

The University of New South Wales

# Commerce and Economics

1992 Faculty Handbook



The University of New South Wales

# Commerce and Economics

1992 Faculty Handbook

# ISSN 0811-7616

The address of The University of New South Wales is:

P.O. Box 1, Kensington 2033 New South Wales Australia

Telephone: (02) 697 2222 Telegraph: UNITECH, SYDNEY

Telex: AA26054

© The University of New South Wales 1991



Published and produced by the Publications Section, The University of New South Wales Printed by Bridge Printery Pty Ltd, Rosebery, NSW 2018

Faculty editor: Jennifer Platt

Subjects, courses and any arrangements for courses including staff allocated, as stated in the Calendar or any Handbook or any other publication, announcement or advice of the University, are an expression of intent only and are not to be taken as a firm offer or undertaking. The University reserves the right to discontinue or vary such subjects, courses, arrangements or staff allocations at any time without notice.

Information in this Handbook has been brought up to date as at 4 November 1991, but may be amended without notice by the University Council.

# **Contents**

Calendar of Dates
Staff
Introduction
Faculty Information         9           Some People Who Can Help You         9           Higher School Certificate Prerequisites         9           Enrolment Procedures         9           Examinations         9           Use of Calculators         10           Library Facilities         10           General Education Requirement         11           Students with Disabilities         11
Student Clubs and Societies         12           Undergraduate Study: Bachelor of Commerce and         15           Bachelor of Economics Degree Courses         15           School of Accounting         15           School of Banking and Finance         16           School of Information Systems         16           School of Economics         16           School of Industrial Relations and Organizational Behaviour         17           School of Marketing         17           Asian Studies Unit         18           Professional Recognition of Courses         18
Undergraduate Study: Rules governing the Award of the Degree of Bachelor of Commerce  21  22 Peliminary, 3 Passing in a Subject, 4 Minimum Time for Completion, 5 Normal Program, 6 Nomination of Course, 778 Humanities Subjects, 9 Honours Degree, 10 Credit for Subjects Passed at Another University, 11 Options, 12 Order of Progression of Subjects  COURSES  22  23 Accounting Pass Fr., 14 Honours Fr., 14 Accounting, Finance and Systems Pass Fr., 14 Honours Fr., 19 Econometrics Pass Fr., 20 Honours Fr., 15 Economic History Pass Fr., 16 Honours Fr., 17 Economics Pass Fr., 18 Honours Fr., 19 Econometrics Pass Fr., 21 Honours Fr., 18 Economics Pass Fr., 27 Honours Fr., 28 Honours Fr., 27 Honours Fr., 28 Honours Fr., 27 Honours Fr., 28 Honours Fr., 2

23 Economics and Industrial Relations Pass FA, 23 Honours FA, 14 Finance Pass FA, 14 Honours FA, 22 Industrial Rel Pass Fft, 23 Honours Fft, 14 Information Systems Pass Fft, 14 Honours Fft, 24 Marketing Pass Fft, 25 Honours Fft, 28 Prerequisite, 29 Special Rule

# Commerce and Economics

Faculty of Commerce and Economics/School of Education
Undergraduate Study: Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics
Subjects Making Up Disciplinary Minors
Co-operative Program Courses
Bachelor of Economics Courses
Co-operative Program Courses         80           Conomics and Accounting Pass F/f         81           Lists A-G         81           Undergraduate Thesis         81
Undergraduate Study: Combined Commerce/Law, Economics/Law and Commerce/Science Courses  83 Combined Courses leading to award of Degrees of Bachelor of Commerce/ Bachelor of Laws and Bachelor of Economics/Bachelor of Laws Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws, Bachelor of Commerce Accounting/Bachelor of Laws, Bachelor of Commerce (Finance)/Bachelor of Laws, Bachelor of Commerce Economics/Bachelor of Laws, Bachelor of Commerce (Finance)/Bachelor of Laws, Bachelor of Commerce Marketing)/Bachelor of Laws, Bachelor of Commerce (Accounting)/Bachelor of Laws, Bachelor of Commerce Marketing)/Bachelor of Laws, Bachelor of Commerce (Accounting)/Bachelor of Laws, Bachelor of Commerce (Information Systems)/Bachelor of Laws, Bachelor of Economics/Bachelor of Laws
Combined Courses leading to award of Degrees of Bachelor of Commerce/ Bachelor of Science
Undergraduate Study: Subject Descriptions         95           Identification of Subjects by Number         98           School of Accounting         98           Asian Studies Unit         100           School of Banking and Finance         101           Economics         102           Department of Econometrics         102           Department of Economics         107           Computer Science and Engineering         111           Geography         111           German and Russian Studies         112           School of Industrial Relations and Organizational Behaviour         112           School of Information Systems         115           Law         116           Department of Legal Studies and Taxation         121           School of Marketing         122           Wathermatics         124           Psychology         126
• <del>v</del> •

Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174		
Course Requirements for the Degree of Master of Commerce Honours  \$ School of Banking and Finance \$ 128 \$ School of Banking and Finance \$ 128 \$ School of Industrial Relations and Organizational Behaviour \$ 129 \$ School of Information Systems \$ 130 \$ School of Information Systems \$ 130 \$ School of Marketing \$ 130 \$ Course Requirements for the Degree of Master of Commerce \$ 131 \$ Approved Programs \$ 131 \$ Accounting \$ 131 \$ Banking and Finance \$ 133 \$ Information Systems \$ 133 \$ Legal Studies and Taxation \$ 134 \$ Legal Studies and Taxation \$ 134 \$ Legal Studies and Taxation \$ 136 \$ Lagal studies and Taxation \$ 136 \$ Lagal studies and Taxation \$ 136 \$ Lagal studies and Organizational Behaviour \$ 136 \$ Locurse Requirements for the Graduate Diploma \$ 137 \$ Approved programs \$ 137 \$ Commerce \$ 138 \$ Accounting \$ 138 \$ Banking and Finance \$ 146 \$ School of Accounting \$ 144 \$ School of Banking and Finance \$ 146 \$ School of Economics \$ 148 \$ Department of Econometrics \$ 150 \$ Acids of Higher Degrees \$ 161 \$ Doctor of Philosophy \$ 163 \$ Master of Commerce (Honours) \$ 165 \$ Master of Commerce (Honours) \$ 165 \$ Master of Commerce (Honours) \$ 166 \$ Master of Commerce (Honours) \$ 169 \$ Undergraduate \$ 169 \$ Undergraduate \$ 174 \$ Undergraduate \$ 176 \$ Undergraduate \$ 174 \$ Undergraduate \$ 174 \$ Undergraduate \$ 174 \$ Undergraduate	Graduate Study	127
School of Accounting         128           School of Eanhing and Finance         128           School of Economics         128           School of Industrial Relations and Organizational Behaviour         129           School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           Approved Programs         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Accounting         138           Banking and Finance         138           Economics         138           Counting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         139           Industrial Relations and Organizational Behaviour         139           Identification of Subjects by Nu	Enrolment Procedures	127
School of Banking and Finance         128           School of Industrial Relations and Organizational Behaviour         129           School of Information Systems         130           School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           Approved Programs         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Industrial Relations and Organizational Behaviour         139           Graduate Subject Prere		
School of Economics         128           School of Industrial Relations and Organizational Behaviour         129           School of Information Systems         130           School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           Accounting         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Marketing         134           Marketing         134           Japanese Studies         134           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Information Systems         139           Marketing         139           Graduate Study: Subject Descriptions           Identification of Subjects by Number         14	School of Accounting	128
School of Industrial Relations and Organizational Behaviour         129           School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           Accounting         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Industrial Relations and Organizational Behaviour         138           Industrial Relations and Organizational Behaviour         138           Industrial Relations and Organizational Behaviour         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         140           Identification of Subjects by Number         141           School of Economics         <		
School of Industrial Relations and Organizational Behaviour         129           School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           Accounting         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Industrial Relations and Organizational Behaviour         138           Industrial Relations and Organizational Behaviour         138           Industrial Relations and Organizational Behaviour         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         140           Identification of Subjects by Number         141           School of Economics         <	School of Economics	128
School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           13 Accounting         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japaness Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Study: Subject Descriptions           Identification of Subjects by Number         14           School of Banking and Finance         14           School of Banking and Finance         146           School of Economics         148           Department of Economic History         150 <t< td=""><td>School of Industrial Relations and Organizational Behaviour</td><td>129</td></t<>	School of Industrial Relations and Organizational Behaviour	129
School of Marketing         130           Course Requirements for the Degree of Master of Commerce         131           Approved Programs         131           13 Accounting         131           Banking and Finance         133           Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japaness Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Study: Subject Descriptions           Identification of Subjects by Number         14           School of Banking and Finance         14           School of Banking and Finance         146           School of Economics         148           Department of Economic History         150 <t< td=""><td>School of Information Systems</td><td>130</td></t<>	School of Information Systems	130
Approved Programs	School of Marketing	130
Accounting   131		
Banking and Finance       133         Information Systems       133         Legal Studies and Taxation       134         Economics       134         Marketing       136         Japanese Studies       136         Industrial Relations and Organizational Behaviour       136         Course Requirements for the Graduate Diploma       137         Approved programs       137         Commerce       138         Accounting       138         Banking and Finance       138         Economics       138         Industrial Relations and Organizational Behaviour       138         Information Systems       139         Marketing       139         Graduate Study: Subject Descriptions       139         Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Banking and Finance       146         School of Economics       148         Department of Economic History       149         Department of Economic History       149         Department of Economic History       153         School of Industrial Relations and Organizational Behaviour	Approved Programs	131
Information Systems         133           Legal Studies and Taxation         134           Economics         134           Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Economics         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Subject Prerequisites         139           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Economic History         149           Department of Economic History         149           Department of Economic History         150           School of Information Systems         150		
Legal Studies and Taxation       134         Economics       134         Marketing       136         Japanese Studies       136         Industrial Relations and Organizational Behaviour       136         Course Requirements for the Graduate Diploma       137         Approved programs       137         Commerce       138         Accounting       138         Banking and Finance       138         Economics       138         Industrial Relations and Organizational Behaviour       138         Information Systems       139         Marketing       139         Graduate Subject Prerequisites       139         Graduate Study: Subject Descriptions       140         Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Economics       148         Department of Economics       148         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158		
Economics         134           Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         14           School of Economics         14           School of Banking and Finance         14           Leganting and Finance         148	Information Systems1	33
Marketing         136           Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         138           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Economic History         149           Department of Economic History         149           Department of Economic Social         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketi		
Japanese Studies         136           Industrial Relations and Organizational Behaviour         136           Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Study: Subject Descriptions           Identification of Subjects by Number         141           School of Accounting         144           School of Economics         148           School of Economics         148           Department of Economic History         149           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher		
Industrial Relations and Organizational Behaviour       136         Course Requirements for the Graduate Diploma       137         Approved programs       138         Commerce       138         Accounting       138         Banking and Finance       138         Economics       138         Industrial Relations and Organizational Behaviour       138         Information Systems       139         Marketing       139         Graduate Subject Prerequisites       139         Graduate Study: Subject Descriptions         Identification of Subjects by Number       141         School of Accounting       144         School of Economics       148         Department of Economics       148         Department of Economic History       149         Department of Economic History       149         Department of Economic History       150         School of Information Systems       150         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy		
Course Requirements for the Graduate Diploma         137           Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         140           Identification of Subjects by Number         141           School of Accounting         144           School of Economics         148           School of Economics         148           Department of Economic History         149           Department of Economic History         149           Department of Economics         150           School of Information Systems         153           Department of Legal Studies and Organizational Behaviour         153           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163 <td< td=""><td>Japanese Studies</td><td>36</td></td<>	Japanese Studies	36
Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         Identification of Subjects by Number           Identification of Subjects by Number         141           School of Accounting         144           School of Economics         146           School of Economics         148           Department of Economic History         149           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         157           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163 <t< td=""><td>Industrial Relations and Organizational Behaviour</td><td>36</td></t<>	Industrial Relations and Organizational Behaviour	36
Approved programs         137           Commerce         138           Accounting         138           Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         Identification of Subjects by Number           Identification of Subjects by Number         141           School of Accounting         144           School of Economics         146           School of Economics         148           Department of Economic History         149           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         157           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163 <t< td=""><td>Course Requirements for the Graduate Diploma</td><td>37</td></t<>	Course Requirements for the Graduate Diploma	37
Accounting       138         Banking and Finance       138         Economics       138         Industrial Relations and Organizational Behaviour       138         Information Systems       139         Marketing       139         Graduate Subject Prerequisites       139         Graduate Study: Subject Descriptions       139         Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Economics       148         Department of Economics       148         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce (Honours)       168         Scholarships and Prizes       169         Undergraduate       171         Prizes       174	Approved programs	37
Banking and Finance         138           Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         Identification of Subjects by Number           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Economics         148           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         157           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         168           Master of Commerce (Honours)         168           Scholarships and Prizes	Commerce	38
Economics         138           Industrial Relations and Organizational Behaviour         138           Information Systems         139           Marketing         139           Graduate Subject Prerequisites         139           Graduate Study: Subject Descriptions         141           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Econometrics         148           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergradu	Accounting	38
Industrial Relations and Organizational Behaviour       138         Information Systems       139         Marketing       139         Graduate Subject Prerequisites       139         Graduate Study: Subject Descriptions       1dentification of Subjects by Number         Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Economics       148         Department of Economic History       149         Department of Economic History       149         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce (Honours)       165         Master of Commerce (Honours)       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate	Banking and Finance	38
Information Systems       139         Marketing       139         Graduate Subject Prerequisites       139         Graduate Study: Subject Descriptions       140         Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Economics       148         Department of Economic History       149         Department of Economic Fistory       149         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce (Honours)       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       171         Prizes       174         Undergraduate       174         Undergraduate       174 </td <td>Economics</td> <td>38</td>	Economics	38
Information Systems       139         Marketing       139         Graduate Subject Prerequisites       139         Graduate Study: Subject Descriptions       140         Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Economics       148         Department of Economic History       149         Department of Economic Fistory       149         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce (Honours)       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       171         Prizes       174         Undergraduate       174         Undergraduate       174 </td <td>Industrial Relations and Organizational Behaviour</td> <td>38</td>	Industrial Relations and Organizational Behaviour	38
Graduate Study: Subject Descriptions           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Econometrics         148           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         163           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Undergraduate         169           Undergraduate         171           Prizes         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Un	Information Systems	39
Graduate Study: Subject Descriptions           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Econometrics         148           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         163           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Undergraduate         169           Undergraduate         171           Prizes         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Un	Marketing	39
Graduate Study: Subject Descriptions         141           Identification of Subjects by Number         141           School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Econometrics         148           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         163           Master of Commerce (Honours)         165           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Undergraduate         171           Prizes         174           Undergraduate         174           Undergraduate         174           Undergraduate         174 <td>Graduate Subject Prerequisites</td> <td>39</td>	Graduate Subject Prerequisites	39
Identification of Subjects by Number       141         School of Accounting       144         School of Banking and Finance       146         School of Economics       148         Department of Economics       148         Department of Economic History       149         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce (Honours)       165         Master of Commerce (Honours)       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       171         Prizes       174         Undergraduate       174         Undergraduate       174         Undergraduate       174         Undergraduate       174         Undergraduate       174	and detaile design of the requisitors	
School of Accounting         144           School of Banking and Finance         146           School of Economics         148           Department of Economics         148           Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         165           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergraduate         169           Frizes         171           Undergraduate         174           Undergraduate         174           Undergraduate         174		
School of Banking and Finance       146         School of Economics       148         Department of Economic History       149         Department of Economics       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions	
School of Economics       148         Department of Economic History       149         Department of Economic History       150         School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Prizes       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions Identification of Subjects by Number	41
Department of Economic History         148           Department of Economic History         149           Department of Economics         150           School of Indoustrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         165           Master of Commerce (Honours)         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergraduate         169           Prizes         171           Prizes         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174	Graduate Study: Subject Descriptions Identification of Subjects by Number	41 44
Department of Economic History         149           Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         165           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergraduate         171           Prizes         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174	Graduate Study: Subject Descriptions       Identification of Subjects by Number     1       School of Accounting     1       School of Banking and Finance     1	41 44 46
Department of Economics         150           School of Industrial Relations and Organizational Behaviour         153           School of Information Systems         156           Department of Legal Studies and Taxation         157           Marketing         158           Asian Studies Unit         160           Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         165           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergraduate         169           Graduate         171           Prizes         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174           Undergraduate         174	Graduate Study: Subject Descriptions Identification of Subjects by Number	41 44 46 48
School of Industrial Relations and Organizational Behaviour       153         School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Prizes       174         Undergraduate       174          Undergraduate       174          Undergraduate       174          Undergraduate       174          Undergraduate       174          Undergraduate       174          U	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1	41 44 46 48 48
School of Information Systems       156         Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economic History         1	41 44 46 48 48
Department of Legal Studies and Taxation       157         Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174         Undergraduate       174         Undergraduate       174         Undergraduate       174         Undergraduate       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           Department of Economics         1	41 44 46 48 48
Marketing       158         Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174         Undergraduate       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1	41 44 46 48 49 50 53
Asian Studies Unit       160         Conditions for the Award of Higher Degrees       161         Doctor of Philosophy       163         Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174         Undergraduate       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1	41 44 46 48 49 50 53
Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         165           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergraduate         169           Graduate         171           Prizes         174           Undergraduate         174           Undergraduate         174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1	41 44 46 48 49 50 53 56
Conditions for the Award of Higher Degrees         161           Doctor of Philosophy         163           Master of Commerce (Honours)         165           Master of Commerce         167           Graduate Diploma         168           Scholarships and Prizes         169           Scholarships         169           Undergraduate         171           Prizes         174           Undergraduate         174           Undergraduate         174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1	41 44 46 48 49 50 53 56 57
Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economics         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1	41 44 46 48 49 50 53 56 57
Master of Commerce (Honours)       165         Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1	41 44 48 48 49 50 53 56 57 58 60
Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1	41 44 48 48 49 50 53 56 57 58 60
Master of Commerce       167         Graduate Diploma       168         Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1	41 44 46 48 49 50 53 56 57 58 60 61 63
Scholarships and Prizes         169           Scholarships         169           Undergraduate         169           Graduate         171           Prizes         174           Undergraduate         174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1	41 44 46 48 49 50 53 56 57 58 60 61 63 65
Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1	41 44 46 48 49 50 53 56 57 58 60 61 63 65
Scholarships and Prizes       169         Scholarships       169         Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Econometrics         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1	41 44 46 48 49 50 53 56 57 58 60 61 63 65
Scholarships     169       Undergraduate     169       Graduate     171       Prizes     174       Undergraduate     174	Graduate Study: Subject Descriptions         1           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce         1           Graduate Diploma         1	41 44 46 48 49 50 53 56 57 58 60 61 63 65
Undergraduate       169         Graduate       171         Prizes       174         Undergraduate       174	Graduate Study: Subject Descriptions         1           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce         1           Graduate Diploma         1	41 44 48 48 49 50 53 56 57 58 60 61 63 65 67 68
Graduate         .171           Prizes         .174           Undergraduate         .174	Graduate Study: Subject Descriptions         1           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Industrial Relations and Organizational Behaviour         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce         1           Graduate Diploma         1           Scholerships and Prizes         1	41 44 48 48 49 50 53 56 57 58 60 61 63 65 67 68 69
Prizes         .174           Undergraduate         .174	Graduate Study: Subject Descriptions         1           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economics         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce (Honours)         1           Master of Commerce         1           Graduate Diploma         1           Scholarships and Prizes         1           Scholarships         1	41 44 48 48 49 50 53 56 57 58 60 61 63 65 67 68 69
Undergraduate	Graduate Study: Subject Descriptions         1           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce (Graduate Diploma         1           Scholarships         1           Undergraduate         1	41 44 46 48 49 50 53 56 57 58 60 67 69 69 69
	Graduate Study: Subject Descriptions         Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Information Systems         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce         1           Graduate Diploma         1           Scholarships         1           Undergraduate         1           Graduate         1	41 44 46 48 49 50 53 55 57 58 60 61 63 65 67 69 69 71
	Graduate Study: Subject Descriptions         1           Identification of Subjects by Number         1           School of Accounting         1           School of Banking and Finance         1           School of Economics         1           Department of Economic History         1           Department of Economics         1           School of Industrial Relations and Organizational Behaviour         1           School of Industrial Relations and Organizational Behaviour         1           Department of Legal Studies and Taxation         1           Marketing         1           Asian Studies Unit         1           Conditions for the Award of Higher Degrees         1           Doctor of Philosophy         1           Master of Commerce (Honours)         1           Master of Commerce         1           Graduate Diploma         1           Scholarships         1           Undergraduate         1           Graduate         1           Prizes         1	41 44 46 48 49 50 53 55 60 61 63 66 69 69 71 74

# Calendar of Dates

The academic year is divided into two sessions, each containing 67 days for teaching. There is a recess of approximately six weeks between the two sessions and there are short recesses of one week within each of the sessions

Session 1 commences on the Monday nearest 1 March.

	1992	1993	
Session 1 (67 teaching days)	2 March to 16 March	1 March to 8 April	Faculties other than
Recess:	17 April to 26 April	9 April to 18 April	Medicine
	27 April to 12 June	19 April to 11 June	
Study Recess:	13 June to 18 June	12 June to 17 June	
Examinations	19 June to 7 July	18 June to 6 July	
Midyear Recess:	8 July to 26 July	7 July to 25 July	
Section 2 (67 teaching days)	27 July to 25 September	26 July to 24 September	

Recess:

Study Recess: Examinations

26 September to 5 October 6 October to 6 November 7 November to 12 November

13 November to 1 December

25 September to 4 October 5 October to 5 November 6 November to 11 November 12 November to 30 November

# Important Dates for 1992

Jan	uary
14/	4

New Year's Day -- Public Holiday

10 Last day for acceptance of applications by office of the Admissions Section for transfer to another undergraduate course within the University

13 Term 1 begins - Medicine IV м 20 Term 1 begins-- Medicine V

27 Australia Day - Public Holiday

# February

Enrolment period begins for new undergraduate students and undergraduate students repeating first year

10 Re-enrolment period begins for second and later year undergraduate and graduate students enrolledin formal courses 28 Last day for acceptance of enrolment by new and re-enrolling students (Late fee payable thereafter if enrolment approved)

# March

м

м Session 1 begins - all courses except Medicine IV and V

Su Term 1 ends - Medicine IV

Term 2 begins - Medicine IV

F 13 Last day applications are accepted from students to enrol in Session 1 or whole year subjects

Su 22 Term 1 ends - Medicine V

30 Term 2 begins - Medicine V HECS Census Date for Session 1

31

# April

Good Friday -- Public Holiday 17 Mid-session Recess begins

Easter Monday - Public Holiday 20

s 25 Anzac Day - Public Holiday Su 26 Term 2 ends - Medicine IV

Mid-session Recess ends

# May

s 2 May Recess begins - University College, ADFA

М Term 3 begins - Medicine IV

Term 1 ends - AGSM R

т 12 Publication of Provisional Timetable for June examinations

Su 17 May Recess ends - University College, ADFA

w 20 Last day for students to advise of examination clashes

Su 31 Term 2 ends -- Medicine V

Jun	18	
М	1	Term 2 begins – AGSM
T	2	Publication of Timetable for June examination
M	8	Queen's Birthday - Public Holiday
Ţ	9	Term 3 begins – Medicine V
F	12	Session 1 ends
s	13	Study Recess begins College of Fine Arts Assessment Week begins
Su	14	Term 3 ends - Medicine IV
М	15	Term 4 begins – Medicine IV
Th	18	Study Recess ends
F	19	Examinations begin Session 1 ends University College, ADFA
s	20	Midyear Recess begins – University College, ADFA College of Fine Arts Assessment Week ends
M	22	Examinations begin - University College, ADFA
July	,	
T	7	Examinations end
W	8	Midyear Recess begins
s	11	Examinations and - University College, ADFA
Su	19	Midyeer Recess ends University College, ADFA
М	20	Session 2 begins - University College, ADFA
Su	26	Midyear Recess ends
М	27	Session 2 begins
Δuc	just	
F	7	Last day applications are accepted from students to enrol in Session 2 subjects.
		Term 2 ends - AGSM
Su	9	Term 3 and 4 ends – Medicine IV and V
М	17	Term 4 and 5 begins - Medicine IV and V
М	31	HECS Census Day for Session 2. Term 3 begins – AGSM
Ser	temb	ar .
F	25	Closing date for applications to the Universities Admission Centre
s	26	Mid-session Recess begins
		September Recess begins - University College, ADFA
0	ober	
Sit	4	September Recess ends – University College, ADFA
M	5	Labour Day - Public Holiday
		Mid-session Recess ends
Т	6	Publication of provisional timetable for November examinations
W	14	Last day for students to advise of examination clashes
Su	18	Term 4 ends – Medicine V
F	23	Session 2 ends - University College, ADFA
М	26	Examinations begin - University College, ADFA
Nov	remb	er
F	6	Session 2 ends
		Term 3 ends - AGSM
s	7	Study Recess begins College of Fine Arts Assessment Week begins
Su	8	Term 6 ends – Medicine IV
Th	12	Study Recess ends
F	13	Examinations begin Examinations end – University College, ADFA College of Fine Arts Assessment Week ends
Dec	emb	er
T	1	Examinations end
F	25	Christmas Day – Public Holiday
s	26	Boxing Day - Public Holiday

28 Public Holiday

# Staff

Comprises Schools of Accounting, Economics, Banking and Finance, Industrial Relations and Organizational Behaviour, Information Systems and Marketing; Department of Legal Studies and Taxation; Asian Studies Unit; Centre for Applied Economic Research; Industrial Relations Research Centre, and Japanese Economic and Management Studies Centre.

# Dean

Professor J. R. Niland

# Presiding Member

Professor Mark Keith Hirst

## **Executive Assistant to the Dean**

Dr Paul Luev

# **Executive Officer**

Anthony Michael McNamara, BA Syd., FAIM

#### Senior Administrative Officer

Rene Calderon Garcia, BA Philippines

# Administrative Officer

Jennifer Fae Platt, BA N.S.W., DipEd Syd.C.A.E.

#### Administrative Assistant

Pam Gildea

# **Programming Unit**

## Computer Systems Officer

Jimmy Sadeli, BSc N.S.W.

# Asian Studies Unit

#### Associate Professor and Head of Unit

William Raymond Purcell BCom PhD N.S.W., DipJap Kyoto Gaidai.

#### Lecturers

William Spencer Armour, BA DipEd Svd. Shizuko Schaefer, DipEd Meisei Tokyo and Kobe Gakuin U.

# **Tutors**

Yumiko Hashimoto, BA DipEd Meiji Tokyo Sumiko lida, BA DioEd Osaka U. Ed. Kazue Okamoto, BA DipEd Musashino Women's U. Tokyo

# **School of Accounting**

# Professor of Accountancy and Head of School

Kenneth Thomas Trotman, MCom PhD N.S.W., FCPA

# Professors of Accountancy

William Peter Birkett, MEc Syd., FCPA

Robert Graham Walker, BCom N.S.W., MEc PhD Syd., ACA

# Price Waterhouse Professor of Accounting

Mark Keith Hirst, BA Macq., BEc Tas., MCom PhD N.S.W.

# Associate Professors

Wai Fong Chua, BA PhD Shoff., CPA, ACA Malcolm Conrad Miller, MCom N.S.W., FCA, FCPA, FCIS, **AFAIM** 

# Senior Lecturers

Michael Aitken, MBS Massey, PhD N.S.W., ACANZ, ASA Brian Booth, BCom Old., MCom N.S.W., PhD Griff., FCPA, AAUQ

Peter James Booth, BEc Syd., MEc N.E., DipEd Syd. Teachers.Coll.

Graham Bradley, BEc Syd., MCom PhD N.S.W., FCPA Victor Andrew Fatseas, MCom N.S.W., FCPA Peter Fraser Luckett, BA Macq., PhD Syd., ASA Richard Donald Morris, BCom Old., MBA PhD N.S.W., AAUQ(Prov), FCPA Roger Simnett, MEc *Monash*, FCPA Graham George Sullivan, BCom *Auck.*, BA *Syd.*, MBA *N.S.W.*, FCPA. ACA

Visiting Fellows

Nam Tiang Kour, BEc Syd., MCom. Syd., ACA, ASIA Gordon Howitt, BEc Syd., MCom N.S.W., ASTC, FCPA, ACIS

#### Lecturers

Jane Alexa Baxter, BCom W'gong. MCom N.S.W., FCPA Michael Leo Briers, BCom Tas.
Robert Marius Czernkowski, BCom Tas.
James Ernest Guthrie, BBus R.M.I.T., MBus W.Aust.IT.
GradDipAcct Warmambool I.A.E., GradDipEd(Tert) Darling

Downs I.A.E., FCPA, ACA Janice Loftus, BBus N.S.W.I.T., MCom N.S.W. John Stanley Macmullen, BCom N.S.W., CPA Rosina Mladenovic, BCom N.S.W., ASA

Sheikh Fazlur Rahman, MCom Rajshahi, PhD Manc. Peter John Roebuck, MCom N.S.W., ACA Alfred Edward Fulton Rofe, BA LLM Syd., BCom N.S.W.,

FCPA, ACIS
Principal Tutor

Maria Rose Barbera, MCom N.S.W.

# **Senior Tutor**

Andrew Shaw Andrew Sinclair

Cameron Gordon Hooper, BAdmin Griff.

#### **Tutors**

Lyn Barkess, BBus N.R.C.A.E., DipEd Syd.C.A.E., CPA Shirley Carlon, MCom N.S.W., ACA James Francis Douglas, BCom N.S.W. MSA Magda Marie Ghali, BCom N.S.W., ASA Wendy Joy Green, BCom N.S.W. Isabel Jeannette Gordon, MCom. N.S.W., ACA Nonna Martinov, BA Tas., BBus Kuring-gai C.A.E., ACA Philip King Axel Klaus-Dieter Schulz, BCom N.S.W.

# School of Banking and Finance

Professor of Finance and Head of School lan Gayford Sharpe, BS S.III., MA PhD Stan., AAIB(Snr)

#### Professor of Finance

Roger Bowden, BA BSc MA Auck., PhD Manc.

# Senior Lecturers

Ernestine Margareta Anna Gross, BA Macq., PhD Syd. Malcolm Charles Harris, BA Canisius, PhD Conn.
Thomas Christopher Harris, BA Camb., LLM Harv., PhD Calif. Gabriel Noti, BE BSc Syd., DipENAFinance and Economics Paris, MBA PhD N.S.W., FASA, CPA, ASIA
Toan My Pham, BEc Tas., MCom N.S.W.
Bala Shanmugan, BA Bangor, MBS Dubl., PhD Woll.

Bala Shanmugan, BA *Bangor*, MBS *Dubl.*, PhD *Woll*.

Michael Thomas Skully, AA *N.Y.State*, BSBA *Arizona*, MBA *Utah*, DipEcon *Stockholm*, FASA, CPA, ACIS, ASIA, ACIM,

AAIB(Snr)

# Lecturers

Keith Chan, BCom N.S.W. Marie Rosalie Degabriele, BCom N.S.W., AASA, AAIB(Snr) Vic Edwards, BEc Syd., MEc Macq.
Peter Andrew Kaldor, BCom LLB N.S.W.
Helen Patricia Lange, BCom N.S.W., MEc Macq., AAIB(Snr)
David Lewis Mackenzle, BCom N.S.W.
Fariborz Moshirian, BA Tas., MEc PhD Monash, DipEc N.E.
Ah Boon Sim, BA MA PhD Concordia
Li-Anne Elizabeth Woo, BCom N.S.W.

#### Senior Tutor

Jo-Ann Suchard, BCom N'cle.(N.S.W.).

#### Tutors

Lucie Marie Leonie Ghosh, BSc Rotterdam, MCom DipEd N.S.W.
Paul Hattaway, BCom N.S.W.,
Bill Sapcas, BCom N.S.W.
Julianne Wright, BEc Syd.

# School of Economics

Professor of Economics and Head of School Ross David Milbourne, MCom N.S.W., PhD Calif.

Professor of Statistics and Head of the Department of Econometrics

Nanak Chand Kakwani, MA PhD Delhi, FASSA

# Professors of Economics

John Warwick Nevile, BA W.Aust., MA PhD Calif., FASSA John Piggott, BA Syd., MSc PhD Lond.

Visiting Professor of Economics

Murray Chivers Kemp, BCom MA Melb., PhD Johns H.

**Executive Assistant to Head of School** 

John Alton Zerby

Computer Systems Officer

Nadia Blum, BEc Bratislava

# Senior Research Officer

Thomas Mozina, DipMSc Piran., BEc BA Qld., MEc Syd,

# Department of Econometrics

#### Associate Professors

Ronald Anthony Bewley, BA Sheff., PhD N.S.W. Daniel-Marie Paul Yvon Leonard, IngAgr J.N.A. Paris, MSc PhD III. Anthony David Owen, BA Leic., MA PhD Kent, FSS

#### Senior Lecturers

John Raymond Ablett, BCom N.S.W., MA Brussels Nripesh Podder, MA Calc., PhD N.S.W. Eric Richard Sowey, BEc Syd., BSc PhD N.S.W., MSc Lond. John Alton Zerby, MA Penn. State and Vanderbilt, MCIT

#### Lecturer

Lance Alexander Fisher, BA Macq., MCom N.S.W., PhD Minn.

#### Senior Tutor

Judith Frances Watson, BCom N.S.W.

#### Tutor

Kyriacos Mavrolefteros, BCom N.S.W.

# Department of Economic History

Senior Lecturer and Head of Department David Meredith, BA PhD Exe.

Associate Professors

Ian Clifford Inkster, BA E. Anglia, PhD Sheff., FRHistS Stephen James Nicholas, BA Syr., MA Iowa

#### Senior Lecturers

David Leonard Clark, BEc PhD Svd. Barrie Drummond Dyster, MA Syd., PhD Tor. John Albert Perkins, BScEcon Hull, PhD N.S.W.

# Department of Economics

Senior Lecturer and Head of Department Robert Maxwell Conlon, MCom PhD N.S.W.

**Associate Professors** Geoffrey Harold Kingston, BA PhD A.N.U.

Thomas Gregory Parry, MEc Syd., PhD Lond.

#### Senior Lecturers

Christian Marie Alaouze, BAgSci MAgSci Melb., MA PhD Wisc. David Ross Chapman, BA N.E., MA Essex Norman James Dudley, BAgEc PhD N.E. Geoffrey Francis Fishburn, BA PhD N.S.W. Fu-Chi Liu, MA Taiwan, PhD Roch. John Kees Lodewijks, BEc Syd., MEc N.E., MA PhD Duke Paul Luev, BA H.K., PhD Edin.

Mehdi Siamak Monadjemi, BS Utah, MS PhD III. Behara Bhaskara Rao, BA And., MA Ban., BSc(Econ) Lond., PhD N.S.W.

Trevor Robert Stegman, BCom PhD N.S.W. Truong Phouc Truong, BE W.Aust., MA MEngSc Syd., PhD Maca.

Neil Alastair Warren, BCom PhD N.S.W. Geoffrey Herbert Waugh, BSc Syd., MCom PhD N.S.W.

Lecturers Eataz Ahmad, BA Gov. Deg. Col., MSc Quaid-i-Azam, MA PhD

Frank Barry, BA Dub., MA Essex, PhD Qu.

Craig Farrell Freedman, BA St Johns, MBA Calif., MA PhD Mass.

Jack Frisch, BEc Syd., MA PhD Princ. Peter Kennedy, BCom N.S.W., MA Qu. Peter Robert Thomas Kriesler, MEc Syd., PhD Camb. Richard Charles Nolan, BA N'cle.(N.S.W.), BE N.S.W. Glen Otto, BA Qld., MA A.N.U. Robin Ellen Stonecash, BA Swarthmore, MS Wis.

Chung-Sok Suh, BEc Seoul, MCom PhD N.S.W. Graham Voss, BA Vic., Br.Col. MA McM

# Principal Tutor

Diane Susan Enahoro, MCom N.S.W., DipEd Syd.

# Senior Tutors

Judy Cowie, BA Tenn.

Stephen Leslie Keen, BA LLB Syd., DipEd Syd. Teachers Coll. Andrew Chi Kuen Lo, BA Melb., MA N.S.W.

Tiffany Hutcheson, BEc Syd. Christine Lee, BCom NSW Tania Neveuka Milavec, BEc Macq. Shelley Murphy, BA Winn, MA Qu. Christas Panousis, BEc Old. Peter William Switzer, MCom N.S.W.

# Centre for Applied Economic Research

Associate Professor A. D. Owen

# **Program Leaders**

Mr D. R. Chapman Professor J.W. Nevile Professor A.D. Owen Mr J.A. Zerby

#### Research Associates

Associate Professor R. A. Bewley Dr R. M. Conlon Dr J. Frisch Associate Professor I. C. Inkster Professor N. C. Kakwani Professor W. E. Kasper Associate Professor G. H. Kingston Dr P. R. Kriesler Ms C. Lee Dr J. K. Lodewijks Professor R. D. Milbourne Dr M. Monadiemi.

Associate Professor T. G. Parry

Professor J. Piggott Dr B. B. Rao Dr E. R. Sowey

Mr T. R. Stegman Ms Chung-Sok Suh Dr T. P. Truong Mr N. A. Warren

Dr G. H. Waugh

# Research Officers

Mr D. A. Troedson

# School of Industrial Relations and **Organizational Behaviour**

Professor of Industrial Relations and Head of School David Henry Plowman, BEc W.Aust., MA Melb., PhD Flind., GradDipT Adel.C.A.E.

#### Professor of Industrial Relations

John Rodney Niland, MCom N.S.W., PhD III., FASSA

# Associate Professor

Braham Dabscheck, MEc Monash

#### Senior Lecturers

Allan Bordow, BS Wis., MA Columbia, PhD Colorado State Anthony Francis Donovan, MA PhD N.U.I. Robin Kramar, MCom N.S.W., PhD Syd. Christopher Leggett, MSc Brad. John Mathews, MSc PhD Lond.

# Lecturers

Bradon Ellem, BA S'ton, MA Warw., PhD W'gong . David Morgan, BA Flind. Christopher Wright, BEc PhD Syd.

#### Tutors

Diane Fieldes, BA A.N.U. Paul Ronfeldt, BCom N.S.W.

#### Industrial Relations Research Centre

#### Director

Professor David Plowman

**Honorary Visiting Professor** 

G. W. Ford

Research Associates

Associate Professor Brian Brooks

Mr Braham Dabscheck

Dr B. Ellem

Dr Beryl Hesketh

Mr C. Leggett

Dr John Mathews

# **School of Information Systems**

Professor of Information Systems and Head of School David Ross Jeffery, BCom Qld., MCom PhD N.S.W.

## Professors of Information Systems

Cyril Henry Putnam Brookes, BE MEngSc Syd., DPhil Oxf. Michael John Lawrence, BSc BE Syd., MS PhD Calif.

# **Associate Professors**

Robert Hugh Edmundson, MCom PhD N.S.W. Brian Henderson-Sellers, BSc Lond., MSc R'dg., PhD Leic., FIMA, MACS, MIWEM, MASCE

## Senior Lecturers

Colin Freeman, BSc Adel., MSc Sheff., AALA, MInfSc Rodger Jamieson, MCom N.S.W., ACA, MACS, CISA, MAIRM Graham Cedric Low, BE PhD Old., MIChemE Marcus John O'Connor, MCom PhD N.S.W., MACS June Verner, BSc DipSocSc MBS PhD Massey

#### Lecturers

lan Caddy, BSc Syd., BEc Macq., MCom N.S.W., DipEd I.T.A.T.E.

John D'Ambra, BBus *U.T.S., MCom N.S.W.*, MACS Roy Gilbert Dean, MCom, FCPA, AssocTrinCollMusicLond Geoffrey Dick, BBus *U.C.S.Q.*, MCom *N.S.W.*, AFCPA, AACS Ami Levartovsky, BSc *N.S.W.*, AIEEE

Gregory Marshall Stephens, MCorn N.S.W., ASA, CISA, MAIM

#### Tutors

Gary Feder, BSc LaT., BSc Melb.. Sandy Grant, BCom N.S.W., ACA Lewis Ling Lau, BSc C.U.H.K. Daniel Laurence Moody, BSc Qld. Charles Solomon, BCom Witw., MSc U.N.I.S.A.

# School of Marketing

Professor of Marketing and Head of School Roger Alexander Layton, MEc Syd., FAIM

## **Associate Professors**

George Holmes, DipM Liv. Poly., MA Lanc. Ian Frederick Wilkinson, BSc Ston., MSc Warw., PhD N.S.W.

#### Senior Lecturers

Linden Brown, BEc Tas., PhD N.S.W., AASA
Margaret Craig-Lees, BA(Com) U.T.,S., MA N.S.W.
Alan Kenneth Dickson, DipBus C.I.T., BBus V.U.T., MBA
GradDipBus R.M.I.T., FCPA
Michael Simons, LLB Melb., MA Macq., GradDipEd U.T.S.,
FCIA, ATRIF, Barrister
John Tohr Yamaguchi, BS Col., DipASD Prin., PhD A.N.U.,
Hon,Fellow Keio

#### i acturer

Marion Burford, BSc Syd., MCom N.S.W.
Lynne Freeman MAME Lanc., DipAm. I.M., DipMr M.R.S.(U.K.), MIM, MMRS
Robert Maclean Hall, BA N'cle. (N.S.W.), PhD Macq.
Roger St George March, BA DipEd Syd.
Julie Morgan, BCom MCom(Hons) N.S.W.

# **Tutor**

Ian Braithwaite, DipAppSc(Ag) Hawks.C.A.E., MA Lanc., AssDipManagement Northern Rivers C.A.E.
Alistair Marshall, BA MA Well.
Cathi McMullen, BCom N.S.W.
Stephen Thomas, BBus U.T.S., BA Macq.

Administrative Officer Nadia Withers, BA N.S.W.

# Department of Legal Studies and Taxation

Professor of Accountancy and Head of Department John Lawrence Ryan, BA St. Thomas, BCL New Br., PhD Lond.

#### Associate Professor

Andrew Llewellyn Terry, LLM Cant.

# Senior Lecturers

Peter Desmond Giugni, LLM Syd., MScSoc N.S.W. Albert William Lacey, AM, LLB Syd., PhD Lond., MBSC

# Lecturers

Cyril William Butcher, LLB Well., LLM Syd. Bruce Davidson Gordon, BA Oregon State, LLB N.S.W. Christopher John Taylor, BA LLB Syd. Phillippa Claire Wearne, BJur LLB Monash

#### **Tutors**

Karen Bubna-Litic, BJur LLB W.Aust. Denise Haddrill, BCom LLB N.S.W. Barbara Mescher, BJuris LLB N.S.W. Frank Zumbo, BCom N.S.W.

# Japanese Economic and Management Studies Centre

#### Director

Associate Professor W. R. Purcell

# Deputy Director Roger March

noger march

# Introduction

The Faculty of Commerce and Economics offers both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests in the commercial and industrial world, in the public service and in teaching at both the secondary and tertiary level. A new degree, the Bachelor of Economics, is helping students prepare for careers in all these areas. The difference between this new degree and the existing Bachelor of Commerce is that all Bachelor of Economics students will complete a major sequence of study in economics though they may combine this with a major in another discipline, such as finance, industrial relations, political science or Asian studies.

There are separate quotas for the Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality Management) and the Bachelor of Economics. Students enrolled in the Faculty may apply at the end of each calendar year to transfer from one degree to the other, but approval will not be automatic and will depend on a student's academic record.

In both the Bachelor of Commerce and the Bachelor of Economics a common core of subjects in first year provides the essential foundation for subsequent specialization. The Faculty is concerned to combine strong development of fundamental conceptual issues with emphasis upon the application of knowledge to particular fields of human endeavour. This aim is assisted by the substantial interaction between the community and the Faculty through such avenues as the Information Systems Forum, the Centre for Applied Economic Research, the Japanese Economic and Management Studies Centre, the Australian Centre for Management Accounting Development, the National Centre for Banking and Capital Markets and the Industrial Relations Research Centre, together with the consulting and continuing education activities in fields such as accounting, behavioural science, economics, finance, industrial relations, information systems and marketing.

J. R. Niland Dean



# **Faculty Information**

# Some People Who Can Help You

If you require advice about enrolment, degree requirements, progression within courses or any other general matters, contact The Faculty of Commerce and Economics Students' Centre, Ground Floor, John Goodsell Building.

For information and advice about subject content and requirements, contact the appropriate schools.

It is University policy to promote equal opportunity in education (refer to EOE Policy Statement, University of New South Wales Calendar and the Guide for Students 1991).

Important: As changes may be made to information provided in this handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

# Higher School Certificate Prerequisites

The Bachelor of Commerce, Bachelor of Economics, Bachelor of Commerce/Bachelor of Science, Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws courses require students to have achieved a prescribed standard in Mathematics at the Higher School Certificate before an offer of a place will be made. In addition, a number of subjects offered

in these courses require students to have achieved a prescribed standard in English at the Higher School Certificate before enrolment in such subjects is permitted.

Current H.S.C. prerequisites, where applicable, are listed in the section Undergraduate Study: Subject Descriptions later in this Handbook.

The document containing advice to new students who do not meet English requirements is available from the Registrar and Deputy Principal.

# Faculty of Commerce and Economics Enrolment Procedures

All students re-enrolling should obtain a copy of the free leaflet Re-Enrolling 1992 available from the Faculty of Commence and Economics Students' Centre and the Admissions Office. This booklet provides detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, non-award enrolment, locations and hours of Cashiers and late enrolments.

# **Examinations**

In subjects under the control of the various schools in the Faculty of Commerce and Economics the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final

examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students will be advised of the weighting at the commencement of each session.

# **Supplementary Examinations**

Students may be required to sit for an oral and or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 or in early January. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

# **Use of Calculators**

The Faculty of Commerce and Economics has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

# Faculty of Commerce and Economics Library Facilities

Students and staff of the Faculty of Commerce and Economics are mainly served by the Social Sciences and Humanities Library. Students in the Department of Legal Studies and Taxation also need to use the Law Library.

# The Social Sciences and Humanities Library

This library is designed to serve the specialized reference and research needs of staff, post-graduate students and undergraduate students.

All students are welcome to use the library and to borrow books from it. The main entrance to the Social Sciences and Humanities Library can be reached by taking the lift to Level 4 of the library building. The Library has a computerised on-line catalogue which provides up-to-date information on books on loan or in Open Reserve. Reference Staff of the Social Sciences and Humanities Library are there to help you use the on-line catalogue. In addition, sets of the Library's microfiche catalogue are available for consultation. Both the on-line catalogue and microfiche catalogue will tell you where in the Library the material you want is located.

Acting Social Sciences and Humanities Librarian Pam O'Brien

# **Undergraduate Services**

Open Reserve houses books which are required reading and heavily used materials. Closed Reserve houses copies of journal articles. Items in Reserve may only be used within the Library for restricted periods of time. Open and Closed Reserve are on Level 2 of the main Library, on the right as you come in.

Photocopying facilities are available:

- at the main photocopying area on Level 2;
- in each of the special subject libraries;
- in Open Reserve.

Change and assistance are available from photocopying staff on Level 2.

The Audiovisual section includes a collection of tapes and cassettes, including University lecture tapes. Listening facilities are available in the Section. Inquire at the desk on Level 3.

Orientation tours are held at the beginning of the year to help you find your way in the Library. Watch for advertisements in Tharunka and in front of the Library for the times of these tours.

# The Law Library

This library caters principally for the library needs of staff and students in the Faculty of Law, but it is also responsible for the extensive collection on taxation. All students are welcome to use the library and borrow books from it. However, most of the materials required by students in the Department of Legal Studies and Taxation are held in the Open Reserve Section on level 2 of the University Library.

Law Librarian

Rob Brian

# Faculty of Commerce and Economics Library – Reading Room

Officer-in-charge: Pamela Gildea

The library-reading room for undergraduate honours and graduate students in the Faculty of Commerce and Economics is located in the John Goodsell Building. The reading room contains books and periodicals covering a wide range of subjects. During session the reading room is open from 9 am to 9 pm Mondays to Thursdays and 9 am to 5 pm on Fridays.

Out of session the hours are 9 am to 5 pm. The reading room is closed each day between 12.30 - 1.30 pm.

Students wishing to use these library facilities should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

# **General Education Requirement**

The University requires that all undergraduate students undertake a structured program in General Education as an integral part of studies for their degree.

Among its objectives, the General Education program provides the opportunity for students to address some of the *key questions* they will face as individuals, citizens and professionals.

The program requires students to undertake studies in three categories of the program:

CATEGORY A. An introduction in non-specialist terms to an understanding of the environments in which humans function.

CATEGORY B. An introduction to, and a critical reflection upon, the cultural bases of knowledge, belief, language, identity and purpose.

CATEGORY C. An introduction to the development, design and responsible management of the systems over which human beings exercise some influence and control. This category is required only of students in four-year professional and honours programs

There are differing requirements for general education for students commencing before, in, and after 1988. Students must complete a progam of general education in accordance with the requirements in effect when they commenced their degree program. Students should consult the appropriate course authority or the Centre for Liberal and General Studies in Morven Brown Building, Room G58.

The key questions addressed by the Program are:

# **CATEGORY A: The External Context**

Course requirement: 56 hours

- How do we, can we, generate wealth? (Australia and the Development of the World Economy) 28 hours
- How can we, ought we, distribute wealth, status and power? (Human Inequality) 28 hours
- What steps should we take, and what policies should we adopt, in science and technology? (Science and Civilization) 56 hours
- What effects do our wealth generating and techno-scientific activities have on the environment? (Ecosystems, Technology and Human Habitation) 28 hours
- What are the effects of the new mass media of communication? (Mass Media and Communication) 28 hours
- What are the key social and cultural influences on Australia today? (Australian Society and Culture) 28 hours

# CATEGORY B: The Internal Context of Assumptions and Values

Course requirement; 56 hours

- How do we define ourselves in relation to the larger human community? (The Self and Society) 56 hours
- How do our conceptions of human nature and well being influence both individual and social behaviour? (Changing Conceptions of Human Nature and Well-Being) 28 hours

- What are the prevailing conceptions of and challenges to human rationality? (The Pursuit of Human Rationality) 28 hours
- How do language, images and symbols function as means and media of communication (The Use of Language, Images and Symbols) 28 hours
- What is the impact of the computer on human society and culture? (The Computer: Its Impact, Significance and Uses) 28 hours
- Which systems of belief and configurations of values are most conducive to the survival and enhancement of the human species and the planet earth? (Beliefs, Values and the Search for Meaning) 28 hours

# CATEGORY C: An introduction to the design and responsible management of the human and planetary future

The central question to be addressed by students in a systematic and formal way is:

For what purpose or purposes will I use my intellectual skills, my expertise, or my technological prowess?

Will these abilities be used, for example:

- (i) in a creative and innovative way?
- (ii) to widen the circle of human participation in the benefits they bring?
- (iii) to break down the barriers of exclusion and discrimination?
- (iv) to enhance the prospects for survival of the human species?
- (v) to enhance the capacity of the planet earth to sustain life?

In the Faculty of Commerce and Economics the Category C requirement is satisfied by discussion of these questions within core subjects of each School. The particular subjects in which Category C issues are addressed are listed under each School's handbook entry.

# Students With Disabilities

The University of New South Wales has a policy of equal opportunity in education and seeks wherever possible to ensure maximum participation of students with disabilities.

The University offers a range of assistance: examination support; specialized equipment; educational support; parking provisions; library assistance.

A Resource Guide for students and staff with disabilities and a map showing wheelchair access is available from the Advisor to students with Disabilities, the EEO Unit, the Library and the Students' Union.

It is advisable to make contact with the Adviser to Students with Disabilities prior to, or immediately following enrolment, to discuss your support needs.

The Adviser can be contacted on 697-5418 or at Building F15 (Careers & Counselling Unit).

# Student Clubs and Societies

Students have the opportunity of joining a wide range of clubs and societies. Many of these are affiliated with the Students' Union. There are numerous religious, social and cultural clubs and also many sporting clubs which are affiliated with the Sports Association.

Clubs and societies seeking to use the name of the University in their title, or seeking University recognition, must submit their constitutions either to the Students' Union or the Sports Association if they wish to be affiliated with either or these bodies, or to the Registrar and Deputy Principal for approval by the University Council.

# The Commerce Society

The U.N.S.W. Commerce Society is a student run, non-profit organisation of which every student enrolled in a Bachelor of Commerce or Economics is automatically a member. The Society operates as both a social and a business club and is widely respected amongst students in both these roles.

Throughout the year the committee organises a series of functions including regular Pizza and Beer luncheons, an annual Ball, a harbour cruise and a variety of industry relevant seminars.

To finance these events the Society seeks annual sponsorship.

In 1991 Price Waterhouse continued its provision of considerable financial support and service in its role as the major sponsor. Additionally Mailesens Stephen Jaques, a large commercial law firm, expanded our sponsorship base to cover the Commerce/Law overlap within the University. The aid provided to the Society through these firms is invaluable, and will hopefully continue well into the 1990's.

The Annual General Meeting of the Society is held late in second session when the Executive Committee is elected.

President: Julian Mitton Vice-President: Jacqui Murphy (Mail to: 1st floor, John Goodsell Building, UNSW.)

# **AIESEC**

AIESEC is a unique world-wide organization of Business and Management students, with committees in over five hundred campuses around the world. The UNSW Local Committee, besides serving the aims of AIESEC International is a most active social club within the Faculty of Commerce and Economics.

AIESEC has two primary aims: 1. To promote better understanding and co-operation among nations, especially the students of those nations. 2. To allow those students to improve their preparation for careers in Business and Commerce by gaining valuable experience.

AIESEC runs an international student exchange program, whereby students are matched to training programs and jobs that are offered by companies worldwide. These traineeships are available in the areas of accounting, economics, marketing, management, personnel and computer science. On traineeships, students can complement their studies with practical experience, earn award wages and, with the help of counterparts in other countries, enjoy the experience of living overseas. At the same time, the company acquires a highly qualified person of its own specifications.

At home AIESEC offers the opportunity to deal with leaders of industry and commerce and to develop talents within the organization itself. It also helps bridge the gap between students and academics and the business community.

The name, AIESEC, stands for the Association Internationale des Etudiants en Sciences Economiques et Commerciales. It was established in 1948 by representatives from 12 universities in seven European countries, and has now grown to embrace over 500 universities and other tertiary institutions in 70 countries. It now involves more than 50,000 students, and has matched over 100,000 traineeships since its inception.

AIESEC, run by the students and for the benefit of students is a non-profit, non-political organization. Membership is \$10 per annum and all interested students are encouraged to join and be part of AIESEC's many social activities. Watch AIESEC's newsboard on the ground floor of the John Goodsell Building for more information on meeting times.

For further information contact: AIESEC

Union Box 48A

The University of New South Wales

Kensington, NSW 2033

or Telephone (02) 697 5454 c/o University Students' Union and leave a message.

# The Economic Society of Australia

Students are eligible for membership of the Economic Society of Australia at a concessional rate through the New South Wales branch. The Branch's financial year commences on 1st April and the student subscription rate is \$25 per annum compared with a full subscription rate of \$50 per annum. This concession applies to full-time students. Application for membershipforms are available from the School of Economics office and require the attestation of a University staff member. Membership forms and information about the Society are also available from: The Hon Secretary, The Economic Society of Australia (NSW branch), PO Box 211. Mosman, NSW 2088.

Members receive the Society's journals, *The Economic Record* and *Economic Papers*. They may also subscribe at concessional rates to *The Australian Quarterly*. Meetings are held each month. The Branch also holds an annual Winter School and other functions at which current economic tooics are discussed.

# The University of New South Wales Japanese Society

The UNSW Japanese Society is run by students and is affiliated with the Students' Union. Membership is open to all students of Japanese and anyone with an interest in Japanese culture.

The main aims of the Society are to:

 supplement the Japanese language course by providing students with the opportunity to practise their language skills with native speakers in an informal atmosphere; 2. provide means of communication outside the classroom between language students and staff; 3. promote better understanding between Japanese and Australian people; 4. keep members informed with regard to Japanese-related events, cultural or otherwise.

Activities are held regularly and are advertised on the Japanese Society's noticeboard outside the Japanese Economic and Management Studies Centre, John Goodsell Building, Room G29.

For further information, please contact:
UNSW Japanese Society

c/o The Japanese Economic and Management Studies Centre P.O. Box 1, Kensington

NSW 2033 Telephone (02) 697-3397

# Statistical Society of Australia: New South Wales branch

The branch offers Student Membership to bona fide students. The current subscription for a student member is \$24 per annum, with a rebate of \$4 if payment is received before the due date, 1 January.

The branch holds about six Ordinary Meetings each year, as well as an Annual General Meeting in March. In addition, special meetings are arranged to present lectures by noted visitors. The branch conducts symposia for the study and discussion of particular statistical techniques or of statistical methods in a specialized field. In 1992 and every second year the Society holds its Australian Statistical Conference. Branch members pay reduced rates for attendance at both the symposia and the conferences.

Members of the branch receive the Australian Journal of Statistics (3 issues per year) and the Society's Newsletter (4 issues per year).

Requests for further information and for Application for Membership forms should be sent to the Honorary Secretary, Dr Ann Eyland, Women's College, University of Sydney, NSW 2006. Telephone (02) 511195

# Market Research Society of Australia (NSW Division)

Market research is the systematic collection and objective recording, classification, analysis and presentation of data concerning the behaviour, needs, attitudes, opinions, motivations, etc. of individuals and organizations (commercial enterprises, public bodies, etc) within the context of their economic, social, political and everyday activities. It includes social research, insofar as this uses similar approaches and techniques in its study of issues and problems not directly connected with the marketing of goods and services, and also industrial marketing research and desk research especially where these are concerned with the acquisition of original data from the field and not simply the secondary analysis of already available data.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia since 1955, the Society has over 840 members in its five State divisions and is growing rapidly. It is the

Australian representative of the International Marketing Federation. Its activities include courses, seminars and workshops on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly Newsletter, and a bi-annual journal, The Australian Marketing Researcher. At the regular monthly meetings a variety of papers on marketing research is discussed. It also makes available an annual award to marketing students.

A fully affiliated branch of the Society operates on campus as the UNSW Marketing Society (see entry following.) It also makes available an annual award to marketing students.

Membership fees are: \$25 joining fee, Full \$150, Associate \$150, Student \$60. Address: MRS of Australia, NSW Div, PO Box 697, North Sydney, NSW 2059 (Telephone (02) 955 4830, fax (02) 955 5746). Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

# The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students. It offers a unique opportunity for marketing students to develop their management and social skills. Each year, the success of the Society depends on the interest of the students themselves.

There is no membership fee for the Society. Fund raising helps finance various functions held by the Society, and to facilitate communication of necessary information.

The main objectives of the Society are: 1. to supplement the marketing course by developing close links with industry; 2. to represent marketing students in activities on campus; 3. to sponsor seminars, case studies and visiting guest speakers; 4. to provide an opportunity for marketing students to develop their management and communication skills; and 5. to organize social activities for marketing students and friends.

For further information contact:

The School of Marketing Office, 3rd Floor, John Goodsell Building or Merryn Vincent, Telephone (02) 399 9836; Melissa Webster, Telephone (046) 557023.

# The Industrial Relations Society of New South Wales

The Industrial Relations Society of New South Wales, formed in 1958, was the first organization of its type to be formed in Australia.

Its objects are to organize and foster discussion, research, education and publication within the field of industrial relations. From its inception it has been highly successful in furthering its objectives and in bringing together representatives of trade unions, employers and government, the legal profession and academics, all of whom have contributed to the promotion of better industrial relations.

The proven success of the New South Wales Society is reflected by the fact that similar societies have been formed in each of the states of the Commonwealth and also in Papua New Guinea. This has also enabled the formation of a federal body, the Industrial Relations Society of Australia (composed

of representatives of state societies) which is affiliated to the International Industrial Relations Association.

Participation in the activities of the Society enables a free exchange of opinions, an understanding of the other person's point of view, new friendships and personal relations, all being factors designed to create goodwill and understanding in the fields of industrial relations. All members receive a copy of the quarterly publication Journal of Industrial Relations. Regular activities include luncheons, occasional discussion groups and an annual convention.

Membership fees are payable each financial year and for the 1991/1992 financial year are approximately \$18 for bona fide fulltime students and \$30 for ordinary membership. The precise fee is available on the application form for membership. Enquiries should be add-essed to:

The Honorary Secretary Industrial Relations Society of NSW GPO Box 4479 Sydney 2001

# **Accounting Students' Register**

The Australian Society of CPAs enables all accounting students to be affiliated to Australia's largest professional accounting body through the ASR. Membership of the ASR offers many services including: access to one of the best accounting libraries in Australia; discount on purchase price of the Members Handbook, which contains the Australian Accounting Standards (a required text); subscription to the Society journal The Australian Accountant; access to seminars and courses organised by the Society.

For further information and application forms for the Accounting Students' Register, contact the Education Officer, Australian Society of CPAs, P.O. Box Q290, Queen Victoria Building, Sydney, NSW 2000 or phone (02) 262-6200; or the Society's Liaison Officer on Campus, Ms Lyn Barkess, School of Accounting, M.B. G22, Telephone (02) 697 2430.

# **Banking Students' Register**

The Australian Institute of Bankers has a special category of subsidized membership for full-time students enrolled in the Faculty of Commerce and Economics who are interested in financial markets issues and are contemplating a future career in the banking and finance industry.

The benefits of student membership include receiving the AlB journal *The Australian Banker*, the opportunity to attend professional development functions organised by the NSW State Committee (66 King Street, Sydney, Telephone (02) 262 1249), access to the Institute's library and information on the educational requirements for professional awards offered by the AlB.

Application forms for student membership can be obtained from the Office of the School of Banking and Finance.

Undergraduate Study

# **Bachelor of Commerce** and Bachelor of **Economics Degree** Courses

The Faculty of Commerce and Economics consists of the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

# **School of Accounting**

Head of School Professor K. T. Trotman

Manager Vacant

Accounting is concerned with the provision of information for the management of economic resources and activities by means of measurement, communication and interpretation of financial data; with the development of information systems: and with the financial accountability and management of business and public enterprises.

The profession of accountancy has developed into two general classes, namely, the accountant in public practice and the accountant in industry, commerce and government. The former provides to clients services such as auditing corporate annual accounts, advising on taxation and business matters, designing computer and other forms of information systems, liquidating or resuscitating ailing businesses and management consulting. The accountant in industry, commerce and government is generally concerned with assisting in the financial management of the organization, including the design, control and operation of computer systems, internal

auditing and the preparation of periodic financial statements. The demand for accounting graduates has been and continues to be extremely strong.

For students enrolling in 1992 for the first time and who wish to prepare for professional practice in Accounting a sample course outline follows. However, students who enrolled prior to 1989 are advised to refer to the 1988 Handbook and follow the outline as it appears on page 13.

# Year 1

Session 1 ACCT1501

Accounting and Financial Management 1A

LEGT7711 Legal Environment of Commerce ECON1101 Microeconomics 1 ECON1202 Quantitative Methods A

Session 2 ACCT1511

Accounting and Financial Management 1B

INFS1602 Computer Information Systems 1

ECON1102 Macroeconomics 1 ECON1203 Quantitative Methods B

Year 2 Session 1

ACCT2522 FINS2613

Accounting and Financial Management 2A

Business Finance 2A

LEGT7721 Legal Transactions in Commerce Economics Option

Session 2 ACCT2542 LEGT7741

Accounting and Financial Management 2B Legal Organization of Commerce

Option\*

Option\*

Year 3
Session 1
ACCT3563
LEGT7751

Accounting and Financial Management 3A

Taxation Law

Option\*

Session 2 ACCT3583 ACCT3708

3 Accounting and Financial Management 3B

Auditing Option\*

"Two options must satisfy the General Education Requirement, The other 2 may be additional subjects related to Accounting, Banking and Finance, Information Systems or Legal Studies and Taxation.

# **Accounting Honours**

Students with a good academic record are encouraged to enter the Honours course in the second year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the Head of School before the student enrols in Year 2 of the full-time course or in the third stage of the part-time course. Applications to enrol should be addressed to the Faculty of Commerce and Economics Students' Centre as soon as possible after the publication of results in the year concerned.

Before finalizing their enrolment, students are advised to discuss their requirements with staff members from the School of Accounting to ensure that all possible subject combinations are given consideration.

# School of Banking and Finance

Head of School Professor I.G. Sharpe

Finance is the study of financial and capital markets, it is concerned with decision making within those markets, and how values or prices of financial assets are determined. It is concerned with investment decisions (for example portfolio selection), financing decisions of a firm (dividend policy, debt and equity structures, and lease purchase decisions), and the development of risk hedging strategies so as to minimise the damaging effects of adverse movements in share prices, interest rates, exchange rates, and other uncertainty.

A student may specialise in Finance or combine Finance with Accounting, Econometrics, Economics, Information Systems, Japanese Studies, Mathematics, Marketing or Law. Depending on the program selected, Finance provides training for a wide range of vocations including: corporate financial managers or treasurers; portfolio managers for trust funds, superannuation funds and insurance companies; investment analysts and financial researchers in stockbroking firms, merchant banks, trading banks and government departments; and management consultants and takeover specialists in corporate advisory divisions of merchant banks, public accounting firms, and management consulting firms.

Deregulation of Australia's financial system increased the demand for finance graduates, while students with double majors in Finance and Accounting, Economics, Information Systems, Marketing or Japanese Studies are keenly sought by employers.

# **School of Information Systems**

Head of School Professor D. R. Jeffery

Information Systems is concerned with planning, analysis, design and operation of computerized systems used to process information in commerce, industry, government and research organizations. The data processing needs of the organization are studied by systems analysts. Solutions to these needs, generally involving computerized equipment, are determined and systems of processing information are designed.

Graduates often follow careers as programmers, systems analysts, EDP auditors and database administrators. Major employers of Information Systems graduates include government departments, banks, oil companies, insurance companies, large manufacturing enterprises, universities and other research organizations, and computer marketing organizations.

# School of Economics

Head of School Professor R.D. Milbourne

Executive Assistant to Head of School Mr J. A. Zerby

The School of Economics offers full-time and part-time courses leading to the degrees of Bachelor of Commerce and Bachelor of Economics with specializations in economics, econometrics or economic history. The full-time courses extend over three years for a degree at Pass level and four years for a degree at Honours level; the part-time courses extend over six years for a degree at Pass level and seven years for a degree at Honours level.

A joint degree in economics and Asian studies is offered within the School. The School of Economics and the School of Banking and Finance offer a joint degree in economics and finance, the School of Economics and the School of Industrial Relations and Organizational Behaviour offer a joint degree in economics and industrial relations and the School of Economics and the School of Marketing offer a joint degree in economics and marketing.

The School of Economics and the School of Banking and Finance also offer a course in econometrics and finance leading to the degree of Bachelor of Commerce.

The core requirements of the Bachelor of Economics courses comprise three years of training in modern economic analysis, instruction in quantitative methods and techniques, an in-depth analysis of a field of economics or econometrics and, in most cases, some exposure to economic history. Through the

common first year program in the Faculty of Commerce and Economics, students are given an introduction to accounting. The Bachetor of Economics courses are sufficiently flexible to allow students to pursue other interests to the extent of a major outside the School or the Faculty. The specialization in economics provides a basic training in economics which is suitable for a wide range of careers in the private and public sectors of the economy. Students preparing for a career in banking or other financial institutions are advised to enrol in the joint Bachelor of Economics degree in economics and finance or the joint Bachelor of Commerce degree in econometrics and finance.

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course, are encouraged to apply for enrolment for the Honours course. Students who wish to become professional economists, econometricians or economic historians are strongly advised to take the Honours course. Applications must be approved by the Head of School before the student enrols in the second year of the full-time course, or in the third stage of the part-time course. Applications should be addressed to the Head of School as soon as possible after the publication of the results in the year concerned.

# School of Industrial Relations and Organizational Behaviour

Head of School Professor D. H. Płowman

Industrial Relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise for the individual, trade unions, employers and governmental bodies in respect of work.

The specialization in industrial relations provides a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial relations or manpower specialists with government bodies and international labour organizations.

The courses in Organizational Behaviour bring together the findings and techniques of individual, social and industrial psychology, sociology and other major social sciences in understanding human behaviour in organizations and the role of private, public and voluntary organizations in modern society.

The structure, functions and design of complex organizations, their management, the ways in which they change in response to external and internal forces, the significance of technology and culture and methods of managing change are some of the major issues dealt with. The courses constitute a significant adjunct and complement to more "technical" studies eg accounting, finance, information systems, economics, marketing, industrial

relations and contribute to a broader appreciation of problems and methods of general and functional management.

# School of Marketing

Head of School Professor R. A. Layton

Marketing, which became a distinct discipline only in recent decades, is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate and graduate courses leading to the award of the degrees of Bachelor of Commerce and Master of Commerce. These courses provide training at two levels, for undergraduates with a special interest in and aptitude for marketing positions and for graduates with a first degree in any appropriate area.

Part-time programs to train senior marketing executives are provided each year by the School of Marketing. In addition the School offers short executive courses on specific aspects of marketing practice through Unisearch Ltd.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance and information systems, and economics. Students who have met the requirements of any of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the course includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The Honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. The course is broadly based in a number of disciplines in order to give the prospective marketing executive a comprehensive training that will reflect the practice of marketing in both the private and public sectors.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical analysis in market research will probably have availed themselves of the option to do extra work in mathematics.

A new undergraduate course in hospitality and management was introduced in 1989. This course adds hospitality management subjects to the full range of marketing subjects. These additional subjects include human resource management, tourism and hospitality law, together with hospitality management for hotels, resorts and restaurants. Graduates will find careers in major hotels and resorts, both in general management as well as in marketing.

The Master of Commerce degree course is designed to provide a specialist training at graduate level in specific areas of marketing skill. In particular, students can develop an interest in such areas as marketing research, industrial marketing, strategic marketing and quantitative analysis in marketing. By combining subjects from the School of Marketing with subjects offered by other schools in the Faculty, it is possible to complement studies in marketing with work in financial management, information systems or economics. The Master of Commerce degree course

offers a flexible structure within which students can put together units that best suit their needs.

# Asian Studies Unit

Head of Unit

Associate Professor W. R. Purcell

The study of Asian languages, culture and business practices has become increasingly important to Australia's economic future. The shift in the focus of the world economy to Asia and Australia's geographical proximity to the region has meant that Australia's future has become inextricably linked to developments in the region. In terms of Australia's interactions with Asia, Japan is the pre-eminent country of interest, as a major source of tourists, a provider of capital for manufacturing and service industries and as a market for Australian products. The demand for graduates with Japanese language training is high, particularly in the areas of banking and finance, accounting, law, hospitality management, property development and trade-related services.

The Asian Studies Unit offers both a three and four year Japanese language sequence. Joint degree programs in Japanese language and area studies can be undertaken in conjunction with the major disciplines taught within the Faculty. These include the degrees of Bachelor of Commerce (Accounting and Japanese Studies); BCom (Finance and Japanese Studies); BCom (Marketing and Japanese Studies); BCom (Human Resource Management and Japanese Studies); and Bachelor of Economics (Economics and Asian Studies).

# Professional Recognition of Courses offered by the Faculty of Commerce and Economics

The degree courses offered by this Faculty are recognized by professional organizations in accordance with the details set out below:

The Australian Society of CPAs has accepted this University as an approved tertiary institution for the purpose of the Society's membership qualifications.

Graduates who commenced a Bachelor of Commerce degree course before 1991 are able to qualify for Associate Membership if their course includes:

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)

ACCT2542 Accounting and Financial Management 2B or Accounting and Financial Management 2B ACCT2552

Accounting and Financial Management 3A or ACCT3563 Accounting and Financial Management 3A, ACCT3573 (Honours)

Accounting and Financial Management 3B or ACCT3583 Accounting and Financial Management 3B ACCT3593 (Honours) FINS2613 **Business Finance 2A** INFS1602 Computer Information Systems 1 Legal Environment of Commerce **LEGT7711** 

Legal Transactions in Commerce Graduates commencing in 1991 or later must include three subjects from one of the following groups in addition to the subjects listed above in order to qualify for Associate Membership:

Professional Accounting: ACCT3708 Auditing or

ACCT3718 Auditing (Honours)

LEGT7741 Legal Organization of Commerce LEGT7751 Taxation Law

OR

**LEGT7721** 

Finance: FINS2612 Australian Capital Markets FINS3615 Investments or FINS2714 Investments (Honours)

Plus one of

FINS3635

FINS2614 Applied Corporate Finance or FINS3715 Applied Corporate Finance (Honours)

FINS3630 Bank Financial Management FINS3631 Risk and Insurance FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management

Options, Futures and Risk Management Techniques

Information Systems

Computer Information Systems 2 INFS2603

Plus two of INFS2609 Computer Information Systems Technology INFS3605 Computer Systems Implementations

INFS3607 Distributed Computer Systems Database Systems INFS3608

Information Systems Development INFS3611

Graduates who commenced the MCom course in Professional Accounting prior to 1991 will be eligible for associate membership of the Australian Society of CPAs on completion of the professional requirements. Graduates who commence the course in 1991 or later are advised to contact the Society in writing for current requirements.

The MCom degree in Auditing, External Reporting, Management Accounting, Taxation or Treasury is recognised as the postgraduate study requirement for Specialist designation in the appropriate discipline.

Students seeking professional recognition are also advised to contact the Society in writing for current requirements.

The Institute of Chartered Accountants in Australia. Graduates who have completed the Bachelor of Commerce degree course are eligible under the Institute's new admission requirements to enter the 'Professional Year' leading to membership, provided they have included in their course the following subjects:

ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A

ACCT2542 Accounting and Financial Management 2B or

ACCT2552	Accounting and Financial Management 2B (Honours)
ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A, (Honours)
ACCT3583	Accounting and Financial Management 3B or
ACCT3593	Accounting and Financial Management 3B (Honours)
ACCT3708	Auditing, or
ACCT3718	Auditing (Honours)
FINS2613	Business Finance 2A
INFS1602	Computer Information Systems 1
LEGT7711	Legal Environment of Commerce
LEGT7721	Legal Transactions in Commerce
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law.

Students are also advised to contact the Institute in writing for current requirements.

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations. Graduates completing the Accounting course for the degree of Bachelor of Commerce are granted exemption from twelve of the fifteen subjects prescribed in the Institute's examination syllabus, provided they include in their course the required subjects as set down in the Institute's information sheet covering exemptions granted to Universities and teaching bodies in New South Wales.

