple and complex file designs, and the concept of database management systems. Alternative database management system architectures, including network hierarchical and relational approaches. Database query systems, including relational algebra. Case studies and assignments embodying these principles.

INFS5993**Special Topic In Information Systems***Staff Contact: School Office*

S1 or S2 L3

Prerequisites: INFS5997 and INFS5987

A specially assigned project, program or set of readings relating to information systems research.

INFS5994**Thesis***Staff Contact: School Office***INFS5998****Project Seminar***Staff Contact: School Office***INFS5999****Project Report***Staff Contact: School Office*

Industrial Relations and Organizational Behaviour

IROB5701**Industrial Relations A***Staff Contact: Dr. M. Hess*

S1 L3

Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialization and change; origins and operations of industrial tribunals at the national and state levels; their instrumentalities; nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; national wage policy.

IROB5702**Industrial Relations B***Staff Contact: Mr. C. Leggett*

S2 L3

Prerequisite: IROB5701

The development of industrial relations in several advanced industrial and/or newly industrialising countries; theories of convergence, divergence, late development and changes in the world division of labour; characteristics of employer organizations, unions and the state in these societies; determinants of industrial relations arrangements and processes; the efficacy of these structures and processes; the strategies and industrial relations practices of multi-national corporations; supra-national attempts at industrial regulation with special reference to the ILO.

IROB5703**Wage Determination***Staff Contact: Prof. D. Plowman*

S2 L3

Prerequisite: IROB5701

Wage theory; economic and normative forces in wage determination; principles and criteria of wage

determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

IROB5704**Workplace Organization and Employment***Staff Contact: Mr. D. Morgan*

SS L3

Prerequisites: IROB5701 or IROB5901 or equivalent

Theoretical aspects of workplace relations; workplace diversity and change; modes of management control and employee participation; work design and workplace flexibility; forms of employee resistance and variations in trust relations; occupational versus corporate commitment in different organizational settings; international comparisons of workplace relations; the role of the state in shaping workplace relations; workplace relations and organizational efficiency.

IROB5705**Employment Policy and Practice A***Staff Contact: Dr. R. Kramer*

S1 L3

Prerequisites: IROB5701 or IROB5901 or equivalent

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues; occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

IROB5706**Employment Policy and Practice B***Staff Contact: Dr. C. Wright*

S2 L3

Prerequisites: IROB5701 OR IROB5901 or equivalent

Examination of the theory, law, award provisions, organizational policy and practice of at least two of the following; affirmative action and equal employment; workers' compensation; grievance procedures; man-power and human resource policy; training and skill formation.

IROB5711**Employment and Industrial Law***Staff Contact: School Office*

SS L3

Prerequisites: IROB5701 or equivalent

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade union law. Industrial law powers of governments. The Commonwealth and New South Wales conciliation and arbitration systems. Awards. Penal sanctions for industrial law. Industrial torts. Topics and issues of importance in the employment and industrial law field.

IROB5712**Industrial Relations Processes***Staff Contact: School Office*

SS L3

Prerequisites: IROB5701 or equivalent

Evaluation and acquisition of skills utilized by industrial relations practitioners. Content and character of industrial awards and agreements; preparation of logs of claim; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources of wage, employment,

productivity and other material important in industrial relations practice; conciliation and arbitration procedures.

IROB5713

Public Policy and Employment

Staff Contact: A/Prof. B. Dabscheck

SS L3

Prerequisites: IROB5701 or equivalent

The formulation and implementation of public policy impacting upon industrial relations and employment. Theories of the state; public policy models. Current policy issues and options. The interaction between tribunals, parties and public policy evaluation of policy process in Australian and comparative terms. Case studies.

IROB5714

Social Aspects of Work and Employment Relations

Staff Contact: School Office

SS L3

Prerequisites or Corequisites: IROB5701 or IROB5901 or IROB5906 or equivalent

Micro-sociological elements of discrimination in hiring and promotion at work; gender inequality, equal employment opportunity and affirmative action; types of manager and management control systems; organizational flexibility and productivity; relations between corporate level strategy and workplace practices skill formation and consequences of variations in skill development; the relationship between class and work relations; theoretical perspectives on trade unionism; the application of theory to understanding changes in unionism in industrial societies; late capitalism and the relevance of trade unionism.

IROB5715

Wages and Incomes Policy

Staff Contact: A/Prof. B. Dabscheck

SS L3

Prerequisites: ECON5125 or IROB5701 or equivalent

Relationships between movements in wage and salary income to desired economic objectives. Formulation and administration of wages and incomes policies and the role of trade unions, employers and government institutions. Overseas experience; implications for Australian practices, institutions and policies. Evolution of wage concepts and standards. Wage structure, relativities and differentials. Trade union pushfulness and product pricing decisions. Earnings draft. Principles or criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

IROB5716

Industrial Relations Research Methodology

Staff Contact: School Office

SS L3

Prerequisites: IROB5701 or equivalent

Principles procedures, techniques and data sources used for research in industrial relations.

IROB5718

Australian Labour History

Staff Contact: Dr. B. Ellem

SS L3

Prerequisites: IROB5701 or equivalent

The origins and development of the labour movement in Australia. Covers topics such as: Colonial Unionism Unions; Political Parties Unions; the Arbitration systems genesis and the development of the ACTU and other peak councils; White Collar unions; Unions and the State; and Unions and the Accord.

IROB5719

Industrial Relations History

Staff Contact: Dr. M. Hess

SS L3

Prerequisites: IROB5701 or equivalent

An examination of history of employment relations, its regulation and the tensions associated with employment control. Pre-arbitral employment. The genesis and evolution of compulsory arbitration. The metamorphosis of institutional arrangements. The evolution of work practices and shop floor relations. Development of peak union and employer bodies.

IROB5720

Industrial Relations in Developing Countries in the Asia Pacific Region

Staff Contact: School Office

S1 or S2 L3

Prerequisites: IROB5702 or equivalent

This subject explores the relationship between development and industrial relations in a number of developing countries, such as Malaysia, Indonesia, the Philippines and Papua New Guinea. Among other things, it focuses on pre-entry and post-entry workforce, socialization, the origins and struggles of labour movements, the quality of workforce compliance with government development strategies and employer demands. Comparisons are made with other countries - the region at different stages of development.

IROB5731

Special Topic in Industrial Relations A

Staff Contact: School Office

S1 L3

Prerequisite: Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5732

Special Topic in Industrial Relations B

Staff Contact: School Office : School Office :

S2 L3

Prerequisite: Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5733

Advanced Seminar in Industrial Relations A

Staff Contact: School Office

S2 L3

Prerequisite: Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

IROB5734**Advanced Seminar in Industrial Relations B***Staff Contact: School Office*

S2 L3

Prerequisite: Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

IROB5737**Industrial Relations Research Seminar***Staff Contact: School Office***IROB5750****Project Report (Industrial Relations)***Staff Contact: School Office***IROB5751****Thesis (Industrial Relations)***Staff Contact: School Office***IROB5901****Organizational Behaviour A***Staff Contact: Dr. J. Mathews*

SS L3

Notes: Excluded IROB5906, PSYC7100.

This subject seeks to explain human behaviour within organizations. It draws upon a range of disciplines, but with particular reliance on behavioural sciences of psychology and social psychology and their derived disciplines. Its foci are the individual, the group, and the behavioural processes of organization integration, change and development. Topics covered include personality, perception, attitudes and values, motivation, learning, interpersonal behaviour (and skills), group dynamics, leadership and teamwork, decision - making, power and control, and the behavioural implications of change and development. Wherever appropriate, case examples from Australia will be used. Organization, administrative and management theories and constructs serve as integrating and explanatory frameworks for the subject.

IROB5902**Organizational Behaviour B***Staff Contact: Mr. C. Leggett*

S2 L3

Prerequisite: IROB5901

This subject aims to complement Organizational Behaviour A with a macrolevel analysis of organizations and the behaviour of individuals and groups within them. Although Organizational Behaviour B draws upon several disciplines, its orientation is primarily, but not exclusively, towards sociological perspectives. As such it focuses on structures, processes and functions. Topics covered include the following: the rationalization of work in organizations; organization design, goals and effectiveness; organizational learning; technology and technological change; structure and communications; the dynamics of organizational growth, change and decline; and the role played by organizations in specific sectors and in society as a whole.

IROB5903**Organizational Change and Development***Staff Contact: Dr. T. Donovan*

SS L3

Prerequisites: IROB5901 or IROB5906, or ACCT5956 or equivalent

The theory and practice of change in organizations with special attention to applied behavioural science methods for achieving sustained improvement in performance at the individual, group and system levels. Methods and topics examined include diagnostic approaches, organizational culture and change, action research, organizational learning, strategic planning for change, organizational transitions, structural redesign, teambuilding, skills of change agent intervention.

