

AUDIOVISUAL



The University of New South Wales

Commerce and Economics

1991

Faculty Handbook



The University of New South Wales

Commerce and Economics

1991
Faculty Handbook

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NEW SOUTH WALES

Subjects, courses and any arrangements for courses including staff allocated, as stated in the Calendar or any Handbook or any other publication, announcement or advice of the University, are an expression of intent only and are not to be taken as a firm offer or undertaking. The University reserves the right to discontinue or vary such subjects, courses, arrangements or staff allocations at any time without notice.

Information in this Handbook has been brought up to date as at 8 October 1990, but may be amended without notice by the University Council.

Contents

Calendar of Dates	1
Staff	3
Introduction	7
Faculty Information	9
Some People Who Can Help You	9
Higher School Certificate Prerequisites	9
Enrolment Procedures	9
Examinations	9
Use of Calculators	10
Library Facilities	10
General Education Requirement	11
Students with Disabilities	11
Student Clubs and Societies	12
Undergraduate Study: Bachelor of Commerce and Bachelor of Economics Degree Courses	15
School of Accounting	15
School of Banking and Finance	16
School of Information Systems	16
School of Economics	16
School of Industrial Relations and Organizational Behaviour	17
School of Marketing	17
Professional Recognition of Courses	18
Undergraduate Study: Rules governing the Award of the Degree of Bachelor of Commerce for students enrolled prior to 1989	21
1/2 Preliminary, 3 Passing in a Subject, 4 Minimum Time for Completion, 5 Normal Program, 8 Nomination of Course, 7/8 Humanities Subjects, 9 Honours Degree, 10 Credit for Subjects Passed at Another University, 11 Options, 12 Order of Progression of Subjects Courses	22

13 Accounting Pass F/1, 13 Accounting, Finance and Systems Pass F/1, 14 Honours F/1, 14 Accounting and Finance Pass F/1, 14 Honours F/1, 14 Accounting and Information Systems Pass F/1, 14 Honours F/1, 19 Econometrics Pass F/1, 20 Honours F/1, 15 Economic History Pass F/1, 16 Honours F/1, 17 Economics Pass F/1, 18 Honours F/1, 21 Economics and Econometrics Pass F/1, 21 Honours F/1, 26 Economics and Finance Pass F/1, 27 Honours F/1, 23 Economics and Industrial Relations Pass F/1, 23 Honours F/1, 14 Finance Pass F/1, 14 Honours F/1, 22 Industrial Relations Pass F/1, 23 Honours F/1, 14 Information Systems Pass F/1, 14 Honours F/1, 24 Marketing Pass F/1, 25 Honours F/1, 26 Prerequisite, 26 Special Rule

Faculty of Commerce and Economics/School of Education 36

Bachelor of Commerce (Economics)/Diploma of Education 36, Bachelor of Commerce (Economic History)/Diploma of Education 36

Undergraduate Study: Rules Governing the Award of the Degree of Bachelor of Commerce and Bachelor of Economics 37

1-4 Preliminary 34, 5 Passing in a Subject 34, 6 Minimum Time for Completion 34, 7 Normal Program 34, 8 Nomination of Course 35, 9 General Education Program 35, 10 Honours Degree 35, 11 Credit for Subjects Passed at Another University 35, 12 Options 35, 13 Order of Progression of Subjects 35, 14/15 Prerequisite Requirements 35

Subjects Making Up Disciplinary Minors 38

Bachelor of Commerce Courses 40

Accounting Pass F/t 40, Honours F/t 41, Accounting and Business Information Technology Pass F/t 41, Accounting and Finance Pass F/t 42, Honours F/t 43, Accounting and Information Systems Pass F/t 43, Honours F/t 44, Accounting and Japanese Studies Pass F/t 45, Econometrics and Finance Pass F/t 46, Honours F/t 46, Economics and Finance Pass F/t 47, Honours F/t 47, Finance Pass F/t 48, Honours F/t 49, Finance and Japanese Studies Pass F/t 49, Finance and Marketing Pass F/t 50, Industrial Relations Pass F/t 50, Honours F/t 51, Information Systems Pass F/t 52, Honours F/t 52, Marketing Pass F/t 53, Honours F/t 54, Marketing and Hospitality Management Pass F/t 55, Marketing and Japanese Studies Pass F/t 56

Co-operative Program Courses 56

Accounting Pass F/t 56, Accounting and Finance Pass F/t 57, Accounting and Information Systems Pass F/t 58, Accounting and Japanese Studies Pass F/t 58

Bachelor of Economics Courses 59

Econometrics Pass F/t 59, Economic History Pass F/t 60, Economics Pass F/t 60, Honours F/t 61, Economics and Asian Studies Pass F/t 62, Honours F/t 63, Economics and Econometrics Honours F/t 63, Economics and Economic History Honours F/t 64, Economics and Finance Pass F/t 65, Honours F/t 65, Economics and Industrial Relations Pass F/t 66, Honours F/t 66, Industrial Relations Pass F/t 67

Lists A-F 68

Undergraduate Thesis 69

Undergraduate Study: Combined Commerce/Law, Economics/Law and Commerce/Science Courses 71

Combined Courses leading to award of Degrees of Bachelor of Commerce/ Bachelor of Laws and Bachelor of Economics/Bachelor of Laws 71

Bachelor of Commerce (Accounting, Finance and Systems) Bachelor of Laws 74, Bachelor of Commerce (Accounting)/ Bachelor of Laws 74, Bachelor of Commerce (Finance)/Bachelor of Laws 74, Bachelor of Commerce (Economics)/Bachelor of Laws 75, Bachelor of Commerce (Industrial Relations)/Bachelor of Laws 75, Bachelor of Commerce (Marketing)/Bachelor of Laws 76, Bachelor of Commerce (Accounting)/Bachelor of Laws 76, Bachelor of Commerce (Information Systems)/ Bachelor of Laws 77, Bachelor of Economics/Bachelor of Laws 77

Combined Courses leading to award of Degrees of Bachelor of Commerce/ Bachelor of Science 78

Bachelor of Commerce (Finance)/ Bachelor of Science (Mathematics) 79

Undergraduate Study: Subject Descriptions 81

Identification of Subjects by Number	81
School of Accounting	84
Asian Studies Unit	86
School of Banking and Finance	87
Economics	81
Department of Econometrics	88
Department of Economic History	90
Department of Economics	94
Electrical Engineering and Computer Science	97
Geography	97
School of Industrial Relations and Organizational Behaviour	98
School of Information Systems	100
Law	102
Department of Legal Studies and Taxation	107
School of Marketing	107
Mathematics	109
Psychology	111

Graduate Study	113
Enrolment Procedures	113
Course Requirements for the Degree of Master of Commerce Honours	113
School of Accounting	114
School of Banking and Finance	114
School of Economics	114
School of Industrial Relations and Organizational Behaviour	115
School of Information Systems	116
School of Marketing	116
Course Requirements for the Degree of Master of Commerce	116
Approved Programs	116
Accounting	117
Banking and Finance	118
Information Systems	119
Legal Studies and Taxation	119
Economics	119
Marketing	121
Industrial Relations and Organizational Behaviour	121
Graduate Subject Prerequisites	122
 Graduate Study: Subject Descriptions	123
Identification of Subjects by Number	123
School of Accounting	126
School of Banking and Finance	128
School of Economics	130
Department of Econometrics	130
Department of Economic History	131
Department of Economics	132
School of Industrial Relations and Organizational Behaviour	134
School of Information Systems	137
Department of Legal Studies and Taxation	138
Marketing	139
 Conditions for the Award of Higher Degrees	143
Doctor of Philosophy	145
Master of Commerce (Honours)	147
Master of Commerce	149
 Scholarships and Prizes	151
<i>Scholarships</i>	151
Undergraduate	151
Graduate	153
<i>Prizes</i>	156
Undergraduate	156
Graduate	160

Calendar of Dates

The academic year is divided into two sessions, each containing 67 days for teaching. There is a recess of approximately six weeks between the two sessions and there are short recesses of one week within each of the sessions.

Session 1 commences on the Monday nearest 1 March.

	1991	1992	Faculties other than Medicine
Session 1 (67 teaching days)	4 March to 28 March	2 March to 16 April	
<i>Recess:</i>	29 March to 7 April	17 April to 26 April	
	8 April to 14 June	27 April to 10 June	
<i>Study Recess:</i>	15 June to 20 June	11 June to 16 June	
Examinations	21 June to 9 July	17 June to 3 July	
<i>Midyear Recess:</i>	10 July to 28 July	4 July to 26 July	
Session 2 (67 teaching days)	29 July to 27 September	27 July to 25 September	
<i>Recess:</i>	28 September to 7 October	26 September to 5 October	
	8 October to 6 November	6 October to 4 November	
<i>Study Recess:</i>	7 November to 12 November	5 November to 10 November	
Examinations	13 November to 29 November	11 November to 27 November	

Important Dates for 1990

January

T	1	New Year's Day – Public Holiday
Th	3	Last day for acceptance of applications by office of the Admissions Section for transfer to another undergraduate course within the University
W	9	Last day for applications for review of assessment
M	14	Term 1 begins – Medicine IV and V
M	21	Term 1 begins – Medicine V
S	26	Australia Day – Public Holiday

February

T	5	Enrolment period begins for new undergraduate students and undergraduate students repeating first year
M	11	Re-enrolment period begins for second and later year undergraduate and graduate students enrolled in formal courses Students should consult the "Re-enrolling 1991" leaflet for their course for details.

Commerce and Economics

March

F	1	Last day for acceptance of enrolment by new and re-enrolling students. (Late fee payable thereafter if enrolment approved).
M	4	Session 1 begins – all courses except Medicine IV and V
F	15	Last day applications are accepted from students to enrol in Session 1 or whole year subjects
F	29	Good Friday – Public Holiday Mid-session Recess begins
S	30	Easter Saturday – Public Holiday
Su	31	HECS Census Date for Session 1

April

M	1	Easter Monday – Public Holiday
Th	25	Anzac Day – Public Holiday

May

T	14	Publication of Provisional Timetable for June examinations
W	22	Last day for students to advise of examination clashes

June

T	4	Publication of Tometable for June examinationSession 1 ends
M	10	Queen's Birthday – Public Holiday
F	14	Session 1 ends
S	15	Study Recess begins
Th	20	Study Recess ends
F	21	Examinations begin

July

T	9	Examinations end
Su	28	Midyear Recess ends
M	29	Session 2 begins

August

F	9	Last day applications are accepted from students to enrol in Session 2 subjects.
S	31	HECS Census Day for Session 2.

September

F	27	Closing date for applications to the Universities Admission Centre
S	28	Mid-session Recess begins

October

M	7	Labour Day – Public Holiday Mid-session Recess ends
T	8	Publication of Provisional Timetable for November examinations
W	16	Last day for students to advise of examination clashes
T	29	Publication of Timetable for November examinations

November

W	6	Session 2 ends
Th	7	Study Recess begins
T	12	Study Recess ends
W	13	Examinations begin
F	29	Examinations end

December

W	25	Christmas Day – Public Holiday
Th	26	Boxing Day – Public Holiday

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Comprises Schools of Accounting, Economics, Banking and Finance, Industrial Relations and Organizational Behaviour, Information Systems and Marketing; Department of Legal Studies and Taxation; Asian Studies Unit, Centre for Applied Economic Research; Industrial Relations Research Centre, and Japanese Economic and Management Studies Centre.

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Japanese Economic and Management Studies Centre

Director

W. R. Purcell,

Introduction

The Faculty of Commerce and Economics offers both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests in the commercial and industrial world, in the public service and in teaching at both the secondary and tertiary level. Last year saw the introduction of a new degree, the Bachelor of Economics, which is helping students prepare for careers in all these areas. The difference between this new degree and the existing Bachelor of Commerce is that all Bachelor of Economics students will complete a major sequence of study in economics though they may combine this with a major in another discipline, such as finance, industrial relations, political science or Asian studies.

There are separate quotas for the Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality Management) and the Bachelor of Economics. Students enrolled in the Faculty may apply at the end of each calendar year to transfer from one degree to the other, but approval will not be automatic and will depend on a student's academic record.

In both the Bachelor of Commerce and the Bachelor of Economics a common core of subjects in first year provides the essential foundation for subsequent specialization. The Faculty is concerned to combine strong development of fundamental conceptual issues with emphasis upon the application of knowledge to particular fields of human endeavour. This aim is assisted by the substantial interaction between the community and the Faculty through such avenues as the Information Systems Forum, the Centre for Applied Economic Research, the Japanese Economic and Management Studies Centre and the Industrial Relations Research Centre, together with the consulting and continuing education activities in fields such as accounting, behavioural science, economics, finance, industrial relations information systems and marketing.

J. R. Niland
Dean

Faculty Information

Some People Who Can Help You

If you require advice about enrolment, degree requirements, progression within courses or any other general matters, contact The Faculty of Commerce and Economics Students' Centre, Ground Floor, John Goodsell Building.

For information and advice about subject content and requirements, contact the appropriate schools.

It is University policy to promote equal opportunity in education (refer to EOE Policy Statement, University of New South Wales Calendar and the Guide for Students 1991).

Important: As changes may be made to information provided in this handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

Higher School Certificate Prerequisites

The Bachelor of Commerce, Bachelor of Economics, Bachelor of Commerce/Bachelor of Science, Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws courses require students to have achieved a prescribed standard in Mathematics at the Higher School Certificate before an offer of a place will be made. In addition, a number of

subjects offered in these courses require students to have achieved a prescribed standard in English at the Higher School Certificate before enrolment in such subjects is permitted.

Current H.S.C. prerequisites, where applicable, are listed in the section Undergraduate Study: Subject Descriptions later in this Handbook.

The document containing advice to new students who do not meet English requirements is available from the Registrar and Deputy Principal.

Faculty of Commerce and Economics Enrolment Procedures

All students re-enrolling should obtain a copy of the free leaflet *Re-Enrolling 1991* available from the Faculty of Commerce and Economics Students' Centre and the Admissions Office. This booklet provides detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, non-award enrolment, locations and hours of Cashiers and late enrolments.

Examinations

In subjects under the control of the various schools in the Faculty of Commerce and Economics the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final

examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students will be advised of the weighting at the commencement of each session.

Supplementary Examinations

Students may be required to sit for an oral and or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 or in early January. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

Use of Calculators

The Faculty of Commerce and Economics has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

Faculty of Commerce and Economics Library Facilities

Students and staff of the Faculty of Commerce and Economics are mainly served by the Social Sciences and Humanities Library. Students in the Department of Legal Studies and Taxation also need to use the Law Library.

The Social Sciences and Humanities Library

This library is designed to serve the specialized reference and research needs of staff, post-graduate students and undergraduate students.

All students are welcome to use the library and to borrow books from it. The main entrance to the Social Sciences and Humanities Library can be reached by taking the lift to Level 4 of the library building.

The Library has a computerised on-line catalogue which provides up-to-date information on books on loan or in Open Reserve. Reference Staff of the Social Sciences and Humanities Library are there to help you use the on-line catalogue. In addition, sets of the Library's microfiche catalogue are available for consultation. Both the on-line catalogue and microfiche catalogue will tell you where in the Library the material you want is located.

Acting Social Sciences and Humanities Librarian Pam O'Brien

Undergraduate Services

Open Reserve houses books which are required reading and heavily used materials. Closed Reserve houses copies of journal articles. Items in Reserve may only be used within the Library for restricted periods of time. Open and Closed Reserve are on Level 2 of the main Library, on the right as you come in.

Photocopying facilities are available:

- at the main photocopying area on Level 2;
- in each of the special subject libraries;
- in Open Reserve.

Change and assistance are available from photocopying staff on Level 2.

The Audiovisual section includes a collection of tapes and cassettes, including University lecture tapes. Listening facilities are available in the Section. Inquire at the desk on Level 3.

Orientation tours are held at the beginning of the year to help you find your way in the Library. Watch for advertisements in Tharunka and in front of the Library for the times of these tours.

The Law Library

This library caters principally for the library needs of students in the Faculty of Law, but it is also responsible for the extensive collection on taxation. All students are welcome to use the library and borrow books from it. However, most of the materials required by students in the Department of Legal Studies and Taxation are held in the Open Reserve Section in the Undergraduate Library.

Law Librarian

Robert Brian

Faculty of Commerce and Economics Library – Reading Room

Officer-in-charge: Pamela Gildea

The library-reading room for undergraduate honours and graduate students in the Faculty of Commerce and Economics is located in the John Goodsell Building. The reading room contains books and periodicals covering a wide range of subjects. During session the reading room is open from 9 am to 7 pm Mondays to Thursdays and 9 am to 5 pm on Fridays.

Out of session the hours are 9 am to 5 pm. The reading room is closed each day between 12.30 - 1.30 pm.

Students wishing to use these library facilities should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

General Education Requirement

The University requires that all undergraduate students undertake a structured program in General Education as an integral part of studies for their degree.

Among its objectives, the General Education program provides the opportunity for students to address some of the key questions they will face as individuals, citizens and professionals.

The program requires students to undertake studies in three categories of the program:

CATEGORY A. An introduction to an understanding of the environments in which humans function.

CATEGORY B. An introduction to, and a critical reflection upon, the cultural bases of knowledge, belief, language, identity and purpose.

CATEGORY C. An introduction to the development, design and responsible management of the systems over which human beings exercise some influence and control. This category is required only of students in four-year professional and honours programs

The key questions addressed by the Program are:

CATEGORY A: The External Context

Course requirement: 2 x 28 hr subjects

1. How do we, can we, generate wealth? (Australia and the Development of the World Economy)
2. How can we, ought we, distribute wealth, status and power? (Human Inequality)
3. What steps should we take, and what policies should we adopt, in science and technology? (Science and Civilization)
4. What effects do our wealth generating and techno-scientific activities have on the environment? (Ecosystems, Technology and Human Habitation)
5. What are the effects of the new mass media of communication? (Mass Media and Communication)
6. What are the key social and cultural influences on Australia today? (Australian Society and Culture)

CATEGORY B: The Internal Context of Assumptions and Values

Course requirement: 2 x 28 hr subjects

1. How do we define ourselves in relation to the larger human community? (The Self and Society)
2. How do our conceptions of human nature and well being influence both individual and social behaviour? (Changing Conceptions of Human Nature and Well-Being)
3. What are the prevailing conceptions of and challenges to human rationality? (The Pursuit of Human Rationality)

4. How do language, images and symbols function as means and media of communication (The Use of Language, Images and Symbols)
5. What is the impact of the computer on human society and culture? (The Computer: Its Impact, Significance and Uses)
6. Which systems of belief and configurations of values are most conducive to the survival and enhancement of the human species and the planet earth? (Beliefs, Values and the Search for Meaning)

CATEGORY C: An Introduction to the design and responsible management of the human and planetary future

The central question to be addressed by students in a systematic and formal way is:

For what purpose or purposes will I use my intellectual skills, my expertise, or my technological prowess?

Will these abilities be used, for example,:

- (i) in a creative and innovative way?
- (ii) to widen the circle of human participation in the benefits they bring?
- (iii) to break down the barriers of exclusion and discrimination?
- (iv) to enhance the prospects for survival of the human species?
- (v) to enhance the capacity of the planet earth to sustain life?

The exact form in which Category C will be satisfied is still being decided and should be finalized during 1991. This could involve, however, a slight change to the later years of each of the courses. There are differing requirements for students commencing before, in, and after 1988. Students must complete a program of general education in accordance with the requirements in effect when they commenced their degree program. Students should consult the appropriate course authority or the Centre for Liberal and General Studies in Morven Brown Building, Room G58.

Students With Disabilities

The University of New South Wales has a policy of equal opportunity in education and seeks wherever possible to ensure maximum participation of students with disabilities.

The University offers a range of assistance: examination support; specialized equipment; educational support; parking provisions; library assistance.

A Resource Guide for students and staff with disabilities and a map showing wheelchair access is available from the Advisor to students with Disabilities, the EEO Unit, the Library and the Students' Union.

It is advisable to make contact with the Advisor to Students with Disabilities prior to, or immediately following enrolment, to discuss your support needs.

The Advisor can be contacted on 697-5418 or at Building F15 (Careers & Counselling Unit).

Student Clubs and Societies

Students have the opportunity of joining a wide range of clubs and societies. Many of these are affiliated with the Students' Union. There are numerous religious, social and cultural clubs and also many sporting clubs which are affiliated with the Sports Association.

Clubs and societies seeking to use the name of the University in their title, or seeking University recognition, must submit their constitutions either to the Students' Union or the Sports Association if they wish to be affiliated with either of these bodies, or to the Registrar and Deputy Principal for approval by the University Council.

The Commerce Society

The U.N.S.W. Commerce Society is a student run, non-profit organisation of which every student enrolled in a Bachelor of Commerce or Economics is automatically a member. The Society operates as both a social and a business club and is widely respected amongst students in both these roles.

Throughout the year the committee organises a series of functions including regular Pizza and Beer luncheons, an annual Ball, a harbour cruise and a variety of industry relevant seminars.

To finance these events the Society seeks annual sponsorship.

In 1990 Price Waterhouse continued its provision of considerable financial support and service in its role as the major sponsor. Additionally Malleens Stephen Jaques, a large commercial law firm, expanded our sponsorship base to cover the Commerce/Law overlap within the University. The aid provided to the Society through these firms is invaluable, and will hopefully continue well into the 1990's.

The Annual General Meeting of the Society is held late in second session when the Executive Committee is elected.

President: Julian Mitton

Vice-President: Jacqui Murphy

(Mail to: 1st floor, John Goodsell Building, UNSW.)

AIIESEC

AIIESEC is a unique world-wide organization of Business and Management students, with committees in over five hundred campuses around the world. The UNSW Local Committee, besides serving the aims of AIIESEC International is a most active social club within the Faculty of Commerce and Economics.

AIIESEC has two primary aims: 1. To promote better understanding and co-operation among nations, especially the students of those nations. 2. To allow those students to improve their preparation for careers in Business and Commerce by gaining valuable experience.

AIIESEC runs an international student exchange program, whereby students are matched to training programs and jobs that are offered by companies worldwide. These traineeships

are available in the areas of accounting, economics, marketing, management, personnel and computer science.

On traineeships, students can complement their studies with practical experience, earn award wages and, with the help of counterparts in other countries, enjoy the experience of living overseas. At the same time, the company acquires a highly qualified person of its own specifications.

At home AIIESEC offers the opportunity to deal with leaders of industry and commerce and to develop talents within the organization itself. It also helps bridge the gap between students and academics and the business community.

The name, AIIESEC, stands for the Association Internationale des Etudiants en Sciences Economiques et Commerciales. It was established in 1948 by representatives from 12 universities in seven European countries, and has now grown to embrace over 500 universities and other tertiary institutions in 70 countries. It now involves more than 50,000 students, and has matched over 100,000 traineeships since its inception.

AIIESEC, run by the students and for the benefit of students is a non-profit, non-political organization. Membership is \$6 per annum and all interested students are encouraged to join and be part of AIIESEC's many social activities. Watch AIIESEC's newsboard on the ground floor of the John Goodsell Building for more information on meeting times.

For further information contact:

AIIESEC

Union Box 48A

The University of New South Wales

Kensington, NSW 2033

or phone 697 5454 c/o University Students' Union and leave a message.

The Economic Society of Australia

Students are eligible for membership of the Economic Society of Australia at a concessional rate through the New South Wales branch. The Branch's financial year commences on 1st April and the student subscription rate is \$25 per annum compared with a full subscription rate of \$50 per annum. This concession applies to full-time students. *Application for membership* forms are available from the School of Economics office and require the attestation of a University staff member. Membership forms and information about the Society are also available from: The Hon Secretary, The Economic Society of Australia (NSW branch), PO Box 211, Mosman, NSW 2088.

Members receive the Society's journals, *The Economic Record* and *Economic Papers*. They may also subscribe at concessional rates to *The Australian Quarterly*. Meetings are held each month. The Branch also holds an annual Winter School and other functions at which current economic topics are discussed.

The University of New South Wales Japanese Society

The UNSW Japanese Society is run by students and is affiliated with the Students' Union. Membership is open to all students of Japanese and anyone with an interest in Japanese culture.

The main aims of the Society are to:

1. supplement the Japanese language course by providing students with the opportunity to practise their language skills with native speakers in an informal atmosphere;
2. provide means of communication outside the classroom between language students and staff;
3. promote better understanding between Japanese and Australian people;
4. keep members informed with regard to Japanese-related events, cultural or otherwise.

Activities are held regularly and are advertised on the Japanese Society's noticeboard outside the Japanese Economic and Management Studies Centre, John Goodsell Building, Room G29.

For further information, please contact:

UNSW Japanese Society
c/o The Japanese Economic and Management Studies Centre
P.O. Box 1, Kensington
NSW 2033
Tel: (02) 697-3397

Statistical Society of Australia: New South Wales branch

The branch offers Student Membership to bona fide students. The current subscription for a student member is \$24 per annum, with a rebate of \$4 if payment is received before the due date, 1 January.

The branch holds about six Ordinary Meetings each year, as well as an Annual General Meeting in March. In addition, special meetings are arranged to present lectures by noted visitors. The branch conducts symposia for the study and discussion of particular statistical techniques or of statistical methods in a specialized field. In 1990 and every second year the Society holds its Australian Statistical Conference. Branch members pay reduced rates for attendance at both the symposia and the conferences.

Members of the branch receive the *Australian Journal of Statistics* (3 issues per year) and the Society's Newsletter (4 issues per year).

Requests for further information and for *Application for Membership* forms should be sent to the Honorary Secretary, Dr S. H. Huxham, School of Mathematics, University of Technology, Sydney, P.O. Box 123, Broadway, NSW 2007. Telephone 218-9984.

Market Research Society of Australia (NSW Division)

Market research is the systematic collection and objective recording, classification, analysis and presentation of data concerning the behaviour, needs, attitudes, opinions, motivations, etc. of individuals and organizations (commercial enterprises, public bodies, etc) within the context of their economic, social, political and everyday activities. It includes social research, insofar as this uses similar approaches and techniques in its study of issues and problems not directly connected with the marketing of goods and services, and also industrial marketing research and desk research especially where these are concerned with the acquisition of original data from the field and not simply the secondary analysis of already available data.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia since 1955, the Society has over 840 members in its five State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and 'workshops' on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly *Newsletter*, and a bi-annual journal, *The Australian Marketing Researcher*. At the regular monthly meetings a variety of papers on marketing research is discussed. It also makes available an annual award to marketing students.

A fully affiliated branch of the Society operates on campus as the UNSW Marketing Society (see entry following.) It also makes available an annual award to marketing students.

Membership fees are: \$25 joining fee, Full \$95, Associate \$95, Student \$40. Address: MRS of Australia, NSW Div, PO Box 380, Milsons Point, NSW 2061 (phone 957 4847). Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students. It offers a unique opportunity for marketing students to develop their management and social skills. Each year, the success of the Society depends on the interest of the students themselves.

There is no membership fee for the Society. Fund raising helps finance various functions held by the Society, and to facilitate communication of necessary information.

Last year the Society had over 220 members.

The main objectives of the Society are: 1. to supplement the marketing course by developing close links with industry; 2. to represent marketing students in activities on campus; 3. to sponsor seminars, case studies and visiting guest speakers; 4. to provide an opportunity for marketing students to develop their management and communication skills; and 5. to organize social activities for marketing students and friends.

For further information contact:

The Marketing Office, 3rd Floor, John Goodsell Building.

The Industrial Relations Society of New South Wales

The Industrial Relations Society of New South Wales, formed in 1958, was the first organization of its type to be formed in Australia.

Its objects are to organize and foster discussion, research, education and publication within the field of industrial relations. From its inception it has been highly successful in furthering its objectives and in bringing together representatives of trade unions, employers and government, the legal profession and academics, all of whom have contributed to the promotion of better industrial relations.

The proven success of the New South Wales Society is reflected by the fact that similar societies have been formed in each of the states of the Commonwealth and also in Papua New Guinea. This has also enabled the formation of a federal body, the Industrial Relations Society of Australia (composed of representatives of state societies) which is affiliated to the International Industrial Relations Association.

Participation in the activities of the Society enables a free exchange of opinions, an understanding of the other person's point of view, new friendships and personal relations, all being factors designed to create goodwill and understanding in the fields of industrial relations. All members receive a copy of the quarterly publication *Journal of Industrial Relations*. Regular activities include luncheons, occasional discussion groups and an annual convention.

Membership fees are payable each financial year and for the 1989/1990 financial year are approximately \$16 for bona fide fulltime students and \$28 for ordinary membership. The precise fee is available on the application form for membership. Enquiries should be addressed to:

The Honorary Secretary
Industrial Relations Society of NSW
GPO Box 4479
Sydney 2001

Accounting Students' Register

The Australian Society of CPAs enables all accounting students to be affiliated to Australia's largest professional accounting body through the ASR. Membership of the ASR offers many services including: access to one of the best accounting libraries in Australia; discount on purchase price of the Members Handbook, which contains the Australian Accounting Standards (a required text); subscription to the Society journal *The Australian Accountant*; access to seminars and courses organised by the Society.

For further information and application forms for the Accounting Students' Register, contact the Accountancy Careers Officer, Australian Society of CPAs, P.O. Box Q290, Queen Victoria Building, Sydney, 2000 or phone 262-6200.

Banking Students' Register

The Australian Institute of Bankers has a special category of subsidised membership for full-time students enrolled in the Faculty of Commerce and Economics who are interested in financial markets issues and are contemplating a future career in the banking and finance industry.

The benefits of student membership include receiving the AIB journal *The Australian Banker*, the opportunity to attend professional development functions organised by the NSW State Committee (66 King Street, Sydney, Telephone (02) 262 1249), access to the Institute's library and information on the educational requirements for professional awards offered by the AIB.

Application forms for student membership can be obtained from the Office of the School of Banking and Finance.

Undergraduate Study

Bachelor of Commerce and Bachelor of Economics Degree Courses

The Faculty of Commerce and Economics consists of the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

School of Accounting

Head of School
Professor W. P. Birkett

Manager
Mr E. W. Watts

Accounting is concerned with the provision of information for the management of economic resources and activities by means of measurement, communication and interpretation of financial data; with the development of information systems; and with the financial accountability and management of business and public enterprises.

The profession of accountancy has developed into two general classes, namely, the accountant in public practice and the accountant in industry, commerce and government. The former provides to clients services such as auditing corporate annual accounts, advising on taxation and business matters, designing computer and other forms of information systems, liquidating or resuscitating ailing businesses and management consulting. The accountant in industry, commerce and government is generally concerned with assisting in the financial management of the organization, including the design, control and operation of computer

systems, internal auditing and the preparation of periodic financial statements. The demand for accounting graduates has been and continues to be extremely strong.

For students enrolling in 1991 for the first time and who wish to prepare for professional practice in Accounting a sample course outline follows. However, students who enrolled prior to 1989 are advised to refer to the 1988 Handbook and follow the outline as it appears on page 13.

Year 1*Session 1*

ACCT1501	Accounting and Financial Management 1A
LEGT7711	Legal Environment of Commerce
ECON1101	Microeconomics 1
ECON1202	Quantitative Methods A or
ECON1201	Quantitative Methods A (Advanced)

Session 2

ACCT1511	Accounting and Financial Management 1B
INFS1602	Computer Information Systems 1
ECON1102	Macroeconomics 1
ECON1203	Quantitative Methods B

Year 2*Session 1*

ACCT2522	Accounting and Financial Management 2A
FINS2613	Business Finance 2A
LEGT7721	Legal Transactions in Commerce
	Economics Option

Session 2

ACCT2542	Accounting and Financial Management 2B
LEGT7741	Legal Organization of Commerce
	Option*
	Option*

Year 3

Session 1

ACCT3563	Accounting and Financial Management 3A
LEGT7751	Taxation Law Option*

Session 2

ACCT3583	Accounting and Financial Management 3B
ACCT3708	Auditing Option*

*Two options must satisfy the General Education Requirement. The other 2 may be additional subjects related to Accounting, Banking and Finance, Information Systems or Legal Studies and Taxation.

Students with a good academic record are encouraged to enter the Honours course in the second year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the Head of School before the student enrolls in Year 2 of the full-time course or in the third stage of the part-time course. Applications to enrol should be addressed to the Faculty of Commerce and Economics Students' Centre as soon as possible after the publication of results in the year concerned.

Before finalizing their enrolment, students are advised to discuss their requirements with staff members from the School of Accounting to ensure that all possible subject combinations are given consideration.

School of Banking and Finance

Head of School

Professor I.G. Sharpe

Finance is the study of financial and capital markets. It is concerned with decision making within those markets, and how values or prices of financial assets are determined. It is concerned with investment decisions (for example portfolio selection), financing decisions of a firm (dividend policy, debt and equity structures, and lease purchase decisions), and the development of risk hedging strategies so as to minimise the damaging effects of adverse movements in share prices, interest rates, exchange rates, and other uncertainty.

A student may specialise in Finance or combine Finance with Accounting, Econometrics, Economics, Japanese Studies, Mathematics, Marketing or Law. Depending on the program selected, Finance provides training for a wide range of vocations including: corporate financial managers or treasurers; portfolio managers for trust funds, superannuation funds and insurance companies; investment analysts and financial researchers in stockbroking firms, merchant banks, trading banks and government departments; and management consultants and takeover specialists in corporate advisory divisions of merchant banks, public accounting firms, and management consulting firms.

Deregulation of Australia's financial system increased the demand for finance graduates, while students with double majors in Finance and Accounting, Economics, Marketing or Japanese Studies are keenly sought by employers.

School of Information Systems

Head of School

Professor D. R. Jeffery

Information Systems is concerned with planning, analysis, design and operation of computerized systems used to process information in commerce, industry, government and research organizations. The data processing needs of the organization are studied by systems analysts. Solutions to these needs, generally involving computerized equipment, are determined and systems of processing information are designed.

Graduates often follow careers as programmers, systems analysts, EDP auditors and database administrators. Major employers of Information Systems graduates include government departments, banks, oil companies, insurance companies, large manufacturing enterprises, universities and other research organizations, and computer marketing organizations.

School of Economics

Head of School

Professor R.D. Milbourne

Executive Assistant to Head of School

Dr J. A. Zerby

The School of Economics offers full-time and part-time courses leading to the degrees of Bachelor of Commerce and Economics with specializations in economics, econometrics or economic history. The full-time courses extend over three years for a degree at Pass level and four years for a degree at Honours level; the part-time courses extend over six years for a degree at Pass level and seven years for a degree at Honours level.

A joint degree in economics and Asian studies is offered within the School. The School of Economics and the School of Banking and Finance offer a joint degree in economics and finance and the School of Economics and the School of Industrial Relations and Organizational Behaviour offer a joint degree in economics and industrial relations.

The School of Economics and the School of Banking and Finance also offer a course in econometrics and finance leading to the degree of Bachelor of Commerce or Bachelor of Economics.

The core requirements of the Bachelor of Economics courses comprise three years of training in modern economic analysis, instruction in quantitative methods and techniques, an in-depth analysis of a field of economics or econometrics and, in most cases, some exposure to economic history. Through the common first year program in the Faculty of Commerce and Economics, students are given an introduction to accounting. The Bachelor of Economics courses are sufficiently flexible to allow students to pursue other interests to the extent of a major outside the School or the Faculty. The specialization in economics provides a basic training in economics which is

suitable for a wide range of careers in the private and public sectors of the economy. Students preparing for a career in banking or other financial institutions are advised to enrol in the joint Bachelor of Economics degree in economics and finance or the joint Bachelor of Commerce degree in econometrics and finance.

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course, are encouraged to apply for enrolment for the Honours course. Students who wish to become professional economists, econometricians or economic historians are strongly advised to take the Honours course. Applications must be approved by the Head of School before the student enrolls in the second year of the full-time course, or in the third stage of the part-time course. Applications should be addressed to the Head of School as soon as possible after the publication of the results in the year concerned.

School of Industrial Relations and Organizational Behaviour

Head of School
Professor D. H. Plowman

Industrial Relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise for the individual, trade unions, employers and governmental bodies in respect of work.

The specialization in industrial relations provides a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial relations or manpower specialists with government bodies and international labour organizations.

The courses in Organizational Behaviour bring together the findings and techniques of individual, social and industrial psychology, sociology and other major social sciences in understanding human behaviour in organizations and the role of private, public and voluntary organizations in modern society.

The structure, functions and design of complex organizations, their management, the ways in which they change in response to external and internal forces, the significance of technology and culture and methods of managing change are some of the major issues dealt with. The courses constitute a significant adjunct and complement to more "technical" studies eg accounting, finance, information systems, economics, marketing, industrial relations and contribute to a broader appreciation of problems and methods of general and functional management.

School of Marketing

Head of School
Professor R. A. Layton

Marketing, which became a distinct discipline only in recent decades, is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate and graduate courses leading to the award of the degrees of Bachelor of Commerce and Master of Commerce. These courses provide training at two levels, for undergraduates with a special interest in and aptitude for marketing positions and for graduates with a first degree in any appropriate area.

Part-time programs to train senior marketing executives are provided each year by the School of Marketing. In addition the School offers short executive courses on specific aspects of marketing practice through Unisearch Ltd.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance and information systems, and economics. Students who have met the requirements of any of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the course includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The Honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. The course is broadly based in a number of disciplines in order to give the prospective marketing executive a comprehensive training that will reflect the practice of marketing in both the private and public sectors.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical analysis in market research will probably have availed themselves of the option to do extra work in mathematics.

A new undergraduate course in hospitality and management was introduced in 1989. This course adds hospitality management subjects to the full range of marketing subjects. These additional subjects include human resource management, tourism and hospitality law, together with hospitality management for hotels, resorts and restaurants. Graduates will find careers in major hotels and resorts, both in general management as well as in marketing.

The Master of Commerce degree course is designed to provide a specialist training at graduate level in specific areas of marketing skill. In particular, students can develop an interest in such areas as marketing research, industrial marketing, strategic marketing and quantitative analysis in marketing. By combining subjects from the School of Marketing with subjects offered by other schools in the Faculty, it is possible to complement studies in marketing with work in financial management, information systems or economics. The Master of Commerce degree course offers a flexible structure within which students can put together units that best suit their needs.

Professional Recognition of Courses offered by the Faculty of Commerce and Economics

The degree courses offered by this Faculty are recognized by professional organizations in accordance with the details set out below:

The Australian Society of CPAs has accepted this University as an approved tertiary institution for the purpose of the Society's membership qualifications.

Graduates who commenced a Bachelor of Commerce degree course before 1991 are able to qualify for Associate Membership if their course includes:

ACCT2522	Accounting and Financial Management 2A or
ACCT2532	Accounting and Financial Management 2A (Honours)
ACCT2542	Accounting and Financial Management 2B or
ACCT2552	Accounting and Financial Management 2B (Honours)
ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A, (Honours)
ACCT3583	Accounting and Financial Management 3B or
ACCT3593	Accounting and Financial Management 3B (Honours)
FINS2613	Business Finance 2A
INFS1602	Computer Information Systems 1
LEGT7711	Legal Environment of Commerce
LEGT7721	Legal Transactions in Commerce

Graduates commencing in 1991 or later must include three subjects from one of the following groups in addition to the subjects listed above in order to qualify for Associate Membership:

Professional Accounting:	
ACCT3708	Auditing or
ACCT3718	Auditing (Honours)
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law

OR

Finance:

FINS2612	Australian Capital Markets
FINS2614	Business Finance 2B

Plus one of

FINS3615	Business Finance 3
FINS3616	International Business Finance
FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques

OR

Information Systems	
INFS2603	Computer Information Systems 2
Plus two of	
INFS2609	Computer Information Systems Technology
INFS3605	Computer Systems Implementations
INFS3607	Distributed Computer Systems

INFS3608	Database Systems
INFS3611	Information Systems Development

Graduates who commenced the MCom course in Professional Accounting prior to 1991 will be eligible for CPA membership on completion of the professional requirements. Graduates who commence the course in 1991 or later are advised to contact the Society in writing for current requirements.

The MCom degree in Auditing, External Reporting, Management Accounting, Taxation or Treasury is recognised as the postgraduate study requirement for Specialist designation in the appropriate discipline.

Students seeking professional recognition are also advised to contact the Society in writing for current requirements.

The Institute of Chartered Accountants in Australia. Graduates who have completed the Bachelor of Commerce degree course are eligible under the Institute's new admission requirements to enter the 'Professional Year' leading to membership, provided they have included in their course the following subjects:

ACCT2522	Accounting and Financial Management 2A or
ACCT2532	Accounting and Financial Management 2A (Honours)
ACCT2542	Accounting and Financial Management 2B or
ACCT2552	Accounting and Financial Management 2B (Honours)
ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A, (Honours)
ACCT3583	Accounting and Financial Management 3B or
ACCT3593	Accounting and Financial Management 3B (Honours)
ACCT3708	Auditing, or
ACCT3718	Auditing (Honours)
FINS2613	Business Finance 2A
INFS1602	Computer Information Systems 1
LEGT7711	Legal Environment of Commerce
LEGT7721	Legal Transactions in Commerce
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law.

Students are also advised to contact the Institute in writing for current requirements.

The Public Accountants' Registration Board of New South Wales exempts from its examinations graduates who complete the course provided they include in their course the optional subjects: ACCT3708 Auditing, LEGT7721 Legal Transactions in Commerce, LEGT7741 Legal Organization of Commerce and LEGT7751 Taxation Law.

Students are also advised to contact the Board in writing for current requirements.

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations. Graduates completing the Accounting course for the degree of Bachelor of Commerce are granted exemption from twelve of the fifteen subjects prescribed in the Institute's examination syllabus, provided they include in their course the required subjects as set down in the Institute's information sheet covering exemptions granted to Universities and teaching bodies in New South Wales.

Students are also advised to contact the Institute in writing for current requirements.

The Australian Computer Society recognizes that students who have completed the requirements for the award of the Bachelor of Commerce degree have achieved the standard of knowledge required for Level 1 entry to membership if they have included in their course any six (6) subjects from INFS1602 Computer Information Systems 1, INFS2603 Computer Information Systems 2, INFS3605 Computer Systems Implementation, INFS3607 Distributed Computer Systems, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS4805 Information Systems Auditing. In addition the Society recognizes that students who have successfully completed any four or five of the above subjects have achieved the standard required for Level 2 entry to membership and successful completion of any three subjects from the above list for Level 3 entry.

Students who have completed the Master of Commerce degree course are recognized as having achieved the standard of knowledge required for Level 1 entry if they have successfully completed any five subjects from: INFS3605 Information Systems Implementation, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS5905 Information Systems Auditing, INFS5953 Advanced Systems Management, INFS5983 Information Systems and Telecommunications, INFS5986 Research Topics in Information Systems 1, INFS5987 Research Topics in Information Systems 2, INFS5988 Information Systems A, INFS5989 Information Systems B, INFS5991 Decision Support Systems, and for Level 2 if they have included in their course any three or four of the subjects listed.

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to graduates who have completed finance subjects offered in the BCom, BEc or MCom degree courses.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

The Australian Institute of Bankers. The educational requirements for Senior Associate status will be satisfied if graduates from any of the following BCom and BEc degrees include in their study programs FINS2612 Australian Capital Markets, FINS3630 Bank Financial Management and at least one of FINS3616 International Business Finance, FINS3632 Regulation in Capital Markets or FINS3634 Lending and Liquidity Management:

BCom (Finance)
 BCom (Finance/Marketing)
 BCom (Finance/Japanese Studies)
 BCom (Economics/Finance)
 BCom (Econometrics/Finance)
 BCom (Accounting/Finance)
 BCom/LLB (Finance)
 BCom/BSc (Finance/Mathematics)
 BEc (Economics/Finance)

The Master of Commerce Degree in Finance or Treasury is accepted for Senior Associate membership of the Institute if the course includes the subjects FINS5512 Australian Capital Markets, FINS5530 Financial Institution Management and at least one of LEGT9472 Legal Aspects of Finance, FINS5516 International Corporate Finance or FINS5534 Lending and Liquidity Management.

Students are also advised to contact the AIB for current requirements.

Undergraduate Study

Rules Governing the Award of the Degree of Bachelor of Commerce*

Preliminary

Rule 1

The degree of Bachelor of Commerce may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely, Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2

A person on whom the Pass degree of Bachelor of Commerce has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce.

Passing in a Subject

Rule 3

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

- (1) attend such lectures, seminars and tutorials as may be prescribed in that subject;
- (2) complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;
- (3) pass the examination or examinations in that subject.

***These rules apply to students who were enrolled prior to 1989**

Minimum Time for Completion

Rule 4

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Normal Program

Rule 5

A candidate will not normally be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student. The Head of School concerned may in exceptional circumstances grant such exemptions from this rule as the Head considers appropriate.

Nomination of Course

Rule 6

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year in the case of a candidate in a full-time course or the second year in the case of a student in a part-time course, provided that change of specialization will be permitted automatically up to

enrolment for the second year of a full-time course or the third year of a part-time course.

Humanities Subjects

Rule 7

A candidate shall include among his options two subjects totalling not less than three hours per week for two sessions which are any subjects, other than economics, offered by the Centre for Liberal and General Studies or any subjects, other than economics, that are qualifying subjects for the degree of Bachelor of Arts at the University of New South Wales.*†

*For the purposes of this rule, one Arts subject with the value of 5 credit points equals one Option.

†Commencing in 1983, students who have completed General Education subjects totalling three hours per week for one session are permitted to satisfy the requirements of this rule by completing one additional subject of two hours per week. Students who have completed one subject of one and a half hours per week for one session are permitted to satisfy the requirements of this rule by completing one or two additional subjects totalling four hours per week for one session.

Rule 8

A subject taught by the Centre for Liberal and General Studies and the corresponding Arts subjects may not both be counted towards the requirements for the degree and no more than two subjects taught by the Centre for Liberal and General Studies may be counted towards the requirements of the degree.

Honours Degree

Rule 9

Upon completion of the first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Credit for Subjects Passed at Another University

Rule 10

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce.

Options

Rule 11

Subject to Rules 7 and 8 above and Rules 13 to 27 below, the options may be chosen from any approved subjects taught in the University which require at least one and a half hours of class contact for two sessions or three hours of class contact for a session. The approval for subjects to count as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following tables, the Head of the School may, in exceptional circumstances, vary the selection prescription. Apart from

service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

Order of Progression of Subjects – Full-time and Part-time Students

Rule 12

To fulfil the requirements of the degree a candidate shall pass the subjects as set out in any one of Rules 13 to 27. Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years, subject to Rules 5 and 29. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

Undergraduate Courses

Available only to students enrolled prior to 1989

BCom

<i>Major</i>	<i>Course Code</i>
Accounting (Pass)	3505
Accounting (Honours)	3505
Accounting, Finance and Systems (Pass)*	3510
Accounting, Finance and Systems (Honours)*	3510
Accounting and Finance (Pass)	3514
Accounting and Finance (Honours)	3514
Accounting and Information Systems (Pass)	3512
Accounting and Information Systems (Honours)	3512
Econometrics (Pass)	3560
Econometrics (Honours)	3560
Economic History (Pass)	3590
Economic History (Honours)	3590
Economics (Pass)	3530
Economics (Honours)	3530
Economics and Econometrics (Pass)	3585
Economics and Econometrics (Honours)	3580
Economics and Finance (Pass)	3545
Economics and Finance (Honours)	3546
Economics and Industrial Relations (Pass)	3555
Economics and Industrial Relations (Honours)	3556
Finance (Pass)	3511
Finance (Honours)	3511
Industrial Relations (Pass)	3550
Industrial Relations (Honours)	3550
Information Systems (Pass)	3513
Information Systems (Honours)	3513
Marketing (Pass)	3490
Marketing (Honours)	3490

*This course is available only to students enrolled prior to 1984.

3505 Accounting — Pass — Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 13

To complete the requirements for the award of the Pass degree specializing in Accounting a candidate shall pass the subjects as set out in Table 1 below with the requirement that at least two options must be chosen from:

ACCT3708	Auditing
FINS2614	Business Finance 2B
FINS3615	Business Finance 3
INFS2603	Computer Information Systems 2 or
INFS2606	Management Information Systems Design
INFS3605	Information Systems Implementation
INFS3607	Distributed Computer Systems
INFS3608	Database Systems
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organisation of Commerce
LEGT7751	Taxation Law

Table 1

Year 2		Hours per week*
<i>Session 1</i>		
ACCT2522	Accounting and Financial Management 2A	4.5
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A Option 1	3
<i>Session 2</i>		
ACCT2542	Accounting and Financial Management 2B	4.5
ECON2104	Applied Macroeconomics† or	3.5
ECON2102	Macroeconomics 2 Option 2	4
	Option 3	
<i>Year 3</i>		
<i>Session 1</i>		
ACCT3563	Accounting and Financial Management 3A	4.5
ECON2103	Applied Macroeconomics or	3.5
ECON2101	Microeconomics 2 Option 4	4
<i>Session 2</i>		
ACCT3583	Accounting and Financial Management 3B Option 5	4.5
	Option 6	

*Laboratory sessions as required are additional to the prescribed hours.

†Subject may be offered in alternate session.

3505 Accounting — Honours — Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 14

To complete the requirements for the award of the degree at Honours level specializing in Accounting a candidate shall pass the subjects as set out in Table 2 below with the requirement that at least two options must be chosen from:

ACCT3708	Auditing
FINS2614	Business Finance 2B
FINS3615	Business Finance 3
INFS2603	Computer Information Systems 2 or
INFS2606	Management Information Systems Design
INFS3605	Information Systems Implementation
INFS3607	Distributed Computer Systems
INFS3608	Database Systems
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organisation of Commerce
LEGT7751	Taxation Law

Honours option must be chosen from:

ACCT4802	Advanced Studies in Financial Accounting
ACCT4803	Regulation of Accounting
ACCT4804	Development of Accounting Thought
ACCT4809	Current Developments in Auditing Research
ACCT4856	Management Planning and Control
ACCT4867	Special Topic in Accounting
FINS2612	Australian Capital Markets
FINS3616	International Business Finance
FINS3775	Seminar in Finance
FINS4779	Empirical Research in Finance
INFS4805	Information Systems Auditing
INFS4853	Advanced Systems Management
INFS4857	Operations Research for Management 1
INFS4887	Research Topics in Information Systems 2
INFS4891	Decision Support Systems
LEGT8831	Advanced Taxation: Contemporary Issues

Table 2

Year 2		Hours per week*
<i>Session 1</i>		
ACCT2522	Accounting and Financial Management 2A	4.5
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A Option 1	3
<i>Session 2</i>		
ACCT2542	Accounting and Financial Management 2B	4.5
ECON2104	Applied Macroeconomics† or	3.5
ECON2102	Macroeconomics 2 Option 2	4
	Option 3	

Year 3		Hours per week*
Session 1		
ACCT3573	Accounting and Financial Management 3A (Honours)	5
ECON2103	Applied Microeconomics† or	3.5
ECON2101	Microeconomics 2 Option 4	4
Session 2		
ACCT3593	Accounting and Financial Management 3B (Honours) Option 5	5
	Option 6	
Year 4		
Session 1		
ACCT4851	Current Developments in Accounting Research – Financial	3
ACCT4852	Current Developments in Accounting Research – Managerial	3
ACCT4897	Seminar in Research Methodology	3
Session 2		
	Honours Option	
ACCT4898	Project Seminar	
ACCT4794	Thesis (Accounting)	

**3510
Accounting, Finance and Systems – Pass – Full-time Course**

**Bachelor of Commerce
BCom**

Rule 13 and Table 1 as for Course 3505.

This course is available only to students who enrolled prior to 1984.

**3510
Accounting, Finance and Systems – Honours – Full-time Course**

**Bachelor of Commerce
BCom**

Rule 14 and Table 2 as for Course 3505.

This course is available only to students who enrolled prior to 1984.

**3514
Accounting and Finance – Pass – Full-time Course**

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 14D(1)

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance, a candidate shall pass the subjects as set out in Table 2G below:

*Laboratory sessions as required are additional to the prescribed hours.

†Subject may be offered in alternate session.

Table 2G

Year 2		Hours per week*
Session 1		
ACCT2522	Accounting and Financial Management 2A	4.5
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
Session 2		
ACCT2542	Accounting and Financial Management 2B	4.5
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3
ECON2102	Macroeconomics 2	4
Year 3		
Session 1		
ACCT3563	Accounting and Financial Management 3A	4.5
FINS3615	Business Finance 3 Option 1	3
Session 2		
ACCT3583	Accounting and Financial Management 3B	4.5
FINS3616	International Business Finance Option 2	3

**3514
Accounting and Finance – Honours – Full-time Course**

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 14D(2)

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance a candidate shall pass the subjects as set out in Table 2H below:

Table 2H

Year 2		Hours per week*
Session 1		
ACCT2522	Accounting and Financial Management 2A	4.5
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
Session 2		
ACCT2542	Accounting and Financial Management 2B	4.5
FINS2714	Business Finance 2B (Honours)	3
FINS2612	Australian Capital Markets	3
ECON2102	Macroeconomics 2	4

Year 3		Hours per week*
<i>Session 1</i>		
ACCT3573	Accounting and Financial Management 3A (Honours)	5
FINS3715	Business Finance 3 (Honours) Option 1	3
<i>Session 2</i>		
ACCT3593	Accounting and Financial Management 3B (Honours)	5
FINS3775	Seminar in Finance Option 2	3

Year 4		
<i>Session 1</i>		
FINS4776	Business Finance 4A	3
ACCT4851	Current Developments in Accounting Research – Financial or	3
ACCT4852	Current Developments in Accounting Research – Managerial	3
ACCT4897	Seminar in Research Methodology	3
<i>Session 2</i>		
FINS4777	Business Finance 4B	3
ACCT4898	Project Seminar	
ACCT4794	Thesis** (Accounting)	

**The thesis topic, which must be approved by the Heads of both Accounting and Banking and Finance Schools, will be relevant to both Accounting and Finance disciplines.

3512 Accounting and Information Systems – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 14B(1)

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out in Table 2C below and one option must be chosen from:

ACCT3708	Auditing
FINS2613	Business Finance 2A
FINS2614	Business Finance 2B
INFS3611	Information Systems Development
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organisation of Commerce
LEGT7751	Taxation Law

Table 2C

Year 2		Hours per week*
<i>Session 1</i>		
ACCT2522	Accounting and Financial Management 2A	4.5
ECON2103	Applied Microeconomics or	3.5
ECON2101	Microeconomics 2 or	4
INFS1602	Computer Information Systems 1 Option 1	3

*Laboratory sessions as required are additional to the prescribed hours.

Year 2		Hours per week*
<i>Session 2</i>		
ACCT2542	Accounting and Financial Management 2B	4.5
ECON2104	Applied Macroeconomics or	3.5
ECON2102	Macroeconomics 2	4
INFS2603	Computer Information Systems 2 Option 2	3

Year 3		
<i>Session 1</i>		
ACCT3563	Accounting and Financial Management 3A	4.5
INFS3608	Database Systems	3
INFS3605	Computer Systems Implementation	3
<i>Session 2</i>		
ACCT3583	Accounting and Financial Management 3B	4.5
INFS3607	Distributed Computer Systems Option 3	3

3512 Accounting and Information Systems – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 14B(2)

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out in Table 2D below and one option must be chosen from:

ACCT3708	Auditing
FINS2613	Business Finance 2A
FINS2614	Business Finance 2B
INFS3611	Information Systems Development
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law

The Honours option must be chosen from:

INFS4805	Information Systems Auditing
INFS4810	Advanced Data Management
INFS4811	Knowledge Based Information Systems
INFS4812	Managing Software Development
INFS4853	Advanced Systems Management
INFS4857	Operations Research for Management 1
INFS4887	Research Topics in Information Systems 2
INFS4891	Decision Support Systems
INFS4893	Special Topic in Information Systems

Table 2D

Year 2		Hours per week*
Session 1		
ACCT2522	Accounting and Financial Management 2A	4.5
INFS1602	Computer Information Systems 1	3
ECON2103	Applied Microeconomics or	3.5
ECON2101	Microeconomics 2 Option 1	4

Session 2		
ACCT2542	Accounting and Financial Management 2B	4.5
INFS2603	Computer Information Systems 2	3
ECON2104	Applied Macroeconomics or	3.5
ECON2102	Macroeconomics 2 Option 2	4

Year 3		
Session 1		
ACCT3573	Accounting and Financial Management 3A (Honours)	5
INFS3608	Database Systems	3
INFS3605	Computer Systems Implementation	3

Session 2		
ACCT3593	Accounting and Financial Management 3B (Honours)	5
INFS3607	Distributed Computer Systems Option 3	3

Year 4		
Session 1		
ACCT4852	Current Developments in Accounting Research – Managerial	3
INFS4886	Research Topics in Information Systems 1	3
ACCT4897	Seminar in Research Methodology	3

Session 2		
INFS4898	Honours Option Project Seminar	
ACCT4794	Thesis (Accounting)	

3560 Econometrics – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 19

To complete the requirements for the award of the degree at Pass level specializing in Econometrics a candidate shall pass the subjects as set out in Table 7 below with the requirement that at least three options must be chosen from:

ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting
ECON2210	Measurement of Incomes Policy

*Laboratory sessions as required are additional to the prescribed hours.