Students are also advised to contact the Institute in writing for current requirements.

The Australian Computer Society recognizes that students who have completed the requirements for the award of the Bachelor of Commerce degree have achieved the standard of knowledge required for Level 1 entry to membership if they have included in their course any six (6) subjects from INFS1602 Computer Information Systems 1, INFS2603 Computer Information Systems 2, INFS3605 Computer Systems, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS4805 Information Systems Auditing. In addition the Society recognizes that students who have successfully completed any four of five of the above subjects have achieved the standard required for Level 2 entry to membership and successful completion of any three subjects from the above list for Level 3 entry

Students who have completed the Master of Commerce degree course are recognized as having achieved the standard of knowledge required for Level 1 entry if they have successfully completed any five subjects from: INFS3605 Information Systems Implementation, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS5905 Information Systems Auditing, INFS593Advanced Systems Management, INFS5983 Information Systems and Telecommunications, INFS5986 Research Topics in Information Systems 1, INFS5987 Research Topics in Information Systems 2, INFS5989 Information Systems A, INFS5989 Information Systems B, INFS5989 Information Systems S, INFS5989 Informati

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to graduates who have completed finance subjects offered in the BCom, BEc or MCom degree courses.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

The Australian Institute of Bankers. The educational requirements for Senior Associate status will be satisfied if graduates from any of the following BCom and BEc degrees include in their study programs FiNS2612 Australian Capital Markets, FINS3630 Bank Financial Management and at least one of FINS3616 International Business Finance, FINS3632 Regulation in Capital Markets or FINS3634 Lending and Liquidity Management:

BCom	(Finance)
BCom	(Finance/Marketing)
BCom	(Finance/Japanese Studies)
BCom	(Economics/Finance)
BCom	(Econometrics/Finance)
BCom	(Accounting/Finance)
BCom	(Finance/Information Systems)
BCom/LLB	(Finance)
BCom/BSc	(Finance/Mathematics)

BEc (Economics/Finance)

The Master of Commerce Degree in Finance or Treasury is accepted for Senior Associate membership of the Institute if the course includes the subjects FINS5512 Australian Capital

Markets, FINS5530 Financial Institution Management and at least one of LEGT9472 Legal Aspects of Finance, FINS5516 International Corporate Finance or FINS5534 Lending and Liquidity Management.

Students are also advised to contact the AIB for current requirements.

Commerce and Economics

Undergraduate Study

# Rules Governing the Award of the Degree of Bachelor of Commerce\*

# **Preliminary**

## Rule 1

The degree of Bachelor of Commerce may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely, Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

# Rule 2

A person on whom the Pass degree of Bachelor of Commerce has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce.

# Passing in a Subject

# Rule 3

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

- (1) attend such lectures, seminars and tutorials as may be prescribed in that subject;
- (2) complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;
- (3) pass the examination or examinations in that subject.

\*These rules apply to students who were enrolled prior to 1989

# Minimum Time for Completion

# Rule 4

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than tourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

# **Normal Program**

## Rule 5

A candidate will not normally be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student. The Head of School concerned may in exceptional circumstances grant such exemptions from this rule as the Head considers appropriate.

# **Nomination of Course**

## Rule 6

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year in the case of a candidate in a full-time course or the second year in the case of a student in a part-time course, provided that change of specialization will be permitted automatically up to

enrolment for the second year of a full-time course or the third year of a part-time course.

# **Humanities Subjects**

#### Rule 7

A candidate shall include among his/her options two subjects totalling not less than three hours per week for two sessions which are any subjects, other than economics, offered by the Centre for Liberal and General Studies or any subjects, other than economics, that are qualifying subjects for the degree of Bachelor of Arts at the University of New South Wales."†

\*For the purposes of this rule, one Arts subject with the value of 5 credit points equals one Option.

one Uppon.
TCommencing in 1983, students who have completed General Education subjects totalling three hours per week for one session are permitted to satisfy the requirements of this rule by completing one additional subject of two hours per week. Students who have completed one subject of one and a half hours per week for one session are permitted to satisfy the requirements of this rule by completing one or two additional subjects to talling four hours per week for one session.

# Rule 8

A subject taught by the Centre for Liberal and General Studies and the corresponding Arts subjects may not both be counted towards the requirements for the degree and no more than two subjects taught by the Centre for Liberal and General Studies may be counted towards the requirements of the degree.

# **Honours Degree**

#### Rule 9

Upon completion of the first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

## Credit for Subjects Passed at Another University

# Rule 10

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce.

# **Options**

# Rule 11

Subject to Rules 7 and 8 above and Rules 13 to 27 below, the options may be chosen from any approved subjects taught in the University which require at least one and a half hours of class contact for two sessions or three hours of class contact for a session. The approval for subjects to count as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following tables, the Head of the School may, in exceptional circumstances, vary the selection prescription. Apart from service

courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

# Order of Progression of Subjects – Full-time and Part-time Students

## Rule 12

To fulfil the requirements of the degree a candidate shall pass the subjects as set out in any one of Rules 13 to 27. Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years, subject to Rules 5 and 29. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

# **Undergraduate Courses**

Available only to students enrolled prior to 1989

BCom		
Major		Course
•	Code	
Accounting (Pass)		3505
Accounting (Honours)		3505
Accounting, Finance and Systems (Pass)*		3510
Accounting, Finance and Systems		
(Honours)*		3510
Accounting and Finance (Pass)		3514
Accounting and Finance (Honours)		3514
Accounting and Information Systems (Pass)		3512
Accounting and Information Systems		
(Honours)		3512
Èconometrics (Pass)		3560
Econométrics (Honours)		3560
Economic History (Pass)		3590
Economic History(Honours)		3590
Economics (Pass)		3530
Economics (Honours)		3530
Economics and Econometrics (Pass)		3585
Economics and Econometrics (Honours)		3580
Economics and Finance (Pass)		3545
Economics and Finance (Honours)		3546
Economics and Industrial Relations (Pass)		3555
Economics and Industrial Relations		
(Honours)		3556
Finance (Pass)		3511
Finance (Honours)		3511
Industrial Relations (Pass)		3550
Industrial Relations (Honours)		3550
Information Systems (Pass)		3513
Information Systems (Honours)		3513
Marketing (Pass)		3490
Marketing (Honours)		3490
<b>9</b> \(\cdot\)		

<sup>\*</sup>This course is available only to students enrolled prior to 1984.

# 3505

# Accounting -- Pass - Full-time Course

## **Bachelor of Commerce BCom**

This course is available only to students who enrolled prior to 1989.

## Rule 13

To complete the requirements for the award of the Pass degree specializing in Accounting a candidate shall pass the subjects as set out in Table 1 below with the requirement that at least two options must be chosen from:

ACCT3708	Auditing
FINS2614	Applied Corporate Finance
FINS3615	Investments
INFS2603	Computer Information Systems 2 or
INFS2606	Management Information Systems Design
INFS3605	Information Systems Implementation
INFS3607	Distributed Computer Systems
INFS3608	Database Systems
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organisation of Commerce
LEGT7751	Taxation Law

# Table 1

Year 2 Hou		rs per week*	
ACCT2522	Accounting and Financial		
AUUTZUZZ	Management 2A	4.5	
INF\$1602	Computer Information Systems	1 3	
FINS2613	Business Finance 2A Option 1	3	
Session 2			
ACCT2542	Accounting and Financial		
	Management 2B	4.5	
ECON2104	Applied Macroeconomics† or	3.5	
ECON2102	Macroeconomics 2 Option 2 Option 3	4	

#### Year 3 Session 1 ACCT3563 Accounting and Financial Management 3A 4.5 ECON2103 Applied Microeconomics or 3.5 ECON2101 Microeconomics 2 Option 4 Session 2

#### ACCT3583 Accounting and Financial Management 3B

Option 5 Option 6 4.5

\*Laboratory sessions as required are additional to the prescribed hours. †Subject may be offered in alternate session.

# 3505

# Accounting - Honours - Full-time Course

#### **Bachelor of Commerce BCom**

ACCT2709 Audition

This course is available only to students who enrolled prior to

## Rule 14

To complete the requirements for the award of the degree at Honours level specializing in Accounting a candidate shall pass the subjects as set out in Table 2 below with the requirement that at least two options must be chosen from:

ACC 13/00	Audring	
FINS2614	Applied Corporate Finance	
FINS3615	Investments	
INFS2603	Computer Information Systems 2 or	
INFS2606	Management Information Systems Design	
INFS3605	Information Systems Implementation	
INFS3607	Distributed Computer Systems	
INFS3608	Database Systems	
INFS3773	Operations Research in Business	
LEGT7721	Legal Transactions in Commerce	
LEGT7731	Legal Regulation of Marketing and Distribution	
LEGT7741	Legal Organisation of Commerce	
LEGT7751	Taxation Law	
Honours option must be chosen from:		

#### ours option must be chosen from:

ACCT4802	Advanced Studies in Financial Accounting
ACCT4803	Regulation of Accounting
ACCT4804	Development of Accounting Thought
ACCT4809	Current Developments in Auditing Research
ACCT4856	Management Planning and Control
ACCT4867	Special Topic in Accounting
FINS2612	Australian Capital Markets
FINS3616	International Business Finance
FINS3775	Research Methods in Finance 1
FINS4779	Research Methods in Finance 2
INFS4805	Information Systems Auditing
INFS4853	Advanced Systems Management
INFS4857	Operations Research for Management 1
INFS4887	Research Topics in Information Systems 2
INFS4891	Decision Support Systems
LEGT8831	Advanced Taxation: Contemporary Issues

## Table 2

Year 2	Hours	s per w
Session 1		•
ACCT2522	Accounting and Financial	
	Management 2A	4.5
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A Option 1	3
Session 2	-	
ACCT2542	Accounting and Financial	
	Management 2B	4.5
ECON2104	Applied Macroeconomics† or	3.5
ECON2102	Macroeconomics 2	4
	Option 2	
	Option 3	

Year 3 Session 1	Hours	per week*	Table 2G		
ACCT3573	Accounting and Financial		Year 2	H	iours per week*
	Management 3A (Honours)	5	Session 1		•
ECON2103	Applied Microeconomics† or	3.5	ACCT2522	Accounting and Financial	
ECON2101	Microeconomics 2	4	HOUTEGEE	Management 2A	4.5
200142101	Option 4	•	INFS1602	Computer Information System	
	Орион ч		FINS2613	Business Finance 2A	ns 1 3 3
Session 2			ECON2101		4
ACCT3593	Accounting and Financial		ECONZIUI	MICTOGCOROTHICS 2	-
	Management 3B (Honours)	5	Session 2		
	Option 5		ACCT2542	Accounting and Financial	
	Option 6			Management 2B	4.5
	•		FINS2612	Australian Capital Markets	3
Year 4			FINS3615	Investments	3
Session 1			ECON2102	Macroeconomics 2	4
ACCT4851	Current Developments in Accounting	na			
70014001	Research - Financial	· <b>3</b> 3	Year 3		
ACCT4852	Current Developments in Accounting	n/1	Session 1		
70014002	Research - Managerial	ື 3	ACCT3563	Accounting and Financial	
ACCT4897	Seminar in Research Methodology	-	ACC 13363		4.5
ACC 14097	Serimai in nesearch wearonogy	•	EB100044	Management 3A	3
Session 2			FINS2614	Applied Corporate Finance	3
	Honours Option			Option 1	
ACCT4898	Project Seminar		Session 2		
ACCT4794	Thesis (Accounting)		ACCT3583	Accounting and Financial	
				Management 3B	4.5
3510			FINS3616	International Business Finance	e 3

# **Full-time Course Bachelor of Commerce**

# Rule 13 and Table 1 as for Course 3505.

This course is available only to students who enrolled prior to 1984.

Accounting, Finance and Systems - Pass -

**BCom** 

# Accounting, Finance and Systems - Honours -Full-time Course

# **Bachelor of Commerce BCom**

Rule 14 and Table 2 as for Course 3505.

This course is available only to students who enrolled prior to 1984.

## 3514

# Accounting and Finance – Pass – Full-time Course

# **Bachelor of Commerce**

# **BCom**

This course is available only to students who enrolled prior to 1989.

# Rule 14D(1)

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance, a candidate shall pass the subjects as set out in Table 2G below:

\*Laboratory sessions as required are additional to the prescribed hours. †Subject may be offered in alternate session.

#### 3514

# Accounting and Finance - Honours - Full-time Course

# **Bachelor of Commerce**

Option 2

#### **BCom**

This course is available only to students who enrolled prior to 1989.

# Rule 14D(2)

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance a candidate shall pass the subjects as set out in Table 2H below:

# Table 2H

Year 2	Но	urs per week*
Session 1		
ACCT2522	Accounting and Financial	
	Management 2A	4.5
INFS1602	Computer Information Systems	1 3
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
Session 2		
ACCT2542	Accounting and Financial	
	Management 2B	4.5
FiNS2612	Australian Capital Markets	3
FINS2714	Investments (Honours)	3
ECON2102		4

Year 3 Session 1	Hours per week*		*Laboratory sessions as required are additional to the prescribed hours.		
ACCT3573 FINS3715	Accounting and Financial Management 3A (Honours) Applied Corporate Finance	5 3	Year 2 Session 2	Но	ours per week'
7 11 1007 10	(Honours) Option 1	3	ACCT2542	Accounting and Financial Management 2B	4.5
Session 2 ACCT3593	Accounting and Financial		ECON2104 ECON2102	Applied Macroeconomics or Macroeconomics 2	3.5 4
FINS3775	Management 3B (Honours) Research Methods in Finance 1	5 3	INFS2603	Computer Information Systems Option 2	2 3
	Option 2	_	Year 3		
Year 4 Session 1			Session 1 ACCT3563	Accounting and Financial	
FINS4776 ACCT4851	Business Finance 4A Current Developments in	3	INFS3608	Management 3A Database Systems	4.5 3
ACCT4852	Accounting Research – Financial or Current Developments in		INFS3605 Session 2	Computer Systems Implementa	tion 3
ACCT4897	Accounting Research – Managerial Seminar in Research Methodology	3 3	ACCT3583	Accounting and Financial Management 3B	4.5
Session 2 FINS4777	Business Finance 4B	3	INFS3607	Distributed Computer Systems Option 3	3
ACCT4795 ACCT4898	Thesis** (Accounting/Finance) Project Seminar				

# disciplines. 3512

# Accounting and Information Systems – Pass – Full-time Course

\*\*The thesis topic, which must be approved by the Heads of both Accounting and Banking and Finance Schools, will be relevant to both Accounting and Finance

# Bachelor of Commerce

BCom

This course is available only to students who enrolled prior to 1989.

## Rule 14B(1)

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out in Table 2C below and one option must be chosen from:

ACC13708	Auditing
FINS2613	Business Finance 2A
FINS3615	Investments
INFS3611	Information Systems Development
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organisation of Commerce
LEGT7751	Taxation Law

# Table 2C

Year 2	ŀ	lours per week
Session 1		•
ACCT2522	Accounting and Financial	
	Management 2A	4.5
ECON2103	Applied Microeconomics or	3.5
ECON2101	Microeconomics 2 or	4
INFS1602	Computer Information System Option 1	ns 1 3

## 3512

# Accounting and Information Systems – Honours – Full-time Course

## Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

## Rule 14B(2)

INFS4887

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out in Table 2D below and one option must be chosen from:

ACCT3708	Auditing
FINS2613	Business Finance 2A
FINS3615	Investments
INFS3611	Information Systems Development
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law
The Honours	s option must be chosen from:
==	

INFS4805 Information Systems Auditing
Advanced Data Management
INFS4811 Knowledge Based Information Systems
INFS4812 Managing Software Development
Advanced Systems Management
Operations Research for Management 1

Research Topics in Information Systems 2

Decision Support Systems

INFS4891

INFS4891 INFS4893	Decision Support Systems Special Topic in Information System	s		Business Econometrics and Forecas	
1141-24093	Special ropic at miormation cystem	•			
Table 2D			*Laboratory sess	sions as required are additional to the prescribed h	ours.
			ECON2211	Operations Research in Economics	
Year 2	House	per week*		Applied Economic Statistics	
	riours	her many		Microeconomics 3	
Session 1 ACCT2522	Accounting and Financial			Macroeconomics 3	
ACC12522	Management 2A	4.5		Mathematical Economics A	
INFS1602	Computer Information Systems 1	3	ECON3202	Mathematical Economics B	
	Applied Mircroeconomics or	3.5			
ECON2101		4	Table 7		
ECONZIO	Option 1	•	I BDIE /		
	<b></b>		V 0	House	per week*
Session 2	A		Year 2	, iou s	per meen
ACCT2542		4.5	Session 1	Linear Francoico	3
INITOOOOO	Management 2B	3	ECON2204		3
INFS2603	Computer Information Systems 2	3.5	ECON2206		4
ECON2104		4	ECON2101		~
ECON2102	Macroeconomics 2 Option 2	•		Option 1	
	Option 2		Session 2		
			ECON2205	Economic Optimization and	_
Year 3				Dynamics	3
Session 1			ECON2207		B3
ACCT3573	Accounting and Financial	-	ECON2102		4
	Management 3A (Honours)	5		Option 2	
INFS3608	Database Systems	3			
INFS3605	Computer Systems Implementation	3	Year 3		
Session 2			Session 1		_
ACCT3593	Accounting and Financial		ECON3203	Econometrics A	3
	Management 3B (Honours)	5		Option 3	
INFS3607	Distributed Computer Systems	3		Option 4	
	Option 3		Session 2		
	•		ECON3204	Econometrics B	3
Year 4			LOCITOLOT	Option 5	
Session 1				Option 6	
ACCT4852	Current Developments in Accounting	a		opus	
ACC14832	Research - Managerial	<b>"</b> 3			
INFS4886	Research Topics in Information	•			
1141-04000	Systems 1	3			
ACCT4897	Seminar in Research Methodology	3	3560		
	Definition in Proceedings in Consequences	_	Econome	trics – Honours – Full-time Cou	rse
Session 2					
	Honours Option		Bachelor o	f Commerce	
INFS4898	Project Seminar		BCom		
ACCT4794	Thesis (Accounting)				
			This course 1989.	is available only to students who enr	olled bliot to
			1909.		
3560			Rule 20		
Econome	trics – Pass – Full-time Course		I COLO EO		
	40		To complete	e the requirements for the award of t	he degree at
	f Commerce		Honours lev	vel specializino in Econometrics a ca	ndidate shall
BCom			pass the s	subjects as set out in Table 8 bel	ow with the
This source	is available only to sutdents who enr	olled prior to	requiremen	t that at least three options must be c	hosen from:
1989.	is available tilly to sulder its will elli	once prior to	•	Introduction to Operations Research	_
1909.				Business Econometrics and Foreca	
Rule 19			ECON2211	Operations Research in Economics	5

ECON2208 Introduction to Operations Research

ECON2212 Applied Economic Statistics ECON3121 Microeconomics 3 (Honours)

ECON3122 Macroeconomics 3 (Honours)

ECON4221 Advanced Mathematical Economics A

ECON4222 Advanced Mathematical Economics B

To complete the requirements for the award of the degree at

Pass level specializing in Econometrics a candidate shall pass

the subjects as set out in Table 7 below with the requirement

that at least three options must be chosen from:

Before the Civil War

Microeconomics 2 or **Applied Microeconomics** 

Option 1 Option 2

ECOH3303 Transformation of the

Origins of Modern Economics

American Economic and Social Development

Hours per week<sup>4</sup>

3.5

Economic Thought from Marx to Keynes

Economic History of the Soviet Union 3

15.206H

15 242H

15.244H

Table 3 Year 2

Session 1 ECOH2314

ECON2101

ECON2103

Session 2

**BCom** 

1989.

Rule 16

Table 8		
Year 2	Hours	er week
Session 1		
ECON2204	Linear Economics	3
ECON2206	Quantitative Economic Techniques A	3
ECON2101	Microeconomics 2 or	4
ECON2121	Microeconomics 2 (Honours) Option 1	4
Session 2		
ECON2205	Economic Optimization and	
LOGINEE	Dynamics	3
ECON2207		3
ECON2102		4
ECON2122	Macroeconomics 2 (Honours)	4
	Option 2	
Year 3		
Session 1		
ECON3203	Econometrics A	3
ECON3201	Mathematical Economics A Option 3	3
Session 2		
ECON3204	Econometrics B	3
ECON3202	Mathematical Economics B	3
	Option 4	
Year 4		
Session 1		
ECON4223	Applied Econometrics A	3
ECON4227	Thesis (Econometrics) Option 5	
Session 2		
ECON4224	Applied Econometrics B	3
ECON4227	Thesis Option 6	
	opusii s	

Bachelor of Commerce			
3590 Economic History – Honours – Full-time Cou <b>rse</b>			
Session 2 ECOH3305	Modern Australian Capitalism Option 7 Option 8	3	
Year 3 Session 1 ECOH3304	Australian Economic Development in the 19th Century Option 5 Option 6	3	
ECON2102 ECON2104	Macroeconomics 2 or	4 3.5	
ECCHSSUS	Japanese Economy	3	

# 3590 Economic History -- Pass -- Full-time Course

## **Bachelor of Commerce BCom**

IROB2715 Labour History

This course is available only to students who enrolled prior to 1989

#### Rule 15

To complete the requirements for the award of the degree at Pass level specializing in Economic History a candidate shall pass the subjects as set out in Table 3 below with the requirement that at least two options must be chosen from:

ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's
	Republic of China
ECOH2307	Capitalism and Slavery
ECOH2308	British Imperialism in the 19th and 20th Centurie
ECOH2309	Modern Capitalism: Crisis and Maturity
ECOH2311	German Economy and Society since 1850

ECOH2315 The Economic History of Urbanization \*Laboratory sessions as required are additional to the prescribed hours To complete the requirements for the award of the degree at Honours level specializing in Economic History a candidate shall pass the subjects as set out in Table 4 below with the requirement that at least two options must be chosen from:

This course is available only to students who enrolled prior to

ECOH2303 Economic Change in Modern China 1700-1949 ECOH2304 Economic Transformation in the People's Republic of China ECOH2307 Capitalism and Slavery British Imperialism in the 19th and 20th Centuries ECOH2308 Modern Capitalism: Crisis and Maturity ECOH2309 ECOH2311 German Economy and Society since 1850 ECOH2315 The Economic History of Urbanization IROB2715 Labour History

15.206H American Economic and Social Development Before the Civil War

15.242H Origin of Modern Economics 15.244H Economic Thought from Marx to Keynes

Table 4			ECON2108	Industry Economics and Australian I Policy	ndustrial
Year 2 Session 1	Hours	per week*	ECON2110 ECON2113	Regional and Urban Economics The Development of Modern Economics	mics
ECOH2314	Economic History of the Soviet Union	. a	ECON2115		elations
			ECON2116	Japanese Economic Policy	
ECON2101		4	ECON2204	Linear Economics	
ECON2103	Applied Microeconomics	3.5	ECON2205	Economic Optimization and Dynami	cs
	Option 1		ECON2208		
	Option 2		ECON3115		
			ECON3201		
Session 2					
ECOH3303	Transformation of the Japanese		ECON3202		
	Economy	3	ECON3203		
ECON2102		4	ECON3204		
ECON2104		3.5	15.212E	Market Structure and Competition P	olicy
ECONZIO		0.0	15.242E	Money Banking and the Financial Sy	ystem .
	Option 3		15.243E	Public Finance	
	Option 4		15.245E	The Less Developed Countries in the World Economy	е
Year 3			15.247E	Public Sector Economics	
Session 1			15.244H	Economic Thought from Marx to Key	/nee
	Australian Connemia Davalenment		19.24411	Economic modelli man maix to res	1103
ECOH3324		_			
	in the 19th Century (Advanced)	3			
	Option 5		Table 5		
	Option 6				
Canadan O	•		V	U.m.	waskt
Session 2	A4		Year 2	nours	per week*
ECON3325	•		Session 1		
	(Advanced)	3	ECON2101	Microeconomics 2	4
	Option 7		ECON2206	Quantitative Economic Techniques A	3
	Option 8			Option 1	
				Option 2	
V 4					
Year 4			Session 2		
Session 1			ECON2102	Macroeconomics 2	4
ECOH4326	Comparative Issues in Economic		ECON2207	Quantitative Economic	
	History	3		Techniques B or	3
ECOH4323			ECON2209	Business Econometrics and	
	Social History	3		Forecasting or	3
E00114007		3	ECON2208	Introduction to Operations Research**	3
ECOH4327	Thesis (Economic History)		200142200	Option 3	•
Session 2					
	Aspects of Australian			Option 4	
ECCHAGZA		3			
	Economic Development		Year 3		
	Seminar in Research Methods	3	Session 1		
ECOH4327	Thesis (Economic History)		ECON3101	Microeconomics 3	4
				Option 5	
				Option 6	
3530				Option 5	
Economic	s - Pass - Full-time Course		Session 2		_
			ECON3102	Macroeconomics 3	4
B1-1				Option 7	
	f Commerce			Option 8	
BCom				normally taught in Session 1. Students may take it i	n Session 1 and
			delay Option 2 u	ntil Session 2	
	is available only to students who enro	olled prior to			
1989.				ishing to combine Economics with	
			Japanese St	tudies should take the following cours	e in Years 2
Rule 17			and 3.	•	
					rice to 1000
To complete	To complete the requirements of the award of the degree at				IIUT (O 1969,
	specializing in Economics a candidate				
			Year 2		
	as set out in Table 5 below with the	requirement	Session 1		

ECON2101

ECON2206

**JAPN1000** 

**JAPN1100** 

**JAPN1200** 

Microeconomics 2

Quantitative Economic Techniques A

Japanese 1A (Core) or Japanese 1A (Intermediate) or

Japanese 1A (Advanced) Option (from Rule 7)

that at least three options must be chosen from:

ECON2106 Post-Keynesian Political Économy

ECON2107 Natural and Environmental Resources

\*Laboratory sessions as required are additional to the prescribed hours

ECON2105 Marxian Political Economy

**Economics** 

Year 2	Hours	er week*	Table 6†		
Session 2 ECON2102 ECON2207	Macroeconomics 2 Quantitative Economic	4	Year 2 Session 1	Hours	per week*
ECON2209	Techniques B or Business Econometrics and	3	ECON2121 ECON2206	Microeconomics 2 (Honours) Quantitative Economic Techniques A	4
ECON2208 JAPN1001	Forecasting or Introduction to Operations Research Japanese 1B (Core) or	3 3 5		Option 1 Option 2	
JAPN1101 JAPN1201	Japanese 1B (Core) or Japanese 1B (Intermediate) or Japanese 1B (Advanced)	5 5	Session 2 ECON2122	Macroeconomics 2 (Honours)	4
57.11 TK1251	Option (from Rule 7)	-	ECON2207	Quantitative Economic Techniques B Option 3	3
Year 3 Session 1				Option 4	
ECON3101	Microeconomics 3	4	Year 3		
ECON2116	Japanese Economic Policy Option (from Rule 17)	3	Session 1 ECON3121	Microeconomics 3 (Honours)***	4
Session 2				Option 5	
ECON3102	Macroeconomics 3	4		Option 6	
ECON2115	Japanese International Economic Relations	3	Session 2 ECON3122	Macroeconomics 3 (Honours)***	4
ECOH3303	Transformation of the Japanese Economy	3	ECON3114	Economic Methodology Option 7	4
3530			Year 4		
Economics	s – Honours – Full-time Course		Session 1		
Bachelor of BCom	Commerce		ECON4121	Microeconomics 4*** Option 8**	3.5
DUOM			ECON4126	Economics Honours Thesis Seminal	•

This course is available only to students who enrolled prior to 1989.

# Rule 18

15.244H

To complete the requirements for the award of the degree at Honours level specializing in Economics a candidate shall pass the subjects as set out in Table 6 below with the requirement that at least three options must be chosen from:

ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Économy
ECON2107	Natural and Environmental Resources
	Economics
ECON2108	Industry Economics and Australian Industrial
	Policy *
ECON2110	Regional and Urban Economics
ECON2113	The Development of Modern Economics
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
ECON2204	Linear Economics
ECON2205	Economic Optimization and Dynamics
ECON2208	Introduction to Operations Research
ECON3115	Economics of Developing Countries
ECON3201	Mathematical Economics A
ECON3202	Mathematical Economics B
ECON3203	Econometrics A
ECON3204	Econometrics B
15.212E	Market Structure and Competition Policy
15.242E	Money Banking and the Financial System
15.243E	Public Finance
15.245E	The Less Developed Countries in the World
	Economy
15.247E	Public Sector Economics

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours

Economic Thought from Marx to Keynes

†Students may combine a major in Economics with a major in Japanese studies by

3.5

ECON4126 Economics Honours Thesis Seminar

taking the following five units as their options.

JAPN1000 Japanese 1A (core) or

JAPN1100 Japanese 1A (intermediate) or JAPN1200 Japanese 1A (advanced) JAPN1001 Japanese 1B (core) or JAPN1101 Japanese 1B (intermediate) or JAPN1201 Japanese 1B (advanced) ECON2116 Japanese Economic Policy ECON2115 Japanese International Economic Relations

ECON4127 Thesis (Economics)

ECON4122 Macroeconomics 4\*\*\*

ECON4127 Thesis (Economics)

ECOH3303 Transformation of the Japanese Economy Other students may take some of these units if they wish.

\*\*\*These subjects may be offered in alternate sessions.
\*\*Chosen from any of the Economics subjects described as List A options in the Rules Governing the Award of the BEc degree.

#### 3585

Session 2

# Economics and Econometrics - Pass - Full-time Course

## **Bachelor of Commerce BCom**

This course is available only to students who enrolled prior to 1989

# Rule 21A

To complete the requirements for the award of the degree at Pass level in Economics and Econometrics a candidate shall pass the subjects as set out in Table 9A below:

Table 9A		
Year 2 Session 1	Hours	er week*
	Linear Economics	3
	Quantitative Economic Techniques A	3
ECON2101	Microeconomics 2 Option 1	4
Session 2		
ECON2207	Quantitative Economic Techniques B	3
ECON2102 ECON2205		4
	Dynamics Option 2 (from Rule 17)	3
Year 3 Session 1		
ECON3203	Econometrics A	3
ECON3101	Microeconomics 3 or Option 3	4
ECON3201	Mathematical Economics A	3
Session 2		
ECON3204		3
ECON3202		3
ECON3102	Macroeconomics 3	4

# 3580

# Economics and Econometrics – Honours – Full-time Course

# Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

# Rule 21

To complete the requirements for the award of the degree at Honours level with combined Honours in Economics and Econometrics a candidate shall pass the subjects as set out in Table 9 below:

## Table 9

Year 2 Session 1	Hours per week*			
	Linear Economics	3		
	Quantitative Economic Techniques A	7		
ECON2121		4		
Session 2				
ECON2207 ECON2205	Commission	3		
	Dynamics	3		
ECON2122	Macroeconomics 2 (Honours) Option 2	4		
Year 3 Session 1				
ECON3203	Econometrics A	3		
ECON3201	Mathematical Economics A Option 3**	3		

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours

Year 3	Hours p	er wee
Session 2	Econometrics B	3
	Mathematical Economics B	3
ECON3122	Macroeconomics 3 (Honours)	4
Year 4		
Session 1		
ECON4223	Applied Econometrics A	3
ECON4122		3.5
ECON4121	Microeconomics 4	3.5
ECON4126	Economics Honours Thesis Seminar	2
ECON4127	Thesis (Economics)	
Session 2		
ECON4224	Applied Econometrics B	3
ECON3114	Economic Methodology	4
ECON4126 ECON4127	Economics Honours Thesis Seminar Thesis (Economics)	2

<sup>\*\*</sup>Chosen from any of the Economics subjects described as A1 options in List A under the Rules Governing the Award of the BEc degree.

#### 3545

# Economics and Finance - Pass - Full-time Course

# Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

#### Rule 26

To complete the requirements for the award of the degree at Pass level in Economics and Finance a candidate shall pass the subjects set out in Table 14A below.

# Table 14A

Year 2	Hours p	er week
Session 1 FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A Option 1	3
Session 2		
FINS3615	Investments	3
ECON2102	Macroeconomics 2	4
FINS2612	Australian Capital Markets Option 2 (from Rule 17)	3
Year 3		
Session 1		
FINS2614	Applied Corporate Finance	3
ECON3101	Microeconomics 3 Option 3	4
Session 2		
FINS3616	International Business Finance	3
ECON3102	Macroeconomics 3	4
ECON2207	Quantitative Economic Techniques B	
	or	3
ECON2209	Business Econometrics and	
	Forecasting or	3
ECON2208	Introduction to Operations	_
	Research***	3

<sup>\*\*\*</sup>This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 3 until Session 2.

# Economics and Finance - Honours - Full-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to

### Rule 27

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects set out in Table 14B below.

### Table 14B

Year 2 Session 1	Но	ırs per	week*
FINS2613	Business Finance 2A	3	
ECON2121	Microeconomics 2 (Honours)	4	
ECON2206	Quantitative Economic Techniques Option 1	A 3	
Session 2			
FINS2612	Australian Capital Markets	3	
ECON2122	Macroeconomics 2 (Honours)	4	
ECON2207	Quantitative Economic		
	Techniques B or	3	
ECON2209	Business Econometrics and		
	Forecasting or	3	
ECON2208	Introduction to Operations		
	Research**	3	
FINS2714	Investments (Honours)	3	
Year 3			
Session 1			
FINS3715	Applied Corporate Finance (Hon	ours)3	
ECON3121	Microeconomics 3 (Honours) Option 2†	4	
Session 2			
FINS3716	International Business Finance		
	(Honours)	3	
ECON3122	Macroeconomics 3 (Honours) Option 3	4	
Year 4*** Session 1			
FINS4776	Business Finance 4A	3	
ECON4121	Microeconomics 4 or	3.5	
ECON4122	Macroeconomics 4	3.5	
ECON4127	Thesis (Economics)		
Session 2			
FINS4777	Business Finance 4B	3	
ECON3114	Economic Methodology	4	

<sup>\*\*\*\*</sup>Students are also required to attend either FINS4779 Empirical Research in Finance or ECON4126 Economics Honours Thesis Seminar, depending on thesis

ECON4128 Thesis (Economics/Finance)

### 3555

Economics and Industrial Relations – Pass – Full-time Course

### **Bachelor of Commerce**

**BCom** 

This course is available only to students who enrolled prior to 1989.

### Rule 23A

To complete the requirements for the award of the degree at Pass level in Economics and Industrial Relations, a candidate shall pass the subjects set out in Table 11A below.

### Table 11A

Year 2 Session 1	ŀ	lours per week*
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Technic	ques A3
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics	3
Session 2		_
ECON2102	Macroeconomics 2	4
IROB2704	Industrial Relations 2B	3.5
	Option 1 (from Rule 17)	
	Option 2**	
Year 3 Session 1		
IROB3705	Industrial Relations 3A	3.5
ECON3101		
ECONSTO	Microeconomics 3 Option 3**	4
Session 2		
IROB3706	Industrial Relations 3B	3.5
ECON3102	Macroeconomics 3	4
ECON3102	Option 4**	4

<sup>\*\*</sup>Two options to be chosen from subjects listed in Rule 22 and approved by the Head of the School of Industrial Relations and Organizational Behaviour.

### 3556

Economics and Industrial Relations – Honours – Full-time Course

### **Bachelor of Commerce**

**BCom** 

This course is available only to students who enrolled prior to 1989.

### Rule 23B

To complete the requirements for the award of the degree at Honours level in Economics and Industrial Relations, a candidate shall pass the subjects set out in Table 11B below:

### Table 11B

Year 2	Hou	rs per week*
Session 1		•
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Technique	s A 3
IROB2703	Industrial Relations 2A	3.5
IROR2711	Labour Market Economics	3

topic.
"This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 1 until Session 2.

<sup>†</sup>Chosen from any of the Economics subjects discribed as A1 options in List A under the Rules Governing the Award of the BEc degree.

the Hules Governing the Award of the BEC degree.

\*Laboratory sessions as required are additional to the prescribed hours.

Session 2 ECON2122	Macroeconomics 2 (Honours	Hours per week*
IROB2704	Industrial Relations 2B Option 1 (from Rule 17) Option 2 (from Rule 22)	3.5
Year 3 Session 1		
ECON3121	Microeconomics 3 (Honours)	4
IROB3705	Industrial Relations 3A Option 3***	3.5
Session 2		
ECON3122	Macroeconomics 3 (Honours)	
IROB3706 IROB3707	Industrial Relations 3B Industrial Relations Research	3.5
IROB3707	Methods & Thesis Workshop	3
Year 4 Session 1		
ECON4121	Microeconomics 4 or	3.5
ECON4122	Macroeconomics 4	3.5
IROB4733	Industrial Relations Seminar	
IROB4734	Thesis (Industrial Relations)	
	One Year 4 Industrial Relation	ns subject"
Session 2		
ECON3114	Economic Methodology or Option 4***	4
	One Year 4 Industrial Relation	ns subject**
IROB4733 IROB4734	Industrial Relations Seminar Thesis (Industrial Relations)	

<sup>\*\*\*\*</sup>Chosen from any of the Economics subjects described as List A options under the Rules Governing the Award of the BEc degree. \*\*To be approved by the Head of the School of Industrial Relations and

### Finance - Pass - Full-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

### Rule 14A(1)

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass the subjects as set out in Table 2A below and two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets

### Table 2A

Year 2 Session 1	Н	ours per week*
ACCT2522	Accounting and Financial	
	Management 2A	4.5
ECON2101	Microeconomics 2	4
INFS1602	Computer Information Systems	1 3
FINS2613	Business Finance 2A	3

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours.

Session 2		Hours per weel
ACCT2542	Accounting and Financial	HOURS PER WEEK
ACC 12542	Management 2B	4.5
ECON2102	Macroeconomics 2	4
FINS2612	Australian Capital Markets	3
FINS3615	Investments	3
Year 3		
Session 1		
FINS2614	Applied Corporate Finance Option 1	3
	Option 2	
Session 2		
FINS3616	International Business Finance	:е 3
	Option 3	
	Option 4	

### 3511

### Finance - Honours - Fuli-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

### Rule 14A(2)

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out in Table 2B below and two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets

### Table 2B

Year 2 Session 1	Ho	urs per week
ACCT2522	Accounting and Financial	
HOOTEGEE	Management 2A	4.5
FCON2101	Microeconomics 2	4
INFS1602	Computer Information Systems	
FINS2613	Business Finance 2A	1 3
Session 2		
ACCT2542	Accounting and Financial	
	Management 2B	4.5
ECON2102	Macroeconomics 2	4
FINS2612	Australian Capital Markets	3
FINS2714	Investments (Honours)	3
Year 3		
Session 1		
FINS3715	Applied Corporate Finance	3
	(Honours)	
	Option 1	
	Option 2	
Session 2	•	
FINS3775	Research Methods in Finance	3
FINS3716	International Business Finance	,
	(Honours)	3
	Option 3	

Organizational Behaviour.

Year 4 Session 1 FINS4776 FINS4779	Business Finance 4A Research Methods in Finance Option 4	lours per 3 2 3	week*
Session 2 FINS4777 FINS4798 FINS4794	Business Finance 4B Project Seminar Thesis (Finance)	3	

### Industrial Relations - Pass - Full-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

### Rule 22

To complete the requirements for the award of the degree at Pass level specializing in Industrial Relations a candidate shall pass the subjects as set out in Table 10 below with the requirement that at least five options must be chosen from:

DOVODADO Describada mas (la discribada) Describada a NA

PST02106	Psychology (industrial Relations)†
IROB1702	Industrial Relations 1B
IROB2712	Labour Market Policy
IROB2714	Industrial Democracy
IROB2715	Labour History
IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB2718	Human Resource Management
IROB3721	Industrial Relations Methods
IROB3723	Industrial Relations Research Methodology
LEGT7711	Legal Environment of Commerce
15.246H	Management Strategy and Business
	Development

†This subject is equivalent to two options.

### Table 10

Year 2 Session 1		Hours per week*
IROB2703 IROB2711	Industrial Relations 2A Labour Market Economics Option 1 Option 2	3.5 3
Session 2 IROB2704 ECON2104	Industrial Relations 2B Applied Macroeconomics† Option 3 Option 4	3.5 3.5
Year 3 Session 1		
IROB3705 IROB3720	Industrial Relations 3A Industrial Law Option 5	3.5 3
Session 2 IROB3706	Industrial Relations 3B Option 6 Option 7	3.5

†Subject may be offered in Session 1.
\*Laboratory sessions as required are additional to the prescribed hours.

3550

#### Industrial Relations - Honours - Full-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

### Rule 23

To complete the requirements for the award of the degree at Honours level specializing in Industrial Relations a candidate shall pass the subjects set out in Table 11 below with the requirement that at least nine options must be chosen from the following list.

PSYC2106 IROB2712 IROB2714 IROB2715 IROB2715 IROB2716 IROB2717 IROB2718 IROB3719 IROB3721 IROB3721 IROB3721 IROB4731 IROB4732 LEGT7711	Psychology (Industrial Relations)† Industrial Relations 1B Labour Market Policies Industrial Democracy Labour History Industrial Conflict Social Aspects of Work and Unionism Human Resource Management Industrial Relations Theory Industrial Relations Methods Wages and Income Policy Industrial Relations Research Methodology Industrial Relations Case Studies A Industrial Relations Case Studies B Legal Environment of Commerce
LEGT7711 15.246H	Legal Environment of Commerce Management Strategy and Business Development

†This subject is equivalent to two options.

### Table 11

IROB4734

Year 2 Session 1		Hours per week
IROB2703 IROB2711	Industrial Relations 2A Labour Market Economics Option 1 Option 2	3.5 3
Session 2 IROB2704 ECON2104	Industrial Relations 2B Applied Macroeconomics† Option 3 Option 4	3.5 3.5
Year 3 Session 1 IROB3705 IROB3720	Industrial Relations 3A Industrial Law Option 5	3.5 3
Session 2 IROB3706	Industrial Relations 3B Option 6 Option 7	3.5
Year 4 Session 1	Option 8 Option 9	

Thesis (Industrial Relations)

# Year 4 Hours per week\* Session 2 Option 10 Option 11

IROB4734 Thesis (Industrial Relations)

†Subject may be offered in Session 1.

# Information Systems – Pass – Full-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

### Rule 14C(1)

3513

To complete the requirements for the award of the degree at Pass level specializing in Information Systems a candidate shall pass the subjects as set out in Table 2E below and two options must be chosen from:

ACCT2542 Accounting and Financial Management 2B

HOUSE	more and a management and
ACCT3563	Accounting and Financial Management 3A
ACCT3583	Accounting and Financial Management 3B
ACCT3708	Auditing
FINS2613	Business Finance 2A
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation in Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law

### Table 2E

COMP1821 Computing 2

Year 2 Session 1	Hours	per week*
INFS1602	Computer Information Systems 1	3
COMP1811	Computing 1 (Procedural)	6
ECON2103	Applied Microeconomics† or	3.5
ECON2101 ACCT2522	Microeconomics 2 Accounting and Financial	4
	Management 2A	4.5
Session 2	O	3
INFS2603 ECON2104	Computer Information Systems 2 Applied Macroeconomics† or	3.5
ECON2104 ECON2102	Macroeconomics 2 Option 1 Option 2	4
Year 3 Session 1 INFS3605	Computer Systems Implementation	3
INFS3608	Database Systems Option 3	3
Session 2 INFS3607	Distributed Computer Systems	3
INFS3611	Information Systems Development	3

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours. †Subject may be offered in alternate session.

Option 4

### 3513

### Information Systems - Honours - Full-time Course

### Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

### Rule 14C(2)

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out in Table 2F below and two options must be chosen from:

ACCT2542 Accounting and Financial Management 2B

70015045	, toooditting dite i manieta management ==
ACCT3563	Accounting and Financial Management 3A
ACCT3583	Accounting and Financial Management 3B
ACCT3708	Auditing
FINS2613	Business Finance 2A
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law
COMP1821	Computing 2
The Honours	options must be chosen from the following:
INFS4805	Information Systems Auditing
INFS4810	Advanced Data Management
INFS4811	Knowledge Based Information Systems
INFS4812	Managing Software Development
INFS4853	Advanced Systems Management
INFS4857	Operations Research for Management 1

**Decision Support Systems** 

Special Topics in Information Systems

### INFS4893 Table 2F

INFS3611

Option 4

INFS4891

Year 2	Hours	per week*
Session 1 INFS1602	Computer Information Systems 1	3
COMP1811	Computing 1 (Procedural)	6
ECON2103	Applied Microeconomics† or	3.5
		4
ECON2101	Microeconomics 2	4
ACCT2522	Accounting and Financial	4.5
	Management 2A	4.5
Session 2		
INFS2603	Computer Information Systems 2	3
ECON2104	Applied Macroeconomics† or	3.5
ECON2102		4
LOCITALION	Option 1	•
	Option 2	
	opaon 2	
Year 3		
Session 1		
INFS3605	Information Systems Implementation	3
INFS3608	Database Systems	3
INF53606	Option 3	•
Session 2		
INFS3607	Distributed Computer Systems	3

Information Systems Development

Year 4 Session 1	Hours per week*	Table 12	
INFS4886	Research Topics in Information	Year 2	Hours per week*
	Systems 1 3	Session 1	•
	Honours Option 1	ECON2103	Applied Microeconomics† or 3.5
	Honours Option 2	ECON2101	
Session 2		MARK2012	
INFS4887	Research Topics in Information	MARK2032	Consumer Behaviour A 4
	Systems 2 3		Option 1
INFS4898	Project Seminar	Session 2	
INFS4794	Thesis (Information Systems)		Macroeconomics 2 or 4
†Subject may be	offered in alternate session.	ECON2104	
		MARK2042 MARK2052	
3490		MARKZUSZ	Option 2
	– Pass – Full-time Course		Space 2
markening	- r a 3 3 - r dil-anio Odaroo	Year 3	
Bachelor of	Commerce	Session 1	
BCom		MARK3022	Computer Applications in Marketing 4
		MARK3073	Brand Management 4
	is available only to students who enrolled prior to		Option 3
1989.		Session 2	
Rule 24		MARK3083	Strategic Marketing Management 4
nuie 24		MARK3093	Corporate Policy and Marketing 4
To complete	the requirements for the award of the degree at		Strategy
	pecializing in Marketing a candidate must pass the		Option 4
	set out in Table 12 below with the requirement that	+Subject may be	offered in alternate session.
	options must be chosen from:	0400	
ACCT2522	Accounting and Financial Management 2A	3490	Hanaura Euli tima Cauras
ACCT3583		markeung	- Honours - Full-time Course
ECOH2303	Economic Change in Modern China 1700-1949	Bachelor of	Commerce
ECOH2304	Economic Transformation in the People's	BCom	- Commerce
E00110000	Republic of China		
	British Imperialism in the 19th and 20th Centuries		is available only to students who enrolled prior to
	Transformation of the Japanese Economy  Marxian Political Economy	1989.	
	Post-Keynesian Political Economy	Rule 25	
	Industry Economics and Australian Industrial	114,0 20	
	Policy	To complete	the requirements for the award of the degree at
ECON2206	Quantitative Economic Techniques A		el specializing in Marketing a candidate shall pass
ECON2207		the subjects	as set out in Table 13 below with the requirement
ECON2209		that at least	two options must be chosen from:
	Applied Economic Statistics Business Finance 2A	ACCT2522	Accounting and Financial Management 2A
FINS2613 INFS1602	Computer Information Systems 1	ACCT3583	Accounting and Financial Management 3B
INFS2606	Management Information Systems Design	ECOH2303	
INFS3773	Operations Research in Business	ECOH2304	
IROB1701	Industrial Relations 1A	E00110000	Republic of China
IROB2703	Industrial Relations 2A	ECOH2308	British Imperialism in the 19th and 20th Centuric Transformation of the Japanese Economy
JAPN2000	Japanese 2A (Core)	ECON2105	
JAPN2001	Japanese 2B (Core)	ECON2106	
LEGT7711	Legal Environment of Commerce	ECON2108	
LEGT7731	Legal Regulation of Marketing and Distribution		Policy
MARK3063 MARK3206	——————————————————————————————————————	ECON2206	Quantitative Economic Techniques A
MARK3207		ECON2207	Quantitative Economic Techniques B
	Channels of Distribution	ECON2209	
	Marketing Geography		Applied Economic Statistics
15.241E	Economics of Developing Countries	FINS2613	Business Finance 2A
15.244H	Economic Thought from Marx to Keynes	INFS1602	Computer Information Systems 1
15.246H	Management Strategy and Business Development	INFS2606 INFS3773	Management Information Systems Design Operations Research in Business
*I shoreten e	sions as required are additional to the prescribed hours.	IROB1701	Industrial Relations 1A
Laboratory 9981	nome as required are accumumant to the prescribed ricors.		

<sup>35</sup> 

### Commerce and Economics

IROB2703	Industrial Relations 2A
JAPN2000	Japanese 2A (Core)
JAPN2001	Japanese 2B (Core)
LEGT7711	Legal Environment of Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
MARK3063	Promotions Management
MARK3206	Seminar in Marketing Issues
MARK3207	Advanced Seminar in Marketing
GEOG3132	Marketing Geography
15.241E	Economics of Developing Countries
15.244H	Economic Thought from Marx to Keynes
15.246H	Management Strategy and Business
	Development

Potential Honours candidates are required to undertake a special unit in Year 3 full-time and Year 6 part-time, namely Marketing Research (Honours). On successful completion of this unit, they become eligible to apply for enrolment in the Honours program.

Students are required to register in Session 1 for thesis work.

### Table 13 Year 2

Section 1

SUSSION I		
ECON2103	Applied Microeconomics† or	3.5
ECON2101	Microeconomics 2	4
MARK2012	Marketing Fundamentals	4
MARK2032	Consumer Behaviour A	4
INAI II CEUUE	Option 1	-
	Оршин	
Session 2		
ECON2102	Macroeconomics 2 or	4
ECON2104	Applied Macroeconomics†	3.5
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research	4
MARKEUSE	Option 2	-
	Option 2	
Year 3		
Session 1		
MARK3022	Computer Applications in Marketing	4
MARK3073	Brand Management	4
	Option 3	
Session 2	•	
	Objects of the deal of the December of	
MARK3083	Strategic Marketing Management	4
MARK3093	Corporate Policy and Marketing	4
	Strategy	
MARK7143	Marketing Research (Honours)	1
	Option 4	
	•	
Year 4		
Session 1		
MARK7209	Buver Behaviour	3
MARK7203	Seminar in Marketing Theory	3
	Seminar in Marketing Theory	3
Session 2		
MARK7204	Thesis (Marketing)	3
MARK7205	Research Seminar	3

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours. †Subject may be offered in alternate session.

### **Prerequisites**

### Rule 28

A candidate may not enrol in any subject without having satisfied any prerequisite requirements.

The details of the prerequisite requirements are set out in the section dealing with subject descriptions.

#### Special Rule Governing **Economics** and **Mathematics Subjects**

#### Rule 29

Students who have been excluded from the subjects listed in the left-hand column may not enrol in the subjects listed in the right-hand column:

If excluded from FCON1202 Quantitative Methods A

May not enrol in MATH1032 Mathematics 1 or MATH1042 Higher Mathematics 1 ECON2104 Applied Macroeconomics ECON2102 Macroeconomics 2 ECON2103 Applied Microeconomics ECON2101 Microeconomics 2

### **Faculty of Commerce and Economics/ School of Education**

### 3535

Hours per week\*

Economics - Pass - Full-time Course

**Bachelor of Commerce/Diploma of Education BCom DipEd** 

### 3595

Economic History - Pass - Full-time Course

### Bachelor of Commerce/Diploma of Education **BCom DipEd**

These courses have been approved but are not available in 1992. For details of the courses see pp 49-50 of the 1981 Commerce Faculty Handbook.

### Undergraduate Study

# Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics

### Preliminary

### Rule 1

The degrees of Bachelor of Commerce or Bachelor of Economics may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

### Rule 2

Students not completing the requirements of a Table showing two majors must choose options so that they complete a 'disciplinary minor' in a discipline other than the major one identified by the heading of the Table. A 'disciplinary minor' is defined as four approved session units of which no more than two may be first year units.

Details of current disciplinary minors are shown following Rule 15.

#### Rule 3

Candidates are admitted to either the Bachelor of Commerce or the Bachelor of Economics course. There is no automatic transfer between the Bachelor of Commerce and the Bachelor of Economics courses. Candidates may seek to transfer between degrees and decisions will be made by the Faculty Admissions Committee.

#### Rule 4

A person on whom the Pass degree of Bachelor of Commerce or Bachelor of Economics has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce or Bachelor of Economics.

### Passing in a Subject

#### ک ماند⊊

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

- (1) attend such lectures, seminars and tutorials as may be prescribed in that subject;
- (2) complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned:
- (3) pass the examination or examinations in that subject.

### Minimum Time for Completion

### Rule 6

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

### **Normal Program**

#### Rule 7

A candidate will not normally be permitted to enrol for more than four subjects simultaneously as a full-time student or more than

two subjects simultaneously as a part-time student. The Head of School concerned may in exceptional circumstances grant such exemptions from this rule as the Head considers appropriate.

### **Nomination of Course**

#### Rule 8

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year.

### **General Education Program**

### Rule 9

Candidates are required to undertake 56 hours of instruction in at least one of the areas of study in Category (A) and 56 hours of instruction in Category (B).\*

### **Honours Dearee**

### Rule 10

Upon completion of first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

### **Credit for Subjects Passed at Another University**

#### Rule 11

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce or Bachelor of Economics.

#### Options

### Rule 12

Subject to the requirements of the individual programs, students may choose options from any approved subject taught in the University. Normally students may not count more than two 56 Hr or 4 x 28 Hr subjects taught in the General Education program as options. The approval for subjects (other than General Education electives) to count as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following tables, the Head of School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

# Order of Progression of Subjects – Full-time and Part-time Students

### Rule 13

Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

### **Prerequisite Requirements**

### Rule 14

To fulfil the requirements of the degrees a candidate shall pass the subjects as set out in the various programs. A candidate may not enrol in any subject without having satisfied any prescribed prerequisite requirement.

### Special Rule Governing Economics and Mathematics Subjects

#### Rule 15

Students who have been excluded from the subjects listed in the left-hand column may not enrol in the subjects listed in the right-hand column:

If excluded from ECON1202 Quantitative Methods A May not enrol in
MATH1032 Mathematics 1 or
MATH1042 Higher Mathematics 1
FCON2102 Macrosconomics 2

ECON2104 Applied Macroeconomics ECON2102 Macroeconomics 2 ECON2103 Applied Microeconomics 2 ECON2101 Microeconomics 2

# Subjects Making Up Disciplinary Minors

A Disciplinary Minor shall be satisfied by a candidate passing any four subjects of any discipline of which no more than two should be first year subjects.

### 1. Accounting - BCom and BEc

ACCITOUT	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ACCT2522	Accounting and Financial Management 2A
ACCT2532	Accounting and Finanical Management 2A
	(Honours)
ACCT2542	Accounting and Financial Management 2B

ACCT2552 Accounting and Finanical Management 2B (Honours)

ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours)

(Hollouis)

ACCT3583 Accounting and Financial Management 3B or

<sup>\*</sup>Candidates enrolled in 4 year degree courses or in Honours courses are deemed to have extinted the additional requirements, Category C, of the General Education Program.

ACCTOEOO	Assorbing and Einensial Management 2D	INFS3608	Databasa Sustania	
ACC13593	Accounting and Financial Management 3B (Honours)	INFS3608	Database Systems Information Systems Development	
	(**************************************			
	and Finance – BCom and BEc		udies and Taxation – BCom and BE	c
FINS2612	Australian Capital Markets	LEGT7711	Legal Environment of Commerce	
FINS2613	Business Finance 2A	LEGT7721	Legal Transactions in Commerce	
FINS2714	Investments (Honours) or	LEGT7731	Legal Regulations of Marketing and	Distribution
FINS3615	Investments	LEGT7741 LEGT7751	Legal Organization of Commerce Taxation Law	
and any one		LEGITTSI	raxation Law	
FINS2614	Applied Corporate Finance or	40 10-1-1	DO	
FINS3715	Applied Corporate Finance (Honours)		ng – BCom and BEc	
FINS3616	International Business Finance		Marketing Fundamentals	
FINS3630	Bank Financial Management		Marketing Research Brand Managment	
FINS3631	Risk and Insurance		Strategic Marketing Management	
FINS3632	Regulation in Capital Markets	1411-11 11 11 11 11 11 11	Ottatogic Marketing Mariagement	
FINS3633	Real Estate Finance and Investment	11	se Studies BCom and BEs	
FINS3634	Lending and Liquidity Management	JAPN1000	se Studies - BCom and BEc	
FINS3635	Options, Futures and	JAPN1000 JAPN1001	Japanese 1A (Core)	
	Risk Management Techniques	SAFINIOUI	Japanese 1B (Core)	
		JAPN1100	Japanese 1A (Intermediate)	
	etrics - BCom and BEc	JAPN1101	Japanese 1B (Intermediate)	
	Quantitative Methods A		or (	
	Quantitative Methods B	JAPN1200	Japanese 1A (Advanced)	
	Quantitative Economic Techniques A	JAPN1201	Japanese 1B (Advanced)	
ECON2207	Quantitative Economic Techniques B			
		JAPN2000	Japanese 2A (Core)	
4. Economi	c History — BCom	JAPN2001	Japanese 2B (Core)	
ECOH1301	Australia in the International Economy in the 20th		or	
	Century	JAPN2100	Japanese 2A (Intermediate)	
ECOH1302	Australia and the Asia-Pacific	JAPN2101	Japanese 2B (Intermediate)	
	Economies: Historical Perspectives		, , , , , , , , , , , , , , , , , , ,	
	second/third year Economic History subjects for	JAPN2200	Japanese 2A (Advanced)	
Writer ECO	V1102 Macroeconomics 1 is a prerequisite.	JAPN2201	Japanese 2B (Advanced)	
		07 11 TILLO	oupanoso ED (Havanoso)	
	c History – BEc	12 Himan	Resource Management - BCom and	DEA
	The Industrial Revolution	IROB1701	Industrial Relations 1A	BEC
ECOH2313	Australian Economic Development in the 20th	IROB2719	Organizational Behaviour	
	Century	IROB2718	Human Resource Management	
	second/third year subjects from Lists B and C	IROB3705	Industrial Relations 3A or	
for which EC	CON1102 Macroeconomics 1 is a prerequisite.	IROB2712	Strategic Human Resource Manage	ment
	cs - BCom and BEc	13. Arts Sul	hlects	
	Microeconomics 1		ts subjects with a value of at least 12 o	redit pointe
	Macroeconomics 1		evel Arts subjects with a value of at least	
	Microeconomics 2 or		the same approved discipline.	IE 9100K
	Applied Microeconomics	ponne an m	are duties approved all siphilite.	
	Macroeconomics 2 or Applied Macroeconomics	Undergrade	ate Courses Offered in 1992	
EUUN2104	Applied Macroeconomics	BCom	wie com ses cileten ii 1884	
	in late on the	Major	Caus	se Code
	Relations – BCom and BEc	•		
IROB1701	Industrial Relations 1A	Accounting (		3481
IROB2703	Industrial Relations 2A	Accounting (		3481
IROB2704 IROB3705	Industrial Relations 2B Industrial Relations 3A or		and Economics (Pass)	3503
IROB3705 IROB3706			and Finance (Pass)	3485
INOB3706	Industrial Relations 3B		and Finance (Honours)	3485
			and Information Systems (Pass)	3483
	on Systems - BCom and BEc		and Information Systems (Honours)	3483 3504
INFS1602	Computer Information Systems 1		nd Japanese Studies (Pass) s and Finance (Pass)	3504 3562
and any thre			s and Finance (Fass) s and Finance (Honours in	3302
INFS2603 INFS2606	Computer Information Systems 2 or Management Information Systems Design	Finance)	and i maine (monous in	3562
INFS2609	Computer Information Systems Technology	· indicoj		JUGE
INFS3605	Computer Systems Implementation			
· · <del>-</del>	, ,			

Major	Course	Major	Course
<b></b>	Code	•	Code
Economics and Finance (Pass)	3548	Economics and Economic History	
Economics and Finance (Honours)	3549	(Honours)	3592
Finance (Pass)	3482	Economics and Finance (Pass)	3547
Finance (Honours)	3482	Economics and Finance (Honours)	3547
Finance and Information Systems (Pass)	3534	Economics and German Studies (Pass)	3542
Finance and Information Systems (Honours in		Economics and Industrial Relations	
Information Systems)	3536	(Pass)	3557
Finance and Information Systems (Honours in		Economics and Industrial Relations	
Finance)	3537	(Honours)	3557
Finance and Japanese Studies (Pass)	3533	Economics and Marketing (Pass)*	3541
Finance and Marketing (Pass)	3492	Industrial Relations (Pass)	3551
Finance and Marketing (Honours in	0.400	40 Million Americal	
Finance)	3496	*Subject to Approval	
Finance and Marketing (Honours in	3497	Co-operative Programs Course Offered in 1992	•
Marketing)*	3498	BEC Programs Codise Chered in 1882	•
Human Resource Management (Pass)	3498	Economics and Accounting Co-operative	3543
Human Resource Management (Honours) Human Resource Management and	5430	Program (Pass)	
Japanese Studies (Pass)	3489	1 (0g/2/11 (1 d00)	
Industrial Relations (Pass)	3486		
Industrial Relations (Honours)	3486		
Information Systems (Pass)	3484		
Information Systems (Honours)	3484		
Marketing (Pass)	3480	Proheier of Commerce	
Marketing (Honours)	3480	Bachelor of Commerce	
Marketing and Accounting (Pass)	3493	BCom	
Marketing and Accounting (Honours in		_ • •	
Marketing)*			
Marketing and Economics (Pass)*	3501		
Marketing and German Studies (Pass)	3488	0404	
Marketing and Human Resource		3481	
Management (Pass)	3499	Accounting – Pass – Full-time Course	
Marketing and Information Systems (Pass)*	3515	Bachelor of Commerce BCom	
Marketing and Information Systems (Honours in			
Marketing)*	0404	To complete the requirements for the award of th	
Marketing and Hospitality Management (Pass)	3491 3494	Pass level specializing in Accounting a candidate	
Marketing and Japanese Studies (Pass)	3494	the subjects as set out in Table 1 below with the r	ednisement
Marketing and Japanese Studies (Honours	3518	that:	
in Marketing)*	3310	(i) One option must be chosen from:	mant
*Subject to approval		ECOH2301 Management and Business Develop	
		ECOH2313 Australian Economic Development in Century	1 410 2041
Cothis Drawers Columns Offered In 1000		ECON2101 Microeconomics 2	
Co-operative Program Courses Offered in 1992 BCom		ECON2101 Microeconomics 2	
Accounting Co-operative Program (Pass)	3509	ECON2103 Applied Microeconomics	
Accounting Co-operative Program (Pass) Accounting and Finance Co-operative	0000	ECON2103 Applied Microeconomics	
Program (Pass)	3508	ECON2116 Japanese Economic Policy	
Accounting and Information Systems	3506	ECON2206 Quantitative Economic Techniques	A.
Co-operative Program (Pass)		ECON2208 Introduction to Operations Research	
Accounting and Japanese Studies	3507	ECON2209 Business Econometrics and Forecas	
Co-operative Program (Pass)		(ii) One option must be a 56hr or 2 x 28hr Categor	
		General Education subject/s. One option must be	
		2 x 28hr Category B General Education subject/s.	
BEc			
Econometrics (Pass)	3561	Table 1	
Economic History (Pass)	3591		
Economics (Pass)	3531	Year 1 Hours	per week*
Economics (Honours)	3531	Session 1	
Economics and Accounting (Pass)	3544	ACCT1501 Accounting and	
Economics and Asian Studies (Pass)	3532	Financial Management 1A	4.5
Economics and Asian Studies (Honours)	3532	LEGT7711 Legal Environment of Commerce	3
Economics and Econometrics (Honours)	3581	<del>-</del>	

3581

Economics and Econometrics (Honours)

			ECONO100	Massacanamiaa 2	
	Hou	rs per week*		Macroeconomics 2	
ECON1101	Microeconomics 1	3.5		Applied Microeconomics	
	Quantitative Methods A	5		Applied Macroeconomics	
C				Japanese Economic Policy	_
Session 2	A 45 4			Quantitative Economic Techniques	
ACCT1511	Accounting and	4 5		Introduction to Operations Research	
	Financial Management 1B	4.5	ECON2209	Business Econometrics and Foreca	sting
INFS1602	Computer Information Systems 1	3	(ii) One Hon	ours option must be chosen from:	
	Macroeconomics 1	3.5		Advanced Studies in Financial Acc	ounting
ECON1203	Quantitative Methods B	3.5	ACCT4803		Juliung
			ACCT4803		ha
Year 2					
Session 1			ACCT4809		1656ai Ci i
ACCT2522	Accounting and		ACCT4818		
	Financial Management 2A or	4.5	ACCT4819		ıs
ACCT2532			A 0.0T 4.000	and Complex Transactions	
	Management 2A (Honours)	4.5	ACCT4820		
FINS2613	Business Finance 2A	3	ACCT4856		
	Option 1		ACCT4867		
	Option 2		INF\$4805	Information Systems Auditing	
	Opacii 2		(iii) One onti	on must be a 56hr or 2 x 28hr Catego	n A General
Session 2				ubject/s. One option must be a 56h	
ACCT2542	Accounting and			General Education subject/s.	1 OI E A 2011
	Financial Management 2B or	4.5		estions and issues of Category C of	the General
ACCT2552	Accounting and Financial				
	Management 2B (Honours)	4,5	Education P	rogram are addressed in the subjects	S.
	Option 3			ACCT1511, ACCT2532, ACCT2552,	, ACC 135/3,
	Option 4		ACCT3593,		
	Option 5		Laboratory ses	sions as required are additional to the prescribed	nours
			Table 2		
Year 3			10010 2		
Session 1			V4	Marra	
ACCT3563	Accounting and		Year 1	nours	per week*
	Financial Management 3A or	4.5	Session 1		
ACCT3573	Accounting and Financial		ACCT1501	Accounting and	
	Management 3A (Honours)	5		Financial Management 1A	4,5
	Option 6		LEGT7711	Legal Environment of Commerce	3
	Opuono				
	Option 7		ECON1101		3.5
			ECON1101	Microeconomics 1 Quantitative Methods A	3.5 5
Year 3			ECON1101 ECON1202		
Year 3 Session 2			ECON1101 ECON1202 Session 2	Quantitative Methods A	
	Option 7		ECON1101 ECON1202	Quantitative Methods A  Accounting and	5
Session 2	Option 7  Accounting and	4.5	ECON1101 ECON1202 Session 2 ACCT1511	Quantitative Methods A  Accounting and Financial Management 1B	5 4.5
Session 2 ACCT3583	Option 7  Accounting and Financial Management 3B or	4.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1	5 4.5 3
Session 2	Option 7  Accounting and Financial Management 3B or Accounting and Financial	4.5 5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102	Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1	5 4.5 3 3.5
Session 2 ACCT3583 ACCT3593	Option 7  Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours)	5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1	5 4.5 3
Session 2 ACCT3583 ACCT3593 ACCT3708	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or		ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203	Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1	5 4.5 3 3.5
Session 2 ACCT3583 ACCT3593	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours)	5 3	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2	Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1	5 4.5 3 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or	5 3	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B	5 4.5 3 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours)	5 3	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2	Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1	5 4.5 3 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours)	5 3	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B	5 4.5 3 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8	5 3 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial	4.5 3 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours)	5 3 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours)	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8	5 3 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8	5 3 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718	Option 7  Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours	5 3 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718 3481 Accountin Bachelor of BCom	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours	5 3 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours Commerce	5 3 3.5 3.5	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours)	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours leve	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours to Commerce the requirements for the award of all specializing in Accounting a candid	5 3 3.5 3.5 3.6 the degree at ate shall pass	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours lew the subjects	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours Commerce	5 3 3.5 3.5 3.6 the degree at ate shall pass	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3 Option 4	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours leve	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours to Commerce the requirements for the award of all specializing in Accounting a candid	5 3 3.5 3.5 3.6 the degree at ate shall pass	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours leve the subjects that:	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours to Commerce the requirements for the award of all specializing in Accounting a candid	5 3 3.5 3.5 3.6 the degree at ate shall pass	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613 Session 2 ACCT2552	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3 Option 4	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours levethe subjects that: (i) One optic	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours Commerce  the requirements for the award of el specializing in Accounting a candid as set out in Table 2 below with the	5 3 3.5 se the degree at ate shall pass e requirement	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3 Option 4	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours leve the subjects that: (i) One optic ECOH2301	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours Commerce of the requirements for the award of el specializing in Accounting a candid as set out in Table 2 below with the man must be chosen from: Management and Business Developer	5 3 3.5 se the degree at ate shall pass a requirement	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613 Session 2 ACCT2552	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3 Option 4	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours leve the subjects that: (i) One optic ECOH2301	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours Commerce  the requirements for the award of elspecializing in Accounting a candid as set out in Table 2 below with the m must be chosen from: Management and Business Devek Australian Economic Development	5 3 3.5 se the degree at ate shall pass a requirement	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613 Session 2 ACCT2552	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3 Option 4	4.5 3 3.5 3.5 3.5
Session 2 ACCT3583 ACCT3593 ACCT3708 ACCT3718  3481 Accountin Bachelor of BCom To complete Honours levy the subjects that: (i) One optic ECOH2301 ECOH2313	Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours) Auditing or Auditing (Honours) Option 8  g - Honours - Full-time Cours Commerce of the requirements for the award of el specializing in Accounting a candid as set out in Table 2 below with the man must be chosen from: Management and Business Developer	5 3 3.5 se the degree at ate shall pass a requirement	ECON1101 ECON1202 Session 2 ACCT1511 INFS1602 ECON1102 ECON1203 Year 2 Session 1 ACCT2532 FINS2613 Session 2 ACCT2552	Quantitative Methods A  Accounting and Financial Management 1B Computer Information Systems 1 Macroeconomics 1 Quantitative Methods B  Accounting and Financial Management 2A (Honours) Business Finance 2A Option 1 Option 2  Accounting and Financial Management 2B (Honours) Option 3 Option 4 Option 5	4.5 3 3.5 3.5 3.5 4.5

Ontion 6

	Option 6				
	Option 7		ECON2206	Quantitative Economics	
Canalan O	-			Techniques A	3.0
Session 2	A		FINS2613	Business Finance 2A	3.0
ACCT3593	Accounting and	5	Session 2		
	Financial Management 3B (Honours)	3.5	ACCT2542	Accounting and Financial	
ACCT3718	Auditing (Honours) Option 8	3.5	ACC12542	Management 28 or	4.5
	Options		ACCT2552	Accounting and Financial	4.0
			ACC 12552	Management 2B (Honours)	4.5
			ECON2102		4.0
			ECONZIUZ	Option 1	
Year 4	Hours	Per Week		Option 2	
Session 1	,,,,,,			Option 2	
ACCT4851	Current Developments in				
A0014001	Accounting Research - Financial	3	Year 3		
ACCT4852		-	Session 1		
A0014002	Accounting Research - Managerial	3	ACCT3563	Accounting and Financial	
ACCT4897		3		Management 3A or	4.5
	Communication of the Communica	-	ACCT3573	Accounting and Financial	
Session 2	U			Management 3A (Honours)	5.0
	Honours Option		ECON3101	Microeconomics 3	4.0
ACCT4898				Option 3	
ACCT4794	Thesis (Accounting)			Option 4	
			Session 2		
			ACCT3583	Accounting and Financial	
				Management 3B or	4.5
3503			ACCT3593	Accounting and Financial	
Accounti	ng And Economics - Pass -	ruli ilme		Management 3B (Honours)	5.0
Course			ACCT3708	Auditing or	3.0

D . . 144 - - 149

\*Laboratory session as required are additional to be prescribed hours

### Pass level specializing in Accounting and Economics a candidate shall pass the subjects as set out in the table below with the requirement that: (i) One option must be chosen from List A.

To complete the requirements for the award of the degree at

**Bachelor of Commerce** 

**BCom** 

(ii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s.

Year 1	Hour	s Per Week*
Session 1		
ACCT1501	Accounting and Financial	
	Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Commerce	3.0
ECON1202	Quantitative Methods A	5
Session 2		
ACCT1511	Accounting and Financial	
	Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3.0
Year 2		
Session 1		
ACCT2522	Accounting and Financial	
	Management 2A or	4.5
ACCT2532	Accounting and Financial	
	Management 2A (Honours)	4.5
ECON2101	Microeconomics 2	4.0
	sions as required are additional to the prescribe	d hours.