IROB5904**Corporate Managerial and Union Strategy***Staff Contact: Mr. C. Leggett*

SS L3

Prerequisites: IROB5901 or equivalent

Understanding how strategies use their competing, conflicting and complementary objectives and interests to influence and organise labour, information, operations and change. The interface between environment and strategy development will be examined as well as strategy choice, implementation and errors in implementation. The nature of strategy will entail analysing decision-making processes focus of power. Analysis will also include economic adaptability, structural change, efficiency and product management organization.

IROB5905**Organizational Analysis***Staff Contact: Dr. A. Bordow*

SS L3

Prerequisites: IROB5901 or equivalent

Analysis of organizational attributes and processes such as centralization, complexity and uncertainty interdependence will be the focus. Students will participate in a case study analysis in order to appreciate the application of various organizational theory perspectives. Level of analysis will be both micro and macro. The research process and its various phases and strategies will be examined and demonstrated.

IROB5906**Human Resource Management A***Staff Contact: Ms. L. Taksa*

SS L3

Note: Excluded IROB5901.

Theories of organizational behaviour and management will be examined in order to locate Human Resource Management in historical, conceptual and practical contexts. Changing factors that shape the organization of work, worker and managerial responses and action will be considered with specific focus on their relationship to power, conflict, control, motivation, group interaction and culture. The role of Human Resource Management in the implementation of organizational change will be included.

IROB5907**Human Resource Management B***Staff Contact: Dr. R. Kumar***SS L3***Prerequisites:* IROB5906 or IROB5701 or IROB5901 or equivalent

Theoretical foundations of Human Resource Management; power and authority of HRM function. Examination of policies and strategies developed by employers to organise and reward their employees. Values underlying such policies; controversies surrounding their development and implementation; the way in which organizational dynamics influence their operation. The interface between HRM policies and the regulatory, social and organizational contexts; the operation of HRM policies in different business sectors and countries.

IROB5908**Strategic Human Resource Management***Staff Contact: School Office***S2 L3***Prerequisites:* IROB5907

This subject deals with the integration of human resource management and corporate strategy and examines the way employment policies can create alignment between the internal and external environments of the organization. It specifically examines the formulation, selection and implementation of human resource strategies, and deals with issues such as performance appraisal, competency development, corporate acculturation and management of corporate and cultural change. In addition, it analyses and evaluates competing human resource management packages and the issue of cultural and national transferability of human resource policies.

IROB5911**New Technology and Employment***Staff Contact: Dr. J. Mathews***SS L3***Prerequisites or Corequisite:* IROB5701 or IROB5901 or equivalent

The characteristics and diffusion of new technology. Ideologies associated with technological change. The role of the state in regulating the impact of new technology. Education and training for the information society. Managing new technology in a variety of organizational settings. new technology in relation to work design, skills and the work environment. Stress and job satisfaction in relation to new technology. Emerging forms of work organization and authority associated with flexible specialization and the paperless office. Union strategy and effectiveness in regulating technological change. New technology as a critical factor shaping a new type of society.

IROB5912**Comparative Organizational Analysis***Staff Contact: Dr. J. Mathews***S1 L3***Prerequisites:* IROB5901 or equivalent

Organizational studies in one or a number of countries relevant to the interrelationship of employment, productivity and management strategies and their influence in Australia. Organizational concepts and concerns; adoption to change; organizational dynamism; corporate balance of

skills; skill formation and work organization. Processes and barriers to transfer of technocultures.

IROB5913**Organizational Power and Politics***Staff Contact: Dr. A. Bordow***SS L3***Prerequisites:* IROB5901 or equivalent

Understanding power and political strategies, structures, organizational relationships and action in public and private sector organizations. Specific focus will include political models of organizations, sources of organizational power and conflict, control over decision-making and discretion of tactics, symbols, language and the mobilization and perpetration of power. Ethics, rights and representation of individual interests and values will be explored.

IROB5914**Organizational Communications***Staff Contact: Dr. A. Bordow***SS L3***Prerequisites:* IROB5901 or equivalent

Review of contemporary scholarship and assessment of the current status of the field; critical appraisal of the functionalist and interpretivist schools of thought; development of new methodologies for researching and consulting; analysis of a communication problem in an existing organization; bringing about change. All students will carry out a field investigation and use new communications technology as part of their course work.

IROB5915**Human Potentialities***Staff Contact: Dr. T. Donovan***SS L3***Prerequisite or corequisite:* IROB5901 or equivalent

Development of core skills in identifying and realising human potentialities, enabling participants to formulate and experiment with strategies for personal development attuned to their own talents and opportunities. Issues include dominance and assertion; management of stress; the nature and dynamics of awareness; creativity and skill; peak experiences and flow experience; approaches to self realization, including gestalt, analytic approaches, biofeedback and guided imagery.

IROB5916**Human Resource Policy***Staff Contact: School Office***SS L3***Prerequisites:* IROB5701 or IROB5901 or equivalent**Note:** Not offered 1993.

Origins, evolution and operation of Australian manpower policies, compared and contrasted with policies overseas. Issues in the development and deployment of human resources, including; human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning at the enterprise and national level and labour market discrimination.

IROB5917**Japanese Employment and Productivity***Staff Contact: Prof. D. Plowman***SS L3***Prerequisites:* IROB5701 or IROB5901 or equivalent

Japanese organizational studies relevant to the inter-relationship of employment and productivity and their influence in Australia. Key issues discussed include adaptation to change, organizational concepts and concerns, contributions to dynamic comparative advantage, skill formation and work organization, organizational participation and learning and the processes and barriers to the trans technocultures.

IROB5918**New Horizons in Organizational Behaviour***Staff Contact: Dr. T. Donovan***SS L3***Prerequisite:* IROB5902 or IROB5915**Notes:** This subject may not be offered each year.

An understanding of organisations derived from recent depth psychology and cognitive processes. Topics include: psychoanalytic and Jungian perspectives on organizational behaviour; the social psychology of organising and deciding; the contemporary critique of rationality; modernity and postmodernity; new concepts of order, cognition and organisation, including autopoiesis, chaos theory and catastrophe theory; emergent concepts of action learning and managerial roles in a new cultural milieu.

IROB5931**Special Topic in Organizational Behaviour***Staff Contact: School Office***SS L3***Prerequisites:* Approval by Head of School

This subject is available only to final-year students specializing in organizational behaviour, who have a distinguished record and who wish to carry out specific investigation or project. Approval from the co-ordinator of the program must be obtained prior to enrolling in this subject. However, before approaching the co-ordinator for approval, a student must have discussed his or her proposal with a member of staff who might be expected to supervise the project.

IROB5932**Advanced Seminar in Organizational Behaviour A***Staff Contact: School Office***SS L3***Prerequisites:* IROB5932**Note:** Available to MCom(Hons) students only.

Advanced topics chosen each year from recent developments in theories of organizational behaviour.

IROB5933**Advanced Seminar in Organizational Behaviour B***Staff Contact: School Office***S2 L3***Prerequisites:* IROB5932**Note:** Available to MCom(Hons) students only.

Recent advances in organization theory; development of increased personal maturity and interpersonal skills; small group theory and its application to work groups; strategies for the management of organizational change, including

conflict management, intergroup co-ordination and organizational design; sociotechnical systems theory. Advanced topics chosen from recent developments in theories of organizational behaviour.

IROB5950**Project Report (Organizational Behaviour)***Staff Contact: School Office***IROB5951****Thesis (Organizational Behaviour)***Staff Contact: School Office***IROB5952****Project Report (Organizational Behaviour)***Staff Contact: School Office***IROB5954****Thesis (Human Resource Management)***Staff Contact: School Office*

Legal Studies and Taxation

LEGT5511**The Legal Environment of Business***Staff Contact: School Office***S1 or S2 L3**

An introduction to the Australian legal system; the legal framework of business regulation: areas of substantive law relevant to commerce including the general principles of the law of contract, specialised commercial transactions, the regulation of restrictive trade practices and sales promotion.

LEGT5531**The Legal Regulation of Business***Staff Contact: School Office***S2 L3***Prerequisite:* LEGT5511 or equivalent

The regulation of restrictive trade practices under the Trade Practices Act 1974 (Commonwealth) with special reference to collusive activity, distribution methods, pricing arrangements and abuse of market power. Consumer protection law with special reference to misleading and deceptive conduct under the Trade Practices Act. The legal framework of marketing strategy. Franchising. Advertising regulation.

LEGT5541**Company Law***Staff Contact: School Office***S2 L3***Prerequisite:* LEGT5511

The law relating to business organizations, including partnerships, joint ventures, trading trusts, and companies incorporated under the Companies New South Wales Code. Primary focus: company law and, in particular, the company as a corporate entity; capital; control and management; liquidation.

LEGT5542**Advanced Studies in Company Law***Staff Contact: School Office***S1 L3***Prerequisite:* LEGT5541 or LEGT7741 or equivalent

The law of corporations as a system of government including the constitutional allocation of corporate power; the separation of ownership from control with examples of control mechanisms; the enforcement of directors' duties; the judicial review of company behaviour and activity including minority protection and relations with outsiders; the legal nature of corporate securities; expansion devices; investigations and inspections; legal focus on corporate form and recognition; selected comparative aspects and reforms.