ECON2211	Operations Research in Economics
ECON2212	Applied Economic Statistics
ECON3101	Microeconomics 3
ECON3102	Macroeconomics 3
ECON3201	Mathematical Economics A
ECON3202	Mathematical Economics B
ECON3205	Applied Demand Analysis
ECON4225	Monte Carlo Methods and Simulation Techniques

Table 7

Year 2		Hours per week*
Session 1		
ECON2204	Linear Economics	3
ECON2206	Quantitative Economic Techniques A	3
ECON2101	Microeconomics 2 Option 1	4

Session 2		
ECON2205	Economic Optimization and Dynamics	3
ECON2207	Quantitative Economic Techniques B	3
ECON2102	Macroeconomics 2 Option 2	4

Year 3		
Session 1		
ECON3203	Econometrics A Option 3 Option 4	3

Session 2		
ECON3204	Econometrics B Option 5 Option 6	3

3560 Econometrics – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 20

To complete the requirements for the award of the degree at Honours level specializing in Econometrics a candidate shall pass the subjects as set out in Table 8 below with the requirement that at least three options must be chosen from:

ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting
ECON2210	Measurement of Incomes Policy
ECON2211	Operations Research in Economics
ECON2212	Applied Economic Statistics
ECON3121	Microeconomics 3 (Honours)
ECON3122	Macroeconomics 3 (Honours)
ECON3205	Applied Demand Analysis
ECON4221	Advanced Mathematical Economics A
ECON4222	Advanced Mathematical Economics B
ECON4225	Monte Carlo Methods and Simulation Techniques

Table 8

Year 2	Hours per week*
Session 1	
ECON2204 Linear Economics	3
ECON2206 Quantitative Economic Techniques A	3
ECON2101 Microeconomics 2 or	4
ECON2121 Microeconomics 2 (Honours)	4
Option 1	
Session 2	
ECON2205 Economic Optimization and Dynamics	3
ECON2207 Quantitative Economic Techniques B	3
ECON2102 Macroeconomics 2 or	4
ECON2122 Macroeconomics 2 (Honours)	4
Option 2	
Year 3	
Session 1	
ECON3203 Econometrics A	3
ECON3201 Mathematical Economics A	3
Option 3	
Session 2	
ECON3204 Econometrics B	3
ECON3202 Mathematical Economics B	3
Option 4	
Year 4	
Session 1	
ECON4223 Applied Econometrics A	3
ECON4227 Thesis (Econometrics)	
Option 5	
Session 2	
ECON4224 Applied Econometrics B	3
ECON4227 Thesis	
Option 6	

3590 Economic History – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 15

To complete the requirements for the award of the degree at Pass level specializing in Economic History a candidate shall pass the subjects as set out in Table 3 below with the requirement that at least two options must be chosen from:

ECON2303	Economic Change in Modern China 1700-1949
ECON2304	Economic Transformation in the People's Republic of China
ECON2307	Capitalism and Slavery
ECON2308	British Imperialism in the 19th and 20th Centuries
ECON2309	Modern Capitalism: Crisis and Maturity
ECON2311	German Economy and Society since 1850
ECON2315	The Economic History of Urbanization
IROB2715	Labour History

*Laboratory sessions as required are additional to the prescribed hours

15.206H	American Economic and Social Development Before the Civil War
15.242H	Origins of Modern Economics
15.244H	Economic Thought from Marx to Keynes

Table 3

Year 2	Hours per week*
<i>Session 1</i>	
ECOH2314	Economic History of the Soviet Union 3
ECON2101	Microeconomics 2 or 4
ECON2103	Applied Microeconomics 3.5
	Option 1
	Option 2
<i>Session 2</i>	
ECOH3303	Transformation of the Japanese Economy 3
ECON2102	Macroeconomics 2 or 4
ECON2104	Applied Macroeconomics 3.5
	Option 3
	Option 4
Year 3	
<i>Session 1</i>	
ECOH3304	Australian Economic Development in the 19th Century 3
	Option 5
	Option 6
<i>Session 2</i>	
ECOH3305	Modern Australian Capitalism 3
	Option 7
	Option 8

3590 Economic History – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 16

To complete the requirements for the award of the degree at Honours level specializing in Economic History a candidate shall pass the subjects as set out in Table 4 below with the requirement that at least two options must be chosen from:

ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's Republic of China
ECOH2307	Capitalism and Slavery
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECOH2309	Modern Capitalism: Crisis and Maturity
ECOH2311	German Economy and Society since 1850
ECOH2315	The Economic History of Urbanization
IROB2715	Labour History
15.206H	American Economic and Social Development Before the Civil War
15.242H	Origin of Modern Economics
15.244H	Economic Thought from Marx to Keynes

Table 4

Year 2		Hours per week*
Session 1		
ECON2314	Economic History of the Soviet Union	3
ECON2101	Microeconomics 2 or	4
ECON2103	Applied Microeconomics	3.5
	Option 1	
	Option 2	
Session 2		
ECON3303	Transformation of the Japanese Economy	3
ECON2102	Macroeconomics 2 or	4
ECON2104	Applied Macroeconomics	3.5
	Option 3	
	Option 4	
Year 3		
Session 1		
ECON3324	Australian Economic Development in the 19th Century (Advanced)	3
	Option 5	
	Option 6	
Session 2		
ECON3325	Modern Australian Capitalism (Advanced)	3
	Option 7	
	Option 8	
Year 4		
Session 1		
ECON4326	Comparative Issues in Economic History	3
ECON4323	Approaches to Economic and Social History	3
ECON4327	Thesis (Economic History)	
Session 2		
ECON4324	Aspects of Australian Economic Development	3
ECON4325	Seminar in Research Methods	3
ECON4327	Thesis (Economic History)	

**3530
Economics – Pass – Full-time Course**

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 17

To complete the requirements of the award of the degree at Pass level specializing in Economics a candidate shall pass the subjects as set out in Table 5 below with the requirement that at least three options must be chosen from:

- ECON2105 Marxian Political Economy
- ECON2106 Post-Keynesian Political Economy
- ECON2107 Natural and Environmental Resources Economics

*Laboratory sessions as required are additional to the prescribed hours

ECON2108	Industry Economics and Australian Industrial Policy
ECON2110	Regional and Urban Economics
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
ECON2204	Linear Economics
ECON2205	Economic Optimization and Dynamics
ECON2208	Introduction to Operations Research
ECON2210	Measurement of Income Inequality
ECON3115	Economics of Developing Countries
ECON3201	Mathematical Economics A
ECON3202	Mathematical Economics B
ECON3203	Econometrics A
ECON3204	Econometrics B
15.212E	Market Structure and Competition Policy
15.242E	Money Banking and the Financial System
15.243E	Public Finance
15.245E	The Less Developed Countries in the World Economy
15.247E	Public Sector Economics
15.242H	Origins of Modern Economics
15.244H	Economic Thought from Marx to Keynes

Table 5

Year 2		Hours per week*
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
	Option 1	
	Option 2	
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECON2209	Business Econometrics and Forecasting or	3
ECON2208	Introduction to Operations Research**	3
	Option 3	
	Option 4	
Year 3		
Session 1		
ECON3101	Microeconomics 3	4
	Option 5	
	Option 6	
Session 2		
ECON3102	Macroeconomics 3	4
	Option 7	
	Option 8	

**This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 2 until Session 2

Students wishing to combine Economics with a major in Japanese Studies should take the following course in Years 2 and 3.

This course is available only to students who enrolled prior to 1989.

Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
JAPN1000	Japanese 1A (Core) or	5
JAPN1100	Japanese 1A (Intermediate) or	5
JAPN1200	Japanese 1A (Advanced)	5
	Option (from Rule 7)	

Year 2		Hours per week*
<i>Session 2</i>		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECON2209	Business Econometrics and Forecasting or	3
ECON2208	Introduction to Operations Research	3
JAPN1001	Japanese 1B (Core) or	5
JAPN1101	Japanese 1B (Intermediate) or	5
JAPN1201	Japanese 1B (Advanced) or Option (from Rule 7)	5

Year 3		
<i>Session 1</i>		
ECON3101	Microeconomics 3	4
ECON2116	Japanese Economic Policy Option (from Rule 17)	3
<i>Session 2</i>		
ECON3102	Macroeconomics 3	4
ECON2115	Japanese International Economic Relations	3
ECON3303	Transformation of the Japanese Economy	3

3530 Economics – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 18

To complete the requirements for the award of the degree at Honours level specializing in Economics a candidate shall pass the subjects as set out in Table 6 below with the requirement that at least three options must be chosen from:

ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy
ECON2107	Natural and Environmental Resources Economics
ECON2108	Industry Economics and Australian Industrial Policy
ECON2110	Regional and Urban Economics
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
ECON2204	Linear Economics
ECON2205	Economic Optimization and Dynamics
ECON2208	Introduction to Operations Research
ECON2210	Measurement of Income Inequality
ECON3115	Economics of Developing Countries
ECON3201	Mathematical Economics A
ECON3202	Mathematical Economics B
ECON3203	Econometrics A
ECON3204	Econometrics B
15.212E	Market Structure and Competition Policy
15.242E	Money Banking and the Financial System
15.243E	Public Finance
15.245E	The Less Developed Countries in the World Economy
15.247E	Public Sector Economics
15.242H	Origins of Modern Economics
15.244H	Economic Thought from Marx to Keynes

*Laboratory sessions as required are additional to the prescribed hours

Table 6†

Year 2		Hours per week*
<i>Session 1</i>		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
	Option 1	
	Option 2	
<i>Session 2</i>		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B	3
	Option 3	
	Option 4	

Year 3		
<i>Session 1</i>		
ECON3121	Microeconomics 3 (Honours)***	4
	Option 5	
	Option 6	
<i>Session 2</i>		
ECON3122	Macroeconomics 3 (Honours)***	4
ECON3114	Economic Methodology	4
	Option 7	

Year 4		
<i>Session 1</i>		
ECON4121	Microeconomics 4***	3.5
	Option 8**	
ECON4126	Economics Honours Thesis Seminar	
ECON4127	Thesis (Economics)	
<i>Session 2</i>		
ECON4126	Economics Honours Thesis Seminar	
ECON4122	Macroeconomics 4***	3.5
ECON4127	Thesis (Economics)	

†Students may combine a major in Economics with a major in Japanese studies by taking the following five units as their options.

JAPN1000	Japanese 1A (core) or
JAPN1100	Japanese 1A (intermediate) or
JAPN1200	Japanese 1A (advanced)
JAPN1001	Japanese 1B (core) or
JAPN1101	Japanese 1B (intermediate) or
JAPN1201	Japanese 1B (advanced)
ECON2116	Japanese Economic Policy
ECON2115	Japanese International Economic Relations
ECON3303	Transformation of the Japanese Economy

Other students may take some of these units if they wish.

***These subjects may be offered in alternate sessions.

**Chosen from any of the Economics subjects described as List A options in the Rules Governing the Award of the BEC degree.

3585 Economics and Econometrics – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 21A

To complete the requirements for the award of the degree at Pass level in Economics and Econometrics a candidate shall pass the subjects as set out in Table 9A below:

Table 9A

Year 2		Hours per week*
Session 1		
ECON2204	Linear Economics	3
ECON2206	Quantitative Economic Techniques A	3
ECON2101	Microeconomics 2 Option 1	4
Session 2		
ECON2207	Quantitative Economic Techniques B	3
ECON2102	Macroeconomics 2	4
ECON2205	Economic Optimization and Dynamics Option 2 (from Rule 17)	3
Year 3		
Session 1		
ECON3203	Econometrics A	3
ECON3101	Microeconomics 3 or Option 3	4
ECON3201	Mathematical Economics A	3
Session 2		
ECON3204	Econometrics B	3
ECON3202	Mathematical Economics B	3
ECON3102	Macroeconomics 3	4

**3580
Economics and Econometrics – Honours – Full-time Course**

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 21

To complete the requirements for the award of the degree at Honours level with combined Honours in Economics and Econometrics a candidate shall pass the subjects as set out in Table 9 below:

Table 9

Year 2		Hours per week*
Session 1		
ECON2204	Linear Economics	3
ECON2206	Quantitative Economic Techniques A	3
ECON2121	Microeconomics 2 (Honours) Option 1	4
Session 2		
ECON2207	Quantitative Economic Techniques B	3
ECON2205	Economic Optimization and Dynamics Option 2	3
ECON2122	Macroeconomics 2 (Honours)	4
Year 3		
Session 1		
ECON3203	Econometrics A	3
ECON3201	Mathematical Economics A Option 3**	3

*Laboratory sessions as required are additional to the prescribed hours

Year 3		Hours per week*
Session 2		
ECON3204	Econometrics B	3
ECON3202	Mathematical Economics B	3
ECON3122	Macroeconomics 3 (Honours)	4

Year 4		
Session 1		
ECON4223	Applied Econometrics A	3
ECON4122	Macroeconomics 4 or	3.5
ECON4121	Microeconomics 4	3.5
ECON4126	Economics Honours Thesis Seminar	2
ECON4127	Thesis (Economics)	

Session 2		
ECON4224	Applied Econometrics B	3
ECON3114	Economic Methodology	4
ECON4126	Economics Honours Thesis Seminar	2
ECON4127	Thesis (Economics)	

**Chosen from any of the Economics subjects described as A1 options in List A under the Rules Governing the Award of the BEc degree.

**3545
Economics and Finance – Pass – Full-time Course**

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 26

To complete the requirements for the award of the degree at Pass level in Economics and Finance a candidate shall pass the subjects set out in Table 14A below.

Table 14A

Year 2		Hours per week*
Session 1		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A Option 1	3
Session 2		
FINS2614	Business Finance 2B	3
ECON2102	Macroeconomics 2	4
FINS2612	Australian Capital Markets Option 2 (from Rule 17)	3
Year 3		
Session 1		
FINS3615	Business Finance 3	3
ECON3101	Microeconomics 3 Option 3	4
Session 2		
FINS3616	International Business Finance	3
ECON3102	Macroeconomics 3	4
ECON2207	Quantitative Economic Techniques B or	3
ECON2209	Business Econometrics and Forecasting or	3
ECON2208	Introduction to Operations Research***	3

***This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 3 until Session 2.

3546 Economics and Finance – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 27

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects set out in Table 14B below.

Table 14B

Year 2		Hours per week*
<i>Session 1</i>		
FINS2613	Business Finance 2A	3
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A Option 1	3
<i>Session 2</i>		
FINS2612	Australian Capital Markets	3
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B or	3
ECON2209	Business Econometrics and Forecasting or	3
ECON2208	Introduction to Operations Research**	3
FINS2714	Business Finance 2B (Honours)	3
<i>Year 3</i>		
<i>Session 1</i>		
FINS3715	Business Finance 3 (Honours)	3
ECON3121	Microeconomics 3 (Honours) Option 2†	4
<i>Session 2</i>		
FINS3716	International Business Finance (Honours)	3
ECON3122	Macroeconomics 3 (Honours) Option 3	4

Year 4***

<i>Session 1</i>		
FINS4776	Business Finance 4A	3
ECON4121	Microeconomics 4 or	3.5
ECON4122	Macroeconomics 4	3.5
ECON4127	Thesis (Economics)	
<i>Session 2</i>		
FINS4777	Business Finance 4B	3
ECON3114	Economic Methodology	4
ECON4127	Thesis (Economics)	

***Students are also required to attend either FINS4779 Empirical Research in Finance or ECON4126 Economics Honours Thesis Seminar, depending on thesis topic.

**This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 1 until Session 2.

†Chosen from any of the Economics subjects described as A1 options in List A under the Rules Governing the Award of the BEC degree.

*Laboratory sessions as required are additional to the prescribed hours

3555 Economics and Industrial Relations – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 23A

To complete the requirements for the award of the degree at Pass level in Economics and Industrial Relations, a candidate shall pass the subjects set out in Table 11A below.

Table 11A

Year 2		Hours per week*
<i>Session 1</i>		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics	3
<i>Session 2</i>		
ECON2102	Macroeconomics 2	4
IROB2704	Industrial Relations 2B Option 1 (from Rule 17) Option 2**	3.5
<i>Year 3</i>		
<i>Session 1</i>		
IROB3705	Industrial Relations 3A	3.5
ECON3101	Microeconomics 3 Option 3**	4
<i>Session 2</i>		
IROB3706	Industrial Relations 3B	3.5
ECON3102	Macroeconomics 3 Option 4**	4

**Two options to be chosen from subjects listed in Rule 22 and approved by the Head of the School of Industrial Relations and Organizational Behaviour.

3556 Economics and Industrial Relations – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 23B

To complete the requirements for the award of the degree at Honours level in Economics and Industrial Relations, a candidate shall pass the subjects set out in Table 11B below:

Table 11B

Year 2		Hours per week*
<i>Session 1</i>		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics	3

<i>Session 2</i>		Hours per week*
ECON2122	Macroeconomics 2 (Honours)	4
IROB2704	Industrial Relations 2B Option 1 (from Rule 17) Option 2 (from Rule 22)	3.5

Year 3

<i>Session 1</i>		
ECON3121	Microeconomics 3 (Honours)	4
IROB3705	Industrial Relations 3A Option 3***	3.5

<i>Session 2</i>		
ECON3122	Macroeconomics 3 (Honours)	4
IROB3706	Industrial Relations 3B	3.5
IROB3707	Industrial Relations Research Methods & Thesis Workshop	3

Year 4

<i>Session 1</i>		
ECON4121	Microeconomics 4 or	3.5
ECON4122	Macroeconomics 4	3.5
IROB4733	Industrial Relations Seminar	
IROB4734	Thesis (Industrial Relations) One Year 4 Industrial Relations subject**	

<i>Session 2</i>		
ECON3114	Economic Methodology or Option 4***	4
IROB4733	Industrial Relations Seminar	
IROB4734	Thesis (Industrial Relations)	

***Chosen from any of the Economics subjects described as List A options under the Rules Governing the Award of the BEc degree.
**To be approved by the Head of the School of Industrial Relations and Organizational Behaviour.

3511

Finance – Pass – Full-time Course

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 14A(1)

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass the subjects as set out in Table 2A below and two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets

Table 2A

Year 2		Hours per week*
<i>Session 1</i>		
ACCT2522	Accounting and Financial Management 2A	4.5
ECON2101	Microeconomics 2	4
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A	3

*Laboratory sessions as required are additional to the prescribed hours.

Session 2		Hours per week*
ACCT2542	Accounting and Financial Management 2B	4.5
ECON2102	Macroeconomics 2	4
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3

Year 3

<i>Session 1</i>		
FINS3615	Business Finance 3 Option 1 Option 2	3

<i>Session 2</i>		
FINS3616	International Business Finance Option 3 Option 4	3

3511

Finance – Honours – Full-time Course

**Bachelor of Commerce
BCom**

This course is available only to students who enrolled prior to 1989.

Rule 14A(2)

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out in Table 2B below and two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets

Table 2B

Year 2		Hours per week*
<i>Session 1</i>		
ACCT2522	Accounting and Financial Management 2A	4.5
ECON2101	Microeconomics 2	4
INFS1602	Computer Information Systems 1	3
FINS2613	Business Finance 2A	3
<i>Session 2</i>		
ACCT2542	Accounting and Financial Management 2B	4.5
ECON2102	Macroeconomics 2	4
FINS2714	Business Finance 2B (Honours)	3
FINS2612	Australian Capital Markets	3

Year 3

<i>Session 1</i>		
FINS3715	Business Finance 3 (Honours) Option 1 Option 2	3

<i>Session 2</i>		
FINS3775	Seminar in Finance	3
FINS3716	International Business Finance (Honours) Option 3	3

Year 4		Hours per week*
<i>Session 1</i>		
FINS4776	Business Finance 4A	3
FINS4779	Empirical Research in Finance Option 4	3
<i>Session 2</i>		
FINS4777	Business Finance 4B	3
FINS4798	Project Seminar	
FINS4794	Thesis (Finance)	

3550 Industrial Relations – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 22

To complete the requirements for the award of the degree at Pass level specializing in Industrial Relations a candidate shall pass the subjects as set out in Table 10 below with the requirement that at least five options must be chosen from:

PSYC2106	Psychology (Industrial Relations)†
IROB1702	Industrial Relations 1B
IROB2712	Labour Market Policy
IROB2714	Industrial Democracy
IROB2715	Labour History
IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB2718	Human Resource Management
IROB3721	Industrial Relations Methods
IROB3723	Industrial Relations Research Methodology
LEGT7711	Legal Environment of Commerce
15.246H	Management Strategy and Business Development

†This subject is equivalent to two options.

Table 10

Year 2		Hours per week*
<i>Session 1</i>		
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics Option 1 Option 2	3
<i>Session 2</i>		
IROB2704	Industrial Relations 2B	3.5
ECON2104	Applied Macroeconomics† Option 3 Option 4	3.5
<i>Year 3</i>		
<i>Session 1</i>		
IROB3705	Industrial Relations 3A	3.5
IROB3720	Industrial Law Option 5	3
<i>Session 2</i>		
IROB3706	Industrial Relations 3B Option 6 Option 7	3.5

†Subject may be offered in Session 1.

*Laboratory sessions as required are additional to the prescribed hours.

3550 Industrial Relations – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 23

To complete the requirements for the award of the degree at Honours level specializing in Industrial Relations a candidate shall pass the subjects set out in Table 11 below with the requirement that at least nine options must be chosen from the following list.

PSYC2106	Psychology (Industrial Relations)†
IROB1702	Industrial Relations 1B
IROB2712	Labour Market Policies
IROB2714	Industrial Democracy
IROB2715	Labour History
IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB2718	Human Resource Management
IROB3719	Industrial Relations Theory
IROB3721	Industrial Relations Methods
IROB3722	Wages and Income Policy
IROB3723	Industrial Relations Research Methodology
IROB4731	Industrial Relations Case Studies A
IROB4732	Industrial Relations Case Studies B
LEGT7711	Legal Environment of Commerce
15.246H	Management Strategy and Business Development

†This subject is equivalent to two options.

Table 11

Year 2		Hours per week*
<i>Session 1</i>		
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics Option 1 Option 2	3
<i>Session 2</i>		
IROB2704	Industrial Relations 2B	3.5
ECON2104	Applied Macroeconomics† Option 3 Option 4	3.5
<i>Year 3</i>		
<i>Session 1</i>		
IROB3705	Industrial Relations 3A	3.5
IROB3720	Industrial Law Option 5	3
<i>Session 2</i>		
IROB3706	Industrial Relations 3B Option 6 Option 7	3.5
<i>Year 4</i>		
<i>Session 1</i>		
	Option 8 Option 9	
IROB4734	Thesis (Industrial Relations)	

Year 4	Hours per week*
Session 2	
	Option 10
	Option 11
IROB4734	Thesis (Industrial Relations)

*Subject may be offered in Session 1.

3513 Information Systems – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 14C(1)

To complete the requirements for the award of the degree at Pass level specializing in Information Systems a candidate shall pass the subjects as set out in Table 2E below and two options must be chosen from:

ACCT2542	Accounting and Financial Management 2B
ACCT3563	Accounting and Financial Management 3A
ACCT3583	Accounting and Financial Management 3B
ACCT3708	Auditing
FINS2613	Business Finance 2A
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation in Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law
COMP1821	Computing 2

Table 2E

Year 2	Hours per week*
Session 1	
INFS1602	Computer Information Systems 1
COMP1811	Computing 1 (Procedural)
ECON2103	Applied Microeconomics† or
ECON2101	Microeconomics 2
ACCT2522	Accounting and Financial Management 2A
Session 2	
INFS2603	Computer Information Systems 2
ECON2104	Applied Macroeconomics† or
ECON2102	Macroeconomics 2
	Option 1
	Option 2

Year 3	Hours per week*
Session 1	
INFS3605	Computer Systems Implementation
INFS3608	Database Systems
	Option 3
Session 2	
INFS3607	Distributed Computer Systems
INFS3611	Information Systems Development
	Option 4

*Laboratory sessions as required are additional to the prescribed hours.
†Subject may be offered in alternate session.

3513 Information Systems – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 14C(2)

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out in Table 2F below and two options must be chosen from:

ACCT2542	Accounting and Financial Management 2B
ACCT3563	Accounting and Financial Management 3A
ACCT3583	Accounting and Financial Management 3B
ACCT3708	Auditing
FINS2613	Business Finance 2A
INFS3773	Operations Research in Business
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law
COMP1821	Computing 2

The Honours options must be chosen from the following:

INFS4805	Information Systems Auditing
INFS4810	Advanced Data Management
INFS4811	Knowledge Based Information Systems
INFS4812	Managing Software Development
INFS4853	Advanced Systems Management
INFS4857	Operations Research for Management 1
INFS4891	Decision Support Systems
INFS4893	Special Topics in Information Systems

Table 2F

Year 2	Hours per week*
Session 1	
INFS1602	Computer Information Systems 1
COMP1811	Computing 1 (Procedural)
ECON2103	Applied Microeconomics† or
ECON2101	Microeconomics 2
ACCT2522	Accounting and Financial Management 2A
Session 2	
INFS2603	Computer Information Systems 2
ECON2104	Applied Macroeconomics† or
ECON2102	Macroeconomics 2
	Option 1
	Option 2

Year 3	Hours per week*
Session 1	
INFS3605	Information Systems Implementation
INFS3608	Database Systems
	Option 3
Session 2	
INFS3607	Distributed Computer Systems
INFS3611	Information Systems Development
	Option 4

Year 4	Hours per week*
Session 1	
INFS4886 Research Topics in Information Systems 1	3
Honours Option 1	
Honours Option 2	
Session 2	
INFS4887 Research Topics in Information Systems 2	3
INFS4898 Project Seminar	
INFS4794 Thesis (Information Systems)	

*Subject may be offered in alternate session.

3490 Marketing – Pass – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 24

To complete the requirements for the award of the degree at Pass level specializing in Marketing a candidate must pass the subjects as set out in Table 12 below with the requirement that at least two options must be chosen from:

ACCT2522	Accounting and Financial Management 2A
ACCT3583	Accounting and Financial Management 3B
ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's Republic of China
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECOH3303	Transformation of the Japanese Economy
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy
ECON2108	Industry Economics and Australian Industrial Policy
ECON2206	Quantitative Economic Techniques A
ECON2207	Quantitative Economic Techniques B
ECON2209	Business Econometrics and Forecasting
ECON2212	Applied Economic Statistics
FINS2613	Business Finance 2A
INFS1602	Computer Information Systems 1
INFS2606	Management Information Systems Design
INFS3773	Operations Research in Business
IROB1701	Industrial Relations 1A
IROB2703	Industrial Relations 2A
JAPN2000	Japanese 2A
JAPN2001	Japanese 2B
LEGT7711	Legal Environment of Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
MARK3063	Promotions Management
MARK3206	Seminar in Marketing A
MARK3207	Seminar in Marketing B
MARK3208	Channels of Distribution
GEOG3132	Marketing Geography
15.241E	Economics of Developing Countries
15.244H	Economic Thought from Marx to Keynes
15.246H	Management Strategy and Business Development

*Laboratory sessions as required are additional to the prescribed hours.

Table 12

Year 2	Hours per week*
Session 1	
ECON2103 Applied Microeconomics† or	3.5
ECON2101 Microeconomics 2	4
MARK2012 Marketing Systems	4
MARK2032 Consumer Behaviour A	4
Option 1	
Session 2	
ECON2102 Macroeconomics 2 or	4
ECON2104 Applied Macroeconomics†	3.5
MARK2042 Consumer Behaviour B	4
MARK2052 Marketing Research	4
Option 2	

Year 3

Session 1	
MARK3022 Marketing Models	4
MARK3073 Strategic Marketing	4
Option 3	
Session 2	
MARK3083 Managerial Marketing	4
MARK3093 Marketing Information Management	4
Option 4	

†Subject may be offered in alternate session.

3490 Marketing – Honours – Full-time Course

Bachelor of Commerce BCom

This course is available only to students who enrolled prior to 1989.

Rule 25

To complete the requirements for the award of the degree at Honours level specializing in Marketing a candidate shall pass the subjects as set out in Table 13 below with the requirement that at least two options must be chosen from:

ACCT2522	Accounting and Financial Management 2A
ACCT3583	Accounting and Financial Management 3B
ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's Republic of China
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECOH3303	Transformation of the Japanese Economy
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy
ECON2108	Industry Economics and Australian Industrial Policy
ECON2206	Quantitative Economic Techniques A
ECON2207	Quantitative Economic Techniques B
ECON2209	Business Econometrics and Forecasting
ECON2212	Applied Economic Statistics
FINS2613	Business Finance 2A
INFS1602	Computer Information Systems 1
INFS2606	Management Information Systems Design
INFS3773	Operations Research in Business
IROB1701	Industrial Relations 1A

IROB2703	Industrial Relations 2A
JAPN2000	Japanese 2A
JAPN2001	Japanese 2B
LEGT7711	Legal Environment of Commerce
LEGT7731	Legal Regulation of Marketing and Distribution
MARK3063	Promotions Management
MARK3206	Seminar in Marketing A
MARK3207	Seminar in Marketing B
MARK3208	Channels of Distribution
GEOG3132	Marketing Geography
15.241E	Economics of Developing Countries
15.244H	Economic Thought from Marx to Keynes
15.246H	Management Strategy and Business Development

Potential Honours candidates are required to undertake a special unit in Year 3 full-time and Year 6 part-time, namely Marketing Research (Honours). On successful completion of this unit, they become eligible to apply for enrolment in the Honours program.

Students are required to register in Session 1 for thesis work.

Table 13

Year 2		Hours per week*
<i>Session 1</i>		
ECON2103	Applied Microeconomics† or	3.5
ECON2101	Microeconomics 2	4
MARK2012	Marketing Systems	4
MARK2032	Consumer Behaviour A Option 1	4
<i>Session 2</i>		
ECON2102	Macroeconomics 2 or	4
ECON2104	Applied Macroeconomics†	3.5
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research Option 2	4
Year 3		
<i>Session 1</i>		
MARK3022	Marketing Models	4
MARK3073	Strategic Marketing Option 3	4
<i>Session 2</i>		
MARK3083	Managerial Marketing	4
MARK3093	Marketing Information Management	4
MARK7143	Marketing Research (Honours) Option 4	1
Year 4		
<i>Session 1</i>		
MARK7209	Buyer Behaviour	3
MARK7203	Seminar in Marketing Theory 1	3
<i>Session 2</i>		
MARK7204	Thesis (Marketing)	3
MARK7205	Methods of Marketing Research	3

*Laboratory sessions as required are additional to the prescribed hours.

†Subject may be offered in alternate session.

Prerequisites

Rule 28

A candidate may not enrol in any subject without having satisfied any prerequisite requirements.

The details of the prerequisite requirements are set out in the section dealing with subject descriptions.

Special Rule Governing Economics and Mathematics Subjects

Rule 29

Students who have been excluded from the subjects listed in the left-hand column may not enrol in the subjects listed in the right-hand column:

If excluded from

May not enrol in

ECON1201 Quantitative Methods A (Advanced) or
ECON1202 Quantitative Methods A or MATH1032 Mathematics 1 or
ECON1203 Quantitative Methods B MATH1042 Higher Mathematics 1
ECON2104 Applied Macroeconomics ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics ECON2101 Microeconomics 2

Faculty of Commerce and Economics/ School of Education

3535

Economics – Pass – Full-time Course

**Bachelor of Commerce/Diploma of Education
BCom DipEd**

3595

Economic History – Pass – Full-time Course

**Bachelor of Commerce/Diploma of Education
BCom DipEd**

These courses have been approved but are not available in 1991. For details of the courses see pp 49-50 of the 1981 Commerce Faculty Handbook.

Undergraduate Study

Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics

Preliminary

admitted to candidature for the Honours degree of Bachelor of Commerce or Bachelor of Economics.

Rule 1

The degrees of Bachelor of Commerce or Bachelor of Economics may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2

Students not completing the requirements of a Table showing two majors must choose options so that they complete a "disciplinary minor" in a discipline other than the major one identified by the heading of the Table. A "disciplinary minor" is defined as four approved session units of which no more than two may be first year units.

Details of current disciplinary minors are shown following Rule 15.

Rule 3

Candidates are admitted to either the Bachelor of Commerce or the Bachelor of Economics course. There is no automatic transfer between the Bachelor of Commerce and the Bachelor of Economics courses. Candidates may seek to transfer between degrees and decisions will be made by the Faculty Admissions Committee.

Rule 4

A person on whom the Pass degree of Bachelor of Commerce or Bachelor of Economics has been conferred shall not be

Passing in a Subject

Rule 5

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

- (1) attend such lectures, seminars and tutorials as may be prescribed in that subject;
- (2) complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;
- (3) pass the examination or examinations in that subject.

Minimum Time for Completion

Rule 6

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Normal Program

Rule 7

A candidate will not normally be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student. The Head of School concerned may in exceptional circumstances grant such exemptions from this rule as the Head considers appropriate.

Nomination of Course

Rule 8

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year.

General Education Program

Rule 9

Candidates are required to undertake 56 hours of instruction in at least one of the areas of study in Category (A) and 56 hours of instruction in Category (B).*

Honours Degree

Rule 10

Upon completion of first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Credit for Subjects Passed at Another University

Rule 11

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce or Bachelor of Economics.

Options

Rule 12

Subject to the requirements of the individual programs, students may choose options from any approved subject taught in the University. Normally students may not count more than two subjects taught in the General Education program as

*Candidates in Honours or four year degree courses are required additionally to satisfy the Category C requirement of the General Education Program.

options. The approval for subjects to count as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following tables, the Head of School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

Order of Progression of Subjects – Full-time and Part-time Students

Rule 13

Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

Prerequisite Requirements

Rule 14

To fulfil the requirements of the degrees a candidate shall pass the subjects as set out in the various programs. A candidate may not enrol in any subject without having satisfied any prescribed prerequisite requirement.

Special Rule Governing Economics and Mathematics Subjects

Rule 15

Students who have been excluded from the subjects listed in the left-hand column may not enrol in the subjects listed in the right-hand column:

<i>It excluded from</i>	<i>May not enrol in</i>
ECON1201 Quantitative Methods A (Advanced) or	
ECON1202 Quantitative Methods A or MATH1032 Mathematics 1 or	
ECON1203 Quantitative Methods B	MATH1042 Higher Mathematics 2
ECON2104 Applied Macroeconomics	ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics	ECON2101 Microeconomics 2

Subjects Making Up Disciplinary Minors

A Disciplinary Minor shall be satisfied by a candidate passing any four subjects of any discipline of which no more than two should be first year subjects.

1. Accounting – BCom and BEc

ACCT1501	Accounting and Financial Management 1A
ACCT1511	Accounting and Financial Management 1B
ACCT2522	Accounting and Financial Management 2A
ACCT2542	Accounting and Financial Management 2B
ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A (Honours)
ACCT3583	Accounting and Financial Management 3B or
ACCT3593	Accounting and Financial Management 3B (Honours)

2. Banking and Finance – BCom and BEc

FINS2612	Australian Capital Markets
FINS2613	Business Finance 2A
FINS2614	Business Finance 2B or
FINS2714	Business Finance 2B (Honours)
and any one of:	
FINS3615	Business Finance 3 or
FINS3715	Business Finance 3 (Honours)
FINS3616	International Business Finance
FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques

3. Econometrics – BCom and BEc

ECON1201	Quantitative Methods A (Advanced) or
ECON1202	Quantitative Methods A
ECON1203	Quantitative Methods B
ECON2206	Quantitative Economic Techniques A
ECON2207	Quantitative Economic Techniques B

4. Economic History – BCom

ECOH1301	Australia in the International Economy in the 20th Century
ECOH1302	Australia and the Asia-Pacific Economies: Historical Perspectives

and any two second/third year Economic History subjects.

5. Economic History – BEc

ECOH2312	The Industrial Revolution
ECOH2313	Australian Economic Development in the 20th Century

and any two second/third year subjects from Lists B and C.

6. Economics – BCom and BEc

ECON1101	Microeconomics 1
ECON1102	Macroeconomics 1
ECON2101	Microeconomics 2 or
ECON2103	Applied Microeconomics
ECON2102	Macroeconomics 2 or
ECON2104	Applied Macroeconomics

7. Industrial Relations – BCom and BEc

IROB1701	Industrial Relations 1A
IROB2703	Industrial Relations 2A
IROB2704	Industrial Relations 2B
IROB3705	Industrial Relations 3A or
IROB3706	Industrial Relations 3B

8. Information Systems – BCom and BEc

INFS1602	Computer Information Systems 1 and any three of:
INFS2603	Computer Information Systems 2 or
INFS2606	Management Information Systems Design
INFS2609	Computer Information Systems Technology
INFS3605	Computer Systems Implementation
INFS3608	Database Systems
INFS3611	Information Systems Development

9. Legal Studies and Taxation – BCom and BEc

LEGT7711	Legal Environment of Commerce
LEGT7721	Legal Transactions in Commerce
LEGT7731	Legal Regulations of Marketing and Distribution
LEGT7741	Legal Organization of Commerce
LEGT7751	Taxation Law

10. Marketing – BCom and BEc

MARK2012	Marketing Systems
MARK2052	Marketing Research
MARK3073	Strategic Marketing
MARK3083	Managerial Marketing

11. Japanese Studies – BCom and BEc

JAPN1000	Japanese 1A (Core)
JAPN1001	Japanese 1B (Core)
or	
JAPN1100	Japanese 1A (Intermediate)
JAPN1101	Japanese 1B (Intermediate)
or	
JAPN1200	Japanese 1A (Advanced)
JAPN1201	Japanese 1B (Advanced)
JAPN2000	Japanese 2A
JAPN2001	Japanese 2B

12. Arts Subjects

Level one Arts subjects with a value of at least 12 credit points plus Upper Level Arts subjects with a value of at least 12 credit points all in the same approved discipline.

Undergraduate Courses Offered in 1991

BCom Major	Course Code
Accounting (Pass)	3481
Accounting (Honours)	3481
Accounting and Economics (Pass)*	3503
Accounting and Finance (Pass)	3485
Accounting and Finance (Honours)	3485
Accounting and Information Systems (Pass)	3483
Accounting and Information Systems (Honours)	3483
Accounting and Japanese Studies (Pass)	3504
Econometrics and Finance (Pass)	3562
Econometrics and Finance (Honours in Finance)	3562
Economics and Finance (Pass)	3548
Economics and Finance (Honours)	3549
Finance (Pass)	3482
Finance (Honours)	3482
Finance and Japanese Studies (Pass)	3533
Finance and Marketing (Pass)	3492
Industrial Relations (Pass)	3486
Industrial Relations (Honours)	3486

Major	Course Code
Information Systems (Pass)	3484
Information Systems (Honours)	3484
Marketing (Pass)	3480
Marketing (Honours)	3480
Marketing and Accounting (Pass)	3493
Marketing and Hospitality Management (Pass)	3491
Marketing and Japanese Studies (Pass)	3494

*Subject to approval

Co-operative Program Courses Offered in 1991 BCom

Accounting Co-operative Program (Pass)	3509
Accounting and Finance Co-operative Program (Pass)	3508
Accounting and Information Systems Co-operative Program (Pass)	3506
Accounting and Japanese Studies Co-operative Program (Pass)	3507

BEc

Econometrics (Pass)	3561
Economic History (Pass)	3591
Economics (Pass)	3531
Economics (Honours)	3531
Economics and Accounting (Pass)*	3544
Economics and Asian Studies (Pass)	3532
Economics and Asian Studies (Honours)	3532
Economics and Econometrics (Honours)	3581
Economics and Economic History (Honours)	3592
Economics and Finance (Pass)	3547
Economics and Finance (Honours)	3547
Economics and Industrial Relations (Pass)	3557
Economics and Industrial Relations (Honours)	3557
Industrial Relations (Pass)	3551

*Subject to Approval

Co-operative Programs Course Offered in 1991 BEc

Economics and Accounting Co-operative Program (Pass)*	3543
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*Subject to Approval

Bachelor of Commerce BCom

3481

Accounting – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting a candidate shall pass

the subjects as set out in Table 1 below with the requirement that:

(i) One option must be chosen from:

ECOH2301	Management and Business Development
ECOH2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 1

Year 1	Hours per week*
Session 1	
ACCT1501	Accounting and Financial Management 1A 4.5
LEGT7711	Legal Environment of Commerce 3
ECON1101	Microeconomics 1 3.5
ECON1202	Quantitative Methods A or 5
ECON1201	Quantitative Methods A (Advanced) 5
Session 2	
ACCT1511	Accounting and Financial Management 1B 4.5
INFS1602	Computer Information Systems 1 3
ECON1102	Macroeconomics 1 3.5
ECON1203	Quantitative Methods B 3.5
Year 2	
Session 1	
ACCT2522	Accounting and Financial Management 2A or 4.5
ACCT2532	Accounting and Financial Management 2A (Honours) 4.5
FINS2613	Business Finance 2A 3
	Option 1
	Option 2
Session 2	
ACCT2542	Accounting and Financial Management 2B or 4.5
ACCT2552	Accounting and Financial Management 2B (Honours) 4.5
	Option 3
	Option 4
	Option 5
Year 3	
Session 1	
ACCT3563	Accounting and Financial Management 3A or 4.5
ACCT3573	Accounting and Financial Management 3A (Honours) 5
	Option 6
	Option 7

Year 3		Hours per week*
<i>Session 2</i>		
ACCT3583	Accounting and Financial Management 3B or	4.5
ACCT3593	Accounting and Financial Management 3B (Honours)	5
ACCT3708	Auditing or	3
ACCT3718	Auditing (Honours) Option 8	3.5

3481 Accounting – Honours – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting a candidate shall pass the subjects as set out in Table 2 below with the requirement that:

(i) One option must be chosen from:

EOH2301	Management and Business Development
EOH2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:

ACCT4802	Advanced Studies in Financial Accounting
ACCT4803	Regulation of Accounting
ACCT4804	Development of Accounting Thought
ACCT4809	Current Developments in Auditing Research
ACCT4818	Advanced Auditing Technologies
ACCT4819	Accounting for Financial Instruments and Complex Transactions
ACCT4820	Contemporary Issues in Management Accounting
ACCT4856	Management Planning and Control
ACCT4867	Special Topic in Accounting
INFS4805	Information Systems Auditing

(iii) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 2

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
LEGT7711	Legal Environment of Commerce	3
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5.0
ECON1201	Quantitative Methods A (Advanced)	5.0

*Laboratory sessions as required are additional to the prescribed hours.

Year 1		Hours per week*
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
INFS1602	Computer Information Systems 1	3
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5

Year 2

<i>Session 1</i>		
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
FINS2613	Business Finance 2A	3
	Option 1	
	Option 2	

Session 2

ACCT2552	Accounting and Financial Management 2B (Honours)	4.5
	Option 3	
	Option 4	
	Option 5	

Year 3

<i>Session 1</i>		
ACCT3573	Accounting and Financial Management 3A (Honours)	5.0
	Option 6	
	Option 7	

Session 2

ACCT3593	Accounting and Financial Management 3B (Honours)	5.0
ACCT3718	Auditing (Honours)	3.5
	Option 8	

Year 4

<i>Session 1</i>		
ACCT4851	Current Developments in Accounting Research – Financial	3
ACCT4852	Current Developments in Accounting Research – Managerial	3
ACCT4897	Seminar in Research Methodology	3

Session 2

	Honours Option	
ACCT4898	Project Seminar	
ACCT4794	Thesis (Accounting)	

3503

Accounting And Economics - Pass - Full Time Course **

Bachelor of Commerce BCom

This is a new course offered in 1991 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Economics a candidate shall pass the subjects as set out in the table below with the requirement that one option must be chosen from List A.

Commerce and Economics

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Commerce	3.0
ECON1202	Quantitative Methods A, or	5.0
ECON1201	Quantitative Methods A (Advanced)	5.0

Session 2

ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3.0

Year 2

Session 1

ACCT2522	Accounting and Financial Management 2A or	4.5
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
ECON2101	Microeconomics 2	4.0
ECON2206	Quantitative Economics Techniques A	3.0
FINS2613	Business Finance 2A	3.0

Session 2

ACCT2542	Accounting and Financial Management 2B or	4.5
ACCT2552	Accounting and Financial Management 2B (Honours)	4.5
ECON2102	Macroeconomics 2	4.0
	Option 1	
	Option 2	

Year 3

Session 1

ACCT3563	Accounting and Financial Management 3A or	4.5
ACCT3573	Accounting and Financial Management 3A (Honours)	5.0
ECON3101	Microeconomics 3	4.0
	Option 3	
	Option 4	

Session 2

ACCT3583	Accounting and Financial Management 3B or	4.5
ACCT3593	Accounting and Financial Management 3B (Honours)	5.0
ACCT3708	Auditing or	3.0
ACCT3718	Auditing (Honours)	3.5
ECON3102	Macroeconomics 3	4.0
	Option 5	

**Subject to Approval

3485

Accounting and Finance - Pass - Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance a candidate

*Laboratory session as required are additional to be prescribed hours

shall pass the subjects as set out in Table 4 below with the requirement that:

(i) Two options must be chosen from:

LEGT7711	Legal Environment of Commerce
INFS1602	Computer Information Systems 1

(ii) Two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

Table 4

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5.0
ECON1201	Quantitative Methods A (Advanced)	5.0
	Option 1	

Session 2

ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2	

Year 2

Session 1

ACCT2522	Accounting and Financial Management 2A or	4.5
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
	Option 3	

Session 2

ACCT2542	Accounting and Financial Management 2B or	4.5
ACCT2552	Accounting and Financial Management 2B (Honours)	4.5
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3
	Option 4	

Year 3

Session 1

ACCT3563	Accounting and Financial Management 3A or	4.5
ACCT3573	Accounting and Financial Management 3A (Honours)	5.0
FINS3615	Business Finance 3	3
	Option 5	
	Option 6	

Year 3	Hours per week*
Session 2	
ACCT3583 Accounting and Financial Management 3B or	4.5
ACCT3593 Accounting and Financial Management 3B (Honours)	5.0
ACCT3708 Auditing or	3.0
ACCT3718 Auditing (Honours) or	3.5
ACCT4819 Accounting for Financial Instruments and Complex Transactions	3.0
FINS3616 International Business Finance Option 7	3.0

3485**Accounting and Finance – Honours – Full-time Course****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance a candidate shall pass the subjects as set out in Table 5 below with the requirement that:

(i) Two options must be chosen from:

LEGT7711	Legal Environment of Commerce
INFS1602	Computer Information Systems 1

(ii) One option must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques

Table 5

Year 1	Hours per week*
Session 1	
ACCT1501 Accounting and Financial Management 1A	4.5
ECON1101 Microeconomics 1	3.5
ECON1202 Quantitative Methods A or	5.0
ECON1201 Quantitative Methods A (Advanced) Option 1	5.0
Session 2	
ACCT1511 Accounting and Financial Management 1B	4.5
ECON1102 Macroeconomics 1	3.5
ECON1203 Quantitative Methods B Option 2	3.5
Year 2	
Session 1	
ACCT2532 Accounting and Financial Management 2A (Honours)	4.5
FINS2613 Business Finance 2A	3
ECON2101 Microeconomics 2 Option 3	4

*Laboratory sessions as required are additional to the prescribed hours.

Year 2	Hours per week*
Session 2	
ACCT2552 Accounting and Financial Management 2B (Honours)	4.5
FINS2714 Business Finance 2B (Honours)	3
FINS2612 Australian Capital Markets Option 4	3
Year 3	
Session 1	
ACCT3573 Accounting and Financial Management 3A (Honours)	5
FINS3715 Business Finance 3 (Honours) Option 5	3
	Option 6

Session 2	
ACCT3593 Accounting and Financial Management 3B (Honours)	5
FINS3775 Seminar in Finance	3
FINS3716 International Business Finance (Honours)	3
ACCT3718 Auditing (Honours) or	3.5
ACCT4819 Accounting for Financial Instruments and Complex Transaction	3.0

Year 4

Session 1	
FINS4776 Business Finance 4A	3
ACCT4851 Current Developments in Accounting Research – Financial or	3
ACCT4852 Current Developments in Accounting Research – Managerial	3
ACCT4897 Seminar in Research Methodology	3
Session 2	
FINS4777 Business Finance 4B	3
ACCT4898 Project Seminar	
ACCT4794 Thesis** (Accounting)	

**The thesis topic must be approved by the Heads of both Schools of Accounting and Banking and Finance.

3483**Accounting and Information Systems – Pass – Full-time Course****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out in Table 6 below with the requirement that one option must be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

Table 6

Year 1 **Hours per week***

Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Commerce	3
ECON1202	Quantitative Methods A or	5.0
ECON1201	Quantitative Methods A (Advanced)	5.0

Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

Year 2

Session 1		
ACCT2522	Accounting and Financial Management 2A or	4.5
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
INFS2609	Computer Information Systems Technology	3
FINS2613	Business Finance 2A Option 1	3

Session 2		
ACCT2542	Accounting and Financial Management 2B or	4.5
ACCT2552	Accounting and Financial Management 2B (Honours)	4.5
INFS2603	Computer Information Systems 2 Option 2	3
	Option 3	

Year 3

Session 1		
ACCT3563	Accounting and Financial Management 3A or	4.5
ACCT3573	Accounting and Financial Management 3A (Honours)	5
INFS3608	Database Systems	3
INFS3605	Computer Systems Implementation Option 4	3

Session 2		
ACCT3583	Accounting and Financial Management 3B or	4.5
ACCT3593	Accounting and Financial Management 3B (Honours)	5
INFS3607	Distributed Computer Systems	3
ACCT3708	Auditing or	3
ACCT3718	Auditing (Honours) or	3.5
ACCT4819	Accounting and Financial Instruments and Complex Transactions Option 5	3

3483

Accounting and Information Systems – Honours – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Information

*Laboratory sessions as required are additional to the prescribed hours.

Systems a candidate shall pass the subjects as set out in Table 7 below with the requirement that:

(i) One option must be chosen from:
 ECHO2301 Management and Business Development
 ECHO2313 Australian Economic Development in the 20th Century

ECON2101 Microeconomics 2
 ECON2102 Macroeconomics 2
 ECON2103 Applied Microeconomics
 ECON2104 Applied Macroeconomics
 ECON2116 Japanese Economic Policy
 ECON2206 Quantitative Economic Techniques A
 ECON2208 Introduction to Operations Research
 ECON2209 Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:
 ACCT4802 Advanced Studies in Financial Accounting
 ACCT4803 Regulation of Accounting
 ACCT4804 Development of Accounting Thought
 ACCT4809 Current Developments in Auditing Research
 ACCT4818 Advanced Auditing Technologies
 ACCT4819 Accounting for Financial Instruments and Complex Transactions
 ACCT4820 Contemporary Issues in Management Accounting
 ACCT4851 Current Developments in Accounting Research – Financial
 ACCT4856 Management Planning and Control
 ACCT4867 Special Topic in Accounting

(iii) One Honours option must be chosen from:
 INFS4805 Information Systems Auditing
 INFS4810 Advanced Data Management
 INFS4811 Knowledge Based information Systems
 INFS4812 Managing Software Development
 INFS4853 Advanced Systems Management
 INFS4857 Operations Research for Management 1
 INFS4887 Research Topics in Information Systems 2
 INFS4891 Decision Support Systems
 INFS4893 Special Topic in Information Systems

Table 7

Year 1 **Hours per week***

Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Commerce	3
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5

Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

Year 2

Session 1		
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
INFS2609	Computer Information Systems Technology	3
FINS2613	Business Finance 2A Option 1	3

Year 2	Hours per week*
Session 2	
ACCT2552 Accounting and Financial Management 2B (Honours)	4.5
INFS2603 Computer Information Systems 2	3
Option 2	
Option 3	

Year 3	
Session 1	
ACCT3573 Accounting and Financial Management 3A (Honours)	5
INFS3608 Database Systems	3
INFS3605 Computer Systems Implementation	3
Option 4	
Session 2	
ACCT3593 Accounting and Financial Management 3B (Honours)	5
INFS3607 Distributed Computer Systems	3
ACCT3718 Auditing (Honours)	3.5
Option 5	

Year 4	
Session 1	
ACCT4852 Current Developments in Accounting Research—Managerial	3
INFS4886 Research Topics in Information Systems 1	3
Honours Option 1	
Session 2	
Honours Option 2	
INFS4898 Project Seminar	
ACCT4794 Thesis (Accounting)	

3504 Accounting and Japanese Studies – Pass – Full Time Course

Bachelor of Commerce BCom

This is a new course offered in 1991 for the first time.

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, a candidate shall pass the subjects as set out in the table below with the requirement that:

(i) one option be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

*Laboratory sessions as required are additional to the prescribed hours.

(ii) one option must be chosen from:

ECON3303	Transformation of the Japanese Economy
ECON2115	Japanese International Economic Relations
JAPN3000	Japanese 3A
JAPN3001	Japanese 3B

Year 1	Hours per week*
Session 1	
ACCT1501 Accounting and Financial Management 1A	4.5
ECON1101 Microeconomics 1	3.5
ECON1202 Quantitative Methods A or	5
ECON1201 Quantitative Methods A (Advanced)	5
JAPN1000 Japanese 1A (Core) or	5
JAPN1100 Japanese 1A (Intermediate) or	5
JAPN1200 Japanese 1A (Advanced)	5

Session 2	
ACCT1511 Accounting and Financial Management 1B	4.5
ECON1102 Macroeconomics 1	3.5
ECON1203 Quantitative Methods B	3.5
JAPN1001 Japanese 1B (Core) or	5
JAPN1101 Japanese 1B (Intermediate) or	5
JAPN1201 Japanese 1B (Advanced)	5

Year 2	
Session 1	
FINS2613 Business Finance 2A	3
ACCT2522 Accounting and Financial Management 2A or	4.5
ACCT2532 Accounting and Financial Management 2A (Honours)	4.5
JAPN2000 Japanese 2A	5
LEGT7711 Legal Environment of Commerce	3
Session 2	
ACCT2542 Accounting and Financial Management 2B or	4.5
ACCT2552 Accounting and Financial Management 2B (Honours)	4.5
INFS1602 Computer Information Systems 1	3
JAPN2001 Japanese 2B	5
Option 1	

Year 3	
Session 1	
ACCT3563 Accounting and Financial Management 3A or	4.5
ACCT3573 Accounting and Financial Management 3A (Honours)	5
ACCT3708 Auditing or	3
ACCT3718 Auditing (Honours)	3.5
Option 2	
Option 3	
Session 2	
ACCT3583 Accounting and Financial Management 3B or	4.5
ACCT3593 Accounting and Financial Management 3B (Honours)	5
Option 4	
Option 5	
Option 6	

**3562
Econometrics and Finance – Pass – Full-time
Course**

**Bachelor of Commerce
BCom**

To complete the requirements for the degree at Pass level specializing in Econometrics and Finance a candidate shall pass the subjects as set out in Table 8 below with the requirement that:

(i) Two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

(ii) Two options must be chosen from:

ECON2204	Linear Economics
ECON2208	Introduction to Operations Research
ECON2212	Applied Economic Statistics

Table 8

Year 1 **Hours per week***

Session 1	
ACCT1501	Accounting and Financial Management 1A 4.5
ECON1101	Microeconomics 1 3.5
ECON1202	Quantitative Methods A or 5
ECON1201	Quantitative Methods A (Advanced) 5
	Option 1 (General Education)

Session 2	
ACCT1511	Accounting and Financial Management 1B 4.5
ECON1102	Macroeconomics 1 3.5
ECON1203	Quantitative Methods B 3.5
	Option 2 (General Education)

Year 2	
Session 1	
ECON2101	Microeconomics 2 4
ECON2206	Quantitative Economic Techniques A 3
FINS2613	Business Finance 2A 3
	Option 3

Session 2	
FINS2614	Business Finance 2B 3
ECON2207	Quantitative Economic Techniques B 3
ECON2205	Economic Optimization and Dynamics 3
FINS2612	Australian Capital Markets 3

Year 3	
Session 1	
FINS3615	Business Finance 3 3
ECON3203	Econometrics A 3
	Options 4
	Options 5

Laboratory sessions as required are additional to the prescribed hours

Year 3 **Hours per week***

Session 2	
ECON3204	Econometrics B 3
ECON2209	Business Econometrics and Forecasting 3
FINS3616	International Business Finance 3
	Option 6

**3562
Econometrics and Finance – Honours – Full-time
Course**

**Bachelor of Commerce
BCom**

To complete the requirements for the degree at Honours level specializing in Econometrics and Finance a candidate shall pass the subjects as set out in Table 9 below with the requirement that:

(i) Two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques

(ii) Two options must be chosen from:

ECON2204	Linear Economics
ECON2208	Introduction to Operations Research
ECON2212	Applied Economic Statistics

Table 9

Year 1 **Hours per week***

Session 1	
ACCT1501	Accounting and Financial Management 1A 4.5
ECON1101	Microeconomics 1 3.5
ECON1202	Quantitative Methods A or 5
ECON1201	Quantitative Methods A (Advanced) 5
	Option 1 (General Education)

Session 2	
ACCT1511	Accounting and Financial Management 1B 4.5
ECON1102	Macroeconomics 1 3.5
ECON1203	Quantitative Methods B 3.5
	Option 2 (General Education)

Year 2	
Session 1	
ECON2101	Microeconomics 2 4
ECON2206	Quantitative Economic Techniques A 3
FINS2613	Business Finance 2A 3
	Option 3

Session 2	
FINS2714	Business Finance 2B (Honours) 3
ECON2207	Quantitative Economic Techniques B 3
ECON2205	Economic Optimization & Dynamics 3
FINS2612	Australian Capital Markets 3

Year 3		Hours per week*
Session 1		
FINS3715	Business Finance 3 (Honours)	3
ECON3203	Econometrics A	3
	Option 4	
	Option 5	
Session 2		
ECON3204	Econometrics B	3
ECON2209	Business Econometrics and Forecasting	3
FINS3716	International Business Finance (Honours)	3
	Option 6	
Year 4		
Session 1		
FINS4776	Business Finance 4A	3
ECON4223	Applied Econometrics A	3
ECON4227	Thesis (Econometrics)	
Session 2		
FINS4777	Business Finance 4B	3
ECON4224	Applied Econometrics B	3
ECON4227	Thesis (Econometrics)	

3548 Economics and Finance – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the Pass degree specializing in Economics and Finance a candidate shall pass the subjects as set out in Table 9A below with the requirement that:

- (i) Two options must be chosen from:
- FINS3630 Bank Financial Management
 - FINS3631 Risk and Insurance
 - FINS3632 Regulation in Capital Markets
 - FINS3633 Real Estate Finance and Investment
 - FINS3634 Lending and Liquidity Management
 - FINS3635 Options, Futures and Risk Management
 - FINS3775 Seminar in Finance

- (ii) One option must be chosen from:
- ECON3103 Monetary Economics A
 - ECON3105 Public Economics A
 - ECON3107 Labour Economics A
 - ECON3109 Economic Growth and Development A
 - ECON3201 Mathematical Economics A
 - ECON3203 Econometrics A

- (iii) One option must be chosen from:
- ECON3104 Monetary Economics B
 - ECON3106 Public Economics B
 - ECON3108 Labour Economics B
 - ECON3110 Economic Growth and Development B
 - ECON3202 Mathematical Economics B
 - ECON3204 Econometrics B

Table 9A

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
FINS2613	Business Finance A	3
	Option 3	
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B	3
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3

Year 3

Session 1		
ECON3101	Microeconomics 3	4
FINS3615	Business Finance 3	3
	Option 4	
	Option 5	
Session 2		
ECON3102	Macroeconomics 3	4
FINS3616	International Business Finance	3
	Option 6	
	Option 7	

3549 Economics and Finance – Honours in Finance – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award at the Honours level specializing in Economics and Finance and with Honours in Finance a candidate shall pass the subjects as set out in Table 9B below with the requirement that:

- (i) Three options must be chosen from:
- FINS3630 Bank Financial Management
 - FINS3631 Risk and Insurance
 - FINS3632 Regulation in Capital Markets
 - FINS3633 Real Estate Finance and Investment
 - FINS3634 Lending and Liquidity Management
 - FINS3635 Options, Futures and Risk Management Techniques
 - FINS3775 Seminar in Finance

*Laboratory sessions as required are additional to the prescribed hours

(ii) One option must be chosen from:

ECON3103	Monetary Economics A
ECON3105	Public Economics A
ECON3107	Labour Economics A
ECON3109	Economic Growth and Development A
ECON3201	Mathematical Economics A
ECON3203	Econometrics A

(iii) One option must be chosen from:

ECON3104	Monetary Economics B
ECON3106	Public Economics B
ECON3108	Labour Economics B
ECON3110	Economic Growth and Development B
ECON3202	Mathematical Economics B
ECON3204	Econometrics B

Table 9B

Year 1 **Hours per week***

<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5

<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2

<i>Session 1</i>		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
FINS2613	Business Finance 2A Option 3	3

<i>Session 2</i>		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B	3
FINS2714	Business Finance 2B (Honours)	3
FINS2612	Australian Capital Markets	3

Year 3

<i>Session 1</i>		
ECON3121	Microeconomics 3 (Honours)	4
FINS3715	Business Finance 3 (Honours) Option 4	3
	Option 5	

<i>Session 2</i>		
ECON3122	Macroeconomics 3 (Honours)	4
FINS3716	International Business Finance (Honours) Option 6	3
	Option 7	

Year 4

<i>Session 1</i>		
FINS4776	Business Finance 4A	3
FINS4779	Empirical Research in Finance Option 8	3

Year 4

<i>Session 2</i>		Hours per week*
FINS4777	Business Finance 4B	3
FINS4798	Project Seminar	
FINS4794	Thesis (Finance)	

3482

Finance – Pass – Full-time Course

**Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass the subjects as set out in Table 10 below with the requirement that:

(i) Four options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

(ii) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 10

Year 1 **Hours per week***

<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5

<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2

<i>Session 1</i>		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
	Option 3	
	Option 4	

<i>Session 2</i>		
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3
	Option 5	
	Option 6	

Year 3

<i>Session 1</i>		
FINS3615	Business Finance 3	3
	Option 7	
	Option 8	

<i>Session 2</i>		
FINS3616	International Business Finance	3
	Option 9	
	Option 10	

*Laboratory sessions as required are additional to the prescribed hours

3482 Finance – Honours – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out in Table 11 below with the requirement that:

(i) Four options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques

(ii) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 11

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
<i>Year 2</i>		
<i>Session 1</i>		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2 Option 3 Option 4	4
<i>Session 2</i>		
FINS2714	Business Finance 2B (Honours)	3
FINS2612	Australian Capital Markets Option 5 Option 6	3
<i>Year 3</i>		
<i>Session 1</i>		
FINS3715	Business Finance 3 (Honours) Option 7 Option 8	3
<i>Session 2</i>		
FINS3775	Seminar in Finance	3
FINS3716	International Business Finance (Honours) Option 9	3

*Laboratory sessions as required are additional to the prescribed hours.