### 3485 Accounting and Finance - Pass - Full-time Course

Hours Per Week\*

3.5

4.0

### **Bachelor of Commerce BCom**

INFS1602

ACCT3708 Auditing or ACCT3718 Auditing (Honours)

ECON3102 Macroeconomics 3

Option 5

(i) Two options must be chosen from: LEGT7711 Legal Environment of Commerce

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance a candidate shall pass the subjects as set out in Table 4 below with the requirement that:

Computer Information Systems 1

IIII O I COL	Oompator marring -
(ii) Two option	ons must be chosen from:
FÍNS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management
	Techniques
FINS3775	Research Methods in Finance 1
(iii) One opti	ion must be a 56hr or 2 x 28hr Category A

<sup>2</sup> x 28hr Category B General Education subject/s. \*Laboratory session as required are additional to the prescribed hours

General Education subject/s. One option must be a 56hr or

Table 4				hall pass the subjects as set out in T uirement that:	able 5 belo
Year 1	н	ours per week*	•	ons must be chosen from:	
Session 1			LEGT7711	Legal Environment of Commerce	
ACCT1501	Accounting and		INFS1602	Computer Information Systems 1	
	Financial Management 1A	4.5	/m o .:	•	
	Microeconomics 1	3.5		on must be chosen from:	
ECON1202	Quantitative Methods A	5	FINS3630	Bank Financial Management	
	Option 1		FINS3631 FINS3632	Risk and Insurance	
Session 2			FINS3632	Regulation in Capital Markets	
ACCT1511	Accounting and		FINS3634	Real Estate Finance and Investment	
	Financial Management 1B	4.5	FINS3635	Lending and Liquidity Management Options, Futures and Risk Manage	
	Macroeconomics 1	3.5	1 11400000	Techniques	iiieiii
ECON1203	Quantitative Methods B	3.5	(iii) One ooti	ion must be a 56hr or 2 x 28hr Categ	on A
	Option 2			cation subject/s.	Oly A
				must be a 56hr or 2 x 28hr Category	8 General
Year 2	H	ours per week*	Education s		D General
Session 1				estions and issues of Category C of the	ha General
ACCT2522				rogram are addressed in the subject	
	Financial Management 2A or	4.5		ACCT1511, ACCT2532, ACCT2552	
ACC12532	Accounting and Financial			ACCT3593, ACCT3718, FINS2613,	
=10.00	Management 2A (Honours)	4.5	FINS3716.	, , , , , , , , , , , , , , , , , , , ,	·,
FINS2613	Business Finance 2A	3			
ECON2101		4			
	Option 3		Table 5		
Session 2					
ACCT2542	Accounting and		Year 1	Uarma	
	Financial Management 2B or	4.5		nours	per week*
ACCT2552			Session 1	A	
	Management 2B (Honours)	4.5	ACCT1501	Accounting and	
FINS2612	Australian Capital Markets	3	FOOMME	Financial Management 1A	4.5
FINS3615	Investments	3	ECON1101		3.5
	Option 4		ECON1202	Quantitative Methods A Option 1	5
Year 3			Session 2	•	
Session 1			ACCT1511	Association and	
ACCT3563	Accounting and		ACCITATI	Accounting and Financial Management 1B	4.5
	Financial Management 3A or	4.5	ECON1102		3.5
ACCT3573	Accounting and Financial		ECON1203		3.5
	Management 3A (Honours)	5	200111200	Option 2	5.5
FINS2614	Applied Corporate Finance	3			
	Option 5		V		
	Option 6		Year 2		
Session 2	•		Session 1		
ACCT3583	Accounting and		ACCT2532		
.0010000	Financial Management 3B or	4.5	FINCOCAO	Financial Management 2A (Honours)	
ACCT3593	Accounting and Financial	4.0	FINS2613	Business Finance 2A	3
	Management 3B (Honours)	5	ECON2101		4
	Auditing or	3		Option 3	
ACCT3718	Auditing (Honours) or	3.5	Session 2	•	
ACCT4819	Accounting for Financial Instrur		ACCT2552	Accounting and	
TINICOGAG	and Complex Transactions	3		Financial Management 2B (Honours)	4.5
INS3616	International Business Finance	3	FINS2714	Investments (Honours)	3
	Option 7		FINS2612	Australian Capital Markets	3
				Option 4	
1485		s - Full-time			
	s and Finance - Honour	- run-mile	V0		
Accounting	g and Finance – Honour		Year 3		
	g and Finance – Honour				
Accounting Course	_		Session 1	Accounting and	
Accounting Course Sachelor of	_			Accounting and Financial Management 3A (Honours)	. 5
Accounting Course	_		Session 1	Financial Management 3A (Honours)	
Accounting Course Bachelor of BCom	_		Session 1 ACCT3573		

Session 2				Hours	per week*
ACCT3593	Accounting and Financial		Session 2		•
	Management 3B (Honours)	5	ACCT1511	Accounting and	
FINS3775	Research Methods in Finance 1	3	========		4.5
FINS3716	International Business		ECON1102		3.5
	Finance (Honours)	3	ECON1203		3.5 3
ACCT3718		3.5	INFS1602	Computer Information Systems 1	3
ACCT4819	Accounting for Financial Instruments		V		
	and Complex Transaction	3	Year 2		
	•		Session 1 ACCT2522	Accounting and Financial	
Year 4			ACC12322	Management 2A or	4.5
Session 1			ACCT2532	Accounting and Financial	
FINS4776	Business Finance 4A	3	710012002	Management 2A (Honours)	4.5
ACCT4851	Current Developments in		INFS2609	Computer Information	
	Accounting Research - Financial or	3		Systems Technology	3
ACCT4852	Current Developments in		FINS2613	Business Finance 2A	3
	Accounting Research – Managerial	3		Option 1	
ACCT4897	Seminar in Research Methodology	3	Session 2		
Session 2			ACCT2542	Accounting and Financial	
FINS4777	Business Finance 4B	3		Management 2B or	4.5
ACCT4898	Project Seminar		ACCT2552	Accounting and Financial	
ACCT4795	Thesis** (Accounting/Finance)			Management 2B (Honours)	4.5
	, ,		INFS2603	Computer Information Systems 2	3
*Laboratory sess	ions as required are additional to the prescribed ho	urs.		Option 2	
**The thesis topic and Banking and	must be approved by the Heads of both Schools Finance.	of Accounting		Option 3	
0400			Year 3		
3483	d. Indonesialan Contama	Dana	Session 1		
Full-time C	g and Information Systems -	- Pass -	ACCT3563	Accounting and Financial Management 3A or	4.5
, 41. 41110			ACCT3573	Accounting and	4.5
<b>Bachelor</b> of	Commerce		A0013373	Financial Management 3A (Honours)	5
BCom			INFS3608	Database Systems	3
To complete	the requirements for the award of the	dogree at	INFS3605	Computer Systems Implementation	3
	the requirements for the award of the			Option 4	
	pecializing in Accounting and Informat andidate shall pass the subjects as se		Session 2		
	w with the requirement that:	i out iii	ACCT3583	Accounting and	
	n must be chosen from:			Financial Management 3B or	4.5
	Management and Business Develop	ment	ACCT3593	Accounting and	
	Australian Economic Development in			Financial Management 3B (Honours	) 5
200112010	Century		INFS3607	Distributed Computer Systems	3
ECON2101			ACCT3708	Auditing or	3
ECON2102			ACCT3718	Auditing (Honours) or	3.5
	Applied Microeconomics		ACCT4819	Accounting and Financial Instrument	3
	Applied Macroeconomics			and Complex Transactions Option 5	3
	Japanese Economic Policy		*1 -b	ions as required are additional to the prescribed h	OUIDE.
ECON2206	Quantitative Economic Techniques A	١	Laboratory sess	OLE SE LACTURAD SEA SOCISTORE IN THE PLANTINGS IN	ou
	Introduction to Operations Research				
	<b>Business Econometrics and Forecas</b>		3483		
	on must be a 56hr or 2 x 28hr Categor		Accountin	g and Information Systems - F	ionours –
	cation subject/s. One option must be		Full-time C	ourse	
	egory B General Education subject/s.		Bachelor of	Commerce	
			BCom		
Table 6			To complete	the requirements for the award of th	e degree at
Year 1	Hours	er week*	Honours lev	el specializing in Accounting and	Information
Session 1	•		Systems a ca	andidate shall pass the subjects as set	out in Table
ACCT1501	Accounting and		7 below with	the requirement that:	
	Financial Management 1A	4.5	(i) One ontio	n must be chosen from:	
ECON1101	Microeconomics 1	3,5		Management and Business Develop	ment
LEGT7711	Legal Environment of Commerce	3		Australian Economic Development in	
ECON1202	Quantitative Methods A	5		Century	

Century ECON2101 Microeconomics 2 ECON2102 Macroeconomics 2

ECON2104 Appl ECON2116 Japa ECON2206 Qua ECON2208 Intro	lied Microeconomics lied Macroeconomics nnese Economic Policy ntitative Economic Techniques A duction to Operations Research ness Econometrics and Forecasting	Session 2 ACCT2552 INFS2603	Accounting and Financial Management 2B (Honours) Computer Information Systems 2 Option 2 Option 3	4.5 3
ACCT4802 Adva ACCT4803 Reg ACCT4804 Dev ACCT4809 Curr ACCT4818 Adva ACCT4819 Acc Com	option must be chosen from: anced Studies in Financial Accounting ulation of Accounting elopment of Accounting Thought ent Developments in Auditing Research anced Auditing Technologies ounting for Financial Instruments and uplex Transactions temporary Issues in Management Accounting	Year 3 Session 1 ACCT3573 INFS3608 INFS3605	Accounting and Financial Management 3A (Honours) Database Systems Computer Systems Implementation Option 4	5 3 3
ACCT4851 Curr Accc ACCT4856 Man ACCT4867 Spec (iii) One Honours INFS4805 Infor	ent Developments in ounting Research – Financial agement Planning and Control cial Topic in Accounting option must be chosen from: mation Systems Auditing	Session 2 ACCT3593 INFS3607 ACCT3718	Accounting and Financial Management 3B (Honours) Distributed Computer Systems Auditing (Honours) Option 5	5 3 3.5
INFS4811 Knot INFS4812 Man INFS4853 Adva INFS4857 Oper INFS4887 Reso INFS4891 Deci	anced Data Management wledge Based information Systems aging Software Development anced Systems Management rations Research for Management 1 earch Topics in Information Systems 2 ision Support Systems cial Topic in Information Systems	Year 4 Session 1 ACCT4852 INFS4886	Current Developments in Accounting Research—Managerial Research Topics in Information Systems 1 Honours Option 1	3
Education subject Category B Gener The key questions Education Program	ist be a 56hr or 2 x 28hr Category A General /s. One option must be a 56hr or 2 x 28hr al Education subject/s. s and issues of Category C of the General in are addressed in the subjects:	Session 2 INFS4898 ACCT4794	Honours Option 2 Project Seminar Thesis (Accounting)	ours.

Table 7

Year 1	Hou	Hours per week*		
Session 1				
ACCT1501	Accounting and			
	Financial Management 1A	4.5		
ECON1101	Microeconomics 1	3.5		
LEGT7711	Legal Environment of Commerce	3		
ECON1202	Quantitative Methods A	5		
Session 2				
ACCT1511	Accounting and			
	Financial Management 1B	4.5		
ECON1102	Macroeconomics 1	3.5		
ECON1203	Quantitative Methods B	3.5		
INFS1602	Computer Information Systems 1	3		
Year 2				
Session 1				
ACCT2532	Accounting and			
	Financial Management 2A (Hono	xurs)4.5		
INFS2609	Computer Information			
	Systems Technology	3		
FINS2613	Business Finance 2A	3		

ACCT3593, ACCT3718, INFS1602, INFS2609, INFS2603,

INFS3608, INFS3605, INFS3607.

Option 1

\*Laboratory sessions as required are additional to the prescribed hours.

### 3504

Accounting and Japanese Studies -- Pass -- Full Time Course

### Bachelor of Commerce BCom

(i) one option be chosen from:

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, a candidate shall pass the subjects as set out in the table below with the requirement that:

An one obas	De Chosen nom.			
ECOH2301	Management and Business Development			
ECOH2313	Australian Economic Development in the 20th			
	Century			
ECON2101	Microeconomics 2			
ECON2102	Macroeconomics 2			
ECON2103	Applied Microeconomics			
ECON2104	Applied Macroeconomics			
ECON2116	Japanese Economic Policy			
ECON2206	Quantitative Economic Techniques A			
ECON2208	Introduction to Operations Research			
ECON2209	Business Econometrics and Forecasting			
/ii) and antion must be chosen from:				

(ii) one option must be chosen from: ECOH3303 Transformation of the Japanese Economy ECON2115 Japanese International Economic Relations JAPN2500 Japanese Studies JAPN3000 Japanese 3A JAPN3001 Japanese 3B

(iii) One option must be a 56hr or 2 x 28 hr Category A General Education subject/s.

One option must be a 56hr or 2 x 28 hr Category B General

Education su	ubject/s.	egory D General
Year 1 Session 1	1	lours per week*
ACCT1501	Accounting and	
***************************************	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
JAPN1000	Japanese 1A (Core) or	5 x 5
JAPN1100 JAPN1200	Japanese 1A (Intermediate)	ж э 5
	Japanese 1A (Advanced)	3
Session 2		
ACCT1511	Accounting and	4.5
ECON1102	Financial Management 1B Macroeconomics 1	4.5 3.5
ECON1203	Quantitative Methods B	3.5
JAPN1001	Japanese 1B (Core) or	5
JAPN1101	Japanese 1B (Intermediate)	or 5
JAPN1201	Japanese 1B (Advanced)	5
Year 2		
Session 1 FINS2613	Business Finance 2A	3
ACCT2522	Accounting and	•
AGG ( LOLL	Financial Management 2A or	4.5
ACCT2532	Accounting and Financial	
	Management 2A (Honours)	4.5
JAPN2000	Japanese 2A (Core) or	5
JAPN2100	Japanese 2A (Intermediate)	
JAPN2200	Japanese 2A (Advanced)	5 erce 3
LEGT7711	Legal Environment of Commo	erce 3
Session 2		
ACCT2542	Accounting and Financial	4 5
	Management 2B or	4.5
ACCT2552	Accounting and Financial	
	Management 2B (Honours)	4.5
INFS1602	Computer Information System	ns 1 3 5
JAPN2001 JAPN2101	Japanese 28 (Core) or Japanese 28 (Intermediate)	
JAPN2201	Japanese 2B (Advanced)	5
OA! NEZO!	Option 1	•
Year 3		
Session 1 ACCT3563	Accounting and	
ACC13363	Accounting and Financial Management 3A or	4.5
ACCT3573	Accounting and Financial	
	Management 3A (Honours)	5
ACCT3708	Auditing or	3
ACCT3718	Auditing (Honours)	3.5
	Option 2	
	Option 3	
Session 2		
ACCT3583	Accounting and	

Financial Management 3B or

Accounting and Financial

Management 3B (Honours)

4.5

5

Option 4 Option 5 Option 6

\*Laboratory sessions as required are additional to the prescribed hours.

### 3562

Econometrics and Finance – Pass – Full-time Course

### Bachelor of Commerce BCom

To complete the requirements for the degree at Pass level specializing in Econometrics and Finance a candidate shall pass the subjects as set out in Table 8 below with the requirement that:

(i) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
Lending and Liquidity Management
Options, Futures and
Risk Management Techniques

Risk Management Techniques
FINS3775 Research Methods in Finance 1

(ii) Two options must be chosen from:

ECON2204 Linear Economics ECON2208 Introduction to Operations Research

ECON2212 Applied Economic Statistics

### Table 8

FINS2612

Year 1	Hour	s per weel
Session 1		
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101		3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	
	Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102		3.5
ECON1203	Quantitative Methods B	3.5
	Option 2 (General Education	
	Category B)	4
Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ıs A 3
FINS2613	Business Finance 2A	3
1 11102010	Option 3	-
Session 2		
FINS3615	Investments	3
ECON2207 ECON2205	Quantitative Economic Techniques Economic Optimization and	B 3
	Dynamics '	3
		_

Australian Capital Markets

3

**ACCT3593** 

Year 3 Session 1 FINS2614 ECON3203	Applied Corporate Finance Econometrics A Options 4 Options 5	3 3
Year 3		
Session 2		
ECON3204	Econometrics B	3
ECON2209	Business Econometrics	
	and Forecasting	3
FINS3616	International Business Finance Option 6	3
3562		

### Econometrics and Finance - Honours - Full-time Course

### **Bachelor of Commerce BCom**

To complete the requirements for the degree at Honours level specializing in Econometrics and Finance a candidate shall pass the subjects as set out in Table 9 below with the requirement that:

(i) Two option	ons must be chosen from:
FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk
	Management Techniques

(ii) Two options must be chosen from: ECON2204 Linear Economics

ECON2208 Introduction to Operations Research ECON2212 Applied Economic Statistics

(iii) The key question and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612, FINS3716

### Table 9

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	
	Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2 (General Education Cat	egory B) 4

1001 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
FINS2613	Business Finance 2A	3
	Option 3	
0		
Session 2		_
FINS2714	Investments (Honours)	3
ECON2207	Quantitative Economic Techniques B	3
ECON2205	Economic Optimization & Dynamics	3
FINS2612	Australian Capital Markets	3
Year 3		
Session 1		
FINS3715	Applied Corporate Finance	
	(Honours)	3
ECON3203	Econometrics A	3
	Option 4	
	Option 5	
Session 2		
ECON3204	Econometrics B	3
ECON2209	Business Econometrics and	•
	Forecasting	3
FINS3716	International Business Finance	•
	(Honours)	3
	Option 6	
	•	
Year 4		
Session 1		
FINS4776	Business Finance 4A	3
ECON4223	Applied Econometrics A	3
ECON4227	Thesis (Econometrics)	-
Session 2	,, ,, ,, ,	
FINS4777	Business Finance 4B	3
F11134///	DUSINESS FINANCE 4D	3

### 3548

Year 2

### Economics and Finance - Pass - Full-time Course

### **Bachelor of Commerce BCom**

ECON4224 Applied Econometrics B ECON4227 Thesis (Econometrics)

(i) Two options must be chosen from:

To complete the requirements for the award of the Pass degree specializing in Economics and Finance a candidate shall pass the subjects as set out in Table 9A below with the requirement that:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Managemer
FINS3775	Research Methods in Finance 1
(ii) One optio	n must be chosen from:
ECON3103	Monetary Economics A
ECON3105	Public Economics A
ECON3107	Labour Economics A
ECON3109	Economic Growth and Development A

	Mathematical Economics A Econometrics A		in Finance a Table 9B be	candidate shall pass the subjects a low with the requirement that:	s set out i
(iii) One optic	on must be chosen from:		(i) Three opt	ions must be chosen from:	
	Monetary Economics B		FINS3630	Bank Financial Management	
ECON3106	Public Economics B		FINS3631	Risk and Insurance	
	Labour Economics B		FINS3632	Regulation in Capital Markets	
ECON3110	Economic Growth and Developme	nt B	FINS3633	Real Estate Finance and Investment	t
ECON3202	Mathematical Economics B		FINS3634	Lending and Liquidity Management	
ECON3204	Econometrics B		FINS3635	Options, Futures and Risk Managen Techniques	nent
Table 9A			FINS3775	Research Methods in Finance 1	
Year 1	House	s per week*	(ii) One optio	on must be chosen from:	
Session 1	11001	a por moon		Monetary Economics A	
ACCT1501	Accounting and			Public Economics A	
ACCITION	Financial Management 1A	4.5		Labour Economics A	
ECON1101		3.5		Economic Growth and Development	I A
ECON1202		5	ECON3201		
LOOIVILOE	Option 1 (General Education	•	ECON3203	Econometrics A	
	Category A)	4	(***) ****		
0				on must be chosen from:	
Session 2	A			Monetary Economics B	
ACCT1511	Accounting and	4.5		Public Economics B	
=======================================	Financial Management 1B	3.5		Labour Economics B	
ECON1102		3.5 3.5		Economic Growth and Development	ь
ECON1203	Quantitative Methods B	3.5		Mathematical Economics B	
	Option 2 (General Education	4	ECON3204	Econometrics B	.F Ab. a
	Category B)	7	(IV) The key	questions and issues of Category C o	Cubicate:
				eation Program are addressed in the	
Year 2				ACCT1511, ECON2121, ECON2122	
Session 1		4	ECON3121,	ECON3122, FINS2613, FINS2612, F	11433710.
ECON2101		-			
	Quantitative Economic Technique		Table 9B		
FINS2613	Business Finance 1A	3			
	Option 3		Year 1	Hours	per week'
Session 2					<b>,</b>
ECON2102	Macroeconomics 2	4	Session 1 ACCT1501	Accounting and	
ECON2207			ACCITION	Financial Management 1A	4.5
FINS2612	Australian Capital Markets	3	ECON1101		3.5
FINS3615	Investments	3	ECON1202		5
			LOOMIZOL	Option 1 (General Education	
Year 3				Category A)	4
Session 1				go.,,	
ECON3101	Microeconomics 3	4	Session 2		
FINS2614	Applied Corporate Finance	3	ACCT1511	Accounting and	
	Option 4			Financial Management 1B	4.5
	Option 5		ECON1102		3.5 3.5
	•		ECON1203		3.5
				Option 2 (General Education	4
Session 2		_		Category B)	7
ECON3102		4			
FINS3616	International Business Finance	3	Year 2		
	Option 6		Session 1		
	Option 7		ECON2121	Microeconomics 2 (Honours)	4
*Laboratory ses	sions as required are additional to the prescribe	d hours	ECON2206		. 3
3549			FINS2613	Business Finance 2A	3
	s and Finance - Honours in	Einence –		Option 3	
			0	•	
Fuil-time (	∠ourse		Session 2	Management 2 (Hangem)	4
	_		ECON2122 ECON2207		
	Commerce		FINS2612	Australian Capital Markets	3
BCom			FINS2714	Investments (Honours)	3
To complete	the requirements for the award a	t the Honours	11102/14	mirosanomo (manasa)	-
level special	lizing in Economics and Finance and	with Honours	*Laboratory se	esions as required are additional to the prescri	bed hours.

Year 3 Session 1	Hours per	week*	Year 2 Session 1	Hours	per week*
ECON3121	Microeconomics 3 (Honours)	4	FINS2613	Business Finance 2A	3
FINS3715	Applied Corporate Finance (Honours Option 4 Option 5	s)3	ECON2101	Microeconomics 2 Option 3 Option 4	4
Session 2 ECON3122 FINS3716	Macroeconomics 3 (Honours) International Business Finance (Honours) Option 6 Option 7	4 3	Session 2 FINS2612 FINS3615	Australian Capital Markets Investments Option 5 Option 6	3 3
Year 4 Session 1 FINS4776 FINS4779	Business Finance 4A Research Methods in Finance 2	3 3	Year 3 Session 1 FINS2614	Applied Corporate Finance Option 7 Option 8	3
Year 4 Session 2 FINS4777 FINS4798 FINS4794	Option 8  Business Finance 4B Project Seminar Thesis (Finance)	3	Session 2 FINS3616 *Laboratory sees	International Business Finance Option 9 Option 10 sions as required are additional to the prescrit	3 sed hours

### Finance - Pass - Full-time Course

### Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass the subjects as set out in Table 10 below with the requirement that:

(I) Four option	ons must be chosen from:
FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and
	Risk Management Techniques
FINS3775	Research Methods in Finance 1

### Table 10

Year 1		Hours per week
Session 1 ACCT1501	A	
ACC11501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202		5
	Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General	3.5
	Education Category B)	4

### 3482

### Finance - Honours - Full-time Course

(i) Four options must be chosen from:

### **Bachelor of Commerce**

**BCom** 

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out in Table 11 below with the requirement that:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and
	Risk Management Techniques
(ii) The key	questions and issues of Category C of the

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612, FINS3716.

### Table 11

Year 1	Hours	per week*
Session 1		•
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	
	Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5

ECON1203	Quantitative Methods B Option 2 (General Education	3.5
	Category B)	4

*Laboratory sess	sions as required are additional to the prescribed	i hours
Year 2 Session 1	Hours p	er Week*
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2 Option 3 Option 4	4
Session 2		
FINS2714	Investments (Honours)	3
FINS2612	Australian Capital Markets Option 5 Option 6	3
Year 3		
Session 1		_
FINS3715	Applied Corporate Finance (Honours) Option 7 Option 8	3
Session 2	Орион в	
FINS3775 FINS3716	Research Methods in Finance 1 International Business Finance	3
	(Honours) Option 9	3
Year 4		
Session 1		_
FINS4776	Business Finance 4A	3
FINS4779	Research Methods in Finance 2 Option 10	3
Session 2		_
FINS4777	Business Finance 4B	3
FINS4798	Project Seminar	

# Finance and information Systems - Pass - Full-time Course

### Bachelor of Commerce BCom

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Pass level specialising in Finance and Information Systems a candidate shall pass the subjects as set out in Table 11A below with the requirement that:

(i) Two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management
	Techniques
FINS3775	Research Methods in Finance 1

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School

(iii) One option must be a 56hr or 2 x 28hr Category A General

(iii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s..

### Table 11A

Year 1	Hours	per week
Session 1 ACCT1501	Accounting and	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A Option 1	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3
Year 2 Session 1	D	•
FINS2613 ECON2101	Business Finance 2A Microeconomics 2	3 4
INFS2609	Computer Information Systems	3
INF32009	Technology Option 2	J
Session 2		
FINS3615	Investments	3
FINS2612	Australian Capital Markets	3
INFS2603	Computer Information Systems 2 Option 3	3
Year 3		
Session 1		
FINS2614	Applied Corporate Finance	3 3
INFS3608 INFS3605	Database Systems Computer Systems Implementation	3
	Option 4	3
Session 2 FINS3616	International Business Finance	3
INFS3616	International Business Finance Information Systems Development	3
INFS3607	Distributed Computer Systems	3
INF-03607	Option 5	3

<sup>\*</sup> Laboratory sessions as required are additional to the prescribed hours.

#### 3537

Finance and Information Systems - Honours in Finance - Full-Time Course

### Bachelor of Commerce BCom

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Honours level specialising in Finance and Information Systems and with Honours in Finance, a candidate shall pass the

subjects as set out in Table 11B below with the requirement that:

(i) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
Lending and Liquidity Management
Options, Futures and Risk Management
Techniques

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

approved by the reads of School.

(iii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr of 2 x 28hr Category B General Education subject/s. The key questions and issues of Category C of the General Education Program are addressed in the subjects:

ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612, FINS3716, INFS1602, INFS2609, INFS2603, INFS3608, INFS3605, INFS3611, INFS3607.

### Table 11B

Year 1	Hours	per week
Session 1 ACCT1501	Accounting and Financial	4.5
500014404	Management 1A	^ <del>-</del>
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A Option 1	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3
Year 2		
Session 1	B	
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
INFS2609	Computer Information Systems Technology	3
Session 2	Option 2	
FINS2714	Investments (Honours)	3
FINS2612	Australian Capital Markets	3
INFS2603	Computer Information Systems 2	3
1141-02003	Option 3	Ü
Year 3		
Session 1		
FINS3715	Applied Corporate Finance (Honours)	3
INFS3608	Database Systems	3
INFS3605	Computer Systems Implementation Option 4	3
Session 2	·	
FINS3775	Research Methods in Finance 1	3

	Hours	per we
FINS3716	International Business Finance (Honours)	3
INFS3611	Information Systems Development	3
INFS3607	Distributed Computer Systems	3
Year 4		
Session 1		
FINS4776	Business Finance 4A	3
FINS4779	Research Methods in Finance 2	3
	Option 5	
Session 2	•	
FINS4777	Business Finance 4B	3
FINS4798	Project Seminar	
FINS4794	Honours Thesis	

### 3536

Finance and Information Systems - Honours in Information Systems - Full-Time Course

## Bachelor of Commerce

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Honours level specialising in Finance and Information Systems and with Honours in Information Systems, a candidate shall pass the subjects as set out in Table 11C below with the requirement that:

(i) Two option	ns must be chosen from:		
FINS3630	Bank Financial Management		
FINS3631	Risk and Insurance		
FINS3632	Regulation in Capital Markets		
FINS3633	Real Estate Finance and Investment		
FINS3634	Lending and Liquidity Management		
FINS3635	Options, Futures and Risk Management Techniques		
FINS3775	Research Methods in Finance 1		
(ii) Two Hono	ours options must be chosen from:		
INFS4810	Advanced Data Management		
INFS4811	Knowledge Based Information Systems		
INFS4812	Managing Software Development		
INFS4825	Object Orientated Information Systems		
INFS4853	Advanced Systems Management		
INFS4857	Operations Research for Management 1		
INFS4891	Decision Support Systems		
INFS4893	Special Topics in Information Systems		
INFS4774	Information Systems Security		
	ner option must be chosen from undergraduate		
	red by either the School of Banking and		
	ne School of Information Systems or any other oved by the Heads of School.		
	ion must be a 56hr or 2 x 28hr Category A		
	cation subject/s. One option must be a 56hr or		
	egory B General Education subject/s.		
	stions and issues of Category C of the General		
	ogram are addressed in the subjects:		
ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612,			
	NFS1602, INFS2609, INFS2603, INFS3608,		
INF-03605, IF	NFS3611, INFS3607.		

T.	_	1_	-	-	^

Table 11C		
Year 1 Session 1	Hours	per wed
ACCT1501	Accounting and Financial	
	Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A Option 1	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3
Year 2		
Session 1 FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
INFS2609	Computer Information Systems	-
INF32009	Technology Option 2	3
Session 2		
FINS2714	Investments (Honours)	3
FINS2612	Australian Capital Markets	3
INFS2603	Computer Information Systems 2 Option 3	3
Year 3		
Session 1		
FINS3715	Applied Corporate Finance (Honours)	3
INFS3608	Database Systems	3
INFS3605	Computer Systems Implementation Option 4	3
Session 2		
FINS3716	International Business Finance (Honours)	3
INFS3611	Information Systems Development	3
INFS3607	Distributed Computer Systems Option 5 or Honours Option 1	3
Year 4 Session 1		
INFS4886	Research Topics in Information Systems 1	3
	Honours Option 1 or Option 5	
	Honours Option 2	
Session 2		
INFS4887	Research Topic in Information	•
	Systems 2	3

**Project Seminar** 

INFS4794 Honours Thesis
\*Laboratory sessions as required are additional to the prescribed hours

### 3533 Finance and Japanese Studies – Pass – Full-time Course

### Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Japanese Studies a candidate shall pass the subjects as set out in Table 11 D below with the requirement that:

(f) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and
Risk Management Techniques

FINS3775 Research Methods in Finance 1

(ii) Three options must be chosen from:
ECOH3903 Transformation of the Japanese Economy
ECON2115 Japanese International Economic Relations
ECON2116 Japanese Economic Policy
JAPN3000 Japanese Studies
JAPN3000 Japanese 3A
JAPN3001 Japanese 3B
(iii) One option must be a 56hr or 2 x 28hr Category A

(iii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s.

### Table 11D

Year 1		Hours	oer week
Session 1			
ACCT1501	Accounting and		
	Financial Management 1A		4.5
ECON1101	Microeconomics 1		3.5
ECON1202	Quantitative Methods A		5
JAPN1000	Japanese 1A (Core) or		5
JAPN1100	Japanese 1A (Intermediate)	or	5
JAPN1200	Japanese 1A (Advanced)		5
Session 2	•		
ACCT1511	Accounting and		
ACCITATI	Financial Management 1B		4.5
F00N4400	Macroeconomics 1		3.5
ECON1102	Quantitative Methods B		3.5
ECON1203			
JAPN1001	Japanese 1B (Core) or		5 5
JAPN1101	Japanese 1B (Intermediate)	or	5 5
JAPN1201	Japanese 1B (Advanced)		5
Year 2			
Session 1	D		•
FINS2613	Business Finance 2A		3
ECON2101	Microeconomics 2		4
JAPN2000	Japanese 2A (Core) or		2
JAPN2100	Japanese 2A (Intermediate)	or	3 4 5 5 5
JAPN2200	Japanese 2A (Advanced)		5
	Option 1		
Session 2			
FINS2612	Australian Capital Markets		3
FINS3615	Investments		3
	Japanese 2B (Core) or		3 5 5
JAPN2001		~-	Ě
JAPN2101	Japanese 2B (Intermediate)	Or .	5
JAPN2201	Japanese 2B (Advanced)		Ş
	Option 2		

INFS4898 INFS4794

Year 3 Session 1		
FINS2614	Applied Corporate Finance Option 3 Option 4 Option 5	3
Session 2		
FINS3616	International Business Finance Option 6 Option 7 Option 8	3

### Finance and Marketing - Pass - Full-time Course

### Bachelor of Commerce BCom

To complete the requirements for the award of the degree at.Pass level specializing in Finance and Marketing a candidate shall pass the subjects as set out in Table 11E below with the requirement that:

(i) Two options must be chosen from:					
FINS3630	Bank Financial Management				
FINS3631	Risk and Insurance				
FINS3632	Regulation in Capital Markets				
FINS3633	Real Estate Finance and Investment				
FINS3634	Lending and Liquidity Management				
FINS3635	Options, Futures and				
	Risk Management Techniques				
FINS3775	Research Methods in Finance 1				

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.

### Table 11E

Year 1		Hours per week"
Session 1		
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General	
	Education Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2 (General	
	Education Category B)	4
Year 2		
Session 1		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
MARK2012	Marketing Fundamentals	4
MARK2032	Consumer Behaviour A	4
		•
Session 2		_
FINS2612	Australian Capital Markets	3
FINS3615	Investments	3
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research	4

Year 3 Session 1 FINS2614 MARK3073	Applied Corporate Finance Brand Management Option 3 Option 4	3 4
Session 2 FINS3616 MARK3083 MARK3093	International Business Finance Strategic Marketing Management Corporate Policy and Marketing Strategy Option 5	3 4 4

### 3496

Finance and Marketing - Honours in Finance - Full-time Course

### Bachelor of Commerce BCom

.....

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Honours level specialising in Finance and Marketing and with Honours in Finance, a candidate shall pass the subjects as set out in the Table below with the requirement that:

(i) Two options must be chosen from:

FIN53630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management
	Tachnique

- (ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.
- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1551, ECON2101, FINS2613, FINS2612, FINS3716, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.

Year 1		Hours per wee
Session 1		
ACCT1501	Accounting and Financial	
	Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	1
	Category A)	4
Session 2		
ACCT1511	Accounting and Financial	
	Management 1A	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2 (General Education	1
	Category B)	4
Year 2		
Session 1		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	Ā

\*Laboratory sessions as required are additional to the prescribed hours

	Hours	per week*	Year 1	Hou	rs per week
	Marketing Fundamentals	4	Session 1		
MARK2032	Consumer Behaviour A	4	ACCT1501	Accounting & Financial	
Session 2				Management 1A	4.5
FINS2714	Investments (Honours)	3	ECON1101	Microeconomics 1	3.5
FINS2612	Australian Capital Markets	3 4	ECON1202		5
MARK2042	Consumer Behaviour B Marketing Research	4		Option 1 (General	4
MARKEUSE	Marketing Hesearch	7		Education Category A)	4
Year 3			Session 2		
Session 1 FINS3715	Applied Corporate	3	ACCT1511	Accounting & Financial	
FINGS715	Finance (Honours)	Ŭ		Management 1B	4.5
MARK3073	Brand Management	4	ECON1102	Macroeconomics 1	3.5 3.5
	Option 3		ECON1203		3.5
	Option 4			Option 2 (General Education Category B)	4
Session 2				,,	-
FINS3775	Research Methods in Finance 1	3	Year 2		
FINS3716	International Business	3	Session 1		
MARK3083	Finance(Honours)	4	Session		
MARK3093	Strategic Marketing Management Corporate Policy and Marketing	4	MARK2012	Marketing Fundamentals	4
MIANTOOSO	Strategy	-	MARK2032		4 3
			FINS2613 ECON2101	Business Finance 2A Microeconomics 2	4
Year 4			ECONZIOI	MICIOGCONOMICS 2	-
Session 1 FINS4776	Business Finance 4A	3	Session 2		
FINS4779	Research Methods in Finance 2	3	MARK7042	Consumer Behaviour B (Honours	) 5
F1140-4773	Option 5	Ū	MARK7052		5
Session 2	-		FINS3615	Investments	3
FINS4777	Business Finance 4B	3	FINS2612	Australian Capital Markets	3
FINS4798	Project Seminar				
FINS4749	Thesis (Finance)		Year 3 Session 1		
*Laboratory sees	sions as required are additional to the prescribed	hours	MARK7022		5
3497				Marketing (Honours)	-
Finance a Full-time 0	nd Marketing - Honours in N Course**	Marketing -	MARK7073 FINS2614	Brand Management (Honours) Applied Corporate Finance Option 3	5 3
	Commerce		Session 2		
BCom			MARK7083	Strategic Marketing	5
This is a nev	w course offered in 1992 for the first	time.		Management (Honours)	
	the requirements for the award of t		MARK7093	Corporate Policy & Marketing	5
	el specialising in Finance and Marke		FINS3616	Strategy (Honours) International Business Finance	3
	Marketing, a candidate shall pass the Table below with the requirements		1 11100010	Option 4	
(i) Two option	ons must be chosen from:				
FINS3630	Bank Financial Management		Year 4		
FINS3631	Risk and Insurance		Session 1	Seminar in Marketing Theory	3
FINS3632	Regulation in Capital Markets		MARK7203	<u> </u>	J
FINS3633 FINS3634	Real Estate Finance and Investme Lending and Liquidity Managemen		MARK7204	•	
FINS3635	Options, Futures and Risk Manage		MARK7206	Project Seminar	
FINS3775	Techniques Research Methods in Finance 1		Session 2		
		itha Ganarai	MARK7204	Thesis (Marketing)	
(II) I ne key o	questions and issues of Category C o rogram are addressed in the subject	a ale celletai	MARK7206	Project Seminar	
	ACCT1511, ECON2101, FINS2613		MARK7205	Research Seminar	
FINS3616, N	MARK2012, MARK2032, MARK7042 MARK7083, MARK7093.		**Subject to app *Laboratory ses	roval sions as required are additional to the prescribe	ed hours

3486				Hour	rs per week*
	Relations - Pass - Full-tim	ne Course		Option 2 (General Education Category B) Option 3	4
BCom	f Commerce			Орион з	
To complete Pass level s	e the requirements for the aware pecializing in Industrial Relations ubjects as set out in Table 12 that:	a candidate shall	Session 2 IROB2704 IROB2715	Industrial Relations 2B Labour History Option 4 Option 5	3.5 3
(i) Students	must complete one 56hr or 2 x	28hr Category A			
	nd one 56hror2 x 28hrCat		Year 3		
	subject/s. The second subject/s	may be taken in	Session 1		
Year 1 or Ye	ear 2.		IROB3705	Industrial Relations 3A	3.5
	on must be chosen from:		IROB3720	Industrial Law	3
	Management and Business De			Option 6	
	Economic Change in Modern		Session 2		
ECOH2304	Economic Transformation in the Republic of China	ie People s	IROB3706	Industrial Relations 3B	3.5
ECOH2308	British Imperialism in the 19th	and 20th Conturios	IROB3721	Industrial Relations Methods	3
	Transformation of the Japanes			Option 7	
	Microeconomics 2	•			
	Applied Microeconomics		3486		
	Applied Macroeconomics		Industrial	Relations - Honours - Full	-time Course
	Marxian Political Economy		Bachelor of	f Commerce	
ECON2106	Post-Keynesian Political Econo	оту	BCom		
	e subjects IROB2715 Labour Hi				
	w and IROB3721 Industrial Rela		To complete	the requirements for the award	d of the degree at
	e permission of the Head of Sch nd Organizational Behaviour, be			el specializing in Industrial Rela	
IROB1702	Industrial Relations 1B	SUDSLITUIOU WITH.		he subjects as set out in Table	13 below with the
IROB2712	Labour Market Policies		requirement	that:	
IROB2714	Industrial Democracy		(i) Students	must complete one 56hr or 2 x	28hr Category A
IROB2716	Industrial Conflict			nd one 56hr or 2 x 28hr Cate	
IROB2717	Social Aspects of Work and Ur			ubject/s, of which the second ma	
IROB2718	Human Resource Managemer	nt		The key questions and issues of	
IROB3719	Industrial Relations Theory			ucation Program are addressed i	
Table 12			IROB3705,	ACCT1511, IROB1701, IROB2 IROB3706.	703, IROB 2704,
Year 1	u	Altre per weekt	(ii) One opti	on must be chosen from:	
Session 1	n.	ours per week*		Management and Business De	evelopment
ACCT1501	Accounting and			Economic Change in Modern (	
	Financial Management 1A	4.5	ECOH2304	Economic Transformation in th	e People's
ECON1101	Microeconomics 1	3.5	E00110000	Republic of China	1001 0
ECON1202	Quantitative Methods A	5		British Imperialism in the 19th	
	Option 1 (General Education			Transformation of the Japanes Microeconomics 2	e Economy
	Category A)	4		Applied Microeconomics	
Session 2				Applied Macroeconomics	
ACCT1511	Accounting and			Marxian Political Economy	
ECON4400	Financial Management 1B	4.5		Post-Keynesian Political Écono	omy
ECON1102 ECON1203	Macroeconomics 1 Quantitative Methods B	3.5 3.5	/iii) The two	subjects IROB2715 Labour Hist	on, and
IROB1701	Industrial Relations 1A or	3.5 3.5		ndustrial Law may, with the pern	
	Option 2 (General Education	0.0	Head of Sch	nool of Industrial Relations and C	rcanizational
	Category B)	4		e substituted with:	J
	÷ , ,			Industrial Relations 1B	
Year 2			IROB2712		
Session 1			IROB2714		
IROB2703	Industrial Relations 2A	3.5	IROB2716 IROB2717	Industrial Conflict Social Aspects of Work and Hr	
IRC 182711	Labour Market Economics	2	100/02/1/	OUTINE ASDRCIS OF WORK AND LIFE	IKH IISM

IROB2717

IROB2718

IROB3719

3

3.5

IROB2711 Labour Market Economics

IROB1701 Industrial Relations 1A or

\*Laboratory sessions as required are additional to the prescribed hours.

Social Aspects of Work and Unionism

Human Resource Management

Industrial Relations Theory

Table 13				esource Management -	- Pass - Full-time
Year 1	Hours	per week*	Course		
Session 1				Commerce	
ACCT1501	Accounting and Financial Management 1A	4.5	BCom		
ECON1101	Microeconomics 1	3.5	This is a nev	v course offered in 1992 for	the first time.
ECON1202		5	To complete	the requirements for the av	ward of the degree at
	Option 1 (General Education Category A)	4	candidate sh	specialising in Human Resonall pass the subjects as set uirement that:	
Session 2 ACCT1511	Accounting and		(i) One optic	n must be chosen from:	
A0011011	Financial Management 1B	4.5	ECON2103	Applied Microeconomics	
ECON1102	Macroeconomics 1	3.5	ECON2104	Applied Macroeconomics	
ECON1203	Quantitative Methods B	3.5	ECON2105		
IROB1701	Industrial Relations 1A or	3.5	ECON2106		
	Option 2 (General Education	4	ECON2115 ECON2116		
	Category B)	-	ECON2117		<i>(</i>
				The New Industrialising Ed	conomics of East Asia
Year 2	Hours per	week*		Economic Development of	
Session 1	•			Economics of Developing	
IROB2703	Industrial Relations 2A	3.5	ECOH2301		
IROB2711	Labour Market Economics	3		Transformation of the Japa	-
IROB1701	Industrial Relations 1A or	3.5		on shall be taken from the fol	-
	Option 2 (General Education Category B)	4	IROB2711	Labour Market Economics	
	Option 3	•	IROB2715 IROB2717	Labour History Social Aspects of Employn	nont Rolations
	•		IROB2717	Japanese Employment Re	
Session 2 IROB2704 IROB2715	Industrial Relations 2B Labour History	3.5 3	IROB3706 IROB3722	Industrial Relations 3B Wages and Incomes Polici	
INOB2/15	Option 4	3	(iii) One opti	on must be a 56hr or 2 x 28	hr Category A
	Option 5		Géneral Education subject/s. One option must be a 56hr of 2 x 28hr Category B General Education subject/s.		
					•
Year 3					
Session 1			Year 1		Hours per week*
IROB3705	Industrial Relations 3A	3.5	Session 1		
IROB3720	Industrial Law Option 6	3	ACCT1501	Accounting and Financial	4.5
	opusii o		ECON1101	Management 1A Microeconomics 1	3.5
Session 2			ECON1202		5
IROB3706	Industrial Relations 3B	3.5		Option 1	
IROB3707	Industrial Relations Research	3	Session 2	·	
	Methods and Thesis Workshop Option 7	3	ACCT1511	Accounting and Financial	
	Spasii i		A0011011	Management 1B	4.5
			ECON1102		3.5
Year 4			ECON1203	Quantitative Methods 1B	3.5
Session 1			IROB1701	Industrial Relations 1A	3.5
IROB4731	Industrial Relations Case Studies A	3	Year 2		
IROB4733	Industrial Relations Seminar		Session 1		
IROB4734	Thesis (Industrial Relations)			Organizational Dahaulaus	3.5
Session 2			IROB2719 IROB3720	Organizational Behaviour Industrial Law	3.5 3
IROB4732	Industrial Relations Case Studies B	3	111000120	Option 2	Ū
IROB4733	Industrial Relations Seminar			Option 3	
IROB4734	Thesis (Industrial Relations)			•	
			Session 2		Hours Per Week
*Laboratory sess	sions as required are additional to the prescribed h	ours	IROB2718	Human Resource Manage	ment 3

IROB2704 IROB3721	Industrial Relations 2B Industrial Relations Methods Option 4	3.5 3
Year 3		
Session 1		
IROB3705	Industrial Relations 3A Option 5 Option 6	3.5
Session 2	·	
IROB3724	Strategic Human Resource Management Option 7 Option 8	3

# Human Resource Management - Honours - Full-time Course

### Bachelor of Commerce BCom

(i) One option must be chosen from:

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Honours level specialising in Human Resource Management a candidate shall pass the subjects as set out in the Table below with the requirement that:

ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2105	Marxian Political Economy
ECON2106	Post Keynesian Political Économy
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
ECON2117	Economics of Tourism
ECON3112	The New Industrialising Economies of East Asia
ECON3113	Economic Development in ASEAN Countries
ECON3115	Economics of Developing Countries
ECOH2301	Management and Business Development
ECOH3303	Transformation of the Japanese Economy

(ii) One option must be a 56hr or 2 x 28hr General Education Category A subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s. The key questions and issues of Category C of the General Education Program are addressed in the subjects:

ACCT1501, ACCT1511, IROB1701, IROB2704, IROB3705, IROB2717.

Year 1		Hours Per Week
Session 1		
ACCT1501	Accounting and Financial	
	Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A Option 1	5
Session 2		
ACCT1511	Accounting and Financial	
	Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods 1B	3.5
IROR1701	Industrial Relations 1A	3.5

Year 2 Session 1	Hou	rs Per W
IROB2719 IROB3720	Organizational Behaviour Industrial Law Option 2 Option 3	3.5 3
Session 2 IROB2718 IROB2704 IROB3721	Human Resource Management Industrial Relations 2B Industrial Relations Methods Option 4	3 3.5 3
Year 3 Session 1 IROB3705	Industrial Relations 3A Option 5 Option 6	3.5
Session 2 IROB3724	Strategic Human Resource Management	3
IROB3707	Research Methods and Thesis Workshop Option 7	3

10017
Session 1
IROB4705
IROB2717
IROB4733
IROB4738
Session 2
IROB4706
IROB4703
IROB4733
IROB4738

ROB2717 Social Aspects of Employment Relations 3 ROB4733 Research Seminar ROB4738 Thesis (Human Resource Management)

Employment Policy and Practice A

IROB4706 Employment Policy and Practice B
IROB4703 Wage Determination
IROB4738 Research Seminar
Thesis (Human Resource Management)
\*Laboratory sessionsas required are additional to the prescribed hours.

### 3489

Human Resource Management and Japanese Studies - Pass - Full-time Course

### Bachelor of Commerce BCom

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Pass level specialising in Human Resource Management and Japanese Studies, a candidate shall pass the subjects as set out in the Table below with the requirement that:

(i) Two options must be chosen from:

ECON2116	Japanese Economic Policy
ECON2115	Japanese International Economic Relations
JAPN2500	Japanese Studies
ECOH3303	Transformation of the Japanese Economy
JAPN3000	Japanese 3A
JAPN3001	Japanese 3B

(ii) One option must be a 56hr or 2 x 28hr Category A General Educationn subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s.

Year 1	Hours po	er week*	ECOH2301	Management and Business Develop	pment
Session 1			ECOH2313	Australian Economic Development	
ACCT1501	Accounting and Financial	4.5		in the 20th Century	
ECON1101	Management 1A Microeconomics 1	3.5	ECON2101		
ECON1101		3.5 5		Macroeconomics 2	
JAPN1000	Japanese 1A (Core) or	5	ECON2103 ECON2104		
JAPN1100	Japanese 1A (Intermediate) or	5	ECON2116		
JAPN1200	Japanese 1A (Advanced)	5	ECON2206		A
	,		ECON2208		
Session 2 ACCT1511	Accounting and Financial	4.5		Business Econometrics and Foreca	
ACCITOTI	Management 1B	4.5			_
ECON1102		3.5		on must be a 56hr or 2 x 28hr Catego	
ECON1203		3.5		ucation subject/s. One option must be	
JAPN1001	Japanese 1B (Core) or	5	2 x 28hr Cat	tegory B General Education subject/s	i.
JAPN1101	Japanese 1B (Intermediate) or	5			
JAPN1201	Japanese 1B (Advanced)	5	Table 14		
Year 2			V4	U	
Session 1			Year 1	riours	per week*
IROB1701	Industrial Relations 1A	3.5	Session 1	A	
IROB2719	Organisational Behaviour	3.5	ACCT1501	Accounting and	4.5
IROB3720	Industrial Law	3	ECON1101	Financial Management 1A Microeconomics 1	4.5 3.5
JAPN2000	Japanese 2A (Core) or	5	LEGT7711	Legal Environment of Commerce	3.3
JAPN2100	Japanese 2A (Intermediate) or	5		Quantitative Methods A	5
JAPN2200	Japanese 2A (Advanced)	5	LOCITIESE	Godfinative meaness ;	•
Session 2			Session 2		
IROB2718	Human Resource Management	3_	ACCT1511	Accounting and	
IROB2704	Industrial Relations 2B	3.5		Financial Management 1B.	4.5
IROB3721	Industrial Relations Methods	3 5	ECON1102		3.5
JAPN2001 JAPN2101	Japanese 2B (Core) or	5	ECON1203		3.5
JAPN2201	Japanese 2B (Intermediate) or Japanese 2B (Advanced)	5	INFS1602	Computer Information Systems 1	3
JAPINZZUI	Option 1	J			
Year 3			Year 2		
Session 1			Session 1		
IROB3705	Industrial Relations 3A	3.5	INFS2609	Computer Information	
IROB2720	Japanese Employment Relations	3		Systems Technology	3
	Option 2		ACCT2522		
	Option 3			Financial Management 2A	4
Session 2	•		COMP1811		6
IROB3724	Strategic Human Resource	3		Option 1	
	Management	_	Session 2		
	Option 4		INFS2603	Computer Information Systems 2	3
	Option 5		COMP1821		6
	Option 6			Option 2	
	•			Option 3	
			V 0		
3484			Year 3		
	n Systems – Pass – Full-time	Course	Session 1	Computer Sustanta Indon	•
anomado	vysteilis – rass – ruit-tillie		INFS3605	Computer Systems Implementation	3 3
Dacheles of	Commerce		INFS3608	Database Systems Option 4	3
BCom	Commerce			<del>Оримі т</del>	
DVVII			Session 2		
To complete	the requirements for the award of t	the degree at	INFS3607	Distributed Computer Systems	3
	specializing in Information Systems		INFS3611	Information Systems Development	3
	e subjects as set out in Table 14 b			Option 5	
requirement					
•	n must be chosen from:		*Laboratory sessi	sions as required are additional to the prescribed h	nours
(7			,		

Computing 2 Option 2

Session 2 INFS2603

COMP1821

Session 2

INFS4887

INFS4898

INFS4794

### 3484 Information Systems – Honours – Full-time Course

### Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out in Table 15 below with the requirement that:

(i) One option must be chosen from:

., .	
ECOH2301	Management and Business Development
ECOH2313	Australian Economic Development
	in the 20th Century

ECON2101 Microeconomics 2 ECON2102 Macroeconomics 2 ECON2103 Applied Microeconomics

ECON2104 Applied Macroeconomics ECON2116 Japanese Economic Policy

ECON2206 Quantitative Economic Techniques A ECON2208 Introduction to Operations Research ECON2209 Business Econometrics and Forecasting.

(ii) Two Honours options must be chosen from: INFS4805 Information Systems Auditing INFS4810 Advanced Data Management

INFS4811 Knowledge Based Information Systems
Managing Software Development
INFS4853 Advanced Systems Management
Operations Research for Management 1

INFS4891 Decision Support Systems

INFS4893 Special Topics in Information Systems

(iii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s. The key questions and issues of Category C of the General Education Program are addressed in the subjects:

ACCT1501, ACCT1511, ACCT2522, INFS1602, INFS2609, INFS2603, INFS3605, INFS3608, INFS3607, INFS3611.

### Table 15

		_
Year 1	н	ours per week
Session 1		
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Comme	rce 3
ECON1202	Quantitative Methods A	5
Session 2		
ACCT1511	Accounting and	
	Financial Management 1 B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information System	s 1 3
Year 2		
Session 1		
INFS2609	Computer Information	
	Systems Technology	3
ACCT2522	Accounting and	
	Financial Management 2A	4
COMP1811	Computing 1 (Procedural) Option 1	6

	Option 3	
Year 3	Hours	per we
Session 1		
INFS3605	Computer Systems Implementation	3
INFS3608	Database Systems Option 4	3
Session 2		
INFS3607	Distributed Computer Systems	3
INFS3611	Information Systems Development Option 5	3
Year 4		
Session 1		
INFS4886	Research Topics in	

Computer Information Systems 2

3

6

3

я

### 3480 Marketing – Pass – Full-time Course

Project Seminar

Systems 2

Information Systems 1

Research Topics in Information

Thesis (Information Systems)

Honours Option 1

Honours Option 2

### Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing, a candidate shall pass the subjects as set out in Table 16 below with the requirement that:

(i) The options shall be chosen from any of the subjects offered by Faculty, subject to prerequisites being met and to Faculty Rule 2 for a disciplinary minor. Candidates may choose to include GEOG3132 Marketing Geography

include GEC	33132 Marketing Geography as an option.
(ii) At least o	ne option must be chosen from:
ÈCOH2301	Management and Business Development
ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the
	People's Republic of China
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECOH3303	Transformation of the Japanese Economy
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Économy
ECON2108	Industry Economics and
	Australian Industrial Policy

ECON3115 Economics of Developing Countries

Table 16				Microeconomics 2	
				Macroeconomics 2 Applied Microeconomics	
Year 1	Hours	per week*		Applied Macroeconomics	
Session 1 ACCT1501	Accounting and		ECON2105		
ACCITISOT	Financial Management 1A	4.5		Post-Keynesian Political Economy	
ECON1101	Microeconomics 1	3.5	ECON2108		
	Quantitative Methods A	5		Australian Industrial Policy	
	Option 1 (General Education		ECON3115	Economics of Developing Countrie	es
	Category A)	4	(iii) The key	questions and issues of Category Co	of the General
Session 2				rogram are addressed in the subject	
ACCT1511	Accounting and			I, ACCT1551, MARK2012, M	
	Financial Management 1B	4.5	MARK704	2, MARK7052, MARK7073, N	MARK7083,
ECON1102	Macroeconomics 1	3.5	MARK7093.		
ECON1203	Quantitative Methods B	3.5	Table 17		
	Option 2 (General Education		Table 17		
	Category B)	4	Year 1	House	s per week*
			Session 1	nour	s her meek
Year 2			ACCT1501	Accounting and	
Session 1			70011001	Financial Management 1A	4.5
MARK2012		4	ECON1101		3.5
MARKZU32	Consumer Behaviour A Option 3	4	ECON1202	Quantitative Methods A	5
	Option 4			Option 1 (General Education	
	Орион 4			Category A)	4
Session 2	O Bakariana B		Session 2		
MARK2042 MARK2052		4	ACCT1511	Accounting and	
MARKZUSZ	Marketing Research Option 5	•		Financial Management 1B	4.5
	Option 6		ECON1102	Macroeconomics 1	3.5
	Орион о		ECON1203	Quantitative Methods B	3.5
Year 3				Option 2 (General Education	
Session 1				Category B)	4
MARK3022	Computer Applications in Marketing	4			
MARK3073	Brand Management	4	Year 2 Session 1		
	Option 7		MARK2012	Marketing Fundamentals	4
Session 2			MARK2032	Consumer Behaviour A	4
MARK3083	Strategic Marketing Management	4		Option 3	*
MARK3093	Corporate Policy and			Option 4	
	Marketing Strategy	4	Session 2	•	
•1	Option 8		MARK7042	Consumer Behaviour B (Honours)	5
Laboratory sess	ions as required are additional to the prescribed h	ours	MARK7052	Marketing Research (Honours)	5
3480				Option 5	
Marketing	- Honours - Full-time Course			Option 6	
•				•	
Bachelor of	Commerce		Year 3		
BCom			Session 1		
To complete	the requirements for the award of the	o dograa at	MARK7022	Computer Applications in	_
	el specializing in Marketing, a candidat		144 DV7070	Marketing (Honours)	5
	as set out in Table 17 below with the r		MARK7073	Brand Management (Honours)	5
that:	accept in rabio ;; bolow will the	oquiioo		Option 7	
	ns shall be chosen from any of the subj	arte offarad	Session 2		
	subject to prerequisites being met and		MARK7083	Strategic Marketing Management	-
	disciplinary minor. Candidates may		MARK7093	(Honours)	5
	G3132 Marketing Geography as an o		MIMUV/093	Corporate Policy and Marketing Strategy (Honours)	5
	ne option must be chosen from:	•		Option 8	•
	Management and Business Develop	ment			
	Economic Change in Modern China		Year 4		
	Economic Transformation in the		Session 1		
	People's Republic of China		MARK7203	Seminar in Marketing Theory	3
	British Imperialism in the 19th and 20		MARK7204	Thesis (Marketing)	
ECOH3303	Transformation of the Japanese Eco	nomy	MARK7206	Project Seminar	

Session 2				Hours per	r week*
	Thesis (Marketing)		ACCT2532	Accounting and Financial	
	Project Seminar			Management 2A (Honours)	4.5
MARK7205	Research Seminar			Marketing Fundamentals	4
			MARK2032	Consumer Behaviour A	4
3493				Option 2 (General Education	_
. •	and Accounting - Pass -	Full Time		Category B)	4
Course			Session 2		
			ACCT2542		
	Commerce			Management 2B or	4.5
BCom			ACCT2552	Accounting and Financial	
To complete	the requirements for the award of	the degree at	11151/0010	Management 2B (Honours)	4.5
	specializing in Marketing and A			Consumer Behaviour B	4
	nall pass the subjects as set out in the		MARKZUSZ	Marketing Research Option 3	4
	uirement that:			Option 3	
(i) Two ontic	ons must be chosen from:		Year 3		
	Accounting and Financial Manage	ment 3A or	Session 1		
	Accounting and Financial Manage		ACCT3583	Accounting and	
	(Honours)			Financial Management 3B or	4.5
ACCT3708	Auditing or		ACCT3593		
ACCT3718				Management 3B (Honours)	5
	Advanced Auditing Technologies		MARK3022	Computer Applications in Marketing	4
ACCT4819	Accounting for Financial Instrume	nts and	MARK3073	Brand Management	4
****	Complex Transactions			Option 4	
	International Marketing		Session 2		
	Service Management		ACCT4820	Contemporary Issues in	
	Promotions Management Seminar in Marketing Issues			Management Accounting	3
	Advanced Seminar in Marketing		MARK3083	Strategic Marketing Management	4
	Channels of Distribution		MARK3093		
				Marketing Strategy	4
	on must be chosen from Management and Business Devel	onment		Option 5	
	Australian Economic Developmen				
200112010	Century	turalo Lour	3517		
ECON2101			Marketing	and Accounting - Honours in N	larketing
ECON2102	Macroeconomics 2		Full Time	Course**	_
	Applied Microeconomics				
	Applied Macroeconomics		Bachelor of	Commerce	
	Japanese Economic Policy	_	BCom		
	Quantitative Economics Technique		This is a second		
	Introduction to Operations Resear			v course offered in 1992 for the first ti	
ECON2209	Business Econometrics and Forec	asung		the requirements for the award of the	
Year 1	Uarm	s per week*		el specializing in Marketing and Acc	
Session 1	11001	2 her mean		s in Marketing, a candidate shall pass	
ACCT1501	Accounting and		as set out in	the Table below with the requiremen	t triett.
710011001	Financial Management 1A	4.5	(i) Two optio	ns must be chosen from:	
ECON1101		3.5	ACCT3563	Accounting and Financial Managem	ent 3A <i>or</i>
ECON1202	Quantitative Methods A	5	ACCT3573	Accounting and Financial Managem	
	Option 1 (General Education			(Honours)	
	Category A)	4	ACCT3708		
Session 2			ACCT3718		
ACCT1511	Accounting and		ACCT4818		
	Financial Management 1B	4.5	ACCT4819		s and
	Macroeconomics 1	3.5	MARK3043	Complex Transactions International Marketing	
ECON1203		3.5	MARK3053		
INFS1602	Computer Information Systems 1	3	MARK3063		
			MARK3206		
Year 2				Advanced Seminar in Marketing	
Session 1	Assembles and Figure 11-1		MARK3207	Advanced Seminar in Marketing	
	Accounting and Financial Management 2A or	4.5	MARK3207	Advanced Seminar in Marketing	iours

(ii) One optic	on must be chosen from:		Session 2		
ECOH2301	Management and Business Develo	pment	ACCT4820	Contemporary Issues in Management Accounting	3
	Australian Economic Development 20th Century	III UI <del>O</del>	MARK7083	Strategic Marketing Management (Honours)	5
ECON2102	Microeconomics 2 Macroeconomics 2		MARK7093		ing 5
	Applied Microeconomics Applied Macroeconomics			Sautogy (Herrory)	
	Japanese Economic Policy		Year 4		
ECON2206	Quantitative Economics Technique		Session 1 MARK7203	Seminar in Marketing Theory	, 3
	Introduction to Operations Research Business Econometrics and Forech		MARK7204		,
(iii) The key	questions and issues of Category C	f the General	Session 2	r roject Serimai	
	rogram are addressed in the subject ACCT1511, ACCT2522, ACCT2532		MARK7204	Thesis (Marketing)	
	2, ACCT3593, MARK2012, N		MARK7205		
MARK704	2, MARK7052, MARK7073, N	MARK7083,		Project Seminar	
MARK7093.			•	sions as required are additional to the pro	escribed hours
Year 1	Hours	per week*	3501	and Francisco Doco E	ull Time Cours
Session 1 ACCT1501	Accounting and Financial		Marketing	and Economics - Pass - F	uii- i ime Cours
ACCITIST	Management 1A	4.5	Bachelor of	Commerce	
ECON1101	Microeconomics 1	3.5	BCom		
ECON1202	Quantitative Methods A	5	This is a second	w course offered in 1992 for th	a first time
	Option 1 (General Education Category A)	4			
Ci 0	Category Ny	•		the requirements for the awa specializing in Marketing a	
Session 2 ACCT1511	Accounting and Financial			nall pass the subjects as set ou	
	Management 1B	4.5		uirement that:	
	Macroeconomics 1	3.5	(i) One optio	on must be chosen from List A	
ECON1203 INFS1602	Quantitative Methods B Computer Information Systems 1	9.5 3	(ii) One option	on must be chosen from:	
1141 01002	Compater micrimazen Cycleme :		•	International Marketing	
Year 2			MARK3053	Service Management	
Session 1	A or term of the	4.5		Promotions Management Seminar in Marketing Issues	
ACC12522	Accounting and Financial Management 2A or	4.5		Advanced Seminar in Marke	
ACCT2532	Accounting and Financial	4.5	Year 1		urs per week*
	Management 2A (Honours)		Session 1	по	urs per week
	Marketing Fundamentals	4	ACCT1501	Accounting and Financial	
MARKZUSZ	Consumer Behaviour A Option 2 (General Education	~		Management 1A	4.5
	Category B)	4	ECON1101 ECON1202		3.5 5
Session 2			LOCIVIZOE	Option 1 (General Education	_
ACCT2542	Accounting and Financial			Category A)	4
ACCTOFFO	Management 2B or Accounting and Financial (Honours	4.5	Session 2		
ACCT2552	Management 2B	5) 4.5	ACCT1511	Accounting and Financial	4 5
MARK7042	Consumer Behaviour B (Honours)	5	ECON1102	Management 1B Macroeconomics 1	4.5 3.5
MARK7052	Marketing Research (Honours)	5	ECON1203		3.5
	Option 3			Option 2 (General Education	
Year 3				Category B)	4
Session 1			Year 2		
ACCT3583	Accounting and Financial	4.5	Session 1		
ACCTOECO	Management 3B or		MARK2012 MARK2032		4
ACCT3593	Accounting and Financial Management 3B (Honours)	5	ECON2101		4
MARK7022	Computer Applications in			Quantitative Economic	3
	Marketing (Honours)	5		Techniques A	
MARK7073	Brand Management (Honours)	5	"Laboratory ses	sions as required are additional to the pr	escribed hours

	ŀ	fours per week*
Session 2		
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research	4
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECON2209	Business Econometrics and Forecasting	3
Year 3		
Session 1		
MARK3022	Computer Applications	
	in Marketing	4
MARK3073	Brand Management	4
ECON3101	Microeconomics 3 Option 3	4
Session 2		
MARK3083	Strategic Marketing Manag	gement 4
MARK3093	Corporate Policy and	=
	Marketing Strategy	4
ECON3102	Macroeconomics 3 Option 4	4

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours.

# Marketing and German Studies - Pass - Full-time Course

### Bachelor of Commerce BCom

This is a new course offered in 1992 for the first time.

ECOH2301 Management and Rusiness Development

To complete the requirement for the award of the degree at Pass level specialising in Marketing and German Studies, a candidate shall pass the subjects as set out in the Table below with the requirements that:

### (i) One option must be chosen from:

ECCHZOI	Management and Susmess Development
ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's
	Republic of China
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECOH3303	Transformation of the Japanese Economy
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Économy
ECON2108	Industry Economics and Australian Industrial
	Policy
ECON3115	Economics of Developing Countries
(II) O	A Conord

(ii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s.

Year 1		Hours per week*
Session 1		•
ACCT1501	Accounting and Financial	4.5
	Management 1A	
ECON1101	Microeconomics 1	3.5

		Hours per week
ECON1202	Quantitative Methods A	5
GER\$1200	German for Professional	
	Purposes 1A	6
Session 2		
ACCT1511	Accounting and Financia	1 4.5
	Management 1B	
ECOH1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
GERS1201	German for Professional	6
	Purposes 1B	

### **Summer Course**

Elective Language Study: Students may choose to attend a language course in Germany between November and January (scholarships available) or to attend a subsidised summer course of the Goethe Institute to gain additional proficiency and fluency.

### Year 2

Session 1		
MARK2012	Marketing Fundamentals	4
	Consumer Behaviour A	4
GERS2200	German for Professional	
	Purposes 2A	5
	Option 1	

### Session 2

MARK2042	Consumer Behaviour B	4
MARk2052	Marketing Research	4
ECOH2311	German Economy & Society Since 1850	3
GERS2201	German for Professional	5
	Purposes 2B	

#### **Summer Course**

(Elective Language Study) as above.

### Year 3

Session 1 MARK3022 MARK3073 GERS3200	Computer Applications in Marketing Brand Management German for Professional Purposes 3A Option 2	4 4 5
Session 2		
MARK3083	Strategic Marketing Management	4
MARK3093	Corporate Policy & Marketing Strategy	4
GERS3201	German for Professional Purposes 3B	5

### Formal Examination:

Option 3

'Wirtschaftsdeutsch International' (International Business German).

3491					
Marketing and	Hospitality	Management	_	Pass	_
Full-time Cours					

### Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level in Marketing and Hospitality Management, a candidate shall pass the subjects as set out in Table 18 below with the requirement that:

(i) Two optio	ns must be chosen from:
ACCT2522	Accounting and Financial Management 2A
ACCT3583	Accounting and Financial Management 3B
ECOH1301	Australia in the International Economy
	in the 20th Century
ECOH2301	Management and Business Development
ECON2209	Business Econometrics and Forecasting
FINS2613	Business Finance 2A
GERS1000	Introductory German A**

INFS1602 Computer Informations Systems 1
INFS2606 Management Information Systems Design
IROB1701 Industrial Relations 1A
Industrial Relations 2A
JAPN1001 JAPN1001 Japanese 1B (Core)†

LEGT7711 Legal Environment of Commerce
Legal Regulation of Marketing and Distribution
MARK3022 Computer Applications in Marketing

MARK3043 International Marketing MARK3053 Service Management MARK3063 Promotions Management

MARK3093 Corporate Policy and Marketing Strategy

JAPN1100 Japanese 1A (Intermediate)
JAPN1101 Japanese 1B (Intermediate)
or
JAPN1200 Japanese 1A (Advanced)

JAPN1201 Japanese 1B (Advanced)
\*\* or
GERS1001 Intermediate German A\*\*

\*\* (full year subject - equivalent to 2 options)

(ii) One option must be chosen from: HOSP4002 Resort Management

HOSP4003 Communication Strategy in the Hospitality Industry

HOSP4004 Seminar in Hospitality Management

(iii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Eduction subject/s.

### Table 18

Year 1		Hours per week
Session 1		-
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5

ECON1203	Quantitative Methods B	per wee 3.5
HOSP1999	Hospitality Industry Employment 1	
Year 2 Session 1		
MARK2012 MARK2032 ECON2117	Marketing Fundamentals Consumer Behaviour A Economics of Tourism	4 4 3
Session 2 MARK2042	Consumer Behaviour B	4
MARK2052 IROB2718 HOSP2999	Marketing Research Human Resource Management Hospitality Industry Employment 2 Option 1	4 3
Year 3		
Session 1 MARK3073 HOSP3009	Brand Management Financial Control in the	4
нозгаооэ	Hospitality Industry Option 2	4
Session 2 MARK3083	Strategic Marketing Management	4
HOSP3010 HOSP3999	Legal Aspects of Tourism Hospitality Industry Employment 3 Option 3	4
Year 4		
Session 1 HOSP4013	Hospitality Management 1 Option 4 Option 5	6
Session 2 HOSP4014	Hospitality Management 2	6
HOSP4015	Hospitality Management 3	6

Note: During the first four sessions, candidates will undertake concurrent studies in Hospitality Management in the TAPE Sector and a course tee of approximately \$1700 is payable at the time of University enrolment.

Language studies are a requirement of the course. Students may undertake language units offered by the University or an approved 40 hour language course at the Institute of Languages. However, satisfactory completion of an external language course cannot be counted as an option. Also, an Institute of Languages course attracts a separate fee of approximately \$300.

### 3499

## Marketing and Human Resources Management -

### Bachelor of Commerce BCom

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Human Resources Management, a candidate shall pass the subjects as set out in the Table below with the requirement that:

One Option must be chosen from the undergraduate subjects offered by either the School of Marketing or the School of Industrial Relations and Organizational Behavior.