LEGT5551**Revenue Law***Staff Contact: School Office***S1 L3***Prerequisite:* LEGT5511

The principles, administration and practice of income tax law. Legal and accounting approaches to taxable income. Tax planning concepts. Tax avoidance and evasion. Tax incidence and equity. Tax policies, provisions and problems in relation to selected entities. Principles of stamp duties, sales tax, land tax and payroll tax.

LEGT5561**Legal Aspects of Finance***Staff Contact: School Office***S1 L3***Prerequisite:* LEGT5511 or equivalent

Commercial structures including companies, joint ventures, partnerships and trusts. Procedures for equity and debt financing of entrepreneurial schemes with special reference to both law and practice. The regulation of the securities market. Corporate restructuring including take-overs, mergers and reconstructions. The law of company charges. Aspects of the taxation of commercial financing.

LEGT5571**Franchising and Alternative Distribution Systems***Staff Contact: School Office***S1 HPW3***Prerequisite:* LEGT5511 or LEGT7711 or LEGT7731 or equivalent

The legal nature of, and the business arrangements encompassed by, alternative disciplined distribution systems. Trademark licensing, character and personality merchandising, product and tradename franchising, business format franchising. Legal issues: contract, competition, fair trading and intellectual property laws. Commercial implications of alternative distribution strategies.

LEGT5581**Advanced Taxation 1: Concepts***Staff Contact: School Office***S1 L3***Prerequisite:* LEGT7751 or LEGT5551 or equivalent

The concept of income and its constituent elements: contradiction to capital, recognition of capital in the tax

base, deductible outgoings. The timing and recognition of income. Manipulations of the tax base: assignment, application and alienation of income. Taxation avoidance: judicial and legislative responses. Taxation administration with special reference to assessment and review procedures, powers of investigation, Commissioner's discretions, and administrative law procedures.

LEGT5582**Advanced Taxation 2: Entitles***Staff Contact: School Office***S2 L3***Prerequisite:* LEGT7751 or LEGT5551 or equivalent

Organizational arrangements and taxation perspectives. Alternative institutional structures and taxation considerations; corporations, trusts, partnerships, joint ventures and other forms of business organization. Tax policies, provisions and problems in relation to selected commercial transactions. Aspects of international taxation with special reference to residence and source, taxation of foreign source income, taxation of non-residents, concepts in double tax agreements, evaluation of foreign investment proposals by Australian residents, evaluation of proposed investment in Australia, anti-avoidance measures.

LEGT5583**Advanced Taxation 3: International Aspects***Staff Contact: School Office***S2 L3***Prerequisites:* LEGT7751 and LEGT5551 or equivalent

The concept of residence: individuals, companies, partnerships, and trusts. The concept of source: source rules for different categories of income; company source rules in double tax treaties. Australian tax treatment of foreign spent income of Australian residents: foreign tax credit system; accruals tax system under controlled foreign corporations legislation; exemption of foreign dividends and branch incomes of resident companies. Australian tax treatment and Australian source income of non-residents; dividends withholding tax; interest withholding tax; provisions of double tax treaties. Legislation relating to the specific transaction in international taxation; transfer pricing, thin capitalisation; debt creation involving non-residents; foreign currency and exchange trading. International tax planning techniques. Policy and regulation issues.

LEGT5584**Advanced Taxation 4: Sales Tax and State Taxes***Staff Contact: School Office***S1 L3***Prerequisites:* LEGT7751 and LEGT5551 or equivalent

The structure of the tax base: income, capital, consumption. Assessment of the existing base and alternatives. Desired characteristics of a tax system: equity, neutrality, simplicity, acceptability, administrative efficiency, fiscal flexibility, ability to meet revenue needs. Specific forms of taxation. Official inquiries into taxation. Economic and social issues concerning taxation - taxation and social welfare. Tax reform: needs, problems, approaches. Taxes other than income tax: capital taxes, sales tax, land tax, payroll tax, stamp duty. Selected issues.

LEGT5585**Advanced Taxation 5: Policy and Administration***Staff Contact: School Office***S2 L3***Prerequisite:* LEGT7751 or LEGT5551 or equivalent

Tax policy issues including: the process of tax policy formulation in Australia; functions and objectives of taxation; criteria for evaluating taxation systems; structure and assessment of the existing tax base and alternatives; economic and social issues; reform options. Issues in tax administration including: Commissioners' investigative and audit powers; objections and appeals; collection and recovery; the status and use of rulings by the Commissioner; offences penalties and other administrative issues.

Marketing

MARK5801**Japanese Studies 1***Staff Contact: School Office***S1 L3**

Japanese society and culture, specifically the areas relating to economic life and business behaviour. Moral and philosophical assumptions, the 'Family System' and socialization patterns, the education system and other social and cultural features. Examination of such concepts as 'Groupism', 'The Vertical Society' and 'Oyabun-kobun'.

MARK5802**Japanese Studies 2***Staff Contact: School Office***S2 L3***Prerequisite:* MARK5801 or equivalent

More detailed treatment of the issues introduced in MARK5801 Intercultural influence and Japanese nationalism, the adoption of European and American systems and practices in the modern period, and recent economic and political problems.

MARK5901**Customer Behaviour B***Staff Contact: School Office***S2 L3***Prerequisites:* MARK5911 and MARK5914

Note: Different prerequisites apply for MCom(Hons) degree course.

More detailed treatment of material covered in MARK5911. Greater stresses laid on the environment of decision making. This covers historical antecedents to consumer behaviour and their impact on the culture of consumption concepts of environmental and their influence on individual decision making, the social psychology of consumption, the ecology of learning and perception, the role of emotion in choice and the ways in which these considerations impact on marketing strategy, eg product formulations, mass communication.

MARK5903**International Marketing***Staff Contact: School Office***S2 L3***Prerequisites:* MARK5913

Note: Different prerequisites apply for MCom(Hons) degree course.

Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international domestic marketing. Operational aspects of international marketing; nature of competition marketing structure and channels, trade barriers, etc., as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan.

MARK5905**Marketing Strategy***Staff Contact: School Office***SS L3***Prerequisite:* Head of School's approval

Note: Different prerequisites apply for MCom(Hons) degree course. This subject will not be offered in 1993.

Plays an integrating role, enabling the student to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method centres on the use of Australian cases, students are expected to read widely in the relevant journals and to contribute insights from this reading to discussions.

MARK5907**Seminar in Contemporary Marketing Issues***Staff Contact: School Office***S1 L3***Prerequisites:* MARK5913

Note: Different prerequisites apply for MCom(Hons) degree course.

Varies from year to year, but subject matter is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance.

MARK5908**Introduction to Japanese Business***Staff Contact: School Office***S1 L3**

Multi-sided introduction to Japan, explaining the major features of the country's business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution and oligopolistic trading companies.

MARK5909**Contemporary Japanese Business***Staff Contact: School Office***S2 L3***Prerequisite:* MARK5908

Japanese business and business activities today, both domestic and international Emergence of Zaibatsu industrial banking conglomerates and the multinational trade development companies, interactions amongst

government, business and consumers, foreign companies in Japan, growth of Japanese-Western business interactions and negotiations.

MARK5911

Customer Behaviour A

Staff Contact: School Office
S1 L3

Major concepts and theories from the social and behavioural sciences provide a background to the study of why people buy. Behavioural topics include perception, attitude and decision-making processes, and the psychology of purchases. Social science topics include values and lifestyles, mass communication and advertising, and buyer-seller relationships.

MARK5913

Marketing Management

Staff Contact: School Office
S1 L3

Conceptual framework relevant to the practice of marketing management developing an understanding of the market function. Emergence of a broader concept of marketing; relationship between corporate and marketing strategy; the marketing environment; market segmentation; marketing planning; determination of product, price channel, advertising and salesforce policies; marketing control.

MARK5914

Marketing Research

Staff Contact: School Office
S2 L3

Prerequisites: MARK5913 and MARK5928

Practical introduction to marketing research. Tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing.

MARK5922

Industrial and Service Marketing

Staff Contact: School Office
S2 L3

Prerequisites: MARK5913 and MARK5914

Note: Different prerequisites apply for MCom(Hons) degree course.

Managing in turbulent market conditions, the ESC paradigm, strategy and capability gaps, customer analysis, market power and competitive strategy, construction and testing of a market offer, managing service delivery, corporate competence, managerial capability, implementation audits all with reference to the specific characteristics of industrial and service markets.

MARK5928

Quantitative Analysis in Marketing

Staff Contact: School Office
S1 L3

Note: Students enrolling in this subject should have access to a personal computer (either IBM, IBM Compatible or Macintosh). Some familiarity with computer operation is assumed in this subject.

Mathematics as a language for model building; networks and trees; dynamic programming and resource allocation; decision analysis; linear and non-linear optimization models; simulation; use of micro computers in marketing decision making.

MARK5929

Marketing Planning and Policy

Staff Contact: School Office
S1 S2 L3

Prerequisite: MARK5913

Case analyses of marketing planning and policy, including environmental appraisal, organizational response, product policy, pricing, distribution, promotion and issues relating to consumerism and the development of legislation. Examples are drawn from the public and the private sectors.