Year 4		Hours per week*
<i>Session 1</i>		
FINS4776	Business Finance 4A	3
FINS4779	Empirical Research in Finance Option 10	3
<i>Session 2</i>		
FINS4777	Business Finance 4B	3
FINS4798	Project Seminar	
FINS4794	Thesis (Finance)	

3533 Finance and Japanese Studies – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Japanese Studies a candidate shall pass the subjects as set out in Table 11A below with the requirement that:

(i) Two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

(ii) Three options must be chosen from:

ECON3303	Transformation of the Japanese Economy
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
JAPN3000	Japanese 3A
JAPN3001	Japanese 3B

(iii) Students enrolled before 1991 and granted exemption from subjects 28.809 Introductory Japanese A and 28.810 Introductory Japanese B or 28.811 Intermediate Japanese A and 28.812 Intermediate Japanese B must select two additional options from either List A or List B to complete the degree requirements.

Table 11A

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
JAPN1000	Japanese 1A (Core) or	5
JAPN1100	Japanese 1A (Intermediate) or	5
JAPN1200	Japanese 1A (Advanced)	5
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
JAPN1001	Japanese 1B (Core) or	5
JAPN1101	Japanese 1B (Intermediate) or	5
JAPN1201	Japanese 1B (Advanced)	5

Year 2		Hours per week*
Session 1		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
JAPN2000	Japanese 2A	5
	Option 1	
Session 2		
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3
JAPN2001	Japanese 2B	5
	Option 2	
Year 3		
Session 1		
FINS3615	Business Finance 3	3
	Option 3	
	Option 4	
	Option 5	
Session 2		
FINS3616	International Business Finance	3
	Option 6	
	Option 7	
	Option 8	

3492

Finance and Marketing – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Marketing a candidate shall pass the subjects as set out in Table 11B below with the requirement that:

(i) Two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.

Table 11B

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2 (General Education)	

*Laboratory sessions as required are additional to the prescribed hours.

Year 2		Hours per week*
Session 1		
FINS2613	Business Finance 2A	3
ECON2101	Microeconomics 2	4
MARK2012	Marketing Systems	4
MARK2032	Consumer Behaviour A	4
Session 2		
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research	4
Year 3		
Session 1		
FINS3615	Business Finance 3	3
MARK3073	Strategic Marketing	4
	Option 3	
	Option 4	
Session 2		
FINS3616	International Business Finance	3
MARK3083	Managerial Marketing	4
MARK3093	Marketing Information Management	4
	Option 5	

3486

Industrial Relations – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Industrial Relations a candidate shall pass the subjects as set out in Table 12 below with the requirement that:

(i) Students must complete 2 General Education subjects, the second of which may be taken in Year 1 or Year 2.

(ii) One option must be chosen from:

ECOH2301	Management and Business Development
ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's Republic of China
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECON3303	Transformation of the Japanese Economy
ECON2101	Microeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy

(iii) The three subjects IROB2715 Labour History, IROB3720 Industrial Law and IROB3721 Industrial Relations Methods may, with the permission of the Head of School of Industrial Relations and Organizational Behaviour, be substituted with:

IROB1702	Industrial Relations 1B
IROB2712	Labour Market Policies
IROB2714	Industrial Democracy
IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB2718	Human Resource Management
IROB3719	Industrial Relations Theory
30.744	Comparative Labour Relations – Developed Economies

(iv) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 12

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
Year 2		
Session 1		
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics	3
IROB1701	Industrial Relations 1A or Option 2 (General Education) Option 3	3.5
Session 2		
IROB2704	Industrial Relations 2B	3.5
IROB2715	Labour History Option 4 Option 5	3
Year 3		
Session 1		
IROB3705	Industrial Relations 3A	3.5
IROB3720	Industrial Law Option 6	3
Session 2		
IROB3706	Industrial Relations 3B	3.5
IROB3721	Industrial Relations Methods Option 7	3

3486 Industrial Relations – Honours – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Industrial Relations a candidate shall pass the subjects as set out in Table 13 below with the requirement that:

(i) Students must complete 2 General Education subjects, the second of which may be taken in Year 1 or Year 2.

(ii) One option must be chosen from:

- ECOH2301 Management and Business Development
- ECOH2303 Economic Change in Modern China 1700-1949
- ECOH2304 Economic Transformation in the People's Republic of China

*Laboratory sessions as required are additional to the prescribed hours

- ECOH2308 British Imperialism in the 19th and 20th Centuries
- ECOH3303 Transformation of the Japanese Economy
- ECON2101 Microeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2105 Marxian Political Economy
- ECON2106 Post-Keynesian Political Economy

(iii) The two subjects IROB2715 Labour History and IROB3720 Industrial Law may, with the permission of the Head of School of Industrial Relations and Organizational Behaviour, be substituted with:

- IROB1702 Industrial Relations 1B
- IROB2712 Labour Market Policies
- IROB2714 Industrial Democracy
- IROB2716 Industrial Conflict
- IROB2717 Social Aspects of Work and Unionism
- IROB2718 Human Resource Management
- IROB3719 Industrial Relations Theory
- 30.744 Comparative Labour Relations -- Developed Economies

(iv) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 13

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
Year 2		
Session 1		
IROB2703	Industrial Relations 2A	3.5
IROB2711	Labour Market Economics	3
IROB1701	Industrial Relations 1A or Option 2 (General Education) Option 3	3.5
Session 2		
IROB2704	Industrial Relations 2B	3.5
IROB2715	Labour History Option 4 Option 5	3
Year 3		
Session 1		
IROB3705	Industrial Relations 3A	3.5
IROB3720	Industrial Law Option 6	3

Year 3		Hours per week*
Session 2		
IROB3706	Industrial Relations 3B	3.5
IROB3707	Industrial Relations Research Methods and Thesis Workshop Option 7	3

Year 4		
Session 1		
IROB4731	Industrial Relations Case Studies A	3
IROB4733	Industrial Relations Seminar	
IROB4734	Thesis (Industrial Relations)	
Session 2		
IROB4732	Industrial Relations Case Studies B	3
IROB4733	Industrial Relations Seminar	
IROB4734	Thesis (Industrial Relations)	

3484 Information Systems – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Information Systems a candidate shall pass the subjects as set out in Table 14 below with the requirement that:

(i) One option must be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 14

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Commerce	3
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

*Laboratory sessions as required are additional to the prescribed hours

Year 2		Hours per week*
Session 1		
INFS2609	Computer Information Systems Technology	3
ACCT2522	Accounting and Financial Management 2A	4
COMP1811	Computing 1 (Procedural) Option 1	6

Session 2		
INFS2603	Computer Information Systems 2	3
COMP1821	Computing 2 Option 2	6
	Option 3	

Year 3		
Session 1		
INFS3605	Computer Systems Implementation	3
INFS3608	Database Systems Option 4	3

Session 2		
INFS3607	Distributed Computer Systems	3
INFS3611	Information Systems Development Option 5	3

3484 Information Systems – Honours – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out in Table 15 below with the requirement that:

(i) One option must be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economic Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) Two Honours options must be chosen from:

INFS4805	Information Systems Auditing
INFS4810	Advanced Data Management
INFS4811	Knowledge Based Information Systems
INFS4812	Managing Software Development
INFS4853	Advanced Systems Management
INFS4857	Operations Research for Management 1
INFS4891	Decision Support Systems
INFS4893	Special Topics in Information Systems

(iii) Students must also satisfy the BCom "minor" requirements as set out in Rule 2.

Table 15

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
LEGT7711	Legal Environment of Commerce	3
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
Session 2		
ACCT1511	Accounting and Financial Management 1 B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

Year 2

Session 1		
INFS2609	Computer Information Systems Technology	3
ACCT2522	Accounting and Financial Management 2A	4
COMP1811	Computing 1 (Procedural) Option 1	6
Session 2		
INFS2603	Computer Information Systems 2	3
COMP1821	Computing 2 Option 2	6
	Option 3	

Year 3

Session 1		
INFS3605	Computer Systems Implementation	3
INFS3608	Database Systems Option 4	3
Session 2		
INFS3607	Distributed Computer Systems	3
INFS3611	Information Systems Development Option 5	3

Year 4

Session 1		
INFS4886	Research Topics in Information Systems 1 Honours Option 1 Honours Option 2	3
Session 2		
INFS4887	Research Topics in Information Systems 2	3
INFS4898	Project Seminar	
INFS4794	Thesis (Information Systems)	

3480**Marketing – Pass – Full-time Course****Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Pass level specializing in Marketing, a candidate shall pass

*Laboratory sessions as required are additional to the prescribed hours.

the subjects as set out in Table 16 below with the requirement that:

(i) The options shall be chosen from any of the subjects offered by Faculty, subject to prerequisites being met and to Faculty Rule 2 for a disciplinary minor. Candidates may choose to include GEOG3132 Marketing Geography as an option.

(ii) At least one option must be chosen from:

ECON2301	Management and Business Development
ECON2303	Economic Change in Modern China 1700-1949
ECON2304	Economic Transformation in the People's Republic of China
ECON2308	British Imperialism in the 19th and 20th Centuries
ECON3303	Transformation of the Japanese Economy
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy
ECON2108	Industry Economics and Australian Industrial Policy
ECON3115	Economics of Developing Countries

Table 16

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
Year 2		
Session 1		
MARK2012	Marketing Systems	4
MARK2032	Consumer Behaviour A Option 3 Option 4	4
Session 2		
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research Option 5 Option 6	4
Year 3		
Session 1		
MARK3022	Marketing Models	4
MARK3073	Strategic Marketing Option 7	4
Session 2		
MARK3083	Managerial Marketing	4
MARK3093	Marketing Information Management Option 8	4

3480

Marketing – Honours – Full-time Course

**Bachelor of Commerce
BCom**

To complete the requirements for the award of the degree at Honours level specializing in Marketing, a candidate shall pass the subjects as set out in Table 17 below with the requirement that:

(i) The options shall be chosen from any of the subjects offered by Faculty, subject to prerequisites being met and to Faculty Rule 2 for a disciplinary minor. Candidates may choose to include GEOG3132 Marketing Geography as an option.

(ii) At least one option must be chosen from:

ECOH2301	Management and Business Development
ECOH2303	Economic Change in Modern China 1700-1949
ECOH2304	Economic Transformation in the People's Republic of China
ECOH2308	British Imperialism in the 19th and 20th Centuries
ECOH3303	Transformation of the Japanese Economy
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy
ECON2108	Industry Economics and Australian Industrial Policy
ECON3115	Economics of Developing Countries

Table 17

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
Year 2		
Session 1		
MARK2012	Marketing Systems	4
MARK2032	Consumer Behaviour A Option 3 Option 4	4
Session 2		
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research Option 5 Option 6	4

*Laboratory sessions as required are additional to the prescribed hours.

Year 3

Session 1		
MARK3022	Marketing Models	4
MARK3073	Strategic Marketing Option 7	4

Session 2

MARK3083	Managerial Marketing	4
MARK3093	Marketing Information Management	4
MARK7143	Marketing Research (Honours) Option 8	2

Year 4

Session 1		
MARK7209	Buyer Behaviour	3
MARK7203	Seminar in Marketing Theory 1	3
Session 2		
MARK7204	Thesis (Marketing)	
MARK7205	Methods of Marketing Research	3

3493

Marketing and Accounting – Pass – Full Time Course

**Bachelor of Commerce
BCom**

This is a new course offered in 1991 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Accounting, a candidate shall pass the subjects as set out in the table below with the requirement that:

(i) Two options must be chosen

ACCT3563	Accounting and Financial Management 3A or
ACCT3573	Accounting and Financial Management 3A (Honours)
ACCT3708	Auditing or
ACCT3718	Auditing (Honours)
ACCT4818	Advanced Auditing Technologies
ACCT4819	Accounting for Financial Instruments and Complex Transactions
MARK3063	Promotions Management
MARK3206	Seminar in Marketing A
MARK3207	Seminar in Marketing B
MARK 3208	Channels of Distribution

(ii) One option must be chosen from

ECOH2301	Management and Business Development
ECOH2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON3104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

Year 2		
Session 1		
ACCT2522	Accounting and Financial Management 2A or	4.5
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
MARK2012	Marketing Systems	4
MARK2032	Consumer Behaviour A Option 2 (General Education)	4

Session 2		
ACCT2542	Accounting and Financial Management 2B or	4.5
ACCT2552	Accounting and Financial Management 2B (Honours)	4.5
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research Option 3	4

Year 3		
Session 1		
ACCT3583	Accounting and Financial Management 3B or	4.5
ACCT3593	Accounting and Financial Management 3B (Honours)	5
MARK3022	Marketing Models	4
MARK3073	Strategic Marketing Option 4	4

Session 2		
ACCT4820	Contemporary Issues in Management Accounting	3
MARK3083	Managerial Marketing	4
MARK3093	Marketing Information Management Option 5	4

3491 Marketing and Hospitality Management – Pass – Full-time Course

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level in Marketing and Hospitality Management, a candidate shall pass the subjects as set out in Table 18 below with the requirement that:

* Laboratory sessions as required are additional to the prescribed hours

- (i) Two options must be chosen from:
- | | |
|----------|--|
| ACCT2522 | Accounting and Financial Management 2A |
| ACCT3583 | Accounting and Financial Management 3B |
| ECOH1301 | Australia in the International Economy in the 20th Century |
| ECOH2301 | Management and Business Development |
| ECON2209 | Business Econometrics and Forecasting |
| FINS2613 | Business Finance 2A |
| INFS1602 | Computer Information Systems 1 |
| INFS2605 | Management Information Systems Design |
| IROB1701 | Industrial Relations 1A |
| IROB2703 | Industrial Relations 2A |
| LEGT7711 | Legal Environment of Commerce |
| LEGT7731 | Legal Regulation of Marketing and Distribution |

- (ii) At least one option must be chosen from:
- | | |
|----------|--|
| HOSP4001 | Managing New Service Products |
| HOSP4002 | Resort Management |
| HOSP4003 | Communication Strategy in the Hospitality Industry |

Table 18

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5

Year 2		
Session 1		
MARK2012	Marketing Systems	4
MARK2032	Consumer Behaviour A	4
ECON2117	Economics of Tourism	3

Session 2		
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research	4
IROB2718	Human Resource Management	3

Year 3		
Session 1		
MARK3073	Strategic Marketing	4
HOSP3009	Financial Management and Operational Control in the Hospitality Industry Option 1 (General Education)	4

Session 2		
MARK3083	Managerial Marketing	4
HOSP3010	Legal Aspects of Tourism Option 2 (General Education)	4

Year 4		
Session 1		
MARK3022	Marketing Models	4
HOSP4013	Hospitality Management 1 Option 3	4

Year 4		Hours per week*
Session 2		
HOSP4014	Hospitality Management 2	4
	Option 4	
	Option 5	

Note: During the first four sessions, candidates will undertake concurrent studies in Hospitality Management in the TAFE Sector and a course fee of approximately \$1520 is payable at the time of University enrolment.

3494 Marketing and Japanese Studies – Pass – Full-time Course

Bachelor or Commerce BCom

This is a new course offered in 1991 for the first time.

To complete the requirements for the award of the degree of the degree at Pass level specializing in Marketing and Japanese Studies, a candidate shall pass the subjects as set out in the table below with the requirement that:

- (i) Students must complete two General Education Subjects
- (ii) Three options must be chosen from:

ECON3303	Transformation of the Japanese Economy
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
JAPN3000	Japanese 3A
JAPN3001	Japanese 3B

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
JAPN1000	Japanese 1A (Core) or	5
JAPN1100	Japanese 1B (Intermediate) or	5
JAPN1200	Japanese 1A (Advanced)	5

Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
JAPN1001	Japanese 1B (Core) or	5
JAPN1101	Japanese 1B (Intermediate) or	5
JAPN1201	Japanese 1B (Advanced)	5

Year 2		
Session 1		
MARK2012	Marketing Systems A	4
MARK2032	Consumer Behaviour A	4
JAPN2000	Japanese 2A	5
	Option 1	

Session 2		
MARK2042	Consumer Behaviour B	4
MARK2052	Marketing Research	4
JAPN2001	Japanese 2B	5
	Option 2	

Year 3		
Session 1		
MARK3022	Marketing Models	4
MARK3073	Strategic Management	4
	Option 3	
	Option 4	

* Laboratory sessions as required are additional to the prescribed hours

Year 3		Hours per week*
Session 2		
MARK3083	Managerial Marketing	4
MARK3093	Marketing Information Management	4
	Option 5	
	Option 6	

Co-operative Programs

3509 Accounting Co-Operative Program – Pass – Full Time Course

Bachelor of Commerce BCom

This is a new course offered in 1991 for the first time.

Entry to the program is at first year only, and through the scholarship selection procedures.

To complete the requirement for the award of the degree at Pass level specializing in Accounting in the Co-operative Program a candidate shall pass the subjects as set out in the table below with the requirement that:

- (i) One options must be chosen from:
ECON2301 Management and Business Development
ECON2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting
- (ii) Students must also satisfy the B.Com "minor" requirement as set out in Rule 2.

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
LEGT7711	Legal Environment of Commerce	3
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
INFS1602	Computer Information Systems 1	3
ACCT8691	Industrial Training 1	

Year 2 Fast Track (January/February intensive teaching)

ACCT2522	Accounting and Financial Management 2A or	8
ACCT2532	Accounting and Financial Management 2A (Honours)	8
ACCT2542	Accounting and Financial Management 2B or	8
ACCT2552	Accounting and Financial Management 2B (Honours)	8

Year 2		Hours per week*	Year 1		Hours per week*
Session 1			Session 1		
ECON1102	Macroeconomics 1	3.5	ACCT1501	Accounting and Financial Management 1A	4.5
ECON1203	Quantitative Methods B	3.5	ECON1101	Microeconomics 1	3.5
	Option 1		ECON1202	Quantitative Methods A or	5
	Option 2		ECON1201	Quantitative Methods A (Advanced)	5
Session 2			Session 2		
FINS 2613	Business Finance 2A	3.0	ACCT1511	Accounting and Financial Management 1B	4.5
ACCT8692	Industrial Training 2		ECON1102	Macroeconomics 1	3.5
	Option 3		ECON1203	Quantitative Methods B	3.5
Year 3			Year 2		
<i>FastTrack (January/February intensive teaching)</i>			<i>Fast Track (January/February intensive teaching)</i>		
ACCT3563	Accounting and Financial Management 3A or	8.0	ACCT2522	Accounting and Financial Management 2A or	8
ACCT3573	Accounting and Financial Management 3A (Honours)	9.0	ACCT2532	Accounting and Financial Management 2A (Honours)	8
ACCT3583	Accounting and Financial Management 3B or	8.0	ACCT2542	Accounting and Financial Management 2B or	8
ACCT3593	Accounting and Financial Management 3B (Honours)	9.0	ACCT2552	Accounting and Financial Management 2B (Honours)	8
Session 1			Session 1		
ACCT3708	Auditing or	3.0	FINS2613	Business Finance 2A	3
ACCT3718	Auditing (Honours)	3.5	ECON2101	Microeconomics 2	4
	Option 4			Option 3	
	Option 5			Option 4	
	Option 6		Session 2		
Session 2			FINS2614	Business Finance 2B or	3
ACCT 8693	Industrial Training 3		FINS2714	Business Finance 2B (Honours)	3
	Option 7		FINS2612	Australian Capital Markets	3.
	Option 8		ACCT8691	Industrial Training 1	

3508**Accounting and Finance Co-Operative Program – Pass – Full Time Course****Bachelor of Commerce
BCom**

This is a new course offered in 1991 for the first time.

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Finance, in the Co-operative Program a candidate shall pass the subjects as set out in the table below with the requirement that:

- (i) Two options must be chosen from:
 - IFNS1602 Computer Information Systems 1
 - LEG7711 Legal Environment of Commerce
- (ii) Two options must be chosen from:
 - FINS3630 Bank Financial Management
 - FINS3631 Risk and Insurance
 - FINS3632 Regulation in Capital Markets
 - FINS3633 Real Estate Finance and Investments
 - FINS3634 Lending and Liquidity Management
 - FINS3635 Options, Futures and Risk Management Techniques
 - FINS3775 Seminar in Finance

Year 3*Fast Track (January/February Intensive Teaching)*

ACCT3563	Accounting and Financial Management 3A or	8
ACCT3573	Accounting and Financial Management 3A (Honours)	9
ACCT3583	Accounting and Financial Management 3B or	8
ACCT3593	Accounting and Financial Management 3B (Honours)	9

Session 1

FINS3615	Business Finance 3 or	3
FINS3715	Business Finance 3 (Honours)	3
ACCT8692	Industrial Training 2	
	Option 5	

Session 2

ACCT3708	Auditing or	3
ACCT3718	Auditing (Honours) or	3.5
ACCT4819	Accounting for Financial Instruments and Complex Transactions	3
FINS3616	International Business Finance or	3
FINS3716	International Business Finance (Honours)_	3
	Option 6	
	Option 7	

* Laboratory sessions as required are additional to the prescribed hours.

3506

Accounting and Information Systems Co-operative Program – Pass – Full-time Course

**Bachelor of Commerce
BCom**

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level, specializing in Accounting and Information Systems in the Co-operative program a candidate shall pass the subjects as set out in the table below with the requirement that:

One option must be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

Year 1 **Hours per week***

<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A1 or	5
ECON1201	Quantitative Methods A (Advanced)	5
LEGT7711	Legal Environment of Commerce	3.0

<i>Session 2</i>		
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5

Year 2

Fast Track (January/February intensive teaching)

ACCT2522	Accounting and Financial Management 2A or	8
ACCT2532	Accounting and Financial Management 2A (Honours)	8
ACCT2542	Accounting and Financial Management 2B or	8
ACCT2552	Accounting and Financial Management 2B (Honours)	8

<i>Session 1</i>		
INFS2609	Computer Information Systems Technology	3
FINS2613	Business Finance 2A	3
	Option 1	
	Option 2	

<i>Session 2</i>		
INFS2691	Industrial Training 1	
INFS2603	Computer Information Systems 2	3
	Option 3	

* Laboratory sessions as required are additional to the prescribed hours.

Year 3

Hours per week*

Fast Track (January/February intensive teaching)

ACCT3563	Accounting and Financial Management 3A or	8
ACCT3573	Accounting and Financial Management 3A (Honours)	9
ACCT3583	Accounting and Financial Management 3B or	8
ACCT3593	Accounting and Financial Management 3B (Honours)	9

Session 1

INFS3692	Industrial Training 2	
INFS3608	Database Systems	3
	Option 4	

Session 2

INFS3607	Distributed Computer Systems	3
INFS3611	Information Systems Development	3
ACCT3708	Auditing or	3
ACCT3718	Auditing (Honours)	3.5
	Option 5	

3507

Accounting and Japanese Studies Co-Operative Program – Pass – Full Time Course

**Bachelor of Commerce
BCom**

This is a new course offered in 1991 for the first time.

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, in the Co-operative Program a candidate shall pass the subjects as set out in the table below with the requirement that:

(i) One option must be chosen from:

ECON2301	Management and Business Development
ECON2313	Australian Economic Development in the 20th Century
ECON2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

(ii) One option must be chosen from:

ECON3303	Transformation of the Japanese Economy
ECON2115	Japanese International Economic Relations
JAPN3000	Japanese 3A
JAPN3001	Japanese 3B

Year 1

Hours per week*

<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
JAPN1000	Japanese 1A (Core) or	5
JAPN1100	Japanese 1A (Intermediate) or	5
JAPN1200	Japanese 1A (Advanced)	5

Year 1		Hours per week*
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
JAPN1001	Japanese 1B (Core) or	5
JAPN1101	Japanese 1B (Intermediate) or	5
JAPN1201	Japanese 1B (Advanced)	5

<i>Year 2</i>		
<i>Fast Track (January/February intensive teaching)</i>		
ACCT2522	Accounting and Financial Management 2A or	8
ACCT2532	Accounting and Financial Management 2A (Honours)	8
ACCT2542	Accounting and Financial Management 2B or	8
ACCT2552	Accounting and Financial Management 2B (Honours)	8
<i>Session 1</i>		
FINS2613	Business Finance 2A	3
JAPN2000	Japanese 2A	5
LEGT7711	Legal Environment of Commerce Option 1	3
<i>Session 2</i>		
INFS1602	Computer Information Systems 1	3
JAPN2001	Japanese 2B	5
ACCT 8691	Industrial Training 1	

<i>Year 3</i>		
<i>Fast Track (January/February intensive teaching)</i>		
ACCT3563	Accounting and Financial Management 3A or	8
ACCT3573	Accounting and Financial Management 3A (Honours)	9
ACCT3583	Accounting and Financial Management 3B or	8
ACCT3593	Accounting and Financial Management 3B (Honours)	9
<i>Session 1</i>		
ACCT3708	Auditing or	3
ACCT3718	Auditing (Honours)	3.5
ACCT8692	Industrial Training 2 Option 2	
<i>Session 2</i>		
	Option 3	
	Option 4	
	Option 5	
	Option 6	

Bachelor of Economics BEc

3561

Econometrics – Pass – Full-time Course†

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Econometrics a candidate shall pass the subjects as set out in Table 19 below with the requirement that two subjects Options 3 and 4 must be chosen from List D at the end of this section.

Table 19

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
<i>Year 2</i>		
<i>Session 1</i>		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
ECON2204	Linear Economics Option 3	3
<i>Session 2</i>		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B	3
ECON2205	Economic Optimization and Dynamics Option 4	3
<i>Year 3</i>		
<i>Session 1</i>		
ECON3101	Microeconomics 3	4
ECON3203	Econometrics A	3
ECON3201	Mathematical Economics A	3
<i>Session 2</i>		
ECON3102	Macroeconomics 3	4
ECON3204	Econometrics B	3
ECON3202	Mathematical Economics B	3

†For details of the Honours program in Economics and Econometrics, please refer to course code 3581.

* Laboratory sessions as required are additional to the prescribed hours.

3591

Economic History – Pass – Full-time Course†

**Bachelor of Economics
BEc**

To complete the requirements for the award of the degree at Pass level in Economic History a candidate shall pass the subjects as set out in Table 20 below with the requirement that:

- (i) Two subjects (Options 6 and 7) must be chosen from one of the combinations in List A at the end of this section.
- (ii) One subject must be chosen from List B.
- (iii) Three subjects must be chosen from List C.

Table 20

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2

Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A.3	
ECOH2312	The Industrial Revolution Option 3	3
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B.3 or	
ECOH2313	Australian Economic Development in the 20th Century Option 4 Option 5	3

Year 3

Session 1		
ECON3101	Microeconomics 3	4
ECOH3301	The History of Economic Analysis Option 6	3
Session 2		
ECON3102	Macroeconomics 3 Option 7 Option 8	4

* Laboratory sessions as required are additional to the prescribed hours.
† For details of the Honours program in Economics and Econometrics, please refer to course code 3592.

3531

Economics – Pass – Full-time Course

**Bachelor of Economics
BEc**

To complete the requirements for the award of the degree at Pass level in Economics a candidate shall pass the subjects as set out in Table 21 below with the requirement that:

- (i) Two subjects (Options 6 and 9) must be chosen from one of the combinations in List A at the end of this section;
- (ii) Other options to be chosen must include:
 - (a) up to four subjects from List B to meet the requirement for a disciplinary minor in Economic History or Econometrics; and the remaining subjects from List A and List B; or
 - (b) six subjects from the same discipline outside the School of Economics; or
 - (c) four subjects from the same discipline outside the School of Economics to meet the requirement for a disciplinary minor; ECOH2312 The Industrial Revolution (Option 3); and one subject from List A or List B; or
 - (d) up to three subjects from the same discipline outside the School of Economics to meet the requirement for a disciplinary minor; ECOH2312 The Industrial Revolution (Option 3); ECOH3301 The History of Economic Analysis (Option 7); and the remaining subjects from List A and List B.

Table 21

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5.0
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5.0
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2

Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A.3 Option 3 Option 4	
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECOH2313	Australian Economic Development in the 20th Century Option 5 Option 6	3

Year 3		Hours per week*
Session 1		
ECON3101	Microeconomics 3 Option 7 Option 8	4
Session 2		
ECON3102	Macroeconomics 3 Option 9 Option 10	4

3531 Economics – Honours – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Honours level in Economics a candidate shall pass the subjects as set out in Table 21A below with the requirement that:

(i) Four subjects must be chosen from the combinations in List A (Options 6 and 9 for one combination, and Options 11 and 12 for another combination).

(ii) Other options to be chosen must include:

(a) up to four subjects from List B to meet the requirement for a disciplinary minor in Economic History or Econometrics; and the remaining subjects from List A and List B; or

(b) six subjects from the same discipline outside the School of Economics; or

(c) four subjects from the same discipline outside the School of Economics to meet the requirement for a disciplinary minor; ECON2312 The Industrial Revolution (Option 3); and the remaining subjects from List A and List B; or

(d) up to three subjects from the same discipline outside the School of Economics to meet the requirement for a disciplinary minor; ECON2312 The Industrial Revolution (Option 3); ECON3301 The History of Economic Analysis (Option 7); and the remaining subjects from List A or List B.

Table 21A

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
Year 2		
Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A Option 3 Option 4	3

* Laboratory sessions as required are additional to the prescribed hours.

Year 2		Hours per week*
Session 2		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B3	
ECON2313	Australian Economic Development in the 20th Century Option 5	3

Year 3		
Session 1		
ECON3121	Microeconomics 3 (Honours) Option 6 Option 7 Option 8	4

Session 2		
ECON3122	Macroeconomics 3 (Honours)	4
ECON3114	Economic Methodology Option 9 Option 10	4

Year 4		
Session 1		
ECON4121	Microeconomics 4 Option 11	3.5
ECON4126	Economic Honours Thesis Seminar	2
ECON4127	Thesis (Economics)	

Session 2		
ECON4122	Macroeconomics 4	3.5
ECON4126	Economic Honours Thesis Seminar	2
ECON4127	Thesis (Economics) Option 12	

3544 Economics and Accounting – Pass – Full Time Course**

Bachelor of Economics BEc

This is a new course offered in 1991 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting a candidate shall pass the subjects as set out in the table below with the requirement that:

(i) Two options must be chosen from one of the combinations in List A.

(ii) One option must be chosen from:

ACCT3708	Auditing or
ACCT3718	Auditing (Honours)
ACCT4818	Advanced Auditing Technologies
ACCT4819	Accounting for Financial Instruments and Complex Transactions
ACCT4820	Contemporary Issues in Management Accounting

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5

**Subject to approval.

Year 1		Hours per week*
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
ACCT2522	Accounting and Financial Management 2A or	4.5
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5
FINS2613	Business Finance 2A	3
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECOH2313	Australian Economic Development in the 20th Century	3
ACCT2542	Accounting and Financial Management 2B, or	4.5
ACCT2552	Accounting and Financial Management 2B (Honours) Option 2	4.5

Year 3		
Session 1		
ECON3101	Microeconomics 3	4
ACCT3563	Accounting and Financial Management 3A or	4.5
ACCT3573	Accounting and Financial Management 3A (Honours) Option 3 Option 4	5
Session 2		
ECON3102	Macroeconomics 3	4
ACCT3583	Accounting and Financial Management 3B or	4.5
ACCT3593	Accounting and Financial Management 3B (Honours) Option 5 Option 6	5

**3532
Economics and Asian Studies – Pass – Full-time Course**

**Bachelor of Economics
BEC**

To complete the requirements for the award of the degree at Pass level in Economics and Asian Studies a candidate shall pass the subjects as set out in Table 22 below, with the requirement that subjects to be chosen must comprise:

* Laboratory sessions as required are additional to the prescribed hours.

(i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language programme with H.S.C. competence will be admitted to either the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).

(ii) Six units including language units which relate to a particular country or group of countries. One of these six units may be either Japanese Economic History or Chinese Economic History but the other five will have to be chosen as Options.

Table 22

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5.0
ECON1201	Quantitative Methods A (Advanced) Option 1	5.0
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2	3.5

Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
ECOH2305	Modern Asian Economic History Option 3	3
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECOH2313	Australian Economic Development in the 20th Century	3
ECOH3303	Transformation of Japanese Economy or	3
ECOH2304	Economic Transformation in the People's Republic of China Option 4	3

Year 3		
Session 1		
ECON3101	Microeconomics 3	4
ECON3109	Economic Growth and Development A* Option 5 Option 6	3.5

Year 3		Hours per week*
Session 2		
ECON3102	Macroeconomics 3	4
ECON3110	Economic Growth and Development B**	3.5
	Option 7	
	Option 8	

**With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

3532

Economics and Asian Studies – Honours – Full-time Course

Bachelor of Economics BEc

To complete the requirement for the award of the degree at Honours level in Economics and Asian Studies a candidate shall pass the subjects as set out in Table 22A below with the requirement that subjects to be chosen must comprise:

(i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language programme with H.S.C. competence will be admitted to either the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).

(ii) Six units (including language units) which relate to a particular country or group of countries. One of these six units may be either Japanese Economic History or Chinese Economic History but the other five will have to be chosen as Options.

Table 22A

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced)	5
	Option 1	
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
	Option 2	

Year 2

Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
ECOH2305	Modern Asian Economic History	3
	Option 3	

* Laboratory sessions as required are additional to the prescribed hours.

Year 2		Hours per week*
Session 2		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B or	3
ECOH2313	Australian Economic Development in the 20th Century	3
ECOH3303	Transformation of Japanese Economy or	3
ECOH2304	Economic Transformation in the People's Republic of China	3
	Option 4	

Year 3

Session 1		
ECON3121	Microeconomics 3 (Honours)	4
ECON3109	Economic Growth and Development A†	3
	Option 5	
	Option 6	
Session 2		
ECON3122	Macroeconomics 3 (Honours)	4
ECON3110	Economic Growth and Development B†	3
	Option 7	
	Option 8	

Year 4

Session 1		
ECON4121	Microeconomics 4	3.5
ECON4126	Economics Honours Thesis Seminar	2
ECON4127	Thesis** (Economics)	
	Option 9	
Session 2		
ECON4122	Macroeconomics 4	3.5
ECON4126	Economics Honours Thesis Seminar	2
ECON4127	Thesis** (Economics)	

†With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

**The thesis must focus on the Asian country or region which has been studied throughout the degree.

3581

Economics and Econometrics – Honours – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Honours level in Economics and Econometrics a candidate shall pass the subjects as set out in Table 22B below with the requirement that:

(i) Two subjects (Options 3 and 4) must be chosen from List D.

(ii) Two subjects (Options 5 and 6) must be chosen from one of the combinations in List A.

Table 22B

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2

Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A3	
ECON2204	Linear Economics Option 3	3
Session 2		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B3	
ECON2205	Economic Optimization and Dynamics Option 4	3

Year 3

Session 1		
ECON3121	Microeconomics 3 (Honours)	4
ECON3203	Econometrics A	3
ECON3201	Mathematical Economics A Option 5	3
Session 2		
ECON3122	Macroeconomics 3 (Honours)	4
ECON3204	Econometrics B	3
ECON3202	Mathematical Economics B Option 6	3

Year 4

Session 1		
ECON4121	Microeconomics 4	3.5
ECON4223	Applied Econometrics A	3
ECON4126	Economics Honours Thesis Seminar	2
ECON4227	Thesis (Econometrics)	
Session 2		
ECON4122	Macroeconomics 4	3.5
ECON4224	Applied Econometrics B	3
ECON4126	Economics Honours Thesis Seminar	2
ECON4227	Thesis (Econometrics)	

3592

Economics and Economic History – Honours – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at the Honours level in Economics and Economic History a candidate shall pass the subjects as set out in Table 22C below with the requirement that:

- (i) Two subjects (Options 6 and 8) must be chosen from one of the combinations in List A.
- (ii) One subject must be chosen from List B.
- (iii) Five subjects must be chosen from List C.

Table 22C

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5
Year 2		
Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
ECOH2312	The Industrial Revolution Option 3	3
Session 2		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B or	4
ECOH2313	Australian Economic Development in the 20th Century Option 4	3
	Option 5	
Year 3		
Session 1		
ECON3121	Microeconomics 3 (Honours)	4
ECOH3301	The History of Economic Analysis Option 6	3
	Option 7	
Session 2		
ECON3122	Macroeconomics 3 (Honours) Option 8	4
	Option 9	
	Option 10	

* Laboratory sessions as required are additional to the prescribed hours.

Year 4		Hours per week*
<i>Session 1</i>		
ECON4121	Microeconomics 4	3.5
ECOH4323	Approaches to Social and Economic History	3
ECON4126	Economics Honours Thesis Seminar	
ECOH4327	Thesis (Economic History)	
<i>Session 2</i>		
ECON4122	Macroeconomics 4	3.5
ECON4325	Seminar in Research Methods	3
ECON4126	Economics Honours Thesis Seminar	
ECOH4327	Thesis (Economic History)	

3547 Economics and Finance – Pass – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Economics and Finance a candidate shall pass the subjects as set out in Table 23 below with the requirement that:

(i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.

(ii) Two subjects (Options 5 and 7) must be chosen from List E.

Table 23

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	0
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2		
<i>Session 1</i>		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
FINS2613	Business Finance 2A Option 3	3
<i>Session 2</i>		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B	3
FINS2614	Business Finance 2B	3
FINS2612	Australian Capital Markets	3

Year 3		
<i>Session 1</i>		
ECON3101	Microeconomics 3	4
FINS3615	Business Finance 3 Option 4 Option 5	3

Year 3		Hours per week*
<i>Session 2</i>		
ECON3102	Macroeconomics 3	4
FINS3616	International Business Finance Option 6 Option 7	3

3547 Economics and Finance – Honours – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects as set out in Table 23A below with the requirement that:

(i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.

(ii) Two subjects (Options 5 and 7) must be chosen from List E.

Table 23A

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B Option 2 (General Education)	3.5

Year 2		
<i>Session 1</i>		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
FINS2613	Business Finance 2A Option 3	3
<i>Session 2</i>		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B	3
FINS2714	Business Finance 2B (Honours)	3
FINS2612	Australian Capital Markets	3

Year 3		
<i>Session 1</i>		
ECON3121	Microeconomics 3 (Honours)	4
FINS3715	Business Finance 3 (Honours) Option 4 Option 5	3
<i>Session 2</i>		
ECON3122	Macroeconomics 3 (Honours)	4
FINS3716	International Business Finance (Honours) Option 6 Option 7	3

* Laboratory sessions as required are additional to the prescribed hours.

Year 4		Hours per week*
Session 1		
ECON4121	Microeconomics 4	3.5
FINS4776	Business Finance 4A	3
ECON4126	Economics Honours Thesis Seminar or	2
FINS4798	Project Seminar	
ECON4127	Thesis† (Economics)	
Session 2		
ECON4122	Macroeconomics 4	3.5
FINS4777	Business Finance 4B	3
ECON4126	Economics Honours Thesis Seminar or	2
FINS4798	Project Seminar	
ECON4127	Thesis† (Economics)	

†The Thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.

3557 Economics and Industrial Relations – Pass – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Pass level in Economics and Industrial Relations a candidate shall pass the subjects as set out in Table 24 below with the requirement that three subjects must be chosen from List F.

Table 24

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
Year 2		
Session 1		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
IROB2703	Industrial Relations 2A	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
Session 2		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
EOH2313	Australian Economic Development in the 20th Century	3
IROB2704	Industrial Relations 2B Option 3	3.5

* Laboratory sessions as required are additional to the prescribed hours.

Year 3		Hours per week*
Session 1		
ECON3101	Microeconomics 3	4
ECON3107	Labour Economics A	3
IROB3705	Industrial Relations 3A Option 4	3.5
Session 2		
ECON3102	Macroeconomics 3	4
ECON3108	Labour Economics B	3
IROB3706	Industrial Relations 3B Option 5	3.5

3557 Economics and Industrial Relations – Honours – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at Honours level in Economics and Industrial Relations a candidate shall pass the subjects as set out in Table 24A below with the requirement that two subjects must be chosen from List F.

Table 24A

Year 1		Hours per week*
Session 1		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
Session 2		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
Year 2		
Session 1		
ECON2121	Microeconomics 2 (Honours)	4
ECON2206	Quantitative Economic Techniques A	3
IROB2703	Industrial Relations 2A	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
Session 2		
ECON2122	Macroeconomics 2 (Honours)	4
ECON2207	Quantitative Economic Techniques B or	3
EOH2313	Australian Economic Development in the 20th Century	3
IROB2704	Industrial Relations 2B Option 3	3.5

Year 3		Hours per week*
<i>Session 1</i>		
ECON3121	Microeconomics 3 (Honours)	4
ECON3107	Labour Economics A	3
IROB3705	Industrial Relations 3A Option 4	3.5
<i>Session 2</i>		
ECON3122	Macroeconomics 3 (Honours)	4
ECON3108	Labour Economics B	3
IROB3706	Industrial Relations 3B	3.5
IROB3707	Research Methods and Thesis Workshop	3
Year 4		
<i>Session 1</i>		
ECON4121	Microeconomics 4	3.5
IROB4731	Industrial Relations Case Studies A	3
ECON4126	Economics Honours Thesis Seminar or	2
IROB4734	Thesis (Industrial Relations)	
<i>Session 2</i>		
ECON4122	Macroeconomics 4	3.5
IROB4732	Industrial Relations Case Studies B	3
ECON4126	Economics Honours Thesis Seminar or	2
IROB4733	Industrial Relations Seminar	
IROB4734	Thesis (Industrial Relations)	

Year 2		Hours per week*
<i>Session 1</i>		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economic Techniques A	3
IROB2703	Industrial Relations 2A	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5
<i>Session 2</i>		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economic Techniques B or	3
ECOH2313	Australian Economic Development in the 20th Century	3
IROB2704	Industrial Relations 2B Option 3	3.5
Year 3		
<i>Session 1</i>		
ECON3101	Microeconomics 3	4
ECON3107	Labour Economics A	3
IROB3705	Industrial Relations 3A	3.5
<i>Session 2</i>		
ECON3102	Macroeconomics 3	4
ECON3108	Labour Economics B	3
IROB3706	Industrial Relations 3B	3.5

3551 Industrial Relations – Pass – Full-time Course

Bachelor of Economics BEc

To complete the requirements for the award of the degree at the Pass level in Industrial Relations a candidate shall pass the subjects as set out in Table 25 below with the requirement that:

- (i) Option 3 must be chosen from List F.
- (ii) Students must complete 2 General Education subjects, the second of which may be taken in Year 1 or Year 2.
- (iii) Students must satisfy the BEc "minor" requirements as set out in Rule 2.

Table 25

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
IROB1701	Industrial Relations 1A or Option 2 (General Education)	3.5

* Laboratory sessions as required are additional to the prescribed hours.

Co-Operative Programs

3543 Economics and Accounting Co-Operative Program – Pass – Full-time Course†

Bachelor of Economics BEc

This is a new course offered in 1991 for the first time.

Entry to this program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting in the Co-operative Program a candidate shall pass the subjects as set out in the table below with the requirement that:

- (i) Two options must be chosen from one of the combinations in List A
- (ii) One option must be chosen from:

ACCT3708	Auditing, or
ACCT3718	Auditing (Honours)
ACCT4818	Advanced Auditing Technologies
ACCT4819	Accounting for Financial Instruments and Complex Transactions
ACCT4820	Contemporary Issues in Management Accounting

Year 1		Hours per week*
<i>Session 1</i>		
ACCT1501	Accounting and Financial Management 1A	4.5
ECON1101	Microeconomics 1	3.5
ECON1202	Quantitative Methods A or	5
ECON1201	Quantitative Methods A (Advanced) Option 1 (General Education)	5

† Subject to approval.

Commerce and Economics

Year 1		
<i>Session 2</i>		
ACCT1511	Accounting and Financial Management 1B	4.5
ECON1102	Macroeconomics 1	3.5
ECON1203	Quantitative Methods B	3.5
INFS1602	Computer Information Systems 1	3

Year 2 *Fast Track (January/February intensive teaching)*

ACCT2522	Accounting and Financial Management 2A or	8
ACCT2532	Accounting and Financial Management 2A (Honours)	8
ACCT2542	Accounting and Financial Management 2B or	8
ACCT2552	Accounting and Financial Management 2B (Honours)	8

<i>Session 1</i>		
ECON2101	Microeconomics 2	4
ECON2206	Quantitative Economics Techniques A	3
FINS2613	Business Finance 2A Option 2	3

<i>Session 2</i>		
ECON2102	Macroeconomics 2	4
ECON2207	Quantitative Economics Techniques B or	3
ECOH2313	Australian Economic Development in the 20th Century	3
ECOH2118	Industrial Training 1	

Year 3 *Fast Track (January/February intensive teaching)*

ACCT3563	Accounting and Financial Management 3A or	8
ACCT3573	Accounting and Financial Management 3A (Honours)	9
ACCT3583	Accounting and Financial Management 3B or	8
ACCT3593	Accounting and Financial Management 3B (Honours)	9

<i>Session 1</i>		
ECON3101	Microeconomics 3	4
ECON3118	Industrial Training 2 Option 3	

<i>Session 2</i>		
ECON3102	Macroeconomics 3 Option 4 Option 5 Option 6	4

*Laboratory sessions as required are additional to the prescribed hours.

List A

A combination of units in this list consists of one unit from List A1 and one corresponding unit from List A2.

A1

ECON3103	Monetary Economics A
ECON3105	Public Economics A
ECON3107	Labour Economics A

ECON3109	Economic Growth and Development A
ECON3201	Mathematical Economics A
ECON3203	Econometrics A

A2

ECON3104	Monetary Economics B
ECON3106	Public Economics B
ECON3108	Labour Economics B
ECON3110	Economic Growth and Development B
ECON3202	Mathematical Economics B
ECON3204	Econometrics B

List B

ECOH2312	The Industrial Revolution
ECOH2313	Australian Economic Development in the 20th Century
ECON2105	Marxian Political Economy
ECON2106	Post-Keynesian Political Economy
ECON2107	Natural and Environmental Resources Economics
ECON2108	Industry Economics and Australian Industrial Policy
ECON2110	Regional and Urban Economics
ECON2115	Japanese International Economic Relations
ECON2116	Japanese Economic Policy
ECON2204	Linear Economics
ECON2205	Economic Optimization and Dynamics
ECON2207	Quantitative Economic Techniques B
ECON3111	Contemporary Japanese Economy
ECON3112	The Newly Industrializing Economies of East Asia
ECON3113	Economic Development in ASEAN Countries
ECON3114	Economic Methodology
ECON3115	Economics of Developing Countries

List C

ECOH2305	Modern Asian Economic History
ECON3301	The History of Economic Analysis
ECOH3302	Classics of Economic Thought
ECOH3303	Transformation of the Japanese Economy
ECOH3306	Comparative Economic Systems in Historical Perspective
ECOH3307	Multinationals: Theory and History

List D

ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting
ECON2211	Operations Research in Economics
ECON2212	Applied Economic Statistics

List E

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Market
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques

List F

IROB2712	Labour Market Policies
IROB2714	Industrial Democracy
IROB2715	Labour History

IROB2716	Industrial Conflict
IROB2717	Social Aspects of Work and Unionism
IROB3719	Industrial Relations Theory
IROB3720	Industrial Law

Undergraduate Thesis*

Students enrolled for a degree at Honours level in the Schools of the Faculty must present a thesis in their final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the Honours degree should not exceed 10,000 words.

For the Honours courses the topic selected must normally be submitted for approval no later than the end of the second session in the second last year of the course.

The thesis for any course leading to the award of a degree at Honours level must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Kate L. Turabian, *A Manual for Writers of Term Papers, Theses and Dissertations*, Phoenix Books, University of Chicago Press, 1955, and W. R. Parker, *The MLA Style Sheet*, Modern Language Association, NY, latest edition. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

*Before choosing a thesis topic, students in Economics should seek from their department an information sheet outlining requirements for the undergraduate thesis. The School of Economics also supplies the form headed Undergraduate Thesis: Application of Approval of Topic. Two copies of this form should be completed by the student and signed by a member of staff to show that the proposed topic is recommended for consideration. They should then be lodged at the School office.

Undergraduate Study

Combined Commerce/Law Course, Economics/Law Course and Commerce/Science Course

Combined Courses leading to award of Degrees of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws

The University offers combined courses leading to the award of the degrees of BCom and LLB and BEc and LLB. The Bachelor of Commerce degree course and the Bachelor of Economics degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance, Industrial Relations, Information Systems or Marketing.

In the modern world of business and administration there is a need in many fields for the combined professional skills of accountancy and law. The most obvious of these is the broad field of taxation practice already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business reorganizations. With the growing complexity of commerce, including international business activities and large scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may

enter large companies as full-time advisers or undertake specialized professional practice. In the public sector also the increasing scale and complexity of government undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

In the financial markets, there is considerable demand for graduates with training in finance and law. The complexity of securities, takeover and company legislation has necessitated the employment of such graduates in merchant banks, trading banks, brokerage houses and regulatory bodies.

The combination of Economics and Law is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the Public Service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined course of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practise law in the industrial jurisdiction.

Recent developments in Federal and State legislation, in the field of trade practices and consumerism in particular, have created an urgent need for managers and administrators skilled in both law and marketing. The combined Marketing/Law course seeks to meet this need by combining a detailed study of marketing systems in general, and marketing management in particular with the study of law. Graduates will

find opportunities in both private and public sectors of the economy.

Rule 30

Rules Relating to the Bachelor of Commerce/Bachelor of Laws Course and the Bachelor of Economics/Bachelor of Laws Course

General Rules and Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws.

Candidates for the combined Commerce/Law or Economics/Law degree course may be awarded the degree of BCom or BEc either when they have successfully completed the entire combined course or when they have completed the requirements for the award of the BCom or BEc degree. In deciding when students who have not completed the requirements set out in one of Tables 26-33 have nevertheless completed the requirements for the BCom or BEc the following concessions will apply:

1(a) For students enrolled prior to 1989 in the BCom Accounting/LLB course, course codes 4730 and 4731:

(1) Students who have passed LAWS1120 Legal System – Torts will be exempted from two **Rule 7** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, LEGT7711 Legal Environment of Commerce and two **Rule 11** options.

(3) Students who have passed LAWS4010 and LAWS4020 Business Associations 1 and 2 will be exempted from one **Rule 13** option if enrolled for the Pass course, or a corresponding subject specified in **Rule 14** if enrolled for the Honours course.

(4) Students who have passed any other elective in the field of business law will be exempted from one **Rule 13** option if enrolled for the Pass course, or a corresponding subject specified in **Rule 14** if enrolled for the Honours course.

The subjects listed below will be regarded as 'Business Law' for the purpose of **Rule 13**.

- LAWS3030 Trusts
- LAWS3050 Succession
- *LAWS4010 Business Associations 1 and
- *LAWS4020 Business Associations 2
- LAWS4030 The Modern Corporation
- LAWS4240 Industrial and Intellectual Property
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4350 Insurance Law
- *LAWS4370 Commercial Law A and
- *LAWS4380 Commercial Law B
- LAWS4390 Consumer Protection Law
- *LAWS4440 Elements of Income Tax Law and
- *LAWS4450 Advanced Revenue Law
- LAWS4540 International Trade

*It will be noted that subjects marked with an asterisk must both be taken in order to count as one option.

1(b) For students who enrolled in 1989 and subsequent years in the BCom (Accounting)/LLB course, course code 4732:

(1) Students who have passed LAWS1120 Legal System – Torts will be exempted from two **Rule 9** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from LEGT7711 Legal Environment of Commerce and 2 options.

(3) Students will be exempted from 3 options if they have passed both of the following subjects:

- *LAWS4010 Business Associations 1 and
- *LAWS4020 Business Associations 2
- and one other subject from the following list:
- LAWS3030 Trusts
- LAWS3050 Succession
- LAWS4030 The Modern Corporation
- LAWS4240 Industrial and Intellectual Property
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4350 Insurance Law
- *LAWS4370 Commercial Law A and
- *LAWS4380 Commercial Law B
- LAWS4390 Consumer Protection Law
- *LAWS4440 Elements of Income Tax Law and
- *LAWS4450 Advanced Revenue Law
- LAWS4540 International Trade

*It will be noted that subjects marked with asterisk must both be taken in order to count as one option.

2(a) For students enrolled prior to 1990 in the BCom Finance LLB course, course code 4735:

(1) Students who have passed LAWS1120 Legal System – Torts will be exempted from two **Rule 7** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and LEGT7711 Legal Environment of Commerce.

(3) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete two of the following 3 subjects:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets

2(b) For students who enrolled in 1990 in the BCom (Finance)/LLB course, course code 4735:

(1) Students who have passed LAWS1120 Legal System – Torts will be exempted from two **Rule 9** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from one option.

(3) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 4 of the following subjects:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Seminar in Finance

3. For students enrolled prior to 1989 in the BCom (Economics)/LLB course, course code 4740:

(1) Students who have passed LAWS1120 Legal System - Torts will be exempted from two **Rule 7** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 15.246H Management Strategy and Business Development and two **Rule 11** options.

(3) For the purpose of the 2 **Rule 17** options for students enrolled in the Pass course or **Rule 18** for students enrolled in the Honours Course students may count no more than two of the following subjects as options, subject to the proviso that LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 must both be taken in order to count as one option, and further that any two of the subjects marked with an asterisk must be taken in order to count as one option:

- *LAWS4010 Business Associations 1
- *LAWS4020 Business Associations 2
- *LAWS4030 The Modern Corporation
- LAWS4260 Regulation and Economic Activity
- LAWS4340 Trade Practices
- LAWS4390 Consumer Protection Law
- LAWS4440 Elements of Income Tax Law
- *LAWS4540 International Trade
- LAWS5030 Industrial Law
- *LAWS8200 Economic Analysis of Law

4(a) For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750:

(1) Students who have passed LAWS1120 Legal System - Torts will be exempted from two **Rule 7** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, one **Rule 11** option, and one **Rule 22** option.

(3) LAWS5030 Industrial Law and LAWS5000 Law of Employment may be counted as **Rule 22** options if enrolled for the Pass course, or **Rule 23** options if enrolled for the Honours course.

4(b) For students who enrolled in 1989 and subsequent years in the BCom (Industrial Relations)/LLB course, course code 4750:

(1) Students who have passed LAWS1120 Legal System - Torts will be exempted from two **Rule 9** options.

(2) Students will be exempted from 6 options if they have passed the following subjects:

- LAWS1410 Contracts
- LAWS1610 Criminal Law
- LAWS5000 Law of Employment
- LAWS5030 Industrial Law

5(a) For students enrolled prior to 1989 in the BCom (Marketing)/LLB course, course code 4710:

(1) Students who have passed LAWS1120 Legal System - Torts will be exempted from two **Rule 7** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 15.101H Australia in the International Economy in the Twentieth Century and LEG77711 Legal Environment of Commerce.

(3) Students who have passed any two electives from the list below will be exempted from two **Rule 24** options. The electives are as follows:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

(4) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject MARK3022 Marketing Models.

5(b) For students enrolled in 1989 and subsequent years in the BCom (Marketing)/LLB course, course code 4710:

(1) Students who have passed LAWS1120 Legal System - Torts will be exempted from two **Rule 9** options.

(2) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from 2 options.

(3) Students will be exempted from two options if they have passed two subjects from the following list:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

(4) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject MARK3022 Marketing Models.

6. For students enrolled in the BCom (Information Systems)/LLB course, course code 4736:

(1) Students who have passed LAWS1120 Legal Systems - Torts will be exempted from two **Rule 9** options.