Year 1	Hours	er week*	ECON2103	Applied Microeconomics	
Session 1			ECON2104		
ACCT1501	Accounting and Financial		ECON2116		
7.007.7007	Management 1A	4.5	ECON2206		<b>.</b> Δ
ECON1101		3.5	ECON2208		
	Quantitative Methods A	5	ECON2209		
LOCITIZOZ	Option 1- (General Education		L.00142203	positiess Econometrics and Foreca	Surg
	Category A)	4	Year 1	Uarra	
	Category A)	-		nours	per week*
Session 2			Session 1	A	
ACCT1511	Accounting and Financial		ACCT1501	Accounting and Financial	
	Management 1B	4.5	50014464	Management IA	4.5
ECON1102	Macroeonomics 1	3.5	ECON1101		3.5
ECON1203	Quantitative Methods B	3.5	ECON1202		5
IROB1701	Industrial Relations 1A	3.5		Option 1 - (General Education	
				Category A)	4
Year 2			Session 2		
Session 1			ACCT1501	Accounting and Financial	4.5
MARK2012	Marketing Fundamentals	4		Management IB	
MARK2032	Consumer Behaviour A	4	ECON1102		3.5
IROB2719	Organizational Behaviour	3.5	ECON1203	Quantitative Methods B	3.5
IROB3720	Industrial Law	3	INFS1602	Computer Information Systems 1	3
		•			_
Session 2	0		Year 2		
	Consumer Behaviour B	4	Session 1		
MARK2052		4	MARK2012	Madratina Europa mantale	
IROB2718	Human Resource Management	3_	MARK2032		4 4
IROB2704	Industrial Relations 2B	3.5			3
			INFS2609	Computer Information Systems	3
Year 3				Technology	
Session 1				Option 2 - (General Education	4
MARK3073	Brand Management	4		Category B)	4
IROB3705	Industrial Relations 3A	3.5	Session 2		
	Option 2		MARK2042	Consumer Behaviour B	4
	Option 3(General Education		MARK2052	Marketing Research	4
	Category A)	4	INFS2603	Computer Information Systems 2	3
Session 2				Option 3	
MARK3083	Strategic Marketing Management	4		•	
MARK3093	Corporate Policy and Marketing	•	Year 3		
	Strategy	4	Session 1		
IROB3724	Stategic Human Resource	•	MARK3022	Computer Applications in	
	Management	3		Marketing	4
IROB3721	Industrial Relations Methods	3	MARK3073		4
	THE GOLD THE	•	INFS3608	Database Systems	3
			INFS3605	Computer Systems Implementation	-
					_
3515			Session 2		
	and Information Systems	_ Deec	MARK3083	Strategic Marketing Management	4
		- F#35 -	MARK3093	Corporate Policy & Marketing	4
Full-time C	Ourse ""		11180000	Strategy	_
m			INFS3607	Distributed Computer Systems	3
Bachelor of	Commerce		INFS3611	Information Systems Development	3
BCom					
<b>T</b> 1	" I' (=== ' I' ' ' '				

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Information Systems, a candidate shall pass the subjects as set out in the Table below with the requirement that:

One option must be chosen from:

ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th
Century
ECON2101 Microeconomics 2

ECON2101 Microeconomics 2

### 3516

Marketing and Information Systems - Honours in Marketing - Full- time Course \*\*

### Bachelor of Commerce BCom

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Information Systems and with Honours in Marketing, a candidate shall pass

the subjects	as set out in the Table below with the re	quirements			s per week*
that: (i) One optio	n must be chosen from:		INFS3607 INFS3611	Distributed Computer Systems Information Systems Development	3 3
.,	Management and Business Develop	ment	Year 4		
ECOH2313	Australian Economic Development i	n the 20th	Session 1		
ECON2101	century		MARK7203		3
	Microeconomics 2 Macroeconomics 2		MARK7204	Thesis (Marketing)	
	Applied Microeconomics		MARK7206	Project Seminar	
ECON2104	Applied Macroeconomics		Session 2	Thesis (Modesting)	
	Japanese Economics Policy	•	MARK7204 MARK7205		
	Quantitative Economics Techniques Introduction to Operations Research			Research Seminar	
ECON2208			* Laboratory ses	sions as required are additional to the prescribed	d hours.
(ii) The key o	uestions and issues of Category C of	the General		•	
Education P	rogram are addressed in the subjects	:	3494		
ACCT1501,	ACCT1511, INFS1602, INFS2609,	INFS2603,	Marketing	and Japanese Studies - Pass	<ul><li>Full-tim</li></ul>
	INFS3608, INFS3607, INFS3611, I 2, MARK7042, MARK7052, M		Course		
	MARK7093.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Commerce	
	Harra-		BCom		
Year 1 Session 1	riodis	per week*		the requirements for the award of the	
ACCT1501	Accounting & Financial		degree at P	ass level specializing in Marketing a andidate shall pass the subjects as	no Japanes set out in th
	Management IA	4.5	Table below	with the requirement that:	SOL OUT III W
ECON1101	Microeconomics 1	3.5		tions must be chosen from:	
ECON1202	Quantitative Methods A	5			conomy
	Options 1 - (General Education Category A)	4	ECOH3303 ECON2115		
Session 2	Category		ECON2116		
ACCT1511	Accounting & Financial		JAPN2500	Japanese Studies	
ACCTION	Management IB	4.5	JAPN3000	Japanese 3A	
ECON1102		3.5	JAPN3001	Japanese 3B	
ECON1203	Quantitative Methods B	3.5 3	(ii) One opti	on must be a 56hr or 2 x 28hr Categ	ory A
INFS1602	Computer Information Systems 1	3		ucation subject/s. One option must b tegory B General Education subject/	
Year 2			Year 1	Hours pe	er week*
Session 1	Marketing Fundamentals	4	Session 1	•	
MARK2032		4	ACCT1501	Accounting and	
INFS2609	Comuter Information Systems	3		Financial Management 1A	4.5 3.5
	Technology		ECON1101 ECON1202		3.5 5
	Option 2 - (General Education		JAPN1000	Japanese 1A (Core) or	5
	Category B)	4	JAPN 1100		5
Session 2		-	JAPN1200	Japanese 1A (Advanced)	5
	Consumer Behaviour B (Honours)	5 5	Session 2		
MARK7052 INFS2603	Marketing Research (Honours) Computer Information Systems 2	3	ACCT1511	Accounting and Financial	
02000	Option 3	_		Management 1B	4.5
	•		ECON1102		3.5 3.5
Year 3			ECON1203 JAPN1001	Japanese 1B (Core) or	5
Session 1	A B Parks at		JAPN1101	Japanese 1B (Intermediate) or	5
MARK7022	Computer Applications in	5	JAPN1201	Japanese 1B (Advanced)	5
MARK7073	Marketing (Honours) Brand Management (Honours)	5	V 0	•	
INFS3608	Database Systems	3	Year 2 Session 1		
INFS3605	Computer Systems Implementation	3	MARK2012	Marketing Fundamentals	4
Session 2	•		MARK2032		4
MARK7083	Strategic Marketing		JAPN2000	Japanese 2A (Core) or	5
	Management (Honours)	5	JAPN2100	Japanese 2A (Intermediate) or	5 5
MARK7093	Corporate Policy and Marketing	_	JAPN2200	Japanese 2A (Advanced)	5
	Strategy (Honours)	5		Option 1	

Hours per week\*

Session 2			Session 2		
MARK2042		4	ACCT1511	Accounting & Financial	4.5
MARK2052		4		Management 1B	
JAPN2001	Japanese 28 (Core) or	5 5 5	ECON1102	Macroeconomics 1	3.5
JAPN2101	Japanese 2B (Intermediate) or	5	ECON1203	Quantitative Methods B	3.5
JAPN2201	Japanese 2B (Advanced)	5	JAPN1001	Japanese 1B (Core) or	5
	Option 2		JAPN1101	Japanese 1B (Intermediate) or	5
Year 3			JAPN1201	Japanese 18 (Advanced)	5
Session 1				•	
	Computer Applications in Marketing	4	Year 2		
MARK3073		4	Session 1		
	Option 3		MARK2012	Marketing Fundamentals	4
	Option 4		MARK2032		4
Session 2			JAPN2000	Japanese 2A (Core) or	5
MARK3083	Strategic Marketing Management	4	JAPN2100	Japanese 2A (Intermediate) or	5 5
MARK3093		•	JAPN2200	Japanese 2A (Advanced)	5
MANNOUSO	Marketing Strategy	4		Option 1	
	Option 5	7	Session 2		
	Option 6		MARK7204	Consumer Behaviour B (Honours)	5
	орионо		MARK7052	Marketing Research (Honours)	5
* Laboratory ses	sions as required are additional to the prescribed h	iours	JAPN2001	Japanese 2B (Core) or	5
0540			JAPN2101	Japanese 2B (Intermediate) or	5
3518		_	JAPN2201	Japanese 2B (Advanced)	5
	and Japanese Studies - Ho	nours in		Option 2	
Marketing	- Fuil-time Course**			•	
			Year 3		
Bachelor of	Commerce		Session 1		_
BCom			MARK7022		5
This is a sec	u navena affarad in 1000 for the first ti			Marketing (Honours)	_
This is a new course offered in 1992 for the first time.		MARK7073	Brand Management (Honours)	5	
To complete the requirements for the award of the degree at				Option 3	
	el specialising in Marketing and Japan			Option 4	
	onours in Marketing, a candidate sha		Session 2		
	set out in the Table below with the r	equirement	MARK7083	Strategic Marketing Management	5
that:				(Honours)	_
(i) Three options must be chosen from:		MARK7093	Corporate Policy & Marketing	5	

Hours per week\*

ECOH3303 Transformation of the Japanese Economy ECOH2115 Japanese International Economic Relations ECON2116 Japanese Economic Policy IROB2720 Japanese Employment Relations JAPN2500 Japanese Studies

JAPN3000 Japanese 3A JAPN3001 Japanese 3B

(ii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s. The key questions and issues of Category C of the General Education Program are addressed in the subjects:

ACCT1501, ACCT1511, MARK2012, MARK2032, MARK7204, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1	F	lours per week*
Session 1		•
ACCT1501	Accounting & Financial	4.5
	Management 1A	
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
JAPN1000	Japanese 1A (Core) or	5
JAPN1100	Japanese 1A (Intermediate	e) or 5
JAPN1200	Japanese 1A (Advanced)	<b>5</b>

#### Co-operative Programs

Strategy (Honours)

MARK7203 Seminar in Marketing Theory

Option 5

Option 6

MARK7204 Thesis (Marketing)

MARK7204 Thesis (Marketing)

MARK7205 Research Seminar

MARK7206 Project Seminar

MARK7206 Project Seminar

Year 4

Session 1

Session 2

3509				
Accounting	Co-operative	Program	_	Pass
Full-time Cou	urse	_		

#### **Bachelor of Commerce BCom**

Entry to the program is at first year only, and through the scholarship selection procedures.

3

To complete the requirement for the award of the degree at Pass level specializing in Accounting in the Co-operative
Program a candidate shall pass the subjects as set out in the table below with the requirement that:
(i) One option must be chosen from:

(i) One option must be chosen from:			
ECOH2301	Management and Business Development		
ECOH2313	Australian Economic Development in the 20th		
	Century		
ECON2101	Microeconomics 2		

ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A

ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(II) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s.

Year 1	н	ours per week*
Session 1		•
ACCT1501	Accounting and	
	Financial Management 1A	4.5
LEGT7711	Legal Environment of Comme	rce 3
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5

Computer Information Systems 1

3

9

# ACCT8691

INFS1602

#### Fast Track (January/February intensive teaching)

Industrial Training 1

ACCT2522	Accounting and Financial	
	Management 2A or	8
ACCT2532	Accounting and Financial	
	Management 2A (Honours)	8
ACCT2542	Accounting and Financial	
	Management 2B or	8
ACCT2552	Accounting and Financial	
	Management 2B (Honours)	8

Session 1		
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5

Option 1

	Option 2	
Session 2		
FINS 2613	Business Finance 2A	3
ACCT8692	Industrial Training 2	
	Option 3	

#### Year 3

ACCT3593

rastirack (J	anuary/reoruary intensive teaching)	
ACCT3563	Accounting and Financial	
	Management 3A or	8
ACCT3573	Accounting and Financial	
	Management 3A (Honours)	9
ACCT3583	Accounting and Financial	
	Management 3B or	8

Accounting and Financial

Management 3B (Honours)

Session 1	
ACCT3708	

MUU 13700	Audiling of	3
ACCT3718	Auditing (Honours)	3.5
	Option 4	

Option 5 Option 6

A - dition o

Session 2

ACCT 8693 Industrial Training 3

Option 7 Option 8

\*Laboratory sessions as required are additional to the prescribed hours. 
\*\*Subject to approval.

#### 3508

# Accounting and Finance Co-operative Program – Pass – Full-time Course

#### Bachelor of Commerce BCom

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Finance, in the Co-operative Program a candidate shall pass the subjects as set out in the table below with the requirement that:

#### (i) Two options must be chosen from:

INFS1602 Computer Information Systems 1 LEGT7711 Legal Environment of Commerce

#### (ii) Two options must be chosen form:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investments
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk
	Management Techniques
FINS3775	Research Methods in Finance 1

(iii) One option must be a 56hr or 2 x 28hr Category A General Education subject/s. One option must be a 56hr or 2 x 28hr Category B General Education subject/s.

#### Year 1 Hours per week\* Session 1 ACCT1501 Accounting and Financial Management 1A 4.5 ECON1101 Microeconomics 1 3.5 ECON1202 Quantitative Methods A 5 Option 1 Session 2 ACCT1511 Accounting and Financial Management 1B 4.5 ECON1102 Macroeconomics 1 3.5 ECON1203 Quantitative Methods B 3.5

Option 2

Year 2 Fast Track (	Hours per January/February intensive teaching)		ECOH2313	Australian Economic Development Century	in the 20th
·			ECON2101		
ACC 12522	Accounting and Financial Management 2A or	8	ECON2102	Macroeconomics 2	
ACCT2532		•	ECON2103		
7,007,2002	Management 2A (Honours)	8	ECON2104		
ACCT2542		ŭ	ECON2116	Japanese Economic Policy	- A
	Management 2B or	8		Quantitative Economics Techniques Introduction to Operations Research	
ACCT2552				Business Econometrics and Foreca	
	Management 2B (Honours)	8			•
Session 1				on must be a 56hr or 2 x 28hr Categoi ubject/s.   One option must be a 56hi	
FINS2613	Business Finance 2A	3	Catogory R	General Education subject/s.	01 2 X 201
ECON2101	Microeconomics 2	4	Category D	General Education Subjects.	
	Option 3		Van d		
	Option 4		Year 1	nours	per week
Session 2	·		Session 1 ACCT1501	Association and	
FINS2612	Australian Capital Markets	3	ACCITION	Accounting and Financial Management 1A	4.5
FINS3615	Investments or	3	ECON1101		3.5
FINS2714	Investments (Honours)	3		Quantitative Methods A	5
ACCT8691	Industrial Training 1		LEGT7711	Legal Environment of Commerce	3
	•			=-g =	•
Year 3			Session 2	A consistency of Pt. Control	
	lanuary/February Intensive Teaching,	)	ACCT1511	Accounting and Financial	4.5
ACCT3563	Accounting and Financial		ECON1203	Management 1B Quantitative Methods B	4.5 3.5
	Management 3A or	8	INFS1602	Computer Information Systems 1	3.5
ACCT3573	Accounting and Financial	_	ECON1102		3.5
4.0.0T0.500	Management 3A (Honours)	9	200711702	masi occonomico i	0.5
ACCT3583	Accounting and Financial	•	Year 2		
ACCT3593	Management 3B or	8		lancant/Enhance interesive to estimat	
A0013333	Accounting and Financial Management 3B (Honours)	9		January/February intensive teaching) Accounting and Financial	
	Management 35 (Horiodis)	9	A0012322	Management 2A or	8
Session 1	4 " 10	_	ACCT2532	Accounting and Financial	0
FINS2614	Applied Corporate Finance or	3	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Management 2A (Honours)	8
FINS3715 ACCT8692	Applied Corporate Finance (Honours	5)3	ACCT2542	Accounting and Financial	•
	Industrial Training 2 Option 5			Management 2B or	8
	opacii o		ACCT2552	Accounting and Financial	
Session 2 ACCT3708	Auditina	•		Management 2B (Honours)	8
	Auditing or	3 3.5	Session 1		
	Auditing (Honours) or Accounting for Financial Instruments		INFS2609	Computer Information Systems	
	and Complex Transactions	` 3		Technology	3.
	International Business Finance or	3	FINS2613	Business Finance 2A	3
	International Business Finance	•		Option 1	
	(Honours)	3		Option 2	
	Option 6		Session 2		
	Option 7		INFS2691	Industrial Training 1	
0500			INFS2603	Computer Information Systems 2	3
3506				Option 3	
	and Information Systems Co-	operative	V 0		
Program –	Pass – Fuli-time Course		Year 3	lancard Fabruary (nd na haraktur)	
B	<b>-</b>		ACCT3563	January/February intensive teaching) Accounting and Financial	
Bachelor of (	Commerce		A001000	Management 3A or	8
BCom			ACCT3573	Accounting and Financial	•
Entry to the	program is at first year only, and the	hrough the		Management 3A (Honours)	9
	election procedure.		ACCT3583	Accounting and Financial	
•	the requirements for the award of the	degree at	ACCTOROG	Management 3B or	8
Pass level so	ecializing in Accounting and Information	on Systems	ACCT3593	Accounting and Financial Management 3B (Honours)	9
	perative program a candidate shall			management op (Hollouis)	9
	et out in the table below with the require		Session 1	Indication Tables of C	
•	must be chosen from:		INFS3692 INFS3608	Industrial Training 2	3
	Management and Business Develop	ment	00008	Database Systems Option 4	J

Session 2 INFS3607 INFS3611	Distributed Computer Systems 3 Information Systems Development 3	ACCT2532
ACCT3708	Auditing or 3	ACCT2542
ACCT3718	Auditing (Honours) 3.5 Option 5	ACCT2552
	g and Japanese Studies Co-operative Pass – Full-time Course	Session 1 FINS2613 JAPN2000 JAPN2100 JAPN2200
Bechelor of BCom	Commerce	LEGT7711
	program is at first year only, and through the election procedure.	Session 2 INFS1602
Pass level i Co-operative	the requirements for the award of the degree at n Accounting and Japanese Studies, in the Program a candidate shall pass the subjects as table below with the requirement that:	JAPN2001 JAPN2101 JAPN2201 ACCT 8691
ECOH2301	n must be chosen from: Management and Business Development Australian Economic Development in the 20th Century	Year 3 Fast Track (Ja ACCT3563
ECON2101 ECON2102	Microeconomics 2 Macroeconomics 2	ACCT3573
ECON2103	Applied Microeconomics Applied Macroeconomics	ACCT3583
ECON2116 ECON2206 ECON2208	Japanese Economic Policy Quantitative Economics Techniques A Introduction to Operations Research	ACCT3593
ECON2209 (ii) One option	Business Econometrics and Forecasting n must be chosen from:	Session 1 ACCT3708
ECOH3303 ECON2115 JAPN2500 JAPN3000	Transformation of the Japanese Economy Japanese International Economic Relations Japanese Studies Japanese 3A	ACCT3718 ACCT8692 Session 2
Géneral Educ	Japanese 3B  n must be a 56hr or 2 x 28hr Category A  across B General Education subject/s	1

Veer 1	Hours per week*
2 x 28hr Category B General Educati	on subject/s.
General Education subject/s. One op	

Session 1		
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
JAPN1000	Japanese 1A (Core) or	5
JAPN1100	Japanese 1A (Intermediate) or	5
JAPN1200	Japanese 1A (Advanced)	5
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
JAPN1001	Japanese 1B (Core) or	5
JAPN1101	Japanese 1B (Intermediate) or	5
JAPN1201	Japanese 1B (Advanced)	5

#### Year 2

Fast Track (January/February intensive teaching)
ACCT2522 Accounting and Financial
Management 2A or

	Hours ;	oer wee
CCT2532	Accounting and Financial	
	Management 2A (Honours)	8
CCT2542	Accounting and Financial	
	Management 2B or	8
CCT2552	Accounting and Financial	
	Management 2B (Honours)	8
ession 1	•	
INS2613	Business Finance 2A	3
APN2000	Japanese 2A (Core) or	5
APN2100	Japanese 2A (Core) or Japanese 2A (Intermediate) or	5
APN2200	Japanese 2A (Advanced)	5
EGT7711	Legal Environment of Commerce	3
EGIMII	Option 1	•
	Option	
ession 2		
NFS1602	Computer Information Systems 1	3
APN2001	Japanese 2B (Core) or	5
APN2101	Japanese 2B (Intermediate) or	5
APN2201	Japanese 2B (Advanced)	5
CCT 8691	Industrial Training 1	
ear 3		
	lanuary/February intensive teaching)	
CCT3563	Accounting and Financial	
	Management 3A or	8
CCT3573	Accounting and Financial	
	Management 3A (Honours)	9
CCT3583	Accounting and Financial	
	Management 3B or	8
CCT3593	Accounting and Financial	
	Management 3B (Honours)	9
	,	
ession 1	A Atat	3
CCT3708	Auditing or	3.5
CCT3718	Auditing (Honours)	3,5
CCT8692	Industrial Training 2	
	Option 2	
ession 2		
	Option 3	
	Option 4	
	Option 5	

\* Laboratory sessions as required are additional to the prescribed hours.

# **Bachelor of Economics BEc**

Option 6

3561

Econometrics - Pass - Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Econometrics a candidate shall pass the subjects as set out in Table 19 below with the requirement that two subjects Options 3 and 4 must be chosen from List D at the end of this section.

Hours per week\*

Table 19				Hours per	
			ECON1101	Microeconomics 1	3.5
Year 1	•	lours per week*	ECON1202	Quantitative Methods A	5
Session 1	•			Option 1 (General Education	
ACCT1501	Accounting and			Category A)	4
	Financial Management 1A	4.5	Session 2		
ECON1101	Microeconomics 1	3.5	ACCT1511	Accounting and	
ECON1202	Quantitative Methods A	5	ACCITOTI	Financial Management 1B	4.5
	Option 1 (General Education		ECON1102		3.5
	Category A)	4		Quantitative Methods B	3.5
Session 2	<del></del>		ECCIVIZOS	Option 2 (General Education	3.5
ACCT1511	Accounting and			Category B)	4
ACCITOTI	Financial Management 1B	4.5		Category B)	4
ECON1102		4.5 3.5		•	
ECON1102 ECON1203		3.5 3.5	Year 2		
ECON1203		3.5	Session 1		
	Option 2 (General Education	4	ECON2101	Microeconomics 2	4
	Category B)	4	ECON2206	Quantitative Economic Techniques	АЗ
				The Industrial Revolution	3
Year 2				Option 3	
Session 1					
ECON2101		4	Session 2		
ECON2206	Quantitative Economic	3	ECON2102		_ 4
	Techniques A		ECON2207	Quantitative Economic Techniques	ВЗ
ECON2204		3		or	
	Option 3		ECOH2313		
Session 2				in the 20th Century	3
ECON2102	Macroeconomics 2	4		Option 4	
ECON2207	Quantitative Economic Techn	iques B 3		Option 5	
ECON2205	Economic Optimization and				
	Dynamics	3	Year 3		
	Option 4	•	Session 1		
	opuon -		ECON3101	Microeconomics 3	
Year 3			ECOH3301	The History of Economic Analysis	3
Session 1			E:COH3301	Option 6	3
ECON3101	Microeconomics 3	4		Option 6	
ECON3203		3	Session 2		
ECON3203		3	ECON3102	Macroeconomics 3	4
	Mathematical Economics A	3		Option 7	
Session 2				Option 8	
ECON3102		4		•	
	Econometrics B	3			
ECON3202	Mathematical Economics B	3			

#### \* Laboratory sessions as required are additional to the prescribed hours.

Economics - Pass - Full-time Course

#### **Bachelor of Economics**

#### BEc

To complete the requirements for the award of the degree at Pass level in Economics a candidate shall pass the subjects as set out in Table 21 below. Options must be chosen subject to Rule 12 and the following restrictions:

- (i) At least two options must be chosen from a sequenced combination of List A subjects (Options 7 and 9).
- (ii) Options must be chosen to satisfy the requirement for a disciplinary minor (Rule 2).
- (iii) No more than three options can consist of subjects which do not have a prerequisite subject.

#### 3591

#### Economic History - Pass - Full-time Course

#### **Bachelor of Economics** BEc

To complete the requirements for the award of the degree at Pass level in Economic History a candidate shall pass the subjects as set out in Table 20 below with the requirement that:

- (i) Two subjects (Options 6 and 7) must be chosen from one of the combinations in List A at the end of this section.
- (ii) One subject must be chosen from List B.
- (iii) Three subjects must be chosen from List C.

#### Table 20

Year 1		Hours per week*
Session 1		-
ACCT1501	Accounting and	

Financial Management 1A 4.5

T۰	h/n	21

Table 21		
Year 1 Session 1	н	ours per week*
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101 ECON1202	Microeconomics 1 Quantitative Methods A Option 1 (General Education Category A)	3.5 5 4
Session 2 ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102 ECON1203	Macroeconomics 1 Quantitative Methods B Option 2 (General Education Category B)	3.5 3.5 4
Year 2 Session 1		
ECON2101 ECON2206	Microeconomics 2 Quantitative Economic Technic Option 3 Option 4	4 ques A 3
Session 2 ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Technic or	· ·
ECOH2313	Australian Economic Developr in the 20th Century Option 5 Option 6	nent 3
Year 3		
Session 1 ECON3101	Microeconomics 3 Option 7 Option 8	4
Session 2 ECON3102	Macroeconomics 3 Option 9 Option 10	4
3531 Economic	s – Honours – Full-time Co	urse
Bachelor of	Economics	

(b) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3121, ECON3122, ECON3114:

#### Table 21A

Year 1	Hours	per week'
Session 1		
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	
	Category A)	4
Session 2	<b>*</b>	
ACCT1511	Association and	
ACCITOIT	Accounting and Financial Management 1B	4.5
E00N4400	Macroeconomics 1	3.5
ECON1102	Quantitative Methods B	3.5
ECON1203		3.5
	Option 2 (General Education Category B)	4
	Category B)	-
Year 2		
Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	. 3
	Option 3	
	Option 4	
Session 2	•	
ECON2122	Macroeconomics 2 (Honours)	4
		-
ECON2207	Quantitative Economic Techniques	<b>5</b> 3
ECOH2313	Australian Economic Development	_
	in the 20th Century	3
	Option 5	
Year 3		
Session 1		
ECON3121	Microeconomics 3 (Honours)	4
	Option 6	
	Option 7	
	Option 8	
0		
Session 2	14\(\)	4
ECON3122	Macroeconomics 3 (Honours)	4
ECON3114	Economic Methodology	4
	Option 9	
	Option 10	
Year 4		
Session 1		
ECON4121	Microeconomics 4	3.5

ECON4121	Microeconomics 4	3.5
	Option 11	
ECON4126	Economic Honours Thesis Seminar	2
ECON4127	Thesis (Economics)	
Session 2		
ECON4122	Macroenomics 4	3.5
ECON4126	Economic Honours Thesis Seminar	2
ECON4127	Thesis (Economics)	
	Option 12	

<sup>(</sup>ii) No more than three options can consist of subjects which do not have a prerequisite subject.

To complete the requirements for the award of the degree at Honours level in Economics a candidate shall pass the subjects as set out in Table 21A below with the requirement that::
(a) Options must be chosen subject to Rule 12 and the following restrictions:
(i) Four options must be chosen from the combinations in List A (options 7 and 10 for one combination and options 12 and

BEc

13 for the other).

<sup>(</sup>iii) At least one option must be chosen from subjects with prefix ECOH (Note: This course provides a disciplinary minor in Econometrics).

<sup>\*</sup> Laboratory sessions as required are additional to the prescribed hours.

#### 3544 Economics and Accounting – Pass – Full-time Course

### Bachelor of Economics

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting a candidate shall pass the subjects as set out in the table below with the requirement that:

(i)Two options must be chosen from one of the combinations in List A.

(ii) One option must be chosen from: ACCT3708 Auditing or

ACCT3718 Auditing (Honours)

ACCT4818 Advanced Auditing Technologies
ACCT4819 Accounting for Financial Instruments and

Complex Transactions

ACCT4820 Contemporary Issues in Management Accounting

(iii) One of options 2-6 must be a 56hr or 2 x 28hr Category B General Education subject/s.

Year 1 Session 1	Hours	s per week*
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	
	Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3
	, , , , , , , , , , , , , , , , , , , ,	
Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic	
	Techniques A	3
ACCT2522	Accounting and Financial	
	Management 2A or	4.5
ACCT2532	Accounting and Financial	
	Management 2A (Honours)	4.5
FINS2613	Business Finance 2A	3
	Hours	per week*
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic	_
E00110040	Techniques B or	3
ECOH2313	Australian Economic Development	
A0070540	in the 20th Century	3
ACCT2542	Accounting and Financial	
100T0FF0	Management 2B, or	4.5
ACCT2552	Accounting and Financial	
	Management 2B (Honours)	4.5
	Option 2	

Year 3 Session 1	1	Hours per week*
ECON3101	Microeconomics 3	4
ACCT3563	Accounting and Financial	•
	Management 3A or	4.5
ACCT3573	Accounting and Financial	***
	Managment 3A (Honours) Option 3 Option 4	5
Session 2		
ECON3102	Macroeconomics 3	4
ACCT3583	Accounting and Financial	
	Management 3B or	4.5
ACCT3593	Accounting and Financial	
	Management 3B (Honour Option 5 Option 6	s) 5

#### 3532

Economics and Asian Studies - Pass - Full-time Course

#### Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Economics and Asian Studies a candidate shall pass the subjects as set out in Table 22 below, with the requirement that subjects to be chosen must comprise:

- (i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language programme with H.S.C. competence will be admitted to either the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).
- (ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.
- (iii) One 56hr or 2 x 28hr Category A General Education subject/s. One 56hr or 2 x 28hr Category B General Education subject/s.

#### Table 22

Year 1		Hours per week*
Session 1		•
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101		3.5
ECON1202	Quantitative Methods A	5
	Option 1	

<sup>\*</sup> Laboratory sessions as required are additional to the prescribed hours.

Hours	per	week*
-------	-----	-------

Session 2 ACCT1511	Accounting and Financial Management 1B	4.5	
ECON1102	Macroeconomics 1	3.5	
ECON1203	Quantitative Methods B Option 2	3.5	

#### Year 2

Microeconomics 2 Quantitative Economic Techniques A Modern Asian Economic History Option 3	4 3 3
Option 3	
	Quantitative Economic Techniques A Modern Asian Economic History

Macroeconomics 2 Quantitative Economic Techniques B	4
 or	

ECOH2313 Australian Economic Development in the 20th Century
Option 4
Option 5

#### Year 3

Session 1		
ECON3101	Microeconomics 3	4
ECON3109	Economic Growth and	
	Development A**	3.5
	Option 6	
	Option 7	
Session 2		

ECON3102 Macroeconomics 3 4
ECON3110 Economic Growth and
Development B\*\* 3.5
Option 8

Option 9

\*\*With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

#### 3532

#### Economics and Asian Studies – Honours – Full-time Course

#### Bachelor of Economics

To complete the requirement for the award of the degree at Honours level in Economics and Asian Studies a candidate shall pass the subjects as set out in Table 22A below with the requirement that subjects to be chosen must comprise:

(i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language programme with H.S.C. competence will be admitted to either the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101

- Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).
- (ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economic units, one of which may be ECOH2305 Modern Asian Economic History.
- (iii) One 56hr or 2 x 28hr Category A General Education subject/s. One 56hr or 2 x 28hr Category B General Education subject/s.
- (iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121.

#### Table 22A

Year 1 Session 1	Hours	per week*
ACCT1501	Accounting and	
	Financial Management 1A	4.5 3.5
ECON1101 ECON1202	Microeconomics 1 Quantitative Methods A Option 1	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102 ECON1203	Macroeconomics 1 Quantitative Methods B Option 2	3.5 3.5
Year 2		
Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	
ECOH2305	Modern Asian Economic History Option 3	3
Session 2		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic	
E00110040	Techniques B or Australian Economic Development	3
ECOH2313	in the 20th Century	3
	Option 4 Option 5	
Year 3		
Session 1		
ECON3109	Economic Growth and	
	Development A†	3
ECON3122	Macroeconomics 3 (Honours) Option 6 Option 7	
Session 2		
ECON3110	Economic Growth and	•
FOOMINAC	Development B†	3 4
ECON3121	Microeconomics 3 (Honours) Option 8 Option 9	·

<sup>\*</sup> Laboratory sessions as required are additional to the prescribed hours.

Hours per week\*

3.5

Year 4	
Session 1	
ECON4121	Microeconomics 4 3.5
ECON4126	Economics Honours Thesis Seminar 2
ECON4127	Thesis** (Economics)
	Option 10
Session 2	
ECON4122	Macroeconomics 4 3.5
ECON4126	Economics Honours Thesis Seminar 2
ECON4127	Thesis** (Economics)

†With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

subjects from List A may be substituted.

"The thesis must focus on the Asian country or region which has been studied throughout the degree.

#### 3581

# Economics and Econometrics – Honours – Full-time Course

#### **Bachelor of Economics**

#### **BEc**

To complete the requirements for the award of the degree at Honours level in Economics and Econometrics a candidate shall pass the subjects as set out in Table 22B below with the requirement that:

- (i) Two subjects (Options 3 and 4) must be chosen from List D.
- (ii) Two subjects (Options 5 and 6) must be chosen from one of the combinations in List A
- (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3121.

#### Table 22B

Year 1	Hours	s per week
Session 1		•
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	
	Category A)	4
Session 2		
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2 (General Education	
	Category B)	4
Year 2 Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques	: A 3
ECON2204	Linear Economics	3
	Option 3	
0		

ECON2122 Macroeconomics 2 (Honours)

ECON2205	Economic Optimization and Dynamics Option 4	3
Year 3		
Session 1		
ECON3122	Macroeconomics 3 (Honours)	4
ECON3203	Econometrics A	3
ECON3201	Mathematical Economics A Option 5	3
Session 2		
ECON3121	Microeconomics 3 (Honours)	4
ECON3204	Econometrics B	3
ECON3202	Mathematical Economics B Option 6	3
Year 4		
Session 1		
ECON4121	Microeconomics 4	3.5
ECON4223	Applied Econometrics A	3
ECON4126 ECON4227	Economics Honours Thesis Seminal Thesis (Econometrics)	2

Quantitative Economic Techniques B 3

#### 3592

Session 2

FCON2207

# Economics and Economic History – Honours – Full-time Course

#### Bachelor of Economics BEc

ECON4122 Macroeconomics 4

ECON4224 Applied Econometrics B

ECON4227 Thesis (Econometrics)

ECON4126 Economics Honours Thesis Seminar

To complete the requirements for the award of the degree at the Honours level in Economics and Economic History a candidate shall pass the subjects as set out in Table 22C below with the requirement that:

- (i) Two subjects (Options 6 and 8) must be chosen from one of the combinations in List A.
- (ii) One subject must be chosen from List B.
- (iii) Five subjects must be chosen from List C.
- (iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122,

ECON2313, ECON3122, ECON3121,

#### Table 22C

Year 1		Hours per week*
Session 1		•
ACCT1501	Accounting and	
	Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A	5
	Option 1 (General Education	n
	Category A)	4

Session 2	Hours	per week*	Table 23		
ACCT1511	Accounting and Financial Management 1B	4.5	Year 1 Session 1	н	ours per week*
ECON1102 ECON1203	Macroeconomics 1 Quantitative Methods B Option 2 (General Education Category B)	3.5 3.5 4	ACCT1501 ECON1101 ECON1202	Quantitative Methods A Option 1 (General Education	4.5 3.5 5
		4 3 3		Category A)  Accounting and Financial Management 1B Macroeconomics 1 Quantitative Methods B Option 2 (General Education	4.5 3.5 3.5
Session 2 ECON2122 ECON2207 ECOH2313	Quantitative Economic Techniques B or Australian Economic Development	4 4 3	Year 2 Session 1 ECON2101	Category B)	4
	in the 20th Century Option 4 Option 5	3	ECON2206 FINS2613	Quantitative Economic Technic Business Finance 2A Option 3	jues A 3 3
Year 3 Session 1 ECON3122 ECOH3301	Macroeconomics 3 (Honours) The History of Economic Analysis Option 6 Option 7	4 3	Session 2 ECON2102 ECON2207 FINS2612 FINS3615		4 ques B 3 3 3
Session 2 ECON3121	Microeconomics 3 (Honours) Option 8 Option 9 Option 10	4	Year 3 Session 1 ECON3101 FINS2614	Microeconomics 3 Applied Corporate Finance Option 4 Option 5	4 3
Year 4 Session 1 ECON4121 ECOH4323 ECON4126 ECOH4327	Microeconomics 4 Approaches to Social and Economic History Economics Honours Thesis Seminal Thesis (Economic History)	3.5 3	Session 2 ECON3102 FINS3616	•	4 3
ECON4325	Macroeconomics 4 Seminar in Research Methods Economics Honours Thesis Seminar Thesis (Economic History)	3.5 3 r	3547 Economic Course	s and Finance Honou	rs – Full-time

### Economics and Finance - Pass - Full-time Course

#### **Bachelor of Economics** BEc

To complete the requirements for the award of the degree at Pass level in Economics and Finance a candidate shall pass the subjects as set out in Table 23 below with the requirement that:

- (i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.
- (ii) Two subjects (Options 5 and 7) must be chosen from List E.

#### **Bachelor of Economics** BEc

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects as set out in Table 23A below with the requirement that:

- (i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.
- (ii) Two subjects (Options 5 and 7) must be chosen from List E. (iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3122, ECON3121, FINS2613, FINS2612, FINS3716.

Table 23A			3557		
14510 201				s and Industrial Relations	- Pass -
Year 1	Hours	per week*	Full-time (	Course	
Session 1	1,0010	PO. 1100X			
ACCT1501	Accounting and		Bachelor of	Economics	
	Financial Management 1A	4.5	BEc		
ECON1101	Microeconomics 1	3.5			
ECON1202		5	To complete	the requirements for the award of the	he degree at
	Option 1 (General Education	_		<ul> <li>Economics and Industrial Relations</li> </ul>	
	Category A)	4	shall pass th	ne subjects as set out in Table 24 be	low with the
Session 2			requirement	that three subjects must be chosen t	rom List F.
ACCT1511	Accounting and				
	Financial Management 1B	4.5	Table 24		
ECON1102		3.5			
ECON1203		3.5	Year 1	Haima	nor workt
	Option 2 (General Education			nours	per week*
	Category B)	4	Session 1 ACCT1501	Association and	
			ACCITION	Accounting and Financial Management 1A	4.5
Year 2			ECON1101	Microeconomics 1	3.5
Session 1			ECON1202		5
ECON2121	Microeconomics 2 (Honours)	4	200111202	Option 1 (General Education	J
ECON2206	Quantitative Economic Techniques A	3		Category A)	4
FINS2613	Business Finance 2A	3		• , ,	
	Option 3		Session 2	8	
	•		ACCT1511	Accounting and	
Session 2	Manager (10 (11 - 10 (11 - 10 (11 - 10 (11 - 10 (11 )	4	ECON1102	Financial Management 1B Macroeconomics 1	4.5 3.5
ECON2122 ECON2207	Macroeconomics 2 (Honours) Quantitative Economic Techniques I	4	ECON1102	Quantitative Methods B	3.5
FINS2714	Investments (Honours)	3	IROB1701	Industrial Relations 1A or	3.5
FINS2612	Australian Capital Markets	3	111001701	Option 2 (General Education	3.5
, ,,,,,,,,,	ricou amin' o apitai mantou	•		Category B)	4
				Category 27	-
Year 3					
Session 1			Year 2		
ECON3122		4	Session 1		
FINS3715	Applied Corporate Finance	_	ECON2101	Microeconomics 2	. 4
	(Honours)	3	ECON2206		
	Option 4 Option 5		IROB2703	Industrial Relations 2A	3.5
	Орион э		IROB1701	Industrial Relations 1A or	3.5
Session 2				Option 2 (General Education)	
ECON3121	Microeconomics 3 (Honours)	4	Session 2		
FINS3716	International Business	_	ECON2102	Macroeconomics 2	4
	Finance (Honours)	3	ECON2207	Quantitative Economic	
	Option 6 Option 7			Techniques B or	3
	Opuon /		ECOH2313	Australian Economic Development	
				in the 20th Century	3
Year 4			IROB2704	Industrial Relations 2B	3.5
Session 1				Option 3	
ECON4121	Microeconomics 4	3.5			
FINS4776	Business Finance 4A	3	Year 3		
ECON4126		_	Session 1		
CINIC 4700	Seminar or	2	ECON3101	Microeconomics 3	4
FINS4798	Project Seminar		ECON3107	Labour Economics A	3
ECON4128	Thesis† (Economics/Finance)		IROB3705	Industrial Relations 3A	3.5
Session 2				Option 4	
ECON4122	Macroeconomics 4	3.5		T TO THE STATE OF	
FINS4777	Business Finance 4B	3	Session 2		
ECON4126				Macroeconomics 3	4
	Seminar or	2		Labour Economics B	3
FINS4798	Project Seminar		IROB3706	Industrial Relations 3B	3.5
	Thesist (Economics/Finance)	had of Bartine		Option 5	
and Finance and	ic must be approved by the Heads of both the Sci I the School of Economics.	TOOL OT BEINING	* Laboratory sess	sions as required are additional to the prescribed	hours.
			,	, , , , , , , , , , , , , , , , , , , ,	

3557			10000000		urs per week*
	s and Industrial Relation	ıs – Honours –	IROB3706 IROB3707	Industrial Relations 3B Research Methods and	3.5
Full-time C	course		INOB3707	Thesis Workshop	3
Bachelor of	Foonomics				
BEC	Economics		Year 4		
			Session 1	Missassassiaad	3.5
	the requirements for the awar vel in Economics and Indu:		ECON4121 IROB4731	Microeconomics 4 Industrial Relations Case Studie	
	all pass the subjects as set out		ECON4126	Economics Honours Thesis	37 0
	irement that:	III TUDIO E VITO CONT		Seminar or	2
	cts must be chosen from List I	F.	IROB4734	Thesis (Industrial Relations)	
(ii) The key q	uestions and issues of Catego	ry C of the General	Session 2		
Education P	rogram are addressed in the si	ubjects:	ECON4122		3.5
	, ACCT1511, ECON212 ECON3122, ECON3121, IROI		IROB4732	Industrial Relations Case Studie	sB 3
IROB3705, I		51701, INOB2104,	ECON4126	Economics Honours Thesis Seminar or	2
•	. 1020, 00.		IROB4733	Industrial Relations Seminar	2
Table 24A			IROB4734	Thesis (Industrial Relations)	
Year 1	ı	Hours per week*	3541		
Session 1		•	Economic	s and Marketing - Pass - Full	-time Course
ACCT1501	Accounting and			Economics	
F0014444	Financial Management 1A	4.5 3.5	BEc	20010111100	
ECON1101 ECON1202	Microeconomics 1 Quantitative Methods A	5.5 5		m thank the	
LOCKILUL	Option 1 (General Education	<u>-</u>		v course offered in 1992 for the fir	
	Category A)	4		the requirements for the award	
Session 2				specialising in Economics and nall pass the subjects as set out in	
ACCT1511	Accounting and			uirement that:	I'M TADIO DOION
	Financial Management 1B	4.5	-	ns must be chosen from one of th	a combinations
ECON1102	Macroeconomics 1 Quantitative Methods B	3.5 3.5	in List A.	is most be chosen non one or a	e combinations
IROB1701	Industrial Relations 1A or	3.5		an must be abosen from:	
INOBITOI	Option 2 (General Education	0.0		on must be chosen from: Computer Applications in Marke	tina
	Category B)	4		International Marketing	9
				Service Management	
Year 2				Promotions Management	
Session 1				Seminar in Marketing Issues	
ECON2121 ECON2206	Microeconomics 2 (Honours) Quantitative Economic Techni	4 aues A 3	MARK3207	Advanced Seminar in Marketing	
IROB2703	Industrial Relations 2A	9.5	Year 1	Ho	urs per week*
IROB1701	Industrial Relations 1A or	3.5	Session 1		
	Option 2 (General Education		ACCT1501	Accounting and Financial	4.5
	Category B)	4	ECON1101	Management 1A Microeconomics 1	4.5 3.5
Session 2				Quantitative Methods A	5.5
	Macroeconomics 2 (Honours)	) 4	LOGITIZE	Option 1 - (General Education	
ECON2207	Quantitative Economic	•		Category A)	4
ECOH2313	Techniques B or Australian Economic Developme	3	Session 2		
ECONZOIS	in the 20th Century	3	ACCT1511	Accounting & Financial	
IROB2704	Industrial Relations 2B	3.5		Management 1B	4.5
	Option 3		ECON1102		3.5 3.5
			ECON1203	Quantitative Methods B Option 2 - (General Education	3.5
Year 3				Category B)	4
Session 1	Manager A (II)			g, <b>-</b> /	•
ECON3122 ECON3107	Macroeconomics 3 (Honours) Labour Economics A	) 4 3	Year 2		
IROB3705	Industrial Relations 3A	3.5	Session 1	Nandaria - Francisco de la	4
	Option 4			Marketing Fundamentals Consumer Behaviour A	4
Session 2			ECON2101		4
ECON3121	Microeconomics 3 (Honours)	4		Quantitative Economic	3
	Labour Economics B	3		Techniques A	

Session 2 MARK2042 MARK2052 ECON2102 ECON2207 ECON2209	Consumer Behaviour B Marketing Research Macroeconomics 2 Quantitative Economic Techniques B or Business Econometrics and Forecasting	4 4 4 3 3
Year 3 Session 1 MARK3073 ECON3101	Brand Management Microeconomics 3 Option 3 Option 4	4 4
Session 2 MARK3083 MARK3093 ECON3102	Strategic Marketing Management Corporate Policy and Marketing Strategy Macroeconomics 3 Option 5	4 4 4

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours.

#### 3542

# Economics and German Studies - Pass - Full-time Course

#### Bachelor of Economics

BEc

This is a new course offered in 1992 for the first time.

To complete the requirements for the award of the degree at Pass level in Economics and German Studies, a candidate shall pass the subjects set out in the Table below.

Options must be chosen subject to Rules 9 and 12 and the following restrictions:

- (i) Two options must be chosen from a sequenced combination of List A subjects (Option 3 and 5).
- (ii) One option must be chosen from option List G.

Year 1		Hours per week
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202 GERS12l0	German for Professional	5
	Purposes 1A	6
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3,5
ECON1203	Quantitative Methods B	3.5
GERS1201	German for Professional	
	Purposes 1B	6
Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic	3
	Techniques A	
ECOH2311	German Economy and Socie since 1850	ety 3
GERS2200	German for Professional Purposes 2A	5

Session 2 ECON2102 ECON2207 ECON2290 GERS2201		4 3 5
Year 3 Session 1 ECON3101 GERS3200	Microeconomics 3 German for Professional Purposes 3A Option 2 Option 3	<b>4</b> 5
Session 2 ECON3102 GERS3201	Macroeconomics 3 German for Professional Purposes 3B Option 4 Option 5	4 5

#### 3551

#### Industrial Relations - Pass - Full-time Course

#### Bachelor of Economics BEc

To complete the requirements for the award of the degree at the Pass level in Industrial Relations a candidate shall pass the subjects as set out in Table 25 below with the requirement that:

- (i) Option 3 must be chosen from List F.
- (ii) Students must complete one 56hr or 2 x 28hr Category A and one 56hr or 2 x 28hr Category B General Education subject/s. The second subject/s be taken in Year 1 or Year 2.

#### Table 25

Year 1 Session 1	Hours	per week
ACCT1501	Assorbing and	
A0011301	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	4.5 3.5
ECON1202		5.5
LOCIVIEUE	Option 1 (General Education	3
	Category A)	4
Session 2	•	
ACCT1511	Accounting and	
	Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
IROB1701	Industrial Relations 1A or	3.5
	Option 2 (General Education	
	Category B)	4
Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	. 3
IROB2703	Industrial Relations 2A	3.5

	Hours	per week*		Hours	ner w
IROB1701	Industrial Relations 1A or	3.5		11043	por w
	Option 2 (General Education		Session 2		
	Category B)	4	ACCT1511	Accounting and	
Session 2	•			Financial Management 1B	4.5
	Macroeconomics 2	4		Macroeconomics 1	3.5
	Quantitative Economic	•		Quantitative Methods B	3.5
LOCINZEO	Techniques B or	3	INFS1602	Computer Information Systems 1	3
ECOH2313	Australian Economic Development	ŭ			
2001.2010	in the 20th Century	3	Year 2		
IROB2704	Industrial Relations 2B	3.5		Innuar/Eshavar intensive topobing	
obb/r	Option 3			January/February intensive teaching) Accounting and Financial	
			ACC 12322	Management 2A or	8
Year 3			ACCT2532		
Session 1			A0012302	Management 2A (Honours)	8
ECON3101	Microeconomics 3	4	ACCT2542		·
ECON3107	Labour Economics A	3	A0012042	Management 2B or	8
IROB3705	Industrial Relations 3A	3.5	ACCT2552		•
Consist 2			ACCILOUL	Management 2B (Honours)	8
Session 2	Macroeconomics 3	4		managomont 22 (Honosto)	•
	Labour Economics B	3	Session 1		
IROB3706	Industrial Relations 3B	3.5	ECON2101	Microeconomics 2	4
INOB3706	industrial relations 35	3.5	ECON2206	Quantitative Economics	
* i aboratory sea	sions as required are additional to the prescribed	hours.		Techniques A	3
Caso ( a.c. ) 444			FINS2613	Business Finance 2A	3
				Option 2	
Co-opera	tive Programs		Consider O		
•	•		Session 2	Macroeconomics 2	4
3543			ECON2102		4
Economic	s and Accounting Co-operative	e Program	ECCNZZU	Techniques B or	3
- Pass - F	ull-time Course	•	ECOH2313		3
			ECOH2313	in the 20th Century	3
Bachelor of	Economics		ECOH2118	Industrial Training 1	Ū
BEc			2001.2110	moodilar i tariing i	
	program is at first year only, and	through the	Year 3		
scholarship :	selection procedure.			January/February intensive teaching)	
To complete	the requirements for the award of the	ne degree at	ACCT3563	Accounting and Financial	
Pass level s	pecializing in Economics and Accou	unting in the		Management 3A or	8
Co-operative	Program a candidate shall pass the	subjects as	ACCT3573	Accounting and Financial	
set out in the	table below with the requirement the	at:		Management 3A (Honours)	9
(i) Two optio	ns must be chosen from one of the c	ombinations	ACCT3583	Accounting and Financial	
in List A				Management 3B or	8
			ACCT3593	Accounting and Financial	
	on must be chosen from:			Management 3B (Honours)	9
	Auditing, or		Session 1		
ACCT3718	Auditing (Honours)		ECON3101	Microeconomics 3	4
ACCT4818	Advanced Auditing Technologies		ECON3118	Industrial Training 2	•
ACCT4819	•	s and	200140110	Option 3	
	Complex Transactions			opuoo	
ACCT4820	Contemporary Issues in Manageme	int Accounting	Session 2		
(iii) One of th	e options 2 - 6 must be a 56hr or 2 x	28hr	ECON3102	Macroeconomics 3	4
Category B (	General Education subject/s.			Option 4	
٠,	•			Option 5	
Year 1	Hours	per week*		Option 6	
Session 1					
ACCT1501	Accounting and				
	Financial Management 1A	4.5			
ECON1101	Microeconomics 1	3.5			
ECON1202	Quantitative Methods A	5			
	Option 1 (General Education				
	Category A)	4			

<sup>\*</sup> Laboratory sessions as required are additional to the prescribed hours.

#### List A

A combination of units in this list consists of one unit from List A1 and one corresponding unit from List A2.

#### A1

ECON3103 Monetary Economics A ECON3105 Public Economics A ECON3107 Labour Economics A

ECON3109 Economic Growth and Development A

ECON3201 Mathematical Economics A

ECON3203 Econometrics A

#### **A2**

ECON3104 Monetary Economics B ECON3106 Public Economics B ECON3108 Labour Economics B

ECON3110 Economic Growth and Development B

ECON3202 Mathematical Economics B

ECON3204 Econometrics B

#### List B

ECOH2312 The Industrial Revolution
ECOH2313 Australian Economic Development in the 20th Century
ECON2105 Marxian Political Economy
ECON2107 Natural and Environmental Resources Economics

ECON2108 Industry Economics and Australian Industrial

Policy

ECON2109 Economics of Natural Resources
ECON2110 Regional and Urban Economics
ECON2113 The Development of Modern Economic

ECON2113 The Development of Modern Economics ECON2115 Japanese International Economic Relations

ECON2116 Japanese Economic Policy

ECON2127 Environmental Economics and Cost-

Benefit Analysis
ECON2204 Linear Economic

ECON2204 Linear Economics ECON2205 Economic Optimization and Dynamics

ECON2207 Quantitative Economic Techniques B ECON3111 Contemporary Japanese Economy

ECON3112 The Newly Industrializing Economies of East Asia ECON3113 Economic Development in ASEAN Countries

ECON3113 Economic Development in ASEAN Countries ECON3114 Economic Methodology

ECONOMIC Francisco ( De la ci

ECON3115 Economics of Developing Countries

#### List C

ECOH2305 Modern Asian Economic History
ECOH3301 The History of Economic Analysis
ECOH3302 Classics of Economic Thought
Transformation of the Japanese Economy
Comparative Economic Systems
in Historical Perspective

ECOH3307 Multinationals: Theory and History

#### List D

ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting
ECON2211 Operations Research in Economics

ECON2212 Applied Economic Statistics

#### List E

FINS3630 Bank Financial Management
Risk and Insurance
Regulation in Capital Market
Real Estate Finance and Investment
Lending and Liquidity Management
Options, Futures and
Risk Management Techniques

#### List F

IROB2712 Labour Market Policies
IROB2714 Industrial Democracy
IROB2715 Labour History
IROB2716 Industrial Conflict
IROB2717 Social Aspects of Work and Unionism
IROB3719 Industrial Pelations Theory
Industrial I aw

#### List G

EURO2102 Post-War Europe
GERS2810 Contemporary Germany
GERS2812 Bridging the Distance: Current Social
and Political Issues in Germany and Australia
POLS2025 Contemporary German Politics

#### Undergraduate Thesis\*

Students enrolled for a degree at Honours level in the Schools of the Faculty must present a thesis in their final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the Honours degree should not exceed 10,000 words.

For the Honours courses the topic selected must normally be submitted for approval no later than the end of the second session in the second last year of the course.

The thesis for any course leading to the award of a degree at Honours level must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Jate L. Turabian, A Manual for Writers of Term Papers, Theses and Dissertations, Phoenic Books, University of Chicago Press, 1955, and W. R. Parker, The MLA Style Sheet, Modern Language Association, NY, latest edition. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

#### Commerce and Economics

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

\*Before choosing a thesis topic, students in Economics should seek from their department an information sheet outlining requirements for the undergraduate thesis. The School of Economics also supplies the form headed Undergraduate Thesis: Application of Approval of Topic. Two copies of this form should be completed by the student and signed by a member of staff to show that the proposed topic is recommended for consideration. They should then be lodged at the School office.

Undergraduate Study

# Combined Commerce/Law Course, Economics/Law Course and Commerce/Science Course

# Combined Courses leading to award of Degrees of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws

The University offers combined courses leading to the award of the degrees of BCom and LLB and BEc and LLB. The Bachelor of Commerce degree course and the Bachelor of Economics degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance, Industrial Relations, Information Systems or Marketing.

In the modern world of business and administration there is a need in many fields for the combined professional skills of accountancy and law. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business organizations. With the growing complexity of commerce, including international business activities and large scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as

full-time advisers or undertake specialized professional practice. In the public sector also the increasing scale and complexity of government undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

In the financial markets, there is considerable demand for graduates with training in finance and law. The complexity of securities, takeover and company legislation has necessitated the employment of such graduates in merchant banks, trading banks, brokerage houses and regulatory bodies.

The combination of Economics and Law is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the Public Service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined course of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practise law in the industrial jurisdiction.

Recent developments in Federal and State legislation, in the field of trade practices and consumerism in particular, have created an urgent need for managers and administrators skilled in both law and marketing. The combined Marketing/Law course seeks to meet this need by combining a detailed study of marketing systems in general, and marketing management in particular with the study of law. Graduates will find opportunities in both private and public sectors of the economy.

#### Rule 30

Rules Relating to the Bachelor of Commerce/Bachelor of Laws Course and the Bachelor of Economics/Bachelor of Laws Course

General Rules and Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws.

Candidates for the combined Commerce/Law or Economics/Law degree course may be awarded the degree of BCom or BEc either when they have successfully completed the entire combined course or when they have completed the requirements for the award of the BCom or BEc degree. In deciding when students who have not completed the requirements set out in one of Tables 26-33 have nevertheless completed the requirements for the BCom or BEc the following concessions will apply:

- 1(a) For students enrolled prior to 1989 in the BCom Accounting/LLB course, course codes 4730 and 4731:
- (1) Students who have passed LAWS1120 Legal System -Torts will be exempted from two Rule 7 options.
- (2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, LEGT7711 Legal Environment of Commerce and two Rule 11 options.
- (3) Students who have passed LAWS4010 and LAWS4020 Business Associations 1 and 2 will be exempted from one Rule 13 option if enrolled for the Pass course, or a corresponding subject specified in Rule 14 if enrolled for the Honours course.
- (4) Students who have passed any other elective in the field of business law will be exempted from one Rule 13 option if enrolled for the Pass course or a corresponding subject specified in Rule 14 if enrolled for the Honours course.

The subjects listed below will be regarded as 'Business Law' for the purpose of Rule 13.

LAW\$3030 Trusts

LAWS3050 Succession

\*LAWS4010 Business Associations 1 and

\*LAWS4020 Business Associations 2

LAWS4030 The Modern Corporation

LAWS4240 Industrial and Intellectual Property

LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

LAWS4350 Insurance Law

\*LAWS4370 Commercial Law A and \*LAWS4380 Commercial Law B

LAWS4390 Consumer Protection Law

\*LAWS4440 Elements of Income Tax Law

\*LAWS4450 Advanced Revenue Law LAWS4540 International Trade

1(b) For students who enrolled in 1989 and subsequent years in the BCom (Accounting)/LLB course, course code 4732:

(1) Students who have passed LAWS1120 Legal System -Torts will be exempted from two Rule 9 options.

- (2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from LEGT7711 Legal Environment of Commerce and 2 options.
- (3) Students will be exempted from 3 options if they have passed both of the following subjects:

\*LAWS4010 Business Associations 1 and

\*LAWS4020 Business Associations 2 and one other subject from the following list:

LAWS3030 Trusts LAWS3050 Succession

LAWS4030 The Modern Corporation

LAWS4240 Industrial and Intellectual Property LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

LAWS4350 Insurance Law \*LAWS4370 Commercial Law A

and

\*LAWS4380 Commercial Law B

LAWS4390 Consumer Protection Law \*LAWS4440 Elements of Income Tax Law

and

\*LAWS4450 Advanced Revenue Law

LAWS4540 International Trade

"It will be noted that subjects marked with asterisk must both be taken in order to count as one option.

- 2(a)(i) For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in Table 17 of the 1987 Commerce Faculty Handbook:
- (1) Students who have passed 90.112 Legal System Torts will be exempted from two Rule 7 options.
- (2) Students who have passed 90,141 Contracts and 90,161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.
- 2(a)(ii)For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in Table 17 of the 1988 Commerce Faculty Handbook:
- (1) Students who have passed 90.112 Legal System Torts will be exempted from two Rule 7 options.
- (2) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.
- (3) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 2 of the following subjects:

Bank Financial Management 14 630

14.631 Risk and Insurance

14.632 Regulation in Capital Markets

2(a)(iii)Students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735 to meet the requirements as set out in Table 27 of the 1989 Commerce and Economics Faculty Handbook:

- (1) Students who have passed 90.112 Legal System Torts will be exempted from two Rule 9 options.
- (2)Students who have passed 90.141 Contracts and 90.161 (LAWS1610) Criminal Law will be exempted from one option.

(3) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 4 of the following subjects:

FINS3630 Bank Financial Management

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management

Techniques

FINS3775 Seminar in Finance

2(b) For students who enrolled in 1990 and subsequent years in the BCom (Finance)/LLB course, course code 4735:

- (1) Students who have passed LAWS1120 Legal System -Torts will be exempted from two Rule 9 options.
- (2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from one option.
- (3) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete, in addition to the two Finance options (1 and 2) in Table 27, 4 of the following subjects:

FINS3630 **Bank Financial Management** 

FINS3631 Risk and Insurance

FINS3632 Regulation in Capital Markets FINS3633 Real Estate Finance and Investment FINS3634 Lending and Liquidity Management FINS3635 Options, Futures and Risk Management Techniques

FINS3775 Research Methods in Finance 1

- 3. For students enrolled prior to 1989 in the BCom (Economics)/LLB course, course code 4740, to meet the requirements as set out in Table 18 in pre-1989 Commerce Faculty Handbooks:
- (1) Students who have passed LAWS1120 Legal System -Torts will be exempted from two Rule 7 options.
- (2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 15.246H Management Strategy and Business Development and two Rule 11 options.
- (3) For the purpose of the 2 Rule 17 options for students enrolled in the Pass course or Rule 18 for students enrolled in the Honours Course, students may count no more than two of the following subjects as options, subject to the proviso that LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 must both be taken in order to count as one option, and further that any two of the subjects marked with an asterisk must be taken in order to count as one option:

\*LAWS4010 Business Associations 1

\*LAW\$4020 Business Associations 2

\*LAWS4030 The Modern Corporation

LAWS4260 Regulation and Economic Activity

LAWS4340 Trade Practices

LAWS4390 Consumer Protection Law LAWS4440 Elements of Income Tax Law

\*LAWS4540 International Trade

LAWS5030 Industrial Law

\*LAWS8200 Economic Analysis of Law

- 4(a)(i) For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in Table 19 of pre-1989 Commerce Faculty Handbooks:
- (1) Students who have passed 90.112 Legal System Torts will be exempted from Rule 7 options.
- (2) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, one Rule 11 option and one Rule 22 option.
- (3)90,501 Trade Unions and the Law, 90,511 Settlement of Industrial Disputes and 90.500 Law of Employment may be counted as Rule 22 options if enrolled for the pass course, or Rule 23 options if enrolled in the Honours course.
- 4(a)(ii) For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in Table 29 of the 1989 Commerce and Economics Faculty Handbook:
- (1) Students who have passed 90.112 Legal System Torts will be exempted from two Rule 9 options.
- (2) Students will be exempted from 6 Commerce subjects if they passed the following subjects:

LAWS1410 Contracts.

LAWS1610 Criminal Law

LAWS5000 Law of Employment

LAWS5030 Industrial Law

- 4(b) For students who enrolled in 1989 and subsequent years in the BCom (Industrial Relations)/LLB course, course code
- (1) Students who have passed LAWS1120 Legal System -Torts will be exempted from two Rule 9 options.
- (2) Students will be exempted from 6 Commerce subjects if they passed the following subjects:

LAWS1410 Contracts

LAWS1610 Criminal Law

LAWS5000 Law of Employment

LAWS5030 Industrial Law

- 5(a)(i) For students enrolled prior to 1989 in the BCom (Marketing)/LLB course, course code 4710, to meet the requirements as set out in Table 20 of pre-1989 Commerce Faculty Handbook:
- (1) Students who have passed 90.112 Legal System Torts will be exempted from two Rule 7 options.
- (2) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15,101H Australia in the International Economy in the 20th Century and 14,774 Legal Environment of Commerce.
- (3) Students who have any two electives from the list below will be exempted from two Rule 24 options. The electives are as follows:

LAWS2230 Communications Law

LAWS4010 **Business Associations 1** 

LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

LAWS4370 Commercial Law A

LAWS4380 Commercial Law B

LAWS4540 International Trade

- (4) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 (MARK3022) Computer Applications in Marketing.
- 5(a)(ii) For students enrolled prior to 1989 in the BCom (Marketing)/LLB course code 4710, to meet the requirements as set out in Table 30 of the 1989 Commerce and Economics Faculty Handbook:
- (1) Students who have passed 90.112 Legal System Torts will be exempted from two Rule 9 options.
- (2) Students who have passed 90.141 Contracts and 90.161 (LAWS1619) Criminal Law will be exempted from two options.
- (3) Students who have any two electives from the list below will be exempted from two Rule 24 options. The electives are as follows:

LAWS2230 Communications Law

LAWS4010 Business Associations 1

LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

40 Trade Practices

LAWS4370 Commercial Law A LAWS4380 Commercial Law B

LAWS4540 International Trade

- (4) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 (MARK3022) Computer Applications in Marketing.
- 5(b) For students enrolled in 1989 and subsequent years in the BCom (Marketing)/LLB course, course code 4710:
- (1) Students who have passed LAWS1120 Legal System Torts will be exempted from two Rule 9 options.
- (2) Students who have passed LAWS1410 Contracts and LAWS1619 Criminal Law will be exempted from two options.
- (3) Students who have any two electives from the list below will be exempted from two Rule 24 options. The electives are as follows:

LAWS2230 Communications Law

LAWS4010 Business Associations 1

LAWS4260 Regulation of Economic Activity

LAWS4340 Trade Practices

LAWS4370 Commercial Law A

LAWS4380 Commercial Law B

LAWS4540 International Trade

- (4) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject (MARK3022) Computer Applications in Marketing.
- For students enrolled in the BCom (Information Systems)/LLB course, course code 4736:
- (1) Students who have passed LAWS1120 Legal Systems Torts will be exempted from two Rule 9 options.
- (2) Students will be exempted from 5 subjects if they have passed the following subjects:

LAWS1410 Contracts

LAWS1610 Criminal Law

LAWS4020 Business Associations 1

LAWS4030 Business Associations 2

- 7. For students enrolled in the BEc/LLB course, course code 4745:
- (1) Students who have passed LAWS1120 Legal System Torts will be exempted from two Rule 9 options.
- (2) Students will be exempted from 6 options under Table 21 for students enrolled in the Pass course or Table 21A for students enrolled in the Honours course if they have passed 3 full-year (or equivalent) Law subjects.

#### BCom (Honours) and BEc (Honours) Students

Candidates for Honours in the Commerce or Economics degree course must complete one year additional to the minimum of five years required for the Commerce/Law course at Pass level.

Notwithstanding the above regulations, students undertaking the combined Bachelor of Commerce or Bachelor of Economics at Honours level/Bachelor of Laws course may be awarded the degree of Bachelor of Commerce or Bachelor of Economics at Honours level once they have completed the Honours year and the requirements of the first three years of the combined Bachelor of Commerce or Bachelor of Economics at Honours Level/Bachelor of Laws course.

#### Rule 31

Combined Courses in Bachelor of Commerce (Accounting, Finance, Industrial Relations, Information Systems, Marketing)/Bachelor of Laws or Bachelor of Economics/Bachelor of Laws

Degree requirements are set out in tabular form as follows:

Table 26, Bachelor of Commerce (Accounting)/Bachelor of Laws. (This course is available only to students who enrolled prior to 1989.)

Table 27, Bachelor of Commerce (Finance)/Bachelor of Laws.

Table 28, Bachelor of Commerce (Economics)/Bachelor of Laws (This course is available only to students who enrolled prior to 1989).

Table 29, Bachelor of Commerce (Industrial Relations)/Bachelor of Laws.

Table 30, Bachelor of Commerce (Marketing)/Bachelor of Laws.

Table 31, Bachelor of Commerce (Accounting)/Bachelor of Laws.

Table 32, Bachelor of Commerce (Information Systems)/Bachelor of Laws.

Table 33, Bachelor of Economics/Bachelor of Laws

#### **General Education Requirement**

For details of the General Education requirement for Commerce/Law and Economics/Law combined courses consult the Law Handbook.

#### 4720

Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws

#### BCom/LLB

As for course 4731. Available only to students who enrolled prior to 1986.

# 4731 Bachelor of Commerce (Accounting)/Bachelor of

#### BCom/LLB

This course is available only to students who enrolled prior to 1989.

#### Table 26

Year 2	Hours per w		eek*	
ACCT2522	Accounting and		-	
ACCT2542	Financial Management 2A Accounting and	4.	•	
	Financial Management 2B			4.5
INFS1602	Computer Information Systems			
FINS2613	Business Finance 2A	3		
LAWS1410	Contracts	4		4
LAWS1610	Criminal Law	4		4
Year 3				
ACCT3563	Accounting and			
	Financial Management 3A	4.	5	
ACCT3583	Accounting and			
	Financial Management 3B			4.5
ECON2101	Microeconomics 2 or	4		
ECON2103	Applied Microeconomics	_		3.5
ECON2102	Macroeconomics 2 or			4
ECON2104	Applied Macroeconomics	3.	5	_
LAWS2160	Administrative Law	4	or	4
LAWS6210	Law, Lawyers and Society	4	or	4
LAWS3010	Property and Equity	4		4

Note: Students who wish to take the BCom degree at Honours level must take ACCT3573 3A Honours and ACCT3593 3B Honours in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting between Years 3 and 4 of the above program.

#### Year 4

LAWS8820	Law and Social Theory or				
LAWS8320	Legal Theory	4	or	4	
LAWS2150	Federal Constitutional Law	4	or	4	
LAWS1010	Litigation	4		4	
LAWS7420	Legal Research and Writing 2	1	or	1	
LAWS7430	Research Componentt				

Law electives to the value of 12 credit points.‡

#### Veer 5

Law electives to the value of 24 credit points.‡

\*Laboratory sessions as required are additional to the prescribed hours. †Taken after or concurrently with LAWS7420 Legal Research and Writing 2. ‡The electives must include LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 and two other electives are to be selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

#### 4735

#### Bachelor of Commerce (Finance)/Bachelor of Laws

#### BCom/LLB

#### Table 27

To complete the requirements for the award of the degree at Pass level in Finance a candidate shall pass the subjects as set out in Table 27 below with the requirement that two options must be chosen from:

IIIUSI DO CIR	73011 11 OK11 .
FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and
	Risk Management Techniques

FINS3775 Research Methods in Finance 1

1 11100770	11030dfoff filotifieds #11 # marte			
Year 1	ı	Hours po		eek' S2
ACCT1501	Accounting and	٥,		V.
	Financial Management 1A	4.5		
ECON1101	Microeconomics 1	3.5		
ECON1202	Quantitative Methods A	5		
LAWS1120	Legal System - Torts	4		4
LAWS7410	Legal Research and Writing 1	1 2		2
ACCT1511	Accounting and			
	Financial Management 1B			4.5
ECON1102	Macroeconomics 1			3.5
ECON1203	Quantitative Methods B			3.5
Year 2				
FINS2613	Business Finance 2A	3		
ECON2101	Microeconomics 2	4		
LAWS1410	Contracts	4		4
LAWS1610	Criminal Law	4		4
ACCT2542	Accounting and	•		•
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Financial Management 2B			4.5
FINS2612	Australian Capital Markets			3
FINS3615	Investments			3
Year 3		_		_
FINS2614	Applied Corporate Finance	3		3
FINS3616	International Business Finance			3
	Option 1	3	3	
	Option 2		_	
LAWS2160	Administrative Law		or	4
LAWS6210	Law, Lawyers and Society	4	or	4

Note: In later years, students must take compulsory law subjects LAWS2150, LAWS1010, LAWS8220 or LAWS8320 and elective law subjects to complete LLB requirements including:

LAWS3030	Trusts
LAWS4010	Business Associations 1
LAWS4020	Business Associations 2
LAWS4370	Commercial Law A
LAWS4380	Commercial Law B

LAWS3010 Property and Equity

This may take up to 2 years.

Note: Students who wish to take the BCom degree at Honours level must take FINS2714. Investments (Honours) and FINS3715 Applied Corporate Finance (Honours) and FINS3716 International Business Finance (Honours) in fieu of the corresponding pass subjects and FINS3775 Research Methods in Finance 1.

#### 4740 Bachelor of Commerce (Economics)/Bachelor of Laws

#### BCom/LLB

This course is available only to students who enrolled prior to 1989.

#### Table 28

Year 3	Hours per week*			
		S1		S2
ECON3101	Microeconomics 3	4		
ECON2207	Quantitative Economic			
	Techniques B‡			3
ECON3102	Macroeconomics 3			4
	Economics option to be cho	sen		
	from the list in Rule 17.	3		
LAWS2160	Administrative Law	4	or	4
LAWS6210	Law, Lawyers and Society	4	or	4
LAWS3010	Property and Equity	4		4

Note: Students who wish to take the BCom degree at Honours level should consult the Head of the Department of Economics at the end of Year 1.

#Students may, with the permission of the Head of the Department of Economics, substitute an option from the list in Rule 17 for Quantitative Economic Techniques

Year 4				
LAWS8820	Law and Social Theory or			
LAWS8320	Legal Theory	4	or	4
LAWS2150	Federal Constitutional Law	4	or	4
LAWS1010	Litigation	4		4
LAWS7420	Legal Research and Writing 2	1	or	1
LAWS7430	Research Component**			
Law elective	s to the value of 12 credit points.			

<sup>\*\*</sup>Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

#### Year 5

4750

Law electives to the value of 24 credit points.

**Bachelor** (Industrial of Commerce Relations)/Bachelor of Laws

#### BCom/LLB

#### Table 29 V. ... 4

Year 1		mours per week		
		S1 ·	S2	
ECON1202	Quantitative Methods A	5		
ECON1203	Quantitative Methods B		3.5	
ACCT1501	Accounting and			
	Financial Management 1A	4.5		
ACCT1511	Accounting and			
	Financial Management 1B		4.5	
ECON1101	Microeconomics 1	3.5		
ECON1102	Macroeconomics 1		3.5	
LAWS1120	Legal System Torts	4	4	
LAWS7410	Legal Research and Writing	1 2	2	

Year 2		Hours pe	r week*
		S1	<b>S2</b>
IROB1701	Industrial Relations 1A	3.5	
IROB2703	Industrial Relations 2A	3.5	
IROB2704	Industrial Relations 2B		3.5
	Option - a subject other tha	an	
	a Law subject to be chosen	from	
	the list in Rule 22.		3
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4
Year 3			
		S1	S2
IROB3705	Industrial Relations 3A	3.5	
ECON2104	Applied Macroeconomics	3.5	· <del>-</del>
IROB3706	Industrial Relations 3B		3.5
IROB2711	Labour Market Economics	3	

Note: Students who wish to take the BCom degree at Honours level must take IROB3707 Industrial Relations Research Methods & Thesis Workshop and must interpolate an Honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School of Industrial Relations and Organizational Behaviour a student may take an Honours year at a later stage.

4 or

4 or 4

#### Year 4 LAWS8820 Law and Social Theory or LAWS8320 Legal Theory or LAWS2150 Federal Constitutional Law 4 or LAWS1010 Litigation LAWS7420 Legal Research and Writing 2 or LAWS7430 Research Component\*\*

Law electives to the value of 12 credit points.

LAWS2160 Administrative Law

LAWS3010 Property and Equity

LAWS6210 Law, Lawyers and Society

#### Year 5

Law electives to the value of 24 credit points.

#### 4710 Bachelor of Commerce (Marketing)/ **Bachelor of Laws**

#### BCom/LLB

#### Table 30

Li ----- --- ---- ---- ---- let

Year 1 H			Hours po S1	er week* S2
	ACCT1501	Accounting and		
		Financial Management 1A	4.5	
	ACCT1511	Accounting and		
		Financial Management 1B		4.5
	ECON1101	Microeconomics 1	3.5	
	ECON1102	Macroeconomics 1		3.5
	ECON1202	Quantitative Methods A	5.0	
	FCON1203	Quantitative Methods B		3.5
	LAWS1120	Legal System - Torts	4	4
	LAWS7410	Legal Research and Writing	1 2	2
		-		

<sup>&</sup>quot;Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 2		Hours p	er v	veek*
		S1		<b>S2</b>
MARK2012	Marketing Fundamentals	4		
MARK2032	Consumer Behaviour A	4		
ECON2101	Microeconomics 2 or	4		
ECON2103	Applied Microeconomics	_		3.5
MARK2052	Marketing Research			4
MARK2042	Consumer Behaviour B			4
LAWS1410	Contracts	4		4
LAWS1610	Criminal Law	4		4
Year 3				
ECON2102	Macroeconomics 2 or	4		
ECON2104	Applied Macroeconomics‡	3.5	or	3.5
MARK3073	Brand Management	4		
MARK3093	Corporate Policy and			4
	Marketing Strategy			
MARK3083	Strategic Marketing and			4
	Management			
LAWS2160	Administrative Law	4	or	4
LAWS6210	Law, Lawyers and Society	4	or	4
LAWS3010	Property and Equity	4		4

Note: Students who wish to take the BCom degree at Honours level course must consult with the Head of School at the end of Year 1.

Y	ear 4		
	ALMICOGOGO	I am and Carial T	1

LAWS8820	Law and Social Theory or				
LAWS8320	Legal Theory	4	or	4	
LAWS2150	Federal Constitutional Law	4	or	4	
LAWS1010	Litigation	4		4	
LAWS7420	Legal Research and Writing 2	1	or	1	
LAWS7430	Research Componentt				

Law electives to the value of 12 credit points.

#### Year 5

Law electives to the value of 24 credit points.

4732

Bachelor of Commerce (Accounting)/ **Bachelor of Laws** 

#### BCom/LLB

#### Table 31

Year 1 Hours S1			week* S2
ACCT1501	Accounting and Financial Management 1A	4.5	
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1101	Microeconomics 1	3.5	
ECON1102	Macroeconomics 1		3.5
ECON1202	Quantitative Methods A	5	
ECON1203	Quantitative Methods B		3.5
LAWS1120	Legal System - Torts	4	4
LAWS7410	Legal Research and Writing	1 2	2

Year 2		surs p S1	oer v	reek* S2
ACCT2522	Accounting and Financial Management 2A or	4.5		
ACCT2532	Accounting and Financial			
ACCT2542	Management 2A (Honours) Accounting and Financial	4.5		
	Management 2B or			4.5
ACCT2552	Accounting and Financial			
INFS1602	Management 2B (Honours) Computer Information Systems	1 2		4.5
FINS2613	Business Finance 2A	, ,		3
LAWS1410	Contracts	4		4
LAWS1610	Criminal Law	4		4
Year 3				
ACCT3563	Accounting and			
	Financial Management 3A or	4.5		
ACCT3573	Accounting and Financial Management 3A			
	(Honours)	5		
ACCT3583	Accounting and Financial	•		
	Management 3B or			4.5
ACCT3593	Accounting and Financial			_
ACCT3708	Management 3B (Honours)	_		5
ACCT3708	Auditing or Auditing (Honours)	3 3.5	or or	3 3.5
ACC13176	Economics Option to be selected		U	3.5
	from List A appearing after Cou			
	Code 4745	3-4		3-4
LAWS2160	Administrative Law			
LAWS6210	Law, Lawyers and Society			
LAW\$3010	Property and Equity			

Note: Students who wish to take the BCom degree at Honours level must take ACCT2532 Accounting and Financial Management 2A (Honours), ACCT2552 Accounting and Financial Management 2B (Honours), ACCT3718 Auditing (Honours), ACCT3573 Accounting and Financial Management 3A (Honours) and ACCT3593 Accounting and Financial Management 3B (Honours) in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting betweens Year 3 and 4 of the above program.