MARK5930

Managerial Elements of Marketing

Staff Contact: School Office
S2 L3

Prerequisite: MARK5913 and MARK5914

Elements of sales management, planning and control. Personal selling, sales force size, quotas, sales forecasting, assessment and counselling, business to business negotiation. The negotiation process, a framework for negotiation, preparing for negotiation, bargaining strength, managing the negotiation and strategy and tactics. Fiscal aspects of marketing, new product investment analysis, probability analysis, and marketing strategies, pricing strategies and profit management.

MARK8926

Seminar in Marketing Theory

Staff Contact: School Office
SS L3

Prerequisite: Head of School's approval

The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

MARK8927

Methods of Marketing Research

Staff Contact: School Office
SS L3

Prerequisite: Head of School's approval

Treatment in depth of topics briefly covered in MARK5914 Marketing Research: research design, psychometric attributes of measuring instruments, univariate and multivariate analysis. Investigation in the form of a project as an exercise in the application of methods studied in the seminar.

MARK8994

Thesis

Staff Contact: School Office

MARK8998

Research Seminar

Staff Contact: School Office
F Sem4

Corequisite: MARK8999 or MARK8994

MARK6999

Project Report

Staff Contact: School Office

Conditions for the Award of Degrees

First Degrees

Rules, regulations and conditions for the award of *first degrees* are set out in the appropriate **Faculty Handbooks**.

For the full list of undergraduate courses and degrees offered see *Table of Courses by Faculty (Undergraduate Study)* in the Calendar.

The following is the list of *higher degrees, graduate diplomas and graduate certificates* of the University, together with the publication in which the conditions for the award appear.

Higher Degrees

For details of graduate degrees by research and course work, arranged in faculty order, see *Table of Courses by Faculty (Graduate Study)* in the Calendar.

Title	Abbreviation	Calendar/Handbook
Higher Degrees		
Doctor of Science	DSc	Calendar
Doctor of Letters	DLitt	Calendar
Doctor of Laws	LLD	Calendar
Doctor of Education	EdD	Professional Studies
Doctor of Medicine	MD	Medicine
Doctor of Philosophy	PhD	Calendar
Master of Applied Science	MAppSc	and all handbooks
Master of Architectural Design	MArchDes	Applied Science
Master of Architecture	MArch	Architecture
Master of Archives Administration	MArchivAdmin	Architecture
Master of Art	MArt	Professional Studies
Master of Arts Administration	MArtAdmin	College of Fine Arts
Master of Art Education	MArtEd	College of Fine Arts
Master of Arts	MA	College of Fine Arts
Master of Art Theory	MArtTh	Arts and Social Sciences
Master of Biomedical Engineering	MBiomedE	University College
Master of Building	MBuild	College of Fine Arts
Master of the Built Environment	MBEnv	Engineering
Master of the Built Environment	MBEnv	Architecture
(Building Conservation)		Architecture
Master of Business Administration	MBA	AGSM
Master of Business and Technology	MBT	Engineering
Master of Chemistry	MChem	Science*

Title	Abbreviation	Calendar/Handbook
Master of Clinical Education	MClinEd	Medicine
Master of Cognitive Science	MCogSc	Engineering
Master of Commerce (Honours)	MCom(Hons)	Commerce and Economics
Master of Commerce	MCom	Commerce and Economics
Master of Community Health	MCH	Medicine
Master of Computer Science	MCompSc	Engineering
Master of Construction Management	MConstMgt	Architecture
Master of Education	MEd	Professional Studies
Master of Education in Creative Arts	MEdCA	Professional Studies
Master of Educational Administration	MEdAdmin	Professional Studies
Master of Engineering	ME	Applied Science Engineering University College
Master of Engineering <i>without supervision</i>	ME	Applied Science Engineering
Master of Engineering Science	MEngSc	Engineering Applied Science University College
Master of Environmental Studies	MEnvStudies	Applied Science
Master of Fine Arts	MFA	College of Fine Arts
Master of Health Administration	MHA	Professional Studies
Master of Health Personnel Education	MHPed	Medicine
Master of Health Planning	MHP	Professional Studies
Master of Higher Education	MHed	Professional Studies
Master of Industrial Design	MID	Architecture
Master of Information Science	MInfSc	Engineering
Master of Landscape Architecture	MLArch	Architecture
Master of Landscape Planning	MLP	Architecture
Master of Laws	LLM	Law
Master of Librarianship	MLib	Professional Studies
Master of Management Economics	MMgtEc	University College
Master of Mathematics	MMath	Science*
Master of Music	MMus	Arts and Social Sciences
Master of Nursing Administration	MNA	Professional Studies
Master of Optometry	MOptom	Science*
Master of Paediatrics	MPaed	Medicine
Master of Physics	MPhysics	Science*
Master of Policy Studies	MPS	Arts and Social Sciences
Master of Project Management	MPM	Architecture
Master of Public Health	MPH	Medicine Professional Studies
Master of Psychological Medicine	MPM	Medicine
Master of Psychology (Applied)	MPsychol	Science†
Master of Psychology (Clinical)	MPsychol	Science†
Master of Psychotherapy	MPsychotherapy	Medicine
Master of Safety Science	MSafetySc	Applied Science
Master of Science	MSc	Applied Science Architecture Engineering Medicine Science*† University College
Master of Science <i>without supervision</i>	MSc	Applied Science Architecture Engineering
Master of Science (Acoustics)	MSc(Acoustics)	Architecture
Master of Science (Industrial Design)	MSc(IndDes)	Architecture
Master of Science and Society	MScSoc	Arts and Social Sciences
Master of Social Work	MSW	Professional Studies
Master of Sports Science	MSpSc	Professional Studies
Master of Statistics	MStats	Science*
Master of Surgery	MS	Medicine
Master of Surveying	MSurv	Engineering

Title	Abbreviation	Calendar/Handbook
Master of Surveying without supervision	MSurv	Engineering
Master of Surveying Science	MSurvSc	Engineering
Master of Town Planning	MTP	Architecture
Graduate Diplomas		
Graduate Diploma	GradDip	AGSM Applied Science Architecture Arts and Social Sciences Engineering Science*†
	GradDipHPed	Medicine
	GradDipClinEd	Medicine
	GradDipPaed	Medicine
	GradDipHEd	Professional Studies
	DipEd	Professional Studies
	DipIM-ArchivAdmin	Professional Studies
	DipIM-Lib	Professional Studies
	DipFDA	Science*
Graduate Certificates		
	GradCertPhilT	Arts and Social Sciences
	GradCertHEd	Professional Studies

*Faculty of Science.

†Faculty of Biological and Behavioural Sciences.

Doctor of Philosophy (PhD)

1. The degree of Doctor of Philosophy may be awarded by the Council on the recommendation of the Higher Degree Committee of the appropriate faculty or board (hereinafter referred to as the Committee) to a candidate who has made an original and significant contribution to knowledge.

Qualifications

2.(1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor with Honours from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment as a candidate for the degree.

Enrolment

3.(1) An application to enrol as a candidate for the degree shall be lodged with the Registrar at least one month prior to the date at which enrolment is to begin.

(2) In every case before making the offer of a place the Committee shall be satisfied that initial agreement has been reached between the School* and the applicant on the topic area,

***School* is used here and elsewhere in these conditions to mean any teaching unit authorised to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under the control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.

supervision arrangements, provision of adequate facilities and any coursework to be prescribed and that these are in accordance with the provisions of the guidelines for promoting postgraduate study within the University.

(3) The candidate shall be enrolled either as a full-time or a part-time student.

(4) A full-time candidate will present the thesis for examination no earlier than three years and no later than five years from the date of enrolment and a part-time candidate will present the thesis for examination no earlier than four years and no later than six years from the date of enrolment, except with the approval of the Committee.

(5) The candidate may undertake the research as an internal student i.e. at a campus, teaching hospital, or other research facility with which the University is associated, or as an external student not in attendance at the University except for periods as may be prescribed by the Committee.

(6) An internal candidate will normally carry out the research on a campus or at a teaching or research facility of the University except that the Committee may permit a candidate to spend a period in the field, within another institution or elsewhere away from the University provided that the work can be supervised in a manner satisfactory to the Committee. In such instances the Committee shall be satisfied that the location and period of time away from the University are necessary to the research program.

(7) The research shall be supervised by a supervisor and where possible a co-supervisor who are members of the academic staff of the School or under other appropriate supervision arrangements approved by the Committee. Normally an external candidate within another organisation or institution will have a co-supervisor at that institution.

Progression

4. The progress of the candidate shall be considered by the Committee following report from the School in accordance with the procedures established within the School and previously noted by the Committee.

(i) The research proposal will be reviewed as soon as feasible after enrolment. For a full-time student this will normally be during the first year of study, or immediately following a period of prescribed coursework. This review will focus on the viability of the research proposal.