(2) Students will be exempted from 5 subjects if they have passed the following subjects:

- LAWS1410 Contracts
- LAWS1610 Criminal Law
- LAWS4020 Business Associations 1
- LAWS4030 Business Associations 2

7. For students enrolled in the BEC/LLB course, course code 4745:

(1) Students who have passed LAWS1120 Legal System - Torts will be exempted from two **Rule 9** options.

(2) Students will be exempted from 6 options under Table 21 for students enrolled in the Pass course or Table 21A for students enrolled in the Honours course if they have passed 3 full-year (or equivalent) Law subjects.

Candidates who discontinue the combined course before its completion may apply to the Faculty of Commerce and Economics and be credited with such subjects as the relevant School deems appropriate.

Students requiring admission to the course leading to the award of the combined Commerce/Law or Economics/Law degree shall be required to meet the normal Faculty of Commerce and Economics prerequisites for entry.

Candidates for Honours in the Commerce or Economics degree course must complete one year additional to the minimum of five years required for the Commerce/Law course at Pass level.

Notwithstanding the above regulations, students undertaking the Combined Bachelor of Commerce or Bachelor of

Economics at Honours level/Bachelor of Laws course may be awarded the degree of Bachelor of Commerce or Bachelor of Economics at Honours level once they have completed the Honours year and the requirements of the first three years of the Bachelor of Commerce or Bachelor of Economics at Honours Level/Bachelor of Laws course.

Rule 31

Combined Courses in Bachelor of Commerce (Accounting, Finance, Industrial Relations, Information Systems, Marketing)/Bachelor of Laws or Bachelor of Economics/Bachelor of Laws

Degree requirements are set out in tabular form as follows:

Table 26, Bachelor of Commerce (Accounting)/Bachelor of Laws. (This course is available only to students who enrolled prior to 1989.)

Table 27, Bachelor of Commerce (Finance)/Bachelor of Laws.

Table 28, Bachelor of Commerce (Economics)/Bachelor of Laws (This course is available only to students who enrolled prior to 1989).

Table 29, Bachelor of Commerce (Industrial Relations)/Bachelor of Laws.

Table 30, Bachelor of Commerce (Marketing)/Bachelor of Laws.

Table 31, Bachelor of Commerce (Accounting)/Bachelor of Laws.

Table 32, Bachelor of Commerce (Information Systems)/Bachelor of Laws.

Table 33, Bachelor of Economics/Bachelor of Laws

4730

Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws

BCom/LLB

As for course 4731. Available only to students who enrolled prior to 1986.

4731

Bachelor of Commerce (Accounting)/Bachelor of Laws

BCom/LLB

This course is available only to students who enrolled prior to 1989.

Table 26

Year 2		Hours per week*	
		S1	S2
ACCT2522	Accounting and Financial Management 2A	4.5	
ACCT2542	Accounting and Financial Management 2B		4.5
INFS1602	Computer Information Systems 1	3	
FIN2613	Business Finance 2A	3	
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3

ACCT3563	Accounting and Financial Management 3A	4.5	
ACCT3583	Accounting and Financial Management 3B		4.5
ECON2101	Microeconomics 2 or	4	
ECON2103	Applied Microeconomics or	—	3.5
ECON2102	Macroeconomics 2 or		4
ECON2104	Applied Macroeconomics	3.5	—
LAWS2160	Administrative Law	4 or	4
LAWS2110	Law, Lawyers and Society	4 or	4
LAWS3010	Property and Equity	4	4

Note: Students who wish to take the BCom degree at Honours level must take ACCT3573 3A Honours and ACCT3593 3B Honours in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting between Years 3 and 4 of the above program.

Year 4

LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4 or	4
LAWS2150	Federal Constitutional Law	4 or	4
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1 or	1
LAWS7430	Research Component†		

Law electives to the value of 12 credit points.‡

Year 5

Law electives to the value of 24 credit points.‡

*Laboratory sessions as required are additional to the prescribed hours.

†Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

‡The electives must include LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 and two other electives are to be selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

4735

Bachelor of Commerce (Finance)/Bachelor of Laws

BCom/LLB

Table 27

To complete the requirements for the award of the degree at Pass level in Finance a candidate shall pass the subjects as set out in Table 27 below with the requirement that two options must be chosen from :

FIN3630	Bank Financial Management
FIN3631	Risk and Insurance
FIN3632	Regulation in Capital Markets
FIN3633	Real Estate Finance and Investment
FIN3634	Lending and Liquidity Management

FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

Year 1		Hours per week*	
		S1	S2
ACCT1501	Accounting and Financial Management 1A	4.5	
ECON1101	Microeconomics 1	3.5	
ECON1202	Quantitative Methods A or	5.0	
ECON1201	Quantitative Methods A (Advanced)	5.0	
LAWS1120	Legal System – Torts	4	4
LAWS7410	Legal Research and Writing 1	2	2
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1102	Macroeconomics 1		3.5
ECON1203	Quantitative Methods B		3.5

Year 2			
FINS2613	Business Finance 2A	3	
ECON2101	Microeconomics 2	4	
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4
ACCT2542	Accounting and Financial Management 2B		4.5
FINS2614	Business Finance 2B		3
FINS2612	Australian Capital Markets		3

Year 3			
FINS3615	Business Finance 3	3	
FINS3616	International Business Finance Option 1	3	3
	Option 2		3
LAWS2160	Administrative Law	4	or 4
LAWS6210	Law, Lawyers and Society	4	or 4
LAWS3010	Property and Equity	4	4

Note: In later years, students must take compulsory law subjects LAWS2150, LAWS1010, LAWS8220 or LAWS8320 and elective law subjects to complete LLB requirements including:

LAWS3030	Trusts
LAWS4010	Business Associations 1
LAWS4020	Business Associations 2
LAWS4370	Commercial Law A
LAWS4380	Commercial Law B

This may take up to 2 years.

Note: Students who wish to take the BCom degree at Honours level must take FINS2714 Business Finance 2B (Honours) and FINS3715 Business Finance 3 (Honours) and FINS3716 International Business Finance (Honours) in lieu of the corresponding pass subjects and FINS3775 Seminar in Finance.

4740 Bachelor of Commerce (Economics)/Bachelor of Laws

BCom/LLB

This course is available only to students who enrolled prior to 1989.

*Laboratory sessions as required are additional to the prescribed hours.

Table 28

Year 3		Hours per week*	
		S1	S2
ECON3101	Microeconomics 3	4	
ECON2207	Quantitative Economic Techniques B†		3
ECON3102	Macroeconomics 3		4
	Economics option to be chosen from the list in Rule 17.	3	
LAWS2160	Administrative Law	4	or 4
LAWS6210	Law, Lawyers and Society	4	or 4
LAWS3010	Property and Equity	4	4

Note: Students who wish to take the BCom degree at Honours level should consult the Head of the Department of Economics at the end of Year 1.

†Students may, with the permission of the Head of the Department of Economics, substitute an option from the list in Rule 17 for Quantitative Economic Techniques B.

Year 4			
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4	or 4
LAWS2150	Federal Constitutional Law	4	or 4
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1	or 1
LAWS7430	Research Component**		
Law electives to the value of 12 credit points.			

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5
Law electives to the value of 24 credit points.

4750 Bachelor of Commerce (Industrial Relations)/Bachelor of Laws

BCom/LLB

Table 29

Year 1		Hours per week*	
		S1	S2
ECON1202	Quantitative Methods A	5.0	
ECON1203	Quantitative Methods B		3.5
ACCT1501	Accounting and Financial Management 1A	4.5	
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1101	Microeconomics 1	3.5	
ECON1102	Macroeconomics 1		3.5
LAWS1120	Legal System – Torts	4	4
LAWS7410	Legal Research and Writing 1	2	2

Year 2			
IROB1701	Industrial Relations 1A	3.5	
IROB2703	Industrial Relations 2A	3.5	
IROB2704	Industrial Relations 2B		3.5
	Option – a subject other than a Law subject to be chosen from the list in Rule 22.		3
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3		Hours per week*	
		S1	S2
IROB3705	Industrial Relations 3A	3.5	
ECON2104	Applied Macroeconomics	3.5	–
IROB3706	Industrial Relations 3B		3.5
IROB2711	Labour Market Economics	3	
LAWS2160	Administrative Law	4	or 4
LAWS6210	Law, Lawyers and Society	4	or 4
LAWS3010	Property and Equity	4	4

Note: Students who wish to take the BCom degree at Honours level must take IROB3707 Industrial Relations Research Methods & Thesis Workshop and must interpolate an Honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School of Industrial Relations and Organizational Behaviour a student may take an Honours year at a later stage.

Year 4			
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4	or 4
LAWS2150	Federal Constitutional Law	4	or 4
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1	or 1
LAWS7430	Research Component**		
Law electives to the value of 12 credit points.			

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5
Law electives to the value of 24 credit points.

4710 Bachelor of Commerce (Marketing)/ Bachelor of Laws

BCom/LLB

Table 30

Year 1		Hours per week*	
		S1	S2
ACCT1501	Accounting and Financial Management 1A	4.5	
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1101	Microeconomics 1	3.5	
ECON1102	Macroeconomics 1		3.5
ECON1202	Quantitative Methods A	5.0	
ECON1203	Quantitative Methods B		3.5
LAWS1120	Legal System – Torts	4	4
LAWS7410	Legal Research and Writing 1	2	2

*Laboratory sessions as required are additional to the prescribed hours.

Year 2			
MARK2012	Marketing Systems	4	
MARK2032	Consumer Behaviour A	4	
ECON2101	Microeconomics 2 or	4	
ECON2103	Applied Microeconomics	–	3.5
MARK2052	Marketing Research		4
MARK2042	Consumer Behaviour B		4
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

*Laboratory sessions as required are additional to the prescribed hours.

Year 3		Hours per week*	
		S1	S2
ECON2102	Macroeconomics 2 or	4	
ECON2104	Applied Macroeconomics†	3.5	or 3.5
MARK3073	Strategic Marketing	4	
MARK3093	Marketing Information Management		4
MARK3083	Managerial Marketing		4
LAWS2160	Administrative Law	4	or 4
LAWS6210	Law, Lawyers and Society	4	or 4
LAWS3010	Property and Equity	4	4

Note: Students who wish to take the BCom degree at Honours level course must take MARK7143 Marketing Research Honours as an additional Year 3 subject, and must interpolate an Honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School, a student may enrol in an Honours year at a later stage.

Year 4			
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4	or 4
LAWS2150	Federal Constitutional Law	4	or 4
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1	or 1
LAWS7430	Research Component†		
Law electives to the value of 12 credit points.			

†Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5
Law electives to the value of 24 credit points.

4732 Bachelor of Commerce (Accounting)/ Bachelor of Laws

BCom/LLB

Table 31

Year 1		Hours per week*	
		S1	S2
ACCT1501	Accounting and Financial Management 1A	4.5	
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1101	Microeconomics 1	3.5	
ECON1102	Macroeconomics 1		3.5
ECON1202	Quantitative Methods A	5	
ECON1203	Quantitative Methods B		3.5
LAWS1120	Legal System – Torts	4	4
LAWS7410	Legal Research and Writing 1	2	2

Year 2			
ACCT2522	Accounting and Financial Management 2A or	4.5	
ACCT2532	Accounting and Financial Management 2A (Honours)	4.5	
ACCT2542	Accounting and Financial Management 2B or		4.5
ACCT2552	Accounting and Financial Management 2B (Honours)		4.5
INFS1602	Computer Information Systems 1 3		
FINS2613	Business Finance 2A		3
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3		Hours per week	
		S1	S2
ACCT3563	Accounting and Financial Management 3A or	4.5	
ACCT3573	Accounting and Financial Management 3A (Honours)	5	
ACCT3583	Accounting and Financial Management 3B or		4.5
ACCT3593	Accounting and Financial Management 3B (Honours)		5
ACCT3708	Auditing or	3 or	3
ACCT3178	Auditing (Honours)	3.5 or	3.5
	Economics Option to be selected from List A appearing after Course Code 4745	3-4	3-4
LAWS2160	Administrative Law		
LAWS6210	Law, Lawyers and Society		
LAWS3010	Property and Equity		

Note: Students who wish to take the BCom degree at Honours level must take ACCT2632 Accounting and Financial Management 2A (Honours), ACCT2652 Accounting and Financial Management 2B (Honours), ACCT3718 Auditing (Honours), ACCT3573 Accounting and Financial Management 3A (Honours) and ACCT3593 Accounting and Financial Management 3B (Honours) in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting between Year 3 and 4 of the above program.

Year 4			
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4 or	4
LAWS2150	Federal Constitutional Law	4 or	4
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1 or	1
LAWS7430	Research Component†		
Law electives to the value of 12 credit points‡			

Year 5			
Law electives to the value of 24 credit points‡			

†Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

‡The electives must include LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 and two other electives are to be selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

4736 Bachelor of Commerce (Information Systems)/Bachelor of Laws

BCom/LLB

Table 32

Year 1		Hours per week*	
		S1	S2
ACCT1501	Accounting and Financial Management 1A	4.5	
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1101	Microeconomics 1	3.5	
INFS1602	Computer Information Systems 1		3
ECON1202	Quantitative Methods A	5	
ECON1203	Quantitative Methods B		3.5
LAWS1120	Legal System – Torts	4	4
LAWS7410	Legal Research and Writing 1	2	2

*Laboratory sessions as required are additional to the prescribed hours.

Year 2		Hours per week*	
		S1	S2
ECON1102	Macroeconomics 1	3.5	
INFS2603	Computer Information Systems 2		3
	Economics Option to be selected from List A appearing after course code 4745	3-4	3-4
ACCT2522	Accounting and Financial Management 2A	4.5	
INFS2609	Computer Information Systems Technology	3	
LAWS1410	Contracts	4	4
LAWS6210	Law, Lawyers and Society	4	
Year 3			
INFS3605	Information Systems Implementation	3	
INFS3607	Distributed Computer Systems		3
INFS3608	Database Systems	3	
INFS3611	Information Systems Development		3
LAWS1610	Criminal Law	4	4
LAWS3010	Property and Equity	4	4
LAWS4620	Computer Applications to Law		

Note: Students who wish to take the BCom degree course at Honours level must interpolate an Honours year between years 3 and 4 of the above program, except that with the permission of the Head of School, a student may enrol in an Honours year at a later stage.

Year 4			
LAWS2160	Administrative Law	4	
LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4 or	4
LAWS2150	Federal Constitutional Law		4
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1 or	1
LAWS7430	Research Component†		
Law electives to the value of 9 credit points.			

Year 5			
Law electives to the value of 24 credit points.			

†Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

4745 Bachelor of Economics/Bachelor of Laws

BEc/LLB

Table 33

Year 1		Hours per week*	
		S1	S2
ACCT1501	Accounting and Financial Management 1A	4.5	
ACCT1511	Accounting and Financial Management 1B		4.5
ECON1101	Microeconomics 1	3.5	
ECON1102	Macroeconomics 1		3.5
ECON1202	Quantitative Methods A	5.0	
ECON1203	Quantitative Methods B		3.5
LAWS1120	Legal System – Torts	4	4
LAWS7410	Legal Research and Writing 1	2	2

Year 2

Hours per week*

		S1	S2
ECON2101	Microeconomics 2	4	
ECON2102	Macroeconomics 2		4
ECON2206	Quantitative Economic Techniques A	3	
EOH2313	Australian Economic Development in the 20th Century or		3
ECON2207	Quantitative Economics Techniques B		3
LAWS1410	Contracts	4	4
LAWS1610	Criminal Law	4	4

Year 3

ECON3101	Microeconomics 3	4	
ECON3102	Macroeconomics 3		4
ECON3103	Monetary Economics A and	3	3
ECON3104	Monetary Economics B or		3
ECON3105	Public Economics A and	3	
ECON3106	Public Economics B or		3
ECON3107	Labour Economics A and	3	
ECON3108	Labour Economics B or		3
ECON3109	Economic Growth & Development A and	3	
ECON3110	Economic Growth & Development B or		3
ECON3201	Mathematical Economics A and 3		
ECON3202	Mathematical Economics B or		3
ECON3203	Econometrics A and	3	
ECON3204	Econometrics B		3
LAWS2160	Administrative Law	4 or 4	
LAWS6210	Law, Lawyers and Society	4 or 4	
LAWS3010	Property and Equity	4	4

Note: Students who wish to take the BCom degree at Honours level should consult the Head of the Department of Economics at the end of Year 1.

Year 4

LAWS8820	Law and Social Theory or		
LAWS8320	Legal Theory	4 or 4	
LAWS2150	Federal Constitutional Law	4 or 4	
LAWS1010	Litigation	4	4
LAWS7420	Legal Research and Writing 2	1 or 1	
LAWS7430	Research Component*		

Law electives to the value of 12 credit points.

*Taken after or concurrently with 90.742 Legal Research and Writing 2.

Year 5

Law electives to the value of 24 credit points.

*Laboratory sessions as required are additional to the prescribed hours.

List A

EOH2301	Management and Business Development
EOH2313	Australian Economic Development in the 20th Century
EOH2101	Microeconomics 2
ECON2102	Macroeconomics 2
ECON2103	Applied Microeconomics
ECON2104	Applied Macroeconomics
ECON2116	Japanese Economic Policy
ECON2206	Quantitative Economics Techniques A
ECON2208	Introduction to Operations Research
ECON2209	Business Econometrics and Forecasting

Combined Courses leading to award of Degrees of Bachelor of Commerce Bachelor of Science

The University offers a combined course leading to the award of the degrees of Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics). The Bachelor of Commerce degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the Bachelor of Commerce degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

There are two major sources of employment for BCom/BSc graduates. First and foremost are the banks. Since de-regulation, the financial sector has seen the entry of some 100 (merchant) banks, and the sector has been exposed to new and sophisticated capital markets. These banks require numerate mathematics graduates who can design and critically analyse the complex mathematical models (for example, of leasing agreements and option pricing) needed to operate effectively in these markets.

Other sources of employment are the insurance and financial consulting companies. In order to respond effectively to foreshadowed changes in the superannuation and tax laws, companies are seeking and employing good mathematics graduates willing to be trained as actuaries.

For both sources, graduates with a combined mathematics/finance background would be ideal.

Entry to the program will be by quota with the admission requirements being not less than that for the degree with the highest requirements (currently the Commerce degree) and also with the HSC prerequisites for MATH1032 Mathematics 1. Students may be admitted direct to the program in Year 1 or could apply for admission in Years 2 or 3. Any students in the program would also have the option of taking out the BCom degree at the end of three years (provided all program requirements have been met).

The program will take four and a half years of full-time study to complete. However, outstanding students could be granted special permission to complete the program in four years by taking higher than average loads from the second half of year 2 onwards. Another alternative is for four years of full-time study, with the remaining requirements being completed part-time.

The program is:

3995

Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

B.Com/BSc

This course is available only to students who enrolled prior to 1989.

Rule 40 (for students who enrolled prior to 1989).

To complete the requirements for the award of the BCom (Finance)/BSc (Mathematics) a candidate shall pass the

subjects as set out in Table 34 below with the requirement that two options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets

The remaining options: undertaken must satisfy Rule 7 of the BCom degree requirement.

Some students would have the option to take Honours in either Finance or in Mathematics with the permission of the relevant Heads of Schools. An Honours program would normally require five and a half years. However, by taking an extra unit in both years 3 and 4, a student would also have the option of completing an Honours degree in five years.

Table 34

Year 2

Session 1	
INFS1602	Computer Information Systems 1 (1 unit)
FINS2613	Business Finance 2A (1 unit)
ECON2101	Microeconomics 2 (1 unit)
MATH2801	Theory of Statistics 2 – Probability and Random Variables (1 unit)

Session 2

ACCT2542	Accounting and Financial Management 2B (1 unit)
ECON2102	Macroeconomics 2 (1 unit)
FINS2614	Business Finance 2B (1 unit)
MATH2821	Theory of Statistics 2 – Basic Inference (1 unit)

Year 3

Session 1	
ACCT2522	Accounting and Finance Management 2A (1 unit)
FINS3615	Business Finance 3 (1 unit)
	Option 1 (1 unit)
	Option 2 (1 unit)

Session 2

FINS3616	International Business Finance (1 unit)
FINS2612	Australian Capital Markets (1 unit)
MATH2501	Pure Mathematics 2 – Linear Algebra (1 unit)
	Option 3 (1 unit)
	Option 4 (1 unit)

Year 4

MATH2510	Pure Mathematics 2 – Real Analysis ($\frac{1}{2}$ unit)
MATH2400	Pure Mathematics 2 – Finite Mathematics A ($\frac{1}{2}$ unit)
MATH2120	Applied Mathematics 2 – Mathematical Methods for Differential Equations ($\frac{1}{2}$ unit)
MATH2160	Applied Mathematics 2 – Linear Programming ($\frac{1}{2}$ unit)
MATH2200	Applied Mathematics 2 – Discrete Dynamical Systems ($\frac{1}{2}$ unit)
MATH3181	Applied Mathematics 3 – Optimal Control (1 unit)

1 level 3 Statistics unit

1 other level 3 Mathematics unit (MATH3601 is highly recommended).

$\frac{1}{2}$ other level 2 or 3 Mathematics or Science units from Tables 1 or 2 of the Sciences Handbook for Program 6810.

Year 5

Session 1

MATH3161	Applied Mathematics 3 – Optimization Methods (1 unit)
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1 other level 3 Mathematics unit

A project valued at 2 units

Note on Higher Units: For both Mathematics and Finance Units, good students are encouraged to substitute higher level units for the corresponding ordinary level units listed in the program.

3996

Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

BCom/BSc

Rule 40 (a)

To complete the requirements for the award of the BCom (Finance)/BSc(Mathematics) a candidate shall pass the subjects as set out in Table 35 below with the requirement that at least four options must be chosen from:

FINS3630	Bank Financial Management
FINS3631	Risk and Insurance
FINS3632	Regulation in Capital Markets
FINS3633	Real Estate Finance and Investment
FINS3634	Lending and Liquidity Management
FINS3635	Options, Futures and Risk Management Techniques
FINS3775	Seminar in Finance

A further option shall be chosen from subjects offered by Schools within the Faculty of Commerce and Economics.

The remaining options undertaken must satisfy the General Education requirement.

Table 35

Year 1

Session 1

ACCT1501	Accounting and Financial Management 1A (1 unit)
ECON1101	Microeconomics 1 (1 unit)
	Option 1

Session 2

ACCT1511	Accounting and Financial Management 1B (1 unit)
LEGT7711	Legal Environment of Commerce (1 unit)
ECON1102	Macroeconomics 1 (1 unit)

Full Year

MATH1032	Mathematics 1 (2 units)
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Year 2

Session 1

FINS2613	Business Finance 2A (1 unit)
ECON2101	Microeconomics 2 (1 unit)
MATH2801	Theory of Statistics 2 – Probability and Random Variables (1 unit)
	Option 2 (1 unit)

Session 2

ACCT2542	Accounting and Financial Management 2B (1 unit)
FINS2614	Business Finance 2B (1 unit)
MATH2821	Theory of Statistics 2 – Basic Inference (1 unit)
FINS2612	Australian Capital Markets (1 unit)

Year 3

Session 1

- FINS3615 Business Finance 3 (1 unit)
Option 3 (1 unit)
Option 4 (1 unit)
Option 5 (1 unit)

Session 2

- FINS3616 International Business Finance (1 unit)
MATH2501 Pure Mathematics 2 – Linear Algebra (1 unit)
Option 6 (1 unit)
Option 7 (1 unit)

Year 4

- MATH2510 Pure Mathematics 2 –
Real Analysis ($1\frac{1}{2}$ unit)
MATH2400 Pure Mathematics 2 –
Finite Mathematics A ($1\frac{1}{2}$ unit)
MATH2120 Applied Mathematics 2 – Mathematical
Methods for Differential Equations ($1\frac{1}{2}$ unit)
MATH2160 Applied Mathematics 2 –
Linear Programming ($1\frac{1}{2}$ unit)
MATH2200 Applied Mathematics 2 –
Discrete Dynamical Systems (1 unit)
MATH3181 Applied Mathematics 3 – Optimal Control (1 unit)
1 level 3 Statistics unit
1 other level 3 Mathematics unit (MATH3601 is highly
recommended)
 $1\frac{1}{2}$ other level 2 or 3 Mathematics or Science
units from Tables 1 or 2 of the Sciences Handbook
for program 6810.

Year 5

Session 1

- MATH3161 Applied Mathematics 3 –
Optimisation Methods (1 unit)
1 other level 2 Mathematics unit
A project valued at 2 units.

Note on Higher Units: For both Mathematics and Finance units, good students are encouraged to substitute higher level units for the corresponding ordinary level units listed in the program.

Undergraduate Study

Subject Descriptions

Identification of Subjects

A subject is defined by the Academic Board as 'a unit of instruction approved by the University as being a discrete part of the requirements for a course offered by the University'.

In 1991 a new system of subject identification is introduced. Each approved subject of the University is identified by a sequence of eight characters, consisting of a four character alphabetical prefix which identifies the organizational unit responsible for administering the subject, and a four digit numeric suffix identifies the subject.

Subject identifiers are approved by the Registrar and the system of allocation is based on the following guidelines:

1. The authority offering the subject, normally a School of the University, is indicated by the four character alphabetical prefix.
2. Each subject identifier is unique and is not used for more than one subject title.
3. Subject numbers which have previously been used are not used for new subject titles.

Subjects taught are listed in full in the handbook of the faculty or board of studies responsible for the particular course within which the subjects are taken. Subject descriptions are contained in the appropriate section in the handbooks.

Appropriate subjects for each school appear at the end of each school section.

The identifying alphabetical prefixes for each organizational unit are set out on the following pages.

Servicing Subjects are those taught by a school or department outside its own faculty. Their subject descriptions are published in the handbook of the faculty which originates the subject and are also published in the handbook of the faculty in which the

subject is taught. The following pages contain descriptions for most of the subjects offered for the courses described in this book, the exception being General Education subjects. For General Education subjects see the General Education Handbook which is available free of charge.

HSC Exam Prerequisites

Subjects which require prerequisites for enrolment in terms of the HSC Examination percentile range, refer to the 1978 and subsequent Examinations.

Candidates for enrolment who obtained the HSC in previous years or hold other high school matriculation should check with the appropriate school on what matriculation status is required for admission to a subject.

Information Key

The following is the key to the information which may be supplied about each subject:

S1 Session 1, **S2** Session 2

F Session 1 plus Session 2, ie full year

S1 or S2 Session 1 or Session 2, ie choice of either session

SS single session, but which session taught is not known at the time of publication

CCH class contact hours

P/T part-time

L Lecture, followed by hours per week

T Laboratory/tutorial, followed by hours per week

hpw hours per week

wks weeks of duration

C credit or Credit units

CR Credit level

DN Distinction

HD High Distinction

X External

Prefix	Organizational unit	Faculty
ABIO	School of Applied Bioscience	Applied Science
ACCT	School of Accounting	Commerce & Economics
ACHM	Department of Chemistry	University College
ACMA	Department of Civil Engineering	University College
ACSC	Department of Computer Science	University College
AECM	Department of Economics & Management	University College
AELE	Department of Electrical Engineering	University College
AENG	Department of English	University College
AERO	Aerospace Engineering	Engineering
AGOC	Department of Geography & Oceanography	University College
AHIS	Department of History	University College
AINT	University College (Interdisciplinary)	University College
AMAT	Department of Mathematics	University College
AMEC	Department of Mechanical Engineering	University College
ANAT	School of Anatomy	Medicine
APHY	Department of Physics	University College
APOL	Department of Politics	University College
APSE	Faculty of Applied Science	Applied Science
ARCH	School of Architecture	Architecture
ARTS	Faculty of Arts	Arts
ASIA	Asian Studies	Arts
AUST	Australian Studies	Arts
BIOC	School of Biochemistry	Biological & Behavioural Sciences
BIOM	Centre for Biomedical Engineering	Engineering
BIOS	School of Biological Science	Biological & Behavioural Sciences
BIOT	Department of Biotechnology	Applied Science
BLDG	School of Building	Architecture
BSSM	Board of Studies in Science & Mathematics	
CEIC	School of Chemical Engineering & Industrial Chemistry	Applied Science
CHEM	School of Chemistry	Science
CHEN	Department of Chemical Engineering	Applied Science
CHIN	Chinese	Arts
CIVL	School of Civil Engineering	Engineering
CMED	School of Community Medicine	Medicine
COFA	College of Fine Arts	
COMM	Faculty of Commerce and Economics	Commerce & Economics
COMP	Computer Science	Engineering
ECOH	Department of Economic History	Commerce & Economics
ECON	School of Economics, Departments of Economics and Econometrics	Commerce & Economics
EDST	School of Education Studies	Professional Studies
ELEC	School of Electrical Engineering & Computer Science	Engineering
ENGL	School of English	Arts
EURO	European Studies	Arts
EXPA	School of Arts and Music Education	Professional Studies
FIBR	School of Fibre Science & Technology	Applied Science
FINS	School of Banking & Finance	Commerce & Economics

Prefix	Organizational unit	Faculty
FOOD	Department of Food Science and Technology	Applied Science
FREN	School of French	Arts
FUEL	Department of Fuel Technology	Applied Science
GENS	Centre for Liberal & General Studies	
GEOG	School of Geography	Applied Science
GEOL	Department of Applied Geology	Applied Science
GERS	School of German Studies	Arts
GREK	Modern Greek	Arts
GSBE	Graduate School of the Built Environment	Architecture
HEAL	School of Health Services Management	Professional Studies
HIST	School of History	Arts
HOSP	School of Marketing	Commerce & Economics
IDES	Department of Industrial Design	Architecture
INDC	Department of Industrial Chemistry	Applied Science
INDO	Indonesian	Arts
INFS	School of Information Systems	Commerce & Economics
INTD	Interdisciplinary Studies	Arts
IROB	School of Industrial Relations & Organizational Behaviour	Commerce & Economics
JAPN	Asian Studies	Commerce & Economics
KCME	Key Centre for Mines	Applied Science
LAND	School of Landscape Architecture	Architecture
LAWS	School of Law	Law
LEGT	Department of Legal Studies & Taxation	Commerce & Economics
LIBS	School of Librarianship	Professional Studies
MANF	Manufacturing Management	Engineering
MARK	School of Marketing	Commerce & Economics
MATH	School of Mathematics	Science
MATS	School of Materials Science and Engineering	Applied Science
MDCN	School of Medicine	Medicine
MDSG	Med/Surg.Clinical Studies	Medicine
MECH	School of Mechanical and Manufacturing Engineering	Engineering
MEED	School of Medical Education	Medicine
MFAC	Medical Faculty (Admin)	Medicine
MICR	School of Microbiology	Biological & Behavioural Sciences
MINE	Department of Mining Engineering	Applied Science
MNGT	Australian Graduate School of Management	
MUSI	Department of Music	Arts
NAVL	Naval Architecture	Engineering
OBST	School of Obstetrics & Gynaecology	Medicine
OPTM	School of Optometry	Science
PAED	School of Paediatrics	Medicine
PATH	School of Pathology	Medicine
PHIL	School of Philosophy	Arts
PHPH	School of Physiology & Pharmacology	Medicine
PHYS	School of Physics	Science
PLAN	School of Town Planning	Architecture
POLS	School of Political Science	Arts
POLY	Department of Polymer Science	Applied Science

Prefix	Organizational unit	Faculty
PSCY	School of Psychiatry	Law
PSYC	School of Psychology	Biological & Behavioural Sciences
PTSL	Department of Petroleum Engineering Studies	Applied Science
REMO	Centre for Remote Sensing	Engineering
RUSS	Department of Russian Studies	Arts
SAFE	Centre for Safety Science	Engineering
SCTSA HPST	School of Science & Technology Studies	Arts
SLSP	Department of Social Science & Policy	Arts
SLST	School of Sport & Leisure Studies	Professional Studies
SOCI	School of Sociology	Arts
SOCW	School of Social Work	Professional Studies
SPAN	Spanish & Latin American Studies	Arts
SURG	School of Surgery	Medicine
SURV	School of Surveying	Engineering
TEDG	School of Teacher Education (grad)	Professional Studies
TEED	School of Teacher Education (undergrad)	Professional Studies
TESL	TESOL	Arts
TEXT	Department of Textile Technology	Applied Science
THST	Department of Theatre Studies	Arts
USOM	School of Mines	Applied Science
WOMS	Women Studies	Arts
WOOL	Department of Wool & Animal Science	Applied Science

School of Accounting

ACCT1501 Accounting and Financial Management 1A S1 or S2 L2 T2.5

Prerequisite: Nil.

This is the first unit in a sequence of subjects dealing with aspects of the practice of financial reporting, and reviewing the analytical and investigative tools and processes used within the discipline of accounting. The basic accounting process, whereby financial data from source documents are recorded, processed, summarised and adjusted (in terms of a given set of accounting concepts) culminating in the preparation of financial reports. Design of accounting systems and incorporation of internal controls. Accounting for cash, debtors, inventories and property, plant and equipment. Uses and limitations of traditional financial reports. (Old No. 14.501)

ACCT1511 Accounting and Financial Management 1B S1 or S2 L2 T2.5

Prerequisite: ACCT1501.

The second unit in a sequence of financial accounting subjects including the definition and recognition of assets, liabilities, revenues and expenses; partnerships; joint ventures and corporations. Financing decisions and financial management. Financial statement analysis. Aspects of the contemporary institutional and regulatory environment of external financial reporting. Alternative accounting systems incorporating different measurement unit capital maintenance and valuation concepts. Overview of accounting for investments. Preparation of simple funds statements. (Old No. 14.511)

ACCT2522 Accounting and Financial Management 2A S1 L2 T2.5

Prerequisites: ACCT1511. *Excluded:* ACCT2532.

The design and operation of management accounting systems, including product costing systems and budgeting, planning and control systems. In particular, attention is focused on the theoretical and practical implications of management accounting system design on organisational functioning, with emphasis on both manufacturing and service organisations. Involves the use of spreadsheet modelling and the use of personal computer. (Old No. 14.522)

ACCT2532 Accounting and Financial Management 2A (Honours) S1 L2T2.5

Prerequisite: ACCT1511. *Excluded:* ACCT2522.

The content of this subject includes that of ACCT2522 Accounting and Financial Management 2A as well as additional and more advanced work in management accounting.

ACCT2542 Accounting and Financial Management 2B S2 L2 T2.5

Prerequisite: ACCT1511. *Excluded:* ACCT2552.

The third financial reporting unit after ACCT1501 and ACCT1511 with a consideration of more complicated transactions and events as well as the accounting problems in certain specific industries. The contracting cost and other frameworks for the analysis of financial reporting. More advanced aspects of accounting for shareholders' equity,

liabilities and assets including interperiod company tax allocation and lease accounting. Accounts of a company. Profit and Loss account, balance sheet, and summary of sources and applications of funds. Application of computer technology to financial accounting problems. (Old No. 14.542)

ACCT2552 Accounting and Financial Management 2B (Honours) S2 L2T2.5

Prerequisite: ACCT1511. *Excluded:* ACCT2542.

The content of this subject includes that of ACCT2542 Accounting and Financial Management 2B as well as additional and more advanced work in financial accounting.

ACCT3563 Accounting and Financial Management 3A S1 or S2 L2 T2.5

Prerequisite: ACCT2542. *Excluded:* ACCT3573.

The final financial reporting unit following ACCT1501, ACCT1511 and ACCT2542.

The practices and problems associated with reporting on the affairs of complex organisations and structures including the technique of consolidation accounting; reporting on relationships with subsidiaries, associated companies, joint ventures, trusts, etc; segment reporting; reporting where the affairs of subsidiaries or associates are stated in foreign currencies, and other foreign currency translation issues. Overall view of developments in financial reporting; major themes in the professional and research literatures in financial accounting and perspectives on the process whereby regulations governing the practice of external reporting are produced and compliance with those rules is monitored. (Old No. 14.563)

ACCT3573 Accounting and Financial Management 3A (Honours) S1L T5

Prerequisite: ACCT2552. *Excluded:* ACCT3563.

Includes ACCT3563 Accounting and Financial Management 3A as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises. (Old No. 14.573)

ACCT3583 Accounting and Financial Management 3B S1 or S2 L2 T2.5

Prerequisite: ACCT2522. *Excluded:* ACCT3593.

Management accounting for decision making: development of skills in financial analysis, and analytical skills and techniques for modelling and solving a variety of typical managerial decision problems with regard to organisational content. Involves the use of the mainframe computer financial modelling package IFPS. (Old No. 14.583)

ACCT3593 Accounting and Financial Management 3B (Honours) S2 L T5

Prerequisite: ACCT2532. *Excluded:* ACCT3583.

Includes ACCT3583 Accounting and Financial Management 3B, as well as more advanced work dealing with theoretical and research issues in management accounting. (Old No. 14.593)

ACCT3708 Auditing S1 or S2 L T3

Prerequisite: ACCT2522 or ACCT2532 and ACCT2542 or ACCT2552 with the approval of the Head of the School of Accounting. *Excluded:* ACCT3718.

Practice of auditing, the concepts which underlie the practice, auditors' responsibilities and the audit environment. Although the focus of attention is on audits carried out under the provisions of the Companies Act and Codes, reference is also made to other forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Both EDP and computer-assisted audit techniques are an integral part of this course. (Old No. 14.708)

ACCT3718 Auditing (Honours) S1 or S2 LT3.5

Prerequisite: ACCT2521 or ACCT2532 and ACCT2542 or ACCT2552 or with the approval of the Head of the School of Accounting. Excluded: ACCT3708.

Includes ACCT3708 Auditing, as well as more advanced work dealing with theoretical and current research issues in auditing.

ACCT4794 Thesis (Accounting) (Old No. 14.794)

ACCT4802 Advanced Studies in Financial Accounting S2 L3

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5902. See Graduate Study: Subject Descriptions. (Old No. 14.802)

ACCT4803 Regulation of Accounting L3

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5903. See Graduate Study: Subject Descriptions. (Old No. 14.803)

ACCT4804 Development of Accounting Thought L3

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5904. See Graduate Study: Subject Descriptions. (Old No. 14.804)

ACCT4809 Current Developments in Auditing Research L3

Prerequisite: Admission to BCom degree course at Honours level majoring in accounting.

As for ACCT5909. See Graduate Study: Subject Descriptions. (Old No. 14.809)

ACCT4818 Advanced Auditing Technologies S2 L3

Prerequisite: ACCT3708 or ACCT3718

Risk analysis; analytical review; internal control evaluation; CAATS; use of computers as an audit tool; going concern prediction; statistical sampling; performance indicators; auditing in a small business environment; compliance audits in the public sector; auditing of computer service bureaux; investigating accountants' reports; auditors role in system development life cycle.

ACCT4819 Accounting for Financial Instruments and Complex Transactions S1 L3

Prerequisite: ACCT3563 or ACCT3573.

Accounting problems associated with the use of financial instruments such as zero coupon bonds, variable duration bonds, hybrid convertible debentures, collateralised

mortgage obligations, equity kickers, put and call options, interest rate swaps, interest rate caps, foreign currency futures, forward rate agreements, project finance. Accounting for complex transactions or sets of transactions - including sales with recourse, sales subject to put and/or call options; take or pay contracts; sales with deferred settlement; debt defeasance; early redemption of debt.

ACCT4820 Contemporary Issues in Management Accounting S2 L3

Prerequisite: ACCT2522 or ACCT2532.

A review of contemporary issues in management accounting thought and practice, in historical perspective. Crises, challenges and responses in contemporary practice. Cost management technologies, and the evolution of strategic management accounting. Disciplinary structures and theoretical forms in management accounting. Change, and its impact on management accounting thought and practice.

ACCT4851 Current Developments in Accounting Research - Financial S1 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5951. See Graduate Study: Subject Descriptions. (Old No. 14.851)

ACCT4852 Current Developments in Accounting Research - Managerial S1 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5952. See Graduate Study: Subject Descriptions. (Old No. 14.852)

ACCT4855 Design of Cost Management Systems S2 L3

Prerequisite: ACCT2522 or ACCT2532.

As for ACCT5955. See Graduate Study: Subject Descriptions. (Old No. 14.855)

ACCT4856 Management Planning and Control L3

Prerequisite: ACCT2522 or ACCT2532.

As for ACCT5956. See Graduate Study: Subject Descriptions. (Old No. 14.856)

ACCT4867 Special Topic in Accounting L3

Prerequisite: ACCT4897.

As for ACCT5967. See Graduate Study: Subject Descriptions. (Old No. 14.867)

ACCT4897 Seminar in Research Methodology S1 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for ACCT5997. See Graduate Study: Subject Descriptions. (Old No. 14.897)

ACCT4898 Project Seminar S2 (Old No. 14.898)

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculties of Architecture and Engineering Handbooks.

ACCT9001 Introduction to Accounting A S1 L1.5

Architecture: 2 credit points compulsory for BBuild degree course students. Prerequisite: Nil.

An introduction for non-commerce students to the nature, purpose and conceptual foundation of accounting. Information systems including accounting applications. Analysis and use of accounting reports. (Old No. 14.001)

ACCT9002 Introduction to Accounting B S2 L1.5

Architecture: 2 credit points; compulsory for BBuild degree course students.

Prerequisite: ACCT9001.

An introduction for non-commerce students to managerial accounting. Long-range planning, budgeting and responsibility accounting; cost determination, cost control and relevant cost analyses. (Old No. 14.002)

JAPN1200 Japanese 1A (Advanced) S1 L1T4

Prerequisite: A minimum mark of 35 in 3-unit NSW HSC Japanese. Those students who have acquired competence in Japanese by being exchange students in Japan or by some other means (both subject to placement test). Excluded: JAPN1000, JAPN1100.

This course builds upon students' knowledge of Japanese language. Skills are improved through communicative (both written and spoken) activities. 150 Kanji are introduced progressively.

JAPN1201 Japanese 1B (Advanced) S2 L1T4

Prerequisite: JAPN1200 or equivalent (subject to a placement test). Excluded: JAPN1001, JAPN1101.

This course looks at Japanese usage, both written and spoken, for those who have acquired a high level of competency in Japanese. A further 200 Kanji are introduced.

JAPN2000 Japanese 2A S1 T5

Prerequisite: 28.810 or equivalent.

Core language subjects designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and builds and develops reading/writing skills.

JAPN2001 Japanese 2B S2 T5

Prerequisite: JAPN2000 or equivalent.

Core language subjects designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and builds and develops reading/writing skills.

JAPN3000 Japanese 3A S1 T5

Prerequisite: JAPN2001.

Advanced instruction in the Japanese language for the purpose of business and other related areas of communication.

JAPN3001 Japanese 3B S2 T5

Prerequisite: JAPN3000.

Course material emphasises the rapid acquisition of advanced reading and writing skills, high level listening, comprehension and oral presentation in Japanese.

JAPN4000 Professional Japanese A S1 T5

Prerequisite: JAPN3001 at credit level or above, or equivalent.

This course concentrates on advanced language and communication skills needed to function in professional and business settings including public speaking, formal correspondence and intensive reading of publications in the business, technical and social science fields.

JAPN4001 Professional Japanese B S2 T5

Prerequisite: JAPN400.

Further development of skills attained in Professional Japanese A.

Asian Studies Unit

JAPN1000 Japanese 1A (Core) S1 L1T4

Prerequisite: Nil. Excluded: JAPN1100, JAPN1200.

Introduction to modern Japanese speaking, listening, reading and writing using communicative methods. Hiragana, Katakana and 100 Kanji are introduced and developed through progressive practice.

JAPN1001 Japanese 1B (Core) S2 L1T4

Prerequisite: JAPN1000 or equivalent. Excluded: JAPN1101, JAPN1201.

Further acquisition of communication skills in basic Japanese, regarding everyday non-technical topics. A further 100 Kanji are introduced and developed through progressive practice.

JAPN1100 Japanese 1A (Intermediate) S1 L1T4

Prerequisite: A minimum mark of 70 in 2-unit NSW HSC Japanese; a minimum mark of 80 in 2-unit Z NSW HSC Japanese, or equivalent (subject to placement test). Excluded: JAPN1000, JAPN1200.

This course develops students' fundamental knowledge of spoken/written Japanese. Students are introduced to authentic Japanese through tapes and readings in order to refine communication skills. 150 Kanji are progressively introduced.

JAPN1101 Japanese 1B (Intermediate) S2 L1T4

Prerequisite: JAPN1100 or equivalent. Excluded: JAPN1001, JAPN1201.

This course further develops students' communication skills in modern Japanese. Students use Japanese in a wider context, thereby increasing vocabulary and grammatical structures. A further 150 Kanji are progressively introduced.

School of Banking and Finance

FINS2612 Australian Capital Markets S2 L2 T1

Prerequisite: Nil.

As for FINS5512. See Graduate Study: Subjects Descriptions. (Old No. 98.864)

FINS2613 Business Finance 2A S1 or S2 L2 T1

Prerequisite: ACCT1511, ECON1102 and ECON1203.

The essential aspects of financial decision-making in business including: factors influencing capital expenditure decisions; alternative approaches to valuation; factors affecting the formulation of the capital structure; influence of the capital market environment. (Old No. 98.613)

FINS2614 Business Finance 2B S1 or S2 L2 T1

Prerequisite: FINS2613. *Excluded:* FINS2714.

Financial decision making within the framework of capital market theory. Includes diversification, risk and return, determinants of risk, efficient market hypothesis with emphasis on Australian evidence, capitalization changes and performance measures, takeovers and mergers. (Old No. 98.614)

FINS2714 Business Finance 2B (Honours) S1 or S2 L3

Prerequisite: FINS2613 at Credit level or better. *Excluded:* FINS2614.

The concepts, theory and evidence of the major components of finance theory including: portfolio theory, asset pricing theory, and the efficient market hypothesis. The subject also includes the development of elementary skills in matrix algebra, Lagrange multipliers and OLS regression. (Old No. 98.624)

FINS3615 Business Finance 3 S1 L3

Prerequisite: FINS2614. *Excluded:* FINS3715.

Theory and analytical techniques relevant to investment analysis and management. Includes analysis and valuation of securities, properties of accounting numbers, portfolio theory and asset pricing models, capital asset returns and information, bond ratings and yields and financial distress predictions. (Old No. 98.615)

FINS3616 International Business Finance S2 L3

Prerequisite: FINS2614 or FINS2714. *Excluded:* FINS3716.

The problems, techniques and policies of financial decision making in the international business environment. Includes a review of foreign exchange markets, problems of exposure to foreign exchange risk, determination of spot and forward rates, capital budgeting, cost of capital and capital structure, and working capital management in the multinational environment. (Old No. 98.882)

FINS3630 Bank Financial Management S1 L3

Prerequisite: FINS2612 and FINS2614 or FINS2714.

The theory and practice of banking from a financial management perspective. Banks and the financial services industry. Regulatory restrictions and financial management.

Performance analysis and strategic planning. Asset management – liquidity, investment and loan management. Liability and deposit management. Capital structure and dividend decisions. Financial management implications of electronic banking, international banking, and other developments. (Old No. 98.630)

FINS3631 Risk and Insurance S2 L3

Prerequisite: FINS2612 and FINS2614 or FINS2714, and ECON1203 or equivalent.

The nature of commercial, financial, and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. Emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include, risk premia, insurance ratings, simulation of risky environments, physical risk, and death. Insurance is approached as a natural commercial response to risk with inference from insurance data, general insurance, motor insurance, very large risks, and life assurance. (Old No. 98.631)

FINS3632 Regulation in Capital Markets S1 L3

Prerequisites: FINS2613 and FINS2612.

Forms of Australian financial regulation with special reference to: the structure of the regulatory system; the legal regulation of the companies and securities industry; the role of the investigative powers of regulatory agencies; functional weakness in the administrative legal process. An examination of specific regulations affecting securities markets and a review of theories of financial regulation and empirical evidence concerned with their effect. A review of the constraints on financial decision making imposed by financial regulations. (Old No. 98.632)

FINS3633 Real Estate Finance and Investment S1 L3

Prerequisite: FINS2614 or FINS2714.

An evaluation of real estate financing, the mechanics of the mortgage market, and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include: the role of regulation, taxation, government agencies, property trusts, and the banking system in promoting real estate activity. An analysis of real estate prices and yields, diversification aspects, and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts. (Old No. 98.633)

FINS3634 Lending and Liquidity Management S2 L3

Prerequisite: FINS2612 and FINS2614 or FINS2714.

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls. (Old No. 98.634)

FINS3635 Options, Futures and Risk Management Techniques S2 L3

Prerequisite: FINS3615 or FINS3715.

Introduces students to the new financial instruments, such as options, futures, swaps and their markets. Theories for pricing

these instruments are surveyed. Alternative strategies for hedging and spreading are studied in detail.

The order of topics covered is: Advanced topics in option theory, options for different underlying instruments, futures instruments, options on futures, swaps, hedging techniques, portfolio insurance, immunisation using interest rate futures. (Old No. 98.635)

FINS3715 Business Finance 3 (Honours) S1 L3

Prerequisite: FINS2714. *Excluded:* FINS3615.

The theory and evidence of selected aspects of the capital market behaviour including option markets and option theory, futures and commodity markets, Beta factors, portfolio performance measurement, dividend policy, capital structure and cost of capital. (Old No. 98.625)

FINS3716 International Business Finance (Honours) S2 L3

Prerequisite: FINS3715. *Excluded:* FINS3615.

The problems, techniques and policies of financial decision-making in the international business environment. Includes a review of foreign exchange markets, problems of exposure to foreign exchange risk, determination of spot and forward rates, capital budgeting, cost of capital and capital structure, and working capital management in the multinational environment. (Old No. 98.900)

FINS3775 Seminar In Finance S2 L3

Prerequisite: FINS3715.

Reviews basic mathematical and statistical techniques employed in theoretical and empirical studies in finance. (Old No. 98.875)

FINS4776 Business Finance 4A S1 L3

Prerequisite: FINS3715.

As for FINS5576. See Graduate Study: Subject Descriptions. (Old No. 98.876)

FINS4777 Business Finance 4B S2 L3

Prerequisite: FINS4776.

As for FINS5577. See Graduate Study: Subject Descriptions. (Old No. 98.877)

FINS4779 Empirical Research In Finance S1 L3

Prerequisite: FINS3715.

As for FINS5579. See Graduate Study: Subject Descriptions. (Old No. 98.879)

FINS4794 Thesis (Finance) S2

(Old No. 98.794)

FINS4798 Project Seminar S1 or S2

(Old No. 98.898)

Economics

Department of Econometrics

ECON1201 Quantitative Methods A (Advanced) S1 L2 T3

Prerequisite:

HSC minimum mark required

3 unit Mathematics

2 unit

3 unit or

4 unit Mathematics

3 unit

4 unit

67

1

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Excluded: MATH1032, MATH1042, ECON1202.

Note: Students who took 3 unit Mathematics with a minimum mark of 1-50 and 4 unit Mathematics may take ECON1201 and other students take ECON1202.

Students wishing to vary enrolment from ECON1202 to ECON1201 or vice-versa must do so before the end of the second week of the session.

Mathematics of finance: Compound interest, present value, annuities, continuous compounding. *Matrix Algebra:* Operations with matrices, determinants, matrix inverse, linear dependence and rank, linear and quadratic forms, solution of matrix equations, input-output analysis, linear programming and dual. *Calculus:* univariate differentiation, optimization of univariate functions, definite and indefinite integration, multivariate functions and partial differentiation, unconstrained and constrained optimization of multivariate functions, applications of above concepts and techniques in economics and business. (Old No. 15.101M)

ECON1202 Quantitative Methods A S1 or S2 L2 T3

Prerequisite:

HSC minimum mark required

2 unit Mathematics or

3 unit Mathematics

2 unit

3 unit or

4 unit Mathematics

3 unit

4 unit

60

60

1

1

1

1

Excluded: MATH1032, MATH1042, ECON1201.

Mathematics of finance: Compound interest, present value, annuities. *Matrix Algebra:* Operations with matrices, determinants, matrix inverse, rank, solutions of matrix equations, input-output analysis. *Calculus:* univariate differentiation, maxima and minima of a function, functions of several variables, partial derivatives, unconstrained and constrained optimization. Applications of the above concepts and techniques in accountancy and economics. (Old No. 15.102M)

ECON1203 Quantitative Methods B S1 or S2 L2 T1.5

Prerequisite: ECON1201 or ECON1202.

Frequency distributions, measures of central tendency, dispersion and skewness, introduction to probability theory, the binomial distribution, the normal distribution, estimation of

population parameters and confidence intervals, hypothesis tests, the distribution.

This subject requires a level of computer literacy. Four-week courses will be offered in Session 1 and may also be offered in the inter-session break. Students may demonstrate their ability in the relevant computer skills by passing an examination without attending a course. Students who have not passed the examination before commencing this subject must take a special four-week course offered in the first weeks of Session 1 (or possibly in the inter-session break) as part of this subject, and must pass the examination at the end of week 4 in order to pass the subject. (Old No. 15.103M)

ECON2204 Linear Economics S1 L2 T1

Prerequisite: ECON1201 or ECON1202.

Elements of set theory, Vector spaces. Classical optimization in economics. Linear programming theory and solution algorithm. The dual problem; applications of linear programming in economics: Efficient production and valuation of resources. Input-output analysis. Introduction to the theory of games. (Old No. 15.201M)

ECON2205 Economic Optimization and Dynamics S2 L2 T1

Prerequisite: ECON1201 or ECON1202 and ECON1203.

Non-linear programming problems existence and characterization of solutions. Economic applications to welfare maximization and constrained production. Descriptive growth models: dynamic Leontief models, and Von Neumann model of an expanding economy. Differential equations. Optimal control theory; applications to optimal growth problems. (Old No. 15.202M)

ECON2206 Quantitative Economic Techniques A S1 L2 T1

Prerequisite: ECON1203.

Index numbers including consumer price index for Australia. The simple and multivariate regression models with economic applications, emphasizing practical aspects of model building. (Old No. 15.203M)

ECON2207 Quantitative Economic Techniques B S2 L2 T1

Prerequisite: ECON2206.

Extensions of multiple regression models when the classical assumptions break down. Applications involving computer usage in the areas of consumption, demand, investment and production. Introduction to simultaneous equation models. (Old No. 15.204M)

ECON2208 Introduction to Operations Research SS L3

Prerequisite: ECON1201 or ECON1202.

Introduction to operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Includes linear programming, quadratic programming and dynamic programming with applications to transportation, inventory and portfolio selection and other economic related fields. (Old No. 15.205M)

ECON2209 Business Econometrics and Forecasting S2 L3

Prerequisite: ECON1203.

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis Box-Jenkins methods. Long-term forecasting with S-shaped growth curves and trend analysis. (Old No. 15.206M)

ECON2210 Measurement of Income Inequality S1 L2 T1

Prerequisite: ECON1203.

Systematic treatment of the conceptual framework and practical problems of measurement of income inequality and poverty. Emphasises the use of Australian income data. Knowledge of mathematics and statistics beyond the second year university level is not required. Topics are: well-known income distribution functions, the Lorenz curve and its properties, welfare implications of inequality measures, measurement of intensity of poverty, use of Lorenz curve analysis in problems of direct and indirect taxation and Government expenditure, international comparison of poverty and inequality. (Old No. 15.207M)

ECON2211 Operations Research in Economics S2 L3

Prerequisite: ECON1203.

Applications of mathematical programming and statistics to economic problems. Use of computer programming. Inventory models, queueing problems, decision analysis, dynamic programming. (Old No. 15.208M)

ECON2212 Applied Economic Statistics S1 L3

Prerequisite: ECON1203.

Applied multivariate analysis. The techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis. (Old No. 15.209M)

ECON3201 Mathematical Economics A S1 L3

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling. (Old No. 15.301M)

ECON3202 Mathematical Economics B S2 L3

Prerequisite: ECON3201.

Uncertainty in Economics. (Old No. 15.302M)

ECON3203 Econometrics A S1 L2 T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

The econometric approach, the objectives of applied econometrics: structural analysis, forecasting and policy evaluation. Estimation of regression models under classical assumptions, and break down of these assumptions: multicollinearity, autocorrelation, heteroskedasticity. Asymptotic

distribution theory, errors in variables, stochastic regressors and instrumental variables, lagged dependent variables, seemingly unrelated regressions. (Old No. 15.303M)

ECON3204 Econometrics B S2 L2 T1

Prerequisite: ECON3203.

Identification, specification and estimation of simultaneous equation models including forecasting, policy analysis and simulation. The estimation techniques include: two-stage least squares, three-stage least squares, limited information maximum likelihood and reduced form estimation.

Students build their own models using standard computer packages. (Old No. 15.304M)

ECON3205 Applied Demand Analysis S2 L3

Prerequisite: ECON2207.

Theory and measurement of demand functions, estimation of complete system of demand equations, the indirect utility function and true cost of living index. International comparison of purchasing power. (Old No. 15.305M)

ECON4221 Advanced Mathematical Economics A S1L3

Prerequisite: ECON3202.

Value theory and general equilibrium analysis. (Old No. 15.421M)

ECON4222 Advanced Mathematical Economics B S2 L3

Prerequisite: ECON4221.

Selected advanced topics in mathematical economics. (Old No. 15.422M)

ECON4223 Applied Econometrics A S1 L3

Prerequisite: ECON3204.

The nature of applied econometrics. Practical limitations of standard econometric techniques. 1. in the face of difficulties with data, 2. in view of the theoretical assumptions underlying estimators and tests, 3. in the light of ambiguities of interpretation of statistical results. Applications of econometric analysis to disaggregated data (eg business investment behaviour) and to aggregated data (eg national income forecasting). (Old No. 15.423M)

ECON4224 Applied Econometrics B S2 L3

Prerequisite: ECON3204.

The system-wide approach to econometrics. Problems of specification, estimation, and hypothesis testing when complete systems of equations are studied. Applications using consumer demand, asset demand and market share models. Estimation and inference with nonlinear equation systems; maximum likelihood and nonlinear least squares. (Old No. 15.424M)

ECON4225 Monte Carlo Methods and Simulation S2 L3 Techniques

Prerequisite: ECON3203. *Co-requisite:* ECON3204.

The Monte Carlo Method and its applications in econometrics distribution sampling and stochastic simulation. Methodological principles in Monte Carlo research.

Pseudorandom number generation. Monte Carlo evidence on the properties of econometric estimators and test statistics. Validation of macroeconomic models using stochastic simulation. Practical experiences with stochastic simulation. (Old No. 15.425M)

ECON4227 Thesis (Econometrics) S1 and S2

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics before the end of the August Recess in the year preceding their entry into Year 4. (Old No. 15.427M)

Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts Handbook.