#### Year 4

LAWS8820	Law and Social Theory or				
LAWS8320	Legal Theory	4	or	4	
LAWS2150	Federal Constitutional Law	4	or	4	
LAWS1010	Litigation	4		4	
LAWS7420	Legal Research and Writing 2	1	or	1	
LAWS7430	Research Component†				
Law electives to the value of 12 credit points:					

#### Year 5

Law electives to the value of 24 credit points:

<sup>†</sup>Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

<sup>†</sup>Taken after or concurrently with LAWS7420 Legal Research and Writing 2. ‡The electives must include LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 and two other electives are to be selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

<sup>\*</sup>Laboratory sessions as required are additional to the prescribed hours.

# 4736 Bachelor of Commerce (Information Systems)/Bachelor of Laws

#### BCom/LLB

#### Table 32

Year 1 Hours per	r week"
S1 ·	S2
ACCT1501 Accounting and	
Financial Management 1A 4.5	
ACCT1511 Accounting and	
Financial Management 1B	4.5
ECON1101 Microeconomics 1 3.5	_
INFS1602 Computer Information Systems 1	3
ECON1202 Quantitative Methods A 5	
ECON1203 Quantitative Methods B	3.5
LAWS1120 Legal System - Torts 4	4
LAWS7410 Legal Research and Writing 1 2	2
Year 2	
ECON1102 Macroeconomics 1 3.5	_
INFS2603 Computer Information Systems 2	3
Economics Option to be	
selected from List A appearing	
after course code 4745 3-4	3-4
ACCT2522 Accounting and	
Financial Management 2A 4.5	
INFS2609 Computer Information	
Systems Technology 3	4
Dividition Continuos	4
LAWS6210 Law, Lawyers and Society 4	
Year 3	
INFS3605 Information Systems	
Implomentation	3
	3
INFS3608 Database Systems 3 INFS3611 Information Systems	
Development	3
LAWS1610 Criminal Law 4	4
LAWS3010 Property and Equity 4	7
LAWS4620 Computer Applications to Law	•
Entroques Computer reprisentations to can	

Note: Students who wish to take the BCom degree course at Honours level must interpolate an Honours year between years 3 and 4 of the above program, except that with the permission of the Head of School, a student may enrol in an Honours year at a latter stage.

Year 4					
LAWS2160	Administrative Law	4			
LAWS8820	Law and Social Theory or				
LAWS8320	Legal Theory	4	or	4	
LAWS2150	Federal Constitutional Law			4	
LAWS1010	Litigation	4		4	
LAWS7420	Legal Research and Writing 2	1	or	1	
LAWS7430	Research Component‡				
Law elective	s to the value of 9 credit points.				

#### Year 5

Law electives to the value of 24 credit points.

# 4745 Bachelor of Economics/Bachelor of Laws

#### BEc/LLB

#### Table 33

Year 1		<b>urs</b>   S1	per w	eek* S2
ACCT1501	Accounting and			
	Financial Management 1A	4.5		
ACCT1511	Accounting and			
F00814464	Financial Management 1B	3.5		4.5
ECON1101 ECON1102	Microeconomics 1 Macroeconomics 1	3.5		3.5
ECON1202	Quantitative Methods A	5.0		٠.٠
ECON1203	Quantitative Methods B			3.5
LAWS1120	Legal System - Torts	4		4
LAWS7410	Legal Research and Writing 1	2		2
V				
Year 2 ECON2101	Microeconomics 2	4		
ECON2101	Macroeconomics 2	7		4
ECON2206	Quantitative Economic			
	Techniques A	3		
ECOH2313	Australian Economic Developme	ent		
	in the 20th Century or			3
ECON2207	Quantitative Economics			_
	Techniques B			3 4
LAWS1410	Contracts	4		4
LAWS1610	Criminal Law	4		4
Year 3				
ECON3101	Microeconomics 3	4		
ECON3102	Macroeconomics 3			4
ECON3103	Monetary Economics A and	3		3
ECON3104	Monetary Economics B or	3		3
ECON3105 ECON3106	Public Economics A and Public Economics B or	3		3
ECON3106	Labour Economics A and	3		Ü
ECON3108	Labour Economics B or	•		3
ECON3109	Economic Growth &			_
	Development A and	3		
ECON3110	Economic Growth &			
	Development B or			3
ECON3201	Mathematical Economics A and	13		_
ECON3202	Mathematical Economics B or	3		3
ECON3203 ECON3204	Econometrics A and Econometrics B	3		3
LAWS2160	Administrative Law	4	or	4
LAWS6210	Law, Lawyers and Society	4	or	4
LAWS3010	Property and Equity	4		4
Year 4	Laurand Castel Thomas			
LAWS8820	Law and Social Theory or	4	or	4
LAWS8320 LAWS2150	Legal Theory Federal Constitutional Law	4	or	4
LAWS1010	Litigation	4	٠.	4
LAWS7420	Legal Research and Writing 2	1	or	1
LAWS7430	Research Component*			
	s to the value of 12 credit points.			
*Taken after or o	concurrently with 90,742 Legal Research and	l Writin	ng 2.	

<sup>\*</sup>Taken after or concurrently with 90.742 Legal Research and Writing 2.

<sup>‡</sup>Taken after or concurrently with LAWS7420 Legal Research and Writing 2. \*Laboratory sessions as required are additional to the prescribed hours.

#### Year 5

Law electives to the value of 24 credit points.

#### List A

ECON2209

ECOH2301	Management and Business Development
ECOH2313	Australian Economic Development in the 20th
	Century
ECOH2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2109	Economics of Natural Resources
ECON2116	Japanese Economic Policy
ECON2127	Environmental Economics and Cost-
	Benefit Analysis
ECON2206	Quantitative Economics Techniques A

ECON2208 Introduction to Operations Research

Combined Courses leading to award of Degrees of Bachelor of Commerce **Bachelor of Science** 

**Business Econometrics and Forecasting** ECON3112 The Newly Industrializing Economies of East Asia

ECON3113 Economic Development of the ASEAN Countries

The University offers a combined course leading to the award of the degrees of Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics). The Bachelor of Commerce degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the Bachelor of Commerce degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

There are two major sources of employment for BCom/BSc graduates. First and foremost are the banks. Since de-regulation, the financial sector has seen the entry of some 100 (merchant) banks, and the sector has been exposed to new and sophisticated capital markets. These banks require numerate mathematics graduates who can design and critically analyse the complex mathematical models (for example, of leasing agreements and option pricing) needed to operate effectively in these markets.

Other sources of employment are the insurance and financial consulting companies. In order to respond effectively to foreshadowed changes in the superannuation and tax laws, companies are seeking and employing good mathematics graduates willing to be trained as actuaries.

For both sources, graduates with a combined mathematics/finance background would be ideal.

Entry to the program will be by quota with the admission requirements being not less than that for the degree with the highest requirements (currently the Commerce degree) and also with the HSC prerequisites for MATH1032 Mathematics 1. Students may be admitted direct to the program in Year 1 or could apply for admission in Years 2 or 3. Any sudents in the program would also have the option of taking out the BCom degree at the end of three years (provided all program requirements have been met).

The program will take four and a half years of full-time study to complete. However, outstanding students could be granted special permission to complete the program in four years by taking higher than average loads from the second half of year 2 onwards. Another alternative is for four years of full-time study, with the remaining requirements being completed part-time.

The program is:

3995

Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

B.Com/BSc

This course is available only to students who enrolled prior to 1989.

Rule 40 (for students who enrolled prior to 1989).

To complete the requirements for the award of the BCom (Finance)/BSc (Mathematics) a candidate shall pass the subjects as set out in Table 34 below with the requirement that two options must be chosen from:

FINS3630 Bank Financial Management FINS3631 Risk and Insurance FINS3632 Regulation in Capital Markets

The remaining options undertaken must satisfy Rule 7 of the BCom degree requirement.

Some students would have the option to take Honours in either Finance or in Mathematics with the permission of the relevant Heads of Schools. An Honours program would normally require five and a half years. However, by taking an extra unit in both years 3 and 4, a student would also have the option of completing an Honours degree in five years.

#### Table 34

Year 2 Session 1 INFS1602 Computer Information Systems 1 (1 unit) FINS2613 Business Finance 2A (1 unit) ECON2101 Microeconomics 2 (1 unit) MATH2801 Theory of Statistics 2 - Probability and Random Variables (1 unit) Session 2 ACCT2542 Accounting and Financial Management 2B (1 unit) ECON2102 Macroeconomics 2 (1 unit) FINS3615 Investments (1 unit) MATH2821 Theory of Statistics 2 - Basic Inference (1 unit)

Option 2 (1 unit)

Year 3

Session 1 ACCT2522 FINS2614

Accounting and Finance Management 2A (1 unit) Applied Corporate Finance (1 unit) Option 1 (1 unit)

Session 2		Table 35			
FINS3616	International Business Finance (1 unit)				
FINS2612	Australian Capital Markets (1 unit)	Year 1			
MATH2501	Pure Mathematics 2 – Linear Algebra (1 unit) Option 3 (1 unit)	Session 1			
	Option 4 (1 unit)	ACCT1501	Accounting and Financial Management 1A		
	opasii v (v siiii)	ECONI444	(1 unit)		
Year 4		ECON1101	Microeconomics 1 (1 unit) Option 1		
MATH2510	Pure Mathematics 2-				
	Real Analysis (1/2 unit)	Session 2 ACCT1511	Accounting and Financial Management 1B		
MA I H2400	Pure Mathematics 2 – Finite Mathematics A (1/2 unit)	ACCITATI	(1 unit)		
MATH2120	Applied Mathematics 2 – Mathematical	LEGT7711	Legal Environment of Commerce (1 unit)		
	Methods for Differential Equations (1/2 unit)	ECON1102	Macroeconomics 1 (1 unit)		
MATH2160	Applied Mathematics 2—	Full Year			
MATHOOOG	Linear Programming (1/2 unit) Applied Mathematics 2 –	MATH1032	Mathematics 1 (2 units)		
MATHZZUU	Discrete Dynamical Systems (1/2 unit)				
MATH3181	Applied Mathematics 3 –	Year 2			
	Optimal Control (1 unit)	Session 1			
1 level 3 Stat		FINS2613	Business Finance 2A (1 unit)		
recommende	3 Mathematics unit (MATH3601 is highly	ECON2101 MATH2801	Microeconomics 2 (1 unit) Theory of Statistics 2 – Probability and Random		
	el 2 or 3 Mathematics or Science units from	WATT 1200 I	Variables (1 unit)		
	of the Sciences Handbook for Program 6810.		Option 2 (1 unit)		
		Session 2			
Year 5		ACCT2542	Accounting and Financial Management 2B		
Session 1	Applied Mathematics 2 Optimization Matheda		(1 unit)		
MATH3161	Applied Mathematics 3 – Optimization Methods (1 unit)	FINS2612	Australian Capital Markets (1 unit)		
MATH3002	Mathematics 3 - Project	FINS3615 MATH2821	Investments (1 unit) Theory of Statistics 2 – Basic Inference (1 unit)		
	(2 units)	MATTIEDET	Though of Calababa Page Microsoft Comp		
1 other level	3 Mathematics unit	V0			
Note on Higher U	Inits: For both Mathematics and Finance Units, good students are	Year 3 Session 1			
encouraged to su	bstitute higher level units for the corresponding ordinary level units	FINS2614	Applied Corporate Finance (1 unit)		
listed in the prog	I E IL		Option 3 (1 unit)		
3996			Option 4 (1 unit)		
	of Commerce (Finance)/Bachelor of		Option 5 (1 unit)		
Science (N	lathematics)	Session 2			
DO DC-		FINS3616	International Business Finance (1 unit)		
BCom/BSc		MATH2501	Pure Mathematics 2 – Linear Algebra (1 unit) Option 6 (1 unit)		
Rule 40 (a)	1		Option 7 (1 unit)		
			•		
	the requirements for the award of the BCom	Year 4			
	Sc(Mathematics) a candidate shall pass the set out in Table 35 below with the requirement	MATH2510	Pure Mathematics 2-		
	four options must be chosen from:		Real Analysis (1/2 unit)		
FINS3630	Bank Financial Management	MATH2400	Pure Mathematics 2 –		
FINS3631	Risk and Insurance	MATH2120	Finite Mathematics A (1/2 unit) Applied Mathematics 2 – Mathematical		
FINS3632	Regulation in Capital Markets	WATTE	Methods for Differential Equations (1/2 unit)		
FINS3633 FINS3634	Real Estate Finance and Investment Lending and Liquidity Management	MATH2160	Applied Mathematics 2 -		
FINS3635	Options, Futures and Risk Management		Linear Programming (1/2 unit)		
	Techniques	MA1H2200	Applied Mathematics 2 –		
FINS3775	Research Methods in Finance 1	MATH3181	Discrete Dynamical Systems (1 unit) Applied Mathematics 3 – Optimal Control (1 unit)		
A further option shall be chosen from subjects offered by		1 level 3 Statistics unit			
Schools with	in the Faculty of Commerce and Economics.	1 other level 3 Mathematics unit (MATH3601 is highly			
	ng options undertaken must satisfy the General	recommend			
			1 <sup>1</sup> / <sub>2</sub> other level 2 or 3 Mathematics or Science units from Tables 1 or 2 of the Sciences Handbook		
Education re	General Studies for advice regarding the General quirement	for program			
	7=:: =:::=:::	, ,			

Year 5
Session 1
MATH3161 Applied Mathematics 3 Optimisation Methods (1 unit)
MATH3002 Mathematics 3 - Project
(2 units)
1 other level 2 Mathematics unit

Note on Higher Units: For both Mathematics and Finance units, good students are encouraged to substitute higher level units for the corresponding ordinary level units listed in the program.

**Graduate Study** 

# **Subject Descriptions**

#### Identification of Subjects

A subject is defined by the Academic Board as 'a unit of instruction approved by the University as being a discrete part of the requirements for a course offered by the University'.

Each approved subject of the University is identified by a sequence of eight characters, consisting of a four character alphabetical prefix which identifies the organizational unit responsible for administering the subject, and a four digit numeric suffix identifies the subject.

Subject identifiers are approved by the Registrar and the system of allocation is based on the following guidelines:

- The authority offering the subject, normally a School of the University, is indicated by the four character alphabetical prefix.
- 2. Each subject identifier is unique and is not used for more than one subject title.
- 3. Subject numbers which have previously been used are not used for new subject titles.

Subjects taught are listed in full in the handbook of the faculty or board of studies responsible for the particular course within which the subjects are taken. Subject descriptions are contained in the appropriate section in the handbooks.

Appropriate subjects for each school appear at the end of each school section.

The identifying alphabetical prefixes for each organizational unit are set out on the following pages.

Servicing Subjects are those taught by a school or department outside its own faculty. Their subject descriptions are published in the handbook of the faculty which originates the subject and are also published in the handbook of the faculty in which the subject is taught. The following pages contain descriptions for most of the subjects offered for the courses described in this

book, the exception being General Education subjects. For General Education subjects see the Centre for Liberal and General Studies Handbook which is available free of charge.

#### **HSC Exam Prerequisites**

Subjects which require prerequisites for enrolment in terms of the HSC Examination percentile range, refer to the 1978 and subsequent Examinations.

Candidates for enrolment who obtained the HSC in previous years or hold other high school matriculation should check with the appropriate school on what matriculation status is required for admission to a subject.

#### Information Key

The following is the key to the information which may be supplied about each subject:

S1 session 1, S2 session 2

F session 1 plus session 2, ie full year

S1 or S2 session 1 or s ession 2, ie choice of either session SS single session, but which session taught is not known at the time of publication

CCH class contact hours

P/I part-time

L lecture, followed by hours per week

T laboratory/tutorial, followed by hours per week

wks weeks of duration

hpw hours per week
C credit points or credit units

**CR** Credit level

DN Distinction HD High Distinction

X external

Prefix	Organizational unit	Faculty	Prefix	organizational unit	Faculty
ABIO	School of Applied Bioscience	Applied Science	ELEC	School of Electrical Engineering	Engineering
ACCT	School of Accounting	Commerce & Economics	ENGL	School of English	Arts and Social Sciences
	Department of Chemistry	University College	EURO	European Studies	Arts and Social Sciences
ACMA	Department of Civil Engineering	University College	EXPA	School of Arts and Music Education	Professional Studies
ACSC	Department of Computer Science	University College	FIBR	School of Fibre Science & Technology	Applied Science
ADSC AECM		University College	FILM	Department of Theatre and Film Studies	Arts and Social Sciences
AELE	Management Department of Electrical	University College	FINS	School of Banking & Finance	Commerce & Economics
	Engineering	University College	FOOD	Department of Food Science	
AENG	Department of English	University College		and Technology	Applied Science
AERO AGOC	Aerospace Engineering Department of Geography &	Engineering	FREN	School of French	Arts and Social Sciences
	Oceanography	University College	FUEL	Department of Fuel Technology	Applied Science
AHIS	Department of History	University College	GENS	Centre for Liberal & General Studies	
AINT	University College (Interdisciplinary)	University College	GEOG	School of Geography	Applied Science
AMAT	Department of Mathematics	University College	GEOL.	Department of Applied Geology	Applied Science
AMEC	Department of Mechanical Engineering	University College	GERS	Department of German Studies	Arts and Social Sciences
ANAT APHY	School of Anatomy Department of Physics	Medicine University College	GREK	Modern Greek	Arts and Social Sciences
APOL	Department of Politics	University College	GSBE	Graduate School of the Built	
APSC	Faculty of Applied Science	Applied Science		Environment	Architecture
APSE	Faculty of Applied Science	Applied Science	HEAL	School of Health Services Management	Professional Studies
ARCH	School of Architecture	Architecture	HIST	School of History	Arts and Social Sciences
ARTS	Faculty of Arts and Social Sciences	Arts and Social Sciences	HOSP	School of Marketing	Commerce & Economics
ASIA	Asian Studies	Arts and Social Sciences	IDES	Department of Industrial Design	Architecture
XATA	Board of Studies in Taxation		INDA	Industrial Arts	Architecture Applied Science
AUST	Australian Studies	Arts and Social Sciences	INDO	Department of Industrial Chemistry Indonesian	Arts and Social Sciences
BIOC	School of Biochemistry	Biological & Behavioural Sciences	INFS	School of Information Systems	Commerce & Economics
ВЮМ	Centre for Biomedical Engineering	Engineering	INTO	Interdisciplinary Studies	Arts and Social Sciences
BIOS	School of Biological Science	Biological & Behavioural Sciences	IROB JAPN	School of Industrial Relations & Organizational Behaviour Asian Studies Unit	Commerce & Economics Commerce &
BIOT	Department of Biotechnology	Applied Science	0,111	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Economics
BLDG	School of Building	Architecture	KCME	Key Centre for Mines	Applied Science
BSSM	Board of Studies in Science & Mathematics		LAND	School of Landscape Architecture	Architecture
CEIC	School of Chemical Engineering & Industrial Chemistry	Applied Science	LAWS LEGT	School of Law  Department of Legal Studies & Taxation	Law Commerce &
CHEM	School of Chemistry	Science			Economics
CHEN	Department of Chemical Engineering	Applied Science	LING	Linguistics	Arts and Social Sciences
CHIN	Chinese	Arts and Social Sciences	LIBS	School of Librarianship	Professional Studies
CIVL	School of Civil Engineering	Engineering	MANF	Manufacturing Management	Engineering
	School of Community Medicine	Medicine	MARK	School of Marketing	Commerce & Economics
COFA	College of Fine Arts		MATH	School of Mathematics	Science
COMM	Faculty of Commerce and Economics	Commerce & Economics	MATS	School of Materials Science and Engineering	Applied Science
COMP	School of Computer Science and		MDCN	School of Medicine	Medicine
ECOH	Engineering Department of Economic History	Engineering Commerce & Economics	MDSG MECH	Medicine Surgery Clinical Studies School of Mechanical and	Medicine Engineering
ECON	School of Economics, Departments of	Commerce & Economics		Manufacturing Engineering School of Medical Education	Medicine
EDST	Economics and Econometrics School of Education Studies	Professional Studies	MFAC	Medical Faculty (Administration)	Medicine

Prefix	o Organizational unit	Faculty
MICR	School of Microbiology	Biological & Behavioural Sciences
MINE	Department of Mining Engineering	Applied Science
MNGT	Australian Graduate School of Management	
MSCI	Board of Studies and Mathematics	Board of Studies
MUSI	Department of Music	Arts and Social Sciences
NAVL	Naval Architecture	Engineering
OBST	School of Obstetrics & Gynaecology	Medicine
OCEA	Faculty of Science	Science
OPTM	School of Optometry	Science
PAED	School of Paediatrics	Medicine
PATH	School of Pathology	Medicine
PDCS	Professional Development Centre	Professional Studies
PHIL	School of Philosophy	Arts and Social Sciences
PHPH	School of Physiology & Pharmacology	Medicine
PHYS	School of Physics	Science
PLAN	School of Town Planning	Architecture
POLS	School of Political Science	Arts and Social Sciences
POLY	Department of Polymer Science	Applied Science
PROF	Faculty of Professional Studies	Professional Studies
PSCY	School of Psychiatry	Medicine
PSYC	School of Psychology	Biological & Behavioural Sciences
PTRL	Department of Petroleum Engineering Studies	Applied Science
REMO	Centre for Remote Sensing	Engineering
RUSS	Department of Russian Studies	Arts and Social Sciences
SAFE	Department of Safety Science	Applied Science
SCTS\ HPST	School of Science & Technology Studies	Arts and Social Sciences
SLSP	Department of Social Science & Policy	Arts and Social Sciences
SLST	School of Sport & Leisure Studies	Professional Studies
SOCI	School of Sociology	Arts and Social Sciences
SOCW	School of Social Work	Professional Studies
SPAN	Spanish & Latin American Studies	Arts and Social Sciences
SURG	School of Surgery	Medicine
SURV	School of Surveying	Engineering
TEDG	School of Teacher Education (graduate)	Professional Studies
TEED	School of Teacher Education (undergraduate)	Professional Studies
TESL	TESOL	Arts and Social Sciences
TEXT	Department of Textile Technology	Applied Science
THE	Department of Theatre and Film Studies	Arts and Social Sciences
THST	Department of Theatre and Film Studies	Arts and Social Sciences
	School of Mines	Applied Science
	Women Studies	Arts and Social Sciences
WOOL	Department of Wool & Animal Science	Applied Science

#### **School of Accounting**

# ACCT1501 Accounting and Financial S1 or S2 L2 T2.5 Management 1A

Prerequisite: Nil.

This is the first unit in a sequence of subjects dealing with aspects of the practice of financial reporting, and reviewing the analytical and investigative tools and processes used within the discipline of accounting. The basic accounting process, whereby financial data from source documents are recorded, processed, summarised and adjusted (in terms of a given set of accounting concepts) culminating in the preparation of financial reports. Design of accounting systems and incorporation of internal controls. Accounting for cash, debtors, inventories and property, plant and equipment. Uses and limitations of traditional financial reports.

#### ACCT1511 Accounting and Financial S1 or S2 L2 T2.5 Management 1B

Prerequisite: ACCT1501.

The second unit in a sequence of financial accounting subjects including the definition and recognition of assets, liabilities, revenues and expenses; partnerships; joint ventures and corporations. Financing decisions and financial management. Financial statement analysis. Aspects of the contemporary institutional and regulatory environment of external financial reporting. Alternative accounting systems incorporating different measurement unit capital maintenance and valuation concepts. Overview of accounting for investments. Preparation of simple funds statements.

#### ACCT2522 Accounting and Financial Management 2A

S1 L2 T2.5

Prerequisites: ACCT1511, Excluded: ACCT2532.

The design and operation of management accounting systems, including product costing systems and budgeting, planning and control systems. In particular, attention is focused on the theoretical and practical implications of management accounting system design on organisational functioning, with emphasis on both manufacturing and service organisations. Involves the use of spreadsheet modelling and the use of personal computer.

#### ACCT2532 Accounting and Financial Management 2A (Honours)

S1 L2T2.5

\$2 L2 T2.5

Prerequisite: ACCT1511.. Excluded: ACCT2522.

The content of this subject includes that of ACCT2522 Accounting and Financial Management 2A as well as additional and more advanced work in management accounting.

#### ACCT2542 Accounting and Financial Management 2B

Prerequisite: ACCT1511. Excluded: ACCT2552.

The third financial reporting unit after ACCT1501 and ACCT1511 with a consideration of more complicated transactions and events as well as the accounting problems in certain specific industries. The contracting cost and other frameworks for the analysis of financial reporting. More advanced aspects of accounting for shareholders' equity, liabitities and assets including interperiod company tax allocation and lease accounting. Accounts of a company. Profit and Loss account, balance sheet, and summary

of sources and applications of funds. Application of computer technology to financial accounting problems.

#### ACCT2552 Accounting and Financial Management 2B (Honours)

S2 L2T2.5

Prerequisite: ACCT1511. Excluded: ACCT2542.

The content of this subject includes that of ACCT2542 Accounting and Financial Management 2B as well as additional and more advanced work in financial accounting.

# ACCT3563 Accounting and Financial S1 or S2 L2 T2.5 Management 3A

Prerequisite: ACCT2542. Excluded: ACCT3573.

The final financial reporting unit following ACCT1501, ACCT1511 and ACCT2542.

The practices and problems associated with reporting on the affairs of complex organisations and structures including the technique of consolidation accounting; reporting on relationships with subsidiaries, associated companies, joint ventures, trusts, etc; segment reporting; reporting where the affairs of subsidiaries or associates are stated in foreign currencies, and other foreign currency translation issues. Accounting for new generation financial instruments, share buy-backs and corporate insolvency. Overall view of developments in financial reporting: major themes in the professional and research literatures in financial accounting and perspectives on the process whereby regulations governing the practice of external reporting are produced and compliance with those rules is monitored.

#### ACCT3573 Accounting and Financial Management 3A (Honours)

S1L T5

Prerequisite: ACCT2552. Excluded: ACCT3563.

Includes ACCT3563 Accounting and Financial Management 3A as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

# ACCT3583 Accounting and Financial S1 or S2 L2 T2.5 Management 3B

Prerequisite: ACCT2522, Excluded: ACCT3593.

Management accounting for decision making: development of skills in financial analysis, and analytical skills and techniques for modelling and solving a variety of typical managerial decision problems with regard to organisational content. Involves the use of the mainframe computer financial modelling package IFPS.

#### ACCT3593 Accounting and Financial Management 3B (Honours)

S2 L T5

Prerequisite: ACCT2532, Excluded: ACCT3583.

Includes ACCT3583 Accounting and Financial Management 3B, as well as more advanced work dealing with theoretical and research issues in management accounting.

#### ACCT3708 Auditing

S1 or S2 L T3

Prerequisite: ACCT2522 or ACCT2532and ACCT2542 or ACCT2552 with the approval of the Head of the School of Accounting. Excluded: ACCT3718.

Practice of auditing, the concepts which underlie the practice, auditors' reponsibilities and the audit environment. Although the focus of attention is on audits carried out under the provisions of the Companies Act and Codes, reference is also made to other

forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Both EDP and computer-assisted audit techniques are an integral part of this course.

#### ACCT3718 Auditing (Honours) S1 or S2 LT3.5

Prerequisite: ACCT2522 or ACCT2532 and ACCT2542 or ACCT2552 or with the approval of the Head of the School of Accounting. Excluded: ACCT3708.

Includes ACCT3708 Auditing, as well as more advanced work dealing with theoretical and current research issues in auditing.

#### ACCT4794 Thesis (Accounting)

#### ACCT4795 Thesis (Accounting/Finance)

# ACCT4802 Advanced Studies in Financial S2 L3 Accounting

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5902. See Graduate Study: Subject Descriptions.

#### ACCT4803 Regulation of Accounting

\_\_\_

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5903. See Graduate Study: Subject Descriptions.

#### ACCT4804 Development of Accounting Thought

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5904, See Graduate Study: Subject Descriptions.

#### ACCT4809 Current Developments in L Auditing Research

Prerequisite: Admission to BCom degree course at Honours level majoring in Accounting.

As for ACCT5909. See Graduate Study: Subject Descriptions.

#### ACCT4818 Advanced Auditing Technologies S2 L3

Prerequisite: ACCT3708. or ACCT3718

Risk analysis; analytical review; internal control evaluation; CAATS; use of computers as an audit tool; going concern prediction; statistical sampling; performance indicators; auditing in a small business environment; compliance audits in the public sector; auditing of computer service bureaux; investigating accountants' reports; auditors role in system development life cycle.

#### ACCT4819 Accounting for Financial S1 L3 Instruments and Complex Transactions

Prerequisite: ACCT3563, or ACCT3573.

Accounting problems associated with the use of financial instruments such as zero coupon bonds, variable duration bonds, hybrid convertible debentures, collateralised mortgage obligations, equity kickers, put and call options, interest rate swaps, interest rate caps, foreign currency futures, forward rate agreements, project finance. Accounting for complex transactions or sets of transactions - including sales with recourse, sales subject to put and/or call options; take or pay

contracts; sales with deferred settlement; debt defeasance; early redemption of debt.

#### ACCT4820 Contemporary Issues in S2 L3 Management Accounting

Prerequisite: ACCT2522 or ACCT2532.

A review of contemporary issues in management accounting thought and practice, in historical perspective. Crises, challenges and responses in contemporary practice. Cost management technologies, and the evolution of strategic management accounting. Disciplinary structures and theoretical forms in management accounting. Change, and its impact on management accounting thought and practice.

# ACCT4851 Current Developments in Accounting S1 L3 Research - Financial

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5951. See Graduate Study: Subjects Descriptions.

# ACCT4852 Current Developments in Accounting S1 L3 Research – Managerial

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5952. See Graduate Study: Subject Descriptions.

## ACCT4855 Design of Cost Management Systems S2 L3

Prerequisite: ACCT2522 or ACCT2532.

As for ACCT5955. See Graduate Study: Subject Descriptions.

#### ACCT4856 Management Planning and Control

Prerequisite: ACCT2522 or ACCT2532.

As for ACCT5956, See Graduate Study: Subject Descriptions.

#### ACCT4867 Special Topic in Accounting

Prerequisite. ACCT4897.

As for ACCT5967, See Graduate Study: Subject Descriptions.

#### ACCT4897 Seminar in Research Methodology S1 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5997. See Graduate Study: Subject Descriptions.

#### ACCT4898 Project Seminar

S2

L3

L3

#### Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculties of Architecture and Engineering Handbooks.

#### ACCT9001 Introduction to Accounting A S1 L1.5

Architecture: 2 credit points compulsory for BBuild degree course students. Prerequisite: Nil.

An introduction for non-commerce students to the nature, purpose and conceptual foundation of accounting. Information systems including accounting applications. Analysis and use of accounting reports.

#### ACCT9002 Introduction to Accounting B

S2 L1.5

Architecture: 2 credit points; compulsory for BBuild degree course students.

Prerequisite: ACCT9001.

An introduction for non-commerce students to managerial accounting, Long-range planning, budgeting and responsibility accounting: cost determination, cost control and relevant cost analyses.

#### **Asian Studies Unit**

#### JAPN1000 Japanese 1A (Core)

S1 L1 T4

Prerequisite: Nil. Excluded: JAPN1100, JAPN1200.

Introduction to modern Japanese speaking, listening, reading and writing using communicative methods. Hiragana, Katakana and 100 Kanji are introduced and developed through progressive practice.

#### JAPN1001 Japanese 1B (Core)

S2 L1 T4

Prerequisite: JAPN1000 or equivalent. Excluded: JAPN1101, JAPN1201.

Further acquisition of communication skills in basic Japanese, regarding everyday non-technical topics. A further 100 Kanji are introduced and developed through progressive practice.

#### JAPN1100 Japanese 1A (Intermediate) S1 L1T4

Prerequisite: A minimum mark of 70 in 2-unit NSW HSC Japanese; a minimum mark of 80 in 2-unit Z NSW HSC Japanese, or equivalent (subject to placement test). Excluded: JAPN1000, JAPN1200.

This course develops students' fundamental knowledge of spoken/written Japanese. Students are introduced to authentic Japanese through tapes and readings in order to refine communication skills. 150 Kanji are progressively introduced.

#### JAPN1101 Japanese 1B (intermediate)

S2 L1 T4

Prerequisite: JAPN1100 or equivalent. Excluded: JAPN1001, JAPN1201.

This course further develops students' communication skills in modern Japanese. Students use Japanese in a wider context, thereby increasing vocabulary and grammatical structures. A further 150 Kanji are progressively introduced.

#### JAPN1200 Japanese 1A (Advanced) S1 L1 T4

Prerequisite: A minimum mark of 35 in 3-unit NSW HSC Japanese. Those students who have acquired competence in Japanese by being exchange students in Japan or by some other means (both subject to placement test). Excluded: JAPN1000, JAPN1100.

This course builds upon students' knowledge of Japanese language. Skills are improved through communicative (both written and spoken) activities. 150 Kanji are introduced progressively.

#### JAPN1201 Japanese 1B (Advanced)

S2 L1 T4

Prerequisite: JAPN1200 or equivalent (subject to a placement test). Excluded: JAPN1001, JAPN1101.

This course looks at Japanese usage, both written and spoken, for those who have acquired a high level of competency in Japanese. A further 200 Kanji are introduced.

#### JAPN2000 Japanese 2A (Core)

S1 L1 T4

Prerequisite: JAPN1001. Excluded: JAPN2100, JAPN2200.

Core language subject designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and develops reading/writing skills.

#### JAPN2001 Japanese 2B (Core)

S2 L1 T4

Prerequisite: JAPN2000 or equivalent. Excluded: JAPN2101, JAPN2201.

Core language subject designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and develops reading/writing skills.

#### JAPN2100 Japanese 2A (Intermediate)

S1 L1 T4

Prerequisite: JAPN1101 or equivalent. Excluded: JAPN2000, JAPN2200.

The student's basic knowledge of Japanese is extended by the use of more advanced conversational structures and useful vocabulary. Students will also be introduced to how to compose meaningful pieces in Japanese, eg. letter writing. 150 new kanji will be introduced.

#### JAPN2101 Japanese 2B (Intermediate)

S2 L1 T4

Prerequisite: JAPN2100 or equivalent. Excluded: JAPN2001, JAPN2201.

Conversational Japanese is taught as well as honorifics so students will be able to communicate appropriately in almost any situation. The writing skill will concentrate on more formal types of Japanese, eg. writing a formal request or invitation. 150 new kanji will be introduced.

#### JAPN2200 Japanese 2A (Advanced)

S1 L1 T4

Prerequisite: JAPN1201 or equivalent. Excluded: JAPN2000, JAPN2100.

This subject requires a high level of language ability. It will concentrate on the reading and writing skills but will offer ample opportunity for speaking and listening exercises. 150 new kanji will be introduced.

#### JAPN2201 Japanese 2B (Advanced)

\$2 L1 T4

Prerequisite: JAPN2200 or equivalent. Excluded: JAPN2001, JAPN2101.

For students who have already achieved a high level of Japanese language ability; this subject will concentrate on reading and writing skills. Students will learn the composition skill through writing formal letters and academic-oriented pieces. 150 new kanji will be introduced.

#### JAPN2500 Japanese Studies

S2 L2 T1

Prerequisite: JAPN1001 or JAPN1101 or JAPN1201.

The aim of this course is to provide a basic introduction to the major social, economic, political, bureaucratic and

management structures of Japan. The course will examine Japanese society and culture, specifically the areas relating to economic life and business behaviour; concepts including 'oyabun-kobun', 'amae', verticalism; the political culture and the relationship between the government, bureaucracy and business; economic structures and industrial organisation; the 'keiretsu', 'shitauke' system of subcontracting, small and medium scale enterprise; the Japanese management system, including the 'ringi' system of decision-making and the 'nenko' seniority system.

#### JAPN3000 Japanese 3A

S1 L1 T4

Prerequisite: JAPN2001 or equivalent.

Advanced instruction in the Japanese language for the purpose of business and other related areas of communication.

#### JAPN3001 Japanese 3B

S2 L1 T4

Prerequisite: JAPN 3000.

Course material emphasises the rapid acquisition of advanced reading and writing skills, high level listening, comprehension and oral presentation in Japanese.

#### JAPN4000 Professional Japanese A

S1 T5

Prerequisite: JAPN3001 at credit level or above, or equivalent.

This subject concentrates on advanced language and communication skills needed to function in professional and business settings including public speaking, formal correspondence and intensive reading of publications in the business, technical and social science fields.

#### JAPN4001 Professional Japanese B

S2 T5

Prerequisite: JAPN4000 or equivalent.

Further development of skills attained in Professional Japanese A.

#### School of Banking and Finance

#### FINS2612 Australian Capital Markets

S2 L2 T1

Prerequisite: Nil.

As for FINS5512. See Graduate Study: Subjects Descriptions.

#### FINS2613 Business Finance 2A S1 or S2 L2 T1

Prerequisite: ACCT1511, ECON1102 and ECON1203.

The essential aspects of financial decision-making in business including: factors influencing capital expenditure decisions; alternative approaches to valuation; factors affecting the formulation of the capital structure; influence of the capital market environment.

#### FINS2614 Applied Corporate Finance S1 or S2 L2 T1

Prerequisite: FINS3615 or FINS2714, Excluded: FINS3715.

This course focuses on advanced issues associated with the investment and financing decisions of corporations. Topics include mergers and takeovers, management buy-outs, executive compensation schemes, advanced capital

budgeting problems, and issues in treasury management. The treatment includes a discussion of ethical issues.

#### FINS2714 Investments (Honours)

Prerequisite: FINS2613, Excluded: FINS3615.

An introduction to investment, portfolios, pricing and capital market equilibrium. Includes basic decision theory, portfolio selection, security pricing models (CAPM, APT), futures and options, portfolio management, market efficiency. Skills in the mathematics of choice and in statistics are developed.

#### FINS3615 Investments

S1 or S2 L2 T1

S2 L3

Prerequisite: FINS2613. Excluded: FINS2714

An introduction to investment theory and practice. The first part of the course develops the primary asset pricing models, including CAPM and APT models, examines relevant empirical tests, and applies the models to the problem of measuring portfolio performance. This is followed by a study of investment management in the social, ethical and economic context. Topics include security analysis of bonds and equities; the use of options, futures and forwards in portfolio hedging and risk management; and current issues in portfolio management including 'green' funds, passive vs active management, index funds and international diversification.

## FINS3616 International Business S1 or S2 L2 T1 Finance

Prerequisite: FINS3615 or FINS2714. Excluded: FINS3716.

The course introduced the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment. The topics covered in this course include party condition in international finance, measurement and management of foreign exchange exposure, working capital management of a multinational firm and foreign investment analysis for multinational corporations.

#### FINS3630 Bank Financial Management S1 or S2 L3

Prerequisite: FINS2612 and FINS2614 or FINS3615 or FINS2714.

The theory and practice of banking from a financial management perspective. Banks and the financial services industry. Regulatory restrictions and financial management. Performance analysis and strategic planning. Asset management – liquidity, investment and loan management. Liability and deposit management. Capital structure and dividend decisions. Financial management implications of electronic banking, international banking, and other developments.

#### FINS3631 Risk and Insurance

S2 L3

Prerequisite: ECON1203 and FINS2612 and FINS2614 or FINS3615 or FINS2714 or equivalent.

The nature of commercial, financial, and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. Emphasises the mathematical and statistical foundations of the discipline. Topics

in the area of risk include, risk premia, insurance ratings, simulation of risky environments, physical risk, and death. Insurance is approached as a natural commercial response to risk with inference from insurance data, general insurance, motor insurance, very large risks, and life assurance.

#### FINS3632 Regulation in Capital Markets

Prerequisites: FINS2613 and FINS2612.

Forms of Australian financial regulation with special reference to: the structure of the regulatory system; the legal regulation of the companies and securities industry; the role of the investigative powers of regulatory agencies; functional weakness in the administrative legal process. An examination of specific regulations affecting securities markets and a review of theories of financial regulation and empirical evidence concerned with their effect. A review of the constraints on financial decision making imposed by financial regulations.

#### FINS3633 Real Estate Finance and Investment S1 L3

Prerequisite: FINS2614 or FINS3615 or FINS2714.

An evaluation of real estate financing, the mechanics of the mortgage market, and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include: the role of regulation, taxation, government agencies, property trusts, and the banking system in promoting real estate activity. An analysis of real estate prices and yields, diversification aspects, and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

# FINS3634 Lending and Liquidity Management S2 L3 Prerequisite: FINS2612 and FINS2614 or FINS3615 or FINS2714.

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

# FINS3635 Options, Futures and Risk S1 or S2 L3 Management Techniques

Prerequisite: FINS3615 or FINS2714

This is an intermediate course on options, futures and the techniques using these contracts to offset some of the risk associated with a given market commitment. Topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

#### FINS3715 Applied Corporate Finance (Honours) S1 L3

Prerequisite: FINS2714. Excluded: FINS2614

The course focuses on advanced issues associated with the investment and financing decisions of the corporation. Throughout the course, the underlying theory and practical considerations facing the firm will be studied. Topics to be addressed include: Capital Structure; Dividend Policy; Leasing; Specialised Financing Techniques; Treasury Management; Capital Budgeting and Project Evaluation Techniques; and Mergers, Acquisitions and Levered Buyouts.

Students will also be actively encouraged to: (1) Identify and discuss current issues in these areas; and (2) develop personal research skills.

#### FINS3716 International Business S2 L2 T1 Finance (Honours)

Prerequisite: FINS3715. Excluded: FINS3616.

The course introduces the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment.

#### FINS3775 Research Methods in Finance 1 S2 L3

Prerequisite: FINS3715

S1 L3

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

#### FINS4776 Business Finance 4A S1 L3

Prerequisite: FINS3715.

As for FINS5576. See Graduate Study: Subject Descriptions.

#### FINS4777 Business Finance 4B S2 L3

Prerequisite: FINS4776.

As for FINS5577. See Graduate Study: Subject Descriptions.

#### FINS4779 Research Methods in Finance 2 S1 L3

Prerequisite: FINS3775.

As for FINS5579. See Graduate Study: Subject Descriptions.

FINS4794	Thesis (Finance)	<b>S2</b>
FINS4798	Project Seminar	S1 or S2

#### **Economics**

#### **Department of Econometrics**

# ECON1202 Quantitative Methods A Prerequisite: Unit Mathematics or 3 unit Mathematics 2 unit Mathematics 2 unit or 4 unit Mathematics 3 unit or 1 4 unit Mathematics 1 unit 1 4 unit 1

Excluded: MATH1032, MATH1042, ECON1201.

Mathematics of finance: Compound interest, present value, annuities. Matrix Algebra: Operations with matrices, determinants, matrix inverse, rank, solutions of matrix equations,

input-output analysis. Calculus: univariate differentiation, maxima and minima of a function, functions of several variables, partial derivatives, unconstrained and constrained optimization. Applications of the above concepts and techniques in accountancy and economics.

## ECON1203 Quantitative Methods B S1 or S2 L2 T1.5

Prerequisite: ECON1201 or ECON1202.

Frequency distributions, measures of central tendency, dispersion and skewness, introduction to probability theory, the binomial distribution, the normal distribution, estimation of population parameters and confidence intervals, hypothesis tests, the distribution.

This subject requires a level of computer literacy. Four-week courses will be offered in Session 1 and may also be offered in the inter-session break. Students may demonstrate their ability in the relevant computer skills by passing an examination without attending a course. Students who have not passed the examination before commencing this subject *must* take a special four-week course offered in the first weeks of Session 1 (or possibly in the inter-session break) as part of this subject, and must pass the examination at the end of week 4 in order to pass the subject.

### **ECON2204 Linear Economics**

S1 L2 T1

Prerequisite: ECON1201 or ECON1202.

Elements of set theory, Vector spaces. Classical optimization in economics. Linear programming theory and solution algorithm. The dual problem; applications of linear programming in economics: Efficient production and valuation of resources. Input-output analysis. Introduction to the theory of games.

## ECON2205 Economic Optimization and S2 L2 T1 Dynamics

Prerequisite: ECON1201 or ECON1202 and ECON1203.

Non-linear programming problems existence and characterization of solutions. Economic applications to welfare maximization and constrained production. Descriptive growth models: dynamic Leontief models, and Von Neumann model of an expanding economy. Differential equations. Optimal control theory; applications to optimal growth problems.

## ECON2206 Quantitative Economic \$1 L2 T1 Techniques A

Prerequisite: ECON1203.

The representation of economic relationships by simple and multiple regression models. The use of dummy variables and curvilinear functional forms. Statistical complications: collinearity and autocorrelation. An elementary approach to cointegration. Practical exercises throughout, using a statistical computer package.

## ECON2207 Quantitative Economic S2 L2 T1 Techniques B

Prerequisite: ECON2206.

Single equation econometric models: Heteroskedasticity, lagged variable, dummy dependent variable. Instrumental variable estimation. An introduction to simultaneous equation models: specification, estimation and dynamic properties. Practical computer applications throughout.

## ECON2208 Introduction to Operations Research

Prerequisite: ECON1201 or ECON1202.

Introduction to operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Includes linear programming, quadratic programming and dynamic programming with applications to transportation, inventory and portfolio selection and other economic related fields.

## ECON2209 Business Econometrics and S2 L3 Forecasting

Prerequisite: ECON1203.

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis Box-Jenkins methods. Long-term forecasting with S-shaped growth curves and trend analysis.

### ECON2211 Operations Research in Economics S2 L3

Prerequisite: ECON1203.

Applications of mathematical programming and statistics to economic problems. Use of computer programming. Inventory models, queueing problems, decision analysis, dynamic programming.

### ECON2212 Applied Economic Statistics S1 L3

Prerequisite: ECON1203. (Not offered in 1992)

Applied multivariate analysis. The techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

### ECON3201 Mathematical Economics A S1 L3

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

#### ECON3202 Mathematical Economics B

S2 L3

SS L3

Prerequisite: ECON3201.

Uncertainty in Economics.

### ECON3203 Econometrics A S1 L2 T1

Prerequisites: Either ECON2101 or ECON2121 and either ECON2102 or ECON2122 and ECON2206.

A coherent theoretical development of multiple regression analysis. Multivariate normal distribution. Some asymptotic distribution theory. Least squares and maximum likelihood estimation. Interval prediction. Restricted least squares and tests of exact linear restrictions on parameters. Basic approaches to hypothesis testing in non-nested models. Theoretical aspects of problems with data.

### ECON3204 Econometrics B

S2 L2 T1

Prerequisite: ECON3203 or MATH3811 or MATH3911.

A theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations from the literature.

### ECON4221 Advanced Mathematical Economics A S1L3 Prerequisite: ECON3202.

Value theory and general equilibrium analysis.

### ECON4222 Advanced Mathematical Economics B S2 L3 Prerequisite: ECON4221.

Prerequisites: Either ECON3101 or ECON3121 and either ECON3102

Selected advanced topics in mathematical economics.

### ECON4223 Applied Econometrics A

S1 L3

or ECON3122 and ECON2206.

A modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteoskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

### ECON4224 Applied Econometrics B

S2 L3

Prerequisite: ECON3204.

An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studies. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic contexts.

### ECON4227 Thesis (Econometrics)

S1 and S2

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics before the end of the August Recess in the year preceding their entry into Year 4. (Old No. 15.427M)

### Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

## ECON2200 Introductory Quantitative S1 L2 T2 Economic Analysis

Arts prerequisite: 2 unit Mathematics or permission of the Head of the School of Economics. Co-requisite: ECON1101.

Excluded: ECON1201, ECON1202, ECON1203, MATH1011, MATH1021, MATH1032 and MATH1042.

Algebra, introductory calculus and statistics with applications to economics.

### Department of Economic History

## ECOH1301 Australia in the International S1 L2 T1 Economy in the 20th Century

Prerequisite: HSC minimum mark required

Contemporary English or 60
2 unit English (General) or 60
2 unit Egnlish or 53
3 unit Ennlish 11

The international economy at the end of the 19th century: trade, factor flows, and payments arrangements. Problems of the international economy between the wars. The impact of World War II and the international economy in the post-war era. Australian economic development and its relationship with the international economy; economic fluctuations; problems of the inter-war period; growth of manufacturing; government policy and action; the importance of the mining industry; economic development and the distribution of income and wealth.

## ECOH1302 Australia and the Asia-Pacific S2 L2 T1 Economies: Historical Perspectives

Prerequisite: ECON1102

Australia's economic relations with the countries of Asia and the Western Pacific since the 19th century, with particular emphasis on the period since the Second World War. Topics include: capital and trade flows, labour and immigration issues; the changing political structures; Australian colonial rule and economic development in Papua and New Guinea; the rise to economic development in Papua and New Guinea; the rise to economic owner of Japan and its relations with Australia before the Second World War; resurgence of Japan in the 1950s and its dominance of Australia's trade; future relations with Japan; the emergence of the 'newly industrialising nations' in Asia and their impact on Australia; the ASEAN group's 'special relationship' with Australia; Sinc-Australia economic relations; trans-Tasman economic integration; Australia's perceptions of Asia and the Pacific and obstacles to greater economic integration.

## ECOH2301 Management and Business Development

S1 L2 T1

Prerequisite: ECON1102.

Origins, evolution and attributes of modern business enterprise in Australia, Europe, America and Japan; strategy, structure and corporate performance; the economics of organization and the organization of work; theory and analysis of multinationals; integration, diversification and the marketing function; managerial hierarchies; decision management and decision control; entrepreneurship; public policy, social responsibility and the external business environment.

### ECOH2302 Origins of Modern Economics

SS L2 T1

Prerequisite: ECON1102.

The development of classical economic thought, including the contributions of Adam Smith, David Ricardo and Karl Marx. Impact of these ideas on later developments in economic thought as well as on economic policy.

S2 L2 T1

S1 L2 T1

### ECOH2303 Economic Change in Modern China 1700-1949

S1 L2 T1

Prerequisite: ECON1102.

Evolution of the pre-industrial Chinese economy and an examination of its significant characteristics; agricultural development, population growth, the family farm, marketing and commercialization, distribution of wealth and income, and the role of the state. Interaction of indigenous forces of change and the impact of imperialism in transforming the Chinese economy in the late 19th and early 20th centuries. Emergence of alternative strategies, forces, and ideologies for national economic development in the 20th century with a close examination of the performance of the nationalist government during the Nanking decade 1927-1937 and the reasons for its failure and of the Communist government during the Yenan decade 1935-1945 and the reasons for its success.

## ECOH2304 Economic Transformation in the S2 L2 T1 People's Republic of China

Prerequisite: ECON1102.

The Chinese people's struggle to build socialism since 1949. Rehabilitation of the devastated economy, early socialist transformation of agriculture and industry, competing demands of ideology, political control and economic construction, and the rejection of the Soviet model. Evolution of a Chinese development model in the course of the Great Leap Forward, readjustment and recovery in the Post-Leap Collapse, the Great Proletarian Cultural Revolution, and the New Long March towards the Four Modernizations in the post-Mao era. Examination of changing priorities, exemplars, and strategies. Assessment of recent performance and emerging problems. Prospects for Australia in China's economic future.

### ECOH2305 Modern Asian Economic History S1 L2 T1

Prerequisites: ECON1102.

The contrasting histories of Asian economies in the modern period. Four major areas are considered - Japan, China, India and Indonesia. The nature of the Asian economies and the impact of the West prior to 1949; the history of planning in the four nations since the Second World War. Four specific themes: the impact of Japanese development on Asia; economic planning and policy in China; problems of the modern Indian economy; and planning for scientific and technological development in modern Asia.

# ECOH2306 Australia, New Zealand, S1L3 Argentina and South Africa: Studies in Historical Development In the Southern Hemisphere.

Prerequisite: ECON1102 Excluded: ECOH2307 (Not offered in 1992)

This subject is concerned with the economic and social development of countries in the southern hemisphere since the 19th century. It presents an analysis of European expansion into Australia, New Zealand, Chile, Argentina and Southern Africa and concentrates attention on the following topics: the indigenous response to the coming of the European, patterns of land settlement, labour systems, race relations, political institutions, integration into the world economy, industrialisation, the role of the state, social conflict and the crisis of settler capitalism.

## ECOH2308 British Imperialism in the 19th and 20th Centuries

Prerequisite: ECON1102.

Theories of imperialism; informal empire mid-19th century; imperial rivalry and the scramble for Africa; the nature of British colonial rule in the 20th century and comparisons with that of other imperial powers; racism and cultural imperialism; the impact of the Second World War and changes in the international economy after 1945; national liberation struggles and formal decolonization; imperialism without colonies.

### ECOH2309 Modern Capitalism: Crisis and Maturity

Prerequisite: ECON1102.

Comparative economic and social development in Britain, America and Western Europe from the 1920s including the 30s depression, war and post-1945 growth; poverty and income and wealth distribution, monopoly capitalism and multinational firms; economic and political dimensions; socialism, capitalism and the welfare state; changing role of the trade union movement; stagilation and current economic and social problems.

### ECOH2311 German Economy and Society S1 L2 T1

Prerequisite: ECON1102.

The German Industrial Revolution 1950-1914; the origins and socio-economic impact of World War One; the Treaty of Versailles, the hyperinflation of the early 1920s and economic recovery 1925-29; the Great Depression and the Nazi economic recovery; the German war economy 1930-1945; the economic and social development of West and East Germany, 1945-1990; German economy and society in retrospect and prospect.

### ECOH2312 The Industrial Revolution S1 L2 T1

Prerequisite: ECON1102.

Industrialization as a process of structural change; the pre-industrial economy and society; estimates and sources of growth agriculture, traditional and modern sectors; demographic factors; intersectoral productivity differentials and the efficiency of labour and capital markets; migration and urbanization; trade, Empire and war in relation to growth; capitalism and inequality; the uniqueness of British industrialization; legacies of the earty start.

## ECOH2313 Australian Economic Development S2 L2 T1 in the 20th Century

Prerequisite: ECON2101 or ECON2121 (Not offered in 1992).

Development of the Australian economy from the Long Boom and the Depression of the 1890s to the present day. Australian economic development and its main features: economic fluctuations and their consequences, especially the Depression of the 1930s; rise of Australian economic institutions; changes in the philosophy of development and the role of government; migration and the inflow of foreign capital; development strategies of the States; impact of war; growth of manufacturing and industry policy; development of the services sector; problems of the agrarian economy; changes in the standard of living. Australia's changing economic relations with other countries and the world economy. Economic problems in the later 20th century in historical perspective.

### ECOH2314 Economic History of the Soviet Union

S2 L2 T1

Prerequisite: ECON1102.

The causes of the October Revolution of 1917; Civil War and War Communism (1918-21); New Economic Policy (1921-28) and its relation to current policies; the collectivisation of agriculture and forced industrialisation (1928-40); the Soviet Union in the Second World War and post-war recovery; assessment of the Soviet Union under Stalin; post-Stalin economic problems and reform; the nature of the Soviet Unions: glasnost, perestroika and the prospective future of the Soviet Union.

### ECOH2315 The Economic History of Urbanization

S2 L2 T1

Prerequisite: ECON1102.

Growth of cities during the last two centuries in Britain, North America and Australia. Economic, social and institutional structures; networks and interrelations between urban centres; capital labour; residential patterns and mobility; political control. Theories of metropolis are tested, with particular reference to London, Chicago and Melbourne.

### ECOH3301 The History of Economic Analysis S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

This subject traces the evolution of modern economics from the works of the Classical School and the contribution of Smith, Malthus and Ricardo through the later development of their ideas by J.S. Mill and Marx. The contributions of the early neoclassical – Jevons, Menger, Walras and Marshall - are assessed. The further development of the ideas by Bohm-Bawerk, Pareto, Wicksell, Edgeworth and Pigou will be examined, leading to a discussion of Keynes and later contributions. The emphasis of the subject will be on the development of analysis as the response to empirical and theoretical problems and the issue of the day. Related to this, the subject will examine how economic ideas are developed and in time may lose some of their influence.

### ECOH3302 Classics of Economic Thought S2 L2 T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

In-depth reading of some great classics of economic analysis. The list will vary, but there will be at least one Classical and Neoclassical work. The subject will be concerned with examining the theoretical developments and influences of the works being examined.

## ECOH3303 Transformation of the Japanese S2 L2 T1 Economy

Prerequisite: ECON1102.

Growth and sectoral change in the Tokugawa economy; cities, handicrafts and population. The low-level equilibrium trap. Dynamics of the Meiji Restoration, government, trade, development. The interpretation of 'relative backwardness', 1880-1914. Classical models and capitalist development. The economic history of political change during the inter-war years. Capitalism and colonies. 'Economic miracle' and structural change; exports, the yen and the international economy.

## ECOH3304 Australian Economic Development S1 L2 T1 in the 19th Century

Prerequisite: ECON1102, Excluded: ECON3324.

Basic features of the growth of the colonial economies up to Federation. Areas of special attention include: consequences of the European conquest of the South Pacific and South-East Asia; growth of trade, production, of capital and labour markets; effects of the Gold Rushes and the Long Boom; causes and effects of major economic fluctuations; class structure; demographic change; and regional differences. Australia's relationship with the international economy, and some longer-run consequences of growth in this period.

### ECOH3305 Modern Australian Capitalism S2 L2 T1

Prerequisite: ECOH3304, Excluded: ECOH3325.

Analysis of the major features of the Australian economy in the 20th century. Interpretation of movements in the trade cycle; the path of growth; the open economy; dependency; structural adjustment; capital formation; labour markets; and distribution. Analysis of the process of transformation of economic policy, its outcomes and change in a historical framework from 1901 to the present day.

### ECOH3306 Comparative Economic Systems in SS L2 T1 Historical Perspective

Prerequisite: ECON2101 or ECON2121.

Comparative study of the economic history of selected nations. Similarities and contrasts in their experience of economic change and development. Variations in patterns or characteristics of industrial revolution, institutional change and social development. The use of formal models in comparative history and in the exploration of the notions of proto-industrialization, institutional context, industrial revolution and economic modernisation.

## ECOH3307 Multinationals: Theory and History SS L2 T1

Prerequisites: ECON1102. Co-requisite: ECON2101 or ECON2121.
The origin, evolution and attributes of international firms; growth

The origin, evolution and attributes of international trims; growth patterns of American, European, Japanese and Australian transnationals; their structure, management and performance; general theories of the multinational enterprise, home and host country impacts of foreign direct investment; technology transfer; government, public policy and the multinationals, selected studies of investment in Asia and the Pacific; recent trends in international business.

## ECOH3324 Australian Economic Development S1 L2 T1 in the 19th Century (Advanced)

Prerequisite: ECON1102. Excluded: ECON3304.

As for ECON3304 with additional work. (Old No. 15.324H)

## ECOH3325 Modern Australian Capitalism S2 L2 T1 (Advanced)

Prerequisite: ECOH3324. Excluded: ECOH3305.

As for ECOH3305 with additional work.

## ECOH4323 Approaches to Economic and S1 L2 T1 Social History

Prerequisite: ECON3325.

The perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the

subject of history as a discipline in its own right. One function of the course is to provide a degree of unity to the varied knowledge gained by students in other economic history courses; another is to allow students to come to grips with important problems of a general nature.

### ECOH4324 Aspects of Australian Economic Developments

S2 L2 T1

Prerequisite: ECOH3325.

Advanced topics in Australian economic development.

### ECOH4325 Seminar in Research Methods

S2 T3

S1L3

Prerequisite: ECOH3325.

Honours students present work in progress on their thesis to this seminar and discuss methodological approaches used.

### ECOH4326 Comparative Issues in Economic History

Prerequisite: ECOH3325 and ECON1102 Excluded: ECOH4322

Advanced topics in comparative Economic History. Draws on a wide range of case studies in Economic History and analyses these in a theoretical framework.

ECOH4327 Thesis (Economic History) S1 and S

Honours students in their final year are required to prepare a thesis of not more than 20,000 words which must be submitted before the final examinations in November. The thesis topic must be approved by the Head of the Department of Economic History before the end of November in the year preceding the candidate's entry into the 7th and 8th sessions of study.

### Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculty of Arts and Social Sciences Handbook.

ECOH1303 Pre-Industrial Europe	S1 L2 11
Prerequisite:	HSC minimum mark required
Contempory English or	60
2 unit English (Ğeneral) or	60
2 unit English or	53
3 unit English	1

The nature of feudalism and its development in Europe during the Middle Ages. Capitalism as an economic system. Explanations of the transition to capitalism in Europe; the impact of the Black Death; popular unrest and revolt; the Protestant Reformation; the overseas expansion of Europe.

## ECOH1304 The industrialisation of the S2 L2 T1 Modern World

Prerequisite: HSC minimum mark required

Contemporary English or 60
2 unit English (General) or 60
2 unit English or 53
3 unit English 11

The Industrial Revolution in Britain; the economic development of France before 1914; the economic transformation of Germany.

1850-1914; Russian economic development to the 1917 Revolution. The interwar crisis of European capitalism and responses: Britain and France; Italy and Germany. The Soviet alternative. The post-1945 recovery and capitalism in Europe and the Soviet challenge. Towards a European Community and the transformation of Eastern Europe.

### ECOH2310 The Rise and Decline of Britain S2 L2 T1

Prerequisite: Any four Level I Arts subjects totalling 24 credit points.

The Industrial Revolution, mid-Victorian dominance and the decline of the British economy; why capitalism bred inequality; Britain as workshop of the world; the loss of industrial, trade and financial leadership; the 'British Disease' and de-industrialisation after 1945; science, education and the waning of the industrial spirit; managerial failure, unions and industrial decline; Empire and decolonisation; class structure, social protest and urban unrest, 1750-1988; war depression and the ruin of the regions; government policy; the Thatcher years.

### ECOH4321 Economic History 4 (Honours)

F

Prerequisites: ECON3325 and ECON1102.

Consists of a thesis and four subjects: Approaches to Economic and Social History; Aspects of Australian Economic Development; and Seminar in Research Methods. (Old No. 15.421H)

### Department of Economics

## ECON1101 Microeconomics 1 S1 or S2 L2 T1.5

Prerequisite:	HSC minimum mark required
Contemporary English or	60
2 unit English General or	60
2 unit English or	53
3 unit English	1

Economics as a social science; scarcity, resource aflocation and opportunity cost. An introductory analysis of consumer behaviour. The economics of firms and markets: production and costs; the classification and analysis of markets. Efficiency concepts and market failure. The gains from international trade and the impact of trade restrictions. Economic growth and structural chance.

### ECON1102 Macroeconomics 1

S1 or S2 L2 T1.5

Prerequisite: ECON1101.

Introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Social accounting and aggregate income and expenditure analysis. Introduction to macroeconomic models of income determination; consumption and investment functions. The role of money and financial institutions; interactions between goods and money markets in equilibrium and disequilibrium situations. Analysis of recent Australian macroeconomic experience.

S2 L2 T1

### FCON2101 Microeconomics 2

S1 L2 T2

Prerequisite: ECON1102, ECON1203. Excluded: ECON2103, ECON2121

Choice theory, including intertemporal choice, labour supply. Extensions of price theory. The theory of production, costs and supply. Market structures including oligopoly models. Introduction to general equilibrium and welfare analysis. Externalities.

#### ECON2102 Macroeconomics 2

S2 L2 T2

Prerequisite: ECON1102, ECON1203. Excluded: ECON2104, ECON2122

Models of aggregate income determination in open economies. Theories of aggregate economic behaviour with respect to consumption and investment expenditures and financial transactions. Balance of payments and exchange rate analysis. Theories of inflation and unemployment. Introduction to dynamic analysis. Theories of growth and cycles.

### ECON2103 Applied Microeconomics

S2 L2 T1.5

Prerequisite: ECON1102. Excluded: ECON2101, ECON2121.

Structural change in the Australian economy. The effect of different market structures on firms and consumer welfare. The consequences of market failure and the effects of government regulation. Investment decisions in the public and private sectors, including the estimation of future benefits, revenues and costs, the measurement of consumer and producer surplus. The economics of non-renewable and other resources. Australia's international trade and investment and the effects of restrictions on international trade and investment and the

### ECON2104 Applied Macroeconomics

S1 L2 T1.5

Prerequisite: ECON1102. Excluded: ECON2102, ECON2122.

Economic growth and fluctuations in Australia. Inflation, unemployment and balance of payments issues. Fiscal, monetary, exchange rate and income policies. Changes in the structure of the Australian financial system and its links with the international monetary system. Effects of restrictions on capital markets.

### ECON2105 Marxian Political Economy

S1 L2 T1

Prerequisite: ECON1102.

Varieties of political economy. Marx and the classics, the Marxian system. Marxian economics since Marx. Marx and socialist planning. Marxian analysis of current economic problems.

### ECON2106 Post-Keynesian Political Economy

S2 L2 T1

Prerequisite: ECON1102.

Introduction to Post-Keynesian economics, ie that branch of economic theory which attempts to integrate the short-run analysis of Keynes and Kalecki with aspects of the classical tradition deriving from Ricardo and Marx. The major theoretical points at issue between Post-Keynesian and neo-classical economics are elaborated and the policy implications brought out. The state in contemporary capitalism including the role of the state in ensuring the reproduction of industrial capital, capital in general and capitalist social relations with consideration of how this is achieved.

## ECON2107 Natural and Environmental Resources Economics

Prerequisites: ECON2101 or ECON2103 or ECON2121.

Classification of renewable and non-renewable resources: reserves, resources and resource base; the concept and measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes: uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield concepts. Policy issues, with particular reference to Australia's role in the international economy.

## ECON2108 Industry Economics and Australian S2 L2 T1 Industrial Policy

Prerequisite: ECON2101 or ECON2103 or ECON2121.

Structure of industry; inter-relationships between the role of the business firm and industrial structure; multinational corporations; factors affecting size, structure and performance such as economies of scale, barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; industrial policy in Australia with special reference to competition policy, foreign investment and mergers, and some specific industry policies eg on motor vehicles, electronics, steel, petroleum.

### ECON2109 Economics of Natural Resources S1 L2 T1

Prerequisite: ECON2101 or ECON2121 or ECON2103. Excluded: ECON2107.

An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

### ECON2110 Regional and Urban Economics S1 L2 T1

Prerequisites: ECON2101 and ECON2102, or ECON2103 and ECON2104, or ECON2121 and ECON2122.

Theory of urban and regional economics and its policy implications. Regional income and growth, location theory, urban land values and structure, urban growth, the economics of city size, urban transportation and fiscal problems.

## ECON2113 The Development of Modern Economics

SS L2 T1

Prerequisite: ECON1102.

The subject traces the development of modern economics from the Classical School to more recent developments, tracing the intellectual and social climate of the period and the impact of the works of Walras, Jevons, Marshall, Pigou, Pareto, Wicksell and Keynes, as well as later developments.

### ECON2115 Japanese International Economic Relations

S2 L2 T1

Prerequisite: ECON1102.

Japan's international trade, investment and balance of payments policies; globalisation of Japanese economic interests; problems relating to external economic policies including alternative strategies for international economic relations; impact of yen appreciation; trade friction; bilateral relations with focus on Australia, USA, China and South East Asia.

### ECON2116 Japanese Economic Policy S1 L2 T1

Prerequisite: ECON1102.

Analysis and evaluation of postwar economic policy: issues relating to policy determination including role of institutions and interest groups; critical examination of 'Japan Inc.' model; industrial policy and role of 'genkyoku' system; Japanese long term economic planning; nature of principle economic policies such as agricultural, monetary and fiscal; anti-trust and competition policies.

#### **ECON2117 Economics of Tourism**

S1 L2 T1

Prerequisites: ECON1102.

Macro and micro economic environments. Factors affecting international and domestic tourism. Tourism forecasting models. Economic analysis of projects. Cost/benefit and related procedures. Implications of tourism developments for the community in general.

### ECON2121 Microeconomics 2 (Honours) S1 L2 T2

Prerequisite: ECON1102, ECON1203. Excluded: ECON2101, ECON2103.

Material covered in ECON2101 Microeconomics 2 at greater depth.

### ECON2122 Macroeconomics 2 (Honours) S2 L2 T2

Prerequisite: ECON1102, ECON1203. Excluded: ECON2102, ECON2104.

Material covered in ECON2102 Macroeconomics 2 at greater depth.

## ECON2127 Environmental Economics and S2 L2 T1 Cost-Benefit Analysis

Prerequisite: ECON1101. Excluded: ECON2107

Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility: environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

### ECON3101 Microeconomics 3 S1 L2 T2

Prerequisites: ECON2101, ECON2102, ECON2206. Excluded:

Extensions of microeconomic theory; general equilibrium approaches to economic analysis; international trade including analysis of trade restrictions and distortions. Limitations of the general competitive model; uncertainty and risk with applications to modern theories of corporate behaviour.

#### ECON3102 Macroeconomics 3

ECON3121.

S2 L2 T2

Prerequisites: ECON2101, ECON2102, ECON2206. Excluded: ECON3122.

Theory of economic policy. Extended macroeconomic models, theory and fiscal policy and the problems of the budget deficit. International policy dependence and the exchange rate.

Australian financial system, monetary theory and policy. Inflation and unemployment and incomes policy. Rational expectations and economic policy. Australian macroeconomic models.

### ECON3103 Monetary Economics A S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122., and ECON2206.

Definitions, functions and properties of money. Theory of financial intermediation. Financial innovation. Theory of portfolio selection. Flow-of-funds analysis. Determination of interest rates including risk and term structures. Theories of the financial firm. Development, structure and efficiency of the Australian financial system and implications for monetary policy.

### ECON3104 Monetary Economics B S2 L2 T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Development structure and efficiency of the international monetary system and the role of the IMF. International adjustment mechanisms for the balance of payments. Exchange rate determination and the effects of exchange rate variation. Optimum currency areas. Forward exchange markets. Foreign exchange risk management. Development of Eurocurrency markets and implications for policy. The international debt problem. International financial integration and implications for domestic policy.

### ECON3105 Public Economics A S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

The theory of public economic activity. Government objectives and the social welfare function. Equity and efficiency criteria. Public goods and externalities. The theory of public sector pricing and its applications. The theory of public sector pricing and its applications. Techniques of investment appraisal, cost-benefit analysis and related issues. The application of cost-benefit analysis to transport, urban and other problems. Analysis of transfer policy.

### ECON3106 Public Economics B

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

General aspects of public sector expenditure and its financing with special reference to Australia. Role of government in the economy; principles and types of public expenditure. Taxation theory. Tax sharing and revenue systems; economic and welfare aspects of different types of taxes; inflation and tax indexation; loan finance and the public debt.

### ECON3107 Labour Economics A S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Economic analysis of contemporary labour market problems. Labour force participation, the demand for labour, the supply of labour (traditional approaches and selectivity-bias-corrected studies), the demand for education and investment in human capital. The economic analysis of unions and collective bargaining, the structure of compensation, occupational choice, job turnover and labour mobility, contract theory and the theory of job search.

S2 L2 T1

#### FCON3108 Labour Economics B

S212T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 endFCON2206

As for IROR3722

### ECON3109 Economic Growth and Development A

S1 L2 T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Characteristic of economic growth and development, role of capital accumulation, labour, technology and natural resources. Application of growth models to development issues. Role of industrialisation, structural change and development strategies in promoting economic growth. Income inequality and economic welfare.

### ECON3110 Economic Growth and Development B

countries. S2 L2 T1 available

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

Major characteristics of the international economy and their impact on strategies for economic development. Trade and investment policies for developing nations; roles of the United States, Japan and Western Europe; recent contributions of the newly industrialising economies of East Asia. The international debt problem and the role of GATT and the World Bank. Foreign aid. Growth-oriented adjustment policies for developing nations, including international coordination and the role of the IMF. Benefits and costs of economic integration.

### ECON3111 Contemporary Japanese Economy SS L2 T1

Prerequisite: ECON2102 or ECON2122.

Analysis of postwar economic performance; macroeconomic trends; features of high economic growth and transition to moderate economic growth, including saving rate, changing patterns and new elements in the business cycle and capital accumulation; structural adjustment; microeconomic features of the economy; industrial and financial organisation and adjustment to low growth; market competition; internationalisation of the Japanese economy.

### ECON3112 The Newly industrializing Economies of East Asia

S2 L2 T1

Prerequisite: ECON1102.

Principal economic characteristics of the newly industrializing economies of East Asia: South Korea, Taiwan and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

## ECON3113 Economic Development in S1 L2 T1 ASEAN Countries

Prerequisite: ECON1102.

Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to formation of customs unions and free trade areas, and their application to ASEAN.

### ECON3114 Economic Methodology

Prerequisite: ECON2102 or ECON2122

The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

### ECON3115 Economics of Developing Countries S1 L2 T1

Prerequisite: ECON1102.

Aspects of economic development in the less developed countries. Characteristics of these countries and the policies available to them, simplified models of under-development, phenomenon of structural change in the development process, role of industrialization in promoting structural change, international relationships of developing countries and stategies of development based on industry or agriculture. Applications to Asian experiences in economic development.

### ECON3121 Microeconomics 3 (Honours) S2 L2 T2

Prerequisites: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122, and ECON2206. Excluded: ECON3101.

General equilibrium theory and an introduction to applied general equilibrium analysis. The theory of international trade. Market failure and the theory of second best. Uncertainty and risk in economic models including agency theory.

### ECON3122 Macroeconomics 3 (Honours) S1 L2 T2

Prerequisite: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122 and ECON2206. Excluded: ECON3102.

Review and extension of macroeconomic models of open economics. Dynamics, including cyclical dynamics.

Introduction to the theory of economic policy. Rational expectations and macroeconomic policy. Theory and analysis of Australian fiscal, monetary, exchange rate, public and external debt, and incomes policy. International policy interdependence.

### ECON4121 Microeconomics 4

S1 L2 T1.5

S212T2

Prerequisite: ECON3121.

Static analysis: constrained optimisation and set theory as applied in comparative statis problems of consumer firm behaviour. Theory of duality. Theory of market and general equilibrium. Economics of information and uncertainty. Dynamic analysis; simple overlapping generations general equilibrium model with money.

#### ECON4122 Macroeconomics 4

S2 L2 T1.5

Prerequisite: ECON3122.

Recent developments in macroeconomics including theories of economic growth, an assessment of Keynes's contributions, recent theories of unemployment, overlapping generations models, recent developments in the theory of asset prices, dynamic inconsistency and policy credibility, disequilibrium macroeconomics, macroeconometric modelling.