(ii) Progress in the course will be reviewed within twelve months of the first review. As a result of either review the Committee may cancel enrolment or take such other action as it considers appropriate. Thereafter, the progress of the candidate will be reviewed annually.

Thesis

5.(1) On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.

(2) The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.

(3) The thesis shall comply with the following requirements:

(a) it must be an original and significant contribution to knowledge of the subject;

(b) the greater proportion of the work described must have been completed subsequent to enrolment for the degree;

(c) it must be written in English except that a candidate in the Faculty of Arts and Social Sciences may be required by the Committee to write a thesis in an appropriate foreign language;

(d) it must reach a satisfactory standard of expression and presentation;

(e) it must consist of an account of the candidate's own research but in special cases work done conjointly with other persons may be accepted provided the Committee is satisfied about the extent of the candidate's part in the joint research.

(4) The candidate may not submit as the main content of the thesis any work or material which has previously been submitted for a university degree or other similar award but may submit any work previously published whether or not such work is related to the thesis.

(5) Four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of theses for higher degrees.

(6) It shall be understood that the University retains the four copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination

6. (1) There shall be not fewer than three examiners of the thesis, appointed by the Committee, at least two of whom shall be external to the University.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that one of the following:
 - (a) The thesis merits the award of the degree.
 - (b) The thesis merits the award of the degree subject to minor corrections as listed being made to the satisfaction of the head of school.
 - (c) The thesis requires further work on matters detailed in my report. Should performance in this further work be to the satisfaction of the higher degree Committee, the thesis would merit the award of the degree.
 - (d) The thesis does not merit the award of the degree in its present form and further work as described in my report is required. The revised thesis should be subject to re-examination.
 - (e) The thesis does not merit the award of the degree and does not demonstrate that resubmission would be likely to achieve that merit.
- (3) If the performance at the further work recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.
- (4) The Committee shall, after consideration of the examiners' reports and the results of any further work, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate be permitted to resubmit the thesis after a further period of study and/or research.

Fees

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (Honours) (MCom(Hons))

1. The degree of Master of Commerce (Honours) may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee) to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.
- (2) In every case, before permitting a candidate to enrol, the head of the school* in which the candidate intends to enrol shall be satisfied that adequate supervision and facilities are available.
- (3) An approved candidate shall be enrolled in one of the following categories:
 - (a) full-time attendance at the University;

- (b) part-time attendance at the University;
- (c) external - not in regular attendance at the University and using research facilities external to the University. Before permitting a candidate to enrol externally, the head of the school in which the candidate intends to enrol shall be satisfied that the candidate can be adequately supervised on an external basis. Formal subjects may not be taken externally.
- (4) A candidate shall undertake such formal subjects and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed, and shall:
 - (a) submit a project report on a topic approved by the Committee, or
 - (b) demonstrate ability to undertake research by the submission of a thesis embodying the results of an original investigation on a topic approved by the Committee.
- (5) A candidate shall maintain an average of credit or better in the formal subjects prescribed for the degree. A full-time candidate shall undertake not more than four subjects in any session. A part-time candidate shall undertake not more than two subjects in any session.
- (6) A candidate may also be required to undergo such assessment and perform such other work as may be prescribed by the Committee.
- (7) The work on the topic shall be carried out under the direction of a supervisor appointed by the Committee from the full-time academic members of the University staff.
- (8) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school in which the candidate is enrolled and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.
- (9) No candidate shall be awarded the degree until the lapse of four academic sessions from the date of enrolment in the case of a full-time candidate or six academic sessions in the case of a part-time or external candidate. In the case of a candidate who has been awarded the degree of Bachelor with Honours or a qualification considered equivalent or who has had previous research experience the Committee may approve remission of up to two sessions for a full-time candidate and three sessions for a part-time or external candidate.
- (10) A project report shall be submitted not later than two sessions after the completion of the prescribed formal subjects and a thesis shall be submitted not later than five sessions after the completion of the prescribed formal subjects. In special cases an extension of these times may be granted by the Committee.

Project Report/Thesis

- 4. (1) On completing the program of study a candidate shall submit a project report or thesis embodying the results of the investigation.
- (2) The candidate shall give in writing to the Registrar two months notice of intention to submit the project report or thesis.
- (3) The project report or thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.
- (4) The candidate may also submit any work previously published whether or not such work is related to the project report or thesis.
- (5) Three copies of the project report or thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of project reports and theses for higher degrees.
- (6) It shall be understood that the University retains the three copies of the project report or thesis submitted for examination and is free to allow it to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the project report or thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination of Project Report

- 5. (1) There shall be not fewer than two examiners of the project report, appointed by the Committee.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the project report and shall recommend to the Committee that:
 - (a) the project report be noted as satisfactory; or
 - (b) the project report be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school; or

- (c) the project report be noted as unsatisfactory but that the candidate be permitted to resubmit it in a revised form after a further period of study and/or research; or
- (d) the project report be noted as unsatisfactory and that the candidate be not permitted to resubmit it.
- (3) The Committee shall, after considering the examiners' reports and the candidate's results of assessment in the prescribed formal subjects, recommend whether or not the candidate may be awarded the degree. If it is decided that the project report is unsatisfactory the Committee shall determine whether or not the candidate may resubmit it after a further period of study and/or research.

Examination of Thesis

- 6. (1) There shall be not fewer than two examiners of the thesis, appointed by the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:
 - (a) the thesis be noted as satisfactory
 - (b) the thesis be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school
 - (c) the thesis requires further work on matters detailed in the report. Should performance in this further work be to the satisfaction of the Higher Degree Committee, the thesis would be noted as satisfactory; or
 - (d) the candidate be noted as unsatisfactory but that the candidate be permitted to resubmit the thesis in a revised form after a further period of study and/or research; or
 - (e) the thesis be noted as unsatisfactory and that the candidate be not permitted to resubmit the thesis.
- (3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.
- (4) The Committee shall, after consideration of the examiners' reports and the results of any further examination or prescribed course of study, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

Fees

- 7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (MCom)

- 1. The degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

- 2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee). Except in exceptional circumstances a candidate who has completed a three-year course shall be expected to have had at least one year's appropriate experience subsequent to graduation.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar by 30 November of the year before the year in which enrolment is to begin.

(2) A candidate for the degree shall be required to undertake a course of formal study prescribed by the Committee as set out in the course requirements for the Master of Commerce degree and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.

(3) Except in exceptional circumstances a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.

(4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Graduate Diploma (GradDip)

1. A Graduate Diploma may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the Graduate Diploma shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee).

(2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the diploma.

(3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as candidate shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.

(2) A candidate for the diploma shall be required to undertake such formal units and pass such assessment as prescribed.

(3) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

(4) No candidate shall be awarded the diploma until the lapse of two academic sessions from the date of enrolment in the case of a full-time candidate or four sessions in the case of a part-time candidate. The maximum period of candidature shall be four academic sessions from the date of enrolment for a full-time candidate and six sessions for a part-time candidate. In special cases an extension of these times may be granted by the Committee.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Scholarships and Prizes

The scholarships and prizes listed below are available to students whose courses are listed in this book. Each faculty handbook contains in its **Scholarships and Prizes** section the scholarships and prizes available with that faculty. The **General Information** section of the Calendar contains a comprehensive list of scholarships and prizes offered throughout the University. Applicants should note that the awards and conditions are subject to review.

Key: V Value T Year/s of Tenure C Conditions

Scholarships

Undergraduate Scholarships

Listed below is an outline in summary form of undergraduate scholarships available to students. Full information may be obtained from the Student Centre located on the Lower Ground Floor of the Chancellery.

Unless otherwise indicated in footnotes, applications for the following scholarships should be made to the Registrar and Deputy Principal by 14 January each year. Please note that not all of these awards are available every year.

Sam Cracknell Memorial

- V Up to \$1500 pa payable in fortnightly instalments
T 1 year
C Prior completion of at least 2 years of a degree or diploma course and enrolment in a full-time course during the year of application; academic merit; participation in sport both directly and administratively; and financial need.

Girls Realm Guild

- V Up to \$1500 pa
T 1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need
C Available only to female students under 35 years of age who are permanent residents of Australia enrolling in any year of a full-time undergraduate course on the basis of academic merit and financial need.

W.S. and L.B. Robinson

- V Up to \$6500 pa
T 1 year renewable for the duration of the course subject to satisfactory progress
C Available only to students who have completed their schooling in Broken Hill or whose parents reside in Broken Hill; for a course related to the mining industry. Includes courses in mining engineering, geology,

General

John Crawford Scholarship Scheme

- V Tuition fees. Some students maybe eligible for airfares and a stipend.
T Determined by normal course duration
C Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country. The closing date is normally early in the year before the year of study.

electrical and mechanical engineering, metallurgical process engineering, chemical engineering and science. Applications close 30 September each year. Apply directly to PO Box 460 Broken Hill NSW 2880

Alumni Association

- V Up to \$1500 pa
- T 1 year with the possibility of renewal
- C Available to students enrolled in any year of a full-time course. Candidates must be the children of Alumni of the University of NSW and may be either permanent residents of Australia or international students.