ECON2200 Introductory Quantitative Economics S1 L2 T2 Analysis

Arts prerequisite: 2 unit Mathematics or permission of the Head of the School of Economics. *Co-requisite:* ECON1101.

Excluded: ECON1201, ECON1202, ECON1203.

Algebra, introductory calculus and statistics with applications to economics. (Old No. 15.100M)

Department of Economic History

ECON1301 Australia in the International Economy in the 20th Century S1 L2 T1

Prerequisite: HSC minimum mark required

<i>Contemporary English or</i>	60
<i>2 unit English (General) or</i>	60
<i>2 unit English or</i>	53
<i>3 unit English</i>	1

The international economy at the end of the 19th century: trade, factor flows, and payments arrangements. Problems of the international economy between the wars. The impact of World War II and the international economy in the post-war era. Australian economic development and its relationship with the international economy; economic fluctuations; problems of the inter-war period; growth of manufacturing; government policy and action; the importance of the mining industry; economic development and the distribution of income and wealth. (Old No. 15.101H)

ECON1302 Australia and the Asia-Pacific Economies: Historical Perspectives S2 L2 T1

Prerequisite: ECON1102

Australia's economic relations with the countries of Asia and the Western Pacific since the 19th century, with particular emphasis on the period since the Second World War. Topics include: capital and trade flows, labour and immigration issues; the changing political structures; Australian colonial rule and economic development in Papua and New Guinea; the rise to economic power of Japan and its relations with Australia before

the Second World War; resurgence of Japan in the 1950s and its dominance of Australia's trade; future relations with Japan; the emergence of the 'newly industrialising nations' in Asia and their impact on Australia; the ASEAN group's 'special relationship' with Australia; Sino-Australian economic relations; trans-Tasman economic integration; Australia's perceptions of Asia and the Pacific and obstacles to greater economic integration. (Old No. 15.102H)

ECON2301 Management and Business Development S1 L2 T1

Prerequisite: ECON1102.

Not offered in 1991.

Origins, evolution and attributes of modern business enterprise in Australia, Europe, America and Japan; strategy, structure and corporate performance; the economics of organization and the organization of work; theory and analysis of multinationals; integration, diversification and the marketing function; managerial hierarchies; decision management and decision control; entrepreneurship; public policy, social responsibility and the external business environment. (Old No. 15.201H)

ECON2303 Economic Change in Modern China 1700-1949 S1 L2 T1

Prerequisite: ECON1102.

Not offered in 1991.

Evolution of the pre-industrial Chinese economy and an examination of its significant characteristics; agricultural development, population growth, the family farm, marketing and commercialization, distribution of wealth and income, and the role of the state. In erosion of indigenous forces of change and the impact of imperialism in transforming the Chinese economy in the late 15th and early 20th centuries. Emergence of alternative strategies, forces, and ideologies for national economic development in the 20th century with a close examination of the performance of the nationalist government during the Nanking decade 1927-1937 and the reasons for its failure and of the Communist government during the Yenan decade 1935-1945 and the reasons for its success. (Old No. 15.203H)

ECON2304 Economic Transformation In the People's Republic of China S2 L2 T1

Prerequisite: ECON1102.

Not offered in 1991.

The Chinese people's struggle to build socialism since 1949. Rehabilitation of the devastated economy, early socialist transformation of agriculture and industry, competing demands of ideology, political control and economic construction, and the rejection of the Soviet model. Evolution of a Chinese development model in the course of the Great Leap Forward, readjustment and recovery in the Post-Leap Collapse, the Great Proletarian Cultural Revolution, and the New Long March towards the Four Modernizations in the post-Mao era. Examination of changing priorities, exemplars, and strategies. Assessment of recent performance and emerging problems. Prospects for Australia in China's economic future. (Old No. 15.204H)

ECON2305 Modern Asian Economic History S1 L2 T1

Prerequisite: ECON1102.

The contrasting histories of Asian economies in the modern period. Four major areas are considered - Japan, China, India and Indonesia. The nature of the Asian economies and the impact of the West prior to 1949; the history of planning in the four nations since the Second World War. Four specific themes: the impact of Japanese development on Asia; economic planning and policy in China; problems of the modern Indian economy; and planning for scientific and technological development in modern Asia. (Old No. 15.205H)

ECON2306 Australia, New Zealand, Argentina and South Africa: Studies in Historical Development in the Southern Hemisphere. S1L3

Prerequisite: ECON1102 Excluded: ECON2307

This subject is concerned with the economic and social development of countries in the southern hemisphere since the 19th century. It presents an analysis of European expansion into Australia, New Zealand, Chile, Argentina and Southern Africa and concentrates attention on the following topics: the indigenous response to the coming of the European, patterns of land settlement, labour systems, race relations, political institutions, integration into the world economy, industrialisation, the role of the state, social conflict and the crisis of settler capitalism.

ECON2308 British Imperialism in the 19th and 20th Centuries S2 L2 T1

Prerequisite: ECON1102.

Theories of imperialism; informal empire mid-19th century; imperial rivalry and the scramble for Africa; the nature of British colonial rule in the 20th century and comparisons with that of other imperial powers; racism and cultural imperialism; the impact of the Second World War and changes in the international economy after 1945; national liberation struggles and formal decolonization; imperialism without colonies. (Old No. 15.208H)

ECON2309 Modern Capitalism: Crisis and Maturity S1 L2 T1

Prerequisite: ECON1102.

Not offered in 1991.

Comparative economic and social development in Britain, America and Western Europe from the 1920s including the 30s depression, war and post-1945 growth; poverty and income and wealth distribution, monopoly capitalism and multinational firms; economic and political dimensions; socialism, capitalism and the welfare state; changing role of the trade union movement; stagflation and current economic and social problems. (Old No. 15.209H)

ECON2311 German Economy and Society since 1850 S2 L2 T1

Prerequisite: ECON1102.

Origins, course and consequences of modern industrialization in Germany; the state and the industrial revolution; banking, industry and the emergence of finance capitalism, cartels and vertical integration; agriculture in an industrializing economy

and society; imperialism and the origins of the First World War; hyperinflation and reparations in the 1920s; the impact of the Great Depression 1929-33; the Nazi economic recovery and social change; the German war economy and allied occupation; the economic and social development of East and West Germany since 1945. (Old No. 15.211H)

ECON2312 The Industrial Revolution S1 L2 T1

Prerequisite: ECON1102.

Industrialization as a process of structural change; the pre-industrial economy and society; estimates and sources of growth agriculture, traditional and modern sectors; demographic factors; intersectoral productivity differentials and the efficiency of labour and capital markets; migration and urbanization; trade, Empire and war in relation to growth; capitalism and inequality; the uniqueness of British industrialization; legacies of the early start. (Old No. 15.212H)

ECON2313 Australian Economic Development S2 L2 T1 in the 20th Century

Prerequisite: ECON2101 or ECON2121.

Development of the Australian economy from the Long Boom and the Depression of the 1890s to the present day. Australian economic development and its main features: economic fluctuations and their consequences, especially the Depression of the 1930s; rise of Australian economic institutions; changes in the philosophy of development and the role of government; migration and the inflow of foreign capital; development strategies of the States; impact of war; growth of manufacturing and industry policy; development of the services sector; problems of the agrarian economy; changes in the standard of living. Australia's changing economic relations with other countries and the world economy. Economic problems in the later 20th century in historical perspective. (Old No. 15.213H)

ECON2314 Economic History of the Soviet Union S2 L2 T1

Prerequisite: ECON1102.

The background to the October Revolution (1917); War Communism (1918-1921); New Economic Policy and the Industrialization Debate (1921-1928); the collectivization of agriculture and forced industrialization (1928-1940); the Soviet Union in the Second World War; the historical assessment of Stalin and the Soviet situation in 1953; economic reforms and industrial development since 1953; the agricultural problem and agricultural development; markets in the Soviet Union; the nature of the Soviet Union socialist, state, capitalist, convergence and divergence; the Soviet model and alternatives (Eastern Europe, China and Cuba). (Old No. 15.214H)

ECON2315 The Economic History of Urbanization S2 L2 T1

Prerequisite: ECON1102.

Growth of cities during the last two centuries in Britain, North America and Australia. Economic, social and institutional structures; networks and interrelations between urban centres; capital labour; residential patterns and mobility; political

control. Theories of metropolis are tested, with particular reference to London, Chicago and Melbourne. (Old No. 15.215H)

ECON3301 The History of Economic Analysis S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

This subject traces the evolution of modern economics from the works of the Classical School and the contribution of Smith, Malthus and Ricardo through the later development of their ideas by J.S. Mill and Marx. The contributions of the early neoclassical - Jevons, Menger, Walras and Marshall - are assessed. The further development of the ideas by Bohm-Bawerk, Pareto, Wicksell, Edgeworth and Pigou will be examined, leading to a discussion of Keynes and later contributions. The emphasis of the subject will be on the development of analysis as the response to empirical and theoretical problems and the issue of the day. Related to this, the subject will examine how economic ideas are developed and in time may lose some of their influence. (Old No. 15.301H)

ECON3302 Classics of Economic Thought S2 L2 T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

In-depth reading of some great classics of economic analysis. The list will vary, but there will be at least one Classical and Neoclassical work. The subject will be concerned with examining the theoretical developments and influences of the works being examined. (Old No. 15.302H)

ECON3303 Transformation of the Japanese S2 L2 T1 Economy

Prerequisite: ECON1102.

Growth and sectoral change in the Tokugawa economy; cities, handicrafts and population. The low-level equilibrium trap. Dynamics of the Meiji Restoration, government, trade, development. The interpretation of 'relative backwardness', 1880-1914. Classical models and capitalist development. The economic history of political change during the inter-war years. Capitalism and colonies. 'Economic miracle' and structural change; exports, the yen and the international economy. (Old No. 15.303H)

ECON3304 Australian Economic Development S1 L2 T1 in the 19th Century

Prerequisite: ECON1102. Excluded: ECON3324.

Basic features of the growth of the colonial economies up to Federation. Areas of special attention include: consequences of the European conquest of the South Pacific and South-East Asia; growth of trade, production, of capital and labour markets; effects of the Gold Rushes and the Long Boom; causes and effects of major economic fluctuations; class structure; demographic change; and regional differences. Australia's relationship with the international economy, and some longer-run consequences of growth in this period. (Old No. 15.304H)

ECON3305 Modern Australian Capitalism S2 L2 T1

Prerequisite: ECON3304. Excluded: ECON3325.

Analysis of the major features of the Australian economy in the 20th century. Interpretation of movements in the trade cycle; the path of growth; the open economy; dependency; structural adjustment; capital formation; labour markets; and distribution.

Analysis of the process of transformation of economic policy, its outcomes and change in a historical framework from 1901 to the present day. (Old No. 15.305H)

**ECONH3306 Comparative Economic Systems in SS L2 T1
Historical Perspective**

Prerequisite: ECON2101 or ECON2121.

Comparative study of the economic history of selected nations. Similarities and contrasts in their experience of economic change and development. Variations in patterns or characteristics of industrial revolution, institutional change and social development. The use of formal models in comparative history and in the exploration of the notions of proto-industrialization, institutional context, industrial revolution and economic modernisation. (Old No. 15.306H)

ECONH3307 Multinationals: Theory and History SS L2 T1

Prerequisites: ECON1102. *Co-requisite:* ECON2101 or ECON2121.

Not offered in 1991.

The origin, evolution and attributes of international firms; growth patterns of American, European, Japanese and Australian transnationals; their structure, management and performance; general theories of the multinational enterprise, home and host country impacts of foreign direct investment; technology transfer; government, public policy and the multinationals, selected studies of investment in Asia and the Pacific; recent trends in international business. (Old No. 15.307H)

**ECONH3324 Australian Economic Development S1 L2 T1
in the 19th Century (Advanced)**

Prerequisite: ECON1102. *Excluded:* ECON3304.

As for ECON3304 with additional work. (Old No. 15.324H)

**ECONH3325 Modern Australian Capitalism S2 L2 T1
(Advanced)**

Prerequisite: ECONH3324. *Excluded:* ECONH3305.

As for ECONH3305 with additional work. (Old No. 15.325H)

ECONH4323 Approaches to Economic and Social History S1 L2 T1

Prerequisite: ECON3325.

The perspectives, theories and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. One function of the course is to provide a degree of unity to the varied knowledge gained by students in other economic history courses; another is to allow students to come to grips with important problems of a general nature. (Old No. 15.423H)

ECONH4324 Aspects of Australian Economic Developments S2 L2 T1

Prerequisite: ECONH3325.

Advanced topics in Australian economic development. (Old No. 15.424H)

ECONH4325 Seminar in Research Methods S2 T3

Prerequisite: ECONH3325.

Honours students present work in progress on their thesis to this seminar and discuss methodological approaches used. (Old No. 15.425)

ECONH4326 Comparative Issues in Economic History S1L3

Prerequisite: ECONH3325 and ECON1102 *Excluded:* ECONH4322

Advanced topics in comparative Economic History. Draws on a wide range of case studies in Economic History and analyses these in a theoretical framework.

ECONH4327 Theses (Economic History) S1 and S2

Honours students in their final year are required to prepare a thesis of not more than 20,000 words which must be submitted before the final examinations in November. The thesis topic must be approved by the Head of the Department of Economic History before the end of November in the year preceding the candidate's entry into the 7th and 8th sessions of study. (Old No. 15.427H)

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculty of Arts Handbook.

ECONH1303 Pre-Industrial Europe S1 L2 T1

Prerequisite:

*HSC minimum
mark required*

*Cont. English or
2 unit English (General) or
2 unit English or
3 unit English*

*60
60
53
1*

The economic and social development of Europe to 1800. Topics include: feudal economy and society in the Middle Ages; slavery, serfdom and wage-labour; demographic change and the Black Death; the growth of towns, trade and industry; the nature and function of marriage and the family; religion and the rise of capitalism; the overseas expansion of Europe from 1500 and the establishment of empires; the relative decline of eastern and southern Europe; the origins of the industrial revolution in England. Note: This subject may be counted towards a major sequence in history in the School of Spanish and Latin American Studies. (Old No. 15.103H)

ECONH1304 The Industrialisation of the Modern World S2 L2 T1

Prerequisite:

*HSC minimum
mark required*

*Cont. English or
2 unit English (General) or
2 unit English or
3 unit English*

*60
60
53
1*

Centring upon the years since 1800, traces the history of industrialisation from the emergence of the British economy, through the industrialisation of European nations to the industrial transformation of Asia and the rest of the world. The core concern is with the process of structural change during early industrialisation and the impact upon this of forces exogenous to national economies, for example: foreign trade, external organizational influence foreign banking, transnational companies, technology transfers, human migration and foreign investment. The subject utilises ideas developed by economists and historians working in the area of economic development and structural change. (Old No. 15.104H)

ECON2310 The Rise and Decline of Britain S2 L2 T1

Prerequisite: Any four Level 1 Arts subjects totalling 24 credit points.

The Industrial Revolution, mid-Victorian dominance and the decline of the British economy; why capitalism bred inequality; Britain as workshop of the world; the loss of industrial, trade and financial leadership; the 'British Disease' and de-industrialisation after 1945; science, education and the waning of the industrial spirit; managerial failure, unions and industrial decline; Empire and decolonisation; class structure, social protest and urban unrest, 1750-1988; war depression and the ruin of the regions; government policy; the Thatcher years. (Old No. 15.210H)

ECON4321 Economic History 4 (Honours) F

Prerequisites: ECON3325 and ECON1102.

Consists of a thesis and four subjects: Approaches to Economic and Social History; Aspects of Australian Economic Development; and Seminar in Research Methods. (Old No. 15.421H)

Department of Economics

ECON1101 Microeconomics 1 S1 or S2 L2 T1.5 or L2 T2

Prerequisite: HSC minimum mark required

Cont. English or	60
2 unit English General or	60
2 unit English or	53
3 unit English	1

Economics as a social science; scarcity, resource allocation and opportunity cost. An introductory analysis of consumer behaviour. The economics of firms and markets: production and costs; the classification and analysis of markets. Efficiency concepts and market failure. The gains from international trade and the impact of trade restrictions. Economic growth and structural change. (Old No. 15.101E)

ECON1102 Macroeconomics 1 S1 or S2 L2 T1.5 or L2 T2

Prerequisite: ECON1101.

Introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Social accounting and aggregate income and expenditure analysis. Introduction to macroeconomic models of income determination; consumption and investment functions. The role of money and financial institutions; interactions between goods and money markets in equilibrium and disequilibrium situations. Analysis of recent Australian macroeconomic experience. (Old No. 15.102E)

ECON2101 Microeconomics 2 S1 L2 T2

Prerequisite: ECON1102, ECON1203. Excluded: ECON2103, ECON2121.

Choice theory, including intertemporal choice, labour supply. Extensions of price theory. The theory of production, costs and supply. Market structures including oligopoly models. Introduction to general equilibrium and welfare analysis. Externalities. (Old No. 15.201E)

ECON2102 Macroeconomics 2 S2 L2 T2

Prerequisite: ECON1102, ECON1203. Excluded: ECON2104, ECON2122.

Models of aggregate income determination in open economies. Theories of aggregate economic behaviour with respect to consumption and investment expenditures and financial transactions. Balance of payments and exchange rate analysis. Theories of inflation and unemployment. Introduction to dynamic analysis. Theories of growth and cycles. (Old No. 15.202E)

ECON2103 Applied Microeconomics S2 L2 T1.5

Prerequisite: ECON1102.. Excluded: ECON2101, ECON2121.

Structural change in the Australian economy. The effect of different market structures on firms and consumer welfare. The consequences of market failure and the effects of government regulation. Investment decisions in the public and private sectors, including the estimation of future benefits, revenues and costs, the measurement of consumer and producer surplus. The economics of non-renewable and other resources. Australia's international trade and investment and the effects of restrictions on international trade and investment. (Old No. 15.203E)

ECON2104 Applied Macroeconomics S1 L2 T1.5

Prerequisite: ECON1102. Excluded: ECON2102, ECON2122.

Economic growth and fluctuations in Australia. Inflation, unemployment and balance of payments issues. Fiscal, monetary, exchange rate and income policies. Changes in the structure of the Australian financial system and its links with the international monetary system. Effects of restrictions on capital markets. (Old No. 15.204E)

ECON2105 Marxian Political Economy SS L2 T1

Prerequisite: ECON1102.

Varieties of political economy. Marx and the classics, the Marxian system. Marxian economics since Marx. Marx and socialist planning. Marxian analysis of current economic problems. (Old No. 15.205E)

ECON2106 Post-Keynesian Political Economy SS L2 T1

Prerequisite: ECON1102.

Introduction to Post-Keynesian economics, ie that branch of economic theory which attempts to integrate the short-run analysis of Keynes and Kalecki with aspects of the classical tradition deriving from Ricardo and Marx. The major theoretical points at issue between Post-Keynesian and neo-classical economics are elaborated and the policy implications brought out. The state in contemporary capitalism including the role of the state in ensuring the reproduction of industrial capital, capital in general and capitalist social relations with consideration of how this is achieved. (Old No. 15.206E)

ECON2107 Natural and Environmental Resources Economics S2 L2 T1

Prerequisites: ECON2101 or ECON2103 or ECON2121.

Classification of renewable and non-renewable resources: reserves, resources and resource base; the concept and measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes; uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield

concepts. Policy issues, with particular reference to Australia's role in the international economy. (Old No. 15.207E)

ECON2108 Industry Economics and Australian Industrial Policy S2 L2 T1

Prerequisite: ECON101 or ECON2103 or ECON2121.

Structure of industry; inter-relationships between the role of the business firm and industrial structure; multinational corporations; factors affecting size, structure and performance such as economies of scale, barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; industrial policy in Australia with special reference to competition policy, foreign investment and mergers, and some specific industry policies eg on motor vehicles, electronics, steel, petroleum. (Old No. 15.208E)

ECON2110 Regional and Urban Economics S1 L2 T1

Prerequisites: ECON101 and ECON2102, or ECON2103 and ECON2104, or ECON121 and ECON2122.

Not offered in 1991.

Theory of urban and regional economics and its policy implications. Regional income and growth, location theory, urban land values and structure, urban growth, the economics of city size, urban transportation and fiscal problems. (Old No. 15.210E)

ECON2115 Japanese International Economic Relations SS L2 T1

Prerequisite: ECON1101.

Japan's international trade, investment and balance of payments policies; globalisation of Japanese economic interests; problems relating to external economic policies including alternative strategies for international economic relations; impact of yen appreciation; trade friction; bilateral relations with focus on Australia, USA, China and South East Asia. (Old No. 15.215E)

ECON2116 Japanese Economic Policy S1 L2 T1

Prerequisite: ECON1102.

Analysis and evaluation of postwar economic policy: issues relating to policy determination including role of institutions and interest groups; critical examination of 'Japan Inc.' model; industrial policy and role of 'genkyoku' system; Japanese long term economic planning; nature of principle economic policies such as agricultural, monetary and fiscal; anti-trust and competition policies. (Old No. 15.216E)

ECON2117 Economics of Tourism S1 L2 T1

Prerequisites: ECON1102.

Macro and micro economic environments. Factors affecting international and domestic tourism. Tourism forecasting models. Economic analysis of projects. Cost/benefit and related procedures. Implications of tourism developments for the community in general. (Old No. 15.217E)

ECON2121 Microeconomics 2 (Honours) S1 L2 T2

Prerequisite: ECON1102, ECON1203. *Excluded:* ECON2101, ECON2103.

Material covered in ECON2101 Microeconomics 2 at greater depth. (Old No. 15.221E)

ECON2122 Macroeconomics 2 (Honours) S2 L2 T2

Prerequisite: ECON1102, ECON1203. *Excluded:* ECON2102, ECON2104.

Material covered in ECON2102 Macroeconomics 2 at greater depth. (Old No. 15.222E)

ECON3101 Microeconomics 3 S1 L2 T2

Prerequisites: ECON2101, ECON2102, ECON2206. *Excluded:* ECON3121.

Extensions of microeconomic theory: general equilibrium approaches to economic analysis; international trade including analysis of trade restrictions and distortions. Limitations of the general competitive model; uncertainty and risk with applications to modern theories of corporate behaviour. (Old No. 15.301E)

ECON3102 Macroeconomics 3 S2 L2 T2

Prerequisites: ECON2101, ECON2102, ECON2206. *Excluded:* ECON3122.

Theory of economic policy. Extended macroeconomic models, theory and fiscal policy and the problems of the budget deficit. International policy dependence and the exchange rate. Australian financial system, monetary theory and policy. Inflation and unemployment and incomes policy. Rational expectations and economic policy. Australian macroeconomic models. (Old No. 15.302E)

ECON3103 Monetary Economics A S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122, and ECON2206.

Definitions, functions and properties of money. Theory of financial intermediation. Financial innovation. Theory of portfolio selection. Flow-of-funds analysis. Determination of interest rates including risk and term structures. Theories of the financial firm. Development, structure and efficiency of the Australian financial system and implications for monetary policy. (Old No. 15.303E)

ECON3104 Monetary Economics B S2 L2 T1

Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Development structure and efficiency of the international monetary system and the role of the IMF. International adjustment mechanisms for the balance of payments. Exchange rate determination and the effects of exchange rate variation. Optimum currency areas. Forward exchange markets. Foreign exchange risk management. Development of Eurocurrency markets and implications for policy. The international debt problem. International financial integration and implications for domestic policy. (Old No. 15.304E)

ECON3105 Public Economics A S1 L2 T1

Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

The theory of public economic activity. Government objectives and the social welfare function. Equity and efficiency criteria. Public goods and externalities. The theory of public sector pricing and its applications. The theory of public sector pricing and its applications. Techniques of investment appraisal, cost-benefit analysis and related issues. The application of cost-benefit analysis to transport, urban and other problems. Analysis of transfer policy. (Old No. 15.305E)

ECON3106 Public Economics B S2 L2 T1
Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

General aspects of public sector expenditure and its financing with special reference to Australia. Role of government in the economy; principles and types of public expenditure. Taxation theory. Tax sharing and revenue systems; economic and welfare aspects of different types of taxes; inflation and tax indexation; loan finance and the public debt. (Old No. 15.308E)

ECON3107 Labour Economics A S1 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Economic analysis of contemporary labour market problems. Labour force participation, the demand for labour, the supply of labour (traditional approaches and selectivity-bias-corrected studies), the demand for education and investment in human capital. The economic analysis of unions and collective bargaining, the structure of compensation, occupational choice, job turnover and labour mobility, contract theory and the theory of job search. (Old No. 15.307E)

ECON3108 Labour Economics B S2 L2 T1
Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

As for IROB3722. (Old No. 15.308E)

ECON3109 Economic Growth and Development A S1 L2 T1
Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Characteristics of economic growth and development, role of capital accumulation, labour, technology, and natural resources. Application of growth models to development issues. Role of industrialization, structural change, development strategies etc in promoting economic development. (Old No. 15.309E)

ECON3110 Economic Growth and Development B S2 L2 T1
Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206.

Major characteristics of the international economy, including roles of the United States, Japan, Western Europe, NICs, OPEC and other LDCs. Trade and investment policies, including the debt problem and the role of GATT and the World Bank. Macro monetary policies, including international co-ordination and the role of the IMF. Benefits and costs of closer integration. Foreign aid. (Old No. 15.310E)

ECON3111 Contemporary Japanese Economy SS L2 T1
Prerequisite: ECON2102 or ECON2122.

Analysis of postwar economic performance; macroeconomic trends; features of high economic growth and transition to moderate economic growth, including saving rate, changing patterns and new elements in the business cycle and capital accumulation; structural adjustment; microeconomic features of the economy; industrial and financial organisation and

adjustment to low growth; market competition; internationalisation of the Japanese economy. (Old No. 15.311E)

ECON3112 The Newly Industrializing Economies of East Asia S2 L2 T1
Prerequisite: ECON1102.

Principal economic characteristics of the newly industrializing economies of East Asia: South Korea, Taiwan and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives. (Old No. 15.312E)

ECON3113 Economic Development in ASEAN Countries S1 L2 T1
Prerequisite: ECON1102.

Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to formation of customs unions and free trade areas, and their application to ASEAN. (Old No. 15.313E)

ECON3114 Economic Methodology S2 L2 T2
Prerequisite: ECON2102 or ECON2122.

The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics. (Old No. 15.314E)

ECON3115 Economics of Developing Countries S1 L2 T1
Prerequisite: Any one of the following: ECON2101, ECON2121, ECON2103, ECON2102, ECON2122, ECON2104.

Aspects of economic development in the less developed countries. Characteristics of these countries and the policies available to them, simplified models of under-development, phenomenon of structural change in the development process, role of industrialization in promoting structural change, international relationships of developing countries and strategies of development based on industry or agriculture. Applications to Asian experiences in economic development. (Old No. 15.315E)

ECON3121 Microeconomics 3 (Honours) SS L2 T2
Prerequisites: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122, and ECON2206. Excluded: ECON3101.

General equilibrium theory and an introduction to applied general equilibrium analysis. The theory of international trade. Market failure and the theory of second best. Uncertainty and risk in economic models including agency theory. (Old No. 15.321E)

ECON3122 Macroeconomics 3 (Honours) SS L2 T2
Prerequisite: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122 and ECON2206. Excluded: ECON3102.

Review and extension of macroeconomic models of open economies. Dynamics, including cyclical dynamics.

Introduction to the theory of economic policy. Rational expectations and macroeconomic policy. Theory and analysis of Australian fiscal, monetary, exchange rate, public and external debt, and incomes policy. International policy interdependence. (Old No. 15.322E)

ECON4121 Microeconomics 4 S1 L2 T1.5

Prerequisite: ECON3121.

Static analysis: constrained optimisation and set theory as applied in comparative static problems of consumer firm behaviour. Theory of duality. Theory of market and general equilibrium. Economics of information and uncertainty. Dynamic analysis: simple overlapping generations general equilibrium model with money. (Old No. 15.421E)

ECON4122 Macroeconomics 4 S2 L2 T1.5

Prerequisite: ECON3122.

Recent developments in macroeconomics including theories of economic growth, an assessment of Keynes's contributions, recent theories of unemployment, overlapping generations models, recent developments in the theory of asset prices, dynamic inconsistency and policy credibility, disequilibrium macroeconomics, macroeconomic modelling. (Old No. 15.422E)

ECON4126 Economics Honours Thesis S1 and S2 L2 Seminar

(Old No. 15.426E)

ECON4127 Thesis (Economics) S1 and S2

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Economics before the end of the year preceding their entry into their final year. Students are required to present a seminar on the topic of their thesis. (Old No. 15.427E)

Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts Handbook.

ECON4120 Economics Honours Arts F 8CCH

Prerequisites: ECON2121, ECON2122, ECON3121, ECON3122 all at Credit level or better, plus ECON2206 and ECON2207.

Consists of advanced topics in macroeconomics and microeconomics and a thesis. Students enrolled in this subject are required to attend regular seminars at which each student will present a seminar on the thesis topic.

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School of Economics before the end of the year preceding their entry into their final year. (Old No. 15.420E)

Electrical Engineering and Computer Science

COMP1811 (6.718) Computing 1 (Procedural) S1 L3 T3

Prerequisite: As for MATH1032. *Excluded:* COMP1011 (6.711), 6.611, 6.600.

Defining problems. Reasoning about and solving problems using Logic, Abstraction, Specification, Algorithms and Data Structures. Exposure to a procedural programming language by practical experience with these concepts. Introduction to Computing Systems: Hardware (CPU, Memory, Peripherals), Software (Operating Systems, Networks, Languages) and Users. Introduction to Computing Applications: Document Processing, Spreadsheets, Data Bases, Graphics and Communications. (Old No. 6.711)

COMP1821 (6.719) Computing 2 S2 L3 T3

Prerequisite: COMP1811 *Excluded:* 6.712, 6.621, 6.021D

Abstract data types. Lists, stacks, queues, trees. Implementation in procedural language using linked structures. Searching and sorting. Introduction to functional programming. The layered model of a computer, instruction set, execution cycle, data storage, assembly language programming. (Old No. 6.712)

School of Geography

Geography is the study of variations from place on the earth's surface arising from the spatial relationships of the phenomena which make up the world of humanity. Particular emphasis in human geography is placed on the spatial organization of human activities, especially within urban systems.

GEOG3132 Marketing Geography S2 L2 T2

Prerequisite: MARK2042.

Organization and operation of the marketing function and trends in its performance. Merchandising strategies of wholesalers and retailers and the consequent location patterns of consumer oriented enterprises within cities. Retail feasibility studies and the structure and analysis of market areas in intra-urban areas. Consumer spatial behaviour, including search and decision processes. Shopping centre images and spatial choice models. (Old No. 27.713)

School of Industrial Relations and Organizational Behaviour

IROB1701 Industrial Relations 1A S1 or S2 L2 T1.5

Prerequisite: HSC minimum mark required

Cont. English	60
2 unit English (General) or	60
2 unit English or	53
3 unit English	1

Multi-disciplinary introduction to a range of important concepts and issues in industrial relations. Political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern employer/employee relations with material drawn from both Australian and overseas experience. The nature and implications of: strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions; the employer industrial relations function and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations. (Old No. 30.701)

IROB1702 Industrial Relations 1B S1 or S2 L2 T1.5

Prerequisite: As for IROB1701.

Formation and development of Australian unions. Analysis of economic, legal, political and social framework within which unions operate; the role of unions, the structure and government of unions, union strategies and unions and the 'balance of power'. The course will discuss the policies and operation of unions generally, and of State Labour Councils and the Australian Council of Trade Unions. (Old No. 30.702)

ECON2703 Industrial Relations 2A S1 L2 T1.5

Prerequisites: IROB1701 (may be taken simultaneously rather than as a prerequisite).

The development of industrial relations systems overseas paying special attention to collective bargaining systems. Topics include: the role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level. (Old No. 30.703)

IROB2704 Industrial Relations 2B S2 L2 T1.5

Prerequisite: IROB2703.

The social organisation of work. Conceptual foundations of industrial psychology and sociology; issues include learning and skill formation, motivation, stress and alienation. Design of jobs and work organisation. Managerial behaviour and decision making the labour process. Management control and worker resistance. Class, gender and ethnicity at work. The microdynamics of industrial conflict. Professionalism and its consequences and Employee participation. (Old No. 30.704)

IROB2711 Labour Market Economics

S1 L2 T1

Prerequisite: ECON1102.

Economics of the labour market. Theory of labour market operations and an evaluation in the light of a range of research evidence from Australia and overseas. Supply of labour, including work-leisure trade offs, hours of work, occupational choice and participation rates; demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and manpower policy issues; under-employment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history, and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift; wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation. (Old No. 30.720)

IROB2712 Labour Market Policies

SS L2 T1

Prerequisite: ECON1102.

This subject may be offered in alternative years only.

Origins, evolution and operation of Australian labour market policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographical and vocational labour mobility; occupational choice, theory and practice; the nature and human resource implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; redundancy; labour market projection and labour market planning at the national level; labour market discrimination, equal opportunity and anti-discrimination measures. (Old No. 30.721)

IROB2713 Industrial Relations Sociology

S2 L2 T1

Prerequisite: IROB1701.

This subject may be offered in alternative years only.

Sociological aspects of employer-employee relations and industrial work, referring to major sociological views and theories to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation, the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement, work group identification and affiliation, social aspects of labour market operation, wages and unemployment; and attitudes to work. (Old No. 30.722)

IROB2714 Industrial Democracy

SS L2 T1

Prerequisite: IROB1701.

Different forms of worker involvement in management decisionmaking in Australia, Western Europe, Yugoslavia and North America. Concepts of industrial democracy, such as joint consultation, worker participation in management; industrial codetermination and worker self-management; contemporary theories of industrial democracy; West Germany's co-determination system; Sweden's model of 'disciplined' democracy in industry; joint consultation in British industry; worker self-management in industrial enterprises in Yugoslavia; and Scanlon Plans and other forms of

union-management co-operation in the United States and Canada; and collective bargaining as an exercise in industrial democracy in the United Kingdom and the United States. (Old No. 30.724)

IROB2715 Labour History S2 L2 T1

Prerequisite: IROB1701.

This subject may be offered in alternate years only.

The evolution of working class life in Australia from the arrival of the convicts to the present day, emphasizing the growth of trade unions, political parties and state regulation of the labour market. The development of class consciousness, segmentation of the labour market and changes in work processes and workers' control of production. The impact of immigration, technological change and the role of women in paid employment. (Old No. 30.725)

IROB2716 Industrial Conflict SS L2 T1

Prerequisite: IROB1701.

Conceptualization of industrial conflict. Theories of industrial and class conflict. International comparisons of collective action. Interindustry studies of strikes. Plant level analyses of management control and labour resistance. Case studies of strikes with emphasis on social psychological processes. Structures and procedures for the institutionalization of conflict with special reference to Australian materials. The mass media and the distortion of industrial reality. (Old No. 30.727)

IROB2717 Social Aspects of Work and Unionism SS L2 T1

Prerequisite: IROB1701.

Application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Authority structures in work situations; job re-design and enrichment; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism, the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context. (Old No. 30.728)

IROB2718 Human Resource Management S2 L2 T1

Prerequisite: Nil.

Context of working in Australia. Contemporary management thinking. Issues in managing people - problem solving, leadership, power, communications. Managing in an organization - group dynamics and supervision, setting goals and performance appraisal, developing individual and organizational resources, career planning. (Old No. 30.729)

IROB3705 Industrial Relations 3A S1 L2 T1.5

Prerequisite: IROB2704.

Organisations of employers. Employer organisation structure and strategy. Employer associations relations with firms. Multi-employer and single employer bargaining. Corporate strategy. The structure of private and public sector organisations in relation to their environments. Management values and ideology regarding employee motivation and regulation. Management strategy and practice regarding employees and unions. The personnel and industrial relations function. Line management and employee relations. Management effectiveness in employee relations. (Old No. 30.705)

IROB3706 Industrial Relations 3B S2 L2 T1.5

Prerequisite: IROB3705.

Institutional structures; policies and procedures in industrial relations conflict resolution under arbitration and bargaining method. Topics include: theoretical aspects; problems and issues in arbitration and bargaining; models of bargaining and arbitration; compulsory arbitration in the context of collective bargaining and the relative merits of the two methods under varying standards for evaluation. Case studies and simulation exercise material may be used. (Old No. 30.706)

IROB3707 Industrial Relations Research Methods and Thesis Workshop S2 L2 T1

Prerequisite: IROB3705 and permission of Head of School.

Excluded: IROB3723. (Old No. 30.730)

IROB3719 Industrial Relations Theory SS L2 T1

Prerequisite: IROB2704.

This subject may be offered in alternate years only.

Major theoretical developments within academic industrial relations. Theories of the labour movement, in particular the work of the Webbs, Lenin, Commons, Perlman and Hoxie. Developments within the tradition of grand theory, including Dunlop's systems model, Kochan's refinements, pluralism, marxism, corporatism and theories of regulation. Australian works are examined and analysed to relate discussion to the Australian scene. (Old No. 30.723)

IROB3720 Industrial Law S1 L2 T1

Prerequisite: IROB1701. *Excluded:* LAWS.5030.

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade unions. Industrial law powers of Government. The Commonwealth Conciliation and Arbitration Systems, awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field. (Old No. 30.726)

IROB3721 Industrial Relations Methods S2 L2 T1

Prerequisite: IROB3720.

Methods and skills utilized in industrial relations practice. Content and character of industrial awards and agreements: preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wage, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures. (Old No. 30.732)

IROB3722 Wages and Incomes Policy SS L2 T1

Prerequisite: ECON1102. *Excluded:* ECON3108

This subject may be offered in alternate years only. The relationship between movements in wage and salary incomes to desired economic objectives. Formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience and its implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues. (Old No. 30.731)

IROB3723 Industrial Relations Research Methodology S2 L2 T1

Prerequisite: IROB3705 and permission of Head of School.
Excluded: IROB3707.

A range of principles, procedures, techniques and data sources used for research in the field of industrial relations. (Old No. 30.733)

IROB4731 Industrial Relations Case Studies A S1 L3

Prerequisite: IROB3706.

Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation. (Old No. 30.740)

IROB4732 Industrial Relations Case Studies B S2 L3

Prerequisite: IROB3706.

Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation. (Old No. 30.741)

IROB4733 Industrial Relations Seminar S1 and S2

(Old No. 30.747)

IROB4734 Thesis (Industrial Relations) S1 and S2

(Old No. 30.746)

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts Handbook.

IROB4536 Industrial Relations 4 (Honours) F 6CCH

For prerequisites, exclusions and description of subject, please refer to the Faculty of Arts Handbook. (Old No. 30.748)

School of Information Systems

INFS1602 Computer Information Systems 1 S1 or S2 L2 T1

Prerequisite: Nil

An understanding of the content of Information Systems, the types of Information Systems and the position of Information Systems in Society; Information Systems at an organizational level, typical commercial applications, the systems lifecycle, design concepts, data analysis and models and an introduction to data communications. (Old No. 19.602)

INFS2603 Computer Information Systems 2 S2 L2 T1

Prerequisite: INFS1602. *Excluded:* INFS2606.

System analysis and design: requirements analysis and specification, logical and physical design of business systems, specification and updating of files, man-machine dialogue procedures. Comparison of design methodologies. (Old No. 19.603)

INFS2606 Management Information Systems Design S2 L2 T1

Prerequisite: INFS1602. *Excluded:* INFS2603.

Organizational impact, information systems design methodologies, requirements elicitation, logical and physical design, implementation procedures, principles of data management, data analysis, telecommunications networks, systems design in a distributed environment, commercial programming practice, systems development case studies using spreadsheet, file management and word processing software. (Old No. 19.606)

INFS2609 Computer Information Systems Technology S1 L2 T1

Prerequisites: INFS1602, or approved studies in Computer Science.

Programming in the commercial environment; COBOL; Hardware and operating systems concepts and their impact on the commercial computing environment. Introduction to computer networks and distributed systems. Introduction to object-oriented programmes. (Old No. 19.609)

INFS2691 Industrial Training 1 S1 ICCH

Prerequisite: INFS1602.

Available only to BIT students. A practical treatment of the characteristics of commercial information systems. The topics covered include: analysis of an existing information system; development of overview documentation of the system; evaluation of the interface design; consideration of the role of security and control mechanisms. (Old No. 19.691)

INFS3605 Computer Systems Implementation S1 L2 T1

Prerequisite: INFS2609.

Supervised implementation of an information systems project in a commercial programming language. Advanced program design and structured techniques, interface with systems software at application implementation level, comparison of a range of programming languages, test data specification, implementation procedures. (Old No. 19.605)

INFS3607 Distributed Computer Systems S1 or S2 L2 T1

Prerequisite: INFS2609.

Advanced data communication concepts, computer networks, reference to international standards and common industry communications software packages; transaction processing software and interface with data management systems; local networks; interaction between text processing and data processing; a case involving the design of a telecommunications-based commercial system. (Old No. 19.607)

INFS3608 Database Systems S1 L2 T1

Prerequisite: INFS2603 or INFS2606

Advanced data analysis and modelling techniques; database management system architectures including hierarchical, network and relational approaches; database reliability, security and integrity issues; data description and manipulation languages. (Old No. 19.608)

INFS3611 Information Systems Development S1 or S2 L2 T1

Prerequisite: INFS2603 and approval by the Head of the School of Information Systems.

A systems analysis and design case study where students are required to produce: Statement of requirements, feasibility/evaluation study, logical design, physical design, presentation of proposals to users.

User requirements elicitation techniques and approaches, project management, alternative design methodologies, information systems life cycle, practical use of CASE tools. (Old No. 19.611)

INFS3616 Commercial Programming Principles S2 L2 T1

Prerequisite: INFS3605. *Co-requisite:* INFS3692.

Available only to BIT students.

An advanced treatment of the practice of implementing commercial systems. Topics include: the use of library code, program design for performance, the use of code generators, project control and reporting practice. (Old No. 19.616)

INFS3692 Industrial Training 2 S1 or S2 ICCH

Prerequisite: INFS3605 or INFS2608. *Co-requisite:* INFS3616.

Available only to BIT students. An in-depth practical exposure to Information Systems Development. The topics covered include: the structure and management of the implementation teams; the roles of users and information staff in implementation; scheduling and control during implementation. (Old No. 19.692)

INFS3773 Operations Research in Business S2 L2 T1

Prerequisite: ECON1203 or ACCT2522

Formulation and application of mathematical and statistical models for the solution of managerial and industrial problems, including mathematical programming, simulation, network analysis, inventory and queueing models, and short-term forecasting. (Old No. 19.773)

INFS4693 Industrial Training 3 S1 ICCH

Co-requisite: INFS3611.

Available only to BIT students.

In-depth practical work in Information Systems Analysis and Design. The topics covered include: the structure and management of analysis and design teams; the roles of users and I/S staff in analysis and design; scheduling and control during analysis and design. (Old No. 19.693)

INFS4794 Thesis (Information Systems) S2
(Old No. 19.794)**INFS4805 Information Systems Auditing S2 L3**

Prerequisites: ACCT3708, INFS1602 or with approval of the Heads of the Schools of Accounting and Information Systems.

As for INFS5905. See Graduate Study: Subject Descriptions. (Old No. 19.805)

INFS4810 Advanced Data Management S1 L1 T2

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5926. See Graduate Study: Subject Descriptions (Old No. 19.810)

INFS4811 Knowledge Based Information Systems S2 L2 T1

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

As for INFS5927. See Graduate Study: Subject Descriptions (Old No. 19.811)

INFS4812 Managing Software Development S1 L2 T1

Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.

Software engineering of complex systems, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software project productivity models. (Old No. 19.812)

INFS4825 Object Orientated Information Systems S2 L2 T1

Prerequisites: INFS3605 and approval by the Head of the School of Information Systems.

As for INFS5925. See Graduate Study: Subject Descriptions (Old No. 19.811)

INFS4853 Advanced Systems Management S2 L3

Prerequisite: Admission to BCom degree course at Honours level.

As for INFS5953. See Graduate Study: Subject Descriptions. (Old No. 19.853)

INFS4857 Operations Research for Management 1 S2 L3

Prerequisite: Approval by Head of School of Information Systems.

As for INFS5957. See Graduate Study: Subject Descriptions. (Old No. 19.857)

INFS4886 Research Topics in Information Systems 1 S1 L3

Prerequisite: Approval by Head of School of Information Systems.

As for INFS5986. See Graduate Study: Subject Descriptions. (Old No. 19.886)

INFS4887 Research Topics in Information Systems 2 S2 L3

Prerequisite: Approval by Head of School of Information Systems.

As for INFS5987. See Graduate Study: Subject Descriptions. (Old No. 19.887)

INFS4891 Decision Support Systems S1 L3

Prerequisite: INFS2603.

As for INFS5991. See Graduate Study: Subject Descriptions. (Old No. 19.891)

INFS4893 Special Topic in Information Systems S1 or S2 L3

Prerequisite: Approval of Head of School of Information Systems.

As for INFS5993. See Graduate Study: Subject Descriptions. (Old No. 19.893)

INFS4898 Project Seminar S2
(Old No. 19.898)

Law

LAWS1010 Litigation F Hpw4 C6

An introduction to issues and problems in three areas: Civil procedure: focus on selected topics— parties to an action; pleadings and the discovery and exchange of information. Rules are examined to determine the extent to which they facilitate just, accurate and speedy resolution of disputes. Criminal procedure: the law and related issues associated with arrest, the use of warrants, police searches, interrogation and the formulation of pleadings. Comparisons drawn between the civil and criminal pre-trial processes. Evidence: A fundamental understanding of the legal and philosophical principles related to the presentation of evidence in court. In particular, examination of the rules designed to protect the accused at trial; the rule against hearsay evidence; the use of expert evidence; the treatment of unreliable evidence and some analysis of the philosophy of proof and probability theory.

The effect of pre-trial procedures on the final outcome at trial highlighted. (Old No. 90.101)

LAWS1120 Legal System – Torts F Hpw4 C6

The legal significance of the arrival of the British in Australia; the principal institutions of the legal system, particularly the courts, the legislature, and the executive arms of government; the judiciary; the legal profession; their history, roles, interrelationships, operation and techniques; general constitutional principles and institutions; the notion and consequences of federalism; Bill of Rights proposals; precedent and statutory interpretation, practice and theory; sources of Australian law, including the past and present status of Aboriginal customary law; origins of the common law; classifications within the common law; jurisdiction of Australian courts; the development of compensation law, with particular reference to workers' compensation and occupational health and safety; modern statutory compensation schemes; the rules and concepts of the law of torts, their origins, growth, operation and limitations; tort law protection from assault, injury and death; negligence; interests in another's life and services; false and misleading statements affecting economic interests; loss distribution; employers' liability; occupiers' liability; causation; remoteness of damage; product liability; interference with interest in land; interference with personal liberty. Some of these topics are dealt with in outline only. (Old No. 90.112)

LAWS1410 Contracts F Hpw4 C6

The legal protection given to those who enter into promissory arrangements, eg those cases which explain mutual intention and consideration, both of which are necessary for the formation of an enforceable contract, the interpretation of contract terms and conditions, the effect of changed circumstances, misrepresentation, illegality, privity and discharge. Remedies which the law provides for breach of contract. Readings provided which encourage students to examine the role of contract law in society from an historical and contemporary standpoint. (Old No. 90.141)

LAWS1610 Criminal Law F Hpw4 C6

The principles of criminal law and criminal liability. Aims to: promote and refine research and social policy analysis skills; develop a rigorous analytic and socially oriented approach to the study of criminal law; investigate the constitution of concepts like crime, criminal and criminal law; question traditional approaches which assume a unified set of general principles and to suggest an approach to criminal law as a number of diverse fields of regulation; acknowledge the importance of forms of regulation outside the criminal law; examine empirical material on the actual operation of the N.S.W criminal process such as court statistics and a court observation exercise; examine the substantive rules developed in selected criminal offence areas; stress the importance and relevance of criminal law in an understanding of law, even and especially for those who do not intend to practice in the area. Topics include: the phenomenon of crime, the criminal process, criminal responsibility, homicide offences, public order offences, drug offences, offences against the person, offences of dishonest acquisition, general defences, complicity, conspiracy. (Old No. 90.161)

LAWS2150 Federal Constitutional Law S1 S2 Hpw4 C3

Federal constitutional law, stressing the legislative and judicial powers of the Commonwealth and the judicial interpretation by the High Court of the extent of those powers, in particular: trade and commerce, external affairs, corporations, appropriation, grants and taxation powers, family law and industrial law powers, inconsistency of Commonwealth and State laws, freedom of interstate trade and commerce, excise and implied limitations on Commonwealth and State powers. Techniques and approaches adopted by the High Court in interpreting the Australian Constitution, and occasionally, federal executive power.

Further study of constitutional law may be undertaken in LAWS2100 The High Court of Australia. (Old No. 90.215)

LAWS2160 Administrative Law S1 S2 Hpw4 C3

Principles and procedures for review of administrative action. Topics: relations between different agencies of government (legislative, administrative, judicial); delegated legislation; judicial power; the Ombudsman; the Administrative Appeals Tribunal; principles of judicial review (denial of natural justice, going beyond power, error of law); procedures for judicial review; the Administrative Decisions (Judicial Review) Act, 1977 (Cth.). (Old No. 90.216)

LAWS2230 Communications Law SS Hpw4 C3

Students who have completed LAWS2220 Mass Media Law are not permitted to take this subject for credit. (Old No. 90.223)

LAWS3010 Property and Equity**F Hpw4 C6**

The basic principles of the law of property, transcending the traditional boundaries of real and personal property. For reasons of time and convenience, most topics are those usually considered under the rubric of 'real property'. Enquiry into the meaning of the concepts of property and the purposes that are or ought to be fulfilled by the law of property. Some of the traditional concepts and classifications adopted by the common law in the context of the study of fixtures. The impact of the Commonwealth Constitution upon the law of property. Topics: possession as a proprietary interest in land and goods; some basic concepts such as seisin and title; the fragmentation of proprietary interests, including the doctrines of tenure and estates, an introduction to future interests; the development of legal and equitable interests, including a comparative treatment of their nature, extent and sphere of enforceability and an introduction to trusts; legal and equitable remedies; the statutory regulation of proprietary interests in land, including an examination of the Torrens and deeds registration systems; co-ownership; an introduction to security interests; the acquisition of proprietary interests; the alienability of interests including trusts for sale; commercial transactions involving leasehold estates in land and bailment of goods; private planning in relation to land by means of easements and restrictive covenants. (Old No. 90.301)

LAWS3030 Trusts**S1 S2 Hpw4 C3**

The nature, history and classification of trusts; the use of trusts in modern law; social control through trusts; express private trusts; purpose trusts; discretionary and protective trusts; the creation and variation of private trusts; in commerce trusts; resulting and constructive trusts; charitable and public trusts; the significance of charitable status; powers and duties of trustees. A useful introduction to LAWS3050 Succession which develops a number of themes which are raised by a consideration of the law of trusts. (Old No. 90.303)

LAWS3050 Succession**S1 S2 Hpw4 C3***Prerequisite: LAWS3010*

The law governing succession to property on death including the rules relating to wills, administration of assets, family provision and intestate succession. Equitable doctrines relating to the law of wills and administration of estates, including construction of wills, marshalling, satisfaction, ademption, and donations mortis causa. Although the rules of equity constitute a theme common to this subject and LAWS3020 and LAWS3030, there is no significant overlap. Students interested in both the law of trusts and the law of succession should do both LAWS3030 and LAWS3050; in that event it is preferable to do LAWS3030 first. (Old No. 90.305)

LAWS4010 Business Associations 1**S1 S2 Hpw4 C3**

An introduction to a number of important legal and theoretical aspects of the operation of business companies. In addition there is a brief overview of partnership law. The partnership component deals with the formation and constitution of the partnership; the relations between partners and those dealing with their firm; the fiduciary duties partners owe to one another; the partnership property and capital; the dissolution of the partnership.

The company law component of the subject falls into two parts. The first deals with the process and incidents of incorporation.

The topics dealt with in this part include the derivation of the modern company; an introduction to the regulatory structures for companies and the securities industry in Australia; the formation of the company; the privileged position of the private company; an introduction to the corporate constitution, organs and capital; promoters' duties; pre-incorporation contracts; the separate personality of the corporation and its exceptions; corporate liability in crime.

The balance of the subject is concerned with the structure and governance of the company. It examines the corporate organs the board of directors and the general meeting and the division of corporate powers between them; the duties and liabilities of directors and other officers; the remedies available to shareholders for the enforcement of directors' duties and protection against oppression or over-reaching by controllers.

While much of this company law doctrine is equally applicable to the large company as to the small enterprise, the subject stresses the problems, processes and transactions typically encountered by small incorporated business.

Students are advised to complete LAWS3010 Property and Equity before undertaking Business Associations 1. (Old No. 90.401)

LAWS4020 Business Associations 2**S2 Hpw4 C3***Prerequisite: LAWS4010.*

Areas of company law and securities regulation not covered in LAWS4010 Business Associations 1, and particularly those of relevance to larger enterprises including public companies. Students who wish to complete a comprehensive study of company law and securities regulation are advised to take this subject in addition to LAWS4010.

The subject deals with topics within the fields of corporate finance and securities regulation (including the regulation of takeovers). Topics studied will be drawn from the following: 1. corporate finance including classes of shares, company accounts and audit, the protection of share capital and the law on dividends; 2. securities markets and their regulation including insider trading and other market abuse, and the hearing and investigative powers of the National Companies and Securities Commission; 3. Public issues of corporate securities including philosophy of new issue regulation, listing and quotation, prospectus requirements, liability for prospectus contents, and prescribed interests; 4. the regulation of takeovers; 5. corporate insolvency. (Old No. 90.402)

LAWS4030 The Modern Corporation**SS Hpw4 C3**

Examines on a comparative basis selected issues in law and social policy arising from the modern emergence of the large business corporation as a dominant institution in western economies. The object is to develop a critical understanding of corporate structures and operations and of regulatory systems. The central theme concerns corporate control and governance. Topics include: 1. the distribution of corporate ownership and control - modern patterns and their significance; 2. institutional share ownership - recent developments and control implications; 3. the regulation of financial intermediaries; 4. networks of influence - inter-company and business-government interlocks; 5. legal responses to the separation of corporate ownership and control with particular reference to the identification and transfer of corporate control; 6. structure, process and

function in the public company board of directors; 7. corporate social responsibility; 8. industrial democracy; 9. employee participation in corporate capital formation; 10. state intervention in business – industrial strategy, corporatism and managerial prerogatives; and 11. the regulation of multi-national enterprise.

LAWS4240 Industrial and Intellectual Property S1 S2 Hpw4 C3

Areas of the law relating to concepts of intangible property including the law of patents, trademarks, trade designs, copyright, confidentiality, passing off and the protection of business reputation. (Old No. 90.424)

LAWS4260 Regulation of Economic Activity SS Hpw4 C3

Theories, economics and politics of regulation. The role of competition policy; the case of exemption. Regulation v self-regulation. Regulatory reform. Selected case studies in economic regulation.

Students who have completed LAWS4330 Economic Regulation are not permitted to take this subject for credit. (Old No. 90.426)

LAWS4340 Trade Practices S1 S2 Hpw4 C3

The competitive process and the extent to which departures from competition should be regulated. Focus is put on the Trade Practices Act and the decisions of the Trade Practices Commission, the Trade Practices Tribunal and the Federal Court thereunder. Comparative US, English and EEC decisions in the trade practices area are considered. (Old No. 90.434)

LAWS4350 Insurance Law SS Hpw4 C3

Basic principles of insurance law. *Topics:* 1. *Principles of insurance law;* insurable interest, indemnity, good faith, subrogation, contribution; 2. *Insurance contracts:* formation, warranties and conditions, cover, claims, brokers and agents; 3. *The changes effected by the relevant legislation and the residual problems.* (Old No. 90.435)

LAWS4370 Commercial Law A S1 S2 Hpw4 C3

Aims, with LAWS4380 Commercial Law B, to provide an introduction to principal areas of commercial law of relevance to legal practice. *Topics:* 1. the law on sale of goods; 2. an introduction to consumer protection; 3. an introduction to the law on consumer credit.

Students wishing to complete an introductory study of commercial law are advised to take LAWS4380 Commercial Law B. More advanced study of consumer protection is available in LAWS4390 Consumer Protection Law. Other areas of commercial law are dealt with in LAWS4540 International Trade and LAWS4800 The Law of Banking. (Old No. 90.437)

LAWS4380 Commercial Law B S1 S2 Hpw4 C3

Aims, with LAWS4370 Commercial Law A, to provide an introduction to principal areas of commercial law of relevance to legal practice. *Topics:* 1. *negotiable instruments, including a study of commercial bills against the background of a description of the operation of the commercial bills and money*

markets; 2. *secured transactions.* Students are introduced to the law on securities over personal property including priorities. Reference is made to credit arrangements in use in the distribution and sale of goods and services; 3. *introduction to law of bankruptcy.*

It is recommended that students complete LAWS4370 Commercial Law A before taking this subject. Other areas of commercial law are dealt with in LAWS4390 Consumer Protection Law, LAWS4540 International Trade and LAWS4800 the Law of Banking.

Students who have completed LAWS4320 Commercial and Consumer Transactions 2 are not permitted to take this subject for credit. (Old No. 90.438)

LAWS4390 Consumer Protection Law SS Hpw4 C3

Legislative strategies for the protection of consumers and the effect of this legislation upon marketers. The following protective strategies are considered: regulation of consumer contracts; the regulation of advertising and sales promotion; the imposition of informational requirements on persons dealing with consumers; the promulgation of standards with which goods and services have to comply; the licensing of persons dealing with consumers; the establishment of statutory funds against which consumers can claim; the creation of consumer tribunals and the establishment of consumer protection bureaux. (Old No. 90.439)

LAWS4440 Elements of Income Tax Law S1 S2 Hpw4 C3

1. Introduction: the policies served by taxation with particular reference to distributional and economic objectives; the uniform tax system: the structure of the current Income Tax Assessment Act and its administration. 2. A critical analysis of the principal concepts of the law of income taxation and the taxation of capital gains and fringe benefits; the law on income and deductions as applicable to individuals; the trading stock provisions and tax accounting; concepts of residence and source. 3. The judicial interpretation of taxing statutes; policy questions concerning tax avoidance.

Students who have completed LAWS4420 Taxation 1 are not permitted to take this subject for credit. (Old No. 90.444)

LAWS4450 Advanced Revenue Law S2 Hpw4 C3

Prerequisite: LAWS4440.