## ECON4126 Economics Honours Thesis S1 and S2 L2

### ECON4127 Thesis (Economics)

S1 and S2

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Economics before the end of the year preceding their entry into their final year. Students are required to present a seminar on the topic of their thesis.

### ECON4128 Thesis (Economics/Finance)

### Servicing Subjects

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

### ECON1103 Microeconomic Principles S1 L2 T1.5

Excluded: ECON1101 and ECON1102.

Introduction to economics as a social science, scarcity, resource allocation and opportunity cost. Consumer and producer behaviour as the basis for supply and demand analysis. Introduction to marginal analysis. Applications of supply and demand analysis. Efficiency concepts and market forces.

### ECON1104 Macroeconomic Principles

S2 L2 T1.5

Prerequisite: ECON1103, Excluded: ECON1101 and ECON1102.

Introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Models of the determination of equilibrium income. Analysis of the role of financial institutions. Introduction to the analysis of macroeconomic policy.

## ECON1107 Elements of Environmental S2 L2 T1 Economics

Excluded: ECON1101

An introduction to Microeconomics with reference to environmental issues, market failure, conservation and preservation of environment, discounting, sustainable economic growth and zero growth, measuring benefits and costs on environment, methods of controlling pollution, and management of environment.

### ECON4120 Economics Honours Arts F 8CCH

Prerequisites: ECON2121, ECON2122, ECON3121, ECON3122 all at Credit level or better, plus ECON2206 and ECON2207.

Consists of advanced topics in macroeconomics and microeconomics and a thesis. Students enrolled in this subject are required to attend regular seminars at which each student will present a seminar on the thesis topic.

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School of Economics before the end of the year preceding their entry into their final year.

### Computer Science and Engineering

### COMP1811 Computing 1 (Procedural)

S1 L3 T3

Prerequisite: As for MATH1032. Excluded: COMP1011 (6.711), 6.611, 6.600.

Defining problems. Reasoning about and solving problems using Logic, Abstraction, Specification, Algorithms and Data Structures. Exposure to a procedural programming language by practical experience with these concepts. Introduction to Computing Systems: Hardware (CPU, Memory, Peripherals), Software (Operating Systems, Networks, Languages) and Users. Introduction to Computing Applications: Document Processing, Spreadsheets, Data Bases, Graphics and Communications. (Old No. 6.711)

### COMP1821 Computing 2

S2 L3 T3

Prerequisite: COMP1811 Excluded: 6.712, 6.621, 6.021D

Abstract data types. Lists, stacks, queues, trees. Implementation in procedural language using linked structures. Searching and sorting. Introduction to functional programming. The layered model of a computer, instruction set, execution cycle, data storage, assembly language programming.

## School of Geography

Geography is the study of variations from place on the earth's surface arising from the spatial relationships of the phenomena which make up the world of humanity. Particular emphasis in human geography is placed on the spatial organization of human activities, especially within urban systems.

### GEOG3132 Marketing Geography

S1 L2 T2

Prerequisite: MARK2042.

Organization and operation of the marketing function and trends in its performance. Merchandising strategies of wholesalers and retailers and the consequent location patterns of consumer oriented enterprises within cities. Retail feasibility studies and the structure and analysis of market areas in intra-urban areas. Consumer spatial behaviour, including search and decision processes. Shopping centre images and spatial choice models.

# School of German and Russian Studies

### GERS1200 German for Professional Purposes 1A

S1 CCH6

Prerequisite: HSC German 2 or 3 Unit German, or equivalent. Excluded: GERS1001, GERS1002, GERS2000.

Four hours per week of an intensive language course designed to improve students fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1850 to 1914.

### GERS1201 German for Professional Purposes 1B

S1 CCH6

mark required

Prerequisite: GERS1200, Excluded: As for GERS1200.

Four hours per week of an intensive language course designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1850 to 1914.

## School of Industrial Relations and Organizational Behaviour

IROB1701	Industrial Relations 1A	S1 or S2 L2 T1.5
Prerequisite:		HSC minimum

Contempory English	60
2 unit English (General) or	60
2 unit English or	53
3 unit English	1

Multi-disciplinary introduction to a range of important concepts and issues in industrial relations. Political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern employer/employee relations with material drawn from both Australian and overseas experience. The nature and implications of: strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions; the employer industrial relations function and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

### IROB1702 Industrial Relations 1B S1 or S2 L2 T1.5

Prerequisite: As for IROB1701.

Formation and development of Australian unions. Analysis of economic, legal, political and social framework within which

unions operate; the role of unions, the structure and government of unions, union strategies and unions and the 'balance of power'. The course will discuss the policies and operation of unions generally, and of State Labour Councils and the Australian Council of Trade Unions.

### IROB2703 Industrial Relations 2A S1 L2 T1.5

Prerequisites: IROB1701 (may be taken simultaneously rather than as a prerequisite).

The development of industrial relations systems overseas paying special attention to collective bargaining systems. Topics include: the role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level.

### IROB2704 Industrial Relations 2B

S2 L2 T1.5

Prerequisite: IROB2703.

The social organisation of work. Conceptual foundations of industrial psychology and sociology; issues include learning and skill formation, motivation, stress and alienation. Design of jobs and work organisation. Managerial behaviour and decision making the labour process. Management control and worker resistance. Class, gender and ethnicity at work. The microdynamics of industrial conflict. Professionalism and its consequences and Employee participation.

### IROB2711 Labour Market Economics

S1 L2 T1

Prerequisite: ECON1102.

Economics of the labour market. Theory of labour market operations and an evaluation in the light of a range of research evidence from Australia and overseas. Supply of labour, including work-leisure trade offs, hours of work, occupational choice and participation rates; demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and manpower policy issues; under-employment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history, and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift; wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation.

### IROB2712 Labour Market Policies

SS L2 T1

Prerequisite: ECON1102.

This subject may be offered in alternative years only.

Origins, evolution and operation of Australian labour market policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographical and vocational labour mobility; occupational choice, theory and practice; the nature and human resource implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; redundancy; labour market projection and labour market planning at the national

SS L2 T1

level; labour market discrimination, equal opportunity and anti-discrimination measures.

### IROB2713 Industrial Relations Sociology \$2 L2 T1

Prerequisite: IROB1701.

This subject may be offered in alternative years only.

Sociological aspects of employer-employee relations and industrial work, referring to major sociological views and theories to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation, the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement, work group identification and affiliation, social aspects of labour market operation, wages and unemployment; and attitudes to work.

### IROB2714 Industrial Democracy

SS L2 T1

Prerequisite: IROB1701.

This subject is not offered every year.

Different forms of worker involvement in management decisionmaking in Australia, Western Europe, Yugoslavia and North America. Concepts of industrial democracy, such as joint consultation, worker participation in management; industrial codetermination and worker self-management, contemporary theories of industrial democracy; West Germany's co-determination system; Sweden's model of 'disciplined' democracy in industry; joint consultation in British industry; worker self-management in industrial enterprises in Yugoslavia; and Scanlon Plans and other forms of union-management co-operation in the United States and Canada; and collective bargaining as an exercise in industrial democracy in the United Kingdom and the United States.

#### IROB2715 Labour History

S1 L2 T1

Prerequisite: IROB1701.

This subject may be offered in alternate years only.

The evolution of working class life in Australia from the arrival of the convicts to the present day, emphasizing the growth of trade unions, political parties and state regulation of the labour market. The development of class consciousness, segmentation of the labour market and changes in work processes and workers' control of production. The impact of immigration, technological change and the role of women in paid employment.

#### IROB2716 Industrial Conflict

SS L2 T1

Prerequisite: IROB1701.

This subject is not offered every year.

Conceptualization of industrial conflict. Theories of industrial and class conflict. International comparisons of collective action. Interindustry studies of strikes. Plant level analyses of management control and labour resistance. Case studies of strikes with emphasis on social psychological processes. Structures and procedures for the institutionalization of conflict with special reference to Australian materials. The mass media and the distortion of industrial reality.

## IROB2717 Social Aspects of Work and Unionism

Prerequisite: IROB1701.

This subject is not offered every year.

Application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Authority structures in work situations; job re-design and enrichment; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism, the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context.

### IROB2718 Human Resource Management S2 L2 T1

Prerequisite: Nil.

Context of working in Australia. Contemporary management thinking. Issues in managing people - problem solving, leadership, power, communications. Managing in an organization - group dynamics and supervision, setting goals and performance appraisal, developing individual and organizational resources, career planning.

### IROB2719 Organizational Behaviour S1 L2 T1.5

Prerequisite: IROB1701.

(Not offered in 1992)

An interdisciplinary introduction to the field of organizational behaviour in both the public and private sectors. The individual and the organization; perception, learning and attitude formation. Managerial and union strategies to influence work attitudes and behaviour. Work groups and group processes; the study of values and the meaning of work; communication perspectives and processes. Technological change and organizational participation. Organizational environment; organizational structures; sociological influences. The processes of organizational change.

### IROB2720 Japanese Employment Relations \$1 L2 T

Prerequisite: IROB1701 or JAPN1100 or other approved subject. (Not offered in 1992)

The Japanese Labour Force, Seniority Wages System, Union Structures, Public Sector Employment Relations, Core and Peripheral Workers, Non-Nenko Employment Systems, Internal and External Labour Markets, Role of the State in Labour Relations, Shunto and National Wage Norms, Employment Relations and Productivity, Participatory Management Systems, Skill Formation, Management Systems, Industrial Organisation, Japanese Company Employment Systems in the Asian/Pacific Region, Transferability of the Japanese Model.

### IROB3705 Industrial Relations 3A

S1 L2 T1.5

Prerequisite: IROB2704.

Organisations of employers. Employer organisation structure and strategy. Employer associations relations with firms. Multi-employer and single employer bargaining. Corporate strategy. The structure of private and public sector organisations in relation to their environments. Management values and ideology regarding employee motivation and regulation. Management strategy and practice regarding employees and unions. The personnel and industrial relations function. Line management and employee relations. Management effectiveness in employee relations.

### IROB3706 Industrial Relations 3B

S2 L2 T1.5

Prerequisite: IROB3705.

Institutional structures; policies and procedures in industrial relations conflict resolution under arbitration and bargaining method. Topics include: theoretical aspects; problems and issues in arbitation and bargaining; models of bargaining and arbitration; compulsory arbitration in the context of collective bargaining and the relative merits of the two methods under varying standards for evaluation. Case studies and simulation exercise material may be used.

## IROB3707

industrial Relations Research S2 L2 T1
Methods and Thesis Workshop

Prerequisite: IROB3705 and permission of Head of School. Excluded: IROB3723.

### IRQB3719 Industrial Relations Theory

SS L2 T1

Prerequisite: IROB2704.

This subject may be offered in alternate years only.

Major theoretical developments within academic industrial relations. Theories of the labour movement, in particular the work of the Webbs, Lenin, Commons, Perlman and Hoxie. Developments within the tradition of grand theory, including Dunlop's systems model, Kochan's refinements, pluralism, marxism, corporatism and theories of regulation. Australian works are examined and analysed to relate discussion to the Australian scene.

### IROB3720 Industrial Law

S1 L2 T1

Prerequisite: IROB1701, Excluded: LAWS5030.

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade unions. Industrial law powers of Government. The Commonwealth Conciliation and Arbitration Systems, awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field.

### IROB3721 Industrial Relations Methods

S2 L2 T1

Prerequisite: IROB3720.

Methods and skills utilized in industrial relations practice. Content and character of industrial awards and agreements: preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wage, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures.

### IROB3722 Wages and Incomes Policy

ev SSL2T1

Prerequisite: ECON1102. Excluded: ECON3108

This subject is not offered every year.

The relationship between movements in wage and salary incomes to desired economic objectives. Formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience and its implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

### IROB3723 Industrial Relations Research Methodology

Prerequisite: IROB3705 and permission of Head of School.

Excluded: IROB3707. (Not offered in 1992)

A range of principles, procedures, techniques and data sources used for research in the field of industrial relations.

## IROB3724 Strategic Human Resource Management

Prerequisite: IROB2718 or IROB2719.

The integration of human resource management and corporate strategy. Opportunities and constraints in implementing strategic human resource management. Role of organisation's internal and external environments in implementation of strategies. Formulation, selection and implementation of human resource strategies; authority maintenance, staffing, performance appraisal, competency development, corporate aculturation, management of organisational change, responses to and impacts on societal change. Analysis and evaluation of competing human resource strategies. Developments in strategic human resource management and their application; cross cultural/national transferability. Implications of strategic human resource management for Australian organisation and management.

### IROB4703 Wage Determination

**S2** 

S2 L2 T1

S2 L2 T1

Prerequisite: Admission to the Honours Program.

Wage theory, economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisions; public policy and wage determination; equal pay.

### IROB4705 Employment Policy and Practice A S1

Prerequisite: Admission to the Honours Program.

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues; occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

### IROB4706 Employment Policy and Practice B

Prerequisite: Admission to the Honours Program.

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following: affirmative action and equal employment; workers' compensation; grievance procedures; manpower and human resource policy; training and skill information.

### IROB4731 Industrial Relations Case Studies A S1 L3

Prerequisite: IROB3706.

Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

114

### IROB4732 Industrial Relations Case Studies B S2 L3

Prerequisite: IROB3706.

Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation. (Old No. 30.741)

### IROB4733 Industrial Relations Seminar

S1 and S2

### IROB4734 Thesis (Industrial Relations)

S1 and S2

### Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

### IROB4536 Industrial Relations 4 (Honours) F 6CCH

For prerequisites, exclusions and description of subject, please refer to the Faculty of Arts and Social Sciences Handbook.

## **School of Information Systems**

### INFS1602 Computer Information Systems 1

S1 or S2 L2 T1

Prerequisite: Nil

An understanding of the content of Information Systems, the types of Information Systems and the position of Information Systems in Society; Information Systems at an organizational level, typical commercial applications, the systems lifecycle, design concepts, data analysis and models and an introduction to data communications.

### INFS2603 Computer Information Systems 2 S2 L2 T1

Prerequisite: INFS1602, Excluded: INFS2606.

System analysis and design: requirements analysis and specification, logical and physical design of business systems, specification and updating of files, man-machine dialogue procedures. Comparison of design methodologies.

### INFS2606 Management Information Systems Design

S2 L2 T1

Prerequisite: INFS1602. Excluded: INFS2603. (Not offered in 1992)

Organizational impact, information systems design methodologies, requirements elicitation, logical and physical design, implementation procedures, principles of data management, data analysis, telecommunications networks, systems design in a distributed environment, commercial programming practice, systems development case studies using spreadsheet, file management and word processing software.

## INFS2609 Computer Information Systems S1 L2 T1 Technology

Prerequisites: INFS1602, or approved studies in Computer Science.

Programming in the commercial environment; COBOL; Hardware and operating systems concepts and their impact on the commercial computing environment. Introduction to computer networks and distributed systems. Introduction to object-oriented programmes.

### INFS2691 Industrial Training 1

S1 ICCH

Prerequisite: INFS1602.

Available only to BIT students. A practical treatment of the characteristics of commercial information systems. The topics covered include: analysis of an existing information system; development of overview documentation of the system; evaluation of the interface design; consideration of the role of security and control mechanisms.

### INFS3605 Computer Systems Implementation

S1 L2 T1

Prerequisite: INFS2609.

Supervised implementation of an information systems project in a commercial programming language. Advanced program design and structured techniques, interface with systems software at application implementation level, comparison of a range of programming languages, test data specification, implementation procedures.

## INFS3607 Distributed Computer S2 L2 T1 Systems

Prerequisite: INFS2609.

Advanced data communication concepts, computer networks, reference to international standards and common industry communications software packages; transaction processing software and interface with data management systems; local networks; interaction between text processing and data processing; a case involving the design of a telecommunications-based commercial system.

### INFS3608 Database Systems

S1 L2 T1

Prerequisite: INFS2603 or INFS2606

Advanced data analysis and modelling techniques; database management system architectures including hierarchical, network and relational approaches; database reliability, security and integrity issues; data description and manipulation languages.

## INFS3611 Information Systems S2 L2 T1 Development

Prerequisite: INFS2603 and approval by the Head of the School of Information Systems.

A systems analysis and design case study where students are required to produce: Statement of requirements, feasibility/evaluation study, logical design, physical design, presentation of proposals to users.

User requirements elicitation techniques and approaches, project management, alternative design methodologies, information systems life cycle, practical use of CASE tools.

## INFS3616 Commercial Programming S2 L2 T1 Principles

Prerequisite: INFS3605. Co-requisite: INFS3692.

Available only to BIT students.

An advanced treatment of the practice of implementing commercial systems. Topics include: the use of library code, program design for performance, the use of code generators, project control and reporting practice.

### INFS3692 Industrial Training 2

\$1 or \$2 ICCH

Prerequisite: INFS3605 or INFS2609. Co-requisite: INFS3616.

Available only to BIT students. An in-depth practical exposure to Information Systems Development. The topics covered include: the structure and management of the implementation teams; the roles of users and information staff in implementation; scheduling and control during implementation.

## INFS3773 Operations Research in Business S2 L2 T1

Prerequisite: ECON1203 or ACCT2522

Formulation and application of mathematical and statistical models for the solution of managerial and industrial problems, including mathematical programming, simulation, network analysis, inventory and queueing models, and short-term forecasting.

### INFS4693 Industrial Training 3

S1 ICCH

Co-requisite: INFS3611.

Available only to BIT students.

In-depth practical work in Information Systems Analysis and Design. The topics covered include: the structure and management of analysis and design teams; the roles of users and I/S staff in analysis and design; scheduling and control during analysis and design.

#### INFS4794 Thesis (Information Systems)

S2

### INFS4805 Information Systems Auditing

S2 L3

Prerequisites: ACCT3708, INFS1602 or with approval of the Heads of the Schools of Accounting and Information Systems.

As for INFS5905, See Graduate Study: Subject Descriptions.

### INFS4810 Advanced Data Management S1 L1 T2

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5926, See Graduate Study: Subject Descriptions

### INFS4811 Knowledge Based Information Systems

S2 L2 T1

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5927. See Graduate Study: Subject Descriptions.

### INFS4812 Managing Software Development S1 L2 T1

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

Software engineering of complex systems, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software project productivity models.

### INFS4825 Object Orientated Information S2 L2 T1 Systems

Prerequisites: INFS3605 and approval by the Head of the School of Information Systems.

As for INFS5925. See Graduate Study: Subject Descriptions.

## INFS4853 Advanced Systems Management S2 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for INFS5953. See Graduate Study: Subject Descriptions.

## INFS4857 Operations Research for S2 L3 Management 1

Prerequisite: Approval by Head of School of Information Systems.

As for INFS5957, See Graduate Study: Subject Descriptions.

### INFS4886 Research Topics in Information Systems 1

S1 L3

Prerequisite: Approval by Head of School of Information Systems.

As for INFS5986, See Graduate Study: Subject Descriptions.

### INFS4887 Research Topics in Information Systems 2

S2 L3

Prerequisite: Approval by Head of School of Information Systems.

As for INFS5987, See Graduate Study: Subject Descriptions.

## INFS4891 Decision Support Systems Prerequisite: INFS2603.

\$1 L3

As for INFS5991. See Graduate Study: Subject Descriptions.

### INFS4893 Special Topic in information S1 or S2 L3 Systems

Prerequisite: Approval of Head of School of Information Systems.

As for INFS5993, See Graduate Study: Subject Descriptions.

### INFS4898 Project Seminar

S2

### Law

#### LAW\$1010 Litigation

F Hpw4 C6

An introduction to issues and problems in three areas:

Civil procedure: focus on selected topics - parties to an action; pleadings and the discovery and exchange of information. Supreme court rules are examined to determine the extent to which they facilitate just, accurate and speedy resolution of disputes.

Criminal procedure: the law and related issues associated with arrest, the use of warrants, police searches, interrogation and the formulation of pleadings. Comparisons drawn between the civil and criminal pre-trial processes.

Evidence: a basic understanding of the legal and philosophical principles related to the presentation of evidence in court. In particular, examination of the rules designed to protect the accused at trial; the rule against hearsay evidence; the use of expert evidence; the treatment of unreliable evidence and some analysis of the philosophy of proof and probability theory. The effect of pre-trial procedures on the final outcome at trial highlighted.

### LAWS1120 Legal System - Torts F Hpw4 C6

The legal significance of the arrival of the British in Australia; the principal institutions of the legal system, particularly the courts, the legislature, and the executive arms of government; the judiciary; the legal profession; their history, roles, interrelationships, operation and techniques; general constitutional principles and institutions; the notion and consequences of federalism; Bill of Rights proposals; precedent and statutory interpretation, practice and theory; sources of Australian law, including the past and present status of Aboriginal customary law; origins of the common law; classifications within the common law; jurisdiction of Australian courts; the development of compensation law, with particular reference to workers' compensation and occupational health and safety; modern statutory compensation schemes; the rules and concepts of the law of torts, their origins, growth, operation and limitations; tort law protection from assault, injury and death; negligence; interests in another's life and services; false and misleading statements affecting economic interests; loss distribution; employers' liability; occupiers' liability; causation; remoteness of damage; product liability; interference with interest in land; interference with personal liberty. Some of these topics are dealt with in outline only.

#### LAWS1410 Contracts

F Hpw4 C6

This course examines the nature of contractual obligations and how parties make and break contracts. Topics include: how contracts are formed and the necessary elements of a validly constituted contract; express and implied terms of a contract and how such terms are imported into the contract; how courts interpret the terms of a contract; the consequences where a contract is induced by misrepresentation, mistake or unconscionability; exemption clauses; estoppel and contract; contracts which are illegal under statute or contrary to public policy; remedies for breach of contract and the damages payable for such breach. Students are encouraged to examine the role of contract law from an historical and contemporary standpoint.

#### LAWS1610 Criminal Law

F Hpw4 C6

The principles of criminal law and criminal liability. Aims to: promote and refine research and social policy analysis skills; develop a rigorous analytic and socially oriented approach to the study of criminal law; investigate the constitution of concepts like crime, criminal and criminal law; question traditional approaches which assume a unified set of general principles; suggest an approach to criminal law as a number of diverse fields of regulation; acknowledge the importance of forms of regulation outside the criminal law; examine empirical material on the actual operation of the N.S.W criminal process

such as court statistics and a court observation exercise; examine the substantive rules developed in selected criminal offence areas; stress the importance and relevance of criminal law in an understanding of law, even (and especially) for those who do not intend to practice in the area. Topics include: the phenomenon of crime, the criminal process, criminal responsibility, homicide offences, public order offences, drug offences, offences against the person, offences of dishonest aquisition, general defences, complicity, conspiracy, sentencing and penal practices.

### LAWS2150 Federal Constitutional Law S1 S2 Hpw4 C3

Federal constitutional law, stressing the legislative and judicial powers of the Commonwealth and the judicial interpretation by the High Court of the extent of those powers, in particular: trade and commerce, external affairs, corporations, appropriation, grants and taxation powers, family law and industrial law powers, inconsistency of Commonwealth and State laws, freedom of interstate trade and commerce, excise and implied limitations on Commonwealth and State powers. Techniques and approaches adopted by the High Court in interpreting the Australian Constitution, and occasionally, federal executive power.

Further study of constitutional law may be undertaken in LAWS2100 The High Court of Australia.

### LAWS2160 Administrative Law

S1 S2 Hpw4 C3

Principles and procedures for review of administrative action. Topics: relations between different agencies of government (legislative, administrative, judicial); delegated legislation; judicial power; the Ombudsman: the Administrative Appeals Tribunal; principles of judicial review (denial of natural justice, going beyond power, error of law); procedures for judicial review; the Administrative Decisions (Judicial Review) Act, 1977 (Cth.).

### LAWS2230 Communications Law SS Hpw4 C3

The statutory and common law controls over mass media and telecommunications in Australia. Matters likely to engage the skills of lawyers rather than pure theoretical analysis or law for journalists. Among the general legal issues considered in the particular communications context are: legal provision for technological change; licensing law and policy; regulation of corporate control; and self regulation. Topics may be roughly groups: divided into three main 1.Regulation telecommunications and radiocommunications, including satellite communications. 2. Electronic media: the regulation of commercial, national and public broadcasting sectors, including, for commercial broadcasters, issues of licensing, and ownership and control; and, for all broadcasters, issues of content control and self regulation. 3. Restrictions on the content of all media, including the law of defamation and contempt, and control of content for the press.

### LAWS3010 Property and Equity

F Hpw4 C6

The basic principles of the law of property, transcending the traditional boundaries of real and personal property. For reasons of time and convenience, most topics are those usually considered under the rubric of 'real property'. Enquiry into the meaning of the concepts of property and the purposes that are or ought to be fulfilled by the law of property. Some of the traditional concepts and classifications adopted by the common

law in the content of the study of fixtures. Topics: possession as a proprietary interest in land and goods; some basic concepts such as seisin and title; the fragmentation of proprietary interests, including the doctrines of tenure and estates, an introduction to tuture interests; the development of legal and equitable interests, including a comparative treatment of their nature, extent and sphere of enforceability and an introduction to trusts; legal and equitable remedies; the statutory regulation of proprietary interests in land, including an examination of the Torrens and deeds registration systems; co-ownership; an introduction to security interests; the acquisition of proprietary interests; the alienability of interests including trusts for sale; commercial transactions involving leasehold estates in land and bailment of goods.

### LAWS3030 Trusts

S1 S2 Hpw4 C3

The nature, history and classification of trusts; the use of trusts in modern law; social control through trusts; express private trusts; purpose trusts; discretionary and protective trusts; the creation and variation of private trusts; trusts in commerce; resulting and constructive trusts; charitable and public trusts; the significance of charitable status; powers and duties of trustees.

A useful introduction to LAWS3050 Succession which develops a number of themes which are raised by a consideration of the law of trusts.

### LAWS3050 Succession

S1 S2 Hpw4 C3

Prerequisite: LAWS3010

The law governing succession to property on death including the rules relating to wills, administration of assets, family provision and intestate succession. Equitable doctrines relating to the law of wills and administration of estates, including construction of wills, marshalling, satisfaction, ademption, and donationes mortis causa. Although the rules of equity constitute a theme common to this subject and LAWS3020 and LAWS3030, there is no significant overlap. Students interested in both the law of trusts and the law of succession should do both LAWS3030 and LAWS3050; in that event it is preferable to do LAWS3030 first.

### LAWS4010 Business Associations 1 S1 S2 Hpw4 C3

An introduction to a number of important legal and theoretical aspects of the operation of business companies. In addition there is a brief overview of partnership law.

The company law component of the subject falls into two parts. The first deals with the process and incidents of incorporation. The topics dealt with in this part include the derivation of the modern company; an introduction to the regulatory structures for companies and the securities industry in Australia; the formation of the company; the privileged position of the private company; an introduction to the corporate constitution, organs and capital; promoters' duties; pre-incorporation contracts; the separate personality of the corporation and its exceptions; corporate liability in crime.

The balance of the subject is concerned with the structure and governance of the company. It examines the corporate organs the board of directors and the general meeting and the division of corporate powers between them; the duties and liabilities of directors and other officers; the remedies available to shareholders for the enforcement of directors' duties and protection against oppression or over-reaching by controllers.

While much of this company law doctrine is equally applicable to the large company as to the small enterprise, the subject stresses the problems, processes and transactions typically encountered by small incorporated business.

Students are advised to complete LAWS3010 Property and Equity before undertaking Business Associations 1.

### LAWS4020 Business Associations 2 S2 Hpw4 C3

Prerequisite: LAWS4010.

Areas of company law and securities regulation not covered in LAWS4010 Business Associations 1, and particularly those of relevance to larger enterprises including public companies. Students who wish to complete a comprehensive study of company law and securities regulation are advised to take this subject in addition to LAWS4010.

The subject deals with topics within the fields of corporate finance and securities regulation (including the regulation of takeovers). Topics studied will be drawn from the following: 1. corporate finance including classes of shares, company accounts and audit, the protection of share capital and the law on dividends; 2. securities markets and their regulation including insider trading and other market abuse, and the hearing and investigative powers of the Australian Securities Commission; 3. Public issues of corporate securities including philosophy of new issue regulation, listing and quotation, prospectus requirements, liability for prospectus contents, and prescribed interests; 4. the regulation of takeovers; 5. corporate insolvency.

### LAWS4030 The Modern Corporation SS Hpw4 C3

Examines on a comparative basis selected issues in law and social policy arising from the modern emergence of the large business corporation as a dominant institution in western economies. The object is to develop a critical understanding of corporate structures and operations and of regulatory systems.

The central theme concerns corporate control and governance. Topics include: 1. the distribution of corporate ownership and control - modern patterns and their significance: 2. institutional share ownership - recent developments and control implications; 3. the regulation of financial intermediaries; 4. networks of influence inter-company and business-government interlocks; 5. legal responses to the separation of corporate ownership and control with particular reference to the identification and transfer of corporate control; 6. structure, process and function in the public company board of directors: 7, corporate social responsibility; 8. industrial democracy; 9. employee participation in corporate capital formation; 10. state intervention in business - industrial strategy, corporatism and managerial prerogatives; and 11. the regulation of multi-national enterprise.

### LAWS4240 Industrial and Intellectual S1 S2 Hpw4 C3 Property

Areas of the law relating to concepts of intangible property including the law of patents, trademarks, trade designs, copyright, confidentiality, passing off and the protection of business reputation.

## LAWS4260 Regulation of Economic SS Hpw4 C3 Activity

Theories, economics and politics of regulation. The role of competition policy; the case of exemption. Regulation v

self-regulation. Regulatory reform. Selected case studies in economic regulation.

Students who have completed LAWS4330 Economic Regulation are not permitted to take this subject for credit.

### LAWS4340 Trade Practices

#### S1 S2 Hpw4 C3

Analyses the competitive process and the extent to which departures from competition should be regulated. Focus is put on the Trade Practices Act and the decisions of the Trade Practices Commission, the Trade Practices Tribunal and the Federal Court thereunder. Comparative US, English and EEC decisions in the trade practices area are considered.

#### LAWS4350 Insurance Law

#### SS Hpw4 C3

Basic principles of insurance law. Topics: 1. Principles of insurance law; insurable interest, indemnity, good faith, subrogation, contribution; 2. Insurance contracts: formation, warranties and conditions, cover, claims, brokers and agents; 3. The changes effected by the relevant legislation and the residual problems.

### LAWS4370 Commercial Law A S1 S2 Hpw4 C3

Aims, with LAWS4380 Commercial Law B, to provide an introduction to principal areas of commercial law of relevance to legal practice. *Topics*: 1. the law on sale of goods; 2. an introduction to consumer protection; 3. an introduction to the law on consumer credit

Students wishing to complete an introductory study of commercial law are advised to take LAWS4380 Commercial Law B. More advanced study of consumer protection is available in LAWS4390 Consumer Protection Law. Other areas of commercial law are dealt with in LAWS4540 International Trade and LAWS4800 The Law of Banking.

#### LAWS4380 Commercial Law B S1 S2 Hpw4 C3

Aims, with LAWS4370 Commercial Law A, to provide an introduction to principal areas of commercial law of relevance to legal practice. Topics: 1. negotiable instruments, including a study of commercial bills against the background of a description of the operation of the commercial bills and money markets; 2. secured transactions. Students are introduced to the law on securities over personal property including priorities. Reference is made to credit arrangements in use in the distribution and sale of goods and services; 3. introduction to law of bankruptcy.

It is recommended that students complete LAWS4370 Commercial Law A before taking this subject. Other areas of commercial law are dealt with in LAWS4390 Consumer Protection Law, LAWS4540 International Trade and LAWS4800 the Law of Banking.

Students who have completed LAWS4320 Commercial and Consumer Transactions 2 are not permitted to take this subject for credit.

### LAWS4390 Consumer Protection Law SS Hpw4 C3

Legislative strategies for the protection of consumers and the effect of this legislation upon marketers. The following protective strategies are considered: regulation of consumer contracts; the regulation of advertising and sales promotion; the imposition of informational requirements on persons dealing with consumers; the promulgation of standards with which goods and services

have to comply; the licensing of persons dealing with consumers; the establishment of statutory funds against which consumers can claim; the creation of consumer tribunals and the establishment of consumer protection bureaux.

### LAWS4440 Elements of Income Tax Law S1 S2 Hpw4 C3

1. Introduction: the policies served by taxation with particular reference to distributional and economic objectives; the uniform tax system: the structure of the current Income Tax Assessment Act and its administration. 2. A critical analysis of the principal concepts of the law of income taxation and the taxation of capital gains and fringe benefits; the law on income and deductions as applicable to individuals; the trading stock provisions and tax accounting; concepts of residence and source. 3. The judicial interpretation of taxing statutes; policy questions concerning tax avoidance.

Students who have completed LAWS4420 Taxation 1 are not permitted to take this subject for credit.

S2 Hpw4 C3

### LAWS4450 Advanced Revenue Law

Prerequisite: LAWS4440.

Areas of income tax introduced inLAWS4440 Elements of Income Tax Law in greater depth. Several areas of income tax law and other revenue law not touched on in the earlier subject. Topics: 1. taxation of partnerships, trusts and companies, including capital gains tax; 2. assignment of income; 3. tax avoidance and evasion — analysis of general, and specific, anti-avoidance legislation and penalties legislation; 4. an introduction to aspects of international tax including some international tax agreements; 5. tax decision-making and review in the context of a mass decision making process. Students should have completed LAWS4010 Business Associations 1 or be taking that course concurrently with LAWS4450.

Students who have completed LAWS4430 Taxation 2 are not permitted to take this subject for credit,

### LAWS4540 International Trade SS Hpw4 C3

A study of international business transactions. An economic overview of international trade. Structural aspects of international business will be studies and topics may include: different methods of doing business internationally; foreign investment in Australia; the territorial reach of anti-trust laws; international taxation; international finance; international transport law. Attention is focussed on transactional aspects of international business law, namely, sale of goods, international payments, and customs, dumping and subsidies. It is recommended that students taking this course should either have studied, or be studying concurrently, the following subjects: Commercial Law A and B, Elements of Income Tax and Conflict of Laws.

Students who have completed LAWS4540 International Trade are not permitted to take this subject for credit.

### LAWS4620 Computer Applications to Law SS Hpw4 C3

A 'hands-on' introduction to the uses lawyers can make of computer technology, particularly database and knowledge-based technologies. The use of databases for text retrieval systems, court and legal data registry systems, litigation support systems and office administration. The strengths and limitations of database technologies. Hypertext databases. The use of knowledge-based technologies in legal

document generators, expert systems (systems that give legal advice) and 'conceptual text retrieval'. Implications of the nature of legal reasoning for these technologies,

Students will design and create their own legal databases, document generators and expert systems using programs provided. No prior computer knowledge is required, as the course commences with a brief introduction to microcomputer use. Some experience in the use of microcomputers and particularly wordprocessing, would be an advantage. The course is taught in the Faculty Microcomputer Lab and enrolment is therefore limited to 25.

### LAWS5000 The Law of Employment S1 S2 Hpw4 C3

A branch of the law which treats persons in their capacity as workers. The employer-employee relationship with particular attention to the individual contract of employment on which that relationship rests, the legal concept of an 'employee', incidents of the employment relationship, the mutual rights and duties of the employer and the employee; the rights and obligations of public employees: incidents of the employment relationship as regards third parties, the employer's liability to third parties, the employee's liability to third parties and the liability of third parties towards the employment relationship; the termination of the relationship with particular reference to the discharge of the contract of employment by performance, by notice and for cause and the remedies for wrongful termination; the relationship between an individual contract of employment and the relevant Award or Industrial Agreement, the usual matters dealt with in Awards and Agreements with particular emphasis on job security and personal grievances; social security aspects of employment, the legislation which is designed to protect wages, hours and various leave entitlements; legislation with respect to Anti-Discrimination; programs for Equal Employment Opportunity and Affirmative Action.

#### LAWS5030 Industrial Law

SS Hpw4 C3

An analysis of the legislation, commonwealth and state, which regulates the activities of trade and industrial unions including their internal administration; the common law relevant to trade unions and industrial disputes; the legislation, commonwealth and state, governing the conduct of industrial disputes; practical aspects of dispute settlement in Australian industrial relations systems.

### LAWS6210 Law, Lawyers and Society S1 S2 Hpw4 C3

1. The lawver-client relationship, including who exercises control and the lawyers' duties to accept work, to keep client confidences, to act competently and to avoid conflicts of interest; the social implications of lawyers' professional behaviour. 2. The adversary system of litigation and the lawyers' role therein, both generally and specifically as defence counsel and as prosecutor in criminal cases. 3. The structure of the profession and methods of regulation including discussion of the concept of professionalism, control of admission, discipline generally and conduct in court specifically; selection and control of the judiciary. 4. Issues relating to the delivery of legal services, including advertising and solicitation by lawyers, specialization in lawyers' practice, the structure and availability of legal aid, the regulation of lawvers' fees, the extent of the lawvers' monopoly and the role of non-lawyers in delivering legal services.

### LAWS7410 Legal Research and Writing 1 F Hpw2 C2

The literature, both legal and non-legal, relevant to the law in Australia. The contents of a law library, how it works and is ordered and how lawyers go about using it to find the law. Practice in handling the principal legal materials in the law library, notably law reports, collections of statutes, digests and material on law reform. An introduction to case analysis and statutory interpretation. An introduction to the use of computerized legal research methods. The methods and objectives of legal and empirical research.

### LAWS7420 Legal Research and Writing 2

S1 S2 Hpw2 C1

A revision of legal research skills acquired in LAWS7410 Legal Research and Writing 1, particularly the use of Australian digests, law reform materials and indexes to legal periodicals. Practice in ascertaining delegated legislation, in using English, Commonwealth and US digests and in tracing recent amendments to case-law, statutes and regulations. Further instruction on the use of computers for retrieval of legal materials.

### LAW\$7430 Research Component

This subject must be taken either concurrently with or after LAWS7420 Legal Research and Writing 2, but students are advised where possible to complete Legal Research and Writing 2 first so that they have a command of the relevant research techniques. Students are required to write an essay or present an argument in a moot, on the basis that their performance in conducting research carefully and thoroughly for the essay or moot is assessed by the subject teacher on a pass-fail basis. This assessment of the quality of the research will be made in addition to a separate assessment, in the normal fashion, of the standard of an essay or moot performance for the purposes of awarding a mark in the subject as a whole. The subject to which this requirement applies will be chosen by the student, and all subjects offered in the Law School are prima facie available to Research Component students for this purpose. Where for compelling reason no provision for a suitable essay or moot is or can be made in the program of assessment of a particular subject, the teacher of that subject may ask the student to select another subject. There is no formal teaching in LAWS7430 Research Component and no credit points are awarded for it. It is compulsory for all students except those taking any one or more of the Research Thesis electives LAWS6510, LAWS6520, LAWS6530.

### LAWS8320 Legal Theory

S1 S2 Hpw4 C3

Introduction to theoretical questions which underline the practical workings of the law. Three different though overlapping questions are addressed: questions about the nature of legal interpretation/reasoning in the context of adjudication. Questions about the nature of law; moral and evaluative questions about the operations of law in general, and about particular legal activities. Topics: the character and aims of legal theory; the nature of legal interpretation and adjudication and their significance for an understanding of law; Legal Positivists' and Natural Lawyers' accounts of the nature of law and the relationship of law to morals; evaluation of punishment, of the ideal of the Rule of Law and of laws designed to redistribute social goods and other areas of legal intervention into social life.

### LAWS8820 Law and Social Theory S1 S2 Hpw4 C3

Examination of common assumptions about law, about society, and about the relationships between law, legal institutions and social ordering. The nature of social ordering and the place of law in that ordering, the extent to which different areas of law contain implicit social theories, and the importance which social theories have attached to law in their explanations of social structure and social change. First section: Common assumptions about the nature and social role of law are discussed in the light of the work of writers in the law and society movement. Second section: The rule of law is considered as a general rationale of law and in the context of selected areas of law: contract, crime and administrative law. Third section: The work of major social theorists Marx, Weber, Durkheim and Foucault and the implications of their work for law are discussed.

LAWS8320 and LAWS8820 form part of the compulsory core of the LLB and BJuris degree courses with respect to students who entered the Faculty in 1981 or later. Students are required to take one of these two subjects to fulfil compulsory requirements and are permitted to take the other as an elective. For intakes earlier than 1981, it is an elective only.

#### **Flectives**

All Commerce Law students must also complete Law Electives sufficient to comply with Rule 7.(1) (a) of the Rules Applicable to Candidates for the Degrees of Bachelor of Laws and Bachelor of Jurisprudence (see Rules for Award of Degrees in the Faculty of Law Handbook.)

The list of electives available is:

		Credit Points
LAWS1020	Trial Process	3
LAWS1030		3
	Evidence and Advocacy	
LAWS1450		3
LAWS1480	Advanced Criminal Law	3
LAWS1510		3
LAWS1550		3
LAWS1620		3
LAWS1630	Children and the Law	3
LAWS1720	Crime and Society	3
LAWS1730	The Criminal Justice System	3
LAWS1740		3
LAWS1810	Law and Medicine	3
LAWS2100	The High Court of Australia	3
LAWS2210	Advanced Administrative Law	3
LAWS2230	Communications Law	3
LAWS2240	Mining Law	3
LAWS2420	Local Government Law	3
LAWS2620	Human Rights Law	3
LAWS2700	The Law, Procedures and	
	Practice of Parliament	3
LAWS2800	Australian Immigration Law and Practice	
LAWS3020	Advanced Property and Equity	3
LAWS3030	Trusts	3
LAWS3050	Succession	3
LAW\$3210	Conveyancing and Land	
	Transactions	3
LAWS3410	Environmental Law	3
LAWS4010	Business Associations 1	3

LAWS4020 Business Associations 2

LAWS4030	The Modern Corporation	3
LAWS4240	Industrial and Intellectual Property	3
LAWS4260	Regulation of Economic Activity	3
LAWS4340	Trade Practices	3
LAWS4350	Insurance Law	3
LAWS4370	Commercial Law A	3
LAWS4380	Commercial Law B	3
LAWS4390	Consumer Protection Law	3
LAWS4440	Elements of Income Tax Law	3
LAWS4450	Advanced Revenue Law	3
LAW\$4540	International Trade	3
LAWS4610	Information Systems Law	3
LAWS4620	Computer Applications to Law	3
LAWS4680	The Law of Banking	3
LAWS5000	The Law of Employment	33333333
LAWS5020	Industrial Safety and Health Law	3
LAWS5510	Industrial Law	3
LAWS6010	Law Journal	3
LAWS6410	Legal History	3
LAWS6510	Research Thesis: two session	
	elective	6
LAWS6520	Research Thesis: session 1 elective	3
LAWS6530	Research Thesis: session 2 elective	3
LAWS6820	Social Security Law	3
LAWS6830	Housing Law	3
LAWS6910	Discrimination and the Law	3
LAWS6920	Aborigines and the Law	3
LAWS7210	Clinical Legal Experience	3
LAWS8200	Economic Analysis of Law	3
LAWS8320	Legal Theory	
LAWS8410	Comparative Law	3
LAW/\$8420	Pacific Islands Legal Systems	3
LAWS8530	Public International Law	3
LAWS8570	International Humanitarian Law	3
LAWS8610	Conflict of Laws_	3
LAWS8820	Law and Social Theory	3
LAWS9000	Special Elective A	3
LAWS9010	Special Elective B	3

### Department of Legal Studies and Taxation

LEGT7711	Legal Environment of Commerce	S1 or S2 L2 T1
Prerequisite:		HSC minimum mark required
Contemporary 2 unit English 2 unit English 3 unit English	(General) or or	60 53 1

The Australian legal system and areas of substantive law relevant to commerce including contract, business organization, employment, commercial arbitration, advertising, trade regulation, civil compensation, discrimination.

## LEGT7721 Legal Transactions in S1 or S2 L2 T1 Commerce

Prerequisite: LEGT7711.

General principles of law of contract and specialized commercial transactions including banking and negotiable

instruments, insurance, agency, sale of goods, bailment, suretyship.

## LEGT7731 Legal Regulation of Marketing S1 or S2 L2 T1 and Distribution

Prerequisite: Nil.

The regulation of restrictive trade practices and sales promotion. The legal framework of marketing strategy with special reference to anti-competitive practices including collusive activity, exclusive dealing, price discrimination, resale price maintenance, mergers and monopolization and consumer protection law including misleading and deceptive advertising and other unfair practices. Consumer credit; product liability; protection of intellectual property.

## LEGT7741 Legal Organization of Commerce S2 L3 T1

Prerequisite: LEGT7721 or LEGT7731.

The law relating to corporations including company takeovers and the securities industry, partnerships, joint ventures and trusts, with special reference to their comparative utility.

#### LEGT7751 Taxation Law

S1 L3 T1

Prerequisite: LEGT7721 or LEGT7731.

The law and practice of the taxation of income under the Income Tax Assessment Act 1936 Commonwealth including the concepts of income and allowable deductions; alienation of income; taxation of partnerships, trusts and corporations; tax avoidance and evasion. Capital taxes. An introduction to stamp duties, payroll tax, land tax and sales tax. Tax policy.

## LEGT8831 Advanced Taxation; Contemporary S2 L3

Prerequisite: LEGT7751. (Not offered in 1992)

As for LEGT5584, See Graduate Study: Subject Descriptions.

## School of Marketing

#### HOSP1999 Hospitality Industry Employment 1

Industry experience in an internship program to serve as a complement to the theory gained from coursework. The Industry Employment is for a period of at least 10 weeks in the summer vacation. A detailed report and diary should be submitted at the beginning of the following academic year. The objective is to relate the theoretical content of the TAFE operative subjects concurrently undertaken with the degree in Sessions 1 and 2, to the practical working environment in food and beverage service outlets in restaurants and hotels.

### HOSP2999 Hospitality Industry Employment 2 S2

Students are required to undertake relevant employment of at least 10 weeks duration in the summer vacation at the end of the second year. The objective is to build upon previous industry experience and gain some advanced training in the food and beverage, front office areas of hotels or restaurants, either locally, interstate or overseas. Students will be required

to maintain a diary and submit a report at the beginning of the following academic year.

### HOSP3009 Financial Control in Hospitality Industry

Prerequisites: ACCT1501, ACCT1511 and satisfactory completion of studies in the TAFE sector,

Financial ratio analysis; capital and cash budgeting; current and capital asset management; financing methods; cash flow management; hotel and restaurant valuation methods; franchising and leasing. Purchasing, receiving; issuing, storage, producing and serving controls; labour cost controls and their implementation; sales income control and theft prevention, yield and revenue analysis. Course will include a control project report and feasibility study.

### HOSP3010 Legal Aspects of Tourism S2 4CCH

Prerequisite: Satisfactory completion of studies in the TAFE sector.

National and international laws relating to tourism. Legal environment of facilities, agents, operators. Interaction of community and developer needs. Consumer rights. Implication of national, local regulations governing sale and supply of hospitality services, including food.

### HOSP3999 Hospitality Industry Employment 3

Students will undertake a structured employment program in conjunction with and under the supervision of a hotel or restaurant employer in the form of an internship for at least 10 weeks at the end of their third year. Students will have the opportunity of working in a number of departments of a hotel, restaurant or resort operation including front office, accounting, human resources and marketing. Students will be required to submit a detailed report in the following academic year, of approximately 2000 words which will be graded satisfactory or unsatisfactory. Employers will also be required to monitor the progress and performance of students and submit an accompanying report in finalisation of the project.

### **HOSP4002 Resort Management**

S2 4CCH

S1 4CCH

Prerequisite: HOSP4013.

Strategic and operational issues in resort management. Market positioning; growth strategies; organization; information systems design; staffing needs; management style. Examples from Australian resort industry.

## HOSP4003 Communication Strategy in the S2 4CCH Hospitality Industry

Prerequisites: HOSP4013, MARK2042.

Communication strategy as a component of overall marketing in the hospitality industry. Setting communication goals; assessing the context in which communication will occur; selection of target audience; choice of communication, channel and message; measuring effect; evaluation. Examples from resorts and hotel sectors in Australia.

### HOSP4004 Seminar in Hospitality Management

S1 T2 L2

Prerequisite: HOSP3009, MARK3073.

Issues in Hospitality Management - its evolution, understanding the current Australian Hospitality environment, Management practices and strategies analysis of the future, research applications.

### **HOSP4013** Hospitality Management 1

S1 6CCH

Prerequisite: MARK2012, MARK2032, MARK2042, MARK2052, HOSP1999, HOSP2999, HOSP3009, IROB2718, ECON2117.

Understanding the delivery of service in front office, food, beverage and rooms division and conference, entertainment, club and casino operations, developing new service concepts within various positioning strategies and health and government requirements, reviewing energy management systems, the presentation of food and beverage, determining cost controls and the cost/benefit of improvements.

### HOSP4014 Hospitality Management 2

S2 6CCH

Prerequisite: HOSP4103, Co-requisite: HOSP4015.

Understanding the concept of quality assurance, internal marketing, managing employee turnover and stress, career pathing, measuring and improving customer satisfaction, methods of increasing customer loyalty, determining the cost of unacceptable and inferior service, cost versus quality trade-offs.

### HOSP4015 Hospitality Management 3

S2 6CCH

Prerequisite: HOSP4013, Co-requiste: HOSP4014.

Understanding workflows in a hotel as a prerequisite to good design and layout fitout; importance of Occupational Health and Safety Act, government and local council requirements, preparing feasibility studies including Return on Investment and debt versus equity decisions, use of computer aided design software.

A detailed case study will be required in which each student will develop the detailed plans and specifications needed for a restaurant or similar operation. Plans will include critical path charts, cost and income analysis, a five year marketing plan and budget.

### **MARK2012 Marketing Fundamentals**

S1 L2 T2

Prerequisite: Nil. Co-requisite: MARK2032.

Conceptual framework for developing and understanding of marketing including the marketing process, marketing environment and marketing planning. Coverage of product, service, consumer, industrial, global and social aspects of marketing. Introduction to the marketing mix, market segmentation, positioning and product differentiation

### MARK2032 Consumer Behaviour A

S1 L2 T2

Prerequisite: Nil. Co-requisite: MARK2012.

Consumer Behaviour A studies in detail the internal influences on behaviour as they apply to the consumption process. The course is designed to understand how consumers process information and the emotions and motivations that impact on that process. The focal topics include: The study of cognition, memory, learning, perception, motivation, and the communication process as these relate to marketplace behaviour.

#### MARK2042 Consumer Behaviour B

S2 L2 T2

Prerequisite: MARK2012, MARK2032. Excluded: MARK7042.

Consumer Behaviour B studies in detail the external influences on behaviour and the role of the marketplace in the sociopolitical system. Topics of study include attitude formation, the impact of reference groups and institutions on marketplace behaviour. Specific attention is given to the purchase and consumption situation in terms of individual and group purchase behaviour. In the latter particular attention is given to household and organisational buying behaviour.

### MARK2052 Marketing Research

S2 L2 T2

Prerequisite: ECON1203 or approved substitute, MARK2012. Excluded: MARK7052.

Sources and types of marketing information relevant to marketing management. Problem definition and research design, questionnaire design, sampling, data collection, interpretation and reporting. Management control of research including briefing, evaluation of proposals and distinction between research results and marketing implications. Use of continuous research and new developments in market research.

### MARK3022 Computer Applications in Marketing

S1 L2 T2

Prerequisite: MARK2052. Excluded: MARK7022.

Exploration and evaluation, using computer software, of characteristics and relationships of marketing. The approach will be largely model based, related to marketing decision making and fostering greater understanding of marketing complexity. Techniques and tools which support the final year marketing subjects will be explored.

### MARK3043 International Marketing

S2 L2 T1

Prerequisites: MARK2012, MARK2052.

Prerequisites: MARK2042, MARK2052.

Conceptual and environmental aspects of international marketing are dealt with. Using this knowledge, issues associated with developing practical marketing strategies appropriate to different world markets are then considered in detail.

## MARK3053 Service Management

S1 L2 T1

A marketing orientation to services management is used to ensure that the strategic handling of services takes into account their distinguishing characteristics. The marketing planning framework will consider the marketing of services and the service component of product marketing. Case analysis will be used to illustrate marketing applications.

### MARK3063 Promotions Management

S2 L2 T2

Prerequisite: MARK2042, MARK7042, MARK3073 or MARK7073.

Principles and practical aspects of promotion are covered. Consideration is given to elements of the promotional mix, advertising strategy, campaign development and assessment, and advertising research. Legal and ethical issues are also examined.

#### MARK3073 Brand Management

S1 L2 T2

Prerequisite: MARK2012. Excluded: MARK7073.

An overview of marketing planning for products and services with a focus on planning at the brand level. Marketing concepts such as segmentation, differentiation, positioning and product lifecycle will be re-examined from a strategic perspective. The marketing mix will be expanded to address strategies of new product development, pricing, distribution and promotions

management. Case analysis will be introduced to develop strategic thinking.

### MARK3083 Strategic Marketing Management S2 L2 T2

Prerequisite: MARK3073. Excluded: MARK7083.

Concepts introduced in previous subjects will be broadened to address issues at the business unit level. Corporate mission, competitive stance of the organisation, pricing policies, trade relations, internal marketing and logistics will be addressed. The management of organisational resources such as financial and human resources are considered using, for example, portfolio analysis. Decision support systems are also examined.

### MARK3093 Corporate Policy and Marketing Strategy

S2 L2 T2

Prerequisite: MARK3073, Excluded: MARK7093.

The interface between marketing and other key functional areas within the organisation, such as finance, human resources and manufacturing are examined. Marketing's interface with areas outside the organisation, such as strategic alliances, joint ventures and partnership in global markets are also examined. Social, ethical, technological, legal and global issues are addressed. Case analysis will be used.

### MARK3206 Seminar in Marketing Issues S1 L2 T1

Prerequisites: MARK2012, MARK2042, MARK2052 or MARK7042, MARK7052.

Issues of concern to marketers in the contemporary environment such as ethics, legislation, stakeholders, societal resource management, technology, fragmentation of markets and globalisation.

### MARK3207 Seminar in Marketing Advanced S2 L2 T1

Prerequisites: MARK2052, MARK3022 or MARK7052, MARK7022.

Exploration of conceptualisation of marketing theory. A strong emphasis on methodological issues relevant to research of marketing phenomena.

## MARK7022 Computer Applications \$1 L2 T3 in Marketing (Honours)

Prerequisites: MARK7052 and Head of School's approval. Excluded: MARK3022.

The content of this subject includes that of MARK3022 as well as additional and more advanced work in Research and Modelling.

## MARK7042 Consumer Behaviour B S2 L2 T3 (Honours)

Prerequisites: MARK2032, MARK2012 and Head of School's approval. Excluded: MARK2042.

The content of this subject includes that of MARK2042 as well as additional and more advanced work in Consumer Behaviour.

### MARK7052 Marketing Research (Honours) S2 L2 T3

Prerequisites: ECON1203, MARK2012 and Head of School's approval. Excluded: MARK2052.

The content of this subject includes that of MARK2052 as well as additional and more advanced work in Marketing Research.

### MARK7073 Brand Management (Honours) S1 L2 T3

Prerequisites: MARK2012, MARK7052 and Head of School's approval. Excluded: Mark 3073.

The content of this subject includes that of MARK3073 as well as additional and more advanced work in Brand Management Concept.

## MARK7083 Strategic Marketing S2 L2 T3 Management(Honours)

Prerequisite: MARK7073. Excluded: MARK3083.

The content of this subject includes that of MARK3083 as well as additional and more advanced work in Strategic Marketing Concepts.

## MARK7093 Corporate Policy and S2 L2 T3 Marketing Strategy (Honours)

Prerequisite: MARK7073 and Head of School's approval. Excluded: MARK3093.

The content of this subject includes that of MARK3093 as well as additional and more advanced work in Corporate Policy and Strategy.

## MARK7203 Seminar in Marketing Theory S1 or S2 L3

Prerequisite: Head of School's approval.

The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

### MARK7204 Thesis (Marketing) S1 S2

S2 L3

## MARK7205 Research Seminar

Prerequisite: Head of School's approval.

In depth treatment and critical analysis of research techniques. Examination of current topics in research methodology.

## MARK7206 Project Seminar S1 S2

## MARK7209 Buyer Behaviour S1 L3

Prerequisite: MARK7143.

As for MARK5901. See Graduate Study: Subject Descriptions.

## **Mathematics**

Mathematics 1 is appropriate for students with mathematical ability and interest. Students with a good 4 unit HSC Mathematics pass should attempt MATH1042, whilst students with a 3 unit Grade 1 or 2 HSC Mathematics pass may attempt MATH1032. In other circumstances, ECON1202 and

ECON1203 Quantitative Methods may be a more suitable choice.

### MATH1032 Mathematics 1 F L4 T2

 
 Prerequisite:
 HSC Exam Score Range Required

 2 unit Mathematics\* or 3 unit Methematics or
 67-100

 2 unit Mathematics\* or
 67-100

 3 unit Mathematics
 100-150

 4 unit Mathematics
 100-200

 or
 MATH1011

Excluded: MATH1042, MATH1011, MATH1021, ECON2200, ECON2201. ECON2202.

This refers to the 2 Unit Mathematics subject which is related to the 3 Unit Mathematics subject. It dose not refer to the subject 2 Unit Mathematics (Mathematics in Society).

Calculus, analysis, analytic geometry, linear algebra, complex numbers, polynomials, probability theory, elementary computing.

### MATH1042 Higher Mathematics 1 F L4 T2

Prerequisite: HSC Exam Score Range Required

 3 unit Mathematics or
 145\*-150

 4 unit Mathematics
 186\*-200

Excluded: MATH1032, MATH1011, MATH1021, ECON2200, ECON2201, ECON2202.

As for MATH1032 Mathematics 1, but in greater depth.

\* these numbers may vary slightly from year to year.

### MATH2100 Applied Mathematics 2 - S1 or S2 LI.5 T0.5 Vector Calculus

Prerequisite: MATH1032 or MATH1042. Excluded: MATH2110.

Properties of vectors and vector fields; divergence, gradient, curl of a vector; line, surface, and volume integrals. Gauss' and Stokes' theorems. Curvilinear co-ordinates.

### MATH2110 Higher Applied Mathematics 2 - S1 L2 T0.5 Vector Analysis

Prerequisite: MATH1042 or MATH1032(CR). Excluded: MATH2100.

As for MATH2100 but in greater depth.

# MATH2120 Applied Mathematics 2 - S1 or S2 L1.5 T0.5 Mathematical Methods for Differential Equations

Prerequisite: MATH1032. Excluded: MATH2130.

Introduction to quantitative methods for ordinary and partial differential equations. The following topics will be treated primarily by example. Ordinary differential equations: linear with constant coefficients, first-order systems, singularities, boundary-value problems, eigenfunctions, Fourier series, Bessel's equation and Legendre's equation. Partial differential equations; characteristics, classification, wave equation, heat equation, Laplace's equation, separation of variables methods.

# MATH2130 Higher Applied Mathematics 2 - S2 L2 T.5 Mathematical Methods for Differential Equations

Prerequisite: MATH1042 or MATH1032(CR). Excluded: MATH2120, 10.2212.10.2112.

As for MATH2120 but in greater depth.

### MATH2160 Applied Mathematics 2 – S1 L1.5 T0.5 Linear Programming

Prerequisite: MATH1032 or MATH1042. Co-requisite: MATH2501.

A first course in mathematical modelling and solution techniques for linear optimization problems. The revised simplex and dual simplex methods, theory and applications of sensitivity analysis, duality theory. Networks, transportation and assignment problems. Examples, applications and computing methods are prominent features.

## MATH2200 Applied Mathematics 2 - S1 or S2 L1.5 T0.5 Discrete Dynamical Systems

Prerequisite: MATH1032 or MATH1042. Co-requisite: MATH2501.

The study of dynamical systems whose states change at discrete points in time. Difference equations, general properties. Linear systems, stability, oscillations, 2-transforms. Nonlinear systems; critical points, periodic cycles, chaotic behaviour. Applications selected from engineering, biological, social, and economic contexts.

### MATH2400 Pure Mathematics 2 - \$1 L1.5 T0.5 Finite Mathematics A

Prerequisite: MATH1032.

Positional number systems, floating-point arithmetic, rational arithmetic, congruences. Euclid's algorithm, continued fractions, Chinese remainder theorem, Fermat's theorem, applications to computer arithmetic. Polynomial arithmetic, division algorithm, factorization, interpolation, finite field. Codes, error correcting codes, public-key cryptography.

## MATH2501 Pure Mathematics 2 - F L1.5 T1 or S1 Linear Algebra S1 or S2 L3 T2

Prerequisite: MATH1032 or MATH1042. Excluded: MATH2601, 10.111A. 10.121A.

Vector spaces, linear transformations, change of basis, inner products, orthogonalisation reflections and QR factorizations. Eigenvalues and eigenvectors, diagonalization, Jordan forms and functions of matrices. Applications to linear systems of differential equations, quadratics, rotations. Laplace transforms.

## MATH2510 Pure Mathematics 2 - S1 or S2 L1.5 T1 Real Analysis

Prerequisite: MATH1032 or MATH1042. Excluded: MATH2610.

Multiple integrals, partial differentiation. Analysis of real valued functions of one and several variables.

### MATH2520 Pure Mathematics 2 - S1 or S2 L1.5 T1 Complex Analysis

Prerequisite: MATH1032 or MATH1042. Excluded: MATH2620.

Analytic functions, Taylor and Laurent series, integrals. Cauchy's theorem, residues, evaluation of certain real integrals.

### MATH2601 Higher Pure Mathematics 2 - S1 L4 T1 Algebra

Prerequisite: MATH1042 or MATH1032(DN), Excluded: MATH2501.

As for MATH2501, but in greater depth, and with additional material on unitary, self-adjoint transformations and normal transformations.

### MATH2610 Higher Pure Mathematics 2- S1 L2 T0.5

Prerequisite: MATH1042 or MATH1032(DN). Excluded: MATH2510.

Real Analysis

As for MATH2510 Pure Mathematics 2 - Real Analysis but in greater depth.

### MATH2620 Higher Pure Mathematics 2 - S2 L2 T0.5 Complex Analysis

Prerequisite: MATH1042 or MATH1032(CR). Excluded: MATH2520.

As for MATH2520 Pure Mathematics 2 — Complex Analysis, but in greater depth.

## MATH2801 Theory of Statistics 2 - S1 L3 T1 Probability and Random Variables

Prerequisite: MATH1032 or MATH1042 or MATH1021(CR). Excluded: MATH2901, MATH2819, MATH2841, BIOS2041.

Probability, random variables, standard discrete and continuous distributions, multivariate distributions, transformations, random sampling, sampling distributions, limit theorems.

## MATH2821 Theory of Statistics 2 – Basic Inference

S2 L3 T1

Prerequisite: MATH2801. Excluded: MATH2921, MATH2819, MATH2841.

Point estimation: general theory, estimation by moments, maximum likelihood, interval estimation with general theory and application, hypothesis testing using Neyman Pearson theory, linear regression and prediction, analysis of variance.

### MATH3002 Mathematics 3 Project

S1 or S2 LT8

Prerequisite: At least two units of level 2 mathematics.

Under supervision of a member of the academic staff of the School of Mathematics a student will undertake a course in reading and/or research on a topic in mathematics or statistics or on applications of mathematics or statistics to other disciplines such as the physical, biological or social sciences, economics, finance, computing etc.

The student will be expected to write an essay of approximately 50 typewritten pages summarising the results of their project.

## MATH3161 Applied Mathematics 3 – S1 L3 T1 Optimization Methods

Prerequisite: MATH2501 and MATH2510 or MATH2100.

Development, analysis and application of methods for optimization problems. Theory of multivariable optimization; including necessary and sufficient optimality conditions, stationary points, Legrange multipliers, Kuhn-Tucker conditions, convexity and duality. Numerical methods for one dimensional minimization, unconstrained multivariable minimization (including steepest descent, Newton, quasi-Newton and conjugate gradient methods) and constrained multi-variable

minimization including linear programming and quadratic programming.

## MATH3181 Applied Mathematics 3 – S2 L3 T1 Optimal Control

Prerequisites: A total of 2 level II mathematics units which must include either MATH2100 or MATH2510. Excluded: 10.212M, 10.222M.

An introduction to the optimal control of dynamical systems. Mathematical descriptions of dynamical systems. Stability, controlability, and observability. Optimal control. Calculus of variations. Dynamic programming.

Examples and applications are selected from biological, economical and physical systems.

## MATH3610 Higher Pure Mathematics 3 S1 L1.5 T0.5 C2 Real Analysis

Prerequisite: MATH2610 or MATH2510 (CR) †††. Excluded: MATH3570, MATH3601.

Syllabus: The limit processes of analysis. Metric spaces. Uniform convergence. Arzela-Ascoli theorem. Stone Weierstrass theorem. Riemann integral.

†††† Students wishing to enrol in Level III Higher Pure Mathematics units should consult with the Department before enrolling. Normal presequisites for attempting Level III Higher Pure Mathematics units are at least two Level II Mathematics units, including any subject prerequisites, at an average of credit level or their higher equivalents. Subject to the approval of the Head of the Department, these may be relaxed.

## **Psychology**

### PSYC2106 Psychology (Industrial Relations)

Prerequisite: Nil.

Not offered in 1992.

Problems and limitations affecting social research in industry. Critical review of American research from Hawthorne to Herzberg and of British research from Tavistock and Trist to Emery in Australia. Conflict and organic theories of organization and related theories of motivation and morale. The use of library resources. Practice in the skills and discipline required to obtain and evaluate empirical evidence in this field. Recent developments under the headings of 'participation' and democracy in industry.

## **Graduate Study**

The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, and Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

Suitably qualified candidates may enrol to study for the degree of Doctor of Philosophy. In addition, courses are available leading to the award of the degrees of Master of Commerce Honours, Master of Commerce and Graduate Diploma in Commerce. These courses are offered in Accounting, Banking and Finance, Economics, Economic History, Econometrics, Industrial Relations and Organizational Behaviour, Information Systems, Japanese Studies, Legal Studies and Taxation, and Marketing. Normally all applicants for registration for the degree of Doctor of Philosophy and Master of Commerce Honours should be graduates in Commerce or Economics seeking advanced specialization in their own discipline, although there is provision for non-Commerce or Economics graduates to be admitted in special cases, usually subject to a qualifying program.

The requirements for the Master of Commerce Honours degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses.

Suitably qualified candidates who may wish to pursue a shorter course of postgraduate study may consider a Graduate Diploma in Commerce. This program comprises six graduate subjects by coursework from the Commerce and Economics disciplines and as with the other postgraduate degree programs may be undertaken on a part-time or full-time basis.

The conditions governing the award of the Graduate Diploma and higher degrees are set out later.

## Faculty of Commerce and Economics Enrolment Procedures

All students enrolling in graduate courses should obtain the 1992 Enrolment Leaflets, available from School Offices and the Admissions Office. These sheets provide detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, enrolment in miscellaneous subjects, locations and hours of Cashiers and late enrolments.

# Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon

a week, may be required for up to four sessions of the part-time program.

The detailed course requirements are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

### School of Accounting

### 2630

### Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

ACCT5951 Current Developments in

Accounting Research - Financial ACCT5952 Current Developments in

Accounting Research - Managerial ACCT5909 Current Developments in Auditing Research

ACCT5997 Seminar in Research Methodology

ACCT5967 Special Topic in Accounting ACCT5904 Development of Accounting Thought

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and study four further units including two units chosen from the following list:

ACCT5902 Advanced Studies in Financial Accounting

ACCT5903 Regulation in Accounting INFS5905 Information Systems Auditing

ACCT5956 Management Planning and Control

Individual Judgement and Choice ACCT5915

ACCT5916 Accountability, Accounting and Auditing

ACCT5917 Strategic Management: Systems and Processes ACCT5910

Financial Statement Analysis ACCT5929 Organization Design

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

## School of Banking and Finance

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

Research Methods in Finance 1 FINS5575

FINS5576 Business Finance 4A

Rusiness Finance 4B FINS5577

FINS5579 Research Methods in Finance 2

Two further units chosen from the following list: ACCT5910 Financial Statement Analysis LEGT5561 Legal Aspects of Finance

FINS5530 Financial Institutions Management

FINS5531 Risk and Insurance

FINS5533 Real Estate Finance and Investment

FINS5534 Lending and Liquidity Management FINS5535 Option, Futures and Risk Management Techniques

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

### School of Economics

## Department of Economic History

## 2590

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

ECOH5351 International Economic Relations Since the Nineteenth Century

ECOH5353 Approaches to Economic and Social History

ECOH5354 Seminar in Research Methods ECOH5355 Aspects of Australian Economic Development

In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:

ECOH5352 The Modern Business Corporation

ECOH5357 Comparative Economic History

Science, Technology and Economic ECOH5365 Development

ECOH5367 American Labor 1880-1980

3. All students shall enrol in ECOH5359 Research Seminar for at least one session. Students may enrol in the Research Seminar while they are enrolled for ECOH5360 Thesis.

## Department of Econometrics

## 2600

Master of Commerce (Honours) MCom(Hons)

All students shall study the following core units:

ECON5237 Econometric Methods A

ECON5247 Econometric Methods B

ECON5240 Applied Econometrics A

ECON5241 Applied Econometrics B

Two further units must be chosen from the following list:

ECON5232 Linear Economics

ECON5242 Economic Optimitization and Dynamics

ECON5274 Mathematical Economics A ECON5284 Mathematical Economics B

2. (a) Students taking the degree by course work shall in addition submit ECON5299 Project Report and take four additional units of which at least two must be chosen from:

ECON5215 Advanced Econometrics A

ECON5225 Advanced Econometrics B

ECON5235 Advanced Mathematical Economics A FCON5245 Advanced Mathematical Economics B

the remainder being electives.

- (b) Students taking the degree by thesis shall in addition submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.
- 3. The electives referred to in clause 2, must be approved by the Head of the Department of Econometrics and shall normally be chosen for graduate units offered by the School of Economics (except ECON5248 Business Econometrics and Forecasting and ECON5233 Operations Research and subjects listed in clause 1. of the Course Requirements for the Degree of Master of Commerce) or from graduate units, or fourth year Honours units offered by the School of Mathematics.
- 4. All students must enrol in ECON5298 Econometrics Research Seminar while they are also enrolled for either ECON5299 Project Report or ECON5297 Thesis.
- 5. Except for exceptional circumstances the report on the project shall be submitted not later four sessions after the completion of the formal course work component of the degree as set out in paragraphs 1. and 2.

### Department of Economics

### 2640

## Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

ECON5154 Microeconomic Analysis 1 ECON5164 Economic Methodology ECON5174 Macroeconomic Analysis 1

**ECON5207 Elements of Econometrics** 

2. In addition, students must choose two of the following subjects:

ECON5155 Microeconomic Analysis 2

ECON5184 Macroeconomic Analysis 2

ECON5134 International Trade

ECON5105 Seminar in Advanced Economic Analysis

ECON5295 Mathematical Economic Models

- 3. In addition to completing the subjects listed in 1 and 2, candidates must either:
- (a) submit a thesis on an approved topic (and enrol in ECON5199 Thesis) and take any additional subjects prescribed by the Higher Degree Committee, or
- (b) submit a project report on an approved topic, (and enrol in ECON5197 Project Report) and complete four additional subjects. These subjects can be any graduate courses in the School of Economics except ECON5114, ECON5125, ECON5217 and ECON5227.

- 4. The contents of the subjects contained in 1 assumme that candidates have a knowledge of quantitative analysis equivalent to that contained in ECON5217 Quantitative Analysis A and ECON5227 Quantitative Analysis B. Candidates who have not reached this level will be required to take ECON5217 and/or ECON5227 as qualifying subjects. Subject to approval of the Head of the School, candidates may be permitted to take ECON5217 and/or ECON5227 concurrently with other subjects.
- 5. All students shall enrol in ECON5198 Economic Research seminar for at least one session.

### School of Industrial Relations and Organizational Behaviour

### 2540 Industrial Relations Master of Commerce (Honours) MCom(Hons)

1. All students shall study five of the following core units: IROB5731 Special Topic in Industrial Relations A

IROB5732 Special Topic in Industrial Relations B IROR5733 Advanced Seminar in Industrial Relations A IROB5734 Advanced Seminar in Industrial Relations B

IROB5905 Organizational Analysis

- 2. All students shall enrol in IROB5737 Industrial Relations. Seminar.
- 3. (a) Submit a thesis and take other such units as are prescribed by the Higher Degree Committee to support the thesis:

(b) Submit a project report and undertake four additional coursework subjects from the following:

IROB5703 Wage Determination

IROB5704 Workplace Organization and

Employment

IROB5705 **Employment Policy and Practice A** 

I/ROB5706 Employment Policy and Practice B

IROB5711 Employment and Industrial Law

IROB5712 Industrial Relations Processes

IROB5713 **Public Policy and Employment** IROB5714 Social Aspects of Employment Relations

IROB5715

Wages and Incomes Policy

IROB5717 Industrial Relations Theory

IROB5718 Australian Labour History

IROB5719

Industrial Relations History

### 2525 Organizational Behaviour Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units

IROB5903 Organizational Change and Development

IROB5905 Organizational Analysis

IROB5931 Special Topic in Organizational Behaviour

IROB5932 Advanced Seminar in Organizational Behaviour A

IROB5933 Advanced Seminar in Organizational Behaviour B IROB5934 Organizational Behaviour Graduate Research

Seminar

In addition to completing the subjects listed in 2.1, candidates must either: (a) submit a thesis on an approved topic and take additional subjects as prescribed by the Higher Degree Committee, or (b) submit a project report on an approved topic and study four further units from:

IROB5714 Social Aspects of Employment Relations
IROB5904 Corporate Managerial and Union Strategy
IROB5911 New Technology & Employment
Comparative Organizational Analysis
IROB5913 Organizational Power & Politics

IROB5914 Organizational Communications IROB5915 Human Potentialities

IROB5916 Human Resource Policy IROB5917 Japanese Employment and Productivity

IROB5918 New Horizons in Organizational Behaviour

ACCT5917 Strategic Management: Systems and Processes
ACCT5949 Management Planning and Control

ACCT5929 Organizational Design

### 2526

## Master of Commerce (Honours) MCom(Hons)

1. All students must complete the following core units:

IROB5905 Organizational Analysis IROB5941 Special Topic in Human Resource

IROB5941 Special Topic in Human Resource Studies A
IROB5942 Special Topic in Human Resource Studies B
Advanced Seminar in Human Resource Studies A
Advanced Seminar in Human Resource Studies B

Enrol in IROB5945 Human Resource Studies Research Seminar.