Sporting Scholarships

- V \$2000 pa
- T 1 year with possibility of renewal
- C Available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Apply directly to Sport and Recreation Section, PO Box 1, Kensington 2033.

Commerce and Economics

Finance/Accounting

Bankers Trust Australia

- V Up to \$2500
- T 1 year
- C Permanent resident in Australia and enrolled in Year 4 of the honours degree course in Finance or Economics Finance

Procter & Gamble Australia Pty Ltd

- V Up to \$2500
- T 1 year
- C Permanent residence in Australia and in the final year of the degree course in Finance and/or Accounting

CS First Boston Australia

- V Up to \$3000
- T 1 year
- C Permanent residence in Australia and in Year 4 of the degree course in Finance/Banking/Economics

Marketing/Economics

Procter and Gamble Australia Pty Ltd

- V Up to \$2500
- T 1 year
- C Permanent residence in Australia and in the final year of the degree course in Marketing and/or Economics

Australian Hotels Association Hospitality Management Scholarship

- V Up to \$3000
- T 1 year
- C Permanent residence in Australia and has completed Year 2 of the degree course in Marketing and Hospitality Management

The UNSW Co-op Program

The University of New South Wales has industry-linked education scholarships to the value of \$9600 per annum in the following areas: Accounting (and Economics, Finance, Information Systems or Japanese Studies); Business Information Technology, Aeronautical, Bioprocess, Ceramic, Chemical, Civil, Electrical, Environmental, Materials, Mechanical, Metallurgical, Mineral, Mining and Petroleum Engineering; Food Science and Technology, Industrial Chemistry, Manufacturing Management, Textile Management, Textile Technology, and Wool and Pastoral Science.

Graduate Scholarships

Listed below is an outline in summary form of Graduate Scholarships available to students. Application forms and further information are available from the Scholarships Unit and Student Centre, located on the Ground Floor of the Chancellery, unless an alternative contact address is provided. Normally applications become available four to six weeks before the closing date. Information is also available on additional scholarships which may become available from time to time, mainly from funds provided by organizations sponsoring research projects.

The following publications may also be of assistance: 1. *Awards for Postgraduate Study in Australia and Awards for Postgraduate Study Overseas*, published by the Graduate Careers Council of Australia, PO Box 28, Parkville, Victoria 3052; 2. *Study Abroad*, published by UNESCO.*

Details of overseas awards and exchanges administered by the Department of Employment, Education and Training can be obtained from: Awards and Exchanges Section, Department of Employment, Education and Training, PO Box 826, Woden, ACT 2606.

Where possible, the scholarships are listed in order of faculty. Applicants should note that the awards and conditions are subject to review.

*Available for reference in the University Library.

General

University Postgraduate Research Scholarships

- T 1-2 years for a Masters and 3-4 years for a PhD degree
- V Living allowance of \$14,260 pa. Other allowances may also be paid. Tax free.
- C Applicants must be honours graduates or equivalent in the Medicine or Commerce faculties, or the University College, Australian Defence Force Academy. A limited number of scholarships are offered subject to the availability of funds. Information should be obtained from the Faculty office.

Australian Postgraduate Research Awards

- T 1-2 years for a Masters and 3-4 years for a PhD degree
- V \$14,260 to \$18,403
- C Applicants must be honours graduates or equivalent or scholars who will graduate with honours in current academic year, and who are domiciled in Australia. Applications to Registrar by 31 October.

Australian Postgraduate Course Awards

- V Living allowance of \$11,214 pa. Other allowances may also be paid. Tax free.
- T 1-2 years; minimum duration of course
- C Applicants must be graduates or scholars who will graduate in current academic year, and who have not

previously held a Commonwealth Postgraduate Award. Applicants must be domiciled in Australia. Preference is given to applicants with employment experience. Applications to the Registrar by 30 September.

John Crawford Scholarship Scheme

- V Tuition fees. Some students may be eligible for air fares and a stipend.
- T Determined by normal course duration
- C Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country.

Overseas Postgraduate Research Scholarships

- V Tuition fees only
- T 2 years for a Masters and 3 years for a PhD degree
- C Eligibility is confined to postgraduate research students who are citizens of countries other than Australia or New Zealand. Applications to the Registrar by 30 September.

Australian American Educational Foundation Fulbright Award

- V Travel expenses and \$A2000 as establishment allowance
- T 1 year, renewable
- C Applicants must be graduates who are domiciled in Australia and wish to undertake research or study for a higher degree in America. Applications close 30 September with The Secretary, DEET, AAEF Travel Grants, PO Box 826, Woden, ACT 2606. Application forms are available from the Associate Registrar, University of Sydney, NSW 2006, telephone (02) 692 2222.

Australian Federation of University Women

- V Amount varies, depending on award
- T Up to 1 year
- C Applicants must be female graduates who are members of the Australian Federation of University Women. Further enquiries may be directed to the Secretary of the Federation, (telephone (02) 232 5629).

Commonwealth Scholarship and Fellowship Plan

- V Varies for each country. Generally covers travel, living, tuition fees, books and equipment, approved medical expenses. Marriage allowance may be payable.
- T Usually 2 years, sometimes 3
- C Applicants must be graduates who are Australian citizens and who are not older than 35 years of age. Tenable in Commonwealth countries other than Australia. Applications close with the Registrar in early October.

The English-Speaking Union (NSW Branch)**V** \$7000**T** 1 year**C** Applicants must be residents of NSW or ACT. Awarded to young graduates to further their studies outside Australia. Applications close mid-April with The Secretary, Ground Floor, Sydney School of Arts, 275c Pitt Street, Sydney, NSW 2000.**Frank Knox Memorial Stipend of Fellowships****V** \$US7000 pa plus tuition fees**T** 1, sometimes 2 years tenable at Harvard University**C** Applicants must be British subjects and Australian citizens, who are graduates or near graduates of an Australian university. Applications close with the Academic Registrar mid October.**Robert Gordon Menzies Scholarship to Harvard****V** Up to \$US 15,000**T** 1 year**C** Tenable at Harvard University. Applicants must be Australian citizens and graduates of an Australian tertiary institution. Applications close 31 December with the Registrar, A.N.U., GPO Box 4, Canberra, ACT 2601**Gowrie Scholarship Trust Fund****V** \$6000 pa. Under special circumstances this may be increased.**T** 2 years**C** Applicants must be members of the Forces or children of members of the Forces who were on active service during the 1939-45 War. Applications close with the Academic Registrar by 31 October.**Harkness Fellowships of the Commonwealth Fund of New York****V** Living and travel allowances, tuition and research expenses, health insurance, book and equipment and other allowances for travel and study in the USA**T** 12 to 21 months**C** Candidates must be Australian citizens and 1. Either members of the Commonwealth or a State Public Service or semi-government Authority. 2. Either staff or graduate students at an Australian university. 3. Individuals recommended for nomination by the Local Correspondents. The candidate will usually have an honours degree or equivalent, or an outstanding record of achievement, and be not more than 36 years of age. Applications close 29 August with the Academic Registrar. Forms available from Mr J Larkin, Bureau of Agriculture and Resource Economics, GPO Box 1563, Canberra, ACT 2601.**The Packer, Shell and Barclays Scholarships to Cambridge University****V** Living and travel allowances, tuition expenses**T** 1-3 years**C** Applicants must be Australian citizens who are honours graduates or equivalent, and under 26 years of age. Applications are available from The Secretary, Cambridge Commonwealth Trust, PO Box 252, Cambridge CB2 1TZ, England. The scholarship closes on 15 October.**The Rhodes Scholarship to Oxford University****V** Approximately £4862 stg pa**T** 2 years, may be extended for a third year.**C** Unmarried Australian citizens aged between 19 and 25 who have an honours degree or equivalent. Applications close in August each year with The Secretary, University of Sydney, NSW 2006.

Prizes

Undergraduate University Prizes

The following information summarizes undergraduate prizes awarded by the University. Prizes which are not specific to any School are listed under General. All other prizes are listed under the Faculty or Schools in which they are awarded.

Information regarding the establishment of new prizes may be obtained from the Examinations Section located on the Ground Floor of the Chancellery.