Areas of income tax introduced in LAWS4440 Elements of Income Tax Law in greater depth. Several areas of income tax law and other revenue law not touched on in the earlier subject. *Topics:* 1. taxation of partnerships, trusts and companies, including capital gains tax; 2. assignment of income; 3. tax avoidance and evasion – analysis of general, and specific, anti-avoidance legislation and penalties legislation; 4. an introduction to aspects of international tax including some international tax agreements; 5. tax decision-making and review in the context of a mass decision making process. Students should have completed LAWS4010 Business Associations 1 or be taking that course concurrently with LAWS4450.

Students who have completed LAWS4430 Taxation 2 are not permitted to take this subject for credit. (Old No. 90.445)

LAWS4540 International Trade**SS Hpw4 C3**

A study of international business transactions. An economic overview of international trade. Structural aspects of international business will be studied and topics may include: different methods of doing business internationally; foreign investment in Australia; the territorial reach of anti-trust laws; international taxation; international finance; international transport law. Attention is focussed on transactional aspects of international business law, namely, sale of goods, international payments, and customs, dumping and subsidies. It is recommended that students taking this course should either have studied, or be studying concurrently, the following subjects: Commercial Law A and B, Elements of Income Tax and Conflict of Laws.

Students who have completed LAWS4540 International Trade are not permitted to take this subject for credit. (Old No. 90.454)

LAWS4620 Computer Applications to Law**SS Hpw4 C3**

A 'hands-on' introduction to the uses lawyers can make of computer technology, particularly database and knowledge-based technologies. The use of databases for text retrieval systems, court and legal data registry systems, litigation support systems and office administration. The strengths and limitations of database technologies. Hypertext databases. The use of knowledge-based technologies in legal document generators, expert systems (systems that give legal advice) and 'conceptual text retrieval'. Implications of the nature of legal reasoning for these technologies.

Students will design and create their own legal databases, document generators and expert systems using programs provided. No prior computer knowledge is required, as the course commences with a brief introduction to microcomputer use. Some experience in the use of microcomputers and particularly wordprocessing, would be an advantage. The course is taught in the Faculty Microcomputer Lab and enrolment is therefore limited to 25. (Old No. 90.462)

LAWS5000 The Law of Employment**S1 S2 Hpw4 C3**

A branch of the law which treats persons in their capacity as workers. The employer-employee relationship with particular attention to the individual contract of employment on which that relationship rests, the legal concept of a 'worker', incidents of the employment relationship, the mutual rights and duties of the employer and the employee; the rights and obligations of public employees; incidents of the employment relationship as regards third parties, the employer's liability to third parties, the employee's liability to third parties and the liability of third parties towards the employment relationship; the termination of the relationship with particular reference to the discharge of the contract of employment by performance, by notice and for cause and the remedies for wrongful termination; the relationship between an individual contract of employment and the relevant Award or Industrial Agreement, the usual matters dealt with in Awards and Agreements with particular emphasis on job security and personal grievances; social security aspects of employment, the legislation which is designed to protect wages, hours and various leave entitlements; legislation with respect to Anti-Discrimination; programs for Equal Employment Opportunity and Affirmative Action. (Old No. 90.500)

LAWS5030 Industrial Law**SS Hpw4 C3**

An analysis of the legislation, commonwealth and state, which regulates the activities of trade and industrial unions including their internal administration; the common law relevant to trade unions and industrial disputes; the legislation, commonwealth and state, governing the conduct of industrial disputes; practical aspects of dispute settlement in Australian industrial relations systems. (Old No. 90.503)

LAWS6210 Law, Lawyers and Society**S1 S2 Hpw4 C3**

1. The lawyer-client relationship, including who exercises control and the lawyers' duties to accept work, to keep client confidences, to act competently and to avoid conflicts of interest; the social implications of lawyers' professional behaviour. 2. The adversary system of litigation and the lawyers' role therein, both generally and specifically as defence counsel and as prosecutor in criminal cases. 3. The structure of the profession and methods of regulation including discussion of the concept of professionalism, control of admission, discipline generally and conduct in court specifically, selection and control of the judiciary. 4. Issues relating to the delivery of legal services, including advertising and solicitation by lawyers, specialization in lawyers' practice, the structure and availability of legal aid, the regulation of lawyers' fees, the extent of the lawyers' monopoly and the role of non-lawyers in delivering legal services. (Old No. 90.621)

LAWS7410 Legal Research and Writing 1**F Hpw2 C2**

The literature, both legal and non-legal, relevant to the law in Australia. The contents of a law library, how it works and is ordered and how lawyers go about using it to find the law. Practice in handling the principal legal materials in the law library, notably law reports, collections of statutes, digests and material on law reform. An introduction to case analysis and statutory interpretation. An introduction to the use of computerized legal research methods. The methods and objectives of legal and empirical research. (Old No. 90.741)

LAWS7420 Legal Research and Writing 2**S1 S2 Hpw2 C1**

A revision of legal research skills acquired in LAWS7410 Legal Research and Writing 1, particularly the use of Australian digests, law reform materials and indexes to legal periodicals. Practice in ascertaining delegated legislation, in using English, Commonwealth and US digests and in tracing recent amendments to case-law, statutes and regulations. Further instruction on the use of computers for retrieval of legal materials. (Old No. 90.742)

LAWS7430 Research Component

This subject must be taken either concurrently with or after LAWS7420 Legal Research and Writing 2, but students are advised where possible to complete Legal Research and Writing 2 first so that they have a command of the relevant research techniques. Students are required to write an essay or present an argument in a moot, on the basis that their performance in conducting research carefully and thoroughly for the essay or moot is assessed by the subject teacher on a pass-fail basis. This assessment of the quality of the research will be made in addition to a separate assessment, in the normal fashion, of the standard of an essay or moot performance for the purposes of awarding a mark in the subject as a whole. The subject to which this requirement

applies will be chosen by the student, and all subjects offered in the Law School are *prima facie* available to Research Component students for this purpose. Where for compelling reason no provision for a suitable essay or moot is or can be made in the program of assessment of a particular subject, the teacher of that subject may ask the student to select another subject. There is no formal teaching in LAWS7430 Research Component and no credit points are awarded for it. It is compulsory for all students except those taking any one or more of the Research Thesis electives LAWS6510, LAWS6520, LAWS6530. (Old No. 90.743)

LAWS8320 Legal Theory S1 S2 Hpw4 C3

Introduction to theoretical questions which underline the practical workings of the law. Three different though overlapping questions are addressed: questions about the nature and character of judging; questions about the nature of law; moral and evaluative questions about the operations of law in general, and about particular legal activities. Topics: the character and aims of legal theory; the nature of adjudication and its significance for an understanding of law; Legal Positivists' and Natural Lawyers' accounts of the nature of law and the relationship of law to morals; evaluation of punishment, laws designed to redistribute social goods and other areas of legal intervention into social life. (Old No. 90.832)

LAWS8820 Law and Social Theory S1 S2 Hpw4 C3

Examination of common assumptions about law, about society, and about the relationships between law, legal institutions and social ordering. The nature of social ordering and the place of law in that ordering, the extent to which different areas of law contain implicit social theories, and the importance which social theorists have attached to law in their explanations of social structure and social change. *First section:* Common assumptions about the nature and social role of law are discussed in the light of the work of writers in the law and society movement. *Second section:* The rule of law is considered as a general rationale of law and in the context of selected areas of law: contract, crime and administrative law. *Third section:* The work of major social theorists Marx, Weber, Durkheim and Foucault and the implications of their work for law are discussed.

LAWS8320 and LAWS8820 form part of the compulsory core of the LLB and BJuris degree courses with respect to students who entered the Faculty in 1981 or later. Students are required to take one of these two subjects to fulfil compulsory requirements and are permitted to take the other as an elective. For intake earlier than 1981, it is an elective only. (Old No. 90.882)

Electives

All Commerce Law students must also complete Law Electives sufficient to comply with **Rule 7.1(a)** of the Rules Applicable to Candidates for the Degrees of Bachelor of Laws and Bachelor of Jurisprudence (see Rules for Award of Degrees in the Faculty of Law Handbook.)

The list of electives available is:

	Credit Points
LAWS1020 Trial Process	3
LAWS1030 Remedies	3
LAWS1450 Advanced Studies in Torts	3

Credit Points

LAWS1480 Advanced Criminal Law	3
LAWS1510 Family Law	3
LAWS1550 Law and Gender	3
LAWS1620 Families and Finances	3
LAWS1630 Children and the Law	3
LAWS1720 Crime and Society	3
LAWS1730 The Criminal Justice System	3
LAWS1740 Penology	3
LAWS1810 Law and Medicine	3
LAWS2100 The High Court of Australia	3
LAWS2210 Advanced Administrative Law	3
LAWS2230 Communications Law	3
LAWS2240 Mining Law	3
LAWS2420 Local Government Law	3
LAWS2620 Human Rights Law	3
LAWS2700 The Law, Procedures and Practice of Parliament	3
LAWS3020 Advanced Property and Equity	3
LAWS3030 Trusts	3
LAWS3050 Succession	3
LAWS3210 Conveyancing and Land Transactions	3
LAWS3410 Environmental Law	3
LAWS4010 Business Associations 1	3
LAWS4020 Business Associations 2	3
LAWS4030 The Modern Corporation	3
LAWS4240 Industrial and Intellectual Property	3
LAWS4260 Regulation of Economic Activity	3
LAWS4340 Trade Practices	3
LAWS4350 Insurance Law	3
LAWS4370 Commercial Law A	3
LAWS4380 Commercial Law B	3
LAWS4390 Consumer Protection Law	3
LAWS4440 Elements of Income Tax Law	3
LAWS4450 Advanced Revenue Law	3
LAWS4540 International Trade	3
LAWS4610 Information Systems Law	3
LAWS4620 Computer Applications to Law	3
LAWS4680 The Law of Banking	3
LAWS5000 The Law of Employment	3
LAWS5020 Industrial Safety and Health Law	3
LAWS5510 Industrial Law	3
LAWS6010 Law Journal	3
LAWS6410 Legal History	3
LAWS6510 Research Thesis: two session elective	6
LAWS6520 Research Thesis: session 1 elective	3
LAWS6530 Research Thesis: session 2 elective	3
LAWS6820 Social Security Law	3
LAWS6830 Housing Law	3
LAWS6910 Discrimination and the Law	3
LAWS6920 Aborigines and the Law	3
LAWS7210 Clinical Legal Experience	3
LAWS8200 Economic Analysis of Law	3
LAWS8320 Legal Theory	3
LAWS8410 Comparative Law	3
LAWS8420 Pacific Islands Legal Systems	3
LAWS8530 Public International Law	3
LAWS8570 International Humanitarian Law	3
LAWS8610 Conflict of Laws	3
LAWS8820 Law and Social Theory	3
LAWS9000 Special Elective A	3
LAWS9010 Special Elective B	3

Department of Legal Studies and Taxation

LEGT7711 Legal Environment of Commerce S1 or S2 L2 T1

Prerequisite: HSC minimum mark required

Cont. English or	60
2 unit English (General) or	60
2 unit English or	53
3 unit English	1

The Australian legal system and areas of substantive law relevant to commerce including contract, business organization, employment, commercial arbitration, advertising, trade regulation, civil compensation, discrimination. (Old No. 99.774)

LEGT7721 Legal Transactions in Commerce S1 or S2 L2 T1

Prerequisite: LEGT7711.

General principles of law of contract and specialized commercial transactions including banking and negotiable instruments, insurance, agency, sale of goods, bailment, suretyship. (Old No. 99.775)

LEGT7731 Legal Regulation of Marketing S1 or S2 L2 T1 and Distribution

Prerequisite: Nil.

The regulation of restrictive trade practices and sales promotion. The legal framework of marketing strategy with special reference to anti-competitive practices including collusive activity, exclusive dealing, price discrimination, resale price maintenance, mergers and monopolization and consumer protection law including misleading and deceptive advertising and other unfair practices. Consumer credit; product liability; protection of intellectual property. (Old No. 99.776)

LEGT7741 Legal Organization of Commerce S2 L3 T1

Prerequisite: LEGT7721 or LEGT7731.

The law relating to corporations including company takeovers and the securities industry, partnerships, joint ventures and trusts, with special reference to their comparative utility. (Old No. 99.777)

LEGT7751 Taxation Law S1 L3 T1

Prerequisite: LEGT7721 or LEGT7731.

The law and practice of the taxation of income under the Income Tax Assessment Act 1936 Commonwealth including the concepts of income and allowable deductions; alienation of income; taxation of partnerships, trusts and corporations; tax avoidance and evasion. Capital taxes. An introduction to stamp duties, payroll tax, land tax and sales tax. Tax policy. (Old No. 99.783)

LEGT8831 Advanced Taxation: Contemporary Issues S2 L3

Prerequisite: LEGT7751.

As for LEGT5584. See: Graduate Study: Subject Descriptions (Old No. 99.824)

School of Marketing

HOSP3009 Financial Management and Operational Control in the Hospitality Industry S1 4CCH

Prerequisites: ACCT1501, ACCT1511 and satisfactory completion of studies in the TAFE sector.

Financial ratio analysis; workers, capital and cash budgeting; current and capital asset management; financing methods; cash flow management; valuation methods; feasibility studies; franchising and leasing. Budgeting; purchasing and receiving contracts; issuing, storage, producing and serving controls; labour cost controls and their implementation; sales income control and theft prevention. Course will include a control project report and feasibility valuation report. (Old No. 28.009)

HOSP3010 Legal Aspects of Tourism S2 4CCH

Prerequisite: Satisfactory completion of studies in the TAFE sector.

National and international laws relating to tourism. Legal environment of facilities, agents, operators. Interaction of community and developer needs. Consumer rights. Implication of national, local regulations governing sale and supply of hospitality services, including food. (Old No. 28.010)

HOSP4001 Managing New Service Products S1 or S2 4CCH

Prerequisites: MARK3022, MARK3073.

Not offered in 1991.

The need for new service products in the hospitality sector. What constitutes a new product. The new product development process. Use of research methodologies. Economic analysis of new service concepts. Use of computer modelling procedures. Practical examples from Australian experience. (Old No. 28.001)

HOSP4002 Resort Management S2 4CCH

Prerequisite: HOSP4013.

Not offered in 1991.

Strategic and operational issues in resort management. Market positioning; growth strategies; organization; information systems design; staffing needs; management style. Examples from Australian resort industry. (Old No. 28.002)

HOSP4003 Communication Strategy in the Hospitality Industry S2 4CCH

Prerequisites: HOSP4013, MARK2042.

Not offered in 1991.

Communication strategy as a component of overall marketing in the hospitality industry. Setting communication goals; assessing the context in which communication will occur; selection of target audience; choice of communication, channel and message; measuring effect; evaluation. Examples from resorts and hotel sectors in Australia. (Old No. 28.003)

HOSP4013 Hospitality Management 1 S1 4CCH

Prerequisite: HOSP3009.

Not offered in 1991.

A case based approach to operational and strategic issues in hospitality management. Includes managing the customer mix, and demand levels; the delivery of accommodation, food and related services; planning, organizing and implementing marketing effort. Courses will be drawn from the hotel, restaurant and resort sectors, where possible directly from Australian experience. Industry ethics. Course will include the planning, implementation and appraisal of a major field study oriented to a specific hospitality operation. **(Old No. 28.013)**

HOSP4014 Hospitality Management 2 S2 4CCH

Prerequisite: HOSP4013.

Not offered in 1991.

Design and layout fit out. A detailed case study will be required in which each student will develop the detailed plans and specifications needed for a restaurant or similar operation. Plans will include critical path charts, cost and income analysis, a five year marketing plan and budget. **(Old No. 28.014)**

MARK2012 Marketing Systems S1 L2 T2

Prerequisite: Nil.

Conceptual introduction to marketing from the systems viewpoint. Evolution and characteristics of marketing systems, buyer behaviour, marketing channel flows (equalizing supply and demand, communication, ownership, finance, physical distribution), marketing activities in the firm (planning and marketing program, co-ordination and control of marketing activities, problem solving, product planning, promotion and pricing, physical distribution management), resources allocation by competition, the expanding role of government, social performance of marketing and social efficiency of marketing. **(Old No. 28.012)**

MARK2032 Consumer Behaviour A S1 L2 T2

Prerequisite: Nil.

Major concepts, research and applications from the study of behavioural sciences as applied to human behaviour in the marketplace. The nature and scope of the behavioural sciences; purchase behaviour; the perception and learning of brands; personality theory and applications to advertising; cognition and memory; involvement and decision making by consumers; behavioural methodologies for consumer analysis. **(Old No. 28.032)**

MARK2042 Consumer Behaviour B S2 L2 T2

Prerequisite: MARK2032.

Attitudes and motivation; the structure of consumer aggregates; interpersonal and mass media communications; groups, the family, social class and institutions in society; human values and culture; organizational buying behaviour; consumerism. Students undertake a major field research project. **(Old No. 28.042)**

MARK2052 Marketing Research S2 L2 T2

Prerequisite: ECON1203 or approved substitute.

Sources and types of marketing information. Design, conduct, analysis and reporting of market surveys and experiments. Technique of statistical inference. **(Old No. 28.052)**

MARK3022 Marketing Models S1 L2 T2

Prerequisites: MARK2012 and MARK2052.

Use of quantitative analysis in marketing decision-making in business situations. The derivative (pricing for profit maximization, inventory policy for cost minimization); linear programming designing programs to maximise profits; techniques of planning (product launch using PERT); probability (competitive bidding theory); market decision-making under conditions of uncertainty; assignment algorithm (allocation of salesmen to territories); physical distribution (total system costing, etc.). Provides students with the opportunity to develop their ability to apply quantitative methods to practical marketing problems. **(Old No. 28.022)**

MARK3063 Promotions Management S2 L2 T2

Prerequisite: MARK2012 and MARK2042.

Behavioural and communication factors influencing the effectiveness of promotion, especially advertising research into media and messages. The management of promotion. **(Old No. 28.063)**

MARK3073 Strategic Marketing S1 L2 T2

Prerequisites: MARK2012 and MARK2052.

Conceptual framework relevant to the practice of marketing management for the further development of an integrative understanding of the market function. Important extensions and limitations of customer orientation and the emergence of a broader concept of marketing; stages of development of a marketing operation, the central role of innovation in opportunity management and the concept of control; importance of product life cycle concept to the formulation of marketing strategy; relationships between corporate and marketing strategy; marketing strategy, future analysis and scenario construction. **(Old No. 28.073)**

MARK3083 Managerial Marketing S2 L2 T2

Prerequisite: MARK3073.

Application of theoretical marketing concepts developed in 'Strategic Marketing' and quantitative techniques developed in 'Marketing Models'. Based on the planning, implementation and appraisal of a major field study. **(Old No. 28.083)**

MARK3093 Marketing Information Management S2 L2 T2

Prerequisite: MARK3073.

Design and use of marketing information systems. The role of marketing research. Development and implementation of marketing plans. **(Old No. 28.093)**

MARK3206 Seminar in Marketing A S1 or S2 T4

Prerequisites: MARK2012, MARK2042, MARK2052.

Issues in current marketing and practice. Industrial marketing. Marketing distribution systems. The market environment. Product management. **(Old No. 28.206)**

MARK3207 Seminar in Marketing B S1 or S2 T4

Prerequisites: MARK2012, MARK2042, MARK2052.

Aspects of one or more of the following areas - marketing in economic development, physical distribution management, retailing strategy and operations, advertising theory and practice, mathematical model building in marketing. **(Old No. 28.207)**

MARK3208 Channels of Distribution S1 or S2 T4*Prerequisites:* MARK2012, MARK3022, MARK2042.

1. Channels of distribution as sub-systems of the marketing system of a society. Economic and behavioural theories are used to explain the structure and functioning of distribution channels.

2. Channels of distribution as an element of a firm's marketing strategy. Ideas developed in 1. are used to understand how individual firms and households seek to achieve their objectives through the management of the channels of distribution for their products and services. (Old No. 28.208)

MARK7143 Marketing Research (Honours) S2 T2*Admission with approval of Head of School.*

Relationship between theory and research. Treatment in depth of research formulation and the use of survey data. Introduction to experimentation. (Old No. 28.143)

MARK7203 Seminar in Marketing Theory 1 S1 L3*Prerequisite:* MARK7143.

As for MARK8926. See Graduate Study: Subject Descriptions (Old No. 28.203)

MARK7204 Thesis (Marketing) S2 L3

(Old No. 28.204)

MARK7205 Methods of Marketing Research S2 L3*Prerequisite:* MARK7143.

As for MARK8927. See Graduate Study: Subject Descriptions (Old No. 28.205)

MARK7209 Buyer Behaviour S1 L3*Prerequisite:* MARK7143.

As for MARK5901. See Graduate Study: Subject Descriptions. (Old No. 28.209)

Mathematics

Mathematics 1 is appropriate for students with mathematical ability and interest. Students with a good 4 unit HSC Mathematics pass should attempt MATH1042, whilst students with a 3 unit Grade 1 or 2 HSC Mathematics pass may attempt MATH1032. In other circumstances, ECON1202 and ECON1203 Quantitative Methods may be a more suitable choice.

MATH1032 Mathematics 1 F L4 T2*Prerequisite:*

HSC Exam
Score Range
Required

2 unit Mathematics* or
3 unit Mathematics or
4 unit Mathematics
or
MATH1011.

67-100
100-150
100-200

Excluded: MATH1042, MATH1011, MATH1021, 10.001.

*This refers to the 2 Unit Mathematics subject which is related to the 3 Unit Mathematics subject. It does not refer to the subject 2 Unit Mathematics (Mathematics in Society).

Calculus, analysis, analytic geometry, linear algebra, complex numbers, polynomials, probability theory, elementary computing. (Old No. 10.001)

MATH1042 Higher Mathematics 1 F L4 T2*Prerequisite:*

HSC Exam
Score Range
Required

3 unit Mathematics or
4 unit Mathematics

145*-150
186*-200

Excluded: MATH1032, MATH1011, MATH1021, 10.011

As for MATH1032 Mathematics 1, but in greater depth. (Old No. 10.011)

* these numbers may vary slightly from year to year.

MATH2100 Applied Mathematics 2 – S1 or S2 L1.5 T0.5 Vector Calculus*Prerequisite:* MATH1032 or 10.001. *Excluded:* MATH2110, 10.2111, 10.2211.

Properties of vectors and vector fields; divergence, gradient, curl of a vector; line, surface, and volume integrals. Gauss' and Stokes' theorems. Curvilinear co-ordinates. (Old No. 10.2111)

MATH2110 Higher Applied Mathematics 2 – S1 L2 T.5 Vector Analysis*Prerequisite:* MATH1042 or 10.011 or MATH1032(CR) or 10.001(CR). *Excluded:* MATH2100, 10.2211, 10.2111.

As for MATH2100 but in greater depth. (Old No. 10.2211)

MATH2120 Applied Mathematics 2 – S1 or S2 L1.5 T0.5 Mathematical Methods for Differential Equations*Prerequisite:* MATH1032 or 10.001. *Excluded:* MATH2130, 10.2112, 10.2212.

Mathematical methods for ordinary and partial differential equations. Series solutions, numerical methods, separation of variables. Fourier series. Bessel functions. (Old No. 10.2112)

MATH2130 Higher Applied Mathematics 2 – S2 L2 T.5 Mathematical Methods for Differential Equations*Prerequisite:* MATH1042 or 10.011 or MATH1032(CR) or 10.001(CR). *Excluded:* MATH2120, 10.2212, 10.2112.

As for MATH2120 but in greater depth. (Old No. 10.2212)

MATH2160 Applied Mathematics 2 – S1 L1.5 T0.5 Linear Programming*Prerequisite:* MATH1032 or 10.001. *Co-requisite:* MATH2501. *Excluded:* 10.2113, 10.2213.

A first course in mathematical modelling and solution techniques for linear optimization problems. The revised simplex and dual simplex methods, theory and applications of sensitivity analysis, duality theory. Networks, transportation and assignment problems. Examples, applications and computing methods are prominent features. (Old No. 10.2113)

**MATH2200 Applied Mathematics 2 – S1 or S2 L1.5 T0.5
Discrete Dynamical Systems**

Prerequisite: MATH1032 or 10.001. *Co-requisite:* MATH2501.
Excluded: 10.2115, 10.2215.

The study of dynamical systems whose states change at discrete points in time. Difference equations, general properties. Linear systems, stability, oscillations, z-transforms. Nonlinear systems; critical points, periodic cycles, chaotic behaviour. Applications selected from engineering, biological, social, and economic systems. (Old No. 10.2115)

**MATH2400 Pure Mathematics 2 – S1 L1.5 T0.5
Finite Mathematics A**

Prerequisite: MATH1032 or 10.001. *Excluded:* 10.1115.

Positional number systems, floating-point arithmetic, rational arithmetic, congruences. Euclid's algorithm, continued fractions, Chinese remainder theorem, Fermat's theorem, applications to computer arithmetic. Polynomial arithmetic, division algorithm, factorization, interpolation, finite field. Codes, error-correcting codes, public-key cryptography. (Old No. 10.1115)

**MATH2501 Pure Mathematics 2 – F L1.5 T1 or
Linear Algebra S1 or S2 L3 T2**

Prerequisite: MATH1032 or 10.001 or MATH1042 or 10.011. *Excluded:* MATH2601, 10.111A, 10.121A.

Vector spaces, linear transformations and matrices. Change of basis, inner products, orthogonalisation, reflections and QR factorization. Eigenvalues and eigenvectors, diagonalization, Jordan forms, and functions of matrices. Applications to linear systems of differential equations, quadratics, rotations. Laplace transforms. (Old No. 10.111A)

**MATH2510 Pure Mathematics 2 – S1 or S2 L1.5 T1
Real Analysis**

Prerequisite: MATH1032 or 10.001 or MATH1042 or 10.011. *Excluded:* MATH2610, 10.1213.

Multiple integrals, partial differentiation. Analysis of real valued functions of one and several variables. (Old No. 10.1113)

**MATH2520 Pure Mathematics 2 – S1 or S2 L1.5 T1
Complex Analysis**

Prerequisite: MATH1032 or 10.001 or MATH1042 or 10.011. *Excluded:* MATH2620, 10.1114, 10.1214.

Analytic functions, Taylor and Laurent series, integrals. Cauchy's theorem, residues, evaluation of certain real integrals. (Old No. 10.1114)

**MATH2601 Higher Pure Mathematics 2 – S2 L4 T0.5
Algebra**

Prerequisite: MATH1042 or 10.011 or MATH1032(DN) or 10.001 (DN). *Excluded:* MATH2501, MATH3500, 10.121A, 10.111A, 10.1111.

As for MATH2501, but in greater depth, and with additional material on unitary and self-adjoint transformations, and a brief introduction to group theory. (Old No. 10.121A)

**MATH2610 Higher Pure Mathematics 2– S1 L2 T0.5
Real Analysis**

Prerequisite: MATH1042 or 10.011 or MATH1032(DN) or 10.001 (DN). *Excluded:* MATH2510, 10.1213, 10.1113.

As for MATH2510 Pure Mathematics 2 – Real Analysis but in greater depth. (Old No. 10.1213)

**MATH2620 Higher Pure Mathematics 2 – S2 L2 T0.5
Complex Analysis**

Prerequisite: MATH1042 or 10.011 or MATH1032(CR) or 10.001(CR). *Excluded:* MATH2520, MATH2620, 10.1214, 10.1114.

As for MATH2520 Pure Mathematics 2 – Complex Analysis, but in greater depth. (Old No. 10.1214)

**MATH2801 Theory of Statistics 2 – S1 L3 T1
Probability and Random Variables**

Prerequisite: MATH1032 or 10.001 or MATH1042 or 10.011 or MATH1021(CR) or 10.021C(CR). *Excluded:* MATH2901, MATH2819, 10.311A, MATH2841, 10.331, 10.321A, 10.301, 45.101.

Probability, random variables, standard discrete and continuous distributions, multivariate distributions, transformations, random sampling, sampling distributions, limit theorems. (Old No. 10.311A)

**MATH2821 Theory of Statistics 2 – S2 L3 T1
Basic Inference**

Prerequisite: MATH2801 or 10.311A. *Excluded:* MATH2921, MATH2819, 45.101 MATH2841, 10.331, 10.321B, 10.301.

Point estimation: general theory, estimation by moments, maximum likelihood, interval estimation with general theory and application, hypothesis testing using Neyman Pearson theory, linear regression and prediction, analysis of variance. (Old No. 10.311B)

**MATH3161 Applied Mathematics 3 – S1 L3 T1
Optimization Methods**

Prerequisite: MATH2501 or 10.111A, and MATH2510 or 10.1113 or MATH2100 or 10.2111. *Excluded:* 10.212L, 10.222L.

Development, analysis and application of methods for optimization problems. Theory of multivariable optimization; including necessary and sufficient optimality conditions, stationary points, Lagrange multipliers, Kuhn-Tucker conditions, convexity and duality. Numerical methods for one dimensional minimization, unconstrained multivariable minimization (including steepest descent, Newton, quasi-Newton and conjugate gradient methods) and constrained multi-variable minimization including linear programming and quadratic programming. (Old No. 10.212L)

**MATH3181 Applied Mathematics 3 – S2 L3 T1
Optimal Control**

Prerequisites: A total of 2 level II mathematics units which must include either MATH2100 or 10.211, or MATH2510 or 10.1113. *Excluded:* 10.212M, 10.222M.

An introduction to the optimal control of dynamical systems. Mathematical descriptions of dynamical systems. Stability, controllability, and observability. Optimal control. Calculus of variations. Dynamic programming.

Examples and applications are selected from biological, economical and physical systems. (Old No. 10.212M)

**MATH3601 Higher Pure Mathematics 3 – F L1.5 T0.5
Real Analysis and Functional Analysis**

Prerequisites: MATH2601 or 10.121A or MATH2510(CR) or 10.111A(CR) or MATH2610 or 10.1213 or MATH2510(CR) or 10.1113(CR) *Excluded:* MATH3580, 10.122B, 10.112B, 10.1523.

The limit processes of analysis; introduction to Lebesgue integration; introduction to metric spaces. Hilbert spaces; linear operations; Fourier series. (Old No. 10.122B)

Psychology

PSYC2106 Psychology (Industrial Relations)

Prerequisite: Nil.

Not offered in 1991.

Problems and limitations affecting social research in industry. Critical review of American research from Hawthorne to Herzberg and of British research from Tavistock and Trist to Emery in Australia. Conflict and organic theories of organization and related theories of motivation and morale. The use of library resources. Practice in the skills and discipline required to obtain and evaluate empirical evidence in this field. Recent developments under the headings of 'participation' and democracy in industry. (Old No. 12.651)

Graduate Study

The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, and Marketing, and the Department of Legal Studies and Taxation.

Suitably qualified candidates may enrol to study for the degree of Doctor of Philosophy. In addition, courses are available leading to the award of the degrees of Master of Commerce Honours and Master of Commerce. These are offered in Accounting, Banking and Finance, Economics, Economic History, Econometrics, Industrial Relations and Organizational Behaviour, Information Systems, Legal Studies and Taxation, and Marketing. Normally all applicants for registration for the degree of Master of Commerce Honours should be graduates in Commerce or Economics seeking advanced specialization in their own discipline, although there is provision for non-Commerce or Economics graduates to be admitted in special cases, usually subject to a qualifying program.

The requirements for the Master of Commerce Honours degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses.

The conditions governing the award of higher degrees are set out later.

Faculty of Commerce and Economics Enrolment Procedures

All students enrolling in graduate courses should obtain the *1991 Enrolment Leaflets*, available from School Offices and the Admissions Office. These sheets provide detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, enrolment in miscellaneous subjects, locations and hours of Cashiers and late enrolments.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon a week, may be required for up to four sessions of the part-time program.

The detailed course requirements are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

School of Accounting

2630

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

ACCT5951	Current Developments in Accounting Research – Financial
ACCT5952	Current Developments in Accounting Research – Managerial
ACCT5909	Current Developments in Auditing Research
ACCT5997	Seminar in Research Methodology
ACCT5967	Special Topic in Accounting
ACCT5904	Development of Accounting Thought

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and study four further units including two units chosen from the following list:

ACCT5902	Advanced Studies in Financial Accounting
ACCT5903	Regulation of Accounting
INFS5905	Information Systems Auditing
ACCT5956	Management Planning and Control
ACCT5915	Individual Judgement and Choice
ACCT5916	Accountability, Accounting and Auditing
ACCT5917	Strategic Management: Systems and Processes
ACCT5910	Financial Statement Analysis
ACCT5929	Organization Design

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Banking and Finance

2631

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

FINS5575	Seminar in Finance
FINS5576	Business Finance 4A
FINS5577	Business Finance 4B
FINS5579	Empirical Research in Finance

Two further units chosen from the following list:

ACCT5910	Financial Statement Analysis
LEGT5561	Legal Aspects of Finance
FINS5530	Financial Institutions Management
FINS5531	Risk and Insurance
FINS5533	Real Estate Finance and Investment
FINS5534	Lending and Liquidity Management
FINS5535	Option, Futures and Risk Management Techniques

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Economics

Department of Economic History

2590

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

ECOH5351	International Economic Relations Since the Nineteenth Century
ECOH5353	Approaches to Economic and Social History
ECOH5354	Seminar in Research Methods
ECOH5355	Aspects of Australian Economic Development

2. In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:

ECOH5352	The Modern Business Corporation
ECOH5357	Comparative Economic History
ECOH5365	Science, Technology and Economic Development
ECOH5367	American Labor 1880-1980

3. All students shall enrol in ECOH5359 Research Seminar for at least one session. Students may enrol in the Research Seminar while they are enrolled for ECOH5360 Thesis.

Department of Econometrics

2600

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

ECOH5237	Econometric Methods A
ECOH5247	Econometric Methods B
ECOH5240	Applied Econometrics A
ECOH5241	Applied Econometrics B

Two further units must be chosen from the following list:

ECOH5232	Linear Economics
ECOH5242	Economic Optimization and Dynamics
ECOH5274	Mathematical Economics A
ECOH5284	Mathematical Economics B

2. (a) Students taking the degree by course work shall in addition submit ECOH5299 Project Report and take four additional units of which at least two must be chosen from:

ECOH5215	Advanced Econometrics A
ECOH5225	Advanced Econometrics B
ECOH5235	Advanced Mathematical Economics A

ECON5245 Advanced Mathematical Economics B
the remainder being electives.

(b) Students taking the degree by thesis shall in addition submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The electives referred to in clause 2. must be approved by the Head of the Department of Econometrics and shall normally be chosen for graduate units offered by the School of Economics (except ECON5248 Business Econometrics and Forecasting and ECON5233 Operations Research and subjects listed in clause 1. of the Course Requirements for the Degree of Master of Commerce) or from graduate units, or fourth year Honours units offered by the School of Mathematics.

4. All students must enrol in ECON5298 Econometrics Research Seminar while they are also enrolled for either ECON5299 Project Report or ECON5297 Thesis.

5. Except for exceptional circumstances the report on the project shall be submitted not later four sessions after the completion of the formal course work component of the degree as set out in paragraphs 1. and 2.

Department of Economics

2640

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:

ECON5154 Microeconomic Analysis 1
ECON5155 Microeconomic Analysis 2
ECON3114 Economic Methodology
ECON5174 Macroeconomic Analysis 1
ECON5184 Macroeconomic Analysis 2
ECON5207 Elements of Econometrics

2. In addition to completing the subjects listed in 1., candidate must either: (a) submit a thesis on an approved topic and take additional subjects as prescribed by the Higher Degree Committee, or (b) submit a project report on an approved topic, complete the subject ECON5105 Seminar in Advanced Economic Analysis, together with three other subjects, of which at least two must be chosen from ECON5134 International Trade, ECON5153 International Finance, ECON5143 Monetary Theory and Policy or subjects available as options in the MCom(Hons) course in Econometrics.

3. The contents of the subjects contained in 1. assume that candidates have a knowledge of quantitative analysis equivalent to that contained in ECON5217 Quantitative Analysis A and ECON5227 Quantitative Analysis B. Candidates who have not reached this level will be required to take ECON5217 and or ECON5227 as qualifying subjects. Subject to approval of the Head of the Department of Economics, candidates may be permitted to take ECON5217 and or ECON5227 concurrently with other subjects.

4. Students are required to attend ECON5198 Economics Research Seminar and complete either ECON5197 Project Report or ECON5199 Thesis.

School of Industrial Relations and Organizational Behaviour

2540 Industrial Relations

Master of Commerce (Honours) MCom(Hons)

1. All students shall study five of the following core units:

IROB5731 Industrial Relations Case Studies A
IROB5732 Industrial Relations Case Studies B
IROB5733 Industrial Relations Project Seminar A
IROB5734 Industrial Relations Project Seminar B
IROB5736 Comparative Industrial Relations - Developed Economies
IROB5736 Comparative Industrial Relations - Developing Economies

2. All students shall enrol in IROB5737 Industrial Relations Seminar.

3.(a) Submit a thesis and take other such units as are prescribed by the Higher Degree Committee to support the thesis;

or

(b) Submit a project report and undertake four additional coursework subjects from the following:

IROB5711 Employment and Industrial Law
IROB5712 Industrial Relations Processes
IROB5713 Public Policy and Employment
IROB5714 Social Aspects of Employment Relations
IROB5715 Wages and Incomes Policy
IROB5911 New Technology and Employment
IROB5916 Human Resource Policy
IROB5917 Japanese Employment and Productivity

2525 Organizational Behaviour

Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units

IROB5903 Organizational Change and Development
IROB5905 Organizational Analysis
IROB5931 Special Topic in Organizational Behaviour
IROB5932 Advanced Seminar in Organizational Behaviour A
IROB5933 Advanced Seminar in Organizational Behaviour B
IROB5934 Organizational Behaviour Graduate Research Seminar

In addition to completing the subjects listed in 2.1, candidates must either: (a) submit a thesis on an approved topic and take additional subjects as prescribed by the Higher Degree Committee, or (b) submit a project report on an approved topic and study four further units from:

IROB5905 Corporate Managerial and Union Strategy
IROB5911 New Technology & Employment
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power & Politics
IROB5914 Organizational Communications
IROB5915 Human Potentialities
IROB5916 Human Resource Policy
IROB5917 Japanese Employment and Productivity
IROB5931 Special Topic in Organizational Behaviour
IROB5703 Wage Determination
IROB5711 Employment and Industrial Law

IROB5712	Industrial Relations Processes
IROB5713	Public Policy and Employment
IROB5714	Social Aspects of Employment Relations
ACCT5917	Strategic Management: Systems and Processes
ACCT5949	Management of Technical Specialities
ACCT5956	Management Planning and Control
ACCT5929	Organizational Design

School of Information Systems

2632

Master of Commerce (Honours) **MCom(Hons)**

1. All students shall study the following core units:

INFS5926	Advanced Data Management
INFS5983	Informations Systems and Telecommunications
INFS5986	Research Topics in Information Systems 1
INFS5987	Research Topics in Information Systems 2
INFS5993	Special Topic in Information Systems
INFS5991	Decision Support Systems

2. In addition to completing the subject listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units.

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Marketing

2530

Master of Commerce (Honours) **MComHons**

1. All students shall study the following core units:

MARK8926	Seminar in Marketing Theory 1
MARK8927	Methods of Marketing Research
MARK5901	Buyer Behaviour
MARK5907	Seminar in Contemporary Marketing Issues.

2. In addition, students must either submit a project report and take MARK5929 Marketing Planning and Policy, and MARK5905 Marketing Strategy, plus three graduate or fourth year Honours electives.
or

submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The three electives may be chosen from any graduate units taught by the School of Marketing or fourth year Honours units approved by the Head of School. Electives offered by the School of Marketing are MARK5925 Comparative Marketing Systems and MARK5903 International Marketing, MARK5921 Sales Management, MARK5922 Industrial Marketing.

4. All students shall enrol in MARK8998 Research Seminar for at least one session. Students may only enrol in the Research

Seminar while they are enrolled for either MARK8999 Project Report or MARK8994 Thesis.

5. Except for exceptional circumstances the report on the project shall be submitted not later than four sessions after the completion of the formal coursework component of the degree as set out in paragraphs 1. to 4.

Course Requirements for the Degree of Master of Commerce

1. The program shall consist of twelve units. Candidates may be given exemption from up to four units on the basis of prior study at an appropriate level in the disciplines listed in Clause 2.

2. The twelve units including any exemptions shall include at least two units in each of two of the following disciplines:

Accounting
Econometrics
Economic History
Economics
Finance
Industrial Relations
Information Systems
Legal Studies and Taxation
Marketing
Organizational Behaviour

3. Students shall study a program approved by the Higher Degree Committee which includes a major of at least eight units or two sub-majors of at least four units each.

Approved Programs

These programs allow students to meet the requirements of a major strand of at least eight units from one of the ten disciplines offered by the Faculty as well as at least two units from one of the other disciplines, or two sub-majors of at least four units selected from two of the disciplines.

8461	Program in Accounting and Commercial Administration
8462	Program in Advanced Professional Specialization in Accounting – Auditing
8463	Program in Advanced Professional Specialization in Accounting – External Reporting
8464	Program in Advanced Professional Specialization in Accounting – Management Accounting
8465	Program in Advanced Professional Specialization in Accounting – Treasury
8466	Program in Advanced Disciplinary Specialization in Accounting
8467	Program in Advanced Disciplinary Specialization in Finance
8468	Program in Advanced Disciplinary Specialization in Information Systems
8469	Program in Advanced Professional Specialization in Accounting – Taxation
8471	Program in Advanced Professional Accounting

8480	Program in Economic History
8481	Program in Economics Econometrics
8482	Program in Economics Finance
8483	Program in Economics Industrial Relations
8484	Program in Economics
8485	Program in Economics with specialization in Development Economics
8486	Program in Economics with specialization in Natural Resource Economics
8487	Program in Economics with specialization in Macroeconomics Public Policy
8488	Program in Econometrics
8489	Program in Industrial Relations
8490	Program in Marketing
8491	Program in Marketing and Organizational Behaviour
8495	Program in Organizational Behaviour
9496	Program in Industrial Relations and Organizational Behaviour
8497	Program in Human Resource Studies

Accounting

1. Accounting and Commercial Administration Course code 84i1

1.1 Compulsory units:

ACCT5940	Accounting and Financial Management A
ACCT5941	Accounting and Financial Management B
ACCT5970	Accounting Concepts and Financial Reporting
ACCT5996	Management Accounting Control Systems
ACCT5908	Auditing
ECON5114	Economics A
ECON5125	Economics B
FINS5511	Corporate Finance
INFS5988	Information Systems A
LEGT5511	The Legal Environment of Business
LEGT5541	Company Law
LEGT5551	Revenue Law

2. Advanced Professional Specialization in Accounting – Auditing Course code 8452.

2.1 Compulsory units:

ACCT5916	Accountability, Accounting and Auditing
ACCT5915	Individual Judgement and Choice
ACCT5956	Management Planning and Control
INFS5905	Information Systems Auditing
ACCT5909	Current Developments in Auditing Research
ACCT5949	Management of Technical Specialities

2.2 At least two subjects from the following list:

ACCT5903	Regulation of Accounting
ACCT5902	Advanced Studies in Financial Accounting
LEGT5542	Advanced Studies in Company Law
INFS5953	Advanced Systems Management
INFS5991	Decision Support Systems
INFS5983	Information Systems and Telecommunications
INFS5992	Data Management
ECON5352	The Modern Business Corporation
ACCT5917	Strategic Management: Systems and Processes
ECON5298	Business Econometrics and Forecasting

ACCT5910	Financial Statement Analysis
ACCT5929	Organization Design
INFS5926	Advanced Data Management
INFS5927	Knowledge Based Information Systems
ACCT5955	Design of Cost Management Systems

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

3. Advanced Specialization in Accounting – External Reporting Course code 8463

3.1 Compulsory units:

ACCT5916	Accountability, Accounting and Auditing
ACCT5903	Regulation of Accounting
INFS5953	Advanced Systems Management
ACCT5902	Advanced Studies in Financial Accounting
ACCT5951	Current Developments in Accounting Research – Financial
ACCT5949	Management of Technical Specialities

3.2 At least two subjects from the following list:

LEGT5542	Advanced Studies in Company Law
LEGT5581	Advanced Taxation 1: Concepts
LEGT5584	Advanced Taxation 4: Sales Tax and State Taxes
LEGT5561	Legal Aspects of Finance
ACCT5917	Strategic Management: Systems and Processes
ACCT5955	Design of Cost Management Systems
ACCT5956	Management Planning and Control
INFS5991	Decision Support Systems
FINS5512	Australian Capital Markets
FINS5513	Finance Theory And Evidence
ACCT5910	Financial Statement Analysis
ECON5352	The Modern Business Corporation
ACCT5929	Organization Design
LEGT5531	Legal Regulation of Business
INFS5992	Data Management

3.3. Four further units chosen from the above list or from other graduate units offered by the Faculty.

4. Advanced Professional Specialization in Accounting – Management Accounting Course code 8464

4.1 Compulsory units:

ACCT5956	Management Planning and Control
ACCT5917	Strategic Management: Systems and Processes
ACCT5915	Individual Judgement and Choice
INFS5953	Advanced Systems Management
ACCT5949	Management of Technical Specialities
ACCT5952	Current Developments in Accounting Research – Managerial

4.2 At least two subjects from the following list:

INFS5957	Operations Research for Management 1
IROB5902	Organizational Behaviour B
IROB5911	New Technology and Employment Relations
ECON5352	The Modern Business Corporation
INFS5989	Information Systems B
INFS5991	Decision Support Systems
INFS5983	Information Systems and Telecommunications
INFS5992	Data Management
ACCT5929	Organization Design
INFS5926	Advanced Data Management
INFS5927	Knowledge Based Information Systems
INFS5928	Managing Software Development

ACCT5955 Design of Cost Management Systems
ECON5248 Business Econometrics and Forecasting

4.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

5. Advanced Disciplinary Specialization in Accounting

Course code 8456

5.1 Compulsory units:

ACCT5915 Individual Judgement and Choice
ACCT5956 Management Planning and Control
ACCT5903 Regulation of Accounting
ACCT5951 Current Developments in Accounting Research – Financial
ACCT5952 Current Developments in Accounting Research – Managerial
ACCT5909 Current Developments in Auditing Research

5.2 At least two subjects from the following list:

ACCT5916 Accountability, Accounting and Auditing
ACCT5917 Strategic Management: Systems and Processes
ACCT5902 Advanced Studies in Financial Accounting
ACCT5910 Financial Statement Analysis
ACCT5904 Development of Accounting Thought
INFS5905 Information Systems Auditing
INFS5957 Operations Research for Management 1

5.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

6. Advanced Professional Program in Accounting

Course code 8471

6.1 Compulsory units:

ACCT5916 Accountability, Accounting Auditing
ACCT5902 Advanced Studies in Financial Accounting
ACCT5903 Regulation of Accounting
LEGT5581 Advanced Taxation 1: Concepts

6.2 Four subjects from the following groups with at least two subjects from one of the listed groups.

Group A (Financial Accounting and Auditing)

ACCT5951 Current Developments in Accounting Research – Financial
ACCT5918 Advanced Auditing Technologies
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ACCT5909 Current Developments in Auditing Research
ACCT5915 Individual Judgement and Choice

Group B (Information Systems)

INFS5989 Information Systems B
INFS5905 Information Systems Auditing
INFS5953 Advanced Systems Management
INFS5991 Decision Support Systems

Any other advanced graduate information systems subject approved by the Head of the School of Information Systems.

Group C (Legal Studies and Taxation)

LEGT5582 Advanced Taxation 2: Entities
LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes
LEGT5542 Advanced Studies in Company Law
LEGT5561 Legal Aspects of Finance

Group D (Finance)

FINS5512 Australian Capital Markets
ACCT5910 Financial Statement Analysis
FINS5513 Finance Theory and Evidence
FINS5517 Investment Analysis and Management

Any other advanced graduate finance subject approved by the Head of the School of Banking and Finance.

Group E (Management Accounting)

ACCT5917 Strategic Management: Systems and Processes
ACCT5949 Management of Technical Specialities
ACCT5952 Current Developments in Accounting Research – Managerial
ACCT5956 Management Planning and Control
ACCT5955 Design of Cost Management Systems

6.3 Four further units chosen from the above groups or from other graduate units offered by the Faculty.

Banking and Finance

1. Advanced Disciplinary Specialization in Finance

Course code 8467

1.1 Compulsory units:

FINS5513 Finance Theory and Evidence
FINS5514 Finance A
FINS5517 Investment Analysis and Management
FINS5516 International Corporate Finance
FINS5512 Australian Capital Markets

1.2 At least three subjects from the following units:

ACCT5910 Financial Statement Analysis
LEGT5561 Legal Aspects of Finance
FINS5515 Finance B
FINS5530 Financial Institution Management
FINS5531 Risk and Insurance
FINS5533 Real Estate Finance and Investment
FINS5534 Lending and Liquidity Management
FINS5535 Options, Futures and Risk Management Techniques

Any other graduate subject approved by the Head of the School of Banking and Finance.

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

2. Advanced Professional Specialization in Accounting - Treasury

Course code 8465

2.1 Compulsory units:

FINS5513 Finance Theory and Evidence
FINS5514 Finance A
FINS5517 Investment Analysis and Management
FINS5516 International Corporate Finance
FINS5512 Australian Capital Markets

2.2 At least three subjects from the following list:

FINS5515 Finance B
FINS5530 Financial Institution Management
FINS5531 Risk and Insurance
FINS5533 Real Estate Finance and Investment
FINS5534 Lending and Liquidity Management

FIN55535	Options, Futures and Risk Management Techniques
ACCT5915	Individual Judgement and Choice
ACCT5956	Management Planning and Control
ACCT5917	Strategic Management: Systems and Processes
INFS5957	Operations Research for Management 1
ACCT5949	Management of Technical Specialities
LEGT5542	Advanced Studies in Company Law
LEGT5581	Advanced Taxation 1: Concepts
ACCT5903	Regulation of Accounting
LEGT5531	Legal Regulation of Business
ECON5108	Public Finance
ECON5124	Public Sector Economics
ECON5104	International Economics
ECOH5352	The Modern Business Corporation
ACCT5910	Financial Statement Analysis

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Information Systems

1. Advanced Disciplinary Specialization in Information Systems Course code 8438

1.1 Compulsory units:

INFS5988	Information Systems A
INFS5989	Information Systems B
INFS5953	Advanced Systems Management
INFS5991	Decision Support Systems
INFS5983	Information Systems and Telecommunications
INFS5992	Data Management

1.2 At least two subjects from the following:

ACCT5915	Individual Judgement and Choice
ACCT5956	Management Planning and Control
ACCT5917	Strategic Management: Systems and Processes
INFS5957	Operations Research for Management 1
INFS5905	Information Systems Auditing
INFS5926	Advanced Data Management
INFS5927	Knowledge Based Information Systems
INFS5928	Managing Software Development
ACCT5929	Organization Design
ACCT5955	Design of Cost Management Systems

Any other graduate subject approved by the Head of the School of Information Systems.

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Legal Studies and Taxation

1. Advanced Professional Specialization in Accounting - Taxation Course code 8469

1.1 Compulsory units:

LEGT5581	Advanced Taxation 1: Concepts
LEGT5582	Advanced Taxation 2: Entities
LEGT5584	Advanced Taxation 4: Sales Tax and State Taxes

LEGT5583	Advanced Tax 3: International Aspects
LEGT5542	Advanced Studies in Company Law
ACCT5902	Advanced Studies in Financial Accounting
LEGT5531	Legal Regulation of Business

1.2 At least two subjects from the following list:

ACCT5903	Regulation of Accounting
ACCT5949	Management of Technical Specialities
ACCT5955	Design of Cost Management Systems
FIN5512	Australian Capital Markets
ECON5104	International Economics
ECON5124	Public Sector Economics
ECON5144	Resource Economics

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Economics

1. Economic History Course code 8480

1.1 Compulsory units:

ECOH5352	The Modern Business Corporation
ECOH5351	The International Economy Since 1850
ECOH5354	Seminar in Research Methods
ECOH5365	Science, Technology and Economic Development
ECOH5353	Approaches to Economic and Social History
ECOH5367	American Labor 1850-1980
ECOH5357	Comparative Economic History
ECOH5355	Aspects of Australian Economic Development

1.2 Four further units chosen from other graduate units offered by the Faculty.

2. Economics and Econometrics Course code 8481

2.1 Compulsory units:

ECON5114	Economics A
ECON5125	Economics B
ECON5217	Quantitative Analysis A
ECON5227	Quantitative Analysis B
ECON5207	Elements of Econometrics
ECON5163	Microeconomic Policy
ECON5173	Macroeconomic Policy

2.2 One unit chosen from graduate units offered by the Department of Economics.

2.3 Two units chosen from graduate units offered by the Department of Econometrics.

2.4 Two further units chosen from graduate units offered by the Faculty.

3. Economics and Finance Course code 8482

3.1 Compulsory units:

ECON5114	Economics A
ECON5125	Economics B
ECON5163	Microeconomic Policy
ECON5173	Macroeconomic Policy
FIN5513	Finance Theory and Evidence

FINS5514	Finance A
FINS5515	Finance B
FINS5517	Investment Analysis and Management

3.2 Two units chosen from the following list:

FINS5516	International Corporate Finance
FINS5512	Australian Capital Markets
ACCT5910	Financial Statement Analysis
LEGT5561	Legal Aspects of Finance
FINS5530	Financial Institution Management
FINS5531	Risk and Insurance
FINS5533	Real Estate Finance and Investment
FINS5534	Lending and Liquidity Management
FINS5535	Options, Futures and Risk Management Techniques

ECON5104	International Economics
ECON5143	Monetary Theory and Policy
ECON5108	Public Finance
ECON5207	Elements of Econometrics*

3.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

*Students taking this subject should do so as early as possible in their program.

4. Economics and Industrial Relations

Course code 8483

4.1 Compulsory Units:

ECON5114	Economics A
ECON5125	Economics B
IROB5701	Industrial Relations A
IROB5702	Industrial Relations B
IROB5916	Human Resource Policy, or
IROB5715	Wages and Incomes Policy
ECON5106	Economics of Labour Markets

4.2 A minimum of two of the Industrial Relations subjects:

IROB5704	Workplace Organization and Employment
IROB5705	Employment Policy and Practice A
IROB5706	Employment Policy and Practice B
IROB5711	Employment and Industrial Law
IROB5712	Industrial Relations Processes
IROB5713	Public Policy and Employment
IROB5714	Social Aspects of Employment Relations
IROB5717	Japanese Employment and Productivity

4.3 A minimum of two electives offered by the School of Economics.

4.4 Two other MCom subjects offered by Faculty which may include subjects listed in 4.2 and 4.3 above.

5. Economics

Course code 8484

5.1 Compulsory units:

ECON5114	Economics A
ECON5125	Economics B
ECON5217	Quantitative Analysis A
ECON5227	Quantitative Analysis B
ECON5163	Microeconomic Policy
ECON5173	Macroeconomic Policy
ECON5207	Elements of Econometrics

5.2 Three units chosen from graduate units offered by the Department of Economics.

5.3 Two further units chosen from graduate units offered by the Faculty.

6. Economics with Specialization in Development Economics

Course code 8485

6.1 Compulsory units:

ECON5114	Economics A
ECON5125	Economics B
ECON5217	Quantitative Analysis A
ECON5227	Quantitative Analysis B
ECON5163	Microeconomic Policy
ECON5173	Macroeconomic Policy
ECON5207	Elements of Econometrics
ECON5107	Development Economics
ECON3110	Economic Growth and Development B
ECON5124	Public Sector Economics

6.2 One unit chosen from graduate units offered by the School of Economics.

6.3 One further unit chosen from graduate units offered by the Faculty.

7. Economics with Specialization in Natural Resource Economics

Course code 8486

7.1 Compulsory units:

ECON5114	Economics A
ECON5125	Economics B
ECON5217	Quantitative Analysis A
ECON5227	Quantitative Analysis B
ECON5163	Microeconomic Policy
ECON5173	Macroeconomic Policy
ECON5207	Elements of Econometrics
ECON5144	Resource Economics
ECON5124	Public Sector Economics
ECON5256	Operations Research in Economics

7.2 One unit chosen from graduate units offered by the School of Economics.

7.3 One further unit chosen from graduate units offered by the Faculty.

8. Economics with Specialization in Macroeconomics and Public Policy

Course code 8487

8.1 Compulsory units:

ECON5114	Economics A
ECON5125	Economics B
ECON5217	Quantitative Analysis A
ECON5227	Quantitative Analysis B
ECON5163	Microeconomic Policy
ECON5173	Macroeconomic Policy
ECON5207	Elements of Econometrics
ECON5184	Macroeconomic Analysis 2

8.2 Two units chosen from:

ECON3103	Monetary Economics A
ECON5108	Public Finance
ECON5124	Public Sector Economics
ECON5126	Economics of Trade Practices, Regulations and Competition Policy
ECON5143	Monetary Theory and Policy

8.3 One unit chosen from graduate units offered by the School of Economics.

8.4 One further unit chosen from graduate units offered by the Faculty.

9. Econometrics **Course code 8488**

- 9.1** Compulsory units:
ECON5114 Economics A
ECON5125 Economics B
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B
ECON5207 Elements of Econometrics

9.2 Five units chosen from graduate units offered by either the Department of Econometrics or Economics, at least three of which must be from the Department of Econometrics.

9.3 Two further units selected from graduate units offered by the Faculty or approved units offered by the School of Mathematics.