In addition to completing the subjects listed in 1 and 2, candidates must either:

(i) Enrol in IROB5951 Thesis (Human Resource Studies) and submit a thesis on an approved topic and pass additional subjects as prescribed by the Higher Degree Committee;

#### or

(ii) Enrol in IROB5950 Project Report (Human Resource Studies) and submit a project report on an approved topic and study four further units from:

IROB5903 Organizational Change and Development
New Technology and Employment
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power and Politics
IROB5914 Organizational Communications
IROB5915 Human Pesource Policy

IROB5917 Japanese Employment & Productivity IROB5703 Wage Determination

IROB5711 Employment and Industrial Law IROB5712 Industrial Relations Processes

IROB5714 Social Aspects of Employment Relations IROB5718 Australian Labour History

IROB5719 Industrial Relations History

### School of Information Systems

#### 2632

### Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

INFS5926 Advanced Data Management INFS5983 Informations Systems and Telecommunications

INFS5986 Research Topics in Information Systems 1
INFS5987 Research Topics in Information Systems 2
INFS5993 Special Topic in Information Systems

INFS5991 Decision Support Systems

In addition to completing the subject listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

## School of Marketing

### 2530

## Master of Commerce (Honours) MComHons

1. All students shall study the following core units:

MARK8926 Seminar in Marketing Theory MARK8927 Methods of Marketing Research

MARK5901 Customer Behaviour B MARK5907 Seminar in Contemporary Marketing Issues.

2. In addition, students must jeither submit a project report and take

MARK5929 Marketing Planning and Policy, and MARK5905 Marketing Strategy

plus three graduate or fourth year Honours electives.

or

submit a thesis and take such units as they are prescribed by the Higher Degree Committee to support that thesis.

3. The three electives may be chosen from any graduate units taught by the School of Marketing or fourth year Honours units approved by the Head of School. Electives offered by the School of Marketing are:

MARK5903 International Marketing

MARK5908 Introduction to Japanese Business MARK5909 Contemporary Japanese Business MARK5922 Industrial and Service Marketing

MARK5930 Managerial Elements of Marketing

4. All students shall enrol in MARK8998 Research Seminar for at least one session. Students may only enrol in the Project Seminar while they are enrolled for either MARK8999 Project Report or MARK8994 Thesis.

Except for exceptional circumstance the report on the project shall be submitted not later than four sessions after the completion of the formal coursework component of the degree as set out in paragraphs 1 to 4.

## Course Requirements for the Degree of Master of Commerce

- 1. The program shall consist of twelve units. Candidates may be given exemption from up to four units on the basis of prior study at an appropriate level in the disciplines listed in Clause 2.
- 2. The twelve units including any exemptions shall include at least two units in each of two of the following disciplines:

Accounting

**Econometrics** Economic History

**Economics** 

Finance

**Human Resource Studies** 

Industrial Relations

Information Systems

Japanese Studies Legal Studies and Taxation

Marketing

Organizational Behaviour

3. Students shall study a program approved by the Higher Degree Committee which includes a major of at least eight units from a discipline or two sub-majors of at least four units from each of two disciplines.

### Approved Programs

These programs allow students to meet the requirements of a major strand of at least eight units from one of the ten disciplines offered by the Faculty as well as at least two units from one of the other disciplines, or two sub-majors of at least four units selected from two of the disciplines.

8461 Program in Accounting and Commercial Administration

Program in Advanced Professional Specialization 8462 in Accounting - Auditing 8463 Program in Advanced Professional Specialization

in Accounting - External Reporting 8464 Program in Advanced Professional Specialization in Accounting - Management Accounting

8465 Program in Advanced Professional Specialization in Accounting - Treasury

Program in Advanced Disciplinary Specialization 8466 in Accounting

8467 Program in Advanced Disciplinary Specialization in Finance Program in Advanced Disciplinary Specialization 8258

in Information Systems

Program in Advanced Professional Specialization 8469 in Accounting - Taxation

Program in Advanced Professional Accounting 8471 8473 Program in Japanese Business Studies

Advanced Disciplinary Specialization in Japanese Language Program in Economic History 8480 Program in Economics Econometrics 8481 8482 Program in Economics Finance 8483 Program in Economics Industrial Relations 8484 Program in Economics 8485 Program in Economics with specialization in Development Economics 8486 Program in Economics with specialization in Natural Resource Economics 8487 Program in Economics with specialization in Macroeconomics Public Policy Program in Econometrics 8488 Program in Industrial Relations 8489 8490 Program in Marketing

Program in Japanese Business Studies with

8491 Program in Marketing and Organizational Behaviour 8495 Program in Organizational Behaviour

9496 Program in Industrial Relations and Organizational Behaviour

8497 Program in Human Resource Studies 8498 Program in Information Systems and Organizational Behaviour

### Accounting

FINS5511

8474

### 1. Accounting and Commercial Administration Course code 8461

1.1 Compulsory units:

ACCT5940 Accounting and Financial Management A Accounting and Financial Management B ACCT5941 Accounting Concepts and Financial Reporting ACCT5970 ACCT5996 Management Accounting Control Systems Auditing ACCT5908 ECON5114 Economics A ECON5125 Economics B

Corporate Finance Information Systems A INFS5988 LEGT5511 The Legal Environment of Business

LEGT5541 Company Law LFGT5551 Revenue Law

#### Advanced Professional Specialization Accounting - Auditing Course code 8462.

2.1 Compulsory units:

Accountability, Accounting and Auditing ACCT5916 Individual Judgement and Choice ACCT5915 ACCT5956 Management Planning and Control INFS5905 Information Systems Auditing

Current Developments in Auditing Research ACCT5909 Managerial Dynamics ACCT5949

2.2 At least two subjects from the following list: ACCT5903 Regulation in Accounting

ACCT5902 Advanced Studies in Financial Accounting LEGT5542 Advanced Studies in Company Law INFS5953 Advanced Systems Management

INFS5991	Decision Support Systems
INFS5983	Information Systems and Telecommunications
INFS5992	Data Management
ECON5352	The Modern Business Corporation
ACCT5917	Strategic Management: Systems and Processes
ECON5298	Business Econometrics and Forecasting
ACCT5910	Financial Statement Analysis
ACCT5929	Organization Design
INFS5926	Advanced Data Management
INF25927	Knowledge Based Information Systems
ACCT5955	Design of Cost Management Systems
	her units chosen from the above list or from other ts offered by the Faculty.
3. Advance External Recourse co	
3.1 Compulsory units: ACCT5916 Accountability, Accounting and Auditing ACCT5903 Regulation in Accounting	

- Financial ACCT5949 Managerial Dynamics

INFS5953

ACCT5902

ACCT5951

3.2 At least two subjects from the following list:

LEGT5542 Advanced Studies in Company Law LEGT5581 Advanced Taxation 1: Concepts

LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes LEGT5561 Legal Aspects of Finance

ACCT5917 Strategic Management: Systems and Processes Design of Cost Management Systems ACCT5955

Advanced Systems Management

Advanced Studies in Financial Accounting

Current Developments in Accounting Research

ACCT5956 Management Planning and Control INFS5991 **Decision Support Systems** 

FINS5512 Australian Capital Markets

FINS5513 Security Valuation and Portfolio Selection ACCT5910 Financial Statement Analysis

The Modern Business Corporation ECON5352 ACCT5929 Organization Design

LEGT5531 Legal Regulation of Business INFS5992 Data Management

3.3. Four further units chosen from the above list or from other graduate units offered by the Faculty.

#### Advanced Professional Specialization Accounting - Management Accounting Course code 8464

### 4.1 Compulsory units:

ACCT5956 Management Planning and Control

ACCT5917 Strategic Management: Systems and Processes ACCT5915 Individual Judgement and Choice

INFS5953 Advanced Systems Management ACCT5949 Managerial Dynamics

ACCT5952 Current Developments in Accounting Research -Managerial

4.2 At least two subjects from the following list:

Operations Research for Management 1

Organizational Behaviour B

**New Technology and Employment Relations** ECOH5352 The Modern Business Corporation Information Systems B

INFS5989 INFS5991 **Decision Support Systems**  INFS5983 Information Systems and Telecommunications INFS5992 Data Management

ACCT5929 Organization Design

Advanced Data Management INFS5927 Knowledge Based Information Systems INFS5928 Managing Software Development ACCT5955 Design of Cost Management Systems

4.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Business Econometrics and Forecasting

#### Advanced Disciplinary Specialization Accounting Course code 8466

### 5.1 Compulsory units:

INFS5926

ECON5248

ACCT5915 Individual Judgement and Choice ACCT5956 Management Planning and Control

ACCT5903 Regulation in Accounting

ACCT5951 Current Developments in Accounting Research -Financial

ACCT5952 Current Developments in Accounting Research -

Managerial ACCT5909 Current Developments in Auditing Research

5.2 At least two subjects from the following list:

ACCT5916 Accountability, Accounting and Auditing Strategic Management: Systems and Processes ACCT5917

ACCT5902 Advanced Studies in Financial Accounting

ACCT5910 Financial Statement Analysis ACCT5904 **Development of Accounting Thought** 

INFS5905 Information Systems Auditing

INFS5957 Operations Research for Management 1

5.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

### 6. Advanced Professional Program in Accounting Course code 8471

#### 6.1 Compulsory units:

ACCT5916 Accountability, Accounting Auditing ACCT5902 Advanced Studies in Financial Accounting

ACCT5903 Regulation in Accounting

LEGT5581 Advanced Taxation 1: Concepts

6.2 Four subjects from the following groups with at least two subjects from one of the listed groups.

### Group A (Financial Accounting and Auditing)

ACCT5951 Current Developments in Accounting Research -Financial

ACCT5918

Advanced Auditing Technologies ACCT5919 Accounting for Financial Instruments and

Complex Transactions

ACCT5909 Current Developments in Auditing Research

Individual Judgement and Choice ACCT5915

### Group B (Information Systems)

INFS5989 Information Systems B INFS5905 Information Systems Auditing INFS5953 Advanced Systems Management INFS5991 **Decision Support Systems** 

Any other advanced graduate information systems subject approved by the Head of the School of Information Systems.

INFS5957

IROB5902

IROB5911

### Group C (Legal Studies and Taxation)

Advanced Taxation 2: Entities LEGT5582

Advanced Taxation 4: Sales Tax and State Taxes LEGT5584

Advanced Studies in Company Law LEGT5542

LEGT5561 Legal Aspects of Finance

### Group D (Finance)

FINS5512 Australian Capital Markets

ACCT5910 Financial Statement Analysis

Security Valuation and Portfolio Selection FINS5513 Portfolio Analysis and Management FINS5517

Any other advanced graduate finance subject approved by the

Head of the School of Banking and Finance.

### Group E (Management Accounting)

Strategic Management: Systems and Processes ACCT5917

ACCT5949 Managerial Dynamics

ACCT5952 Current Developments in Accounting Research -

Managerial

Management Planning and Control ACCT5956

Design of Cost Management Systems ACCT5955

6.3 Four further units chosen from the above groups or from other graduate units offered by the Faculty.

### Banking and Finance

### 1. Advanced Disciplinary Specialization in Finance Course code 8467

#### 1.1 Compulsory units:

FINS5513 Security Valuation and Portfolio Selection FINS5514 Capital Budgeting and Financing Decisions FINS5512 Australian Capital Markets

International Corporate Finance FINS5516

Portfolio Analysis and Management FINS5517

### 1.2 At least three subjects from the following units:

ACCT5910 Financial Statement Analysis Legal Aspects of Finance LEGT5561

Issues in Corporate Finance FINS5515

Financial Institution Management FINS5530

Risk and Insurance FINS5531

Real Estate Finance and Investment FINS5533 Lending and Liquidity Management FINS5534 Options, Futures and Risk Management

Techniques

Any other graduate subject approved by the Head of the School of Banking and Finance.

1,3 Four further units chosen from the above list or from other

graduate units offered by the Faculty.

#### Advanced **Professional** Specialization Accounting - Treasury Course code 8465

#### 2.1 Compulsory units:

FINS5535

Australian Capital Markets FINS5512

Security Valuation and Portfolio Selection FINS5513

FINS5514 Capital Budgeting and Financing Decisions

FINS5515 Issues in Corporate Finance

International Corporate Finance FINS5516 FINS5517 Portfolio Analysis and Management

2.2 At least two subjects from the following list:

Financial Institution Management FINS5530

FINS5531 Risk and Insurance FINS5533 Real Estate Finance and Investment

Lending and Liquidity Management FINS5534 Options, Futures and Risk Management FINS5535 Techniques

ACCT5915 Individual Judgement and Choice

ACCT5956 Management Planning and Control

ACCT5917 Strategic Management: Systems and Processes

Operations Research for Management 1 INF\$5957 ACCT5949 Managerial Dynamics

Advanced Studies in Company Law LEGT5542

Advanced Taxation 1: Concepts LEGT5581 ACCT5903 Regulation in Accounting

Legal Regulation of Business LEGT5531

**ECON5108** Public Finance

ECON5124 Public Sector Economies ECON5104 International Economies

ECOH5352 The Modern Business Corporation

graduate units offered by the Faculty.

ACCT5910 Financial Statement Analysis 2.3 Four further units chosen from the above list or from other

### Information Systems

#### Disciplinary Specialization in Advanced Information Systems Course code 8468

### 1.1 Compulsory units:

INFS5988 Information Systems A

INFS5989 Information Systems B

INFS5953 Advanced Systems Management INFS5991 **Decision Support Systems** 

Information Systems and Telecommunications INFS5983

Data Management INFS5992

## 1.2 At least two subjects from the following:

Individual Judgement and Choice ACCT5915 ACCT5956 Management Planning and Control ACCT5917 Strategic Management: Systems and Processes

INFS5957 Operations Research for Management 1

INFS5905 Information Systems Auditing

Object Oriented Information Systems INFS5925 INFS5926 Advanced Data Management

INFS5927 Knowledge Based Information Systems INFS5928 Managing Software Development INFS5974 Information Systems Security

ACCT5929 Organization Design

Design of Cost Management Systems ACCT5955

Any other graduate subject approved by the Head of the School of Information Systems.

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

#### Information Systems and Organizational Behaviour

### Course Code 8498

2.1 Compulsory Units:

INFS5953 Advanced Systems Management INFS5988

Information Systems A INFS5989 Information Systems B INFS5992 **Data Management** 

IROB5901 Organizational Behaviour A IROB5902 Organizational Behaviour IROB5903

Organizational Change and Behaviour IROB5905 Organizational Analysis

2.2 Four further units chosen from the graduate units offered by the Faculty of Commerce and Economics.

### **Legal Studies and Taxation**

#### Advanced Professional Specialization in Accounting - Taxation Course code 8469

1.1 Compulsory units:

LEGT5531 Legal Regulation of Business LEGT5542 Advanced Studies in Company Law

LEGT5581 Advanced Taxation 1: Concepts LEGT5582 Advanced Taxation 2: Entities

LEGT5583 Advanced Taxation 3: International Aspects LEGT5585 Advanced Taxation 5: Policy and Administration

1.2 At least two subjects from the following list:

ACCT5903 Regulation in Accounting ACCT5949 Managerial Dynamics

ACCT5955 **Design of Cost Management Systems** 

FINS5512 Australian Capital Markets

ECON5104 International Economics ECON5108 Public Finance ECON5124 Public Sector Economics

ECON5144 Resource Economics LEGT5522

Special Topic in Commercial Law LEGT5561 Legal Aspects of Finance

LEGT5571 Franchising and Alternative Distribution Systems LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

### **Economics**

### 1. Economic History Course code 8480

1.1 Compulsory units:

ECOH5352 The Modern Business Corporation ECOH5351 The International Economy Since 1850

ECOH5354 Seminar in Research Methods ECOH5365 Science, Technology and Economic

Development

ECOH5353 Approaches to Economic and Social History ECOH5367

American Labor 1850-1980 ECOH5357 Comparative Economic History

ECOH5355 Aspects of Australian Economic Development

1.2 Four further units chosen from other graduate units offered by the Faculty.

### 2. Economics and Econometrics Course code 8481

### 2.1 Compulsory units:

ECON5114 Economics A

ECON5125 Economics B ECON5217 Quantitative Analysis A

ECON5227 Quantitative Analysis B ECON5207 Elements of Econometrics

ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy

2.2 One unit chosen from graduate units offered by the Department of Economics.

2.3 Two units chosen from graduate units offered by the Department of Econometrics.

2.4 Two further units chosen from graduate units offered by the Faculty.

### 3. Economics and Finance Course code 8482

### 3.1 Compulsory units:

ECON5114 Economics A ECON5125 Economics B

ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy

FINS5513 Security Valuation and Portfolio Selection FINS5514 Capital Budgeting and Financing Decisions

FINS5515 Issues in Corporate Finance

FINS5517 Portfolio Analysis and Management

3.2 Two units chosen from the following list: FINS5516 International Corporate Finance FINS5512 Australian Capital Markets

ACCT5910 Financial Statement Analysis LEGT5561 Legal Aspects of Finance

FINS5530 Financial Institution Management FINS5531 Risk and Insurance

FINS5533 Real Estate Finance and Investment FINS5534 Lending and Liquidity Management

FINS5535 Options, Futures and Risk Management Techniques

ECON5104 International Economics

ECON5143 Monetary Theory and Policy ECON5108 Public Finance

ECON5207 Elements of Econometrics\*

3.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

\*Students taking this subject should do so as early as possible in their program.

### 4. Economics and Industrial Relations Course code 8483

4.1 Compulsory Units:

ECON5114 Economics A

ECON5125 Economics B IROB5701 Industrial Relations A

134

IBOB5702 Industrial Relations B IROB5916 Human Resource Policy, or Wages and Incomes Policy IROB5715 ECON5106 Economics of Labour Markets

4.2 A minimum of two of the Industrial Relations subjects: Workplace Organization and Employment

IROB5705 Employment Policy and Practice A Employment Policy and Practice B IROB5706 Employment and Industrial Law IROB5711

IROB5712 Industrial Relations Processes Public Policy and Employment IROB5713

IROB5714 Social Aspects of Work and Employment

IBOB5717 Japanese Employment and Productivity

4.3 A minimum of two electives offered by the School of Economics.

4.4 Two other MCom subjects offered by Faculty which may include subjects listed in 4.2 and 4.3 above.

### 5. Economics Course code 8484

IROB5704

5.1 Compulsory units:

ECON5114 Economics A ECON5125 Economics B

ECON5217 Quantitative Analysis A ECON5227 Quantitative Analysis B

ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy ECON5207 Elements of Econometrics

5.2 Three units chosen from graduate units offered by the Department of Economics.

5.3 Two further units chosen from graduate units offered by the Faculty.

### 6. Economics with Specialization in Development **Economics** Course code 8485

6.1 Compulsory units:

ECON5107 Development Economics A ECON5110 Development Economics B ECON5111 Topics in Economic Development

ECON5114 Economics A

ECON5124 Public Sector Economics

ECON5125 Economics B

ECON5207 Elements of Econometrics

ECON5217 Quantitative Analysis A

ECON5227 Quantitative Analysis B

6.2 Two units chosen from the following subjects:

ECON5104 International Economics

ECON5112 Asian Development Studies B ECON5113 Asian Development Studies A ECON5115 Natural Resource Economics

ECON5116 Environmental Economics

ECON5163 Microeconomic Policy

ECON5173 Macroeconomic Policy

6.3 One further unit chosen from graduate units offered by the

Faculty.

### 7. Economics with Specialization in Natural **Resource Economics** Course code 8486

### 7.1 Compulsory units:

ECON5114 Economics A ECON5125 Economics B

ECON5217 Quantitative Analysis A ECON5227 Quantitative Analysis B ECON5163 Microeconomic Policy ECON5173 Macroeconomic Policy ECON5207 Elements of Econometrics ECON5144 Resource Economics

ECON5124 Public Sector Economics ECON5256 Operations Research in Economics

7.2 One unit chosen from graduate units offered by the School of Economics.

7.3 One further unit chosen from graduate units offered by the

### 8. Economics with Specialization in Public Policy Course code 8487

### 8.1 Compulsory units:

ECON5114 Economics A

ECON5125 Economics B

ECON5217 Quantitative Analysis A ECON5227 Quantitative Analysis B ECON5163 Microeconomic Policy

ECON5173 Macroeconomic Policy ECON5207 Elements of Econometrics

### 8.2 Three units chosen from:

ECON5108 Public Finance

ECON5115 Natural Resource Economics

ECON5116 Environmental Economics

ECON5124 Public Sector Economics

ECON5126 Economics of Trade Practices, Regulations and Competition Policy

8.3 One further unit chosen from graduate units offered by the School of Economics

8.4 One further unit chosen from graduate units offered by the Faculty.

### 9. Econometrics Course code 8488

#### 9.1 Compulsory units:

ECON5114 Economics A

ECON5125 Economics B

ECON5217 Quantitative Analysis A ECON5227 Quantitative Analysis B ECON5207 Elements of Econometrics

9.2 Five units chosen from graduate units offered by either the Department of Econometrics or Economics, at least three of which must be from the Department of Econometrics.

9.3 Two further units selected from graduate units offered by the Faculty or approved units offered by the School of Mathematics.

### Marketing

### 1. Marketing Course code 8490

1.1 Compulsory Units

MARK5901 Customer Behaviour B

MARK5911 Customer Behaviour A MARK5913 Marketing Management

MARK5914 Marketing Research MARK5928 Quantitative Analysis in Marketing MARK5929 Marketing Planning and Policy

1.2 Two units chosen from:

MARK5903 International Marketing

MARK5905 Marketing Strategy MARK5907 Seminar in Contemporary Marketing Issues

MARK5922 Industrial and Service Marketing MARK5930 Managerial Elements of Marketing

1.3 Four further units chosen from graduate units offered by the Faculty.

### Marketing and Organizational Behaviour Course Code 8491

2.1 Compulsory Units

IROB5901 Organizational Behaviour A

IROB5902 Organizational Behaviour B IROB5903 Organizational Change and Development

IROB5905 Organizational Analysis

MARK5911 Customer Behaviour A

MARK5913 Marketing Management MARK5914 Marketing Research

MARK5929 Marketing Planning and Policy

2.2 Four further units chosen from graduate units offered by the Faculty.

### Japanese Studies

### 1. Japanese Business Studies Course Code 8473

### 1.1 Compulsory Units:

JAPN5100 Business Japanese A JAPN5101 Business Japanese B JAPN5102 Business Japanese C

JAPN5103 Business Japanese D

1.2 At least four units chosen from the following:

MARK5801 Japanese Studies 1 MARK5802 Japanese Studies 2

MARK5908 Introduction to Japanese Business MARK5909 Contemporary Japanese Business

IROB5917 Japanese Employment and Productivity.

1.3 Four further units chosen from the above list or from other Graduate Units offered by the Faculty.

### 2. Japanese Business Studies with Advanced Specialisation in Japanese Language. Course Code 8474

2.1 Compulsory Units

JAPN5203

JAPN5200 Advanced Japanese A JAPN5201 Advanced Japanese B JAPN5202 Advanced Japanese C

Advanced Japanese D 2.2 At least four units chosen from the following:

MARK5801 Japanese Studies 1

MARK5802 Japanese Studies 2 MARK5908 Introduction to Japanese Business

MARK5909 Contemporary Japanese Business IROR5917 Japanese Employment and Productivity.

2.3 Four further units chosen from the above list or from other Graduate Units offered by the Faculty.

### Industrial Relations and Organizational Behavlour

### 1. Industrial Relations Course code 8489

1.1 Compulsory units:

JROB5701 Industrial Relations A IROB5702 Industrial Relations B IROB5703 Wage Determination

IROB5704 Workplace Organization and Employment Employment Policy and Practice A IROB5705

Employment Policy and Practice B IROB5706 IROB5904 Corporate Managerial and Union Strategy

IROB5907

Human Resource Management B

1.2 Two units chosen from: IROB5711 Employment and Industrial Law

IROB5712 Industrial Relations Processes IROB5713 Public Policy and Employment

IROB5714 Social Aspects of Work and Employment

Relations IROB5715 Wages and Incomes Policy

IROB5718 Australian Labour History IROB5719 Industrial Relations History

IROB5911 New Technology and Employment Relations

IROB5912 Comparative Organizational Analysis IROB5913 Organizational Power and Politics

IROB5916 Human Resource Policy IROR5917 Japanese Employment and Productivity

1.3 Two further units chosen from the above list or from graduate units offered by the Faculty.

### 2. Organizational Behaviour Course code 8495

### 2.1 Compulsory units:

IROB5701 Industrial Relations A

Workplace Organizational and Employment IROB5704

IROB5901 Organizational Behaviour A IROB5902 Organizational Behaviour B

IROB5903 Organizational Change and Development IROB5904 Corporate Managerial and Union Strategy

IROB5907	Human Resource Management B	
2.2 Two units chosen from the following list:		
ACCT5917	Strategic Management: Systems and Processes	
ACCT5929	Organizational Design	
ACCT5949	Management of Technical Specialities	
ACCT5956	Management Planning and Control	
IROB5714	Social Aspects of Work and Employment	
	Relations	
IROB5911	New Technology and Employment Relations	
IROB5912	Comparative Organizational Analysis	
IROB5913	Organizational Power and Politics	
IROB5914	Organizational Communications	
IROB5915	Human Potentialities	
IROB5916	Human Resource Policy	
IROB5917	Japanese Employment and Productivity	
IROB5918	New Horizons in Organizational Behaviour	
IROB5921	Special Topic in Organizational Behaviour	
2.3 Two further units chosen from the above list or from other		

Organizational Analysis

## Industrial Relations and Organizational Behaviour

## Course Code 8496

IRORSONS

3.1	Compuls	sory Units
10/	DETA4	مغطم بالمطا

IROB5701	Industrial Relations A
IROB5702	Industrial Relations B
IROB5901	Organizational Behaviour A
IROB5902	Organizational Behavioura B

graduate units offered by the Faculty.

### 3.2 A minimum of three electives from the following list:

IROB5703	Wage Determination
IROB5704	Workplace Organization and Employment
IROB5705	Employment Policy and Practice A
IROB5706	Employment Policy and Practice B
IROB5711	Employment and Industrial Law
IROB5712	Industrial Relations Processes
IRO85713	Public Policy and Employment
IROB5714	Social Aspects of Work and Employment
	Relations
IROB5715	Wages and Incomes Policy

3.3 A minimu	m of three electives from the following list:
IROR5903	Organizational Change and Development

IROB5903	Organizational Change and Development
IROB5904	Corporate Managerial and Union Strategy
IROB5905	Organizational Analysis
IROB5912	Comparative Organizational Analysis
IROB5913	Organizational Power and Politics
IROB5914	Organizational Communications
IROB5916	Human Resource Policy
IROB5917	Japanese Employment and Productivity
IROB5918	New Horizons in Organizational Behaviour

3.4 Two other MCom subjects offered by the Faculty or from 3.2 and/or 3.3 above.

## 4. Human Resource Studies Course Code 8497

4.1 Compulsory Units

IROB5701	Industrial Relations A	
IROB5703	Wage Determination	
IROB5704	Workplace Organization and Employment	
IROB5705	Employment Policy and Practice A	
IROB5706	Employment Policy and Practice B	

IROB5903 IROB5904 IROB5906 IROB5907	Organizational Change and Development Corporate Managerial and Union Strategy Human Resource Management A Human Resource Management B	
4.2 Three further units chosen from the following list:		
IROB5702	Industrial Relations B	
IROB5711	Employment and Industrial Law	
IROB5712	Industrial Relations Processes	
IROB5713	Public Policy and Employment	
IROB5714	Social Aspects of Work and Employment	
	Relations	
IROB5715	Wages and Incomes Policy	
IROB5718	Australian Labour History	
IROB5719	Industrial Relations History	
IROB5902	Organizational Behaviour B	
IROB5911	New Technology and Employment	
IROB5912	Comparative Organizational Analysis	
IROB5913	Organizational Power and Politics	
IROB5914	Organizational Communications	
IROB5915	Human Potentialities	
IROB5916	Human Resource Policy	

# **Course Requirements for the Graduate Diploma**

IROB5917

 The Graduate Diploma program shall consist of six graduate units offered by the Faculty.

Japanese Employment and Productivity

- 2. No exemptions shall be given on the basis of individual units in previous completed degree or diploma studies. Graduate Diploma candidates are not permitted to enrol in a unit the contents of which they have covered substantially in a subject for their Bachelor's degree, Master's degree or their Diplomas.
- Candidates shall study a program approved by the Higher Degree Committee.

### **Approved Graduate Diploma Programs**

Code Milliper	Program Name
5380	Commerce
5381	Economics
5382	Banking and Finance
5383	Industrial Relations
5384	Human Resource Studies
5382	Advanced Accounting
5386	Marketing
	Business and Economic Forecasting
	Asian Economic Development
	Information Systems
	5381 5382 5383 5384

### Commerce

### Commerce (Course Code 5380)

1. Two graduate units chosen from two of the following disciplines:

Accounting

**Econometrics** Economics History

**Economics** 

Finance

Human Resource Studies Industrial Relations

Information Systems Legal Studies and Taxation

Marketing

Organizational Behaviour

2. Two further Graduate units offered by the Faculty of Commerce and Economics.

Note: Prerequisites for all subjects must be satisfied.

### Accounting

## Advanced Accounting (Course Code 5385)

Six units to be chosen from:

ACCT5902 Advanced Studies in Financial Accounting

ACCT5903 Regulation in Accounting

ACCT5910 Financial Statement Analysis

ACCT5915 Individual Judgement and Choice

Accountability, Accounting and Auditing ACCT5916

ACCT5917 Strategic Management: Systems and Processes

Advanced Auditing Technologies ACCT5918 ACCT5919 Accounting for Financial Instruments and

Complex Transactions

ACCT5929 Organisational Design

ACCT5949

Managerial Dynamics

ACCT5955 Design of Cost Management Systems ACCT5956 Management of Planning and Control

INFS5905 Information Systems Auditing

Note: Prerequisites for all subjects must be satisfied.

### **Banking and Finance**

### Finance (Course Code 5382)

1. Compulsory units

FINS5513

FINS5512 Australian Capital Markets

Security Valuation and Portfolio Selection

2. Four further units chosen from:

FINS5517 Portfolio Analysis and Management

FINS5530 Financial Institution Management

FINS5514 Capital Budgeting and Financing Decisions

FINS5515 Issues in Corporate Finance

FINS5516 International Corporate Finance FINS5531 Risk and Insurance

FINS5533 Real Estate Finance and Management FINS5534 Lending and Liquidity Management

Options, Futures and Risk Management FINS5535 Techniques

ECON5114 Economics A<sup>1</sup> Quantitative Analysis A\* ECON5217 Quantitative Analysis B\* ECON5227

Accounting and Financial Management A\* ACCT5940

Note: Prerequisites subjects must be satisfied.

No more than two units marked\*

### **Economics**

### Economics (Course Code 5381)

1. Compulsory Units:

ECON5114 Economics A

Commerce and Economics.

ECON5125 Economics B ECON5217 Quantitative Analysis A

2. Three further graduate units offered by the Faculty of

Note: Prerequisites for all subjects must be satisfied.

### Business and Economic Forecasting (Course Code 8387)

1. Compulsory Units:

ECON5114 Economics A ECON5125 Economics B

ECON5207 Elements of Econometrics

ECON5210 Comparative Forecasting Techniques

ECON5232 Linear Economics

ECON5248 Business Econometrics and Forecasting

Note: Prerequisites for all subjects must be met.

### Asian Economic Development (Course Code 8388)

Compulsory Units:

ECON5107 Development Economics A

ECON5110 Development Economics B

ECON5112 Asian Development Studies B

ECON5113 Asian Development Studies A ECON5217 Quantitative Analysis A

ECON5227 Quantitative Analysis B

Note: Prerequisites for all subjects must be met.

### Industrial Relations and Organizational Behaviour

### Industrial Relations (Course Code 5383)

1. Compulsory Units:

IROB5701 Industrial Relations A

IROB5702 Industrial Relations B

IROB5711 Employment and Industrial Law 2. Three further units chosen from:

Wage Determination IROR5703

Employment Policy and Practice A IROB5705 IROB5706 Employment Policy and Practice B

Industrial Relations Processes IROB5712

IROB5714 Social Aspects of Work and Employment

Relations

IROR5718 Australian Labour History IROB5907 Human Resource Management B

### Note: Prerequisites for all subjects must be satisfied. Human Resource Studies (Course Code 5384)

#### 1. Compulsory Units:

IROB5906 Human Resource Management A IROB5907 Human Resource Management B IROB5701 Industrial Relations A

### 2. Three further units chosen from:

IROB5704 Workplace Organisation and Employment

IROB5705 Employment Policy and Practice A IROB5706 **Employment Policy and Practice B** 

Corporate Managerial and Union Strategy IROB5904

New Technology and Employment IROB5911

IROB5916 **Human Resource Policy** 

IROR5917 Japanese Employment and Productivity

Note: Prerequisites for all subjects must be satisfied.

### Information Systems

### Information Systems (Course Code 5389)

The diploma will consist of six units to be chosen from:

Information Systems Auditing INFS5905

INFS5925 Object Oriented Systems Design Information Systems Security

INFS5926 Advanced Data Management

INFS5927 Knowledge Based Information Systems INFS5928 Managing Software Development

INFS5953 Advance Systems Management

INFS5983 Information Systems and Telecommunications INFS5988 Information Systems A

INFS5989 Information Systems B INFS5991 **Decision Support Systems** INFS5992 Data Management

Note: Prerequisites for all subjects must be satisfied.

### Marketing

### Marketing (Course code 5386)

1. Compulsory Units:

MARK5911 Customer Behaviour A

MARK5913 Marketing Management

MARK5914 Marketing Research

MARK5928 Quantitative Analysis in Marketing

Two units chosen from:

MARK5901 Customer Behaviour B MARK5905 Marketing Strategy

MARK5907 Seminar in Contemporary Marketing Issues

MARK5922 Industrial and Service Marketing MARK5929 Marketing Planning and Policy

Note: Prerequisites for all subjects must be satisfied.

### Graduate Subject Prerequisites

A candidate may not enrol in any subject without having satisfied any prerequisite requirement. The details of prerequisite requirements are set out in the section dealing with subject descriptions.

**Graduate Study** 

### **Subject Descriptions**

### Identification of Subjects

A subject is defined by the Academic Board as 'a unit of instruction approved by the University as being a discrete part of the requirements for a course offered by the University'.

Each approved subject of the University is identified by a sequence of eight characters, consisting of a four character alphabetical prefix which identifies the organizational unit responsible for administering the subject, and a four digit numeric suffix identifies the subject.

Subject identifiers are approved by the Registrar and the system of allocation is based on the following guidelines:

- 1. The authority offering the subject, normally a School of the University, is indicated by the four character alphabetical prefix.
- 2. Each subject identifier is unique and is not used for more than one subject title.
- 3. Subject numbers which have previously been used are not used for new subject titles.

Subjects taught are listed in full in the handbook of the faculty or board of studies responsible for the particular course within which the subjects are taken. Subject descriptions are contained in the appropriate section in the handbooks.

Appropriate subjects for each school appear at the end of each school section.

The identifying alphabetical prefixes for each organizational unit are set out on the following pages.

Servicing Subjects are those taught by a school or department outside its own faculty. Their subject descriptions are published in the handbook of the faculty which originates the subject and are also published in the handbook of the faculty in which the subject is taught. The following pages contain descriptions for most of the subjects offered for the courses described in this

book, the exception being General Education subjects. For General Education subjects see the Centre for Liberal and General Studies Handbook which is available free of charge.

### **HSC Exam Prerequisites**

Subjects which require prerequisites for enrolment in terms of the HSC Examination percentile range, refer to the 1978 and subsequent Examinations.

Candidates for enrolment who obtained the HSC in previous years or hold other high school matriculation should check with the appropriate school on what matriculation status is required for admission to a subject.

### Information Key

The following is the key to the information which may be supplied about each subject:

S1 session 1, S2 session 2

F session 1 plus session 2, ie full year

S1 or S2 session 1 or session 2, ie choice of either session SS single session, but which session taught is not known

at the time of publication CCH class contact hours

P/T part-time

L lecture, followed by hours per week

T laboratory/tutorial, followed by hours per week

wks weeks of duration

hpw hours per week

C credit points or credit units

CR Credit level

**DN** Distinction

**HD** High Distinction

X external

Prefix	c Organizational unit	Faculty	Prefix	c Organizational unit	Faculty
ABIO	School of Applied Bioscience	Applied Science	ELEC	School of Electrical Engineering	Engineering
ACCT	School of Accounting	Commerce & Economics	ENGL	School of English	Arts and Social Sciences
	Department of Chemistry	University College	EURO	European Studies	Arts and Social Sciences
ACMA	,	University College	EXPA	School of Arts and Music Education	Professional Studies
ACSC	Department of Computer Science	University College	FIBR	School of Fibre Science & Technology	Applied Science
ADSC AECM	Australian Defence Studies Centre Department of Economics &	University College	FILM	Department of Theatre and Film Studies	Arts and Social Sciences
AELE	Management Department of Electrical	University College	FINS	School of Banking & Finance	Commerce & Economics
AENG	Engineering Department of English	University College University College	FOOD	Department of Food Science	
AERO	Aerospace Engineering	Engineering		and Technology	Applied Science
	Department of Geography & Oceanography	University College	FREN		Arts and Social Sciences
AHIS	Department of History	University College	FUEL	•	Applied Science
AINT	University College (Interdisciplinary)	University College		Centre for Liberal & General Studies	
AMAT	Department of Mathematics	University College		School of Geography	Applied Science
AMEC		Only enaity Conlege	GEOL	Department of Applied Geology	Applied Science
ANAT	Engineering School of Anatomy	University College Medicine	GERS	Department of German Studies	Arts and Social Sciences
APHY	Department of Physics	University College	GREK	Modern Greek	Arts and Social Sciences
APOL	Department of Politics	University College	GSBE	Graduate School of the Built	
APSC	Faculty of Applied Science	Applied Science		Environment	Architecture
APSE	Faculty of Applied Science	Applied Science	HEAL	School of Health Services Management	Professional Studies
ARCH	School of Architecture	Architecture	HIST	School of History	Arts and Social Sciences
ARTS	Faculty of Arts and Social Sciences	Arts and Social Sciences	HOSP	School of Marketing	Commerce & Economics
ASIA	Asian Studies	Arts and Social	IDES	Department of Industrial Design	Architecture
		Sciences	INDA	Industrial Arts	Architecture
ATAX	Board of Studies in Taxation		INDC	Department of Industrial Chemistry	Applied Science
AUST	Australian Studies	Arts and Social Sciences	INDO	Indonesian	Arts and Social Sciences
BIOC	School of Biochemistry	Biological & Behavioural Sciences	INFS	School of Information Systems	Commerce & Economics
BIOM	Centre for Biomedical Engineering	Engineering	INTD	Interdisciplinary Studies	Arts and Social
BIOS	School of Biological Science	Biological & Behavioural Sciences	IROB	School of Industrial Relations & Organizational Behaviour	Sciences Commerce & Economics
вют	Department of Biotechnology	Applied Science	JAPN	Asian Studies Unit	Commerce &
BLDG	Department of Biotechnology School of Building	Architecture			Economics
BSSM		Architecture	KCME	Key Centre for Mines	Applied Science Architecture
DOOM	Mathematics		LAND LAWS	School of Landscape Architecture	Law
CEIC	School of Chemical Engineering & Industrial Chemistry	Applied Science	LEGT	School of Law Department of Legal Studies & Taxation	Commerce & Economics
CHEM	School of Chemistry	Science	LING	Linguistics	Arts and Social
CHEN	Department of Chemical Engineering	Applied Science	21110	- Ingulation	Sciences
CHIN	Chinese	Arts and Social Sciences	LIBS MANF	School of Librarianship Manufacturing Management	Professional Studies Engineering
CIVL	School of Civil Engineering	Engineering		School of Marketing	Commerce &
CMED	School of Community Medicine	Medicine	III WIII	OCHOO! OF WALKETING	Economics
COFA	College of Fine Arts		MATH	School of Mathematics	Science
COMM	Faculty of Commerce and Economics	Commerce & Economics	MATS	School of Materials Science and Engineering	Applied Science
COMP	School of Computer Science and	r:	MDCN	School of Medicine	Medicine
ECOH	Engineering Department of Economic History	Engineering Commerce &		Medicine Surgery Clinical Studies	Medicine
ECON	School of Economics, Departments of	Economics Commerce &	MECH	School of Mechanical and Manufacturing Engineering	Engineering
	Economics and Econometrics	Economics	MEED	School of Medical Education	Medicine
EDST	School of Education Studies	Professional Studies	MFAC	Medical Faculty (Administration)	Medicine

Prefix Organizational		Faculty
PIGIIX	unit	Faculty
MICR	School of Microbiology	Biological & Behavioural Sciences
MINE	Department of Mining Engineering	Applied Science
MNGT	Australian Graduate School of Management	
MSCI	Board of Studies and Mathematics	Board of Studies
MUSI	Department of Music	Arts and Social Sciences
NAVL	Naval Architecture	Engineering
OBST	School of Obstetrics & Gynaecology	Medicine
OCEA	Faculty of Science	Science
OPTM	School of Optometry	Science
PAED	School of Paediatrics	Medicine
PATH	School of Pathology	Medicine
PDCS	Professional Development Centre	Professional Studies
PHIL	School of Philosophy	Arts and Social Sciences
PHPH	School of Physiology & Pharmacology	Medicine
PHYS	School of Physics	Science
PLAN	School of Town Planning	Architecture
POLS	School of Political Science	Arts and Social Sciences
POLY	Department of Polymer Science	Applied Science
PROF	Faculty of Professional Studies	Professional Studies
PSCY	School of Psychiatry	Medicine
PSYC	School of Psychology	Biological & Behavioural Sciences
PTRL	Department of Petroleum	Applied Science
REMO	Engineering Studies Centre for Remote Sensing	Engineering
RUSS	Department of Russian Studies	Arts and Social
SAFE	Department of Safety Science	Sciences Applied Science
SCTS\	School of Science & Technology Studies	Arts and Social
HPST		Sciences Arts and Social
	Department of Social Science & Policy	Sciences Professional Studies
SLST	School of Sport & Leisure Studies	Arts and Social
	School of Sociology	Sciences
socw	School of Social Work	Professional Studies
SPAN	Spanish & Latin American Studies	Arts and Social Sciences
SURG	School of Surgery	Medicine
SURV	School of Surveying	Engineering
TEDG	School of Teacher Education (graduate)	Professional Studies
TEED	School of Teacher Education (undergraduate)	Professional Studies
TESL	TESOL	Arts and Social Sciences
TEXT	Department of Textile Technology	Applied Science
THFI	Department of Theatre and Film Studies	Arts and Social Sciences
THST	Department of Theatre and Film Studies	Arts and Social Sciences
USOM	School of Mines	Applied Science
	Women Studies	Arts and Social Sciences
WOOL	Department of Wool & Animal Science	Applied Science

### **School of Accounting**

# ACCT5902 Advanced Studies in Financial S1 L3 Accounting

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent.

Accounting issues and techniques associated with specific industries, complicated business structures and complex transactions. Topics may include: accounting in the construction, real estate development, finance and extractive industries; group accounts; segment reports: accounting for unincorporated associations; trading trusts; reporting problems arising from offbalance-sheet financing; pension accounting; foreign currency translation.

#### ACCT5903 Regulation in Accounting

S2 L3

Prerequisite: Approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent.

The market for accounting services, particularly audited and public sector financial statements. Alternative forms of regulatory arrangements and competing sources of regulatory authority. Policy formation, implementation and enforcement. Theories and empirical evidence related to regulatory processes and outcomes. Classification and comparative analysis of rules affecting accounting and auditing practices locally and overseas; an examination of rules relating to prospectuses, takeover documents, interim reports and other special purpose reports.

#### ACCT5904 Development of Accounting Thought S2 L3

Prerequisite: Admission to MComHons degree course majoring in Accounting, or ACCT5951 and ACCT5952, or equivalent.

The historical development of the body of thought underlying particular areas of study in the discipline of accounting. The origins and progression of significant ideas, theories, themes, and methodologies. Contributions by prominent individuals. The attitudes of professional bodies and other parties to change.

### ACCT5908 Auditing

S1 L3

Prerequisite: ACCT5970 or equivalent.

Selected aspects of auditing. Topics include: auditing standards and responsibilities, problems of verification and reporting; organization and application to various forms of accounting systems including computer-based systems; appraisal of methods of internal control; the applicability of particular audit techniques including statistical sampling.

# ACCT5909 Current Developments in S2 L3 Auditing Research

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5915 and ACCT5956 and either ACCT5916 or ACCT5903, or equivalent.

An examination of current areas of research in auditing and substantive studies in each area. The following topics will be considered. Theory about auditing. Overview of audit research. Research areas. Nature of audit work; agency theory and the existence of the audit function; human information processing

in auditing; audit teams and the review process; statistical auditing; effect of the audit report; job satisfaction and performance in audit firms; performance criteria and evaluation. Future development in audit theory and research.

### ACCT5910 Financial Statement Analysis

S2 L3

S1 L3

Prerequisites: FINS5511 and ACCT5970 or equivalent.

Traditional and contemporary approaches to financial statement analysis. Conventional approaches; fundamental analysis and its limitations. Decomposition analysis. Financial statement analysis in an efficient market; time series behaviour of earnings. Prediction of risk, distress, credit ratings. Effects of accounting policy.

### ACCT5915 Individual Judgement and Choice S1 L3

Prerequisites: ACCT5941 and ECON5227 or IROB5901 or INFS5989 or equivalent.

Behavioural decision theory in the context of judgements made by users of accounting information, managers and auditors. Topics include: introduction to the fields of behavioural decision theory and decision analysis; limitations of human ability to process information; descriptive models of individual choice behaviour; other factors affecting judgement and choice; structuring of a problem; assessing consequences - measurement and weighting of dimensions; assessing uncertainties - probability assessment, confidence, groups; evaluation of alternatives - choice of criterion; ambiguity and choice - formal models incorporating ambiguity, fuzzy sets, behavioural evidence; relationship between individual choice and organizational choice.

### ACCT5916 Accountability, Accounting and Auditing

Prerequisites: ACCT5941 and ACCT5970 or equivalent.

Accountability as a social relationship which generates a demand for accounting and auditing. Alternative patterns of accountability in different cultural, sectoral, institutional and organizational settings. Theories about accountability; agency theory as a contemporary example. Alternative forms of accounting: the variety of external reports. Alternative forms auditing: financial, compliance, operational, managerial, evaluations and special investigations. Relationships between accountability and individual and social choice.

### ACCT5917 Strategic Management: Systems S1 L3 and Processes

Prerequisite: ACCT5941 or IROB5902 or INFS.5989 or equivalent.

The strategic dimensions of organization functioning, that is, the way in which relationships are established between organizations and their environments. Topics include: environment and enterprise: strategy, structure and strategic management; strategic choice: problem solving and social-psychological models, organizational and managerial models: environmental scanning and strategy identification; strategy evaluation; financial policy and corporate strategy; designing strategic information systems; categorizing and evaluating disciplinary contributions.

### ACCT5929 Organization Design

S1 or S2 L3

Prerequisites: IROB5902 or ACCT5956 or INFS.5953 or equivalent.

Organizational structures and processes and the involvement of management and others. Contingency models of organizational design which stress the importance of factors such as size and environment in the design process. Organizational design as a rational managerial choice process and as a political process. Organizational design for specific purposes such as job design, information systems design, control systems design and reward system design.

### ACCT5940 Accounting and Financial S1 L2 T1 Management A

Prerequisite: Nil.

An introduction to financial accounting and reporting for companies. Financial information systems design; internal controls. Traditional and alternative concepts and measures. Thinking about accounting.

# ACCT5941 Accounting and Financial S1 L2 T1 Management B

Prerequisite: ACCT5996 or equivalent.

Techniques of financial analysis, and the design and operation of financial advisory systems which are associated with managerial choice. *Topics include:* individual and managerial choice — formalizing the choice process; corporate and financial modelling; product mix decisions — cost and demand estimation, cost-volume-profit analysis, linear and goal programming; scheduling decisions — inventory models; project evaluation, including network analysis and capital budgeting; management accounting systems as decision support systems.

#### ACCT5949 Managerial Dynamics S2 L3

Prerequisites: ACCT5956 or ACCT5917 or INFS5953 or IROB5902 and ACCT5916 or equivalent, or approval of the Head of the School of Accounting.

The management of a technical speciality or specialist function in organizations. Topics include: accounting work, career paths, specialization; the accountant as manager; managerial work; structure and organization; structuration and organizing; interaction; rules and power; arenas, networks and games; the 'workplace arena'; the 'corporate arena'; the 'professional arena'; the 'client arena'; a 'window on policy' - the policy process; middle management of 'specialist functions'; disciplinary perspectives on managerial work.

### ACCT5951 Current Development in Accounting Research -- Financial

S1 L3

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5903 and ACCT5902 or ACCT5915 or equivalent.

Review of alternative approaches to the development of theories in external reporting. Explication and evaluation of substantive theories and associated research studies. Examination of research findings related to the accounting and reporting environment, agency cost and financial contracting, the properties of reported accounting numbers, predictive value of accounting information, the use of information in capital markets, and the use of accounting reports by individual decision makers.

### ACCT5952 Current Developments in Accounting S1 L3 Research – Managerial

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5956 and ACCT5917 or ACCT5915 or equivalent.

Substantive theories and associated research studies in management accounting, emanating from different disciplinary frameworks and methodological perspectives. Topics include: management accounting – theory and practice; organization theory and management accounting theory – functionalist, contingency, power, symbolic, interpretive and radical perspectives; behavioural theories – behavioural decision theories, leadership theories, motivation theories; economic theories - the 'corporate failures' framework, agency theory; development of management accounting thought.

### ACCT5955 Design of Cost Management Systems

Prerequisite: ACCT5996 or equivalent.

Organizational and systems design in manufacturing and service organizations. Examination of how strategic cost management, including product costing and management control systems, can be used to increase the competitive effectiveness and efficiency of a business with particular emphasis on the interactive effects on performance of (a) strategic cost management, and (b) market and technology competitive strategies. Analysis of case studies set in contemporary manufacturing and service settings.

### ACCT5956 Management Planning and Control S2 L3

Prerequisite: ACCT5996 or IROB5901 or ACCT5989 or equivalent.

Planning and control processes in organizations, and the involvement of management and management support personnel with them. Topics include: 'formal' and 'organizational' perspectives on management planning and control; planning and decision-making in organizations – some alternative perspectives and descriptions; planning and budgeting – theoretical perspectives and organizational descriptions; organizations structures and structuration; control processes in organizations – some alternative perspectives; participation as a mode of organizational control; accounting control systems – some alternative perspectives; designing management accounting systems - prescription or organizational choice?; categorizing and evaluating the literatures on management planning and control.

### ACCT5967 Special Topic in Accounting S1 or S2 L3

Prerequisite: ACCT5997 or equivalent.

To assist MComHons students in completion of research project requirement. May consist of an examinable readings program defined to meet the needs of a particular student or a formal program undertaken by a group of students whose research projects are in a common area.

# ACCT5970 Accounting Concepts and Financial Reporting

S2 L3

Prerequisite: ACCT5940 or equivalent.

Intermediate and advanced financial accounting including reporting objectives, statutory requirements, accounting standards, accounting for changing prices, consolidated financial statements and the analysis of published company reports.

### **ACCT5994 Thesis**

# ACCT5996 Management Accounting Control Systems

Prerequisite: ACCT5940 or equivalent.

The design and operation of management accounting systems in organizational settings. Topics include: the function of management accounting systems in organizations; design and organizational choice; design and operation of product costing systems, including job, operations and process costing systems; budgetary systems — outcomes and processes; design and operation of accounting control systems — responsibility accounting systems, standard costing and flexible budgets, relationships among accounting systems and administrative, social and personal control systems, divisional performance evaluation, transfer pricing.

### ACCT5997 Seminar in Research Methodology S1 L3

Prerequisite: Admission to MComHons or BComHons degree courses in Accounting or Information Systems.

The ways researchers identify and investigate problems, with particular emphasis upon the processes of providing information within organizations and to external participants of organizations. Hypotheses, models and theories; consideration of the relationship between research findings and policy-formation; review of some research methods which have been employed in accounting and related disciplines.

### ACCT5999 Project Report

### Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Engineering Handbook.

### ACCT5062 Accounting for Engineers

F L1.5

S2 L3

Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning.

### School of Banking and Finance

### FINS5511 Corporate Finance

S2 L3

Prerequisites: ACCT5940 and ECON5114 or equivalent.

Essential aspects of financial decision-making in business. Designed to enable the student to usefully employ the following concepts in a business environment: investment decisions under uncertainty; cost of capital structure; mergers and takeovers; and working capital management.

### FINS5512 Australian Capital Markets

S1 or S2 L3

Prerequisites: ECON5114 or equivalent.

Analysis of the markets for the financial assets including the money, bond, stock and futures markets; the structure of interest

rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets.

# FINS5513 Security Valuation and S1 or S2 L3 Portfolio Selection

Prerequisite: ECON5114 and ECON5227 or equivalent

The aim of this course is two fold: (i) to introduce students to theoretical building blocks in the theory of finance; and (ii) to illustrate these by means of a combination of tutorial problems and case studies. Topics Include: investment decisions under certainty; Investment decisions under uncertainty (the portfolio selection problems); capital asset pricing model and arbitrage pricing theory: rudiments of theory and evidence; fundamentals of bond valuation; introduction of duration and the term structure of interest rates; valuation of equity shares; market efficiency: fads, bubbles, margingales.

### FINS5514 Capital Budgeting and Financial S1 or S2 L3 Decisions

Prerequisites: FINS5513, ACCT5940 and ECON5217

Focus on various aspects of corporate decision making. Topics include: objectives of the corporation. Investment criteria under certainty and uncertainty. Quantitative techniques to assist managerial judgement including: capital budgeting; modelling and management of risk (including decision-tree analysis, diversification, sensitivity analysis and simulation). Capital structure propositions; the impact of taxation and bankruptcy costs; Information asymmetry and signalling approaches; dividend policy and imputation. Particular references to case studies and computer applications.

### FINS5515 Issues in Corporate Finance S1 L3

Prerequisite: FINS5514 or equivalent

Specialised topics in corporate finance. Short term and longer term financing techniques: cash and liquidity management; working capital management; leasing; warrants; and project finance. Management compensation schemes and agency problems. Corporate distress and bankruptcy. Mergers and takeovers: regulation; theoretical issues; empirical evidence. Regulatory and theical aspects of corporate finance.

### FINS5516 International Corporate Finance S1 or S2 L3

Prerequisite: FINS5514 or equivalent.

Management of the financial functions for firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital, working capital management, the role of international banks and their evaluation of financial performance of firms.

### FINS5517 Portfolio Analysis and S1 or S2 L3 Management

Prerequisite: FINS5513 and Pre or Co-requisite: FINS5512

Management of equity and fixed interest portfolios using modern market-based methods of risk control. Derivative instruments: forwards; futures; options; swaps; FRA's etc. Equity investments: valuation; diversification; portfolio insurance; program trading; international diversification and hedging; performance measurement. Fixed interest portfolios:

term structure; duration; convexity; gap analysis; hedging. Alternative assets.

### FINS5530 Financial Institution S1 or S2 L3 Management

Prerequisites or Co-requisite: FINS5517 or equivalent.

The application of modern finance theory and financial modeling techniques to financial decision-making and risk management in financial institutions both domestic and international. Topics include:

1. Objectives of financial institutions from the perspective of portfolio, hedging and agency theories; 2. Application of portfolio, arbitrage pricing, option pricing and corporate finance theories, to the management of assets, liabilities, capital structure and off-balance sheet operations of financial institutions; 3. Interest rate risk management and financial future; 4. Liquidity risk management; 5. Loan portfolio management, capital satisfication models, loan pricing and credit rationing; 6. Securities portfolio management; 7. Capital adequacy and prudential regulation and management; 8. International dimensions including exchange rate risk management and country risk assessment.

### FINS5531 Risk and insurance

S2 L3

Prerequisites: FINS5514 and ECON5217.

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. This course emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risky environments, physical risk and death. Insurance is approached as a natural commercial response to risk. The course deals with inference from insurance data, general insurance, motor insurance, very large risks and life assurance.

#### FINS5533 Real Estate Finance and Investment S1 L3

Prerequisite: FINS5517 and Co-requisite: FINS5514.

An evaluation of real estate financing, the mechanics of the mortgage market and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include the role of regulation, taxation, government agencies, property trusts and the banking system in promoting real estate activity. An analysis of real estate price and yields, diversification aspects and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

### FINS5534 Lending and Liquidity Management S2 L3 Prerequisite: FINS5517.

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

### FINS5535 Options, Futures and Risk S1 or S2 L3 Management Techniques

Prerequisites: FINS5517 and ECON5217

This is an intermediate course of options, futures and the techniques using these contracts to offset some of the risk associated with some given market commitment, topics

include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

### FINS5575 Research Methods in Finance 1 S2 L3

Prerequisite: FINS3715

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

### FINS5576 Business Finance 4A S1 L3

Prerequisite: FINS3715

This course provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories, the emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding courses as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the course also introduces a relatively new area of financial economics: security market microstructure and the implications for empirical research in finance. Topics include: utility theory, portfolio theory and capital asset pricing models, arbitrage pricing theory, option and futures pricing, intertemporal models in finance, security market microstructure.

### FINS5577 Business Finance 4B

Prerequisite: FINS5576

This subject provides an introduction to contemporary theoretical literature relevant for an advanced treatment of the study of Investment and financing decisions of firms under alternative assumptions about the institutional environment within which such decisions are made. Emphasis will be given to the corporate form of business. Furthermore, special cases of Investment and financing decisions such as mergers, takeovers and leveraged buyouts are focused on. The conceptual basis is such that it allows discussions of ethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter students are encouraged to supplement theoretical discussions with empirical evidence.

### FINS5579 Research Methods in Finance 2 S1 L3

Prerequisite: FINS5575

A more advanced course in empirical methodology in finance. General methodological aspects, testing of hypotheses, falsifiability principle. Review of relevant econometric material, applications to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability, volatility estimation.

S2 L3

### FINS5594 Thesis FINS5599 **Project Report**

### School of Economics

### Department of Econometrics

### **ECON5201** Comparative Forecasting **Techniques**

S2 L2 T1

Prerequisite: Either ECON5232 and ECON5207 or ECON5248.

Topics include the following: exponential smoothing. Box-Jenkins techniques, transfer functions, VAR models, combination of forecasts, accuracy of forecasts, spreadsheets and forecasts.

### ECON5206 Advanced Econometrics C

SS L3

Prerequisites: ECON5215 and ECON5225 or equivalents, and permission of the Head of the Department of Econometrics.

Two topics from the advanced literature of econometric theory and applications. In recent years, these have included; time series modelling, Bayesian methods in econometrics, theory of income distribution, robust regression methods, the advanced theory of index numbers. Content depends on the research interest of staff members and changes regularly.

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Econometrics unit.

### **ECON5207** Elements of Econometrics

S1 L2 T1

Prerequisite: ECON5227 or equivalent.

The simple and multivariate regression models with economic applications emphasizing practical aspects of model building. Extensions of multiple regression models when the classical assumptions break down. Introduction to simultaneous equation models. Quantitative studies of applied econometric themes such as consumptions, demand, investment and production.

#### ECON5215 Advanced Econometrics A S1 L3

Prerequisite: Permission of the Head of the Department of **Econometrics** 

Two topics from the advanced literature of econometric theory and applications.

#### ECON5217 Quantitative Analysis A S1 L3

Prerequisite: Nil.

Matrix algebra with economic applications. Calculus, including constrained and unconstrained optimization. Introduction to linear and non-linear programming.

### ECON5225 Advanced Econometrics B

S2 L3

Prerequisite: Permission of the Head of the Department of Econometrics.

Two topics from the advanced literature of econometric theory and applications.

### ECON5227 Quantitative Analysis B Prerequisite: ECON5217 or equivalent.

5213

Probability theory and sampling distributions including normal, t,

chi-square and F distributions. Multiple regression: estimation and hypothesis testing. The Gauss-Markov Theorem. Economic applications of multiple regression emphasizing essential practical aspects of model building.

### ECON5232 Linear Economics

S1 L2 T1

Prerequisite: ECON5217 or equivalent.

### As for ECON2204 with additional work. ECON5233 Operations Research

SS L3

Prerequisite: ECON5217 or equivalent.

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Linear programming, quadratic programming, and dynamic programming with applications to transportation, inventory, portfolio selection and other fields related to economics. In addition, students are required to undertake a case study requiring data collection and analysis.

### ECON5235 Advanced Mathematical Economics A

S1 Hpw3

Prerequisite: ECON5274 or equivalent.

Value theory and general equilibrium analysis.

### ECON5237 Econometric Methods A

S1 L2 T2

Prerequisite: ECON5227 or equivalent.

A coherent theoretical development of multiple regression analysis. Multivariate normal distribution. Some asymptotic distribution theory. Least squares and maximum likelihood estimation. Interval prediction. Restricted least squares and tests of exact linear restrictions on parameters. Basic approaches to hypothesis testing in non-nested models. Theoretical aspects of problems with data.

#### ECON5240 Applied Econometrics A

S1 L3

Prerequisite: ECON5207 or equivalent.

A modern approach to applied econometric work, Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteoskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

### ECON5241 Applied Econometrics B

S2 L3

Prerequisite: ECON5240 or equivalent.

An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studies. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic context.

# ECON5242 Economic Optimization and Dynamics

S2 L2 T1

Prerequisite: ECON5232 or equivalent.

As for ECON2205 with additional work.

### ECON5245 Advanced Mathematical Economics B S2 L3

Prerequisite: ECON5235 or equivalent.

Two advanced topics in mathematical economics.

### ECON5247 Econometric Methods B

S2 L2 T2

Prerequisite: ECON5237 or equivalent.

A theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations form the literature.

### ECON5248 Business Econometrics and Forecasting

S2 L3

Prerequisite: ECON5227 or equivalent.

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis (Box-Jenkins) methods. Long-term forecasting with S-shaped growth curves and trend analysis.

#### ECON5249 Applied Economic Statistics

S1 L3

Prerequisite: ECON5227 or equivalent.

Applied multivariate analysis to examine the techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

### ECON5256 Operations Research in Economics S2 L3

Prerequisites; ECON5227, ECON5114 and ECON5125 or equivalents.

Operations research methods applied to the analysis of problems involving decision making in economics and related disciplines. Emphasis is on decision making within stochastic, dynamic systems, using such methods as computer simulation and dynamic programming separately and in combination. Applications to such topics as inventory control, natural resources management and other fields related to commerce.

### ECON5274 Mathematical Economics A S1 L3

Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents.

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

### ECON5284 Mathematical Economics B

S213

Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents.

Uncertainty in Economics.

#### **ECON5285** Seminar In Advanced Econometrics

Topics to be arranged.

### ECON5295 Advanced Mathematical Economics C

SS L3

Prerequisites: ECON5235 and ECON5245 or equivalents, and permission of the Head of the Department of Econometrics.

Selected advanced topics in mathematical economics. In recent years, these topics have included: general equilibrium analysis, capital theory, theories of economic growth, advanced control theory. The subject content depends on the research interests of staff members and changes regularly.

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Mathemetical Economics unit.

### ECON5297 Thesis

### ECON5298 Econometrics Research Seminar

Students enrolled in ECON5299 are required to present a seminar on their research topic.

### ECON5299 Project Report

### Department of Economic History

# ECOH5351 International Economy Relations S1 L2 T1 since the Nineteenth Century

Prerequisite: Nil.

International political economy in historical perspective. Topics include: the dominance of Britain in the world economy before 1914 and challenges to Britain's position; impact of the First World War and the 1930s Depression; rise of the United States as an economic power; economic implications of the Cold War; the post-1945 Long Boom and its end; challenges to US supremacy; gowing problem of Third World debt; the changing role of west and east Europe in the international economy in the late 20th century.

### ECOH5352 The Modern Business Corporation S2 L2 T1

Prerequisite: Nil.

The origin, history and attributes of the modern business corporation in industrial economies including Australia; growth of the large firm in its external economic, political, social and institutional environment; impact of the modern corporation on the structure of the economy; the changing internal organization of the corporation and the growth of modern management; the history of the multi-national enterprise and an evaluation of home and host-country impacts; business policy in the context of government regulation and trade unions; the economic and social implications of the modern corporation.

# ECOH5353 Approaches to Economic and S1 L2 T1 Social History

Prerequisite: Nil.

Perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied knowledge gained by students in other economic history courses; allows students to come to grips with important problems of a general nature.

#### ECOH5354 Seminar in Research Methods

Prerequisite: Nil.

### ECOH5355 Aspects of Australian S2 L2 T1 Economic Development

Prerequisite: Nil.

The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. Economic collapse of the 1890s and readjustment. Changing structure of the Australian economy in the 20th century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination, Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments.

### ECOH5357 Comparative Economic History S2 L2 T1

Prerequisite: Nil.

Major issues in comparative Economic History. Case studies will be drawn from the economic history of some or all of the following areas: Australia, New Zealand, Southern Africa, South America, Asia and Europe. These will be analysed in a historical and theoretical framework with regard to the different roles played by industrialisation, political structures, capital flows, ideology and external forces in the evolution of these economies

### ECOH5359 Research Seminar

ECOH5360 Thesis

# ECOH5365 Science, Technology and S1 L2 T1 Economic Development

Prerequisite: Nil.

The several functions of science and technology in development, past, present and possible future. Development economics and sociology; case studies, ranging from nineteenth century Japan to China since 1950. The place of technology in contemporary development and the role of international institutions (eg, multinational corporations) in transferrals of scientific and technical knowledge. The 'appropriateness' of introduced technique and the concept of alternative technology and alternative development patterns.

### ECOH5367 American Labor, 1880-1980 S2 L3

Prerequisite: Nil.

The economic and social history of the American labor movement, and its present-day characteristics and problems.

The emergence of the AFL-CIO, and the various radical alternatives which have, at times, emerged. Non-institutional aspects of American labor such as class-consciousness, affluence and poverty, the tradition of violence, social mobility and ethnicity.

### **Department of Economics**

S2 L2

### ECON5104 International Economics

Prerequisites: ECON5114 and ECON5125 or equivalents.

Basic Theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

### ECON5105 Seminar in Advanced Economic SS L3 Analysis

Prerequisites: ECON5155 and ECON5184 or equivalents.

Seminars will consider recent developments in a number of areas, such as social choice, rational expectations, capital theory, and the theory of the film. Students are required to present papers on these topics.

### ECON5106 Economics of Labour Markets S1 L2 T1

Prerequisites: ECON5114 and ECON5125 or equivalents.

Traditional models of labour supply; participation and hours of work, immigration. Provision of training and skills, human capital theory. The theory of screening, specific and general skills models. Demand for labour, marginal productivity theory, labour hoarding, quit rates and turnover. Internal labour markets. The theory of wage differentials and the structure of earnings. Labour market segmentation. Trade unions and theories of bargaining.

### ECON5107 Development Economics A S1 L2 T1

Prerequisites: ECON5114 and ECON5125 or equivalents.

Characteristics of economic growth and development, role of capital accumulation, labour, technology and natural resources. Application of growth models to development issues. Role of industrialisation, structural change and development strategies in promoting economic growth. Income inequality and economic welfare.

#### ECON5108 Public Finance

S2 L2 T1

S2 L2 T1

Prerequisites: ECON5114 and ECON5125 or equivalents.

Public expenditure and taxation, budgetary policy and federal-state financial relations; partial and general equilibrium analysis of taxation; incidence and resource allocation effects of income taxes, wealth taxes and outlay taxes.

### ECON5109 Project Report Economics

F

Compulsory requirement for students who are not enrolled in the thesis program in the MCom(Hons) program in the Department of Economics. Students should obtain copies of the statement (giving details of the requirements) from the Department of Economics prior to the end of the year preceding the year in which they intend to enrol for the Report.

### ECON5110 Development Economics B

S2 L2 T1

Prerequisite: ECON5107 or equivalent.

Major characteristics of the international economy and their impact on strategies for economic development. Trade and investment policies for developing nations; roles of the Unit States, Japan and Western Europe: recent contributions of the newly industrialising economies in East Asia. The international debt problem and the role of GATT and the World Bank. Foreign aid. Growth-oriented adjustment policies for developing nations, including international co-ordination and the role of the IMF. Benefits and costs of economic integration.

### ECON5111 Topics in Economic Development

S1 or S2 L3

Prerequisite: ECON5107 and ECON5110 or equivalents.

Topics of current research in economic development with special reference to the developing economies in Asia. The subject is intended primarily for students who are enrolled in economics with specialisation in development economics.

### ECON5112 Asian Development Studies A S2 L2 T1

Prerequisite: ECON5114 and ECON5125 or equivalents.

Principal economic characteristics of the newly industrialising economies of East Asia: South Korea, Taiwan, and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

### ECON5113 Asian Development Studies B S1 L2 T1

Prerequisite: ECON5114 and ECON5125 or equivalents.

Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to the formation of customs unions and free trade areas, and their application to ASEAN.

### ECON5114 Economics A

S1 L2 T1

Prerequisite: Nil.

Microeconomic theory and applications including consumer behaviour and the theory of demand; costs, production and the theory of the firm price determination under competition, monopolistic and oligopolistic markets; investment and technology; wages, and the distribution of income; welfare, economic efficiency and public policy.

### ECON5115 Natural Resource Economics S1 L2 T1

Prerequisite: ECQN5114 and ECON5125 or equivalents. Excluded: ECON5144.

An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

### **ECON5116** Environmental Economics

S2 L2 T1

Prerequisite: ECON5114 and ECON5125 or equivalents, Excluded: ECON5144.

Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility: environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

#### ECON5124 Public Sector Economics

S1 L3

Prerequisite: ECON5114 and ECON5125 or equivalents.

The theory of public economic activity. Government objectives and the social welfare function. Equity and efficiency criteria. Public goods and externalities. The theory of public sector pricing and its applications. The theory of public sector pricing and its applications. Techniques of investment appraisal, cost-benefit analysis and related issues. The application of cost-benefit analysis to transport, urban and other problems. Analysis of transfer policy.

#### ECON5125 Economics B

S2 L2 T1

Prerequisite: ECON5114 or equivalent.

Overview of the macroeconomy; determination of aggregate income, interest rate and employment in closed and open economies; theories of inflation; inflation and unemployment policy; monetarist and Keynesian controversies.

### ECON5126 Economics of Trade Practices, SS L3 Regulation and Competition Policy

Prerequisite: ECON5154 or equivalent.

Concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents, and trademarks, multi-nationals, international cartels.

### ECON5134 International Trade

SS L3

Prerequisites: and ECON5104 or equivalents.

Pure theory of international trade and factor movements and of international aid. Analysis of protection by means tariffs and other devices. Theoretical aspects of customs unions. Emphasis on formal general equilibrium theory.

### ECON5143 Monetary Theory and Policy

SS L3

Prerequisite: ECON5184 or equivalent.

Classical quantity theory; Keynesian theories of demand for money. Theory of portfolio equilibrium; supply of money and credit; monetarist and Keynesian views of money in economic growth models; monetary policy in an open economy.

### ECON5144 Resource Economics

S2 L3

Prerequisites: ECON5114 and ECON5125 or equivalents.

Classification of renewable and non-renewable resources: reserves, resources and resource base; the concept and

measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes; uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield concepts. Policy issues, with particular reference to Australia's role in the international economy.

#### ECON5145 Contemporary Economic Issues

Prerequisites: ECON5154 and ECON5174 or equivalents.

Seminars on contemporary economic issues.

#### ECON5153 International Finance

Prerequisites: ECON5184 and ECON5104 or equivalents.

Foreign exchange market and stability conditions; classical and Keynesian theories of balance of payments adjustments; modern monetary and non-traded goods approaches to the analysis of exchange rate charges; exchange rate systems and optimum currency areas; policies for external and internal balance; international monetary systems.

### ECON5154 Microeconomic Analysis 1 S1 L2 T1

Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School.

Consumer theory: utility maximisation, duality, household production theory, revealed preference, measuring welfare changes, choice under uncertainty. Production theory: profit maximisation, cost minimisation, factor demands. Market structure: competition, monopoly, ologopoly, monopolistic competition. Markets in general equilibrium: competition, the two-sector model, welfare economics.

### ECON5155 Microeconomic Analysis 2 S2 L2 T1

Prerequisite: ECON5154 or equivalent.

Advanced topics in microeconomics. These may include: existence and uniqueness of competitive equilibrium, the welfare theorems, incomplete markets, games with complete information, games with incomplete information, market equilibria with asymmetric information (adverse selection and moral hazard), principal-agent models and mechanism design.

### ECON5156 Urban and Regional Economics S1 L2.5

Prerequisites: ECON5114 and ECON5125 or equivalents.

Application of economic theory to the analysis of urban and regional development and growth. Topics include in regional economics location theory, regional income theory, labour and capital migration, and regional growth; and in urban economics intro-urban location theory, urban structure and growth, and urban policies.

### ECON5157 Seminar in International Economics SS

Prerequisites: ECON5134 and ECON5153 either as a prerequisite or corequisite.

Seminars in applied international economic topics.

### ECON5163 Microeconomic Policy

Prerequisites: ECON5114, ECON5125.

Contemporary issues in Australian microeconomic policy.

Contemporary issues in Australian microeconomic policy. Topics include the implications of market structure for economic efficiency and income distribution and the role of competition policy in a global environment; the design of regulatory policy; the effect of tariffs and other trade barriers on economic welfare and the use of trade and industry policy to foster structural change in the economy; public sector investment and pricing decisions; privatization of public enterprises; environmental policy and sustainable development.

### ECON5164 Economic Methodology

SS L3

S2 L3

S2 L2 T2

Prerequisite: ECON5114 and ECON5125 or equivalents.

The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

### ECON5173 Macroeconomic Policy

S2 L2 T1

Prerequisites: ECON5114 and ECON5125.

A theoretical background to, and discussion of, current issues of Macroeconomic Policy. Issues include economic growth and fluctuations, balance of payments problems and foreign debt, fiscal policy and monetary and exchange rate policies, incomes policy, and inflation and unemployment.

### ECON5174 Macroeconomics Analysis 1 S1 L2 T1

Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School.

The structure of macroeconomic models, growth theory and capital accumulation, the structure of short run classical and Keynesian models, equilibrium and disequilibrium models of the business cycle, open economy models, fiscal policy and deficits. Monetary policy and stabilization theory.

### ECON5184 Macroeconomics Analysis 2

S2 L2 T1

Prerequisite: ECON5174 or equivalent.