General**The Sydney Technical College Union Award****V** \$400.00 and Bronze Medal**C** Leadership in student affairs combined with marked academic proficiency by a graduand

The University of New South Wales Alumni

- V Statuette Association Prize
- C Achievement for community benefit by a student in the final or graduating year

Faculties of Arts and Social Sciences, and Commerce and Economics**The W.J. Liu OBE Memorial Prize for Chinese Studies**

- V \$100.00
- C Best performance in a subject related to Chinese matters offered in the Department of Economic History, or in the Schools of Political Science or History

Faculty of Commerce and Economics**The Commerce Society Prize**

- V \$50.00
- C Participation in student activities, proficiency in sport, and excellence in the Bachelor of Commerce degree course

School of Accounting**The Accountancy Placements Prize**

- V \$250.00
- C The best performance in ACCT3708 or ACCT5908 Auditing in the Bachelor of Commerce or Bachelor of Economics or Master of Commerce degree course

The Australian Securities Commission Prize

- V \$100.00
- C The best performance in ACCT4803/ACCT5903 Regulation of Accounting

The Australian Society of CPAs Prize for Year 1

- V \$500.00 and Inscribed Medal
- C The highest aggregate in Accounting and Financial Management 1A and Accounting and Financial Management 1B by a student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance

The Australian Society of CPAs Prize for Year 2

- V \$500.00 and Inscribed Medal
- C The highest aggregate in Accounting and Financial Management 2A and Accounting and Financial Management 2B by a student in the Bachelor of Commerce degree course in Accounting or the Bachelor of Commerce degree course in Accounting and Finance

The Australian Society of CPAs Prize for Year 3

- V \$500.00 and a Society Certificate, an inscribed medallion and two years free membership to the Australian Society of CPAs
- C The highest aggregate in Accounting and Financial Management 3A or Accounting and Financial Management 3A (Hons) and Accounting and Financial Management 3B or Accounting and Financial Management 3B(Hons) by a graduating student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance

The Coopers and Lybrand Prize

- V \$300.00
- C The best performance in ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting

The E.S. Wolfenden Memorial Prize

- V \$200.00
- C The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting

The Harry Levy Prize in Management Accounting

- V \$750.00
- C The best performance in the Management Accounting course by a student proceeding to the award of the degree of Master of Commerce

The K.P.M.G. Peat Marwick Prize

- V \$250.00
- C The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting

The Law Book Company Prize

- V Books to the value of \$100.00
- C The best performance in ACCT1511 Accounting and Financial Management 1B by a student majoring in the School of Accounting

The Price Waterhouse Prize

- V \$500.00
- C The highest aggregate in
- ACCT1501 Accounting and Financial Management 1A
 - ACCT1511 Accounting and Financial Management 1B
 - ACCT2522 Accounting and Financial Management 2A
 - ACCT2542 Accounting and Financial Management 2B
- by a student majoring in the School of Accountancy

The Rod Sinden Memorial Prize

- V \$250.00
- C The best performance in ACCT4794 Honours Thesis on an accounting topic by a student majoring in the School of Accountancy

Legal Studies and Taxation**The Greenwood Challoner Prize**

- V \$100.00
- C The best performance in LEGT7741 Legal Organisation of Commerce by a student majoring in the School of Accounting

The John Menzies McKellar White Memorial Prize

- V \$250.00
- C The best performance in LEGT5581 Advanced Taxation 1: Concepts and Systems by a student majoring in the School of Accounting or the Department of Legal Studies and Taxation

School of Banking and Finance**The Ernst and Young Prize**

- V \$80.00
- C The best performance in FINS2613 Business Finance 2 by a student majoring in the School of Accounting

The Australian Institute of Bankers Prize

- V \$250.00 and certificate
- C The best performance in FINS3630 Bank Financial Management by a student in the Bachelor of Commerce or Bachelor of Economics degree course

The Commonwealth of Bank of Australia Prize

- V \$250.00 and framed certificate
- C The best performance in FINS3616 International Business Finance by a student in the Bachelor of Commerce or Bachelor of Economics degree courses

The NRMA Insurance Limited Prize

- V \$500.00
- C The best performance in FINS3631 Risk and Insurance by a student proceeding to the award of the degree of Bachelor of Commerce or Bachelor of Economics

The R. C. Olsson Prize

- V \$300.00
- C The best performance in FINS2614 Business 2B by a student proceeding to the award of the degree of Bachelor of Economics or Bachelor of Commerce

The Westpac Prize

- V \$250.00
- C The best performance in FINS2612 Australian Capital Markets by a student in the Bachelor of Commerce or the Bachelor of Economics degree course

School of Economics**The Australian Finance Conference Prize**

- V \$100.00
- C The best performance in ECON3106 Public Economics B in the Bachelor of Commerce or Bachelor of Economics course

The Economic Society Prize in Economics

- V \$100.00 and three years membership of the Society
- C The best performance in the final year at honours level of the Bachelor of Arts degree course in Economics, Bachelor of Commerce degree course in Economics, Economics and Econometrics, Economics and Finance and Economics and Industrial Relations

The Statistical Society of Australia (NSW Branch) Prize

- V \$100.00
- C The best overall performance by a student in the Bachelor of Economics degree course in Econometrics

School of Industrial Relations and Organizational Behaviour**The ABEU Prize in Industrial Relations**

- V \$100.00
- C The best performance in IROB1502 Industrial Relations 1B in the Bachelor of Commerce, Bachelor of

Economics, Bachelor of Arts or Bachelor of Social Science degree course

course or the Bachelor of Commerce degree course at honours level

The Chamber of Manufactures Industrial Relations Prize

V \$400.00

- C The best performance in Industrial Relations 2A by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The FIME Industrial Relations Prize

V \$400.00

- C The best performance in Industrial Relations 2B (Social Organization of Work) by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The Industrial Relations Society of NSW Prize

V Books to the value of \$100.00

- C The best performance in IROB1501 Industrial Relations 1A in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Arts degree course

The Julia Moore Prize in Industrial Relations

V \$500.00

- C The best aggregate performance in
 • IROB3505 Industrial Relations 3A
 • IROB3506 Industrial Relations 3B
 by a female final year student majoring in Industrial Relations

The NSW Labor Council Industrial Relations

V \$400.00 Prize

- C The best performance in Industrial Relations 1B (Trade Unionism) by a student proceeding to the award of the degree of Bachelor of Social Science or Bachelor of Commerce or Bachelor of Economics

School of Information Systems

The EDP Auditors Association Prize

V \$300.00

- C Best project in INFS4805/INFS5905 Information Systems Auditing in the Bachelor of Commerce or Master of Commerce degree course

The KPMG Peat Marwick Prize

V \$250.00

- C Best performance in INFS4805/INFS5905 Information Systems Auditing in the Master of Commerce degree

School of Marketing

The Australian Posters Outdoor Advertising Prize

V \$250.00

- C The best performance in MARK2042 Consumer Behaviour B or MARK7042 Consumer Behaviour BC (Honours)

The BP Marketing Prize

V \$250.00

- C The best aggregate mark in MARK3073 Brand Management or MARK7073 Brand Management (Honours) and MARK3083 Strategic Marketing Management or MARK7083 Strategic Marketing Management (Honours) in the Bachelor of Commerce/Economics degree course or the Bachelor of Commerce and Bachelor of Laws combined degree course

The Hoover Award for Marketing Studies

V \$200.00 and inscription on the Hoover trophy held in the School and an individual trophy

- C The best aggregate performance in the Bachelor of Commerce Course in Marketing in
 • MARK2012 Marketing Fundamentals
 • MARK2032 Consumer Behaviour A
 • MARK2042 Consumer Behaviour B or
 • MARK7042 Consumer Behaviour B (Honours)
 • MARK2052 Marketing Research or
 • MARK7052 Marketing Research (Honours)
 • MARK3073 Brand Management or
 • MARK7073 Brand Management (Honours)
 • MARK3083 Strategic Marketing Management or
 • MARK7083 Strategic Marketing Management (Honours)
 • MARK3093 Corporate Policy and Marketing Strategy or
 • MARK7093 Corporate Policy and Marketing Strategy (Honours)

The Ken Bentley Prize – awarded by the Market Research Society of Australia (NSW Division)

V \$100.00

- C The best performance in MARK2052 Marketing Research or MARK7052 Marketing Research (Honours) or MARK3093 Corporate Policy and Marketing Strategy or MARK7093 Corporate Policy and Marketing Strategy (Honours) in the Bachelor of Commerce/Economics course

The Lee Steinberg Prize

V \$100.00

- C The best performance in MARK3083 Strategic Marketing Management or MARK7083 Strategic Marketing Management (Honours) by a student in the Bachelor of Commerce or Bachelor of Economics course

The Nielsen Australia Prize

V \$350.00

- C The best aggregate performance in
- MARK3093 Corporate Policy and Marketing Strategy or
 - MARK7093 Corporate Policy and Marketing Strategy (Honours)

- MARK2052 Market Research or
 - MARK2052 Marketing Research (Honours)
 - MARK3022 Computer Applications in Marketing or
 - MARK7022 Computer Applications in Marketing (Honours)
- by a student majoring in Marketing in the Bachelor of Commerce/Economics degree course

The Phillips Industries Holdings Limited Prize

V \$100.00

- C The best performance in MARK2012 Marketing Fundamentals by a student in the Bachelor of Commerce/Economics or Bachelor of Commerce Bachelor of Laws degree course in Marketing

Graduate University Prizes

The following information summarizes graduate prizes awarded by the University.