Marketing

1. Marketing **Course code 8490**

- 1.1** Compulsory Units
MARK5911 Marketing A
MARK5912 Marketing B
MARK5901 Buyer Behaviour
MARK5928 Quantitative Analysis in Marketing
MARK5913 Marketing Management
MARK5914 Marketing Research
MARK5929 Marketing Planning and Policy

- 1.2** One unit chosen from:
MARK5903 International Marketing
MARK5905 Marketing Strategy
MARK5907 Seminar in Contemporary Marketing Issues
MARK5921 Sales Management
MARK5922 Industrial Marketing

1.3 Four further units chosen from graduate units offered by the Faculty.

Marketing and Organizational Behaviour **Course code 8491**

- 2.1** Compulsory Units
IROB5901 Organizational Behaviour A
IROB5902 Organizational Behaviour B
IROB5903 Organizational Change and Development
IROB5905 Organizational Analysis
MARK5911 Marketing A
MARK5912 Marketing B
MARK5913 Marketing Management
MARK5914 Marketing Research

2.2 Four further units chosen from graduate units offered by the Faculty.

Industrial Relations and Organizational Behaviour

1. Industrial Relations **Course code 8489**

- 1.1** Compulsory units:
IROB5701 Industrial Relations A
IROB5702 Industrial Relations B
IROB5703 Wage Determination
IROB5704 Workplace Organization and Employment
IROB5705 Employment Policy and Practice A
IROB5706 Employment Policy and Practice B
IROB5904 Corporate Managerial and Union Strategy
IROB5907 Human Resource Management B

- 1.2** Two units chosen from:
IROB5711 Employment and Industrial Law
IROB5712 Industrial Relations Processes
IROB5713 Public Policy and Employment
IROB5714 Social Aspects of Employment Relations
IROB5715 Wages and Incomes Policy
IROB5911 New Technology and Employment Relations
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power and Politics
IROB5916 Human Resource Policy
IROB5917 Japanese Employment and Productivity

1.3 Two further units chosen from the above list or from graduate units offered by the Faculty.

2. Organizational Behaviour **Course code 8495**

- 2.1** Compulsory units:
IROB5701 Industrial Relations A
IROB5704 Workplace Organizational and Employment
IROB5901 Organizational Behaviour A
IROB5902 Organizational Behaviour B
IROB5903 Organizational Change and Development
IROB5904 Corporate Managerial and Union Strategy
IROB5905 Organizational Analysis
IROB5907 Human Resource Management B

- 2.2** Two units chosen from the following list:
ACCT5917 Strategic Management: Systems and Processes
ACCT5929 Organizational Design
ACCT5949 Management of Technical Specialities
ACCT5956 Management Planning and Control
IROB5703 Wage Determination
IROB5711 Employment and Industrial Law
IROB5712 Industrial Relations Processes
IROB5713 Public Policy and Employment
IROB5714 Social Aspects of Employment Relations
IROB5911 New Technology and Employment Relations
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power and Politics
IROB5914 Organizational Communications
IROB5915 Human Potentialities
IROB5916 Human Resource Policy
IROB5917 Japanese Employment and Productivity
IROB5921 Special Topic in Organizational Behaviour

2.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

3. Industrial Relations and Organizational Behaviour **Course Code 8496**

3.1 Compulsory Units

IROB5701	Industrial Relations A
IROB5702	Industrial Relations B
IROB5901	Organizational Behaviour A
IROB5902	Organizational Behaviour B

3.2 A minimum of three electives from the following list:

IROB5703	Wage Determination
IROB5704	Workplace Organization and Employment
IROB5705	Employment Policy and Practice A
IROB5706	Employment Policy and Practice B
IROB5711	Employment and Industrial Law
IROB5712	Industrial Relations Processes
IROB5713	Public Policy and Employment
IROB5714	Social Aspects of Employment Relations
IROB5715	Wages and Incomes Policy

3.3 A minimum of three electives from the following list:

IROB5903	Organizational Change and Development
IROB5904	Corporate Managerial and Union Strategy
IROB5905	Organizational Analysis
IROB5912	Comparative Organizational Analysis
IROB5913	Organizational Power and Politics
IROB5914	Organizational Communications
IROB5916	Human Resource Policy
IROB5917	Japanese Employment and Productivity

3.4 Two other MCom subjects offered by the Faculty or from 3.2 and/or 3.3 above.

4. Human Resource Studies **Course Code 8497**

4.1 Compulsory Units

IROB5701	Industrial Relations A
IROB5703	Wage Determination
IROB5704	Workplace Organization and Employment
IROB5705	Employment Policy and Practice A
IROB5706	Employment Policy and Practice B
IROB5903	Organizational Change and Development
IROB5904	Corporate Managerial and Union Strategy
IROB5906	Human Resource Management A
IROB5907	Human Resource Management B

4.2 Three further units chosen from the following list:

IROB5702	Industrial Relations B
IROB5711	Employment and Industrial Law
IROB5712	Industrial Relations Processes
IROB5713	Public Policy and Employment
IROB5714	Social Aspects of Employment Relations
IROB5715	Wages and Incomes Policy
IROB5902	Organizational Behaviour B
IROB5911	New Technology and Employment
IROB5912	Comparative Organizational Analysis
IROB5913	Organizational Power and Politics
IROB5914	Organizational Communications
IROB5915	Human Potentialities
IROB5916	Human Resource Policy
IROB5917	Japanese Employment and Productivity

Graduate Subject Prerequisites

A candidate may not enrol in any subject without having satisfied any prerequisite requirement. The details of prerequisite requirements are set out in the section dealing with subject descriptions.

Graduate Study

Subject Descriptions

Identification of Subjects

A subject is defined by the Academic Board as 'a unit of instruction approved by the University as being a discrete part of the requirements for a course offered by the University'.

In 1991 a new system of subject identification is introduced. Each approved subject of the University is identified by a sequence of eight characters, consisting of a four character alphabetical prefix which identifies the organizational unit responsible for administering the subject, and a four digit numeric suffix identifies the subject.

Subject identifiers are approved by the Registrar and the system of allocation is based on the following guidelines:

1. The authority offering the subject, normally a School of the University, is indicated by the four character alphabetical prefix.
2. Each subject identifier is unique and is not used for more than one subject title.
3. Subject numbers which have previously been used are not used for new subject titles.

Subjects taught are listed in full in the handbook of the faculty or board of studies responsible for the particular course within which the subjects are taken. Subject descriptions are contained in the appropriate section in the handbooks.

Appropriate subjects for each school appear at the end of each school section.

The identifying alphabetical prefixes for each organizational unit are set out on the following pages.

Servicing Subjects are those taught by a school or department outside its own faculty. Their subject descriptions are published in the handbook of the faculty which originates the subject and are also published in the handbook of the faculty in which the

subject is taught. The following pages contain descriptions for most of the subjects offered for the courses described in this book, the exception being General Education subjects. For General Education subjects see the General Education Handbook which is available free of charge.

HSC Exam Prerequisites

Subjects which require prerequisites for enrolment in terms of the HSC Examination percentile range, refer to the 1978 and subsequent Examinations.

Candidates for enrolment who obtained the HSC in previous years or hold other high school matriculation should check with the appropriate school on what matriculation status is required for admission to a subject.

Information Key

The following is the key to the information which may be supplied about each subject:

S1 Session 1, **S2** Session 2

F Session 1 *plus* Session 2, ie full year

S1 or **S2** Session 1 or Session 2, ie choice of either session

SS single session, but which session taught is not known at the time of publication

CCH class contact hours

P/T part-time

L Lecture, followed by hours per week

T Laboratory/tutorial, followed by hours per week

wks weeks of duration

hpw hours per week

C credit or Credit units

CR Credit level

DN Distinction

HD High Distinction

X External

Prefix	Organizational unit	Faculty	Prefix	Organizational unit	Faculty
ABIO	School of Applied Bioscience	Applied Science	FOOD	Department of Food Science and Technology	Applied Science
ACCT	School of Accounting	Commerce & Economics	FREN	School of French	Arts
ACHM	Department of Chemistry	University College	FUEL	Department of Fuel Technology	Applied Science
ACMA	Department of Civil Engineering	University College	GENS	Centre for Liberal & General Studies	
ACSC	Department of Computer Science	University College	GEOG	School of Geography	Applied Science
AECM	Department of Economics & Management	University College	GEOL	Department of Applied Geology	Applied Science
AELE	Department of Electrical Engineering	University College	GERS	School of German Studies	Arts
AENG	Department of English	University College	GREK	Modern Greek	Arts
AERO	Aerospace Engineering	Engineering	GSBE	Graduate School of the Built Environment	Architecture
AGOC	Department of Geography & Oceanography	University College	HEAL	School of Health Services Management	Professional Studies
AHIS	Department of History	University College	HIST	School of History	Arts
AINT	University College (Interdisciplinary)	University College	HOSP	School of Marketing	Commerce & Economics
AMAT	Department of Mathematics	University College	IDES	Department of Industrial Design	Architecture
AMEC	Department of Mechanical Engineering	University College	INDC	Department of Industrial Chemistry	Applied Science
ANAT	School of Anatomy	Medicine	INDO	Indonesian	Arts
APHY	Department of Physics	University College	INFS	School of Information Systems	Commerce & Economics
APOL	Department of Politics	University College	INTD	Interdisciplinary Studies	Arts
APSE	Faculty of Applied Science	Applied Science	IROB	School of Industrial Relations & Organizational Behaviour	Commerce & Economics
ARCH	School of Architecture	Architecture	JAPN	Asian Studies	Commerce & Economics
ARTS	Faculty of Arts	Arts	KCME	Key Centre for Mines	Applied Science
ASIA	Asian Studies	Arts	LAND	School of Landscape Architecture	Architecture
AUST	Australian Studies	Arts	LAWS	School of Law	Law
BIOC	School of Biochemistry	Biological & Behavioural Sciences	LEGT	Department of Legal Studies & Taxation	Commerce & Economics
BIOM	Centre for Biomedical Engineering	Engineering	LIBS	School of Librarianship	Professional Studies
BIOS	School of Biological Science	Biological & Behavioural Sciences	MANF	Manufacturing Management	Engineering
BIOT	Department of Biotechnology	Applied Science	MARK	School of Marketing	Commerce & Economics
BLDG	School of Building	Architecture	MATH	School of Mathematics	Science
BSSM	Board of Studies in Science & Mathematics		MATS	School of Materials Science and Engineering	Applied Science
CEIC	School of Chemical Engineering & Industrial Chemistry	Applied Science	MDCN	School of Medicine	Medicine
CHEM	School of Chemistry	Science	MDSG	Med/Surg Clinical Studies	Medicine
CHEN	Department of Chemical Engineering	Applied Science	MECH	School of Mechanical and Manufacturing Engineering	Engineering
CHIN	Chinese	Arts	MEED	School of Medical Education	Medicine
CIVL	School of Civil Engineering	Engineering	MFAC	Medical Faculty (Admin)	Medicine
CMED	School of Community Medicine	Medicine	MICR	School of Microbiology	Biological & Behavioural Sciences
COFA	College of Fine Arts		MINE	Department of Mining Engineering	Applied Science
COMM	Faculty of Commerce and Economics	Commerce & Economics	MNGT	Australian Graduate School of Management	
COMP	Computer Science	Engineering	MUSI	Department of Music	Arts
ECOH	Department of Economic History	Commerce & Economics	NAVL	Naval Architecture	Engineering
ECON	School of Economics, Departments of Economics and Econometrics	Commerce & Economics	OBST	School of Obstetrics & Gynaecology	Medicine
EDST	School of Education Studies	Professional Studies	OPTM	School of Optometry	Science
ELEC	School of Electrical Engineering & Computer Science	Engineering	PAED	School of Paediatrics	Medicine
ENGL	School of English	Arts	PATH	School of Pathology	Medicine
EURO	European Studies	Arts	PHIL	School of Philosophy	Arts
EXPA	School of Arts and Music Education	Professional Studies	PHPH	School of Physiology & Pharmacology	Medicine
FIBR	School of Fibre Science & Technology	Applied Science	PHYS	School of Physics	Science
FINS	School of Banking & Finance	Commerce & Economics	PLAN	School of Town Planning	Architecture
			POLS	School of Political Science	Arts
			POLY	Department of Polymer Science	Applied Science

Prefix	Organizational unit	Faculty
PSCY	School of Psychiatry	Law
PSYC	School of Psychology	Biological & Behavioural Sciences
PTSL	Department of Petroleum Engineering Studies	Applied Science
REMO	Centre for Remote Sensing	Engineering
RUSS	Department of Russian Studies	Arts
SAFE	Centre for Safety Science	Engineering
SCTA	School of Science & Technology Studies	Arts
HPST		
SLSP	Department of Social Science & Policy	Arts
SLST	School of Sport & Leisure Studies	Professional Studies
SOCI	School of Sociology	Arts
SOCW	School of Social Work	Professional Studies
SPAN	Spanish & Latin American Studies	Arts
SURG	School of Surgery	Medicine
SURV	School of Surveying	Engineering
TEDG	School of Teacher Education (grad)	Professional Studies
TEED	School of Teacher Education (undergrad)	Professional Studies
TESL	TESOL	Arts
TEXT	Department of Textile Technology	Applied Science
THST	Department of Theatre Studies	Arts
USOM	School of Mines	Applied Science
WOMS	Women Studies	Arts
WOOL	Department of Wool & Animal Science	Applied Science

School of Accounting

ACCT5902 Advanced Studies in Financial Accounting S1 L3

Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent.

Accounting issues and techniques associated with specific industries, complicated business structures and complex transactions. Topics may include: accounting in the construction, real estate development, finance and extractive industries; group accounts; segment reports; accounting for unincorporated associations; trading trusts; reporting problems arising from offbalance-sheet financing; pension accounting; foreign currency translation. (Old No. 14.902G)

ACCT5903 Regulation of Accounting S2 L3

Prerequisite: Approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent.

The market for accounting services, particularly audited and public sector financial statements. Alternative forms of regulatory arrangements and competing sources of regulatory authority. Policy formation, implementation and enforcement. Theories and empirical evidence related to regulatory processes and outcomes. Classification and comparative analysis of rules affecting accounting and auditing practices locally and overseas; an examination of rules relating to prospectuses, takeover documents, interim reports and other special purpose reports. (Old No. 14.903G)

ACCT5904 Development of Accounting Thought S2 L3

Prerequisite: Admission to MCom(Hons) degree course majoring in Accounting, or ACCT5951 and ACCT5952, or equivalent.

The historical development of the body of thought underlying particular areas of study in the discipline of accounting. The origins and progression of significant ideas, theories, themes, and methodologies. Contributions by prominent individuals. The attitudes of professional bodies and other parties to change. (Old No. 14.904G)

ACCT5908 Auditing S1 L3

Prerequisite: ACCT5970 or equivalent.

Selected aspects of auditing. Topics include: auditing standards and responsibilities, problems of verification and reporting; organization and application to various forms of accounting systems including computer-based systems; appraisal of methods of internal control; the applicability of particular audit techniques including statistical sampling. (Old No. 14.908G)

ACCT5909 Current Developments in Auditing Research S2 L3

Prerequisite: Admission to MCom(Hons) degree course in Accounting or ACCT5915 and ACCT5956 and either ACCT5916 or ACCT5903, or equivalent.

An examination of current areas of research in auditing and substantive studies in each area. The following topics will be considered. Theory about auditing. Overview of audit research.

Research areas. Nature of audit work; agency theory and the existence of the audit function; human information processing in auditing; audit teams and the review process; statistical auditing; effect of the audit report; job satisfaction and performance in audit firms; performance criteria and evaluation. Future development in audit theory and research. (Old No. 14.909G)

ACCT5910 Financial Statement Analysis S2 L3

Prerequisites: FINS5511 and ACCT5970 or equivalent.

Traditional and contemporary approaches to financial statement analysis. Conventional approaches; fundamental analysis and its limitations. Decomposition analysis. Financial statement analysis in an efficient market; time series behaviour of earnings. Prediction of risk, distress, credit ratings. Effects of accounting policy. (Old No. 14.910G)

ACCT5915 Individual Judgement and Choice S1 L3

Prerequisites: ACCT5941 and ECON5227 or IROB5901 or INFS5989 or equivalent.

Behavioural decision theory in the context of judgements made by users of accounting information, managers and auditors. Topics include: introduction to the fields of behavioural decision theory and decision analysis; limitations of human ability to process information; descriptive models of individual choice behaviour; other factors affecting judgement and choice; structuring of a problem; assessing consequences - measurement and weighting of dimensions; assessing uncertainties - probability assessment, confidence, groups; evaluation of alternatives - choice of criterion; ambiguity and choice - formal models incorporating ambiguity, fuzzy sets, behavioural evidence; relationship between individual choice and organizational choice. (Old No. 14.915G)

ACCT5916 Accountability, Accounting and Auditing S1 L3

Prerequisites: ACCT5941 and ACCT5970 or equivalent.

Accountability as a social relationship which generates a demand for accounting and auditing. Alternative patterns of accountability in different cultural, sectoral, institutional and organizational settings. Theories about accountability; agency theory as a contemporary example. Alternative forms of accounting: the variety of external reports. Alternative forms auditing: financial, compliance, operational, managerial, evaluations and special investigations. Relationships between accountability and individual and social choice. (Old No. 14.916G)

ACCT5917 Strategic Management: Systems and Processes S1 L3

Prerequisite: ACCT5941 or IROB5902 or INFS.5989 or equivalent.

The strategic dimensions of organization functioning, that is, the way in which relationships are established between organizations and their environments. Topics include: environment and enterprise: strategy, structure and strategic management; strategic choice: problem solving and social-psychological models, organizational and managerial models: environmental scanning and strategy identification; strategy evaluation; financial policy and corporate strategy;

designing strategic information systems; categorizing and evaluating disciplinary contributions. (Old No. 14.917G)

ACCT5929 Organization Design S1 or S2 L3

Prerequisites: IROB5902 or ACCT5956 or INFS.5953 or equivalent.

Organizational structures and processes and the involvement of management and others. Contingency models of organizational design which stress the importance of factors such as size and environment in the design process. Organizational design as a rational managerial choice process and as a political process. Organizational design for specific purposes such as job design, information systems design, control systems design and reward system design. (Old No. 14.929G)

ACCT5940 Accounting and Financial Management A S1 L2 T1

Prerequisite: Nil.

An introduction to financial accounting and reporting for companies. Financial information systems design; internal controls. Traditional and alternative concepts and measures. Thinking about accounting. (Old No. 14.940G)

ACCT5941 Accounting and Financial Management B S1 L2 T1

Prerequisite: ACCT5940 or equivalent.

Techniques of financial analysis, and the design and operation of financial advisory systems which are associated with managerial choice. *Topics include:* individual and managerial choice – formalizing the choice process; corporate and financial modelling; product mix decisions – cost and demand estimation, cost-volume-profit analysis, linear and goal programming; scheduling decisions – inventory models; project evaluation, including network analysis and capital budgeting; management accounting systems as decision support systems. (Old No. 14.941G)

ACCT5949 Management of Technical Specialties S2 L3

Prerequisites: ACCT5956 or ACCT5917 or INFS5953 or IROB5902 and ACCT5916 or equivalent, or approval of the Head of the School of Accounting.

The management of a technical speciality or specialist function in organizations. Topics include: accounting work, career paths, specialization; the accountant as manager; managerial work; structure and organization; structuration and organizing; interaction; rules and power; arenas, networks and games; the 'workplace arena'; the 'corporate arena'; the 'professional arena'; the 'client arena'; a 'window on policy' – the policy process; middle management of 'specialist functions'; disciplinary perspectives on managerial work. (Old No. 19.949G)

ACCT5951 Current Development in Accounting Research – Financial S1 L3

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5903 and ACCT5902 or ACCT5915 or equivalent.

Review of alternative approaches to the development of theories in external reporting. Explication and evaluation of substantive theories and associated research studies. Examination of research findings related to the accounting and

reporting environment, agency cost and financial contracting, the properties of reported accounting numbers, predictive value of accounting information, the use of information in capital markets, and the use of accounting reports by individual decision makers. (Old No. 14.951G)

ACCT5952 Current Developments in Accounting Research – Managerial S1 L3

Prerequisite: Admission to MComHons degree course in Accounting or ACCT5956 and ACCT5917 or ACCT5915 or equivalent.

Substantive theories and associated research studies in management accounting, emanating from different disciplinary frameworks and methodological perspectives. Topics include: management accounting – theory and practice; organization theory and management accounting theory – functionalist, contingency, power, symbolic, interpretive and radical perspectives; behavioural theories – behavioural decision theories, leadership theories, motivation theories; economic theories – the 'corporate failures' framework, agency theory; development of management accounting thought. (Old No. 14.952G)

ACCT5955 Design of Cost Management Systems

Prerequisite: ACCT5996 or equivalent.

Organizational and systems design in manufacturing and service organizations. Examination of how strategic cost management, including product costing and management control systems, can be used to increase the competitive effectiveness and efficiency of a business with particular emphasis on the interactive effects on performance of (a) strategic cost management, and (b) market and technology competitive strategies. Analysis of case studies set in contemporary manufacturing and service settings. (Old No. 14.955G)

ACCT5956 Management Planning and Control S2 L3

Prerequisite: ACCT5996 or IROB5901 or ACCT5989 or equivalent.

Planning and control processes in organizations, and the involvement of management and management support personnel with them. Topics include: 'formal' and 'organizational' perspectives on management planning and control; planning and decision-making in organizations – some alternative perspectives and descriptions; planning and budgeting – theoretical perspectives and organizational descriptions; organization structures and structuration; control processes in organizations – some alternative perspectives; participation as a mode of organizational control; accounting control systems – some alternative perspectives; designing management accounting systems – prescription or organizational choice?; categorizing and evaluating the literatures on management planning and control. (Old No. 14.956G)

ACCT5967 Special Topic in Accounting S1 or S2 L3

Prerequisite: ACCT5997 or equivalent.

To assist MComHons students in completion of research project requirement. May consist of an examinable readings program defined to meet the needs of a particular student or a formal program undertaken by a group of students whose research projects are in a common area. (Old No. 14.967G)

ACCT5970 Accounting Concepts and Financial Reporting S2 L3

Prerequisite: ACCT5940 or equivalent.

Intermediate and advanced financial accounting including reporting objectives, statutory requirements, accounting standards, accounting for changing prices, consolidated financial statements and the analysis of published company reports. (Old No. 14.970G)

ACCT5994 Thesis (Old No. 14.994G)

ACCT5996 Management Accounting Control Systems S2 L3

Prerequisite: ACCT5940 or equivalent.

The design and operation of management accounting systems in organizational settings. Topics include: the function of management accounting systems in organizations; design and organizational choice; design and operation of product costing systems, including job, operations and process costing systems; budgetary systems – outcomes and processes; design and operation of accounting control systems – responsibility accounting systems, standard costing and flexible budgets, relationships among accounting systems and administrative, social and personal control systems, divisional performance evaluation, transfer pricing. (Old No. 14.996G)

ACCT5997 Seminar in Research Methodology S1 L3

Prerequisite: Admission to MComHons or BComHons degree courses in Accounting or Information Systems.

The ways researchers identify and investigate problems, with particular emphasis upon the processes of providing information within organizations and to external participants of organizations. Hypotheses, models and theories; consideration of the relationship between research findings and policy-formation; review of some research methods which have been employed in accounting and related disciplines. (Old No. 14.997G)

ACCT5999 Project Report (Old No. 14.999)

Servicing Subject

A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Engineering Handbook.

ACCT5062 Accounting for Engineers F L1.5

Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning. (Old No. 14.062G)

School of Banking and Finance

FINS5511 Corporate Finance S2 L3

Prerequisites: ACCT5940 and ECON5114 or equivalent.

Essential aspects of financial decision-making in business. Designed to enable the student to usefully employ the following concepts in a business environment: investment decisions under uncertainty; cost of capital structure; mergers and takeovers; and working capital management. (Old No. 98.973G)

FINS5512 Australian Capital Markets S1 L3

Prerequisites: ACCT5940, ECON5114 and ECON5217 or equivalent.

Analysis of the markets for the financial assets including the money, bond, stock and futures markets; the structure of interest rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets. (Old No. 98.964G)

FINS5513 Finance Theory and Evidence S1 L3

Prerequisite: ACCT5940, ECON5114 and ECON5227 or equivalent.

Valuation theories forming the foundation of the Finance discipline. Topics include: the nature of theory and theory development; the individual's fundamental allocative problem and its solution under certainty; the role of the capital market in this process; the solution to an individual's fundamental allocative problem under uncertainty or risk; characterization of risk - the mean-variance approach; equilibrium pricing of securities, mean-variance and other models; the market model, the concept and its use for risk estimation; Arbitrage Pricing Theory and Evidence; Option Pricing Theory and Evidence. (Old No. 98.984G)

FINS5514 Finance A S2 L3

Prerequisite or Co-requisite: FINS5513 or equivalent.

The nature and scope of business finance. Business finance and the treasury function in both the private and public sector. Organizational objectives and the assumed organizational goal of business finance. Agency theory and the resolution of conflicts of interest. Investment decisions; the evaluation of investment proposals under risk from both a private and public sector perspective; the application of quantitative techniques to assist judgements (including simulation and sensitivity analysis). Special topics in finance and treasury: cash and liquidity management; working capital management; credit policy; risk management and insurance; mergers and acquisitions. (Old No. 98.983G)

FINS5515 Finance B S1 L3

Prerequisite: FINS5514 or equivalent.

Financing decisions. Financing and legal characteristics of securities. Capital structure decisions; theory, evidence and practice; legal constraints and their effect on capital structure decision. Measuring the cost of capital for private and public sector project evaluation. Use of valuation models to price corporate securities. Fair rate of return regulatory price setting. Special topics in business finance and treasury: lease appraisal, taxation and corporate policy, organizational arrangements for project development (including joint

ventures, project financing, leverage leasing). (Old No. 98.884G)

FINS5516 International Corporate Finance S2 L3

Prerequisite or co-requisite: FINS5515 or equivalent.

Management of the financial functions for firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital, working capital management, the role of international banks and their evaluation of financial performance of firms. (Old No. 98.982G)

FINS5517 Investment Analysis and Management S2 L3

Prerequisite: FINS5513 or equivalent.

The scope and nature of investment analysis and management. Investment analysis and management and the treasury function. Source of information on investments. The valuation process and approaches to valuation as applied to the full range of securities. Investment strategies portfolio selection including the use of specialist markets for hedging; regulatory constraints. The efficient market hypothesis and the pricing of securities in the Australian Capital Market. Security analysis in an efficient market; evaluation of portfolio performance, fund management, the performance of investment companies. (Old No. 98.866G)

FINS5530 Financial Institution Management S2 L3

Prerequisites: FINS5512, FINS5514 and FINS5517 or equivalent.

The application of modern finance theory and financial modeling techniques to financial decision-making and risk management in financial institutions both domestic and international. *Topics include:* 1. Objectives of financial institutions from the perspective of portfolio, hedging and agency theories; 2. Application of portfolio, arbitrage pricing, option pricing and corporate finance theories, to the management of assets, liabilities, capital structure and off-balance sheet operations of financial institutions; 3. Interest rate risk management and financial future; 4. Liquidity risk management; 5. Loan portfolio management, credit evaluation models, loan pricing and credit rationing; 6. Securities portfolio management; 7. Capital adequacy and prudential regulation and management; 8. International dimensions including exchange rate risk management and country risk assessment. (Old No. 98.925G)

FINS5531 Risk and Insurance S2 L3

Prerequisite: FINS5512, FINS5514 and FINS5517.

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. This course emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risky environments, physical risk and death. Insurance is approached as a natural commercial response to risk. The course deals with inference from insurance data, general insurance, motor insurance, very large risks and life insurance. (Old No. 98.885G)

FINS5533 Real Estate Finance and Investment S1 L3

Prerequisites: FINS5512, FINS5514 and FINS5517.

An evaluation of real estate financing, the mechanics of the mortgage market and the application of modern finance theory

to the evaluation, selection and management of property investments. Topics include the role of regulation, taxation, government agencies, property trusts and the banking system in promoting real estate activity. An analysis of real estate price and yields, diversification aspects and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts. (Old No. 98.886G)

FINS5534 Lending and Liquidity Management S2 L3

Prerequisites: FINS5512, FINS5514 and FINS5517 or equivalent.

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls. (Old No. 98.887G)

FINS5535 Options, Futures & Risk Management Techniques S2 L3

Prerequisites: FINS5512, FINS5514 and FINS5517.

This aim of this course is to introduce students to the new financial instruments, such as options, futures, swaps and their market. Theories for pricing these instruments will be surveyed. Alternative strategies for hedging and spreading will be studied in detail. The order of topics covered would be: advanced topics in option theory, options for different underlying instruments, futures instruments, options on futures, swaps, hedging techniques, portfolio insurance, immunisation using interest rate futures. (Old No. 98.888G)

FINS5575 Seminar in Finance S1 L3

Prerequisite: FINS3715 or equivalent.

Reviews the basic quantitative methods employed in research and in advanced studies in finance. (Old No. 98.975G)

FINS5576 Business Finance 4A S1 L3

Prerequisite: FINS3715 or equivalent.

Further development of finance theory and evidence developed in the preceding subject including the theory of choice under uncertainty, capital market equilibrium, share return distribution evidence, OLS regression, properties and estimation of the market model, extensions of the basic capital asset pricing model, multi-period asset pricing and option pricing theory and evidence. (Old No. 98.976G)

FINS5577 Business Finance 4B S2 L3

Prerequisite: FINS5576.

The application of 'finance theory' to corporate financial decisions encompassing the 'state of the art' in the finance discipline. Includes decisions under certainty and uncertainty, the value additivity principle, capital structure and cost of capital, agency theory and capital structure, option pricing and the valuation of securities, dividend policy, leasing financing and mergers and acquisitions. (Old No. 98.977G)

FINS5579 Empirical Research in Finance S1 L3

Prerequisite: FINS3715 or equivalent.

Empirical evidence on the tests of the theory of finance. Demonstration of the correspondence between the theory of finance and the empirical evidence. Focuses on investors' portfolio decisions and the pricing of securities in capital

markets. An examination of the evidence on capital market efficiency and on the relationship between expected return and risk. (Old No. 98.979G)

FINS5584 Thesis
(Old No. 98.994G)

FINS5599 Project Report
(Old No. 98.999G)

School of Economics

Department of Econometrics

ECON5206 Advanced Econometrics CSS L3

Prerequisites: ECON5215 and ECON5225 or equivalents, and permission of the Head of the Department of Econometrics.

Two topics from the advanced literature of econometric theory and applications. In recent years, these have included: time series modelling, Bayesian methods in econometrics, theory of income distribution, robust regression methods, the advanced theory of index numbers. Content depends on the research interest of staff members and changes regularly.

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Econometrics unit. (Old No. 15.406G)

ECON5207 Elements of Econometrics S1 L2 T1

Prerequisite: ECON5227 or equivalent.

The simple and multivariate regression models with economic applications emphasizing practical aspects of model building. Extensions of multiple regression models when the classical assumptions break down. Introduction to simultaneous equation models. Quantitative studies of applied econometric themes such as consumptions, demand, investment and production. (Old No. 15.407G)

ECON5215 Advanced Econometrics A S1 L3

Prerequisite: Permission of the Head of the Department of Econometrics.

Two topics from the advanced literature of econometric theory and applications. (Old No. 15.415G)

ECON5217 Quantitative Analysis A S1 L3

Prerequisite: Nil.

Matrix algebra with economic applications. Calculus, including constrained and unconstrained optimization. Introduction to linear and non-linear programming. (Old No. 15.417G)

ECON5225 Advanced Econometrics B S2 L3

Prerequisite: Permission of the Head of the Department of Econometrics.

Two topics from the advanced literature of econometric theory and applications. (Old No. 15.425G)

ECON5227 Quantitative Analysis B S2 L3

Prerequisite: ECON5217 or equivalent.

Probability theory and sampling distributions including normal, t, chi-square and F distributions. Multiple regression: estimation and hypothesis testing. The Gauss-Markov Theorem. Economic applications of multiple regression emphasizing essential practical aspects of model building. (Old No. 15.427G)

ECON5232 Linear Economics S1 L2 T1

Prerequisite: ECON5217 or equivalent.

As for ECON2204 with additional work. (Old No. 15.432G)

ECON5233 Operations Research SS L3

Prerequisite: ECON5217 or equivalent.

Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Linear programming, quadratic programming, and dynamic programming with applications to transportation, inventory, portfolio selection and other fields related to economics. In addition, students are required to undertake a case study requiring data collection and analysis. (Old No. 15.433G)

ECON5235 Advanced Mathematical Economics A S1 Hpw3

Prerequisite: ECON5274 or equivalent.

Value theory and general equilibrium analysis. (Old No. 15.435G)

ECON5237 Econometric Methods A S1 L2 T2

Prerequisite: ECON5227 or equivalent.

Nature of the Econometric approach, objectives of applied econometrics, structural analysis, forecasting and policy evaluation. Estimation of regression models under classical assumptions, and break down of these assumptions: multicollinearity, autocorrelation, heteroskedasticity. Asymptotic distribution theory, errors in variables, stochastic regressors and instrumental variables, lagged dependent variables, seemingly unrelated regressions. (Old No. 15.437)

ECON5240 Applied Econometrics A S1 L3

Prerequisite: ECON5247 or equivalent.

The nature of applied econometrics. Practical limitations of standard econometric techniques: 1. in the face of difficulties with data, 2. in view of the theoretical assumptions underlying estimators and tests, 3. in the light of ambiguities of interpretation of statistical results. Applications of econometric analysis to disaggregated data (e.g. business investment behaviour) and to aggregated data (e.g. national income forecasting). (Old No. 15.440G)

ECON5241 Applied Econometrics B S2 L3

Prerequisite: ECON5247 or equivalent.

The system-wide approach to econometrics. Problems of specification, estimation, and hypothesis testing when complete systems of equations are studied. Applications using consumer demand, asset demand and market share models. Estimation and inference with nonlinear equation systems; maximum likelihood and nonlinear least squares. (Old No. 15.441G)

ECON5242 Economic Optimization and Dynamics S2 L2 T1*Prerequisite: ECON5231 or equivalent.*

As for ECON2205 with additional work. (Old No. 15.442G)

ECON5245 Advanced Mathematical Economics B S2 L3*Prerequisite: ECON5231 or equivalent.*

Two advanced topics in mathematical economics. (Old No. 15.445G)

ECON5247 Econometric Methods B S2 L2 T2*Prerequisite: ECON5237 or with the permission of the Head of the Department of Econometrics.*

Identification, specification and estimation of simultaneous equation models including forecasting, policy analysis and simulation. Estimation techniques include: two-stage least squares, three-stage least squares, limited information maximum likelihood and reduced form estimation. Students build their own models using standard computer packages. (Old No. 15.447G)

ECON5248 Business Econometrics and Forecasting S2 L3*Prerequisite: ECON5227 or equivalent.*

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis (Box-Jenkins) methods. Long-term forecasting with S-shaped growth curves and trend analysis. (Old No. 15.448G)

ECON5249 Applied Economic Statistics S1 L3*Prerequisite: ECON5227 or equivalent.*

Applied multivariate analysis to examine the techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis. (Old No. 15.449G)

ECON5256 Operations Research in Economics S2 L3*Prerequisites: ECON5227, ECON5114 and ECON5125 or equivalents.*

Operations research methods applied to the analysis of problems involving decision making in economics and related disciplines. Emphasis is on decision making within stochastic, dynamic systems, using such methods as computer simulation and dynamic programming separately and in combination. Applications to such topics as inventory control, natural resources management and other fields related to commerce. (Old No. 15.456G)

ECON5265 Measurement of Income Inequality S1 L3*Prerequisite: ECON5227 or equivalent.*

As for ECON2210 with additional work. (Old No. 15.465G)

ECON5274 Mathematical Economics A S1 L3*Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents.*

As for ECON3201 with additional work. (Old No. 15.474G)

ECON5275 Monte Carlo Methods and Simulation Techniques S2 L3*Prerequisite: ECON5237 or equivalent. Co-requisite: ECON5247.*

As for ECON4225 with additional work. (Old No. 15.475G)

ECON5283 Applied Demand Analysis S2 L3*Prerequisite: ECON5227 or equivalent.*

As for ECON3205 with additional work. (Old No. 15.483G)

ECON5284 Mathematical Economics B S2 L3*Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents.*

As for ECON3202 with additional work. (Old No. 15.484G)

ECON5285 Seminar in Advanced Econometrics

Topics to be arranged. (Old No. 15.485G)

ECON5295 Advanced Mathematical Economics C SS L3*Prerequisites: ECON5235 and ECON5245 or equivalents, and permission of the Head of the Department of Econometrics.*

Selected advanced topics in mathematical economics. In recent years, these topics have included: general equilibrium analysis, capital theory, theories of economic growth, advanced control theory. The subject content depends on the research interests of staff members and changes regularly.

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Mathematical Economics unit. (Old No. 15.495G)

ECON5297 Thesis

(Old No. 15.497G)

ECON5298 Econometrics Research Seminar

Students enrolled in ECON5299 are required to present a seminar on their research topic. (Old No. 15.498G)

ECON5299 Project Report

(Old No. 15.499G)

Department of Economic History

ECON5351 International Economy Relations since the Nineteenth Century S1 L2 T1*Prerequisite: Nil.*

International political economy in historical perspective. Topics include: the dominance of Britain in the world economy before 1914 and challenges to Britain's position; impact of the First World War and the 1930s Depression; rise of the United States as an economic power; economic implications of the Cold War; the post-1945 Long Boom and its end; challenges to US supremacy; growing problem of Third World debt; the

changing role of west and east Europe in the international economy in the late 20th century.

ECOH5352 The Modern Business Corporation S2 L2 T1

Prerequisite: Nil.

The origin, history and attributes of the modern business corporation in industrial economies including Australia; growth of the large firm in its external economic, political, social and institutional environment; impact of the modern corporation on the structure of the economy; the changing internal organization of the corporation and the growth of modern management; the history of the multi-national enterprise and an evaluation of home and host-country impacts; business policy in the context of government regulation and trade unions; the economic and social implications of the modern corporation. (Old No. 15.952G)

ECOH5353 Approaches to Economic and Social History S1 L2 T1

Prerequisite: Nil.

Perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied knowledge gained by students in other economic history courses; allows students to come to grips with important problems of a general nature. (Old No. 15.953G)

ECOH5354 Seminar in Research Methods S2 L2

Prerequisite: Nil. (Old No. 15.954G)

ECOH5355 Aspects of Australian Economic Development S2 L2 T1

Prerequisite: Nil.

The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. Economic collapse of the 1890s and readjustment. Changing structure of the Australian economy in the 20th century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination, Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments. (Old No. 15.955G)

ECOH5357 Comparative Economic History S2 L2 T1

Prerequisite: Nil.

Major issues in comparative Economic History. Case studies will be drawn from the economic history of some or all of the following areas: Australia, New Zealand, Southern Africa, South America, Asia and Europe. These will be analysed in a historical and theoretical framework with regard to the different roles played by industrialisation, political structures, capital flows, ideology and external forces in the evolution of these economies.

ECOH5359 Research Seminar

(Old No. 15.959G)

ECOH5360 Thesis

(Old No. 15.960G)

ECOH5365 Science, Technology and Economic Development

S1 L2 T1

Prerequisite: Nil.

The several functions of science and technology in development, past, present and possible future. Development economics and sociology; case studies, ranging from nineteenth century Japan to China since 1950. The place of technology in contemporary development and the role of international institutions (eg. multinational corporations) in transferrals of scientific and technical knowledge. The 'appropriateness' of introduced technique and the concept of alternative technology and alternative development patterns. (Old No. 15.965G)

ECOH5367 American Labor, 1880-1980 S2 L3

Prerequisite: Nil.

The economic and social history of the American labor movement, and its present-day characteristics and problems. The emergence of the AFL-CIO, and the various radical alternatives which have, at times, emerged. Non-institutional aspects of American labor such as class-consciousness, affluence and poverty, the tradition of violence, social mobility and ethnicity. (Old No. 60.554G)

Department of Economics

ECON5104 International Economics

S2 L2 T1

Prerequisites: ECON5114 and ECON5125 or equivalents.

Basic Theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy. (Old No. 15.204G)

ECON5105 Seminar in Advanced Economic Analysis SS L3

Prerequisites: ECON5155 plus ECON5184 or equivalents.

Seminars will consider recent developments in a number of areas, such as social choice, rational expectations, capital theory, and the theory of the firm. Students are required to present papers on these topics. (Old No. 15.205G)

ECON5106 Economics of Labour Markets S1 L2 T1

Prerequisites: ECON5114 plus ECON5125 or equivalents.

Traditional models of labour supply; participation and hours of work, immigration. Provision of training and skills, human capital theory. The theory of screening, specific and general skills models. Demand for labour, marginal productivity theory, labour hoarding, quit rates and turnover. Internal labour markets. The theory of wage differentials and the structure of earnings. Labour market segmentation. Trade unions and theories of bargaining. (Old No. 15.206G)

ECON5107 Development Economics S1 L2 T1*Prerequisites: ECON5114 plus ECON5125 or equivalents.*

Same as for ECON3109 with additional work. (Old No. 15.207G)

ECON5108 Public Finance S2 L2 T1*Prerequisites: ECON5114 plus ECON5125 or equivalents.*

Public expenditure and taxation, budgetary policy and federal-state financial relations; partial and general equilibrium analysis of taxation; incidence and resource allocation effects of income taxes, wealth taxes and outlay taxes. (Old No. 15.208G)

ECON5109 Project Report Economics F

Compulsory requirement for students who are not enrolled in the thesis program in the MCom(Hons) program in the Department of Economics. Students should obtain copies of the statement (giving details of the requirements) from the Department of Economics prior to the end of the year preceding the year in which they intend to enrol for the Report. (Old No. 15.199G)

ECON5114 Economics A S1 L2 T1*Prerequisite: Nil.*

Microeconomic theory and applications including consumer behaviour and the theory of demand; costs, production and the theory of the firm price determination under competition, monopolistic and oligopolistic markets; investment and technology; wages, and the distribution of income; welfare, economic efficiency and public policy. (Old No. 15.114G)

ECON5124 Public Sector Economics S1 L3*Prerequisite: ECON5114 plus ECON5125 or equivalents.*

Same as for ECON3105 with additional work. (Old No. 15.224G)

ECON5125 Economics B S2 L2 T1*Prerequisite: ECON5114 or equivalent.*

Overview of the macroeconomy; determination of aggregate income, interest rate and employment in closed and open economies; theories of inflation; inflation and unemployment policy; monetarist and Keynesian controversies. (Old No. 15.125G)

ECON5126 Economics of Trade Practices, Regulation and Competition Policy SS L3*Prerequisite: ECON5154 or equivalent.*

Concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents, and trademarks, multi-nationals, international cartels. (Old No. 15.225G)

ECON5134 International Trade SS L3*Prerequisites: ECON5155 plus ECON5104 or equivalents.*

Pure theory of international trade, with emphasis on the development of techniques suitable for problem-solving in this

field. Theoretical aspects of customs unions, determination of exchange rates, effective versus nominal rates of protection, and criteria for rationalization of existing tariff structures. Empirical evidence on the determinants of international trade and capital movements. (Old No. 15.214G)

ECON5143 Monetary Theory and Policy SS L3*Prerequisite: ECON5184 or equivalent.*

Classical quantity theory; Keynesian theories of demand for money. Theory of portfolio equilibrium; supply of money and credit; monetarist and Keynesian views of money in economic growth models; monetary policy in an open economy. (Old No. 15.234G)

ECON5144 Resource Economics S2 L3*Prerequisites: ECON5114 and ECON5125 or equivalents.*

Classification of renewable and non-renewable resources; reserves, resources and resource base; the concept and measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes; uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield concepts. Policy issues, with particular reference to Australia's role in the international economy. (Old No. 15.244G)

ECON5145 Contemporary Economic Issues SS L3*Prerequisites: ECON5154 and ECON5174 or equivalents.*

Seminars on contemporary economic issues. (Old No. 15.245G)

ECON5153 International Finance S2 L3*Prerequisites: ECON5184 plus ECON5104 or equivalents.*

Foreign exchange market and stability conditions; classical and Keynesian theories of balance of payments adjustments; modern monetary and non-traded goods approaches to the analysis of exchange rate charges; exchange rate systems and optimum currency areas; policies for external and internal balance; international monetary systems. (Old No. 15.215G)

ECON5154 Microeconomic Analysis 1 S1 L2 T1*Prerequisites: Different for MCom(Hons) and MCom degree candidates.*

Theory of consumer equilibrium and analysis of demand, theory of production and costs, analysis of product markets, income distribution and factor markets. (Old No. 15.154G)

ECON5155 Microeconomic Analysis 2 S2 L2 T1*Prerequisites: Different for MCom(Hons) and MCom degree candidates.*

General equilibrium approach to interdependent markets including linear general equilibrium models and input-output theory. Welfare implications of general competitive equilibrium. Failure to achieve Pareto optimality and the problems of 'second best' alternatives. Collective choice rules and problems of devising social welfare functions. (Old No. 15.155G)

ECON5156 Urban and Regional Economics S1 L2.5*Prerequisite: ECON5114 plus ECON5125 or equivalents.*

Application of economic theory to the analysis of urban and regional development and growth. Topics include in regional

economics location theory, regional income theory, labour and capital migration, and regional growth; and in urban economics intro-urban location theory, urban structure and growth, and urban policies. (Old No. 15.254G)

ECON5157 Seminar in International Economics SS

Prerequisites: ECON5134 and ECON5153 either as a prerequisite or corequisite.

Seminars in applied international economic topics. (Old No. 15.255G)

ECON5163 Microeconomic Policy S1 L2 T1

Prerequisites: ECON5114, ECON5125.

Contemporary issues in Australian microeconomic policy. Topics include the implications of market structure for economic efficiency and income distribution and the role of competition policy in a global environment; the design of regulatory policy; the effect of tariffs and other trade barriers on economic welfare and the use of trade and industry policy to foster structural change in the economy; public sector investment and pricing decisions; privatization of public enterprises; environmental policy and sustainable development.

ECON5173 Macroeconomic Policy S2 L2 T1

Prerequisites: ECON5114, ECON5125.

A theoretical background to, and discussion of, current issues of Macroeconomic Policy. Issues include economic growth and fluctuations, balance of payments problems and foreign debt, fiscal policy and monetary and exchange rate policies, incomes policy, and inflation and unemployment.

ECON5174 Macroeconomics Analysis 1 S1 L2 T1

Prerequisites: Different for MCom(Hons) and MCom degree candidates.

Extension to the theories of consumption and investment; theories of demand and supply of money and interest rate determination. Short-term aggregative models of income, employment and price including the labour market; disequilibrium and rational expectations models. (Old No. 15.174G)

ECON5184 Macroeconomics Analysis 2 S2 L2 T1

Prerequisites: Different for MCom(Hons) and MCom degree candidates.

The external sector and international linkages; theories of fluctuations and growth; theories of inflation; Australian macroeconomic policy. (Old No. 15.184G)

ECON5197 Project Report

(Old No. 15.297G)

ECON5198 Economics Research Seminar

(Old No. 15.298G)

ECON5199 Thesis

(Old No. 15.299G)

School of Industrial Relations and Organizational Behaviour

IROB5701 Industrial Relations A S1

Prerequisites: Nil.

Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialization and change; origins and operations of industrial tribunals at the national and state levels; their instrumentalities; nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; national wage policy.

IROB5702 Industrial Relations B S2

Prerequisites: IROB5701.

The development of industrial relations in several advanced industrial and/or newly industrialising countries; theories of convergence, divergence, late development and changes in the world division of labour; characteristics of employer organizations, unions and the state in these societies; determinants of industrial relations arrangements and processes; the efficacy of these structures and processes; the strategies and industrial relations practices of multi-national corporations; supra-national attempts at industrial regulation with special reference to the ILO.

IROB5703 Wage Determination S2

Prerequisites: IROB5701.

Wage theory, economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

IROB5704 Workplace Organization and Employment S1 or S2

Prerequisites: IROB5701 or IROB5901 or equivalent.

Theoretical aspects of workplace relations; workplace diversity and change; modes of management control and employee participation; work design and workplace flexibility; forms of employee resistance and variations in trust relations; occupational versus corporate commitment in different organizational settings; international comparisons of workplace relations; the role of the state in shaping workplace relations; workplace relations and organizational efficiency.

IROB5705 Employment Policy and Practice A S1

Prerequisites: IROB5701 or IROB5901 or equivalent.

An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues; occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

IROB5706 Employment Policy and Practice B S2

Prerequisites: IROB5701 OR IROB5901 or equivalent.

Examination of the theory, law, award provisions, organizational policy and practice of at least two of the following; affirmative action and equal employment; workers'

compensation; grievance procedures; man-power and human resource policy; training and skill formation.

IROB5711 Employment and Industrial Law S1 or S2

Prerequisites: IROB5701 or equivalent.

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade union law. Industrial law powers of governments. The Commonwealth and New South Wales conciliation and arbitration systems. Awards. Penal sanctions for industrial law. Industrial torts. Topics and issues of importance in the employment and industrial law field.

IROB5712 Industrial Relations Processes S1 or S2

Prerequisites: IROB5701 or equivalent.

Evaluation and acquisition of skills utilized by industrial relations practitioners. Content and character of industrial awards and agreements; preparation of logs of claim; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources of wage, employment, productivity and other material important in industrial relations practice; conciliation and arbitration procedures.

IROB5713 Public Policy and Employment S1

Prerequisites: IROB5701 or equivalent.

The formulation and implementation of public policy impacting upon industrial relations and employment. Theories of the state; public policy models. Current policy issues and options. The interaction between tribunals, parties and public policy evaluation of policy process in Australian and comparative terms. Case studies.

IROB5714 Social Aspects of Work and Employment Relations S1 or S2

Prerequisites: IROB5701 or equivalent.

Micro-sociological elements of discrimination in hiring and promotion at work; gender inequality, equal employment opportunity and affirmative action; types of manager and management control systems; organizational flexibility and productivity; relations between corporate level strategy and workplace practices skill formation and consequences of variations in skill development; the relationship between class and work relations; theoretical perspectives on trade unionism; the application of theory to understanding changes in unionism in industrial societies; late capitalism and the relevance of trade unionism.

IROB5715 Wages and Incomes Policy S1 or S2

Prerequisites: ECON5125 or IROB5701 or equivalent.

Relationships between movements in wage and salary income to desired economic objectives. Formulation and administration of wages and incomes policies and the role of trade unions, employers and government institutions. Overseas experience; implications for Australian practices, institutions and policies. Evolution of wage concepts and standards. Wage structure, relativities and differentials. Trade union pushfulness and product pricing decisions. Earnings draft. Principles or criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

IROB5716 Industrial Relations Research Methodology S1 or S2

Prerequisites: IROB5701 or equivalent.

Principles procedures, techniques and data sources used for research in industrial relations.

IROB5718 Australian Labour History

Prerequisites: IROB5701 or equivalent.

The origins and development of the labour movement in Australia. Covers topics such as: Colonial Unionism Unions; Political Parties Unions; the Arbitration systems genesis and the development of the ACTU and other peak councils; White Collar unions; Unions and the State; and Unions and the Accord.

IROB5719 Industrial Relations History

Prerequisites: IROB5701 or equivalent.

An examination of history of employment relations, its regulation and the tensions associated with employment control. Pre-arbitral employment. The genesis and evolution of compulsory arbitration. The metamorphosis of institutional arrangements. The evolution of work practices and shop floor relations. Development of peak union and employer bodies.

IROB5731 Special Topic in Industrial Relations A S1

Case studies highlighting industrial relations issues at the plant or local level.

IROB5732 Special Topic in Industrial Relations B S2

Case studies highlighting industrial relations issues at the industry and national level.

IROB5733 Advanced Seminar in Industrial Relations A S2

In-depth examination of an established body of industrial relations literature. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

IROB5734 Advanced Seminar in Industrial Relations B S2

In-depth examination of an established body of industrial relations literature. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology, and labour history.

IROB5901 Organizational Behaviour A S1 or S2

Exclusions: IROB5906

The aim is to provide insights into factors that shape the organization of work, the worker and managerial responses and action. Theories of organizational behaviour will be examined with a view to their application. Perception and learning; commitment and motivation, conflict and control. Issues at the individual level will include orientation to work, participation and stress. The design of work and reward

structures, work group processes and organizational culture and change will be included.

IROB5902 Organizational Behaviour B S2

Prerequisite: IROB5901.

The social organization theorising will be examined using theories of action and structure. The subject will be divided into three parts: A) theories; structural functionalist, phenomenology; the Frankfurt School, Weber and Marx etc; B) methods; assumptions about human nature and methodology; and C) futures: transformation of work; organizational design and organization futures.

IROB5903 Organizational Change and Development S1 or S2

Prerequisites: IROB5901 or equivalent.

The theory and practice of change in organizations with special attention to applied behavioural science methods for achieving sustained improvement in performance at the individual, group and system levels. Methods and topics examined include diagnostic approaches, organizational culture and change, action research, organizational learning, strategic planning for change, organizational transitions, structural redesign, teambuilding, skills of change agent intervention.

IROB5904 Corporate Managerial and Union Strategy S1 or S2

Prerequisites: IROB5901 or equivalent.

Understanding how strategies use their competing, conflicting and complementary objectives and interests to influence and organise labour, information, operations and change. The interface between environment and strategy development will be examined as well as strategy choice, implementation and errors in implementation. The nature of strategy will entail analysing decision-making processes focus of power. Analysis will also include economic adaptability, structural change, efficiency and product management organization.

IROB5905 Organizational Analysis S1 or S2

Prerequisites: IROB5901.

Analysis of organizational attributes and processes such as centralization, complexity and uncertainty interdependence will be the focus. Students will participate in a case study analysis in order to appreciate the application of various organizational theory perspectives. Level of analysis will be both micro and macro. The research process and its various phases and strategies will be examined and demonstrated.

IROB5906 Human Resource management A S1 or S2

Prerequisites: Nil.

The aim is to provide insights into factors that shape the organization of work, worker and managerial responses and action. Theories of organizational behaviour will be examined with a view to their application. Perception and learning; commitment and motivation; conflict and control. Issues at the individual level will include orientation to work, participation and stress. The design of work and reward structures, work group processes and organizational culture and change will be included.

IROB5907 Human Resource Management B S1 or S2

Prerequisites: IROB5906 or equivalent.

Theoretical foundations of Human Resource Management; power and authority of HRM function. Examination of policies and strategies developed by employers to organise and reward their employees. Values underlying such policies; controversies surrounding their development and implementation; the way in which organizational dynamics influence their operation. The interface between HRM policies and the regulatory, social and organizational contexts; the operation of HRM policies in different business sectors and countries.

IROB5911 New Technology and Employment S1 or S2

Prerequisites: IROB5701 or IROB5901 or equivalent.

The characteristics and diffusion of new technology. Ideologies associated with technological change. The role of the state in regulating the impact of new technology. Education and training for the information society, managing new technology in a variety of organizational settings, new technology in relation to work design, skills and the work environment. Stress and job satisfaction in relation to new technology. Emerging forms of work organization and authority associated with flexible specialization and the paperless office. Union strategy and effectiveness in regulating technological change, new technology as a critical factor shaping a new type of society.

IROB5912 Comparative Organizational Analysis S1

Prerequisites: IROB5901 or equivalent.

Organizational studies in one or a number of countries relevant to the interrelationship of employment, productivity and management strategies and their influence in Australia. Organizational concepts and concerns; adoption to change; organizational dynamism; corporate balance of skills; skill formation and work organization. Processes and barriers to transfer of technocultures.

IROB5913 Organizational Power and Politics S1 or S2

Prerequisites: IROB5901 or equivalent.

Understanding power and political strategies, structures, organizational relationships and action in public and private sector organizations. Specific focus will include political models of organizations, sources of organizational power and conflict, control over decision-making and discretion of tactics, symbols, language and the mobilization and perpetration of power. Ethics, rights and representation of individual interests and values will be explored.

IROB5914 Organizational Communications S1 or S2

Prerequisites: IROB5901 or equivalent.

Review of contemporary scholarship and assessment of the current status of the field; critical appraisal of the functionalist and interpretivist schools of thought; development of new methodologies for researching and consulting; analysis of a communication problem in an existing organization; bringing about change. All students will carry out a field investigation and use new communications technology as part of their course work.

IROB5915 Human Potentialities**S1 or S2***Prerequisites: IROB5901 or equivalent.*

Development of core skills in identifying and realising human potentialities, enabling participants to formulate and experiment with strategies for personal development attuned to their own talents and opportunities. Issues include dominance and assertion; management of stress; the nature and dynamics of awareness; creativity and skill; peak experiences and flow experience; approaches to self realization, including gestalt, analytic approaches, biofeedback and guided imagery.

IROB5916 Human Resource Policy**S1 or S2***Prerequisites: IROB5701 or IROB5901 or equivalent.*

Origins, evolution and operation of Australian manpower policies, compared and contrasted with policies overseas. Issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning at the enterprise and national level and labour market discrimination.

IROB5917 Japanese Employment and Productivity**S1 or S2***Prerequisites: IROB5701 or IROB5901.*

Japanese organizational studies relevant to the inter-relationship of employment and productivity and their influence in Australia. Key issues discussed include adaptation to change, organizational concepts and concerns, contributions to dynamic comparative advantage, skill formation and work organization, organizational participation and learning and the processes and barriers to the trans technocultures.

IROB5931 Special Topic in Organizational Behaviour**S1 or S2***Prerequisites: Approval by Head of School.*

This subject is available only to final-year students specializing in organizational behaviour, who have a distinguished record and who wish to carry out specific investigation or project. Approval from the co-ordinator of the program must be obtained prior to enrolling in this subject. However, before approaching the co-ordinator for approval, a student must have discussed his or her proposal with a member of staff who might be expected to supervise the project.

IROB5932 Advanced Seminar in Organizational Behaviour A**S1**

Available to MCom(Hons) students only.

Prerequisites: IROB5932.

Advanced topics chosen each year from recent developments in theories of organizational behaviour.

IROB5933 Advanced Seminar in Organizational Behaviour B**S2**

Recent advances in organization theory; development of increased personal maturity and interpersonal skills; small

group theory and its application to work groups; strategies for the management of organizational change, including conflict management, intergroup co-ordination and organizational design; sociotechnical systems theory. Advanced topics chosen from recent developments in theories of organizational behaviour.

School of Information Systems

INFS5905 Information Systems Auditing**S1 L3***Prerequisite: ACCT5908 and INFS5989 or with the approval of the Head of the School of Accounting and the Head of the School of Information Systems.*

Analysis of internal control and auditing procedures in an e.d.p. environment; use and limitations of common procedures - test decks, audit packages, etc; problems associated with differing applications - use of standard packages, mini and micro computer based systems, distributed data processing, data base applications. (Old No. 19.905G)

INFS5925 Object-Oriented Information Systems**S2 L2 T1***Prerequisite: INFS5989*

System development methodologies based on the object-oriented approach. Information systems implementation using at least one specific object-oriented language; and including concepts of objects, classes, abstract data types, inheritance, modularization, information hiding, dynamic binding and software reusability.