Consumption and investment theories including models of optimisation, overlapping generations models with money, real business cycle models, equilibrium asset pricing, multiplicity of equilibria and bubbles. Recent topics in contracting and market imperfections and the role of policy.

#### ECON5197 Project Report

### ECON5198 Economics Research Seminar

#### ECON5199 Thesis

S1 L2 T1

### School of Industrial Relations and Organizational Behaviour

#### IROB5701 Industrial Relations A

S1 L3

Prerequisites: Nil.

Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee employer relations in the context of industrialization and change; origins and operations of industrial tribunals at the national and state levels; their instrumentalities; nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; national wage policy.

### IROB5702 Industrial Relations B

S2 L3

Prerequisites: IROB5701.

The development of industrial relations in several advanced industrial and/or newly industrialising countries; theories of convergence, devergence, late development and changes in the world division of labour; characteristics of employer organizations, unions and the state in these societies; determinants of industrial relations arrangements and processes; the efficacy of these structures and processes; the strategies and industrial relations practices of multi-national corporations; supra-national attempts at industrial regulation with special reference to the ILO.

### IROB5703 Wage Determination

S2 L3

Prerequisites: IROB5701.

Wage theory; economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

### IROB5704 Workplace Organization and Employment

SS L3 ...

Prerequisites: IROB5701 or IROB5901 or equivalent.

Theoretical aspects of workplace relations; workplace diversity and change; modes of management control and employee participation; work design and workplace flexibility; forms of employee resistance and variations in trust relations; occupational versus corporate commitment in different organizational settings; international comparisons of workplace relations; the role of the state in shaping workplace relations; workplace relations and organizational efficiency.

### IROB5705 Employment Policy and Practice A S1 L3

Prerequisites: IROB5701 or IROB5901 or equivalent.

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues; occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

### IROB5706 Employment Policy and Practice B S2 L3

Prequisites: IROB5701 OR IROB5901 or equivalent.

Examination of the theory, law, award provisions, organizational policy and practice of at least two of the following; affirmative action and equal employment; workers'

compensation; grievance procedures; man-power and human resource policy; training and skill formation.

### IROB5711 Employment and Industrial Law \$\$ L3

Prerequisites: IROB5701 or equivalent.

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade union law. Industrial law powers of governments. The Commonwealth and New South Wales conciliation and arbitration systems. Awards. Penal sanctions for industrial law. Industrial torts. Topics and issues of importance in the employment and industrial law field.

### IROB5712 Industrial Relations Processes SS L3

Prerequisites: IROB5701 or equivalent.

Evaluation and acquisition of skills utilized by industrial relations practitioners. Content and character of industrial awards and agreements; preparation of logs of claim; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources of wage, employment, productivity and other material important in industrial relations practice; conciliation and arbitration procedures.

### IROB5713 Public Policy and Employment S1 L3

Prerequisites: IROB5701 or equivalent.

The formulation and implementation of public policy impacting upon industrial relations and employment. Theories of the state; public policy models. Current policy issues and options. The interaction between tribunals, parties and public policy evaluation of policy process in Australian and comparative terms. Case studies:

### IROB5714 Social Aspects of Work and SS L3 Employment Relations

Prerequisites: IROB5701 or equivalent.

Micro-sociological elements of discrimination in hiring and promotion at work; gender inequality, equal employment opportunity and affirmative action; types of manager and management control systems; organizational flexibility and productivity; relations between corporate level strategy and workplace practices skill formation and consequences of variations in skill development; the relationship between class and work relations; theoretical perspectives on trade unionism; the application of theory to understanding changes in unionism in industrial societies; late capitalism and the relevance of trade unionism.

### IROB5715 Wages and Incomes Policy

Prerequisites: ECON5125 or IROB5701 or equivalent.

Relationships between movements in wage and salary income to desired economic objectives. Formulation and administration of wages and incomes policies and the role of trade unions, employers and government institutions. Overseas experience; implications for Australian practices, institutions and policies. Evolution of wage concepts and standards. Wage structure, relativities and differentials. Trade union pushfulness and product pricing decisions. Earnings draft. Principles or criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

SS L3

#### IROB5716 Industrial Relations Research SS L3 Methodology

Prerequisites: IROB5701 or equivalent.

Prerequisites: IROB5701 or equivalent.

Principles procedures, techniques and data sources used for research in industrial relations.

### IROB5718 Australian Labour History

SS L3

The origins and development of the labour movement in Australia. Covers topics such as; Colonial Unionism Unions: Political Parties Unions; the Arbitration systems genesis and the development of the ACTU and other peak councils; White Collar unions: Unions and the State: and Unions and the

IROB5719 Industrial Relations History SS L3

S1 I 3

Prerequisites: IROB5701 or equivalent.

Accord.

An examination of history of employment relations, its regulation and the tensions associated with employment control. Pre-arbitral employment. The genesis and evolution of compulsory arbitration. The metamorphasis of institutional arrangements. The evolution of work practices and shop floor relations. Development of peak union and employer bodies.

#### IROB5731 Special Topic in Industrial Relations A

Prerequisite: Admission to MCom (Hons) degree.

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5732 Special Topic in Industrial Relations B S2 L3

Prerequisite: Admission to MCom (Hons) degree.

A specifically assigned project, program or set of readings relating to Industrial Relations.

#### S2 L3 IROB5733 Advanced Seminar in Industrial Relations A

Prerequisite: Admission to MCom (Hons) degree.

Selected advanced topics from the literature of Industrial Relations theory and application.

#### IROB5734 Advanced Seminar in Industrial S2 L3 Relations B

Prerequisite: Admission to MCom (Hons) degree.

Selected advanced topics from the literature of Industrial Relations theory and application.

#### SS L3 IROB5901 Organizational Behaviour A

Prerequisite: Nil. Exclusions: IROB5906.

The aim is to provide insights into factors that shape the organization of work, the worker and managerial responses and action. Theories of organizational behaviour will be examined with a view to their application. Perception and learning; commitment and motivation, conflict and control. Issues at the individual level will include orientation to work, participation and stress. The design of work and reward structures, work group processes and organizational culture and change will be included.

### IROB5902 Organizational Behaviour B

Prerequisite: IROB5901.

The social organization theorising will be examined using theories of action and structure. The subject will be divided into three parts: A) theories; structural functionalist. phenomenology; the Frankfurt School, Weber and Marx etc; B) methods; assumptions about human nature and methodology; and C) futures: transformation of work; organizational design and organization futures.

#### IROB5903 Organizational Change and Development

SS L3

S2 L3

Prerequisites: IROB5901 or IROB5906, or ACCT5956 or equivalent.

The theory and practice of change in organizations with special attention to applied behavioural science methods for achieving sustained improvement in performance at the individual, group and system levels. Methods and topics examined include diagnostic approaches, organizational culture and change, action research, organizational learning, strategic planning for change, organizational transitions, structural redesign, teambuilding, skills of change agent intervention.

#### IROB5904 Corporate Managerial and Union Strategy

SS L3

Prerequisites: IROB5901 or equivalent.

Understanding how strategies use their competing, conflicting and complementary objectives and interests to influence and organise labour, information, operations and change. The interface between environment and strategy development will be examined as well as strategy choice, implementation and errors in implementation. The nature of strategy will entail analysing decision-making processes focus of power. Analysis will also include economic adapatability, structural change, efficiency and product management organization.

### IROB5905 Organizational Analysis

SS L3

Prerequisites: IROB5901 or equivalent.

Analysis of organizational attributes and processes such as centralization, complexity and uncertainty interdependence will be the focus. Students will participate in a case study analysis in oder to appreciate the application of various organizational theory perspectives. Level of analysis will be both micro and macro. The research process and its various phases and strategies will be examined and demonstrated.

#### IROB5906 Human Resource Management A SS L3

Prerequisites: Nil. Excluded: IROB5901.

The aim is to provide insights into factors that shape the organization of work, worker and managerial responses and action. Theories of organizational behaviour will be examined with a view to their application. Perception and learning; commitment and motivation: conflict and control. Issues at the individual level will include orientation to work, participation and stress. The design of work and reward structures, work group processes and organizational culture and change will be included.

### IROB5907 Human Resource Management B SS L3

Prerequisites: IROB5906 or IROB5701 or equivalent.

Theoretical foundations of Human Resource Management; power and authority of HRM function. Examination of policies and strategies developed by employers to organise and reward their employees. Values underlying such policies; controversies surrounding their development and implementation; the way in which organizational dynamics influence their operation. The interface between HRM policies and the regulatory, social and organizational contexts; the operation of HRM policies in different business sectors and countries.

### IROB5911 New Technology and Employment SS L3

Prerequisites: IROB5701 or IROB5901 or equivalent.

The characteristics and diffusion of new technology. Ideologies associated with technological change. The role of the state in regulating the impact of new technology. Education and training for the information society, managing new technology in a variety of organizational settings, new technology in relation to work design, skills and the work environment. Stress and job satisfaction in relation to new technology. Emerging forms of work organization and authority associated with flexible specialization and the paperless office. Union strategy and effectiveness in regulating technological change, new tecnology as a critical factor shaping a new type of society.

### IROB5912 Comparative Organizational Analysis

S1 L3

Prerequisites: IROB5901 or equivalent.

Organizational studies in one or a number of countries relevant to the interrelationship of employment, productivity and management strategies and their influence in Australia. Organizational concepts and concerns; adoption to change; organizational dynamism; corporative balance of skills; skill formation and work organization. Processes and barriers to transfer of technocultures.

### IROB5913 Organizational Power and Politics SS L3

Prerequisites: IROB5901 or equivalent.

Understanding power and political strategies, structures, organizational relationships and action in public and private sector organizations. Specific focus will include political models of organizations, sources of organizational power and conflict, control over decision-making and discretion of tactics, symbols, language and the mobilization and perpetration of power. Ethics, rights and representation of individual interests and values will be exolored.

### IROB5914 Organizational Communications SS L3

Prerequisites: IROB5901 or equivalent.

Review of contemporary scholarship and assessment of the current status of the field; critical appraisal of the functionalist and interpretivist schools of thought; development of new methodologies for researching and consulting; analysis of a communication problem in an existing organization; bringing about change. All students will carry out a field investigation and use new communications technology as part of their course work.

#### IROB5915 Human Potentialities

Prerequisites: IROB5901 or equivalent.

Development of core skills in identifying and realising human potentialities, enabling participants to formulate and experiment with strategies for personal development attuned to their own talents and opportunities. Issues include dominance and assertion; management of stress; the nature and dynamics of awareness; creativity and skill; peak experiences and flow experience; approaches to self realization, including gestalt, analytic approaches, biofeedback and guided imagery.

#### IROB5916 Human Resource Policy

SS L3

SS L3

Prerequisites: IROB5701 or IROB5901 or equivalent.

Origins, evolution and operation of Australian manpower policies, compared and contrasted with policies overseas. Issues in the development and deployment of human resources, including; human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning at the enterprise and national level and labour market discrimination.

### IROB5917 Japanese Employment and SS L3 Productivity

Prerequisites: IROB5701 or IROB5901 or equivalent.

Japanese organizational studies relevant to the inter-relationship of employment and productivity and their influence in Australia. key issues discussed include adaptation to change, organizational concepts and concerns, contributions to dynamic comparative advantage, skill formation and work organization, organizational participation and learning and the processes and barriers to the trans technocultures.

### IROB5918 New Horizons in Organizational Behaviour

Prerequisite: IROB5902 or IROB5915.

This subject may not be offered each year.

An understanding of organisations derived from recent depth psychology and cognitive processes. Topics include: psychoanalytic and Jungian perspectives on organizational behaviour; the social psychology of organising and deciding; the contemporary critique of rationality; modernity and postmodernity; new concepts of order, cognition and organisation, including autopoiesis, chaos theory and catastrophe theory; emergent concepts of action learning and managerial roles in a new cultural millieu.

# IROB5931 Special Topic in Organizational SS L3 Behaviour

Prerequisites: Approval by Head of School.

This subject is available only to final-year students specializing in organizational behaviour, who have a distinguished record and who wish to carry out specific investigation or project. Approval from the co-ordinator of the program must be obtained prior to enrolling in this subject. However, before approaching the co-ordinator for approval, a student must have discussed his or her proposal with a member of staff who might be expected to supervise the project.

SS L3

155

#### IROB5932 Advanced Seminar in Organizational Behaviour A

S1 L3 INFS5927 Knowledge Based

Available to MCom(Hons) students only.

Prerequisites: IROB5932.

Advanced topics chosen each year from recent developments in theories of organizational behaviour.

### IROB5933 Advanced Seminar in Organizational Behaviour B

S2 L3

Recent advances in organization theory; development of increased personal maturity and interpersonal skills; small group theory and its application to work groups; strategies for the management of organizational change, including conflict management, intergroup co-ordination and organizational design; sociotechnical systems theory. Advanced topics chosen from recent developments in theories of organizational behaviour.

### School of Information Systems

### INFS5905 Information Systems Auditing

S1 L3

Prerequisite: ACCT5908 and INFS5989.

Management of information systems audit and the evaluation of IT management. Analysis and review of internal controls in contemporary computer installations and applications. Use of basic and advanced information systems audit techniques and methodologies, including audit software, integrated test facility, and concurrent auditing techniques. Technology audit reviews of the audit requirements for such technologies as LANs, EDI, and expert systems. Legal and professional requirements, and computer abusefraud auditing. Review of future IS audit techniques, methodologies, research and social implications.

### INFS5925 Object-Oriented Information Systems

S2 L2 T1

Prerequisite: INFS5989

System development methodologies based on the object-oriented approach. Techniques of analysis and design (concepts and notation). Information systems implementation using at least one specific object-oriented language; and including concepts of objects, classes, abstract data types, inheritance, polymorphism, dynamic binding and software reusability.

#### INFS5926 Advanced Data Management

S1 L1 T2

Prerequisites: INFS5989 and INFS5992 or equivalent.

The principle and practice of data administration in a large organisation. Design, redesign and tuning of database. Distributed databases and database management systems. Reliability, security and integrity of the database.

Information Systems
Prerequisite: INFS5991 or equivalent.

Knowledge acquisition and representation methods, including knowledge engineering as applied to knowledge-based systems. Inferential mechanisms, artificial intelligence hardware (KBS) and software applicable to knowledge based information systems. Evaluation, with project work, of (KBS) tools and techniques in specified problem domains.

### INFS5928 Managing Software Development S2 L2 T1

Prerequisite: INFS5989 or equivalent.

Software engineering of complex systems, project planning and management, estimation models and techniques, project schedulity, software quality, reliability, assurance, software productivity models.

### INFS5953 Advanced Systems Management S2 L3

Prerequisites: INFS5988 or equivalent. MCom(Hons) degree course candidates – approval of Head of School of Information Systems.

Information systems and the organization, strategic planning for information systems, information needs for decision support purposes, organization of the data processing and information systems functions, the role of senior management in information systems administration. Project management techniques, project estimation, project control, EDP audit, security, implications of privacy legislation, socio-technical issues. Data as a corporate resource, the implications of centralised and decentralised data management policies. Selection of computing equipment and associated software, turnkey systems, contract negotiation.

### INFS5957 Operations Research for Management 1

Prerequisites: Approved Quantitative Methods background or equivalent. MCom(Hons) degree course candidates-approval of Head of School of Information Systems.

Application of mathematical and statistical techniques to the solving of management problems with some emphasis on short term forecasting. The structuring of the decision problem, mathematical model construction, mathematical programming, probability and statistical decision theory, inventory and queueing theory. Simulation models and applications with particular reference to models of business organizations.

### INFS5983 Information Systems and Telecommunications

S2 L2 T1

S2 L3

S2 L2 T1

Prerequisite: INFS5989 and INFS5992 or equivalent.

Data communication networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, open distributed processing and design of information systems which include data communications.

### INFS5986 Research Topics in Information S1 L3 Systems 1

Prerequisite: Entry approval by the Head of the School of Information Systems.

The development of science. Alternative research methodologies - case study, normative, laboratory, field studies

and field tests. The research process, Judgement in research, Writing the research report.

### INFS5967 Research Topics in S2 L3 Information Systems 2

Prerequisite: Entry approval by the Head of the School of Information Systems.

A detailed study of current information systems research in the fields of decision support systems, information systems administration and distributed systems.

#### INFS5988 Information Systems A

S1 L2 T1

Prerequisite: Nil.

Introduction to information systems and their importance within the organization, the principles of systems design, controls, file design, document design, an introduction to EDP audit considerations, security. Hardware and software components of an information system, introduction to programming, programming style.

### INFS5989 Information Systems B

S2 L2 T1

Prerequisite: INFS5988 and INFS5992 or equivalent.

Techniques for selecting computer projects, examples of good and bad systems design, project work of systems design, advanced file design, database management systems, sociotechnical issues. Developments in computer hardware, microprocessors, the importance of small business computers and distributed systems. Programming in Assembler and higher level languages, structured programming, programming team management.

### INFS5991 Decision Support Systems

S1 L3

Prerequisite: INFS 5989 or equivalent, or approved studies in information systems.

Background to the development and implementation of decision support systems. User task specification, database specification, inter-active processing. An evolutionary methodology for DSS design. DSS project management, interfaces with management science techniques.

#### INFS5992 Data Management

S1 L3

Prerequisite: Nil.

A review of data management principles including both simple and complex file designs, and the concept of database management systems. Alternative database management system architectures, including network hierarchical and relational approaches. Database query systems, including relational algebra. Case studies and assignments embodying these principles.

### INFS5993 Special Topic in information S1 or S2 L3 Systems

Prerequisites: INFS5997 and INFS5987.

A specially assigned project, program or set of readings relating to information systems research.

INFS5994 Thesis

INFS5998 Project Seminar

INFS5999 Project Report

### **Department of Legal Studies and Taxation**

### LEGT5511 The Legal Environment of Business S2 L3

Prerequisite: Nil.

An introduction to the Australian legal system; the legal framework of business regulation: areas of substantive law relevant to commerce including the general principles of the law of contract, specialised commercial transactions, the regulation of restrictive trade practices and sales promotion.

### LEGT5531 The Legal Regulation of Business S1 L3

Prerequisite: LEGT5511 or equivalent.

The regulation of restrictive trade practices under the Trade Practices Act 1974 (Commonwealth) with special reference to collusive activity, distribution methods, pricing arrangements and abuse of market power. Consumer protection law with special reference to misleading and deceptive conduct under the Trade Practices Act. The legal framework of marketing strategy. Franchising, Advertising regulation.

### LEGT5541 Company Law

S1 L3

Prerequisite: LEGT5511.

The law relating to business organizations, including partnerships, joint ventures, trading trusts, and companies incorporated under the Companies New South Wales Code. Primary focus: company law and, in particular, the company as a corporate entity; capital; control and management; liquidation.

#### LEGT5542 Advanced Studies in Company Law S1 L

Prerequisites: LEGT5541 or LEGT7741 or equivalent.

The law of corporations as a system of government including the constitutional allocation of corporate power; the separation of ownership from control with examples of control mechanisms; the enforcement of directors' duties: the judicial review of company behaviour and activity including minority protection and relations with outsiders; the legal nature of corporate securities; expansion devices; investigations and inspections; legal focus on corporate form and recognition; selected comparative aspects and reforms.

### LEGT5551 Revenue Law

S1 L3

Prerequisite: LEGT5511

The principles, administration and practice of income tax law. Legal and accounting approaches to taxable income. Tax planning concepts. Tax avoidance and evasion. Tax incidence and equity. Tax policies, provisions and problems in relation to selected entities. Principles of stamp duties, sales tax, land tax and payroll tax.

### LEGT5561 Legal Aspects of Finance

Prerequisite: LEGT5511 or equivalent.

Commercial structures including companies, joint ventures, partnerships and trusts. Procedures for equity and debt financing of entrepreneurial schemes with special reference to both law and practice. The regulation of the securities market. Corporate restructuring including take-overs, mergers and reconstructions. The law of company charges. Aspects of the taxation of commercial financing.

### LEGT5571 Franchising and Alternative Distribution Systems

Prerequisite: LEGT5511 or LEGT7711 or LEGT7731 or equivalent.

The legal nature of, and the business arrangements encompassed by, alternative disciplined distribution systems. Trademark licensing, character and personality merchandising, product and tradename franchising, business format franchising. Legal issues: contract, competition, fair trading and intellectual property laws. Commercial implications of alternative distribution strategies.

### LEGT5581 Advanced Taxation 1:

Prerequisite: LEGT7751 or LEGT5551 or equivalent.

Concepts

The concept of income and its constituent elements: contradistinction to capital, recognition of capital in the tax base, deductible outgoings. The timing and recognition of income. Manipulations of the tax base: assignment, application and alienation of income. Taxation avoidance: judicial and legislative responses. Taxation administration with special reference to assessment and review procedures, powers of investigation, Commissioner's discretions, and administrative law procedures.

### LEGT5582 Advanced Taxation 2: Entitles

S2 L3

S2 L3

S1 L3

Prerequisite: LEGT7751 or LEGT5551 or equivalent.

Organizational arrangements and taxation perspectives. Alternative institutional structures and taxation considerations; corporations, trusts, partnerships, joint ventures and other forms of business organization. Tax policies, provisions and problems in relation to selected commercial transactions. Aspects of international taxation with special reference to residence and source, taxation of foreign source income, taxation of non-residents, concepts in double tax agreements, evaluation of foreign investment proposals by Australian residents, evaluation of proposed investment in Australia, anti-avoidance measures.

### LEGT5583 Advanced Taxation 3: International Aspects

S1 L3

Prerequisites: LEGT7751 and LEGT5551 or equivalent.

The concept of residence: individuals, companies, partnerships, and trusts. The concept of source: source rules for different categories of income; company source rules in double tax treaties. Australian tax treatment of foreign spent income of Australian residents: foreign tax credit system; accruals tax system under controlled foreign corporations legislation; exemption offoreign dividends and branch incomes of resident companies. Australian tax treatment and Australian source income of non-residents; dividends withholding tax;

interest withholding tax; provisions of double tax treaties. Legislation relating to the specific transaction in international taxation; transfer pricing, thin capitalisation; debt creation

taxation; transfer pricing, thin capitalisation; debt creation involving non-residents; foreign currency and exchange trading. International tax planning techniques. Policy and regulation issues.

### LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes

Prerequisites: LEGT7751 and LEGT5551 or equivalent.

The structure of the tax base: income, capital, consumption. Assessment of the existing base and alternatives. Desired characteristics of a tax system: equity, neutrality, simplicity, acceptability, administrative efficiency, fiscal flexibility, ability to meet revenue needs. Specific forms of taxation. Official inquiries into taxation. Economic and social issues concerning taxation - taxation and social welfare. Tax reform: needs, problems, approaches. Taxes other than income tax: capital taxes, sales tax, land tax, payroll tax, stamp duty. Selected issues.

### LEGT5585 Advanced Taxation 5: Policy and Administration

Prerequisite: LEGT7751 or LEGT5551 or equivalent.

Tax policy issues including: the process of tax policy formulation in Australia; functions and objectives of taxation; criteria for evaluating taxation systems; structure and assessment of the existing tax base and alternatives; economic and social issues; reform options. Issues in tax administration including: Commissioners's investigative and audit powers; objections and appeals; collection and recovery; the status and use of rulings by the Commissioner; offences penalties and other administrative issues.

### Marketing

### MARK5801 Japanese Studies 1

S1 L3

S2 L3

Prerequisite: Nil.

Japanese society and culture, specifically the areas relating to economic life and business behaviour. Moral and philosophical assumptions, the 'Family System' and socialization patterns, the education system and other social and cultural features. Examination of such concepts as 'Groupism', 'The Vertical Society' and 'Oyabun-kobun'.

### MARK5802 Japanese Studies 2

S2 L3

Prerequisite: MARK5801 or equivalent.

More detailed treatment of the issues introduced in 28.801G. Intercultural influence and Japanese nationalism, the adoption of European and American systems and practices in the modern period, and recent economic and political problems.

### MARK5901 Customer Behaviour B

S2 L3

Prerequisites: MARK5911.

Note: Different prerequisites apply for MCom(Hons) degree course.

More detailed treatment of material covered in MARK5911. Greater stresses laid on the environment of decision making. This covers historical antecedents to consumer behaviour and their impact on the culture of consumption concepts of environmental and their influence on individual decision making, the social psychology of consumption, the ecology of learning and perception, the role of emotion in choice and the ways in which these considerations impact on marketing strategy, eg product formulations. mass communication.

### MARK5903 International Marketing S1 or S2 L3

Prerequisites: MARK5913. Note: Different prerequisites apply for MCom(Hons) degree course.

Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international domestic marketing. Operational aspects of international marketing; nature of competition marketing structure and channels, trade barriers, etc., as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan.

### MARK5905 Marketing Strategy

S1 or S2 L3

Prerequisite: MARK5913.

Note: Different prerequisites apply for MCom(Hons) degree course.

Plays an integrating role, enabling the student to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method centres on the use of Australian cases, students are expected to read widely in the relevant journals and to contribute insights from this reading to discussions.

### MARK5907 Seminar in Contemporary S1 or S2 L3 Marketing issues

Prerequisites: MARK5913.

Note: Different prerequisites apply for MCom(Hons) degree course.

Varies from year to year, but subject matter is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance.

### MARK5908 Introduction to Japanese Business S1 L3 Prerequisite: Nil.

Multi-sided introduction to Japan, explaining the major features of the country's business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution and oligopolistic trading companies.

### MARK5909 Contemporary Japanese Business S2 L3 Prerequisite: MARK5908.

Japanese business and business activities today, both domestic and international Emergence of Zaibatsu industrial banking conglomerates and the multinational trade development companies, interactions amongst government, business and consumers, foreign companies in Japan, growth of Japanese-Western business interactions and negotiations.

### MARK5911 Customer Behaviour A

Prerequisite: Nil.

Major concepts and theories from the social and behavioural sciences provide a background to the study of why people buy. Behavioural topics include perception, attitude and decision-making processes, and the psychology of purchases. Social science topics include values and lifestyles, mass communication and advertising, and buyer-seller relationships.

### MARK5913 Marketing Management

S1 L3

S1 L3

Prerequisites: Nil.

Conceptual framework relevant to the practice of marketing management developing an understanding of the market function. Emergence of a broader concept of marketing; relationship between corporate and marketing strategy; the marketing environment; market segmentation; marketing planning; determination of product, price channel, advertising and salesforce policies; marketing control.

### MARK5914 Marketing Research

S2 L3

Prerequisites: MARK5928.

Practical introduction to marketing research. Tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing.

### MARK5922 Industrial and Service Marketing

S1 or S2 L3

Prerequisites: MARK5913.

Note: Different prerequisites apply for MCom(Hons) degree  $\infty$ urse.

Managing in turbulent market conditions, the ESC paradigm, strategy and capability gaps, customer analysis, market power and competitive strategy, construction and testing of a market offer, managing service delivery, corporate competence, managerial capability, implementation audits all with reference to the specific characteristics of industrial and service markets.

### MARK5928 Quantitative Analysis in Marketing

S1 L3

S1 L3

Prerequisites: Nil.

Mathematics as a language for model building; networks and trees; dynamic programming and resource allocation; decision analysis; linear and non-linear optimization models; simulation; use of micro computers in marketing decision making.

### MARK5929 Marketing Planning and Policy

Prerequisites: MARK5913.

Case analyses of marketing planning and policy, including environmental appraisal, organizational response, product policy, pricing, distribution, promotion and issues relating to consumerism and the development of legislation. Examples are drawn from the public and the private sectors.

### MARK5930 Managerial Elements of Marketing S2 L3

Prerequisite: MARK5913.

Elements of sales management, planning and control. Personal selling, sales force size, quotas, sales forecasting, assessment and counselling, business to business negotiation. The negotiation process, a framework for negotiation, preparing for negotiation, bargaining strength, managing the negotiation and strategy and tactics. Fiscal aspects of marketing, new product investment analysis, probability analysis, and marketing strategies, pricing strategies and profit management.

### MARK8926 Seminar in Marketing Theory S1 or S2 L3

Prerequisite: Head of School's approval.

The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

### MARK8927 Methods of Marketing Research

Prerequisite: Head of School's approval.

Treatment in depth of topics briefly covered in 28.052 Marketing Research: research design, psychometric attributes of measuring instruments, univariate and multivariate analysis. Investigation in the form of a project as an exercise in the application of methods studied in the seminar.

#### MARK8994 Thesis

### MARK8998 Research Seminar F Sem 4

Co-requisite: MARK8999 or MARK8994.

### MARK8999 Project Report

### **Asian Studies Unit**

### JAPN5100 Business Japanese A

S1 L3

S2 L3

Prerequisite: Nil.

This course aims to develop basic communicative competence in spoken Japanese and to provide an introduction to written Japanese. It aims to provide students with ability to interact successfully ;with Japanese in basic daily life and business situations.

#### JAPN5101 Business Japanese B

S2 L3

Prerequisite: JAPN5100.

This subject is designed to continue on from JAPN5000. It aims to continue the development of basic communicative competence in spoken Japanese and the introduction of Japanese writing system. It concentrates on the application of language skills in a range of specific business activities.

### JAPN5102 Business Japanese C

S1 L3

Prerequisite: JAPN5101.

This course aims to consolidate and further develop students knowledge of Japanese in order to achieve intermediate competence in spoken and written Japanese especially within the context of the business environment.

### JAPN5103 Business Japanese D

S2 L3

Prerequisite: JAPN5102.

This course is designed to continue from JAPN5100 in the acquisition of oral and written language skills focusing around business situations.

### JAPN5200 Advanced Japanese A

S1 L3

Prerequisite: Three year major in Japanese from recognised University program or Head of Units approval.

This course provides advanced language and communicative skills needed to function in professional and business settings.

### JAPN5201 Advanced Japanese B

S2 L3

Prerequisite: JAPN5200.

This subject is designed to continue on from JAPN5200 in the development of advanced language and communicative skills necessary in professional and business settings.

### JAPN5202 Advanced Japanese C

S1 L3

Prerequisite: JAPN5201.

This course aims to further develop skills acquired in Advanced Japanese B. It includes development of skills of public speaking, formal correspondence writing and reading of publications in the business, technical and social science fields.

### JAPN5203 Advanced Japanese D

S2 L3

Prerequisite: JAPN5202.

Continuation and development of specific language skills attained in Advanced Japanese C.

Graduate Study

# Conditions for the Award of Higher Degrees

Rules, regulations and conditions for the award of *first degrees* are set out in the appropriate Faculty Handbooks.

For the list of undergraduate courses and degrees offered see Table of Courses by Faculty (Undergraduate Study) in the Calendar

The following is the list of higher degrees, graduate diplomas and graduate certificates of the University, together with the publication in which the conditions for the award appear.

For the list of graduate degrees by research and course work, arranged in faculty order, see **Table** of **Courses** (by faculty): Graduate Study in the Calendar.

For the statements Preparation and Submission of Project Reports and Theses for Higher Degrees and Policy with respect to the Use of Higher Degree Theses see later in this section.

First Degrees

**Higher Degrees** 

**Higher Degrees** 

Title	Abbreviation	Calendar/Handbook
Doctor of Science	DSc	Calendar
Doctor of Letters	DLitt	Calendar
Doctor of Laws	LLD	Calendar
Doctor of Medicine	MD	Medicine
Doctor of Philosophy	PhD	Calendar and all handbooks
Master of Applied Science	MAppSc	Applied Science
Master of Architectural Design	MArchDes	Architecture
Master of Architecture	MArch	Architecture
Master of Archives Administration	MArchivAdmin	Professional Studies
Master of Art	MArt	College of Fine Arts
Master of Arts Administration	MArtAdmin	College of Fine Arts
Master of Art Education	MArtEd	College of Fine Arts
Master of Arts	MA	Arts and Social Science University College
Master of Art Theory	MArtTh	College of Fine Arts

### Higher Degrees (continued)

Title	Abbreviation	Calender/Handbook
Master of Biomedical Engineering	MBiomedE	Engineering
Master of Building	MBuild	Architecture
Master of the Built Environment	MBEnv	Architecture
Master of the Built Environment (Building Conservation)	MBEnv	Architecture
Master of Business Administration	MBA	AGSM
Master of Chemistry	MChem	Science*
Master of Clinical Education	MClinEd	Medicine
Master of Cognitive Science	MCogSc	Arts and Social Sciences
Master of Commerce (Honours)	MCom(Hons)	Commerce and Economic
Master of Commerce	MCom	Commerce and Economic
Master of Community Health	MCH	Medicine
Master of Computer Science	MCompSc	Engineering
Master of Construction Management	MConstMgt	Architecture
Master of Education	MEd	Professional Studies
Master of Education (Creative Arts)	MEd(CA)	Professional Studies
Master of Educational Administration	MEdAdmin	Professional Studies
Master of Engineering	ME	Applied Science Engineering University College
Master of Engineering without supervision	ME	Applied Science
Master of Engineering Science	MEngSc	Engineering Engineering Applied Science University College
Master of Environmental Studies	<b>MEnvStudies</b>	Applied Science
Master of Fine Arts	MFA	College of Fine Arts
Master of Health Administration	MHA	Professional Studies
Master of Health Personnel Education	MHPEd	Medicine
Master of Health Planning	MHP	Professional Studies
Master of Higher Education	MHEd	Professional Studies
Master of Industrial Design	MID	Architecture
Master of Information Science	MinfSc	Engineering
Master of Landscape Architecture	MLArch	Architecture
Master of Landscape Planning	MLP	Architecture
Master of Laws	LLM	Law
Master of Librarianship	MLib	Professional Studies
Master of Management Economics	MMgtEc	University College
Master of Mathematics	MMath	Science*
Master of Music	MMus	Arts and Social Science
Master of Nursing Administration	MNA	Professional Studies
Master of Optometry	MOptom	Science*
Master of Paediatrics	MPaed	Medicine
Master of Physics	MPhysics	Science*
Master of Project Management	MPM	Architecture
	MPH	

Title	Abbreviation	Calender/Handbook	Higher Degrees (continued)
Master of Psychology (Applied)	MPsychol	Sciencet	(common)
Master of Psychology (Clinical)	MPsychol	Science†	
Master of Psychotherapy	MPsychotherapy	Medicine	
Master of Safety Science	MSafetySc	Applied Science	
Master of Science	MSc	Applied Science Architecture Engineering Medicine Science*† University College	
Master of Science without supervision	MSc	Applied Science Architecture Engineering	
Master of Science (Acoustics)	MSc(Acoustics)	Architecture	
Master of Science (Industrial Design)	MSc(IndDes)	Architecture	
Master of Science and Society	MScSoc	Arts and Social Sciences	
Master of Social Work	MSW	Professional Studies	
Master of Sports Science	MSpSc	Professional Studies	
Master of Statistics	MStats	Science*	
Master of Surgery	MS	Medicine	
Master of Surveying	MSurv	Engineering	
Master of Surveying without supervision	MSurv	Engineering	
Master of Surveying Science	MSurvSc	Engineering	
Master of Town Planning	MTP	Architecture	
Master of Welfare Studies and Practice	MWSP	Professional Studies	
Graduate Diploma	GradDip	Applied Science Architecture Engineering Science*†	Graduate Diploma
	DipClinEd	Medicine	
	DipPaed	Medicine	
	DipEd DipHEd DipIM-ArchivAdmin DipIM-Lib	Professional Studies	
	DipFDA	Science*	
Graduate Certificate	GradCertPhilT GradCertHEd	Arts and Social Sciences Professional Studies	Graduate Certificate

<sup>\*</sup>Faculty of Science. †Faculty of Biological and Behavioural Sciences.

(2)In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

Higher Degrees Doctor of Philosophy (PhD)

Qualifications

<sup>1.</sup>The degree of Doctor of Philosophy may be awarded by the Council on the recommendation of the Higher Degree Committee of the appropriate faculty or board (hereinafter referred to as the Committee) to a candidate who has made an original and significant contribution knowledge.
2.(1)A candidate for the degree shall have been awarded an appropriate degree of Bachelor with Honours from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(3)If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment as a candidate for the degree.

#### Enrolment

- 3.(1)An application to enrol as a candidate for the degree shall be lodged with the Registrar at least one month prior to the date at which enrolment is to begin.
- (2)In every case before making the offer of a place the Committee shall be satisfied that initial agreement has been reached between the School\* and the applicant on the topic area, supervision arrangements, provision of adequate facilities and any coursework to be prescribed and that these are in accordance with the provisions of the guidelines for promoting postgraduate study within the University.
- (3) The candidate shall be enrolled either as a full-time or a part-time student.
- (4)A full-time candidate will present the thesis for examination no earlier than three years and no later than five years from the date of enrolment and a part-time candidate will present the thesis for examination no earlier than four years and no later than six years from the date of enrolment, except with the approval of the Committee.
- (5)The candidate may undertake the research as an internal student i.e. at a campus, teaching hospital, or other research facility with which the University is associated, or as an external student not in attendance at the University except for periods as may be prescribed by the Committee.
- (6)An internal candidate will normally carry out the research on a campus or at a teaching or research facility of the University except that the Committee may permit a candidate to spend a period in the field, within another institution or elsewhere away from the University provided that the work can be supervised in a manner satisfactory to the Committee. In such instances the

Committee shall be satisfied that the location and period of time away from the University are necessary to the research program.

(7)The research shall be supervised by a supervisor and where possible a co-supervisor who are members of the academic staff of the School or under other appropriate supervision arrangements approved by the Committee. Normally an external candidate within another organisation or institution will have a co-supervisor at that institution.

### Progression

- 4.The progress of the candidate shall be considered by the Committee following report from the School in accordance with the procedures established within the School and previously noted by the Committee.
- (i)The research proposal will be reviewed as soon as feasible after enrolment. For a full-time student this will normally be during the first year of study, or immediately following a period of prescribed coursework. This review will focus on the viability of the research proposal.
- (ii)Progress in the course will be reviewed within twelve months of the first review. As a result of either review the Committee may cancel enrolment or take such other action as it considers appropriate. Thereafter, the progress of the candidate will be reviewed annually.

#### Thesis

- 5.(1)On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.
- (2)The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.
- (3) The thesis shall comply with the following requirements:
- (a)it must be an original and significant contribution to knowledge of the subject;
- (b)the greater proportion of the work described must have been completed subsequent to enrolment for the degree;
- (c)it must be written in English except that a candidate in the Faculty of Arts may be required by the Committee to write a thesis in an appropriate foreign language;
- (d)it must reach a satisfactory standard of expression and presentation;
- (e)it must consist of an account of the candidate's own research but in special cases work done conjointly with other persons may be accepted provided the Committee is satisfied about the extent of the candidate's part in the joint research.

\*'School' is used here and elsewhere in these conditions to mean any teaching unit authorised to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under the control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.

- (4)The candidate may not submit as the main content of the thesis any work or material which has previously been submitted for a university degree or other similar award but may submit any work previously published whether or not such work is related to the thesis.
- (5) Four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of theses for higher degrees.
- (6)It shall be understood that the University retains the four copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.
- 6.(1)There shall be not fewer than three examiners of the thesis, appointed by the Committee, at least two of whom shall be external to the University.
- (2)At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that one of the following:
- (a) The thesis merits the award of the degree.
- (b) The thesis merits the award of the degree subject to minor corrections as listed being made to the satisfaction of the head of school.
- (c) The thesis requires further work on matters detailed in my report. Should performance in this further work be to the satisfaction of the higher degree Committee, the thesis would merit the award of the degree.
- (d)The thesis does not merit the award of the degree in its present form and further work as described in my report is required. The revised thesis should be subject to re-examination.
- (e) The thesis does not merit the award of the degree and does not demonstrate that resubmission would be likely to achieve that merit.
- (3)If the performance at the further work recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.
- (4)The Committee shall, after consideration of the examiners' reports and the results of any further work, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate be permitted to resubmit the thesis after a further period of study and/or research.
- 7.A candidate shall pay such fees as may be determined from time to time by the Council.
- The degree of Master of Commerce (Honours) may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce (hereinafter referred to as the Committee) to a candidate who has satisfactorily completed a program of advanced study.
- 2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.
- 3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.
- (2) In every case, before permitting a candidate to enrol, the head of the school\* in which the candidate intends to enrol shall be satisfied that adequate supervision and facilities are available.
- (3) An approved candidate shall be enrolled in one of the following categories:
- (a) full-time attendance at the University;
- (b) part-time attendance at the University;

Examination

Fees

Master of Commerce (Honours) (MCom(Hons))

Qualifications

Enrolment and Progression

<sup>\*</sup> Or department where a department is not within a school, or schools or departments where the research is being undertaken in more than one school or department.

- (c) external not in regular attendance at the University and using research facilities external to the University. Before permitting a candidate to enrol externally, the head of the school in which the candidate intends to enrol shall be satisfied that the candidate can be adequately supervised on an external basis. Formal subjects may not be taken externally.
- (4) A candidate shall undertake such formal subjects and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed, and shall:
- (a) submit a project report on a topic approved by the Committee, or
- (b) demonstrate ability to undertake research by the submission of a thesis embodying the results of an original investigation on a topic approved by the Committee.
- (5) A candidate shall maintain an average of credit or better in the formal subjects prescribed for the degree. A full-time candidate shall undertake not more than four subjects in any session. A part-time candidate shall undertake not more than two subjects in any session.
- (6) A candidate may also be required to undergo such assessment and perform such other work as may be prescribed by the Committee.
- (7) The work on the topic shall be carried out under the direction of a supervisor appointed by the Committee from the full-time academic members of the University staff.
- (8) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school in which the candidate is enrolled and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.
- (9) No candidate shall be awarded the degree until the lapse of four academic sessions from the date of enrolment in the case of a full-time candidate or six academic sessions in the case of a part-time or external candidate. In the case of a candidate who has been awarded the degree of Bachelor with Honours or a qualification considered equivalent or who has had previous research experience the Committee may approve remission of up to two sessions for a full-time candidate and three sessions for a part-time or external candidate.
- (10) A project report shall be submitted not later than two sessions after the completion of the prescribed formal subjects and a thesis shall be submitted not later than five sessions after the completion of the prescribed formal subjects. In special cases an extension of these times may be granted by the Committee.

Project Report/ Thesis

- 4. (1) On completing the program of study a candidate shall submit a project report or thesis embodying the results of the investigation.
- (2) The candidate shall give in writing to the Registrar two months notice of intention to submit the project report or thesis.
- (3) The project report or thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.
- (4) The candidate may also submit any work previously published whether or not such work is related to the project report or thesis.
- (5) Three copies of the project report or thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of project reports and theses for higher degrees.
- (6) It shall be understood that the University retains the three copies of the project report or thesis submitted for examination and is free to allow it to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the project report or thesis in whole or in part, in photostat or microfilm or other copying medium.

### Examination of Project Report

- 5. (1) There shall be not fewer than two examiners of the project report, appointed by the Academic Board on the recommendation of the Committee.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the project report and shall recommend to the Committee that:
- (a) the project report be noted as satisfactory; or
- (b) the project report be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school; or
- (c) the project report be noted as unsatisfactory but that the candidate be permitted to resubmit it in a revised form after a further period of study and/or research, or
- (d) the project report be noted as unsatisfactory and that the candidate be not permitted to resubmit it.

- (3) The Committee shall, after considering the examiners' reports and the candidate's results of assessment in the prescribed formal subjects, recommend whether or not the candidate may be awarded the degree. If it is decided that the project report is unsatisfactory the Committee shall determine whether or not the candidate may resubmit it after a further period of study and/or research.
- 6. (1) There shall be not fewer than two examiners of the thesis, appointed by the Academic Board on the recommendation of the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:
- (a) the candidate be awarded the degree with Honours without further examination; or
- (b) the candidate be awarded the degree with Honours without further examination subject to minor corrections as listed being made to the satisfaction of the head of the school; or
- (c) the candidate be awarded the degree with Honours subject to a further examination on questions posed in the report, performance in this further examination being to the satisfaction of the Committee; or
- (d) the candidate be not awarded the degree but be permitted to resubmit the thesis in a revised form after a further period of study and/or research;
- (e) the candidate be not awarded the degree and be not permitted to resubmit the thesis.
- (3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.
- (4) The Committee shall, after consideration of the examiners, reports and the results of any further examination or prescribed course of study, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.
- 7. A candidate shall pay such fees as may be determined from time to time by the Council.
- The degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.
- 2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce (hereinafter referred to as the Committee). Except in exceptional circumstances a candidate who has completed a three-year course shall be expected to have had at least one year's appropriate experience subsequent to graduation.
- (2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
- (3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.
- 3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar by 30 November of the year before the year in which enrolment is to begin.
- (2) A candidate for the degree shall be required to undertake a course of formal study prescribed by the Committee as set out in the course requirements for the Master of Commerce degree and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.
- (3) Except in exceptional circumstances a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.
- (4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.
- 4. A candidate chall pay such fees as may be determined from time to time by the Council.

Examination of Thesis

Fees

Master of Commerce (MCom) Qualifications

Enrolment and Progression

Fees

### Graduate Diploma (GradDip)

 A Graduate Diploma may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

### Qualifications

- 2.(1) A candidate for the Graduate Diploma shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee).
- (2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the diploma.
- (3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

### Enrolment and Progression

- 3.(1) An application to enrol as candidate shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.
- (2) A candidate for the diploma shall be required to undertake such formal units and pass such assessment as prescribed.
- (3) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.
- (4) No candidate shall be awarded the diploma until the lapse of two academic sessions from the date of enrolment in the case of a full-time candidate or four sessions in the case of a part-time candidate. The maximum period of candidature shall be four academic sessions from the date of enrolment for a full-time candidate and six sessions for a part-time candidate. In special cases an extension of these times may be granted by the Committee.

#### Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

# **Scholarships and Prizes**

The scholarships and prizes listed below are available to students whose courses are listed in this book. Each faculty handbook contains in its Scholarships and Prizes section the scholarships and prizes available with that faculty. The General information section of the Calendar contains a comprehensive list of scholarhips and prizes offered throughout the University.

### **Scholarships**

### **Undergraduate Scholarships**

Listed below is an outline only of a number of scholarships available to students. Full information may be obtained from the Student Centre located on the Lower Ground Floor of the Chancellery.

Unless otherwise indicated in footnotes, applications for the following scholarships should be made to the Registrar and Deputy Principal by 14 January each year. Please note that not all of these awards are available every year.

Donor	Value	Year/s of Tenure	Conditions
General			
Australian Development Cooperation Scholarship	Tuition fees only	1992 and 1993 only	Applicants must complete their studies by the end of the 1993 academic year. Scholarships may only be offered in 1992. Only students from specified countries and in certain fields of study can apply. Applications from the Student Centre. The closing date is well before 1 October 1991.
Equity and Merit Scholarship Scheme	Tuition fees. Some students may be eligible for air fares and a stipend.	Determined by normal course duration	Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country.
Sam Cracknell Memorial	Up to \$3000 pa payable in fortnightly instalments	1 year	Prior completion of at least 2 years of a degree or diploma course and enrolment in a full-time course during the year of application; academic merit; participation in sport both directly and administratively; and financial need.

### Undergraduate Scholarships (continued)

Donor	Value	Year/s of Tenure	Conditions
<b>General (continued)</b> Girls Realm Guild	Up to \$1500 pa	1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need	Available only to female students under 35 years of age who are permanent residents of Australia enrolling in any year of a full-time undergraduate course on the basis of academic merit and financial need.
W.S. and L.B. Robinson*	Up to \$6500 pa	year renewable for the duration of the course subject to satisfactory progress	Available only to students who have completed their schooling in Broken Hill or whose parents reside in Broken Hill; for a course related to the mining industry. Includes courses in mining engineering, geology, electrical and mechanical engineering, metallurgical process engineering, chemical engineering and science.
Alumni Association	Up to \$1500 pa	1 year with the possibility of renewal	Available to students enrolled in any year of a full-time course. Candidates must be the children of Alumni of the University of NSW and may be either permanent residents of Australia or overseas students.
Sporting Scholarships	\$2000 pa	1 year with possibility of renewal	Available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Apply directly to Sport and Recreation Section, PO Box 1, Kensington 2033.

<sup>\*</sup>Applications close 30 September each year. Apply directly to PO Box 460 Broken Hill NSW 2880

### **Commerce and Economics**

### Finance/Accounting

Bankers Trust Australia	Up to \$2500	1 year	Permanent resident in Australia and enrolled in Year 4 of the honours degree course in Finance or Economics Finance
Proctor & Gamble Australia Pty Ltd	Up to \$2500	1 year	Permanent residence in Australia and in the final year of the degree course in Finance and/or Accounting
CS First Boston Australia	Up to \$3000	1 year	Permanent residence in Australia and in Year 4 of the degree course in Finance/Banking/Economics

### Marketing/Economics

Proctor and Gamble Australia
Up to \$2500
1 year
Permanent residence in Australia and in the final year of the degree course in Marketing and/or Economics

Australian Hotels Association
Hospitality Management
Scholarship

Up to \$3000
1 year
Permanent residence in Australia and has completed Year 2 of the degree course in Marketing and Hospitality Management

Undergraduate Sc	holarships (continu	ed)		
Donor	Value	Year/s of Tenure	Conditions	

### The UNSW Co-op Program

The University of New South Wales has industry-linked education scholarships to the value of \$9300 per annum in the following areas: Accounting (and Economics, Finance, Information Systems or Japanese Studies); Business Information Technology, Aeronautical, Ceramic, Chemical, Civil, Computer, Electrical, Environmental, Materials, Mechanical, Metallurgical, Mineral, Mining and Petroleum Engineering; Applied Geology, Industrial Chemistry, Manufacturing Management, Textile Management, Textile Technology, and Wool and Pastoral Science.

### **Graduate Scholarships**

Application forms and further information are available from the Student Centre, located on the Ground Floor of the Chancellery unless an alternative contact address is provided. Information is also available on additional scholarships which may become available from time to time, mainly from funds provided by organizations sponsoring research projects.

The following publications may also be of assistance: 1. Awards for Postgraduate Study in Australia and Awards for Postgraduate Study Overseas, published by the Graduate Careers Council of Australia. PO Box 28, Parkville, Victoria 3052;\* 2. Study Abroad, published by UNESCO;\* 3. Scholarships Guide for Commonwealth Postgraduate Students, published by the Association of Commonwealth Universities.\*

Details of overseas awards and exchanges administered by the Department of Employment, Education and Training can be obtained from: Awards and Exchanges Section, Department of Employment, Education and Training, PO Box 826, Woden, ACT 2606.

Where possible, the scholarships are listed in order of faculty.

<sup>\*</sup>Available for reference in the University Library.

Donor	Value	Year/s of Tenure	Conditions
General		3	
University Postgraduate Research Scholarships	Living allowance of \$13,504 pa. Other allowances may also be paid. Tax free.	1-2 years for a Masters and 3-4 years for a PhD degree	Applicants must be honours graduates or equivalent. A limited number of scholarships are offered subject to the availbility of funds. Information should be obtained from the Faculty office.
Australian Postgraduate Research Awards	\$13,504 to \$17,427 _		Applicants must be honours graduates or equivalent or scholars who will graduate with honours in current academic year, and who are domiciled in Australia. Applications to Registrar by 31 October.
Australian Postgraduate Course Awards	Living allowance of \$10,903 pa. Other allowances may also be paid. Tax free.	1-2 years; minimum duration of course	Applicants must be graduates or scholars who will graduate in current academic year, and who have not previously held a Commonwealth Postgraduate Award. Applicants must be domiciled in Australia. Preference is given to applicants with employment experience. Applications to the Registrar by 28 September.
Australian Development Cooperation Scholarship	Tuition fees only	1992 and 1993 only	Applicants must complete their studies by the end of the 1993 academic year. Scholarships may only be offered in 1992. Only students from specified countries and in certain fields of study can apply. Applications from the Student Centre. The closing date is well before 1 October 1991.

### **Graduate Scholarships (continued)**

Donor	Value	Year/s of Tenure	Conditions
General (continued)			
Equity and Merit Scholarship Scheme	Tuition fees. Some students may be eligible for air fares and a stipend.	Determined by normal course duration	Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country.
Overseas Postgraduate Research Scholarships	Tuition fees only	2 years for a Masters and 3 years for a PhD degree	Eligibility is confined to postgraduate research students who are citizens of oversear countries excluding citizens of countries which are covered by the Equity and Meri Scholarship Scheme (EMSS). Applications to the Registrar by 28 September.
Special Oversas Postgraduate Fund	Tuition fees only	year for a Post- graduate Diploma,     years for Masters     degree and 3 years     for Doctorate	Eligibility is confined to postgraduate students who are citizens of overseas countries excluding citizens of countries which are covered by the Equity and Meri Scholarhsip Scheme (EMSS). Applications to the Registrar by 28 September.
Australian American Educational Foundation Fulbright Award	Travel expenses and \$A2000 as establishment allowance	1 year, renewable	Applicants must be graduates who are domiciled in Australia and wish to undertake research or study for a higher degree in America. Applications close 30 Septembe with The Secretary, DEET, AAEF Trave Grants, PO Box 826, Woden, ACT 2606.
Australian Federation of University Women	Amount varies, depending on award	Up to 1 year	Applicants must be female graduates who are members of the Australian Federation o University Women
Commonwealth Scholarship and Fellowship Plan	Varies for each country. Generally covers travel, living, tuition fees, books and equipment, approved medical expenses. Marriage allowance may be payable.	Usually 2 years, sometimes 3	Applicants must be graduates who are Australian citizens and who are not olde than 35 years of age. Tenable in Commonwealth countries other than Australia Applications close with the Registrar in September or October each year.
The English-Speaking Union (NSW Branch)	\$7000	1 year	Applicants must be residents of NSW of ACT. Awarded to young graduates to furthe their studies outside Australia. Applications close mid-April with The Secretary, Ground Floor, Sydney School of Arts, 275c Pit Street, Sydney, NSW 2000.
Frank Knox Memorial Fellowships tenable at Harvard University	Stipend of \$US7000 pa plus tuition fees	1, sometimes 2 years	Applicants must be British subjects and Australian citizens, who are graduates o near graduates of an Australian university Applications close with the Academic Registrar mid October.
Robert Gordon Menzies Scholarship to Harvard	Up to \$US 15,000	1 year	Tenable at Harvard University. Applicants must be Australian citizens and graduates of an Australian tertiary institution. Applications close 31 December with the Registrar A.N.U., GPO Box 4, Canberra, ACT 2601
Gowrie Scholarship Trust Fund	\$6000 pa. Under special circumstances this may be increased.	2 years	Applicants must be members of the Forces or children of members of the Forces who were on active service during the 1939-4! War. Applications close with the Academic Registrar by 31 October.

### **Graduate Scholarships (continued)**

Living and travel		
allowances, tuition and research exp- enses, health insurance book and equipment and other allowances for travel and study in the USA	12 to 21 menths	Candidates must be Australian citizens and 1. Either members of the Commonwealth of a State Public Service or semi-governmen authority. 2. Either staff or graduate student at an Australian university. 3. Individuals recommended for nomination by the Loca Correspondents. The candidate will usually have an honours degree or equivalent, or an outstanding record of achievement, and be not more than 36 years of age. Applications close 29 August with the Academic Registrar. Forms available from Mr J Larkin Bureau of Agriculture and Resource Economics, GPO Box 1563, Canberra, ACT 2601.
Living and travel allowances, tuition expenses	1-3 years	Applicants must be Australian citizens who are honours graduates or equivalent, and under 26 years of age. Applications close 15 October with The Secretary, Cambridge Commonwealth Trust, PO Box 252 Cambridge CB2 ITZ, England.
£4862 stg pa	2 years, may be extended for a third year.	Unmarried Australian citizens aged between 19 and 25 who have an honours degree of equivalent. Applications close in Augus each year with The Secretary, University of Sydney, NSW 2006.
•	conomics, Law 2 years, sornetimes 3	Applicants must be Australian citizens under 25 years of age, with at least 5 years
tuition and travel expenses		domicile in Australia and who are completing a full-time course in law or a full-time honours course leading to the award of the degree of Bachelor of Arts or Commerce The successful candidate willattend a British university to pursue a higher degree Applications close 30 September with Shel Australia, 140 Phillip Street, Sydney, NSW 2000.
Tuition fees and allowances for living, travel and equipment expenses	1-2 years	Applicants must be between 21 and 35 years of age and domiciled in Australia. Tenable at universities in the United Kingdom Applications close 31 August with Sir Robert Menzies Memorial Trust, 210 Clarendon Street, East Melbourne, Vic 3002.
\$12,500 pa	1 year normally	Applicants must be Australian citizens undertaking a postgraduate degree in Law, Science Law, legal studies or other appropriate discipline at an Australian tertiary institution. Applications close 30 November with Lionel Murphy Foundation, GPO Box 4545 Sydney, NSW 2001.
	book and equipment and other allowances for travel and study in the USA  Living and travel allowances, tuition expenses  Approximately £4862 stg pa  Ces, Commerce and Economic Adequate funds for living allowance, tuition and travel expenses  Tuition fees and allowances for living, travel and equipment expenses	book and equipment and other allowances for travel and study in the USA  Living and travel allowances, tuition expenses  Approximately 2 years, may be extended for a third year.  Ces, Commerce and Economics, Law Adequate funds for living allowance, tuition and travel expenses  Tuition fees and allowances for living, travel and equipment expenses

### **Prizes**

### **Undergraduate University Prizes**

The following table summarizes the undergraduate prizes awarded by the University. Prizes which are not specific to any School are listed under General. All other prizes are listed under the Faculty or Schools in which they are awarded.

Information regarding the establishment of new prizes may be obtained from the Examinations Section located on the Ground Floor or the Chancellery.

Donor/Name of Prize	Value \$	Awarded for
General		
The Sydney Technical College Union Award	\$400.00 and Bronze Medal	Leadership in student affairs combined with marked academic proficiency by a graduand
The University of New South Wales Alumni Association Prize	Statuette	Achievement for community benefit by a student in the final or graduating year
Faculties of Arts and Social Science	es, and Commerce	e and Economics
The W.J. Liu OBE Memorial Prize for Chinese Studies	\$100.00	Best performance in a subject related to Chinese matters offered in the Department of Economic History, or in the Schools of Political Science or History
Faculty of Commerce and Economi	cs	
The Commerce Society Prize	\$50.00	Participation in student activities, proficiency in sport and excellence in the Bachelor of Commerce degree course
School of Accounting		
The Accountancy Placements Prize	\$250.00	The best performance in ACCT3708 or ACCT5908 Auditing in the Bachelor of Commerce or Bachelor of Economics or Master of Commerce degree course
The Australian Society of CPAs Prize for Year 1	\$500.00 and Inscribed Medal	The highest aggregate in Accounting and Financia Management 1A and Accounting and Financia Management 1B by a student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance
The Australian Society of CPAs Prize for Year 2	\$500.00 and Inscribed Medal	The highest aggregate in Accounting and Financia Management 2A and Accounting and Financia Management 2B by a student in the Bachelor of Commerce degree course in Accounting or the Bachelor of Commerce degree course in Accounting and Finance
The Australian Society of CPAs Prize for Year 3	\$500.00 and a Society Certificate, an inscribed medallion and two years free membership to the Australian Society of CPAs	The highest aggregate in Accounting and Financia Management 3A or Accounting and Financia Management 3B or Accounting and Financia Management 3B or Accounting and Financia Management 3B(Hons) by a graduating student in the Bachelor of Commerce degree course in Accounting on Bachelor of Commerce degree course in Accounting and Finance
The Coopers and Lybrand Prize	\$300,00	The best performance in ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting
The Corporate Affairs Commission Prize	\$100.00	The best performance in ACCT4803/ACCT5903 Regulation of Accounting

Donor/Name of Prize	Value \$	Awarded for
School of Accounting (continued)		
The Esso Australia Ltd Prize	\$500.00	Overall outstanding performance in  ACCT1501 Accounting and Financial Management 1/  ACCT1511 Accounting and Financial Management 1/  ACCT2522 Accounting and Financial Management 2/  ACCT2542 Accounting and Financial Management 2/  by a student majoring in the School of Accounting
The E.S. Wolfenden Memorial Prize	\$200.00	The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting
The Harry Levy Prize in Management Accounting	\$750.00	The best performance in the Management Accounting course by a student proceeding to the award of the degree of Master of Commerce
The K.P.M.G.Peat Marwick Prize	\$250.00	The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting
The Law Book Company Prize	Books to the value of \$100.00	The best performance in ACCT1511 Accounting and Financial Management 1B by a student majoring in the School of Accounting
The Price Waterhouse Prize	\$500.00	The highest aggregate in  ACCT1501 Accounting and Financial Management 1A  ACCT1511 Accounting and Financial Management 1B  ACCT2522 Accounting and Financial Management 2A  ACCT2542 Accounting and Financial Management 2B  by a student majoring in the School of Accountancy
The Rod Sinden Memorial Prize	\$250.00	The best performance in ACCT4794 Honours Thesis on an accounting topic by a student majoring in the School of Accountancy
School of Accounting Department of Legal Studies and Taxation		
The Greenwood Challoner Prize	\$100.00	The best performance in LEGT7741 Legal Organisation of Commerce by a student majoring in the School of

# School of Ranking and Finance

The John Menzies McKellar White Memorial Prize \$250.00

School of Banking and Finance		
The Ernst and Young Prize	\$80.00	The best performance in FINS2613 Business Finance 2 by a student majoring in the School of Accounting
The Australian Institute of Bankers Prize	\$250.00 and certificate	The best performance in FINS3630 Bank Financial Management by a student in the Bachelor of Commerce or Bachelor of Economics degree course
The Commonwealth of Bank of Australia Prize	\$250.00 and framed certificate	The best performance in FINS3616 International Business Finance by a student in the Bachelor of Commerce or Bachelor of Economics degree courses
The ICCH Futures & Options Award for Business Finance	\$1000.00	The best performance in FINS3715 Business Finance 3 (Honours) in the Bachelor of Commerce or Bachelor of Economics degree course
The ICCH Futures & Options Award for Options, Futures and Risk Management	\$1000.00	The best performance in FINS3635 Options, Futures and Risk Management Techniques in the Bachelor of Commerce or Bachelor of Economics degree course

Accounting

and Taxation

The best performance in LEGT5581 Advanced Taxation 1: Concepts and Systems by a student majoring in the School of Accounting or the Department of Legal Studies

### **Undergraduate University Prizes (continued)**

Donor/Name of Prize	Value \$	Awarded for	•
School of Banking and	Finance (co	ntinued)	
The NRMA Insurance Limited I		\$500.00	The best performance in FINS3631 Risk and Insurance by a student proceeding to the award of the degree of Bachelor of Commerce or Bachelor of Economics
The R. C. Olsson Prize		\$300.00	The best performance in FINS2614 Business 2B by a student proceeding to the award of the degree of Bachelor of Economics or Bachelor of Commerce
The Westpac Prize		\$250.00	The best performance in FINS2612 Australian Capital Markets by a student in the Bachelor of Commerce or the Bachelor of Economics degree course
School of Economics			
The Australian Finance Conference	ence Prize	\$100.00	The best performance in ECON3106 Public Economics B in the Bachelor of Commerce degree course
The Economic Society Prize in	Economics	\$100.00 and three years membership of the Society	The best performance in the final year at honours level of the Bachelor of Arts degree course in Economics, Bachelor of Commerce degree course in Economics, Economics and Econometrics, Economics and Finance and Economics and Industrial Relations
The Statistical Society of Austra (NSW Branch) Prize	alia	\$100.00	The best overall performance by a student in the Bachelor of Economics degree course in Econometrics
School of Industrial Rel	ations and (	Organizational Beh	aviour
The ABEU Prize in Industrial Re	elations	\$100.00	The best performance in IROB1502 Industrial Relations 1B in the Bachelor of Commerce, Bachelor of Economics, Bachelor of Arts or Bachelor of Social Science degree course
The Australian Chamber of Mar Industrial Relations Prize	nufactures	\$400.00	The best performance in Industrial Relations 2A by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics
The FIA Industrial Relations Pri	ze	\$400.00	The best performance in Industrial Relations 2B (Social Organization of Work) by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics
The Industrial Relations Society NSW Prize	/ of	Books to the value of \$100.00	The best performance in IROB1501 Industrial Relations 1A in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Arts degree course
The Julia Moore Prize in Indust	rial Relations	\$500,00	The best aggregate performance in IROB3505 Industrial Relations 3A IROB3506 Industrial Relations 3B by a female final year student majoring in Industrial Relations
The NSW Labor Council Indust Prize	rial Relations	\$400.00	The best performance in Industrial Relations 1B (Trade Unionism) by a student proceeding to the award of the degree of Bachelor of Social Science or Bachelor of Commerce or Bachelor of Economics

Undergraduate University Prizes (con	imiueu)	
Donor/Name of Prize	Value \$	Awarded for
School of Information Systems		
The EDP Auditors Association Prize	\$300.00	Best project in INFS4805/INFS5905 Information Systems Auditing in the Bachelor of Commerce Course of Master of Commerce or Commerce course.
The IBM Prize	\$200.00	The Highest aggregate mark in any two of the following subjects: INFS2603 Computer Information Systems 2 INFS3605 Computer Systems Implementations INFS3606 Management Information Systems Design INFS3607 Distributed Computer Systems INFS3608 Database Systems by a student majoring in the School of Information Systems.
The KPMG Peat Marwick Prize	\$250.00	Best performance in INFS4805/INFS5905 Information Systems Auditing in the Master of Commerce course of the Bachelor of Commerce course with Honours
School of Marketing		
The Australian Posters Outdoor Advertising Prize	\$250.00	The best performance in MARK2042 Consume
The BP Marketing Prize	\$250.00	Behaviour B The best aggregate mark in MARK3073 Strategic Marketing and MARK3083 Managerial Marketing in the Bachelor of Commerce degree course or the Bachelor of Commerce and Bachelor of Laws combined degree course
The Hoover Award for Marketing Studies	\$200.00 and inscription on the Hoover trophy held in the School and an individual trophy	The best aggregate performance in the Bachelor of Commerce Course in Marketing in MARK2012 Marketing Systems MARK2032 Consumer Behaviour A MARK2042 Consumer Behaviour B MARK2052 Marketing Research MARK3073 Strategic Marketing Marketing MARK3083 Managerial Marketing MARK3093 Marketing Information Management
The IBM Australia Limited Prize in Marketing	\$450.00	The best performance in MARK3022 Computing Applications in Marketing
The Ken Bentley Prize – awarded by the Market Research Society of Australia (NSW Division)	\$100.00	The best performance in MARK2052 Marketing Research or MARK3093 Marketing Information Management in the Bachelor of Commerce degree course
The Nielsen Australia Prize	\$500.00	The best aggregate performance in  MARK3093 Marketing Information Management  MARK2052 Market Research  MARK3022 Marketing Models by a student majoring in Marketing in the Bachelor of Commerce degree course
The Philips Industries Holdings Limited Prize	\$100.00	The best performance in MARK2012 Marketing Systems by a student in the Bachelor of Commerce degree course in Marketing

### **Graduate University Prizes**

Donor/name of Prize	Value \$	Awarded for
Faculty of Commerce and Econom	ics	
The Universities Credit Union Prize	\$200.00	The best performance by a full-time student in Year 1 or
The Universities Credit Union Prize	\$200.00	the Master of Commerce degree course The best performance by a part-time student in Year 1 of the Master of Commerce degree course
School of Accounting		
The Arthur Andersen and Company Prize	\$50,00	The best performance in ACCT5949 Manageria Dynamics by a student in the Faculty of Commerce and Economics
School of Banking and Finance		
The ICCH Futures and Options Award for Investment Analysis and Management	\$1000.00	The best performance in FINS5517 Investment Analysis and Management
The ICCH Futures and Options Award for Options, Futures and Risk Management	\$1000.00	The best performance in FINS5535 Options, Futures and Risk Management Techniques
School of Marketing		
The Peter D. Walker Award for Industrial Marketing	\$250.00	The best performance in MARK5922 Industria Marketing by a student in the Master of Commerce degree course

### **NOTES**

### **NOTES**

### **NOTES**

-

### The University of New South Wales Kensington Campus

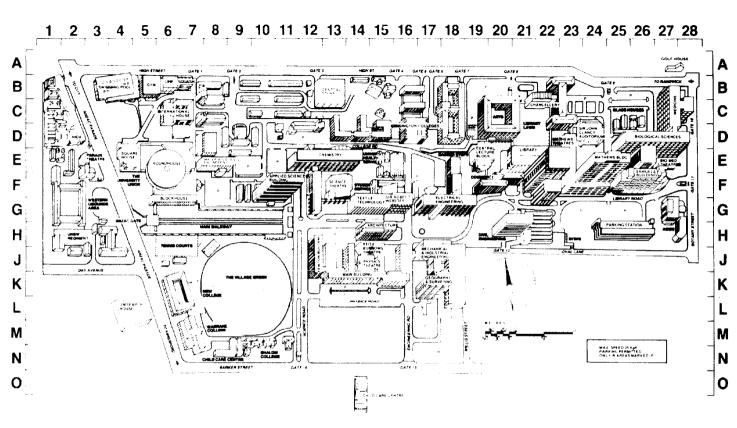
Computing Services Department F26

Mechanical and Manufacturing

University Regiment J2

**Theatres** 

#### University Union (Roundhouse) E6 Cornea and Contact Lens Research Unit Engineering J17 University Union (Blockhouse) G6 Biomedical Theatres E27 22-32 King St. Randwick Medical Education C27 University Union (Squarehouse) E4 Central Lecture Block E19 Counselling and Careers/Loans F15 Medicine (Faculty Office) B27 Wallace Wurth School of Medicine C27 Chemistry Theatres (Dwyer, Economics F20 Membrane and Separation Technology F10 Mellor, Murphy, Nyholm, Smith) E12 Warrane College M7 Education Studies G2 Microbiology and Immunology D26 Classroom Block (Western Grounds) H3 Educational Testing Centre E15D Mines K15 Fig Tree Theatre B14 Electrical Engineering G17 Minor Works and Maintenance B14A lo Mvers Studio D9 Energy Research, Development & General Music B11 Keith Burrows Theatre J14 Information Centre F10 News Service C22 Mathews Theatres D23 Engineering (Faculty Office) K17 New South Wales University Press Aboriginal Student Centre Parade Theatre E3 English C20 22-32 King St. Randwick 47 Botany St. Randwick Physics Theatre (Main Building) K14 Examinations C22 Accommodation (off-campus) F15 Optometry J12 Rex Vowels Theatre F17 Fees Office C22 Accounting F20 Pathology C27 Science Theatre F13 Patrol and Cleaning Services C22 Fibre Science and Technology G14 Admissions C22 Sir John Clancy Auditorium C24 Food Science and Technology B8 Performing Arts B10 Adviser for Prospective Students C22 French C20 Petroleum Engineering D12 Anatomy C27 Geography K17 Applied Bioscience D26 Philosophy C20 German and Russian Studies C20 **Buildings** Physics K15 Applied Economic Research G14 Graduate Office and Alumni Centre E4 Physiology and Pharmacology C27 Applied Geology F10 Graduate School of the Built Environment H14 Political Science C20 Barker Street Gatehouse N11 Applied Science (Faculty Office) F10 Groundwater Management and Basser College (Kensington) C18 Architecture (Faculty Office) H14 Printing Section C22 Hydrogeology F10 Professional Development Centre E15 Central Store B13 Archives, University E21 Chancellery C22 Health Service, University E15 Professional Studies (Faculty Office) G2 Arts and Social Sciences Dalton (Chemistry) F12 Health Services Management C22 Property and Works C22 (Faculty Office) C20 Goldstein College (Kensington) D16 History C20 Psychology F23 Asia-Australia Institute Golf House A27 House at Pooh Corner (Child Care) N8 Publications Section C22 34 Botany St. Randwick Gymnasium B5 Industrial Design G14 Remote Sensing K17 Audio Visual Unit F20 International House C6 Australian Graduate School Industrial Relations and Safety Science John Goodsell (Commerce Organizational Behaviour F20 32 Botany Street, Randwick of Management G27 and Economics) F20 Banking and Finance F20 Information Systems F20 Science (Faculty Office) F23 Science and Technology Studies C20 Kensington Colleges (Office) C17 Biochemistry and Molecular Genetics D26 Institute of Languages 14 Francis St. Randwick Library (University) E21 Biological and Behavioural Sciences Social Science and Policy C20 Link B6 International Student Centre F16 (Faculty Office) D26 Social Policy Research Centre F26 Maintenance Workshop B13 IPACE F23 Social Work G2 Biomedical Engineering F26 Japanese Economic and Mathews F23 Biomedical Library F23 Sociology C20 Management Studies F20 Menzies Library E21 Biotechnology F26 Spanish and Latin American Studies C20 Kanga's House (Child Care) 014 Morven Brown (Arts) C20 Cashier's Office C22 Sport and Recreation Centre B6 Landscape Architecture K15 New College L6 Chaplains E15 Squash Courts B7 Law (Faculty Office) F21 Staff Office C22 Newton J12 Chemical Engineering and Law Library F21 NIDA D2 Industrial Chemistry F10 Student Centre (off Library Lawn) C22 Legal Studies & Taxation F20 Parking Station H25 Chemistry E12 Swimming Pool B4 Philip Baxter College (Kensington) D14 Liberal and General Studies Students Union E4, C21 Civil Engineering H20 Librarianship F23 Robert Heffron (Chemistry) E12 Co-op Bookshop G17 Surveying K17 Lost Property C22 Textile Technology G14 Sam Cracknell Pavilion H8 Commerce and Economics Marine Science D26 Theatre and Film Studies B10 Samuels Building F26 (Faculty Office) F20 Shalom College N9 Marketing F20 Town Planning K15 Communications Law Centre C15 Sir Robert Webster G14 Materials Science and Engineering E8 WHO Regional Training Centre C27 Community Medicine D26 Mathematics F23 Wool and Animal Sciences G14 Unisearch House L5 Computer Science and Engineering G17



This Handbook has been specifically designed as a source of reference for you and will prove useful for consultation throughout the year.

For fuller details about the University – its organization, staff membership, description of disciplines, scholarships, prizes, and so on, you should consult the Calendar.

The Calendar and Handbooks also contain a summary list of higher degrees as well as the conditions for their award applicable to each volume.

For detailed information about courses, subjects and requirements of a particular faculty you should consult the relevant Faculty Handbook.

Separate Handbooks are published for the Faculties of Applied Science, Architecture, Arts, Commerce and Economics, Engineering, Law, Medicine, Professional Studies, Science (including Biological and Behavioural Sciences and the Board of Studies in Science and Mathematics), and the Australian Graduate School of Management (AGSM).

The Calendar and Handbooks, which vary in cost, are available from the Cashier's Office.