Faculty of Commerce and Economics**The Universities Credit Union Prize**

V \$200.00

- C The best performance by a full-time student in Year 1 of the Master of Commerce degree course

The Universities Credit Union Prize

V \$200.00

- C The best performance by a part-time student in Year 1 of the Master of Commerce degree course

School of Accounting**The Arthur Andersen and Company Prize**

V \$200.00

- C The best performance in ACCT5949 Managerial Dynamics by a student in the Faculty of Commerce and Economics

School of Marketing**The Peter D. Walker Award for Industrial Marketing**

V \$250.00

- C The best performance in MARK5922 Industrial Marketing by a student in the Master of Commerce degree course

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The University of New South Wales, Kensington Campus

Theatres

Biomedical Theatres E27
 Central Lecture Block E10
 Chemistry Theatres (Dwyer, Mellor, Murphy, Nyholm, Smith) E12
 Classroom Block (Western Grounds) H3
 Fig Tree Theatre B14
 Io Myers Studio D9
 Keith Burrows Theatre J14
 Mathews Theatres D23
 Parade Theatre E3
 Physics Theatre (Main Building) K14
 Rex Vowels Theatre F17
 Science Theatre F13
 Sir John Clancy Auditorium C24

Buildings

Applied Science F10
 Barker Street Gatehouse N11
 Basser College (Kensington) C18
 Central Store B13
 Chancellery C22
 Dalton (Chemistry) F12
 Goldstein College (Kensington) D16
 Golf House A27
 Gymnasium B5
 International House C6
 John Goodsell (Commerce and Economics) F20
 Kensington Colleges (Office) C17
 Library (University) E21
 Link B6
 Maintenance Workshop B13
 Mathews F23
 Menzies Library E21
 Morven Brown (Arts) C20
 New College L6
 Newton J12
 NIDA D2
 Parking Station H25
 Philip Baxter College (Kensington) D14
 Robert Heffron (Chemistry) E12
 Sam Cracknell Pavilion H8
 Samuels Building F26
 Shakom College N9
 Sir Robert Webster G14
 Unisearch House L5
 University Regiment J2

University Union (Roundhouse) E6
 University Union (Blockhouse) G6
 University Union (Squarehouse) E4
 Wallace Wurth School of Medicine C27
 Warrane College M7

General

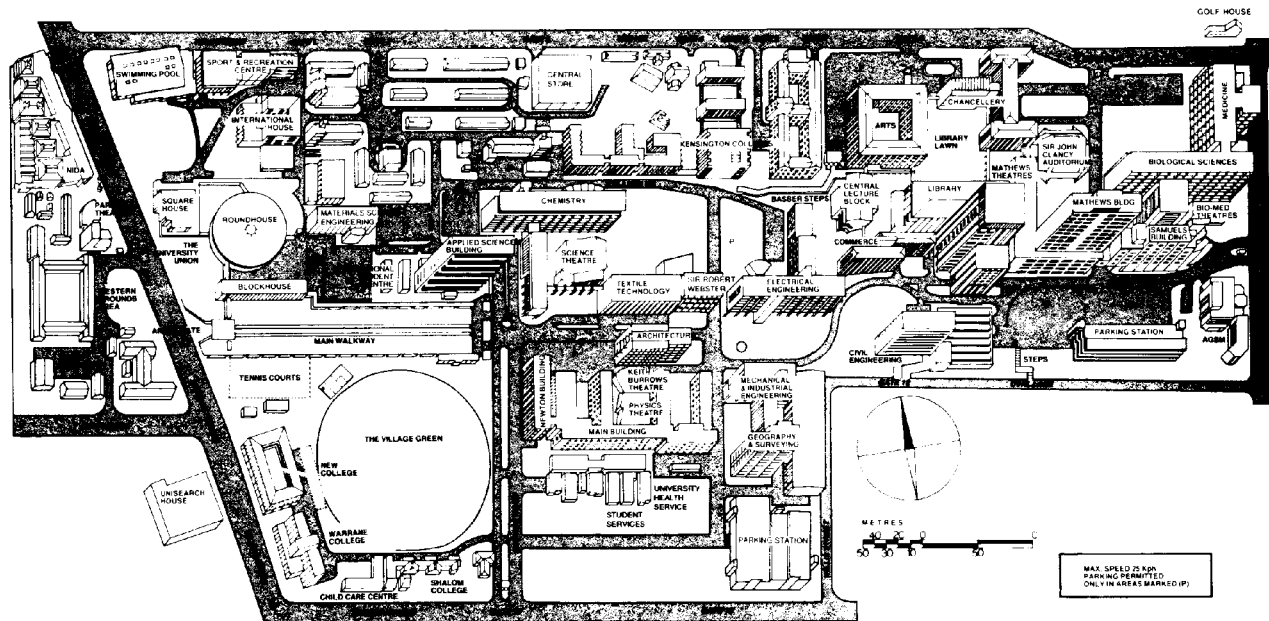
Aboriginal Student Centre:
 47 Botany St, Randwick
 Accommodation (off-campus) F15
 Accounting F20
 Admissions C22
 Adviser for Prospective Students C22
 Anatomy C27
 Applied Bioscience D26
 Applied Economic Research G14
 Applied Geology F10
 Applied Science (Faculty Office) F10
 Architecture (Faculty Office) H14
 Archives, University E21
 Arts and Social Sciences (Faculty Office) C20
 Asia-Australia Institute:
 34 Botany St, Randwick
 Audio Visual Unit F20
 Australian Graduate School of Management G27
 Banking and Finance F20
 Biochemistry and Molecular Genetics D26
 Biological and Behavioural Sciences (Faculty Office) D26
 Biomedical Engineering F26
 Biomedical Library F23
 Biotechnology F26
 Cashier's Office C22
 Chaplains L12 & L13
 Chemical Engineering and Industrial Chemistry F10
 Chemistry E12
 Civil Engineering H20
 Co-op Bookshop G17
 Commerce and Economics (Faculty Office) F20
 Communications Law Centre C15
 Community Medicine D26
 Computer Science and Engineering G17
 Computing Services Department F26
 Cornea and Contact Lens Research Unit:
 22-32 King St, Randwick

Economics F20
 Education Studies G2
 Educational Testing Centre K14
 Electrical Engineering G17
 Energy Research, Development & Information Centre F10
 Engineering (Faculty Office) K17
 English C20
 Examinations C22
 Fees Office C22
 Fibre Science and Technology G14
 Food Science and Technology B8
 French C20
 Geography K17
 German and Russian Studies C20
 Graduate Office and Alumni Centre E4
 Graduate School of the Built Environment H14
 Groundwater Management and Hydrogeology F10
 Health Service, University L14b
 Health Services Management C22
 History C20
 House at Pooh Corner (Child Care) N8
 Industrial Design G15
 Industrial Relations and Organizational Behaviour F20
 Information Systems F20
 Institute of Languages:
 14 Francis St, Randwick
 International Student Centre F16
 IPACE Institute F23
 Japanese Economic and Management Studies F20
 Kanga's House (Child Care) O14
 Landscape Architecture K15
 Law (Faculty Office) F21
 Law Library F21
 Legal Studies & Taxation F20
 Liberal and General Studies C20
 Librarianship F23
 Lost Property C22
 Marine Science D26
 Marketing F20
 Materials Science and Engineering E8
 Mathematics F23
 Mechanical and Manufacturing Engineering J17
 Medical Education C27
 Medicine (Faculty Office) B27

Membrane and Separation Technology F10
 Microbiology and Immunology D26
 Mines K15
 Minor Works and Maintenance B14A
 Music B11
 News Service C22
 New South Wales University Press:
 22-32 King St, Randwick
 Optometry J12
 Pathology C27
 Patrol and Cleaning Services C22
 Performing Arts B10
 Petroleum Engineering D12
 Philosophy C20
 Physics K15
 Physiology and Pharmacology C27
 Political Science C20
 Printing Section C22
 Professional Development Centre K13
 Professional Studies (Faculty Office) G2
 Property and Works C22
 Psychology F23
 Publications Section C22
 Remote Sensing K17
 Safety Science:
 32 Botany Street, Randwick
 Science (Faculty Office) F23
 Science and Technology Studies C20
 Social Science and Policy C20
 Social Policy Research Centre F26
 Social Work G2
 Sociology C20
 Spanish and Latin American Studies C20
 Sport and Recreation Centre B6
 Squash Courts B7
 Staff Office C22
 Student Centre (off Library Lawn) C22
 Students' Union E4, C21
 Student Services:
 Careers, Loans, Accommodation etc L14
 Counselling L13
 Students' Union E4, C21
 Surveying K17
 Swimming Pool B4
 Textile Technology G14
 Theatre and Film Studies B10
 Town Planning K15
 WHO Regional Training Centre C27
 Wool and Animal Sciences G14

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This Handbook has been specifically designed as a source of detailed reference information for first year and re-enrolling undergraduate and postgraduate students. Separate handbooks are published for Applied Science, Arts and Social Sciences, Commerce and Economics, Engineering, Law, Medicine, Professional Studies, Science, the Australian Graduate School of Management, College of Fine Arts, University College (Australian Defence Force Academy) and the Centre for Liberal and General Studies.

For fuller details about the University – its organization, staff members, description of disciplines, scholarships and prizes and so on, consult the University *Calendar (Summary Volume)*. For further information on student matters consult the University *Student Guide*.