INFS5926 Advanced Data Management**S1 L1 T2***Prerequisites: INFS5989 and INFS5992 or equivalent.*

The principle and practice of data administration in a large organisation. Design, redesign and tuning of database. Distributed databases and database management systems. Reliability, security and integrity of the database. (Old No. 19.926G)

INFS5927 Knowledge Based Information Systems**S2 L2 T1***Prerequisite: INFS5991 or equivalent.*

Knowledge acquisition and representation methods, including knowledge engineering as applied to Expert Systems. Inferential mechanisms, artificial intelligence hardware and software applicable to knowledge based information systems. Evaluation, with project work, of expert systems tools and techniques in specified problem domains. (Old No. 19.927G)

INFS5928 Managing Software Development**S2 L2 T1***Prerequisite: INFS5989 or equivalent.*

Software engineering of complex systems, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software productivity models. (Old No. 19.928G)

INFS5953 Advanced Systems Management S2 L3

Prerequisites: INFS5988 or equivalent. MCom(Hons) degree course candidates - approval of Head of School of Information Systems.

Consideration of the information systems administration field with emphasis on implications for management. Information systems and the organization, the need for information for decision support purposes, organization of the data processing and information systems functions, the role of senior management in information systems administration. Project management techniques, project estimation, project control, EDP audit, security, implications of privacy legislation, socio-technical issues. Data as a corporate resource, the implications of centralised and decentralised data management policies. Selection of computing equipment and associated software, turnkey systems, contract negotiation. An introduction to computer programming and elementary systems design concepts for those who have not completed other Information Systems units. (Old No. 19.953G)

INFS5957 Operations Research for Management 1 S2 L3

Prerequisites: Approved Quantitative Methods background or equivalent. MCom(Hons) degree course candidates - approval of Head of School of Information Systems.

Application of mathematical and statistical techniques to the solving of management problems with some emphasis on short term forecasting. The structuring of the decision problem, mathematical model construction, mathematical programming, probability and statistical decision theory, inventory and queueing theory. Simulation models and applications with particular reference to models of business organizations. (Old No. 19.957G)

INFS5983 Information Systems and Telecommunications S2 L2 T1

Prerequisite: INFS5989 and INFS5992 or equivalent.

Data communication networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, design of information systems which include data communications. (Old No. 19.983G)

INFS5986 Research Topics in Information Systems 1 S1 L3

Prerequisite: Entry approval by the Head of the School of Information Systems.

A detailed study of current information systems research in the fields of software engineering, program design and technology related subjects. (Old No. 19.986G)

INFS5987 Research Topics in Information Systems 2 S2 L3

Prerequisite: Entry approval by the Head of the School of Information Systems.

A detailed study of current information systems research in the fields of decision support systems, information systems administration and distributed systems. (Old No. 19.987G)

INFS5988 Information Systems A S1 L2 T1
Prerequisite: Nil.

Introduction to information systems and their importance within the organization, the principles of systems design, controls, file

design, document design, an introduction to edp audit considerations, security. Hardware and software components of an information system, introduction to programming, programming style. (Old No. 19.988G)

INFS5989 Information Systems B S2 L2 T1

Prerequisite: INFS5988 and INFS5992 or equivalent.

Techniques for selecting computer projects, examples of good and bad systems design, project work of systems design, advanced file design, database management systems, sociotechnical issues. Developments in computer hardware, microprocessors, the importance of small business computers and distributed systems. Programming in Assembler and higher level languages, structured programming, programming team management. (Old No. 19.989G)

INFS5991 Decision Support Systems S1 L3

Prerequisite: INFS5989 or equivalent, or approved studies in information systems.

Background to the development and implementation of decision support systems. User task specification, database specification, inter-active processing. An evolutionary methodology for DSS design. DSS project management, interfaces with management science techniques. (Old No. 19.991G)

INFS5992 Data Management S1 L3

Prerequisite: Nil.

A review of data management principles including both simple and complex file designs, and the concept of database management systems. Alternative database management system architectures, including network hierarchical and relational approaches. Database query systems, including relational algebra. Case studies and assignments embodying these principles. (Old No. 19.992G)

INFS5993 Special Topic in Information Systems S1 or S2 L3

Prerequisites: INFS5997 and INFS5987.

A specially assigned project, program or set of readings relating to information systems research. (Old No. 19.993G)

INFS5994 Thesis (Old No. 19.994G)

INFS5998 Project Seminar

INFS5999 Project Report (Old No. 19.999G)

Department of Legal Studies and Taxation

LEGT5511 The Legal Environment of Business S2 L3
Prerequisite: Nil.

An introduction to the Australian legal system; the legal framework of business regulation; areas of substantive law relevant to commerce including the general principles of the law of contract, specialised commercial transactions, the

regulation of restrictive trade practices and sales promotion. (Old No. 99.971G)

LEGT5531 The Legal Regulation of Business S1 L3

Prerequisite: LEGT5511 or equivalent.

The regulation of restrictive trade practices under the Trade Practices Act 1974 (Commonwealth) with special reference to collusive activity, distribution methods, pricing arrangements and abuse of market power. Consumer protection law with special reference to misleading and deceptive conduct under the Trade Practices Act. The legal framework of marketing strategy. Franchising. Advertising regulation. (Old No. 99.972G)

LEGT5541 Company Law S1 L3

Prerequisite: LEGT5511.

The law relating to business organizations, including partnerships, joint ventures, trading trusts, and companies incorporated under the Companies New South Wales Code. Primary focus: company law and, in particular, the company as a corporate entity; capital; control and management; liquidation. (Old No. 99.920)

LEGT5542 Advanced Studies in Company Law S1 L3

Prerequisites: LEGT5541 or LEGT7741 or equivalent.

The law of corporations as a system of government including the constitutional allocation of corporate power; the separation of ownership from control with examples of control mechanisms; the enforcement of directors' duties; the judicial review of company behaviour and activity including minority protection and relations with outsiders; the legal nature of corporate securities; expansion devices; investigations and inspections; legal locus on corporate form and recognition; selected comparative aspects and reforms. (Old No. 99.966G)

LEGT5551 Revenue Law S1 L3

Prerequisite: LEGT5511

The principles, administration and practice of income tax law. Legal and accounting approaches to taxable income. Tax planning concepts. Tax avoidance and evasion. Tax incidence and equity. Tax policies, provisions and problems in relation to selected entities. Principles of stamp duties, sales tax, land tax and payroll tax. (Old No. 99.921G)

LEGT5561 Legal Aspects of Finance S1 L3

Prerequisite: LEGT5511 or equivalent.

Commercial structures including companies, joint ventures, partnerships and trusts. Procedures for equity and debt financing of entrepreneurial schemes with special reference to both law and practice. The regulation of the securities market. Corporate restructuring including take-overs, mergers and reconstructions. The law of company charges. Aspects of the taxation of commercial financing. (Old No. 99.911G)

LEGT5581 Advanced Taxation: Concepts and Systems S2 L3

Prerequisite: LEGT7751 or LEGT5551 or equivalent.

The concept of income and its constituent elements: contradistinction to capital, recognition of capital in the tax

base, deductible outgoings. The timing and recognition of income. Manipulations of the tax base: assignment, application and alienation of income. Taxation avoidance: judicial and legislative responses. Taxation administration with special reference to assessment and review procedures, powers of investigation, Commissioner's discretions, and administrative law procedures. (Old No. 99.922G)

LEGT5582 Advanced Taxation: Organizations and Transactions S2 L3

Prerequisite: LEGT7751 or LEGT5551 or equivalent.

Organizational arrangements and taxation perspectives. Alternative institutional structures and taxation considerations: corporations, trusts, partnerships, joint ventures and other forms of business organization. Tax policies, provisions and problems in relation to selected commercial transactions. Aspects of international taxation with special reference to residence and source, taxation of foreign source income, taxation of non-residents, concepts in double tax agreements, evaluation of foreign investment proposals by Australian residents, evaluation of proposed investment in Australia, anti-avoidance measures. (Old No. 99.923G)

LEGT5584 Advanced Taxation: Contemporary Issues S2 L3

Prerequisites: LEGT7751 and LEGT5551 or equivalent.

The structure of the tax base: income, capital, consumption. Assessment of the existing base and alternatives. Desired characteristics of a tax system: equity, neutrality, simplicity, acceptability, administrative efficiency, fiscal flexibility, ability to meet revenue needs. Specific forms of taxation. Official inquiries into taxation. Economic and social issues concerning taxation - taxation and social welfare. Tax reform: needs, problems, approaches. Taxes other than income tax: capital taxes, sales tax, land tax, payroll tax, stamp duty. Selected issues. (Old No. 99.924G)

Marketing

MARK5801 Japanese Studies 1 S1 L3

Prerequisite: Nil.

Japanese society and culture, specifically the areas relating to economic life and business behaviour. Moral and philosophical assumptions, the 'Family System' and socialization patterns, the education system and other social and cultural features. Examination of such concepts as 'Groupism', 'The Vertical Society' and 'Oyabun-kobun'. (Old No. 28.801G)

MARK5802 Japanese Studies 2 S2 L3

Prerequisite: MARK5801 or equivalent.

More detailed treatment of the issues introduced in 28.801G. Intercultural influence and Japanese nationalism, the adoption of European and American systems and practices in the modern period, and recent economic and political problems. (Old No. 28.802G)

MARK5901 Buyer Behaviour S2 L3*Prerequisites: MARK5911.**Note: Different prerequisites apply for MCom(Hons) degree course.*

Family influences on purchasing behaviour. Interpersonal influences, especially word of mouth. Consumer decision processes. (Old No. 28.901G)

MARK5903 International Marketing S1 or S2 L3*Prerequisites: MARK5929 or co-requisite or Head of School's approval.**Note: Different prerequisites apply for MCom(Hons) degree course.*

Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international domestic marketing. Operational aspects of international marketing; nature of competition marketing structure and channels, trade barriers, etc., as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan. (Old No. 28.903G)

MARK5905 Marketing Strategy S1 or S2 L3*Prerequisite: MARK5929.*

Note: Different prerequisites apply for MCom(Hons) degree course. Plays an integrating role, enabling the student to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method centres on the use of Australian cases, students are expected to read widely in the relevant journals and to contribute insights from this reading to discussions. (Old No. 28.905G)

MARK5907 Seminar in Contemporary Marketing Issues S1 or S2 L3*Prerequisites: MARK5929 or co-requisite or Head of School's approval.**Note: Different prerequisites apply for MCom(Hons) degree course.*

Varies from year to year, but subject matter is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance. (Old No. 28.907G)

MARK5908 Introduction to Japanese Business S1 L3*Prerequisite: Nil.*

Multi-sided introduction to Japan, explaining the major features of the country's business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution and oligopolistic trading companies. (Old No. 28.908G)

MARK5909 Contemporary Japanese Business S2 L3*Prerequisite: MARK5908.*

Japanese business and business activities today, both domestic and international. Emergence of Zaibatsu industrial banking conglomerates and the multinational trade development companies, interactions amongst government, business and consumers, foreign companies in Japan, growth of Japanese-Western business interactions and negotiations. (Old No. 28.909G)

MARK5911 Marketing A S1 L3*Prerequisite: Nil.*

Some of the major theories and concepts in psychology, sociology, and social psychology provide a background for the study of consumer behaviour. Behavioural topics include measurement and scaling, attitudes, motivation, peer group influences, social institutions, and culture. Deterministic models of consumer behaviour including the purchase decision process, advertising and communication, and consumer segmentation. Stochastic models of consumer behaviour. (Old No. 28.911G)

MARK5912 Marketing B S2 L3*Prerequisite: Nil.*

Systems oriented, not primarily concerned with marketing management. Exchange; the institutions that channel exchange; the environment of marketing systems and the changes brought about by internal and external pressures. Principal components of a marketing system: manufacturers, distributors, consumers and the roles of secondary components such as government, regulating bodies, advertising agencies, including Power and the role of political processes. The particular impact of Trade Practices and consumerism at State and Federal levels in Australia. (Old No. 28.912G)

MARK5913 Marketing Management S1 L3*Prerequisites: MARK5911 and MARK5912 or corequisite or equivalents.*

Conceptual framework relevant to the practice of marketing management developing an understanding of the market function. Emergence of a broader concept of marketing; relationship between corporate and marketing strategy; the marketing environment; market segmentation; marketing planning; determination of product, price channel, advertising and salesforce policies; marketing control. (Old No. 28.913G)

MARK5914 Marketing Research S2 L3*Prerequisites: MARK5911 and MARK5912 or corequisite or equivalents.*

Practical introduction to marketing research. Tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing. (Old No. 28.914G)

MARK5921 Sales Management S1 or S2 L3*Prerequisites: MARK5929 or corequisite or Head of School's approval.**Note: Different prerequisites apply for MCom(Hons) degree course.*

Methods of determining the size and disposition of the salesforce; organization of territory call cycles and management; development of selling strategies and the formulation of tactical plans. Identifying and arranging initial and continuous sales and product training. Techniques of analyzing transactions and options at any stage of the transaction; stimulating creativity in selling; understanding the concepts of field salesforce control, standard setting, assessment and counselling and man management. (Old No. 28.921G)

MARK5922 Industrial Marketing S1 or S2 L3*Prerequisites: MARK5929 or corequisite or Head of School's approval.**Note: Different prerequisites apply for MCom(Hons) degree course.*

Special features of the industrial market; demand for industrial goods; the industrial buying decision; industrial market

segmentation; industrial marketing research; product planning and development; marketing channels and physical distribution; pricing industrial goods; promoting industrial goods; personal selling and sales organization; industrial advertising; industrial shows and exhibits; publicity, public relations; customer service and relations; industrial marketing management and control. (Old No. 28.922G)

MARK8999 Project Report
(Old No. 28.999G)

MARK5928 Quantitative Analysis in Marketing S1 L3

Prerequisites: MARK5911 and MARK5912 or corequisite or equivalents.

Mathematics as a language for model building; networks and trees; dynamic programming and resource allocation; decision analysis; linear and non-linear optimization models; simulation; use of micro computers in marketing decision making. (Old No. 28.928G)

MARK5929 Marketing Planning and Policy S1 or S2 L3

Prerequisites: MARK5928, MARK5914, MARK5913 and MARK5901 or equivalents.

Case analyses of marketing planning and policy, including environmental appraisal, organizational response, product policy, pricing, distribution, promotion and issues relating to consumerism and the development of legislation. Examples are drawn from the public and the private sectors. (Old No. 28.929G)

MARK8925 Comparative Marketing Systems S1 or S2 L3

Prerequisite: MARK5929 or corequisite or Head of School's approval.

Note: Different prerequisites apply for MCom(Hons) degree course.

Comparative study of the marketing systems of countries at various levels of economic development, involving a consideration of the relation between social conditions and the manner in which marketing takes place; the nature and operation of the marketing system itself, and the patterns of personal behaviour and interaction in the socio-marketing activity. Problems and possibilities of international marketing. (Old No. 28.925G)

MARK8926 Seminar in Marketing Theory 1 S1 or S2 L3

Note: Different prerequisites apply for MCom(Hons) degree course.

Nature and development of scientific theories. Formal requirements. Concepts of power and range. Critical analysis of theories dealing with: product decision-making, distribution, advertising, buyer behaviour. (Old No. 28.926G)

MARK8927 Methods of Marketing Research S2 L3

Note: Different prerequisites apply for MCom(Hons) degree course.

Treatment in depth of topics briefly covered in 28.052 Marketing Research: research design, psychometric attributes of measuring instruments, univariate and multivariate analysis. Investigation in the form of a project as an exercise in the application of methods studied in the seminar. (Old No. 28.927G)

MARK8994 Thesis
(Old No. 28.994G)

MARK8998 Research Seminar F Sem4

Co-requisite: MARK8919 or MARK8994. (Old No. 28.998G)

Graduate Study

Conditions for the Award of Higher Degrees

Rules, regulations and conditions for the award of first degrees are set out in the appropriate Faculty Handbooks.

For the list of undergraduate courses and degrees offered see **Table of Courses by Faculty (Undergraduate Study)** in the Calendar.

The following is the list of higher degrees and graduate diplomas of the University, together with the publication in which the conditions for the award appear.

For the list of graduate degrees by research and course work, arranged in faculty order, see **Table of Courses by faculty: Graduate Study** in the Calendar.

For the statements **Preparation and Submission of Project Reports and Theses for Higher Degrees and Policy with respect to the Use of Higher Degree Theses** see later in this section.

First Degrees

Higher Degrees

Title	Abbreviation	Calendar/Handbook
Doctor of Science	DSc	Calendar
Doctor of Letters	DLitt	Calendar
Doctor of Laws	LLD	Calendar
Doctor of Medicine	MD	Medicine
Doctor of Philosophy	PhD	Calendar and all handbooks
Master of Applied Science	MAppSc	Applied Science
Master of Architectural Design	MArchDes	Architecture
Master of Architecture	MArch	Architecture
Master of Archives Administration	MArchivAdmin	Professional Studies
Master of Arts	MA	Arts University College
Master of Biomedical Engineering	MBiomedE	Engineering
Master of Building	MBuild	Architecture
Master of the Built Environment	MBEnv	Architecture

Higher Degrees

**Higher Degrees
(continued)**

Title	Abbreviation	Calender/Handbook
Master of the Built Environment (Building Conservation)	MBEnv	Architecture
Master of Business Administration	MBA	AGSM
Master of Chemistry	MChem	Sciences*
Master of Cognitive Science	MCogSc	Arts
Master of Commerce (Honours)	MCom(Hons)	Commerce & Economics
Master of Commerce	MCom	Commerce & Economics
Master of Community Health	MCH	Medicine
Master of Education	MEd	Professional Studies
Master of Educational Administration	MEdAdmin	Professional Studies
Master of Engineering	ME	Applied Science Engineering University College
Master of Engineering without supervision	ME	Applied Science Engineering
Master of Engineering Science	MEngSc	Engineering Applied Science University College
Master of Environmental Studies	MEnvStudies	Applied Science
Master of Health Administration	MHA	Professional Studies
Master of Health Personnel Education	MHPed	Medicine
Master of Health Planning	MHP	Professional Studies
Master of Industrial Design	MID	Architecture
Master of Landscape Architecture	MLArch	Architecture
Master of Landscape Planning	MLP	Architecture
Master of Laws	LLM	Law
Master of Librarianship	MLib	Professional Studies
Master of Management Economics	MMgtEc	University College
Master of Mathematics	MMath	Sciences*
Master of Music	MMus	Arts
Master of Nursing Administration	MNA	Professional Studies
Master of Optometry	MOptom	Sciences*
Master of Paediatrics	MPaed	Medicine
Master of Physics	MPhysics	Sciences*
Master of Project Management	MPM	Architecture
Master of Public Health	MPH	Medicine Professional Studies
Master of Psychology (Applied)	MPsychol	Sciences
Master of Psychology (Clinical)	MPsychol	Science
Master of Psychotherapy	MPsychotherapy	Medicine
Master of Safety Science	MSafetySc	Engineering
Master of Science	MSc	Applied Science Architecture Engineering Medicine Sciences*§ University College
Master of Science <i>without supervision</i>	MSc	Applied Science Architecture Engineering

Title	Abbreviation	Calender/Handbook	Higher Degrees (continued)
Master of Science <i>without supervision</i> (continued)	MSc	Medicine Sciences*§ University College	
Master of Science (Acoustics)	MSc(Acoustics)	Architecture	
Master of Science (Industrial Design)	MSc(IndDes)	Architecture	
Master of Science and Society	MScSoc	Arts	
Master of Social Work	MSW	Professional Studies	
Master of Statistics	MStats	Sciences*	
Master of Surgery	MS	Medicine	
Master of Surveying	MSurv	Engineering	
Master of Surveying <i>without supervision</i>	MSurv	Engineering	
Master of Surveying Science	MSurvSc	Engineering	
Master of Town Planning	MTP	Architecture	
Master of Welfare Policy	MWP	Professional Studies	
Graduate Diploma	GradDip	Applied Science Architecture Engineering Sciences*§	Graduate Diploma
	DipPaed	Medicine	
	DipEd	Professional Studies	
	DipIM-ArchivAdmin		
	DipIM-Lib		
	DipFDA	Sciences*	

*Faculty of Science.

§Faculty of Biological and Behavioural Sciences.

1. The degree of Doctor of Philosophy may be awarded by the Council on the recommendation of the Higher Degree Committee of the appropriate faculty or board (hereinafter referred to as the Committee) to a candidate who has made an original and significant contribution to knowledge.

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor with Honours from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment as a candidate for the degree.

3. (1) An application to enrol as a candidate for the degree shall be lodged with the Registrar at least one month prior to the date at which enrolment is to begin.

(2) In every case before making the offer of a place the Committee shall be satisfied that agreement has been reached between the School and the applicant on the topic area, supervision arrangements, provision of adequate facilities and any coursework to be prescribed and that these are in accordance with the provisions of the Bill of Rights for postgraduate research students.

(3) The candidate shall be enrolled either as a full-time or a part-time student.

(4) A full-time candidate will present the thesis for examination no earlier than three years and no later than five years from the date of enrolment and a part-time candidate will present the thesis for examination no earlier than four years and no later than six years from the date of enrolment, except with the approval of the Committee.

Higher Degrees Doctor of Philosophy (PhD)

Qualifications

Enrolment

- (5) The candidate may undertake the research as an internal student i.e. at a campus, teaching hospital, or other research facility with which the University is associated, or as an external student not in attendance at the University except for periods as may be prescribed by the Committee.
- (6) An internal candidate will normally carry out the research on a campus or at a teaching or research facility of the University except that the Committee may permit a candidate to spend a period in the field, within another institution or elsewhere away from the University provided that the work can be supervised in a manner satisfactory to the Committee. In such instances the Committee shall be satisfied that the location and period of time away from the University are necessary to the research program.
- (7) The research shall be supervised by a supervisor or supervisors or under other appropriate supervision arrangements approved by the Committee. Normally an external candidate within another organisation or institution will have a co-supervisor at that institution.
- Progression** 4. The progress of the candidate shall be considered by the Committee following report from the School in accordance with the procedures established within the School and previously noted by the Committee.
- (i) The research proposal will be reviewed as soon as feasible after enrolment. For a full-time student this will normally be during the first year of study, or immediately following a period of prescribed coursework. This review will focus on the viability of the research proposal.
- (ii) Progress in the course will be reviewed within twelve months of the first review. As a result of either review the Committee may cancel enrolment or take such other action as it considers appropriate. Thereafter, the progress of the candidate will be reviewed annually.
- Thesis** 5. (1) On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.
- (2) The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.
- (3) The thesis shall comply with the following requirements:
- (a) it must be an original and significant contribution to knowledge of the subject;
- (b) the greater proportion of the work described must have been completed subsequent to enrolment for the degree;
- (c) it must be written in English except that a candidate in the Faculty of Arts may be required by the Committee to write a thesis in an appropriate foreign language;
- (d) it must reach a satisfactory standard of expression and presentation;
- (e) it must consist of an account of the candidate's own research but in special cases work done jointly with other persons may be accepted provided the Committee is satisfied about the extent of the candidate's part in the joint research.
- (4) The candidate may not submit as the main content of the thesis any work or material which has previously been submitted for a university degree or other similar award but may submit any work previously published whether or not such work is related to the thesis.
- (5) Four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of theses for higher degrees.
- (6) It shall be understood that the University retains the four copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.
- Examination** 6. (1) There shall be not fewer than three examiners of the thesis, appointed by the Committee, at least two of whom shall be external to the University.
- (2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:
- (a) The thesis merits the award of the degree.
- (b) The thesis merits the award of the degree subject to minor corrections as listed being made to the satisfaction of the head of school.
- (c) The thesis requires further work on matters detailed in my report. Should performance in this further work be to the satisfaction of the higher degree Committee, the thesis would merit the award of the degree.
- (d) The thesis does not merit the award of the degree in its present form and further work as described in my report is required. The revised thesis should be subject to re-examination.

(e) The thesis does not merit the award of the degree and does not demonstrate that resubmission would be likely to achieve that merit.

(3) If the performance at the further work recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners' reports and the results of any further work, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate be permitted to resubmit the thesis after a further period of study and/or research.

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Fees

1. The degree of Master of Commerce (Honours) may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce (hereinafter referred to as the Committee) to a candidate who has satisfactorily completed a program of advanced study.

**Master of Commerce
(Honours)
(MCom(Hons))**

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

Qualifications

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.

Enrolment and
Progression

(2) In every case, before permitting a candidate to enrol, the head of the school in which the candidate intends to enrol shall be satisfied that adequate supervision and facilities are available.

(3) An approved candidate shall be enrolled in one of the following categories:

(a) full-time attendance at the University;

(b) part-time attendance at the University;

(c) external - not in regular attendance at the University and using research facilities external to the University. Before permitting a candidate to enrol externally, the head of the school in which the candidate intends to enrol shall be satisfied that the candidate can be adequately supervised on an external basis. Formal subjects may not be taken externally.

(4) A candidate shall undertake such formal subjects and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed, and shall:

(a) submit a project report on a topic approved by the Committee, or

(b) demonstrate ability to undertake research by the submission of a thesis embodying the results of an original investigation on a topic approved by the Committee.

(5) A candidate shall maintain an average of credit or better in the formal subjects prescribed for the degree. A full-time candidate shall undertake not more than four subjects in any session. A part-time candidate shall undertake not more than two subjects in any session.

(6) A candidate may also be required to undergo such assessment and perform such other work as may be prescribed by the Committee.

(7) The work on the topic shall be carried out under the direction of a supervisor appointed by the Committee from the full-time academic members of the University staff.

(8) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school in which the candidate is enrolled and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.

* Or department where a department is not within a school, or schools or departments where the research is being undertaken in more than one school or department.

(9) No candidate shall be awarded the degree until the lapse of four academic sessions from the date of enrolment in the case of a full-time candidate or six academic sessions in the case of a part-time or external candidate. In the case of a candidate who has been awarded the degree of Bachelor with Honours or a qualification considered equivalent or who has had previous research experience the Committee may approve remission of up to two sessions for a full-time candidate and three sessions for a part-time or external candidate.

(10) A project report shall be submitted not later than two sessions after the completion of the prescribed formal subjects and a thesis shall be submitted not later than five sessions after the completion of the prescribed formal subjects. In special cases an extension of these times may be granted by the Committee.

**Project Report/
Thesis**

4. (1) On completing the program of study a candidate shall submit a project report or thesis embodying the results of the investigation.

(2) The candidate shall give in writing to the Registrar two months notice of intention to submit the project report or thesis.

(3) The project report or thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.

(4) The candidate may also submit any work previously published whether or not such work is related to the project report or thesis.

(5) Three copies of the project report or thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of project reports and theses for higher degrees.

(6) It shall be understood that the University retains the three copies of the project report or thesis submitted for examination and is free to allow it to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the project report or thesis in whole or in part, in photostat or microfilm or other copying medium.

**Examination of
Project Report**

5. (1) There shall be not fewer than two examiners of the project report, appointed by the Academic Board on the recommendation of the Committee.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the project report and shall recommend to the Committee that:

(a) the project report be noted as satisfactory; or

(b) the project report be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school; or

(c) the project report be noted as unsatisfactory but that the candidate be permitted to resubmit it in a revised form after a further period of study and/or research; or

(d) the project report be noted as unsatisfactory and that the candidate be not permitted to resubmit it.

(3) The Committee shall, after considering the examiners' reports and the candidate's results of assessment in the prescribed formal subjects, recommend whether or not the candidate may be awarded the degree. If it is decided that the project report is unsatisfactory the Committee shall determine whether or not the candidate may resubmit it after a further period of study and/or research.

**Examination
of Thesis**

6. (1) There shall be not fewer than two examiners of the thesis, appointed by the Academic Board on the recommendation of the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:

(a) the candidate be awarded the degree with Honours without further examination; or

(b) the candidate be awarded the degree with Honours without further examination subject to minor corrections as listed being made to the satisfaction of the head of the school; or

(c) the candidate be awarded the degree with Honours subject to a further examination on questions posed in the report, performance in this further examination being to the satisfaction of the Committee; or

(d) the candidate be not awarded the degree but be permitted to resubmit the thesis in a revised form after a further period of study and/or research;

or

(e) the candidate be not awarded the degree and be not permitted to resubmit the thesis.

(3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners' reports and the results of any further examination or prescribed course of study, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Fees

1. The degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

**Master of
Commerce (MCom)
Qualifications**

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce (hereinafter referred to as the Committee). Except in exceptional circumstances a candidate who has completed a three-year course shall be expected to have had at least one year's appropriate experience subsequent to graduation.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar by 30 November of the year before the year in which enrolment is to begin.

**Enrolment
and Progression**

(2) A candidate for the degree shall be required to undertake a course of formal study prescribed by the Committee as set out in the course requirements for the Master of Commerce degree and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.

(3) Except in exceptional circumstances a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.

(4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Fees

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Scholarships and Prizes

The scholarships and prizes listed below are available to students whose courses are listed in this handbook. Each faculty handbook contains in its Scholarships and Prizes section the scholarships and prizes available with that faculty. The General Information section of the Calendar contains a comprehensive list of scholarships and prizes offered throughout the University.

Scholarships

Undergraduate Scholarships

Listed below is an outline only of a number of scholarships available to students. Full information may be obtained from the Student Centre located on the Lower Ground Floor of the Chancellery.

Unless otherwise indicated in footnotes, applications for the following scholarships should be made to Registrar and Deputy Principal by 14 January each year. Please note that not all of these awards are available every year.

Donor	Value	Year/s of Tenure	Conditions
General			
Bursary Endowment Board*	\$200 pa	Minimum period of approved degree/combined degree course	Merit in HSC and total family income not exceeding \$6000
Sam Cracknell Memorial	Up to \$3000 pa payable in fortnightly instalments	1 year	Prior completion of at least 2 years of a degree or diploma course and enrolment in a full-time course during the year of application; academic merit; participation in sport both directly and administratively; and financial need.
Girls Realm Guild	Up to \$1500 pa	1 year renewable for the duration of the course subject to satisfactory progress and continued demonstration of need	Available only to female students under 35 years of age who are permanent residents of Australia enrolling in any year of a full-time undergraduate course on the basis of academic merit and financial need.

*Apply to The Secretary, Bursary Endowment Board, PO Box 460, North Sydney 2060, immediately after sitting for HSC.

Undergraduate Scholarships (continued)

Donor	Value	Years of Tenure	Conditions
General (continued)			
W.S. and L.B. Robinson**	Up to \$4200 pa	1 year renewable for the duration of the course subject to satisfactory progress	Available only to students who have completed their schooling in Broken Hill or whose parents reside in Broken Hill; for a course related to the mining industry. Includes courses in mining engineering, geology, electrical and mechanical engineering, metallurgical process engineering, chemical engineering and science.
Alumni Association	Up to \$1500 pa	1 year with the possibility of renewal	Available to students enrolled in any year of a full-time course. Candidates must be the children of Alumni of the University of NSW and may be either permanent residents of Australia or overseas students.

**Applications close 30 September each year.

Commerce and Economics

CSR Limited	Up to \$3000	1 year renewable for the duration of the course subject to satisfactory progress	Year 1 student enrolled in any full-time Commerce or full-time Commerce Law course. Selection is based on general merit taking into account Session 1 results.
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Finance/Accounting

Schroders Australia Ltd	Up to \$2500	1 year	Permanent resident in Australia and enrolled in Year 4 of the Finance or Economics Finance course leading to the degree of Bachelor of Commerce Honours
Bankers Trust Australia	Up to \$2500	1 year	Permanent resident in Australia and enrolled in Year 4 of the Finance or Economics Finance course leading to the degree of Bachelor of Commerce Honours.
Proctor & Gamble Australia Pty Ltd	Up to \$2500	1 year	Permanent residence in Australia and in the final year of the Finance and/or Accounting course.
Jorden Morgan	Up to \$3000	1 year	Permanent residence in Australia and in Year 4 of the Finance/Banking/Economics course.

Marketing/Economics

Levita Group	Up to \$2500	1 year	Permanent resident in Australia and enrolled in Year 3 of Marketing course in the Faculty of Commerce and Economics.
Proctor & Gamble Australia Pty Ltd	Up to \$2500	1 year	Permanent residence in Australia and in the final year of the Marketing and/or Economics course.
Australian Hotels Association Hospitality Management Scholarship	Up to \$3000	1 year	Permanent residence in Australia in Year 2 of the Bachelor of Commerce (Marketing & Hospitality Management) course.

Undergraduate Scholarships (continued)

The UNSW Co-op Program

The University of New South Wales has industry-linked education scholarship programs to the value of \$8000 per annum in the following areas: Business Information Technology, Chemical Engineering, Civil Engineering, Electrical and Computer Engineering, Industrial Chemistry, Mechanical and Industrial Engineering, Mining, Mineral Engineering and Applied Geology. Further information can be obtained by writing to The Co-ordinator, UNSW Co-op Programs Industry-Linked Education Office, C/- Vice-Chancellors Division.

Graduate Scholarships

Application forms and further information are available from the Student Centre, located on the Ground Floor of the Chancellery unless an alternative contact address is provided. Information is also available on additional scholarships which may become available from time to time, mainly from funds provided by organizations sponsoring research projects.

The following publications may also be of assistance: 1. *Awards for Postgraduate Study in Australia and Awards for Postgraduate Study Overseas*, published by the Graduate Careers Council of Australia, PO Box 28, Parkville, Victoria 3052;* 2. *Study Abroad*, published by UNESCO;* 3. *Scholarships Guide for Commonwealth Postgraduate Students*, published by the Association of Commonwealth Universities.*

Details of overseas awards and exchanges administered by the Department of Employment, Education and Training can be obtained from: Awards and Exchanges Section, Department of Employment, Education and Training, PO Box 826, Woden, ACT 2606.

Where possible, the scholarships are listed in order of faculty.

*Available for reference in the University Library.

Donor	Value	Years of Tenure	Conditions
General			
University Postgraduate Research Scholarships	Living allowance of \$13,504 pa. Other allowances may also be paid. Tax free.	1-2 years for a Masters and 3-4 years for a PhD degree	Applicants must be honours graduates or equivalent. Applications to Dean of relevant Faculty.
Commonwealth Postgraduate Research Awards	\$13,504 to \$17,427		
Commonwealth Postgraduate Course Awards	Living allowance of \$10,903 pa. Other allowances may also be paid. Tax free.	1-2 years; minimum duration of course	Applicants must be graduates or scholars who will graduate with honours in current academic year, and who have not previously held a Commonwealth Post-graduate Award. Applicants must be domiciled in Australia. Preference is given to applicants with employment experience. Applications to the Registrar by 31 October.
Overseas Postgraduate Research Scholarships	Tuition fees only	2 years for a Masters and 3 years for a PhD	Eligibility is confined to postgraduate research students who are citizens of overseas countries excluding citizens of countries which are covered by the Equity and Merit Scholarship Scheme (EMSS). Application to the Registrar by 28 September.
IDP-Korea/Taiwan Research Scholarships	Tuition fees and a stipend	2 years for a Masters and 3 years for a PhD	Eligibility is confined to postgraduate research students who are citizens of Korea or Taiwan. Application to the Registrar by 31 July.

Graduate Scholarships (continued)

Donor	Value	Years of Tenure	Conditions
General (continued)			
Australian American Educational Foundation Fulbright Award	Travel expenses and \$A2000 as establishment allowance.	1 year, renewable	Applicants must be graduates who are domiciled in Australia and wish to undertake research or study for a higher degree in America. Applications close 30 September with The Secretary, DEET, AAEF Travel Grants, PO Box 826, Woden ACT 2606.
Australian Federation of University Women	Amount varies, depending on award	Up to 1 year	Applicants must be female graduates who are members of the Australian Federation of University Women
Commonwealth Scholarship and Fellowship Plan	Varies for each country. Generally covers travel, living, tuition fees, books and equipment, approved medical expenses. Marriage allowance may be payable.	Usually 2 years, sometimes 3	Applicants must be graduates who are Australian citizens and who are not older than 35 years of age. Tenable in Commonwealth countries other than Australia. Applications close with the Registrar in September or October each year.
The English-Speaking Union (NSW Branch)	\$7000	1 year	Applicants must be residents of NSW or ACT. Awarded to young graduates to further their studies outside Australia. Applications close mid-April with The Secretary, Ground Floor, Sydney School of Arts, 275c Pitt Street, Sydney NSW 2000.
Frank Knox Memorial Fellowships tenable at Harvard University	Stipend of \$US7000 pa plus tuition fees	1, sometimes 2 years	Applicants must be British subjects and Australian citizens, who are graduates or near graduates of an Australian university. Applications close with the Academic Registrar mid October.
Robert Gordon Menzies Scholarship to Harvard	Up to \$US 15,000	1 year	Tenable at Harvard University. Applicants must be Australian citizens and graduates of an Australian tertiary institution. Applications close 31 December with the Registrar, A.N.U., GPO Box 4, Canberra ACT 2601
Gowrie Scholarship Trust Fund	\$6000 pa. Under special circumstances this may be increased	2 years	Applicants must be members of the Forces or children of members of the Forces who were on active service during the 1939-45 War. Applications close with the Academic Registrar by 31 October.
Harkness Fellowships of the Commonwealth Fund of New York	Living and travel allowances, tuition and research expenses, health insurance, book and equipment and other allowances for travel and study in the USA	12 to 21 months	Candidates must be Australian citizens and 1. Either members of the Commonwealth or a State Public Service or semi-government Authority. 2. Either staff or graduate students at an Australian university. 3. Individuals recommended for nomination by the Local Correspondents. The candidate will usually have an honours degree or equivalent, or an outstanding record of achievement, and be not more than 36 years of age. Applications close 29 August with the Academic Registrar. Forms available from Mr J Larkin, Bureau of Agriculture and Resource Economics, GPO Box 1563, Canberra ACT 2601.

Graduate Scholarships (continued)

Donor	Value	Years of Tenure	Conditions
General (continued)			
The Packer, Shell and Barclays Scholarships to Cambridge University	Living and travel allowances, tuition expenses.	1-3 years	Applicants must be Australian citizens who are honours graduates or equivalent, and under 26 years of age. Applications close 15 October with The Secretary, Cambridge Commonwealth Trust, PO Box 252, Cambridge CB2 1TZ, England.
The Rhodes Scholarship to Oxford University	Approximately £4862 stg pa	2 years, may be extended for a third year.	Unmarried Australian citizens aged between 19 and 25 who have an honours degree or equivalent. Applications close in August each year with The Secretary, University of Sydney, NSW 2006.

Arts, Commerce and Economics, Law

Shell Scholarship in Arts	Adequate funds for living allowance, tuition and travel expenses	2 years, sometimes 3	Applicants must be Australian citizens, under 25 years of age, with at least 5 years domicile in Australia and who are completing a fulltime course in law or a full-time honours course for Bachelor of Arts or Commerce. The successful candidate will attend a British university to pursue a higher degree. Applications close 30 September with Shell Australia, 140 Phillip Street, Sydney NSW 2000.
Sir Robert Menzies Memorial Scholarships in Law and Medicine	Tuition fees and allowances for living, travel and equipment expenses	1-2 years	Applicants must be between 21 and 35 years of age and domiciled in Australia. Tenable at universities in the United Kingdom. Applications close 31 August with Sir Robert Menzies Memorial Trust, 210 Clarendon Street, East Melbourne Vic 3002.
Lionel Murphy Australian Postgraduate Bicentennial Scholarship	\$12,500 pa	1 year normally	Applicants must be Australian citizens undertaking a postgraduate degree in Law, Science Law, legal studies or other appropriate discipline at an Australian tertiary institution. Applications close 30 November with Lionel Murphy Foundation, GPO Box 4545 Sydney NSW 2001.
Rosenblum & Partners Australian Bicentennial Scholarship	\$10,500 pa	1 year	For study by coursework or research in commercial and or revenue law in any approved institution in Australia or overseas. Applications close 31 October with the Registrar.

Prizes

Undergraduate University Prizes

The following table summarizes the undergraduate prizes awarded by the University. Prizes which are not specific to any School are listed under General. All other prizes are listed under the Faculty or Schools in which they are awarded.

Information regarding the establishment of new prizes may be obtained from the Examinations Section located on the Ground Floor or the Chancellery.

Donor/Name of Prize	Value \$	Awarded for
General		
The Sydney Technical College Union Award	\$400.00 and Bronze Medal	Leadership in student affairs combined with marked academic proficiency by a graduand.
The University of New South Wales Alumni Association Prize	Statuette	Achievement for community benefit by a student in the final or graduating year.

Faculties of Arts, and Commerce and Economics

The W.J. Liu OBE Memorial Prize for Chinese Studies	\$100.00	Best performance in a subject related to Chinese matters offered in the Department of Economic History, or in the Schools of Political Science or History.
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Faculty of Commerce and Economics

The Commerce Society Prize	\$50.00	Participation in student activities, proficiency in sport, and excellence in the Bachelor of Commerce course.
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School of Accounting

The Australian Society of Accountants Prize for Year 1	\$250.00 and Society Medal	The highest aggregate in Accounting and Financial Management 1A and Accounting and Financial Management 1B by a student in the Bachelor of Commerce (Accounting) course or Bachelor of Commerce (Accounting and Finance) course.
The Australian Society of Accountants Prize for Year 2	\$250.00 and Society Medal	The highest aggregate in Accounting and Financial Management 2A and Accounting and Financial Management 2B by a student in the Bachelor of Commerce (Accounting) course or the Bachelor of Commerce (Accounting and Finance) course.
The Australian Society of Accountants Prize for Year 3	\$250.00 and Society Medal	The highest aggregate in Accounting and Financial Management 3A or Accounting and Financial Management 3A (Hons) and Accounting and Financial Management 3B or Accounting and Financial Management 3B (Hons) by a student in the Bachelor of Commerce (Accounting) course or Bachelor of Commerce (Accounting and Finance) course.
The Coopers and Lybrand Prize	\$300.00	The best performance in ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting
The Corporate Affairs Commission Prize	\$100.00	The best performance in ACCT4803/ACT5903 Regulation of Accounting

Undergraduate University Prizes (continued)

Donor/Name of Prize	Value \$	Awarded for
School of Accounting (continued)		
The Esso Australia Ltd Prize	\$500.00	Overall outstanding performance in ACCT1501 Accounting and Financial Management 1A ACCT1511 Accounting and Financial Management 1B ACCT2522 Accounting and Financial Management 2A ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting
The E.S. Wolfenden Memorial Prize	\$200.00	The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting
The Harry Levy Prize in Management Accounting	\$750.00	The best performance in the Management Accounting course by a student proceeding to the degree of Master of Commerce.
The K.P.M.G. Peat Marwick Prize	\$250.00	The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting
The Law Book Company Prize	Books to the value of \$100.00	The best performance in ACCT1511 Accounting and Financial Management 1B by a student majoring in the School of Accounting.
The Price Waterhouse Prize	\$500.00	The highest aggregate in ACCT1501 Accounting and Financial Management 1A ACCT1511 Accounting and Financial Management 1B ACCT2522 Accounting and Financial Management 2A ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting
The Rod Sinden Memorial Prize	\$250.00	The best performance in ACCT4794 Honours Thesis on an accounting topic by a student majoring in the School of Accounting.

School of Accounting – Department of Legal Studies and Taxation

The Greenwood Challorier Prize	\$100.00	The best performance in LEGT7741 Legal Organisation of Commerce by a student majoring in the School of Accounting
The John Menzies McKellar White Memorial Prize	\$250.00	The best performance in LEGT5581 Advanced Taxation 1: Concept and Systems by a student majoring in the School of Accounting or the Department of Legal Studies and Taxation.
The Taxation Institute of Australia Prize	\$100.00	The best performance in LEGT7751 Taxation Law by a student majoring in the School of Accounting

School of Banking and Finance

The Arthur Young and Company Prize	\$80.00	The best performance in FINS2613 Business Finance 2 by a student majoring in the School of Accounting.
The Australian Institute of Bankers Prize	\$250.00	The best performance in FINS3630 Bank Financial Management by a student in the Bachelor of Commerce or Bachelor of Economics course.
The Commonwealth of Bank of Australia Prize	\$250.00 and framed certificate	The best performance in FINS3616 International Business Finance by a student in the Bachelor of Commerce or Bachelor of Economics courses.

Undergraduate University Prizes (continued)

Donor/Name of Prize	Value \$	Awarded for
School of Banking and Finance (continued)		
The ICCH Futures & Options Award for Business Finance	\$1000.00	The best performance in FINS3715 Business Finance 3 (Hours) in the Bachelor of Commerce or Bachelor of Economics course
The ICCH Futures & Options Award for Options, Futures and Risk Management	\$1000.00	The best performance in FINS3635 Options, Futures and Risk Management Techniques in the Bachelor of Commerce or Bachelor of Economics course.
The NRMA Insurance Limited Prize	\$500.00	The best performance in FINS3631 Risk and Insurance by a student proceeding to the degree of Bachelor of Commerce or Bachelor of Economics
The R C Olsson Prize	\$300.00	The best performance in FINS2614 Business 2B by a student proceeding to the degree of Bachelor of Economics or Bachelor of Commerce
The Schroders Australia Limited Prize	\$200.00	The best performance in FINS2613 Business Finance 2A by a student majoring in the School of Banking and Finance.
The Westpac Prize	\$250.00	The best performance in FINS2612 Australian Capital Markets by a student in the Bachelor of Commerce or the Bachelor of Economics course.

School of Economics

The Australian Finance Conference Prize	\$100.00	The best performance in ECON3106 Public Economics B in the Bachelor of Commerce course.
The Economic Society Prize in Economics	\$100.00 and three years membership of the Society	The best performance in the final year of the Bachelor of Arts with Honours in Economics, Bachelor of Commerce with Honours in Economics, Bachelor of Commerce with Honours in Economics and Econometrics, Bachelor of Commerce with Honours in Economics and Finance or Bachelor of Commerce with Honours in Economics and Industrial Relations
The Statistical Society of Australia (NSW Branch) Prize	\$100.00	The best overall performance by a student in the Bachelor of Commerce course in Econometrics

School of Industrial Relations and Organisational Behaviour

The ABEU Prize in Industrial Relations	\$100.00	The best performance in IROB1502 Industrial Relations 1B in the Bachelor of Commerce, Bachelor of Economics, Bachelor of Arts or Bachelor of Social Science Course.
The Industrial Relations Society of NSW Prize	Books to the value of \$100.00	The best performance in IROB1501 Industrial Relations 1A in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Arts courses.
The Julia Moore Prize in Industrial Relations	\$500.00	The best aggregate performance in IROB3505 Industrial relations 3A IROB3506 Industrial Relations 3B by a female final year student majoring in Industrial Relations

Undergraduate University Prizes (continued)

Donor/Name of Prize	Value \$	Awarded for
School of Information Systems		
The DMR Group Prize	\$200.00	The best performance in 19.605 Information Systems 3B by a student majoring in the School of Information Systems.
The DMR Group Prize	\$150.00	The best honours thesis related to information systems design, data management or management science techniques used for commercial applications by a student majoring in the School of Information Systems.
The IBM Prize	\$200.00	The highest aggregate mark in any two of the following subjects: 19.603 Computer Information Systems 19.605 Information Systems Implementation 19.606 Management Information Systems Design 19.607 Distributed Computer Systems 19.608 Database Systems by a student majoring in the School of Information Systems.
The Peat, Marwick, Mitchell and Company Prize	\$200.00	Best performance in 19.805/19.905G Information Systems Auditing in the Master of Commerce course of the Bachelor of Commerce course with Honours.

School of Marketing

The Australian Posters Outdoor Advertising Prize	\$250.00	The best performance in MARK2042 Consumer Behaviour B.
The BP Marketing Prize	\$250.00	The best aggregate mark in MARK3073 Strategic Marketing and MARK3083 Managerial Marketing in the Bachelor of Commerce course or the Bachelor of Commerce and Bachelor of Laws combined course.
The Hoover Award for Marketing Studies	\$200.00 and inscription on the Hoover trophy held in the School and an individual trophy	The best aggregate performance in the Bachelor of Commerce Course in Marketing in: MARK2012 Marketing Systems MARK2032 Consumer Behaviour A MARK2042 Consumer Behaviour B MARK2052 Marketing Research MARK3073 Strategic Marketing MARK3083 Managerial Marketing MARK3093 Marketing Information Management
The Ken Bentley Prize – awarded by the Market Research Society of Australia (NSW Division)	\$100.00	The best performance in MARK2052 Marketing Research or MARK3093 Marketing Information Management in the Bachelor of Commerce course.
The Nielsen Australia Prize	\$500.00	The best aggregate performance in: MARK3093 Marketing Information Management MARK2052 Market Research MARK3022 Marketing Models by a student majoring in Marketing in the Bachelor of Commerce course
The Philips Industries Holdings Limited Prize	\$100.00	The best performance in MARK2012 Marketing Systems by a student in the Bachelor of Commerce course in Marketing

Graduate University Prizes

The following table summarizes the graduate prizes awarded by the University.

Donor/name of Prize	Value \$	Awarded for
Faculty of Commerce and Economics		
The Universities Credit Union Prize	\$200.00	The best performance by a full-time student in Year 1 of the Master of Commerce course.
The Universities Credit Union Prize	\$200.00	The best performance by a part-time student in Year 1 of the Master of Commerce course.
School of Accounting		
The Arthur Andersen and Company Prize	\$50.00	The best performance in ACCT5949 Management of Technical Specialities by a student majoring in the School of Accountancy
School of Banking and Finance		
The ICCH Futures and Options Award for Investment Analysis and Management	\$1000.00	The best performance in FINS5517 Investment Analysis and Management
The ICCH Futures and Options Award for Options, Futures and Risk Management	\$1000.00	The best performance in FINS5535 Options, Futures and Risk Management Techniques.
School of Marketing		
The Peter D. Walker Award for Industrial Marketing	\$250.00	The best overall performance in MARK5922 Industrial Marketing by a student in the Master of Commerce course

Student's Timetable

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The University of New South Wales Kensington Campus

Theatres

Biomedical Theatres E27
 Central Lecture Block E19
 Classroom Block (Western Grounds) H3
 Rex Vowels Theatre F17
 Keith Burrows Theatre J14
 Main Building (Physics) Theatre K14
 Mathews Theatres D23
 Parade Theatre E3
 Science Theatre F13
 Sir John Clancy Auditorium C24

Buildings

Affiliated Residential Colleges
 New (Anglican) L6
 Shalom (Jewish) N9
 Warrane M7
 Applied Science F10
 Architecture H14
 Arts (Morven Brown) C20
 Banks F22
 Barker Street Gatehouse N11
 Bassett College C18
 Biological Sciences D26
 Central Store B13
 Chancellery C22
 Chemistry (Dalton) F12
 Robert Heffron E12
 Civil Engineering H20
 Commerce and Economics (John Goodsell) F20
 Dalton (Chemistry) F12
 Electrical Engineering G17
 Geography and Surveying K17
 Goldstein College D16
 Golf House A27
 Gymnasium B5
 House at Pooh Corner N8
 International House C6
 Jo Myers Studio D9
 John Goodsell (Commerce and Economics) F20
 Kanga's House O14
 Kensington Colleges C17 (Office)
 Bassett C18
 Goldstein D16
 Philip Baxter D14

Link B6
 Maintenance Workshop B13
 Materials Science and Engineering E8
 Mathews F23
 Mechanical and Industrial Engineering J17
 Medicine (Administration) B27
 Menzies Library E21
 Morven Brown (Arts) C20
 New College (Anglican) L6
 Newton J12
 NIDA D2
 Parking Station H25
 Philip Baxter College D14
 Robert Heffron (Chemistry) E12
 Sam Cracknell Pavilion H8
 Shalom College (Jewish) N9
 Sir Robert Webster (Textile Technology) G14
 Wool & Animal Sciences G14
 Squash Courts B7
 Swimming Pool B4
 Unisearch House L5
 University Regiment J2
 University Union (Roundhouse) - Stage I E6
 University Union (Blockhouse) - Stage II G6
 University Union (Squarehouse) - Stage III E4
 Wallace Wurth School of Medicine C27
 Warrane College M7

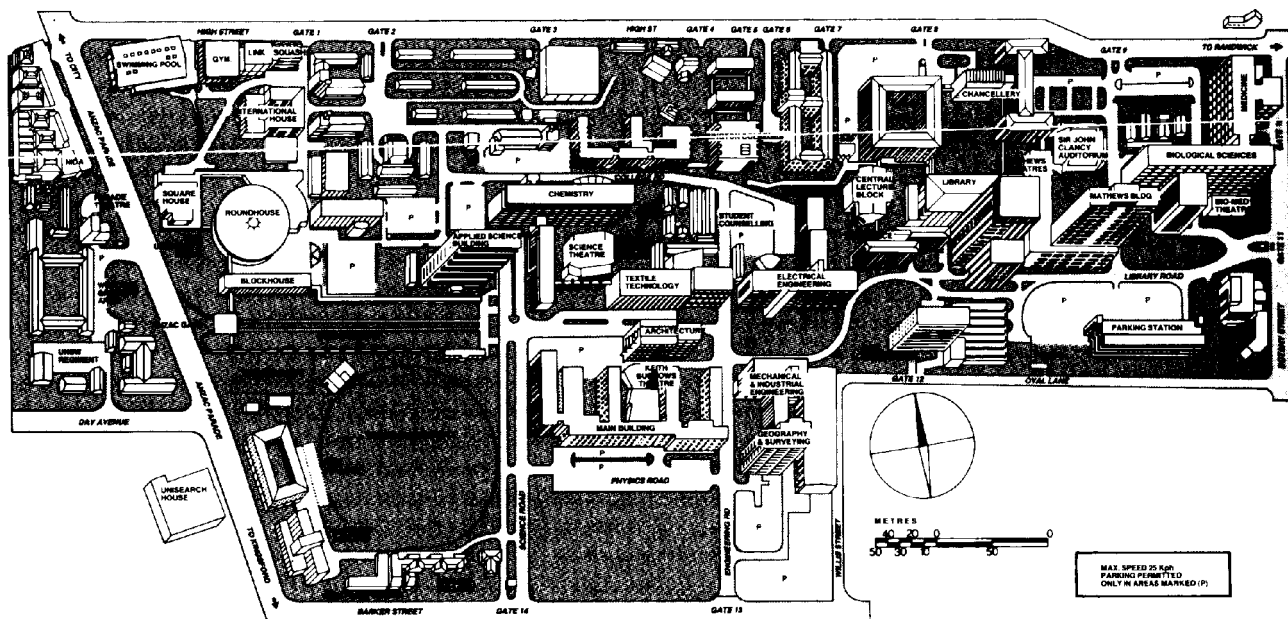
General

Accommodation (off-campus) F15
 Academic Staff Office C22
 Accounting F20
 Admissions C22
 Adviser for Prospective Students C22
 Anatomy C27
 Applied Economic Research G14
 Applied Geology F10
 Applied Science (Faculty Office) F10
 Architecture (including Faculty Office) H14
 Arts (Faculty Office) C20
 Audio Visual Unit F20
 Australian Graduate School of Management G27
 Banking and Finance F20
 Biochemistry D26
 Biological and Behavioural Sciences (Faculty Office) D26
 Biomedical Engineering A28
 Biomedical Library F23
 Biotechnology D26
 Bookshop G17
 Building H14
 Careers and Employment F15
 Cashier's Office C22
 Chaplains E15
 Chemical Engineering and Industrial Chemistry F10
 Chemistry E12
 Child Care Centres N8, O14
 Civil Engineering H20
 Commerce and Economics (Faculty Office) F20
 Community Medicine D26
 Computing Services Department F21, D26
 Counselling and Careers Service F15
 Economics F20
 Education G2
 Education Testing Centre E15
 Electrical Engineering and Computer Science G17
 Energy Research, Development and Information Centre F10
 Engineering (Faculty Office) K17
 English C20
 Ethics Committees Secretariat B8
 Examinations C22
 Fees Office C22
 Food Science and Technology F10
 French C20
 General Staff Office C22
 Geography K17
 German Studies C20
 Graduate Office and Alumni Centre E4
 Graduate School of the Built Environment H14
 Groundwater Management and Hydrogeology F10
 Health Services Management C22
 History C20
 Industrial Arts H14
 Industrial Design G15
 Industrial Relations and Organizational Behaviour F20
 Information Systems F20
 International Student Centre F16
 IPACE F23
 Kanga's House O14
 Kindergarten (House at Pooh Corner) N8
 Landscape Architecture K15
 Law (Faculty Office) F21
 Law Library F21
 Legal Studies and Taxation F20
 Liberal and General Studies C20
 Librarianship F23

Library E21
 Lost Property C22
 Marine Science D26
 Marketing F20
 Materials Science and Engineering E8
 Mathematics F23
 Mechanical and Industrial Engineering J17
 Medical Education C27
 Medicine (Faculty Office) B27
 Microbiology D26
 Mineral Processing and Extractive Metallurgy E8
 Mining Engineering K15
 Music B11
 National Institute of Dramatic Art D2
 News Service C22
 Optometry J12
 Pathology C27
 Patrol and Cleaning Services C22
 Petroleum Engineering D12
 Philosophy C20
 Physics K15
 Physiology and Pharmacology C27
 Political Science C20
 Printing Unit C22
 Psychology F23
 Publications Section C22
 Remote Sensing K17
 Russian Studies C20
 Safety Science J17
 Science and Mathematics Course Office D26
 Science and Technology Studies C20
 Social Work G2
 Sociology C20
 Spanish and Latin American Studies C20
 Sport and Recreation Centre B6
 University Health Services E15
 Student Records C22
 Student Services F15
 Students' Union E4 and C21
 Surveying K17
 Professional Development Centre E15
 Textile Technology G14
 Theatre Studies B10
 Town Planning K15
 Union Shop (Upper Campus) D19
 University Archives E21
 University Press A28
 University Union (Blockhouse) G6
 Waste Management H20
 WHO Regional Training Centre C27
 Wool & Animal Sciences G14

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This Handbook has been specifically designed as a source of reference for you and will prove useful for consultation throughout the year.

For fuller details about the University – its organization, staff membership, description of disciplines, scholarships, prizes, and so on, you should consult the Calendar.

The Calendar and Handbooks also contain a summary list of higher degrees as well as the conditions for their award applicable to each volume.

For detailed information about courses, subjects and requirements of a particular faculty you should consult the relevant Faculty Handbook.

Separate Handbooks are published for the Faculties of Applied Science, Architecture, Arts, Commerce and Economics, Engineering, Law, Medicine, Professional Studies, Science (including Biological and Behavioural Sciences and the Board of Studies in Science and Mathematics), and the Australian Graduate School of Management (AGSM).

The Calendar and Handbooks, which vary in cost, are available from the Cashier's Office.